# EMPIRE STATE REALTY TRUST, INC.

# SUPPLEMENTAL BINDER

OF

## DISCLOSURE, CORRESPONDENCE, SCRIPTS AND TRANSCRIPTS RELATING TO BUYOUT, APPRAISAL AND PARTICIPANT CALLS

## INDEX

April 2, 2013

## Glossary

Draft S-4 Prospectus	Draft S-4 Prospectus/Consent Solicitation Statement sent to participants in the private entities, dated November 28, 2011
Private entities	Empire State Building Company L.L.C., Lincoln Building Associates L.L.C., Fisk Building Associates L.L.C., 1333 Broadway Associates L.L.C., 1350 Broadway Associates L.L.C., Marlboro Building Associates L.L.C., Seventh & 37 <sup>th</sup> Building Associates L.L.C., 501 Seventh Avenue Associates L.L.C., Soundview Plaza Associates II L.L.C., East West Manhattan Retail Portfolio L.P., One Station Place, Limited Partnership, New York Union Square Retail L.P., Westport Main Street Retail L.L.C., Fairfax Merrifield Associates L.L.C., Merrifield Apartments Company L.L.C., First Stamford Place L.L.C., 1185 Swap Portfolio L.P., Fairfield Merrittview Limited Partnership, 500 Mamaroneck Avenue L.P., BBSF LLC, 112 West 34th Street Company L.L.C., 112 West 34th Street Associates L.L.C. and 112 West 34th Street Associates L.L.C.
Public entities	Empire State Building Associates, L.L.C., 60 East 42 <sup>nd</sup> Street Associates, L.L.C. and 250 West 57 <sup>th</sup> Street Associates, L.L.C.
S-4 Prospectus	Prospectus/Consent Solicitation Statement sent to participants in the public entities, dated January 21, 2013
SEC	The U.S. Securities and Exchange Commission
Supervisor	Malkin Holdings LLC

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# I. DISCLOSURE, AGREEMENTS CORRESPONDENCE, SCRIPTS AND TRANSCRIPTS RELATING TO BUYOUT

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80-40476364

Filed Pursuant to Rule 424(b)(3) Registration No. 333-179486 Registration No. 333-179486-01

# EMPIRE STATE

PROSPECTUS/CONSENT SOLICITATION STATEMENT

Empire State Building Associates L.L.C.

60 East 42nd St. Associates L.L.C.

250 West 57th St. Associates L.L.C.

One Grand Central Place 60 East 42nd Street New York, New York 10165 NOTICE OF CONSENT SOLICITATION TO PARTICIPANTS January 21, 2013

January 21, 2015

Malkin Holdings LLC, the supervisor of each limited liability company listed above, requests that you consent to the following:

Proposed consolidation of your subject LLC into Empire State Realty Trust, Inc. As described in the attached Prospectus/Consent Solicitation Statement, Malkin Holdings LLC, as supervisor, proposes a consolidation of certain office and retail properties in Manhattan and the greater New York metropolitan area owned by Empire State Building Associates L.L.C., 60 East 42nd St. Associates L.L.C. and 250 West 57th St. Associates L.L.C., or the subject LLCs, and certain private entities supervised by the supervisor, and certain related management businesses into Empire State Realty Trust, Inc., or the company. The consolidation is conditioned, among other things, upon the closing of the initial public offering, or the IPO, of the company's Class A common stock. The company will issue to each of the participants in the subject LLCs a specified number of operating partnership units, or at each participant's election, Class A common stock or, to a limited extent, Class B common stock. Each participant may elect to receive one share of Class B common stock instead of one operating partnership unit for every 50 operating partnership units such participant would otherwise receive in the consolidation. Each share of Class B common stock has 50 votes on all matters on which stockholders are entitled to vote and the same economic interest as a share of Class A common stock, and one share of Class B common stock and 49 operating partnership units together represent a similar economic value as 50 shares of Class A common stock. The company expects the Class A common stock and the operating partnership units offered herein to be listed on the New York Stock Exchange. After the series of transactions in which the subject LLCs will be consolidated into the company, the company will own, through direct and indirect subsidiaries, the assets of the subject LLCs and the assets of the private entities, along with certain related management businesses. There are 22 private entities involved in the consolidation, including the operating lessees of each of the subject LLCs, from which all required consents to the consolidation have previously been obtained. Attached to the supplement for each subject LLC as Appendix B is the contribution agreement for each subject LLC, which describes the terms of the consolidation in detail. Only the participants holding participation interests in a subject LLC during the consent solicitation period are entitled to notice of, and to vote "FOR" or "AGAINST," the proposed consolidation. For the reasons the supervisor believes this proposal is fair and reasonable, see "Background of and Reasons for the Consolidation."

Proposal to authorize the supervisor to sell or contribute the property interests in a third-party portfolio transaction. As a potential alternative to the consolidation, the supervisor requests that the participants consent to the sale or contribution of the subject LLCs' property interests as part of a sale or contribution of the properties owned by the subject LLCs, the private entities and the management companies as a portfolio to an unaffiliated third party. The third-party portfolio transaction would be undertaken only if the aggregate consideration is at least 115% of the aggregate exchange value for the subject LLCs, the private entities and the management companies included in the third-party portfolio transaction and certain other conditions are met. The proposal must provide for all cash, payable in full at closing, but such proposal may provide for an option for all participants to elect to receive securities as a alternative to cash. If the proposal provides for a securities only on the same proportional basis as other participants. No member of the Malkin Family will be an affiliate, consultant, employee, officer or director of the acquiror after the closing or receive any compensation from the acquiror (other than their pro rata share of the consideration that they will receive in the third-party portfolio transaction. For the reasons the supervisor believes this proposal is fair and reasonable, see "Third-Party Portfolio Proposal."

The supervisor recommends that you vote "FOR" the consolidation. The Malkin Holdings group (as defined herein), will receive substantial benefits from the consolidation and have conflicts of interest making this recommendation. See "Conflicts of Interest."

As a potential alternative to the consolidation, the supervisor also requests that the participants consent to the sale or contribution of the subject LLCs' property interests as part of a sale or contribution of the properties owned by the subject LLCs, the private entities and the management companies as a portfolio to an unaffiliated third party.

The supervisor recommends that you vote "FOR" the third-party portfolio transaction proposal. The Malkin Holdings group will receive substantial benefits from such transaction and have conflicts of interest making this recommendation. See "Conflicts of Interest."

Participants also are being asked to consent to a voluntary pro rata reimbursement program pursuant to which the supervisor and Peter L. Malkin, a principal of the supervisor, will be reimbursed for the prior advances of all costs, plus interest, incurred in connection with the legal proceedings required to remove and replace the former property manager and leasing agent.

This solicitation of consents expires at 5:00 p.m., Eastern time on March 25, 2013, unless the supervisor extends the solicitation period. The supervisor reserves the right to extend on one or more occasions the solicitation period for one or more proposals for one or more subject LLCs or one or more participating groups in a subject LLC without extending for other proposals, subject LLCs or participating groups whether or not it has received approval for the consolidation or the third-party portfolio proposal.

The supervisor and the Malkin Holdings group receive substantial benefits and from inception have had conflicts of interest in connection with the subject LLCs, including in connection with the consolidation or a third-party portfolio transaction. Based on the assumptions set forth herein, after the consolidation and the IPO, the Malkin Holdings group will own 16.5% of the common stock and operating partnership units and will own common stock having 30.4% of the voting power of the company due to its election to take the maximum number of Class B shares to which it was entitled. Based on the elections by participants in the private entities which were less than the maximum number of Class B shares to which it was entitled. Based on the elections by participants in the private entities which were less than the maximum number of Class B shares which they had the right to elect to receive, the supervisor assumed that most of the participants in the subject LLCs elected to receive operating partnership units and only a small number elected to receive Class B common stock. If participants in the subject LLCs elect 100% of the Class B common stock, the Malkin Holdings group's percentage of voting power would be 20.2%. Additionally, as operating partnership units are redeemed for Class A common stock, the Malkin Holdings group's percentage of voting power would be 20.2%. Additionally, as operating partnership units are redeemed for Class A common stock, the Malkin Holdings group's percentage of voting power will decline. There are material risks and potential disadvantages associated with the consolidation or a third-party portfolio transaction. The supervisor and the Malkin Holdings group will preceive substantial benefits in connection with the consolidation or a third-party portfolio transaction. See "Risk Factors" beginning on page 100 and "Conflicts of Interest" beginning on page 279.

A participant's interest in Empire State Building Associates L.L.C. and 60 East 42nd St. Associates L.L.C. may, in some cases, as described below, be subject to a buyout if he or she votes "AGAINST" or "ABSTAINS" on either the consolidation or the third-party portfolio transaction proposal, or does not vote. If you are a participant in Empire State Building Associates L.L.C. or 60 East 42nd St. Associates L.L.C., and you vote "AGAINST" the consolidation or the third-party portfolio transaction proposal, you do not vote or you "ABSTAIN" and your subject LLC participates in the consolidation, your participation interests will be subject to a buyout if you do not vote in favor of the consolidation or third-party portfolio transaction proposal within ten days after notice that the required supermajority consent has been received from the participating in your participating group, and the buyout amount for your interest, which is equal to the original cost less capital repaid, but not less than \$100 and is currently \$100, would be substantially lower than the consolidation or third-party portfolio transaction. Unanimity on the consolidation and the third-party portfolio proposal for the consents of Empire State Building Associates L.L.C. and 60 East 42nd St. Associates L.L.C. with respect to both the consolidation or third-party portfolio transaction proposal (and does not change his or her vote after notice that the requisite supermajority consent has been obtained) will be subject to this buyout if the abolation of consents by MacKenzie Partners, Inc. shows that the required consent in his or her participating group has been received, but in no event before the expiration of the 60-day solicitation period as the same may be extended, regardless of whether either or neither transaction is consummated or the required consent of other participating groups is received. If you change your you have the subject to a buyout interest, you will not be subject to a buyout merely by voting "AGAINST" or "ABSTAINING" on the con

- Anticipated regular quarterly cash distributions on their operating partnership units and shares of common stock, which will include distributions of at least 90% of its
  annual REIT taxable income (determined without regard to the deduction for dividends paid, and excluding net capital gains), which is required for REIT qualification as
  described below. REIT taxable income will be determined by the performance of the portfolio of the company's properties and unaffected by its stock price;
- Conversion of the current governance structure which is inefficient and costly in general and in which participants do not share in the same economic benefit that they
  would receive through ownership and operation of the properties by a single entity into a modern, centralized and efficient governance structure;
- The opportunity to continue to hold interests in an entity operating under the brand developed by the supervisor and to participate in any future growth of the
  company through potential acquisitions and potential growth in revenue of the initial properties, while removing obstacles to obtaining true synergies and realization of
  value, such as combining financings, movements of tenants from one building to another, sharing of employees and management and oversight;
- The opportunity to continue to hold interests in an entity in which certain executives of the supervisor will be members of the senior management team and Anthony E.
   Malkin will be Chairman, Chief Executive Officer, President and a director of the company and
- The governance structure of an SEC reporting company with its Class A common stock expected to be listed on the NYSE, which provides accountability through the
  oversight of the company by a board of directors consisting predominantly of independent directors.

### Q: What will I be entitled to receive if I vote "FOR" the consolidation and the consolidation is approved by my subject LLC?

A: If you vote "FOR" the consolidation, including as a result of changing your vote after receipt of a buyout notice, and your subject LLC participates in the consolidation, you will receive operating partnership units, unless you elect to receive shares of Class A common stock or, to a limited extent, Class B common stock. You may elect to receive share of Class B common stock instead of one operating partnership unit for every 50 operating partnership units you would otherwise receive in the consolidation. Each share of Class B common stock has 50 votes on all matters on which stockholders are entitle to vote and the same economic interest as a share of Class A common stock, and one share of Class B common stock and 49 operating partnership units together represent a similar economic value as 50 shares of Class A common stock. The percentage of the aggregate exchange value and the company's common stock on a fully diluted basis allocated to each of Empire State Building Associates L.L.C., 60 East 42nd St. Associates L.L.C. and 250 West 57th St. Associates L.L.C. is 28.30%, 7.49% and 3.90%, respectively. See "Summary—Allocation of Consideration in the Consolidation."

The operating partnership units will be issued in three separate series to the participants in each of the three subject LLCs (other than the Wien group) and in a separate series to the participants in the private entities receiving operating partnership units and the Wien group. Each series of operating partnership units will have identical rights as to distributions, liquidation and other rights as a limited partner in the operating partnership. The separate series were created because there are unique U.S. federal income tax consequences to the participants receiving each series of listed operating partnership units (as compared to ownership of operating partnership units of another series) depending on the subject LLC in which they have an interest and the tax aspects of the property contributed by such entity.



share of the costs of the consolidation and IPO as of September 30, 2012 are \$16,024,725, \$4,286,205, and \$2,232,502, respectively. The supervisor estimates that the aggregate costs of the consolidation and IPO will be approximately \$75,000,000 and that each of Empire State Building Associates L.L.C., 60 East 42nd St. Associates L.L.C. and 250 West 57th St. Associates L.L.C.'s allocable share of such aggregate costs will be approximately \$18,600,000, \$4,900,000 and \$2,600,000, respectively. If the consolidation does not close or your subject LLC does not approve the consolidation, your subject LLC will bear its proportionate share of the consolidation and IPO expenses based on exchange values and will not be reimbursed for the consolidation and IPO expenses previously paid by it.

#### Q: What will I be entitled to receive if I don't vote "FOR" the consolidation and the consolidation proposal is approved by my subject LLC?

A: If you vote "AGAINST" the consolidation, you do not vote or you "ABSTAIN," and your subject LLC participates in the consolidation, if you are a participant in 250 West 57th St. Associates L.L.C., you will receive operating partnership units, unless you elect to receive shares of Class A common stock or, to a limited extent, as described in response to the immediately preceding question, Class B common stock, and, as set forth under the section entitled "Summary—Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal," if you are a participant in Empire State Building Associates L.L.C. or 60 East 42nd St. Associates L.L.C., your participation interests will be subject to a buyout pursuant to a buyout right included in the participating agreements since inception of the subject LLCs, even if the consolidation is not approved by the other participating groups in your subject LLC. The buyout amount for your interest would be substantially lower than the exchange value. The buyout amount, which is equal to the original cost less capital repaid, but not less than \$100, is currently \$100 for the interest held by a participant in 60 East 42nd St. Associates L.L.C., as compared to the exchange value of \$323,800 (or \$358,670 if you are not subject to the voluntary capital override) per \$10,000 original investment for 60 East 42nd St. Associates L.L.C. and \$402,660 per \$10,000 original investment for 60 East 42nd St. Associates L.L.C. and \$402,660 per \$10,000 original investment for 60 East 42nd St. Associates L.L.C. and \$402,660 per \$10,000 original investment for 60 East 42nd St. Associates L.L.C. the buyout subject LLC to permit will give such participants not less than the days' notice after the required supermajority consent is received by the applicable participants not less than the days' notice after the required supermajority consent is received by the applicable interests will not be purchased.

### Q: Who is the supervisor?

A: The supervisor of the subject LLCs, Malkin Holdings LLC, provides all asset management services for, and supervises the operations of, the subject LLCs. Anthony E. Malkin and Peter L. Malkin are principals of the supervisor. The supervisor, which is related to the principals who formed the subject LLCs, was appointed as the supervisor of the subject LLCs pursuant to the original partnership agreement of each of the subject LLCs and is the only party which has performed, and is authorized to perform, this role under the subject LLCs' organizational documents. The supervisor is controlled and managed by lineal descendants of the founder of the subject LLCs, Lawrence A. Wien. The members of the supervisor are Peter L. Malkin, Anthony E. Malkin, direct descendants of Peter L. Malkin, and trusts and entities, the beneficiaries and owners of which are Peter L. Malkin, his descendants and their spouses, and Thomas N. Keltner, Jr. The subject LLCs were originally established as partnerships with no managing general partner or managing member and the subject LLCs, provides and directs all administrative functions on behalf of the subject LLCs. The supervisor, in its capacity as supervisor of each of the subject LLCs, provides and directs all administrative and oversight services. The supervisor also provides similar services to the private entities, including the private entities that hold operating lease interests in the properties owned by the subject LLCs.







A: The proposed consolidation and IPO include many elements that generally are not present in other transactions. These elements include the acquisitions of properties and assets from more than 20 private entities and the three publicly registered entities, the acquisition of the properties from the subject LLCs in a transaction in which the securities are being registered on a Registration Statement on Form S-4 that is subject to the SEC's roll-up regulations, certain of the subject LLCs and the private entities having a two-tier ownership structure, and an IPO by the company following completion of the solicitation of the participants in the subject LLCs and simultaneously with the closing of the consolidation. As a result, the supervisor believes that the consolidation is a unique transaction and is not aware of any comparable transaction.

#### Q: When will the buyout provisions be triggered?

A: The buyout provisions for Empire State Building Associates L.L.C. and 60 East 42nd St. Associates L.L.C. are triggered only if a supermajority consent is received with respect to either the consolidation or the third-party portfolio transaction by the applicable participating group. Unanimity on the consents is required pursuant to the organizational documents of Empire State Building Associates L.L.C. and 60 East 42nd St. Associates L.L.C. with respect to both the consolidation and the third-party portfolio proposal for the consent of a participating group; therefore, a participant in either of such subject LLCs who does not vote in favor of such proposal (and does not change his or her vote after notice that the requisite supermajority consent has been obtained) will be subject to this buyout regardless of whether either or neither transaction is consumnated or the required consent of other participating groups is received. If the required supermajority consent is not received by the applicable participating group, participants cannot and will not be subject to the buyout provisions. Thus, a participant in Empire State Building Associates L.L.C. would be subject to a buyout if such participant:

- votes "AGAINST" or "ABSTAINS" with respect to the consolidation, and the supermajority consent from participants in such participant's participating group is
  obtained with respect to the consolidation, and votes "FOR" the third-party portfolio transaction;
- votes "AGAINST" or "ABSTAINS" with respect to the third-party portfolio transaction, and the supermajority consent from participants in such participant's participating group is obtained with respect to the third-party portfolio transaction, and votes "FOR" the consolidation;
- votes "AGAINST" or "ABSTAINS" with respect to the consolidation and votes "AGAINST" or "ABSTAINS" with respect to the third-party portfolio transaction, and the supermajority consent from participants in such participant's participating group is obtained with respect to either or both proposals; or
- · does not vote and the supermajority consent from participants in such participant's participating group is obtained with respect to either or both proposals.

For a description of the procedures for a participant to change his or her vote after receipt of the buyout notice, see "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal—Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions."

## Q: What is a REIT, and why will the company elect to be a REIT?

A: A REIT is an entity that has elected and qualifies to be taxed as a "real estate investment trust" under the Internal Revenue Code of 1986, as amended, referred to herein as the Code. A REIT is subject to requirements under the Code related to, among other things, the nature of its income and the composition of its assets, the amount of its annual distributions, and the diversity of its stock ownership. The primary benefit of REIT qualification is that a REIT is generally entitled to a deduction for dividends that it pays



transaction would be undertaken only if the aggregate consideration payable in the third-party portfolio transaction is at least 115% of the aggregate exchange value for the subject LLCs, the private entities and the management companies included in the third-party portfolio transaction and certain other conditions are met. Any third-party portfolio proposal must provide for all cash, payable in full at closing, but such proposal may provide for an option for all participants to elect to receive securities as an alternative to cash. If the proposal provides for a securities option, the Malkin Family will have the right to elect to receive securities only on the same proportional basis as other participants. No member of the Malkin Family will be an affiliate, consultant, employee, officer or director of the acquiror after the closing or receive any compensation from the acquiror (other than consideration that they will receive in the third-party portfolio transaction). In addition, the supervisor has agreed that it will not accept a third-party offer unless it is unanimously approved by a committee which will include representatives of the supervisor and a representative of the Helmsley estate. The supervisor will be authorized to approve offers only if definitive agreements are entered into prior to December 31, 2015 or such carlier date as the supervisor may set with or without notice or public announcement.

## Q: What will I be entitled to receive if I don't vote "FOR" the third-party portfolio proposal and it is approved by my subject LLC?

A: If you vote "AGAINST" the third-party portfolio proposal, you do not vote or you "ABSTAIN," and your subject LLC participates in the third-party portfolio proposal, if you are a participant in 250 West 57th St. Associates L.L.C. you will receive the same consideration as other participants. Participants in 250 West 57th St. Associates L.L.C. are not subject to a buyout. As set forth under the section entitled "Summary—Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal," if you are a participant in Empire State Building Associates L.L.C. or 60 East 42nd St. Associates L.L.C., your participation interests will be subject to a buyout proved by the other participanting groups in your subject LLC. The buyout amount for your interest would be substantially lower than the exchange value in connection with the allocation of consideration in the consolidation. The buyout amount, which is equal to the original cost less capital repaid, but not less than \$100, is currently \$100 for the interest held by a participant in 60 East 42nd St. Associates L.L.C. as compared to the exchange value of \$323,800 (or \$358,670 if you are not subject to the voluntary capital override) per \$10,000 original investment for Empire State Building Associates L.L.C. and \$402,660 per \$10,000 original investment for 60 East 42nd St. Associates L.L.C., respectively. Prior to an agent purchasing the participation interests of non-consenting participants for the benefit of the applicable subject LLC, the agent will give such participants not less than ten days' notice after the required supermajority consent is received by the applicable participating group in subject LLC to permit them to consent to the consolidation or the third-party portfolio proposal, as applicable, in which case their participation interests will not be purchased and you will participate on the same basis as other participants who approve the third-party portfolio proposal.

#### Q: Why am I being asked to consent to a voluntary pro rata reimbursement program?

A: You are being asked to consent to a voluntary pro rata reimbursement program pursuant to which the supervisor and Peter L. Malkin, a principal of the supervisor, will be reimbursed for the prior advances of all costs, plus interest, incurred in connection with the legal proceedings with Helmsley-Spear, Inc., the former property manager and leasing agent, which resulted in the removal of the former property manager and leasing agent as property manager and leasing agent of the priorate entities and has enabled a renovation and repositioning turnaround program to be implemented by the supervisor. If you consent to the voluntary pro rata reimbursement program, the supervisor and Peter L. Malkin will be reimbursed for your pro rata share of costs, plus interest, previously incurred out of your share of the excess cash of your subject LLC that is being distributed to participants,





and, to the extent that is insufficient, the consideration that you would receive in the consolidation or the consideration that you would receive in a third-party portfolio transaction, as applicable, will be reduced by the balance (valued, if the consolidation is consummated, at the IPO price) and such balance would be paid to the supervisor and Peter L. Malkin in shares of Class A common stock, if the consolidation is consummated, or out of distributions that you would receive from the proceeds of a third-party portfolio transaction, if consummated, or out of distributions of the subject LLC.

The table below shows the amount to be received by the supervisor out of the distributions of each consenting participant for each \$10,000 of original investment by a participant pursuant to the voluntary pro rata reimbursement program:

	Voluntary Reimi	bursement
	Per \$10,000	<b>Total Potential</b>
	Original	Reimbursement
	Investment	with 100%
	(1)	Participation
Empire State Building Associates L.L.C.	\$ 1,029	\$ 3,396,880
60 East 42nd St, Associates L.L.C.	\$ 2,410	\$ 1,687,101
250 West 57th St. Associates L.L.C.	S 2,080	\$ 748,704

(i) Empire State Building Associates L.L.C.'s, 60 East 42nd St. Associates L.L.C.'s and 250 West 57th St Associates L.L.C.'s share of the aggregate voluntary reimbursement (before any reimbursements) is \$3,150,896, \$1,564,930, and \$694,487, respectively, plus interest. The amount shown in the table includes accrued interest through September 30, 2012 and does not include interest which will accrue subsequent to September 30, 2012.

97% of the potential voluntary reimbursement is attributable to advances by Peter L. Malkin for payments to unaffiliated third parties, with interest thereon at prime, and 3% is for amounts to be paid to the supervisor for work it performed.

The Helmsley estate, as part of an agreement with the supervisor covering this and other matters, has paid the voluntary pro rata reimbursement to the supervisor for its pro rata share of costs advanced, plus interest, which totaled \$5,021,048.

To consent to this proposal, simply indicate on the enclosed consent form that you want to consent to this proposal, then sign and submit the consent form by mail in the accompanying postage-paid envelope or by facsimile as soon as possible. If you "CONSENT" to the voluntary pro rata reimbursement program, your consent is made only with respect to your participation interest, and your participation in the program is not dependent on the consent of any other participant. If you sign and send in your consent form and do not indicate that you want to consent, you will be counted as "NOT" consenting to this proposal. If you indicate on your consent form that you "ABSTAIN," you will be counted as "NOT" consenting to this proposal.

The withholding of your consent or your failure to consent to the voluntary pro rata reimbursement program will not result in any buyout of your participation interests.

## Q: Who can vote on the consolidation and third-party portfolio proposal?

A: Participants in each subject LLC who hold participation interests in such subject LLC during the consent solicitation period are entitled to vote "FOR" or "AGAINST" each of the proposed consolidation and the third-party portfolio proposal with respect to such subject LLC. In the event of a transfer of a participation interest that previously has been voted, that vote will remain in effect unless revoked by the transferee.

The Wien group collectively owns participation interests in the subject LLCs and has advised that it will vote in favor of the consolidation and the third-party portfolio proposal. These participation interests represent the following percentage ownership for each subject LLC: 8.195% for Empire State Building Associates L.L.C., 8.447% for 60 East 42nd St. Associates L.L.C. and 8.912% for 250 West 57th St. Associates L.L.C. In addition to the participation interests, members of the Wien group hold override interests which are non-voting. See "Background of and Reasons for the Consolidation—Background of the Subject LLCs."



Q: What is the required vote for the consolidation proposal and the third-party portfolio proposal?

A: For each of the consolidation proposal and the third-party portfolio proposal to be approved, participants holding 100% of the outstanding participation interests in Empire State Building Associates L.L.C. and 60 East 42nd St. Associates L.L.C. must approve that proposal, and participants holding greater than 75% of the outstanding participation interests in eight out of the ten participating groups of 250 West 57th St. Associates L.L.C. must approve that proposal. If you are a participant in 250 West 57th St. Associates L.L.C., approval by the required vote of the participants in 250 West 57th St. Associates L.L.C. in favor of a proposal will be binding on you, even if you vote "AGAINST" such proposal.

If holders of 80% of the participation interests in any of the three participating groups in Empire State Building Associates L.L.C. or holders of 90% of the participation interests in any of the seven participating groups in 60 East 42nd St. Associates L.L.C. approve the consolidation or third-party portfolio proposal, as shown in the tabulation of consents by MacKenzie Partners, Inc., pursuant to a buyout right included in the participating agreements, the agent of any such participating group will purchase on behalf of the subject LLC the participation interest of any participant in such participating group that voted "AGAINST" the consolidation or the third-party portfolio proposal or "ABSTAINED," as applicable, or that did not submit a consent form, even if the proposal is not approved by the other participating groups in such subject LLC, unless such participant consents to the proposal within ten days after receiving written notice that the required supermajority consent has been received by such participant's participants who approved the consolidation proposal or the third-party portfolio proposal.

Because consent of the agents for each of the participating groups is required for Empire State Building Associates L.L.C. and 60 East 42nd St. Associates L.L.C., if any one of the three participating groups in Empire State Building Associates L.L.C. or any one of the seven participating groups in 60 East 42nd St. Associates L.L.C. does not approve the consolidation proposal or the third-party portfolio proposal, the proposal will not be approved by the relevant subject LLC.

## Q: How do I vote "FOR" the consolidation and the third-party portfolio proposal?

A: Simply indicate on the enclosed consent form how you want to vote for each proposal, then sign and submit the consent form by mail in the accompanying postage-paid envelope or by facsimile as soon as possible so that your participation interest may be voted "FOR" or "AGAINST" each proposal. If you sign and send in your consent form and do not indicate how you want to vote on either one of these proposals, your consent will be counted as a vote "FOR" such proposal. If you do not submit your consent form or you indicate on your consent form that you "ABSTAIN" from either proposal, it will have the effect of voting "AGAINST" such proposal. If you vote "FOR" the consolidation and your subject LLC participates in the consolidation, you effectively will preclude other alternatives, other than a third-party portfolio transaction, unless you vote "AGAINST" the third-party portfolio proposal. These alternatives include continuation of your subject LLC and a sale of your subject LLC's interest in the property and the resulting distribution of the net proceeds to its participants. Each of these proposals is subject to a separate consent and approval of each proposal is not dependent on approval of any other proposal.

#### Q: Can I change my vote on the consolidation proposal or the third-party portfolio proposal after I submit my consent form?

A: Yes. You can change your vote on the consolidation proposal, the third-party portfolio proposal, or both, at any time before the later of the date that consents from participants holding the required percentage interests in your participating group are received and the 60<sup>th</sup> day after the beginning of the solicitation period, as described in further detail in response to the next question. In addition, participants in Empire State Building Associates L.L.C. and 60 East 42nd St. Associates L.L.C. that voted against the consolidation proposal, the third-party portfolio proposal, or both, or abstained from either or both of those proposals, will

be notified and may change their vote within ten days of receiving notice that the subject LLC has received consents from participants holding the required percentage interests. The required percentage interests for Empire State Building Associates L.L.C. is 80% of the outstanding participation interests in each of the three participating groups, for 60 East 42nd St. Associates L.L.C. is 90% of the outstanding participation interests in each of the seven participating groups and for 250 West 57th St. Associates L.L.C. is 75% of the outstanding participation interests in eight out of the ten participating groups. As of September 30, 2012, each of Empire State Building Associates L.L.C., 60 East 42nd St. Associates L.L.C. and 250 West 57th St. Associates L.L.C. had 2,878, 857, and 640 total participants holding 3,300, 700, and 720 total participation interests, respectively.

As of September 30, 2012, the following numbers of participation interests were held by the number of participants in each subject LLC's participating groups:

				Number of
			Number of	Participation
Empire State Building Associates L.L.C.			Participa <u>nts</u>	Interests Held <sup>(1)</sup>
	~	· ·	1,156	1,100
Participating Group 1.			 1,146	1,100
Participating Group 2			 •	
			1,152	1,100
Participating Group 3		· · · ·		1,100

(1) Based on an original investment per participation interest of \$10,000.

					Number of
				Number of	Participation
60 East 42nd St. Associates L.L.C.				Participants	Interests Held(I)
	•		 • •	129	100
Participating Group 1.	 		•	148	100
Participating Group 2		• -			100
Participating Group 3		-		131	
Participating Group 4.				132	100
Participating Group 5	-	•		144	100
	· •	-		137	100
Participating Group 6		-	-		100
Participating Group 7.				.144	100

#### (1) Based on an original investment per participation interest of \$10,000.

		Number of Participation clpants <u>Interests Retd(1)</u>
250 West 57th St. Associates L.L.C.		46 72
Participating Group 1.		73 72
Participating Group 2		
Participating Group 3	_	89 72
Participating Group 4.		63 72
		84 72
Rarticipating Group 5		
rticipating Group 6		/3 /2
articipating Group 7.		66 72
		58 72
Participating Group 8.		· · · · · · · · · · · · · · · · · · ·
Participating Group 9		
Participating Group 10		69 72

(1) Based on an original investment per participation interest of \$5,000.

You can change your vote in one of two ways: you can send the company a written statement that you would like to change your vote, or you can send the company a new consent form. Any change in your vote or new consent form should be sent to MacKenzie Partners, Inc., the vote tabulator, by mail or facsimile, as described below.

Q: What is the process by which I may change my vote on the consolidation proposal or the third-party portfolio proposal?

A: You may change your vote at any time before the later of the date that consents from participants holding the required percentage interest in your participating group are received and the  $60^{h}$  day after the beginning of the solicitation period. In addition, a participant in Empire State Building Associates L.L.C. or 60 East 42nd St. Associates L.L.C. that does not consent to (or who abstains from or does not vote with respect to) the consolidation or the third-party portfolio proposal, as applicable, may also change his or her vote to consent to the consolidation or the third-party portfolio proposal, as applicable, may also change his or her vote to consent to such participant's participant in group has been received with respect to such proposal is sent, as described below.

A participant can change his or her vote by sending to MacKenzie Partners, Inc., the vote tabulator, (i) a written statement that he or she would like to change his or her vote, or (ii) a new consent form, in either case, by mail, to 105 Madison Avenue, NY, NY 10016, or by facsimile, to (212) 929-0308. Either MacKenzie Partners, Inc. or the supervisor will send to the participant a written acknowledgment by facsimile or, if requested by the participant, mail, that the participant's vote has been changed promptly following receipt of a changed vote. Participants may call MacKenzie Partners, Inc. during the solicitation period to check whether or not the required supermajority consent from the participants in such participant's participant group has been received, or to confirm that such participant's changed vote has been received.

If a participant in Empire State Building Associates L.L.C. or 60 East 42<sup>nd</sup> St. Associates L.L.C. votes "AGAINST" the consolidation or the third-party portfolio proposal, "ABSTAINS" or does not submit a consent form and the supermajority consent of his or her participating group is received, the agent for his or her participating group will provide the written buyout notice, stating that such supermajority consent from the participants in such participant's participating group has been received to the participant following the expiration of the solicitation period, as the same may be extended.

The following is a hypothetical example illustrating the general timeline for this process:

DAY 1: the solicitation period begins two days after the date of this prospectus/consent solicitation

DAY 46: the required supermajority consent for the consolidation is received by the participating group

DAY 47: the required supermajority consent for the third-party portfolio transaction is received by the participating group

DAY 61: the solicitation period expires; for the applicable participating group in Empire State Building Associates L.L.C. and 60 East 42<sup>nd</sup> St. Associates L.L.C., the buyout notice that such supermajority consent from the participants in the applicable participating group has been received is mailed to participants who voted "AGAINST" or "ABSTAINED" on the consolidation or the third-party portfolio transaction, or did note vote.

DAY 71: expiration of 10-day period during which participants may change their vote to "FOR."

Q: Are there tax consequences as a result of the consolidation?

A: It is expected that the consolidation should be treated for U.S. federal income tax purposes as follows:

(i) If you receive solely shares of Class A common stock, the consolidation should be treated as a taxable sale of your participation interest in which gain or loss is recognized. Such gain or loss should generally equal the difference between your amount realized (which generally will equal the amount of the aggregate fair market value of shares of common stock that you receive, plus any distribution you receive of consolidation expenses that the operating partnership pays as a reimbursement to your subject LLC, plus the share of liabilities associated with your participation interests that you are deemed to be relieved of under U.S. federal income tax law) and your



to 12 months after the completion of the IPO when they can redcem all or a portion of their operating partnership units for a cash amount equal to the then-current market value of one share of Class A common stock per operating partnership unit, or, at the company's election, to exchange each such operating partnership unit for a share of Class A common stock on a one-for-one basis;

- The operating partnership units to be issued to participants in the subject LLCs (other than the Wien group) will be issued in three separate series, each of which will be listed and traded separately. Because the operating partnership units are in separate series, there will be fewer holders of each series. While each of the series has the same rights, the tax consequences to a participant that receives, and a subsequent purchaser of, operating partnership units of a particular series will be different than those to a participant that receives, and a subsequent purchaser of, operating partnership units of another series (based on different and unique tax attributes of the properties being contributed by each of the subject LLCs). These factors may adversely affect the market for operating partnership units. To avoid such factors and to achieve liquidity, holders of operating partnership units may elect to exercise their redemption rights with respect to such operating partnership units, which commence 12 months after the completion of the IPO, and, if applicable, sell the Class A common stock received in exchange;
- While the subject LLCs' exchange values have been determined based on the Appraisal by the independent valuer, which has also delivered a fairness opinion, no independent representative was retained to negotiate on behalf of the participants. There are 23 subject LLCs and private entities and groups with different interests in many of these entities. The supervisor does not believe that a single independent representative could have represented the interests of all participants and believes that to locate and retain an independent and equally competent and qualified representative for each separate interest in the consolidation is not possible. The supervisor represents the interests of all participants, which included the sale of three office properties in New York City in the past fifteen years, 200 Fifth Avenue (known as the International Toy Center), 498 Seventh Avenue and 500-512 Seventh Avenue, and believes the Appraisal prepared by the independent valuer serves the purposes of representative or all of the participants as a whole. The supervisor believes the Appraisal prepared by the independent valuer serves the purposes of representatives had been retained for the participants, the terms of the consolidation might have been different and, possibly, more favorable to the participants;
- While the independent valuer appraised each property, the independent valuer's fairness opinion addressed only the allocation of consideration (Class A common stock, Class B common stock, operating partnership units or cash consideration) (i) among the subject LLCs, the private entities and the management companies and (ii) to the participants in each subject LLC and each private entity (without giving effect to any impact of the consolidation on any particular participant other than in its capacity as a participant in each of the subject LLCs and each of the private entities);
- The independent valuer's fairness opinion cannot address the market value of the operating partnership units and/or common stock you will receive, which can
  only be set by the market value at the time the IPO is consummated;
- For each subject LLC, approval of the consolidation by the requisite vote of the participants will cause the subject LLC to participate in the consolidation, whether
  you vote "FOR" or "AGAINST" the consolidation;
- The organizational documents provide that if more than a specified percentage of participation interests in Empire State Building Associates L.L.C. and 60 East 42nd St. Associates L.L.C. approve an action, the agents may purchase on behalf of the subject LLC the participation interests of participants who do not approve such action, and that price would be substantially below the exchange value of the

participation interests. If the required supermajority consent of the participation interests in a participating group in a subject LLC approves the consolidation, an agent's participating group will purchase on behalf of the subject LLC the participation interests of the participants that do not approve the consolidation, at a price substantially below the exchange value of the participation interests;

- If the required percentage of participation interests in the participating groups in a subject LLC approves the consolidation and the subject LLC is consolidated with the company, the subject LLC no longer can enter into alternatives to the consolidation. These alternatives include (i) continuation of the subject LLC and (ii) a sale of the subject LLC's interest in the property followed by the distribution of the net proceeds to its participants;
- From inception, the supervisor has represented many different ownership interests, and the subject LLCs and the private entities, therefore, have been exposed to
  conflicts of interest. For example, the supervisor and persons associated with the supervisor act as an external manager for all of the entities (including the subject
  LLCs and operating lessees), serve as agents for the participants in the subject LLCs and certain of the private entities, determine when to make recommendations
  on sales, financings and operations of the properties, and make or recommend all operating and leasing decisions in all operating entities and all decisions of the
  subject LLCs. Decisions made with regard to property operations dictate the cash available for distribution to the subject LLCs;
- The Malkin Holdings group will receive shares of Class A common stock and Class B common stock and operating partnership units which are exchangeable for cash or, at the company's election, Class A common stock, having an aggregate value of \$730,781,533, which they will receive in accordance with the allocation of exchange value based on the Appraisal. The amounts allocated to the Malkin Holdings group are based on the hypothetical \$10 per share exchange value that the supervisor arbitrarily assigned for illustrative purposes, and consists of: their interests as participants which will be allocated to them on the same basis as other participants; their interests as holders of override interests which will be allocated to them in accordance with the subject LLCs' and private entities' organizational documents; and their interests in the management companies, which will be allocated to them in accordance with the valuations of the management companies by the independent valuer. This is in addition to shares of Class A common stock issuable in respect of the voluntary pro rata reimbursement program consented to by participants in the subject LLCs and its share of distributions of any cash available for distribution from the subject LLCs prior to the consolidation. The Malkin Holdings group also will receive other benefits from the consolidation, and have interests that conflict with those of the participants. The Malkin Family is also subject to a longer lock-up period than other participants before they can begin to sell common stock or operating partnership units. The Malkin Family may not sell their common stock or operating partnership units to the Supervisor and its Affiliates;"
- If you receive solely Class A common stock, you generally will recognize gain or loss for U.S. federal income tax purposes with respect to your participation
  interest equal to the amount by which the value of any shares of Class A common stock you receive in connection with the consolidation, plus the amount of
  liabilities allocable to your participation interest, exceeds your tax basis in your participation interest. You will recognize "phantom income" (*i.e.*, income in excess
  of the value of any shares of Class A common stock you receive) if you have a "negative capital account" with respect to your participation interest. The
  supervisor urges you to consult with your tax advisor to evaluate the tax consequences to you in your particular circumstances as a result of the consolidation;
- To the extent you receive or are deemed to receive common stock you may also recognize gain or loss for U.S. federal income tax purposes, as more fully discussed
  under "U.S. Federal Income Tax Considerations—U.S. Federal Income Tax Consequences of the Consolidation" and "—U.S. Federal Income Tax Considerations of
  the Voluntary Pro Rata Reimbursement Program for the Former

Property Manager and Leasing Agent Legal Proceedings." The supervisor urges you to consult with your tax advisor to evaluate the tax consequences to you in your particular circumstances as a result of your participation in the consolidation;

- The supervisor may not approve a third-party portfolio transaction even if it provides for more consideration than to be issued or paid pursuant to the consolidation. The supervisor is authorized to approve a third-party portfolio transaction only if the aggregate consideration is at least 115% of the aggregate exchange value for the subject LLCs, the private entities and the management companies included in the third-party portfolio transaction and certain other conditions are met; provided that, subject to its fiduciary duties, the supervisor is not required to accept any offer that the supervisor is authorized to accept. The proposal must provide for all eash, payable in full at closing, but such proposal may provide for an option for all participants to elect to receive securities and a leternative to cash. If the proposal provides for a securities option, the Malkin Family will have the right to elect to receive securities only on the same proportional basis as other participants. No member of the Malkin Family will be an affiliate, consultant, employee, officer or director of the acquiror (other than their pro rata share of the consideration that they will receive in the third-party portfolio transaction). In addition, supervisor has agreed that it will not accept a third-party offer unless it is unanimously approved by a committee which will include representatives of the supervisor and a representative of the Helmsley estate;
- If the required percentage of participation interests in their participating group consents to the third-party portfolio proposal, participants in Empire State Building
  Associates L.L.C. and 60 East 42nd St. Associates L.L.C. who voted "AGAINST" the third-party portfolio proposal, did not return a consent form or
  "ABSTAINED" will be bought out regardless of whether the required consents of other participating groups is received or whether there is a third-party portfolio
  offer at a price substantially below the exchange value of their participation interests;
- At the time you vote on the third-party portfolio proposal, there will be significant uncertainties as to the terms of any third-party portfolio transaction, which may
  not be received until after the consent solicitation has been completed, including the amount of consideration you would receive if a third-party portfolio
  transaction is consummated. These uncertainties affect your ability to evaluate the third-party portfolio proposal. The supervisor may approve a third-party
  portfolio transaction which you may view as less favorable than the consolidation; and
- The supervisor, the agents and their affiliates serve in their respective capacities with respect to each subject LLC and each private entity, and, as such, have
  conflicts of interest in connection with decisions concerning the terms of a third-party portfolio transaction.

# Ownership of Operating Partnership Units in the Operating Partnership and Shares of Common Stock in the Company

The following is a summary of the material risks of ownership of operating partnership units in the operating partnership and shares of common stock in the company.

- There is no assurance as to the amount or source of funds for the estimated initial cash distributions of the operating partnership or the company, and the
  expected initial cash distributions to the participants following the consolidation could be less than the estimated cash distributions participants would receive
  from their respective subject LLCs;
- All of the company's properties are located in Manhattan and the greater New York metropolitan area, in particular midtown Manhattan, and adverse economic or regulatory developments in this area could materially and adversely affect the company;
- Adverse economic and geopolitical conditions in general and in Manhattan and the greater New York metropolitan area commercial office and retail markets in
  particular, could have a material adverse

For a detailed explanation of the manner in which the allocations are made, see "Background of and Reasons for the Consolidation-Allocation of Common Stock and Operating Partnership Units among the Subject LLCs, the Private Entities and the Management Companies."

# Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal

The supervisor is asking you to vote "FOR" both the consolidation and the third-party portfolio proposal. If you own participation interests in more than one subject LLC, for each subject LLC in which you own a participation interest you will receive a transmittal letter, supplement and consent form. Regardless of how many subject LLCs in which you own a participation interest, you will receive a single copy of the prospectus/consent solicitation. Participants in each subject LLC will vote separately on whether or not to approve the consolidation and the third-party portfolio proposal. Accordingly, if you hold interests in more than one subject LLC, you must complete one consent form for each subject LLC in which you are a participant.

If you vote "FOR" the consolidation and your subject LLC participates in the consolidation, you effectively will be voting against the alternatives to the consolidation, other than a third-party portfolio transaction, unless you vote "AGAINST" the third-party portfolio proposal. These alternatives include continuation of your subject LLC and a sale of your subject LLC's interest in the property and distribution of the net proceeds to participants. If the consolidation is not approved your subject LLC and a third-party portfolio transaction is not consummated, the supervisor expects the operations of your subject LLC to continue.

Your consent form must be received by MacKenzie Partners, Inc. by 5:00 p.m. Eastern time on March 25, 2013 unless the supervisor extends the solicitation period as set forth below. You may submit your consent form by mail, to 105 Madison Avenue, NY, NY 10016, or by facsimile, to (212) 929-0308. You can change your vote by mail or facsimile at any time before the later of the date that consents from participants holding the required percentage interest in your participating group are received and the 60<sup>th</sup> day after the beginning of the solicitation period. Either MacKenzie Partners, Inc. or the supervisor will send you a written acknowledgment by facsimile or, if requested by you, mail, that your vote has been changed promptly following receipt of a changed vote. If you are a participant in Empire State Building Associates L.L.C. or 60 East 42nd St. Associates L.L.C., and you do not consent to the consolidation or the third-party portfolio proposal, as applicable, you may also change your vote to consent to the consolidation or the third-party portfolio proposal, as applicable, within ten days' notice that the required supermajority consent from the participants in your participating group has been received, as described below. You may call MacKenzie Partners, Inc. during the solicitation period to check whether or not the required supermajority consent has been received from the participants in your participating group, or to confirm that your changed vote has been received.

The supervisor may extend on one or more occasions the solicitation period for one or more proposals for one or more subject LLCs or one or more participating groups in a subject LLC without extending for other proposals, subject LLCs or participating groups whether or not it has received approval for the consolidation proposal or the thirdparty portfolio proposal on expiration of the consent solicitation period.

If you do not submit a consent form, you will be counted as having voted "AGAINST" both the consolidation and the third-party portfolio proposal. If you submit a properly signed consent form but do not indicate how you wish to vote on the consolidation, the third-party portfolio proposal, or both, you will be counted as having voted "FOR" such proposal(s).

The participation interests in each subject LLC are divided into separate participating groups. Participants are being asked to vote on both the proposed consolidation and the third-party portfolio proposal. For each of these proposals to be approved, participants holding 100% of the outstanding participation interests in Empire State Building Associates L.L.C. and 60 East 42nd St. Associates L.L.C. must approve that proposal, and

participants holding greater than 75% of the outstanding participation interests in eight out of the ten participating groups of 250 West 57th St. Associates L.L.C. must approve that proposal. Approval by the required vote of the participants in 250 West 57th St. Associates L.L.C. in favor of a proposal will be binding on you if you are a participant in 250 West 57th St. Associates L.L.C. even if you vote "AGAINST" such proposal.

If holders of 80% of the participation interests in any of the three participating groups in Empire State Building Associates L.L.C. or holders of 90% of the participation interests in any of the seven participating groups in 60 East 42nd St. Associates L.L.C. approve the consolidation or third-party portfolio proposal, as shown in the tabulation of consents by Mackenzie Partners, Inc., pursuant to a buyout right included in the participating agreements since inception of the subject LLCs, the agent of any such participating group will purchase on behalf of the subject LLC the participation interest of any participatin in such participating group that voted "AGAINST" the consolidation or the third-party portfolio proposal or "ABSTAINED," as applicable, or that did not submit a consent form, even if the proposal is not approved by the other participating groups in such subject LLC, unless such participants to the proposal within ten days after receiving written notice that the required supermajority consent has been received by such participanting group, for the buyout amount.

The buyout amount for your interest would be substantially lower than the exchange value. The buyout amount, which is equal to the original cost less capital repaid, but not less than \$100, is currently \$100 for the interest held by a participant in Empire State Building Associates L.L.C. and \$100 for the interest held by a participant in 60 East 42nd St. Associates L.L.C., as compared to the exchange value of \$323,800 (or \$358,670 if you are not subject to the voluntary capital override) per \$10,000 original investment for Empire State Building Associates L.L.C., respectively.

These buyouts are contractual provisions expressly stated for 60 East  $42^{nd}$  St. Associates L.L.C. and Empire State Building Associates L.L.C. at the inception of these subject LLCs in their original participating agreements dated December 1, 1954 and July 11, 1961, respectively, under which the participation interests were issued. The buyout provisions were included as a practical way to permit the entity to act, while still following the then-current tax advice provided to the supervisor of the subject LLCs that participants needed to act unanimously to permit these subject LLCs to obtain partnership status and to avoid entity level tax as a corporation for U.S. federal income tax purposes. For this purpose, the buyout provisions allow the purchase, at original cost less capital returned (but not less than \$100), of the interest held by a non-consenting participant after ten-days' notice of receipt of approval by a required supermajority (90% for 60 East  $42^{nd}$  St. Associates L.C. and 80% for Empire State Building Associates L.L.C., in each case by participation group), if such non-consenting participant still does not change its vote to approval. Accordingly, the buyout provisions preserved the unanimity which was considered necessary for these tax reasons, but prevented a small minority, which might be acting for its own purposes and not in the interests of other participants, from preventing action by the large supermajority. The agents are authorized under the participating agreements to buy out participation interests of participants that do not consent to the action if the required supermajority consent is received, as described below. Since such buyout is necessary to provide for the required unanimous consent and is not conditioned on the transaction closing, the agent has the right to buy out participation interests from participants who do not vote "FOR" either proposal, if the required supermajority consent is obtained with respect to such proposal, within ten days after written notice, as d

Prior to an agent purchasing the participation interests of non-consenting participants, an agent will give such participants not less than ten days' notice after the required supermajority consent is received by the applicable participating group in a subject LLC to permit them to consent to the consolidation or the third-party portfolio proposal, as applicable, in which case their participation interests will not be purchased. The agents will purchase the participation interests for the benefit of the subject LLC and not for their own account and will be reimbursed by the subject LLC for the cost of such buyout. If the agent purchases these participation interests, the requirement for consent of participants holding 100% of the participation interests of that participating group will be satisfied.

Unanimity on the consents is required pursuant to the organizational documents of Empire State Building Associates L.L.C. and 60 East 42nd St. Associates L.L.C. with respect to both the consolidation and the third-party portfolio proposal for the consent of a participating group; therefore, a participant in either of such subject LLCs who does not vote in favor of either the consolidation or third-party portfolio transaction proposal (and does not change his or her vote after notice that the requisite supermajority consent has been obtained) will be subject to this buyout regardless of whether either or neither transaction is consummated or the required consent of other participating groups is received. A vote for the proposed transaction by the participants constitutes an authorization for the agents of each participating group to approve, in their capacity as members of the applicable subject LLC, the consolidation or the third-party portfolio transaction, as applicable. The agents, under the operating agreements of the subject LLCs, have discretion, subject to their fiduciary duties, to determine whether to approve the transaction, even after supermajority approval has been obtained for either or both transactions and dissenting participants have been bought out. Additionally, the supervisor, acting on behalf of the subject LLCs and the agents, similarly has discretion, subject to its fiduciary duties, as to whether to abandon or to postpone the transaction, even after supermajority approval has been obtained for either or both transactions and dissenting participants have been bought out. Additionally, the supervisor, acting on behalf of the subject LLCs and the agents, similarly has discretion, subject to its fiduciary duties, as to whether to abandon or to postpone the transaction, even after supermajority approval has been obtained for either or both transactions and dissenting participants have been bought out. The agents and supervisor could determine not to proceed with the consolidation and the IPO d

The agents, who are the members of your subject LLCs, recently created a new class of membership interests, which were divided into series. A separate series was deemed to be distributed to holders of each participating group in your subject LLC. Each new series provides protections similar to those under a shareholder rights plan for a corporation. Each new series corresponds to a participating group for which a member acts as agent. The new series will not affect voting rights, except with respect to any person or group that acquires 6%, 3%, or 7.5% or more, respectively, of the outstanding participation interests in the applicable participating group (an "acquiring person") for each of Empire State Building Associates L.L.C., 60 East 42nd St. Associates L.L.C. and 250 West 57th St. Associates L.L.C. If there is an acquiring person, the effect of the new series is that approval of the consolidation proposal and the third-party portfolio proposal by a participating group approval by the requisite consent of the participating group, as holders of the new series of membership interests, excluding the acquiring person.

The Wien group collectively owns participation interests in the subject LLCs and has advised that it will vote in favor of the consolidation and the third-party portfolio proposal. These participation interests represent the following percentage ownership for each subject LLC: 8.195% for Empire State Building Associates L.L.C., 8.447% for 60 East 42nd St. Associates L.L.C. and 8.912% for 250 West 57th St. Associates L.L.C. In addition to the participation interests, members of the Wien group hold override interests which are non-voting. See "Background of and Reasons for the Consolidation—Background of the Subject LLCs."

#### No Right to Independent Appraisal

If your subject LLC approves the consolidation or the third-party portfolio proposal and your subject LLC participates in the consolidation or a third-party portfolio transaction, as applicable, participants who vote "AGAINST" or "ABSTAIN" with respect to such proposal or do not submit a consent form will not have appraisal rights for their participation interests or a right to receive cash based upon an appraisal.

Competent and qualified representative for each separate interest in the consolidation is not possible. The supervisor represents the interests of all participants in the subject LLCs and private entities. The supervisor has served the same role in the past for sales of other properties with different groups of participants and believes it is not required to retain any independent representative on behalf of each group of participants or all of the participants as a whole. The supervisor believes the Appraisal prepared by the independent valuer serves the purposes of representing all parties fairly and that the consolidation is fair to all participants regardless of the absence of any such independent representative. If a representative or representatives had been retained for the participants, the terms of the consolidation might have been different and, possibly, more favorable to the participants.

#### The IPO may not be consummated if one or more LLCs do not obtain the requisite consent for the consolidation from its participants.

The closing of the consolidation is conditioned on the approval of Empire State Building Associates L.L.C., but is not conditioned on the approval of any other subject LLC. The other subject LLCs represent a material portion of the exchange value and anticipated cash flow and net income of the company (assuming that all private entities and subject LLCs participate in the consolidation). As a result, if one or more of the subject LLCs do not approve the consolidation, it could adversely affect the ability of the company to complete the IPO.

# Participants who do not approve the consolidation, including participants that do not timely submit their consent forms, after notice that the required percentage of participants in their participating group have so approved, may have their participation interests purchased at a lower price.

The organizational documents provide that if holders of 80% of the participation interests in any of the three participating groups in Empire State Building Associates L.L.C. or holders of 90% of the participation interests in any of the seven participating groups in 60 East 42nd St. Associates L.L.C. approve an action, the agents may purchase on behalf of the subject LLC the participation interests of participants who do not approve such action, and that price would be substantially below the exchange value of the interests. If the required supermajority consent of the participation interests in a participating group in a subject LLC approves the consolidation, the agent of any such participating group will purchase on behalf of the subject LLC the participation interest of any participant in such participating group that voted "AGAINST" the consolidation, "ABSTAINED," or did not properly or timely submit a consent form. The buyout amount for a participant's interest would be substantially lower than the exchange value. The buyout amount, which is equal to the original cost less capital repaid, but not less than \$100, is currently \$100 for the interest held by a participant in Empire State Building Associates L.L.C. and \$100 for the interest held by a participant in 60 East 42nd St. Associates L.L.C., as compared to the exchange value of \$323,800 (or \$358,670 if you are not subject to the voluntary capital override) per \$10,000 original investment for Empire State Building Associates L.L.C. and \$402,660 per \$10,000 original investment for 60 East 42nd St. Associates L.L.C., respectively. Prior to an agent purchasing the participation interests of non-consenting participants, an agent will give such participants not less than ten days' notice after the required supermajority consent is received by the applicable participating group in such subject LLC to permit them to consent to the consolidation, in which case their participation interests will not be purchased. Unanimity on the consents is required pursuant to the organizational documents of Empire State Building Associates L.L.C. and 60 East 42nd St. Associates L.L.C. with respect to both the consolidation and the third-party portfolio proposal for the consent of a participating group; therefore, a participant in either of such subject LLCs who does not vote in favor of either the consolidation or third-party portfolio transaction proposal (and does not change his or her vote after notice that the requisite supermajority consent has been obtained) will be subject to this buyout regardless of whether either or neither transaction is consummated or the required consent of other participating groups is received. A vote for the proposed transaction by the participants constitutes an authorization for the agents of each participating group to approve, in their capacity as members of the applicable subject LLC, the consolidation or the third-party portfolio transaction, as applicable. The agents, under the operating agreements of the subject LLCs, have discretion, subject to their fiduciary dutics, to determine whether to approve the transaction, even after supermajority approval has been obtained for either or both transactions and dissenting participants have been bought out. Additionally, the supervisor, acting on behalf of the subject LLCs and the





agents, similarly has discretion, subject to its fiduciary duties, as to whether to abandon or to postpone the transaction, even after supermajority approval has been obtained for either or both transactions and dissenting participants have been bought out. The agents and supervisor could determine not to proceed with the consolidation and the IPO due to market conditions or other reasons.

# If the participants in a subject LLC approve the consolidation and the subject LLC is consolidated with the company, the subject LLC no longer can enter into alternatives to the consolidation.

The alternatives to participation in the consolidation include continuation of a subject LLC and sale of such subject LLC's interest in the property and the distribution of the net proceeds to its participants. Continuation of the subject LLC in accordance with its existing business plan would not subject the subject LLC to the risks associated with the consolidation or changes in participants' rights. Sale of the subject LLC's interest in a property would enable participants to receive the net proceeds from the sale of the subject LLC's interest in its property. If a subject LLC were consolidated with the company, participants no longer will be able to realize the potential benefits of alternatives to the consolidation.

#### Participants have no cash appraisal rights.

You do not have the right to elect to receive a cash payment equal to the value of your participation interest in your subject LLC if your subject LLC approves the consolidation and you voted "AGAINST" it. Additionally, you do not have the right to have the value of your participation interest determined in a separate proceeding and paid in cash.

# At the time participants vote on the consolidation proposal, there will be uncertainties as to the size, makeup and leverage of the company after the consolidation which affects your ability to evaluate the consolidation.

There will be several uncertainties relating to the consolidation at the time that you and the other participants vote on the consolidation. Most importantly, you will not know which subject LLCs will approve the consolidation or which of the subject LLCs and the private entities will participate in the consolidation, either because conditions to closing are not satisfied or for other reasons, and thus, which properties the company will acquire. You also will not know the IPO price, the size of the IPO, the exact exchange value for each subject LLC, the enterprise value of the company prior to the IPO or the amount of leverage of the company or the operating partnership. The consolidation is conditioned on the contribution to the company of the property interests in the Empire State Building owned by Empire State Building Associates L.L.C., which owns the fee interest and the underlying land, and Empire State Building Company L.L.C., the private entity which is the operating lessee with respect to the Empire State Building, but is not conditioned on any other subject LLC or private entity unterests to the company in the consolidation. You also will not know the capital structure of the company. These factors will affect the post-consolidation size and scope of the company and the value of your operating partnership units and shares of common stock.

# There is currently litigation pending, and the potential for additional litigation, associated with the consolidation. The company may incur costs from these litigations.

In March 2012, five putative class actions, or the Class Actions, were filed in New York State Supreme Court, New York County by participants in Empire State Building Associates L.L.C. and several other entities supervised by the supervisor (on March 1, 2012, March 7, 2012, March 12, 2012, March 14, 2012 and March 19, 2012). The plaintiffs assert claims against Malkin Holdings LLC, Malkin Properties, L.L.C., Malkin Properties of New York, L.L.C., Malkin Properties of Connecticut, Inc., Malkin Construction Corp., Anthony E. Malkin, Peter L. Malkin, the Helmsley estate, the operating partnership and the company for breach of fiduciary duty, unjust enrichment, and/or aiding and abetting breach of fiduciary duty. They allege, among other things, that the terms of the transaction and the process by which it was structured (including the valuation that was employed) are unfair to the participants, the consolidation provides excessive benefits to the Malkin Holdings group and the then-draft prospectus/consent solicitation filed with the SEC failed to make adequal disclosure to permit a fully-



het. If such a third-party portfolio transaction were to proceed, the consideration in a third-party portfolio transaction will be allocated among the subject LLCs, the private entities, and the management companies on a basis which is consistent with the exchange values included in this prospectus/consent solicitation. Any third-party portfolio proposal must provide for all cash, payable in full at closing, but such proposal may provide for an option for all participants to elect to receive securities as an alternative to cash. As a result, you will not know the amount of consideration you would receive if a third-party portfolio transaction is consummated.

# Participants who do not approve the third-party portfolio proposal, including participants that do not timely submit their consent forms, after notice that the required percentage of participants in their participating group have so approved may have their participation interests purchased at a lower price.

If consent is received for the third party portfolio proposal from holders of 80% of the participation interests in any of the three participating groups in Empire State Building Associates L.L.C. or holders of 90% of the participation interests in any of the seven participating groups in 60 East 42nd St. Associates L.L.C., the agent of any such participating group has the right to purchase on behalf of the subject LLC the participation interest of any participant in such participating group that failed to vote "FOR" the proposal, including participants that "ABSTAINED" or did not properly or timely submit a consent form, unless within ten days after the agent gives such participant notice of such consent, such participant does vote "FOR" the proposal. The buyout amount for a participant's interest would be substantially lower than the consideration received in a third-party portfolio transaction. The buyout amount, which is equal to the original cost less capital repaid, but not less than \$100, is currently \$100 for the interest held by a participant in 60 East 42nd St. Associates L.L.C. as compared to the exchange value of \$323,800 (or \$358,670 if you are not subject to the voluntary capital override) per \$10,000 original investment for Empire State Building Associates L.L.C. and \$402,660 per \$10,000 original investment for 60 East 42nd St. Associates L.L.C. and \$402,660 per \$10,000 original investment for 60 East 42nd St. Associates L.L.C. and \$402,660 per \$10,000 original investment for 60 East 42nd St. Associates L.L.C. and \$402,660 per \$10,000 original investment for 60 East 42nd St. Associates L.L.C. and \$402,660 per \$10,000 original investment for 60 East 42nd St. Associates L.L.C. and \$402,660 per \$10,000 original investment for 60 East 42nd St. Associates L.L.C. and \$402,660 per \$10,000 original investment for 60 East 42nd St. Associates L.L.C. and \$402,660 per \$10,000 original investment for 60 East 42nd St. Associates L.L.C. and \$402,660 per \$10,000 original investment for 60 East 42nd St. Associate

#### Participants have no cash appraisal rights.

In a third-party portfolio transaction, you may not have the right to elect to receive a cash payment equal to the value of your participation interest in your subject LLC and you will not have the right to have the value of your participation interest determined in a separate proceeding and paid in cash. A third-party portfolio transaction offer must be for cash, provided that it may provide participants with the option to elect to receive securities in lieu of cash.

#### **Real Estate/Business Risks**

All of the company's properties are located in Manhattan and the greater New York metropolitan area, in particular midtown Manhattan, and adverse economic or regulatory developments in this area could materially and adversely affect the company.

All of the company's properties are located in Manhattan and the greater New York metropolitan area, in particular midtown Manhattan, as well as nearby markets in Fairfield County, Connecticut and Westchester County, New York. Seven of the company's 12 office properties are located in midtown Manhattan. As a result, the company's business is dependent on the condition of the New York City economy in general and the market for office space in midtown Manhattan in particular, which exposes the company to greater economic risks than if it owned a more geographically diverse portfolio. The company is susceptible to adverse developments in the New York City economic and regulatory environment (such as business layoffs or downsizing, industry slowdowns, relocations of businesses, increases in real estate and other taxes, costs of complying with governmental regulations or increased regulation). Such adverse developments could materially reduce the value of the company's real estate portfolio and its rental revenues, and thus materially and adversely affect the company's adverse developments in the Fairfield County, Connecticut and Westchester County, New York markets. The company cannot assure you hat these markets will grow or that underlying real estate fundamentals will be favorable to owners and operators of office or retail properties. The company's operations may also be Hected if competies are built in either of these markets.

City in the past fifteen years, 200 Fifth Avenue (known as the International Toy Center), 498 Seventh Avenue and 500-512 Seventh Avenue (see "Reports, Opinions and Appraisal-Supervisor's Reasons for Representation as to 50/50 Allocation") and believes it is not required to retain any independent representative on behalf of each group of participants or all of the participants as a whole. The supervisor believes the Appraisal prepared by the independent valuer serves the purposes of representing all parties fairly and that the consolidation is fair to all participants regardless of the absence of any such independent representative.

The supervisor does not believe that the buyout right relating to participation interests held by participants in Empire State Building Associates L.L.C. or 60 East 42nd St. Associates L.L.C. affects the procedural fairness of the consolidation, because such buyout was provided for in the organizational documents of such subject LLCs at the time of their formation and requires a supermajority vote in order to be triggered. In addition, participants in such subject LLCs who have voted against the consolidation (or abstained), have the right to change their vote within ten days of receiving notice that consents from participants holding the required percentage interest in their participating group have been received, in which case their participation interests will not be purchased.

Although the supervisor believes the terms of the consolidation are fair to you and the other participants, the supervisor and its affiliates have conflicts of interest with respect to the consolidation. These conflicts include, among others, its realization of substantial economic benefits upon completion of the consolidation. For a further discussion of the conflicts of interest and potential benefits of the consolidation to the supervisor, see "Conflicts of Interest--Substantial Benefits to the Supervisor and its Affiliates." While the supervisor has conflicts of interest which are described under "Conflicts of Interest," the supervisor does not believe that these conflicts of interests affected its fairness determination. To understand the actual benefits that the supervisor will receive if your subject LLC approves the consolidation, please review the supplement accompanying this prospectus/consent solicitation.

Notwithstanding the recommendation of the supervisor, each participant must make its own determination as to whether to vote for the consolidation and whether to elect to receive operating partnership units, Class A common stock or Class B common stock based upon its personal situation, and such decision should be based upon a careful examination of personal finances, investment objectives, liquidity needs and expectations as to the company's future growth.

#### Material Factors Underlying Belief as to Fairness

The following is a discussion of the material factors underlying the supervisor's belief that the terms of the consolidation are fair to you and the other participants.

1. Consideration Allocated. The supervisor believes that the consideration offered to the subject LLCs and the participants constitute fair value for their participation interests. The allocation of the operating partnership units and common stock to participants is based on the same valuation methodology and Appraisal which was consistently applied to each subject LLC and each private entity. The allocation of the shares of common stock and operating partnership units with respect to the management companies was based on an Appraisal by the independent valuer. Therefore, the supervisor believes that the exchange values take into account the relative values of each subject LLC, each private entity and the management companies.

2. Independent Appraisal and Fairness Opinion. The supervisor's belief as to the fairness of the consolidation to the participants and the statements above regarding the material terms underlying its belief as to fairness partially are based upon the Appraisal of each subject LLC's interest in a property that the independent valuer prepared and upon the fairness opinion the independent valuer provided to the supervisor. The supervisor attributed significant weight to the Appraisal and the fairness opinion of the independent valuer provided to the supervisor. The supervisor attributed significant weight to the Appraisal and the fairness opinion of the independent valuer, which the supervisor believes support its belief that the consolidation is fair to the participants. The supervisor does not know of any factor that would materially alter the conclusions made in the Appraisal or the fairness opinion of the independent valuer, including developments or trends that have materially affected or are reasonably likely to materially affect their conclusions. The supervisor believes that the engagement of the independent valuer to

## ffect of the Consolidation or a Third-Party Portfolio Transaction on Participants Who Vote Against the Consolidation or the Third-Party Portfolio Proposal and Who Do Not Change Their Vote After Receipt of the Buyout Notice

If you vote "AGAINST" the consolidation or the third-party portfolio proposal, "ABSTAIN" or do not submit a consent form, you do not have a statutory right to elect to be paid the appraised value of your participation interest in the subject LLC for cash.

If holders of 80% of the participation interests in any of the three participating groups in Empire State Building Associates L.L.C. or holders of 90% of the participation interests in any of the seven participating groups in 60 East 42nd St. Associates L.L.C. approve the consolidation or third-party portfolio proposal, as shown in the tabulation of consents by MacKenzic Partners, Inc., pursuant to a buyout right included in the participating agreements since inception of the subject LLCs, the agent of any such participating group will purchase on behalf of the subject LLC the participation interest of any participant in such participating group that voted "AGAINST" the consolidation or the third-party portfolio proposal or "ABSTAINED," as applicable, or that did not submit a consent form, even if the proposal is not approved by the other participating groups in such subject LLC, unless such participant consents to the proposal within ten days after receiving written notice that the required supermajority consent has been received by such participant's participating group, at a price that would be substantially lower than the exchange value. The buyout amount, which is equal to the original cost less capital repaid, but not less than \$100, is currently \$100 for the interest held by a participant in Empire State Building Associates L.L.C. and \$100 for the interest held by a participant of \$323,800 (or \$358,670 if you are not subject to the voluntary capital override) per \$10,000 original investment for 60 East 42nd St. Associates L.L.C., respectively.

If holders of 80% of the participation interests in any of the three participating groups in Empire State Building Associates L.L.C. or holders of 90% of the participation interests in any of the seven participating groups in 60 East 42nd St. Associates L.L.C. approve the third-party portfolio proposal, the agent of any such participating group will purchase on behalf of the subject LLC the participation interest of any participant in such participating group that voted "AGAINST" the third-party portfolio proposal or "ABSTAINED" or that did not submit a consent form, unless such participant consents to the proposal within ten days after receiving written notice that the required supermajority vote has been received, at a price that would be substantially lower than the exchange value.

Unanimity on the consents is required pursuant to the organizational documents of Empire State Building Associates L.L.C. and 60 East 42nd St. Associates L.L.C. with respect to both the consolidation and the third-party portfolio proposal for the consent of a participating group; therefore, a participant in either of such subject LLCs who does not vote in favor of either the consolidation or third-party portfolio transaction proposal (and does not change his or her vote after notice that the requisite supermajority consent has been obtained) will be subject to this buyout regardless of whether either or neither transaction is consummated or the required consent of other participating groups is received, as described below.

Prior to an agent purchasing the participation interests of non-consenting participants in Empire State Building Associates L.L.C. and 60 East 42nd St. Associates L.L.C., an agent will give such participants not less than ten days' notice after the required supermajority consent is received by the applicable participating group in such subject LLC to permit them to consent to the consolidation or the third-party portfolio proposal, as applicable, in which case their participation interests will not be purchased. The agents will purchase the participation interests for the benefit of the subject LLC and not for their own account and will be reimbursed by the subject LLC for the cost of such buyout. If the agent purchases these participation interests, the requirement for consent of participants holding 100% of the participation interests of that participating group will be satisfied.

The agents, who are the members of your subject LLCs, recently created a new class of membership interests, which were divided into series. A separate series was deemed to be distributed to holders of each participating group in your subject LLC. Each new series provides protections similar to those under a

reimbursement program and the consolidation or a third-party portfolio transaction is consummated, your share of distributions will be reduced by your pro rata share of the costs, plus interest, advanced by the supervisor and Peter L. Malkin for the former property manager and leasing agent legal proceedings plus interest. If you give such consent but your subject LLC does not participate in the consolidation, your pro rata share of the former property manager and leasing agent legal proceedings advanced costs will be deducted from any future distributions until your pro rata share is paid in full.

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The voluntary pro rata reimbursement program is an independent program. Your consent, withheld consent, or failure to consent to the voluntary pro rata reimbursement program will not have any effect on whether or not your subject LLC participates in the consolidation or a third-party portfolio transaction. Your withholding your consent or failure to consent to the voluntary pro rata reimbursement program will not result in any buyout of your participation interests.

#### **Participation Interest**

Generally, with some exceptions, you and the other participants in the subject LLCs have voting rights only on the sale, mortgage (including the modification or any existing mortgage) or transfer of the interest in the property, renewal or modification of the existing lease on the property held by your subject LLC or entry into a new lease affecting the same, as well as, with respect to participants in Empire State Building Associates L.L.C. only, conversion of the entity into a REIT, corporation, or any other form of ownership or disposal of any of the subject LLC's assets.

The participation interests in each subject LLC are divided into separate participating groups. Each participating group has an agent who holds its interests in the subject LLC for the benefit of the participants in the participating group. Participants holding 100% of the outstanding participation interests in Empire State Building Associates L.L.C. and 60 East 42nd St. Associates L.L.C. must consent for the agent of their participating group to consent to an action requiring the consent of the participants. Participants holding greater than 75% of the outstanding participation interests in at least eight out of ten of the participating groups of 250 West 57th St. Associates L.L.C. must consent for the agent of their participating group to consent to an action requiring the consent of the participants. If holders of 80% of the participation interests in any of the three participating groups in Empire State Building Associates L.L.C. or holders of 90% of the participation interests in any of the seven participating groups in 60 East 42nd St. Associates L.L.C. approve an action, the agent of any such

## Voting Rights

#### **Operating Partnership**

The operating partnership agreement will provide limited partners with certain limited voting rights. Subject to certain exceptions, the company may not, without the consent of a majority of the limited partners, (i) conduct any business other than as permitted under the partnership agreement or (ii) engage in a merger, consolidation or other combination or sale of substantially all of its assets. Additionally, most amendments to the operating partnership agreement must be approved by the limited partners holding a majority of all outstanding limited partnership units and certain amendments must be approved by each partner adversely affected thereby. For a more detailed description of the actions requiring consent of the limited partners under the operating partnership agreement, see "Description of Operating Partnership Units and the Partnership Agreement of the Operating Partnership." Limited partners will also be entitled to any voting rights that may be required by law. Subject to these voting rights, the general partner of the operating partnership will have full, exclusive and complete responsibility and discretion in the management and control of the operating partnership, including the ability to cause the operating partnership to enter into certain major transactions, such as a merger of the operating partnership or a sale of substantially all of the assets of the operating partnership.

#### Common Stock

The company is managed under the direction of a board of directors, as elected by the stockholders at the annual meeting of stockholders of the company. The MGCL and the company's charter generally require that major actions, including most amendments to the charter, be approved by the affirmative vote of stockholders entitled to cast a majority of all the votes entitled to be cast on the matter. Each outstanding share of Class A common stock entitles the holder thereof to one vote, and each outstanding share of Class B common stock entitles the holder thereof to 50 votes on all matters on which the stockholders of Class A common stock are entitled to vote, including the election of directors, and, except as provided with respect to any other class or series of stock, the holders of shares of Class A common stock and Class B common stock will vote together as a single class and will possess the exclusive voting power. There is no cumulative voting in the election of the company's directors and the directors are elected by a plurality of all the votes cast in the election.

Among other things, the company is subject to the "business combination," "control share acquisition" and "unsolicited takeover" provisions of the MGCL. Pursuant to the statute, the company's board of directors has by resolution exempted business combinations between the company and any other person, provided that such business combination is first approved by the company's board of directors

Participation Interest	Operating Partnership	Common Stock
participating group will be entitled to purchase the participation		(including a majority of the directors who are not
interest of any participant in such participating group that	and the second	affiliates or associates of such person). The company's
voted "AGAINST" such action or "ABSTAINED" or that did		bylaws contain a provision exempting from the control
not submit a consent form at a purchase price which is equal to	· · · · ·	share acquisition statute any and all acquisitions by an
the original cost less capital repaid, but not less than \$100. If		person of shares of the company's stock. The charter
the agent purchases these participation interests, the		contains a provision whereby the company has elected
requirement for consent of participants holding 100% of the		to be subject to the provisions of Title 3, Subtitle 8 of
participation inferests of that participating group will be		the MGCL relating to the filling of vacancies on the
satisfied.		company's board of directors. For a more detailed
		description of these provisions, see."Certain Provision
The agents, who are the members of your subject LLCs,		of the Maryland General Corporation Law and the
recently created a new class of membership interests, which		Company's Charter and Bylaws."
were divided into series. A separate series was deemed to be		
distributed to holders of a participating group in your subject		
LLC. The new series will not affect voting rights, except with		•
respect to any person or group that acquires 6%, 3%, or 7.5%		
or more, respectively, of the outstanding participation interests		
in the applicable participating group (an "acquiring person") for		
each of Empire State Building Associates L.L.C., 60 East 42nd		
St. Associates L.L.C. and 250 West 57th St. Associates L.L.C.		
See "Takeover Provisions" above.		and the state of the second

The participation interests in each subject LLC are divided into separate participating groups, each of which has an agent who holds his interests in the subject LLC for the benefit of the participants in the participating group. Consent of participants is required to approve certain transactions, including the consolidation. As a limited partner you will have limited voting rights. The general partner of the operating partnership may enter into certain major transactions without the consent of the limited partners. As a stockholder, you will have voting rights that permit you to elect the board of directors and to approve or disapprove certain major actions.



# VOTING PROCEDURES FOR THE CONSOLIDATION PROPOSAL AND THE THIRD-PARTY PORTFOLIO PROPOSAL

## **Distribution of Solicitation Materials**

This prospectus/consent solicitation, together with the accompanying supplement, transmittal letter and consent form constitute the solicitation materials being distributed to you and the other participants to obtain their votes "FOR" or "AGAINST" your subject LLC's participation in the consolidation and the third-party portfolio proposal.

Participants are being asked to vote on both the proposed consolidation and the third-party portfolio proposal. The participants holding the required percentage of the outstanding participation interests of your subject LLC must approve each proposal in order for such proposal to be approved by your subject LLC. If the consolidation is approved by your subject LLC and the consolidation is consummated, your subject LLC will consolidate with the company in the manner described in this prospectus/consent solicitation and in the supplement relating to your subject LLC.

The consent form seeks your consent to the consolidation and the third-party portfolio proposal. If you own participation interests in more than one subject LLC, for each subject LLC in which you own a participation interest you will receive a transmittal letter, supplement and consent form. Regardless of how many subject LLCs in which you own a participation interest, you will receive a single copy of the prospectus/consent solicitation. Participants in each subject LLC will vote separately on whether or not to approve the consolidation and the third-party portfolio proposal. Accordingly, if you hold interests in more than one subject LLC, you must complete one consent form for each subject LLC in which you are a participant.

If you vote "FOR" the consolidation and your subject LLC participates in the consolidation, you effectively will be voting against the alternatives to the consolidation, other than a third-party portfolio transaction, unless you vote "AGAINST" the third-party portfolio proposal. These alternatives include continuation of your subject LLC and a sale of your subject LLC's interest in the property and distribution of the net proceeds to participants. If the consolidation is not approved your subject LLC and a third-party portfolio transaction is not consummated, the supervisor expects the operations of your subject LLC to continue.

You should complete and return the consent form before the expiration of the solicitation period, which is the time period during which participants may vote "FOR" or "AGAINST" the consolidation and the third-party portfolio proposal. The solicitation period will commence upon delivery of the solicitation materials to you which is on or about January 23, 2013.

Your consent form must be received by MacKenzic Partners, Inc. by 5:00 p.m. Eastern time on March 25, 2013 unless the supervisor extends the solicitation period as set forth bclow. You may submit your consent form by mail, to 105 Madison Avenue, NY, NY 10016, or by facsimile, to (212) 929-0308. You can change your vote by mail or facsimile at any time before the later of the date that consents from participants holding the required percentage interest in your participating group are received and the 60<sup>th</sup> day after the beginning of the solicitation period. Either MacKenzie Partners, Inc. or the supervisor will send you a written acknowledgment by facsimile or, if requested by you, mail, that your vote has been changed promptly following receipt of a changed vote. If you are a participant in Empire State Building Associates L.L.C. or 60 East 42<sup>nd</sup> St. Associates L.L.C., and you do not consent to the consolidation or the third-party portfolio proposal, as applicable, you may also change your vote to consent to the consolidation or the third-party portfolio proposal, as applicable, within ten days' notice that the required supermajority consent from the participants in your participating group has been received, as described below. You may call MacKenzie Partners, Inc. during the solicitation period to check whether or not the required supermajority consent from the participants in your participants in your participants or your participating group has been received, or to confirm that your changed vote has been received.

The supervisor may extend on one or more occasions the solicitation period for one or more proposals for one or more subject LLCs or one or more participating groups in a bject LLC without extending for other



proposals, subject LLCs or participating groups whether or not it has received approval for the consolidation proposal or the third-party portfolio proposal on expiration of the consent solicitation period.

If you do not submit a consent form, you will be counted as having voted "AGAINST" both the consolidation and the third-party portfolio proposal. If you submit a properly signed consent form but do not indicate how you wish to vote on the consolidation, the third-party portfolio proposal, or both, you will be counted as having voted "FOR" such proposal(s).

The consent form also includes a section which permits participants to elect whether to receive operating partnership units or Class A common stock or, to a limited extent, as described above, Class B common stock. See "Consideration."

#### Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions

The participation interests in each subject LLC are divided into separate participating groups. Participants are being asked to vote on both the proposed consolidation and the third-party portfolio proposal. For each of these proposals to be approved, participants holding 100% of the outstanding participation interests in Empire State Building Associates L.L.C. and 60 East 42<sup>ad</sup> St. Associates L.L.C. must approve that proposal, and participants holding greater than 75% of the outstanding participation interests in eight out of the ten participating groups of 250 West 57<sup>th</sup> St. Associates L.L.C. must approve that proposal. Approval by the required vote of the participants in 250 West 57<sup>th</sup> St. Associates L.L.C. in favor of a proposal will be binding on you if you are a participant in 250 West 57<sup>th</sup> St. Associates L.L.C. even if you vote "AGAINST" such proposal. Each of these proposals is subject to a separate consent and approval of each proposal is not dependent on approval of any other proposal.

If holders of 80% of the participation interests in any of the three participating groups in Empire State Building Associates L.L.C. or holders of 90% of the participation interests in any of the seven participating groups in 60 East 42<sup>nd</sup> St. Associates L.L.C. approve the consolidation or third-party portfolio proposal, as shown in the tabulation of consents by MacKenzie Partners, Inc., pursuant to a buyout right included in the participating agreements since inception of the subject LLCs, the agent of any such participating group will purchase on behalf of the subject LLC and for the buyout amount, the participation interest of any participant in such participating group that voted "AGAINST" the consolidation or the third-portfolio proposal or "ABSTAINED," as applicable, or that did not submit a consent in such participant consents in the participant in such participant since such participant groups.

The buyout amount for your interest would be substantially lower than the exchange value. The buyout amount, which is equal to the original cost less capital repaid, but not less than \$100, is currently \$100 for the interest held by a participant in Empire State Building Associates L.L.C. and \$100 for the interest held by a participant in 60 East  $42^{nd}$  St. Associates L.L.C., as compared to the exchange value of \$323,800 (or \$358,670 if you are not subject to the voluntary capital override) per \$10,000 original investment for Empire State Building Associates L.L.C., respectively. The cash required to buyout non-consenting participants will not be paid from the proceeds from the IPO.

These buyouts are contractual provisions expressly stated for 60 East  $42^{nd}$  St. Associates L.L.C. and Empire State Building Associates L.L.C. at the inception of these subject LLCs in their original participating agreements dated December 1, 1954 and July 11, 1961, respectively, under which the participation interests were issued. The buyout provisions were included as a practical way to permit the entity to act, while still following the then-current tax advice provided to the supervisor of the subject LLCs that participants needed to act unanimously to

permit these subject LLCs to obtain partnership status and to avoid entity level tax as a corporation for U.S. federal income tax purposes. For this purpose, the buyout provisions allow the purchase, at original cost less capital returned (but not less than \$100), of the interest held by a non-consenting participant after ten-days' notice of receipt of approval by a required supermajority (90% for 60 East 42<sup>2d</sup> St. Associates L.L.C. and 80% for Empire State Building Associates L.L.C., in each case by participation group), if such non-consenting participant still does not change its vote to approval. Accordingly, the buyout provisions preserved the unanimity which was considered necessary for these tax reasons, but prevented a small minority, which might be acting for its own purposes and not in the interests of other participants, from preventing action by the large supermajority. The agents are authorized under the participating agreements to buy out participation interests of participants that do not consent to the action if the required supermajority consent is received, as described below. Since such buyout is necessary to provide for the required unanimous consent and is not conditioned on the transaction closing, the agent has the right to buy out participation interests from participants is received by the applicable participating group with respect to such proposal, within ten days after written notice, as described below, whether or not either or neither proposal is consummated.

Prior to an agent purchasing the participation interests of non-consenting participants, an agent will give such participants not less than ten days' notice after the required supermajority consent is received by the applicable participating group in a subject LLC to permit them to consent to the consolidation or the third-party portfolio proposal, as applicable, in which case their participation interests will not be purchased. The agents will purchase the participation interests for the subject LLC and not for their own account and will be reimbursed by the subject LLC for the cost of such buyout. If the agent purchases these participation interests, the requirement for consent of participants holding 100% of the participation interests of that participants group will be satisfied.

Unanimity on the consents is required pursuant to the organizational documents of Empire State Building Associates L.L.C. and 60 East 42<sup>ad</sup> St. Associates L.L.C. with respect to both the consolidation and the third-party portfolio proposal for the consent of a participating group; therefore, a participant in either of such subject LLCs who does not vote in favor of either the consolidation or third-party portfolio transaction proposal (and does not change his or her vote after notice that the requisite supermajority consent has been obtained) will be subject to this buyout if the tabulation of consents by MacKenzie Partners, Inc. shows that the required consent in his or her participating groups has been received, but in no event before the expiration of the 60-day solicitation periods as the same may be extended, regardless of whether either or neither transaction is consummated or the required consent of other participating groups is received. A vote for the proposed transaction by the participants constitutes an authorization, even after supermajority approval has been obtained for either or both transactions and dissenting participants have been bought out. Additionally, the supervisor, acting on behalf of the subject LLCs and the agents, similarly has discretion, subject to its fiduciary duties, as to whether to abandon or to prospore the transaction, even after supermajority approval has been obtained for either or both transaction garticipants have been bought out. Additionally, the supervisor, acting on behalf of the subject LLCs and the agents, similarly has discretion, subject to its fiduciary duties, as to whether to abandon or to prospore could determine not to proceed with the consolidation and the IPO due to market conditions or other reasons.

The agents, who are the members of your subject LLCs, recently created a new class of membership interests, which were divided into series. A separate series was deemed to be distributed to holders of each participating group in your subject LLC. Each new series provides protections similar to those under a shareholder rights plan for a corporation. Each new series corresponds to a participating group for which a member acts as agent. The new series will not affect voting rights, except with respect to any person or group that acquires 6%, 3%, or 7.5% or more, respectively, of the outstanding participation interests in the applicable participating group (an "acquiring person") for each of Empire State Building Associates L.L.C. 60 East 42<sup>nd</sup> St. Associates L.L.C. and 250 West 57th St. Associates L.L.C. If there is an acquiring person, the effect of the new series is that approval of the consolidation proposal and the third-party portfolio proposal by a participating



Investor Lists. Under Rule 14a-7 of the Securities Exchange Act of 1934, as amended, which is referred to herein as the Exchange Act, your subject LLC is required, upon your written request, to provide to you:

- a statement of the approximate number of participants in your subject LLC and
- the estimated cost of mailing a proxy statement, form of proxy or other similar communication to your subject LLC's participants.

In addition, you have the right, at your option, either:

- to have your subject LLC mail (at your expense) copies of any consent statement, consent form or other soliciting materials to be furnished by you to the other
  participants in your subject LLC or
- to have the subject LLC deliver to you, within five business days of the receipt of the request, a reasonably current list of the names, addresses and participation
  interests held by the participants in your subject LLC.

The right to receive the list of participants is subject to your payment of the cost of mailing and duplication at a rate of \$0.20 fee per page.

Tabulation of Votes. An automated system administered by MacKenzie Partners, Inc. will tabulate the votes and consents. Abstentions will be tabulated with respect to the consolidation and other matters to be voted on. Abstentions will have the effect of a vote "AGAINST" the consolidation, as will the failure to return a consent form and broker nonvotes. Broker nonvotes are where a broker submits a consent but does not have authority to vote a participant's participation interest the consolidation proposal.

Revocability of Consent. You may withdraw or revoke your consent form, or change your vote, at any time before the later of the date that consents from participants holding the required percentage interest in your participating group are received by your subject LLC and the 60<sup>th</sup> day after the beginning of the solicitation period. In addition, a participant in Empire State Building Associates L.L.C. or 60 East 42<sup>ad</sup> St. Associates L.L.C. that does not consent to (or who abstains from or does not vote with respect to) the consolidation or the third-party portfolio proposal, as applicable, may also change his or her vote to consent to the consolidation or the third-party portfolio proposal, as applicable, within ten days after the notice that the required supermajority consent from the participants in such participant's participant group has been received with respect to such proposal is sent, as described below. A participant can change his or her vote by sending to MacKenzie Partners, Inc., the vote tabulator, (i) a written statement that he or she would like to change his or her vote, or (ii) a new consent form, in either case, by mail, to 105 Madison Avenue, NY, NY 10016, or by facsimile, to (212) 929-0308. Either MacKenzie Partners, Inc. or the supervisor will send to the participant a written acknowledgment by facsimile or, if requested by the participant, mail, that the participant's vote has been changed promptly following receipt of a changed vote. If a participant in Empire State Building Associates L.L.C. or 60 East 42<sup>ad</sup> St. Associates L.L.C. votes "AGAINST" the consolidation or the third-party portfolio proposal, "ABSTAINS" or does not submit a consent form and the supermajority consent of his or her participant's participant's participanting group has been received, the agent for his or her participant in such participant or the third-party portfolio proposal, "ABSTAINS" or does not submit a consent form and the supermajority consent of his or her participant's participant is participant or the t

The consents of each of the agents, who are the members of the subject LLCs, will become effective when they execute consents following receipt of the required consents of the participants. The consents of the participants in each participating group will become effective when the consents of the required number of participants are received, but not earlier than the 60<sup>th</sup> day after the beginning of the solicitation period, and, in the case of Empire State Building Associates L.L.C. and 60 East 42<sup>nd</sup> St. Associates L.L.C., the procedure for buyouts is completed.

#### 50 West 57th Street Operating Lease

Fisk Building Associates L.L.C. leases the property from 250 West 57th St. Associates L.L.C. pursuant to an operating lease, as modified, which is currently set to expire on September 30, 2028, with an additional renewal option to September 30, 2053, which option Fisk Building Associates L.L.C. has exercised. Fisk Building Associates L.L.C. has also been granted options to extend the operating lease for two additional 25-year renewal terms expiring in 2103. The lease provides for an annual basic rent payable by Fisk Building Associates L.L.C. to 250 West 57th St. Associates L.L.C. equal to the sum of the constant annual to mortgage charges on all mortgages, plus \$28,000. The lease also provides for payments of primary overage rent equal Fisk Building Associates L.L.C. is of the excess of the of the excess of the of the net operating profit in the excess of \$752,000, less a certain amount representing interest on certain borrowed funds. The supervisor provides supervisory and other services for Fisk Building Associates L.L.C. and 250 West 57th St. Associates L.L.C.

#### Financing

and

The organizational documents of each subject LLC contain restrictions on the subject LLCs' authority to borrow. Participants holding 100% of the outstanding participation interests in Empire State Building Associates L.L.C. and 60 East 42nd St. Associates L.L.C. must approve a financing and the participants holding greater than 75% of the outstanding participation interests in at least eight out of the ten participating groups of 250 West 57th St. Associates L.L.C. must approve a financing. If holders of 80% of the participation interests in any of the three participating groups in Empire State Building Associates L.L.C. or holders of 90% of the participation interests in any of the seven participating groups in Empire State Building Associates L.L.C. or holders of 90% of the participation interests of any participating groups in 60 East 42nd St. Associates L.L.C. approve a financing, the agent of each participating group will be entitled to purchase the participation interests of any participatins that voted against a financing. If the agent purchases these participation interests, the requirement for consent of participating 100% of the participation interests will be satisfied. In addition, if the operating lessees' interest in the property will be securing the loan or will be subject LLCs had a ratio of total indebtedness to total assets ranging from 8.66% to 12.74%.

On July 26, 2011, Empire State Building Associates L.L.C. entered into a three-year term loan or the secured term loan, with institutional lenders, including HSBC Bank USA, National Association as agent and HSBC Bank USA, National Association and DekaBank Deutsche Girozentrale as lead arrangers. The secured term loan is secured by a mortgage on the Empire State Building. The secured term loan was amended by the First Amendment to Loan Agreement, Ratification of Loan Documents and Omnibus Amendment dated as of November 2, 2011 to provide for additional commitments from Capital One, National Association and Bank of America, N.A. so that, collectively, the loan was increased to \$300.0 million. No additional funds were drawn at the time of the modification.

The lenders provided Empire State Building Associates L.L.C. with an advance of \$159.0 million (of which \$92.0 million refinanced existing indebtedness), and subject to the conditions set forth in the secured term loan (as amended), agreed to provide Empire State Building Associates L.L.C. with additional advances of up to \$141.0 million, of which \$60.0 million was subsequently advanced. The loan agreement was amended on October 11, 2012 to increase the aggregate commitments to \$500.0 million. A condition to the lenders' obligation to loan the additional amounts is that the loan-to-value (as defined) based on an updated appraisal does not exceed 50%. Any further advances under the secured term loan are subject to the consent of Empire State Building Company L.L.C.

Pursuant to the terms of the secured term loan agreement, Empire State Building Associates L.L.C. and Empire State Building Company L.L.C. entered into an amendment dated July 26, 2011 to the sublease ("Third Modification of Sublease") pursuant to which (i) Empire State Building Company L.L.C. consented to the advance of up to \$159.0 million under the secured term loan and (ii) in accordance with the terms of the existing sublease agreement, which terminates on January 4, 2076, between Empire State Building Company L.L.C.



Filed Pursuant to Rule 424(b)(3) Registration No. 333-179486 Registration No. 333-179486-01

# EMPIRE STATE REALTY TRUST, INC. EMPIRE STATE REALTY OP, L.P. PROSPECTUS SUPPLEMENT TO PROSPECTUS/CONSENT SOLICITATION STATEMENT DATED JANUARY 21, 2013 EMPIRE STATE BUILDING ASSOCIATES L.L.C.

This supplement is being furnished to you, as a participant of Empire State Building Associates L.L.C., or your subject LLC, by Malkin Holdings LLC, the supervisor of your subject LLC, to enable you to evaluate the proposed consolidation of your subject LLC into Empire State Realty Trust, Inc., a Maryland corporation, or the company.

The supervisor, requests that you, as a participant in your subject LLC, consent to the contribution of your subject LLC's interest in the Empire State Building, as part of a consolidation of office and retail properties in Manhattan and the greater New York metropolitan area owned by your subject LLC, the other subject LLCs and certain private entities, or the private entities, supervised by the supervisor, along with certain related management businesses, into the company. This transaction is referred to herein as the consolidation.

The supervisor believes you will benefit from this consolidation through newly created opportunities for liquidity, enhanced property diversification, increased growth opportunities, enhanced operating and financing abilities and efficiencies, combined balance sheets, anticipated regular quarterly cash distributions, and continued leadership by the officers and a principal of the supervisor under the transparency and accountability of the governance structure of a reporting company with the Securities and Exchange Commission, or the SEC, with audited financial statements and a board of directors consisting predominantly of independent directors. Anthony E. Malkin will be the only management member of the board of directors.

As a potential alternative to the consolidation, the supervisor also requests that the participants consent to the sale or contribution of your subject LLC's property interest as part of a sale or contribution of all of the properties owned by your subject LLC, the other subject LLCs, the private entities (including the operating lessee of your subject LLC) and the management companies, as a portfolio to an unaffiliated third party. While the supervisor believes the consolidation represents the best opportunity for participants to achieve liquidity and to maximize the value of their investment, the supervisor believes it also is in the best interest of all participants for the supervisor to have the flexibility and discretion, subject to certain conditions, to accept an offer for the portfolio of properties from an unaffiliated third party if the supervisor determines that the offer price includes what the supervisor believes is an udequate premium above the value that is expected to be realized over time from the consolidation. The third-party portfolio transaction would be undertaken have if the aggregate consideration is at least 115% of the aggregate exchange value for the subject LLCs, the private entities and the management companies included in the third-party portfolio transaction and certain other conditions are met. The proposal must provide for all cash, payable in full at closing, but such proposal may provide for an option for all participants to elect to receive securities as an alternative to cash. If the proposal provides for a securities option, the Malkin Family will have the right to elect to receive securities only on the same proportional basis as other participants. No member of the Malkin Family will be an affiliate, consultant, employee, officer or director of the acquiror after the closing or receive any compensation from the acquiror (other than family will be an affiliate, consultant, employee, officer or director of the acquiror after the closing oreceive any compensation from the ac

Participants also are being asked to consent to a voluntary pro rata reimbursement program pursuant to which the supervisor and Peter L. Malkin, a principal of the supervisor, will be reimbursed for the prior advances of all costs, plus interest, incurred in connection with the legal proceedings required to remove and replace the former property manager and leasing agent. The supervisor believes that the voluntary pro rata reimbursement program is fair and reasonable because the successful resolution of the legal proceedings allowed the property owned by your subject LLC to participate in a renovation and repositioning turnaround program conceived and implemented by the supervisor. The estate of Leona M. Helmsley, which we refer to as the Helmsley estate, as part of an agreement with the supervisor covering this and other matters, has paid the voluntary pro rata reimbursement to the supervisor for its pro rata share of costs advanced, plus interest, which totaled \$5,021,048.

If holders of 80% of the participation interests in any of the three participating groups in your subject LLC approve the consolidation or third-party portfolio proposal, as shown in the tabulation of consents by MacKenzie Partners, Inc., pursuant to a buyout right included in your subject LLC's participating agreements since its inception, the agent of any such participating group will purchase on behalf of your subject LLC for the buyout amount, the participation interest of any participant in such participating group that voted "AGAINST" or "ABSTAINED" with respect to the consolidation or third-party portfolio, as applicable, or that did not submit a consent form, even if the proposal is not approved by the other participating groups in your subject LLC, unless such participant consents to the proposal within ten days after receiving written notice that the required supermajority consent from the participants in your participating group has been received. If the agent purchases these participation interests, the requirement for consent of participants holding 100% of the participation interests of that participating group will be satisfied.

The buyout amount for your interest would be substantially lower than the exchange value. The buyout amount, which is equal to the original cost less capital repaid, but not less than \$100, is currently \$100 for the interest held by a participant in your subject LLC as compared to the exchange value of \$323,803 (or \$358,670 if you are not subject to the voluntary capital override) for a \$10,000 original investment in your subject LLC. The cash required to buyout nonconsenting participants will not be paid from the proceeds from the IPO. These buyouts are contractual provisions expressly stated for your subject LLC at the inception of your subject LLC in its original participating agreement dated July 11, 1961, under which the participation interests were issued. The buyout provisions were included as a practical way to permit the entity to act, while still following the then-current tax advice provided to the supervisor of your subject LLC that participants needed to act unanimously to permit your subject LLC to obtain partnership status and to avoid entity level tax as a corporation for U.S. federal income tax purposes. For this purpose, the buyout provisions allow the purchase, at original cost less capital returned, but not less than \$100, of the interest held by a non-consenting participant after ten-days' notice of receipt of approval by 80% of the participation interests in such non-consenting participant's participating group, if such non-consenting participant still does not change its vote to approval. Accordingly, the buyout provisions preserved the unanimity which is considered necessary for these tax reasons, but prevented a small minority, which might be acting for its own purposes and not in the interests of other participants, from preventing action by the large supermajority. The agents are authorized under the participating agreements to buy out participation interests of participants that do not consent to the action if the required supermajority consent from the participants in your participating group is received, as described below. Since such buyout is necessary to provide for the required unanimous consent and is not conditioned on the transaction closing, the agent has the right to buy out participation interests from participants who do not vote "FOR" either proposal, if the required supermajority consent is received by the applicable participating group with respect to such proposal, within ten days after written notice, as described below, whether or not either or neither proposal is consummated.

Prior to an agent purchasing the participation interests of non-consenting participants, an agent will give such participants not less than ten days' notice after the required supermajority consent is received by the applicable participating group in your subject LLC to permit them to consent to the consolidation or the third-party portfolio proposal, as applicable, in which case their participation interests will not be purchased. The agents will purchase the participation interests for the benefit of your subject LLC and not for their own account and will be reimbursed by your subject LLC for the cost of such buyout. If the agent purchases these participation interests, the requirement for consent of participants holding 100% of the participation interests of the participating group will be satisfied. Unanimity on the consents is required pursuant to the organizational documents of your subject LLC who does not vote in favor of either the consolidation or third-party portfolio transaction proposal (and does not change his or her vote after notice that the required consent in his or her participating group has been received, but in no event before the expiration of the 60-day solicitation period as the same may be extended, regardless of whether either or neither transaction is consummated or the required consent of other participating groups is received, as described below. A vote for the proposed transaction by the participants constitutes an authorization for the agents of each participating group to

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approve, in their capacity as members of your subject LLC, the consolidation or the third-party portfolio transaction, as applicable. The agents, under the operating agreements of your subject LLC, have discretion, subject to their fiduciary duties, to determine whether to approve the transaction, even after supermajority approval has been obtained for either or both transactions and dissenting participants have been bought out. Additionally, the supervisor, acting on behalf of the subject LLCs and the agents, similarly has discretion, subject to its fiduciary duties, as to whether to abandon or to postpone the transaction, even after supermajority approval has been obtained for either or both transactions and dissenting participants have been bought out. Additionally, the supervisor, acting on behalf of the subject LLCs and the agents, similarly has discretion, subject to its fiduciary duties, as to whether to abandon or to postpone the transaction, even after supermajority approval has been obtained for either or both transactions and dissenting participants have been bought out. The agents and supervisor could determine not to proceed with the consolidation and the IPO due to market conditions or other reasons.

The agents, who are the members of your subject LLC, recently created a new class of membership interests, which were divided into series. A separate series was deemed to be distributed to holders of each participating group in your subject LLC. Each new series provides protections similar to those under a shareholder rights plan for a corporation. Each new series corresponds to a participating group for which a member acts as agent. The new series will not affect voting rights, except with respect to any person or group that acquires 6% or more of the outstanding participation interests in the applicable participating group (an "acquiring person"). If there is an acquiring person, the effect of the new series is that approval of the consolidation proposal and the third-party portfolio proposal by a participating group will require approval by the requisite consent of the participants in the participating group, as holders of the new series of membership interests, excluding the acquiring person.

The Wien group collectively owns participation interests in your subject LLC and has advised that it will vote in favor of the consolidation and the third-party portfolio proposal. These participation interests held by the Wien group represent 8.195% for your subject LLC. In addition to the participation interests, members of the Wien group hold override interests, which are non-voting. See "Background of and Reasons for the Consolidation—Background of the Subject LLCs" in the prospectus/consent solicitation.

## Consent required for the voluntary pro rata reimbursement program

The consent form being distributed to you and the other participants also seeks to obtain your consent to the payment of a voluntary pro rata reimbursement to the supervisor and Peter L. Malkin, a principal of the supervisor, the prior advances of all costs, plus interest, incurred in connection with the legal proceedings required to remove and replace the former property manager and leasing agent. If you return a signed consent form but fail to indicate whether you consent to or disapprove of the voluntary pro rata reimbursement program, you will be deemed not to have consented to the voluntary pro rata reimbursement program. If you fail to return a signed consent form by the end of the solicitation period, you will be deemed not to have consented to the voluntary pro rata reimbursement program.

## Tax consequences of the consolidation

It is expected that the consolidation should be treated for U.S. federal income tax purposes as follows:

(i) If you receive solely shares of Class A common stock, the consolidation should be treated as a taxable sale of your participation interest in which gain or loss is recognized. Such gain or loss should generally equal the difference between your amount realized (which generally will equal the amount of the aggregate fair market value of shares of common stock that you receive, plus any distribution you receive of consolidation expenses that the operating partnership pays as a reimbursement to your subject LLC, plus the share of liabilities associated with your participation interests that you are deemed to be relieved of under U.S. federal income tax law) and your adjusted tax basis in your participation interests. You will realize "phantom income" if you have a "negative capital account" with respect to your participation interest. In each of 250 West 57th St. Associates L.L.C. and 60 East 42nd St. Associates L.L.C., original participants have a "negative capital account." If you are an individual or a partnership for New York State personal income tax purposes, any gain that you recognize in the consolidation will generally be treated as New York source income for New York State personal income tax purposes. As a result, you (or, if you are a partnership, any of your partners)



If You Do Not Consent to the Consolidation or the Third-Party Portfolio Proposal, Your Participation Interest Will be Purchased For a Price Substantially Below the Exchange Value. The organizational documents of your subject LLC provide that if holders of 80%, or the required consent, of the participation interests in any of the three participating groups in your subject LLC approve an action, the agents will purchase on behalf of the subject LLC the participation interests of participants who do not approve such action, and that price would be substantially below the exchange value of the interests. If the required supermajority consent of the participation interests in any participating group in the subject LLC approves the consolidation or the third-party portfolio proposal, the agent of such participating group will purchase on behalf of the subject LLC the participation interest of any participant in such participating group that voted "AGAINST" the consolidation or the third-party portfolio proposal, "ABSTAINED," as applicable, or did not properly or timely submit a consent form, even if the proposal is not approved by the other participating groups in your subject LLC. The buyout amount for your interest would be substantially lower than the exchange value. The buyout amount, which is equal to the original cost less capital repaid, but not less than \$100, is currently \$100 for the interest held by a participant in your subject LLC as compared to the exchange value of \$323,803 (or \$358,670 if you are not subject to the voluntary capital override) for a \$10,000 original investment in your subject LLC. The agents are authorized under the participating agreements to buy out participation interests of participants that do not consent to the action if the required supermajority consent from the participants in your participating group is received, as described below. Since such buyout is necessary to provide for the required unanimous consent and is not conditioned on the transaction closing, the agent has the right to buy out participation interests from participants who do not vote "FOR" either proposal, if the required supermajority consent is received by the applicable participating group with respect to such proposal, within ten days after written notice, as described below, whether or not either or neither proposal is consummated.

Prior to an agent purchasing the participation interests of non-consenting participants in your subject LLC, an agent will give such participants not less than ten days' notice after the required supermajority consent is received by the applicable participating group of your subject LLC to permit them to consent to the consolidation and/or the third-party portfolio proposal, in which case their participation interests will not be purchased.

Unanimity on the consents is required pursuant to the organizational documents of your subject LLC with respect to both the consolidation and the third-party portfolio proposal for the consent of a participating group; therefore, a participant who does not vote in favor of either the consolidation or third-party portfolio transaction proposal (and does not change his or her vote after notice that the requisite supermajority consent has been obtained) will be subject to this buyout regardless of whether either or neither transaction is consummated or the required consent of other participating groups is received. A vote for the proposed transaction by the participants constitutes an authorization for the agents of each participating group to approve, in their capacity as members of your subject LLC, the consolidation or the third-party portfolio transaction, even after supermajority approval has been obtained for either to approve the transaction, even after supermajority approval has been obtained for either or both transactions and dissenting participants have been bought out. Additionally, the supervisor, acting on behalf of the subject LLCs and the agents, similarly has discretion, subject to its fiduciary duties, as to whether to abandon or to postpone the transaction, even after supermajority approval has been obtained for either or both transactions and dissenting participants have been bought out. Additionally, the supervisor, acting on behalf of the subject LLCs and the agents, similarly has discretion, subject to its fiduciary duties, as to whether to abandon or to postpone the transaction, even after supermajority approval has been obtained for either or both transactions and dissenting participants have been bought out. The agents have been bought out. The agents have been bought out to proceed with the consolidation or to postpone the transaction, even after supermajority approval has been obtained for either or both transactions and dissenting participants have been bought out. The agents and super

Uncertainties as to the Size and Makeup of the Company. The consolidation is conditioned on the contribution to the company of the property interests in the Empire State Building owned by your subject LLC, which owns the fee interest and the underlying land, and Empire State Building Company L.L.C., the private entity which is the operating lessee with respect to the Empire State Building, but is not conditioned on any of the other subject LLCs or private entities contributing their property interests

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# VOTING PROCEDURES FOR THE CONSOLIDATION PROPOSAL AND THE THIRD-PARTY PORTFOLIO PROPOSAL

The prospectus/consent solicitation, together with this supplement, transmittal letter and consent form constitute the solicitation materials being distributed to you and the other participants to obtain your votes "FOR" or "AGAINST" your subject LLC's participation in the consolidation and the third-party portfolio proposal.

Participants are being asked to vote on both the proposed consolidation and the third-party portfolio proposal. The participants holding the required percentage of the outstanding participation interests of your subject LLC must approve each proposal in order for such proposal to be approved by your subject LLC. If the consolidation is approved by your subject LLC and the consolidation is consummated, your subject LLC will consolidate with the company in the manner described in the prospectus/consent solicitation and in this supplement.

The consent form seeks your consent to the consolidation and the third-party portfolio proposal. Participants in each subject LLC will vote separately on whether or not to approve the consolidation and the third-party portfolio proposal. Accordingly, if you hold interests in more than one subject LLC, you must complete one consent form for each subject LLC in which you are a participant.

If you vote "FOR" the consolidation and your subject LLC participates in the consolidation, you effectively will be voting against the alternatives to the consolidation, other than a third-party portfolio transaction, unless you vote "AGAINST" the third-party portfolio proposal. These alternatives include continuation of your subject LLC and a sale of your subject LLC's interest in the property and distribution of the net proceeds to participants.

You should complete and return the consent form before the expiration of the solicitation period, which is the time period during which participants may vote "FOR" or "AGAINST" the consolidation and the third-party portfolio proposal. The solicitation period will commence upon delivery of the solicitation materials to you which is on or about January 23, 2013.

Your consent form must be received by MacKenzie Partners, Inc. by 5:00 p.m. Eastern time on March 25, 2013 unless the supervisor extends the solicitation period as set forth below. You may submit your consent form by mail, to 105 Madison Avenue, NY, NY 10016, or by facsimile, to (212) 929-0308. You can change your vote at any time before the later of the date that consents from participants holding the required percentage interest in your participating group are received and the 60<sup>th</sup> day after the beginning of the solicitation period. Either MacKenzie Partners, Inc. or the supervisor will send you a written acknowledgment by facsimile or, if requested by you, mail, that your vote has been changed promptly following receipt of a changed vote. If you do not consent to the consolidation or the third-party portfolio proposal, as applicable, you may also change your vote to consent to the consolidation or the third-party portfolio proposal, as applicable, you required to approve the consolidation or third-party portfolio proposal, as described under "Overview—Vote required to approve the consolidation or third-party portfolio proposal." four may call MacKenzie Partners, Inc. during the solicitation period to check whether or not the required supermajority consent has been received from the participants in your participating group, or to confirm that your changed vote has been received.

A participant may withdraw or revoke his or her consent form, or change his or her vote, at any time before the later of the date that consents from participants holding the required percentage interest in your participating group are received and the 60<sup>th</sup> day after the beginning of the solicitation period. In addition, a participant that does not consent to (or who abstains from or does not vote with respect to) the consolidation or the third-party portfolio proposal, as applicable, may also change his or her vote to consent to the consolidation or the third-party portfolio proposal, as applicable, within ten days after the notice that the required supermajority consent from the participants in your participating group has been received with

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respect to such proposal is sent, as described below. A participant can change his or her vote by sending to MacKenzie Partners, Inc., the vote tabulator, (i) a written statement that he or she would like to change his or her vote, or (ii) a new consent form, in either case, by mail, to 105 Madison Avenue, NY, NY 10016, or by facsimile, to (212) 929-0308. Either MacKenzie Partners, Inc. or the supervisor will send to the participant a written acknowledgment by facsimile or, if requested by the participant, mail, that the participant's vote has been changed promptly following receipt of a changed vote. If a participant votes "AGAINST" the consolidation or the third-party portfolio proposal, "ABSTAINS" or does not submit a consent form and the supermajority consent of his or her participating group will provide the written buyout notice, stating that such supermajority consent has been received to the participant following the expiration of the solicitation period, as the same may be extended.

The consents of each of the agents, who are the members of the subject LLCs, will become effective when they execute consents following receipt of the required consents of the participants. The consents of the participants in each participanting group will become effective when the consents of the required number of participants are received, but not earlier than the time of completion of the procedure for buyouts and the 60<sup>th</sup> day after the beginning of the solicitation period.

The supervisor may extend on one or more occasions the solicitation period for one or more proposals for one or more subject LLCs or one or more participating groups in a subject LLC without extending for other proposals, subject LLCs or participating groups whether or not it has received approval for the consolidation proposal or the third-party portfolio proposal on expiration of the consent solicitation period.

If you do not submit a consent form, you will be counted as having voted "AGAINST" both the consolidation and the third-party portfolio proposal. If you submit a properly signed consent form but do not indicate how you wish to vote on the consolidation, the third-party portfolio, proposal or both, you will be counted as having voted "FOR" such proposal(s).

The consent form also includes a section which permits participants to elect whether to receive operating partnership units, Class A common stock and Class B common stock.



Filed Pursuant to Rule 424(b)(3) Registration No. 333-179486 Registration No. 333-179486-01

# EMPIRE STATE REALTY TRUST, INC. EMPIRE STATE REALTY OP, L.P. PROSPECTUS SUPPLEMENT TO PROSPECTUS/CONSENT SOLICITATION STATEMENT DATED JANUARY 21, 2013 60 EAST 42ND ST. ASSOCIATES L.L.C.

This supplement is being furnished to you, as a participant of 60 East 42nd St. Associates L.L.C., or your subject LLC, by Malkin Holdings LLC, the supervisor of your subject LLC, to enable you to evaluate the proposed consolidation of your subject LLC into Empire State Realty Trust, Inc., a Maryland corporation, or the company.

The supervisor, requests that you, as a participant in your subject LLC, consent to the contribution of your subject LLC's interest in One Grand Central Place, New York, New York, as part of a consolidation of office and retail properties in Manhattan and the greater New York metropolitan area owned by your subject LLC, the other subject LLCs and certain private entities, or the private entities, supervised by the supervisor, along with certain related management businesses, into the company. This transaction is referred to herein as the consolidation.

The supervisor believes you will benefit from this consolidation through newly created opportunities for liquidity, enhanced property diversification, increased growth opportunities, enhanced operating and financing abilities and efficiencies, combined balance sheets, anticipated regular quarterly cash distributions, and continued leadership by the officers and a principal of the supervisor under the transparency and accountability of the governance structure of a reporting company with the Securities and Exchange Commission, or the SEC, with audited financial statements and a board of directors consisting predominantly of independent directors. Anthony E. Malkin will be the only management member of the board of directors.

As a potential alternative to the consolidation, the supervisor also requests that the participants consent to the sale or contribution of your subject LLC's property interest as part of a sale or contribution of all of the properties owned by your subject LLC, the other subject LLCs, the private entities (including the operating lessee of your subject LLC) and the management companies as a portfolio to an unaffiliated third party. While the supervisor believes the consolidation represents the best opportunity for participants to achieve liquidity and to maximize the value of their investment, the supervisor elieves it also is in the best interest of all participants for the supervisor to have the flexibility and discretion, subject to certain conditions, to accept an offer for the portfolio of properties from an unaffiliated third party if the supervisor determines that the offer price includes what the supervisor believes is an adequate premium above the value that is expected to be realized over time from the consolidation. The third-party portfolio transaction would be undertaken only if the aggregate consideration is at least 115% of the aggregate exchange value for the subject LLCs, the private entities and the management companies included in the third-party portfolio transaction and certain other conditions are met. The proposal must provide for all cash, payable in full at closing, but such proposal may provide for an option for all participants to elect to receive securities as an alternative to cash. If the proposal provides for a securities option, the Malkin Family will have the right to elect to receive securities only on the same proportional basis as other participants. No member of the Malkin Family will be an affiliate, consultant, employee, officer or director of the acquiror after the closing or receive any compensation from the acquiror (other than their pro rata share of the consideration that they will receive in the third-party portfolio transaction from the acquiror (other than their pr

Participants also are being asked to consent to a voluntary pro rata reimbursement program pursuant to which the supervisor and Peter L. Malkin, a principal of the supervisor, will be reimbursed for the prior advances of all costs, plus interest, incurred in connection with the legal proceedings required to remove and replace the former property manager and leasing agent. The supervisor believes that the voluntary pro rata reimbursement program is fair and reasonable because the successful resolution of the legal proceedings allowed the property owned by your subject LLC to participate in a renovation and repositioning turnaround program conceived and implemented by the supervisor. The estate of Leona M. Helmsley, which we refer to as the Helmsley estate, as

compensation to the supervisor and for distribution of cash flow and liquidation proceeds, except that your subject LLC does not have a voluntary capital transaction override program and Empire State Building Associates L.L.C. and 250 West 57th St. Associates L.L.C. have a voluntary capital transaction override program.

## Differences among the subject LLCs

- The Empire State Building is the largest property in the proposed consolidation and its renovation program began last. The renovation program for the Empire State Building is anticipated to require a greater investment than the renovation programs for the other subject LLCs. While the supervisor expects that the renovation programs for the other subject LLCs will be completed substantially by the end of 2013, the supervisor expects that the renovation program for the Empire State Building, which is the last Manhattan office property that began its renovation program, will be completed substantially in 2016.
- Your subject LLC's property has a debt to asset value (based on the appraised value) ratio of 12.20% as of September 30, 2012. The company's
  properties have a debt to total assets ratio of 20.55% as of September 30, 2012. The ratio of debt to total assets was calculated by dividing the
  total mortgage indebtedness and other borrowings by the sum of the appraised value of real estate assets.
- Your subject LLC's property was 79.9% (79.1% of office space and 92.9% of retail space) leased as of September 30, 2012. The company's properties were 80.2% (79.8% of office space and 85.6% of retail space) leased as of September 30, 2012.
- The age of your subject LLC's property is 82 years. The average age of the company's properties is 61 years.

## Vote required to approve the consolidation or third-party portfolio proposal

The participation interests in your subject LLC are divided into seven separate participating groups. Participants are being asked to vote on both the proposed consolidation and the third-party portfolio proposal. For each proposal to be approved, participants holding 100% of the outstanding participation interests in your subject LLC must approve that proposal. Each of these proposals is subject to a separate consent and approval of each proposal is not dependent on approval of any other proposal.

If holders of 90% of the participation interests in any of the seven participating groups in your subject LLC approve the consolidation or third-party portfolio proposal, as shown in the tabulation of consents by MacKenzie Partners, Inc., pursuant to a buyout right included in your subject LLC's. participating agreements since its inception, the agent of any such participating group will purchase on behalf of your subject LLC for the buyout amount, the participation interest of any participant in such participating group that voted "AGAINST" or "ABSTAINED" with respect to the consolidation or third-party portfolio, as applicable, or that did not submit a consent form, even if the proposal is not approved by the other participating groups in your subject LLC, unless such participant consents to the proposal within ten days after receiving written notice that the required supermajority consent from the participants i your participating group has been received. If the agent purchases these participation interests, the requirement for consent of participants holding 100% of the participation interests of that participating group will be satisfied.

The buyout amount for your interest would be substantially lower than the exchange value. The buyout amount, which is equal to the original cost less capital repaid, but not less than \$100, is currently \$100 for the interest held by a participant in your subject LLC as compared to the exchange value of \$402,658 for a \$10,000 original investment in your subject LLC. The cash required to buyout non-consenting participants will not be paid from the proceeds from the IPO. These buyouts are contractual provisions expressly stated for your subject LLC at the inception of your subject LLC in its original participating agreement dated December 1, 1954, under which the participation interests were issued. The buyout provisions were included as a practical way to permit the entity to act, while still following the then-current tax advice provided to the supervisor of your subject LLC

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that participants needed to act unanimously to permit your subject LLC to obtain partnership status and to avoid entity level tax as a corporation for U.S. federal income tax purposes. For this purpose, the buyout provisions allow the purchase, at original cost less capital returned, but not less than \$100, of the interest held by a non-consenting participant after ten-days' notice of receipt of approval by 90% of the participation interests in such non-consenting participant's participating group, if such non-consenting participant still does not change its vote to approval. Accordingly, the buyout provisions preserved the unanimity which is considered necessary for these tax reasons, but prevented a small minority, which might be acting for its own purposes and not in the interests of other participants, from preventing action by the large supermajority. The agents are authorized under the participants in your participating group is received, as described below. Since such buyout is necessary to provide for the required unanimous consent and is not conditioned on the transaction closing, the agent has the right to buy out participation interests from participants who do not vote "FOR" either proposal, if the required supermajority consent is received by the applicable participating group with respect to such proposal, within ten days after written notice, as described below, whether or not either or neither proposal is consummated.

Prior to an agent purchasing the participation interests of non-consenting participants, an agent will give such participants not less than ten days' notice after the required supermajority consent is received by the applicable participating group in your subject LLC to permit them to consent to the consolidation or the third-party portfolio proposal, as applicable, in which case their participation interests will not be purchased. The agents will purchase the participation interests for the benefit of your subject LLC and not for their own account and will be reimbursed by your subject LLC for the cost of such buyout. If the agent purchases these participation interests, the requirement for consent of participants holding 100% of the participation interests of the participating group will be satisfied. Unanimity on the consents is required pursuant to the organizational documents of your subject LLC with respect to both the consolidation and the third-party portfolio proposal for the consent of a participating group; therefore a participant in your subject LLC who does not vote in favor of either the consolidation or third-party portfolio transaction proposal (and does not change his or her vote after notice that the requisite supermajority consent has been obtained) will be subject to this buyout if the tabulation of consents by MacKenzie Partners, Inc. shows that the required consent in his or her participating group has been received, but in no event before the expiration of the 60-day solicitation period as the same may be extended, regardless of whether either or neither transaction is consummated or the required consent of other participating groups is received, as described below. A vote for the proposed transaction by the participants constitutes an authorization for the agents of each participating group to approve, in their capacity as members of your subject LLC, the consolidation or the third-party portfolio transaction, as applicable. The agents, under the operating agreements of your subject LLC, have discretion, subject to their fiduciary duties, to determine whether to approve the transaction, even after supermajority approval has been obtained for either or both transactions and dissenting participants have been bought out. Additionally, the supervisor, acting on behalf of the subject LLCs and the agents, similarly has discretion, subject to its fiduciary duties, as to whether to abandon or to postpone the transaction, even after supermajority approval has been obtained for either or both transactions and dissenting participants have been bought out. The agents and supervisor could determine not to proceed with the consolidation and the IPO due to market conditions or other reasons.

The agents, who are the members of your subject LLC, recently created a new class of membership interests, which were divided into series. A separate series was deemed to be distributed to holders of each participating group in your subject LLC. Each new series provides protections similar to those under a shareholder rights plan for a corporation. Each new series corresponds to a participating group for which a member acts as agent. The new series will not affect voting rights, except with respect to any person or group that acquires 3% or more of the outstanding participation interests in the applicable participating group (an "acquiring person"). If there is an acquiring person, the effect of the new series is that approval of the consolidation proposal and the third-party portfolio proposal by a participating group will require approval by the requisite consent of the participants in the participating group, as holders of the new series of membership interests, excluding the acquiring person.

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# **RISK FACTORS**

The risks from the consolidation and the third-party portfolio transaction generally are applicable to all of the subject LLCs, although certain of the risks affect your subject LLC differently from the other subject LLCs. Because all of the risks and adverse factors described in the consent solicitation apply to the effects of the consolidation on your subject LLC, as well as the other subject LLCs, you should carefully review the risks summarized below and the section entitled "Risk Factors" in the prospectus/consent solicitation.

## Risks which affect your subject LLC differently or which involve changes in the nature of your investment

The following is a description of the risks which affect your subject LLC differently from the other subject LLCs.

• Fundamental Change in Nature of Investment. You no longer will hold a participation interest in your subject LLC that owns an interest in a single property, One Grand Central Place, subject to an operating lease. Instead, you will own operating partnership units in the operating partnership and/or shares of common stock in the company if the consolidation is consummated, which will own a portfolio of office and retail assets in Manhattan and the greater New York metropolitan area.

After the consolidation, you will hold operating partnership units, unless you elect to receive Class A common stock, or, to a limited extent, Class B common stock. Each participant may elect to receive one share of Class B common stock instead of one operating partnership unit for every 50 operating partnership units such participant would otherwise receive in the consolidation. Beginning 12 months after the completion of the IPO, the operating partnership units will be redeemable at your option for cash or, at the company's election, shares of Class A common stock. The operating partnership will be a majority owned subsidiary of the company. You will be subject to the risks inherent in investing in an operating partnership which is a majority owned subsidiary of the company, including the risk that the company may invest in new properties that are not as profitable as anticipated.

- Exposure to Market and Economic Conditions of other Properties. You no longer will hold a participation interest in your subject LLC that owns an interest in a single property subject to an operating lease located in Manhattan. Instead, you will own operating partnership units and/or shares of common stock in the company if the consolidation is consummated, which will own a portfolio of office and retail assets in Manhattan and the greater New York metropolitan area. The company will own, and in the future may invest in, types of properties different from those in which your subject LLC has invested, and you may be subject to increased risk because of the larger number of properties and broader types of properties held by the company.
- The Company Expects to Reinvest Proceeds. Historically, the supervisor generally has not reinvested the proceeds from a sale of properties by
  investment programs that it supervises, although it is not restricted from doing so. Net proceeds which are not reinvested or reserved in the
  supervisor's discretion would be distributed to the participants in accordance with your subject LLC's organizational documents. As the
  company expects to reinvest the proceeds from sales of its properties, you likely will not receive a distribution of any such proceeds, and such
  reinvestments may be made in properties that are not profitable.
- Future Acquisitions of Properties. Your subject LLC has not acquired any additional properties. The company may raise additional funds through equity or debt financings to make future acquisitions of properties. You may be subject to the risk that the company's future issuances of debt or equity securities or the company's other borrowings will reduce the market price of the operating partnership units or shares of Class A common stock and dilute your ownership in the company.
- If You Do Not Consent to the Consolidation or the Third-Party Portfolio Proposal, Your Participation Interest Will be Purchased For a Price Substantially Below the Exchange Value. The organizational documents of your subject LLC provide that if holders of 90%, or the required consent,



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of the participation interests in any of the seven participating groups in your subject LLC approve an action, the agents will purchase on behalf of the subject LLC the participation interests of participants who do not approve such action, and that price would be substantially below the exchange value of the interests. If the required supermajority consent of the participation interests in any participating group in the subject LLC approves the consolidation or the third-party portfolio proposal, the agent of such participating group will purchase on behalf of the subject LLC the participation interest of any participant in such participating group that voted "AGAINST" the consolidation or the third-party portfolio proposal, "ABSTAINED," as applicable, or did not properly or timely submit a consent form, even if the proposal is not approved by the other participating groups in your subject LLC. The buyout amount for your interest would be substantially lower than the exchange value. The buyout amount, which is equal to the original cost less capital repaid, but not less than \$100, is currently \$100 for the interest held by a participant in your subject LLC as compared to the exchange value of \$402,658 for a \$10,000 original investment in your subject LLC. The agents are authorized under the participating agreements to buy out participating group is received, as described below. Since such buyout is necessary to provide for the required unanimous consent and is not conditioned on the transaction closing, the agent has the right to buy out participation interests from participants who do not vote "FOR" either proposal, if the required supermajority consent is received by the applicable participant is group with respect to such proposal, within ten days after written notice, as described below, whether or not either or neither proposal is consummated.

Prior to an agent purchasing the participation interests of non-consenting participants in your subject LLC, an agent will give such participants not less than ten days' notice after the required supermajority consent is received by the applicable participating group of your subject LLC to permit them to consent to the consolidation and/or the third-party portfolio proposal, in which case their participation interests will not be purchased.

Unanimity on the consents is required pursuant to the organizational documents of your subject LLC with respect to both the consolidation and the third-party portfolio proposal for the consent of a participating group; therefore, a participant who does not vote in favor of either the consolidation or third-party portfolio transaction proposal (and does not change his or her vote after notice that the requisite supermajority consent has been obtained) will be subject to this buyout regardless of whether either or neither transaction is consummated or the required consent of other participating groups is received. A vote for the proposed transaction by the participants constitutes an authorization for the agents of each participating group to approve, in their capacity as members of your subject LLC, the consolidation or the third-party portfolio transaction, even after supermajority approval has been obtained for either or both transactions and dissenting participants have been bought out. Additionally, the supervisor, acting on behalf of the subject LLCs and the agents, similarly has discretion, subject to its fiduciary duties, as to whether to abandon or to postpone the transaction, even after supermajority approval has been obtained for either or both transactions and dissenting participants have been bought out. Additionally, the supervisor, acting on behalf of the subject LLCs and the agents, similarly has discretion, subject to its fiduciary duties, as to whether to abandon or to postpone the transaction, even after supermajority approval has been obtained for either or both transactions and dissenting participants have been bought out. The agents or to proceed with the consolidation or to proceed with the consolidation or to proceed with the consolidation and the IPO due to market conditions or other reasons.

Uncertainties as to the Size and Makeup of the Company. The consolidation is conditioned on the contribution to the company of the property interests in the Empire State Building owned by Empire State Building Associates L.L.C., which owns the fee interest and the underlying land, and Empire State Building Company L.L.C., the private entity which is the operating lessee with respect to the Empire State Building, but is not conditioned on any of the other subject LLCs or private entities contributing their property interests to the company in the consolidation. Your subject LLC represents a significant portion of the exchange value and anticipated future net income and cash flow of the company.



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#### VOTING PROCEDURES FOR THE CONSOLIDATION PROPOSAL AND THE THIRD-PARTY PORTFOLIO PROPOSAL

The prospectus/consent solicitation, together with this supplement, transmittal letter and consent form constitute the solicitation materials being distributed to you and the other participants to obtain your votes "FOR" or "AGAINST" your subject LLC's participation in the consolidation and the third-party portfolio proposal.

Participants are being asked to vote on both the proposed consolidation and the third-party portfolio proposal. The participants holding the required percentage of the outstanding participation interests of your subject LLC must approve each proposal in order for such proposal to be approved by your subject LLC. If the consolidation is approved by your subject LLC and the consolidation is consummated, your subject LLC will consolidate with the company in the manner described in the prospectus/consent solicitation and in this supplement.

The consent form seeks your consent to the consolidation and the third-party portfolio proposal. Participants in each subject LLC will vote separately on whether or not to approve the consolidation and the third-party portfolio proposal. Accordingly, if you hold interests in more than one subject LLC, you must complete one consent form for each subject LLC in which you are a participant.

If you vote "FOR" the consolidation and your subject LLC participates in the consolidation, you effectively will be voting against the alternatives to the consolidation, other than a third-party portfolio transaction, unless you vote "AGAINST" the third-party portfolio proposal. These alternatives include continuation of your subject LLC and a sale of your subject LLC's interest in the property and distribution of the net proceeds to participants.

You should complete and return the consent form before the expiration of the solicitation period, which is the time period during which participants may vote "FOR" or "AGAINST" the consolidation and the third-party portfolio proposal. The solicitation period will commence upon delivery of the solicitation materials to you which is on or about January 23, 2013.

Your consent form must be received by MacKenzie Partners, Inc. by 5:00 p.m. Eastern time on March 25, 2013 unless the supervisor extends the solicitation period as set forth below. You may submit your consent form by mail, to 105 Madison Avenue, NY, NY 10016, or by facsimile, to (212) 929-0308. You can change your vote at any time before the later of the date that consents from participants holding the required percentage interest in your participating group are received and the 60<sup>th</sup> day after the beginning of the solicitation period. Either MacKenzie Partners, Inc. or the supervisor will send you a written acknowledgment by facsimile or, if requested by you, mail that your vote has been changed promptly following receipt of a changed vote. If you do not consent to the consolidation or the third-party portfolio proposal, as applicable, you may also change your vote to consent to the consolidation or the third-party portfolio proposal, as applicable, you required to approve the consolidation or third-party portfolio proposal, as described under "Overview----Vote required to approve the consolidation or third-party portfolio proposal." You may call MacKenzie Partners, Inc. during the solicitation period to check whether or not the required supermajority consent has been received from the participants in your participating group, or to confirm that your changed vote has been received.

A participant may withdraw or revoke his or her consent form, or change his or her vote, at any time before the later of the date that consents from participants holding the required percentage interest in your participating group are received and the 60<sup>th</sup> day after the beginning of the solicitation period. In addition, a participant that does not consent to (or who abstains from or does not vote with respect to) the consolidation or the third-party portfolio proposal, as applicable, may also change his or her vote to consent to the consolidation or the third-party portfolio proposal, as applicable, within ten days after the notice that the required supermajority consent has been received from the participants in your participating group with respect to such proposal is sent, as

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described below. A participant can change his or her vote by sending to MacKenzie Partners, Inc., the vote tabulator, (i) a written statement that he or she would like to change his or her vote, or (ii) a new consent form, in either case, by mail, to 105 Madison Avenue, NY, NY 10016, or by facsimile, to (212) 929-0308. Either MacKenzie Partners, Inc. or the supervisor will send to the participant a written acknowledgment by facsimile or, if requested by the participant, mail that the participant's vote has been changed promptly following receipt of a changed vote. If a participant votes "AGAINST" the consolidation or the third-party portfolio proposal, "ABSTAINS" or does not submit a consent form and the supermajority consent of his or her participating group is received, the agent for his or her participating group will provide the written buyout notice, stating that such supermajority consent has been received to the participant following the expiration of the solicitation period, as the same may be extended.

The consents of each of the agents, who are the members of the subject LLCs, will become effective when they execute consents following receipt of the required consents of the participants. The consents of the participants in each participating group will become effective when the consents of the required number of participants are received, but not earlier than the time of completion of the procedure for buyouts and the 60th day after the beginning of the solicitation period.

The supervisor may extend on one or more occasions the solicitation period for one or more proposals for one or more subject LLCs or one or more participating groups in a subject LLC without extending for other proposals, subject LLCs or participating groups whether or not it has received approval for the consolidation proposal or the third-party portfolio proposal on expiration of the consent solicitation period.

If you do not submit a consent form, you will be counted as having voted "AGAINST" both the consolidation and the third-party portfolio proposal. If you submit a properly signed consent form but do not indicate how you wish to vote on the consolidation, the third-party portfolio proposal, or both, you will be counted as having voted "FOR" such proposal(s).

The consent form also includes a section which permits participants to elect whether to receive operating partnership units, Class A common stock and Class B common stock.









January 21, 2013

To Participants in 60 East 42<sup>nd</sup> St. Associates L.L.C. ("Associates")

Dear Fellow Participants:

We recommend and request your approval to permit Associates' contribution of its property interest in One Grand Central Place, located at 60 East 42<sup>nd</sup> Street and 301 Madison Avenue, New York, New York ("One Grand Central Place") to Empire State Realty Trust, Inc. (the "REIT") as part of a consolidation of office and retail properties in Manhattan and the greater New York metropolitan area into the REIT.

We believe the proposed consolidation into a REIT and the initial public offering ("IPO") present a unique and excellent opportunity for the investors in Associates to improve their position, receive several new and important benefits, and continue to benefit economically in a new and efficient structure much better suited for today and the future. With the Registration Statement, which includes the prospectus/consent solicitation statement relating to the consolidation, having been declared effective by the Securities and Exchange Commission (the "SEC"), we are now in a position to discuss this long awaited and important opportunity with you in detail, answer your questions, and assist you in making the best decision for you.

As described in the prospectus/consent solicitation statement, for each \$10,000 of original investment held by you, the exchange value is now \$402,658.

- Exchange value was determined based on an appraisal by Duff & Phelps, LLC, the independent valuer, to establish relative value among properties and participation interests, and it does not necessarily represent the fair market value of your participation interest. The consideration you receive will be based on the REIT's value in the IPO, which will not be known until the pricing of the IPO after you vote on the consolidation proposal.
- The relative exchange values of each of the entities included in the consolidation will remain the same, except for adjustments to reflect changes in certain balance sheet items after June 30, 2012, which are not expected to be material. The difference between exchange value and enterprise value is described in the prospectus/consent solicitation statement.

Malkin Holdings LLC One Grand Central Place 60 East 42nd Street New York, NY 10165 T (212) 687-8700 F (212) 986-7679 www.malkinholdings.com

interest at prime, in connection with legal proceedings to remove the former property manager and leasing agent, allowing execution of the strategic plan to renovate and reposition One Grand Central Place and the other supervised properties into a highly regarded branded portfolio.

To date, consent has been received for the Voluntary Reimbursement from more than 72% of the investors in entities in which this request was previously made. The Helmsley Estate paid \$5,021,048 Voluntary Reimbursement, representing its entire pro rata share.

The potential Voluntary Reimbursement under this request for your individual approval is your pro rata share of the total allocable to Associates. Of that amount, 97% is attributable to advances by Peter L. Malkin for payments to unaffiliated third parties, with interest thereon at prime, and 3% is for work performed by Malkin Holdings.

#### Q: What is the Operating Partnership?

A: The Operating Partnership is formed to own and operate substantially all of the REIT's assets, directly or indirectly. The REIT will be the sole general partner with exclusive power to manage and conduct its business. Holders of OP units will have the same rights to distributions as holders of REIT shares.

#### Q: How do I vote "FOR" the consolidation?

A: Simply indicate on the enclosed consent form how you want to vote, then sign and mail it in the enclosed return envelope or by fax as soon as possible. If you sign and return your ballot form without indicating any choice, your consent form will be counted as a vote "FOR" the consolidation.

#### Q: Can I change my vote after I mail my consent form?

A: Yes. You can change your vote on the consolidation proposal, the third-party portfolio proposal, or both, at any time before the expiration of the solicitation period for your participation group, as it may be extended by the supervisor. You can change your vote in one of two ways: (1) you can send us a written statement that you would like to change your vote, or (2) you can send us a new consent form. A participant in Associates that voted "AGAINST" the consolidation or the third-party portfolio proposal or "ABSTAINED," as applicable, or that did not submit a consent form, may change his or her vote to a vote in favor of the applicable proposal within ten days after receiving written notice that the required supermajority consent has been received by such participant's participating group. In such case his or her participation interest will not be subject to the buyout and will participate on the same basis as other participants who approve the consolidation or third-party portfolio transaction.

#### Q: When do you expect the consolidation to be completed?

A: We hope to complete this consent solicitation promptly. The terms of the consent require that it be completed by December 31, 2014.



Subject Companies: Empire State Realty Trust, Inc. Commission File No. for Registration Statement on Form S-4: 333-179486

Empire State Realty OP, L.P. Commission File No. for Registration Statement on Form S-4: 333-179486-01

The following letter was sent to participants in Empire State Building Associates L.L.C.

January 25, 2013

To Participants in Empire State Building Associates L.L.C. ("ESBA")

Dear Fellow Participants:

Richard Edelman and Steven Edelman have been and are making statements and assertions which are in our view nothing more than lies and deceptions. These two individuals, who are not even ESBA participants, have demonstrated by their statements that they have not read, don't understand or are intentionally mischaracterizing our disclosure contained in our prospectus/consent solicitation document, even items written in bold on the cover pages.

They have waged a more than yearlong campaign which uses social media, website, e-mails, mailings, and conference calls to spread these lies and deceptions amongst ESBA participants. Now that we have begun our solicitation, we are no longer constrained from commenting extensively on the lies and deceptions that they have spread to ESBA participants.

#### We strongly urge that you vote "FOR" the proposals.

The latest false and misleading statements were disseminated in the Edelmans' January "Newsletter," January 17 conference call, and recent e-mail blasts. We firmly believe that any investor who bases a decision and vote on the Edelmans' presentations risks material financial damage. Any investor who does so will not achieve the stated benefits of the consolidation and the IPO. Such investor could have a claim against the Edelmans and anyone who assists them in spreading such lies and deceptions. Remember, the Edelmans themselves have no right to vote. The vote rests with the trustees for the trusts of which they are beneficiaries.

As an ESBA participant, you need to know and work with the facts.

We have corrected their many mistakes and misleading statements for nearly a year now through outreach to them and to you. Despite this, they have continuously republished such

- SEC practices do not provide any party with special access to its internal procedures or deliberations.
- 3. Richard Edelman gives the false impression that the buyout process does not apply to those who vote "AGAINST" or "ABSTAIN" on the proposals.
  - We call this a deception.

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- The risk of buyout applies to all investors when the necessary supermajority is reached and an investor does not consent.
- After the necessary supermajority is reached, there is a limited window to change a vote as described in full in the prospectus/consent solicitation in several places (for example, on pages 14, 90-92, and 317-318).
- Such buyout process has been part of ESBA's organizational documents from inception, and the Edelmans create risk for investors through their partial and misleading description of it.

#### **Edelman January 17 Conference Call**

- 1. Steven Edelman stated that the exchange value of an ESBA unit is about \$220,000, after reduction for taxes, fees and commissions to management, and the override.
  - We call this is a lie.
  - The exchange value, as set forth on page 7 of the prospectus/consent solicitation is more than \$323,803 AFTER the voluntary override. There is no commission or other fee applied to this, and there is no tax for an investor who elects operating partnership units.
  - We urge investors to rely on information in the prospectus/consent solicitation you recently received and not on deceptive information presented by the Edelmans.
- 2. Steven Edelman said he was told that a prior financial analysis prepared by Martin Cowan is still largely valid and that Martin Cowan only wrote his letter (stating his analysis could no longer be relied upon) under duress.
  - We call this a lie.
  - Martin Cowan's December 18 letter states specifically that the numbers on which he had based his analysis were changed materially by our subsequent filing, making his prior analysis inapplicable, and recommends to investors that they no longer rely upon such analysis. He also stated that he does not intend to do another analysis.
  - Martin Cowan is an attorney, and was represented by an attorney, in his agreement with Malkin Holdings in which he states "that he is entering into [such] agreement knowingly, voluntarily and freely, and that no threats or coercion of any kind have been directed to him in connection with the negotiation and execution of [such] agreement."
- 3. Steven Edelman said the third-party proposal gives management the power to sell the properties to a buyer which could include the Malkins and at substantially any price the Malkins may choose.
  - We call this a lie.
  - The prospectus/consent solicitation has stated for months clearly in several places, even on the front cover pages and page 47, that the price for a third party sale must be at least 115% of the aggregate exchange value for all the entities and that no member of the Malkin family can be related to the buyer or receive any special benefit from such a sale.

• The prospectus/consent solicitation states clearly in several places, even on the front cover pages and page 47, that in any third party portfolio sale, the Malkins would receive consideration only on the same basis as all other participants.



Steven Edelman said that the prospectus/consent solicitation does not set out the procedures to be followed after a required supermajority approval has been achieved for the buyout process and that this process set forth in each original participating agreement has been used to threaten investors into consenting.

- We call this a lie.
- The only threats of which we are aware were made by the Edelmans on their conference calls and recent emails.
- The prospectus/consent solicitation repeatedly describes the buyout process (for example, on pages 14, 90-92, and 317-318).
- Richard Edelman's email misquotes our solicitation's buyout description (see above), and Steven Edelman lies about its content.
- You should rely upon our documents filed with the SEC, not the Edelmans' false and contradictory characterizations of those documents.
- 5. Steven Edelman stated in his January 17 conference call that the Malkins breached their fiduciary duty by remaining silent on the pending tender offer by an unrelated party.
  - We call this a lie.
  - The Malkins promptly sent to all investors and filed with the SEC a Form 14D-9 recommending against such tender.
  - On his call, Steven Edelman was even corrected by an investor.
  - Although Steven Edelman did not receive any such 14D-9 since he is not an investor and does not directly receive mailings, he did not take the responsibility of tracking the public filings before making erroneous statements.

#### Edelman January Newsletter

- 1. The Edelman newsletter does not identify the persons responsible for its content.
  - We view this to be a deception.
  - It uses a format which may mislead readers into thinking its source is Empire State Building Associates (ESBA).
  - The SEC rules provide, as an example of what can be misleading, the failure to identify soliciting material to clearly distinguish it from the soliciting material of any other person soliciting for the same subject.

Subject Companies: Empire State Realty Trust, Inc. Commission File No. for Registration Statement on Form S-4: 333-179486

Empire State Realty OP, L.P. Commission File No. for Registration Statement on Form S-4: 333-179486-01

The following letter was mailed to participants in each of Empire State Building Associates L.L.C., 60 East 42<sup>nd</sup> St. Associates L.L.C., and 250 West 57<sup>th</sup> St. Associates L.L.C.

To Participants in Empire State Building Associates L.L.C., 60 East 42nd St. Associates L.L.C., and 250 West 57th St. Associates L.L.C.

Dear Fellow Participants:

We hope you have set aside the time to view the DVD which accompanied the package delivered to you with your consent form(s), visit our website at www.empirestaterealtytrust.com, and register for a conference call with us. We recommend you consult our public filings with the Securities and Exchange Commission ("SEC") which were sent to you for facts to assist you in your consideration of our proposals. We strongly urge that you vote "FOR" our proposals.

You may have seen news reports about a recent motion objecting to the class action settlement which we announced in November 2012. It is not a new lawsuit, but rather a motion filed by a handful of investors in Empire State Building Associates L.L.C. ("ESBA") seeking to block the settlement reached by us and investors representing all entities proposed for the consolidation. Objections are common in these types of proceedings, and we see no change in the timing for our ongoing vote and completion of our proposed IPO within the timeframe of the consent as presently proposed.

As we previously advised, the settlement requires a \$55 million payment upon completion of the consolidation and IPO or portfolio sale, to be paid to you and all investors (except Malkin and Helmsley affiliates) after paying class counsel fees and expenses—all subject to pending court approval. Neither you nor the new consolidated company will have any payment responsibility in the settlement.

We made the settlement, including an agreement to support court approval, because we believe this is the most practical, timely path to proceed with our recommended transaction for the benefit of all investors. We have always believed that the class action claims were without merit.

- Their motion misleadingly quotes from a sentence describing the terms of the buyout process, which applies to participants in ESBA and 60
  East 42<sup>nd</sup> St. Associates.
  - The buyout process, which has been part of the organizational documents of such entities from inception, is described in full in the prospectus/consent solicitation in several places including on pages 14, 90-92, and 317-318.
- Their motion misstates basic rent paid by Empire State Building Company to ESBA.
  - It is not \$1 million per year; it is actually \$5.895 million per year.
- Their motion misstates the charges for services rendered by Malkin entities to ESBA in 2011.
  - The S-4 discloses at page F-197 that such fees from ESBA in 2011 were approximately \$1 million. Their motion's statement that the Malkin entities received \$10 million in that year in connection with the transaction is incorrect.

We have been informed that the plaintiffs in the original, settled class action will oppose this seriously flawed motion, and we will meantime stay on course for a timely conclusion of the proposed transaction for the benefit of all of our investors. Above all, we remain focused on the effective and successful operation of all the properties we supervise, as we have for more than half a century.

Remember, we encourage you to rely on information contained in our public filings with the SEC and urge you to vote "FOR" the consolidation including IPO and the third party portfolio transaction. We suggest you view the DVD which accompanied the package delivered to you with your consent form(s), visit our website at www.empirestaterealtytrust.com, and register for a conference call with us.

As always, we are here to answer any of your questions. Please do not hesitate to call MacKenzie Partners 1-888-410-7850, our agent for responding to investor inquiries, so we can address your concerns head-on. This is an important decision that should be based only on the facts.

There are material risks and conflicts of interest associated with the consolidation, which are described in the prospectus/consent solicitation. This letter contains forward-looking statements, and actual results could materially differ from our expectations, as described in more detail as the prospectus/consent solicitation.

We feel confident that when you have reviewed the prospectus/consent solicitation and the other materials sent to you and had the opportunity to have your questions answered by those who have created and supervised these investments from inception, you will share our conclusion that our new proposal is an exceptional opportunity to increase the value of your investment and the distributions that you receive.

We strongly urge that you vote "FOR" our proposals.

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Subject Companies: Empire State Realty Trust, Inc. Commission File No. for Registration Statement on Form S-4: 333-179486

Empire State Realty OP, L.P. Commission File No. for Registration Statement on Form S-4: 333-179486-01

The following flyer was mailed to participants in each of Empire State Building Associates L.L.C., 60 East 42<sup>nd</sup> St. Associates L.L.C., and 250 West 57<sup>th</sup> St. Associates L.L.C.

# What about the recent cross motion against the Class Action Settlement? Our investors need to know the facts and not be victimized by false claims.

- A FALSE presentation of how investors in ESBA and 60 East 42<sup>nd</sup> St. Associates who vote "against" or "abstain" may be bought out at a low value.
  - The <u>TRUTH</u> is that the buyout process has been part of their organizational documents from inception. The terms are described fully in the prospectus/consent solicitation at pages 14, 90-92, and 317-318.
- A FALSE claim that the Malkins are improperly monetizing the future value of overrides.
  - The <u>TRUTH</u> is all overrides were applied based on written agreements and signed investor consents using the valuations by Duff & Phelps, the independent valuer.
- A FALSE claim that your vote in favor of the third-party portfolio sale proposal would give the Malkins the power to manipulate a sales process and favor Malkins over other partners.
  - The <u>TRUTH</u> is that the prospectus/consent solicitation states clearly that the price for a third party sale must be at least 115% of the aggregate exchange value for all the entities, AND sale proceeds must be allocated by independent valuer Duff & Phelps' exchange values.
  - Malkin family cannot be related to the buyer or receive any special benefit from such a sale. In the case of such
    a sale, Peter and Anthony Malkin would have no further involvement.
- A FALSE claim that we charged investment groups we supervise for private airplane expenses.
  - The TRUTH is that the Malkins pay their own private plane expenses.
- A FALSE claim that Empire State Building Company pays \$1.0 million basic annual rent to ESBA.
  - The TRUTH is the basic rent is \$5.895 million per year.
- A FALSE claim that Malkin entities received \$10.0 million in 2011 for service charges for the transaction.
  - The <u>TRUTH</u>, as the prospectus/consent solicitation statement discloses at page F-197, is that the fees from ESBA in 2011 were \$1.0 million.
- A FALSE claim that investors have a cash election option.
  - The <u>TRUTH</u> is that since July 2012 there has been no cash election option, and all investors can elect 100% tax deferred operating partnership units.

# Objections are common in these types of proceedings. We expect no change in timing for voting or completing the proposed consolidation and IPO.

# We think a "No" vote results in less value for your investment compared to the transaction going forward.

For more information, use your password and please visit www.empirestaterealtytrust.com, view the DVD which accompanied your package of disclosure/consent solicitation materials, send an e-mail to inquiries@malkinholdings.com, or call MacKenzie Partners at 1-888-410-7850.

There are material risks and conflicts of interest associated with the consolidation, which are described in the prospectus/consent solicitation statement. This letter contains forward-looking statements and actual results could materially differ from our expectations, as described in more detail in the prospectus/consent solicitation statement.

Investors are urged to review the Registration Statement on Form S-4, the prospectus/consent solicitation statement, which you have received, and other related documents now filed or to be filed with the SEC because they contain important information. You can obtain them, without charge, on the SEC's website at www.sec.gov. You can also obtain, without charge, a copy of the prospectus/consent solicitation statement and the supplements relating to the individual entities by contacting Ned H. Cohen at 212 687-8700 at Malkin Holdings LLC.

Subject Companies: Empire State Realty Trust, Inc. Commission File No. for Registration Statement on Form S-4: 333-179486

Empire State Realty OP, L.P. Commission File No. for Registration Statement on Form S-4: 333-179486-01

The following is the transcript of a conference call attended by participants in 60 East 42nd St. Associates L.L.C.

**Operator:** On behalf of Malkin Holdings, hello and welcome to this conference call to discuss the proposed consolidation that will close simultaneously with an IPO. All participants have registered specifically for this call and have been checked in for this call. Each call participant has been asked to submit questions he or she wishes to pose. Due to the large number of attendees and to ensure audio quality, this is a listen-only call in which all participants' lines are muted.

Before we get started, let me remind you that today's call will contain forward-looking statements within the meaning of the Federal Securities Laws. These statements represent predictions and expectations as to future events which Malkin Holdings believes are reasonable and are based on reasonable assumptions. However, numerous risks and uncertainties could cause actual results to differ materially from those expressed or implied in the forward-looking statements. Information about some of these risks and uncertainties can be found in the Company's SEC filings, including the Prospectus Consent Solicitation Statement, which you have received. The Company assumes no obligation to revise or update any forward-looking statements.

Each of the three public entities, Empire State Building Associates LLC, 60 East 42<sup>nd</sup> Street Associates LLC, and 250 West 57<sup>th</sup> Street Associates LLC, the companies and their agents, and Malkin Holdings LLC, the supervisor, Empire State Realty Trust, Inc., the REIT, Empire State Realty OP, L.P., and each officer and director of the companies, the supervisor, or of the REIT, may be deemed to be a participant in the solicitation of consent in connection with the proposed consolidation. The names of such persons and a description of their interest in the companies and the REIT are set forth respectively in each Company's Annual Report on Form 10-K for the year ended December 31<sup>st</sup>, 2011, the REIT's Registration Statement on Form S-4 and

efficient ways to access the capital markets. There are many reasons why we believe participants have greater potential for increased distributions following the transaction than in the status quo. For your information, our family has no plan to sell any of our interests and we believe the potential benefits of the combined portfolio are greater than for any property standing alone.

Tony Malkin: Here's another question: Can't things just stay the way they are? Why can't we just have the status quo?

Things can't stay the way they are and the status quo cannot continue. Leona Helmsley's estate must sell its interest in your operating lessee. It is not an option. It is a requirement under the will of Leona Helmsley. The Helmsley estate owns a 30% interest in the operating lessee. Any purchaser of the Helmsley estate interests will be able to have significant influence over the decisions made by the operating lessee. The operating lessee's decisions control property operation and use of cash flow, thus determining the amount of cash available for distributions. If the consolidation is not completed, the Helmsley estate will have to find another way to liquidate its real estate holdings. In that case, the Helmsley estate could sell to a person or group which would then have the ability to exercise substantial influence over decisions, thereby creating the potential for decisions which impair distributions.

We believe that reality dictates that the best decisions and conditions change over time. The Tax Code which drove my grandfather to structure the purchase of One Grand Central Place has changed. Financing and operations are different today than in the past, technology, rules and business have become more complex, and the structures of yesterday do not allow us to address efficiently the challenges and opportunities of today. We do believe the status quo does not make sense any longer.

Peter Malkin: What will I be entitled to receive if I don't vote for the consolidation and the consolidation proposal is approved by my entity?

If you vote against the consolidation, you do not vote or you abstain, and your subject entity participates in the consolidation, your participation interest will be subject to a buy-out, pursuant to a buy-out amount that would be substantially lower than the exchange amount. The buy-out amount for an original \$10,000 participation is currently \$100, as compared to the exchange value of \$402,660 per \$10,000 original investment. A participant that voted against the consolidation or the Third-Party Portfolio proposal, or abstained, or that did not submit a Consent Form, may change his or her vote to a vote in favor of the applicable proposal within 10 days after receiving written notice that must be given by the supervisor that the required supermajority consent has been received by such participant's participating group. In such case, his or her participation interest will not be subject to the buy-out and will participate on the same basis as other participants who approved the consolidation or third-party portfolio transaction.

Subject Companies: Empire State Realty Trust, Inc. Commission File No. for Registration Statement on Form S-4: 333-179486

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The following is the transcript of a conference call attended by participants in Empire State Building Associates L.L.C.

**Operator:** On behalf of Malkin Holdings, hello and welcome to this conference call to discuss the proposed consolidation that will close simultaneously with an IPO. All participants have registered specifically for this call and have been checked in for this call. Each call participant has been asked to submit questions he or she wishes to pose. Due to the large number of attendees and to ensure audio quality, this is a listen-only call in which all participants lines are muted.

Before we get started, let me remind you that today's call will contain forward-looking statements within the meaning of the Federal Securities Laws. These statements represent predictions and expectations as to future events which Malkin Holdings believes are reasonable and are based on reasonable assumptions. However, numerous risks and uncertainties could cause actual results to differ materially from those expressed or implied in the forward-looking statements. Information about some of these risks and uncertainties can be found in the Company's SEC filings including the Prospectus Consent Solicitation Statement which you have received. The Company assumes no obligation to revise or update any forward-looking statements.

Each of the three public entities, Empire State Building Associates, LLC; 60 East 42<sup>nd</sup> Street Associates, LLC and 250 West 57<sup>th</sup> Street Associates, LLC, the Companies and their agents and Malkin Holdings LLC, the Supervisor; Empire State Realty Trust Inc. the REIT, Empire State Realty OP, L.P., and each officer and director of the Companies, the supervisor or of the REIT, may be deemed to be a participant in the Solicitation of Consent in connection with the proposed consolidation. The names of such persons and a description of their interest in the Companies and the REIT are set forth, respectively, in each Company's Annual Report on Form 10-K for the year ended December 31<sup>st</sup>, 2011, the REIT's Registration Statement on Form S-4 and Prospectus Consent Solicitation Statement, which have been filed with the SEC.

Here's another question: "Is it true that Empire State Building has more upside and I will lose that in the proposed consolidation and IPO?"

No, that's not true. Again, Duff & Phelps took into account the expected future performance of all of the properties in determining their exchange values. This includes Empire State Building's office, retail, broadcast and observatory operations. Empire State Building's potential, yielded the highest exchange value per square foot of any building in the portfolio.

Here's a question: "What will I be entitled to receive if I don't vote for the consolidation and the consolidation proposal is approved by Empire State Building Associates?"

If you vote against the consolidation, you do not vote or you abstain, and Empire State Building Associates participates in the consolidation, your participate interests will be subject to a buyout. The buyout amount for your interest would be substantially lower than the exchange value. The buyout amount, which is equal to the original cost, less capital repaid but not less than \$100 is currently \$100 for the interest held by a participant in Empire State Building Associates as compared to the exchange value of \$323,800 or \$358,670 if you are not subject to the voluntary capital override per \$10,000 original investment for Empire State Building Associates.

A participant in Empire State Building Associates who voted against the consolidation or the third party portfolio proposal, or abstained, as applicable, or that did not submit a consent form, may change his or her vote to a vote in favor of the applicable proposal within 10 days after receiving written notice that must be given by the supervisor that the required super-majority consent has been received by such participant's participating group. In such case, his or her participation interest will not be subject to the buyout and will participate on the same basis as the other participants who approved the consolidation or third party portfolio transaction.

Peter Malkin: Another question: "Could Empire State Building Associates purchase the Helmsley estate's interest?"

We do not believe that this is realistic. Empire State Building Associates receives a low basic rent and highly variable overage rent from Empire State Building Company to cover costs and to service and repay loans. Empire State Building Company is not required to operate in such a way as to maximize cash flow or overage rent payments to Empire State Building Associates. Based on our extensive experience in financings, including three financings relating to the Empire State Building since 2001, we do not believe that Empire State Building Associates would be able to borrow the necessary amounts to acquire the Helmsley estate's interest. In addition, Empire State

Subject Companies: Empire State Realty Trust, Inc. Commission File No. for Registration Statement on Form S-4: 333-179486

Empire State Realty OP, L.P. Commission File No. for Registration Statement on Form S-4: 333-179486-01

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**Operator:** On behalf of Malkin Holdings, hello and welcome to this conference call to discuss the proposed consolidation that will close simultaneously with an IPO. All participants have registered specifically for this call and have been checked in for this call. Each call participant has been asked to submit questions he or she wishes to pose.

Before we get started, let me remind you that today's call will contain forward-looking statements within the meaning of the Federal Securities Laws. These statements represent predictions and expectations as to future events which Malkin Holdings believes are reasonable and are based on reasonable assumptions. However, numerous risks and uncertainties could cause actual results to differ materially from those expressed or implied in the forward-looking statements. Information about some of these risks and uncertainties can be found in the Company's SEC filings including the Prospectus Consent Solicitation Statement which you have received. The Company assumes no obligation to revise or update any forward-looking statements.

Each of the three public entities, Empire State Building Associates, LLC; 60 East 42<sup>nd</sup> Street Associates, LLC and 250 West 57<sup>th</sup> Street Associates, LLC, the Companies and their agents and Malkin Holdings LLC, the Supervisor; Empire State Realty Trust Inc. the REIT, Empire State Realty OP, L.P., and each officer and director of the Companies, the supervisor or of the REIT, may be deemed to be a participant in the Solicitation of Consent in connection with the proposed consolidation. The names of such persons and a description of their interest in the Companies and the REIT are set forth, respectively, in each Company's Annual Report on Form 10-K for the year ended December 31<sup>st</sup>, 2011, the REIT's Registration Statement on Form S-4 and Prospectus Consent Solicitation Statement, which have been filed with the SEC.

Here's another question: "Is it true that Empire State Building has more upside and I will lose that in the proposed consolidation and IPO?"

No, that's not true. Again, Duff & Phelps took into account the expected future performance of all of the properties in determining their exchange values. This includes Empire State Building's office, retail, broadcast and observatory operations. Empire State Building's potential, yielded the highest exchange value per square foot of any building in the portfolio.

Here's a question: "What will I be entitled to receive if I don't vote for the consolidation and the consolidation proposal is approved by Empire State Building Associates?"

If you vote against the consolidation, you do not vote or you abstain, and Empire State Building Associates participates in the consolidation, your participate interests will be subject to a buyout. The buyout amount for your interest would be substantially lower than the exchange value. The buyout amount, which is equal to the original cost, less capital repaid but not less than \$100 is currently \$100 for the interest held by a participant in Empire State Building Associates as compared to the exchange value of \$323,800 or \$358,670 if you are not subject to the voluntary capital override per \$10,000 original investment for Empire State Building Associates.

A participant in Empire State Building Associates who voted against the consolidation or the third party portfolio proposal, or abstained, as applicable, or that did not submit a consent form, may change his or her vote to a vote in favor of the applicable proposal within 10 days after receiving written notice that must be given by the supervisor that the required super-majority consent has been received by such participant's participating group. In such case, his or her participation interest will not be subject to the buyout and will participate on the same basis as the other participants who approved the consolidation or third party portfolio transaction.

Peter Malkin: Another question: "Could Empire State Building Associates purchase the Helmsley estate's interest?"

We do not believe that this is realistic. Empire State Building Associates receives a low basic rent and highly variable overage rent from Empire State Building Company to cover costs and to service and repay loans. Empire State Building Company is not required to operate in such a way as to maximize cash flow or overage rent payments to Empire State Building Associates. Based on our extensive experience in financings, including three financings relating to the Empire State Building since 2001, we do not believe that Empire State Building Associates would be able to borrow the necessary amounts to acquire the Helmsley estate's interest. In addition, Empire State

Subject Companies: Empire State Realty Trust, Inc. Commission File No. for Registration Statement on Form S-4: 333-179486

Empire State Realty OP, L.P. Commission File No. for Registration Statement on Form S-4: 333-179486-01

The following is the transcript of a conference call attended by participants in Empire State Building Associates L.L.C.

**Operator:** On behalf of Malkin Holdings, hello and welcome to this conference call to discuss the proposed consolidation that will close simultaneously with an IPO. All participants have registered specifically for this call and have been checked in for this call. Each call participant has been asked to submit questions he or she wishes to pose.

Before we get started, let me remind you that today's call will contain forward-looking statements within the meaning of the Federal Securities Laws. These statements represent predictions and expectations as to future events which Malkin Holdings believes are reasonable and are based on reasonable assumptions. However, numerous risks and uncertainties could cause actual results to differ materially from those expressed or implied in the forward-looking statements. Information about some of these risks and uncertainties can be found in the Company's SEC filings including the Prospectus Consent Solicitation Statement which you have received. The Company assumes no obligation to revise or update any forward-looking statements.

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No, that's not true. Again, Duff & Phelps took into account the expected future performance of all of the properties in determining their exchange values. This includes Empire State Building's office, retail, broadcast and observatory operations. Empire State Building's potential, yielded the highest exchange value per square foot of any building in the portfolio.

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The following is the transcript of a conference call attended by participants in 60 East 42nd St. Associates L.L.C.

**Operator:** On behalf of Malkin Holdings, hello and welcome to this conference call to discuss the proposed consolidation that will close simultaneously with an IPO. All participants have registered specifically for this call and have been checked in for this call. Each call participant has been asked to submit questions he or she wishes to pose.

Before we get started, let me remind you that today's call will contain forward-looking statements within the meaning of the Federal Securities Laws. These statements represent predictions and expectations as to future events which Malkin Holdings believes are reasonable and are based on reasonable assumptions. However, numerous risks and uncertainties could cause actual results to differ materially from those expressed or implied in the forward-looking statements. Information about some of these risks and uncertainties can be found in the Company's SEC filings, including the Prospectus Consent Solicitation Statement, which you have received. The Company assumes no obligation to revise or update any forward-looking statements.

efficient ways to access the capital markets. There are many reasons why we believe participants have greater potential for increased distributions following the transaction than in the status quo. For your information, our family has no plan to sell any of our interests and we believe the potential benefits of the combined portfolio are greater than for any property standing alone.

Tony Malkin: Here's another question: Can't things just stay the way they are? Why can't we just have the status quo?

Things can't stay the way they are and the status quo cannot continue. Leona Helmsley's estate must sell its interest in your operating lessee. It is not an option. It is a requirement under the will of Leona Helmsley. The Helmsley estate owns a 30% interest in the operating lessee. Any purchaser of the Helmsley estate interests will be able to have significant influence over the decisions made by the operating lessee. The operating lessee's decisions control property operation and use of cash flow, thus determining the amount of cash available for distributions. If the consolidation is not completed, the Helmsley estate will have to find another way to liquidate its real estate holdings. In that case, the Helmsley estate could sell to a person or group which would then have the ability to exercise substantial influence over decisions, thereby creating the potential for decisions which impair distributions.

We believe that reality dictates that the best decisions and conditions change over time. The Tax Code which drove my grandfather to structure the purchase of One Grand Central Place has changed. Financing and operations are different today than in the past, technology, rules and business have become more complex, and the structures of yesterday do not allow us to address efficiently the challenges and opportunities of today. We do believe the status quo does not make sense any longer.

Peter Malkin: What will I be entitled to receive if I don't vote for the consolidation and the consolidation proposal is approved by my entity?

If you vote against the consolidation, you do not vote or you abstain, and your subject entity participates in the consolidation, your participation interest will be subject to a buy-out, pursuant to a buy-out amount that would be substantially lower than the exchange amount. The buy-out amount for an original \$10,000 participation is currently \$100, as compared to the exchange value of \$402,660 per \$10,000 original investment. A participant that voted against the consolidation or the Third-Party Portfolio proposal, or abstained, or that did not submit a Consent Form, may change his or her vote to a vote in favor of the applicable proposal within 10 days after receiving written notice that must be given by the supervisor that the required supermajority consent has been received by such participant's participating group. In such case, his or her participation interest will not be subject to the buy-out and will participate on the same basis as other participants who approved the consolidation or third-party portfolio transaction.

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The following is an additional script for answering certain questions from investors that call Malkin Holdings LLC or its proxy solicitation agent:

#### MALKIN HOLDINGS-LEGACY: supplementary script for telephone responses

#### Answers to Common Questions and Concerns

March 7, 2013

There are certain questions which have been raised by a number of investors on phone calls with Malkin representatives. Here are simple answers to those most common questions and concerns.

#### If investor mentions potential tax issues:

You should not recognize any tax at the time of the consolidation if you choose the OP units. That's how the Malkin family has chosen to take most of their shares. Otherwise, we can't give tax advice but are happy to talk to your advisor or accountant.

#### In order to help the investor fill out their ballot:

Do you have the colored sheet? If you have it in front of you, I can help you fill out your ballot to reflect your choices.

#### If the investor is in the midst of or about to initiate a transfer:

Don't worry, you can vote now and still execute your planned transfer. If you have already commenced your transfer with our office, we are happy to speak to your transferee.

#### f the investor mentions an accountant or advisor:

We're talking to many of our investors' financial advisors, and we'd be happy to speak with yours. Would you like that? If so, can you tell me their name, number, and e-mail, and we will be happy to call them and send them copies of all the necessary information to have an informed conversation.

#### If the investor is concerned about the urgency behind the balloting:

This process is expensive and time consuming, and there have been thousands of investors to contact. The soonest we can finish the vote is March 25<sup>th</sup>, and the sooner we get the balloting done, the sooner we can stop spending money on the process, and you can receive your special distribution checks on completion of the consolidation and IPO.

#### If the investor asks about an erosion of goodwill towards the Malkin family:

We don't see an erosion of goodwill. We've been talking to thousands of investors for months, and we're very encouraged by the tremendous support we have received in our conversations. Thousands in the privates and public entities have already voted in support of the program. We believe the dissident investors have made outrageously false statements in an attempt to generate negative public attention. We know that the more-than-fifty-year long relationship the Malkin family has with the investors is as strong as ever.

#### If the investor asks what is the motive of Steven and Richard Edelman:

We're confused by it, too. We have said repeatedly that much of what they're saying is simply not true. Our facts are in the consent solicitation as part of Form S-4, which we filed with the SEC, and which the SEC declared effective. The Edelmans have refused to meet with us, and we don't know what their motivations are, especially because they are passive beneficiaries of trusts and don't even have a vote.

#### If the investor expresses discomfort with the super-majority rule and buyout process:

The buyout process was put in place when these investments were first formed to prevent a small minority of investors from blocking the desires of the overwhelming majority on the few items on which investors vote, including capital transactions. This process protects investors, all of us, and has been part of decision-making in our investments for decades.

tnk 3/7/13

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AGREEMENT dated and to be effective as of the 1st day of January, 1962, among LAWRENCE A. WIEN, residing at Hotel Flaza, 768 Fifth Avenue, New York, New York (herein called the "Agent"), and others who by subscribing their names hereto become parties hereto (herein called the "Participants").

# WITNESSETH:

WHEREAS, Empire State Building Associates, a partnership (herein called "the partnership") holds a Master Lease of the land and building (herein called the "premises") known as the Empire State Building, located at 350 Fifth Avenue, New York, New York, under which Master Lease The Prudential Insurance Company of America is the Lessor; and

WHEREAS, the premises are subject to an Operating Sublease held by Empire State Building Company, as Sublessee; and

WHEREAS, the Agent owns a one-third {1/3} interest in the partnership, which was organized pursuant to an agreement among Lawrence A. Wien, Henry W. Klein and Peter L. Malkin, dated July 11, 1961, and which partnership interest is herein called "The Property"; and

WHEREAS, the parties wish to establish the ownership of The Property and to define their rights and obligations with respect thereto.

NOW, THEREFORE, in consideration of the mutual covenants herein contained, the parties agree as follows:

1. A joint venture is hereby formed for the ownership of The Property. It is acknowledged that for all purposes of this agreement the contribution of each Participant to the

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without the consent of all of the Participants.

5. This agreement may be modified or amended with the consent of all of the Participants.

6. It is acknowledged that the Agent has the power, as a partner in the partnership, to dissolve the partnership. If he exercises such power without obtaining the prior written consent of all the Participants, he shall be personally liable for any damages sustained by the Participants. Any dissolution of the partnership caused by the act of the Agent shall effect a dissolution of the joint venture.

7. If the consents of Participants owning at least eighty percent (80%) of The Property have been obtained with respect to any matter referred to in paragraphs 4, 5 and 6 hereof, the Agent or his designee (herein called "Purchaser") shall have the right to purchase the interest in The Property of any Participant who has not duly given such consent (and, if the Participant is not an individual, has not furnished evidence of authority for giving such consent) within ten (10) days after the mailing by the Agent of a written request therefor, by certified or registered mail. The price shall be the lesser of (1) the capital contribution of such Participant, less any repayment thereof to the date of the deposit in escrow, described below, or (ii) the value of the interest as a fractional interest in The Property with its rights and obligations as set forth in this agreement rather than as a direct interest in the premises. Such Participant and the Purchaser shall agree on such value, and if they fail to so agree within fifteen (15) days after the sale and transfer of the interest shall be effected as provided in the following subparagraph of this paragraph 7, the dispute as to the value

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shall be determined by arbitration in accordance with the provisions of paragraph 12 hereof. Under no circumstances shall the purchase price be less than \$100.

The sale and transfer to the Purchaser of the interest of such Participant shall be effected by the deposit in escrow by the Purchaser with Wien, Lane & Klein, Esqs., 60 East 42nd Street, New York, New York, at any time within ninety (90) days after the aforesaid ten day period, of the net amount specified in subsection (1) of this paragraph 7. The Agent is hereby irrevocably appointed attorney-in-fact for such Participant to execute any papers and to take any other action necessary to evidence such sale and transfer. The Purchaser shall then accept the transfer in writing, and shall thereupon be a member of the joint venture with the same rights and obligations as such Participant. If the value referred to in subsection (ii) of this paragraph 7 (herein called the "agreed value" ) is higher than the amount of the escrow deposit the escrow agent shall promptly mail, by certified or registered mail, a certified check in the amount of such deposit directed to such non-consenting Participant at his last known address. If the agreed value is lower than the amount of the escrow deposit, then the escrow agent shall promptly so mail, by certified or registered mail, a certified check in an amount equal to the agreed value to the Participant, and shall refund the balance of the escrow deposit to the Purchaser.

8. Except as provided in paragraph 6 hereof, the Agent shall not be personally liable for any act performed in good faith on or after January 1, 1962, nor for any obligation arising on or after January 1, 1962, unless due to the Agent's wilful misconduct, gross negligence or unless arising out of any liabilities under the Securities Act of 1933. The

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AGREEMENT dated and to be effective as of the 1st day of January, 1962, among PETER L. MALKIN, residing at Summit Ridge Road ( no street number ), Stamford, Connecticut (herein called the "Agent") and others who by subscribing their names hereto become parties hereto (herein called the "Participants").

WITNESSETH:

WHEREAS, Empire State Building Associates, a partnership (herein called "the partnership") holds a Master Lease of the land and building (herein called the "premises") known as the Empire State Building located at 350 Fifth Avenue, New York, New York, under which Master Lease The Frudential Insurance Company of America is the Lessor; and

WHEREAS, the premises are subject to an Operating Sublease held by Empire State Building Company. As Sublessee; and

WHEREAS, the Agent owns a one-third (1/3) interest in the partnership, which was organized pursuant to an agreement among Lawrence A. Wien, Henry W. Klein and Peter L. Malkin, dated July 11, 1961, and which partnership interest is herein called "The Property"; and

WHEREAS, the parties wish to establish the ownership of The Property and to define their rights and obligations with respect thereto.

NOW, THEREFORE, in consideration of the mitual covenants herein contained, the parties agree as follows:

1. A joint venture is hereby formed for able owners ship of The Property. It is acknowledged that for all purposes of this agreement the contribution of each Participant to the

without the consent of all of the Participants.

5. This agreement may be modified or amended with the consent of all of the Participants.

6. It is acknowledged that the Agent has the power, as a partner in the partnership, to dissolve the partnership. If he exercises such power without obtaining the prior written consent of all the Participants, he shall be personally liable for any damages sustained by the Participants. Any dissolution of the partnership caused by the act of the Agent shall effect a dissolution of the joint venture.

7. If the consents of Participants owning at least eighty percent (80%) of The Property have been obtained with respect to any matter referred to in paragraphs 4, 5 and 6 hereof, the Agent or his designee (herein called "Purchaser") shall have the right to purchase the interest in The Property of any Participant who has not duly given such consent (and, if the Participant is not an individual, has not furnished evidence of authority for giving such consent) within ten (10) days after the mailing by the Agent of a written request therefor, by certified or registered mail. The price shall be the lesser of (1) the capital contribution of such Participant, less any repayment thereof to the date of the deposit in escrow, described below, or (ii) the value of the interest as a fractional interest in The Property with its rights and obligations as set forth in this agreement rather than as a direct interest in the premises. Such Participant and the Purchaser shall agree on such value, and if they fail to so agree within fifteen (15) days after the sale and transfer of the interest shall be effected as provided in the following subparagraph of this paragraph 7, the dispute as to the value

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shall be determined by arbitration in accordance with the provisions of paragraph 12 hereof. Under no circumstances shall the purchase price be less than \$100.

The sale and transfer to the Purchaser of the interest of such Participant shall be effected by the deposit in escrow by the Purchaser with Wien, Lane & Klein, Esgs., 60 Fast 42nd Street, New York, New York, at any time within ninety (90) days after the aforesaid ten day period, of the net amount specified in subsection (i) of this paragraph 7. The Agent is hereby irrevocably appointed attorney-in-fact for such Participant to execute any papers and to take any other action necessary to evidence such sale and transfer. The Purchaser shall then accept the transfer in writing, and shall thereupon be a member of the joint venture with the same rights and obligations as such Participant. If the value referred to in subsection (11) of this paragraph 7 (herein called the "agreed value") is higher than the amount of the escrow deposit the escrew agent shall promptly mail, by certified or registered mail, a certified check in the amount of such deposit directed to such non-consenting Participant at his last known address. If the agreed value is lower than the amount of the escrow deposit, then the escrow agent shall promptly so mail, by certified or registered mail, a certified check in an amount equal to the agreed value to the Participant, and shall refund the balance of the escrow deposit to the Purchaser.

8. Except as provided in paragraph 6 hereof, the Agent shall not be personally liable for any act performed in good faith on or after January 1, 1962, nor for any obligation arising on or after January 1, 1962, unless due to the Agent's wilful misconduct, gross negligence or unless arising out of any liabilities under the Securities Act of 1933. The

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AGREEMENT dated and to be effective as of the 1st day of January, 1962, among HENRY W. KLEIN, residing at Sterling Road (no street number), Harrison, New York (herein called the "Agent"), and others who by subscribing their names hereto become parties hereto (herein called the "Participants").

2. S.S.

# <u>XIINHSSETH</u>:

WHEREAS, Empire State Building Associates, a partnership (herein called "the partnership") holds a Master Lease of the land and building (herein called the "premises") known as the Empire State Building, located at 350 Fifth Avenue, New. York, New York, under which Master Lease The Prudential Insurance Company of America is the Lessor; and

WHEREAS, the promises are subject to an Operating . Sublease held by Empire State Building Company, as Sublessee; and

WHEREAS, the Agent owns a one-third (1/3) interest in the partnership, which was organized pursuant to an agreement among Lawrence A. Miss, Henry W. Kisim and Peter L. Malkin, dated July 11, 1961, and which partnership interest is herein called "The Property"; and

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NOW, THEREFORE, in consideration of the mutual covenants herein contained, the parties agree is follows:

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without the consent of all of the Participants.

5. This agreement may be modified or amended with the consent of all of the Participants.

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7. If the consents of Participants owning at least eighty percent (80%) of The Property have been obtained with respect to any matter referred to in paragraphs 4, 5 and 6 hereof, the Agent or his designee (herein called "Purchaser") shall have the right to purchase the interest in The Property of any Participant who has not duly given such consent (and, if the Participant is not an individual, has not furnished evidence of authority for giving such consent) within ten (10) days after the mailing by the Agent of a written request therefor, by certified or registered mail. The price shall be the lesser of (i) the capital contribution of such Farticipant, less any repayment thereof to the date of the deposit in escrow, described below, or (11) the value of the interest as a fractional interest in The Property with its rights and obligations as set forth in this agreement rather than as a direct interest in the premises. Such Participant and the Purchaser shall agree on such value, and if they fail to so agree within fifteen (15) days after the sale and transfer of the interest shall be effected as provided in the following subparagraph of this paragraph 7, the dispute as to the value

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shall be determined by arbitration in accordance with the provisions of paragraph 12 hereof. Under no circumstances shall the purchase price be less than \$100.

The sale and transfer to the Purchaser of the interest of such Participant shall be effected by the deposit in escrow by the Purchaser with Mien, Lane & Klein, Esqs., 60 East 42nd Street, New York, New York, at any time within ninety (90) days after the aforesaid ten day period, of the net amount specified in subsection (1) of this paragraph 7. The Agent is hereby irrevocably appointed actorney-in-fact for such Participant to execute any papers and to take any other action necessary to evidence such sale and transfer. The Purchaser shall then accept the transfer in writing, and shall thersupon be a member of the joint venture with the same rights and obligations as such Participant. If the value referred to. in subsection (ii) of this paragraph 7 (herein called the "agreed value") is higher than the amount of the escrow deposit the escrow agent shall promptly mail, by certified or registered mail, a certified check in the amount of such deposit directed to such non-consenting Participant at his last known address. If the agreed value is lower than the amount of the escrow deposit, then the escrow agent shall promptly so mail, by certified or registered mail, a certified check in an amount equal to the agreed value to the Participant, and shall refund the balance of the escrow deposit to the Pirchaser.

8. Except as provided in paragraph 6 hereof, the Agent shall not be personally liable for any act performed in good faith on or after January 1, 1962, nor for any obligation arising on or after January 1, 1962, unless due to the Agent's wilful misconduct, gross negligence or unless arising out of any liabilities under the Securities Act of 1933. The

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D 007962 Confidential

AGREEMENT made as of this 1st day of December, 1954, among ALVIN S. LANE, residing at 5355 Henry Hudson Parkway, Riverdale, New York (hereinafter called the "Agent") LAWRENCE A. WIEN, residing at Weston Road (no street number), Weston, Connecticut; JOSEPH BATEN, residing at 301 East goth Street, Paterson, New Jersey; SOPHIE D. COMEN, residing at 552 Beach 131st Street, Belle Harbor, New York; JOSEPH GELFMAN, residing at 1206 Sage Street, Far Rockaway, New York ARTHUR BERNHARD, residing at Lincoln Avenue (no street number Purchase, New York; JEANNE Z. EILEN, residing at 866 Dickens Street, Woodmere, New York; PAUL GAIER, residing at 104 Sheridan Avenue, Mount Vernon, New York; LILLIAN M. GELFMAN, residing at 889 Frinceton Road, Woodmere, New York; ROSE GLICKMAN, residing at 11 Riverside Drive, New York, New York; MIRIAM HARPER, residing at 63 The Oaks, Roslyn Estates, New York; SAMUEL HASSON, residing at 708 Hinsdale Street, Brooklyn, New York; LUCILLE HORN, residing at 754 Clinton Avenue, Bridgeport, Connecticut; CELIA JOACHIM, residing at 221 Linden Boulevard, Brooklyn, New York; LOUIS J. NEWMAN, residing at 880 Fifth Avenue, New York, New York; CORTLAND N. O'DAY, residing at 45 North Bayles Avenue, Port Washington, New York; OSWALD M. RESEN, residing at 138-28 82nd Avenue, Kew Gardens, New York; GERTRUDE RIEUR, residing at 73 Margaret Avenue, Lawrence, New York; CHARLES SEINIGER, residing at 575 Park Avenue, New York, New York; JOHN N. WEBER, residing at 49 Locust Street, Garden City, New York; SONYA L. ABELOFF, residing at 140 West 86th Street, New York, New York; GEORGANNE ALDRICH, residing at 310 East 44th Street, New York New York; MONROE C. I. APPELBAUM, residing at 284 Central Avenue, Lawrence, New York; RUTH BIRNBAUM, residing at 120 Woodlawn Avenue, New Rochelle, New York; BERNARD A. BLOOM, residing at 2739 Webb Avenue, Bronx, New York; ALBERT W ...

> D 010097 Confidential

**Confidential Treatment Requested by Malkin Holdings** 

# <u>WITNBSSETH</u>:

WHEREAS, in accordance with the provisions of a certain mortgage Indenture, dated December 1, 1954, between WLKP Realty Corp. and Trade Bank and Trust Company, the Agent may become the owner of an undivided one-seventh (1/7) interest in the land and buildings located at 60 East 42nd Street (Lincoln Building) and 301 Madison Avenue, in the Borough of Manhettan, City, County and State of New York, which interest is herein referred to as "The Property"; and

WHEREAS, the parties wish to arrange to share the ewnership of The Property, and to define their rights and obligations with respect thereto;

NGW, THEREFORE, in consideration of the mutual covenants herein contained, the parties hereto agree as follows:

FIRST: A joint venture is hereby formed which shall own The Property. It is acknowledged that the contribution of the parties to the cost of The Property, and their undivided fractional interests therein, are as set forth below opposite their respective signatures.

<u>SECOND</u>: The joint venture shall continue until The Property shall have been disposed of in accordance with Paragraph "Fourth" hereof.

THIRD: The record title to The Property shall remain in the name of ALVIN S. LANE, but he shall act as Agent for the joint venture in such ownership, and all profits and lesses arising from the ownership of The Property shall be shared by the parties in proportion to their respective

> D 010100 Confidential

**Confidential Treatment Requested by Malkin Holdings** 

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fractional interests. The Agent shall have the power to deal with The Property as though he were the sole owner thereof, subject, however, to the terms of this agreement. Any action taken by the Agent with respect to The Property shall bind the joint venture. The Agent shall receive no compensation for acting as the representative of the parties.

FOURTH: The Agent shall not agree to sell, mortgage or transfer The Property, nor to modify any existing lease affecting the aforesaid premises, nor to make any new lease affecting the same, without the consent of the parties owning one hundred per cent (100%) of The Property.

If the consents of parties owning at least ninety per cent (90%) of The Property have been obtained, the Agent or his designee (herein called "purchaser") shall have the absolute right to purchase the entire interest of any party who has not given such consent within ten (10) days after the mailing by the Agent of a written request therefor. The price shall be the original cost of the interest, less any capital repaid thereon, but under no circumstances shall such price be less than One Hundred Bollars (\$100.00). The mailing by the purchaser, by registered mail, of a certified check for such price, at any time within minety (98) days after such ten (10) day period, directed to such nonconsenting party at his last known address, shall effect the sale and transfer to the purchaser of the interest of such party in The Property. The Agent is hereby irrevocably appointed atterney-in-fact for such party to execute any papers and to take any other action necessary to evidence such sale and transfer. The purchaser shall then accept the transfer in writing, and shall thereupon be a member of the joint venture with the same rights and liabilities as the parties hereto.

> D 010101 Confidential

### <u>ITNESSETH</u>

WHEREAS, in accordance with the provisions of a certain Mortgage Indenture, dated December 1, 1954, between WLKP Realty Corp. and Trade Bank and Trust Company, the Agent may become the owner of an undivided one-seventh (1/7) interest in the land and buildings located at 60 East 42nd Street (Lincoln Building) and 301 Madison Avenue, in the Borough of Manhattan, Citý, County and State of New York, which interest is herein referred to as "The Property."; and

WHEREAS, the parties wish to arrange to share the ownership of The Property, and to define their rights and obligations with respect thereto;

NOW, THEREFORE, in consideration of the mutual covenants herein contained, the parties hereto agree as follows:

FIRST: A joint venture is hereby formed which shall own The Property. It is acknowledged that the contribution of the parties to the cost of The Property, and their undivided fractional interests therein, are as set forth below opposite their respective signatures.

SECOND: The joint venture shall continue until The Property shall have been disposed of in accordance with Paragraph "Fourth" hereof.

THIRD: The record title to The Property shall remain in the name of WILLIAM F. PURCELL, but he shall act as Agent for the joint venture in such ownership, and all profits and losses arising from the ownership of The Property shall be shared by the parties in proportion to their respective

> D 010269 Confidential

fractional interests. The Agent shall have the power to deal with The Property as though he were the sole owner thereof, subject, however, to the terms of this agreement. Any action taken by the Agent with respect to The Property shall bind the joint venture. The Agent shall receive no compensation for acting as the representative of the parties.

FOURTH: The Agent shall not agree to sell, mortgage or transfer The Property, nor to modify any existing lease affecting the aforesaid premises, nor to make any new lease affecting the same, without the consent of the parties owning one hundred per cent (100%) of The Property.

If the consents of parties owning at least ninety per cent (90%) of The Property have been obtained, the Agent or his designee (herein called "purchaser") shall have the absolute right to purchase the entire interest of any party who has not given such consent within ten (10) days after the mailing by the Agent of a written request therefor. The price shall be the original cost of the interest, less any capital repaid thereon, but under no circumstances shall such price be less than One Hundred Dollars (\$100.00). The mailing by the purchaser, by registered mail, of a certified check for such price, at any time within ninety (90) days after such ten (10) day period, directed to such nonconsenting party at his last known address, shall effect the sale and transfer to the purchaser of the interest of such party in The Property. The Agent is hereby irrevocably . appointed attorney-in-fact for such party to execute any papers and to take any other action necessary to evidence such sale and transfer. The purchaser shall then accept the transfer in writing, and shall thereupon be a member of the joint venture with the same rights and liabilities as the parties hereto.

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D 010270 Confidential

AGREEMENT made as of this 1st day of December, 1954, among FRED LINDEN, residing at 300 First Avenue, New York, New York (hereinafter called the "Agent"); LAWRENCE A. WIEN, residing at Weston Road (no street number), Weston, Connecticut; SARAH MIRSKY, residing at 110 Highland Avenue, Yonkers, New York: MARTHA COSTELLO, residing at 80 .77th Street, Brooklyn, New York; GERALD GEWIRTZ, residing at One Knightsbridge Road, Great Neck, New York; KALMAN FINCUS, residing at 1716 Suydam Street, Brooklyn, New York; JOSEPH-CHALFIN, residing at 2803 Neck Road, Brooklyn, New York; IRVING COHEN, "residing at 495 Hegeman Avenue, Brooklyn, New York; THELMA GLASSER, residing at Woodbine Road (no street number), Stamford, Connecticut; FLORA GOLDFINGER, residing at 45 East End Avenue, New York, New York; THEODORE GOLDFINGER, residing at 45 East End Avenue, New York, New York; MORRIS KELLER, residing at 109 Saddlewood Drive, Hillsdale, New Jersey; THEODORE LASSOFF, residing at 137 Riverside Drive, New York, New York; HENRY M. MASON, residing at 5565 Netherland Avenue, Riverdale, New York; HERBERT MIRSKY, residing at 110 Highland Avenue, Yonkers, New York; STANLEY MIRSKY, residing at 110 Highland Avenue, Yonkers, New York; SOLOMON SHAPIRO, residing at 6254 Southwest 57th Avenue, South Miami, Florida; RUTH BEST, residing at 146-47 filst Road, Flushing, New York; LILLIAN BRAUTMAN, residing at 2114 Albemarle Road, Brooklyn, New York; MAURICE COLEMAN, residing at 916 Broadway, Brooklyn New York; JACOB J: FORMAN, residing at 30 Fifth Avenue, New York, New York; SYLVIA FRISHMAN, residing at 2861 Bainbridge Avenue, Bronx, New York; IRVING GELFMAN, residing at 889 Princeton Road, Woodmere, New York; ANNA M. GOLDMAN, residing at 755 Ocean Avenue, Brooklyn, New York; NATHAN GREENSTEIN, residing at 72-67 Yellowstone Boulevard, Forest Hills, New

> D 010114 Confidential

#### WITNBSSETH:

WHEREAS, in accordance with the provisions of a certain Mortgage Indenture, dated December 1, 1954, between WLKP Realty Gorp. and Trade Bank and Trust Company, the Agent may become the owner of an undivided one-seventh (1/7) interest in the land and buildings located at 60 East 42nd Street (Lincoln Building) and 301 Madison Avenue, in the Borough of Manhattan, City, County and State of New York, which interest is herein referred to as "The Property"; and

WHEREAS, the parties wish to arrange to share the ownership of The Property, and to define their rights and obligations with respect thereto;

. . . . . . . . . .

NOW, THEREFORE, in consideration of the mutual covenants herein contained, the parties hereto agree as follows:

FIRST: A joint venture is hereby formed which shall own The Property. It is acknowledged that the contribution of the parties to the cost of The Property, and their undivided fractional interests therein, are as set forth below opposite their respective signatures.

SECOND: The joint venture shall continue until The Property shall have been disposed of in accordance with Paragraph "Fourth" hereof.

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THIRD: The record title to The Property shall remain in the name of FRED LINDEN, but he shall act as Agent for the joint venture in such ownership, and all profits and losses arising from the ownership of The Property shall be shared by the parties in proportion to their respective

> D 010117 Confidential

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fractional interests. The Agent shall have the power to deal with The Property as though he were the sole owner thereof, subject, however, to the terms of this agreement. Any action taken by the Agent with respect to The Property shall bind the joint venture. The Agent shall receive no compensation for acting as the representative of the parties.

<u>FOURTH</u>: The Agent shall not agree to sell, mortgage or transfer The Property, nor to modify any existing lease affecting the aforesaid premises, nor to make any new lease affecting the same, without the consent of the parties owning one hundred per cent (100%) of The Property.

If the consents of parties owning at least ninety per cent (90%) of The Property have been obtained, the Agent or his designee (herein called "purchaser") shall have the absolute right to purchase the entire interest of any party who has not given such consent within ten (10) days after the mailing by the Agent of a written request therefor. The price shall be the original cost of the interest, less any capital repaid thereon, but under no circumstances shall such price be less than One Hundred Dollars (\$100.90). The mailing by the purchaser, by registered mail, of a certified check for such price, at any time within minety (90) days after such ten (10) day period, directed to such nonconsenting party at his last known address, shall effect the sale and transfer to the purchaser of the interest of such party in The Property. The Agent is hereby irrevocably appointed attorney-in-fact for such party to execute any papers and to take any other action necessary to evidence such sale and transfer. The purchaser shall then accept the transfer in writing, and shall thereupon be a member of the joint venture with the same rights and liabilities . as the parties hereto.

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### <u>WITNESSETH</u>:

WHEREAS, in accordance with the provisions of a certain Mortgage Indenture, dated December 1, 1954, between WLKP Realty Corp. and Trade Bank and Trust Company, the Agent may become the owner of an undivided one-seventh (1/7) interest in the land and buildings located at 60 East 42nd Street (Lincoln Building) and 301 Madison Avenue, in the Borough of Manhattan, City, County and State of New York, which interest is herein referred to as "The Property"; and

WHEREAS, the parties wish to arrange to share the ownership of The Property, and to define their rights and obligations with respect thereto;

NOW, THEREFORE, in consideration of the mutual covenants herein contained, the parties hereto agree as follows:

FIRST: A joint venture is hereby formed which shall own The Property. It is acknowledged that the contribution of the parties to the cost of The Property, and their undivided fractional interests therein, are as set forth below opposite their respective signatures.

SECOND: The joint venture shall continue until The Property shall have been disposed of in accordance with Paragraph "Fourth" hereof.

<u>THIRD</u>: The record title to The Property shall remain in the name of HARRY B. HELMSLEY, but he shall act as Agent for the joint venture in such ownership, and all profits and losses arising from the ownership of The Property shall be shared by the parties in proportion to their respective

> , D 010493 Confidential

fractional interests. The Agent shall have the power to deal with The Property as though he were the sole owner thereof, subject, however, to the terms of this agreement. Any action taken by the Agent with respect to The Property shall bind the joint venture. The Agent shall receive no compensation for acting as the representative of the parties.

<u>FOURTE</u>: The Agent shall not agree to sell, mortgage or transfer The Property, nor to modify any existing lease affecting the aforesaid premises, nor to make any new lease affecting the same, without the consent of the parties owning one hundred per cent (190%) of The Property.

If the consents of parties owning at least ninety per cent (90%) of The Property have been obtained, the Agent or his designee (herein called "purchaser") shall have the absolute right to purchase the entire interest of any party who has not given such consent within ten (10) days after the mailing by the Agent of a written request therefor. The price shall be the original cost of the interest, less any capital repaid thereon, but under no circumstances shall such price be less than One Hundred Dollars (\$100.00). The mailing by the purchaser, by registered mail, of a certified check for such price, at any time within minety (90) days after such ten (10) day period, directed to such non- . consenting party at his last known address, shall effect the sale and transfer to the purchaser of the interest of such party in The Property. The Agent is hereby irrevocably appointed attorney-in-fact for such party to execute any papers and to take any other action necessary to evidence such sale and transfer. The purchaser shall then accept the transfer in writing, and shall thereupon be a member of the joint venture with the same rights and liabilities as the parties hereto.

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D 010494 Confidential

AGREEMENT made as of this 1st day of December, 1954, among HENRY W. KLEIN, residing at 67-05 A 186th Lane, Flushing, New York (hereinafter called the "Agent"); IRVING WIEN, residing at Four Rod Road, East Aurora, New York; LAWRENCE A. WIEN, residing at Weston Road (no street number), Weston, Connecticut; OTTO FEISTMANN, residing at 238 Midland Drive, Lake View Park, Asheville, North Carolina; RUTH Y. KAMP, residing at 68 Brooms Avenue, Atlantic Beach, New York; MARVIS BROWN, "residing at 9517 Biltmore Drive, Silver Spring, Maryland; EMMA GARSON, residing at 455 West 34th Street, New York, New York; NANDOR F. GROSS, residing at 75 West Mosholu Parkway, Bronx, New York; CHARLOTTE KLEIN, residing at 1260 99th Street, Bay Harbor Islands, Miami Beach, Florida; JULES LEVINE, residing at 138-28 78th Drive, Kew Gardens, New York; BELLE T. SILVERMAN, residing at 2480 16th Street, N.W. Washington, D.C.; DAVID SILVERMAN, residing at 2480 16th Street, N.W., Washington, D.C.; ESTEFANIA BREUER SOMLO, residing at 263 West End Avenue, New York, New York; ELI ALTER, residing at 63-85 Woodhaven Boulevard, Rego Park, New York; HARRY I. ALTMAN, residing at 110 Seaman Avenue, New York, New York; ANNA ARKIN, residing at 2468 East 26th Street, Brooklyn, New York; LEANORE S. BERGER, residing at 150 Secatogue Avenue, Farmingdale, New York; SIDNEY BRACHFELD, residing at 63 Stillwater Avenue, Stamford, Connecticut; ANNLEY BRENNER, residing at 39 Eighth Street, Stamford, Connecticut; NORMAN A. BRUML, residing at Five Rockwin Road, Rockville Centre, New York; IRENE E. CLAHR, residing at 910 West End Avenue, New York, New York; MICHAEL CONFINO, residing at 737 Wyona Street, Brooklyn,

> D 010129 Confidential

# <u>WITNESSETH</u>:

WHEREAS, in accordance with the provisions of a certain Mortgage Indenture, dated December 1, 1954, between WLEP Realty Corp. and Trade Bank and Trust Company, the Agent may become the owner of an undivided one-seventh (1/7) interest in the land and buildings located at 60 East 42nd Street (Lincoln Building) and 301 Madison Avenue, in the Borough of Manhattan, City, County and State of New York, which interest is Herein referred to as "The Property"; and

WHEREAS, the parties wish to arrange to share the ownership of The Property, and to define their rights and obligations with respect thereto;

NOW, THEREFORE, in consideration of the mutual covenants herein contained, the parties hereto agree as follows:

FIRST: A joint venture is hereby formed which shall own The Property. It is acknowledged that the contribution of the parties to the cost of The Property, and their undivided fractional interests therein, are as set forth below opposite their respective signatures.

<u>SECOND</u>: The joint venture shall continue until The Property shall have been disposed of in accordance with Paragraph "Fourth" hereof.

THIRD: The record title to The Property shall remain in the name of HENRY W. KLEIN, but he shall act as Agent for the joint venture in such ownership, and all profits and losses arising from the ownership of The Property shall be shared by the parties in proportion to their respective

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D 010132 Confidential

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fractional interests. The Agent shall have the power to deal with The Property as though he were the sole owner thereof, subject, however, to the terms of this agreement. Any action taken by the Agent with respect to The Property shall bind the joint venture. The Agent shall receive no compensation for acting as the representative of the parties.

FOURTH: The Agent shall not agree to sell, mortgage or transfer The Property, hor to modify any existing lease affecting the aforesaid premises, nor to make any new lease affecting the same, without the consent of the parties owning one hundred per cent (100%) of The Property.

If the consents of parties owning at least ninety per cent (90%) of The Property have been obtained, the Agent or his designee (herein called "purchaser") shall have the absolute right to purchase the entire interest of any party who has not given such consent within ten (10) days after the mailing by the Agent of a written request therefor. The price shall be the original cost of the interest, less any capital repaid thereon, but under no circumstances shall such price be less than One Hundred Dollars (\$109.00). The mailing by the purchaser, by registered mail, of a certified check for such price, at any time within minety (90) days after such ten (10) day period, directed to such nonconsenting party at his last known address, shall effect the sale and transfer to the purchaser of the interest of such party in The Property. The Agent is hereby irrevocably appointed attorney-in-fact for such party to execute any papers and to take any other action necessary to evidence such sale and transfer. The purchaser shall then accept the transfer in writing, and shall thereupon be a member of the joint venture with the same rights and liabilities as the parties hereto.

> D 010133 Confidential

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AGREEMENT made as of this 1st day of December, 1954, among LAWRENCE A. WIEN, residing at Weston Road (no street number), Weston, Connecticut (hereinafter called the "Agent"); LARRY L. ALDRICH, residing at Nod Road (no street number), Ridgefield, Connecticut; FRED P. WEISSMAN, residing at 256 South Ocean Boulevard, Palm Beach, Florida; M. SAMUEL ABRAMSON, residing at 430 East 63rd Street, New York, New York; GAD BERNSTEIN, residing at 73 Inverness Road, Scarsdale, New York; HENRY DOUBILET, residing at 9 East 88th Street, New York, New York; SAMUEL KRONSKY, residing at One Wellington Avenue, New Rochelle, New York; HERBERT RALSTON, residing at 108 East 38th Street, New York, New York; ROBERT L. SMITH, residing at 45 Midvale Road, Hartsdale, New York; PEARL MOSER, residing at 172 West 79th Street, New York, New York; ELLEN JOAN RESS, residing at 486 Cole Avenue, Providence, Rhode Island; ETHEL F. WIEN, residing at 5229 North Alton Road, Miami Beach, Florida; LEONARD A. WIEN, residing at 5130 North Bay Road, Miami Beach, Florida; SIDNEY A. WIEN, residing at 3700 North Stratford Road, Atlanta, Georgia; KARL ZUCKERMAN, residing at 74 Leyfred Terrace, Springfield, Massachusetts; ESTHER WOUK, residing at 697 West End Avenue, New York, New York; LIBBY ALDRICH, residing at . 150 Midgely Drive, Hewlett, New York; PHILIP ALEXANDER, residing at 60 Sutton Place South, New York, New York; J. ERNEST AYRE, residing at 3590 Crystal View Court, Miami, Florida; EDITH BEHRENS, residing at Wilton Road (no street number), Westport, Connecticut; GEORGE W. LEIS, residing at Winterhaven (no street address), Florida; HERMAN LEVY,

> D 010285 Confidential

fractional interests. The Agent shall have the power to deal with The Property as though he were the sole owner thereof, subject, however, to the terms of this agreement. Any action taken by the Agent with respect to The Property shall bind the joint venture. The Agent shall receive no compensation for acting as the representative of the parties:

<u>FOURTH</u>: The Agent shall not agree to sell, mortgage or transfer The Property, nor to modify any existing lease affecting the aforesaid premises, nor to make any new lease affecting the same, without the consent of the parties owning one hundred per cent (100%) of The Property.

If the consents of parties owning at least ninety per cent (90%) of The Property have been obtained, the Agent or his designee (herein called "purchaser") shall have the absolute right to purchase the entire interest of any party who has not given such consent within ten (10) days after the mailing by the Agent of a written request therefor The price shall be the original cost of the interest, less any capital repaid thereon, but under no circumstances shall such price be less than One Hundred Dollars (\$100.00). The mailing by the purchaser, by registered mail, of a certified check for such price, at any time within ninety (90) days after such ten (10) day period, directed to such nonconsenting party at his last known address, shall effect the sale and transfer to the purchaser of the interest of such party in The Property. The Agent is hereby irrevocably appointed attorney-in-fact for such party to execute any papers and to take any other action necessary to evidence such sale and transfer. The purchaser shall then accept the transfer in writing, and shall thereupon be a member of the joint venture with the same rights and liabilities as the parties hereto.

> D 010288 Confidential

AGREEMENT made as of this 1st day of December, 1954, among ALVIN SILVERMAN, residing at 897 Fulton Street, Valley Stream, New York (hereinafter called the "Agent"); LAWRENCE A. WIEN, residing at Weston Road (no street number) Weston, Connecticut; BEATRICE HEIN, residing at 5204 Fairview Terrace, West New York, New Jersey; NATALIE W. GOTTLIEB residing at 430 East 63rd Street, New York, New York; NATHAN BLOCK, residing at 1082 Park Avenue, New York, New York; BENJAMIN BOGIN, residing at 1540 Hope Street, Springdale, Connecticut; SAMUEL I. BRANDT, residing at 41 Park Avenue, New York, New York; MAX F. FRANKLIN, residing at 45 Kew Gardens Road, Kew Gardens, New York; DORA GREEN, residing at 98 Woodward Avenue, South Norwalk, Connecticut; ROSE GITTER GREENWALD, residing at 24 Clinton Street, Mount Vernon, New York; DAVID D. KLEIN, residing at 75-02 Austin Street, Fores Hills, New York; LOUIS LIPPMAN, residing at 740 Fourteenth Avenue, Paterson, New Jersey; ESTHER OSTROW, residing at 367 Seventeenth Avenue, Paterson, New Jersey; SADIE OSTROW, residing at 315 South 8th Street, Lebanon, Pennsylvania; ROSE D SIMON, residing at 27 West 72nd Street, New York, New York; IRVING WACHS, residing at 557 Beach 131st Street, Belle Harbor, New York; ETHELYN WATTERSON, residing at 45 Greenleaf Hill, Saddle Rock, Great Neck, New York; SIMON WOODS, residing at 915 East 17th Street, Brooklyn, New York; JACK BEHRMAN, residing at 25 Madison Avenue, Summit, New Jersey; RAYMOND J. BEHRMAN, residing at 222 Main Street, Paterson, New Jersey; MAE BLOCK, residing at 770 Empire Boulevard, Brooklyn, New York; YETTA B. BOGIN, residing at 1540 Hope Street, Springdale, Connecticut; LILLIAN BRAUTMAN, residing at 2114 Albemarle Road, Brooklyn, New York; LEONARD P. BROOKS, residing at 467 East

> D 010508 Confidential

### <u>WITNESSETH</u>:

WHERBAS, in accordance with the provisions of a certain Mortgage Indenture, dated December 1, 1954, between WLKP Realty Corp. and Trade Bank and Trust Company, the Agent may become the owner of an undivided one-seventh (1/7) interest in the land and buildings located at 60 East 42nd. Street (Lincoln Building) and 301 Madison Avenue, in the Borough of Manhattan, City, County and State of New York, which interest is herein referred to as "The Property"; and

WHEREAS, the parties wish to arrange to share the ownership of The Property, and to define their rights and obligations with respect thereto;

NOW, THEREFORE, in consideration of the mutual covenants herein contained, the parties hereto agree as follows:

FIRST: A joint venture is hereby formed which shall own The Property. It is acknowledged that the contribution of the parties to the cost of The Property, and their undivided fractional interests therein, are as set forth below opposite their respective signatures.

SECOND: The joint venture shall continue until The Property shall have been disposed of in accordance with Paragraph "Fourth" hereof.

THIRD: The record title to The Property shall remain in the name of ALVIN SILVERMAN, but he shall act as Agent for the joint venture in such ownership, and all profits and losses arising from the ownership of The Property shall be shared by the parties in proportion to their respective

> D 010511 Confidential

fractional interests. The Agent shall have the power to deal with The Property as though he were the sole owner thereof, subject, however, to the terms of this agreement. Any action taken by the Agent with respect to The Property shall bind the joint venture. The Agent shall receive no compensation for acting as the representative of the parties.

FOURTH: The Agent shall not agree to sell, mortgage or transfer The Property, nor to modify any existing lease affecting the aforesaid premises, nor to make any new lease affecting the same, without the consent of the parties owning one hundred per cent (100%) of The Property.

If the consents of parties owning at least ninety per cent (90%) of The Property have been obtained, the Agent or his designee (herein called "purchaser") shall have the absolute right to purchase the entire interest of any party who has not given such consent within ten (10) days after the mailing by the Agent of a written request therefor The price shall be the original cost of the interest, less any capital repaid thereon, but under no circumstances shall such price be less than One Hundred Dollars (\$100.00). The mailing by the purchaser, by registered mail, of a certified check for such price, at any time within ninety (90) days after such ten (10) day period, directed to such nonconsenting party at his last known address, shall effect the sale and transfer to the purchaser of the interest of such party in The Property. The Agent is hereby irrevocably appointed attorney-in-fact for such party to execute any papers and to take any other action necessary to evidence such sale and transfer. The purchaser shall then accept the transfer in writing, and shall thereupon be a member of the joint venture with the same rights and liabilities as the parties hereto.

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D 010512 Confidential

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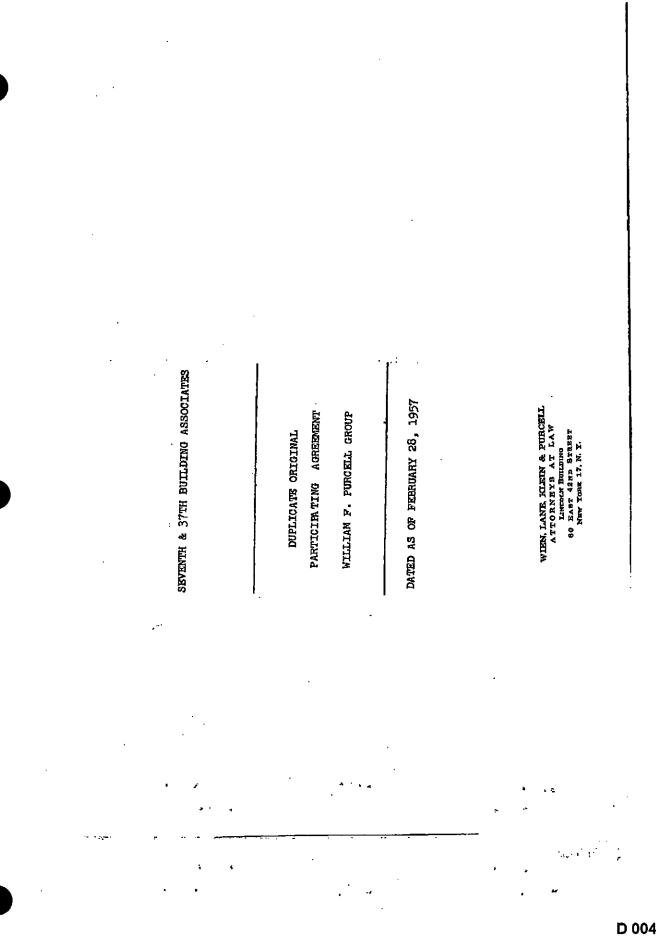
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**Confidential Treatment Requested by Malkin Holdings** 

D 004994 Confidential

AGREEMENT made as of the 28th day of February, 1957, among WILLIAM F. PURCELL, residing at 930 Fifth Avenue, New York, New York (herein called the "Agent"); and GERTRUDE HELLMAN, residing at 530 Park Avenue, New York; New York; IRVING J. LINDE, residing at Pleasant Ridge Road (no street number), Harrison, New York; HERBERT RALSTON, residing at 108 East 38th Street, New York, New York; GERTRUDE ROSENTHAL, residing at 860 Fifth Avenue, New York, New York; ESTHER WOUK, residing at 697 West End Avenue, New York, New York; FANNIE GROMAN, residing at 2470 S. W. 19th Terrace, Miami, Florida; HARRY RADUTZKY, residing at 87 Meadow Woods Road, Lake Success, New York; BECKY SAUR, residing at 1695 Grand Concourse, Bronx, New York; BEN BONFIELD, residing at 4620 Prairie Avenue, Miami Beach, Florida; ESTHER DIAMOND, residing at 310 Devoe Avenue, Yonkers, New York; OTTO FEISTMANN, residing at 238 Midland Drive, Lake View Park, Asheville, North Carolina; RUTH H. FIORE, residing at 13 Rock Ridge Drive, South Norwalk, Connecticut; MIRIAM HARPER, residing at 63 The Oaks, Roslyn Estates, New York; MACK HAUT, residing at 135 Washington Street, South Norwalk, Connecticut; RICHARD β. KAPLAN, residing at 1 West 81st Street, New York, New York; IRA H. KAUFMAN, residing at 160 East 65 Street, New York, New York; JEAN KESSLER, residing at Cross Highway, (no street number), Westport, Connecticut; MARTHA C. ESGOLD, residing at 82-03 Kent Street, Jamaica, New York; NORTON P. LEVY, residing at 160 East 48th Street, New York, New York; JOSEPH A. LICHTER, residing at Sasque Hill Road, no street number), East Norwalk, Connecticut: HELEN D.

> D 004995 Confidential

4. The Agent shall not agree to sell, mortgage or transfer The Property or the premises, nor to modify the terms of any mortgages on the premises, nor to make or modify any lease affecting the premises, nor to dispose of any partnership asset, without the consent of all the Investors.

If the consents of Investors owning at least ninety per cent (90%) of The Property have been obtained, the Agent or his designee (herein called "purchaser") shall have the right to purchase the interest of any Investor in The Property who has not given such consent within ten (10) days after the mailing by the Agent of a written request therefor, by certified or registered mail. The mailing by the purchaser, by certified or registered mail, of a certified check for the purchase price, at any time within ninety (90) days after such ten (10) day period, directed to such nonconsenting Investor at his last known address, shall effect the sale and transfer to the purchaser of the interest of such Investor in The Property. The Agent is hereby irrevocably appointed attorney-in-fact for such Investor to execute any papers and to take any other action necessary to evidence such sale and transfer. The purchaser shall then accept the transfer in writing, and shall thereupon be a member of the joint venture with the same rights and obligations as such Investor. The price shall be an amount equal to such Investor's fractional interest in the Agent's share of the capital of Seventh & 37th Building Associates, as such share may have been reduced by any repayment of capital to the date of the mailing of the purchase price,

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D 004999 Confidential

but under no circumstances shall such price be less than \$100.

5. The Agent shall not be personally liable for any act performed in good faith, nor for anything save wilful misconduct or gross negligence. The Investors shall indemnify the Agent in proportion to their interests in The Property against any liability to which the Agent may be subjected by reason of acting as agent hereunder.

6. A. If the Agent shall desire to terminate his agency, or if he shall be removed as such in the manner provided below, the Agent shall, upon accounting to his successor for all funds which have previously come into his possession, be discharged from all further liability as Agent.

B. The Agent may be removed by the written direction of Investors owning at least three-fourths (3/4) of The Property.

C. In the event of the resignation, removal, death, incompetency, or other disability of The Agent during the continuance of the joint venture, the following persons shall act as his successors in the order stated:

(1) Henry W. Klein, residing at 67-05A186th Lane; Flushing, New York; ...;

(2) Alvin S. Lane, residing at 5204 Delafield Avenue, Bronx, New York;

(3) Alvin Silverman, residing at 897
 Fulton Street, Valley Stream, New York;
 (4) Fred Linden, residing at 300 First

Avenue, New York, New York;

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D 005000 Confidential

AGREEMENT made as of the 28th day of February, 1957, among LAWRENCE A. WIEN, residing at Newtown Turnpike (no street number), Weston, Connecticut (herein called the "Agent"); and LOUIS W. GOODKIND, residing at 19 Copper Beech Lane, Lawrence, New York; CARL R. HELLMAN, residing at 530 Park Avenue, New York, New York; SAMUEL J. KLEIN, residing at 1260 99th Street, Bay Harbor Islands, Mismi Beach, Florida; LOUIS J. NEWMAN, residing at 880 Fifth Avenue, New York, New York; HERBERT RALSTON, residing at 108 East 38th Street, New York, New York; JOE THALLER, residing at 315 83rd Street, Miami Beach, Florida; JACOB J. FORMAN, residing at 30 Fifth Avenue, New York, New York; BENJAMIN GROMAN, residing at 1419 46th Street, Brooklyn, New York; MAURICE H. LEAVY, residing at 781 Fifth Avenue, New York, New York; LARRY L. ALDRICH, residing at Nod Road (no street number), Ridgefield, Connectiout, JACK ANTKIES, residing at 4 Dogwood Lane, Lawrence, New York; HARRY CANFOR, residing at 8824 166th Street, Jamaica, New York; LAWRENCE S. CHALFIN, residing at 2803 Neck Road, Brooklyn, New York; ROBERT M. CHALFIN, residing at 2803 Neck Road, Brooklyn, New York; LAWRENCE Z. EPSTEIN, residing at 126 South Morris Lane, Scarsdale, New York; LOUIS EPSTEIN, residing at 126 South Morris Lane, Scarsdale, New York; BENJAMIN FEINGOLD, residing at 2734 Arlington Avenue, New York, New York; DAVID GOLDSTEIN, residing at 2 Lawrence Street, Nount Vernon, New York; MARTIN 0. KAHN, residing at 51 Fifth Avenue, New York, New York; LOUIS KAPLAN, residing at 1 West 81st Street, New York, New York; MICHAEL KENNETH, residing at 180 Lefferts Road, Woodmere, New York; HARRY KESSLER, residing at Cross Highway (no street number), Westport, Connecticut; CHARLES A. KIRSCHEAUM, residing at 477 Merrick Road, Lynbrock, New York; SAMUEL

residing at 2137 Cropsey Avenue, Brooklyn, New York; GEORGE STEINBERG, residing at 3 James Avenue, Northampton, Massachusetts; SYDNEY STEINBERG, residing at Knickerbocker Avenue, (no street number), Norwalk, Connecticut; ROSE WALDSTREICHER, residing at 14 Park Hill Avenue, Norwalk, Connecticut; MOE WEINSTEIN, residing at 1120 Brighton Beach Avenue, Brooklyn, New York; and MARVIN WERTHEIM, residing at 711 Walton Avenue, Bronx, New York (herein called the "Investors"),

#### WITNESSETH:

WHEREAS, the Investors are beneficiaries under an Agreement and Declaration of Trust, dated March 31, 1950, executed by Lawrence A. Wien, and own undivided interests in the premises located at 501 Seventh Avenue, New York, New York (herein called "the premises"); and

WHEREAS, the Investors desire to hold title to said premises in partnership form, and are therefore conveying their said interests to Seventh & 37th Building Associates, a copartnership, having its office at 60 East 42nd Street, New York, New York; and

WHEREAS, the Agent owns a one-half (1/2) interest in said Seventh & 37th Building Associates, which partnership interest is herein referred to as "The Property"; and

WHEREAS, the parties wish to establish the ownership of The Property and to define their rights and obligations with respect thereto;

NOW, THEREFORE, in consideration of the mutual covenants herein contained, the parties agree as follows:

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D 004878 Confidential

1. A joint venture is hereby formed for the ownership of The Property. The fractional interest of each Investor in The Property is as set forth below opposite his signature. The Agent acknowledges that his share of the capital of Seventh & 37th Building Associates has been contributed by the Investors in proportion to their fractional interests.

2. The joint venture shall continue until The Property shall have been disposed of in accordance with Paragraph 4 hereof, and shall not be interrupted by the act, bankruptcy or death of any Investor, the assignment of any interest of any Investor hereunder, the appointment of a successor to the Agent, or any other cause.

3. The Agent shall act, without compensation, as agent for the joint venture in the ownership of The Property. Any action taken by him with respect thereto, subject to the terms of this agreement, shall bind the joint venture. All profits and losses arising from the ownership of The Property shall be shared by the Investors in proportion to their respective fractional interests.

4. The Agent shall not agree to sell, mortgage or transfer The Property or the premises, nor to modify the terms of any mortgages on the premises, nor to make or modify any lease affecting the premises, nor to dispose of any partnership asset, without the consent of all the Investors.

If the consents of Investors owning at least ninety per cent (90%) of The Property have been obtained, the Agent or his designee (herein called "purchaser") shall have the right to purchase the interest of any Investor in

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The Property who has not given such consent within ten (10) days after the mailing by the Agent of a written request therefor, by certified or registered mail. The mailing by the purchaser, by certified or registered mail, of a certified check for the purchase price, at any time within ninety (90) days after such ten (10) day period, directed to such nonconsenting Investor at his last known address, shall effect the sale and transfer to the purchaser of the interest of such Investor in The Property. The Agent is hereby irrevocably appointed attorney-in-fact for such Investor to execute any papers and to take any other action necessary to evidence such sale and transfer. The purchaser shall then accept the transfer in writing, and shall thereupon be a member of the joint venture with the same rights and obligations as such Investor. The price shall be an amount equal to such Investor's fractional interest in the Agent's share of the capital of Seventh & 37th Building Associates, as such share may have been reduced by any repayment of capital to the date of the mailing of the purchase price, but under no circumstances shall such price be less than \$100.

5. The Agent shall not be personally liable for any act performed in good faith, nor for anything save wilful misconduct or gross negligence. The Investors shall indemnify the Agent in proportion to their interests in The Property against any liability to which the Agent may be subjected by reason of acting as agent hersunder.

6. A. If the Agent shall desire to terminate his agency, or if he shall be removed as such in the manner provided below, the Agent shall, upon accounting to his successor for all funds which have previously come into his possession, be discharged from all further liability

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D 004880 Confidential

#### AGREEMENT

AGREEMENT dated as of November 2, 1972, among LAWRENCE A. WIEN, residing at 785 Fifth Avenue, New York, New York (hereinafter called the "Agent"), and BENJAMIN BOGIN, residing at 1540 Hope Street, Stamford, Connecticut, MYRON BUCHSBAUM, residing at 710 Park Avenue, New York, New York, IRVING COHEN, C/O J.F. Rubin, 8002 Blackburn Avenue, Los Angeles, California, ALBERT COTT, residing at 197 Chatham Street, New Haven, Connecticut, CELIA CUTLER, residing at 72-11 110th Street, Forest Hills, New York, ETHEL FAIN, residing at 603 Longboat Club Road, Sarasota, Florida, SAMUEL B. GELMANN, residing at 65 Hillside Avenue, Englewood, New Jersey, FLORENCE HERBERT, residing at 139 East 63rd Street, New York, New York, SAMUEL HOTZ, residing at 53 Sweet Briar Road, Stamford, Connecticut, BESSIE JONAS, residing at 19 East 80th Street, New York, New York, SAMUEL KALMER, residing at 23 Apple Tree Drive, Stamford, Connecticut, HERMAN KATZ, residing at 155 Brewster Street, Bridgeport, Connecticut, LEONARD KNASTER, residing at 160 Kings Road, Palm Beach, Florida, LOUIS J. KURIANSKY, as Trustee under the Fairfax Merrifield Associates Trust, u/d/t dated 8/29/69, P.O. Box 3254, Stamford, Connecticut, GERTRUDE S. MALKIN, residing at 22 East 36th Street, New York, New York, NATHAN MANN, residing at Hewlett Heath Road, Hewlett, New York, MORSE A. MANTON, residing at 200 East 57th Street, New York, New York, JUNE T. PERSE, residing at 308 East 79th Street, New York, New York,

> D 009642 Confidential

LEO RAUBVOGEL, residing at 340 East 64th Street, New York, New York, THEODORE F. ROSE and MILDRED G. ROSE, as Trustees of the Theodore F. Rose Trust Indenture dated 4/29/70, residing at 300 Dunbar Road, Palm Beach, Florida, TORRE H. SEINIGER, residing at 30 East 72nd Street, New York, New York, and ISADORE E. VITKIN, residing at 23 Partridge Lane, Belmont, Massachusetts (hereinafter called the "Existing Participants") and SELMA MILLER COTT, residing at 25 Hunting Hill Road, Woodbridge, Connecticut, GEORGE M. DERMER, residing at 37 Tumblebrook Road, Woodbridge, Connecticut, SUSAN KLEIN, residing at 12 East 88th Street, New York, New York, and LAW CAPITAL, INC., a New York Corporation, having an office at 60 East 42nd Street, New York, New York, (hereinafter called the "New Participants") (All of the foregoing are hereinafter sometimes collectively referred to as the "Participants").

## WITNESSETH:

WHEREAS, Fairfax Merrifield Associates, a partnership (hereinafter called the "Master Partnership") was organized pursuant to an agreement between Lawrence A. Wien and Peter L. Malkin dated December 24, 1968, a copy of which agreement is annexed hereto as Exhibit B and made a part hereof; and

WHEREAS, Lawrence A. Wien and Peter L. Malkin each entered into a Participating Agreement dated February 1, 1969, with several individuals which created joint ventures to establish the ownership of the 50% interest in the Master Part-

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D 009643 Confidential

(a) The sale, transfer, or mortgaging of The
 Property or of the Premises or any part of the Premises. The
 Participants acknowledge that the Premises are presently encumbered by three first mortgages held by the New York Life
 Insurance Company and a first mortgage held by the Union Dime
 Savings Bank, in the aggregate amount of approximately \$5,901,000.
 (b) The modification of the operating lease with

Merrifield Apartments Company or the making or modification of any new operating lease affecting all or substantially all of the Premises.

(c) The modification of any mortgage on the Premises, or any part thereof, or the extension or prepayment in whole or in part of any such mortgage.

(d) the disposition in any manner of any substantial asset of the Master Partnership.

6. The parties acknowledge that the Agent has the power as a member of the Master Partnership to dissolve the Master Partnership. If he exercises such power without obtaining the prior written consent of all of the Participants, he shall be personally liable for any damages sustained by the Participants. Any dissolution of the Master Partnership caused by the act of the Agent shall effect a dissolution of this joint venture.

7. This agreement may be modified or amended with the consent of all of the Participants.

8. If the consents of Participants owning at least Eighty Percent (80%) of The Property have been obtained with respect to any matter referred to in paragraphs

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D 009647 Confidential

5, 6 and 7 hereof, the Agent or his designee (herein called "Purchaser") shall have the right to purchase the interest in The Property of any Participant who has not duly given such consent (and, if the Participant is not an individual, has not furnished evidence of authority for giving such consent) within ten (10) days after the mailing by the Agent of a written request therefor, by certified or registered mail. The price shall be the lesser of (i) the book value of the interest as reflected on the books and records of the joint venture on the date of the deposit in escrow, described below, or (ii) the value (hereinafter called the "agreed value") of the interest as a fractional interest in The Property with its rights and obligations as set forth in this agreement rather than as a direct interest in the Premises. Such Participant and the Purchaser shall agree on the agreed value, and if they fail to so agree within fifteen (15) days after the sale and transfer of the interest shall be effected as provided in the following subparagraph of this paragraph 8, the dispute as to the agreed value shall be determined by arbitration in accordance with the provisions of paragraph 13 hereof. Under no circumstances shall the price be less than \$100.

The sale and transfer to the Purchaser of the interest of such Participant shall be effected by the deposit in escrow of the said book value by the Purchaser with Wien, Lane & Malkin, Esqs., 60 East 42nd Street, New York, New York, at any time within ninety (90) days after the aforesaid ten day period. The Agent is hereby irrevocably appointed attorneyin-fact for such Participant to execute any papers and to

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D 009648 Confidential

#### AGREEMENT

AGREEMENT dated as of November 2, 1972, among PETER L. MALKIN, residing at Bobolink Lane, Greenwich, Connecticut (hereinafter called the "Agent"), and GLADYS R. BISGAIER, residing at Plymouth M~102, Century Village, West Palm Beach, Florida, ALBERT COTT, residing at 197 Chatham Street, New Haven, Connecticut, HARRY CUTLER, residing at 72-11 110 Street, Forest Hills, New York, SADIE DORTMUND, residing at 300 Seminole Avenue, Palm Beach, Florida, JOSEPH GELFMAN, residing at 1206 Sage Street, Far Rockaway, New York, SARAH GLEIBERMAN, residing at 730 Pennsylvania Avenue, Miami Beach, Florida, DAVID GREENBERGER, residing at 705 Madison Avenue, Scranton, Pennsylvania, IDA HELLER, residing at 2310 Creston Avenue, Bronx, New York, YETTA HOTZ, residing at 53 Sweet Briar Road, Stamford, Connecticut, SHIRLEY JACOBSON, residing at 1815 215th Street, Bayside, New York, DONALD L. JONAS, residing at 40 East 66th Street, New York, New York, LILLIAN KALMER, residing at 23 Apple Tree Drive, Stamford, Connecticut, DOROTHY KATZ, residing at 25 Cartright Street, Bridgeport, Connecticut, LOUIS J. KURIANSKY, as Trustee under the Fairfax Merrifield Associates Trust, u/d/t dated 8/29/69, P. O. Box 3254, Stamford, Connecticut, SANDOR A. LEVINSOHN, residing at 656 East 29th Street, Paterson, New Jersey, LOUIS LEVY, residing at 50 East 79th Street, New York, New York, ALFRED LINSEY, residing at 1025 Esplanade, Bronx, New York, HERMAN ROSENBERG, residing at 20 East 74th Street, New York, New

> D 009456 Confidential

York, SIDNEY SCHIFFMAN, residing at 300 Dolphin Drive, Woodmere, New York, and ANNE SUSSMAN, residing at 69-60 108th Street, Forest Hills, New York (hereinafter called the "Existing Participants") and CLARENCE Q. BERGER, c/o Office of Executive Vice-President, Brandeis University, Waltham, Massachusetts, SELMA MILLER COTT, residing at 25 Hunting Hill Road, Woodbridge, Connecticut, GEORGE M. DERMER, residing at 37 Tumblebrook Road, Woodbridge, Connecticut, LAW CAPITAL, INC., a New York Corporation, having an office at 60 East 42nd Street, New York, New York, and ANN LINSEY, residing at 1025 Esplanade, Bronx, New York (hereinafter called the "New Participants") (All of the foregoing are hereinafter sometimes collectively referred to as the "Participants").

## <u>W I T N E S S E T H</u>:

WHEREAS, Fairfax Merrifield Associates, a partnership (hereinafter called the "Master Partnership") was organized pursuant to an agreement between Lawrence A. Wien and Peter L. Malkin dated December 24, 1968, a copy of which agreement is annexed hereto as Exhibit B and made a part hereof; and

WHEREAS, Lawrence A. Wien and Peter L. Malkin each entered into a Participating Agreement dated February 1, 1969, with several individuals which created joint ventures to establish the ownership of the 50% interest in the Master Part-

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D 009457 Confidential

(a) The sale, transfer, or mortgaging of The Property or of the Premises or any part of the Premises. The Participants acknowledge that the Premises are presently encumbered by three first mortgages held by the New York Life Insurance Company and a first mortgage held by the Union Dime Savings Bank, in the aggregate amount of approximately \$5,901,000.

(b) The modification of the operating lease with Merrifield Apartments Company or the making or modification of any new operating lease affecting all or substantially all of the Premises.

(c) The modification of any mortgage on the Premises, or any part thereof, or the extension or prepayment in whole or in part of any such mortgage.

(d) the disposition in any manner of any substantial asset of the Master Partnership.

6. The parties acknowledge that the Agent has the power as a member of the Master Partnership to dissolve the Master Partnership. If he exercises such power without obtaining the prior written consent of all of the Participants, he shall be personally liable for any damages sustained by the Participants. Any dissolution of the Master Partnership caused by the act of the Agent shall effect a dissolution of this joint venture.

7. This agreement may be modified or amended with the consent of all of the Participants.

8. If the consents of Participants owning at least Eighty Percent (BO%) of The Property have been obtained with respect to any matter referred to in paragraphs

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D 009461 Confidential

5, 6 and 7 hereof, the Agent or his designee (herein called "Purchaser") shall have the right to purchase the interest in The Property of any Participant who has not duly given such consent (and, if the Participant is not an individual, has not furnished evidence of authority for giving such consent) within ten (10) days after the mailing by the Agent of a written request therefor, by certified or registered mail. The price shall be the lesser of (i) the book value of the interest as reflected on the books and records of the joint venture on the date of the deposit in escrow, described below, or (ii) the value (hereinafter called the "agreed value") of the interest as a fractional interest in The Property with its rights and obligations as set forth in this agreement rather than as a direct interest in the Premises. Such Participant and the Purchaser shall agree on the agreed value, and if they fail to so agree within fifteen (15) days after the sale and transfer of the interest shall be effected as provided in the following subparagraph of this paragraph 8, the dispute as to the agreed value shall be determined by arbitration in accordance with the provisions of paragraph 13 hereof. Under no circumstances shall the price be less than \$100.

The sale and transfer to the Purchaser of the interest of such Participant shall be effected by the deposit in escrow of the said book value by the Purchaser with Wien, Lane & Malkin, Esqs., 60 East 42nd Street, New York, New York, at any time within ninety (90) days after the aforesaid ten day period. The Agent is hereby irrevocably appointed attorneyin-fact for such Participant to execute any papers and to

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D 009462 Confidential

AGREEMENT dated and to be effective as of June 1, 1957 among LAWRENCE A. MIEN, residing at 785 Fifth Avenue, New York, New York (herein called the "Agent") and IRENE SCHWARTZ, residing at 880 Fifth Avenue, New York, New York; MEYER STEINBERG, residing at 826 Addison Street, Moodmere, New York; JEROME ALFERN, residing at 318 Audobon Road, Englewood, New Jersey; EMIL J. ARNOLD, residing at 340 West 57th Street, New York, New York; DAVID A. DAWN, residing at 4 Horizon Road, Fort Lee, New Jersey; SAMUEL GLIMORE, residing at 1120 Park Avenue, New York, New York; HELLER BROS. CO., having an office at 600 Madison Avenue, New York, New York; HARRY B. HELMSLEY, residing at 61 Ridgecrest Road, Briarcliff Manor, New York; DONALD L. JONAS, residing at 40 East 66th Street, New York, New York; ADOLPH KATTEN, residing at 236 Crestview Circle, Long Meadow, Massachusetts; DAVID SCHATZOW, residing at 61 Kings Court, Santurce, Puerto Rico; IRVING SCHNEIDER, residing at 21 Copper Beech Lane, Lawrence, New York; HOWARD A. SMITH, residing at 301 East 47th Street, New York, New York; MAURICE URDANG, residing at 875 Park Avenue, New York, New York; MARTIN WEINER, residing at 935 Allwood Road, Clifton, New Jersey and KARL ZUCKERMAN, residing at 97 Tecumseh Drive, Long Meadow, Massachusetts (herein called the "Participants").

## <u>MITNESSETH</u>:

WHEREAS, 112 WEST 34TH STFEET ASSOCIATES, a partnership (hereinafter called the "Master Partnership"),

D 001991 Confidential

(b) The modification of the main lease owned by the Master Partnership, or the net lease with 112 West 34th Street Company or the making or modification of any new net lease affecting all or substantially all of the Premises.

 (c) The modification of any leasehold mortgage on the Premises or any part thereof, or the extension or prepayment in whole or in part of any such mortgage.
 (d) The disposition in any manner of any substantial asset of the Master Pertnership.

If the consents of Participants owning at least seventy-five percent (75%) of The Property have been obtained, the Agent or his designee (herein called "Purchaser") shall have the right to purchase the entire interest in The Property of any Participant who has not given such consent within ten (10) days after the mailing by the Agent of a written request therefor, by certified or registered mail. The price shall be the lesser of:

> (i) the book value of such participation, determined as of the last day of the month preceding the date of the deposit in escrow, described below, or

(ii) the value of the interest in The Property as of the last day of the month preceding the date of the deposit in escrow, described below. In determining such value, the interest in The Property shall be considered only as a participation in The Property, subject to all of the rights and

> D 001994 Confidential

obligations set forth in this agreement. The parties acknowledge that the Participants have no direct interest in the leasehold estate owned by the Master Partnership. If such non-consenting Participant and the Purchaser fall to agree on the value of the Participant's interest within fifteen (15) days after the sale and transfer of the interest shall have been effected pursuant to the following paragraph, the dispute as to the value shall be determined by arbitration in accordance with the provisions of paragraph 12 below. Under no circumstances shall the purchase price be less than \$100.

The sale and transfer to the Purchaser of the interest of such Participant shall be effected by the deposit in escrow by the Purchaser with Wien, Lane, Klein & Malkin, Esqs. of 60 East 42nd Street, New York, New York at any time within ninety (90) days after the aforesaid ten (10) day period, of the net amount specified in subsection (1) of this paragraph 5.

The Agent is hereby irrevocably appointed attorney-in-fact for such non-consenting Participant to execute any papers and to take any other action necessary to evidence such sale and transfer. The Purchaser shall then accept the transfer in writing, and shall thereupon be a member of this joint venture with the same rights and obligations of such Participant. If the value referred to in subsection (ii) of this paragraph 5 (herein called the "agreed value") is equal to or higher than the amount of

the escrow deposit, the escrow agent shall promptly send, by certified or registered mail, a certified check in the amount of such deposit directed to such non-consenting Participant at his last known address. If the agreed value is lower than the amount of the escrow deposit, the escrow agent shall promptly send to such Participant, by certified or registered mail, a certified check in an amount equal to the agreed value, and shall refund the balance of the escrow deposit to the Purchaser.

6. The parties acknowledge that the Agent has the power as a member of the Master Partnership to dissolve the Master Partnership. If he exercises such power without obtaining the prior written consent of Participants owning at least seventy percent (70%) of The Property, he shall be personally liable for any damages sustained by the Participants. Any dissolution of the Master Partnership caused by the act of the Agent shall effect a dissolution of this joint venture.

7. Except as provided in paragraph 6 hereof, the Agent shall not be personally liable for any act performed in good faith. The participants hereby indemnify the Agent in proportion to their fractional interests in The Property against any loss or liability to which the Agent may be subjected by reason of acting as Agent hereunder. Such indemnity shall not apply, however, to any loss or liability resulting from obligations incurred at any time as a result of the Agent's bad faith or in contravention of the terms of this agreement.

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D 001996 Confidential

AGREEMENT dated as of June 1, 1974, among LAWRENCE A. WIEN, residing at 785 Fifth Avenue, New York, New York (hereinafter called the "Agent") and JEROME ALPERN, residing at 318 Audubon Road, Englewood, New Jersey; SANFURD G. BLUESTEIN, as Executor of the Estate of Iris Bluestein, residing at 309 Upper Mountain Avenue, Upper Montclair, New Jersey; DAVID A. DAWN, residing at 4 Horizon Road, Fort Lee, New Jersey; SOPHIE F. EDELMAN, residing at 910 West Avenue, Miami Beach, Florida; SAMUEL GILMORE, residing at 111 East 56th Street, New York, New York; JESSIE HARTSTON, residing at 11 Island Avenue, Belle Isle, Venetian Causeway, Miami Beach, Florida; HARRY B. HELMSLEY, residing at 36 Central Park South, New York, New York; DONALD L. JONAS, residing at 40 East 66th Street, New York, New York; ADOLPH KATTEN, residing at 236 Crestview Circle, Longmeadow, Massachusetts; JOAN KONNER, residing at Snedens Landing (no street number), Palisades, New York; MARTIN LEWY, residing at 2200 Central Road, Fort Lee, New Jersey; BENJAMIN MILLER, residing at 51 Stoneleigh Road, Bridgeport, Connecticut; ESTHER N. ROBERTS and MERVIN FRANCIS ROBERTS, as Trustees u/1/w/t of Gus R. Roberts, respectively residing at 9801 East Bay Harbor Drive, Bay Harbor Islands, Florida and Route 4, Box 1-A, Old Lyme, Connecticut; CHARLES SALESKY, residing at 6 Pequot Drive, East Norwalk, Connecticut; EMILY SCHATZOW, residing at 14 Sacramento Street, Cambridge, Massachusetts; IRVING SCHNEIDER, residing at 21 Copper Beech Lane, Lawrence, New York; IRENE SCHWARTZ, residing at 880 Fifth Avenue, New York, New York; HOWARD A. SMITH, residing at 54 East 66th Street, New York, New York; NATALIE SMITH, residing at 20 Island Avenue, Miami Beach, Florida; MEYER STEINBERG, residing at 133 Everit

D 002003 Confidential

mortgage having a principal balance of \$6,500,000.

(b) The modification of the main lease owned by the Master Partnership, or the net lease with 112 West 34th Street Company or the making or modification of any new net lease affecting all or substantially all of the Premises.

(c) The modification of any leasehold mortgage on the Premises or any part thereof, or the extension or prepayment in whole or in part of any such mortgage.

(d) The disposition in any manner of any substantial asset of the Master Partnership.

6. The parties acknowledge that the Agent has the power as a member of the Master Partnership to dissolve the Master Partnership. If he exercises such power without obtaining the prior written consent of Participants owning at least seventy percent (70%) of The Property, he shall be personally liable for any damages sustained by the Participants. Any dissolution of the Master Partnership caused by the act of the Agent shall effect a dissolution of this joint Venture.

7. This agreement may be modified or amended with the consent of all the Participants.

8. If the consents of Participants owning at least seventyfive percent (75%) of The Property have been obtained with respect to any material referred to in Paragraph 5, 6 and 7 hereof, the Agent or his designee (herein called "Purchaser") shall have the right to purchase the entire interest in The Property of any Participant who has not given such consent within ten (10) days after the mailing by the Agent of a written request therefor, by certified or registered mail. The

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#### price shall be the lesser of:

(i) the book value of such participation,
 determined as of the last day of the month preceding
 the date of the deposit in escrow, described below,
 or

(ii) the value of the interest in The Property as of the last day of the month preceding the date of the deposit in escrow, described below. In determining such value, the interest in The Property shall be considered only as a participation in The Property, subject to all of the rights and obligations set forth in this agreement. The parties acknowledge that the Participants have no direct interest in the leasehold estate owned by the Master Partnership. If such non-consenting Participant and the Purchaser fail to agree on the value of the Participant's interest within fifteen (15) days after the sale and transfer of the interest shall have been effected pursuant to the following paragraph, the dispute as to the value shall be determined by arbitration in accordance with the provisions of paragraph 14 below. Under no circumstances shall the purchase price be less than \$100.

The sale and transfer to the Purchaser of the interest of such Participant shall be effected by the deposit in escrow by the Purchaser with Wien, Lane & Malkin, Esgs. of 60 East 42nd Street, New York, New York at any time within ninety (90) days after the aforesaid ten (10) day period, of the net amount specified in sub-

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section (i) of this paragraph 8.

The Agent is hereby irrevocably appointed attorney-in-fact for such non-consenting Participant to execute any papers and to take any other action necessary to evidence such sale and transfer. The Purchaser shall then accept the transfer in writing, and shall thereupon be a member of this joint venture with the same rights and obligations of such Participant. If the value referred to in subsection (ii) of this paragraph 8 (herein called the "agreed value") is equal to or higher than the amount of the escrow deposit, the escrow agent shall promptly send, by certified or registered mail, a certified check in the amount of such deposit directed to such non-consenting Participant at his last known address. If the agreed value is lower than the amount of the escrow deposit, the escrow agent shall promptly send to such Participant, by certified or registered mail, a certified check in an amount equal to the agreed value, and shall refund the balance of the escrow deposit to the Purchaser.

9. Except as provided in paragraph 6 hereof, the Agent shall not be personally liable for any act performed in good faith. The participants hereby indemnify the Agent in proportion to their fractional interests in The Property against any loss or liability to which the Agent may be subjected by reason of acting as Agent hereunder. Such indemnity shall not apply, however, to any loss or liability resulting from obligations incurred at any time as a result of the Agent's bad faith or in contravention of the terms of this agreement.

10. A. If the Agent shall desire to terminate his agency, or if he shall be removed as such in the manner provided below, the Agent, upon accounting to his successor for all funds which have pre-

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#### PARTICIPATING AGREEMENT

AGREEMENT dated January 10, 1969, among LAWRENCE A. WIEN, residing at 785 Fifth Avenue, New York, New York (hereinafter sometimes called the "Agent") and LAW CAPITAL, INC., a corporation with its office at 60 East 42nd Street, New York, New York, M. GIVELBER, Trustee under Agreement dated March 22, 1954 with Shirley Saltzman for benefit of Lorrie Sue Saltzman, Judy Bea Saltzman and Terry Ann Saltzman, having an office at 1505 Superior Building, Cleveland, Ohio, ALFRED L. MORSE, residing at 345 Buckminster Road, Brookline, Massachusetts, MARTIN GOODMAN, residing at 849 Smith Lane, Woodmere, New York, LESTER S. MORSE, JR., residing at 29 North Lake Drive, Stamford, Connecticut, RICHARD P. MORSE, residing at 53 Sargent Crossway, Brookline, Massachusetts, CAROL PECHET, residing at 31 Fresh Pond Parkway, Cambridge, Massachusetts, IRA KAY, residing at 857 Fifth Avenue, New York, New York and KENNETH KAY, residing at 857 Fifth Avenue, New York, New York (hereinafter called the "Participants").

## <u>with Esseit</u>h:

WHEREAS, 1400 Broadway Associates, a partnership (hereinafter called the "Master Partnership"), will acquire the leasehold estate in the office building located at 1400 Broadway, New York, New York (hereinafter called the "Ground Lease"); and

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(d) The disposition in any manner of any substantial asset of the Master Partnership.

9. The parties acknowledge that the Agent has the power as a member of the Master Partnership to dissolve the Master Partnership. If he exercises such power without obtaining the prior written consent of all of the Participants, he shall be personally liable for any damages sustained by the Participants. Any dissolution of the Master Partnership caused by the act of the Agent shall effect a dissolution of this joint venture.

10. This agreement may be modified or amended with the consent of all of the Participants.

11. If the consents of Participants owning at least Bighty Percent (80%) of The Property have been obtained with respect to any matter referred to in paragraphs 8, 9, and 10 hereof, the Agent or his designee (herein called "Purchaser") shall have the right to purchase the interest in The Property of any Participant who has not duly given such consent (and, if the Participant is not an individual, has not furnished evidence of authority for giving such consent) within ten (10) days after the mailing by the Agent of a written request therefor, by certified or registered mail. The price shall be the lesser of (i) the book value of the interest as reflected on the books and records of the joint venture on the date of the deposit in escrow, described below, or (ii) the value (hereinafter called the "agreed value") of the interest as a fractional interest in The Property with its rights and obligations as set

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forth in this agreement rather than as a direct interest in the Promises. Such Participant and the Purchaser shall agree on the agreed value, and if they fail to so agree within fifteen (15) days after the sale and transfer of the interest shall be effected as provided in the following subparagraph of this paragraph 11, the dispute as to the agreed value shall be determined by arbitration in accordance with the provisions of paragraph 16, hereof. Under no circumstances shall the price be less than \$100.

The sale and transfer to the Purchaser of the interest of such Participant shall be effected by the deposit in escrow by the Purchaser with Wien, Lane, Klein & Malkin, Esgs., 60 East 42nd Street, New York, New York, at any time within ninety (90) days after the aforesaid ten day period, of the said book value. The Agent is hereby irrevocably appointed attorney-in-fact for such Participant to execute any papers and to take any other action necessary to evidence such sale and transfer. The Purchaser shall then accept the transfer in writing, and shall thereupon be a member of the joint venture with the same rights and obligations as such Participant. If the agreed value is equal to or higher than the amount of the escrow deposit, the escrow agent shall promptly mail, by certified or registered mail, a certified check in the amount of such deposit directed to such non-consenting Participant at his last known address. If the agreed value is lower than the amount of the escrow deposit, then the escrow agent shall promptly so mail, by certified or registered mail, a certified

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check in an amount equal to the agreed value to the Participant, and shall refund the balance of the escrow deposit to the Purchaser. The Purchaser shall have the right to waive the determination of the agreed value and consent to said book value as the price.

12. Except as provided in paragraph 9 hereof, the Agent shall not be personally liable for any act performed in good faith unless due to the Agent's gross negligence. The Participants hereby indemnify the Agent in proportion to their fractional interests in The Property against any loss or liability to which the Agent may be subject by reason of acting as Agent hereunder. Such indemnity shall not apply, however, to any loss or liability resulting from obligations incurred at any time as a result of the Agent's bad faith, gross negligence or in contravention of the terms of this agreement.

13. A. If the Agent shall desire to terminate his agency, or if he shall be removed as such in the manner provided below, the Agent, upon accounting to his successor for all funds which have previously come into his possession, shall be discharged from all further liability as Agent.
B. Subject to the provisions of subparagraph C, below, the Agent may be removed by the written direction of Participants owning at least Eighty Percent (80%) of The Property.

C. In the event of a vacancy in the office of Agent, the following persons, in the order stated, shall succeed him as a member of the Master Partnership and act as his successor hereunder:

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#### PARTICIPATING AGREEMENT

AGREEMENT dated January 10, 1969, among LAWRENCE A. WIEN, residing at 785 Fifth Avenue, New York, New York (sometimes called "Wien" or the "Agent") and LAWRENCE A. WIEN, residing at 785 Fifth Avenue, New York, New York, ALVIN S. LANE, residing at 5204 Delafield Avenue, Riverdale, New York, HENRY W. KLEIN, residing at 166 East 61st Street, New York, New York, PETER L. MALKIN, residing at Bobolink Lane, Greenwich, Connecticut, ALVIN SILVERMAN, residing at 110 Redwood Drive, Roslyn, New York, FRED LINDEN, residing at 200 East 57th Street, New York, New York, IVAN SHAPIRO, residing at 525 East 86th Street, New York, New York, ROBERT 1. WEISSMANN, residing at 75 Hampton Road, Scarsdale, New York, ROBERT W. GELFMAN, residing at 17 Eton Road, Scarsdale, New York, RALPH W. FELSTEN, residing at 36-18 203rd Street, Bayside, Long Island, New York, HAROLD L. STRUDLER, residing at 345 East 52nd Street, New York, New York, and STANLEY KATZMAN, residing at 75-18 193rd Street, Flushing, New York, (hereinafter called the "Participants").

## <u>WITNESSETH</u>:

WHEREAS, 1400 Broadway Associates, a partnership (hereinafter called the "Master Partnership"), will acquire the leasehold estate in the office building located at 1400 Broadway, New York, New York (hereinafter called the "Ground Lease"); and

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the Master Partnership. If he exercises such power without obtaining the prior written consent of all of the Participants, he shall be personally liable for any damages sustained by the Participants. Any dissolution of the Master Partnership caused by the act of the Agent shall effect a dissolution of this joint venture.

9. This agreement may be modified or amended with the consent of all of the Participants.

10. If the consents of Participants owning at least 80% of The Property have been obtained or if the consents obtained under this Agreement and under the 50% Agreement aggregate at least Eighty Percent (80%) of the seventy-five (75%) percent interest in the Master Partnership owned by Wien, then in either such event with respect to any matter referred to in paragraphs 7, 8, and 9 hereof, the Agent or his designee (herein called "Purchaser") shall have the right to purchase the interest in The Property of any Participant who has not duly given such consent (and, if the Participant is not an individual, has not furnished evidence of authority for giving such consent) within ten (10) days after the mailing by the Agent of a written request therefor, by certified or registered mail. The price shall be the lesser of (i) the book value of the interest as reflected on the books and records of the joint venture on the date of the deposit in escrow, described below, or (ii) the value (hereinaftercalled the "agreed value") of the interest as a fractional interest in The Property with its rights and obligations as

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set forth in this agreement rather than as a direct interest in the Ground Lease. Such Participant and the Purchaser shall agree on the agreed value, and if they fail to so agree within fifteen (15) days after the sale and transfer of the interest shall be effected as provided in the following subparagraph of this paragraph 10, the dispute as to the agreed value shall be determined by arbitration in accordance with the provisions of paragraph 15, hereof. Under no circumstances shall the price be less than \$100.

The sale and transfer to the Purchaser of the interest of such Participant shall be effected by the deposit . of the said book value in escrow by the Purchaser with Wien, Lane, Klein & Malkin, Esqs., 60 East 42nd Street, New York, New York, at any time within ninety (90) days after the aforesaid ten day period. The Agent is hereby irrevocably appointed attorney-in-fact for such Participant to execute any \_papers and to take any other action necessary to evidence such sale and transfer. The Purchaser shall then accept the transfer in writing, and shall thereupon be a member of the joint venture with the same rights and obligations as such Participant. If the agreed value is equal to or higher than the amount of the escrow deposit, the escrow agent shall promptly mail, by certified or registered mail, a certified check in the amount of such deposit directed to such non-consenting Participant at his last known address. If the agreed value is lower than the amount of the escrow deposit, then the escrow agent shall promptly so

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mail, by certified or registered mail, a certified check in an amount equal to the agreed value to the Participant, and shall refund the balance of the escrow deposit to the Purchaser. The Purchaser shall have the right to waive the determination of the agreed value and consent to said book value as the price.

11. Except as provided in paragraph 9 hereof, the Agent shall not be personally liable for any act performed in good faith unless due to the Agent's gross negligence. The Participants hereby indemnify the Agent in proportion to their fractional interests against any loss or liability to which the Agent may be subject by reason of acting as Agent hereunder. Such indemnity shall not apply, however, to any loss or liability resulting from obligations incurred at any time as a result of the Agent's bad faith, gross negligence or in contravention of the terms of this agreement.

12. A. If the Agent shall desire to terminate his agency, or if he shall be removed as such in the manner provided below, the Agent, upon accounting to his successor for all funds which have previously come into his possession, shall be discharged from all further liability as Agent.

B. Subject to the provisions of subparagraph C, below, the Agent may be removed by the written direction of Participants owning at least Eighty Percent (80%) of The

Property.

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## May 8 , 2012 /IA EDGAR AND OVERNIGHT COURIER

Mr. Tom Kluck United States Securities and Exchange Commission Division of Corporation Finance 100 F Street, N.E. Washington, D.C. 20549-7010

Re: Empire State Realty Trust, Inc. Registration Statement on Form S-4 Filed February 13, 2012 File No. 333-179486 Registration Statement on Form S-11 Filed February 13, 2012 File No. 333-179485

Dear Mr. Kluck:

On behalf of Empire State Realty Trust, Inc., a Maryland corporation (the "Company"), we are transmitting for filing pursuant to the Securities Act of 1933, as amended (the "Securities Act"), Amendment No. 1 ("Form S-4 Amendment No. 1") to the Company's Registration Statement on Form S-4 (File No. 333-179486) (the "Form S-4 Registration Statement"), Amendment No. 1 ("Form S-11 Amendment No. 1") to the Company's Registration Statement on Form S-11 (File No. 333-179485) (the "Form S-11 Registration Statement") and the Company's responses to the comments of the Staff of the Division of Corporation Finance (the "Staff") of the Securities and Exchange Commission (the "Commission") contained in your letter dated March 14, 2012.

For convenience of reference, each Staff comment contained in your March 14, 2012 comment letter is reprinted below in italics, numbered to correspond with the paragraph numbers assigned in your letter, and is followed by the corresponding response of the Company.

We have provided to you five courtesy copies of each of the Form S-4 Amendment No. 1 and the Form S-11 Amendment No. 1, filed y the Company on the date hereof, two copies of which have been marked to reflect changes made to the Form S-4 Registration Statement or Form S-11 Registration Statement, as applicable, filed with the Commission on February 13, 2012 (the "Marked Copies"). The changes reflected in the Form S-4 Amendment No. 1 and the Form S-11 Amendment No. 1 have been made in response to the Staff's comments and for the purpose of updating and revising certain information in the Form S-4 Registration Statement or the Form S-11 Registration Statement, as applicable. All page references in our responses are to the pages of the Marked Copies. Capitalized terms used and not otherwise defined in this response letter that are defined in the Form S-4 Registration Statement or the Form S-11 Registration Statement shall have the meanings set forth in the Form S-4 Registration Statement or the Form S-11 Registration Statement, as applicable. Please note that references to "we," "our" and "us" refer to the Company or the supervisor, as applicable.

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#### May 8, 2012 Page 10

The disclosure under "Summary - Background of and Reasons for the Consolidation - The Subject LLCs, the Private Entities and the Management Companies" on page 23 of the Form S-4 prospectus reflects the requested disclosure, and the disclosure under "Background of and Reasons for the Consolidation - Background of the Subject LLCs" on page 127 of the Form S-4 prospectus has been revised to clarify the ownership structure of the subject LLCs, including that the agents are actual members of the subject LLCs and that they are principals of the supervisor. Please note there are no intermediate entities.

# 15. Please tell us how the buyout provisions are consistent with the organizational documents of the subject LLCs and the laws of the jurisdiction in which they were formed.

We supplementally advise the Staff that the buyout provisions were provided for as part of the inception of the subject LLC's in the original participation agreements under which the participation interests were issued. The buyout provisions were included because, under tax laws at the time of the structuring of the transactions, there was a view that the participants needed to act unanimously to permit the entities to obtain partnership status for flow-through tax treatment. The buyout provisions allow for the buyout of non-consenting holders in the case of a supermajority vote (from 80%-90% depending upon the subject LLC) in favor of a recommendation of the supervisor after a 10-day notice to permit a non-consenting holder to change its vote. Accordingly, the buyout provisions preserved the unanimity for tax purposes, but allowed for supermajority consent, rather than unanimous consent, to a recommendation of the supervisor, to avoid having a minority preventing a supermajority from taking action on any issue requiring a vote. Disclosure describing the background of the buyout has been included under the heading "Summary – Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal" on page 69 of the Form S-4 prospectus and under the heading "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal - Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions" on page 253 of the Form S-4 prospectus. Because the buyout provisions are a part of the contractual participation arrangement, there are no legal restrictions on the right to include such a buyout. Further, to the extent that the participating groups may be considered general partnerships under state law, the New York partnership law does not impose any limitations on the governance structures that may be agreed to by partners. It should be noted that there have rarely been any buyouts effected in the greater than 50 year lives of each of the subject LLCs. We note that there were no buyouts of any participants in the private entities that were solicited in connection with the consolidation, which had similar buyout provisions.

# 16. Please clarify the statement appearing throughout the document that the Malkin Holdings group is "entitled" to receive consideration having an aggregate value of \$642 million.

The disclosure under "Summary – Background of and Reasons for the Consolidation – Risk Factors" on page 34 of the Form S-4 prospectus, "Summary – Conflicts of Interest and Benefits to the Supervisor and its Affiliates" on page 37 of the Form S-4 prospectus, "Conflicts of Interest – Substantial Benefits to the Supervisor and its Affiliates" on page 226 of the Form S-4 prospectus and "Related Party Transactions – Transactions Relating to the Consolidation" on page 427 of the Form S-4 prospectus has been revised to eliminate the word "entitled" and to clarify the explanation of the receipt of consideration by the Malkin Holdings group as requested.

## Cover Page

23. Please revise to provide pricing information pursuant to Item 501 of Regulation S-K. Please refer specifically to Instruction 2 to paragraph 501(b)(3).

We supplementally advise the Staff that we do not believe that there is pricing information to be provided under Item 501 on the cover, as Item 501(b)(3) states that it applies when securities are offered for cash. The number of shares of Class A common stock presented in the Form S-4 prospectus is based on the hypothetical \$10 per share exchange value arbitrarily assigned by the supervisor to illustrate the number of shares of Class A common stock that a participant would receive. The actual number of shares of common stock, on a fully-diluted basis, issued in the consolidation will equal the enterprise value (the determination of which is described in our response to comment 7 above) divided by the actual IPO price upon pricing of the IPO, and the actual value per share will equal the IPO price. The enterprise value and the IPO price will be determined by the market conditions and the performance of the portfolio at the time of the IPO.

#### 24. Please include disclosure pursuant to 501(b)(4) or advise.

The following disclosure has been added to the cover: "The company intends to apply to have its Class A common stock listed on the New York Stock Exchange under the symbol "ESB.""

#### Questions and Answers about the Consolidation, page 1

25. Please include a question and answer that explains why the company is entering into the IPO. Please include a detailed discussion of the use of proceeds that will be raised in the IPO and identify the persons that may receive payments from the use of proceeds.

The disclosure on page 2 of the Form S-4 prospectus under the heading "Questions and Answers about the Consolidation" has been revised to include a question and answer about the Company's reasons for entering into the IPO.

### O: What are the conditions for the consolidation to close?, page 4

86. Refer to subpart (iv). Please revise to disclose the "private entity which owns an interest in the Empire State Building."

The disclosure in this section on page 4 of the Form S-4 prospectus and throughout the Form S-4 prospectus has been revised to refer to Empire State Building Company L.L.C. ("ESBC") as the private entity which owns an interest in the Empire State Building.

#### Q: Can I change my vote on the consolidation..., page 9

27. Your disclosure states that you can change your vote at any time before the later of the date the required consent percentage is received by your subject LLC and the 60<sup>th</sup> day after the date of this prospectus. We note, however, your disclosure on page 4, which states that participants will have ten days to change their vote after notice that the required consent has been received by the subject LLC. Please reconcile.

#### May 8, 2012 Page 15

The disclosure has been revised to include a statement that participants who have voted against the proposals during the solicitation period may change their vote after the expiration of the solicitation period during a period of 10 days after notice that the required vote has been received.

#### Summary, page 12

# Please revise to include a summary of the background of the roll-up transaction in the summary section. Refer to Item 903(b)(5) of Regulation S-K. Please also provide disclosure pursuant to Item 903(b)(1)(i) and (b)(7) of Regulation S-K or advise.

A summary of the background of the consolidation pursuant to Item 903(b)(5) has been added to pages 22 to 23 of the Form S-4 prospectus under the new section entitled "Summary – Background of and Reasons for the Consolidation." The disclosure required by Item 903(b)(1)(i) has been added to this section under " – Risk Factors – The Consolidation or a Third-Party Portfolio Transaction" on page 32 of the Form S-4 prospectus, and the disclosure required by Item 903(b)(7) is included in the charts under "Summary – The Consolidation" and "The Consolidation – Principal Components of the Consolidation – Pre- and Post-Consolidation Structure" beginning on pages 45 and 160, respectively, of the Form S-4 prospectus.

29. Please include a brief description of the role of the supervisor, including the duties owed to the participants in the LLCs, as well as those who hold interests in the operating lessees. Please also describe briefly the role of the agents and any duties owed to the participants. Lastly, please include a brief description of the participants and the interests they hold.

The disclosure under the new section entitled "Summary – Background of and Reasons for the Consolidation" on page 22 of the Form S-4 prospectus includes the requested disclosure, and the disclosure under "Background of and Reasons for the Consolidation – Background of the Subject LLCs" on page 126 of the Form S-4 prospectus has been revised as requested.

30. Please include in the summary section a brief description of the override interests, as well as a brief discussion of how they were valued as part of the consolidation transaction.

The disclosure under "Summary – The Consolidation – Principal Components of the Consolidation" beginning on page 40 of the Form S-4 prospectus has been revised to include a brief description of the override interests.

May 8, 2012 age 26

## Allocation of consideration in the Consolidation, page 47

# 53. Please advise as to why the remainder of the chart (3 columns related to "Per \$1,000 Original Investment" for the private entities) is not filled in.

We supplementally advise the Staff that information relating to value per \$1,000 original investment is provided to enable investors in the subject LLCs to determine the value of their interests based on the exchange value. While the supervisor believes that information as to the exchange value of each private entity is relevant to participants in the subject LLCs, the supervisor does not believe information as to value per \$1,000 original investment is relevant for the entities whose consents have already been solicited and that providing the breakout would not provide any material information to participants in the subject LLCs, particularly because the investments were made at different times and the original investment amounts are not in a comparable basis. Accordingly, as set forth in the introduction to the table, such information is only provided for the subject LLCs and their operating lessees.

## Voting Procedures for the consolidation Proposal and the Third-Party Portfolio Proposal, page 52

54. Please revise the fifth and sixth paragraphs on page 52 to clarify that participants in only one entity will receive full consideration, to the extent they vote against the proposals and they are approved, and that participants in Empire State Building Associates LLC and 60 East 42<sup>nd</sup> St. LLC will receive only \$100.

The disclosure under "Summary – Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal" on pages 68 and 69 of the Form S-4 prospectus has been revised as requested to state that participants in only 250 West 57th St. Associates L.L.C. will receive full consideration and that participants in ESBA and 60 East 42nd St. Associates L.L.C. will receive only \$100 if they do not vote in favor of the consolidation unless they change their vote within 10 days after receiving written notice that the required vote has been received, in which case they would receive full consideration.

55. Refer to the third paragraph on page 53. We note that, to the extent participants vote against the third-party portfolio proposal, participants in Empire State Building Associates LLC and 60 East 42<sup>nd</sup> St. LLC will receive substantially lower than the exchange value, even if there is no third-party offer *and even if the consolidation is consummated and the participant voted in favor of the consolidation*. Please disclose this risk on the cover page of the prospectus and confirm that "substantially lower than exchange value" means \$100. Please also clarify this point in the related Q&A on page 4.

The disclosure under "Summary – Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal" on page 68 of the Form S-4 prospectus has been revised to state that participants in such case will receive substantially lower than the exchange value, *i.e.*, \$100, unless they vote in favor of the proposal within 10 days after receiving notice that the required consent has been received. This point has also been clarified in the Q&A section and a risk factor has been added to the cover.

May 8, 2012 Page 27

69. To the extent participants' interests are bought out for \$100 because they did not vote in favor of the consolidation and/or the third-party portfolio proposal, please explain what happens to the remainder of the consideration that the participant would have received had the participant voted in favor of either/both proposals.

We supplementally advise the Staff that as disclosed under "Summary – Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal" on page 68 of the Form S-4 prospectus, such participant's interests will be bought out by the applicable subject LLC, and accordingly, the remainder of the consideration would get reallocated among participants in such entity. We do not believe that any further disclosure is required to address this comment.

70. Please describe in greater detail the recently created membership interests, referenced in the fourth paragraph on page 53. Please disclose when the series was created and why. Also, we note from your disclosure in the paragraph below that the Wien group collectively owns participation interests in the subject LLCs in excess of the thresholds discussed in this paragraph, but they intend to approve the transaction. Please confirm that the Wien group is carved out from the voting limitation.

We supplementally advise the Staff that we do not believe that any additional detail concerning this class is required. This class has a similar effect as a poison pill for a corporation, and it was adopted to prevent a person from disrupting the consolidation by acquiring an interest that would allow them to block the participation of a subject LLC in the consolidation and therefore frustrate the vote of the participants. As a result, this class would not have any impact on either voting or distributions of participants unless a person acquires an interest that would trigger the class, in which case only such acquirer's vote or distribution would be adversely affected. Additional disclosure would be provided in such event. Members of the Wien group who would be considered to beneficially own participation interests for purposes of the new class have been carved out of the voting limitation.

#### Conditions to the Consolidation, page 54

56. In the sixth bullet, please revise to disclose the "other customary conditions" or provide a cross-reference. Please make a similar revision to your related disclosure on page 136.

The disclosures under "Summary - Conditions to the Consolidation" and "The Consolidation - Conditions to the Consolidation" on pages 70 and 171, respectively, of the Form S-4 prospectus have been revised to include a cross-reference.

May 8, 2012 Page 34

#### Sales transactions for participation interests have been limited and sporadic, page 120

78. Please clarify the methodology used by the supervisor in determining the price to be offered to participants in prior purchases of their participation interests.

The disclosure under "Background of and Reasons for the Consolidation – Alternatives to the Consolidation – Comparison of Alternatives" on page 144 of the Form S-4 prospectus has been revised to describe the methodology used by the supervisor in determining the purchase price for participation interests in prior purchases.

#### **Distribution Comparison, page 122**

#### 79. Please revise the chart appearing in this section so that it provides the information described in the accompanying text.

In response to the Staff's comment and further to a telephone conversation between our counsel and the Staff, we do not believe that the accompanying text should be included in the table. Instead, the introductory paragraph to this chart under "Background of and Reasons for the Consolidation – Comparison of Distributions by the Subject LLCs and the Company" on page 147 of the Form S-4 prospectus has been revised to refer to the information described in the accompanying text.

### Recommendation and Fairness Determination, page 123

80. Please provide a clear statement as to whether the supervisor believes that the transaction is substantively and procedurally fair to unaffiliated security holders. Please ensure that you specifically and individually address procedural fairness, taking into account such terms as the buyout provision.

We believe that the disclosure under "Recommendation and Fairness Determination – General" on page 149 of the Form S-4 prospectus clearly states the supervisor's belief as to participants in the subject LLCs as required under Item 910 of Regulation S-K. In addition, in "Recommendation and Fairness Determination – General," on page 149 of the Form S-4 prospectus we state that the supervisor believes the consolidation is also procedurally fair. The disclosure under this section on page 150 of the Form S-4 prospectus has been revised to discuss the buyout provision and state that the supervisor does not believe such provision affects the procedural fairness because, among other things, such buyout was provided for in the original participation agreements, requires a supermajority vote to trigger the buyout and participants who have voted against the consolidation (or abstained), have the right to change their vote during a period of 10 days after receiving notice of the supermajority vote in order to avoid a buyout.

## Material Factors Underlying Belief as to Fairness, page 124

Summary of Valuations, page 126

#### July 3, 2012

#### VIA EDGAR AND OVERNIGHT COURIER

Mr. Tom Kluck United States Securities and Exchange Commission Division of Corporation Finance 100 F Street, N.E. Washington, D.C. 20549-7010

Re: Empire State Realty Trust, Inc. Amendment No. 1 to Registration Statement on Form S-4 Filed May 8, 2012 File No. 333-179486 Amendment No. 1 to Registration Statement on Form S-11 Filed May 8, 2012 File No. 333-179485

#### Dear Mr. Kluck:

On behalf of Empire State Realty Trust, Inc., a Maryland corporation (the "Company"), we are transmitting for filing pursuant to the Securities Act of 1933, as amended (the "Securities Act"), Amendment No. 2 ("Form S-4 Amendment No. 2") to the Company's Registration Statement on Form S-4 (File No. 333-179486) (the "Form S-4 Registration Statement"), Amendment No. 2 ("Form S-11 Amendment No. 2") to the Company's Registration Statement on Form S-11 (File No. 333-179485) (the "Form S-11 Registration Statement") and the Company's responses to the comments of the Staff of the Division of Corporation Finance (the "Staff") of the Securities and Exchange Commission (the "Commission") contained in your letter dated June 8, 2012.

For convenience of reference, each Staff comment contained in your June 8, 2012 comment letter is reprinted below in italics, numbered to correspond with the paragraph numbers assigned in your letter, and is followed by the corresponding response of the Company.

We have provided to you five courtesy copies of each of the Form S-4 Amendment No. 2 and the Form S-11 Amendment No. 2, filed by the Company on the date hereof, and five copies of the Form S-4 Amendment No. 2 which are marked to reflect changes made to the Form S-4 Registration Statement or Form S-11 Registration Statement, as applicable, filed with the Commission on May 8, 2012 (the "Marked Copies"). The changes reflected in the Form S-4 Amendment No. 2 and the Form S-11 Amendment No. 2 have been made in response to the Staff's comments and for the purpose of updating and revising certain information in the Form S-4 Registration Statement or the Form S-11 Registration Statement, as applicable. All page references in our responses are to the pages of the Marked Copies. Capitalized terms used and 8. Please disclose whether or not the supervisor has discretion to not consummate either transaction (i.e., the consolidation or the third-party portfolio transaction) even after super-majority approval has been obtained for either or both transactions and dissenting participants may have been bought out.

The disclosure under the heading "Summary – Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal" on page 75 of the Form S-4 prospectus and under the heading "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal – Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions" on page 283 of the Form S-4 prospectus have been revised to disclose that the supervisor and the agents have the discretion to determine not to consummate either the consolidation or the third-party portfolio transaction even after supermajority approval has been obtained and dissenting participants have been bought out.

9. Please disclose whether there are any restrictions under state law with respect to counting votes of the Malkin family toward the super-majority, since they are interested parties.

We supplementally advise the Staff that there are no restrictions under either the New York Limited Liability Company Law or the New York Partnership Law with respect to counting votes of the Malkin Family, as interested parties, toward the supermajority. Accordingly, we do not believe any additional disclosure is required.

10. Please revise the Q & A and/or the summary to include a discussion of the combined effect on the net value of a participant's investment of the immediate dilution caused by the override interests and the individual tax implications.

We respectfully advise the Staff that we do not believe that the requested Q & A is necessary. As described in the response to comment 6, the Form S-4 prospectus has been revised to reflect a change to the consideration being offered, which is that participants in the subject LLCs will now have the option to receive operating partnership units in the Company's operating partnership in a tax-deferred transaction. Regardless of whether the payment of taxes would be considered to dilute a participant's net value, we believe that such disclosure is not necessary because all participants in the subject LLCs may receive consideration without paying taxes at the time the transaction is closed.

We do not believe that disclosure that the override interests dilute participants in the subject LLCs is necessary in the Q & A. The override interests represent contractual rights for the supervisor to receive a percentage of capital proceeds and apply to all distributions of capital proceeds, not just the consolidation. Distributions on account of the override interests also reduce annual distributions (in percentages of 6%, 10% and 10%, respectively, for Empire State Building Associates L.L.C., 60 East  $42^{nd}$  St. Associates,

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L.L.C. and 250 West 57<sup>th</sup> St. Associates L.L.C., as described in the footnotes to the charts under the headings "Summary – The Consolidation" on pages 51, 52 and 53 and "The Consolidation – Principal Components of the Consolidation – Pre- and Post-Consolidation Structure," on pages 177, 178 and 179 of the Form S-4 prospectus). Accordingly, the override interests do not "dilute" the participants' distributive interest in the Company since the override interests are taken into account in determining a participant's distribution interest. Furthermore, in the tables showing the consideration participants will receive in the consolidation (including the table under the heading "Summary – Allocation of Consideration in the Consolidation" on page 69 of the Form S-4 prospectus), the impact of the override interests is addressed.

11. We note your disclosure throughout the prospectus that participants in the subject LLCs may elect to receive cash in lieu of a portion of the Class A common stock. We also note that the price per share will equal the IPO price and be reduced by the underwriting discount per share paid in the IPO. Where appropriate, please disclose the range of the underwriting discount.

As discussed with the Staff, there is no need to disclose the range of underwriting discounts, because, as part of the change in the consideration being offered to permit participants to receive operating partnership units described in response to comment 6, the cash election has been eliminated.

## 12. Please include updated financial statements in your next amendment.

Updated financial statements have been included in each of the Form S-4 Amendment No. 2 and the Form S-11 Amendment No. 2.

### Cover Page

13. We note your response to comment 55 of our letter dated March 14, 2012, as well as your added cover page disclosure. Please revise to include that an investor's interest may, in some cases, be subject to the buyout provision if the investor votes "no." Also provide a cross reference to the more detailed disclosure on this point. In addition, please prominently disclose to the effect that an investor will not lose his or her interest merely by voting "no."

The added cover page disclosure has been further revised as requested.

### Questions and Answers about the Consolidation, page 1

14. Please revise to include a Q & A following the first Q & A (about what participants are being asked to approve) that provides simple, summary disclosure of the benefits to be received by the Malkins versus other investors with respect to securities, cash, taxes, and any other consideration.

Because of the change in the consideration being offered to participants described in response to comment 10, participants in the subject LLCs will have the option to receive



the same forms of securities with the same tax treatment as the Malkin Family. As a result, we believe a Q & A showing the different forms of consideration is no longer needed.

15. Please revise to include a Q & A to discuss the process by which participants may change their vote. Please include disclosure about how and when notice will be given to each participant if and when the requisite supermajority consent has been obtained. Please also provide clear instructions as to how a participant may change his or her vote and disclose whether the participant will receive confirmation that a vote has been successfully changed. Please include an example that clearly illustrates the timeline for this entire process.

A Q & A has been included under the heading "Questions and Answers about the Consolidation – What is the process by which I may change my vote on the consolidation proposal or the third-party portfolio proposal?" on page 13 of the Form S-4 prospectus as requested.

#### Why is the company entering into the IPO? page 2

16. We note your response to comment 25 of our letter dated March 14, 2012, as well as your related revised disclosure beginning on page 2. To the extent practicable, please quantify the net proceeds to be used for the disclosed purposes, particularly with respect to part (v).

The disclosure under the heading "Questions and Answers about the Consolidation – Why is the company entering into the IPO?" on page 3 of the Form S-4 prospectus has been revised to include the estimated amounts for the purposes listed in (i) to (v), with blanks for information that cannot be determined at this time but will be included in a subsequent amendment. Please note that such information is based on assumptions as to the size of the IPO and will be included in a subsequent amendment based on the assumed size of the IPO and net proceeds which will be included in the proforma financial statements.

## What are the conditions for the consolidation to close? page 4

17. We note your disclosure that to consummate the consolidation, there must be the participation of Empire State Building Associates L.L.C. and Empire State Building Company L.L.C., the private entity which owns an interest in the Empire State Building. Please explain in greater detail their "participation." Also it is unclear of the interest owned in the Empire State Building by ESBC. Please revise.

The disclosures under the heading "Questions and Answers about the Consolidation – What are the conditions for the consolidation to close?" on page 5 of the Form S-4 prospectus, as well as under the headings "Summary – Risk Factors – The Consolidation or a Third-

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Party Portfolio Transaction," "- The Consolidation – Principal Components of the Consolidation," the risk factor under the heading beginning "At the time participants vote on the consolidation proposal, there will be uncertainties as to the size, makeup and leverage of the company ...," "The Consolidation – Principal Components of the Consolidation," and "- Conditions to the Consolidation," on pages 38, 47, 92, 172, and 187, respectively, of the Form S-4 prospectus have been revised as requested, and we have clarified the reference to the interest of Empire State Building Company L.L.C. ("ESBC") in the Empire State Building to state that it is its interest as operating lessee.

What will I be entitled to receive if I vote "FOR" the consolidation and either proposal is approved by my subject LLC? page 4

18. Please revise to disclose the percentage of the total exchange value and the percentage of total shares allocated to each of the subject LLCs. Also include a cross reference to the Allocation of Consideration in the Consolidation section and related table on page 63.

The disclosure under the heading "Questions and Answers about the Consolidation – What will I be entitled to receive if I vote "FOR" the consolidation and the consolidation is approved by my subject LLC?" on page 5 of the Form S-4 prospectus has been revised as requested.

# What will I be entitled to receive if I don't vote "FOR" the third-party portfolio proposal .... page 7

19. Please revise the disclosure to better illustrate the potential outcomes, based on a participant's individual vote, versus the overall vote. For example, please clearly illustrate when the buyout provision is triggered if a person votes "yes" to one proposal (e.g., the consolidation) but "no" to the other (e.g., the third party portfolio proposal). Also, please begin this added disclosure with a statement to the effect that the buyout provisions are triggered only if a supermajority consent is received with respect to either or both transactions (whichever is accurate). Lastly, please disclose that 250 West 57<sup>th</sup> St. Associates is not subject to a buyout provisions.

The disclosure under the heading "Questions and Answers about the Consolidation – When will the buyout provisions be triggered?" on page 10 of the Form S-4 prospectus has been revised as requested.

20. Please revise the added disclosure in the carryover paragraph at the top of page 8 to clarify that a participant may be subject to a buyout only if the proposal(s) are approved by a supermajority consent. Disclose that, to the extent the required supermajority consent is not received by a subject LLC, participants cannot and will not be subject to a buyout.

In response to the Staff's comment, the following question has been added under the heading "Questions and Answers about the Consolidation" on page 10 of the Form S-4 prospectus: "When will the buyout proposals be triggered?"



# 43. Please explain in greater detail how you arrived at the budgeted distribution amounts in the chart on page 60 and what these amounts represent.

We have deleted budgeted distributions from the tables under the heading "Summary – The Consolidation – Comparison of Distributions" on page 66 of the Form S-4 prospectus and under the heading "Background of and Reasons for the Consolidation – Comparison of Distributions by the Subject LLCs and the Company" on page 160 of the Form S-4 prospectus. Instead, we have included the five-year average distributions. We determined that the five-year average, together with the more detailed table showing historic five-year distributions under the heading "Background of and Reasons for the Consolidation – Comparison of Distributions by the Subject LLCs and the Company" on page 160 of the Form S-4 prospectus, provides a better basis for comparison of distributions than the budgeted distribution.

## Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal, page 68

44. We note your added disclosure in response to comment 55 of our letter dated March 14, 2012. Please disclose your authority for buying out a participant who does not vote in favor of either the consolidation or third-party portfolio transaction proposal if either or neither transaction is consummated.

The disclosure has been revised under the heading "Summary – Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal" on page 75 of the Form S-4 prospectus and under the heading "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal – Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal – Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal – Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal – Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal – Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions" on page 283 of the Form S-4 prospectus to state that the buyouts are contractual provisions included in the original participating agreements and to address their applicability even if either or neither transaction is consummated. We supplementally advise the Staff that because the buyouts are contractual provisions included in the participating agreements of Empire State Building Associates L.L.C. and 60 East 42<sup>nd</sup> St. Associates L.L.C., and because there are no restrictions under the New York Partnership Law with respect to such a buyout, each participant in such subject LLCs is subject to the buyout provision.

### No Right to Independent Appraisal, page 70

45. Please clarify your disclosure as to why participants who do not consent to the transaction will not have appraisal rights under the New York Limited Liability Company Law. Section 1002(e) of that act appears to provide for a right of appraisal in circumstances such as the consolidation, and the agents appear to be holding their membership interests in the subject LLCs as fiduciaries on behalf of the participants. Disclose any relevant case law that supports the position you are taking. If state law is unclear on this issue, please so state. See Item 18(a)(3) of Form S-4 and Item 3 of Schedule 14A.

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August 13, 2012 VIA EDGAR AND OVERNIGHT COURIER

Mr. Tom Kluck United States Securities and Exchange Commission Division of Corporation Finance 100 F Street, N.E. Washington, D.C. 20549-7010

Re: Empire State Realty Trust, Inc. Empire State Realty OP, L.P. Amendment No. 2 to Registration Statement on Form S-4 Filed July 3, 2012 File Nos. 333-179486; 333-179486-01

#### Dear Mr. Kluck:

On behalf of Empire State Realty Trust, Inc., a Maryland corporation (the "Company") and Empire State Realty OP, L.P. (the "Operating Partnership"), we are transmitting for filing pursuant to the Securities Act of 1933, as amended (the "Securities Act"), Amendment No. 3 ("Form S-4 Amendment No. 3") to the Registration Statement on Form S-4 (File Nos. 333-179486; 333-179486; 01) of the Company and the Operating Partnership (the "Form S-4 Registration Statement") and the Company's responses to the comments of the Staff of the Division of Corporation Finance (the "Staff") of the Securities and Exchange Commission (the "Commission") contained in your letter dated July 31, 2012.

For convenience of reference, each Staff comment contained in your July 31, 2012 comment letter is reprinted below in italics, numbered to correspond with the paragraph numbers assigned in your letter, and is followed by the corresponding response of the Company and the Operating Partnership, as applicable.

We have provided to you five courtesy copies of the Form S-4 Amendment No. 3, filed by the Company and the Operating Partnership on the date hereof, and five copies of the Form S-4 Amendment No. 3 which are marked to reflect changes made to the Form S-4 Registration Statement filed with the Commission on July 3, 2012 (the "Marked Copies"). The changes reflected in the Form S-4 Amendment No. 3 have been made in response to the Staff's comments and for the purpose of updating and revising certain information in the Form S-4 Registration Statement. All page references in our responses are to the pages of the Marked Copies. Capitalized terms used and not otherwise defined in this response letter that are defined in the Form S-4 Registration Statement shall have the meanings set forth in the Form S-4 Registration Statement. Please note that references to "we," "our" and "us" refer to the Company, the Operating Partnership or the supervisor, as applicable.

Building Associates L.L.C. incurred in connection with the acquisition of the fee interest, which was allocated 100% to Empire State Building Associates L.L.C; changes in the allocations to reflect changes in the property values; and changes in the discount rates and terminal capitalization rates."

We advise the Staff that, in addition to the interim preliminary work papers that we are furnishing supplementally, other preliminary work papers were furnished by the independent valuer to the supervisor. These work papers either contained immaterial changes from the prior preliminary work papers or were part of a single revision, with changes that were made in stages, which were fully incorporated in subsequent preliminary work papers that are provided supplementally. We do not believe that any of these submissions should be considered to represent separate preliminary work papers. For example:

- Prior to the preliminary work papers relating to property valuations provided on October 4, 2011, there were corrections provided by the supervisor in the calculation of the overage rent payable under operating leases, which were incorporated in part in an interim set of work papers and completed in the October 4, 2011 work papers. The interim work papers also made certain other changes, all of which were included in the October 4, 2011 work papers. We do not believe that these interim preliminary work papers should be required to be filed.
- An interim set of work papers (which did not include back-up details) of the valuation changes relating to the 50/50 joint venture analysis was provided by the independent valuer, which also included changes in the discount rates and terminal capitalization rates for certain of the properties. All of those changes, with backup, were included in the October 13, 2011 work papers relating to property valuations. We do not believe that these interim preliminary work papers should be required to be filed.

In addition, we advise the Staff that we have included a legend under "Reports, Opinions and Appraisals — Supervisor's Reasons for Representation as to 50/50 Allocation" on page 210 of the Form S-4 prospectus with respect to furnishing the June report and will include similar legends with respect to any of the interim work papers that we are required to file.

4. We note your response to comment 8 of our letter dated June 8, 2012. Given that the supervisor can implement the buyout regardless of whether a transaction is consummated, please provide your analysis under Rule 13e-3 with respect to a standalone buyout. Please also briefly describe the circumstances under which the supervisor may choose to abandon or postpone the transaction, and the authority for doing so, in both the case where the buyout is implemented and where it is not.

We supplementally advise the Staff that we do not believe the fact that the supervisor can implement the buyout whether or not a transaction is consummated alters the Rule 13e-3 analysis. Whether or not the buyout is effected is within the control of the participant who can consent to a transaction after notice that the required supermajority consent has been received. Therefore, the buyout under these circumstances does not affect the right of a participant to receive Class A common stock or compliance with the conditions of Rule 13e-3(g)(2).

By changing his or her consent after the buyout notice is received, each participant has the ability to receive a security meeting the conditions of Rule 13e-3(g)(2), if the transaction is consummated, and to retain his or her current participation interest, if the transaction is not consummated.

The participants, by voting for the proposed transaction, authorize the agents to proceed with the transaction. The agents under the operating agreement have the final decision as to whether to proceed with the transaction, and the agents, all of whom are principals of the supervisor, have the discretion, subject to their fiduciary duties, to determine whether to proceed. The supervisor, acting on behalf of the subject LLCs and the agents, similarly have discretion, subject to its fiduciary duties, as to whether to abandon or postpone the transaction. Because unanimity of the participants is required to provide the authority to proceed with the transaction, the buyout would need to be effected following receipt of consents from the supermajority to provide such authority. As a result, the buyout needs to be effected whether or not the subject LLCs ultimately proceed with the transaction and is not affected by whether or not the transaction closes.

We supplementally advise the Staff that, while the buyouts of any non-consenting participants that do not change their vote after the buyout notice are necessary to obtain the unanimous consent required under the participating agreements, it is not the supervisor's or the agents' intention to effect any buyouts. In past transactions, the supervisor and the agents have sought to avoid the buyout through a series of calls and letters to participants to encourage participants to change their vote after the supermajority consent has been received. As a result of calls and letters from the supervisor and the agents in connection with the solicitation of consents from participants in the private entities, no buyouts were effected in the private entities which were subject to similar buyout provisions. The supervisor and the agents intend to proceed in the same manner in connection with buyouts of participants in the subject LLCs.

#### Prospectus Cover Page

5. Please revise the cover page of the prospectus to disclose that holders of the operating partnership units will not have economic or voting interests in the REIT.

The disclosure on the cover page of the Form S-4 prospectus has been revised as requested.

### Questions and Answers about the Consolidation, page 1

# What will I be entitled to receive if I don't vote "FOR" the consolidation and either proposal is approved by my subject LLC? page 5

## 6. Please clarify in the subheading the other proposal to which you are referring.

The subheading on page 5 of the Form S-4 prospectus has been revised to refer only to the consolidation proposal. Please note that the third party portfolio proposal is already separately addressed on page 9 of the Form S-4 prospectus under the heading "Questions and Answers about the Consolidation — What will I be entitled to receive if I don't vote "FOR" the third-party portfolio proposal and it is approved by my subject LLC?."

# When can I sell operating partnership units or shares of Class A common stock of the company after the consolidation and the IPO? page 6

7. Please clarify, as discussed on page 427, that the Class A shares that you refer to in the second sentence are only issuable in exchange for OPUs beginning twelve months after completion of the IPO at the company's election. We note your related disclosure on page 8.

The disclosure under the headings "Questions and Answers about the Consolidation — When can I sell operating partnership units or shares of Class A common stock of the company after the consolidation and the IPO?," "Summary — What You Will Receive if Your Subject LLC is Included in the Consolidation — Operating Partnership Units," "Risk Factors — Risk Factors Related to the Company and Risks Resulting from the Consolidation — The number of shares and operating partnership units available for future sale could adversely affect the market price of the operating partnership units and the company's Class A common stock," "Recommendation and Fairness Determination — Material Factors Underlying Belief as to Fairness," and "The Consolidation — Lock-Up Agreements" on pages 6, 60, 102, 169, and 191, respectively, of the Form S-4 prospectus has been revised as requested.

# What is the process by which I may change my vote on the consolidation proposal or the third-party portfolio proposal? page 13

8. We note your added disclosure on page 13 in response to comment 15 of our letter dated June 8, 2012. In the example you give on page 14, the buyout notice that supermajority consent has been received is mailed to participants who abstained or voted "against" on day 61, even though the required supermajority was actually received on day 47. Please confirm that the buyout notice will not be mailed out earlier than the end of the 60 day solicitation period. Also, please disclose whether a participant may call MacKenzie Partners, Inc. ("MacKenzie") during the

# solicitation period to check the status as to whether or not supermajority consent has been received and/or to confirm that MacKenzie has received a participant's changed vote.

We supplementally advise the Staff that, as disclosed under the heading "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal — Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions — Revocability of Consent" on page 285 of the Form S-4 prospectus, the buyout notice will be mailed out following the expiration of the solicitation period, as it may be extended. Accordingly, it cannot be mailed out prior to the end of the solicitation period, which is a minimum of 60 days.

The disclosures under the headings "Questions and Answers About the Consolidation — What is the process by which I may change my vote on the consolidation proposal or the third-party portfolio proposal?," "Summary — Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal," "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal," "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal," "A consent Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions," and "Consent Procedures for Voluntary Pro Rata Reimbursement Proposal," on pages 14, 74, 281, 285, and 286 respectively, of the Form S-4 prospectus, have been revised to state that participants may call MacKenzie during the solicitation period to check whether or not the required supermajority consent has been received or confirm that MacKenzie has received a changed vote.

#### Are there tax consequences as a result of the consolidation? page 14

9. We note your disclosure in the paragraph on page 15 following subsection (iii) regarding when an investor may be treated as receiving shares of common stock and immediately transferring such shares to the supervisor as a reimbursement payment. Please revise to clarify when this treatment would apply. For example, does it apply to participants who vote "yes" to the voluntary pro rata reimbursement program and/or to participants who voted in favor of the voluntary capital overrides?

The disclosure under the headings "Questions and Answers About the Consolidation — Are there tax consequences as a result of the consolidation," "Summary — U.S. Federal Income Tax Considerations of the Consolidation Proposal" and "U.S. Federal income Tax Considerations — U.S. Federal Income Tax Consequences of the Consolidation — General" on pages 15, 78 and 475, respectively, of the Form S-4 Prospectus has been revised as requested. We supplementally advise the Staff that the treatment does not apply to participants that consented to the voluntary capital override.

#### Exchange Value and Allocation of Operating Partnership Units and Common Stock, page 223

24. We note your response to comment 47 of our letter dated June 8, 2012, as well as your revised disclosure regarding the consideration allocable to the override holders based on the amount they were entitled under the constituent documents. In this section, please revise to explain in greater detail the valuation methodology used to assign value to the override interests.

The disclosure under the heading "Exchange Value and Allocation of Operating Partnership Units and Common Stock — Allocation of Common Stock and Operating Partnership Units" on page 230 of the Form S-4 prospectus has been revised as requested to include a discussion similar to that included under the headings "Summary — Fairness Opinion" and "Reports, Opinions and Appraisals — Fairness Opinion" on pages 63 and 216, respectively, of the Form S-4 prospectus, in response to comment 47 of your letter, dated June 8, 2012.

#### Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal, page 281

#### Revocability of Consent, page 285

25. We note your response to comment 65 of our letter dated June 8, 2012. Please describe the principle of contract or partnership law which operates to make a revocation by a participant ineffective prior to such time as the LLC consents of the agents become irrevocable. Please also disclose the extent of the agents' legal obligation to deliver LLC consents immediately following receipt of the requisite participation consents.

The participating agreements for each of the subject LLCs require consents from participants to be obtained in connection with certain actions by the agents, and there is no provision in the participating agreements providing that such consent, once received, is subject to revocation. Furthermore, the participating agreements for Empire State Building Associates L.L.C. and 60 East 42<sup>nd</sup> St. Associates L.L.C. provide that if the consents of participants owning at least a stated percentage is received, which in the case of Empire State Building Associates L.L.C. is 80% and in the case of 60 East 42<sup>nd</sup> St. Associates L.L.C. is 90%, the agent or his designee has the right to purchase the interest of any participant who has not duly given such consent. These provisions clearly contemplate that at the time when the consent of the stated percentage of participants is received, such consent has to be effective and irrevocable. There is no provision of the New York Partnership Law, and we are not aware of any other provisions of law, that would give a participant a right to revoke its consent under these circumstances.

This would be true whether or not the agent has taken the action to which the consent relates, and whether or not the agents deliver their consent as member. Neither the operating agreements for the subject LLCs nor the participating agreements address or limit when an agent can take an action that has been consented to by the participants.

November 2, 2012

## VIA EDGAR AND OVERNIGHT COURIER

Mr. Tom Kluck United States Securities and Exchange Commission Division of Corporation Finance 100 F Street, N.E. Washington, D.C. 20549-7010

Re: Empire State Realty Trust, Inc. Empire State Realty OP, L.P. Amendment No. 3 to Registration Statement on Form S-4 Filed August 13, 2012 Amendment No. 2 to Registration Statement on Form S-11 Filed July 3, 2012 File Nos. 333-179486; 333-179486-01

Dear Mr. Kluck:

On behalf of Empire State Realty Trust, Inc., a Maryland corporation (the "Company"), and Empire State Realty OP, L.P. (the "Operating Partnership"), we are transmitting for filing pursuant to the Securities Act of 1933, as amended (the "Securities Act"), Amendment No. 4 ("Form S-4 Amendment No. 4") to the Registration Statement on Form S-4 (File Nos. 333-179486; 333-179486-01) of the Company and the Operating Partnership (the "Form S-4 Registration Statement"), Amendment No. 3 ("Form S-11 Amendment No. 3") to the Company's Registration Statement on Form S-11 (File No. 333-179485) (the "Form S-11 Registration Statement") and the Company's responses to the comments of the Staff of the Division of Corporation Finance (the "Staff") of the Securities and Exchange Commission (the "Commission") contained in your letters dated August 13, 2012 and August 31, 2012.

For convenience of reference, each Staff comment contained in your August 31, 2012 comment letter issued in connection with the Form S-4 Registration Statement and in your August 13, 2012 comment letter issued in connection with the Form S-11 Registration Statement is reprinted below in italics, numbered to correspond with the paragraph numbers assigned in your letters, and is followed y the corresponding response of the Company and the Operating Partnership, as applicable.

We have provided to you five courtesy copies of the Form S-4 Amendment No. 4 and Form S-11 Amendment No. 3, each filed by the Company and the Operating Partnership, as applicable, on the date hereof, five courtesy copies of the Form S-11 Amendment No. 3, filed by the Company on the date hereof, and five copies of the Form S-4 Amendment No. 4 and the Form S-11 Amendment No. 3 which are marked to reflect changes made to the Form S-4 Registration Statement or Form S-11 Registration Statement, as applicable, filed with the Commission on August 13, 2012 and July 3, 2012, respectively (the "Marked Copies"). The changes reflected in the Form S-4 Amendment No. 4 and the Form S-11

believe that, aside from these differences, there were any findings or conclusions in such reports that were materially different from the findings or conclusions that appear in the Form S-4 prospectus as revised.

In addition, the disclosure under the heading "Reports, Opinions and Appraisals – Prior Independent Valuer Work Papers and Analysis" on page 245 in the Form S-4 prospectus has been revised to include the required legend.

2. We note your response to comment 4 of our letter dated July 31, 2012 and reissue the comment. Given that the supervisor can implement the buyout even if neither transaction is consummated, please provide your analysis under Rule 13e-3 with respect to a stand-alone buyout. In other words, provide an analysis as to whether a stand-alone buyout has a reasonable likelihood or a purpose of producing any of the effects described in Rule 13e-3(a)(3)(ii). As requested, please also briefly disclose the circumstances under which the supervisor may choose to abandon or postpone the transaction.

We supplementally advise the Staff that the buyout of the participation interests held by participants in Empire State Building Associates L.L.C. and 60 East 42<sup>nd</sup> Street Associates L.L.C. on a stand-alone basis (assuming that no consolidation transaction occurs) will not produce any of the effects described in Rule 13e-3(a)(3)(ii). The buyout will not result in any class of equity securities of the issuer which is subject to section 12(g) or section 15(d) of the Securities Exchange Act of 1934, as amended, becoming eligible for termination of registration under Rule 12g–4. Such an effect could occur only if, after the buyout, the participation interests were held of record by less than 300 persons or by less than 500 persons where the total assets of the issuer have been less than \$10 million at the end of the last three fiscal years. At June 30, 2012, the participation interests of Empire State Building Associates L.L.C. and 60 East 42<sup>nd</sup> Street Associates L.L.C. were held by 2,839 and 850 persons, respectively. The buyout would only be up to 20% of the participation interests for Empire State Building Associates L.L.C. and 10% of the participation interests from which such purchase could be made would result in the participation interests in Empire State Building Associates L.L.C. and 60 East 42<sup>nd</sup> Street Associates L.L.C., and we have determined that the maximum number of holders of participation interests from which such purchase could be made would result in the participation interests in Empire State Building Associates L.L.C. and 60 East 42<sup>nd</sup> Street Associates L.L.C. being held by in excess of 1600 and 600 persons, respectively.

The disclosure under the headings "Summary – Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal," "Risk Factors – Risk Factors Related to the Company and Risks Resulting from the Consolidation – Participants who do not approve the consolidation, including participants that do not timely submit their consent forms, after notice that the required percentage of participants have so approved, may have their participation interests purchased at a lower price" and "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal – Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal – Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions" on pages 87, 103, and 309, respectively, of the Form S-4 prospectus has been revised to disclose the circumstances under which the supervisor may choose to abandon or postpone the transaction.

## Questions and Answers about the Consolidation, page 1

How was the value of my participation interest determined? page 6

6. When discussing that the fair market value of the consideration that a participant will receive will not be known until the pricing of the IPO, please clearly disclose that the pricing of the IPO will occur after the participants vote upon the approval of the consolidation. Also revise accordingly the first risk factor in the Risk Factor section on page 83.

The disclosure under the headings "Questions and Answers about the Consolidation – How was the value of my participation interest determined?," "Summary – Risk Factors – The Consolidation or a Third-Party Portfolio Transaction," "Exchange Value and Allocation of Operating Partnership Units and Common Stock – Exchange Value Allocation of Operating Partnership Units and Common Stock," on pages 8, 44 and 246, respectively, of the Form S-4 prospectus has been revised as requested. The first risk factor in the Risk Factors section, on page 95 of the Form S-4 prospectus, has also been revised as requested.

## Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal, page 73

7. Please clarify the procedures for returning the consent form and changing a vote. Please tell us whether investors may submit a consent or change a vote by telephone, email or facsimile to MacKenzie. Also discuss whether confirmation of this may be delivered by telephone, email or facsimile instead of mail. Please revise the second paragraph on page 74 and the disclosure on pages 280-281, if appropriate. Lastly, please tell us whether you have the ability to extend the 10 day period for participants to change their votes after the supermajority consent, and if so, under what circumstances would such an extension be made.

The disclosure under the headings "Questions and Answers about the Consolidation – Why am I being asked to consent to a voluntary pro rata reimbursement program," " – Can I change my vote on the consolidation proposal or the third-party portfolio proposal after I submit my consent form," " – What is the process by which I may change my vote on the consolidation proposal or the third-party portfolio proposal?," "Summary – Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal," "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal – Distribution of Solicitation Materials," " – Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions," and "Consent Procedures for Voluntary Pro Rata Reimbursement Proposal" on pages 15, 17, 17, 85, 307, 311 and 313, respectively, of the Form S-4 prospectus have been revised to clarify that participants may submit the consent form and change their vote by mail or facsimile, and that confirmations may be delivered by MacKenzie by facsimile or, if requested by a participant, mail.

We supplementally advise the Staff that the agent may extend the 10 day period, because although the participating agreements provide that the agent may purchase a participation interest if the participant has not consented within 10 days, they do not require that the purchase be made on expiration of this period. As we advised the Staff supplementally in our response letter dated August 13, 2012, while the buyouts of any non-consenting participants that do not change their vote after the buyout notice are necessary to obtain the unanimous consent required under the participating agreements, it is not the supervisor's or the agents' intention to effect any buyouts. In past transactions, the

supervisor and the agents have sought to avoid the buyout through a series of calls and letters to participants to encourage participants to change their vote after the supermajority consent has been received. As a result of calls and letters from the supervisor and the agents in connection with the solicitation of consents from participants in the private entities, no buyouts were effected in the private entities which were subject to similar buyout provisions. The supervisor and the agents intend to proceed in the same manner in connection with buyouts of participants in the subject LLCs. The agents have also in the past extended the 10 day period where they could do so without interfering with obtaining the necessary consent and, to the extent practical, expect to do so in this case. Because such extension is discretionary and cannot be relied on by participants, we do not believe any further disclosure is necessary.

8. In the last full paragraph on page 74, please clarify, if accurate, that a participant's interests are subject to the buyout if their participating group approves the proposals, even if the other participating groups in the same LLC do not approve the proposals. Please make this same revision to the relevant Q&A sections on pages 5 and 9.

We supplementally advise the Staff that the agents have the authority under the participating agreements to buy out the interest of a participant that does not consent to a transaction if the participant's participating group approves the transaction, even if a sufficient number of other participating groups do not do so. The disclosure under the headings "Questions and Answers about the Consolidation – What will I be entitled to receive if I don't vote "**FOR**" the consolidation and the consolidation proposal is approved by my subject LLC?," " – What will I be entitled to receive if I don't vote "**FOR**" the third-party portfolio proposal and it is approved by my subject LLC?," " – When will the buyout provisions be triggered?," "Summary – Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal, "The Consolidation – Effect of the Consolidation or a Third-Party Portfolio Transaction on Participants Who Vote Against the Consolidation or the Third-Party Portfolio Proposal," "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal – Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions" on pages 7, 13, 13, 86, 218, and 309, respectively, of the Form S-4 prospectus has been revised to clarify this buyout right.

# Risk Factors, page 83

Actual distribution levels to stockholders in the first year following the IPO ..., page 86

9. Please revise the subheading to eliminate the reference to the first year following the IPO. We note that the text of the risk factor does not include a similar limitation.

The subheading on page 99 of the Form S-4 prospectus has been revised as requested.

We supplementally advise the Staff the disclosure added under the heading "Voluntary Pro Rata Reimbursement Program for Expenses of Legal Proceedings with Former Property Manager and Leasing Agent" on page 224 of the Form S-4 prospectus in response to comment 17 of your comment letter, dated July 31 2012, included the aggregate amounts of excess cash available for distribution by the subject LLCs, and not the amounts payable to Peter L. Malkin and Malkin Holdings. As disclosed in such section on page 224 of the Form S-4 prospectus, amounts are payable to Peter L. Malkin and Malkin Holdings only out of the share of the excess cash distributions to participants that have consented to the voluntary reimbursement. To clarify, we have added a disclosure on page 224 of the Form S-4 prospectus as to the cash distributable per \$10,000 original investment.

21. Please revise the disclosure in bold at the bottom of page 204 to clarify, if applicable, that one's consent, withheld consent, or failure to consent to the voluntary pro rata reimbursement program will not result in the buyout of one's participation interests.

The disclosure under the heading "Voluntary Pro Rata Reimbursement Program for Expenses of Legal Proceedings with Former Property Manager and Leasing Agent" on page 225 of the Form S-4 prospectus has been revised as requested.

22. We note your response to comment 19 of our letter dated July 31, 2012. In your response you state that "the value of Empire State Building Associates L.L.C.'s interest was increased by the present value of lease payments under the ground lease that had been payable by Empire State Building Associates L.L.C. to the fee owner." Since the increase of this value appears to affect only the interests held by ESBA, please advise us how the acquired residual interest in the property held by ESBA is not viewed as having any material additional value as discussed in the fourth full bullet point on page 208. Please further advise how this is consistent with the 50/50 allocation.

We supplementally advise the Staff that the reference to "material additional value" in the second bullet point on page 230 of the Form S-4 prospectus was meant to refer to value in excess of the present value of the basic rent received under the operating lease, which present value previously was less due to the amount Empire State Building Associates L.L.C. was required to pay under the ground lease prior to the purchase of the fee title. The disclosure under the heading "Reports, Opinions and Appraisals – Supervisor's Reasons for Representation as to 50/50 Allocation" on page 230 of the Form S-4 prospectus has been revised to clarify the intended meaning of the reference to additional value. Please note that the allocation of these specific amounts is consistent with the 50/50 allocation. The reference to the 50/50 allocations refers to a 50/50 sharing after specific priority allocations, which is consistent with the way 50/50 joint ventures frequently work.

December 17, 2012

## VIA EDGAR AND OVERNIGHT COURIER

Mr. Tom Kluck United States Securities and Exchange Commission Division of Corporation Finance 100 F Street, N.E. Washington, D.C. 20549-7010

Re: Empire State Realty Trust, Inc. Empire State Realty OP, L.P. Amendment No. 4 to Registration Statement on Form S-4 Filed November 2, 2012 File Nos. 333-179486; 333-179486-01

Dear Mr. Kluck:

On behalf of Empire State Realty Trust, Inc., a Maryland corporation (the "Company") and Empire State Realty OP, L.P. (the "Operating Partnership"), we are transmitting for filing pursuant to the Securities Act of 1933, as amended (the "Securities Act"), Amendment No. 5 ("Form S-4 Amendment No. 5") to the Registration Statement on Form S-4 (File Nos. 333-179486; 333-179486; 01) of the Company and the Operating Partnership (the "Form S-4 Registration Statement"), and the Company's responses to the comments of the Staff of the Division of Corporation Finance (the "Staff") of the Securities and Exchange Commission (the "Commission") contained in your letter dated December 4, 2012.

For convenience of reference, each Staff comment contained in your December 4, 2012 comment letter is reprinted below in italics, numbered to correspond with the paragraph numbers assigned in your letter, and is followed by the corresponding response of the Company and the Operating Partnership, as applicable.

We have provided to you five courtesy copies of the Form S-4 Amendment No. 5, filed by the Company and the Operating Partnership on the date hereof, and five copies of the Form S-4 Amendment No. 5 which are marked to reflect changes made to the Form S-4 Registration Statement filed with the Commission on November 2, 2012 (the "Marked Copies"). The changes reflected in the Form S-4 Amendment No. 5 have been made in response to the Staff's comments and for the purpose of updating and revising certain information in the Form S-4 Registration Statement. All page references in our responses

## December 17, 2012 Page 4

operating lease, which is filed as an exhibit to the Form S-4 Registration Statement. Section 4 of the participating agreement of ESBA only requires consent for amendments of the operating lease. The restriction on renewals only applies to the Master Lease and not the operating lease. Since these options were provided for in the original operating lease, they are not covered by Section 4. The only action by the agents was to accept the early exercise of the options. While the agents consented to ESBC's early exercise of the options, the exercise did not extend the term beyond that which was permitted under the original lease, did not involve either an amendment of the operating lease or renewal beyond any term to which it was already entitled. Accordingly the agents had the authority to take such actions without participant consent.

## 5. Please disclose who owns the supervisor, Malkin Holdings, LLC.

The disclosures under the headings "Questions and Answers about the Consolidation – Who is the supervisor?," "Summary – Background of and Reasons for the Consolidation – The Subject LLCs, the Private Entities and the Management Companies" and "Background of and Reasons for the Consolidation – Background of the Subject LLCs" on pages 10, 36 and 157 of the Form S-4 prospectus, respectively, have been revised to disclose the owners of the supervisor.

### 6. Please include updated financial statements in your next amendment.

Updated financial statements are included in the Form S-4 Amendment No. 5.

## Cover Page

7. Please limit the cover page disclosure to information required by Item 501 of Regulation S-K and basic information regarding the proposals upon which investors are voting (e.g., summaries of the consolidation and the third party portfolio proposal, as well as a summary of the buyout provision).

The cover page has been revised as requested.

## **Questions and Answers about the Consolidation, page 1**

8. Please reorder the Q&A section so that investors can more easily understand what they will receive if they vote yes to the consolidation and the consolidation is approved. For example, after the first Q&A, "What am I being asked to approve," please explain the consideration that an investor would receive such as in the Q&A on page 6 "What will I be entitled to receive if I vote "FOR" the consolidation ..." It seems that the next Q&A should then disclose the possible valuation of that consideration as described in the Q&A on page 10 "How many operating partnership units and shares

December 17, 2012 Page 6

## O: What will I be entitled to receive if I don't vote "FOR" the consolidation ..., page 6

- 12. We note your disclosure that a participant may be bought out even if the consolidation is not consummated. We also note that the language in Section 7 of the Participating Agreement does not seem to contemplate whether a buyout would occur if the action ends up not being taken. Please advise us as to the basis of your position.
- We supplementally advise the Staff that Section 7 provides for the buyout of a participant that has not given its consent if the requisite consent set forth in that section has been received. If the requisite consent of the participants in the participating group is received, the buyout is necessary to reach the 100% consent required under the participating agreements. Thus, the express language is based on receipt of consents to the proposal, not consummation. We believe the reference to consent and the absence of a condition as to consummation clearly indicates that the buyout is not conditioned on consummation. Under these circumstances, there is no reason for Section 7 to refer to consummation. It would not be possible to enter into a transaction that was approved, if the buyout was interpreted as conditioned on consummation. If that were the case the buyout (and therefore the approval) could only happen after the transaction was consummated, and it would not be possible to consummate a transaction on that basis since the 100% consent of the participating group to the transaction would not have been received.

#### Benefits of Participation in the Consolidation, page 39

### Risk of Reduction in Distributions if Consolidation is Not Consummated, page 41

13. Refer to the last sentence of the last full paragraph on page 41. Please explain the phrase "without having requested an extension of the term of the operating lease." We note that on January 1, 2010, Malkin Holdings L.L.C., on behalf of Empire State Building Associates L.L.C., renewed the Lease and Sublease of the Empire State Building for the second renewal term and consented to early renewals for subsequent terms.

The phrase "without having requested an extension of the term of the operating lease" referred to an extension beyond the permitted extensions under the operating lease and such phrase, which appears under the headings "Summary – Benefits of Participation in the Consolidation," "– Alternatives to the Consolidation," "Background of and Reasons for the Consolidation – The Supervisor's Reasons for Proposing the Consolidation" and "– Alternatives to the Consolidation" on pages 44, 80, 171 and 176 of the Form S-4 prospectus, respectively, has been revised accordingly. While ESBA acknowledged the renewal of the operating lease for the



From: Medvinsky, Larry (Capital Markets-NY) Sent: Tuesday, January 22, 2013 5:56 PM To: Kluck, Thomas; OrlicD@SEC.GOV; McTiernan, Mike; (McHaleA@SEC.GOV) Cc: Medvinsky, Larry (Capital Markets-NY); Lane, Brian J. Subject: FW: Edelman Newsletter

Tom and David,

As discussed with you this evening, attached please find the following attachments; (i) pdfs of the individual pages of a newsletter sent by Richard Edelman last week to ESBA participants, (ii) a memorandum concerning false and misleading statements contained in such newsletter, (iii) an email from Richard Edelman on January 15, 2013 transmitting the email (set forth below as the second of two attached emails), (iv) a memorandum concerning false and misleading statements made by Steven Edelman on a conference call to ESBA investors on January 17, 2013 and (v) an email from Richard Edelman concerning the SEC's role in the consolidation and with Richard Edelman (set forth below as the first of two attached emails). We appreciate the time you took this evening discussing these matters with us and hope to be able to speak with you again tomorrow further on these topics. As stated on the call, we are extremely concerned about the confusion these false and misleading statements will cause participants and the potential dissemination of these false and misleading statements will cause participants and the potential dissemination of these false and misleading to the SEC to take quick and decisive action on these matters. Best Regards.

Larry

----- Original Mcssage ------

From: Richard Edelman Date: Jan 22, 2013 4:05:14 PM Subject: ESBA Reit Vote and SEC information To: Richard Edelman <empirestatebuildinginvestors@gmail.com>

Hello Empire State Building Associates LLC (ESBA) Investors,

Today begins the vote to decide the future of your ownership of the Empire State Building.

All of you should be receiving a 4 inch deep mail package with the Reit information from Malkin Holdings LLC.

Late last week, the January issue of EmpireStateBuildinginvestors.com Newsletter was mailed to participant investors in Empire State Building Associates LLC. Hopefully you received a copy.

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That January Newsletter contains information directly from the REIT papers you received today from Malking Holdings LLC.

I believe that information makes a compelling case for a NO Vote. Most ESBA investors I have spoken to agree that a NO Vote is best for them too.

I'd like to mention the role of the SEC in helping ESBA investors obtain the valuable information needed to understand what is going on with this Vote.

I'm very familiar with what the SEC has done to review the Reit papers you received today. This isn't something I have spoke about publicly till now.

On March 1, 2012, almost a year ago, I meet with the SEC staff who were about to review the then new SEC filing for the Reit. That meeting was at SEC headquarters in Washington D.C. At a later date I will reveal the details of what has transpired over these many months.

I bring this up now because today, January 22, 2013, I once again met with the SEC at their Washington DC headquarters to talk about the Reit Vote. The meeting took place at 11 am, and lasted for about an hour. Attending were two SEC attorney's from the Real Estate Section, one from Mergers and Acquisitions, two CPA's and a staff member from Enforcement Liaison.

The number one issue discussed today revolved around how Malkin Holdings LLC or their representatives portray whether there are any risks in Voting No to the REIT.

The Reit prospectus clearly states on page 2;

"....you will not be subject to a buyout merely by voting "AGAINST" or "ABSTAINING" on the consolidation or third-party portfolio transaction, or by not voting."

That is what you should be hearing in any and all communications, including phone calls from Mackenzie Partners, the solicitation firm hired by Malkin Holdings to conduct the vote.

There have been early reports of ESBA investors being told instead;

'A Yes vote is the only sure way to guarantee you won't lose your shares'

If any investor receives a call from Malkin Holdings representatives and are told anything similar to the previous sentence, please ask the caller their name/phone number and write it down.

Then pick up your phone and call or email the SEC and tell them what happened. They are VERY interested in hearing from ESBA investors concerning this.

In most cases an SEC team will call you back within an hour of you contacting them.

Here's the SEC contact information:

Tom Kluck 202-551-3233 kluckt@sec.gov

As always, I appreciate all the great positive feedback from investors, your kind words have helped me through some of the more difficult times this past year.

Thank you and here is to continued ownership of the Empire State Building by the participant investors in Empire State Building Associates LLC (ESBA)!

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### Description of False and Misleading Statements from Steven Edeleman

#### Conference Call on January 17, 2013 at 7:00 P.M. EST

On January 17, 2013, another conference call was hosted by Steven Edelman. This conference call was advertised by Richard Edelman in his newsletter and website described below and through emails to participants. The call lasted approximately 3 hours and 40 minutes. He claimed that there were several hundred participants in Empire State Building Associates, L.L.C. ("ESBA") on this conference call. Importantly, he also announced at the beginning of the call that he was recording this call. Several representatives of Malkin Holdings listened to this conference call and are the source of the statements contained in this memorandum.

His cousin, Richard Edelman, sent out a newsletter that was received by many, if not all, participants (by both mail and email) prior to this conference call. One item in this newsletter highlighted and advertised the conference call and provided conference call dial-in information. Additionally, Richard Edelman's website, *empirestatebuildinginvestors.com*, advertised the conference call as well. Further, Richard Edelman was an active participant on the call. All participants on the call were muted, and Steven Edelman allowed them to be unmuted to speak. Unlike other participants who spoke on the call, Richard Edelman was not brought onto the call by Steven Edelman. Richard Edelman inserted himself into two conversations between Steven Edelman and participants which indicates he had the independent ability to speak on the call different from other participants. We are emphasizing these points to provide further support for our belief that Richard and Steven Edelman are working together in concert as part of a dissident solicitation group actively campaigning against the proposed consolidation transaction.

The following is a non-exclusive list of some of the more material false and misleading statements made on the conference call:

#### I. Exchange Value

Steven Edelman stated that the appraised value of a unit in ESBA was approximately \$330,000 but that after you subtract taxes, fees to management, commissions to management and the override it is more in the range of \$200,000 to \$225,000. This is a false and misleading statement. The prospectus/consent solicitation statement, which is included as part of the Registration Statement on Form S-4 (the "S-4"), clearly provides on page 5 that the exchange value per \$10,000 original investment in ESBA after taking into account those who agreed to a voluntary override is \$323,803. There are no additional fees, commissions or other costs. The Edelmans have been characterizing the overrides as commissions to create a negative impression, and now they appear to be autempting to suggest that there are commissions or fees in addition to the overrides. There are no taxes payable at the time of the consolidation for participants who elect to receive operating partnership units. Steven Edelman cannot have any basis for making these statements and he is intentionally, or recklessly, trying to create the misimpression that the exchange value is lower by approximately 40%. At a later part of the call, he somewhat contradicted himself by saying the exchange value is \$320,000 but you need to back out the override. This is false and his intentional or reckless knowledge of important aspects of the deal is creating misinformation for many participants. The prospectus/consent solicitation

statement clearly states on page 5 that the \$323,803 exchange value is after the override. The prospectus/consent solicitation statement presents the exchange value both after the voluntary override and for those who the voluntary override does not apply. We ask the Staff to have Steven Edelman promptly and publicly correct this statement.

#### 11. Buyout Provisions

- Steven Edelman discussed the buyout mechanics on several occasions during the conference call.
  - Steven Edelman stated there is no discussion in the S-4 that discusses the procedures or process with respect to the buyout in which ten days notice is required to be given after receipt of the requisite super-majority vote to participants who voted "no" or did not vote and in which to submit a "yes" vote to avoid the buyout. This is a false statement. The prospectus/consent solicitation statement has many references to the buyout procedures (for example on pages 14 and 90-92), and added several additional prominent disclosures in several additional locations that the Staff specifically asked for such disclosure to be made.
  - Steven Edelman asserted that the Malkins have threatened investors, including elderly investors, that if they vote "no" then such investors will lose their investments. This is a false statement. No such threats have been made or will be made. Steven Edelman is attempting to scare participants and disparage the Malkins with these falsehoods. The reason for the emphasis on the buyout is to make sure that participants are aware of the buyout and realize that if they vote no and the proposal is approved by the required super-majority, they will need to change their vote following the buyout so they receive the consideration in the consolidation. We ask the Staff to have Steven Edelman promptly and publicly recant this statement.

#### III. Third Party Proposal

Steven Edelman stated that the third-party proposal gives management the power to sell the portfolio to a third party which could include the Malkins and at substantially any price the Malkin's choose. This is a false statement. The prospectus/consent solicitation statement clearly states on the front cover page that the sales price has to be at least 115% of the aggregate exchange value for the subject LLCs, the private entities and the management companies and that ESBA would receive its share of the purchase price proportionate to its percentage of the aggregate exchange value. The prospectus/consent solicitation statement also states on the front cover page that no member of the Malkin family will be an affiliate, consultant, employee, officer or director of the acquiror or its affiliates and that they will receive consideration on the same basis as other participants. We ask the Staff to have Steven Edelman promptly and publicly correct this statement.

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## FILED: NEW YORK COUNTY CLERK 01/28/2013

NYSCEF DOC. NO. 30

# SUPREME COURT OF THE STATE OF NEW YORK COUNTY OF NEW YORK

Index No. 650607/12 (Sherwood, J.)

IN RE EMPIRE STATE REALTY TRUST, INC. INVESTOR LITIGATION

**MEMORANDUM OF LAW** 

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# OBJECTING TO MOTION FOR PRELIMINARY APPROVAL OF SETTLEMENT AND PRELIMINARY CERTIFICATION OF SETTLEMENT CLASS AND

IN SUPPORT OF CROSS MOTION TO INTERVENE AND ALLOW FILING OF COMPLAINT BY CLASS CONSISTING ONLY OF INVESTORS IN EMPIRE STATE BUILDING ASSOCIATES, LLC AND DESIGNATION OF COUNSEL FOR ONLY THAT CLASS SUBMITTED BY PUTATIVE PLAINTIFFS HOPE RATNER, MARY JANE FALES, MARK ESSES, TRUSTEE MILDRED BLUTSTEIN, EMPIRE STATE LIQUIDITY FUND LLC AND CATHY JOHNSON

> MEISTER SEELIG & FEIN LLP Two Grand Central Tower 140 East 45<sup>th</sup> Street, 19<sup>th</sup> Floor New York, New York 10017 Telephone: (212) 655-3500 Attorneys for ESBA Plaintiffs Mary Jane Fales, Hope Ratner, Mark Esses, Mildred Blutstein, as Trustee of the Mildred Blutstein Revocable Trust, Empire State Equity Fund LLC and Cathy Johnson

properties as determined by the so-called "independent valuer" selected by the Malkin Defendants (with no right to a truly independent appraiser).

The REIT will also sell shares of Class A common stock in a public IPO for cash and will

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contribute the net proceeds from the IPO to the Operating Partnership in exchange for Operating

Partnership Units so that the Operating Partnership becomes a subsidiary of the REIT.

The Registration Statement includes a buy-out provision, based on Section 7 of the

Participation Agreements, which threatens to punish Participants in two of three Public Companies

who vote against the Roll-up:

If holders of 80% of the participation interests in any of the three participating groups in Empire State Building Associates L.L.C. or holders of 90% of the participation interests in any of the seven participating groups in 60 East 42nd St. Associates L.L.C. approve the consolidation or third-party portfolio proposal...the agent of any such participating group will purchase on behalf of the subject LLC the participation interest of any participant in such participating group that voted "AGAINST" the consolidation or the third-party portfolio proposal...or that did not submit a consent form, even if the proposal is not approved by the other participating groups in such subject LLC...at a price that would be substantially lower than the exchange value.

Meister Aff., Ex. I at p. 225.

In other words, if an ESBA investor votes against the Roll-up, but holders of 80% of the ESBA Participations approve the deal, the objecting investors can be bought-out at a substantially discounted price. Additionally, though the Roll up has not been approved, the Malkin Defendants charged ESBA over \$10 million in fees relating to the transaction in 2011. Meister Aff., <u>Exh. I.</u> p. F-180-81.

The Helmsley Estate, which owns a majority interest in the ESB's operating Sublesee, ESBC, and various interests in the Private Companies, is getting largely cashed out (as are the remaining owners of ESBC as to their interests therein). In addition, the Helmsley Estate will also

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## Interim Preliminary Work Papers Relating to Property Valuations Delivered by the Independent Valuer to the Supervisor on September 16, 2011

The following are interim preliminary work papers with respect to property valuations submitted by the independent valuer to the supervisor for its review and verification and were not intended to, and did not, reflect the final work product or advice or conclusions of the independent valuer.

The tables that follow also include a summary of projections that were utilized by the independent valuer in calculating the exchange values reflected in these preliminary work papers. The projections included in these interim preliminary work papers were not final and were being prepared solely for the purpose of determining the relative values among the subject LLCs, the private entities and the management companies and to establish exchange values to facilitate the consolidation and should not be relied upon for any other purpose, including without limitation, as an indicator of future performance of the company, the properties, the subject LLCs or the private entities. The final projections used in preparing the exchange values are included as Appendix C-1 to the prospectus/consent solicitation. The projections should not be relied upon in determining the market value or the estimated value of the company after giving effect to the consolidation and the IPO. The actual performance of the properties may be materially different from these projections because of changes in market conditions and many other factors.

Neither the subject LLCs nor the supervisor as a matter of course make public projections as to future performance, earnings or other results beyond the current fiscal year, and the supervisor is especially reluctant to disclose projections for extended periods due to the unpredictability of the underlying assumptions and estimates. The projections with respect to the properties were presented by the independent valuer based on the information provided by management of the supervisor and analysis performed by the independent valuer and reviewed and approved by management of the supervisor.

These projections were not prepared in accordance with published guidelines of the SEC or the guidelines established by the American Institute of Certified Public Accountants for preparation and presentation of financial projections. This information is not fact and should not be relied upon as being necessarily indicative of future results, and readers of this prospectus/consent solicitation are cautioned not to place undue reliance on the prospective financial information. Neither the company's independent registered public accounting firm nor any other independent accountants have examined, compiled or otherwise applied procedures to the projections presented herein or express an opinion or any other form of assurance on them. The summary of the projection is being included in this prospectus/consent solicitation solely because the projections were used by the independent valuer in calculating the illustrative exchange values using the discounted cash flow method to allocate residual value.

The projections were based on numerous assumptions that may prove to be wrong. Important factors that may affect actual results and cause the projections to not be achieved include, but are not limited to, risks and uncertainties relating to the company and other factors described under "Risk Factors" and "Forward-Looking Statements." The projections also reflect assumptions as to certain business decisions that are subject to change. As a result, actual results may differ materially from those contained in the projections. Accordingly, there can be no assurance that the projections will be realized.

Certain of the prospective financial information set forth herein may be considered non-U.S. GAAP financial measures. The independent valuer believed this information could be useful in valuing the properties. Non-U.S. GAAP financial measures should not be considered in isolation from, or as a substitute for, financial information presented in compliance with U.S. GAAP, and non-U.S. GAAP financial measures may not be comparable to similarly titled amounts used by other companies.

The inclusion of the summary of the projections in this prospectus/consent solicitation should not be regarded as an indication that any of the company, the subject LLCs or the supervisor or their respective affiliates, advisors or representatives considered the projections to be predictive of actual future events, and the projections should not be relied upon as such. None of the company, the subject LLCs or the supervisor or their respective affiliates, advisors, officers, partners or representatives can give you any assurance that actual results will not differ from the projections, and none of them undertakes any obligation to update or otherwise revise or reconcile the projections to reflect circumstances existing after the date the projections are shown to be in error. None of the company, the supervisor and the subject LLCs intend to make publicly available any update or other revision to the projections. None of the company, the supervisor and the subject LLCs or their respective affiliates, advisors, officers, directors, partners or representatives has made or makes any representation to any participant or other person regarding the company's or the subject LLCs, the private entities, the management companies or any of their affiliates has made any representation to the company concerning the projections.

Project Legacy: D&P DRAFT Real Property Valuation

Property	Ownership	Fee Simple Value (10 Year Hold)	Leasehold Value (Land)	Leased Fee Value (Building)
112 W 34th Street	Intra Party GL	N/Ā	\$ 188,000,000	\$ 186,000,000
OGCP	Intra Party GL	N/A	\$ 399,000,000	\$ 231,000,000
250 W 57th Street	Intra Party GL	N/A	\$ 168,000,000	\$ 160,000,000
501 7th Avenue	Intra Party GL	Ń/A	\$ 86,000,000	\$ 103,000,000
ESB	Intra Party GL	N/A	\$1,491,000,000	\$1,026,000,000
1333 Broadway	Fee Simple	\$172,000,000	N/A	N/A
1350 Broadway	3rd Party GL	N/A	N/A	\$ 234,000,000
1359 Broadway	Fee Simple	\$180,000,000	N/A	N/A
1400 Broadway	3rd Party GL	N/A	N/A	\$ 340,000,000
500 Mamaroneck	Fee Simple	\$ 44,000,000	N/A	N/A
First Stamford Place	Fee Simple	\$260,000,000	N/A	N/A
10 Bank	Fee Simple	\$ 44,000,000	N/A	N/A
Metro Center	Fee Simple	\$140,000,000	N/A	N/A
Merrittview	Fee Simple	\$ 40,000,000	N/A	N/A
10 Union Square	Fee Simple	\$ 45,000,000	N/A	N/A
East/West Manhattan	Fee Simple	\$ 45,000,000	N/A	N/A
Gotham Retail	Fee Simple	\$ 28,000,000	. N/A	N/A
66-69 Main Street	Fee Simple	\$ 19,000,000	N/A	N/A
103-107 Main Street	Fee Simple	\$ 5,000,000	N/A	N/A

D&P DRAFT-FOR DISCUSSION PURPOSES ONLY

## Interim Preliminary Work Papers Relating to Property Valuations Delivered by the Independent Valuer to the Supervisor on October 4, 2011

The following are interim preliminary work papers with respect to property valuations submitted by the independent valuer to the supervisor for its review and verification and were not intended to, and did not, reflect the final work product or advice or conclusions of the independent valuer.

The tables that follow also include a summary of projections that were utilized by the independent valuer in calculating the exchange values reflected in these preliminary work papers. The projections included in these interim preliminary work papers were not final and were being prepared solely for the purpose of determining the relative values among the subject LLCs, the private entities and the management companies and to establish exchange values to facilitate the consolidation and should not be relied upon for any other purpose, including without limitation, as an indicator of future performance of the company, the properties, the subject LLCs or the private entities. The final projections used in preparing the exchange values are included as Appendix C-1 to the prospectus/consent solicitation. The projections should not be relied upon in determining the market value or the estimated value of the company after giving effect to the consolidation and the IPO. The actual performance of the properties may be materially different from these projections because of changes in market conditions and many other factors.

Neither the subject LLCs nor the supervisor as a matter of course make public projections as to future performance, earnings or other results beyond the current fiscal year, and the supervisor is especially reluctant to disclose projections for extended periods due to the unpredictability of the underlying assumptions and estimates. The projections with respect to the properties were presented by the independent valuer based on the information provided by management of the supervisor and analysis performed by the independent valuer and reviewed and approved by management of the supervisor.

These projections were not prepared in accordance with published guidelines of the SEC or the guidelines established by the American Institute of Certified Public Accountants for preparation and presentation of financial projections. This information is not fact and should not be relied upon as being necessarily indicative of future results, and readers of this prospectus/consent solicitation are cautioned not to place undue reliance on the prospective financial information. Neither the company's independent registered public accounting firm nor any other independent accountants have examined, compiled or otherwise applied procedures to the projections presented herein or express an opinion or any other form of assurance on them. The summary of the projection is being included in this prospectus/consent solicitation solely because the projections were used by the independent valuer in calculating the illustrative exchange values using the discounted cash flow method to allocate residual value.

The projections were based on numerous assumptions that may prove to be wrong. Important factors that may affect actual results and cause the projections to not be achieved include, but are not limited to, risks and uncertainties relating to the company and other factors described under "Risk Factors" and "Forward-Looking Statements." The projections also reflect assumptions as to certain business decisions that are subject to change. As a result, actual results may differ materially from those contained in the projections. Accordingly, there can be no assurance that the projections will be realized.

Certain of the prospective financial information set forth herein may be considered non-U.S. GAAP financial measures. The independent valuer believed this information could be useful in valuing the properties. Non-U.S. GAAP financial measures should not be considered in isolation from, or as a substitute for, financial information presented in compliance with U.S. GAAP, and non-U.S. GAAP financial measures may not be comparable to similarly titled amounts used by other companies.

The inclusion of the summary of the projections in this prospectus/consent solicitation should not be regarded as an indication that any of the company, the subject LLCs or the supervisor or their respective affiliates, advisors or representatives considered the projections to be predictive of actual future events, and the projections should not be relied upon as such. None of the company, the subject LLCs or the supervisor or their respective affiliates, advisors, officers, directors, partners or representatives can give you any assurance that actual results will not differ from the projections, and none of them undertakes any obligation to update or otherwise revise or reconcile the projections to reflect circumstances existing after the date the projections were generated or to reflect the occurrence of future events even in the event that any or all of the assumptions underlying the projections are shown to be in error. None of the company, the supervisor and the subject LLCs or their respective affiliates, advisors, officers, directors, partners, advisors, officers, directors, partners or representatives has made or makes any representation to any participant or other person regarding the company's or the subject LLCs ultimate performance compared to the information contained in the projections or that forecasted results will be achieved. None of the subject LLCs, the private entities, the management companies or any of their affiliates has made any representation to the company concerning the projections.



For the Year Ending Annual Cash Flow P.V. of Cash Flow @ 9.25% Net Operating Income

Year 1	Jun-2012	(\$ 6,245,714)	(\$_5,716,901)	1
Year 2	Jun-2013	11,989,139	10,044,888	2
Year 3	Jun-2014	15,160,295	11,626,348	3]
Year 4	Jun-2015	15,632,797	10,973,645	4
Year 5	Jun-2016	16,127,608	10,362,457	5]
Year б	Jun-2017	16,188,150	9,520,693	6
Year 7	Jun-2018	16,236,000	8,740,352	7.]
Year 8	Jun-2019	13,410,031	6,607,820	8_
Year 9	Jun-2020	14,642,781	6,604,357	9]
Year 10	Jun-2021	16,757,257	<u>6,918,126</u>	10
Year 11	Jun-2022 NOI		- <u> </u>	18,480,331 11
Total Cash Flow		129,898,344	75,681,785	
Terminal Cap @		248,528,589	102,603,434	
	7.25%			· -
Selling Costs @			میں دونے ہوئے ہیں۔ مربقہ میں میں میں میں بائی مواد ہے	
	2.50%			
Total Property Present Value	·		\$ 178,285,220	
Rounded to Thousands			<u>\$ 178,000,000</u>	
Per SqFt			475.47	
Percentage Value Distribution				
Cash Flow		* .	42.4%	
Reversion			57.6%	

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	1	A DEC	T and	112 West 34th	Marc
				Street Company	
	N/A 112 West 34th	N/A	<u> </u>		\$00.01
<b>^</b>	112 West 34th Street Associates	0 (ng,	NIA	NIA	NA.
in e	60 East 42nd St. Associates LLC	8.00%		Lincoln Building	8.50%
، دە		8.25%	<u>ہ</u>	Fisk Building Associates LLC 501 Seventh	8.75%
N/A\$96,000,000	Assoc	8. <u>5</u> 0%	\$_83,000,000	Avenue Associates	9.00%
<u>s</u>	Em	8.25%	\$1,081,000,000	Empire State Building Company LLC <sup>2</sup>	8.75%
		NIA .	NIA		`. N/A
	N/A		2	1350 Broadway	1
2 <sup>2</sup>	N/A	N/A		N/A	NA
	N/A	NIA	337,000	1400 Broadway Associates LLC	9.50%
7.50% N/A	N/A		NA	N/A	NA
			N/A	N/A	NVA
NIA	1	N/A		N/A	NA
NIA		N/A		N/A	NVA
	A/N	N/A	N/A	N/A	NA
					ł
7.00% N/A	NIA	N/A	N/A	NIA	NIA
7.50%	N/A		N/A	. N/A	N/A
6.50% N/A	N/A	N/A	N/A	NIA	NA
• • •	AN	N/A	AIN .	N/A	A'N
	A/N	NIA	N/A	N/A	NIA
7,25%NA			N/A	N/A	N/A
7.25% N/A	NA	1	1	N/A	NIA
N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A	S 190,000,000 S 390,000,000 S 181,000,000 S1,428,000,000 S1,428,000,000 N/A N/A N/A N/A N/A N/A N/A N/A	S         190,000,000         Street Associates LLC           S         390,000,000         Associates Associates LLC           S         181,000,000         Associates Strenth & 37th Street Associates Building           S         96,000,000         Associates Street & 37th Street & 37th St	S         190,000,000         Street Associates LLC         9,50%           S         390,000,000         Associates LLC         8,00%           S         181,000,000         Associates LLC         8,00%           S         181,000,000         Associates LLC         8,00%           S         96,000,000         Associates LLC         8,00%           S         96,000,000         Associates LLC         8,25%           S         1,428,000,000         Associates LLC         8,25%           N/A         N/A         N/A         N/A           N/A         N/A	S         190,000,000         Surceit Associates LLC         9,50%           S         390,000,000         Associates LLC         8,00%         5,30%           S         181,000,000         Associates LLC         8,20%         5,10           N/A         N/A         N/A         N/A         N/A         N/A           N/A         N/A         N/A         N/A         N/A         N/A           N/A         N/A         N/A         N/A         N/A         S           N/A         N/A         N/A         N/A         N/A         N/A           N/A <t< td=""><td>S         190,000,000         Street Associates LLC         9.50%         N/A         Lincoln Building Associates LLC         8.00%         5.324,000,000         Associates Associates LLC         8.00%         5.324,000,000         Associates Associates LLC         Associates Building         Associates Associates LLC         8.00%         5.324,000,000         Associates Associates LLC         8.00%         5.324,000,000         Associates Associates LLC         Associates Building Con St 428,000,000         Associates Associates LLC         8.25%         5.150,000,000         Associates Associates Building Con St 428,000,000         Associates Associates Associates LLC         N/A         N/A         N/A         N/A         N/A         Avenue Asso Avenue Asso Building Con Associates           N/A         N/A         N/A         N/A         N/A         N/A         Avenue Asso Avenue Asso Building Con Associates         I350 Boo Associates           N/A         N/A         N/A         N/A         N/A         N/A         I350 Boo Associates         I350 Boo Associates           N/A         N/A         N/A         N/A         N/A         N/A         I350 Boo Associates         I350 Boo Associates           N/A         N/A         N/A         N/A         N/A         N/A         N/A         I350 Boo Associates         I360 Boo Associates</td></t<>	S         190,000,000         Street Associates LLC         9.50%         N/A         Lincoln Building Associates LLC         8.00%         5.324,000,000         Associates Associates LLC         8.00%         5.324,000,000         Associates Associates LLC         Associates Building         Associates Associates LLC         8.00%         5.324,000,000         Associates Associates LLC         8.00%         5.324,000,000         Associates Associates LLC         Associates Building Con St 428,000,000         Associates Associates LLC         8.25%         5.150,000,000         Associates Associates Building Con St 428,000,000         Associates Associates Associates LLC         N/A         N/A         N/A         N/A         N/A         Avenue Asso Avenue Asso Building Con Associates           N/A         N/A         N/A         N/A         N/A         N/A         Avenue Asso Avenue Asso Building Con Associates         I350 Boo Associates           N/A         N/A         N/A         N/A         N/A         N/A         I350 Boo Associates         I350 Boo Associates           N/A         N/A         N/A         N/A         N/A         N/A         I350 Boo Associates         I350 Boo Associates           N/A         N/A         N/A         N/A         N/A         N/A         N/A         I350 Boo Associates         I360 Boo Associates

## Project Legacy: D&P DRAFT Real Property Valuations (as of July 1, 2011)

S E E

Includes Empire State Building Inc. Terminal Capitalization Rate used in 10-year hold valuation.





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	\$3,989,868		\$_294,000,000		\$ 618,000,000		Property OGCP 250 W 57th 112 W 34th (Intra) 112 W 34th (3rd) 501 7th Avenue ESB 1350 Broadway 1400 Broadway
112 W 34th (3rd Party) Year	Future FS Value FS Value Today Total CF PV to Ground Lessor	112 W 34th (Intra-Party) Year Period Ending Basic rent Additional/Primary Rent Overage Rent	Basic rent Additional/Primary Rent Overage Rent Future FS Value FS Value Today Total CF PV to Ground Lessor Check (Land)	250 W 57th Year Period Ending	Future FS Value FS_Value Today Total CF PV to Ground Lessor Check (Land)	OGCP Year Period Ending Basic rent Additional/Primary Rent Overage Rent	Property DGCP 250 W 57th 112 W 34th (Intra) 112 W 34th (3rd) 501 7th Avenue ESB 1350 Broadway 1400 Broadway 1400 Broadway
LXD I	1,512,306	LXD Jun-12 756,026 — 756,280	28,000 752,000 181,000,000	LXD I Jun-12	5,538,685 390,000,000	LXD 1 Jun-12 24,000 1,053,800 4,460,885	
6/10/2077 2	5,650,818	6/10/2077 2 Jun-13 756,026 4,894,792	28,000 752,000 4,011,897 4,791,897 —	9/30/2103 2 Jun-13	9,439,736	9/30/2083 2 Jun-13 24,000 1,053,800 8,361,936	
ω	7,592,806	3 Jun-14 756,026 	28,000 752,000 7,442,036 8,222,036	3 Jun-14	15,028,553	3 Jun-14 24,000 1,053,800 13,950,753	R
4	8,276,314	4 Jun-15 861,026 		4 Jun-15	18,098,054	4 Jun-15 24,000 1,053,800 17,020,254	Discount         Building Size           Rates         Size           8.00%         1,343,475           8.25%         560,879           9.50%         784,026           8.00%         2,974,880           7.00%         430,138           7.50%         954,615           3.0%         per annum
S	:	5 Jun-16 	28,000 752,000 9,314,327 10,094,327	5 Jun-16	18,098,054 20,785,330	5 Jun-16 24,000 1,053,800 19,707,530	Building Size 1,343,475 560,879 784,026 503,545 2,974,880 430,138 954,615 2er annum
6	13,220,439	6 Jun-17 861,026 	28,000 752,000 9,710,075 10,490,075	<u> </u>	20,970,991	6 Jun-17 24,000 1,053,800 19,893,191	H 1.5%

ESB Year Period Ending Basic rent Additional/Primary Rent Overage Rent, Future FS Value \$2,230,000,000 FS Value Today Total CF PV to Ground Lessor	5017th Avenue Year Period Ending Basic rent Additional/Primary Rent Overage Rent Future FS Value S_161,000,000 FS Value Today Total CF PV to Ground Lessor PSF Check Land	Period Ending Rent Future FS Value \$ 388,010,132 FS Value Today Total CF PV to Ground Lessor Cap Rate
LXD Jun-12 6,018,750 6,018,750 5,018,750 \$1,428,000,000	LXD Jun-12 360,000 2,327,831 2,687,831 2,687,831 96,000,000 191	Jun-12 840,000 840,000 26,000,000 3.2%
1/5/2076 Jun-13 5,957,188 5,957,188	<sup>3/31/2100</sup> 2 Jun-13 360,000 2,149,612 2,509,612	Jun-I3 * 840,000 - 840,000
<sup>3</sup> Jun-14 5,895,625 34,471,042	3 Jun-14 360,000 3,991,782 4,351,782	Jun-14 840,000 840,000
<sup>3</sup> Jun-14 Jun-15 Jun-16 Jun-17 5,895,625 5,895,625 5,895,625 34,471,042 67,438,556 74,069,649 80,956,898 40,366,667 73,334,181 79,965,274 86,852,523	4 360,000 5,230,905 5,590,905	Jun-15 735,000 - 735,000
5,895,625 74,069,649 79,965,274	s Jun-16 360,000 5,447,043 5,807,043	Jun-16 735,000 735,000
6 5,895,625 80,956,898 86,852,523	<sup>6</sup> 360,000 24,947 384,947	Jun-17 735,000 735,000

	 \$ 388,010,132	\$ 3,989,868	\$_294,000,000	\$61 <u>8,000</u> ,000
S01 7th Avenue Year Period Ending Basic rent	112 W 34th (3rd Party) Year Period Ending Rent Future FS Value FS Value Total CF PV to Ground Lessor Cap Rate	112 W 34th (Intra-Party) Year Period Ending Basic rent Additional/Primary Rent Overage Rent Future FS Value FS Value FS Value Total CF PV to Ground Lessor	250 W 57th Year Period Ending Basic rent Additional/Primary Rent Overage Rent Future FS Value FS Value Today Total CF PV to Ground Lessor Check (Land)	OGCP Year Period Ending Basic rent Additional/Primary Rent Overage Rent Future FS Value FS Value FS Value Total CF PV to Ground Lessor Check (Land)
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LXD 7 Jun-18 360,000	LXD 7 Jun-18 735,000 735,000 26,000,000	LXD 7 Jun-18 861,026 14,566,725 14,566,725 15,427,751	LXD 7 Jun-18 10,205,631 10,985,631 10,985,631 10,985,631	LXD 7 Jun-18 24,000 1,053,800 21,864,607 22,942,407 390,000,000
3/31/2100 8 Jun-19 360,000	6/10/2077 8 Jun-19 735,000 735,000	6/10/2077 8 1un-19 861,026 19,760,983 20,622,009	9/30/2103 8 Jun-19 28,000 752,000 9,986,394 10,766,394	9/30/2083 <sup>8</sup> Jun-19 24,000 1,053,800 22,651,870 23,729,670
9 Jun-20 360,000	9 Jun-20 735,000 735,000	<sup>9</sup> Jun-20 861,026 20,177,703 21,038,729	9 3un-20 752,000 9,822,390 10,602,390	9 Jun-20 1,053,800 23,926,203 25,004,003
10 Jun-21 360,000	Jun-21 - 735,000 - 735,000 -	<sup>10</sup> Jun-21 861,026 21,152,256 22,013,282	Jun-21 28,000 752,000 10,850,231 11,630,231	10 Jun-21 24,000 1,053,800 24,580,413 25,658,213
11 Jun-22 360,000	11 Jun-22 735,000 735,000	11 Jun-22 861,026 20,561,380 21,422,406	11 Jun-22 28,000 752,000 13,134,990 13,914,990	11 Jun-22 24,000 1,053,800 23,680,024 24,757,824
12 Jun-23 360,000 <sup>3</sup>	12 Jun-23 735,000 735,000	12 Jun-23 861,026 21,372,716 22,233,742	12 Jun-23 28,000 752,000 13,908,748	12 Jun-23 24,000 1,053,800 26,335,945 27,413,745

\$2,230,000,000		\$ 161,000,000	
Future FS Value FS Value Today Total CF PV to Ground Lessor	ESB Year Period Ending Basic rent Additional/Primary Rent Overage Rent	Future FS Value FS Value Today Total CF PV to Ground Lessor PSF Check Land	Additional/Primary Rent Overage Rent
			•
92,412,003 \$ 1,428,000,000	LXD 7 Jun-18 - 5,895,625 	7,032,531 96,000,000	6,672,531
93,528,293 95,035,	1/5/2076 8 Jun-19 5,895,625 	7,669,616	
95,035,189	9 Jun-20 5,895,625 	5,642,790	
189 103,147,642	9 10 11 Jun-20 Jun-21 Jun-22 5,895,625 5,895,625 5,895,625 89,139,564 97,252,017 103,018,263	7,265,621	
108,913,888		8,301,467	
112,564,553 -	12 Jun-23 5,895,625 — 106,668,928	8,289,243	7,929,243

501 7th Avenue Year Period Ending Basic rent	\$_388,010,132 Future FS Value Future FS Value Total CF PV, to Ground Lessor Cap Rate	PV,to Ground Lessor 112 W 34th (3rd Party) Year Period Ending	Future FS Value \$3,989,868 FS Value Today Total CF	Basic rent Additional/Primary Rent Overage Rent	112 W 34th (Intra-Party) Year Period Ending	Future FS Value \$_294,000,000 FS Value Today Total CF PV to Ground Lessor Check (Land)	Additional/Primary Rent Overage Rent	250 W 57th Year Period Ending	S618,000,000 Future FS Value S618,000,000 FS Value Today Total CF PV to Ground Lessor Check (Land)	Basic rent Additional/Primary Rent Overage Rent	OGCP Year Period Ending
LXD 13 Jun-24 360,000	735,000 735,000 26,000,000	190,000,000 LXD 13 Jun-24	24,592,139	861,026	LXD 13 Jun-24	15,926,076	28,000 752,000 15,146,076	LXD 13 Jun-24	30,856,467	24,000 1,053,800 29,778,667	LXD 13 Jun-24
3/31/2100 14 Jun-25 360,000	735,000 735,000	6/10/2077 14 Jun-25	22,662,607	861,026	6/10/2077 14 Jun-25	15,709,650	28,000 752,000 14,929,650	9/30/2103 14 Jun-25	31,831,842	24,000 1,053,800 30,754,042	9/30/2083 14 Jun-25
15 Jun-26 360,000	735,000	15 Jun-26	24,218,351	861,026	15 Jun-26	17,024,983	28,000 752,000 16,244,983	15 Jun-26	33,351,307	24,000 1,053,800 32,273,507	15 Jun-26
16 Jun-27 360,000	735,000	16 Jun-27	17,092,048	861,026	16 Jun-27	17,333,976	28,000 752,000 16,553,976	16 Jun-27	T s la c	24,000 1,053,800 33,721,431	16 Jun-27
17 Jun-28 360,000	735,000	17 Jun-28	22,993,133	861,026	17 Jun-28	17,789,380	28,000 752,000 17,009,380	17 Jun-28	35,324,607	24,000 1,053,800 34,246,807	17 Jun-28
18 Jun-29 360,000	735,000 ] 735,000	18 Jun-29	28,654,201	861,026 27 793 175	18 Jun-29	17,095,098	28,000 ] 752,000 16,315,098	18 Jun-29	36,381,437	1,053,800 35,303,637	18 Jun-29

	\$ 2,230,000,000	* * *	:		1	• •	\$ 161,000,000	
Total CF PV to Ground Lessor	Future FS Value FS Value Today	Additional/Primary Rent Overage Rent	_Basic rent	ESB Year Period Ending	Check Land	Total CF PV to Ground Lessor _	Future FS Value FS Value Today	Additional/Primary Rent Overage Rent
-	* - *	× . ₽ <sup>-</sup>	ı		<b>t</b>			r ,
	•		ı		•	١	• i	!
116,339,837 \$ 1,428,000,000			5,895,625	LXD 13 Jun-24	' '	9,382,178 96,000,000	) , 1	9,022,178
125,037,437			5,895,625	1/5/2076 14 Jun-25	I	9,955,008	,	9,595,008
125,719,104			5,895,625	15 Jun-26	ŀ	10,195,897		9,835,897
130,974,667		 125,079,042	5,895,625	16 Jun-27	1.	3,239,683	•   	
128,946,372		 123,050,747	5,895,625	17 Jun-28	Ì	11,100,608		
113,072,974			5,895,625	18 Jun-29	Ι	11,540,047		11,180,047

501 7th Avenue Year Period Ending Basic rent	Rent Future FS Value \$ 388,010,132 FS Value Today Total CF PV to Ground Lessor Cap Rate	112 W 34th (3rd Party) Year Period Ending	\$ 3,989,868 FS Value Today Total CF PV to Ground Lessor	Year Period Ending Basic rent Additional/Primary Rent Overage Rent	\$_294,000,000 FS Value Today Total CF PV to Ground Lessor Check (Land)	Period Ending Basic rent Additional/Primary Rent Overage Rent Future FS Value	\$ 618,000,000 FS Value Today Total CF PV to Ground Lessor Check (Land)	Basic rent Additional/Primary Rent Overage Rent	OGCP
LXD 19 Jun-30	735,000 735,000 26,000,000	LXD 19 Jun-30	29,859,554	19 Jun-30 861,026 	18,156,199	120 19 19 28,000 28,000 752,000 17,376,199	37,333,745	Jun-30 24,000 1,053,800 36,255,945	
3/31/2100 20 Jun-31 360,000	735,000 735,000	6/10/2077 20 Jun-31	30,311,024	20 Jun-31 861,026  29,449,998	18,252,622	9/30/2103 Jun-31 28,000 752,000 17,472,622	38,432,350	Jun-31 24,000 1,053,800 37,354,550	9/30/2083 20
21 Jun-32 360,000	735,000 735,000	21 Jun-32	29,799,995	21 Jun-32 861,026 	20,465,748	21 Jun-32 	34,543,488	Jun-32 24,000 1,053,800 33,465,688	21
22 Jun-33 360,000	735,000 735,000	22 Jun-33	30,494,348	22 Jun-33 861,026 29,633,322	18,472,047	22 Jun-33 	38,083,293	Jun-33 24,000 1,053,800 37,005,493	22
23 Jun-34 360,000	735,000 735,000	23 Jun-34	32,822,285	23 Jun-34 861,026 	21,221,658	23 Jun-34 28,000 752,000 20,441,658	41,549,056	Jun-34 24,000 1,053,800 40,471,256	23
24 Jun-35 360,000	,735,000 735,000	24 Jun-35	31,046,221	24 Jun-35 - 861,026 	21,201,728	24 Jun-35 28,000 752,000 20,421,728	43,123,791 	Jun-35 24,000 1,053,800 42,045,991	24

Total CF PV to Ground Lessor	Future FS Value \$ 2,230,000,000 FS Value Today	Additional/Primary Rent	- Basic rent	Year Period Ending	ESB	PSF Check Land		Future FS Value	Overage Rent	Additional/Primary Rent
143,530,925 \$1,428,000,000		 137,635,300	5,895,625	19 Jun-30	LXD		9,483,131 96,000,000	1	9,123,131	ł
160,525,521		 154,629,896	5,895,625	20 Jun-31	1/5/2076	.	9,525,469	1	9,165,469	1
164,288,476	1 1 1	 158,392,851	5,895,625	21 Jun-32		: ' 	12,249,056		11,889,056	1
167,352,761		 161,457,136	5,895,625	22 Jun-33			10,990,152		,056 _ 10,630,152	I
163,956,005	;	 158,060,380	5,895,625	23 Jun-34		•	12,478,585		12,118,585	1
172,948,260	•	167,052,635	5,895,625	24 Jun-35			13,372,479		13,012,479	1

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501 7th Avenue Year Period Ending Basic rent	reriod Ending Period Ending Rent Future FS Value Future FS Value Total CF PV to Ground Lessor Cap Rate	112 W 34th (Intra-Party) Year Period Ending Basic rent Additional/Primary Rent Overage Rent Future FS Value For Value Total CF Py, to Ground Lessor	250 W 57th Year Period Ending Basic rent Additional/Primary Rent Overage Rent Future FS Value Foure FS Value Total CF PV, to Ground Lessor Check (Land)	OGCP Year Period Ending Basic rent Additional/Primary Rent Overage Rent Future FS Value Total CF PV_to Ground Lessor Check (Land)
LXD 25 Jun-36 360,000	LXD 25 Jun-36 735,000 735,000 735,000	LXD 25 Jun-36 861,026 33,347,912 34,208,938 190,000,000	LXD 25 Jun-36 28,000 752,000 22,248,170 23,028,170 181,000,000	LXD 23 Jun-36 
3/31/2100 26 Jun-37 360,000	6/10/2077 Jun-37 735,000 735,000	6/10/2077 26 Jun-37 861,026 20,598,378 21,459,404	9/30/2103 26 Jun-37 28,000 752,000 22,960,562 23,740,562	9/30/2083 Jun-37 24,000 1,053,800 45,506,062 46,583,862
27 Jun-38	27 Jun-38 735,000 735,000	<sup>27</sup> J <sub>un-38</sub> 861,026 30,480,03 <u>8</u> 31,341,064	27 Jun-38 28,000 752,000 23,228,417 24,008,417	27 Jun-38 24,000 1,053,800 46,546,567 47,624,367
28 Jun-39 3_60,000	28 Jun-39 735,000 735,000	28 Jun-39 861,026 3 <u>6</u> ,767,035	28 Jun-39 752,000 22,388,656 23,168,656	28 Jun-39 1,053,800 47,731,436 48,809,236
29 Jun-40 360,000	29 Jun-40 735,000 735,000	<sup>28</sup> Jun-39 861,026 6,767,035 39,106,699 7,628,061 39,967,725	29 Jun-40 752,000 23,743,653 24,523,653	28 Jun-39 1,053,800 47,731,436 48,809,236 50,384,886
30 Jun-41	30 Jun-41 735,000	30 Jun-41 39,898,049 40,759,075	30 Jun-41 752,000 24,221,069 25,001,069	30 Jun-41 1,053,800 51,096,164

ressor	Basic rent Additional/Primary Rent Overage Rent Future FS Value	ESB Year Period Ending	Check Land	161,000,000 FS Value Today     Total CF     PV to Ground Lessor	Additional/Primary Rent Overage Rent Future FS Value
180,180,279 \$ 1,428,000,000	5,895,625 	LXD 25 Jun-36		13,773,397 96,000,000	13,413,397
191,389,559	5,895,625 — 185,493,934	1/5/2076 26 Jun-37	·	4,541,863	  4,181,863
201,431,334	5,895,625 5,895,625 	27 Jun-38	1	14,830,159	14,470,159
206,181,131	5,895,625 	28 Jun-39	2 1 1 1 1	15,069,817	 _14,709,817
206,181,131 215,455,892	5,895,625 	29 Jun-40		12,777,099	
. 222,644,625	5,895,625 	30 Jun-41	1	12,871,654	12,511,654

	\$ 388,01 <u>0</u> ,132	\$ 3,989,868	\$ 294,000,000	\$_618,000,000
501 7th Avenue Year Period Ending Basic rent	Period Ending Rent Future FS Value FS Value Today Total CF PV to Ground Lessor Cap Rate	112 W 34th (Intra-Party) Year Period Ending Basic rent Additional/Primary Rent Overage Rent Future FS Value FS Value Today Total CF PV to Ground Lessor 112 W 34th (3rd Party)	259 W 57th Year Period Ending Basic rent Additional/Primary Rent Overage Rent Future FS Value FS Value Today Total CF PV to Ground Lessor Check (Land)	OGCP Year Period Ending Basic rent Additional/Primary Rent Overage Rent Future FS Value FS Value Total CF PV to Ground Lessor Check (Land)
LXD 31 Jun-42 	Jun-42 735,000 735,000 26,000,000	LXD 31 Jun-42 861,026 38,970,058 39,831,084 190,000,000	LXD 31 Jm-42 28,000 752,000 27,099,036 27,879,036 27,879,036	LXD 31 Jun-42 24,000 1,053,800 45,441,103 46,518,903 390,000,000
3/31/2100 32 Jun-43 360,000	<sup>3un-43</sup> 735,000 735,000	6/10/2077 32 Jun-43 861,026  41,369,607 42,230,633 	9/30/2103 32 Jun-43 28,000 752,000 24,517,095 	9/30/2083 32 Jun-43 24,000 1,053,800 51,994,662 53,072,462
33 Jun-44 360,000	Jun-44 735,000 735,000	33 Jun-44 	<sup>33</sup> Jun-44 28,000 752,000 27,498,591 28,278,591	33 Jun-44 24,000 1,053,800 52,353,808 53,431,608
34 Jun-45 360,000	Jun-45 735,000 735,000	<sup>34</sup> Jun-45 861,026 41,293,538 42,154,564	34 Jun-45 28,000 752,000 27,580,104 28,360,104	34 Jun-45 24,000 1,053,800 56,753,011 57,830,811
35 Jun-46 360,000	Jun-46 735,000 735,000	35 Jun-46 861,026 46,656,498 47,517,524	зз Јин-46 28,000 752,000 30,492,944 31,272,944	35 Jun-46 24,000 1,053,800 57,236,147 58,313,947
36 Jun-47 360,000	Jun-47 735,000 735,000	36 Jun-47 861,026 28,310,264 29,171,290	36 Jun-47 28,000 752,000 30,227,861 31,007,861	36 Jun-47 24,000 1,053,800 60,834,045 61,911,845

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\$ 2,230,000,000 FS Value Today Total CF PV to Ground Lessor	· · · ·	ESB Year Period Ending	PSH Check Land	\$ 161,000,000 FS Value Today Total CF PV to Ground Lessor	Additional/Primary Rent Overage Rent Future FS Value
•	· · · · · · · · · · · · · · · · · · ·		i	:	
219,428,268 \$ 1,428,000,000	5,895,625 	LXD 31 Jun-42	; ;  •	16,147,141 96,000,000	15,787,141
209,603,422	5,895,625 	1/5/2076 32 Jun-43	.	14,818,533	14,458,533
177,981,641 221,212,651	5,895,625  172,086,016	33 Jun-44	*   *	16,608,731	
221,212,651	5,895,625 	34 Jun-45	; ,	17,945,282	17,585,282
251,728,109	5,895,625 	35 Jun-46	1	18,550,348	
261,291,906	5,895,625 	36 Jun-47	ł	7,610,887	7,250,887

501 7th Avenue Year Period Ending Basic rent	\$_388,010,132_FS Value Today Total CF PV to Ground Lessor Cap Rate		\$3,989,868_FS_Value Today Total CF PV to Ground Lessor	112 W 34th (Intra-Party) Year Period Ending Basic rent Additional/Primary Rent Overage Rent Future FS Value	\$ 294,000,000 FS Value Today Total CF PV to Ground Lessor Check (Land)	250 W 57th Year Period Ending Basic rent Additional/Primary Rent Overage Rent Future FS Value	\$_618,000,000 FS Value Today Total CF PV to Ground Lessor Check (Land)	OGCP Year Period Ending Basic rent Additional/Primary Rent Overage Rent Future FS Value
LXD 37 Jun-48 360,000	735,000	LXD 37 Jun-48 735,000	42,196,345	LXD 37 Jun-48 	32,170,012	LXD 37 Jun-48 28,000 752,000 31,390,012	64,222,014 390,000,000	LXD 37 Jun-48 224,000 1,053,800 63,144,214
3/31/2100 38 Jun-49 360,000	735,000	6/10/2077 38 Jun-49 735,000	43,464,575	6/10/2077 38 Jun-49 	33,123,413	9/30/2103 38 Jun-49 28,000 752,000 32,343,413	66,252,028	9/30/2083 38 Jun-49 24,000 1,053,800 65,174,228
39 Jun-50 360,000	735,000	39 Jun-50 735,000	44,770,852	<sup>39</sup> <sup>Jun-50</sup> 861,026 	34,105,415	39 Jun-50 28,000 752,000 33,325,415	67,723,453 	<sup>39</sup> Jun-50 2,053,800 66,645,653
40 Jun-51 360,000	735,000	40 Jun-51 735,000	46,116,317	40 Jun-51 861,026 	, 35,116,877	40 Jun-51 28,000 752,000 	69,472,693	40 Jun-51 24,000 1,053,800 68,394,893
41 Jun-52 360,000	735,000	41 Jun-52 _735,000	47,502,146	41 Jun-52 861,026 	36,158,684	41 Jun-52 28,000 752,000 35,378,684	72,766,243	41 Jun-52 24,000 1,053,800 71,688,443
42 Jun-53 360,000	735,000	42 Jun-53 735,000 ,	48,929,550	42 Jun-53 861,026 	37,231,744	42 Jun-53 28,000 752,000 36,451,744	74,933,064	42 Jun-53 24,000 1,053,800 73,855,264

Lessor	Basic rent Additional/Primary Rent Overage Rent Future FS Value	ESB Year Period Ending	Check Land	\$ 161,000,000 FS Value Today Total CF PV to Ground Lessor	Additional/Primary Rent Overage Rent Future FS Value
271,809,265 \$ 1,428,000,000	265,913,640	1_XD 37 לעח-48	1 1 1	17,883,969 96,000,000 _	
276,615,633	5,895,625 	1/5/2076 38 Jun-49		20,342,141	- 
282,445,307	5,895,625  _276,549,682	39 Jun-50	l ,	20,013,630	 19,653,630
290,845,232	5,895,625 	40 Jun-51	I	20,609,419	
299,497,155	5,895,625 5,895,625 5,895,625 5,895,625	41 Jun-52	: -]	21,223,082	
308,408,635	5,895,625 	42 Jun-53	, 	21,855,154	

501 7th Avenue Year Period Ending Basic rent	\$_388,010,132_FS_Value Today Total CF PV to Ground Lessor Cap Rate	112 W 34th (3rd Party) Year Period Ending Rent Future FS Value	\$\$PV to Ground Lessor	Basic rent Additional/Primary Rent Overage Rent	112 W 34th (Intra-Party) Year Period Ending	Check (Land)	\$ _294,000,000 FS Value Today Total CF	Basic rent Additional/Primary Rent Overage Rent	250 W 57th Year Period Ending	Check (Land)	\$_618,000,000 FS Value Today Total CF PV to Ground Lessor	Basic rent Additional/Primary Rent Overage Rent	OGCP Year Period Ending
LXD 43 Jun-54 	735,000 26,000,000	LXD 43 Jun-54 735,000	50,399,776	861,026  49,538,750	LXD 43 Jun-54		38,336,997	28,000 752,000 37,556,997	LXD 43 Jun-\$4		77,164,889 390,000,000	24,000 1,053,800 76,087,089	LXD 43 Jun-54
3/31/2100 44 Jun-55 _ 360,000	735,000	6/10/2077 44 Jun-55 735,000	51,914,109	861,026 	6/10/2077 44 Jun-55		39,475,406	28,000 752,000 38,695,406	9/30/2103 44 Jun-55	ا	79,463,668	24,000 1,053,800 78,385,868	9/30/2083 44 Jun-55
45 Jun-56 360,000	735,000	45 Jun-56 735,000_	53,473,872	861,026 	45 Jun-56		40,647,969	28,000 752,000 39,867,969	45 Jun-56	:	81,831,411	24,000 1,053,800 80,753,611	45 Jun-56
46 Jun-57 360,000	735,000	46 Jun-57 735,000	55,080,427	401	46 Jun-57		41,855,708	28,000 752,000 41,075,708	46 Jun-57	1	84,270,187	24,000 1,053,800 83,192,387	46 Jun-57
47 Jun-58	735,000	47 Jun-58 735,000	56,735,180	ίν.	47 Jun-58		43,099,679	28,000 752,000 42,319,679	47 Jun-58	• • •	86,782,125	24,000 1,053,800 85,704,325	47 Jun-58
48 Jun-59 360,000 [	735,000	48 Jun-59 735,000	58,439,574	861,026 	48 Jun-59	1 	44,380,969	28,000 752,000 43,600,969	48 Jun-59	1   •   -	89,369,422	24,000 1,053,800 88,291,622	48 Jun-59

\$ 2,230,000,000 FS Value Today Total CF PV to Ground Lessor	Additional/Primary Rent Overage Rent	ESB Year Period Ending	PSF Check Land	\$ 161,000,000 ES Value Today Total CF PV to Ground Lessor	Additional/Primary Rent Overage Rent
317,587,460 \$ 1,428,000,000	5,895,625 	LXD 43 Jun-54			22,146,189
327,041,649 336,779	5,895,625 	1/5/2076 44 Jun-55	 	23,176,754	
336,779,464	5,895,625 	45 Jun-56		23,867,437	23,507,437
,464 346,809,414 357,140,262 367,781,035	5,895,625 5,895,625 5,895,625 5,895,625 5,895,625 	46 Jun-57	i i	24,578,840 ~	22,816,754 23,507,437 24,218,840 24,951,585
357,140,262	5,895,625 	47 Jun-58	1	25,311,585	
367,781,035	5,895,625  361,885,410	48 Jun-59	 	26,066,313	25,706,313

S01 7th Avenue Year Period Ending Basic rent	\$ 388,010,132 FS Value Today Total CF PV to Ground Lessor Cap Rate	112 W 34th (3rd Party) Year Period Ending Rent	\$ 3,989,868 FS Value Today Total CF PV to Ground Lessor	Year Period Ending Basic rent Additional/Primary Rent Overage Rent	S 294,000,000 FS Value Today Total CF PV to Ground Lessor Check (Land)	• • • •	\$_618,000,000 _FS Value Today Total CF PV to Ground Lessor Check (Land)	OGCP Year Period Ending Basic rent Additional/Primary Rent Overage Rent Future FS Value
LXD 49 Jun-60 	7 26,0	LXD 49 Jun-60 - 73	60,1	49 Jun-60 59,33	45,7	LXD 49 Jun-60 75 44,92	<u>92,0</u> 	LXD 49 Jun-60 2, 1,05 90,95
0,000 <sub>-</sub>	735,000 26,000,000	5,000	60,195,101 (190,000,000)	1,026  4,075	0,00 0,00 0,00	8,000 2,000 0,698	92,034,338 390,000,000	4,000 3,800
3/31/2100 50 Jun-61 360,000	735,000	6/10/2077 50 Jun-61 _735,000	62,003,294	50 Jun-61 861,026 61,142,268	47,060,019	9/30/21/03 50 Jun-61 28,000 752,000 46,280,019	94,779,201	9/30/2083 50 Jun-61 24,000 1,053,800 93,701,401
51 Jun-62 _360,000	735,000	51 Jun-62 735,000	63,865,732	51 Jun-62 . 861,026 	48,460,120	51 Jun-62 28,000 752,000 47,680,120	97,606,410	51 Jun-62 24,000 1,053,800 96,528,610
52 Jun-63 360,000	735,000	52 Jun-63 _ 735,000	65,784,044	52 Jun-63 861,026 	49,902,224	52 Jun-63 28,000 752,000 49,122,224	100,518,435	52 Jun-63 24,000 1,053,800 99,440,635
53 Jun-64 360,000	735,000	53 Jun-64 735,000_	67,759,904	53 Jun-64 861,026 	51,387,590	53 Jun-64 28,000 752,000 50,607,590	103,517,821	53 Jun-64 24,000 1,053,800 102,440,021
54 Jun-65 _360,000	735,000	54 Jun-65 735,000 `	69,795,041	54 Jun-65 861,026 	52,917,518	s4 Jun-65 28,000 752,000 52,137,518	106,607,189	54 Jun-65 24,000 1,053,800 105,529,389

\$ 2,230,000,000 FS Value Today Total CF PV to Ground Lessor	Additional/Primary Rent Overage Rent Future FS Value	ESB Year Period Ending	rsr Check Land	\$ 161,000,000 FS Value Today Total CF PV to Ground Lessor	Additional/Primary Rent Overage Rent Future FS Value
8 8 6 6 7 8			<b>j</b>	3 6	
605 1	<b>)</b>		, .	•	
378,741,032 \$ 1,428,000,000	5,895,625 	LXD 49 Jun-60		26,843,682 96,000,000	26,483,682
<u>390,029,828</u>	5,895,625 	1/5/2076 50 Jun-61	ŀ	27,644,373	 27,284,373
401,657,289	5,895,625 	51 Jun-62	: 	28,469,084	
413,633,573	5,895,625  407,737,948	52 Jun-63	1	29,318,536	28,958,536
425,969,146 438,674,786	5,895,625 5,895,625 5,895,625 	53 Jun-64	: 1	30,193,473	29,833,473
438,674,786	5,895,625  432,779,161	54 Jun-65	، .ا	31,094,657	30,734,657

S01 7th Avenue Year Period Ending Basic rent	\$_388,010,132 FS Value Today Total CF PV to Ground Lessor Cap Rate	112 W 34th (3rd Party) Year Period Ending Rent	\$ 3,989,868 FS Value Today Total CF PV, to Ground Lessor	112 W 34th (Intra-Party) Year Period Ending Basic rent Additional/Primary Rent Overage Rent	\$ 294,000,000 FS Value Today Total CF PV to Ground Lessor Check (Land)	250 W 57th Year Period Ending Basic rent Additional/Primary Rent Overage Rent Future FS Value	\$ 618,000,000 FS Value Today Total CF PV to Ground Lessor Check (Land)	OGCP Year Period Ending Basic rent Additional/Primary Rent Overage Rent Future FS Value
LXD 3/31 55 Jun-66 Ju 360,000 3	735,000	LXD 6/10 55 Jun-46 Ju	71,891,232 74,1	LXD 6/1 55 Jun-66 861,026 71,030,206 73,	54,493,343 56, 181,000,000	LXD 93 55 Jun-66 Ju 28,000 752,000 53,713,343 55,	109,789,237 113,	LXD 9/3 55 Jun-66 Ju 24,000 1,053,800 1, 108,711,437 111,
3/31/2100 56 Jun-67 Ju 360,000	735,000	6/10/2077 56 Jun-67 Ju 735,000	74,050,308 76,27	6/10/2077 56 Jun-67 Ju 861,026 Ju  73,189,282 75,	56,116,444 57,	9/30/2103 56 Jun-67 Ju 28,000 752,000 752,000 55,336,444 57,	113,066,747 116, 	9/30/2083 56 Jun-67 Ju 24,000 1,053,800 11,988,947 115,
57 Jun-68 360,000	735,000	57 Ju⊡-68 _735,000 _	4,157	57 Jun-68 861,026 	57,788,237	57 Jun-68 28,000 752,000 57,008,237	116,442,583 1	57 Jun-68 24,000 1,053,800 15,364,783 _11
58 Jun-69 360,000	735,000	58 Jun-69 _ 735,000	78,564,721	58 Jun-69 861,026_ 	59,510,184	s8 Jun-69 28,000 752,000 58,730,184	119,919,693	58 Jun-69 24,000 1,053,800 _118,841,893
59 Jun-70 + 360,000	735,000	59 Jun-70 735,000	80,924,002	59 Jun-70 861,026 — _ 80,062,976	61,283,790	<sup>59</sup> Jun-70 28,000 752,000 60,503,790	123,501,117	59 Jun-70 24,000 1,053,800 122,423,317
60 Jun-71 360,000	735,000	60 Jun-71 735,000	83,354,062	60 Jun-71 861,026 	63,110,603	60 Jun-71 28,000 752,000 62,330,603	127,189,984	60 Jun-71 24,000 1,053,800 126,112,184

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\$ 2,230,000,000 FS Value Today Total CF PV to Ground Lessor	Additional/Primary Rent Overage Rent Future FS Value	Basic rent	ESB Year Period Ending	PSF Check Land	Future FS Value \$ 161,000,000 FS Value Today Total CF PV to Ground Lessor	Additional/Primary Rent Overage Rent
451,761,595 \$ 1,428,000,000		- 5,895,625	LXD 55 Jm-66	1 1 1 1 1 1 1 1 1 1 1	32,022,876	31,662,876
465,241,009		5,895,625	1/5/2076 56 Jun-67		32,978,943	<u> </u>
465,241,009 479,124,805 493,425,114 508,154,434	473,229,180	5,895,625	57 Jun-68	1	33,963,691	33,603,691
493,425,114	,180, 487,529,489 502,258,809,	5,895,625	58 Jun-69	I	34,977,982	
508,154,434	502,258,809	5,895,625	59 Jun-70	,	36,022,701	 
523,325,632	517,430,007	5,895,625	60 Jun-71		37,098,762	

S01 7th Avenue Year Period Ending Basic rent	112 W 34th (3rd Party) Year Period Ending Rent Future FS Value \$ 388,010,132 FS Value Today Total CF PV to Ground Lessor Cap Rate	112 W 34th (Intra-Party) Year Period Ending Basic rent Additional/Primary Rent Overage Rent Future FS Value \$ 3,989,868 FS Value Today Total CF PV to Ground Lessor	250 W 57th Year Period Ending Basic rent Additional/Primary Rent Overage Rent Future FS Value S 294,000,000 FS Value Today Total CF PV to Ground Lessor Check (Land)	OGCP Year Period Ending Basic rent Additional/Primary Rent Overage Rent Future FS Value S 618,000,000 FS Value Today Total CF PV to Ground Lessor Check (Land)
LXD 61 Jun-72 360,000	LXD 61 Jun-72 735,000 735,000 26,000,000	LXD 61 Jun-72 861,026 84,995,997 85,857,023 190,000,000	LXD 61 Jun-72 28,000 752,000 64,212,222 64,992,222 181,000,000	LXD 61 Jun-72 1,053,800 129,911,716 130,989,516 390,000,000
3/31/2100 62 Jun-73 360,000	6/10/2077 62 7135,000 735,000	6/10/2077 62 Jun-73 861,026 87,574,048  88,435,074	9/30/2103 62 Jun-73 28,000 752,000 -66,150,288 -66,930,288	9/30/2083 62 Jun-73 1,053,800 133,825,235 134,903,035
63 Jun-74 360,000	63 Jun-74 735,000 735,000	63 Jun-74 861,026 90,229,439 91,090,465	63 Jun-74 - 28,000 - 752,000 - 68,146,497 - 68,926,497	63 Jun-74 24,000 1,053,800 137,856,159 138,933,959
64 Jun-75 360,000	64 Jun-75 735,000 - 735,000	64 Jun-75 861,026 92,964,493 93,825,519	64 Jun-75 28,000 752,000 70,202,592 70,982,592	<sup>64</sup> Jun-75 24,000 1,053,800 142,008,010 143,085,810
65 Jun-76 _ 360,000 _	65 Jun-76 735,000 - 735,000 -	65 Jun-76 ,861,026 95,781,598 96,642,624	<sup>65</sup> Jun-76 28,000 72,320,369 73,100,369	65 Jun-76 24,000 1,053,800 146,284,418 147,362,218
66 Jun-77 360,000		66 Jun-77 X 861,026 X 98,683,216 X 28,068,249 X 127,612,491 X	ыл77 28,000 752,000 74,501,681 75,281,681	66 Jun-77 24,000 1,053,800 150,689,117 151,766,917
				•

Future rs value \$2,230,000,000 _ FS Value Today Total CF PV to Ground Lessor	ESB Year Period Ending Basic rent Additional/Primary Rent Overage Rent	PSF Check Land	Future FS Value \$ 161,000,000 FS Value Today Total CF PV to Ground Lessor	Additional/Primary Rent
		· ·	•	. 1
\$38,951,967 \$55,047,091 \$1,428,000,000	LXD 61 Jun-72 5,895,625 533,056,342	; ; ;	38,207,105 96,000,000	37,847,105
555,047,091	LXD 1/5/2076 63 61 62 63 Jun-72 Jun-73 Jun-74 5,895,625 5,895,625 5,895,625 533,056,342 549,151,466 565,729,445	ł	39,348,698	
571,625,070	63 Jun-74 5,895,625 	ł	40,524,539	
588,700,387	64 Jun-75 5,895,625 	I	41,735,655	- 41,375,655
15,007,413,766 588,700,387 15,310,557,748	64.5 Dec-75 2,947,813  300,196,170		42,983,105	42,623,105
		'	44,267,978	43,907,978

-		\$ 161,000,000		· · ·					\$ 294,000,000							\$ 618,000,000	: ! . !	· ·	
PSF Check I and	Total CF PV to Ground Lessor	Future FS Value FS Value Today	Overage Rent	Basic rent	rear Period Ending	501 7th Avenue	Check (Land)	PV to Ground Lessor	Future FS Value FS Value Today	Additional/Primary Rent Overage Rent	Basic rent	Year Period Ending	250 W 57th	Check (Land)	PV to Ground Lessor	Fis Value Today	Additional/Primary Rent Overage Rent	Basic rent	OGCP Year Period Ending
•	45,591,398 96,000,000		45,231,398		67 Jun-78	LXD	1	77,528,431 181,000,000		76,748,431	28,000	67 Jun-78	LXD	1	390,000,000		1,053,800 155,225,958	24,000	LXD 67 Jun-78
	46,954,519		46,594,519	360,000	68 Jun-79	3/31/2100	I	79,842,584		752,000 79,062,584	28,000	68 Jun-79	9/30/2103	I	160,976,704		1,053,800	24,000	9/30/2083 68 Jun-79
	48,358,535		47,998,535		69 Jun-80	:		82,226,161		752,000 81,446,161	28,000	69 Jun-80	5	I			1,053,800 164,712,038	24,000	69 Jun-80
	49,804,671		49,444,671	360,000	70 Jun-81	!		84,681,246	• • •	. 00	28,000 _	70 Jun-81	;		170,747,366		1,053,800	24,000	70 Jun-81
	51,294,191		50,934,191	360,000	71 Jun-82	!	1	84,681,246 87,209,984		752,000 86,429,984	28,000 _	71 Jun-82	<u>!</u>		175,853,620		1,053,800 174,775,820	24,000	71 Jun-82
	52,828,397			360,000	72 Jun-83	:	I	89,814,583		752,000 89,034,583	28,000 .	72 Jun-83	ł		181,113,061		1,053,800	24,000	72 Jun-83

•	•			\$ 388,010,132			\$		\$ 294,000,000			\$ 618,000,000	
	Basic rent	501 7th Avenue Year Decid Ending	PV to Ground Lessor Cap Rate	Future FS Value FS Value Today Total CF	112 W 34th (3rd Party) Year Period Ending Rent	PV to Ground Lessor	Basic rent Additional/Primary Rent Overage Rent Future FS Value FS Value Today Total CF	112 W 34th (Intra-Party) Year Period Ending	FY Value Today FS Value Today Total CF PV to Ground Lessor Check (Land)	Basic rent Additional/Primary Rent Overage Rent	250 W 57th Year Period Ending	Basic rent Additional/Primary Rent Overage Rent Future FS Value FS Value Today Total CF PV to Ground Lessor Check (Land)	OGCP Year Period Ending
	•					•							
	_360,000	LXD 73	26,000,000		LXD	190,000,000	, ,	LXD	92,497,321 181,000,000 —	28,000 752,000 91,717,321	LXD 73 Jun-84	6,000 263,450 46,363,122 5,229,714,253 5,276,346,824 390,000,000	LXD 72.25 Sep-83
•	360,000	3/31/2100 74			6/10/2077			6/10/2077	95,260,540 	28,000 752,000 94,480,540	9/30/2103 74 Jun-85		9/30/2083
	360,000_	75 Im-86							98,106,657	28,000 752,000 97,326,657	75 Jun-86	•	
	360,000	76							101,038,156	28,000 752,000 100,258,156	76 Jun-87		
	360,000	77 58							104,057,601	28,000 752,000 103,277,601	77 Jun-88	•	
	360,000	78		·			:		107,167,629	28,000 752,000 106,387,629	78 Jun-89		

	\$2,230,000,000				\$ 161,000,000		
sor	Future FS Value \$ 2,230,000,000 FS Value Today	Basic rent Additional/Primar Overage Rent	ESB Year Period Ending	PSF Check Land	FS Value Today Total CF PV to Ground Lessor	ary Rent	
\$ 1,428,000,000	:	;		i	• • • • • • • • • • • • • • • • • • •	2 - 2 - 2 - 4 - 4 	
\$ 1,428,000,000			LXD	I	54,408,629 96,000,000		
۰ ۶		-	1/5/2076	I	56,036,268		-
: : :				ł	57,712,736		
:				ł	59,439,498		
		•		I	61,218,063	60,858,063	
• • •	:			1	63,049,985	<u></u> 62,689,985	

			•	\$ 388,010,132				•	\$ 3,989,868	:	1					\$_ 294,000,000	-		1	\$ 618,000,000			
Basic rent	Period Ending	501 7th Avenue	PV to Ground Lessor Cap Rate	FS Value Today Total CF	Rent Future FS Value	Year Period Ending	112 W 34th (3rd Party)	PV to Ground Lessor	FS Value Today	Overage Rent Future FS Value	Additional/Primary Rent	Period Ending	112 W 34th (Intra-Party) Year	Check (Land)	PV to Ground Lessor	FS Value Today	Basic rent Additional/Primary Rent Overage Rent Future FS Value	250 W 57th Year Period Ending	<b>PV</b> to Ground Lessor Check (Land)	FS Value Today Total CF	Overage Rent Future FS Value	Basic rent Additional/Primary Rent	OGCP Year Period Ending
360,000	Jun-90	ar Ly	26,000,000				LXD	190,000,000		, , , ,			LXD	1	181,000,000	110 220 050	28,000 752,000 109,590,958	LXD 79 Jun-90	390,000,000		:		LXD
360,000	Jun-91	3/31/2100		:			6/10/2077	•		i			6/10/2077	ł	113,070,387		28,000 752,000 112,890,387	9/30/2103 80 Jun-91					9/30/2083
360,000	Jun-92	2			•			•						ł	117,000,790	00F 070 FIL	28,000 752,000 116,288,798	81 Jun-92					
360,000	عد Jun-93	63		•										I	120,209,102		28,000 752,000 119,789,162	82 Jun-93					
360,000	Jun-94	ŝ			•			1						I	124,174,007	-	28,000 752,000 123,394,537	83 Jun-94					
360,000	Jun-95	0	L											I	127,000,073	177 000 771	28,000 752,000 127,108,073	84 Jun-95					
360,000	Jun-96	0												I	131,713,013	310 617 161	28,000 752,000 130,933,015	85 Jun-96		-			

	Total CF	\$ 2,230,000,000 _ FS Value Today	Over	Addi	Basi	Period	ESB Year	Chec	PSF	PV_t		\$ 161,000,000 FS V	Futu	, Over	Addi	
	essor	alue Today	age Rent	Additional/Primary Rent	c rent	Period Ending		Check Land		<b>PV_to</b> Ground Lessor		FS Value Today	Future FS Value	Overage Rent	Additional/Primary Rent	
•	\$ 1,428,000,000	•	1 , ,	;			LXD	·	۱ :	96,000,000	64.936.864			64,576,864	,  '	
1	ſ	, ,	•	:			1/5/2076	Į			66.880.350			66,520,350	[	
								I			68.882.141			68,522,141	ļ	
			• •	-				ł			70,943,985			70,583,985	1	
								I			73.067.684			72,707,684		
								: : 			75.255.095			74,895,095		
								:]			77.508.128			77,148,128	ļ	

\$ 388,010,132		\$3,989,868				\$_294,000,000		· · · · · · · · · · · · · · · · · · ·	۲ – ۱	\$ 618,000,000	:	
Rent Future FS Value FS Value Today	112 W 34th (3rd Party) Year Period Ending	FS Value Today Total CF PV to Ground Lessor	Basic rent Additional/Primary Rent Overage Rent	112 W 34th (Intra-Party) Year Period Ending	Lessor Check (Land)	FS Value Today Total CF PV to Ground	Additional/Primary Rent Overage Rent Future FS Value	250 W 57th Year Period Ending Basic rent	PV to Ground Lessor Check (Land)	Future FS Value FS Value Today Total CF	Basic rent Additional/Primary Rent Overage Rent	OG CP Year Period Ending
	LXD	190,000,000		LXD	_ 181,000,000 	135,652,706	752,000 134,872, <u>7</u> 06_	LXD 86 Jun-97 28,000 .	390,000,000	· · ·		LXD
	6/10/2077			6/10/2077	1	139,710,587	752,000 _138,930,587_	9/30/2103 87 Jun-98 28,000				9/30/2083
			•				752,000 143,110,204	88 Jun-99 28,000		• •	;	
i ·					: <b> </b> .	148,195,211	752,000 147,415,211	89 Jun-00 28,000		:		
			· ·			152,629,367	151,	90 Jun-01 28,000		1		
						157,196,548	752,000 156,416,548	91 Jun-02 28,000_		: .	:	
, ;					I	161,900,744	752,000 161,120,744	92 Jun-03 28,000 _		•		
		· · · · · · · · · · · · · · · · · · ·				4,535,150,960	1: 41,49 4,493,41	92.25 Sep-03 7,000			, 	

	Future \$2,230,000,000 - FS Va	Addition Rent Overage	Basic rent	ESB Year	PSF Check Land	PV to	Total	Future 161,000,000 FS Va	Overage	Additiona	501 7th Avenue Year Period Ending	Total CF PV to Cr Lesso Cap Rate
	Future FS Value FS Value Today	Additional/Primary Rent Overage Rent	rent		Land	-	Total CF	Future FS Value FS Value,Today	Overage Rent	Basic rent Additional/Primary	nding	Total CF PV to Ground Lessor Cap Rate
\$1,428,000,000				LXD		96,000,000	79,828,752 8			360,000	LXD 3 86 Jun-97	26,000,000
				1/5/2076			82,218,994 84,6		81,858,994 84,3	360,000 3	3/31/2100 87 87 Jun-98 Jun	
							84,680,944 2,284,270,866			360,000 27	88 88.75 Jun-99 Mar-00	
							0,866			270,000	8 α	
							the state of the s					

Analysis Period	For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 8.50%	Net Operating Income
Yearl	Jun-2012	\$ 9,455,111	\$ 8,714,388	
Year 2	Jun-2013	10,396,336	8,831,223	2
Year 3	Jun-2014	12,543,934	9,820,748 _	37
Year 4	Jun-2015	9,229,017	6,659,421	<u> </u>
Year 5	Jun-2016	11,717,043	7,792,366	51
Year 6	Jun-2017	15,448,639	9,469,167	6
Year 7	Jun-2018	15,255,182	8,618,054	7
Year 8	Jun-2019	15,469,963	8,054,737	8
Year 9	Jun-2020	16,398,090	7,869,110	9
Year 10	Jun-2021	13,150,230	5,816,155	10
Year 11	Jun-2022 NOI			16,965,961 11
Total Cash Flow		129,063,545	81,645,369	
Terminal Cap @	7.25%	228,162,924	100,913,133	in the second
Selling Costs @	· <b>····</b> ····			
	2.50%			-
Total Property Present Value	-	•· - ·-	<u>\$182,558,503</u>	
Rounded to Thousands			\$183,000,000	
Per SqFt	n na an	• · · · · · · · · · · · · · · · · · · ·	\$ 367.76	
Percentage Value Distribution				
Cash Flow	· · ·	· · 😐 🛥	44.72%	-
Reversion			55.28%	

Analysis Period	For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 9.25%	Net Operating Income
Year 1	Jun-2012	\$ 2,810,162	\$ 2,572,231	1
Year 2	Jun-2013	2,357,476	1,975,170	2
Year 3	Jun-2014	3,933,082	3,016,259	3
Year 4	Jun-2015	3,794,338	2,663,485	4
Year 5	Jun-2016	2,339,060	1,502,914	5
Year 6	Jun-2017	1,838,716	<u>1,081,399</u>	6
Year 7	Jun-2018	2,150,832	1,157,861	
Year 8	Jun-2019	2,598,997	1,280,661	
Year 9	Jun-2020	2,886,524	1,301,914	9
Year 10	Jun-2021	3,409,152	1,407,447	
Year 11	Jun-2022 NOI			4,669,460 11
Total Cash Flow		28,118,339	17,959,339	
Ferminal Cap @		60.702.980	25,060,836	
	7.50%			
Selling Costs @			94	
Total Property Present Value	2.50%	المشاهرين فيتعريب المسيعات	\$43,020,176	
Rounded to Thousands			<u>\$43,000,000</u>	
Per SqFt		······································	\$148.52	
Percentage Value Distribution				

Analysis Period	For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 9.25%	Net Operating Income	
Year 1	Jun-2012	\$ 1,166,393	\$ 1,067,637		1
Year 2	Jun-2013	2,043,437	1,712,058		2
Year 3	Jun-2014	3,141,220	2,408,985		3
Year 4	Jun-2015	3,961,915	2,781,118		4
Year 5	Jun-2016	3,505,279	2,252,244 _		5
Year 6	Jun-2017	2,785,531	1,638,247		6
Year 7	Jun-2018_	3,086,588	1,661,608		7
Year 8	Jun-2019	3,340,681	1,646,127		8
Year 9	Jun-2020	2,379,857	1,073,391		9
Year 10	Jun-2021	3,690,493	1,523,596		10
Year 11	Jun-2022 NOI			4,838,167	11
Total Cash Flow		29,101,394	17,765,009		
Terminal Cap @	7.50%	62,896,171	25,966,281	•	
Selling Costs @		· · · • •			•
B	2.50%	• • •	•		
Total Property Present Value			\$43,731,290		
Rounded to Thousands			\$44,000,000		
Per SqFt	-	·	\$195.26		••••••••••••••••••••••••••••••••••••••
Percentage Value Distribution					
Cash Flow	•	• .	40.62%	-	
Reversion			59.38%		

Analysis Period	For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 8.75%	Net Operating Income
Year 1	Jun-2012	\$ 9,565,905	\$ 8,796,234	1
Year 2	Jun-2013	9,783,790	8,272,725	2
Year 3	Jun-2014	8,750,354	6,803,585	. 3]
Year 4	Jun-2015	10,211,357	7,300,732	4
Year 5	/Jun-2016	9,470,571	6,226,297	5]
Year 6	Jun-2017	9,339,130	5,645,869	6_
Year 7	Jun-2018	10,851,844	6,032,519	7]
Year 8	Jun-2019	10,420,869	5,326,842	
Year 9	Jun-2020	10,626,237	4,994,777	9]
Year 10	Jun-2021	9,749,096	4,213,778	10
Year 11	Jun-2022 NOI 🚛			12,469,923 11
Total Cash Flow		98,769,153	63,613,359	
Terminal Cap @		173,688,213	75,071,949	]
	7.00%			
Selling Costs @				
and a supervised of the superv	2.50%			
Total Property Present Value		· · ·	\$138,685,308	· · · · · ·
Rounded to Thousands			\$139,000,000	
Per SqFt		4	\$480.65	
Percentage Value Distribution				
Cash Flow			45.87% 54.13%	

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First Stamford Place Stamford, CT

Software: ARGUS Ver. 15.0.0.54 File: FIRST STAMFORD PLACE CONSOLIDATED DUFF VALUATION FS 9\_8\_111 v0 Property Type: Portfolio: Date: 9/13/11 Time: 2:12 pm Ref#: AAN

Schedule Of Prospective Cash Flow In Inflated Dollars for the Fiscal Year Beginning 7/1/2011

Page: 1

Cash Flow Before Debt	Capital Costs & Reserves	Tenant Improvements Leasing	Net Operating Income Leasing & Capital Costs	General Vacancy Collection Loss	Revenue Total Gross Revenue	Reimbursement Revenue Miscellancous	Rental Revenue Expense	Abatements Scheduled Base	Turnover Vacancy Base Rent	Potential Rental Revenue Absorption &	For the Years Ending Gross Revenue	
<u>5.242.468</u> <u>\$27.018.519</u>	1,489,224 890,635	2,862,609	32,260,987	(453,733) (261,920)	904.825 32.976.640	t 3,853,834	28,217,981	(1,050,457)	(),244,902) _	\$ 30,513,340	Year 1 Jun-2012	
4.511.843 \$ 28,907,837		2,329,754	33,419,680	(512,882) (273,296) 374 419 680	931,968 34,205,858	3,921,559	29,352,331	(575,917)	(8 <u>52</u> ,513)	\$ 30,780,761	Year 2 Jun-2013	
859.646 \$ 33,955,187	113,318 544,811	201,517	34,814,833	(1,306,660) (293,311)	<u>959,931</u> 36,414,804	4,047,865	31,407,008	(39,266)	(13,864)	\$ 31,460,138	Year 3 Jun-2014	In Inti
480,435 \$ 35,306,757	119,352 166,667	194,416	35,787,192	(1,274,199) (301,440)	988,723 37.362.831	4,498,241	31,875,867	(38,618)		\$ 32,000,643	Ycar 4 Jun-2015	In Inflated Dollars for the Fiscal Year Beginning 7/1/2011
<u>697,192</u> \$ 36,006,300	399,999	170,147	36,703,492	(1,325,974) (310,207)	1,018,389	4,913,382	32,407,902	(43,303)		\$ 32,524,449	Year 5 Jun-2016	or the Fiscal
3,095,157 \$ 34,637,304	829,362 850,000	1,415,795	37,732,461	(705,343) (312,143)	1.048,941	5,206,393	32,494,613	(313,837)	(732,268)	\$ 33,540,718	Year 6 Jun-2017	Year Beginnii
2,413,656 \$ 36,409,394	497,521 1.016,001	900,134	38,823,050	(1,235,220) (327,062)	1,080,403	5,489,307	33,815,622	(193,016)	(247,691)	\$ 34,256,329	Year 7 Jun-2018	ng 7/1/2011
6,400,382 . \$ 31,528,739	2,116,059 787,199	3,497,124	37,929,121	(645,176) (310,961)	1,112,821	5,066,069	32,706,368	(827,155)	(1,889,051)	\$ 35,422,574	Year 8 Jun-2019	
4,066,819 \$ 36,276,105	1,298,011 437,199	2,331,609	40,342,924	(941,784) (336,057)	1,146,203	4,860,227	<u>3</u> 2,706,368 35,614,335	(527,830)	(597,360)_	\$ 36,739,525	Year 9 Jun-2020	
3,326,468 \$ 38,656,046	235,213	1,993,558	41,982,514	(990,469) (351,557)	43 374 540	5,187,653	36,956,296	(465,940)		\$ 38,041,648	Year 10 Jun-2021	
3,416.767 - \$ 39.600.550	I,148,476 148,380		43,017,317	(1,150,603)	1,216,008	5,484,356	37,829,972	(482,287)	. (858,045)	\$ 39,170,304	Year 11 Jun-2022	

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Analysis Period	For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 9.50%	Net Operating Income
Year 1	Jun-2012	\$ 1,744,643	\$ 1,593,281	1
Year 2	Jun-2013	1,897,947	1,582,909	2
Year 3	Jun-2014	2,433,800	1,853,713	3]
Year 4	Jun-2015	2,019,065	1,404,410	4
Year 5	Jun-2016	3,886,422	2,468,763	5
Year 6	Jun-2017	3,082,160	1,788,012	6
Year 7	Jun-2018	3,437,530	1,821,158	7
Year 8	Jun-2019	3,844,757	1,860,184	8
Year 9	Jun-2020	-890,849	-393,620	9`
Year 10	Jun-2021	3,434,251	1,385,769	10
Year 11	Jun-2022 NOI			4,470,465 11
Total Cash Flow		24,889,726	15,364,579	
Terminal Cap @	7.50%	58,116,045	_ 23,450,649	······································
Selling Costs @		· ·		
bening eosis e	2.50%	•		•
Total Property Present Value			\$38,815,228	- · · · ·
Rounded to Thousands			\$39,000,000	
Per SqFt	• •		\$ 147.52	
Percentage Value Distribu				
Cash Flow Reversion	<b>. £</b> .	· •	39.58% 60.42%	و بند یک میں

Analysis Period	For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 8.25%	Net Operating Income
Year 1	Jun-2012	\$ 2,732,789	\$ 2,524,516	1
Year 2	Jun-2013	2,664,133	2,273,527	2
Year 3	Jun-2014	2,981,683	2,350,595	
Year 4	Jun-2015	3,080,875	2,243,688	4
Year 5	Jun-2016	3,167,740	2,131,130	5]
Year 6	Jun-2017	2,944,388	1,829,901	6
Year 7	Jun-2018	3,305,485		
Year 8	Jun-2019	3,443,225	1,826,174	8_
Year 9	• Jun-2020	3,302,461	1,618,030	
Year 10	Jun-2021	3,379,400	1,529,539	10
Year 11	Jun-2022 NOI		·····	3,685,314 11
Total Cash Flow		31,002,179	20,224,854	
Terminal Cap Rate @		55,279,710	25,019,965	
· · · · · · · · · · · · · · · · · · ·	6.50%			
Selling Costs @			1	
	2.50%			
Total Property Present Value			\$45,244,819	
Rounded to Thousands			\$45,000,000	
Per SqFt1		الا من من المن المن عن المن المن المن المن المن المن المن الم	\$ 775.80	
Percentage Value Distribution				
Cash Flow		<u> </u>	44.70% 55.30%	

Analysis Period	For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 8.50%	Net Operating Income
Year 1	Jun-2012	\$ 3,425,987	\$ 3,157,592	
Year 2	Jun-2013	3,456,308	2,935,979	2
Year 3	Jun-2014	2,677,541	2,096,269	3)
Year 4	Jun-2015	3,023,063	2,181,365	
Year 5	Jun-2016	3,056,575_	2,032,761	5
Year 6	Jun-2017	3,090,349	1,894,214	6
Year 7	Jun-2018	3,044,883	1.720,135	7
Year 8	Jun-2019	3,697,307	1,925,075	8
Year 9	Jun-2020		1,804,444	. 9
Year 10	_Jun-2021	3,824,989	1,691,737	_10
Year 11	Jun-2022 NOI			3,891,716 11
Total Cash Flow		33,057,203	21,439,570	
Terminal Cap Rate @	7.00%	54,206,044	_ 23,974,543	بایی مدارد به اخرار به خوانه
Selling Costs @	2.50%		-	
Total Property Present Value		• • <del>•</del> • •	\$45,414,112	· · · · · ·
Rounded to Thousands			\$45,000,000	
Per SqFt	دينية ما مراجع الار. مراجع ما مر	• • • •	<b>\$</b> 654.41_	ریف دید در استان ایست داد در ا
Percentage Value Distribution				
Cash Flow Reversion	· · · ·		47.21% 52.79%	

Analysis Period	For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 8.50%	Net Operating Income
Year 1	Jun-2012	\$ 2,053,822	\$ 1,892,924	
Year 2	Jun-2013	1,455,607	1,236,473	2
Year 3	Jun-2014	1,398,205	1,094,666	3]
Year 4	Jun-2015	2,026,386	1,462,188	4
Year 5	Jun-2016	2,082,329	1,384,843	51
Year 6	Jun-2017	2,140,611	1,312,077	6
Year 7	Jun-2018	2,201,027	1,243,418	
Year 8	Jun-2019	2,263,271	1,178,416	8
Year 9	Jun-2020	2,327,364_	1,116,855	9]
Year 10	Jun-2021	2,393,394	1,058,563	10
Year 11	Jun-2022 NOI		- <u> </u>	2,461,401 11
Total Cash Flow		20,342,016	12,980,423	
Terminal Cap Rate @		34,283,800	15,163,225	
	7.00%			
Selling Costs @			<u> </u>	
	2.50%			
Total Property Present Value			<u>\$28,143,648</u>	
Rounded to Thousands			\$28,000,000	
Per SqFt			\$_1497.78	
Percentage Value Distribution				
Cash Flow Reversion			46.12%53.88%	

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Analysis Period	For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 8.75%	Net Operating Income
Year 1	Jun-2012	\$ 218,556 ·	\$ 200,971	
Year 2	Jun-2013	1,205,239	1,019,095	2
Year 3	Jun-2014	1,259,134	979,003	3
Year 4	Jun-2015	1,222,141	873,784	4
Year 5	Jun-2016	1,546,299	1,016,593	5
Year 6	Jun-2017	1,694,329	1,024,288	6
Year 7	Jun-2018	1,705,821	948,263	7,
Year 8	Jun-2019	1,522,551	778,283	
Year 9	Jun-2020	1,488,558 ~	699,685	9
Year 10 Year 11	Jun-2021 Jun-2022 NOI	1,661,147	717,985	10 [1,884,657]11
Total Cash Flow		13,523,775	8,257,950	
Terminal Cap Rate @	7.25%	25,345,387	10,954,846	
Selling Costs @		· · · · · ·		
<b>•</b>	2.50%	<b>.</b>		
Total Property Present Value	<b>-</b> - · · ·		. \$19,212,796	uma di Tarik
Rounded to Thousands			\$19,000,000	
Per SqFt	• • • • • • • • • • • • • • • • • • •		1,091.58	· · · · · · · · · · · · · · · · · · ·
Percentage Value Distribution				
Cash Flow Reversion	1 m		42.98% 57.02%	-

Analysis Period	For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 8.75%	Net Operating Income	
Year 1	Jun-2012	\$ 347,376	_\$ 319,426	• -	1
Year 2	Jun-2013	305,392	258,225		2
Year 3	Jun-2014	324,277	252,132		3
Year 4	Jun-2015	372,704	266,469		4
Year 5	Jun-2016	384,727	252,933		5
Year 6	Jun-2017	396,271	239,561		
Year 7	Jun-2018	313,754	174,415	• •	.6 7
Year 8	Jun-2019	382,873	195,713		8
: Year 9	Jun-2020	309,334	145,400		9
Year 10	Jun-2021	376,146	162,579		10
Year 11	Jun-2022 NOI	· · · · ·	• •	387,436	11
Total Cash Flow		3,512,854	2,266,855	·	
Terminal Cap Rate @		5,210,346	2,252,029		
	7.25%				
Selling Costs @			•		
-	2.50%				
Total Property Present Value			<u>\$4,518,884</u>		
Rounded to Thousands			\$5,000,000		
Per SqFt			1,154.73		
Percentage Value Distribution			-,	•	
Cash Flow	-		50.16%		
Reversion	-		49.84%		

Base Building	Capital Improvements	Leasing Commissions	Tenant Improvements	Leasing & Capital Costs	Net Operating Income	Total Operating Expenses	Ground Kent	Insurance	BID Taxes	Professional Fees	Management Fee	Repairs & Maintenance	Security	Utilities	Cleaning	Payroll & Fringes	Real Estate Taxes	Operating Expenses	Effective Gross Revenue	Collection Loss	General Vacancy	Total Potential Gross Revenue	Electric (Added Billings)	License Fees (Omnipoint)	Other Services	Late Charges	FQM Cleaning	Captivate	Worldwide Connect	Total Reimbursement Revenue	Op Exp Pool B	Op Exp Pool A	Operating Expenses	Condenser	RE Taxes	Electric Meter Income	Electric Inclusion	Expense Reimbursement Revenue	CPI & Other Adjustment Revenue	Scheduled Base Rental Revenue	Base Rent Abatements	Absorption & Turnover Vacancy	Folciual Oross Revenue Race Rental Revenue	For the Years Ending
350,000	2,512,405	1,222,317	2,704,520		10,158,338	8,821,334	108,000	150,54/	108,106	739,000	189,797	666°168	193,563	1,828,087	989,317	473,153	3,149,765		18,979,672	(191,713)		19,171,385	267,800	43,793	101,396	21,630	8,240	1,236	4,470	2,162,363		152,183	13,489	56,826	461,390		913.856		446,364	16,114,093	(1,006,968)	(3,827,028)	020 240 00 \$	Year 1 Jun-2012
190,000	2,182,405	469,920	483,609		13,469,234	8,818,522	108,000	100,064	111,349	654,000	222,877	753,000	199,368	1,882,929	1,018,997	487,346	3,225,592		22,287,756	(225,130)	-	22,512,886	275,833	45,108	104,436	22,279	8,487	1,273	4,604	2,444,537	3,401	202,191		50,831	459,042	581,553	1 147 519		459,153	19,147,176	(916,751)	(1,255,007)	120 212 102	Year 2 Jun-2013
140,000	552,512	237,322	272,131		15,242,830	8,924,480	108,000	159,717	114,689	527,000	241,673	775,000	205,349	1,939,417	1,049,567	501,968	3,302,100		24,167,310	(246,996)	(285,369)	24,699,675	284,110	46,461	107,571	22,946	8,742	1,311	4,741	2,619,352	5,173	262,626		46,698	464.857	599,000	1.740.998	i	475,005	21,129,436	(258,967)	(469,713)		Year 3 Jun-2014
170,000	552,512	556,296	609,086		16,305,359	9,172,962	108,000	164,507	118,131	_ 542,810	254,782	798,250	211,512	1,997,602	1,081,053	517,024	3,379,291		25,478,321	(261,928)	(452,565)	26,192,814	292,632	47,854	110,797	23,636	200,9	1,352	4,885	2,660,394	5,846	317,926		21,857	432.101	616,972	1 265 602	•	407,424	22,634,835	(380,567)	(343,525)	CU0 020 CU3	Year 4 Jun-2015
230,000	19,332	242,317	196,592		17,320,916	9,450,680	108,000	169,442	121,675	559,094	267,717	822,197	217,855	2,057,528	1,113,484	532,537	3,481,151		26,771,596	(276,443)	(596,244)	27,644,283	301,412	49,289	114,121	24,345	9,275	1,391	5,031	2,807,056	4,488	369,403		18,613	479.281	614.534	1 30 777	) E	339,854	23,992,509	(247,252)	324,480,000 (240,292)	C20 007 7C2	Year 5 Jun-2016
500,000	161,016	729,926	950,804		17,797,325	9,775,153	108,000	174,528	125,324	575,868_	275,725	846,864	224,391	2,119,252	1,146,889	548,513	3,629,799		27,572,478	(279,707)	(118,629)	27,970,814	310,452	50,769_	117,545	25,075	9,551	1,432	5,184	2,949,237	5,468	381,043		19,173	567.569	569.328	1 406 656		314,466	24,187,103	(653,528)	423,383,411 (742,780)	111 C03 203	Year 6 Jun-2017
460,000	161,015	616,269	575,742		18,724,980	10,134,501	108,000	179,761	129,083	593,143	288,595	872,268_	231,123	2,182,833	1,181,297	564,970	3,803,428		28,859,481	(293,765)	(223,288)	29,376,534	319,767	52,291	121,071	25,826	9,840	1,476	5,337	3,035,456	6,476	376,446 _		11.334	628.812	553.057	1 450 331	,	280,932	25,524,538	(412,092)	\$20,014,988 		Year 7 Jun-2018
250,000	19,333	451,549	494,689		19,183,259	10,499,508	108,000	185,156	132,957	610,936	296,828	898,438 j	238,057	2,248,317	1,216,736	581,916	3,982,167		29,682,767	<sup>^</sup> (305,331) <sup>'</sup>	(544,954)	30,533,052	329,362	53,860	124,704	26.604	10,135	1.521	5,497	3,205,251	7,514	395,860		8.457	723 951	552,475		۲ ۲	189,424	26,586,694	(381,660)	\$27,300,868 (382,514)		Year 8 Jun-2019

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	<u>\$10,143,300</u> \$     506.81 PSF	\$14,040,865 \$14,417,465 \$16,632,675 \$15,455,579 \$16,911,954 \$17,967,688
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Leasing or capital costs Tenant Improvements Leasing Commissions Capital Improvements	Net Operating Income	Ground Rent	Insurance	Professional Fees	Management Fee	Repairs & Maintenance	Othlitics	Cleaning	Payroll & Fringes	Operating Expenses Real Estate Taxes	Effective Gross Revenue	Collection Loss	General Vacancy	Total Dotantial Groce Designing	Electric (Added Billing)	Other Services	Late Charges	FQM Cleaning	Worldwide Connect Captivate	Total Reimbursement Revenue	Op Exp Pool A Op Exp Pool B	RE Taxes Condenser	Expense Reimbursement Revenue Electric Inclusion Electric Meter Income	Scheduled Base Rental Revenue CPI & Other Adjustment Revenue	Base Rental Revenue Absorption & Turmover Vacancy Base Rent Abatements	For the Years Ending Potential Cross Revenue
544,484 379,479	10,880,333 20,148,294	108,000	130,944	629,266	310,286	925,391	2,315,764	1,253,236	599,376	4 166 185	31,028,649	(319,210)	ے دربی ہے۔ (573,093)	21 020 052	55,476	128,445	27,399	10,438	5,664 1.564	3,507,400	456,348 5,723	895,963 6,344	1,573,969	27,677,616 167,710	\$28,333,243 (396,428) (259,199)	Year 9 Jun-2020
1,242,743	11,265,609 20,453,457	108,000	141,034 196,431	648,144	317,190	953,151	2,385,240	1,290,836	617,355	4 355 653	31,719,066	(321,512)	32,131,137 (110,579)	22 151 157	57,141	132,297	28,223	10,751	5,832 1.613	3,518,532	422,543	905,378 2,177	1,633,600	27,926,008 121,341	\$29,848,570 (880,367) (1,042,195)	Year 10 Jun-2021
870,972 766,660	11,637,372 21,516,954	108,000	143,286 202,323	667,587	331,543	200,132 981,747	2,456,795	1,329,559	635,877	4 518 573	33,154,326	(336,466)	33,040,388 (155,796)	206,600	58,855	136,267	29,068	11,074	6,008 1.661	3,483,699	397,382	862,391	1,658,342	29,489,966 70,088	\$31,030,797 (880,001) (660,830)	Year 11 Jun-2022
2,024,115 1,439,437	21,677,390	108,000	149,045 208,394	687,616	336,558	1,011,200	2,530,500	1,369,447	654,952	4 654 078	33,655,715	(339,957)	33,993,072	3/0,090	60,621	140,354	29,941	11,406	6,188 1.712	3,228,596	310,204	581,137	1,771,213	30,070,627 75,531	\$32,605,698 (1,164,574) (1,370,497)	Year 12 Jun-2023
788,187 730,279	12,342,486 23,128,533	108,000	154,133 214,646	708,244	354,711	1.041.535	2,606,414	1,410,528	674,602	4 793 700	35,471,019	(363,031)	36,303,160 (469.110)	381,819	62,438	144,565	30,840	11,748	6,373 1_763	3,351,311	320,380	525,742	1,942,718 562 471	32,273,156 39,147	\$33,475,974 (639,160) (563,658)	Year 13 Jun-2024
540,163 1,519,329	12,712,993 24,169,120	108,000	158,758	729,493	368,822	1.072.780	2,684,607	1,452,845	694,839	4 937 510	36,882,113	(372,547)	37,234,660	393,2/4	64,313	148,904	31,764	12,100	6,565 1.814	3,347,314	391,453	538,099	2,033,135	33,248,612	\$35,269,838 (1,370,111) (651,115)	Year 14 Jun-2025
778,809 2,856,580	13,130,720 28,815,623	108,000	163,521 227,716	751,376	419,463	1.104.965	2,765,147	1,496,432	715,685	5 085 637	41,946,343	(430,934)	43,093,577	405,071	66,241	153,369	32,717	12,464	6,761 1 870	3,043,000	444,775	516,701	2,081,524	39,372,084	\$41,061,915 (594,338) (1,095,493)	Year 15 Jun-2026
1,133,953 873,794	<u>13,526,030</u> 30,141,727	108,000	168,424 234,550	773,917	436,677	301,303 1.138.114	2,848,101	1,541,323	737.156	>06 866 >	43,667,757	(445,979)	44,597,751	417,224	68,230	157,970	33,699	12,838	6,965 1 975	3,127,942	465,466	538,571	2,123,905	40,770,958	\$42,421,133 (880,328) (769,847)	Year 16 Jun-2027



PV Discount Rate	Total CF	Base Building Total Leasing & Capital Costs Cash Flow Before Debi Service & Taxes
	\$19,154,331_\$17,331,358 \$19,279,322 \$17,693,838 \$21,610,067 \$22,109,628 \$25,180,234 \$28,133,980	70,000       410,000       600,000       520,000         993,963       3,122,099       2,237,632       3,983,552       1,518,466       2,059,492       3,635,389       2,007,747         \$19,154,331       \$17,331,358       \$19,279,322       \$17,693,838       \$21,610,067       \$22,109,628       \$25,180,234       \$28,133,980
	\$17,331,358	410,000 3,122,099 \$17,331,358
1 1 3 4 4	\$19,279,322	600,000 2,237,632 \$19,279,322
	\$17,693,838	<u>520,000</u> <u>3,983,552</u> \$17,693,838
	\$21,610,067	1,518,466 \$21,610,067
• • • •	\$22,109,628	2,059,492 \$22,109,628
	\$25,180,234	<u>3,635,389</u> \$25,180,234
· · ·	\$28,133,980	2,007,747 \$28,133,980

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Leasing & Capital Costs Tenant Improvements Leasing Commissions Capital Improvements	Total Operating Expenses	Ground Rent	Insurance	BID Taxes	Professional Fees	Management Fee	Renairs & Maintenance		Cleaning	Payroll & Fringes	Real Estate Taxes	Onerating Expenses	Effective Gross Revenue	Collection Loss	General Vacancy	Total Potential Gross Revenue	Electric (Added Billings)	License Fees (Omnipoint)	Other Services	Late Charges	FOM Cleaning	Worldwide Connect	Total Reimbursement Revenue	Op Exp Pool B	Operating Expenses Op Exp Pool A	Condenser	Electric Meter Income	Expense Reimbursement Revenue Electric Inclusion	CPI & Other Adjustment Revenue	Scheduled Base Rental Revenue	Base Rental Revenue Absorption & Turnover Vacancy	Potential Gross Revenue	For the Years Ending
684,270 737,225	<u>13,895,904</u> <u>31,414,753</u>	72,000	241,584	173,480	797,136	453,107	- 1172 256	2,933,543	1,587,564	759,271	5,395,352		45.310.657	(463,648)	(590.533)	46 364 838	429,741	70,274	162.709	34,709	12 222	7,174	3,252,301		484,595	1,2,2,0	510 001	2,194,805		42,392,723	\$43,750,290		Year 17 Jun-2028
1,046,175 993,602	14,307,465 32,047,014	72,000	248,833	178,682	821,049	463.546	- 207 406 1	3,021,549	1,635,191	782,048	5,557,212		46.354.479	(473,664)	(538,184)	47 366 377	442.632	72,385	167.592	35,751	019 21	7,389	3,345,466		494,819	016,460	201010	2,255,677	ן יי י	43.279.450	\$44,929,257 (910,110)		Year 18 Jun-2029
267,926 264,393	14,738,246 33,379,414	72,000	256,297	184,044	845,679		022,220	<u>3,112,196</u>	1,684,246	805,509	5,723,928		48 117 660	(497,114)	(1.096.785)	49 711 550	455.912	74,556	172.619	- 36.824	2,102	7,609	3,623,666		571,757	026,680		2,361,959	;	45.324.240	\$45,956,217		Year 19 Jun-2030
1,579,882 1,773,819	15,169,840 33,551,648	72,000	263,988	189,564	871.051	487.215	1 280 957	3,205,561	1,734,772	829,675	5,895,647		48 721 488	(493,966)	181.067	40 306 571	469.588		177.796	37.929	001 <sup>77</sup> + -	7,838	3,668,596		584,516	102,201		2,380,829	1	44.941.366	\$47,434,712 _(1,341,060).		Year 20 Jun-2031
1,750,126	<u>15,625,617</u> <u>34,841,314</u>	72,000	271,906	195,252	897 181	504.670	349,396	-3,301,729	1,786,817	854,565	6,072,515	50,700,724	50 466 931	(516,560)	672 507	800 559 15	483.677	79,096	183.132	39.066	203 VI	8,074	3,777,072		590,685	/13,093		2,473,294		(1,088,340) 47.068.766	\$49,061,408 (904,302)		Year 21 Jun-2032
2,801,412 2,016,919	16,084,871 35,161,193	72,000	280,063	201,108	924.097		780,095	3,400,781	1,840,421	880,202	6,254,690	J 1 1 1 1 0 1 0 1	51 746 064	<sup></sup> (517,636) <sup>-</sup>		51 763 700	498.188	81,469	188.625	40.237		8,316	3,544,330		464,776	/ cu,/ sc		2,492,497		$\frac{1,088,340}{7,068,766}$ $(1,974,240)$	\$51,011,534		Year 22 Jun-2033
1,165,951 1,148,055	16,576,184 37,299,216	72,000	288,465	207,144	951.821	_1,272,720 538 754	3/0,883	3,502,803	1,895,634	_ 609,906	6,442,333		53 875 400	(548,976)	(473 170) (473 170)	5/ 207 5/6	- 213 132	83,914	194.282	41,446	15 700	8,566	3,607,787		435,640			2,603,178		50.430.261			Year 23 Jun-2034
453,623 1,961,426	17,069,968 38,287,934	72,000	297,119	213,357	980 376	553 578	382,011	3,607,889	1,952,504	933,805	6,635,602	1	55 357 000	(563,440)	(427 707)	070 PVE 95	865 865	86,431	111 000	42.688	C5C 21	8,822	3,829,771		492,033	116'1.79		2,709,821		(788,145) 51 628 995	\$53,723,960 (1,306,820)		Year 24 Jun-2035

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PV Discount Rate	Total CF		Base Building
	\$29,993,258	1,421,495 \$29,993,258	
	\$30,007,237	2,039,777 \$30,007,237	
	\$32,847,095	<u>532,319</u> \$32,847,095	
	\$30,197,947	3,353,701 \$30,197,947	·
1	\$31,854,380	2,986,934 \$31,854,380	
	\$30,342,862	4,818,331 \$30,342,862	
	\$29,993,258 \$30,007,237 \$32,847,095 \$30,197,947 \$31,854,380 \$30,342,862 \$34,985,210 \$35,872,885	<u>1,421,495</u> 2,039,777 <u>532,319</u> <u>3,353,701</u> <u>2,986,934</u> <u>4,818,331</u> <u>2,314,006</u> <u>2,415,049</u> <u>\$29,993,258</u> <u>\$30,007,237</u> <u>\$32,847,095</u> <u>\$30,197,947</u> <u>\$31,854,380</u> <u>\$30,342,862</u> <u>\$34,985,210</u> <u>\$35,872,885</u>	
	\$35,872,885	2,415,049 \$35,872,885	

Leasing & Capital Cosis Tenant Improvements Leasing Commissions Capital Improvements	Total Operating Expenses Net Operating Income	Ground Rent	BID Taxes	Professional Fees	Repairs & Maintenance	Security	Utilities	Payroll & Fringes	Operating Expenses Real Estate Tuxes	Effective Gross Revenue	Collection Loss	Total Potential Gross Revenue	Electric (Added Billings)	License Fees (Omnipoint)	Other Services	FQM Cleaning	Captivale		Total Reimburgement Revenue	Operating Expenses Op Exp Pool A	RE Taxes Condenser	Expense Reimbursement Revenue Electric Inclusion Electric Meter Income	Scheduled Base Rental Revenue CPI & Other Adjustment Revenue	Base Rental Revenue Absorption & Turnover Vacancy Base Rent Abatements	For the Years Ending Potential Gross Revenue
1,857,183 3,960,827	17,570,856 38,542,690	306,033 72,000	219,756	1,009,787	1,484,980	393,471	2,011,077	961,822	6,834,670	56,113,546	(568,163)	56,816,220	544,381	89,023	206.115	16,751	2,513	202,102,1	4 131 260	576,454	653,675	2,801,140	51,873,112	\$55,211,760 (1,618,530) (1,720,118)	Year 25 Jun-2036
1,578,485 1,199,057	18,103,665 40,477,238	72,000	226,352	1,040,079	1,529,530	405,277	2,071,411		7,039,711	58,580,903	(702,727)	59,963,263	560,713	91,694	212.300	17,252	2,588		4 186 546	613,111	709,379	2,864,056	54,837,521	\$56,968,498 (1,047,597) (1,083,380)	Year 26 Jun-2037
1,013,472 1,118,577	18,649,371 42,165,031	324,671 72,000	233,139	1,071,283	_ 1,575,416	417,433	2,133,331 3,942,437	1,020,397	7,250,901	60,814,402	(620,751)	62,075,114	577,537	94,444	218.668	46 647	2,665	141,441	4 343 441	645,171	760,428	2,937,842	56,764,301	\$58,815,852 (1,260,096) (791,455)	Year 27 Jun-2038
1,023,280	19,205,048 43,269,164	334,410 72,000	240,135	024,742	1,622,677	429,958	4,060,709	1,051,008	7,468,428	62,474,212	(636,901)	63,690,163	594,861	97,280	225.228	18,302	2,747	1,120,000	4 408 085	671,771	805,966	3,020,348	58,195,683	\$60,358,304 (1,372,840) (789,781)	Year 28 Jun-2039
1,194,510 883,372	19,778,220 44,488,191	344,443 72,000	247,340	042,000 1,136,522	1,671,360	442,855	2,203,480 4,182,531	1,082,537	7,692,481	64,266,411	(1,232,397)	66,160,416	612,707	100,196	231,985	18,853	2,828	- 4,704,702	4 784 003	734,802	892,108	3,157,993	60,349,229	\$61,840,301 (775,685) (715,387)	Year 29 Jun-2040
2,440,042 2,375,335	20,365,101 45,398,655	354,776 72,000	254,759	1,170,620	1,721,498	456,142	2,331,391 4,308,008	1,115,015	7,923,255	65,763,756	(140,339) (665,759)	66,576,074	631,089	103,201	238.945	19,418 50 073	2,913	4,70,022	A 036 500	789,045	955,829	3,191,648	60,582,477	\$63,617,818 (1,907,961) (1,127,380)	Year 30 Jun-2041
2,048,115 1,531,493	20,972,429 46,618,166	365,419 72,000	262,401	0/3,90/ 1,205,737	1,773,145	469,824	2,401,331 4,437,247	1,148,464	8,160,954	67,590,595	(691,079)	69,107,812	650,020	106,298	246.113	20,001	2,999	020,020, L	8 CU 90U 5	805,005	973,145	3,317,878	62,923,004	\$65,736,454 (1,285,667) (1,527,783)	Year 31 Jun-2042
3,307,899 2,263,000	21,586,018 46,689,293	72,000	270,274	082,732 1,241,911	1,826,339	483,922	2,473,372 4.570.365	1,182,919	8,405,783	68,275,311	(689,649)	68,964,960	669,521	109,488	253,498	20,601	3,091	4,010,110	4 2 1 2 1 2	685,605	856,130	3,276,383	63,025,391	\$68,315,793 (3,198,628) (2,091,774)	Year 32 Jun-2043

Base Building	:								
Total Leasing & Capital Costs		5,818,010	2,777,542	2,132,049	2,135,309	2,077,882	4,815,377	3,579,608	5,570,899
Cash Flow Before Debt Service		\$32,724,680	\$37,699,696	\$40,032,982	\$41,133,855	\$42,410,309	\$32,724,680 \$37,699,696 \$40,032,982 \$41,133,855 \$42,410,309 \$40,583,278 \$43,038,558	\$43,038,558	3 \$41,118,394
& Taxes									
Total CF	•	\$32,724,680	\$37,699,696	\$40,032,982	\$41,133,855	\$42,410,309	\$32,724,680 \$37,699,696 \$40,032,982 \$41,133,855 \$42,410,309 \$40,583,278 \$43,038,558 \$41,118,39	\$43,038,558	\$41,118,394
PV Discount Pore			1	4	·	•	1 1 1	•	•
	!	n a <u>the state of the state of the state</u> of the state of				· · · · · · · · · · · · · · · · · · ·		1	

Tenant Improvements Leasing Commissions	Net Operating Income	Total Operating Expenses	Ground Rent	Insurance	BID Taxes	Professional Fees	Management Fee		Security	Utilities	Cleaning	Payroll & Fringes	Operating Expenses	Effective Gross Revenue	Collection Loss	General Vacancy	Total Potential Gross Revenue	Electric (Added Billings)	License Fees (Omnipoint)	Other Services	Late Charges	FQM Cleaning	Captivate	Worldwide Connect	Total Reimbursement Revenue	Operating Expenses Op Exp Pool A Op Exp Pool B	RE Taxes Condenser	Electric Meter Jincome	Expense Reimbursement Revenue	CPI & Other Adjustment Revenue	Scheduled Base Rental Revenue	Absorption & Turnover Vacancy	Base Rental Revenue	For the Years Ending
3,417,363 2,405,863	48,967,030	22,240,270	72,000	387,674	278,383	1,279,167	712,073	1,881,128	498,436	4,707,475	2,547,574	1.218.405	0 (27 )22	71,207,300	(722,604)	(330,537)	72,260,441	689,607	112,773	261,100	55,700	21,218		11,512	4,859,215	600,161	780,858	2,470,190	3 170 106		66 246 135	00	\$70,418,703	Year 33 Jun-2044
946,368 2,841,943	51,315,330	22,914,182	72,000	399,303	286,732	1,317,543	742,296	1,937,562	513,393	4,848,699	2,624,001	8,917,093 1.254.958	0 017 107	74,229,512	(759,012)	(912,644)	75,901,168	710,295	116,155	268,935	57,371	21,855	3,279	11,857	5,172,133	659,222	844,544	100,000,0	LYL 077 L	ممتاذ مممادم	69 539 288	(1,406,588)	\$72,146,125	Year 34 Jun-2045
1,666,788 5,089,129	51,881,560	23,589,591	72,000	411,284	295,336	1,357,068	754,711	1,995,688	528,792	4,994,161	2,702,721	9,185,224		75,471,151	(765,602)	(323,515)	76,560,268	731,605	119,640	277,003	060'65	22,512	3,376	12,213	5,410,656	762,630	873,442	,/4,.04	2 777 501	1	(2,040,323) 69.924.173	(2,034,323)	\$73,999,019	Year 35 Jun-2046
1,983,361	54,334,807	24,304,163	72,000	423,621		1,397,782	786,391	2,055,561	544,657	5,143,985	2,783,802	9,400,781 1,331,386		78,638,970	(806,626)	(1,216,885)	80,662,481	753,552	123,229_	285,311	60,864	23,186	3,478	12,577	_ 5,651,060	829,349	959,245	0,002,400	777 L70 C		73,749,224	(1,240,194)	\$76,380,025	Year 36 Jun-2047
	55,967,011	25,031,128	72,000	436,330		1,439,715	809,983	2,117,228	560,997	5,298,305	2,867,316	9,744,604		80,998,139				1													ł			3.0% Year 37 Jun-2048
	57,648,182	25,779,902	72,000	449,420	322,723	1,482,907	834,282	2,180,745	577,827		2,953,336	10,036,943		83,428,083										; t ;										Year 38 Jun-2049
	59,379,787	26,551,139	72,000	462,902	332,404	1,527,394	859,311	2,246,167	595,161	5,620,971	3.041.936	1.454.841		85,930,926		r f f								, ,										Year 39 Jun-2050
x	61,163,341 x	_27,345,513x]	72,000 x	476,789 x	342,376 x		1	2,313,552x		- i	ŧ	10,648,192 x	1	88,508,854 x	X	x		x		X	τ X	X	X			×	×		X	x	×	[x]	×	40 Year 40 Jun-2051

PV Discount Rate	Total_CF\$43,143,804_\$47,527,019_\$45,125,643_\$50,866,313_\$52,982,395_\$54,574,027_\$56,213,407_\$57,901,970	Capital Improvements Base Building Total Leasing & Capital Costs Cash Flow Before Debt Service & Taxes	
	\$43,143,804	5,823,226       3,788,311       6,755,917       3,468,494       2,984,617       3,074,155       3,166,380       3,261,371       x         \$43,143,804       \$47,527,019       \$45,125,643       \$50,866,313       \$52,982,395       \$54,574,027       \$56,213,407       \$57,901,970       x         x       x       x       x       x       x       x       x         x       x       x       x       x       x       x       x         x       x       x       x       x       x       x       x         x       x       x       x       x       x       x       x       x         x       x       x       x       x       x       x       x       x         x       x       x       x       x       x       x       x       x       x       x       x         x<	
	\$47,527,019	3,788,311 \$47,527,019	
	\$45,125,643	6,755,917 \$45,125,643	
	\$50,866,313	<u>3,468,494</u> \$50,866,313	
1 4 - 1 - 1 - 1 - 1 - 1	\$52,982,395	2,984,617 \$52,982,395	
	\$54,574,027	3,074,155 \$54,574,027	
	\$56,213,407	3,166,380 \$56,213,407	
n - m - i Manda un - An canderna d	\$57,901,970	3,261,371 \$57,901,970	
ł		× × × × ×	

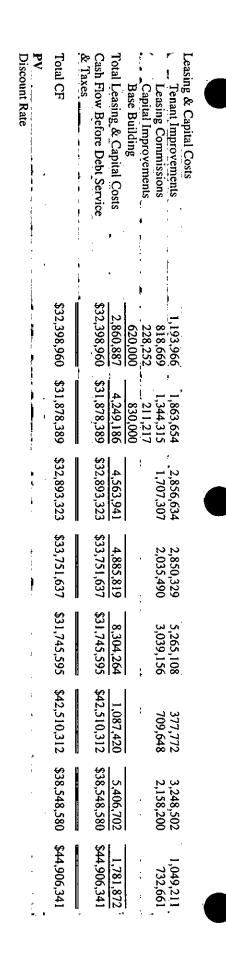
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I otal Operating Expenses Net Operating Income	Ground Rent	Insurance	Professional Fees	Management Ree	Security	- Uulines	Cleaning	Payroll	BID Tax	Operating Expenses Real Estate Taxes	Effective Gross Revenue	Collection Loss	General Vacancy	Miscellaneous Income Total Potential Gross Revenue	Total Reimbursement Revenue	Insurance	Professional Fees	Management Fee	<b>Repairs and Maintenance</b>	Security	Utilities	Cleaning		Real Estate Taxes	RE BID Income - New Leases	RE BID Income	RE Tax Calendr Vrs no ICIP	Oper Exp Escalations	Sprinkler & Water Income	Electric Income for MLAs	Expense Reimbursement Revenue	CPI & Other Adjustment Revenue	Scheduled Base Rental Revenue	Base Rent Abalements	Base Rental Revenue Absorption & Turnover Vacancy	For the Years Ending Potential Groce Revenue	
15,412,397 16,061,081	675,000	285.000	1 390 001	227 715 000'c7c'r	525,038	3,627,537	1,599,998	815,000	104,228	4,750,860	31,473,478	-317,913		381,294	5,605,446	/,848	38,273	8,666_	36,483	14,458	99,884	44.055	2,869	148,307		91,204	295,341 90.099	1,568,598	125,341	250,924	2 70 094 6	712,999	25,091,652	-2,405,649	\$ 31,468,813 -3,971,512	Year 1 Jun-2012	
13,769,341 21,891,273	675,000	293.550	1 1 50 000	000,27 C <sup>1</sup> -	540,790	3,736,363	1,670,578	839,449	109,708	4,805,298	37,660,614	-380,411		392,733	6,202,737	580,8	31,676	10,373	43,299	14,894	102,912	23,122 46.014	3,023	161,976	۰ ۱	107,524	400,827	1,663,638	100,701	820,717	2 551 714	856,657	30,588,898	-1,782,127	\$33,959,941 -1,588,916	Year 2 Jun-2013	
16,099,414 23,876,344	675,000	302.356	971 000	000,020, L_	510'25 F	3,848,455	1,909,319	864,635	115,476	4,836,401	39,975,758	-404,252	-45,251	404,515	6,244,647	2,082	6,688	2,754	11,159	3,837	26,509	13-152	C6/	73,271		117,896	446,259 134 608	1,771,955	83,626	1,289,549	2 254 553	966,578	32,809,521	-3,069,811	\$37,082,948 -1,203,616	Year 3 Jun-2014	
16,490,592 28,690,507	675,000	311.427	1 000 129	451 811	573,722	3,963,907	1,966,599	890,572	121,130	4,867,695	45,181,099	-466,843	-1,036,428	416,651	6,424,034									56,474		127,805	471,284	1,882,828	71,118	1,721,292	1 030 418	1,081,665	38,762,020	-221,802	\$39,359,184 -375,362	Year 4 Jun-2015	
16,834,129 30,171,373	675,000	320.772	1 030 134	470.356	1 718 658	4,082,824	2,025,599	917,290	124,195	4,898,465	47,025,502	-482,302	-722,388	429,148	6,584,121									74,215		130,635	484,573	1,975,507	65,994	2,054,658	1 637 377	1,053,863	40,163,060	-1,035,109	\$41,945,096 -746,927	Year 5 Jun-2016	
31,939,700	675,000	330.393	050 190 1	_ 1,770,217 	608,663	4,205,309	2,086,366	944,808	127,920	5,009,391	49,251,318	-502,234	-469,766	442,025	6,803,713					•				142,787		133,338	467,906	2,119,427	60,638	2,230,187	1 466 314	935,240	42,042,340	-577,810	\$43,689,152 -1,069,002	Year 6 Jun-2017	
17,854,558 32,798,732	675,000	340.305	200,000	506 572	626,923	4,331,470	2,148,957	973,152	131,760	5,204,264	50,653,290	-516,011	-431,736	455,285	6,812,079									251,695		135,544	430,427	2,087,052	41,623	2,552,784	1 163 044	637,341	43,696,332	-1,379,340	\$46,226,493 -1,150,821	Year 7 Jun-2018	
18,416,465 33,890,227	675,000	350.514	1 105 656	573.068	645,731	4,461,412	2,213,424	1,002,348	135,710	5,405,579	52,306,692	-539,046	-1,058,903	468,944	6,703,122									407,891		137,537	299,843	1,997,754	13,004	3,012,409	718 453	64,243	46,668,332	-1,172,890	\$48,416,722 -575,500	Year 8 Jun-2019	



PV Discount Rate	Total CF	& Taxes	Cash Flow Before Debt Service	Total Leasing & Capital Costs	Base Building	Capital Improvements	Leasing Commissions	Tenant Improvements	Leasing & Capital Costs
			•			ł	1		
\$ 337,000,000 \$ 353.02 9.50%	(\$ 3,302,063) \$15,254,937 \$13,911,221 \$26,499,737		(\$ 3,302,063) \$15,254,937	19,363,144	820,001	9,766,308	2,550,827	6,226,008	•
\$ 353.02	\$15,254,937		\$15,254,937	6,636,336	540,000	1,451,915	1,392,214	3,252,207	
•	\$13,911,221		\$13,911,221	9,965,123 2,190,770	1,200,000	1,275,288	2,559,131	4,930,704	
•	\$26,499,737		\$26,499,737	2,190,770	300,000	1,221,877	414,710	254,183	
f	\$26,716,872			3,454,501					
	\$29,513,025			2,426,675		:			
-	\$26,716,872 \$29,513,025 \$25,295,290 \$31,291,337		\$25,295,290	7,503,442	940,000	903,512	2,192,287	3,467,643	
2 - - - - - -	\$31,291,337		\$31,291,337	2,598,890	1,110,000	484,390	509,558	494,942	

Real Estate Taxes BID Tax Payroll Cleaning Utilities Security Repairs and Maintenance Management Fee Professional Fees Insurance Ground Rent Total Operating Expenses Net Operating Income	BID Tax Payroll Cleaning Utilities Security Repairs and Maintenance Management Fee Professional Fees Insurance Total Reimbursement Revenue Miscellaneous Income Total Potential Gross Revenue General Vacancy Collection Loss Effective Gross Revenue Operating Expenses	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacancy Base Rent Abatements Scheduled Base Rental Revenue CPI & Other Adjustment Revenue Electric Income Electric Income Electric Income for MLAs Sprinkler & Water Income Oper Exp Escalations RE Prop Tax Fiscal no ICIP RE Tax Calendr Yrs no ICIP RE BID Income Real Estate Taxes RUD Tax
5,613,562 139,784 1,032,417 2,279,829 4,595,256 665,101 1,934,364 542,582 1,159,425 361,029 <u>675,000</u> <u>18,998,349</u> <u>35,259,847</u>	6,780,462 483,012 55,983,034 -1,165,008 -559,830 54,258,196	Year 9 Jun-2020 \$50,007,715 -530,396 -822,195 48,655,124 64,436 577,061 3,292,418 13,392 1,844,927 219,464 130,028 141,399 561,773
5,828,440 143,975 1,063,391 2,348,222 4,733,112 685,056 1,992,396 557,204 1,194,206 371,860 <u>675,000</u> <u>19,592,862</u> <u>36,127,575</u>	6,739,583 497,503 57,023,871 -733,195 -570,239 55,720,437	Year 10 Jun-2021 \$51,940,167 -1,007,753 -1,210,029 49,722,385 64,400 3,523,380 2,300 1,715,063 133,910 144,240 143,794 710,858
6,026,699 148,296 1,095,290 2,418,670 4,875,108 705,607 2,052,168 576,436 1,230,035 383,016 <u>675,000</u> <u>20,186,325</u> <u>37,457,264</u>	6,891,155 512,426 58,619,130 -389,351 -586,190 57,643,589	Year 11 Jun-2022 \$53,966,540 -1,411,571 -1,402,917 51,152,052 63,497 1,715,345 104,691 158,879 147,260 786,929
6,207,498 152,745 1,128,152 2,491,228 5,021,359 726,775 2,113,732 594,095 1,266,935 394,507 675,000 20,772,026 38,637,456	6,914,663 527,801 60,232,874 -221,063 -602,329 59,409,482	Year 12 Jun-2023 -1,634,972 -2,423,698 52,756,829 33,581 299,080 3,785,724 1,659,773 109,910 173,954 151,520 734,702
6,393,722 157,326 1,161,995 2,565,968 5,172,000 748,579 2,177,146 614,271 1,304,942 406,341 <u>675,000</u> <u>21,377,290</u> <u>40,049,859</u>	6,972,782 543,635 62,047,626 -620,477 61,427,149	Year 13 Jun-2024 \$59,526,936 -2,089,129 -2,996,598 54,531,209 299,661 3,866,683 1,639,324 114,549 189,486 154,994 708,085
6,585,537 1,196,855 2,642,944 5,327,160 7711,035 2,242,459 656,196 1,344,092 418,533 675,000 22,021,858 43,597,732	7,300,647 559,943 67,812,251 -1,514,539 -678,122 65,619,590	Year 14 Jun-2025 \$61,371,189 -535,906 -883,622 59,951,661 4,108,227 1,676,269 124,288 205,481 163,858 7113,873
6,783,101 166,907 1,232,760 2,722,235 5,486,976 794,167 2,309,733 666,077 1,384,413 431,087 675,000 22,652,456 43,955,282	7,467,928 576,741 67,799,527 -513,793 -677,996 66,607,738	Year 15 \$63,483,128 -1,567,208 -2,161,062 59,754,858 227,514 4,305,415 1,718,890 33,581 221,957 165,509 795,062
6,986,595 171,914 1,269,744 2,803,900 5,651,584 817,991 2,379,024 700,142 1,425,947 444,021 675,000 23,325,862 46,688,213	7,954,503 594,044 72,321,328 -1,584,040 -723,213 70,014,075	Year 16 Jun-2027 \$64,872,628 -603,711 -496,136 63,772,781 203,302 4,559,614 1,866,783 238,928 172,776 913,100



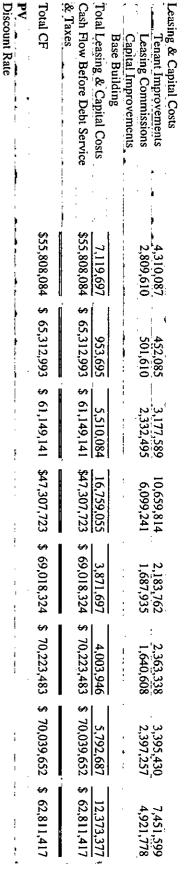
•	Total Operating Expenses Net Operating Income	Insurance Ground Rent	Professional Fees	Repairs and Maintenance Management Fee	Security	Utilities	Payroll	BID Tax	Operating Expenses Real Estate Taxes	Effective Gross Revenue	Collection Loss	Total Potential Gross Revenue	Miscellaneous Income	Total Reimbursement Revenue	i i uressiuitat i ces Insurance	Management Fee	<b>Repairs and Maintenance</b>	Security	Utilities	Payroll	BID Tax	RE BID Income - New Leases Real Estate Taxes	RE Tax Calendr Yrs no ICIP RE BID Income	Oper Exp Escalations RE Prop Tax Fiscal no ICIP	Sprinkler & Water Income	Electric Income	Expense Reimbursement Revenue	Scheduled Base Rental Revenue CPI & Other Adjustment Revenue	Absorption & Turnover Vacancy Base Rent Abatements	Potential Gross Revenue Base Rental Revenue	For the Years Ending
	23,996,361 47,215,432	457,341 675,000	1,468,724	2,450,396	842,532	2,888,017	1,307,835	177,073	7 196 194	71,211,793	-268,722	72,202,540	611,865	8,123,646		•	:	:				950.111	256,404 174,443	1,939,897	4,070,071	209,400		63,467,029	-1,956,036 -1,412,649	\$66 835 714	Year 17 Jun-2028
	24,686,767 47,737,823	471,060 675,000	1,512,786	2,523,907	867,807	2,974,639	1,347,072	182,386	7.412.078	72,424,590	-731,560	73,156,150	630,220	7,567,007		•						818.140	68,603 185,598	1,222,503	J,210,242	53,921		64,958,923	-2,477,193 -4,981,746	STJ 417 862	Year 18 Jun-2029
	25,454,836 53,913,798	485,194 675,000	1,558,169	2,599,624	893,843	3,063,899 6,175,640	1,387,483	187,856	7.634.441	79,368,634	-1,390,824 -815,813	81,581,271	649,128	7,860,239								868.673	198,564	1,093,144	ەرە, גגחיר	£ 200 020		73,071,904	-1,083,107 -1,283,043	\$75 438 054	Year 19 Jun-2030
	26,192,595 54,994,208	499,749 675,000	1,604,915	2,677,613	920,657	3,155,815 6,360,909	1,429,106	193,490	7 863 474	81,186,803	-1,199,333 -832,184	83,218,340	668,601	8,318,580								995.784	203,926	1,260,769	101,000,101	5 050 101		74,231,159	-1,337,316 -1,347,282	\$76 915 757	Year 20 Jun-2031
	26,951,817 56,039,856	514,740 675,000	1,653,062	2,757,941 829.918		3,220,488 6,551,735	1,471,981	199,297	8 099 378	82,991,673	-1,127,252	84,968,611	688,658	8,679,407							. 10001000	1.068.650	209,948	1,373,792	0,027,017	- TU FCU 7		75,600,546	-1,465,781 -1,585,412	\$78 651 730	Year 21 Jun-2032
	27,721,787 55,925,787	530,185 675,000	1,702,655	2,840,680 836.475	976,726	3,348,003 6,748,286	1,516,140	205,275	8 342 360	83,647,574	-130,847	84,644,869	709,320	8,658,750					-			1.010.957	213,789	1,296,811	0,137,193	6 1 2 7 1 0 2		75,276,799	-2,462,369 -3,635,947	\$81 375 115	Year 22 Jun-2033
	28,549,851 59,273,161	546,089 675,000	1,753,733	2,925,901	1,006,027	3,448,444 6,950,737	1,561,624	211,434	8 592 631	87,823,012	-887,101	88,710,113	730,598	8,805,530								1.003.340	219,465	1,285,822	0,290,900	500 20C 2		79,173,985	-2,806,137 -2,628,595	S84 608 717	Year 23 Jun-2034
	29,389,354 61,394,133	562,474 675,000	1,806,346	3,013,678	1,036,207	3,551,897	1,608,473	217,777	8 850 408	90,783,487	-935,588	93,558,648	752,518	9,077,404								971.322	230,968	1,242,364	0,032,730	U3L CC7 7		83,728,726	-2,861,462	\$87 587 J88	Year 24 Jun-2035



1			(					
Leasing & Capital Costs					> >>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>>			
Tenant Improvements	1,920,434	7,514,846	1,742,107	2,441,486	2,229,292	5,604,098	5,804,703	
Leasing Commissions	1,478,190	1,478,190 4,300,424	1,378,704	1,680,562	1,519,403	3,713,373	3,368,451	1 1,827,940
Capital Improvements		; 1 • •	•		•			
Base Building								
Total Leasing & Capital Costs	3,398,624	11,815,270	3,120,811	4,122,048	3,748,695	9,317,471	9,173,154	3,785,938
Cash Flow Before Debt Service	\$43,816,808			\$50,872,160	\$52,291,161	\$46,608,316	\$50,100,007	
& Taxes								Í
Total CF	\$43,816,808 \$35,922,553		\$50,792,987	\$50,872,160	\$50,872,160 \$52,291,161 \$46,608,316	\$46,608,316	\$50,100,007 \$57,608,195	\$57,608,19.
PV Discount Rate		4	۱	ı	•	·		

Real Estate Taxes BID Tax Payroll Cleaning Utilities Security Repairs and Maintenance Management Fee Professional Fees Insurance Ground Rent Total Operating Income	Payroll Cleaning Utilities Security Repairs and Maintenance Management Fee Professional Fees Insurance Total Reimbursement Revenue Miscellaneous Income Total Potential Gross Revenue General Vacancy Collection Loss Effective Gross Revenue	For the Yeans Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacancy Base Rent Abatements Scheduled Base Rental Revenue CPI & Other Adjustment Revenue Electric Income Electric Income Electric Income for MLAs Sprinkler & Water Income Oper Exp Escalations RE Prop Tax Fiscal no ICIP RE Tax Calendr Yrs no ICIP RE BID Income RE BID Income RE BID Income - New Leases BID Tax
9,115,921 224,311 1,656,728 3,658,455 7,374,035 1,067,293 3,104,087 931,752 1,860,537 579,346 <u>675,000</u> <u>30,247,465</u> <u>62,927,781</u>	9,458,192 775,091 95,007,102 -881,785 -950,071 93,175,246	Year 25 Jun-2036 -2,029,306 -2,535,632 84,773,819 6,755,934 1,385,649 1,385,649 1,081,304
9,389,400 231,038 1,706,428 3,768,208 7,595,256 1,099,313 3,197,210 974,158 1,916,351 596,726 675,000 <u>31,149,088</u> 66,266,688	10,051,318 798,346 100,596,013 -2,174,277 -1,005,960 97,415,776	Year 26 Jun-2037 \$ 91,259,336 -869,695 -643,292 89,746,349 1,551,222 1,551,222 245,481 1,206,409
9,671,080 237,972 1,757,621 3,881,255 7,823,115 1,132,294 3,293,126 987,062 1,973,844 614,629 675,000 32,046,998	10,461,209 822,295 100,915,752 -1,200,372 -1,009,157 98,706,223	Year 27 Jun-2038 -1,883,608 -2,132,929 89,632,248 7,180,318 1,702,585 250,165 1,328,141
9,961,213 245,109 1,810,352 3,997,691 8,057,691 1,166,260 3,391,920 970,083 2,033,059 633,068 675,000 <u>32,941,563</u> <u>64,066,778</u>	10,089,320 846,964 97,988,225 -979,884 97,008,341	Year 28 Jun-2039 \$98,029,907 -4,074,082 87,051,941 7,244,057 1,450,066 252,499 1,142,698
$10,260,050\\252,463\\1,864,660\\4,117,622\\8,299,543\\1,201,249\\3,493,678\\1,068,692\\2,094,049\\652,058\\675,000\\\overline{33,979,064}\\72,890,021$	10,550,470 872,374 109,646,881 -1,681,328 -1,096,468 106,869,085	Year 29 Jun-2040 \$101,483,443 -1,657,813 -1,601,593 98,224,037 7,644,987 1,472,289 266,338 1,166,856
10,567,852 260,037 1,920,601 4,241,151 8,548,527 1,237,287 3,598,488 1,091,967 2,156,871 671,621 675,000 <u>34,969,402</u> 74,227,429	11,216,649 898,545 112,330,471 -2,010,334 -1,123,306 109,196,831	Year 30 Jun-2041 -1,401,629 -1,559,490 100,215,277 7,899,835 1,699,422 275,064 1,342,328
10,884,888 267,838 1,978,220 4,368,387 8,804,985 1,274,405 3,706,443 1,118,242 2,221,578 691,769 675,000 35,991,755 75,832,339	11,682,879 925,499 114,696,947 -1,725,884 -1,146,969 111,824,094	Year 31 Jun-2042 \$105,759,971 -1,768,066 -1,903,336 102,088,569 8,117,152 1,846,224 282,616 1,436,887
11,211,432 2,037,564 4,499,437 9,069,132 1,312,637 3,817,636 1,122,063 2,288,225 712,524 675,000 37,021,522 75,184,794	11,696,181 953,266 113,339,713 -1,133,397 112,206,316	Year 32 Jun-2043 \$109,089,102 -3,829,565 -4,569,271 100,690,266 8,209,552 1,798,481 286,042 1,402,106





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Operating Expenses Real Estate Taxes BID Tax Payroll Cleaning Utilities Security Repairs and Maintenance Management Fee Professional Fees Insurance Ground Rent Total Operating Expenses	I oral Kelmbursement Kevenue Miscellaneous Income Total Potential Gross Revenue General Vacancy Collection Loss Effective Gross Revenue	Payroll Cleaning Utilities Security Repairs and Maintenance Management Fee Professional Fees Insurance	Expense Reimbursement Revenue Electric Income Electric Income for MLAs Sprinkler & Water Income Oper Exp Escalations RE Prop Tax Fiscal no ICIP RE Tax Calendr Yrs no ICIP RE BID Income RE BID Income - New Leases Real Estate Taxes BID Tax	For the Years Ending Potential Gross <u>Revenue</u> Base Rental Revenue Absorption & Turnover Vacancy Base Rent Abatements Scheduled Base Rental Revenue CPI & Other Adjustment Revenue
$11,547,778 \\2,098,693 \\4,634,422 \\9,341,209 \\1,352,017 \\3,932,165 \\1,181,545 \\2,356,872 \\733,898 \\675,000 \\38,137,748 \\$	12,034,334 981,864 120,411,762 -1,053,067 -1,204,116 118,154,579		8,546,909 1,792,397 297,777 1,397,451	Year 33 Jun-2044 \$113,127,672 -2,638,440 -3,093,868 107,395,364
11,894,208292,6742,161,6544,773,4539,621,4441,392,5764,050,1321,209,8482,427,577755,916675,00039,254,482	12,044,033 1,011,320 123,635,754 -1,414,653 -1,236,359 120,984,742		8,836,465 1,626,702 307,760 1,273,708	Year 34 Jun-2045 \$118,063,757 -2.365,381 -5,118,577 110,579,799
12,251,038 301,455 2,226,503 4,916,656 9,910,088 1,434,353 4,171,633 1,260,072 2,500,406 778,593 675,000 40,425,797	1,041,659 128,655,024 -1,361,186 -1,286,551 126,007,287	17 17	9,092,371 1,858,707 316,703 1,451,344	Year 35 Jun-2046 \$120,016,657 -2,575,735 -2,546,682 _114,894,240
$12,618,566 \\310,498 \\2,293,296 \\5,064,157 \\10,207,391 \\1,477,385 \\4,296,783 \\1,302,541 \\2,575,417 \\801,950 \\675,000 \\41,622,984$	13,412,651 1,072,908 134,742,744 -3,141,179 -1,347,427 130,254,138		9,486,245 2,022,780 330,392 1,573,234	Year 36 Jun-2047 -928,974 -1,894,851 120,257,185
12,997,123 319,813 2,362,095 5,216,082 10,513,613 1,521,707 4,425,686 1,341,617 2,652,680 826,009 675,000 42,851,424	134,161,762			3.0% Year 37 Jun-2048
13,387,037 329,407 2,432,958 5,372,564 10,829,021 1,567,358 4,558,457 1,381,866 2,732,260 850,789 675,000 44,116,716	138,186,615			Year 38 Jun-2049
13,788,648 339,290 2,505,946 5,533,741 1,1,153,892 1,614,378 4,695,211 1,423,322 2,814,228 876,312 675,000 45,419,968	142,332,213			Year 39 Jun-2050
14,202,307 349,468 2,581,125 5,699,753 11,488,508 1,662,810 4,836,067 1,466,021 2,898,655 902,602 675,000 46,762,317	146,602,180			Year 40 Jun-2051

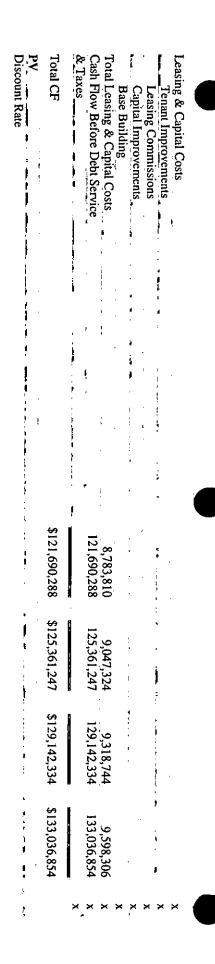
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Net Operating Income	80,016,831	80,016,831 81,730,260 85,581,490 88,631,154	85,581,490	88,631,154	91,310,339	94,069,899	94,069,899 96,912,246	99,839,863
Leasing & Capital Costs	5.047.339	6.033.800	4,484,062	2.108.157	I	•		
Leasing Commissions Capital Improvements	3,107,791 4,179,604	4,179,604	2,673,736	2,008,644	, , , ,	•		1
Base Building			•	; ; ;	1	4 ! 	•	
Total Leasing & Capital Costs	8,155,130	8,155,130 10,213,404 7,157,798	7,157,798	4,116,801	4,116,8016,160,788	6,345,611	6,535,980	6,732,059
Cash Flow Before Debt Service & Taxes	\$ 71,861,701 \$ 71,516,856 \$ 78,423,692 \$ 84,514,353 85,149,551 87,724,288	\$ 71,516,856	\$ 78,423,692	\$ 84,514,353	85,149,551	87,724,288	90,376,266 93,107,804	93,107,804
Total CF	\$ 71,861,701 \$ 71,516,856 \$ 78,423,692 \$ 84,514,353 \$ 85,149,551 \$ 87,724,288 \$ 90,376,266 \$ 93,107,804	\$71,516,856	\$ 78,423,692	\$ 84,514,353	\$85,149,551	\$ 87,724,288	\$ 90,376,266	\$ 93,107,804
PV Discount Rate	-					• • • • •		

Coperating Expenses         Real Estate Taxes         BID Tax         Payroll         Cleaning         Utilities         Security         Repairs and Maintenance         Management Fee         Professional Fees         Insurance         Ground Rent         Total Operating Expenses         Net Operating Income         Leasing & Capital Costs	RE BID Income - New Leases Real Estate Taxes BID Tax Payroll Cleaning Utilities Security Repairs and Maintenance Management Fee Professional Fees Insurance Total Reimbursement Revenue Miscellaneous Income Total Potential Gross Revenue General Vacancy Collection Loss	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacancy Base Rent Abatements Scheduled Base Rental Revenue CPI & Other Adjustment Revenue Electric Income Electric Income Electric Income for MLAs Sprinkler & Water Income Oper Exp Escalations RE Prop Tax Fiscal no ICIP RE Tax Calendr Yrs no ICIP RE BID Income
14,628,376 359,952 2,658,559 5,870,746 11,833,164 1,712,694 4,981,149 1,510,002 2,985,614 929,680 675,000 48,144,936 102,855,309		Year 41 Jun-2052
$15,067,228 \\ 370,751 \\ 2,738,315 \\ 6,046,868 \\ 12,188,159 \\ 1,764,075 \\ 5,130,584 \\ 1,555,302 \\ 3,075,183 \\ 957,570 \\ 675,000 \\ 49,569,034 \\ 105,961,218 \\$	166 620 969	Year 42 Jun-2053
15,519,245 381,873 2,820,465 6,228,274 12,553,803 1,816,997 5,284,501 1,601,961 3,167,438 986,297 675,000 51,035,855 109,160,305		Year 43 Jun-2054
15,984,822 393,330 2,905,079 6,415,123 12,930,418 1,871,507 5,443,036 1,650,020 3,262,461 1,015,886 675,000 52,546,681 112,455,364		Year 44 Jun-2055
16,464,367 405,129 2,992,231 6,607,576 13,318,330 1,927,652 5,606,327 1,699,521 3,360,335 1,046,363 675,000 54,102,831 115,849,275	160 063	Year 45 Jun-2056
16,958,298 417,283 3,081,998 6,805,804 13,717,880 1,985,482 5,774,517 1,750,506 3,461,145 1,077,754 675,000 55,705,666 119,345,003		Year 46 Jun-2057
17,467,046 429,802 3,174,458 7,009,978 14,129,416 2,045,046 5,947,753 1,803,021 3,564,979 1,110,086 675,000 57,356,586 122,945,603	180 300 100	Year 47 Jun-2058
17,991,058 3,269,692 7,220,277 14,553,299 2,106,398 6,126,185 1,857,112 3,671,929 1,143,389 6,75,000 59,057,034 126,654,221	102 201 202	Year 48 Jun-2059

PV Discount Rate	Total CF	Cash Flow Before Debt Service	Base Building Total Leasing & Capital Costs	Leasing Commissions Capital Improvements	Tenant Improvements	
	8 95 97 1788 8 98 8	95,921,288 98,8	6.934.021 7 1.			
	988 \$ 98 819 177 \$101 804 002 \$10	19,177 101,804,002 10	42.041 7.356.303			
	14 878 377 \$108 044 073	04,878,372 108,044,973	7 576 992 7 804 301			
	\$ 95 971 788 \$ 98 819 177 \$101 804 007 \$104 878 377 \$108 044 073 \$111 306 577 \$114 666 070 \$119 176 576	95,921,288 98,819,177 101,804,002 104,878,372 108,044,973 111,306,573 114,666,020 118,126,250	8 038 430 8 270 5	÷ •		
		20 118,126,250	23 2 277 071 T	- - - -	•	

For the Years Ending Potential Gross Revenue	Jun-2060	1 car 50 Jun-2061	Jun-2062	Jun-2063
Base Rental Revenue				
Absorption & Turnover Vacancy				
Scheduled Base Rental Revenue	والمراجع فالمراجع والمراجع المراجع والمراجع والمراجع والمراجع والمراجع والمراجع			
CPI & Other Adjustment Revenue				
Expense Reimbursement Revenue				
Electric Income				
Sprinkler & Water Income				
Oper Exp Escalations	and the second			
RE Prop Tax Fiscal no ICIP				
RE Tax Calendr Yrs no ICIP				
RE BID Income				
Real Fetate Taxes				
BID Tax				
Payroll				
Cleaning				
Utilities				
Security				
Kepairs and Maintenance				
Professional Fees				
Insurance				
Total Reimbursement Revenue				
Miscellaneous Income				
otal Potential Gross Revenue				
General Vacancy				
Collection Loss		5		<b>}</b>
Effective Gross Revenue	191,282,593	197,021,071	202,931,703	209,019,654
Operating Expenses	10 200 700	* - c16 200 01	10 250 315	
RID Tax	10,330,790 	- ci/,000,71	483 746	
Pavro	3.367.782	3 468 816	3.572.880	3,680,067
Cleaning	7,436,885	7,659,992	7,889,792	8,126,485
Utilities	14,989,898	15,439,595	15,902,783	16,379,866
Security	2,169,590	2,234,677	2,301,718	2,370,769
Repairs and Maintenance	6,309,971	6,499,270	6,694,248	6,895,075
Management Fee	1,912,825	1,970,210	2,029,316	2,090,196
Professional Fees	3,782,087	3,895,549	4,012,416	4,132,788
Insurance	1,177,691	1,213,021	1,249,412	1,286,894
Ground Rent	675,000	675,000	675,000	675,000
Total Operating Expenses	60,808,495	62,612,500	64,470,625	66,384,494
	000 PLP USI	134 408 571	130 121 070	U31 262 CV1



Mat         Mat <th></th> <th>Argus Dump Total Income Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow</th> <th><ul> <li>Duff to make this assumption.</li> </ul></th> <th>Existing Loans First 84 MM in Debt Supplemental 16.0mm Refinance Loan</th> <th>basic Kent Basic Amount</th> <th>CF to Fee Owner Total Fixed Rent Overage Rent @ 50% Less: Debt Service Total</th> <th>CF to Operator</th> <th>Income Subject to Ovg Rent Exclusion Remainder for Overage Overage Rent &amp; Overage Rent @ 50%</th> <th>Overage Kent Total Income Total Operating Expense Add; Rent if included in Opex above Add; Use of Cash from Loans Less: Total Capital Expenses Less: Total Fixed Rent Less: Interest Income Other</th> <th>Fixed Rent Basic Rent Primary Additional Rent Total Fixed Rent</th> <th>Inflator</th> <th></th>		Argus Dump Total Income Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow	<ul> <li>Duff to make this assumption.</li> </ul>	Existing Loans First 84 MM in Debt Supplemental 16.0mm Refinance Loan	basic Kent Basic Amount	CF to Fee Owner Total Fixed Rent Overage Rent @ 50% Less: Debt Service Total	CF to Operator	Income Subject to Ovg Rent Exclusion Remainder for Overage Overage Rent & Overage Rent @ 50%	Overage Kent Total Income Total Operating Expense Add; Rent if included in Opex above Add; Use of Cash from Loans Less: Total Capital Expenses Less: Total Fixed Rent Less: Interest Income Other	Fixed Rent Basic Rent Primary Additional Rent Total Fixed Rent	Inflator	
Vari 1         Vari 2         Vari 3         Vari 4         Vari 5         Vari 5         Vari 6         Vari 7         Vari 7<	•			mat 11/2014	:	CF to Dist. FS CF Check	 Check Operato	· · ·		see below	3.0%	
Verr 2 Jul-12         Verr 4 Jul-13         Verr 5 Jul-14         Verr 5 Jul-15         Verr 5 Jul-16         Verr 6 Jul-17         Verr 6 Jul-16         Verr 6 Jul-17         Verr 6 Jul-18         Verr 6 Jul-17         Verr 7 Jul-18         Jul-17         Jul-18         Jul-18         Jul-18         Jul-18         Jul-18         Jul-17         Jul-18         Jul-18         Jul-18         Jul-18         Jul-18         Jul-17         Jul-18         Jul-17         Jul-18         Jul-18         Jul-17         Jul-18         Jul-18 <thjul-18< td="" th<=""><td>4,460,884</td><td>58,793,219 37,647,608 8,528,874 19,674,916 1,470,695 1,470,695</td><td>7,475,074</td><td>6,094,058 1,357,016 7,451,074</td><td>24,000</td><td>8,528,874 4,460,885 (7,451,074) 5,538,685 9,999,569 9,999,569</td><td></td><td>8,921,769 8,921,769 50,09 4,460,885</td><td>58,793,219 (37,647,608) <u>8,528,874</u> 29,674,485 (19,674,916) (1,077,800) </td><td>7,475,074 1,053,800 8,528,874</td><td>Year 1 Jui-11 Jun-12</td><td></td></thjul-18<>	4,460,884	58,793,219 37,647,608 8,528,874 19,674,916 1,470,695 1,470,695	7,475,074	6,094,058 1,357,016 7,451,074	24,000	8,528,874 4,460,885 (7,451,074) 5,538,685 9,999,569 9,999,569		8,921,769 8,921,769 50,09 4,460,885	58,793,219 (37,647,608) <u>8,528,874</u> 29,674,485 (19,674,916) (1,077,800) 	7,475,074 1,053,800 8,528,874	Year 1 Jui-11 Jun-12	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	3,672,636	64.387.731 42,537,125 13,218,173 17,267,108 4,583,498	7,475,074	7,451,074	24,000	8,528,874 8,361,936 (7,451,074) 9,4 <u>39,736</u> 17,801,671 17,801,671	8,361,936	16,723 16,723 8,361	64,387,731 (42,537,125) 13,218,173 35,368,779 ZEROED OUT (17,267,108) (1,077,800)	7,475,074 1,053,800 8,528,874	Year 2 Jul-12 Jun-13	
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	9,816,355	69,792,793 42,758,108 12,663,272 10,718,651 16,316,034	7,475,074	7,451,074	24,000	8,528,874 13,950,753 (7,451,074) 15,028,553 28,979,306 28,979,306	13,950,753	27,901,506 27,901,506 50.09 13,950,753	69,792,793 (42,758,108) 12,663,272 39,697,957 (10,718,651) (10,077,800)	7,475,074 1,053,800 8,528,874	Year 3 Jul-13 Jun-14	
Year 5 Jul-15 Jun-16         Year 6 Jul-17 Jun-17         Year 7 Jul-16         Year 7 Jul-17         Year 7 Jul-17           7,475,074 1,053,800         7,475,074 1,077,800)         7,475,074 1,077,800)         7,475,074 1,077,800)         7,475,074 1,077         7,451,074 22,651         7,451,074 22,651         22,651 22,651           19,707,530         19,893,191 19,707,530         19,893,191 19,707,530         21,864,607 22,651         22,651 22,651           19,707,530         19,786,382         43,729,214 45,303         45,303         8,528,874 12,864,607         8,528,874 22,651         8,528,874 21,864,607         8,528,874 22,651         8,528,874 21,864,607         22,651           19,707,530         19,707,530         19,893,191 21,864,607         21,864,607         22,651         22,651           19,707,530         10,970,144         8,528,874 12,264,1074         21,864,607         22,651         22,651		73.021,135 45,872,023 15,005,920 7,036,724 20,112,388	7,475,074	_ 6,209,228 1,241,846	24,000	8,528,874 17,020,254 (7,451,074) 18,098,054 35,118,308 35,118,308	17,020,254	34,040,508 34,040,508 50,0%	73,021,135 (45,872,023) 15,005,920 42,155,032 (7,036,724) (1,077,800)	7,475,074 1,053,800 8,528,874	Year 4 Jul-14 Jun-15	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	12,935,782	76,469,020 47,057,286 15,300,622 4,219,496 25,192,238	7,475,074	7,451,074	24,000	8,528,874 19,707,530 (7,451,074) 20,785,330 40,492,860 40,492,860	19,707,530	39,411 39,411	•	7,475,074 1,053,800 8,528,874	Year 5 Jul-15 Jun-16	
Year 7         Year 7           Jun-18         Jun-18           7,475,074         7,475           1,053,800         1,053,800           8,5740,028         88,258           (48,477,225)         11,053,800           (1,077,800)         (1,077,800)	12,520,757	80,119,794 48,674,499 15,901,308 6,482,421 24,962,874	7,475,074	7,451,074	,24,000	8,528,874 19,893,191 (7,451,074) 20,970,991 40,864,182 40,864,182	19,893,191	39,786 39,786 19,893		7,475,074 1,053,800 8,528,874	Year 6 Jul-16 Jun-17	
Year Jul-1 J	15,757,240	85,740,028 48,477,225 14,636,241 7,092,030 30,170,773	7,475,074	7,451,074	24,000	1 11	21,864,607	43,729 43,729 21,864		7,475,074 1,053,800 8,528,874	Year 7 Jul-17 Jun-18	
	18,116,785	88,254,975 47,974,282 13,063,958 6,963,112 33,317,581	7,475,074	7,451,074	24,000	1 11	22,651,870	FT T T		7,475,074 1.053,800 8,528,874	Year 8 Jul-18 Jun-19	

**One Grand Central Place** 

Rent PSF Average Rent PSF	GROUND RENT FOR LF VALUATION	Total Operating Expense Basic Rent to Owner T Primary Additional Rent Secondary Additional Rent Total Capital Expenses Net Cash Flow T	Urr to Operator Variance DUFF Argus Dump Total Income	Net Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent Overage Rent @ 50%	Duff Pro forma check Cale Above Dump from Pro Forma Variance	
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Ş	37,647,608         42,537,125         42,757,125         42,757,125         42,747,275         437,647,225         437,452,074         437,452,074 <t< td=""><td>8.361,936 13.950,753 17.020 7,451,074 7,451,074 7,451</td><td>1.470,695         4.583,498         16.316,034         20,112,388         25,192,238         24,962,874         30,170,773         33,317,581           8,528,874         13,218,173         12,663,272         15,005,920         15,300,622         15,901,308         14,636,241         13,063,958           (6,528,874)         (7,920,550)         (19,893,191)         (21,864,607)         (22,651,870)         (21,864,607)         (22,651,870)         (21,864,607)         &lt;</td><td>1,470,695 4,583,498 16,316,034 20,112,388 25,192,238 24,962,874 30,170,773 33,317,581 1,470,695 4,583,498 16,316,034 20,112,388 25,192,238 24,962,874 30,170,773 33,317,581 1,581 1,470,695 4,583,498 16,316,034 20,112,388 25,192,238 24,962,874 30,170,773 33,317,581 1,7580 1,75</td><td></td></t<>	8.361,936 13.950,753 17.020 7,451,074 7,451,074 7,451	1.470,695         4.583,498         16.316,034         20,112,388         25,192,238         24,962,874         30,170,773         33,317,581           8,528,874         13,218,173         12,663,272         15,005,920         15,300,622         15,901,308         14,636,241         13,063,958           (6,528,874)         (7,920,550)         (19,893,191)         (21,864,607)         (22,651,870)         (21,864,607)         (22,651,870)         (21,864,607)         <	1,470,695 4,583,498 16,316,034 20,112,388 25,192,238 24,962,874 30,170,773 33,317,581 1,470,695 4,583,498 16,316,034 20,112,388 25,192,238 24,962,874 30,170,773 33,317,581 1,581 1,470,695 4,583,498 16,316,034 20,112,388 25,192,238 24,962,874 30,170,773 33,317,581 1,7580 1,75	

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Check Total Rents Variance Duff Pro forma check Calc Above Dump from Pro Forma	* Duff to make this assumption Argus Dump Total Income Total Operating Expense Ground Rents Total Capital Expenses	First 84MM in Debt Supplemental 16.0mm * Refinance Loan Total Basic Rent	Basic Rent Basic Amount Existing Loans	CF to Fee Owner Total Fixed Rent Overage Rent @ 50% Less: Debt Service Total	CF to Operator	Exclusion Remainder for Overage Overage Rent % Overage Rent @ 50%	Less: Total Capital Expenses Less: Interest Income Other Dronne Subject to Ove Rem	Overage Rent Total Income Add. Rent if included in Operating Expense Add. Net Operating Income Add. Use of Cash from Luans	Fixed Rents Basic Rent Primary Additional Rent Total Fixed Rent	Inflator
			mat ] 1/2014	CH to Dist	2 Check Operator			و	see below	3.0%
34,042,243	90,690,190 50,900,481 14,887,963 5,747,466	7,451,074	24,000	8,528,874 23,926,203 (7,451,074) 25,004,003 48,930,206 48,930,206	23,926,203	47,852,406 47,852,406 23,926,203	(1,077,800)	90,690,190 (50,900,481) 14.887,963 \$4,677,672	7,475,074 1,053,800 8,528,874	Year 9 Jul-19 Jun-20
18,227,350 35,356,689 35,356,689	93,989,187 52,040,030 14,881,936 6,592,468	7,451,074	24,000	8,528,874 24,580,413 (7,451,074) 25,658,213 50,238,625 50,238,625	24,580,413	49,160,825 50.0% 24,580,413	(6,592,468 (1,077,800	93,989,187 (52,040,030) 14,881,936 56,831,093	7,475,074 1,053,800 8,528,874	Year 10 Jul-20 Jun-21
		7,451,074	24,000	8,528,874 23,680,024 (7,451,074) 24,757,824 48,437,847 48,437,847	23,680,024	47,360,047 50,0% 23,680,024	III	98,010,715 (53,194,228) 14,881,936 59,698,423	7,475,074 1,053,800 8,528,874	<u>Year 11</u> Jul-21 Jun-22
		7,451,074	24,000	8,528,874 26,335,945 (7,451,074) 27,413,745 53,749,689 53,749,689	26.335.945	52,671,889 52,671,889 50,094 26,335,945		102,426,927 (47,999,524 8,528,874 62,956,277	7,475,074 1,053,800 8,528,874	Year 12 Jul-22 Jun-23
		7,451,074 7,475,074	24,000	8,528,874 29,778,667 (7,451,074) 30,855,467 60,635,134 60,635,134	29,778,667	59,557,334 59,557,334 29,778,667	(5,964,289) (1,077,800)	107,266,086 (49,195,537) <u>8,528,874</u> 66,599,423	7,475,074 1,053,800 8,528,874	Year 13 Jul-23 Jun-24
		7,451,074 7,475,074	24,000	8,528,874 30,754,042 (7,451,074) 31,831,842 62,585,884 62,585,884	30,754,042	61,508,084 30,754,042	(6,121,933) (1,077,800)	110,589,766 (50,410,823) 8,528,874 68,707,817	7,475,074 1,053,800 8,528,874	Year 14 Jul-24 Jun-25
		7,451,074 7,475,074	24,000	8,528,874 32,273,507 (7,451,074) 33,351,307 65,624,813 65,624,813	32,273,507	64,547,013 64,547,013 32,273,507	(5,044,047) (4,873,459) (1,077,800) (1,077,800)	113,800,424 (51,660,438) <u>8,528,874</u> 70,668,860		Year 15 Jul-25 Jun-26
		7,451,074	24,000	8,528,1 33,721,4 (7,451,0 68,520,6 68,520,6	33,721,431	67,442,862 67,442,862 33,721,431	(4,873,459)	$ \begin{array}{c c c c c c c c c c c c c c c c c c c $		Year 16 Jul-26 Jun-27

DUFF Argus Dump Total Income Total Operating Expense	CF to Operator Variance	Overage Rent @ 50% Subjorat	Rent if included in Opex above Total Fixed Rent	Net Cash Flow	Variance
90,690,190 93,989,187 50,900,481 52,040,030	23,926,203 24,580,413 7,451,074 7,451,074	(23,926,203) 16,475,129 17,129,339	14,881,936		

PV of Rent Flows Rent PSF Average Rent PSF	GROUND RENT FOR LF VALUATION	Total Income Total Operating Expense Basic, Rent to Owner Primary Additional Rent Secondary Additional Rent Total Capital Expenses Net Cash Flow	DUFF Areus Dunn
230, 190,057	25,004,003	90,690,190 93,989,187 50,900,481 52,040,030 7,475,074 1,053,800 1,53,800 4,265,443 5,071,729 3,5,524,266 3,6,877,428	7,451,074 7,451,074
8	25,658,213 24,757,824 27,4		
20 23 24	13,745 30,856,467		
24	31,831,842 33		
25 26 ]	27.413.745 30.856.467 31,831.842 33.351.307 34.799.231		

Rent PSF Average Rent PSF

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Dump from Pro Forma	Duff Pro forma check Calc Above	Check Tojal Rents Variance	Total Capital Expenses Net Cash Flow	Total Income Total Operating Expense Ground Rents	Areus Dump	Total Basic Rent	Supplemental 16.0mm	Existing Loans	Basic Rent Basic Amount		Total	Less; Debt Service			CF to Operator	Overage Rent @ 50%	Remainder for Overage	Income Subject to Ovg Rent Exclusion	Less: Interest Income Other	Less: Total Capital Expenses	Add. Use of Cash from Loans	Add: Rent if included in Opex above	Overage Rent Total Income	Total Fixed Rent	Fixed Rents Basic Rent	Inflator
								mat 11/2014		HS CF Check	CF to Dist.			Check Operator											see below	3.0%
						7,475,074			24,000	69,571,413	<u>33,324,607</u> <u>69,571,413</u>	94,240,807 (7,451,074)	8,528,874		34 346 807	34,246,807	68,493,613	68,493,613		(6,089,774)	75,661,187	(54,282,276) 8,528,874	121,414,589	1,053,800 8,528,874	7,475,074	Year 17 Jul-27 Jun-28
						7,475,074			24,000	71,685,074	36,381,437 71,685,074	33,303,637 (7,451,074)	8,528,874		15 101 21	ΪÌ	70,607	70,607,274		(6,324,783)	78,009,857	(55,649,844) 8,528,874		1,053,800 8,528,874	7,475,074	Vear 18 Jul-28 Jun-29
						7,475,074			24,000	73,589,690	73,589,690	í –	8,528,874			36,255,945	72.511,890	72,511,890		(6,472,211)	106190	(57,054,734) <u>8,528,874</u>	128,587,761	1,053,800 8,528,874		Year 19 Jul-29 Jun-30
						7,475,074	. í		24,000	75,786,900	38,432,350 75,786,900	57,334,330 (7,451,074)	1		127 154 550		74,709,10	74,709,100		(6,606,20	82,393,104	(58,503,967) 8,528,874	132,368,197	14410		Year 20 Jul-30 Jun-31
						7,475,074			24,000	68,009,176	<u>34,543,488</u> 68,009,176	33,465,688 (7,451,074)	8,528,874		287 297 LL	33,465,688	66,931	66,931,376		(15,093,104) (1,077,800)	83,102,280 _	1 -	134,552,993	1,053,800 8,528,874	7,475,074	Year 21 Jul-31 Jun-32
						7,475,074			24,000	' ]	38,083,293	37,005,493 (7,451,074) _	8,528,874		- COT SUU LL		74,010	74.010,985		(11,762,680) (1.077,800)	86,851,465	(61,529,968) 8,528,874	139,852,559	11		Year 22 Jul-32 Jun-33
						7,475,074			24,000		41,549,056 82,020,311	40,471,256 (7,451,074)	8,528,874	0677174/04	23C 17/ 00	40,471,256	80,942	80,942,511		(8,133,468)	Γ.	(63,121,208) 8,528,874	144,746,113			Year 23 Jul-33 Jun-34
	, , ,					7,475,074			24,000	85,169,781	43,123,791 85,169,781	42,045,991 (7,451,074)	8,528,874	42,043,991 	10025001	42,045,991	84,091,981	84,091,981	  '  _	(8,133,468) (7,703,777) (1,077,800) (1,077,800)	92,873,558	(64,753,302) 8,528,874	149,097,986	11	7,475,074	ပ်ပါ

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Primary Additional Rent	Basic Rent to Owner	Total Operating Expense	Total Income	DUFF Argus Dump	Variance	CF to Operator	Subtotal.	Overage Rent @ 50%	Total Fixed Rent		Use of Cash from Loans	Net Cash Flow	* · · · · · · · · · · · · · · · · · · ·	Variance	
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Rent PSF Average Rent PSF	Variance PV of Rent Flows	<b>GROUND RENT FOR LF VALUATION</b>	Net Cash Flow_	Secondary Additional Rent Total Capital Expenses	Primary Additional Rent
1	230,190,057				· · · · · · · · · · ·
26 27	.  .	35,324,607 36,381,437			
28	`	37,333,745 38,432,350	:		
29	· I	38,432,350	:	•	
26	1	34,543,488			
28		38.083.293	, 1 ,	,	
31	;	41.549.056	} 1	t	
. 32	1	43.123.791	۰		

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)	<u>Duff Pro forma check</u> Cale Above Dump from Pro Forma	Check Total Rents Variance	Net Cash Flow	Ground Rents Total Capital Expenses	Argus Dump Total Income Total Operating Expense	* Duff to make this assumption.	Total Basic Rent	. * "Refinance Loan	Existing Loans First 84MM in Debt Supplemental 16.0mm	Basic Amount	Racio Dent	· · · · · · · · · · · · · · · · · · ·		Cr to Fee Owner Overage Rent @ 50%		CF to Operator	Overage Rent @ 50%	Overage Rent %	Exclusion	Income Subject to Ove Rent	Less: Interest Income	Less Total Capital Expenses	Net Operating Income Add: Use of Cash from Loans	Total Operating Expense Add: Rent if included in Opex above	Overage Rent Total Income	Primary Additional Rent Total Fixed Rent	Fixed Rents	Inflator	
	: : :			;		, , ,		•	1 - 1 2 3						:						:			۱ ۱ ۱				3.0%	
	t F T	1		<b>1</b>	•	: :		•	mat 11/2014		Check	CF to Dist. FS CF			Circa Operator				•								see below	, , ,	
		•	:				7,475,074	7,451,074		24,000	1	86,514,013 86,514,013	43,795,907	8,528,874 42,718,107		42,718,107	42,718,107	80,436,213 <u>50.0</u> %		85 4 36 2 13	(1,077,000) —	(8,435,266)	94,949,279	(66,427,028) 8,528,874	152.847 433	1,053,800 8,528,874	7,475,074	Jun-36	Vear 25
)	ı	ł				·	7,475,074	7,451,074	·	24,000		92,089,924 92,089,924	46,583,862	8,528,874 45,506,062		45,506.062	45,506,062	91,012,124 50.0%		91 017 174	(1,07,300) —	(6,663,988)	98,753,912	(68,167,804) 8,528,874	1 58 397 847	1,053,800 8,528,874	7,475,074	Jun-37	Year 26
							7,475,074	7,451,074		24,000	1	94,170,933 94,170,933	47,624,367	8,528,874		46,546,567	46,546,567	93,093,133		1 100 10	(1,077,000) —	(7,751,937)	101,922,870	(69,953,227) 8,528,874	163 247 223	1,053,800 8,528,874	7,475,074	Jun-38	Year 27
							7,475,074	7,451,074		24,000	1	96,540,672 96,540,672	(7,451,074) 48,809,236	8,528,874		47,731,436	47,731,436	95,462,872 50.0%		05 467 877	— (nne' / n' n)	(8,409,183)	104,949,855	(71,789,819) 8,528,874	168 210 800	1,053,800 8,528,874	7,475,074	Jun-38 Jun-39	Year 28
							7,475,074	7,451,074		24,000		99,691,971 99,691,971	50,384,886	8,528,874 49,307,086		49,307,086	49,307,086	98,614,171 50.0%	1	08 614 171	(1,077,000)	(8,294,244)	107,986,215	(73,680,686) 8,528,874	173 138 027	1,053,800 8,528,874	7,475,074	Jun-40	Vear 29
						•	7,475,074	7,451,074	·	24,000	1	101,114,527 101,114,527	(7,451,074) 51,096,164	8,528,874		50,018,364	50,018,364	100,036,727 50.0%			(1,077,800) —	(9,241,938)	110,356,465	(75,620,631) 8,528,874	177 448 222	1,053,800 8,528,874	7,475,074	Jun-41	Year 30
							7,475,074	7,451,074		24,000		91,960,006 91,960,006	(7,451,074) 46,518,903	8,528,874	1	45,441,103	45,441,103	90,882,206 50.0%		200 022 00	(1,07,auu)	(20,041,034)	112,001,040	(77,610,725) 8,528,874	191 092 201	1,053,800 8,528,874	7,475,074	Jui-41 Jun-42	Year 31
				i ,			7,475,074	7,451,074	·	24,000		105,067,123	(7,451,074) 53,072,462	8,528,874 51,994,662		51,994,662	51,994,662	103,989,323 50.0%	-	101 090 FOI	(1,0,7,10) 	(12,409,017)	117,476,140	(79,698,716) 8,528,874	188 645 092	1,053,800 8,528,874	7,475,074	Jut-42 Jun-43	Year 32



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## ļ Net Cash Flow

Use of Cash from Loans Rent if included in Opex above Total Fixed Rent Overage Rent @ 50% e, Υ. .

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; Subtotal .

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CF to Operator

Variance ï

Total Income Total Operating Expense Basic Rent to Owner DUFF Argus Dump , Primary Additional Rent Secondary Additional Rent Total Capital Expenses . ą • • : . , • • ; ¥ . . ì : . ) . 1 ł ŧ

GROUND RENT FOR LF VALUATION Net Cash Flow .... \_ -۲ ! 43,795,907 1 1

1 Rent PSF Variance \_\_\_\_\_ PV of Rent Flows : . : 4 2 4 \* 230,190,057 , • г<u>э</u>э 53 • 1 33 Н ŝ . 1 36 .

46,583,862 . 1 1

47,624,367

48,809,236

50,384,886 .

51,096,164

46.518,903 1 3

> 53,072,462 . ,

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Argus Dump Total Income Total Operating Expense Ground Rents Net Cash Flow Check Total Rents Variance <u>Duff Pro forma check</u> Calc Above Dump from Pro Forma	Basic Amount Existing Loans First 84MM in Debt Supplemental 16.0mm <i>Refinance Loan</i> Total Basic Rent Duff to make this assumption	CF to Fee Owner Total Fixed Rent Overage Rent @ 50% Less; Debt Service Total Basic Rent	Overage Rent Total Income Total Operating Expense Add; Rent if included in Opex above Add; Use of Cash from Loans Less: Total Capital Expenses Less: Total Fixed Rent Less: Interest Income Other Exclusion Remainder for Overage Overage Rent % Overage Rent %	Inflator Fixed Rents Basic Rent Primary Additional Rent Total Fixed Rent
	•	· . ·		3.0%
	mat 11/2014	CF to Dist. PS CF Check	Check Operator	B see below .
	24,000 7,45 <i>1,0</i> 74 7,475,074	8,528,874 52,353,808 (7,451,074) 53,431,608 105,785,416 105,785,416	192,934,698 (81,814,333) (85,28,874) (13,863,823) (13,863,823) (13,863,823) (13,863,823) (13,863,823) (14,707,616) (104,707,616)	Year 33 Jul-43 Jun-44 7,475,074 1,053,800 8,528,874
	24,000 7,451,074 7,475,074	8,528,874 56,753,011 <u>(7,851,074)</u> 57,850,811 114,583,822 114,583,822	200,334,821 (84,023,246) (84,023,246) (10,256,627) (10,256,627) (1,077,800) (1	Year 34 Jul-44 Jun-45 7,475,074 1.053,800 8,528,874
	24,000 7,451,074 7,475,074	8,528,874 57,236,147 (7,451,074) 58,313,947 115,550,094 115,550,094	205,376,668 (86,272,626) (86,272,632,916 (127,632,916 (127,632,916 (1,077,800) (1,077,800) (1,077,800) (1,077,800) (1,472,294 <u>57,236,147</u> <u>57,236,147</u>	Year 35 Jul-45 Jun-46 7,475,074 1,053,800 8,528,874
'	24,000 7,45 <u>1,074</u> 7,475,074	8,528,874 60,834,045 (7,451,074) 61,911,845 122,745,889 122,745,889	212,839,293 (88,612,181) 8,528,874 (10,010,097) (1,077,800) 121,668,089 121,668,089 60,834,045	Year 36 Jul-46 Jun-47 7,475,074 I.053,800 8,528,874
,	24,000 7,451,074 7,475,074	8,528,874 63,144,214 (7,451,074) 64,222,014 127,366,228 127,366,228	219,387,515 (91,010,540) 8,528,874 136,905,849 (9,539,621) (1,077,800) (1,077,800) 126,288,428 126,288,428 50.09 63,144,214	Year 37 Jul-47 Jun-48 7,475,074 1,053,800 8,528,874
•	24,000 <u>7,451,074</u> <u>7,475,074</u>	8,528,874 65,174,228 (7,451,074) 66,252,028 131,426,255 131,426,255 131,426,255	226,499,246 (93,484,519) 8,528,874 (141,543,601 (1,0117,346) (1,077,800) (1,07	Year 38 Jul-48 Jun-49 7,475,074 1,053,800 8,528,874
	24,000 <u>7,451,074</u> <u>7,475,074</u>	8,528,874 66,645,653 (7,451,074) 67,733,453 134,369,105 134,369,105	232,463,186 (96,019,08) 8,528,874 (10,603,847) (1,077,800) 	Year 39 Jul-49 Jun-50 7,475,074 1,053,800 8,528,874
	24,000 7,451,074 7,475,074	8,528,874 68,394,893 (7,451,074) 69,472,693 137,867,585 137,867,585	239,374,515 (98,637,420) 8,528,874 (149,265,969 (11,398,384) (1,077,800) 136,789,785 136,789,785 68,394,893 68,394,893	Year 40 Jul-S0 Jun-51 7,475,074 1,053,800 8,528,874





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Net Cash Flow	<u> </u>	Basic Rent to Owner	DUFF Argus Dump Total Income	CF to Operator Variance	Overage Rent @ 50% Subtotal	Rent if included in Opex above Total Fixed Rent	Net Cash Flow Use of Cash from Loans	Variance
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GROUND RENT FOR LF VALUATION Variance PV of Rent Flows Rent PSF Average Rent PSF

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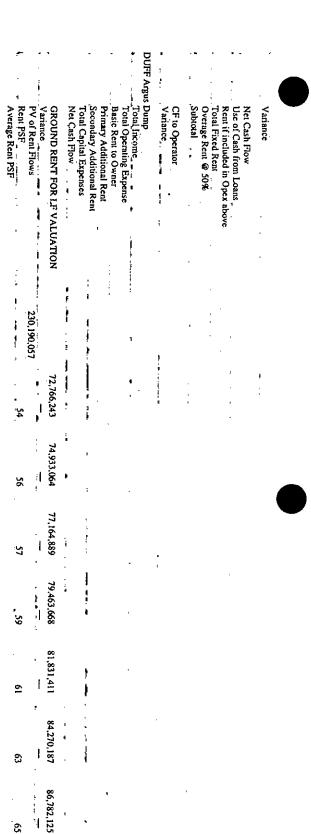
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Total Rents Variance <u>Duff Pro forma check</u> <u>Calc Above</u> Dump from Pro Forma	Argus Dump Total Income Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow Check	• Refinance Loan. Total Basic Rent • Duff to make this assumption.	Existing Loans Existing Loans First §4MM in Debt Supplemental 16.0mm	CF to Fee Owner Total Fixed Rent Overage Rent @ 50% Less: Debt Service Total	CF to Operator	Less: Total Capital Expenses Less: Total Fixed Rent Less: Interest Income Other Income Subject to Ovg Rent Exclusion Remainder for Overage Roverage Rent & Overage Rent @ 50%	Overage Rent Total Income Total Operating Expense Add: Rent if included in Opex above Add: Net Operating Income Add: Use of Cash from Loans	Inflator Fixed Rents Basic Rent Primary Additional Rent Total Fixed Rent
			mat 11/2014	CF to Dist. FS CF Check	Check Operator			3.0% see below
•		7,451,074	24,000	8,528,874 71,688,443 (7,451,074) 72,766,243 144,454,687 144,454,687	71,688,443	(9,289,261) (1,077,800) 143,376,887 143,376,887 71,688,443	246,555,750 (101,340,676) <u>8,528,874</u> 153,743,948	Year 41 Jul-51 Jun-52 7,475,074 1,053,800 8,528,874
· ·		7,451,074 7,475,074	24,000	8,528,874 73,855,264 (7,451,074) 74,933,064 148,788,327 148,788,327	73,855,264	(9,567,939) (1,077,800) (1,077,800) (1,077,800) (147,710,527) (147,710,527) (50.0 (73,855,264)	253,952,423 (104,125,030) <u>8,528,874</u> 158,356,267	Year 42 Jul-52 Jun-53 7,475,074 1,053,800 8,528,874
-		7,451,074 7,475,074	24,000	8,528,874 76,087,089 (7,451,074) <u>77,164,889</u> 153,251,977 153,251,977	76,087,089	(9,854,977) (1,077,800) 	261,570,996 (106.992,915) <u>8,528,874</u> 163,106,955	Year 43 Jul-53 Jun-54 7,475,074 1,053,800 8,528,874
· .		7,451,074 7,475,074	24,000	8,528,874 78,385,868 (7,451,074) 79,463,668 157,849,536 157,849,536	78,385,868	(10,150,627) (1,077,800) (1,077,800) (1,077,800) (156,771,736 (156,771,736) (156,771,736) (156,771,736) (156,771,736) (156,771) (10,150,627) (10,150,627) (10,150,627) (10,150,627) (10,150,627) (10,150,627) (10,150,627) (10,177,800) (10,177	269,418,126 (109,946,836) <u>8,528,874</u> 168,000,163	Year 44 Jul-54 Jun-55 7,475,074 1,053,800 8,528,874
		7,451,074 7,475,074	24,000	8,528,874 80,753,611 (7,451,074) 81,831,411 162,585,022 162,585,022	80,753,611	(10,455,146) (1,077,800) 	277,500,669 (112,989,375) <u>8,528,874</u> 173,040,168	Year 45 Jul-55 Jun-56 7,475,074 1,053,800 8,528,874
	• •	7,451,074 7,475,074	. 24,000	8,528,874 83,192,387 (7,451,074) 84,270,187 167,462,573 167,462,573	83,192,387	(10,768,800) (1,077,800) (1,077,800) (166,384,773 166,384,773 166,384,773 80,98 83,192,387	285,825,689 (116,123,190) <u>8,528,874</u> 178,231,373	Year 46 Jul-56 Jun-57 7,475,074 1,053,800 8,528,874
	· · ·	7,451,074 7,475,074	24,000	8,528,874 85,704,325 (7,451,074) <u>86,782,125</u> 172,486,450 172,486,450	85,704,325	(11,091,864) (1,077,800) 	294,400,460 (119,351,020) <u>8,528,874</u> 183,578,314	Year 47 Jul-57 Jun-58 7,475,074 1,053,800 8,528,874
)		7,451,074 7.475,074	24,000	_8,528,874 88,291,622 (7,451,074) 89,369,422 177,661,044 177,661,044	88,291,622	(11,424,620) (1,077,800) — — — — — — — — — — — — — — — — — —	303,232,474 (122,675,684) <u>8,528,874</u> 189,085,664	Year 48 Jul-58 Jun-59 7,475,074 1,053,800 8,528,874

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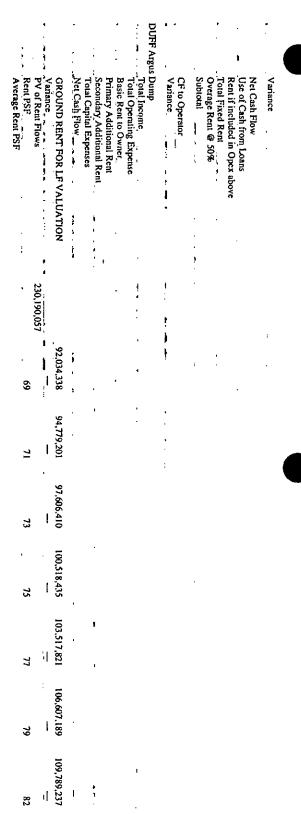
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Duff Pro forma check Cale Above Dunnp from Pro Forma	Check Total Rents Variance	Total Capital Expenses Net Cash Flow	Total Income Total Operating Expense Ground Rents	<ul> <li>Duff to make this assumption,</li> </ul>	Total Basic Rent	Supplemental 16.0mm	Existing Loans	Basic Rent Basic Amount		Total	Uverage Kent @ 30% Less: Debt Service	CF to Fee Owner Total Fixed Rent	CF to Operator	Overage Rent @ 50%	Remainder for Overage	Income Subject to Ovg Rent Exclusion		Less: Total Capital Expenses	Net Operating Income	Total Income Total Operating Expense Add: Rent if included in Opex above	Overage Rent	Fixed Rents Basic Rent Primary Additional Rent	Inflator	
						7.	mat 11/2014		FS_CF 182. Check 182.	Ĭ		8,	Check Operator, 90,		181.	181.		(11,	194	312, (126, 8,		see below 7:	3.0%	<u>Уе</u>
					7,475,074 7,4	7,451,074 7,4		24,000	1   	92,034,338 94,7 182,990,87 <u>5</u> 188,4	Ĭ.	11	90,956,538 93,7	ÌÌ	181,913,075 187,4	181,913,075 187,4	1	(11,767,359) (12,1		312,329,448 321,6 (126,100,088) (129,6 8,528,874 8,5	<u>c'a – <sub>4/9</sub>'975'9</u>			Year 49 Year 50 Jul-59 Jul-60
					7,475,074 7,47	451,0747,45		24,0002	88,480,601 194,135,019	94,779,201 97,606,410 188,480,601 194,135,019	Ĭ.	İ:	93,701,401 96,52	93,701,401 96,528,610	187,402,801 193,057,219 50.0% 50.0	187,402,801 193,057,219	•	(12,120,379) (12,483,991) (1.077,800) (1.077,800)		321,699,332 331,350,311 (129,627,225) (133,260,175) 8,528,874 8,528,874	<u> 26,8 - 418,826,8</u>			<u>r 50 Year 51</u> 60 Jul-61
					7,475,074 7,475,074	7,451,074 7,451,074		24,000 24,000	5,019 199,959,070	6,410 100,518,435 5,019 199,959,070	Ĕ	8,528,874 8,528,874	96,528,610 99,440,635	y99,440	198,881	7,219 198,881,270	1	3,991) (12,858,510) 7,800) (1.077,800)		0,311 341,290,821 0,175) (137,002,114) 8,874 8,528,874	<u>8,328,8/4</u> <u>8,328,8/4</u>			51 Year 52 Jul-62
						747,451,074		24,000	Ì	1 	Ĭ	<u> </u>	635 102,440,021	102,440	204,880	270 204,880,042	1	510) (13,244,266) 800) (1.077,800)	580 219,202 10	821 <sup></sup>	<u>8/4</u> - <u>8,328,874</u>		• [ • •	Year 53
						1 7,451,074	1 7 1 1	0 24,000 _	212,136,577	  -	Ě	15	105,529,38	105,529	.042 211.058,777	211,058,777		6) (13,641,594) 0) (1,077,800)	8 225,778,171	1 <sup>27</sup> 351,529,545 362,075,432 4) (140,856,312) (144,826,135) 4 8,528,874 8,528,874	4 <u>8,328,874</u>	7,475,074	Jun-65	- Vear 54 Jul-64
					7,475,074	7,451,074		24,000		218,500,675	Ē	a Ì -	9 108,711,437	108,711	217,422,875	217,422,875	1	(14,050,841)	í	372,937,695 (148,915,053) 8,528,874	8,528,874	7,475,074	Jun-66	Year 55 Jul-65
						7,451,074		24,000	225,055,695	225,055,695	111,988,947 (7,451,074)	8,528,874		111.988	223,977,895	223.977.895		(14,472,367)	13	384,125,826 (153,126,638) 8,528,874		7,475,074	Jun-67	Year 56 • Jul-66

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Duff Pro forma check Calc Above Dump from Pro Forma	Check	Total Capital Expenses Net Cash Flow	Argus Jump _ Total Income _ Total Operating Expense Ground Rents	<ul> <li>Duff to make this assumption.</li> </ul>	Total Basic Rent	Refinance Loan	Existing Loans First 84MM in Debt Supplemental 16.0mm	Basic Rent Basic Anyount	CF to Fee Owner Total Fixed Rent Overage Rent @ 50% Less: Dett Service Total	CF to Operator	Income Subject to Ovg Rent Exclusion Remainder for Overage Overage Rent % Overage Rent @ 50%	Less: Total Capital Expenses Less: Total Fixed Rent Less: Interest Income Other	Overage Rent Total Income Total Operating Expense Add: Rent if included in Opex above Add: Use of Cash from Loune	Fixed Rents Basic Rent Primary Additional Rent Total Fixed Rent	Inflator
			•			 	mat 11/2014		CF to Dist. FS CF Check	Check Operator	· · ·		:	see below	3.0%
4		-			7,475,074	7,451,074		24,000	8,528,874 115,364,783 (17,451,078) 116,4451,078 231,807,366 231,807,366	115,364,783 r	230,729,566 230,729,566 50.0% 115,364,783	(14,906,538) (1,077,800)	395,649,600 (157,464,571) <u>8,528,874</u> 246,713,903	7,475,074 1,053,800 8,528,874	Year 57 Jul-67 Jun-68
!	•	• • •			7,475.074	7,451,074	•	24,000	8,528,874 118,841,893 (7,451,074) 119,919,693 238,761,587 238,761,587	118,841,893	237,683,787 237,683,787 50.0% 118,841,893	(15,353,734) (1,077,800) 	407,519,088 (161,932,642) 8.528,874 254,115,321	7,475,074 1,053,800 8,528,874	Year 58 Jul-68 Jun-69
			ł		7,475,074	7,451,074		24,000	8,528,874 122,423,317 (7,451,074) 123,501,117 245,924,434 245,924,434	122,423,317	244,846,634 244,846,634 50.0% 122,423,317	(15,814,346) (1,077,800)	419,744,661 (166,534,755) <u>8,528,874</u> 261,738,780	7,475,074 1,053,800 8,528,874	Year 59 Jul-69 Jun-70
:	,			•	7,475,074	7,451,074		24,000	8,528,874 126,112,184 (7,451,074) 127,189,984 253,302,167	126,112,184	252,224,367 	(16,288,776) (1,077,800)	432,337,001 (171,274,931) <u>8,528,874</u> 269,590,944	7,475,074 1,053,800 8,528,874	Year 60 Jul-70 Jun-71
			,		7,475,074	7,451,074		24,000	8,528,874 129,911,716 (7,451,074) 130,989,516 260,901,232 260,901,232	129,911,716	259,823,432 	(16,777,440) (1,077,800)	445,307,111 (176,157,313) <u>8,528,874</u> 277,678,672	7,475,074 1,053,800 8,528,874	Year 61 Jul-71 Jun-72
	:				7,475,074	7,451,074	:	24,000	8,528,874 133,825,235 (7,451,074) 134,903,035 268,728,269 268,728,269	133,825,235	267,650,469 267,650,469 133,825,235	(17,280,763) (1,077,800)	458,666,324 (181,186,166) 8,528,874 286,009,032	7,475,074 1,053,800 8,528,874	Year 62 Jul-72 Jun-73
			:		7,475,074	7,451,074		24,000	8,528,874 137,856,159 (7,451,074) 138,933,959 276,790,117 276,790,117	137,856,159	275,712,317 275,712,317 5 137,856,159	(17,799,186) (1,077,800) —	472,426,314 (186,365,885) <u>8,528,874</u> 294,589,303	7,475,074 1,053,800 8,528,874	<u>Year 63</u> Jul-73 Jun-74
-			•		7,475,074	7,451,074		24,000	8,528,874 142,008,010 (7451,074) 143,085,810 285,093,821 285,093,821	142,008,010	284,016,021 	(18,333,161) (1,077,800)	486,599,103 (191,700,995) <u>8,528,874</u> 303,426,982	7,475,074 1,053,800 8,528,874	Year 64 Jul-74 Jun-75

GROUND RENT FOR LF VALUATION 116,442,583 119,919,693 123,501,117 PV of Rent Flows 230,190,057 87 89 92 Average Rent ISF 89 92	Total Operating Expense Basic Rent to Owner Primary Additional Rent Secondary Additional Rent Total Capital Expenses Net Cash Flow	CF to Operator Variance DUFF Argus Dump Total Income	Net Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent Overage Rent @ 50% Subtotal
	:		
130,989,516 134,903,035 138,933,959 143,085,810 	· •		
138,933,959  			
143,085,810 — , 107	- -		

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*, Refinance Loan	Existing Loans First 84MM in Debt Supplemental 16.0mm	Basic Rent Basic Amount		Less: Debt Service	CF to Fee Owner Total Fixed Rent Overage Rent @	•	Overage Rent @ 50%	Remainder for Overage Overage Rent %	Income Subject to Ovg Rent Exclusion	Less: Total Capital Expenses Less: Interest Income Other	Add: Use of Cash from Loans	Opex above	Lotal Operating Expense	Overage Rent	Total Fixed	Rent	Fixed Rents Basic Rent	Jnflator
•	mat 11/2014		- CF to Dist, FS CF Check		•	Check Operator	1 			•		• • • •			•		see below	3.0%
7,451,074	•	24,000	147,362,218 293,646,636 293,646,636	146,284,418 (7,451,074)	8,528,874	146,284,418	146,284,418	292,568,836 50.0%	292,568,836	(18,883,156) (1,077,800) 	312,529,792	8,528,874	(197,196,159)	501,197,076	8,528,874	1,053,800	7,475,074	Year 65 Jul-75 Jun-76
7,451,074	: ,	24,000	151,766,917 302,456,035 302,456,035	150,689,117 (7,451,074)	8,528,874 _	150,689,117	150,689,117	301,378,235	301,378,235	(19,449,651) (1,077,800) —	321,905,685	8,528.874	(202,856,177)	516,232,989	8,528.874	1.053,800	7,475,074	Year 66 Jul-76 Jun-77
7,451,074		24,000	136,303,738 311,529,716 311,529,716	155,225,958 (7,451,074)	8,528,874	155,225,958	155,225,958	310,451,916	310,451,916	(20,033,140) (1,077,800)	331,562,856	8,528,874	(208,685,997)	531,719,978	8,528,874	1,053,800	7,475,074	Year 67 Jul-77 Jun-78
7,451,074		24,000	160,976,704 320,875,607 320,875,607	159,898,904 (7,451,074)	8,528,874	159,898,904	159,898,904	319,797,807	319,797,807	(20,634,134) (1,077,800) —	341,509,742	8,528,874	(214,690,710)	547,671,578	8,528,874	1,053,800	7,475,074	Year 68 Jul-78 Jun-79
7,451,074		24,000	165,789,838 330,501,875 330,501,875	164,712.038 (7,451,074)	8,528,874	164,712.038	164,712,038	329,424,075	329,424,075	(21,253,158) (1,077,800) —	351,755,034	8,528,874	(220,875,565)	564.101,725	8,528,874	1,053,800	7,475,074	Year 69 Jul-79 Jun-80
7,451,074		24,000	170,747,366 340,416,932 340,416,932 	169.669,566 (7,451,074)	8,528,874	169,669,566	169,669,566	339,339,132	339,339,132	(21,890,753) (1,077,800)	362,307,685	8,528,874	(227,245,966)	581,024,777	8,528,874	1,053,800	7,475,074	Year 70 Jul-80 Jun-81
7,451,074		24,000	175,853,620 350,629,440 350,629,440	174,775,820 (7,451,074)	8,528,874	174,775,820	174,775,820	349,551,640 50.0%	349,551,640	(22,547,476) (1,077,800) —	373,176,915	8,528.874	(233,807,479)	598,455,520	8,528,874	1,053,800	7,475,074	Vear 71 Jul-81 Jun-82
7,451,074		24,000	181,113,061 361,148,323 361,148,323	180,035,261 (7,451,074)	8,528,874	180,035,261	180,035,261	360,070,523	360,070,523	(23,223,900) (1,077,800) 	384,372,223	8,528,874	(240,565,837)	616,409,186	8,528,874	1,053,800	7,475,074	72 Year 72 Jul-82 Jun-83
7,451,074		24,000	186.330,286	185,452,486 (7,451,074)	8,528,874	185,452,486	185,452,486	370,904,972	370,904,972	(23,920,617) (1,077,800) 	395,903,389	8,528,874	(247,526,946)	634,901,461	8,528,874	1,053,800	7,475,074	72.25 Vear 72.25 Jul-83 Sep-83

GROUND RENT FOR LF VALUATION Variance PV of Rent Flows Rent PSF Average Rent PSF	Reci Secondary Total Capital Expenses Net Cash Flow	Variance DUFF Argus Dump Total Income Total Operating Expense Basic Rent to Owner Primary Additional	Opera shove Total Fixed Rent Overage Rent @ 50% Subtotal	Forma Variance Net Cash Flow Use of Cash from Loans Rent if included in	Check Total Rents Variance Duff Pro forma check Cale Above Dump from Pro	Total Operating Expense Total Capital Expenses Net Cash Flow	Total Basic Rent * Duff to make this Argus Dump Total Income
147,362,218 151,766,917 156,303,758 160,976,704 165,789,838 170,747,366 230,190,057 110 113 116 120 120 123 123 127							<u>7,475.074</u> <u>7,475.074</u> <u>7,475.074</u> <u>7,475.074</u> <u>7,475.074</u>
170,747,366 175,853,620 181,113,061 46,632,572							7.475.074 7.475.074 7.475.074

Cash Flow to Operator PV to Building Operator Discount Rate	Total Leasing & Capital C Cash Flow Before Debt Ser & Taxes	PB Work Capital Improvements Base Building	Leasing & Capital Costs Tenant Improvements Leasing Commissions	Total Operating Expenses Net Operating Income	Rent to Owner Secondary Additional Re	Bid Tax	Professional Fees/Admin Real Estate Taxes	Management Fee	Security	Utilities	Operating Expenses Payroll	Effective Gross Revenue	General Vacancy Collection Loss	Total Potential Gross Rev	Carryover Electric	Expense Reimbursement R Miscellaneous Income	CPI & Other Adjustment	Scheduled Base Rental R	Base Rent Abatements	Base Rental Revenue Absorption & Turnover V	For the Years Ending Potential Gross Revenue
4,460,885 \$324,000,000 8.50%	<u>19,674,916</u> \$ 1,470,695	3,618,709 6,696,104 1,150,000	5,658,252	37,647,608	8,528,874	192,353	1,571,866 11,245,488	587,932	1,025,000	4,030,423 5,508,248	1,974,908	58,793,219	(593,871)	59,387,090	1,672,149	6,393,598 936,992	2,230,701	48,104,916 48,734	(3,135,083)	\$ 57,630,132 (6.390,133)	· •
8,361,936	17,267,108 \$ 4,583,498	3,194,709 5,827,894 1,390,500	4,221,476	42,537,125 21,850,606	8,528,874 4,689,299	192,353	1,260,000	2,309,000 643,877	1,055,750	4,101,338 5,673,495	2,034,155	64,387,731	(650,381)	65,038,112	1,520,149	6,458,197 965,102	2,291,881	53,747,212 55.571	(2,350,223)	\$60,494,216 (4.396.781)	2 6/30/2013 Year 2 Jun-2013
13,950,753	<u>10,718,651</u> \$16,316,034	1,848,759 3,247,559 1,135,163	2,184,532	42,758,108 27,034,685	8,528,874 4,134,398	192,353	1,297,800	2,440,070 697,928	1,087,423	4,273,878 5,843,700	2,095,180	69,792,793	(704,978)	70,497,771	1,370,149	6,504,534 994,055	2,179,127	59,398,324 51.582	(1,505,296)	\$63,779,001 (2.875.381)	3 6/30/2014 Year 3 Jun-2014
17,020,254	7,036,724 \$20,112,388	1,551,931 1,245,709		,		192,353	1,336,734	2,313,272 730,211	1,120,045	4,404,134 6,019,011	2,158,035	73,021,135	(2,233) (737,610)	73,760,978	1,216,149	6,730,428 1,023,876	1,924,936	62,865,589		\$66,506,322 (2.278.965)	4 6/30/2015 Year 4 Jun-2015
19,707,530	<u>4,219,496</u> \$25,192,238	1,266,375 1,012,958	829,874 1,110,289	47.057,286 29,411,734	8,528,874 6,771,748	192,353	1,376,836 12,192,599	2,300,070	1,153,647	4,230,279	2,222,776	76,469,020	(1,456,699) (787,128)	78,712,847	1,070,049	7,416,191 1,054,593	1,601,781	67,570,233	(816,007)	\$69,318,906 (932,666)	5 6/30/2016 Year 5 Jun-2016
19,893,191	<u>6,482,421</u> \$24,962,874	1,197,472 799,899	1,802,465 2,682,585	48,674,499 31,445,295	8,528,874 7,372,434	192,353	1,418,141 12,614,408	2,000,000 801,198	1,188,256	4,0/2,30/ 6,385,569	2,289,460	80,119,794	(725,053) (816,615)	81,661,462	920,149	8,053,832 1,086,231	1,628,810	69,972,440	(1,409,115)	\$73,159,690 (1.778.135)	6 6/30/2017 Year 6 Jun-2017
21,864,607	7,092,030 \$30,170,773	1,376,790 1,635,852	2,201,267 1,878,121	48,477,225 37,262,803	8,528,874 6,107,367	192,353 561 462	1,460,685 13,051,043	2,740,320 857,400	1,223,904	4,812,338 6,577,136	2,358,143	85,740,028	(721,356) (873,347)	87,334,731	770,149	8,300,070 1,118,817	1,557,953	75,587,742	(1,322,295)	\$78,867,445 (1.957,408)	7 6/30/2018 Year 7 Jun-2018
22,651,870	<u>6,963,112</u> \$33,317,581	850,115 1,709,525	2,398,914 2,004,558	47,974,282 40,280,693	8,528,874 4,535,084	192,353 578 306	1,504,506 13,503,026	2,020,710 882,550	1,260,621	4,930,914 6,774,450	2,428,888	88,254,975	(969,626) (901,259)	90,125,860	620,149	8,707,675	1,152,157		1 ·	\$81,712,506 (1.787.783)	8 6/30/2019 Year 8 Jun-2019

$\begin{array}{r rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$	·	<u>11,260,576</u> \$33,555,911			
15,747     2,900,219       16,422     5,918,815       33,445     8,089,048       31,405     1,505,247       39,250     3,377,628       72,661     1,105,898       14,135     1,796,459       10,829     16,305,754       10,829     16,305,754       10,416     690,528       10,549     60,178,943       10,549     3,449,947       10,288     3,449,947	1,0 1,7 15,8 <u>49,1</u> 3,4		145,846 1,774,492 <u>6,592,468</u> <u>\$35,356,689</u>	265,197 <u>1,456,786</u> <u>5,747,466</u> <u>\$34,042,243</u>	Capital Improvements Base Building Total Leasing & Capital C Cash Flow Before Debt Ser & Taxes
15,747     2,900,219       16,422     5,918,815       33,445     8,089,048       51,405     1,505,247       9,250     3,377,628       72,661     1,105,898       14,135     1,796,459       10,829     16,305,754       12,353     192,353       10,416     8,528,874       8,874     8,528,874       35,537     50,410,823       50,410,823     60,178,943	1,0 1,7 15,8 8,5 8,5 58,0	- <u>6,092,973</u> 5,167,603	2,422,847 2,249,283	2,004,113 2,021,370	Leasing & Capital Costs     Tenant Improvements     Leasing Commissions     PB Work
15,747 2,900,219 16,422 5,918,815 33,445 8,089,048 51,405 1,505,247 19,250 3,377,628 12,661 1,105,898 14,135 1,796,459 10,829 16,305,754 12,353 192,353 192,353 192,353 192,353 192,353 192,353 192,353	1,0 15,8 8,5 8,5	53,194,228 44,816,487	<u>52,040,030</u> 41,949,157	<u>50,900,481</u> <u>39,789,709</u>	Total Operating Expenses
15,747 2,900,219 16,422 5,918,815 13,445 8,089,048 11,405 1,505,247 19,250 3,377,628 17,661 1,105,898 14,135 1,796,459 14,135 16,305,754 192,353 192,353 70,416 690,528 70,416 8,528,874	15,8 15,8 15,8	6,353,062	6,353,062	6,359,089	Secondary Additional Re
15,747 2,900,219 16,422 5,918,815 13,445 8,089,048 11,405 1,505,247 19,250 3,377,628 12,661 1,105,898 14,135 1,796,459 16,305,754 192,353 192,353	1,0 1,7 15,8 1	631,931	613,525	<u>8 578 874</u>	Rent to Owner
15,747 2,900,219 16,422 5,918,815 33,445 8,089,048 31,405 1,505,247 19,250 3,377,628 17,661 1,105,898 14,135 1,796,459 16,305,754	1,7 1,7	192,353	192,353	192,353	Bid Tax
15,747 2,900,219 16,422 5,918,815 13,445 8,089,048 11,405 1,505,247 19,250 3,377,628 12,661 1,105,898		14 077 075	14 455 212	1,549,641	Professional Fees/Admin
15,747 2,900,219 16,422 5,918,815 13,445 8,089,048 11,405 1,505,247 19,250 3,377,628		980,107	939,892	906,902	Management Fee
15,747 2,900,219 16,422 5,918,815 13,445 8,089,048	1,410,640 1,40 3,183,738 3,27	3.091.008	2,000,978 م. دلاد،/زدر 1	2.913.571	Repairs & Maintenance
5,747 2,900,219 6,422 5,918,815	. 7,8	7,402,625	7,187,014	6,977,684	Utilities
5.747 2.900.219	<b>5,7</b>	5,416,554	5,258,790	5,105,622	Cleaning
	2,733,735 2,81	2,654,111	2,576,807	2,501,754	Operating Expenses Payroll
6.086 110.589.766 11		98,010,715	93,989,187	90,690,190	Effective Gross Revenue
(1,092,923) (1,127,016) (1,163,931)	(1,034,615) (1,05)	) (990,007)	(959,069)	(924,123)	Collection Loss
' <u>-</u>	103,461,542 109,29	99,000,722	25,906,942	92,412,279	Total Potential Gross Rev
		170,149	320,149	470,149	Carryover Electric
35,927 1,376,004	- 1,3		1,222,562	1,186,953	Miscellaneous Income
84,643 9,265,072 9,560,093	0.8	9	9,364,790	9,036,742	Expense Reimbursement R
R4 617 345 040	225 953 28	307 934	811 638	958 135	CPI & Other Adjustment
87,124 101,715,435 105,008,449	93,123,12298,68	88,214,360	84,187,803		Scheduled Base Rental R
(1,755,938)	ř	(3,200,742)	(1,484,620)	(1,421,507)	Base Rent Abatements
(8,008) (2,470,389)		· -	(1,977,858)	(2,035,466)	Absorption & Turnover V
45,169 \$105,941,762 \$109,009,382	\$ 99,273,882 \$102,94	\$94,537,645	\$87,650,281	\$84,217,273	Base Rental Revenue
	6/30/2023 6/30/2024 Year 12 Year 13 Jun-2023 Jun-2024	6/30/2022 Year 11 Jun-2022	6/30/2021 Year 10 Jun-2021	6/30/2020 Year 9 Jun-2020	For the Years Ending Dotential Genese Revenue
3 14 15	12 13	= (	10	6	(

Cash Flow to Operator <b>PV to Building Operator</b> Discount Rate	Capital Improvements Base Building Total Leasing & Capital C Cash Flow Before Debt Ser & Taxes	Leasing & Capital Costs Leasing Capital Costs Leasing Commissions PB Work	Total Operating Expenses	Bid Tax Insurance Rent to Owner Secondary Additional Re	Professional Fees/Admin Rcal Estate Taxes	Security Repairs & Maintenance	Payroll Cleaning Utilities	Collection Loss Effective Gross Revenue	Total Potential Gross Rev General Vacancy	Porters wage Kevenue CPI & Other Adjustment Expense Reimbursement R Miscellaneous Income Carryover Electric	Potential Gross Revenue Base Rental Revenue Absorption & Turnover V Base Rent Abatements Scheduled Base Rental R	For the Years Ending
rator	vements	osts ements ussions	enses	tiinnal Re	xes	ntenance		s enue	<u>.</u> Rev	kevenue djustment bursement R Income	nue venue furnover V tements e Rental R	
34,246,807	<u>6,089,774</u> \$_61,042,539	2,314,515 3,775,259	54,282,276	192,353 754,559 8,528,874	1,963,039 17,817,738	1,0 <del>11</del> ,024 3,690,825 1 214 146	3,169,148 6,467,649 8,839,121	(1,239,044) 121,414,589	123,964,438 (1,310,205)	262,327 10,716,956 1,503,597	\$115,950,535 (2,483,225) (1,985,752) 111,481,558	17 6/30/2028 Year 17 Jun-2028
35,303,637	6,324,783 \$ 63,156,200	3,393,521 2,931,262	55,649,844	192,353 777,195 8,528,874	2,021,930 18,352,270	1,094,109 3,801,550	3,264,222 6,661,678 9,104,295	125,130,827	127,688,232 (1,280,523) (1,280,523)	307,838 11,115,605 1,548,705	\$119,415,694 	18 6/30/2029 Year 18 Jun-2029
36,255,945	<u>6,472,211</u> \$_65,060,816	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	57,054,734	192,353 800,511 8,528,874	2,082,588 18,902,838	1,744,994 3,915,596 1 285 878	3,362,149 6,861,529 9,377,424	128,587,761	131,411,357 (1,509,482)	354,715 11,572,400 1,595,166	\$122,469,596 (2,508,102) (2,072,418) 117,889,076	19 6/30/2030 Year 19 Jun-2030
37,354,550	6,606,204 \$ 67,258,026	3,306,997 3,299,207	58,503,967	192,353 824,527 8,528,874	2,145,066	4,033,064	3,463,013 7,067,375 9,658,746	132,368,197	135,047,833 (1,329,158)	226,911 11,985,606 1,643,021	\$126,156,183 (2,806,471) (2,157,417) 121,192,295	20 6/30/2031 Year 20 Jun-2031
33,465,688	15,093,104 \$ 59,480,302	8,398,616 6,694,488	59,979,587	192,353 849,262 8,528,874	2,209,418	1,001,204 4,154,056 1 345 530	3,566,904 7,279,396 9,948,509	134,552,993	135,912,114	22,494 11,996,915 1,692,312	\$130,616,599 (4,303,096) (4,113,110) 122,200,393	21 6/30/2032 Year 21 Jun-2032
37,005,493	11,762,680 \$_66,559,911	6,739,638 5,023,042	61,529,968	192,353 874,740 8,528,874	2,275,700 20,655,642	1,200,002 4,278,678 1 398 576	3,673,911 7,497,778 10,246,964	139,852,559	141,504,927 (237,319)	68,110 11,761,720 1,743,081	\$135,473,832 (4,131,782) (3,410,034) 127,932,016	22 6/30/2033 Year 22 Jun-2033
40,471,256	8,133,468 \$_73,491,437	3,178,530 4,954,938	63,121,208 81 624 905	192,353 900,982 8,528,874	2,343,971 21,275,311	1,904,000 4,407,038 1 447 461	3,784,128 7,722,711 10,554,373	144,746,113	147,287,498 (1,068,510)	120,740 11,842,205 1,795,374	\$139,848,463 (3,453,727) (2,865,557) 133,529,179	23 6/30/2034 Year 23 Jun-2034
42,045,991	7,703,777 \$ 76,640,907	4,415,639 3,288,138	64,753,302 84 344 684	192,353 928,012 8,528,874	2,414,290 21,913,570	2,022,920 4,539,249 1 490 980	3,897,652 7,954,392 10,871,004	149,097,986	152,085,768 (1,466,924)	174,949 12,285,983 1,849,235	\$143,307,495 (3,191,391) (2,340,503) 137,775,601	24 6/30/2035 Year 24 Jun-2035

<u>, 51,994,062</u>	43,441, Ju <u>3</u>	<u>50,018,364</u>	49, <u>307,086</u>	47, <u>731,</u> 436	46,546,567	45,506,062	42,718,107	Cash Flow to Operator PV to Building Operator Discount Rate
								or laxes
<u>\$ 96,538,249</u>	\$_83,431,132_\$_	\$ 92,585,653 \$	\$ 91,163,097	\$ 88,011,798	\$ 85,642,059	\$ 83,561,050	\$ 77,985,139 \$	Cash Flow Before Debt Ser
12,409,017		9,241,938	8,29	8,409,183		6,663,988	8,435,266	Total Leasing & Capital C
								Capital Improvements Base Building
2,00,00		4,439,707	0,490,UI0	1,50,016	4,094,300	2,902,141	4,0,0,02	PB Work
8,723,978	10,757,600	4,802,231	4,798,226	4,432,646	2,857,349	3,701,847	4,356,871	Tenant Improvements
								Leasing & Capital Costs
79,698,716	77,610,725	75,620,631	73,680,686 99,457.341	71,789,819	<u>69,953,227</u> .93.393.996	<u>68,167,804</u> 90.225.038	66,427,028	Total Operating Expenses
								Secondary Additional Re
8,528,874	8,528,874	8,528,874	8,528,874	8,528,874	8,528,874	8,528,874	8,528,874	Rent to Owner
1,175,578	1,141,338	1,108,095	1,075,820	1,044,486	1,014,064	984,528	955,852	Insurance
192,353	192,353	192.353	192,353	192,353	192.353	192.353	192.353	Bid Tax
27,759,455	26,950,927	26,165,949	25,403,834	24,663,916	23,945,550	23,248,107	22.570.977	Real Estate Taxes
3 058 351		2 887 789	7 798 874	505 L1L C	101 859 5	0 561 371	2 486 719	Professional Fees/Admin
1 886 460	1 810 829	3,420,101 1 774 482	1.731 380	1 687 108	4,900,100	1 583 025	4,073,420	Management Fee
1 700,200,2		2,41,400	071,040,7	<u>2,210,021</u>	2,210,000	2,140,122	+10'CON'7	
2011/1/21	13,309,904	12,980,347	12,002,473	12,232,411	040,678,11	5 176 175 5 176 175	11,19/,134	Unities
10,076,386		<u>9,497,961</u>	9,221,321	8,952,739	670,169,8	8,438,815	8,193,024	Cleaning
4,937,429	4,793,620	4,654,000	4,518,447	4,386,841	4,259,069	4,135,019	4,014,581	Payroll
								Operating Expenses
188,645,982	181,082,891	177,448,222	173,138,027	168,210,800	163,347,223	158,392,842	152,847,433	Effective Gross Revenue
(1,912,569)	(1,829,120)		(1,766,115)	(1,713,989)	(1,665,892)	(1,624,466)	(1,557,907)	Collection Loss
(698,365)		· 🗸	(1,707,397)	(1,474,134)	(1,576,066)	(2,429,277)	(1,385,406)	
191,256,916	182,912,011	180,810,154	176,611,539	171,398,923	166,589,181	162,446,585	155,790,746	Total Potential Gross Rev
								Carryover Electric
2,342,555	2,274,326	2,208,083	7	2,081,330	2,020,709	1,961,853	1,904,712	Miscellaneous Income
15,990,739	16,281,057	16,122,659	15,478,960	14,842,713	14,269,343	13,558,613	12,641,271	Expense Reimbursement R
85,733	_ 26,430 _	346,399	5	408,542	347,530	288,294	230,784	CPI & Other Adjustment
1) (1) 22 4 5 4 5 4 5 4 5 4 5 4 5 4 5 1 1 1 1 1 1	1							Porters' Wage Revenue
172.837.889	- 4	<u>_</u>	158.517.423		149.951.599	146.637.825	141.013.979	Scheduled Base Rental R
(3,515,695)	(4,875,946)	1	(2,395,872)	$\sim$	(2,509,012)	(2,119,904)	(2,902,335)	Base Rent Abatements
•	_	(3,990,180)	(3,702,009)	(3,781,272)	(3,527,432)	(2,519,712)	$\sim$	Absorption & Turnover V
\$181.548.782	\$174.891.940 S	\$169,174.666	\$164.615.304	\$160,585,483	\$155,988,043	\$151,277,441	\$147.306.331 \$	Base Rental Revenue
		- H						Potential Gross Revenue
Year 32 Jun-2043	Year 31 Jun-2042	Year 30 Jun-2041	Year 29 Jun-2040	Year 28 Jun-2039	Year 27 Jun-2038	Year 26 Jun-2037	Year 25 Jun-2036	For the Years Ending
32 6/30/2043	31 6/30/2042	30 6/30/2041	29 6/30/2040	28 6/30/2039	27 6/30/2038	26 6/30/2037	25 6/30/2036	
i,	I	1				I I		

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Cash Flow to Operator PV to Building Operator Discount Rate	Capital Improvements Base Building Total Leasing & Capital C Cash Flow Before Debt Ser & Taxes	Leasing & Capital Costs Tenant Improvements Leasing Commissions PB Work	Secondary Additional Ke Total Operating Expenses Net Operating Income	Bid Tax Insurance Rent to Owner	Professional Fees/Admin Real Estate Taxes	Utilities Segurity Repairs & Maintenance Management Fee	Operating Expenses Payroll Cleaning	Total Potential Gross Rev General Vacancy Collection Loss Effective Gross Revenue	Porters Wage Kevenue CPI & Other Adjustment Expense Reimbursement R Miscellaneous Income Carryover Electric	Potential Gross Revenue Base Rental Revenue Absorption & Turnover V Base Rent Abatements Scheduled Base Rental R	For the Years Ending
52,353,808	13,863,823 \$ 97,256,542	4,584,868 9,278,955	81,814,333 111,120,365	192,353 1,210,845 8,528,874	3,150,101 28,592,239	14,184,194 2,639,460 5,922,690 1,929,347	5,085,552 10,378,678	196,136,024 (1,239,966) (1,961,360) 192,934,698	156,290 15,808,237 2,412,832	\$188,033,567 (4,787,747) (5,487,155) 177,758,665	33 6/30/2044 Year 33 Jun-2044
56,753,011	10,256,627 \$106,054,948	5,487,018 4,769,609	84,023,246	192,353 1,247,170 8,528,874	3,244,604 29,450,006	14,609,720 2,718,644 6,100,371 2,003,348	5,238,118 10,690,038	204,712,251 (2,330,307) (2,047,123) 200,334,821	228,962 16,405,049 2,485,217	\$192,898,039 (3,928,928) (3,376,088) 185,593,023	34 6/30/2045 Year 34 Jun-2045
	12,082,822 \$107,021,220	6,579,807 5,503,015	86,272,626 119,104,042	192,353 1,284,586 8,528,874	3,341,942	15,048,012 2,800,203 6,283,382 2,053,767	5,395,262 11,010,739	208,874,937 (1,409,520) (2,088,749) 205,376,668	303,816 16,830,685 2,559,773	\$198,118,349 (5,006,936) (3,930,750) 189,180,663	35 6/30/2046 Year 35 Jun-2046
60,834,045	10,010,097 \$114,217,015	5,473,984 4,536,113	88,612,181 124,227,112	192,333 1,323,123 8,528,874	3,442,201 31,243,511	15,499,452 2,884,209 6,471,884 2,128,393	5,557,119 11,341,062	217,948,215 (2,929,440) (2,179,482) 212,839,293	380,915 17,899,471 2,636,567	\$203,389,861 (3,720,625) (2,637,974) 197,031,262	36 6/30/2047 Year 36 Jun-2047
63,144,214	<u>9,539,621</u> \$118,837,354	3,403,495 6,136,126	91,010,540 128,376,975	192,353 1,362,817 8,528,874	3,545,467	15,964,436 2,970,735 6,666,040 2,193,875	5,723,833 11,681,293	224,530,906 (2,898,082) (2,245,309) 219,387,515	460,326 18,978,079 2,715,664	\$209,867,582 (3,956,541) (3,534,204) 202,376,837	37 6/30/2048 Year 37 Jun-2048
65,174,228	10,117,346 \$122,897,381	5,626,047 4,491,299	93,484,519 133,014,727	192,353 1,403,701 8,528,874	3,651,831 33,146,241	16,443,369 3,059,857 6,866,021 2,264,992	5,895,548 12,031,732	230,853,719 (2,045,936) (2,308,537) 226,499,246	542,121 19,843,709 2,797,134	\$215,976,559 (5,030,593) (3,275,211) 207,670,755	38 6/30/2049 Year 38 Jun-2049
66,645,653	10,603,847 \$125,840,231	5,305,187 5,298,660	96,019,108 136,444,078	192,333 1,445,812 8,528,874	3,761,386 34,140,628	16,936,670 3,151,653 7,072,002 2,324,632	6,072,414 12,392,684	237,569,551 (2,730,669) (2,375,696) 232,463,186	626,369 20,643,222 2,881,048	\$221,689,431 - (4,532,389) - (3,738,130) 213,418,912	39 6/30/2050 Year 39 Jun-2050
68,394,893	<u>11,398,384</u> \$129,338,711	5,977,298 5,421,086	98,637,420 140,737,095	192,333 1,489,187 8,528,874	3,874,227 35,164,847	17,444,770 3,246,203 7,284,162 2,393,745	6,254,587 12,764,465	243,788,568 (1,976,167) (2,437,886) 239,374,515	520,017 21,538,525 2,967,479	\$227,968,081 (5,502,567) (3,702,967) 218,762,547	40 6/30/2051 Year 40 Jun-2051

For the Years Ending	3.0% 41 6/30/2052 Jun-2052	42 6/30/2053 Jun-2053	43 6/30/2054 Jun-2054	44 6/30/2055 Jun-2055	45 6/30/2056 Jun-2056	46 6/30/2057 Jun-2057	47 6/30/2058 Jun-2058	48 6/30/2059 Jun-2059
Potential Gross Revenue								
Base Rental Revenue					- The second	· · · · · · · · · · · · · · · · · · ·		
Base Rent Abatements								
Porters' Wage Revenue							+ - (	
Expense Reimbursement R								
Miscellaneous Income								
Total Potential Gross Rev	statement of the second se				· · · · · ·			
General Vacancy								
Collection Loss			-	,				
Effective Gross Revenue	246,555,750	253,952,423	261,570,996	269,418,126	277,500,669	285,825,689	294,400,460	303,232,474
Operating Expenses			4					
Cleaning								
Utilities								
Security					-			
Repairs & Maintenance								
Professional Fees/Admin								
Real Estate Taxes								
Bid Tax Insurance								
Rent to Owner								
Secondary Additional Re	LU0 110 CU	NC 202 126	110 121 00	C20 617 101	101 120 201	107 503 516	271 000 111	117 172 011
I otal Operating Expenses	92,811,802 153,743,948	95,596,156 158, <u>356,267</u>	98,464,041 <u>163,106,955</u>	168,000,163	173,040,168	107,594,316	183,578,314	114,146,810
casing & Capital Costs								
Leasing Commissions								and a subset of the subset of
Capital Improvements								
fotal Leasing & Capital C		9,567,939	9,854,977	10,150,627	10,455,146	10,768,800	11,091,864	11,424,620
Cash Flow Before Debt Ser	\$144,454,687	\$148,788,327	\$153,251,977	\$157,849,536	\$162,585,022	\$167,462,573_\$172,486,450	\$1/2,486,450	\$17/,661,044
Cash Flow to Operator	71,688,443	73,855,264	76,087,089	78,385,868	80,753,611	83,192,387	85,704,325	88,291,622

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	Leasing Commissions         PB Work         Capital Improvements         Base Building         Total Leasing & Capital C         11,767,359         12,120,379         12,483,991         12,858,510         13,244,266         13,641,594         14,050,841         14,472,367         Cash Flow Before Debt Ser         \$182,990,875         \$188,480,601         \$194,135,019         \$199,959,070         \$205,957,842         \$212,136,577         \$218,500,675         \$225,055,695         & Taxes	Real Estate, Taxes         Bid Tax         Insurance         Rent to Owner         Secondary Additional Re         Total Operating Expenses         Net Operating Income         194,758,234         Leasing & Capital Costs         Tenant Improvements	Payroll Cleaning Utilities Security Repairs & Maintenance Management Fee Professional Fees/Admin	Expense Reimbursement R Miscellaneous Income Carryover Electric Total Potential Gross Rev General Vacancy Collection Loss Effective Gross Revenue 312,329,448 321,699,332 Operating Expenses	49       50         For the Years Ending       6/30/2060       6/30/2060         Potential Gross Revenue       Jun-2060       Jun-2061         Base Rental Revenue       Absorption & Turnover V       Base Rent Abatements         Scheduled Base Rental R       Porters' Wage Revenue       CPI & Other, Adjustment
93,701,40196,528,610	12,483,991 \$194,135,019	124,731,301 206,619,010		331,350,311	51 6/30/2062 Jun-2062
99,440,635	12,858,510 \$199,959,070	128,473,240 212,817,580		341,290,821	52 6/30/2063 Jun-2063
102,4	13,244,266 \$205,957,842	132,327,438		351,529,545	53 6/30/2064 Jun-2064
105,529,389	13,641,594 \$212,136,577	136,297,261 225,778,171		362,075,432	54 6/30/2065 Jun-2065
108,711,437	14,050,841 \$218,500,675	136,297,261 140,386,179 225,778,171 232,551,516		372,937,695	55 6/30/2066 Jun-2066
40,021_105,529,389_108,711,437_111,988,947_	14,472,367 \$225,055,695	144,597,764 239,528,062]		384,125,826	56 6/30/2067 Jun-2067

For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover V Base Rent Abatements Scheduled Base Rental R Porters' Wage Revenue CPI & Other Adjustment Expense Reimbursement R Miscellaneous Income Carryover Electric Total Potential Gross Rev General Vacancy	6/30/2068 Jun-2068	6/30/2069 Jun-2069	6/30/2070 Jun-2070	630/2071 Jun-2071	630/2072 Jun-2072	6/30/2073 Jun-2073	6/30/2074 Jun-2074	6/30/2075 Jun-2075
General Vacancy Collection Loss		:		1 1		•	: [	
Effective Gross Revenue Operating Expenses	395,649,600	407,519,088	419,744,661	432,337,001	445,307,111	458,666,324	472,426,314	486,599,103
Payroll Cleaning								
Utilities Security		• • • • • • • • • • • • • • • • • • •	•		1		• • •	· ·
Management Fee	· · · ·							
Professional Fees/Admin Real Estate Taxes	•					1		; ; ;
Bid Tax		· · · ·	,					-
Rent to Owner Secondary Additional Re					4 - - - -			•
Total Operating Expenses Net Operating Income Leasing & Capital Costs	148,935,697 246,713,903	153,403,768 254,115,321	158,005,881 261,738,780	162,746,057 269,590,944	167,628,439 277,678,672	172,657,292 286,009,032	177,837,011 294,589,303	183,172,121 303,426,982
<u>Tenant Improvements</u> Leasing Commissions PB Work Capital Improvements			. :		· · · · · · · · · · · · · · · · · · ·			
Total Leasing & Capital C Cash Flow Before Debt Ser & Taxes	14,906,538 \$231,807,366	15,353,734 \$238,761,587	15,814,346 \$245,924,434	16,288,776 \$253,302,167	16,777,440 \$260,901,232	17,280,763 \$268,728,269	17,799,186 \$276,790,117	18,333,161 \$285,093,821
Cash Flow to Operator	115,364,783	_118,841,893	122,423,317	126,112,184	129,911,716	133,825,235	137,856,159	142,008,010

Total Open Leasing & Leas	Ream Ream Ream Total Potentia General Collecti Effective Gro Operating Exp Payroll Cleanin Cleanin Repairs Repairs Mainage	For the Years Ending Potential Gross J Base Rent Absorption Turnoy Base Rent Abaterr Abaterr Scheduled Rental Porters' W Porters' W CPI & Oth Expense
Froress/Admin Fees/Admin Real Estate Taxes Bid Tax Insurance Rent to Owner Secondary Additional Re Additional Re Total Operating Expenses Net Operating Income Leasing & Capital Costs Tenant Improvements Leasing	Reimbursement R Miscellaneous Income Carryover Electric Collection Loss Collection Loss Collection Loss Effective Gross Revenue Operating Expenses Payroll Cleaning Utilities Security Repairs & Maintenance Management Fee	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover V Base Rent Abatements Scheduled Base Rental R Porters' Wage Revenue CPI & Other Adjustment
	v 501,197,076	6502076 Jun-2076
188,667,285 194,327,303 312,529,792 321,905,685	516,232,989	66 6/30/2017 Jun-2017
3_200,157,123 5_331, <u>5</u> 62,856	531,719,978	6730/2078 Jun-2078
206,161,836 341,509,742	547,671,578	6/30/2079 Jun-2079
351,755,034	564,101,725	63 1017-2080
218,717,092 362,307,685	581,024,777	70 6/30/2081 Jun-2081
	598,455,520	7) 6/30/2082 Jun-2082
225,278,605 232,036,963 37 <u>3</u> ,176,91 <u>5</u> 384,372,223	616,409,186	72 6/30/2083 Jun-2083
x 238,998,072 395,903,389 x x x	634,901,461	72.25 9/30/2083 Sep-2083

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Casii Frem to Operation 140,204,410 130,007,117 133,223,938 139,898,904 104,712,038 169,669,366 174,773,820 180,035,261 PV to Building Operator Discount Rate	& Taxes	Cash Flow Before Debt Ser	Total Leasing & Capital C	Base Building	PB Work	
01+ <sup>40</sup> 0 <sup>4</sup> 0 <sup>4</sup> 1	146 004 410	\$293.646.636				
	150 200 117	\$293.646.636 \$302.456.035 \$311.529.716 \$320.875.607 \$330.501.875 \$340.416.932 \$350.629.440 \$361.148.323 \$371.982.772 ×	18.883.156 19.449.651 20.033.140	•		
sck'cz7'cci		\$311.529.716		  - 		
139,898,904		\$320.875.607	20.634.134		;	
104,712,038		\$330.501.875	21.253 158		1	
109,000,200		\$340 416 932	21 890 753 22 547 476 23 222 000			
1 /4,/ /2,820		\$350 629 440				
180,035,261		\$361 148 393	23 223 000		•	
46,36 <u>3</u> ,122 x - x x		4371 082 772	71 A UCO E C		• j	
× × ×		< >	< ;	×.×	**	

	Total Income Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow	in the a and mal	Basic Rent Rent/Debt Service First Second Less amount allocable to one mort	Fixed Rents	Overage Rent % Less: Debi Service Total	CF to Fee Owner Total Fixed Rent	CF of operator	Others Other Income Subject to Ovg Rent Exclusion Remainder for Overage Overage Rent & 50%	Add: Rent if included in Opex above Net Operating Income Add: Use of Cash from Loans Less: Total Fixed Rent Less: Total Fixed Rent	Overage Rent Total Income Total Operating Expense	Fixed Rents Basic Rent Third Party Ground Rent Rent/Debt Service Total Fixed Rent	Juliator
		:	79,223,000 9,950,000	Check	CF to Dist to MP CF to 3rd Party FS CF	İ		, , , ,	. •	:	see below	
	26,667,305 20,387,934 6,827,506 9,716,298 (3,436,927)	5,161,645	1,596,026 4,761,302 652,720 (252,377)		756,280 (5,161,645) 1,512,306 2,550,579 840,000 3,390,579	5,917,671	1,038,274	1,794,553 (281,994) 1,512,559 50,0 <del>%</del> 756,280	<u>6,827,506</u> 13,106,877 (9,716,298) (1,596,026)	26,667,305 (20,387,934)	756,026 840,000 5,161,645 6,757,671	Year 1 Jul-11 Jun-12
	30,067,247 20,546,474 6,827,506 4,680,676 4,840,097	5,161,645	1,596,026		4,894,792 (5.161,645) 5,650,818 10,827,603 840,000 11,667,603	5,917,671	5,176,786	10,071,577 (281,994) 9,789,583 50.0% 4,894,792	6,827,506 16,348,279 ZEROED OUT (4,680,676) (1,596,026)	30,067,247 (20,546,474)	756,026 840,000 5,161,645 6,757,671	Year 2 Jul-12 Jun-13
	32,263,094 20,743,970 6,827,506 2,795,050 8,724,074	5,161,645	1,596,026		6.836,780 (5.161,645) 7.592,806 14,711,580 840,000 15,551,580	5,917,671	7,118,774		<u>6,827,506</u> 18,346,630 (2,795,050) (1,596,026)	32,263,094 (20,743,970)	756,026 840,000 5,161,645 6,757,671	Year 3 Jul-13 Jun-14
·	34,257,615 21,340,623 6,827,506 3,035,902 9,881,090	5,161,645	1,596,026	.   .	7,415,288 (5,161,645) 8,276,314 15,973,596 735,000 16,708,596	6,022,671	7,697,282		<u>6,827,506</u> 19,744,498 (3,035,902) (1,596,026)	34,257,615 (21,340,623)	861,026 735,000 5,161,645 6,757,671	Year 4 Jul-14 Jun-15
	35,903,947 21,882,750 6,827,506 11,586,427 2,434,770	5,161,645	1,596,026	.    /	3,692,128 (5,161,645) 4,553,154 8,527,276 735,000 9,262,276	6,022,671	3,974,122	7,666,250 (281,994) 7,384,256 50.0 <del>9</del> 3,692,128	<u>6,827,506</u> 20,848,703 (11,586,427) (1,596,026)	35,903,947 (21,882,750)	861,026 735,000 5,161,645 6,757,671	Year 5 Jul-15 Jun-16
	53,444,043 22,617,133 6,827,506 11,057,571 19,769,339	5,161,645	1,596,026		12,359,413 (5.161,645) 13,220,439 25,861,845 735,000 26,596,845	6,022,671	12,641.407		<u>6,827,506</u> 37,654,416 (11,057,571) (1,596,026)	53,444,043 (22,617,133)	861,026 735,000 <u>5,161,645</u> <u>6,757,671</u>	Year 6 Jul-16 Jun-17
	55,674,739 23,217,270 6,827,506 8,273,505 24,183,964	5,161,645	1,596,026	. 	14,566,725 (5,161,645) 15,427,751 30,276,470 735,000 31,011,470	6,022,671	14,848,719		<u>6,827,506</u> 39,284,975 (8,273,505) (1,596,026)	55,674,739 (23,217,270)	861,026 735,000 <u>5,161,645</u> <u>6,757,671</u>	Year 7 Jul-17 Jun-18
	59,543,040 23,854,611 6,827,506 1,115,950 34,572,479	5,161,645	1,5%,026		19,760,983 (5,161,645) 20,622,009 40,664,985 735,000 41,399,985	6,022,671	20,042,977		<u>6,827,506</u> 42,515,935 (1,115,950) (1,596,026)	59,543,040 (23,854,611)	861,026 735,000 <u>5,161,645</u> <u>6,757,671</u>	Year 8 Jul-18 Jun-19

112 W34th Street

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GROUND RENT FOR LF VALUATION Variance PV of Rent Flows Rent PSF Average Rent PSF	Total Income Total Operating Expense Basic Rent Total Capital Expenses Net Cash Flow	CF to Operator Variance	Nei Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent Overage Rent @ 50%	Calc Aboye Dump from Pro Forma Variance	Total Rents Variance
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	0,067,247 32,263,094 0,471,307 20,663,312 5,827,506 6,827,506 4,680,676 2,795,059 4,915,264 8,804,732	1,038,274 5,176,786 7,118,774 7,697,282 3,974,122 12,641,407 14,848,719 20,042,977 3 (3.161,645) (3.161,645) (3.161,645) (3.161,643) (3.161,645) (3.16	(3,436,927)       2EROED OUT       8,724,074       9,881,090       2,434,770       19,769,339       24,183,964       34,572,479       34,572,479         6,827,506       6,827,501       6,757,671)       (7,452,280)       (14,266,722)       (19,760,983)       (14,266,722)       (19,760,983)       (14,181,332)       (14,123,372)       15,141       1,957,129       2,353,637       (1,187,523)	(3,436,927) 4,840,097 8,724,074 9,881,090 2,434,770 19,769,339 24,183,964 34,572,479 (3,436,927) 4,840,097 8,724,074 9,881,090 2,434,770 19,769,339 24,183,964 34,572,479	686,445 4,824,957 6,766,945 7,345,453 3,622,293 12,289,578 14,496,890 19,691,148

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Duff Pro forma check	Check Total Rents Variance	Argus Dump Total Income Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow	Less amount allocable to orig mort Renu/Debt Service* in the above, future years are same as current and w/ anticipated borrowing. Duff to make any separate assumption.	Renu/Debt Service	Fixed Rent Basic Rent		Cir to Fee Uwner Total Fixed Rent Overage Rent % Less: Debt Service Total	CF of operator	Outer Income Subject to Ovg Rent Exclusion Remainder for Overage Overage Rent % Overage Rent @ 50%	Ad: Use of Cash from Loans Less: Total Capital Expenses Less: Total Fixed Rent Less: Interest Income	Total In Total O Rent if	Fixed Rents Basic Rent Third Party Ground Rent Rent/Debt Service Total Fixed Rent Overage Rent	Inflator 3%
	•			79,223,000		CF to 3rd Party FS CF Check		T		:		see below	۰ '
	20,107,868	61,379,799 24,483,809 6,827,506 1,490,071 1,490,071	5,161,645		1,596,026	42,233,425	6,022,671 20,177,703 (5,161,645) 21,038,729 41 498 425	20,459,697	40,637,399 (281,994) 40,355,405 20,177,703	43,723,496 (1,490,071) (1,596,026)	61,379,799 (24,483,809) 6,827,506	861,026 735,000 5,161,645 6,757,671	Year 9 Jul-19 Jun-20
	21,082,421	63,276,675 25,131,536 6,827,506 ,790,113 37,355,026	5,161,645		1,596,026	44,182,532	6,022,671 21,152,256 (5,161,645) 22,013,282 43 447 532	21,434,250	42,586,506 (281,994) 42,304,512 50.0% 21,152,256	44,972,645 (790,113) (1,596,026) *	63,276,675 (25,131,536) 6,827,506	861,026 735,000 <u>5,161,645</u> <u>6,757,671</u>	Year 10 Jul-20 Jun-21
		, }	5,161,645		1,596.026	735,000 43,000,780	6,022,671 20,561,380 <u>(5,161,645)</u> 21,422,406	20,843,374	41,404,754 (281,994) 41,122,760 50.0% 20,561,380	46,277,461 (3,276,681) (1,596,026) —	65,185,953 (25,735,998) 6,827,506	861,026 735,000 <u>5,161,645</u> <u>6,757,671</u>	Year 11 Jul-21 Jun-22
			5,161,645		1.596,026	735,000 44,623,452	6,022,671 21,372,716 (5,161,645) 22,233,742	21,654,710	43,027,426 (281,994) 42,745,432 50.0% 21,372,716	47,965,837 (3,342,385) (1,596,026) —	67,438,537 (26,300,206) 6,827,506	861,026 735,000 <u>5,161,645</u> <u>6,757,671</u>	Year 12 Jul-22 Jun-23
			5,161,645		1,596,026	49,340,245	6,022,671 23,731,113 (5,161,645) 24,592,139 48,605 745	24,013,107	47,744,219 (281,994) 47,462,225 50.0% 23,731,113	50,287,160 (946,915) (1,596,026) —	70,348,361 (26,888,707) 6,827,506	861,026 735,000 <u>5,161,645</u> <u>6,757,671</u>	Vear 13 Jul-23 Jun-24
		•	5,161,645		1,596,026	45,481,182	6,022,671 21,801,581 (5,161,645) 22,662,607	22,083,575	43,885,156 (281,994) 43,603,162 50,0% 21,801,581	50,349,867 (4,868,685) (1,596,026) —	70,987,754 (27,465,393) 6,827,506	861,026 735,000 5,161,645 6,757,671	Year 14 Jul-24 Jun-25
			5,161,645		1,596,026	47,827,009 735,000 48,592,669 —	6,022,671 23,357,325 (5,161.645) 24,218,351	23,639,319	46,996,643 (281,994) 46,714,649 50.0% 23,357,325	51,729,401 (3,136,732) (1,596,026) —	72,977,916 (28,076,021) <u>6,827,506</u>	861,026 735,000 5,161,645 6,757,671	Year 15 Jul-25 Jun-26
		• ·	5,161,645		1,596,026	33,003,004 735,000 34,340,064	6,022,671 16,231,022 (5,161,645) 17,092,048	16,513,016	32,744,038 (281,994) 32,462,044 50.0%	50,594,991 (16,254,927) (1,596,026)	72,440,115 (28,672,630) 6,8 <u>27,506</u>	861,026 735,000 <u>5,161,645</u> <u>6,757,671</u>	Year 16 Jul-26 Jun-27



GROUND RENT FOR LF VALUATION Variance PV of Rent Flows Rent PSF Average Rent PSF	DUFF Argus Dump Total Income Basic Rent Total Capital Expenses Net Cash Flow	Qverage Rent @ 50% Subiotal CF to Operator Variance	Net Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent	Calc Above Dump from Pro Forma Variance
21,038,729 27	61,379,799 24,330,358 6,827,506 1,490,071 1,490,071 35,559,370		6,827,506 (6,757,671) (6,757,671)	35,405,919 35,405,919
22.013.282 21.422.406 22.233.742 24	63,276,675 24,973,345 6,827,506 790,113 37,513,217		, 37, 355, 026 6, 827, 506 (6, 757, 671)	37,355,026
24,592,139 22,662,607 24,218,351 17,092,048				

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Argus Dump Total Income Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow Check Total Rents Variance Duff Pro forma check	Basic Rent Basic Rent First First Second Second Less anount allocable to orig mort Less anount allocable to orig mort Less Annual Service in the above, future years are same as current and w/ anticipated horrowing. Duff to make any separate assumption.	Cr to ree Ownar Trotal Fixed Rent Overage Rent % Less: Debt Service Total	Ourer Exclusion Remainder for Overage Overage Rent & Overage Rent & 50%	Overage Kent       Total Income         Total Operating Expense         Add:       Rent if included in Opex above         Add:       Net Operating Income         Add:       Use of Cash from Loans         Less:       Total Capital Expenses         Less:       Total Fixed Rent         Less:       Interest Income	Inflator Fixed Rents Third Pasic Rent Third Party Ground Rent Rent/Debt Service Total Fixed Rent
	1,596,026 79,223,000 9,950,000 5,161,645	6,022,671 22,132,107 (5,161,645) CF to Dist to MP 45,407,233 CF to 3rd Party 735,000 PS CP 46,142,233 Check 46,142,233	44,546,207 (281,994) -44,264,213 	77,142,776 (29,352,839), 6,827,506 54,617,437 (8,475,204), (1,596,026)	Year 17         Jun-28           Jun-28         Jun-28           3%         861,026           735,000         735,000           555 below         5,161,645           6,757,671         6,757,671
	1,596,026 1,596,026 1,596,026 5,161,645 5,161,645 5,161,645	6,022,671 27,793,175 ) <u>(5,161,645)</u> 28,654,201 	55,868,343 ) (281,994 \$5,586,1994 \$2,5,586,1994 25,586,1994 \$2,5,596,1994 \$2,5,596,1994\$2,596,1994 \$2,5,596,1994\$2,596,1994 \$2,5,596,1994\$2,596,1994 \$2,5,596,1994\$2,596,1994 \$2,5,596,1994\$2,596,1994 \$2,5,596,1994\$2,596,1994 \$2,5,596,1994\$2,596,1994\$2,596,1994 \$2,5,596,1994\$2,596,1994\$2,596,1994\$2,596,1994 \$2,596,1994\$2,596,1994 \$2,596,1994\$2,596,1994\$2,596,1994\$2,596,1994\$2,596,1994\$2,596	82.026.964 (30,053,964) <u>6,827,506</u> 58,800,506 (1,596,026) (1,596,026)	<u>Vear 18</u> Jul-28 Jun-29 861,026 735,000 5,161,645 6,757,671
	1,596,026 5,161,645	6,022,671 28,998,528 (5,161,645) 29,859,554 735,000 59,140,076 735,000 59,875,076	<u>57,997,056</u> <u>57,997,056</u> <u>57,997,056</u> <u>50,058</u> <u>29,280,522</u>	84,649,172 (30,746,008) (0,730,670 (1,596,026)	Vear 19 Jul-29 Jun-30 861,026 735,000 5,161,645 6,757,671
	1,596,026 5,161,645	6,022,671 6,022,671 29,633,322 29,449,998 28,988,969 29,633,322 <u>30,311,024 29,799,995 30,494,348</u> 560,043,016 59,020,957 60,409,663 735,000 735,000 735,000 735,000 60,778,016 59,735,957 61,144,663	59,18 (28 58,89 29,44	86,681,221 7 (31,450,458) 68,27,506 62,058,269 (1,280,253) (1,596,026)	Year 20 Jul-30 Jun-31 861,026 735,000 5,161,645 6,757,671
	1,5%,026 5,161,645	6,022,671 28,938,969 (5,161,645) 29,799,995 59,020,957 735,000 59,755,957		86,681.221       88,836,621       91,693,927       95,039,998         (31,450,458)       (32,176,826)       (32,932,948)       (33,716,788)         6,827,506       6,827,506       6,827,506       6,827,506         62,058,269       63,487,301       65,588,485       66,150,716         (1,280,253)       (3,731,344)       (4,443,822)       (7,350,178)         (1,596,026)       (1,596,026)       (1,596,026)       (1,596,026)	Year 21 Jul-31 Jun-32 861,026 735,000 5,161,645 6,757,671
	1,596,026 5,161,645	6,022,671 29,633,322 (5,161,645 30,494,348 60,409,663 735,000 61,144,663 65,800,538 61,144,663 65,800,538 735,000 65,800,538 735,000 7	<u>59,548,637</u> (281,994) 59,266,643 <u>59,633,322</u> 29,915,316	91,693,927 (32,932,948) <u>6,827,506</u> 65,588,485 (4,443,822) (1,596,026)	<u>Year 12</u> Jul-32 Jun-33 861,026 735,000 
	1,596,026 2 5,161,645	6,022,671 31,961,259 <u>32,822,285</u> 65,065,538 65,000,538		95,039,998 (33,716,788) 6.8,27,506 68,150,716 68,150,716 (1,256,026) (1,256,026)	Year 23 Jul-33 Jun-34 861,026 7135,000 5,161,645 6,757,671
	1,596,026 1,596 1,596,026 1,596,026 1,596,026 1,596,026 1,596 1,596 1,596 1,	6,022,671       6,022,671       6,022,671       6,022,671         28,938,969       29,633,322       31,961,259       30,185,195         (5,161,645)       (5,161,645)       (5,161,645)       (5,161,645)         29,799,995       30,494,348       32,822,285       31,046,221         59,020,957       60,409,663       65,065,538       61,513,409       735,000         735,000       735,000       735,000       735,000       735,000         59,755,957       61,144,663       65,800,538       62,248,409       745,000	64,204,512 60,652,383 (281,994) (281,994) 63,922,518 60,370,389 3 50,0% 50,0% 31,961,259 30,185,195 3 32,243,253 30,467,189	86.681,221       88.836.621       91.693,927       95.039.998       96.315,277         (31,450,458)       (32,176,826)       (32,932,948)       (33,716,788)       (34,497,002)       ]         6.827,506       6.827,507       6.827,506       6.827,506       6.827,506       6.827,506       6.827,506       6.827,506       6.827,506       6.827,506       6.827,506       6.827,506       6.827,506       6.827,506       6.827,506       6.827,506       6.827,506	Year 24 Jul-34 Jun-35 861,026 735,000 5,161,645 6,757,671







Calc Above Dump from Pro Forma Variance -1 i ł 

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Net Clish Flow Use of Cash from Loans Rent if included in Opex above Total Fuxed Rent Överage Rent @ 50% Subtotal ļ 

CF to Operator ų \_\_\_\_\_\_ -----

DUFF Argus Dump Jacob Total Jacome Basic Rent Total Operating Expense Basic Rent Total Copital Expenses Net Cash Flow Particular State 1 į Contraction of the second ł 

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22,993,133 28,654,201 29,859,554 30,311,024 29,799,995 30,494,348 55 32,822,285 31,046,221 Sub- State State State 

GROUND RENT FOR LF VALUATION Variance PV of Rent Flows Rent PSF Average Rent PSF 13 ÷ 37 ្ពុន **¦**ଞ 5 3 42 40

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Duff Pro torma check

	Check	Π		Argus Dump
Duff Pro forma ch	Total Rents Variance	Jotal Capital Expe Net Cash Flow	Total Operating En Ground Rents	Total Income
Duff Pro forma check	Check Total Rents Variance	Joial Capital Expenses Net Cash Flow	xpense.	Argus Dump Total Income
			Total Operating Expense Ground Rents	

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Total Operating Expense	rgus Dump Total Income
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any separate assumption.

in the above, future years are same as current and w/ anticipated borrowing. Duff to make

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First Second Less amount allocable to ong mort Less Rent/Debt Service\* 5,161,645 \_\_\_\_\_5,161,645 \_\_\_\_5,161,645 \_\_\_5,161,645 \_\_\_5,161,645 \_\_\_5,161,645 \_\_\_5,161,645 \_\_\_5,161,645 \_\_\_5,161,645 \_\_\_5,161,645 \_\_\_5,161,645 \_\_\_5,161,645 \_\_\_5,161,645 \_\_\_5,161,645 \_\_\_5,161,645 \_\_\_5,161,645 \_\_\_5,161,645 \_\_\_5,161,645 \_\_5,161,650 \_\_5,160,650 \_\_5,160,650 \_\_5,160,650 \_\_5,160,650 \_\_5,160,650 \_\_5,160,650 \_\_5,160,650 \_\_5,160,650 \_\_5,160,650 

		R		Fixed Rents					μ	0		Off to East Ourse	CF of operator	
Less amount	First	Rent/Debt Service	Basic Rent					Total	Less: Debt Service	Overage Rent %	Total Fixed Rent	•		
Less amount allocable to one mort														
mort				-										
000*056	79,223,000				Check	FS CF	CF to Dist to MP 67,838,844	•						
			1,596,026			735,000 68.573,844	67,838,844	34,208,938	S	33,347,912	6.022.671	·	33,629,906	
			1,596,026			735,000 43.074.776	42,339,776	21,459,404	ŭ	20,598,378	6.022.671		20,880,372	
			1,596,026			735,000 735,000 735,000 735,000	62,103,095	31,341,064	ří	30,480,038	6,022,671 6,022,671 6,022,671 6,022,671 6,022,671		30,762,032	
			1,596,026			735,000	,74,677,08	37,628.061	(5.161.645)	36,767,035	6.022.671		37,049,029	
1					in the second second second second second second second second second second second second second second second	735,000	979,356,41780,939,117	39,967,725	7 E	39,106,699	6.022.671		39,388,693	
			1,596,026			735,000	80,939,117	40,759,075	(5,161,645)	39,898,049	6.022.671		40,180,043	
		ورومیندهاند. میلومینده امودیوهم چروندهای میلومی میکنده میدود انتخاب میکند با بالا است بودنده میکند. میکند میکند از ماندهای میلومیند امودیوهم چروندهای میکند. از معالی میلومی میلومی میلومی میلومی میلومی میلومی میلومی میلومی م	1,596,026 1,596,026 1,596,026 1,596,026		1.00	735,000 735,000 735,000 735,000 735,000 735,000 735,000	<b>I</b> 4	39,831,084	(5,161,645) (5,161,645) (5,161,645)	38.970.058	<u> </u>		$\frac{1}{2}$ $\frac{39,388,693}{39,388,693}$ $\frac{40,180,043}{39,252,052}$ $\frac{41,651,601}{41,651,601}$	
		And a second second	1,596,026			735,000	83,882,233	42,230,633	(5,161,645)	41.369.607	6 N 2 2 7 1 7		41,651,601	1,00000

Overage Rent @ 50%	Overage Rent %	Remainder for Overage	Exclusion	Income Subject to Ovg Rent	Other	Less: Interest Income	Less: Total Fixed Rent	Less:, Total Capital Expenses	Add: Use of Cash from Loans	Net Operating Income	Add: Rent if included in Opex above	i otat Abetatila exfertse	Total Income	Overage Rent	Total Fixed Rent	RenVDebt Service	Grour	Basic Rent
33,347,912	5	66,695,824	(281,994)	66,977,818			(1,596,0	(3.378.9		.71,952,1	6,827.	(JS, JS, CC)	100,461,		6,757,671	see below 5,161,645	735,000	861,026
112 20,598,378 30,480,038	S0.0%	41.196 756		318 41,478,750 61,242,069			)26) (1,596,026) (1,59	)39) _ (22,562,085) _ (11,1)		783 65,636,861 73,95	506 6,827,506 6,82	)42) _ (36,077,164) _ (37,02	94,886,519 104,15		6,757.671	5,161 645	735,000	861,026
36,767	50.0% 50.0%	1		6			6.026) (1.596.026) (1	2.075) (2.089.611) (1	:	0.170 77.501.700 81	7,506 6,827,506 6	8,127) (37,944,163) (38	0,791 108,618,357 113			F	735,000 735,000	861,026 861,026
,106,699	50.0% 50.0%	213 397 - 797 796 007	(281,994) (281,994) (281,994) (281,994)	,495,391 80,078,091	1		.596.026) (1.596.026)	.340.697) (1.599.585)		432.114 83 273 702	,827,506 6,827,506	,891,137) _ (39,838,593) _ (	,495,745 116,284,789		6,757,671 6,757,671 6,757,671	,161,645 5,161,645	735.000 735.000	861.026 861.026
035 7 39,106,699 39,898,049 38,970,058 41,369,607	50.0% S0.0%	77 940 116 87 739 717	(281,994) (281,994) (281,994) (281,994) (281,994)	78,222,110 83.021.207			(1.596 026) (1.596 026) (1.596 026)	(5 137 016) (1 060 020)	ti antination and antination	84 955 157 88 587 167	<u>6.827,506</u> 6.827,5066.827,5066.827,5066.827,5066.827,5066.827,5066.827,506	40,811,732) (41,838,122) ]	100,461,319 94,886,519 104,150,791 108,618,357 113,495,745 116,284,789 118,939,378 123,597,778		6,757,671 6,757,671	5.161.645 5.161.645	735,000 735,000 735,000 735,000 735,000	

Fixed Rent Basic Rent Third Party Ground Rent Rent/Debt Service Total Fixed Rent Inflator 3.5 5 ۱ ţ I Į ţ Jun-43

Year 25 Jul-35 Jun-36 Year 26 Jul-36 Jun-37 Year 27 Jul-37 Jun-38 Year 28 Jul-38 Jun-39 Year 29 Jul-39 Jun-40 Year 30 Jul-40 Jun-41 Year 31 Jul-41 Jun-42 Year 32 Jul-42





pUFF Argus Dunne	ng Expense	Total Capital Expenses Net Cash Flow	

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Average xent by	PV of Ren PSP 44 27 40 48 51 52 51 54	GROUND RENT FOR LEVALUATION 34,208,938 21,459,404 31,341,064 37,628,061 39,967,725 40,759,075 29,831,084 42,230,633
	18 51 52 51 54	725 40,759,075 39,831,084 42,230,633

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Check Total Rents Variance	Argus Dump Total Income Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow	<ul> <li>in the above, future years are same as current and w/ anticipated borrowing. Duff to make any separate assumption.</li> </ul>	First Second Less amount allocable to orig mort Rent/Debt Service*	Prixed Rents Basic Rent Rent/Debt.Service	lotal	CF to Fee Owner Total Fixed Rent Overage Rent % Less: Debt Service	CF of operator	Other Exclusion Remainder for Overage Overage Rent % Overage Rent %	Add: Use of Lesh from Loans Less: Total Capital Expenses Less: Total Fixed Rent Less: Interest Income	Add: Rent if included in Opex above	Overage Rent Total Income Total Operating Expense	Fixed Rents Basic Rent Third Parry Ground Rent Rent/Debt Service Total Fixed Rent	Inflator
		une as current 18. Duff to make	79,223,000 0 ori8 mort ce*		CF to Dist to MP - 8 CF to 3rd Party FS CF Check							see bélow	38
			5,161,645	1,596.026	42.849.874 85,120,715 735,000 85,855,715	6,022,671 41,988,848 (5,161,645)	42,270,842			6,827,506	126,913,210 (42,876,781)	861,026 735,000 <u>5,161,645</u> <u>6,757,671</u>	Year 33 Jul-43 Jun-44
			5,161,645	1,596,026	42,154,564 83,730,095 735,000 84,465,095	6,022,671 41,293,538 (5,161,645	41,575,532	82,869,069 (281,994) 82,587,075 82,587,075 50.0 41,293,538	(1,744,060) (1,596,026)	6.827.506	126,913,210 129,315,582 (42,876,781) (43,933,933)	861,026 735,000 5,161,645 6,757,671	Year 34 Jul-44 Jun-45
			5,161,645 5,161,645 5,161,645	1,596,026	47,517,524 94,456,015 735,000 95,191,015	6,022,671 6,022,6 46,656,498 28,310,20 (5,161,645) (5,161,6	46,938,492	93,594,989 ) (281,994) 93,312,995 % 50.0% 46,656,498	(1,660,470) (1,596,026)	6.827,506 96,851,485	135,088,004 (45,064,025)	861,026 735,000 <u>5,161,645</u> <u>6,757,671</u>	Vear 35 Jul-45 Jun-46
			5,161,645	1,596,026	<u>29,171,2</u> 57,763,5 735,0 58,498,5	5,022,6 28,310,2 (5,161,6	28,592,258	56,902,521 (281,994) 56,620,527 28,310,264	(29,253,494) (1,596,026)	6.827.506 87,752,041	126,976,843 (46,052,308)	861,026 735,000 5,161,645 6,757,671	Year 36 Jul-46 Jun-47
			S,161,645	1,596,026	42,196,345 83,813,659 735,000 84,548,659	6,022,671 41,335,319 (5,161,645)	41,617,313	82,952,633 (281,994 82,670,639 41,335,319	(5,835,944) (1,596,026)		130,786,148	861,026 735,000 5,161,645 6,757,671	Year 37 Jul-47 Jun-48
			5,161,645	1,596,026	43,464,575 86,350,118 735,000 87,085,118	6,022,671 42,603,549 (5,161,645)	42,885,543	<u>5,489,092</u> ) <u>(281,994)</u> <u>85,207,098</u> <u>50,0%</u> <u>42,603,549</u>	(6,011,022) (1,596,026)	6,827,506 93,096,140	134,709,733	861,026 735,000 5,161,645 6,757,671	Year 38 Jul-48 Jun-49
			5,161,645	1,596,026	44,770,852 88,962,672 735,000 89,697,672	716,022,6716,022,6716,022,671 6441,335,31942,603,54943,909,826 45)(5,161,645)(5,161,645)(5,161,645)	41,617,313	85,489,092 (281,994) 85,207,098 85,207,098 80,0% 80,0% 80,0% 80,0% 80,0% 80,0% 80,0% 80,0% 80,0% 82,00% 82,	(6,191,353) (1,596,026)	£ !		861,026 735,000 5,161,645 6,757,671	Year 39 Jul-49 Jun-50
			45 5,161,645 5,161,645 5,161,645	1.596.026		6,022,671 45,255,291 (5,161,645)	<u>- 45,537,285</u>	90,792,576 (281,994 90,510,582 50,0 45,255,291	$ \begin{array}{c} \hline \hline (7,744,060) & \hline (1,660,470) & (29,253,494) & \hline (5,835,944) & \hline (6,011,022) & \hline (6,191,353) & \hline (6,377,093) \\ \hline (1,596,026) & \hline (1,$	<u>6,827,506</u> <u>6,827,506</u> 95,889,025 <u>98,765,695</u>	138,751,025 142,913,555 (49,689,506) (50,975,366) ]	861,026 735,000 <u>6,757,671</u>	Year 40 Jul-50 Jun-51

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 Dump from Pro Forma \_\_\_\_\_
 Variance Calc Above 1 , : > . ; ł . ı Í 1 † ł ï . ī. i i ī

Net Cash Flow Use of Cash from Loans ì ł ÷ ł :

i t Rent if included in Opex above **Total Fixed Rent** ļ ī i F

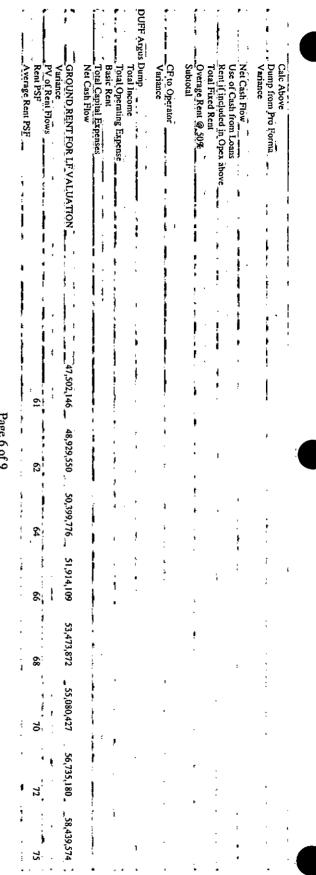
Overage Rent @ 50% Subtotal ٩ į . i. į , ļ l r r .

Variance 4 ÷ 1 . . . . . I ļ ,

DUFF Argus Dump Total Income Total Operating Expense Basic Canital Excenses 1 Total Capital Expenses ļ • 1 ----ı ŧ • . . . . . . . . . į ļ • ÷ 1 • . 1 ŧ : ļ • ٩ į 1 • . ..... ļ

PV of Rent Flows Rent PSF Average Rent PSF GROUND RENT FOR LF VALUATION . 1 . , ļ 2 : ţ Ì ! 1 \_\_\_\_\_ 42,849,874 ŧ . ۱ ł | 42,154,564 I ; Į 47,517,524 \_\_ 29,171,290 i <u>s</u>: ł . 37 . ł ł 42,196,345 43,464,575 54 55 ... 1 . . . 44,770,852 ... 57 • 46,116,317 . ! ŝ .

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Venr 53         Jun-64         Jun-65           Jun-64         Jun-65         Jun-65           Jun-66         141,600         735,000           5         5,161,640         735,000           6         6,757,671         6,757,671           6         6,861,026         735,000           71,660,1271         (73,605,106)         (75,608,434)           6         6,827,506         6,827,506           6         145,040,753         149,391,976         128,093           71,560,026         (1,586,026)         (1,586,026)           9         134,099,751         138,150,024         128,1934           128,0934         (281,9934)         (281,9934)         (281,9934)           133,797,757         139,138,030         142,060,412         12,060,412           134,940,777         139,011,050         711,030,206         133,020           5         5,161,645         5,161,645         713,000         713,122,000           135,673,777         139,011,050         143,203,432         143,203,432           135,673,777         139,01,050         143,203,432         133,98,432           135,673,777         139,01,432         143,203,432         143,203,432 <t< th=""><th>Duff Pro forma check.</th><th>Check Total Rents Variance</th><th>Argus Dump. Total Income Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow</th><th><ul> <li>in the above, future years are same as current and w/ unticipated borrowing. Duff to make any separate assumption.</li> </ul></th><th>Rent/Debt Service First  Second Lcss amount allocable to orig mort  Rent/Debt Service*</th><th>Fixed Rents Basic Rent</th><th>CF to Fee Owner Total Fixed Rent Overage Rent % Less: Debt Service Total</th><th>CF of operator</th><th></th><th>Add: Rent if included in Opex above </th><th>Overage Rent Total Income Total Operating Expense</th><th>Fixed Rent Basic Rent Third Party Ground Rent Rent/Debt Service Total Fixed Rent</th><th>Inflator .</th></t<>	Duff Pro forma check.	Check Total Rents Variance	Argus Dump. Total Income Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow	<ul> <li>in the above, future years are same as current and w/ unticipated borrowing. Duff to make any separate assumption.</li> </ul>	Rent/Debt Service First Second Lcss amount allocable to orig mort Rent/Debt Service*	Fixed Rents Basic Rent	CF to Fee Owner Total Fixed Rent Overage Rent % Less: Debt Service Total	CF of operator		Add: Rent if included in Opex above 	Overage Rent Total Income Total Operating Expense	Fixed Rent Basic Rent Third Party Ground Rent Rent/Debt Service Total Fixed Rent	Inflator .
Virs.90         Virs.90 <t< th=""><th></th><th>ı İ</th><th></th><th></th><th>. 9,950,000</th><th></th><th>•</th><th></th><th></th><th></th><th></th><th></th><th>,8<sup>4</sup></th></t<>		ı İ			. 9,950,000		•						,8 <sup>4</sup>
Var. 51 Jun-62         Var. 52 Jun-63         Var. 53 Jun-64         Var. 54 Jun-65           861,026 5,155,000         861,026 5,156,145         1,23,02,016         1,23,02,016         1,23,02,016         1,23,02,016         1,23,02,016         1,23,02,016         1,23,02,016         1,23,02,016         1,23,02,016         1,23,02,016         1,23,02,016         1,23,02,016         1,23,02,016         1,23,02,016         1,23,02,016         1,23,02,016         1,23,02,016         1,23,02,016         1,23,02,016	•	•	•		· · ·	1,596,026	6,022.671 59,334.075 (5,161,645) 60,195.101 119,811,170 135,000 120,546,170	59,616,069	118,950,144 (281,994) 118,668,150 50.094 50.094 50.094	1 <u>(</u> 1	186,469,775 (64,430,450)	0 4	Year 49 Jul-59 Jun-60
Venr 52         Venr 53         Venr 54         Venr 54         Venr 55           Jun-63         Jun-64         Jun-63         Jun-65         Jun-65           301760         515000         735000         735000         735000         735000           5161.645         5.161.645         5.161.645         5.161.645         5.161.645         5.161.645           6.827.506         6.827.506         6.827.506         6.827.506         6.827.506         6.827.506           140,816.265         145,040,752         149,391,976         9.935,303         (1.586.026)         (1.596.026)         (1.596.026)           (281.994)         (281.994)         (281.994)         (281.994)         (281.994)         (281.994)           (281.994)         (281.994)         (281.994)         (281.994)         (281.994)         (281.994)           (5.025.611         6.022.671         6.022.671         6.022.671         6.022.671         6.022.671         (3.934.012         71.000.206           (5.161.645)         (5.161.645)         (5.161.645)         (5.161.645)         (5.161.645)         (1.1.906.026)         13.902.06           (1.396.026         1.396.026         1.596.026         1.596.026         1.596.026         1.596.026         1.596.026 </td <td></td> <td></td> <td>· · · · · · · · · · · · · · · · · · ·</td> <td></td> <td>5,161,645</td> <td>1,596,026</td> <td>6,022,671 61,142,268 (5,161,645) 62,003,294 123,427,555 735,000 124,162,555</td> <td>61,424,262</td> <td><u>122,566,529</u> (281,994) (284,535 (50,0%) (122,284,535) (122,284,535) (122,268)</td> <td><u>6,827,506</u> <u>132,732,836</u> (8,570,280) (1,596,026)</td> <td>192,063,868 (66,158,538)</td> <td>861,026 735,000 5,161,645 6,757,671</td> <td>Year 50 Jul-60 Jun-61</td>			· · · · · · · · · · · · · · · · · · ·		5,161,645	1,596,026	6,022,671 61,142,268 (5,161,645) 62,003,294 123,427,555 735,000 124,162,555	61,424,262	<u>122,566,529</u> (281,994) (284,535 (50,0%) (122,284,535) (122,284,535) (122,268)	<u>6,827,506</u> <u>132,732,836</u> (8,570,280) (1,596,026)	192,063,868 (66,158,538)	861,026 735,000 5,161,645 6,757,671	Year 50 Jul-60 Jun-61
Year 53         Jul-63         Jul-64         Jul-65         Jul-65           Jun-64         Jul-65         Jun-65         Jun-65         Jun-65           101-63         Jun-65         Jun-65         Jun-65         Jun-65           101-61         Jun-65         Jun-65         Jun-65         Jun-65           101-61         Jun-65         Jun-65         Jun-65         Jun-65           101-61         5.161.645         6.1757.671         6.1757.671         6.1757.671           101-62         6.1757.671         6.1757.671         6.1757.671         6.1757.671           101-55         149.391.976         133.81.50.024         133.81.37.35         (9.364.976)         (9.935.303)           (1.396.026)         1.139.602.671         6.622.671         6.622.671         6.622.671         6.022.671           6.022.671         6.022.671         6.022.671         6.022.671         6.022.671         6.022.671           6.022.671         6.022.671         6.022.671         6.022.671         6.022.671         6.022.671           6.022.671         6.022.671         6.022.671         6.022.671         6.022.671         71.030.206           13.5000         73.5000         73.5000         73.5000			· •		5,161,645	1,596,026	6,022,671 63,004,706 (5,161,645) 63,865,732 127,152,432 735,000 127,887,432	63,286,700		<u>6,827,506</u> 136,714,821 (8,827,388) (1,596,026)	197,825,784 (67,938,469)	861,026 735,000 5,161,645 6,757,671	Vear 51 Jul-61 Jun-62
Vear 54         Vear 55           Jun-65         Jun-65           Jun-65         Jun-66           Jun-65         Jun-66           101-64         Jun-66           Jun-65         Jun-66           1101-64         Jun-66           1101-64         Jun-66           1101-64         Jun-66           1101-64         Jun-66           1101-65         Jun-66           1101-61         Statistic           (73,605,106)         5,161,645           (73,605,026)         (9,935,303)           (1,596,026)         (1,596,026)           (1,281,994)         (1,281,994)           (1,281,994)         (1,281,994)           (1,281,994)         (1,281,994)           (1,281,994)         (1,281,994)           (1,281,994)         (1,281,994)           (1,281,994)         (1,281,994)           (1,281,994)         (1,281,994)           (1,396,026)         11,312,200           (1,396,026)         11,312,200           (1,398,026)         113,930,206           (1,398,026)         11,398,026           (1,398,026)         11,398,026           (1,398,026)         1,398,026						1,596,026	6,022,671 64,923,018 (5,161,645) 65,784,044 130,989,055 735,000 131,724,055	65,205,012	130,128,029 (281,994) 129,846,035 50.0% 64,923,018	<u>6,827,506</u> 140,816,265 (9,092,210) (1.596,026)	203,760,558 (69,771,798)	861,026 735,000 5,161,645 6,757,671	Year 52 Jul-62 Jun-63
Year 54 Jun-65         Year 55 Jun-66           Jun-65         Jun-66           Jun-65         Jun-66           11,69,576         5,161,645           (73,605,106)         5,161,645           (73,605,106)         6,757,671           (1,81,59,676         (1,596,026)           (1,81,59,024)         (2,81,994)           (1,281,994)         (1,281,994)           (1,281,994)         (1,281,994)           (1,281,994)         (1,281,994)           (2,81,994)         (2,81,994)           (2,81,994)         (2,81,994)           (2,81,994)         (2,81,994)           (3,934,015         71,030,206           (5,161,645)         711,030,206           (5,161,645)         711,030,206           (5,161,645)         711,030,206           (1,396,026)         13,938,432           1,596,026         1,596,026           1,596,026         1,596,026           1,596,026         1,596,026           1,596,026         1,596,026			·		5,161,645	1,596,026	6,022,671 66,898,878 (5,161,645) 67,759,904 134,940,777 735,000 135,675,777	67,180,872	134,079,751 (281,994) 133,797,757 50.0% 66,898,878	<u>6,827,506</u> 145,040,753 (9,364,976) (1,596,026)	0	861,026 735,000 5,161,645 6,757,671	Year 53 Jul-63 Jun-64
Year 55 Jul-66 861,026 735,000 5,161,645 6,757,608,434) 6,827,506 142,342,406 (1,596,026 71,030,206 71,030,206 (3,161,645) 71,312,200 143,938,432 1,596,026 1,596,026							6,022,671 68,934,015 (5,161,645) <u>69,795,041</u> 139,011,050 735,000 139,746,050	69,216,009	138,15( (28 137,86) 68,93	<u> </u>	216,169,576 (73,605,106)	861,026 735,000 5,161,645 6,757,671	Year 54 Jul-64 Jun-65
<u>Vear 56</u> Jun-67 861,026 7135,000 5,161,645 6,737,671,862 129,334,363 (77,671,862) 6,827,506 158,489,947 (1,0,233,363) (1,0,233,363) (1,0,233,363) (1,0,233,363) (1,0,233,363) (1,1,0,267) 146,650,559 (28,199,282 73,189,282 147,571,875 148,256,385 147,571,885 147,571,885 148,256,385 148,256,385 148,256,385					-		6,022,671 71,030,206 (5,161,645) 71,891,232 143,203,432 735,000 143,938,432	71,312,200	142,342,406 (281,994) 142,060,412 50.0% 71,030,206	<u>6,827,506</u> 1 <u>53,873,735</u> (9,935,303) (1.596,026)	222,654,663 (75,608,434)	861,026 735,000 <u>5,161,645</u> <u>6,757,671</u>	Year 55 Jul-65 Jun-66
			<b>I</b> 			1,596,026	6,022,671 73,189,282 (5,161,645) 74,050,308 147,521,585 147,521,585 148,256,585	73,471,276		<u>6.827,506</u> 158,489,947 (10,233,363) (1.596,026)	229,334,303 (77,671,862)	861,026 735,000 5,161,545 6,757,671	Year 56 Jul-66 Jun-67





Dump from Pro Forma, Variance į ۲ ļ . . ¥ ł ļ ł ì ŝ ļ . 7 . . ;

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ļ Net Cash Flow Use of Cash from Loans Rent if included in Opex above į . ļ į i , . • 1 1 i . .

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Överage Rent @ 50% **Total Fixed Rent** ; : i 1 . ŗ ŝ ł Ì ; . , , ì P. ì Ŧ ł , , į, 1 ļ . . ÷ : ł Ì ; ÷ : . ÷ ÷ ţ

CF to Operator Variance ŧ ٠ . ۶ Ì ł ļ ł 1 ł ٠ 1 ; 1 Ì i. ÷ 1 ŧ ţ ۰. ł i i ÷ ÷ 1 i • 1 : 2

DUFF Argus Dump Total Income Basic Rent Total Capital Expense Total Capital Expenses Net Cash Flow i i ł 1 í , ļ h. ł ٠ ÷ ł į . ļ ţ ł į Ì ł ł 1 ţ į . İ 1 ş ł . Ì . ١ i ł . ł : į ł . Ì ŝ ł

ţ \_\_\_\_PV of Rent Flows ł Average Rent PSF - GROUND RENT FOR LF VALUATION Variance , 1 ı • ļ ł 4 I þ Ę ł ì h 11 1 60,195,101 ÷ 62,003,294 ì ł ż 79 63,865,722 \_ \_ 65,784,044 t \_≊¦ , 84. 67,759,904 ł 88 69,795,041 1 ļ 8; ł 71,891,232 ļ ¢ 82 Į 74,050,308 ļ 2

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Check	Argus Dump		CF to Fee Owner Ovy Les	CF of operator	Add: Us Less: To Less: To Less: To	Inflator Fixed Rents
Net Cash Flow Total Rents Variance Duff Pro forma check	in the above, future years are same as current and w/ anticipated borrowing. Duff to make any separate assumption. Total Income Total Income Total Operating Expense Ground Rents Total Capital Expenses	Basic Rent Rent/Debi.Service First Second Less amount allocable to orig mort Less Amount allocable to orig mort	Dwner Total Fixed Rent Overage Rent % Less: Debt Service Total	Income Subject to Ovg Reat Exclusion Remainder for Overage Overage Reat & Overage Reat & 50%	<ul> <li>Rent Total Income Total Operating Expense</li> <li>Add: Rent if included in Opex above</li> <li>Add: Use of Cash from Loans</li> <li>Less: Total Capital Expenses</li> <li>Less: Total Fixed Rent</li> <li>Less: Interst Income</li> </ul>	s Basic Rent Third Party Ground Rent Rent/Debt Service Total Fixed Rent
	reni . make	79,223,000 9,950,000	CF to Dist to MP 151,969,282 CF to 3d Party 753,000 FS CF 254,000 152,704,282 Check 152,704,282	15 15	239 [16] [16] [16] [16] [16] [16]	7.3%
		1,596,026 \$,161,645	6,022,671 (5,161,645) 76,274,157 75,274,157 151,969,282 735,000 152,704,282	151,108,256 (281,994) 150,826,262 50,0% 75,413,131 75,695,125	236,214,332 (79,797,192) 6,827,506 163,244,646 (10,540,363) (1,596,026)	Year 57 Jun-68 861,026 733,000 5,161,645 6,757,671
		1,596,026 5,161,645	6,022,671 77,703,695 (5,161,645) 78, <u>564,721</u> 156,550,411 156,550,411 157,285,411	155,689,385 (281,994) 155,407,391, 155,407,391, 777,703,695 777,985,689	243,300,762 (81,986,283) (81,986,283) (81,986,283) (10,856,574) (10,856,574) (11,596,026)	Vear 58 Jun-69 861,026 735,000 <u>5,161,645</u> <u>6,757,671</u>
		1,596,026 5,161,645	6,022,671 80,062,976 80,924,002 161,268,973 161,268,973 162,003,973	160,407,947 (281,994) (281,994) 80,062,976 80,062,976	$) = \frac{250.599.785}{(84.241.046)}$ $= \frac{-173.186.224}{(1.596.026)}$ $) = (11.182.272)$	Year 59 Jul-69 Jun-70 861,026 735,000 <u>5,161,645</u> <u>6,757,671</u>
		1,596,026 5,161,645	6,022,671 82,493,036 (5,161,643) 83,354,062 66,129,092 735,000 66,864,092	165.268.066 (281.994) 164.986.072 8.2.493.036 82.775.030	258,117,778 (86,563,452) (88,563,452) (178,381,832 (11,517,740) (1.596,026)	<u>Year 60</u> Jun-71 861,026 735,000 <u>6,757,671</u>
		16 1.596,026 15 5,161,645	6,022,671 (4,995,997 (5,161,645) (171,135,015 (171,870,015) (171,870,015)	1170,273,989 (281,994) (281,995 (281,995) (281,995) (281,995) (281,995) (281,995) (281,995) (291,997) (281,995) (291,997) (291,995) (291	265,861,311 (88,955,531) (88,955,531) (88,955,531) (88,955,531) (88,955,531) (88,955,531) (1,956,026) (1,956,026) (1,956,026) (1,956,026)	E ]     <b>     </b>
		1,596,026	6,022,671 6,022,671 87,574,048 (5,161,645)	175,430,089 (281,994) 175,148,095 87,574,048 87,856,042	273,837,151 (91,419,371) 6,827,506 189,245,285 (12,219,170) (1,596,026) (1,596,026)	Year 62 Jui-72 Jun-73 461,026 735,000 5,161,645 6,757,671
		1,596,026 5,161,645	6,022,671 90,229,439 91,090,465 1181,601,899 182,336,899	140,407,947         165,268,066         170,273,989         175,430,089         180,740,873           (281,994)         (281,994)         (281,994)         (281,994)         (281,994)         (281,994)           160,125,953         164,986,072         169,991,995         175,148,095         180,458,879           50.0%         50.0%         50.0%         50.0%         50.0%         50.0%           80,062,976         82,493,036         84,995,997         87,574,048         90,2229,439           80,344,970         82,775,030         85,277,991         87,856,042         90,511,433	273,837,151 282,052,265 (91,419,371) (93,957,127) 6,827,506 6,827,502 (189,245,285 194,922,644 (12,219,170) (12,585,745) (1,596,026) (1,596,026)	Year 63         Year 64           Jul-73         Jul-74           Jun-74         Jun-75           861,026         861,026           735,000         735,000           5,161,645         5,161,645           6,757,671         6,757,671
		1,596,026 1,596 1,596,026 1,596,026 1,596,026 1,596 1,596 1,596 1,596 1,596	6,022,671 92,964,493 93,825,519 187,072,006 187,807,006	146/407.947         165.268.066         170.273.989         175.430.089         180.740.873         186.210.980         1           (281.994)         (2	$ \begin{array}{c} 258, 117, 778 \\ \hline & 265, 861, 311 \\ \hline & (86, 563, 452) \\ \hline & (88, 563, 452) \\ \hline & (88, 563, 452) \\ \hline & (88, 955, 531) \\ \hline & (91, 419, 371) \\ \hline & (93, 957, 127) \\ \hline & (96, 571, 016) \\ \hline & (827, 506 \\$	<u>Year 64</u> Jul-74 Jun-75 861,026 5,161,626 6,757,671

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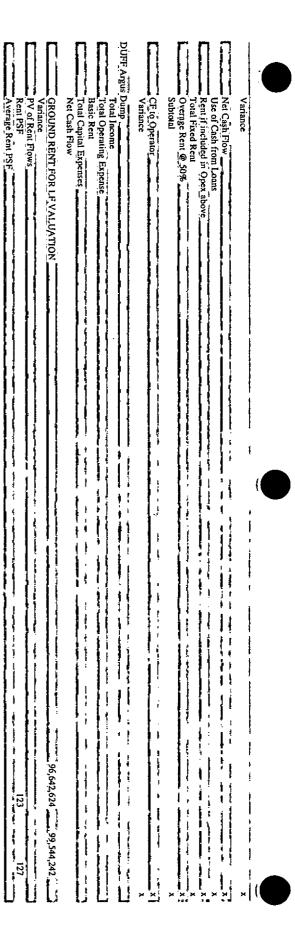


			DUFF Argus				
PV of Kent Flows Rent PSF A verage Rent PSF	GROUND RENT FOR LE VALUATION	Total Operating Expense Basic Rent Total Capital Expenses Notal Cash Flow	Variance DUFF Argus Dump Total Income	Subrotal CF to Operation	Use of Cash from Loans Rent (i included in Opex above Total Fixed Ren Overage Rent @ 50%	Variance Net Cash Flow	Calc Above Dump from Pro Forma
97	76,274,157 78,564,721 80,024,002 83,354,062 85,857,023 88,435,074 91,090,465 93,825,519						
100	8,564,721						
103	80,924,002						
106	83,354,062 📰 85						
	85,857,023						
511	38,435,074						
	91,090,465						
116 120	93,825,519						

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rotal Renis Variance <u>Duiff Pro forma check</u> Cale Above Duinp from Pro Forma	Check
Dump Total Income Ground Rents Total Capital Expenses Net Cash Flow	
79.223,000 9,950,000 9,950,000 5,161,645 5,161,645 5,161,645 5,161,645 5,161,645	
Eners	Fixed J
CF to Fee Owner       5.022.671       6.022.671       x         Total Fixed Rent       95.781.598       98.683.216       x         Overage Rent %       95.781.598       98.683.216       x         Less: Debt Service       95.41.645)       (5.161.645)       (5.161.645)       x         Total       70al       96.642.624       99.544.242       x         Total       26.642.624       99.544.242       x         Total       198.090.422       735.000       735.000         Fis CF       193.441.216       199.244.452       199.244.452	
CF of operator 96,063.592 98,965,210 x	CFofo
Ovg Rent	ΠΠ
Net Operating Income Cash from Loans Capital Expenses Fixed Rent It Income	ΠΠΠ
	Overag
Fixed Rent       Basic Rent         Basic Rent       861,026         Third Party Ground Rent       735,000         Third Party Ground Rent       735,000         Rent/Debt Service       5,161,645         Solo Fixed Rent       5,161,645         Total Fixed Rent       6,757,671         6,757,671       6,757,671	
Year 65         Year 66           Jul-75         Jul-76           Jun-76         Jun-77	Inflator



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Discount Rate	Cash Flow to Operator PV to Building Operator	& Taxes	Cash Flow Before Debt Service	Total Leasing & Capital Costs	<b>Base Building Costs</b>	Capital Improvements	PB PIO	Leasing Commissions	Tenant Improvements	Leasing & Capital Costs	Net Operating Income	Total Operating Expenses	Third Party Ground Rent	Management Fee	Cleaning	Professional Fees	Payroll	Utilities	Security	Repairs and Maintenance	Real Estate Taxes	Insurance	Basic Rent	Operating Expenses	Effective Gross Revenue	Collection Loss	General Vacancy	Total Potential Gross Revenue	Other	Electric & Fuel Recovery	Total Reimbursement Revenue	Operating Expenses	Real Estate Taxes	Expense Reimbursement Revenue	CPI & Other Adjustment Revenue	Scheduled Base Rental Revenue	Base Rent Abatements	Absorption & Turnover Vacancy	ue 	Potential Gross Revenue	For the Years Engling
10.00%	1,038,274		(3,436,927)	9,716,298	320,000	3,201,777	177,099	1,215,745	4,801,677		6,279,371	20,387,934	840,000	333,342	1,646,455	1,489,649	1,019,235	2,352,078	250,889	1,254,441	4,900,729	313,610	6,827,506		26,667,305	(269,367)	0	26.936:672	339,510	1,963,799	820,011	37,814	782,197		649,389	23,163,963	(1,446,480)	(2,584,107)	\$ 27,194,550		Jun-2012
	5,176,786		4,840,097	4,680,676	350,200	1,355,119	0	1,013,951	1,961,406		9,520,773	20,546,474	840,000	375,840	1,695,849	1,074,000	1,049,811	2,422,641	258,415	1,292,076	5,227,317	323,019	6,827,506		30,067,247	(303,709)	0	30.370.956	354,814	2,153,193	1,064,415	36,122	1,028,293		749,457	26,049,077	(1,110,443)	(1,293,788)	\$28,453,308		Jun-2013
· · · · ·	7,118,774		8,724,074	2,795,050	84,872	440,462	0	687,159	1,582,557		11,519,124	20,743,970	840,000	403,288	1,746,723	703,000	1,081,306	2,495,318	266,167	1,330,836	5,557,116	332,710	6,827,506		32,263,094	(331,849)	(589,813)	33,184,756	367,989	2,282,345	1,369,960	37,205	1,332,755		1,018,328	28,146,134	(541,391)	(418,277)	\$29,105,802		Jun-2014
	7,697,282		9,881,090	3,035,902	622,855	269,975	0	737,692	1,405,380	,	12,916,992	21,340,623	735,000	428,220	1,799,125	724,091	1,113,744	2,570,180	274,152	1,370,763	5,890,152	342,690	6,827,506		34,257,615	(350,941)	(485,621)	35,094,177	379,273	2,357,039	1,572,246	64,294	1,507,952		1,182,105	29,603,514	(1,236,501)	()84,/4/)	\$31,424,762		Jun-2015
	3,974,122		2,434,770	11,586,427	483,969	3,299,758	0	6,227,709	1,574.991		14,021,197	21,882,750	735,000	448,800	1,853,101	745,811	1,147,157	2,647,284	282,376	1,41,1,885	6,165,861	352,969	6,827,506		35,903,947	(362,667)	0	36,266,614	388,289	2,367,494	1,716,169	137,501	1,578,668		1,279,507	30,515,155	(2,357,992)	<u>_(2,994,623)</u>	\$35,867,770		Jun-2016
	12,641,407		19,769,339	11,057,571	568,044	4,001,175	0	2;238,011	4,250,341	'   	30,826,910	22,617,133	735,000	668,050	1,908,693	768 188	1,181,571	2,726,703	290,847	1,454,244	6,427,771	363,560	6,827,506		53,444,043	(549,370)	(943,586)	54,936,999	404,034	2,543,036	1,470,285	239,017	1,231,268		1,322,567	49,197,077	(2,565,199)	(20,313)	\$52,488,589		/ 107-tuf
	14,848,719		24,183,964	8,273,505	1,205,993	783,418	0	2.402,521	3,881,573	-	32,457,469	23,217,270	735,000	695,934	1,965,952	791 232	ģ.	ļ.	1	1,497,868	6,739,213	1	6,827,506	•	55,674,739	(562,371)		56,237,110	414,209	2,569,665	1,401,955	333,677	1,068,278		644,363	51,206,918	'n –	1	\$55,378,733		8107-Und
	20,042,977		34,572,479	1.115,950	233,676		: :	350;037	493,737		35,688,429	23,854,611	735,000		2,024,932	814,969	1,253,530	2,892,759	308,561	1,542,805	7,059,560	ł	6		59,543,040	(618,857)	(1,723,751)	61,885,648	430,291	2,739,995	1,656,798	500,757	1,156,041		344,088	56,714,476		Į.	\$57		Jun-2019

2/10/11 Final 2011-2020 Draft Based on 2011 Budget Draft#2 (Includes RET, CPI & OPX Recover).



Discount Rate Check	Cash Flow to Operator PV to Building Operator	Capital Improvements Base Building Costs Total Leasing & Capital Costs Cash Flow Before Debt Service & Taxes	Net Operating Income Leasing & Capital Costs Tenant Improvements Leasing Commissions	Cleaning Management Fee Third Party Ground Rent Total Operating Expenses	Repairs and Maintenance Security Utilities Payroll Professional Fees	Effective Gross Revenue Operating Expenses Basic Rent Insurance Real Estate Taylor	Electric & Fuel Recovery Other Total Potential Gross Revenue General Vacancy Collection Loss	Expense Reimbursement Revenue Real Estate Taxes Operating Expenses Total Reimbursement Revenue	For the Years Ending Potential Gross-Revenue Base Rental Revenue Absorption & Turnover Vacancy Base Rent Abatements Scheduled Base Rental Revenue CPI & Other Adjustment Revenue
0	20,459,697	71,207 126,677 1,490,071 35,405,919	36,895,990 828,600 463,587	2,085,681 767,248 735,000 24,483,809	1,589,090 317,818 2,979,543 1,291,1 <u>35</u> 839,420	<u>61,379,799</u> 6,827,506 <u>397,271</u> 7 380 007	2,816,143 442,964 63,589,671 (1,573,975) (635,897)	1,425,075 716,034 2,141,109	Year 9 Jun-2020 \$58,484,035 (344,036) (343,064) 57,796,935 392,520
0	21,434,250	71,206 287,051 790,113 37,355,026	38,145,139 180,711 251,145	2,148,251 790,9 <u>58</u> 735,000 25,131,536	1,636,764 327,351 3,068,928 1,329,868 864,600	<u>63,276,675</u> <u>6,827,506</u> <u>409,189</u> 7778 121	不住 医竹目的	1,677,175 914,504 2,591,679	Year 10 Jun-2021 \$59,850,739 (264,462) (345,566) 59,240,711 449,477
0	20,843,374	0 3,276,681 36,173,274	<u>39,449,955</u> 2,112,642 1,164,039	2,212,696 814,825 735,000 25,735,998	1,685,865 337,174 1,369,765 1,369,765 890,540	65,185,953 6,827,506 421,466 8 015 165	2,962,428 468,951 67,011,498 (1,155,430) (1,155,430)	1,740,613 1,105,718 2,846,331	Year 11 Jun-2022 \$62,757,954 (1,219,314) 60,657,284 76,504
0	21,654,710	0 3,342,385 37,795,946	41,138,331 1,923,240 1,419,145	2,279,079 842,981 735,000 26;300,206	1,736,440 1,736,440 347,287 1,410,860 917,255	67,438,537 6,827,506 434,111 8 748 860	3,044,865 482,767 69,171,535 (1,041,283) (691,715)	1,719,089 1,196,704 2,915,793	Year 12 Jun-2023 \$65,086,334 (1,292,385) (1,292,385) 62,728,110 0
0	24,013,107	0 946,915 42,512,739	43,459,654 548,376 398,539	2,347,452 879, <u>3</u> 55 735,000 26,888,707	1,788,536 3,57,707 3,353,499 1,453,183 944,772	70,348,361 6,827,506 447,132 8 480 565	3;159,300 498,155 72,712,841 (1,637,352) . (727,128)	1,781,660 1,319,558 3,101,218	Year 13 Jun-2024 \$66,982,801 (560,858) (467,775) (65,954,168 0
0	22,083,575	0 4,868,685 38,653,676	43,522,361 3,210,402 1,658,283	2,417,875 887, <u>3</u> 47 735,000 27,465,393	1,842,190 368,436 3,454,105 1,496,780 973,117	70,987,754 6,827,506 460,548 8 737 489	3,235,791 512,382 73,036,016 (1,317,902) (130,360),	1,721,741 1,301,524 3,023,265	Year 13     Year 14       Jun-2024     Jun-2025       6,982,801     \$69,098,675       5,982,801     \$69,098,675       (467,775)     (1,933,913)       (467,775)     (1,933,913)       5,954,168     66,264,578       0     0
0	23,639,319	0 3,136,732 41,765,163	44,901,895 1,948,909 1,187,823	2,490,410 912,224 735,000 28,076,021	1,897,455 379,491 3,557,729 1,541,683 1,541,683	72,977,916 6,827,506 474,362 8 992 851	<u>3,308,310</u> <u>526,792</u> 73,715,066 0 (737,150)	1,795,801 1,435,481 3,231,282	Year 15 Jun-2026 (3,037,655) (1,012,947) (1,012,947) 66,648,682 0
[0	16,513,016	0 16,254,927 27,512,558	43,767,485 5,885,487 10,369,440	2,565,123 - 905,501 735,000 28,672,630	1,954,380 390,876 3,664,462 1,587,933 1,032,380	72,440,115 6,827,506 488,595 0 355 874		1,165,078 1,127,463 2,292,541	Year 16 Jun-2027 \$74,654,790 (1,979,857) (5,421,458) 67,253,475 • 0

Check	<u>EV to Building Operator</u> Discount Rate	Cash Flow to Operator	& Taxes	Cash Flow Before Debt Service	Total Leasing & Capital Costs	Base Building Costs	Capital Improvements	PB PIO	Lenant Improvements	Leasing & Capital Costs	Net Operating Income	Total Operating Expenses	Third Party Ground Rent	Management Fee	Cleaning	Professional Fees	Payroll	Utilities	Security	Repairs and Maintenance	Real Estate Taxes		Recip Rent	Onerating Evnenses	Effective Gross Revenue	Collection Loss	General Vacancy	Cuici	Electric & Fuel Recovery.	iotal Kelmoursement Kevenue	Uperating Expenses	keal Estate Taxes	Expense Reimbursement Revenue	CPI & Other Adjustment Revenue	Scheduled Base Rental Revenue	Base Rent Abatements	Base Kental Kevenue Absorption & Turnover Vacancy	Potential Gross Revenue	For the Years Ending
. 0.		22,414,101		39,314,727	8,475,204	0	0	0	3,276,053	5 100 151	47,789,931	29,352,839	735,000	964,285	2,642,077	1,063,351	1,635,571	3,774,395	402.601	2.013.012	9.526.789	000,720,0	905 208 9		77 142 770	(779,678)	(45 398)	977 1/1 1/2	3,467,342	1,997,040	9/3,3/8	1,024,202		0	71,945,656	(3,217,021)	<u>\$77,527,252</u> (2,364,575)		Year 17 Jun-2028
0		28,075,169	+  -  -	50,636,863	1,336,137	0	0	0	571,360		51,973,000	30,053,964	735,000	1,025,338	2,721,339	1,095,251	1,684,639	3,887,627	414.681	2,073,400	9.805.833	0.051.815	905 208 9		82 026 964	(850,138)	(185.951.2)	289 210 58	3,6/6,351	1,940,322	941,720	1,004,002		0	78,812,967	(765,397)	\$80,004,992 (426,628)		Year 18 Jun-2029
0		29,280,522		53,047,570	855,594	0	0	0	242,814 309,780	545 014	53,903,164	30,746,008	735,000	1,058,114	2,802,980	1,128,108	1,735,176	4 004 255	427,120	2,135,605	10.093.244	006 215	6 877 506		84 649 172	(878,496)	(2 322 025)	- 202 0V8 L8	1 <u>c2</u> ,06 <u>7</u> 5	2,401,334	1.217,492	200,042,1		0	81,002,564	(336,603)	381,662,328 (323,161)		Year 19 Jun-2030
0		29,731,992		53,950,510	1,280,253	0	0	0	537,673	717 200	55,230,763	31,450,458	735,000	1,083,515	2,887,068	1,161,951	1,787,233	4,124,383	439,933	2,199,672	10.389.281	549.916	902 208 9		86 681 221	(898,913)	(2311225)	20 801 350	196,906,5	2,898,234	- 1,449,222	710,644,1		0	82,473,071	(512,856)	383,383,365 38 ( <u>3</u> 97, <u>438</u> ) (		Year 20 Jun-2031
0		29,220,963		52,928,451	3,731,344		0	0	2,373,839	1	56,659,795	32,176,826	735,000	1,110,458	2,973,682	1,196,811	1,840,849	4,248,115	453,133	2,265,661	10.694.196	566.415	902 208 9		88 836 621	(913,869)	(1,636,259)	107 985 10-	556186'E	3,1/9,0/4		1	11	0	83,594,883	(1,507,962)	\$86,242,376 (1,139,531)		Year 21 Jun-2032
0		29,915,316		54,317,157	4,443,822		0	.0	2,343,891	100 242 0	58,760,979	32,932,948	735,000	,146,174	3,062,891	1,232,715	1,896,076	4,375,557	466,726	2,333,632	11.008.264	583 407	6 877 506		91 693 927	(939,880)	(1.354.238)	570 880 20	4,092,246		1,001,040	1,0/3,114		0	85,910,334	(1,572,760)	\$88,993,819 (1,510,725)		Year 22 Jun-2033
0		32,243,253		58,973,032	2,350,178	0	0	0	0/0,285°1	1 100 070	61,323,210	33,716,788	735,000	1,188,000	3,154,778	1,269,697	1,952,957	4,506,825	480,728	2,403,641	11.331.746	016,009	6 877 506		95 039 998	÷	- ł	U89 505 80	4,259,779.	3,333,342	1,/03,303	1,109,119		0	89,908,534	(1,077,922)	(600,069)		Year 23 Jun-2034
0		30,467,189		55,420,903	6,397,372		0	0	4,236,093	1 000 000	61,818,275	34,497,002	735,000	1,203,942	3,249,421	1,307,787	2,011,548	4,642,029	495,148	2,475,749	11.664.936	918.936	6 877 506		96 315 277	(988,680)	(1.564.066)	08.898.80	4,335,030 2	2,022,014	1,182,399	CT0,800,1		0	90,222,912	(2,388,774)			Year 24 Jun-2035

Check	Cash Flow to Operator PV to Building Operator Discount Rate	Base Building Costs Total Leasing & Capital Costs Cash Flow Before Debt Service & Taxes	Tenant Improvements	Third Party Ground Rent Total Operating Expenses Net Operating Income	Payroll Professional Fees Cleaning	Operating Expenses Basic Rent Insurance Real Estate Taxes Repairs and Maintenance Security Utilities	Electric & Fuel Recovery Other Itotal Potential Gross Revenue General Vacancy Collection Loss Effective Gross Revenue	Expense Reimbursement Revenue           Real Estate Taxes           Operating Expenses           Total Reimbursement Revenue	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacancy Base Rent Abatements Scheduled Base Rental Revenue CPI & Other Adjustment Revenue
	33,629,906	0 3,378,939 61,746,338	2,072,952 1,305,987 0	735,000 35,336,042 65,125,277	2,071,893 1,347,022 3,346,906 1 255 766	6,827,506 637,504 12,008,126 2,550,024 510,004 4,781,291	4,488,285 709,619 103,455,523 (1,959,648) (1,034,556) 100,461,319	tevenue 2,017,871 1,964,239 enue 3,982,110	Year 25 Jun-2036 Vacancy \$ 96,166,343 Vacancy (1,179,400) (711,434) Revenue 94,275,509 t Revenue 0
0	5 20,880,372	22,562,08 36,247,27	2 8,425,588 7 14,136,497 0 0 0	اساسا			5 4,481,224 725,349 1 95,844,968 1) 95,844,968 0) 958,449) 9 94,886,519	1,447,730 1,629,156 3,076,886	$\begin{array}{c} Y_{eur \ 26} \\ J_{un-2037} \\ 1 \\ (5,620,314) \\ (7,147,735) \\ (7,147,735) \\ (0 \\ 1 \\ 0 \\ \end{array}$
0	30,762,032	0 11,112,075 56,010,589	6,865,067 4,247,008 0	735,000 37,028,127 67,122,664	2,198,072 1,429,056 3,550,730 1 301 885	6,827,506 676, <u>330</u> 12,725,694 - 2,705,318 541,064 5,072,472	4,659, <u>547</u> 748,831 105,390,214 (185,521) (1,053,902) 104,150,791	1,345,444 1,436,408 2,781,852	Year 27 Jun-2038 \$103,952,387 (3,068,232) (3,684,171) 97,199,984 0
0	37,049,029	0 2,089,611 68,584,583	1,124,592 965,019 0	735,000 37,944,163 70,674,194	2,264,013 1,471,925 3,657,253	6,827,506 696,618 13,100,701 2,786,480 5,224,644 5,224,644	4,933,905 776,573 112,333,522 (2,591,830) .(1,123,335) .(1,123,335)	1,253,240 1,250,749 2,503,989	Yeur 28 Jun-2039 \$107,508,609 \$107,508,508 \$107,508,508 \$107,508,508 \$107,508,508 \$107,508,508 \$107,508,508 \$107,508,508 \$107,508,508 \$107,508,508 \$107,508,508 \$107,508,508 \$107,508,508 \$107,508,508 \$107,508,508 \$100,
0	39,388,693	0 1,340,697 73,263,911	835,460 505,237 0	735,000 38,891,137 74,604,608	2,331,933 1,516,083 3,766,970 1 418 697	6,827,506 717,516 13,486,960 2,870,073 574,013 5,381,386	5,098,042 800,502 117,989,548 (3,313,907) (1,179,896) 113,495,745	1,563,789 1,601,593 3,165,382	Year 29 Jun-2040 (232,762) (525,643) 108,925,622 0
0	40,180,043	0 1,599,585 74,846,611	937,976 661,609 0	735,000 39,838,593 76,446,196	2,401,891 1,561,568 3,879,980	6,827,506 739,044 13,884,809 2,956,175 591,235 5,542,824	5,242,092 824,168 120,491,394 (3,001,692) (1,204,913) 116,284,789	1,854,963 1,928,175 3,783,138	Year 30 Jun-2041 \$111,910,225 (632,009) (636,250) (110,641,996 0
0	39,252,052	0 5,137,016 72,990,630	3,284,200 1,852,816 0 0	735,000 40,811,732 78,127,646	2,473,948 1,608,412 3,996,379 1,486,742	6,827,506 761,212 14,294,590 3,044,860 608,972 5,709,111	5,359,236 847,320 122,608,176 (2,442,716) (1,226,082) 118,939,378	2,080,768 2,166,265 4,247,033	Year 31 Jun-2042 \$115,474,949 (1,273,743) (2,046,619) 112,154,587 0
0	41,651,601	0 3,969,929 77,789,727	2,251,276 1,718,6 <u>53</u> 0	735,000 41,838,122 81,759,656	2,548,166 1,656,665 4,116,268 1,544,972	6,827,506 784,050 14,716,666 3,136,205 627,240 5,880,384	<u>5,511,459</u> <u>872,406</u> <u>126,951,162</u> (2,083,871) (1,269,513) 123,597,778	2,223,163 2,295,368 4,518,531	Year 32 Jun-2043 \$119,199,629 (1,778,003) (1,372,860) 116,048,766

Discount Rate	Cash Flow to Operator PV to Building Operator	Cash Flow Before Debt Service	Total Leasing & Capital Costs	Base Building Costs	Capital Improvements	DB BIA	Tenant Improvements	Leasing & Capital Costs	Net Operating Income	Total Operating Expenses	Third Party Ground Rent	Management Ree	Chamina rees	Payroll	Utilities	Security	Repairs and Maintenance	Real Estate Taxes	Basic Kent	Operating Expenses	Effective Gross Revenue	Collection Loss	n otat roteittat Oross Kevenue		Electric & Fuel Recovery	Total Reimbursement Revenue	Operating Expenses	Real Estate Taxes	Expense Reimbursement Revenue	CPI & Other Adjustment Revenue	Scheduled Base Rental Revenue	Base Rent Abatements	Absorption & Turnover Vacancy	Base Rental Revenue	For the Years Ending	
0	42,270,842	79,028,209	5,008,220	0	0.	2,084,980	2,923,234		84,036,429	42.876.781	735.000	1 586 416	036 060 T	2,624,612	6,056,796	646,057	3,230,293	15,151,403	807.573		126,913,210	(1,309,120)	COU,212,021		5,705,129	4,684,930	2,364,364	2,320,566		0	119,622,336	(2,136,968)	$\sim$	\$123,035,190	Jun-2044	Year 33
0	41,575,532	77,637,589	7,744,060	0		2,003,480	080,580		85.381.649	43.933.933	735.000	1 616 445	7 CC 7 CT	2,703,350	6,238,499	665,439	3,327,202	15,599,185	0,728,0 90C,728,0		129,315,582	(1,325,892)	(1 947 584)	924,333 	5,821,622	4,870,045	2,440,699	2,429,346		0	120,972,856	(3,093,760)	(2,092,875)	\$126,159,491	Jun-2045	Year 34
0	46,938,492	88,363,509	1,660,470	0		001/10	1,043,304		90.023.979	45.064.025		1 688 600	1,810,284	2,784,451	6,425,654	685,404	3,427,017	16,060,398	856,752		135,088,004	(1,399,127)	(3 475 615)	880,CC6	6,068,093	5,307,907	2,657,734	2,650,173		0	127,581,658	(632,251)	(795,636)	\$129,009,545	Jun-2046	Year 35
0	28,592,258	51,671,041	29,253,494	0	0	0,00,00	10,497,934		80.924.535	46.052.308	735.000	1 587 211	786'4'09'T	2,867,984	6,618,423	705,963	3,529,826	16,535,448	882,456		126,976,843	(1,282,595)	0.4567'071	170 750 430	6,020,095	4,275,668	2,289,881	1,985,787		0	116,988,957	(9,658,202)	-(7,674,387)	\$134,321,546	Jun-2047	Year 36
0	41,617,313	83,813,659	5,835,944			l			89,649,602	40,401,546	735.000										130,786,148														Jun-2048	3.0% Year 37
0	42,885,543	86,350,118	6,011,022		· · · · · · · · · · · · · · · · · · ·				92.361.140	41.613.592	735.000								•		134,709,733													Į	Jun-2049	Year 38
0	44,191,820	88,962,672	6,191,353						ł	42	735.000			·					   		138,751,025														Jun-2050	Year 39
_0	45,537,285	91,653,602	6,377,093			و هور جارور اور روم ارون ارون ا			98.030.695	44,147,860	735.000	· · · ·				· · · · ·					142,913,555								17 1 1 1 1 1 1 1 1						Jun-2051	Year 40

<u>100-2050</u> <u>101-2057</u> <u>101-2057</u> <u>105,675,980</u> <u>170,646,259</u> <u>113,761,510</u> <u>1170,470</u> <u>51,179,470</u> <u>52,714,854</u> <u>113,761,510</u> <u>117,196,405</u> <u>52,894,840</u> <u>54,501,395</u>	Cash Flow to Operator 46,923,114 48,350,518 49,820,744 51,335,077 PV to Building Operator Discount Rate	Base Building Costs         6,568,406         6,765,458         6,968,422         7,177,475           Total Leasing & Capital Costs         6,568,406         97,280,068         100,220,520         103,249,185           Cash Flow Before Debt Service         94,425,260         97,280,068         100,220,520         103,249,185	PB PIO Capital Improvements	Tenant Improvements Leasing Commissions	s45,4 <u>72,296 46</u> ,836,465 48,241,559 49, 100,993,666 104,045,526 107,188,942 110,	Management Fee	Professional Fees	Utilities 5 Paymll	Repairs and Maintenance	Insurance Real Estate Taxes	ffective Gross Revenue 147,200,962 151,616,991 156,165,501 160,850,466	Total Potential Gross Revenue General Vacancy	Electric & Fuel Recovery Other	Total Reimbursement Revenue	Real Estate Taxes	CPI & Other Adjustment Revenue	Scheduled Base Rental Revenue	Absorption & Turnover Vacancy	Potential Gross Revenue Base Rental Revenue
	52.			ar a statut or a statut or a statut or a statut or a statut or a statut or a statut or a statut or a statut or	113						165				1				
	54,501,395				52,714,854 117,196,405	735.000					170,646,259								
Jun-2039 181,038,616 181,038,616 181,038,616 181,038,616 181,038,616 181,038,616 181,038,616 181,038,616	56,156,148	7,843,020			54,296,300 20,734,347	735.000					175,765,647			-					

For the Years Ending Potential Gross Revenue		Year 49 Jun-2060	Year 50 Jun-2061	Year 51 Jun-2062	Year 52 Jun-2063
Base Rental Revenue Absorption & Turnover Vacancy					
CPI & Other Adjustment Revenue				•	
Expense Reimbursement Revenue		; ; ;		- - - - -	
Total Reimbursement Revenue		• • • •			
Electric & Fuel Recovery			· · ·	1	·
Total Potential Gross Revenue					
General Vacancy Collection Loss				·	
Effective Gross Revenue		186,469,775	192,063,868	197,825,784	203,760,558
Basic Rent	· ·				
Real Estate Taxes		, , ,		•	
Security					•
Payroll		· · ·			· · ·
Protessional Fees					•
Management Fee Third Party Ground Rent		735,000	735,000	735,000	735.000
Total Operating Expenses		57,602,944	59,331,032	61,110,963	62,944,292
Leasing & Capital Costs		128,131,831	131,997,830	133,979,821	140,081,265
Tenant Improvements		:			
PB PIO					:
Capital Improvements		:		:	-
Total Leasing & Capital Costs		8,320,660	8,570,280	8,827,388	9,092,210
Cash Flow Before Debt Service		119,811,170	123,427,555	127,152,432	130,989,055
Cash Flow to Operator	•	59,616,069	61,424,262	63,286,700	65,205,012
Discount Rate		; ,	•	•	;
			I	)	

Absorption & Jurnover Vacancy Base Rent Abatements							
Scheduled Base Rental Revenue CPI & Other Adjustment Revenue							
Expense Reimbursement, Revenue Real Estate Taxes	, ,						
Total Reimbursement Revenue							
Electric & Fuel Recovery							
Other							
General Vacancy Collection Loss				- -		*	
Effective Gross Revenue	209,873,374	216,169,576	222,654,663	229,334,303	236,214,332	243,300,762	250,599,785
Basic Rent							
Insurance			3				
Renairs and Maintenance							
Security							
ounnes Payroll							
Professional Fees							
Cleaning Management Fee	-			-	-		5
Third Party Ground Rent	735,000	735,000	735,000	735,000		735,000	735,00
Total Operating Expenses	64,832,621	66,777,600	68,780,928	70,844,356		11	77,413,54
Leasing & Capital Costs	CC/ COC++1	140,010,770	133,130,733	107,704,947	102,203,040	107,400,960	442,104,211
Tenant Improvements Leasing Commissions							-
PB PIO Capital Improvements		4					
Base Building Costs	710 175 0		0.022 30.2	1			
Cash Flow Before Debt Service	134,940,777	139,011,050	143,203,432	147,521,585	151,969,282	156,550,411	161,268,973
Cash Flow to Operator	67,180,872	69,216,009	71,312,200	73,471,276	75,695,125	77,985,689	80,344,970
PV to Building Operator Discount Rate							1

299,229,248 308,206,126 735,000 735,000 92,435,815 95,208,890 206,058,433 212,262,236 13,352,217 13,752,784 192,706,216 198,509,452 96,063,592 98,965,210			210,000,10		ry to Building Operator
	93,246,487	90,511,433	07 856 NAC	85,277,991	Cash Flow to Operator
	12,963,318 187,072,006	12,585,745 181,601,899	12,219,170 176,291,115	11,863,272 171,135,015	Base Building Costs Total Leasing & Capital Costs Cash Flow Before Debt Service & Taxes
		•			Tenant Improvements Leasing Commissions PB PIO Capital Improvements
	735,000 89,743,510 200,035,323	735,000 87,129,621 194,187,644	735,000 84,591,865 188,510,285	735,000 82,128,025 182,998,287	Management Fee Management Fee Third Party Ground Rent Total Operating Expenses Net Operating Income Leasing & Capital Costs
	· · · · · · · · · · · · · · · · · · ·				Utilities Payroll Professional Fees Cleaning
	· · · · · · · · · · · · · · · · · · ·	, , , , ,	۰ ۰		Real Estate Taxes Repairs and Maintenance Security
	290,513,833	282,052,265	273,837,151	265,861,311	Effective Gross Revenue Operating Expenses Basic Rent
;	:	•	· · · ·		Electric & Fuel Recovery Other Total Potential Gross Revenue General Vacancy
					Expense Reimbursement Revenue Real Estate Taxes Operating Expenses Total Reimbursement Revenue
			· · ·		Absorption & Turnover Vacancy Base Rent Abatements Scheduled Base Rental Revenue CPI & Other Adjustment Revenue
Year 65 Year 66 Jun-2076 Jun-2077	Year 64 Jun-2075 -	Year 63 Jun-2074	Year 62 Jun-2073	Year 61 Jun-2072	For the Years Ending Potential Gross Revenue Base Rental Revenue

	3,986,096 3,986,096 3,986,096 4,346,096 4,346,096 4,346,096	<u>3,986,096</u> 4,346,096
5,282.9 4,346,0 5,230,9 5,590,9 10,873,8 10,873,8 10,873,8	5,282,905 4,346,096 5,230,905 5,590,905 10,873,809 10,873,809 10,873,809	5,282,905 4,346,096 5,230,905 5,590,905 10,873,809 10,873,809 360,000
20,359,171         21,087,3           (13,086,477)         (12,807,4           3,021,034         3,011           (13,086,477)         (11,290,7           (13,080,5728         11,290,7           (2,500,165)         (416,5           (360,000)         (360,000) <td>21,087,398 (12,807,678) (11,290,747 (11,290,747 (46,938) (360,000)</td> <td>21,087,398 (12,807,578) (11,290,747, 11,290,747, (46,938) (360,000</td>	21,087,398 (12,807,678) (11,290,747 (11,290,747 (46,938) (360,000)	21,087,398 (12,807,578) (11,290,747, 11,290,747, (46,938) (360,000
4,346,( 4,346,(	4,346,096 4,346,096 4,346,096 4,346,096	4.346,096         4.346,096         4.346,096           4.346,096         4.346,096         4.346,096
4 Year 4 Jul-14 Jun-15	4 5 Year 4 Year 5 Jul-14 Jul-15 Jun-15 Jun-16	

	GROUND RENT FOR LF VALUATION Variance PV of Rent Flows Rent PSF Average Rent PSF	DUFF Argus Dump Total Income Ground Rents Total Capital Expenses Net Cash Plow	CF of operator	Net Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent Overage Rent @ 50% Subtotal	Duff Pro forma check Cale Above Dump from Pro Forma Variance	Check Total Rents Variance	Argus Dump Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow	
	79,684,168	•	)	· · · · · · · · · · · · · · · · · · ·		•		
	2,687,831	17,401,967 12,928,485 ,4,059,872 3,422,363 1,051,119 1,051,119	2,379,831 3,799,541	1,051,119 4,059,872 (4,202,870) (2,327,831) (1,419,710)	(3,052,082) 1,051,119 _(4,103,201)	2,470,829	17,402,146 12,971,993 4,059,872 3,422,363 1,051,119	
Page 1 of 11	2,509,612 	18,897,058 13,140,312 ,4,059,872 5,058,861 697,885	2,201,612 3,796,336_	697,885 4,059,872 (4,202,870) (2,149,612) (1,594,725)	(3,408,521) 697,885 (4,106,406)	2,292,610	18,897,776 13,187,564 4,059,872 5,058,861 697,885	• • •
	4,351,782 	20,357,528 13,035,563 _3,623,034 _2,500,165 4,821,800	4,043,782 3,936,825	4,821,800  3,623,034 (4,346,096) (3,991,782) 106,956	1,149,495 4,821,800 (3,672,305)	4,714,844	20,359,171 13,086,477 3,623,034 2,500,165 4,821,800	I
	5,590,905 	21,085,256 12,754,938 3,011,027 416,938 7,913,380	5,282,905 3,935,498	7,913,380 	4,851,755 7,913,380 (3,061,625)	6,565,974	21,087,398 12,807,678 3,011,027 416,938 7,913,380	
	5,807,043 — 12	21,775,215 13,110,348 2,979,037 286,012 8,378,855	5,499,043 3,934,290	8,378,855 	5,348,012 8,378,855 (3,030,843)	6,814,102	21,777,880 13,164,819 2,979,037 286,012 8,378,855	
	384,947	20,486,794 12,291,427 1,733,812 9,417,549 (1,222,182)	76,947 3,936,359	(1,222,182) 1,733,812 (4,346,096) (3,859,413)	(3,005,731) (1,222,182) (1,783,549)	2,637,231	20,488,293 12,342,663 1,733,812 9,417,549 (1,222,182)	
	7,032,531 — 14	25,979,113 12,393,984 1,391,669 1,165,195 12,419,934	6,724,531 3,931,554	12,419,934 1,391,669 (4,346,096) (6,672,531) 2,792,976	10,973,723 12,419,934 (1,446,211)	9,626,958	25,989,651 12,459,064 1,391,669 1,165,195 12,419,934	ł
	7,669,616 — 15	26,720,906 14,166,685 2,816,853 283,991 12,270,230	7,361,616 3,930,244	12.270,230 	9,397,525 12,270,230 (2,872,705)	8,838,859	26,731,994 14,233,625 2,816,853 283,991 12,270,230	1

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Fixed Rents Basic Rent Other Total Fixed Rent Overage Rent Add: Rent if included in Opex above Add: Rent if included in Opex above Add: Use of Cash from Leans Less: Rent To Owner (all other) Less: Rent To Owner (all other) Less: Other Income Subject to Ovg Rent Exclusion Remainder for Overage Overage Rent % 50%	see below	Year 9 Jul-19 Jun-20 4.346,096 4.346,096 (14,024,910) (15,105,739) (14,024,910) (15,105,739) (14,024,910) (15,105,739) (14,024,910) (15,105,739) (14,024,910) (15,105,739) (15,105,739) (10,617,579) (10,555,579) (10	Year 10 Jun-20 Jun-21 4,346,096 4,346,096 4,346,096 4,346,096 (14,609,472) (14,609,472) (14,609,472) (14,609,472) (14,609,472) (14,609,472) (13,863,242 (360,000) (360	Year 11 Jul-21 Jul-22 4,346,096 4,346,096 (15,064,499 (15,064,499 (15,064,499) (15,064,499 (15,064,499) (15,064,493) (15,064,493) (15,064,493) (15,052,579 (360,000) (15,052,579) (15,882,993) (15,984,993) (15,994,993) (15,994,994) (15,994,994) (15,994,994) (15,994,994) (15,994,994) (15,994,994) (15,994,994) (15,994,994) (15,994,994) (15,994,994) (15,994,994) (15,994,994) (15,994,994) (15,994,994) (15,994,994) (15,994,994) (15,994,994) (15,994) (15,994,994) (15,994,994) (15,994,994) (15,994) (15,994,994) (15,	Year 12 Jul-22 Jun-23 Jun-23 Jun-23 (31,243,459 (15,806,288) (15,806,288) (15,806,288) (15,806,288) (15,806,288) (15,806,288) (15,806,288) (15,806,288) (15,806,288) (15,910,486) (15,910,486 (15,910,486)	Year 13 Jun-23 Jun-24 4,346,096 4,346,096 32,650,054 (17,054,387) 3,346,183 (19,341,850 (360,000) 18,044,356 52,000 18,044,356 50,096	Vear 14 Jun-25 Jun-25 Jun-25 4,346,096 4,346,096 (17,712,071) 4,001,480,508 (17,712,071) 4,001,480,508 (17,712,071) (19,190,016 19,242,016 19,242,016 19,242,016 19,242,016 19,242,016 19,242,016	Vear 15         Vear 16           Jul-25         Jul-26           Jun-26         Jun-27           4,346,096         4,346,096           4,346,096         4,346,096           4,346,096         4,346,096           4,346,096         4,346,096           4,01,4867         31,072,617           (18,123,992)         (18,4861,600)           (18,123,992)         (18,4861,600)           (18,23,667)         (10,416,577) 3           (1360,000)         (360,000)           (360,000)         (360,000)           (360,000)         52,000           52,000         52,000           52,000         52,000           9,835,897         2,879,683
CF of operator	Check Operator	<u>- 5,334,790</u>	6,957,621	7,993,467	7,981,243	9,074,178	- 9.647,008	9,887,897
CF to Fee Owner Total Fixed Rent Overnie Rent @ 50%		4,346,096	4,346,096	4,346,096	4,346,096	1 1 1	4,346,096	4,346,096
Less: Debt Service Total		(3,986,096) 5,642,790	(3,986,096) 7,265,621	(3,986,096) 8,301,467	(3,986,096) 8,289,243	(3,986,096) 9,382,178	9,955,008	(3,986,096)
	CF Dist. FS CF	10,977,579	14,223,242	16,294,933 16,294,933	11	11 1	19,602,016	20,083,794
Basic Kent Basic Amount	Check	360,000	360,000	360,000	360,000	360,000	360,000	360,000
Existing Loans First	mat 8/2013							
Second 1 Second 2 2011 Borrowing Less amount allocable to orig mor Total	nort							
* Refinance Loan Total Basic Rent		3,986,096	<u>3,986,096</u>	<u>3,986,096</u>	11	3,986,096		
I otal Basic Kent		4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096
2011 Borrowing Loan Amount Interest Rate Annual Payment Payments								

GROUND RENT FOR LF VALUATION Variance PV of Rent Plows Rent PSF Average Rent PSF	DUFF Argus Dump Total Income Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow	CF of operator Varjance	Net Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent Overage Rent @ 50%	Duff Pro forma check Calc Above Dump from Pro Forma Varjance	Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow Check Total Rents Variance
	<u>26,864,019</u> 13,957,608 2,253,346 4,128,160 8,778,251		8,778,251 2,255,346 (4,346,096) (5,282,790) 1,404,711	6,466,887 8,778,251 (2,31),364)	14,024,910 2,255,346 4,128,160 8,778,251 7,373,540
<u>7.265,621</u> 	28,443,712 14,538,194 2,457,880 2,082,495 11,823,023	6,957,621 3,928,435	11,823,023 2,457,880 (4,346,096) (6,905,621) 3,029,186	9,307,482 11,823,023 (2,515,541)	14,609,472 2,457,880 2,082,495 11,823,023 8,793,837
8,301,467					
8,289,243 					
<u>9,382,178</u> 					
<u>9.382,178</u> <u>9.955,008</u> 10,195,897					
10,195,897					
3,239,683					

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Total Operating Expense         Ground Reits         Total Capital Expenses         Net Cash Flow         Duff Pro form a check         Cale Aboye         Durn from Pro Forma         Variance         Use of Cash Flow         Orenage Rent @ 50%         Subtoral         Operating Expense         Total Doperating Expenses         Total Capital Expenses         Net Cash Flow         Variance         PV of Reini Flows         PV of Reini PSF         Reint PSF         Reint PSF	i 1
1,100,608 11,540,047 9,483,131 9,525,469	
19 19	
. 7 8 6 1 1 1 4 1 6 1 6 7 7 8 8 8 7 6 8 7 7 8 7 7 8 7 8 7 8 7	
990,152 12,478,585 13,372,479	

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		25	26	27	28	29	30	31	32
		Year 25 Jul-35 Jun-36	Year 26 Jul-36 Jun-37	Year 27 Jul-37 Jun-38	Year 28 Jul-38 Jun-39	Year 29 Jul-39 Jun-40	Year 30 Jul-40 Jun-41	Year 31 Jul-41 Jun-42	Year 32 Jul-42 Jun-43
Fixed Rents Basic Rent	see helaw	4 346 096	A 346 004	A 346 006	A 346 002				
7 Öther	act DetOth	4,040,020	,	4,340,090	4,340,090	4,346,096	4,346,096	4,346,096	4,346,096
		4,346,096	4,346,096	4,346,096	4,346.096	4,346.096	4,346,096	1 1	4.346,096
Total Income		46,941,767		49,867,436	11	51,299,606	52,958,779	55,660,624	57,346,547
Add: Rent if included in Opex above		(22,980,685) 4,001,486	(23,476,124) 4,001,486	<u></u> (24,137,355) 4,001,486	Ť		(25,985,338)	(25,985,338) (26,658,766) (27,338,685) 4,001,486 (4,001,486 (4,001,486	27,338,685) <b>]</b> 4.001,486
Add: Use of Cash from Loans		27,962,568	22,960,141	29,731,567	11	29,957,521	30,974,927	33,003,344	34,009,348
Less: Total Capital Expenses ; Less: Rent To Owner [all other]		(723,774) (14,184,416) (360,000) (360,000)	(14,184,416) (360,000)	(379,250) (360,000)	(1,080,683)	(4,711,323) (360,000)	(5,539,619)	$\begin{array}{c} \hline (4,711,323) \hline (5,539,619) \hline (1,017,062) \overset{1}{2} \hline (4,680,283) \\ \hline (360,000) \hline (360,000) \hline (360,000) \hline (360,000) \hline (360,000) \hline \end{array}$	(4,680,283)
			1			   	1 [		
Exclusion		26,878,794 52,000		28,992,317	29,471,633 52,000	24,886,198 52,000	25,075,308	31,626,282	28,969,065
Remainder for Overage Overage Rent %		26,826,794	8,363,725 50.0%	11	29,4	24,834,198	, 25,023,308	31,574,282	28,917,065
Overage Rent @ 50%		13,413,397	4,181,863	14,470	14,709	12,417,099	12,511	15,787	14,458
CF of operator	Check Operator	13,465,397	4.233,863	+ 14,522,159	14,761,817	12,469,099	12,563,654	15,839,141	14,510,533
CF to Fee Owner									
Overage Rent @_50% Less: Debt Service		13,413,397	4,181,863	4,340,090 14,470,159 (3.986,006)	4,340,090	4,340,090	4,340,096	4,346,096	4,346,096 14,458,533
Total		13,773,397	4,541,863	14,830,159	11	12,777,099	LИ	16,147,141	
	FS CF	27,238,794	8,775,725	29,352,317	29,831,633	25,246,198	25,435,308	31,986,282	29,329,065
asic Kent Basic Amount	Check	i I	360,000	360,000	360,000	360,000	360.000	360.000 3	
Existing Loans	mat 8/2013								
Second 1									
2011 Borrowing									
Less amount allocable to orig mort Total	mort								
· Refinance Loan		3,986,096	3,986,096	3,986,096		3,986,096	3,986,096	3,986,096	3,986,096
Total Basic Rent		4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096
Duff to make this assumption.									
Contractional Sector Provide Sector S									
Annual Payment									
Payments J									
Argus Dump									

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	<b>.</b> .	DUFF Argus Dump To To To Ne Ne	4	•	; .	Check	
Variance PV of Rent Flows Rent PSF "Average Rent PSF	GROUND RENT FOR LF VALUATION	nmp Total Income Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow	CF of operator Variance	Net Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent Overage Rent @ 50%	Duff Pro forma check Cale Above Dump from Pro Forma Variance	Total Rents Variance	Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow
 1	2			4 : :			÷ +
79,684,168		r					•
3	13,773,397	· · ·					- ) 
ا ¦ی	4,541,863	, . 1					· ]
23 <sup>.</sup>	14,830,159						
8	15,069,817						
	12.777.099		•				'n
- 26	12.871.654			:			
32 T	16.147.141				•		ť
 	14.818.533			:	•		

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									Argus Dump Toial Income
									011 Borrowing Loan Amount Interest Rate Annual Payment Payments
4.346.096	4,346.096	1111	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096		Total Basic Rent * Duff to make this assumption.
3.986.096	3,986,096		3,986,096	3,986,096	3,986,096	3,986,096	3,986,096	rig mort	Less amount alloçable to orig mort Total * Refinance Loan
									Second 1 Second 2 2011 Borrowing
								mat 8/2013	Existing Loans
T 000 001			360.000	360.000		360.000	360,000	Check	asic Rent Basic Amount
40,910,838		40,376,281	35,459,938	77	36,792,695	35,582,563	32,909,462	CF Dist. FS CF	
20,609,419	20,013,630	20,342,141	17,883,969	7,610,887	18,550,348	17,945,282	16,608,731		Total
20,249,419	19,653,630	19,982,141	4,340,090	11	18,190,348	17,585,282	16,248,731		Överage Rent @ 50%
						7 246 DOC	4 146 noc		CF to Fee Owner Total Fixed Rent
<u>20,301,419</u>	19,705,630	20	<u>17,575,969</u>	7,302,887	18,242,348	17,637,282	16,300,731	Check Operator	CF of operator
20,249,419	19,653,630	17.523,969	17.523,969	7,250,887	18,190,348	<b>*17,585,282</b>	-10,248,731		Overage Kent @ 90%
40,498,838	39,307,260	39,964,281 50.0%	35,047,938 50.0%	14,501,773 50.0%	30,380,050 50,0	50.0	50.0%		Overage Rent %
	39,359,260 52,000	`. I.	30,099,938 52,000	ΕŁ	30,432,092		52,000 52,000		Exclusion
		<b>'</b> 1 <b>I</b>		1		25 777 562			
(3,197,878) ]	(1,200,414) (3,104,735) (360,000) (360,000)	(1,200,414) (360,000)	(516,374) (360,000)	(19,507,145)	(744,281) (360,000)	(1,018,739) (360,000)	(2,186,393) (360,000)		Less: Total Capital Expenses Less: Rent To Owner [all other]
44,108,716	42,823,996	41,576,695	35,976,312	1	37,536,976	36,601,302	235,095,855		<ul> <li>Add: Use of Cash from Loans</li> </ul>
73,684,577 (33,577,347) <b>1</b> 4,001,486	71,538,424 (32,715,915) 4.001,486	69,454,781 (31,879,572) 4,001,486			63,042,895 (29,507,405) 4,001,486		i i i		Total Total Rent
4,346,096	4,346.096	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096		Total Fixed Rent
4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	see below	Basic Rent Other
IC-UN	UC-UNC	64+Unr	04IIIIC	/ 4-210F		,			Fixed Rents
Year 40 Jul-50	Year 39 Jul-49	Year 38 Jul-48	Year 37 Jul-47	Year 36 Jul-46	Year 35 Jul-45	Year 34 Jul-44	Year 33 Jul-43 Jun-44		
	38.75	3.045	37	36	35	¥	33		
						1			

GRC Vari- PV ari- Rent Aver	DUFF Argus Dump Tota Tota Tota Net	Net Use Tota Subt		Tota Gripu Tota Net O
GROUND RENT FOR LE VALUATION Variance PV of Rent Plows Rent PSF Average Rent PSF	Dump Total Income Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow	Net Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent Overage Rent @ 50% Subtoral CF of operator Veriance	Toiat Renis Variance Duff Pro forma check Cale Above Dump from Pro Forma Variance	Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow
11 11 11				
16,608,731 17,945,282 18,550,348 7,610,887 17,883,969 20,342,141 20,013,630 20,609,419 3 33 36 37 15 36 40				
,550,348 7,610,8 37				
387 17,883,969 15 36				
20,342,14124				
0,013,630 20,609,				

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ł		Year 41	Year 42	Year 43	Year 44	Year 45	Year 46	Year 47	Year 48
		Jul-S1 Jun-S2	Jul-52 Jun-53	Jul-53 Jun-54	Jul-54 Jun-55	Jul-55 Jun-56	Jul-56 Jun-57	Jul-57 Jun-58	Jul-58 Jun-59
Fuxed Rent Basic Rent	see below	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096
Total Fixed Rent		4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	ΤĒ
Overage Reint Total Income		75,895,114	78,171,968	80,517,127	82.932.641	85,420,620	87,983,239	90,622.736	93,341,418
Add: Rent if included in Opex above		(34,464,623) 4,001,486	(35,378,517)	(36,319,828) 4,001,486	Ť	(38,288,015) 4,001,486	4,001,486	(40,376,065) 4,001,486	
Add: Use of Cash from Loans		45,431,977	46,794,937	48,198,785	13	51,134,091	52,668,113	54,248,157	
		(3,293,814) (360,000)	(3,392,628) (360,000)		(3,599,239)	(3,707,217)	(3,818,433)	(3,707,217) (3,818,433) (3,932,986) (4,050,976)	(4,050,97
Contract Contract		     							
Income Subject to Ovg Rent		41,778,163	43,042,308	44,344,377	45,0	47,066,874	48.4	49;5	51,464,626
Remainder for Overage		41 726 163	47 990 308	22,000	F	52,000		<u>- 10 002 52,000</u>	52,000
Overage Rent %		50.0%	50.0%	50.0%	%0.05	47,014,874 50.0%	48,437,080	49,903,171	
Overage sets & 20.8		20,000,02	<u>, 21,493,134</u>	<u> </u>	22,816,754	23,507,437	24,218,840	21,507,437 24,218,840 24,951,585	25,706,313
CF of operator		20,915,082	21,547,154	22,198,189	22,868,754	23,559,437	24,270,840	25,003,585	25,758,313
	Check Operator				-    	1			
Total Fixed Rent		4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096
Overage Kent @_30% T	,	,20,863,082	21,495,154 <u></u> (3.986.096)	(3.986.096)	22,816,754	23,507,437	24,218,840	24,951,585	25,706,313
Total		21,223,082	~21,855,154	22,506,189	23,176,754	23,867,437	24,578,840	25,311,585	26,066,313
	CF Dist.	42,138,163	43,402,308	44,704,377		47,426,874	48,849,680		51,824,626
asic Rent	Check	42,130,101	anc'20th ct	44,704,377	40,040,009	47,426,874	48,849,680	50,315,171	51,824,626
Basic Amount		360,000	360,000	360,000	360,000	360,000	360,000	360,000	360,000
Existing Loans	mat 8/2013								
Second 1							,		
2011 Borrowing									
1 css amount allocable to orig mort Total	mort								
* Refinance Loan		3,986,096	3,986,096	3,986,096	3,986,096	3,986,096	3,986,096	3,986,096	3,986,096
Total Basic Rent		4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096	4,346,096
Duff to make this assumption.									
101 I Borrowing Loan Amount									
Interest Rate Annual Payment									
Months									
rayments									
Argus Lump Total Income		6							

	* - - - 1	•	•	L 1	DUFF Argus Dump To To Gn	•			Check	••••	
	Average Rent PSF	PV of Rent Flows	GROUND RENT FOR LF VALUATION	Total Capital Expenses Net Cash Flow	Dump Total Income Total Operating Expense Ground Rents	CF of operator Variance	Use of Cash from Loans Rent if included in Opex above Total Fixed Rent Overage Rent @ 50%	Duff Pro forma check Calc Above Dump from Pro Porma Variance	Total Rents, Variance	Ground Rents Total Capital Expenses Net Cash Flow	Total Operating Expense
	•	79,684,168			       		• *	•	!	,	1
	:		21,223,082	- I - : - :		,   ■			i	۰	
Door 6 of		↓ ↓	21,855,154	÷	· •		, , , ,	• •		-	
·f 1 1		, † ,	22,506,189				ı			ł	
		] ;	23,176,754		: I		•				f
		<b>!</b> •	23,867,437	·	•		•				: !
		•	24,578,840					•	•		ł
		, ;	25,311,585				<b>1</b> •			• •	
		4	26,066,313		•		1				

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Argus Dump Total Jocome	2011 Borrowing Loan Amount Interest Rate Annual Payment Months Payments		Second 1 Second 2 2011 Borrowing Less amount allocable to orig morr Total	Existing Loans	Basic Amount		Overage Rent @ 50% Less: Debi Service Total	CF to Fee Owner F Total Fixed Rent	CF of operator	Income Subject to Ovg Rent Exclusion Remainder for Overage Overage Rent & Overage Rent @ 50%	Less: Interest Income	Use of Cash fro Total Capital Ex	Overage Rent Total Income Total Operating Expense Add: Rent if included in Opex above		Hixed Kents Basic Rent Other	
			ig mon	mat 8/2013	Check	CF Dist. PS CF			Check Operator						see below	
		4,346,096	700 Y80 L		360,000	53,379,365 <u>5</u> 3,379,365	26,483,682 (3,986,096) 26,843,682	4,346,096	26,535,682	53,019,365 52,967,365 52,967,365 50,0% 26,483,682	(360,000)	57,551,869	96,141,660 (42,591,277) 4,001,486	4,346,096	4,346,096	Year 49 Jul-59 Jun-60
		4,346,096	1 OBK AGK		360,000	54,980,746 54,980,746	27,284,373 (3,986,096) 27,644,373		27.336,373	54,620,746 52,000 54,568,746 27,284,373	(360,000)	<b>59,278,426</b> (4,297,680)	99,025,910 (43,748,971) 4,001,486	4,346,096	4,346,096	Vear 50 Jul-60 Jun-61
		4,346,096	7 00 7 30 F		360,000	56,630,168 56,630,168	28,109,084 (3,986.096) 28,469,084		28,161,084	56,270,168 52,000 56,218,168 50,0% 28,109,084	(360,000)	61,056,778	101,996,687 (44,941,395) 4,001,486	4,346,096	4.346.096	Year 51 Jul-61 Jun-62
		4,346,096			360,000	58,329,073 58,329,073	28,958,536 (3,986,096) 29,318,536	4,346,096	29,010,536	57,969,073 52,000 57,917,073 50.0% 28,958,536	(360,000)	62,888,482 (4,559,409)	105,056,588 (46,169,592) 4.001,486	4,346,096	4,346,096	Year S2 Jul-62 Jun-63
		4.346.096	3 00 7 00 7		360,000	60,078,945 60,078,945	29,833,473 (3,986,096) 30,193,473	4,346,096	29,885,47	59,718,945 52,000 59,666,945 50,0% 29,833,473	(360,000)	64,775,136 (4,696,191)	108,208,286 (47,434,636) 4,001,486	4,346,096	4,346,096	Year 53 Jul-63 Jun-64
		<u>3,200,020</u> 4,346.096			360,000	61,881,313 61,881,313	30,734,657 (3,986,096) 31,094,657	4,346,096	30,786.657	61,521,313 52,000 61,469,313 50.0% 30,734,657	(360,000)		111,454,534 (48,737,630) 4,001,486	4,346,096	4,346,096	Year 54 Jul-64 Jun-65
					360,000	63,737,753 63,737,753	31,662,876 (3,986,096) 32,022,876	4,346,096	31,714,876	63,377,753 52,000 63,325,753 50.0% 31,662,876	(360,000)	66,718,39068,719,94270,781,540 J (4,837,077)(4,982,189)(5,131,655) J		4,346,096	4,346,096	Year 5S Jul-65 Jun-66
		<u>3,269,020 1</u>			360,000	65,649,885 65,649,885	32,618,943 (3,986,096) (3,978,943 (3,978,943 (3,978,943 )	4,346,096	<u>32,670,943</u>	65,289,885 52,000 65,237,885 30.0% 32,618,943	(360,000)	70,781,540	118,242,115 (51,462,061) 4,001,486	4,346,096	4,346,096	Year 56 Jul-66 Jun-67

:	1	• •	DUFF Argus Dump Tot Gre Tot Tot Net	3	* :	· •	Check	
Average Rent PSF	PV of Rent Flows	GROUND RENT FOR LF VALUATION.	ump Total Income Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow	CF of operator Variance	Net Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent Overage Rent @ 30% Subtotal	Duff Pro forma check Calc Above Dump from Pro Forma	Total Rents Variance	Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow
,	79,684,168	:			•	,		
!	:	26,843,682	1		•	• •		:
	•	27,644,373			!	·		
	•	28,469,084						
1	1	29,318,536		• .		·		
I		30,193,473			÷			
1	•	31,094,657		•	:			
	!	32,022,876						
<b>a</b>		32,978,943			· .	*		1 :

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Total Basic Rent Duff to make this assumption. 2011 Borrowing I Loan Amount Interest Rate Annual Payment	First Second 1 2 Second 2 2011 Borrowing Less amount allocable to orig mort Total Refinance Loan	CF Dist. Basic Rent rS CF Basic Amount Check Existing Loans mat 8/2013	CF of operator CF to Fee Owner Total Fixed Rent Overage Rent @ 50% Less: Debt Service Total		Overage Ren Total Income Total Operating Expense Add: Rent if included in Opex above Add: Net Operating Income Add: Use of Cash from Loans Less: Total Capital Expenses <u>F</u> Less: Interest Income	Fixed Rents Basic Rent Other Total Fixed Rent	
4.346,096	3,986,096	67,619,382 67,619,382 	<u>33,655,691</u> 	67,259,382 52,000 67,207,382 50,0%	121,789,379 (52,885,879) (52,985,879) (52,904,986 (72,904,986 (360,000)	4,346,096 4,346,096	Vear 57 Jul-67 Jun-68
4,346,096	960'986'E	69,647,963 69,647,963	<u>34,669,982</u> 4,346,096 34,617,982 (3.986,096) 34,977,982	69,287, 52, 69,235, 34,617,	125,443,060 (44,352,410) 4,001,486 75,092,136 (5,444,172) (360,000)	4,346,096 4,346,096	Venr 58 Jul-68 Jun-69
4.346.096	3,986,096	71,737,402 71,737,402 	<u>35,714,701</u> 4,346,096 35,662,701 ( <u>3,986,096</u> ) 36,022,701		129.206.332 (55.862.938) (4.001.486 (77,344.900 (360.000) (360.000)	4,346.096	Year 59 Jul-69 Jun-70
4.346.096	3,986,096	73,889,524 73,889,524 360,000	<u>36,790,762</u> 4,346,096 4,346,096 36,738,762 37,098,762	73.529,524 52,000 4 - 73,477,524 50.0% - 36,738,762	133,082,543 (57,418,782) <u>4,001,486</u> 79,665,247 (5,775,723) (360,000)	4,346,096 4,346,096	Year 60 Jul-70 Jun-71
<u>4.346.096</u>	960'986'E	76,106,210 76,106,210 - 360,000	37,899,105 4,346,096 37,847,105 (3,986,096) 38,207,105	75,746,210 52,000 75,694,210 50.0%	(59,021,300) (59,021,300) (59,021,300) (59,021,300) (59,025,204) (5,948,994) (5,948,994) (5,948,994) (5,948,994)	4,346,096 4,346,096	Year 61 Jul-71 Jun-72
4,346.096	3,986,096		<u>39,040,698</u> 4,346,096 38,988,698 (3.986,096) 39,348,698	11111111	141,187,269 (60,671,895) 4,001,486 	4,346,096	Year 62 Jul-72 Jun-73
4.346.096	3,986,096		40,216,539 4,346,096 40,164,539 (3,986,096) 40,524,539	78,029,397 52,000 52,000 52,000 52,000 50,078 50	145,422,888 (62,372,007) (4,001,486 87,052,366 (6,311,288) (360,000)	4,346,096	Year 63 Jul-73 Jun-74
4.346.096	L 960'986'E		41,427,655 4,346,096 41,375,655 (3,986,096) (3,986,096)	82,803,311 52,000 82,751,311 82,751,311 41,375,655	149,783,574 (44,123,123) (4,101,486 (4,101,486 (4,101,486 (4,101,486 (4,101,486 (4,101,486) (4,101,486) (4,101,486) (4,101,486) (4,101,486) (4,102,123	4,346,096	Year 64 Jul-74 Jun-75

	r- , ;	• - • • •	4 4 4			DUFF Argus Dump Total Income, Total Operating	· · ·	ſ	-	•	••• : : 1	••• •	Check	1 1		
	Average Rent PSF	Variance PV of Rent Flows	GROUND RENT FOR LF VALUATION	Net Cash Flow	Ground Rents . Total Capital Expenses	np Total Income Total Operating Expense	Variance_	_Subtotal	Overage Rent @ 50%	Net Cash Flow Use of Cash from Loans Rent if included in Opex above		Duff Pro forma check Cale Above	Total Rents Variance	Net Cash Flow	Ground Rents	Total Operating Expense
		79,684,168	• •	ì	•	•		t I				1	• : ]	i		۱
Page	•		33,963,691 34,977,982				•	*	4			1	1	i	1	ł
Page 8 of 11	4 1		36,022,701		,			1		-						
		+ - 1	37,098,762	' 1	1											
	i t	• • •	38,207,105	# #	: }			1 1 1					:			:
	ł	•	39,348,698		•			i							'	
	;	1	40,524,539				·				•				•	
		∎ ₹	41,735,655	•	1			•			,	<b>a</b> 1	•		, ,	f E E

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Total Basic Rent T * Duff io make this assumption. 2011 Borrowing Loan Amount Interest Rate Amoual Payment Months Payments	Existing Loans ma Second 1 Second 2 2011 Borrowing Less amount allocable to orig mori Total		CF of operation		Overage Rent Total Income Total Operating Expense Add: Rent if included in Opex above Add: Net Operating Income Add: Use of Cash from Loans Less: Rent To Owner (all other) Less: Interest Income	Fixed Renu South Southeast	
	nat 8/2013 107	CF Dist. PS_CP Check	Check Operator			see below	
4,346,096		44,983,103 85,658,210 360,000	42,673,105 4,346,096 42,623,105 (3,986,096) 42,083,105	85,298,210 52,000 85,246,210 50,0% 42,623,105	154,279,141 (65,926,772) 4,001,486 92,353,855 (6,695,645) (360,000)	4,346,096	Year 65 Jul-75 Jun-76
4.346,096		44,207,978 88,227,956 360,000	43,959,978 4,346,096 (3,986,096) (3,986,096)	87,867,956 52,000 87,815,956 43,907,978	158,907,516 (67,784,531) <u>4.001,486</u> 95,124,471 (6,896,515) (360,000)	4,346,096 4,346,096	Year 66 Jul-76 Jun-77
4,346,096		43,391,398 90,874,795 90,874,795 	45.283.398 4,346.096 4,321.398 (3,986.096)	90,514,795 52,000 90,462,795 45,231,398	(7,103,410) (36,074,741) (4,001,486) (7,103,410) (360,000)	4,346,096 <u>4,346,096</u>	Year 67 Jul-77 Jun-78
4,346,096		40,934,319 93,601,039 93,601,039 360,000	46,646,519	93,241,039 52,000 93,189,039 46,594,519	(68,584,983 (71,668,918) (71,668,918) (70,917,551 (70,316,513) (360,000)	4,346,096	Year 68 Jul-78 Jun-79
<u>4.346.096</u>	1 1 6 6-4 6.6	48,338,333 96,409,070 96,409,070 	48,050,535 4,346,096 47,998,535 (3,586,096)	96,049,070 52,000 95,997,070 50,0% 47,998,535	173,642,533 (73,698,941) 103,945,078 (7,556,008) (360,000)	4,346,096 4,346,096	Year 69 Jul-79 Jun-80
4.346.096		<u>49,804,671</u> 99,301,342 99,301,342 <u></u>	` <b>  ] ]    </b>		178,851,809 (75,789,865) 4,001,486 107,063,430 (7,762,088) (360,000)	4,346,096	Year 70 Jul-80 Jun-81
4.346,096		51,294,191 102,280,382 102,280,382 		101,920,382 52,000 101,868,382 50,934,191	178,851,809         184,217,363         189,743,884           (75,789,865)         (77,943,516)         (80,161,777)           4,001,486         4,001,486         4,001,486           107,063,430         110,275,333         113,583,593           (7,762,088)         (7,994,951)         (8,234,799)           (360,000)         (360,000)         (360,000)	4,346,096	Year 71 Jul-81 Jun-82
4,346,096		<u>52,828,397</u> 105,348,794 105,348,794 360,000	11111		(80,743,884 (80,161,777) (80,61,777) (113,583,593 (360,000)	4,346,096	Year 72 Jul-82 Jun-83

	•		• -	DUFF Argus Dump Tou Gre	•		■ **	Check	
	Average Rent PSF	GROUND RENT FOR LF VALUATION	Total Capital Expenses Net Cash Flow	Dump Total Income Total Operating Expense Ground Rents	CF of operator Variance	Net Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent Overage Rent @ 50%	Duff Pro forma check Calc Above Dump from Pro Forma Variance	Total Rents Variance	Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow
		70 684 168	, 1 4	1	ł	1		, + ,	
		42,983,105	, . , .	'.	•	7 F		•	ו י ו
Page 9 of 11	· • •	44,267,978				• • • •		,	
of 11		45,591,398			ı	•			
		46,954,519				• • •			
		48,358,535		·		:			
		_49,804,671		·		л <sup>с</sup>	1		
	:	51,294,191		•					
		52,828,397					•		

Fixed Rents       Basic Rent       see below         Other       Total Fixed Rent         Overage Rent       Total Operating Expense         Add:       Rent fi included in Opex above         Add:       Net Operating Income         Less:       Rent To Owner [all other]         Less:       Rent To Owner [all other]         Other       Other         Remainder for Overage       Zr         Overage Rent %       Overage Rent %	Vear 73 Jun-84 Jun-84 Jun-84 4,346,096 4,346,096 4,001,486 (116,991,101 (8,481,843) (360,000) (3	<u>Y car 74</u> Jul-84 Jul-85 <u>4,346,096</u> <u>4,346,096</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,001,486</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,000</u> <u>4,000,0000 <u>4,000,0000</u> <u>4,000,0000</u> <u>4,00000000000</u></u>	Venr 75         Y           Jul-85         J           Jun-86         J           4,346,096         J           4,01,485         J           207,338,265         21           207,338,265         21           124,115,899         12           124,115,899         12           (8,998,388)         (8           (360,000)         12           114,757,472         11           52,000         11	Year 76         Year 76         Jun-87         Jun-88         Jun-87         Jun-87 <thjun-87< th=""> <thjun-87< th=""> <thjun-87< <="" th=""><th>Year 77         Year 78         Year 79           Jul-87         Jul-89         Jul-90           Jun-88         Jun-89         Jun-90           4,346,096         4,346,096         4,346,096           4,346,096         4,346,096         4,346,096           4,346,096         4,346,096         4,346,096           4,346,096         4,346,096         4,346,096           1219,965,165         226,564,120         233,361,044           (92,292,137)         (94,940,856)         (97,669,037)         (1           4,001,486         4,001,486         4,001,486         (131,674,515         (135,624,750)         139,693,493         (131,674,515         (135,624,750)         (136,000)         (360,000)         (360,000)         (360,000)         (16,127,764)         (136,0000)         (360,000)<!--</th--><th>Year 78         Year 79         Year 80           Jul-88         Jul-90         Jun-91           Jun-89         Jun-90         Jun-91           4.346.096         4.346.096         4.346.096           4.346.096         4.346.096         4.346.096           4.346.096         4.346.096         4.346.096           226.564.120         233.361.044         240.361.875           240.940.856         (97.669.037)         (100.431.874,90.643)           240.940.856         (97.693.493)         143.884,298           (9.832.781)         (10.127.764)         (10.431.597)           (360.000)         (360.000)         (360.000)           125.3799.969         129.205.728         133.092.700           125.799.969         129.153.728         133.040.700           50.096         129.153.728         103.040.700</th></th></thjun-87<></thjun-87<></thjun-87<>	Year 77         Year 78         Year 79           Jul-87         Jul-89         Jul-90           Jun-88         Jun-89         Jun-90           4,346,096         4,346,096         4,346,096           4,346,096         4,346,096         4,346,096           4,346,096         4,346,096         4,346,096           4,346,096         4,346,096         4,346,096           1219,965,165         226,564,120         233,361,044           (92,292,137)         (94,940,856)         (97,669,037)         (1           4,001,486         4,001,486         4,001,486         (131,674,515         (135,624,750)         139,693,493         (131,674,515         (135,624,750)         (136,000)         (360,000)         (360,000)         (360,000)         (16,127,764)         (136,0000)         (360,000) </th <th>Year 78         Year 79         Year 80           Jul-88         Jul-90         Jun-91           Jun-89         Jun-90         Jun-91           4.346.096         4.346.096         4.346.096           4.346.096         4.346.096         4.346.096           4.346.096         4.346.096         4.346.096           226.564.120         233.361.044         240.361.875           240.940.856         (97.669.037)         (100.431.874,90.643)           240.940.856         (97.693.493)         143.884,298           (9.832.781)         (10.127.764)         (10.431.597)           (360.000)         (360.000)         (360.000)           125.3799.969         129.205.728         133.092.700           125.799.969         129.153.728         133.040.700           50.096         129.153.728         103.040.700</th>	Year 78         Year 79         Year 80           Jul-88         Jul-90         Jun-91           Jun-89         Jun-90         Jun-91           4.346.096         4.346.096         4.346.096           4.346.096         4.346.096         4.346.096           4.346.096         4.346.096         4.346.096           226.564.120         233.361.044         240.361.875           240.940.856         (97.669.037)         (100.431.874,90.643)           240.940.856         (97.693.493)         143.884,298           (9.832.781)         (10.127.764)         (10.431.597)           (360.000)         (360.000)         (360.000)           125.3799.969         129.205.728         133.092.700           125.799.969         129.153.728         133.040.700           50.096         129.153.728         103.040.700
CF of operator	Check Operator	<u></u>		59,131,498	5 <sup>,</sup> 60,910,063 - 62,74	62,741,985 64,628,864
CF to Fee Owner: Total Fixed Rent Overage Rent @ 50% * Less: Debt Service Total Fotal Basic Rent Basic Amount Check	4,346,096 54,048,629 (3,986,096) 108,509,238 108,509,238	4,346,096 <u>55,676,268</u> <u>13,986,096</u> 111,764,535 111,764,535 111,764,535 <u>111,764,535</u>	4,346,096 57,352,736 (3,986,096) 57,712,736 115,117,472 115,117,472 115,117,472	4,346,096 59,079,498 (3,986,096) (3,986,096) (3,986,096) (118,570,996 118,570,996 122, 118,570,996 122, 118,570,996 122, 118,570,996 122,	4,346,096 60,858,063 (3,986,096) (3,986,0	4.346,096         4.346,096           42,689,985         64.568,684           (3.986,096)         (3.986,696)           (3.986,096)         (3.986,696)           (3.986,096)         (3.986,696)           (3.986,096)         (3.986,696)           (3.986,096)         (3.986,696)           (3.986,096)         (3.986,696)           (3.986,096)         (3.986,696)           (3.986,096)         (3.986,696)           (3.986,096)         (3.986,696)           (3.986,096)         (3.986,696)           (3.986,096)         (3.986,696)           (3.997,791,969)         (129,565,728)           (3.60,000)         (360,000)
Existing Loans mat 8/2013 First Second 1 Second 2 2011 Borrowing Less amount allocable to orig mort Total						
Refinance Loan Total Basic Rent Duff to make this assumption.	- <u>3,986,096</u> <u>4,346,096</u>	<u>3,986,096</u> 4.346,096	3,986,096	3,986,096 3,5 4,346.096 4.	3,986,096 3,98 4,346,096 4,34	<u>3,986,096</u> <u>3,986,096</u> 4,346,096 <u>4,346,096</u>
2011 Borrowing Loan Amount Interest Rate Annual Payment Months Payments						

	•••	•••	•	•• • •	DUFF Argus Dump	:	: :	• • 1 1 1 1 1 1 1	1 . 1	 1, 1	Check		<b>f</b> 1
_Average Rent PSF	PV of Rent Flows	GROUND RENT FOR LEVALUATION	- Net Cash Flow	Ground Rents	Imp Total Income	CF of operator Variance	Overage Rent @ 50% Subtotal	Net Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent	Variance	Duff Pro forma check	Total Rents Variance	Total Capital Expenses Net Cash Flow	Total Operating Expense Ground Rents
	•	LUATION			i ·		 			-			
•	79,684,168			•			۰ ۱	,		I			4       
•	7   _   _   _	,54,408,629	• • • •			1	\$ - -	I	٠	•		I	
i j	1 1	56,036,268	, ,						·		٦		. !
1	1	57,712,736	,										• •
-	:	59,439,498							·	• -			. j
•		61,218,063					à		١				
ų	•	63,049,985				•	i 1		1		,		, , , ,
		64,936,864					1 1		·		,		
		66,880,350											•

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Argus Dump Total Income	Months Payments	Loan Amount Interest Rate Annual Payment	<ul> <li>Duff to make this assumption.</li> <li>2011 Borrowing</li> </ul>	Total Basic Rent	Refinance Loan	Less amount allocable to orig mort. Total	Second 1 Second 2	• •	Basic Amount	Basic Rent Ch		Less: Debt Service	Total Fixed Rent Overage Rent @ 50%	CF to Fee Owner	CF of operator		Overage Rent %	Exclusion Remainder for Overage	Income Subject to Ovg Rent	Less, Interest Income	Less: Total Capital Expenses Less: Rent To Owner [all other]	Add: Use of Cash from Loans	Add: Rent if included in Opex above	Total Income Total Operating Expense	Överäge Rent	Total Fixed Rent	Basic Rent Other	Fixed Rents		
				I	1	g mort		mat 8/2013	· · ·				-			: ; ; [	ł	     									see below	•	1 1	
				4,346,096	3,986,096				360,000	137,456,281	68,882,141	(3,986,096)	4,346,096		68,574,141		<u>50.0%</u>	<u>32,000</u>	<u>137,096,281</u>	- F - S	_(10,744,545) (360,000)	140,200,027	4,001,486	247,572,732		4.346,096	4,346,096		Year 81 Jul-91 Jun-92	
	i			4,346,096	3,986,096				000'095	_ 141,579,970	70,943,985	(3,986,096)	4,346,096		70,635,985		50.0 <del>%</del>	141,167,970	141,219,970		(11,066,882) (360,000)	Ticototation	4,001,486	254,999,914 (106,354,548)		4,346,096	4,346,096		Year 82 Jul-92 Jun-93	
				4,346,096	3,986,096		-	i : : !	360,000	145,827,369	73,067,684	(3,986,096)	4,346,096	1	72,759,684		72 707 684	145,415,369	145,467,369		(11,398,888) (360,000)	<i>1 ;;</i> 2,,022,1 ;;	4,001,486	262,649,911 (109,425,140)		4,346,096	4,346,096		Year 83 Jul-93 Jun-94	
				4,346,096	3,986,096			•	360,000	150,202,190	75,255,095	(3,986,096)	4,346,096		74,947,095		1	149,790,190	149,842,190		(11,740,855) (360,000)	101,943,043	4,001,486	270,529,408		4,346,096	4,346,096	1	Year 84 Jul-94 Jun-95	
				4,346,096	3,986,096		•	:	360,000	154,708,256	77,508,128	(3,986,096)	4,346,096		77,200,128		1	154,296,256	154,348,256		(12,093,080) (360,000)	100,001,000	4.001,486	278,645,291 (115,845,441)		4,346,096	4,346,096	1 - - -	Year 85 Jul-95 Jun-96	
				4,346,096	3,986,096				360,000	159,349,503	150 340 503	(3,986,096)	4,346,096		79,520,752		50.0% 79 468 752	158,937,503			(12,455,873) (360,000)	0/ 6, 00, 1 / 1	4,001,486	287,004,649		4,346,096	4,346.096		Year 86 Jul-96 Jun-97	
	•	- - - -		4,346,096	3,986,096			 : :	360,000	164,129,988	82,218,994	(3,986,096)	4,346,096		81,910,994			163,717,988	163,769,988		(12,829,549) (360,000)	/ 00,909,00	11	295,614,789 (122,656,737)		4,346,096	4,346,096	ļ	Year 87 Jul-97 Jun-98	
		-		4,346,096	3,986,096		i     		360,000	169,053,888	84,680,944	(3,986,096)	4,346,096		84,372,944		1	168,641,888	168,6	Т.	(13,214,435) (360,000)	197,700,270		304,483,232 (126,216,395)		4,346,096	4,346,096	1 · !	Year 88 Jul-98 Jun-99	88
		; ; ; ;		4,346,096	3,986,096			: §	0001095		87,216,752	(3,986,096)	4,346,096		86,908,752		1	173,713,505	173,765,505	ļ	(13,610,869) (360,000)	<u>ِ دِ/درەد/،/at</u>	1			4,346,096	4,346,096		Vear 88.75 Jul-99 Mar-00	88.75

GROUND RENT FOR LF Variance PV of Rent Flows Rent PSF Average Rent PSF	DUFF Argus Dump Total Income Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow	Subial Subial CF of operator Variance	Net Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent	Duff Pro forma check Calc Above Dump from Pro Forma Variance	Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow Check Total Rents Variance
VAL,UATION 68,882,141 7			ove		
0,943,98573,067,68475,255,0					
9577,508,12879,828,752					
GROUND RENT FOR LF, VALUATION 68,882,141 70,943,985 73,067,684 75,255,095 77,508,128 79,828,752 82,218,994 84,680,944 65,412,564 72 Variance PV of Rent Flows 79,684,168 Rent PSF Average Rent PSF					

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Total Ground Rent	Utilities Cleaning Payroll R&M Security Expense Professional Fees Insurance Management Fees	Effective Gross Revenue Operating Expenses Real Estate Taxes	Total Potential Gross Revenue General Vacancy Collection Loss	Sprinkler Income Condenser Income Cleaning Service Income Legal Fee Income Miscellaneous Income Sublease Profit Sharing Sundry Income-Elevator Freig	Expense Reinbursement Revenu         Real Estate Taxes - FY         OPEX         OPEX         OPEX         Total Reimbursement Revenue	Base Rental Step Revenu Miscellaneous Rental Revenue CPI & Other Adjustment Reven	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacanc Base Rent Abatements
5,962,979 4,059,872	2,039,357 1;158,154 710,000 856,027 251,773 553,900 176,241 176,241 217,527	<u>17,402,146</u> 2,949,142	17,577,926 0 (175,780)	6,092 6,092 28,907 1,284 1,284 2,402 39,636 <u>66,173</u>	680,120 385,320 57,663 480,173 1,603,276	14,233,280 0 1,160,843 311,141	1 Year 1 Jun-2012 (2,329,681) (619,933)
6,096,984 4,059,872	2,100,538 1,192,898 731,300 845,400 259,328 549,770 181,528 181,528	<u>18,897,776</u> 3,030,708	19,088,663 0 (190,887)	6,274 6,274 122,364 29,774 1,322 2,475 2,475 68,160	692,839 401,564 74,017 545,851 1,714,271	15,564,075 1,648 1,302,157 230,233	2 Year 2 Jun-2013 \$17,417,179 (970,634) (882,470)
6,291,074 3,623,034	2,163,553 1,228,685 753,239 870,764 267,105 566,264 186,974 186,974	<u>20,359,171</u> 3,172,369	21,134,674 (564,156) (211,347)	6,463 6,463 30,668 1,363 2,548 39,636 70,202	730,860 + 460,160 126,466 613,500 1,930,986	17,293,520 0 1,431,669 195,121	3 Year 3 Jun-2014 \$17,732,536 (72,046) (366,970)
6,481,278 3,011,027	2,228,461 1,265,547 775,836 896,887 275,120 583,251 192,584 263,592	<u>21,087,398</u> 3,315,373	21,776,015 (470,856) (217,761)	6,657 6,657 31,586 1,403 2,626 39,636 72,310	754,080 520,501 180,836 683,179 2,138,596	17,776,824 0 1,483,660 86,245	4 Year 4 Jun-2015 \$18,075,838 (188,065) (110,949)
6,676,437 - 2,979,037	2,295,314 1,303,512 923,799,112 283,372 600,750 198,360 272,224	<u>21,777,880</u> 3,509,345	22,634,349 (630,126) (226,343)	6,856 6,856 133,711 32,535 1,444 2,702 39,636 74,479	787,450 603,492 240,269 754,944 2,386,155	18,395,880 0 1,544,676 9,419	5 Year 5 Jun-2016 \$18,513,852 (50,418) (67,554)
6,852,443	2,364,173 1,342,618 823,084 951,506 291,874 204,312 256,104	<u>20,488,293</u> 3,756,408	20,695,245 0 (206,952)	7,063 7,063 137,721 33,512 1,489 2,785 9,909 76,712	344,980 671,593 282,854 396,584 1,696,011	17,163,883 0 1,547,419 11,678	6 Year 6 Jun-2017 \$ 22,034,889 (1,778,268) (1,778,268)
7,119,102 1,391,669	2,435,100 ,,1,382,896 ,847,777 ,980,052 ,300,631 ,637,335 ,210,441 ,324,870	<u>25,989,651</u> 3,948,293	26,775,516 (518,109) - (267,756)	7,273 7,273 7,273 141,853 34,516 1,534 2,868 2,868 2,868 0 79,014	192,205 770,247 421,049 282,872 1,666,373	23,085,663 0 1,743,806 5,343	7 Yenr 7 Jun-2018 \$23,568,365 (293,976) (188,726)
7,332,209 2,816,853	2,508,151 1,424,384 1,009,453 309,648 656,456 216,755 334,150	<u>26,731,994</u> 4,084,563	27,745,320 (735,874) (277,452)	7,492 7,492 35,552 1,579 2,954 81,383	202,475 839,517 525,111 	23,767,718 0 1,813,766 0	8 Year 8 Jun-2019 \$23,945,946 (78,759)

CF to Land Cash Flow to Operator PV to Building Operator Discount Rate	<u>Total Leasing &amp; Capital Costs</u> Cash Flow Before Debt Service & Tax <u>es</u>	Leasing & Capital Costs Tenant Improvements Leasing Commissions Capital Expenditures Base Building	Total Operating Expenses
2,379,831 \$83,000,000 9.00%	<u>3,422,363</u> \$ 1,007,790 \$	1,746,113 622,186 904,064 150,000	<u>12,971,993</u> 4,430,153
2,201,612	<u>5,058,861</u> \$ 651,351	1,429,100 632,699 2,904,362 92,700	<u>13,187,564</u> <u>5,710,212</u>
2,201,6124,043,782	5,058,861 2,500,165 651,351 \$ 4,772,529	65,750 67,961 2,302,800 63,654	13,086,477 7,272,694
5,282,905	<u>416,938</u> \$ 7,862,782	132,719 157,448 17,499 109,272	12,807,678 8,279,720
5,499,043	286,012 \$ 8,327,049	48,238 186,508 17,500 33,766	<u>13,164,819</u> 8,613,061
76,947	<u>9,417,549</u> <u>1,165,195</u> <u>283,991</u> (\$ 1,271,919) \$12,365,392 \$12,214,378	5,150,798 2,650,749 491,506 1,124,496	12,342,663 8,145,630
76,9476,724,5317,361,616	<u>1,165,195</u> \$12,365,392	228,1 <u>3</u> 5 290,328 491,505 155,227	12,342,663         12,459,064         14,233,625           8,145,630         13,530,587         12,498,369
7,361,616 ,	<u>283,991</u> \$12,214,378	98,433 111,766 <u>73,792</u>	<u>14,233,625</u> 12,498,369

Total Ground Rent	Utilities Utilities Cleaning Payroll R&M Security Expense Professional Fees Insurance Management Fees	Effective Gross Revenue Operating Expenses Real Estate Taxes	Scheduled Base Rental Revenue Base Rental Step Revenue CPI & Other Adjustment Revenu Real Estate Taxes - FY Real Estate Taxes - FY OPEX OPEX OPEX Total Reimbursement Revenue Water Income Condenset Water Income Cleaning Service Income Legal Fee Income Sublease Profit Sharing Sublease Profit Sharing Sublease Profit Sharing Sublease Profit Sharing Sublease Profit Sharing Sublease Profit Sharing Contential Gross Revenue General Vacancy	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacanc Base Rent Abatements
7,543,943	2,583,396 1,467,115 899,407 1,0 <u>39,738</u> 318,939 676,149 223,257 335,942	<u>26,875,303</u> 4,225,621	$\begin{array}{c} 23,207,346\\ 0\\ 1,853,175\\ 0\\ 0\\ 1,795,209\\ 1,795,209\\ 1,795,209\\ 1,795,209\\ 1,77,117\\ 7,717\\ 7,717\\ 7,717\\ 1,50,492\\ 3,6,619\\ 1,50,492\\ 3,6,619\\ 1,50,492\\ 3,6,619\\ 1,50,492\\ 3,6,619\\ 1,50,492\\ 3,6,619\\ 0\\ 1,271,46,770\\ 0\\ 0\\ 1,271,46,770\\ 0\\ 0\\ \end{array}$	9 Year 9 Jun-2020 ₹25,421,034 (925,957) (1,287,731)
7,779,954	2,660,899 1. <u>511</u> 128 926,388 1.070,928 328,508 696,432 229,955 355,716	<u>28,457,329</u> 4,371,638	$\begin{array}{c} & 25, 325, 655\\ & 0\\ 1, 962, 555\\ & 0\\ \end{array} \\ & 0\\ & 0\\ \hline \\ \\ & 0\\ \hline \\ \\ & 0\\ \hline \\ \\ & 0\\ \hline \\ \\ & 0\\ \hline \\ \\ & 0\\ \hline \\ \\ \\ & 0\\ \hline \\ \\ & 0\\ \hline \\ \\ \\ & 0\\ \hline \\ \\ \\ & 0\\ \hline \\ \\ \\ \\ \\ \hline \\ \\ \\ \\ \hline \\ \\ \\ \\ \hline \\ \\ \\ \hline \\ \\ \\ \hline \\ \\ \\ \hline \\ \\ \\ \hline \\ \\ \\ \\ \hline \\ \\ \\ \hline \\ \\ \\ \hline \\ \\ \\ \hline \\ \\ \\ \hline \\ \\ \hline \\ \\ \hline \\ \\ \\ \hline \\ \\ \hline \\ \\ \hline \\ \\ \hline \\ \\ \hline \\ \\ \hline \\ \\ \hline \\ \\ \hline \\ \\ \hline \\ \\ \hline \\ \hline \\ \\ \hline \\ \\ \hline \\ \hline \\ \\ \hline \\ \hline \\ \\ \hline \\ \hline \\ \\ \hline \\ \hline \\ \hline \\ \\ \hline \\ \hline \\ \\ \hline \hline \\ \hline \\ \hline \\ \hline \\ \\$	10 Year 10 Jun-2021 \$26,723,437 (477,415) (920,367)
8,026,929 2,524,923	2,740,725 1,556,462 954,181 1,103,057 338,361 7117,327 236,853 379,963	<u>30,397,038</u> 4,512,597	$\begin{array}{c} 27,198,403\\ 0\\ 2,020,894\\ 0\\ 0\\ 1,656,836\\ 1,656,836\\ 1,656,836\\ 8,187\\ 8,187\\ 8,187\\ 3,228\\ 3,8,849\\ 1,725\\ 3,228\\ 3,8,849\\ 1,725\\ 3,228\\ 0\\ (476,013)\\ (311,848)99\\ (311,848)\end{array}$	11 Year 11 Jun-2022 \$28,125,809 (473,747) (453,659)
8,266,920 	2,822,947 1,603,155 982,807 1,136,149 348,513 738,846 243,959 390,544	<u>31,243,459</u> 4,647,973	$\begin{array}{c} 277,882,806\\ 2,077,409\\ 0\\ 0\\ 0\\ 1,622,201\\ 1,622,202,201\\ 1,622,202,202\\ 1,622,202,202,202\\ 1,622,202,202\\ 1,622,$	12 Year 12 Jun-2023 \$29,476,402 (638,177) (955,419)
8,520,791	2,907,635 1,651,251 1,012,290 1,170,233 358,967 761,012 251,277 408,126	<u>32.650.054</u> x 4,787,413	$\begin{array}{c} 29,524,730\\ 0\\2,168,439\\ 0\\1,762,040\\1,772,040\\1,$	13 Year 13 Jun-2024 (225,347) (338,791)
8,779,550 <sup></sup> 4,001,485	2,994,864 1,700,788 1,042,658 1,205,341 369,737 783,841 258,816 423,505	<u>33,880,508</u> 4,931,036	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	14 Year 14 Jun-2025 \$30,816,895 (294,607) (167,753)
9,043,540 4,001,486	3,084,710 1,751,811 1,073,940 1,241,500 380,830 807,358 266,580 436,811	<u>34,944,867</u>	$\begin{array}{c} 31, 167, 413\\ 0\\ 2, 281, 246\\ 0\\ 0\\ 2, 376, 062\\ 2, 376, 062\\ 2, 376, 062\\ 3, 215\\ 9, 215\\ 9, 215\\ 9, 215\\ 9, 215\\ 179, 697\\ 43, 725\\ 1, 944\\ 3, 633\\ 36, 172, 243\\ (865, 652)\\ (361, 724)\\ \end{array}$	15 Year 15 Jun-2026 \$31,622,043 (226,305) (228,325)
9,253,338 4,001,486	3,177,252 1,804,368 1,106,157 1,278,745 392,255 831,576 274,577 388,408	31,072,617 	$\begin{array}{c} 27,094,187\\ 0\\ 2,189,068\\ 0\\ 0\\ 1,745,284\\ 1,745,284\\ 1,745,284\\ 1,745,284\\ 3,491\\ 9,491\\ 9,491\\ 9,491\\ 3,9491\\ 3,743\\ 45,035\\ 2,000\\ 3,743\\ 3,743\\ 3,743\\ 3,743\\ 3,743\\ 0\\ 103,095\\ 0\\ 0\\ (7113,86,481\\ 0\\ 0\\ 0\\ \end{array}$	16 Year 16 Jun-2027 (2,348,829) (4,128,422)

CF to Land Cash Flow to Operator PV to Building Operator Discount Rate	Total Leasing & Capital Costs Cash Flow Before Debt Service & Taxes	Leasing & Capital Costs Tenant Improvements Leasing Commissions Capital Expenditures Base Building	Total Operating Expenses Net Operating Income	
5,334,790	4,128,160 \$ 8,722,233	2,327,147 1,289,753 93,226 418,034	14,024,910 12,850,393	
6,957,621	4,128,160       2,082,495       1,562,579         \$ 8,722,233       \$11,765,362       \$13,770,010	1,241,863 747,407 93,225 0	14,609,472 13,847,857	
5,334,790 6,957,621 7,993,467 7,981,243 9,074,178 9,647,008 9,887,897 2,931,683		1,017,457 545,122 0 0	15,064,449 15,332,589	
7,981,243	2,058,080 \$13,379,091	1,249,208 808,872 0 0	15,806,288 15,437,171	
9,074,178	885,494 567,906 \$14,710,173 \$15,600,531	488,609 396,885 0 0	17,054,387 15,595,667	
9,647,008		104,203 463,703 0	17,712,071 16,168,437	
9,887,897	738,567 \$16,082,308	161,12 577,43	18,123,992 16,820,875	
2,931,683	10,416,577 \$ 2,169,880	8 6,886,430 9 3,530,147 0 0 0.	18,486,160 12,586,457	

Total Ground Rent	Utilities Utilities Cleaning Payroll R&M Security Expense Professional Fees Insurance Management Fees	Effective Gross Revenue Operating Expenses Real Estate Taxes	For the Yeans Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacanc Base Rent Abatements Scheduled Base Rental Revenu Base Rental Step Revenue CPI & Other Adjustment Revenu Real Estate Taxes - FY Real Estate Taxes - FY Real Estate Taxes - FY OPEX OPEX OPEX Wadjustments Total Reimbursement Revenue Sprinkler Income Cleaning Service Income Legal Fee Income Cleaning Service Income Subjease Profit Sharing Sundry Income - Elevator Freig Collection Loss	
9,600,852 4,001,486	3,272,569 1,858,497 1,139,340 1,317,108 404,020 856,525 282,816 469,977	<u>37,598,163</u> ; ; 5,388,276	17 Year 17 Jun-2028 (401,519) (232,633) (232,633) (232,633) (232,633) (232,633) (232,633) (0) (232,633) (0) (232,633) (0) (0) (1,515,581) (1,515,581) (1,515,581) (1,515,581) (1,515,581) (1,515,581) (1,515,581) (1,515,581) (1,515,581) (1,515,581) (1,515,581) (1,515,581) (1,515,583) (	
9,886,603 4,001,486	3,370,748 1,914,252 1,173,522 1,356,621 416,144 882,221 291,299 481,796	<u>38,543,684</u> 5,549,924	$\begin{array}{c} 18\\ Y_{cur} 18\\ J_{un-2029}\\ \underline{535,609,169}\\ (182,658)\\ (182,658)\\ (182,658)\\ (182,658)\\ 0\\ 2,487,865\\ 0\\ 2,487,865\\ 0\\ 1,827,228\\ 1,161,275\\ 0\\ 1,827,228\\ 1,161,275\\ 0\\ 1,827,228\\ 10,069\\ 10,069\\ 10,069\\ 10,069\\ 10,069\\ 10,069\\ 10,069\\ 10,069\\ 10,069\\ 10,069\\ 10,059\\ 10,069\\ 10,069\\ 10,059\\ 10,069\\ 10,059\\ 10$	
10,163,688 4,001,486	3,471,868 1,971,680 1,208,728 1,397,318 428,627 <u>9</u> 08,688 300,038 300,038	<u>38,139,373</u> 5,716,421	19 Year 19 <u>Jun-2030</u> (1,103,206) (1,426,837) (1,426,837) 0 2,496,970 0 2,496,970 0 1,857,784 10,371 2,184 4,089 0 112,656 (88,305) (88,305) (386,13,817 (88,513,917) (18,513,917) (18,513,917	
10,465,903 4,001,486	3,576,025 2,030,831 1,244,989 1,439,240 441,484 935,948 309,039 488,347	<u>39,067,774</u> 5,887,916	20 Year 20 $\frac{y_{ear 20}}{y_{anr-2031}}$ (1,555,705) (1,555,705) (1,555,705) (1,555,705) (0)	
10,800,215 4,001,486	3,683,305 2,091,755 1,282,340 1,482,417 454,731 964,027 318,312 523,328	41,866,221 ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;	21 Year 21 Jun-2032 (497,93,205 (497,968) (2697,631 0 2,697,631 0 1,968,886 1,968,886 1,968,886 1,968,886 1,968,886 2,14,566 52,210 2,318 4,3107,493 (810,196) (810,196)	
11,117,281	3,793,805 2,154,506 1,320,808 1,526,889 468,372 992,947 327,861 532,093	<u>42,567,398</u> <u>42,567,398</u> <u>6,246,490</u>	$\begin{array}{c} 22\\ Year 22\\ Jun-2033\\ (1,384,803)\\ (1,384,803)\\ (1,384,803)\\ (1,384,803)\\ (1,384,803)\\ (1,384,803)\\ (1,384,803)\\ (1,384,803)\\ (0\\ 2,758,649\\ 0\\ 0\\ 0\\ 1,384,803\\ 0\\ 0\\ 1,384,803\\ 0\\ 0\\ 1,384,803\\ 0\\ 0\\ 1,384,803\\ 0\\ 0\\ 1,384,803\\ 0\\ 0\\ 1,384,803\\ 0\\ 0\\ 1,384,803\\ 0\\ 0\\ 1,384,803\\ 0\\ 0\\ 1,384,803\\ 0\\ 0\\ 1,384,803\\ 0\\ 0\\ 1,384,803\\ 0\\ 0\\ 1,384,803\\ 0\\ 0\\ 1,384,803\\ 0\\ 0\\ 1,384,803\\ 0\\ 0\\ 0\\ 1,384,803\\ 0\\ 0\\ 0\\ 1,384,803\\ 0\\ 0\\ 0\\ 1,384,803\\ 0\\ 0\\ 0\\ 1,384,803\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 1,384,803\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\$	
11,455,868	3,907,620 2,219,144 1,360,433 1,572,695 482,424 1,022,735 337,694 553,123	<u>44,249,979</u> 6,433,882	23 Year 23 Jun-2034 40,137,473 (529,500) (688,329) 0 2,863,085 0 0 2,117,927 2,117,927 2,117,927 2,117,927 2,117,927 2,117,927 2,117,927 2,117,927 2,117,927 2,117,927 2,11674 11,674 11,674 11,674 2,27,632 2,53,300 2,460 2,460 2,460 2,460 2,460 2,558,713 (853,147)	
11,800,922 	4,024,847 2,285,716 1,401,248 1,619,877 496,895 1,053,418 347,828 571,093	45,687,409 	$\begin{array}{c} 24\\ Y_{\rm car \ 24}\\ y_{$	

to Operator	Total Operating Expenses Net Operating Income Leasing & Capital Costs Tenant Improvements Leasing Commissions Capital Expenditures Base Building Total Leasing & Capital Costs Cash Flow Before Debt Service & Taxes
	18,990,614 18,607,549 327,932 387,888 0 715,880 \$17,891,729
11,232,047	<u>19,438,013</u> <u>19,105,671</u> <u>148,297</u> <u>186,766</u> <u>0</u> <u>335,063</u> \$18,770,608
9,175,131	<u>19,881,595</u> <u>18,257,778</u> <u>2,344,676</u> 1,256,326 <u>0</u> <u>3,601,002</u> \$14,656,776
9,217,469	20,355,305 18,712,469 2,475,260 1,495,757 0 3,971,017 \$14,741,452
11,941,056	20,866,251 20,999,970 523,559 5287,785 0 0 811,344 \$20,188,626 \$
10,682,152	21,365,257 21,202,141 2,288,968 1,242,355 1,242,355 0 3,531,323 17,670,818
12,170,585	21,891,236 22,358,743 905,850 805,210 0 1,711,060 \$20,647,683
13,064,479	22,429,307 23,258,102 158,134 664,497 0 822,631 \$22,435,471

Payroll R&M Security Expense Professional Fees Insurance Management Fees Total Ground Rent	Operating Expenses Real Estate Taxes OPEX Utilities Cleaning	Total Potential Gross Revenue General Vacancy Collection Loss Effective Gross Revenue	Total Reimbursement Revenue Water Income Sprinkler Income Condenser, Water Income Cleaning Service Income Legal Fee Income Miscellaneous Income Sublease Profit Sharing Sublease Profit Sharing	Expense Reimbursement Revenu Real Estate Taxes - FY Real Estate Taxes OPEX Wadjustments	Base Rental Revenue Absorption & Turnover Vacanc Base Rent Abatements Scheduled Base Rental Revenu Base Rental Step Revenue Miscellaneous Rental Revenue CPI & Other Adjustment Reven	For the Years Ending
1,443,283 1,668,471 511,802 358,260 358,260 358,774 12,153,492 12,153,492 4,001,486	6,825,707 4,145,592 2,354,2 <u>9</u> 0	48,482,544 (1,055,952) (484,825) 46,941,767	2,989,409 12,383 12,383 241,495 58,762 2,611 4,884 4,884 134,517	0 1,093,258 1,896,151 0	\$42,627,048 (410,849) (247,803) 41,968,396 3,057,704 0	25 Year 25 Jun-2036
1,486,583 1,718,528 527,158 527,158 1,117,572 369,011 369,011 12,444,162 12,444,162	7,030,476 4,269,961 2,424,916	42,863,415 0 (428,636) 42,434,779	2,572,082 12,756 12,756 248,740 60,525 2,687 5,028 138,551	0 953,940 1,618,142 0	\$44,653,789 (3,109,662) (4,679,239) 36,864,888 0 2,945,402 0	26 Year 26 Jun-2037
1,531,178 1,770,083 542,971 1,151,097 380,079 380,079 12,894,477 12,894,477	7,241,392 4,398,060 2,497,666	51,709,592 (1,325,062) (517,094) 49,867,436	1,993,844 13,138 13,138 256,203 62,340 5,182 5,182 0 142,708	0 723,483 1,270,361 0	<u>\$47,244,208</u> (233,223) (1,038,853) 45,972,132 0 3,248,137 0	27 Year 27 Jun-2038
1,577,115 1,823,184 559,260 1,185,631 391,484 13,284,968 13,284,968	7,458,635 4,530,000 2,572,595	53,241,939 (1,053,600) (532,420) 51,655,919	2,397,746 13,533 13,533 263,890 64,212 2,853 5,335 0 146,989	0 872,066 1,525,680 0	\$47,953,810 (560,472) (379,522) 47,013,816 3,320,032 0	28 Year 28 Jun-2039
1,624,429 1,877,881 1,221,199 403,225 641,247 13,659,693 13,659,693	7,682,392 4,665,901 2,649,772		2,572,733 13,938 13,938 271,804 66,136 2,937 5,496 5,496 151,400	0 9499850 1,622,883 0	\$48,841,202 (1,200,226) (1,890,885) 45,750,091 0 3,375,889 0	29 Year 29 Jun-2040
1,673,161 1,934,218 593,319 1,257,836 415,323 661,985 14,070,988 4,001,486	7,912,864 4,805,880 2,729,266	53,748,721 (252,454) (537,488) 52,958,779	2,384,088 14,355 14,355 279,961 68,122 3,025 5,661 155,940	0 1,500,961 0	\$50,354,463 (1,402,070) (1,597,503) 47,354,890 3,468,324 0 0	30 Year 30 Jun-2041
1,723,357 611,992,242 611,120 1,295,570 427,784 695,757 14,507,029 14,001,486	8,150,251 4,950,055 2,811,144	57,694,184 (1,456,619) (576,941) 55,660,624	2,635,755 14,787 14,787 288,359 70,164 5,830 5,830 160,620	0 972,016 1,663,739 0	\$51,825,872 (282, <u>6</u> 88) (695,663) 50,847,521 0 3,653,243 0	31 Year 31 Jun-2042
1,775,057 2,052,012 1,334,437 440,616 716,833 14,942,443 4,001,486	8,394,756 5,098,557 2,895,479	58,586,590 (654,177) (585,866) 57,346,547	2,728,564 15,231 15,231 15,231 72,269 72,269 72,269 72,269 72,269 72,269 72,269 72,269 72,269 72,269 72,269 72,269 72,269 72,269	0 1,012,821 1,715,743 0	\$54,429,379 (1;1 <u>37,547)</u> (1,709,909) 51,58 <u>1</u> ,923 3,701,712 0	32 Year 32 Jun-2043

CF to Land Cash Flow to Operator PV to Building Operator Discount Rate	Cash Flow Before Debt Service & Taxes	<ul> <li>Capital Expenditures</li> <li>Base Building</li> <li>Total Leasing &amp; Capital Costs</li> </ul>	Leasing & Capital Costs	Total Operating Expenses Net Operating Income
	•,      • <u>,</u>			
<b>13,465,397</b>	23,237,308	723,774	199,930 523,844	<u>22,980,685</u> 23,961,082
4,233,863	\$23,237,308 \$ 4,774,239 \$25,350,831	14,184,416	9,223,770 4,960,646	23,476,124 18,958,655
_ 14,522,159		379,250	161,355 217,895	24,137,355 25,730,081
14,761,817	\$25,830,147	0 1,080,683	517,731 562,952	24,745,089 26,910,830
12,469,099	\$21,244,712	4,711,323	3,085,132 1,626,191	<u>25,343,571</u> 25,956,035
12,563,654	\$21,433,822	5,539,619	3,416,042 2,123,577	<u>25,985,338</u> <u>26,973,441</u>
4,233,863 14,522,159 14,761,817 12,469,099 12,563,654 15,839,141 14,510,533	\$25,830,147 \$21,244,712 \$21,433,822 \$27,984,796 \$25,327,579	1.017.062	665,036 352,026	<u>26,658,766</u> <u>27,338,685</u> <u>29,001,858</u> <u>30,007,862</u>
14,510,533	\$25,327,579	0 4.680.283	3,048,761 1,631,522	27,338,685 30,007,862

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6,270,582	6,087,944	5,910,623	5,738,470	5,571,330	5,409,060	5,251,512	<u>OPEX</u> Utilities
- <u>1</u> - j	10,023,780	9,731,825	÷ 9,448,372	9,173,178	; 8,905,999	8,646,601	Operating Expenses Real Estate Taxes
	69,454,781	62,986,852	60,638,319	63,042,895	61,366,333	59,134,009	Effective Gross Revenue
1 A -	(1,461,586) (716,327)	(1,713,996) (653,544)	0 (612,508)	(1,374,427) (650,679)	(1,534,555) .(635,364)	(942,083) (606,830)	Collection Loss
	71,632,694		61,250,827	65,068,001	63,536,252	60,682,922	Total Potential Gross Revenue
	197,543	191,787	186,201	180,780	175,513	170,401	Freig
	0 - 1	<u></u>	0	0	· - 0	<u> </u>	Sundry Income Elevator
2	7,172	6,961	6,757	6,562	6,372	6,185	Miscellaneous Income
	3,833		3,613	3,507	3,405	3,306	Legal Fee Income
_	86,292	83,781	81,340	78,972	76,671	74,438	Cleaning Service Income
	354,645	344,316	334,286	324,552	+ 315,098	305,919	Condenser Water Income
	18,187	17,655	· 17,142	· 16,642	16,160	15,687	Water Income
	3,245,270	2,593,199	3,907,533	4,022,458	3,430,512	2,905,760	Total Reimbursement Revenue
	0	0	0	0 ·	0	· · · 0	w/adjustments
	2,000,02	1,020,020	2,477,400	2,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	COC' 101'7	1,020,707	OPEX
	1,185,238	1 678 687	1,430,128 2,477,405	2 540 118	2 167 503	1,082,336	OPFX
	0	0	0	0	0	0	FY
					e a		Expense Keimbursement Revenu
1	0	0	0	0	0	0	Reven
							CPI & Other Adjustment
	4,465,001	4,369,716	3,963,083	4,098,557		3,833,481	Miscellaneous Rental
	0	0	0	0	0	0	Base Rental Step Revenue
	63,236,564	57,725,601	<u>52,733,730</u>	56,319,329	55,496,458	53,352,058	Scheduled Base Rental Revenu
	(448,156)	(5,486,857)	(2,317,240)	(285,619)	(304,557)	(1,226,394)	Base Rent Abatements
i .	(708,655)	<u>. (254,263)</u>	(4,217,037)	(595,477)	(383,023)	(905,572)	Vacanc
	\$64,393,375	\$63,466,721	\$59,268,007	\$57,200,425	\$56,184,038	\$55,484,024	Base Rental Revenue
	Jun-2049	Jun-2048	Jun-2047	Jun-2046	Jun-2045	Jun-2044	For the Years Ending Potential Gross Revenue
	3.0% Year 38	Year 37	Year 36	Year 35	Year 34	Year 33	
	8 <b>1</b>	37	36	35	34	33	

CF to Land Cash Flow to Operator <b>PV to Building Operator</b> Discount Rate	Total Leasing & Capital Costs Cash Flow Before Debt Service & Taxes	Leasing & Capital Costs Tenant Improvements Leasing Commissions Capital Expenditures Base Building	Net Operating Income	Total Operating Expenses	Ground Rent	Total	Professional Fees Insurance Management Fees	Cleaning Payroll R&M
16,300,731	2,186,393 \$28,907,976	1,150,580 1,035,813 0 0	31,094,369	28,039,640	4,001,486	15,391,553	1,374,472 453,836 739,174	2,982,342 1,828,309 2,113,571 648 337
17,637,282	<u>1,018,739</u> \$31,581,077	186,286 832,453 0 0	32,599,816	28,766,517	4,001,486	15,859,032	1,415,705 467,450 767,080	3,071,812 1,883,159 2,176,979 667 787
18,242,348	744,281 \$32,791,209	332,171 412,110 0 0	33,535,490	29,507,405	4,001,486	16,332,741	1,458,178 481,474 788,035	3,163,968 1,939,652 2,242,286 687 818
7,302,887	<u>19,507,145</u> \$10,912,287	12,420,052 7,087,093 0 0	30,419,432	30,218,887	4,001,486	16,769,029	1,501,920 495,917 757,979	3,258,887 1,997,843 2,309,557 708 456
17,575,969	<u>516,374</u> \$31,458,452	228,553 287,821 0 0	31,974,826	31,012,026	4,001,486	17,278,715	1,546,981 510,796 787,337	3,356,651 2,057,776 2,378,844 779,707
20,034,141	1,200,414 \$36,374,795	564,431 635,983 0	37,575,209	31,879,572	4,001,486	17,854,306	1,593,388 526,119 868,183	3,457,353 2,119,512 2,450,208 751 500
19,705,630 20,301,419	3,104,735	· · ·	42,823,996	28,714,429		18,389,935	1,641,190 541,903 894,228	3,561,074 2,183,097 2,523,714 774,147
20,301,419	3,104,7353,197,878	• • •	44,108,716	29,575,861		18,941,633	1,690,425 558,160 921,055	3,667,906 2,248,590 2,599,426 707 371

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For the Yeans Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacanc Base Rent Abatements Scheduled Base Rental Revenu Base Rental Step Revenue Miscellaneous Rental Revenue CPI & Other Adjustment Revenu Real Estate Taxes - FY Real Estate Taxes OPEX	Year 41 Jun-2052	Year 42 Jun:2053	Year 43 Jun-2054	Year 44 Jun-2055	Ycar 45 Jun-2056	Year 46 Jun-2057	Year 47 Jun-2058
OPEX w/adjustments Total Reimbursement Revenue							
Water Income							
Condenser, Water, Income							
Legal Fee Income Miscellaneous Income			S. S.				
Sublease Profit Sharing Sundry Income-Elevator Freig							
Total Potential Gross Revenue General Vacancy							
Effective Gross Revenue	75,895,114	78,171,968	80,517,127	82,932,641	85,420,620	87,983,239	90,622,736
Operating Expenses Real Estate Taxes	10,953,255	11,281,853	11,620,308	11,968,918	12,327,985	12,697,825	13,078,759
Utilities	6,652,461	6,852,035	7,057,596	7,269,324	7,487,403	7,712,025	7,943,386
Cleaning	3,777,943	3,891,281	2,457,095	4,128,260	4,252,108	4,379,671	4,511,061
R&M	2,677,408	2,757,731	2,840,463	2,925,676	3,013,447	3,103,850	3,196,966
Security Expense Professional Fees	821,293 1.741/138	845,931 1.793.372	871,309 1.847,173	897,449 1.902.589	924,372 1.959.666	952,103 2.018,456	980,666 2,079,010
Insurance Management Fees	574,904 948.687	\$92,152 977,148		628,214 1.036.656	647,060	666,472 1,099,788	686,466 1,132,782
Total	19,509,882	20,095,179	20,698,034	21,318,975	21,958,544	22,617,301	23,295,820
					والمحمد المحمد المحمد والمحمد المحمد والمحمد المحمد المحمد المحمد المحمد المحمد المحمد المحمد المحمد المحمد الم	and the second se	and the second second second second second second second second second second second second second second second

<b>PV to Building Operator</b> Discount Rate	CF to Land Cash Flow to Operator	Cash Flow Before Debt Service & Taxes	Total Leasing & Capital Costs	Leasing Commissions Capital Expenditures Base Building	Leasing & Capital Costs Tenant Improvements	Net Operating Income	Total Operating Expenses
; ;	20,915,082	:	3,293,8143,392,628	• •		_45,431,977_	30,463,137
	21,547,154 22,198,189 22,868,754	•	3,392,628	(		45,431,977 46,794,937 48,198,785	30,463,137 31,377,031
•	22,198,189		3,494,407			48,198,785	32,318,342
· '			3,599,239	•	<b>u</b>	49,644,748	33,287,893
; ,	23,559,437		3,707,217	, ,	<b>₽</b> i	51,134,091	34,286,529
•	24,270,840		3,818,433	;		52,668,113	35,315,125
	25,003,585	ł	3,932,986 4,050,976	1 • • •		54,248,157	36,374,579
	25,758,313		4,050,976	:	: • #	55,875,601	37,465,816

OPEX Utilities Cleaning Payroll R&M Security Expense Professional Fees Insurance Management Fees	Collection Loss Effective Gross Revenue Operating Expenses Real Estate Taxes	Cleaning Service Income Cleaning Service Income Legal Fee Income Miscellaneous Income Sublease Profit Sharing	Expense Reimbursement Revenu Real Estate Taxes - FY Real Estate Taxes - FY OPEX OPEX Wadjustments Total Reimbursement Revenue Water Income	Base Rental Revenue Absorption & Turnover Base Rent Abatements Scheduled Base Rental Revenu Base Rental Step Revenue Miscellaneous Rental Revenue CPI & Other Adjustment Reven	For the Years Ending Potential Gross Revenue
8,427,138 4,785,785 2,933,900 3,391,661 1,040,389 2,205,622 728,272 1,201,768	96,141,660 13,875,256				49 * Year 49 Jun-2060
8,679,952 4,929,359 3,021,917 3,493,411 1,071,600 2,271,790 750,120 1,237,821	99,025,910 14,291,513				50 Year 50 Jun-2061
8,940,351 5,077,239 3,112,575 3,598,213 1,103,748 2,339,944 772,623 1,274,956	101,996,687 14,720,259				51 Year 51 Jun-2062
9,208,562 5,229,557 3,205,952 3,706,159 1,136,861 2,410,142 2,410,142 1,313,205	105,056,588 15,161,867				52 Year 52 Jun-2063
9,484,818 5,386,443 3,302,131 3,817,344 1,170,967 2,482,447 819,676 1,352,601	108,208,286 15,616,723				53 Year 53 Jun-2064
9,769,363 5,548,037 3,401,195 1,206,096 2,556,920 844,267 1,393,179	111,454,534 16,085,224				54 Year 54 Jun-2065
10,062,444 5,714,478 3,503,230 4,049,820 1,242,279 2,633,628 869,595 1,434,974	114,798,170 16,567,781				55 Year 55 Jun-2066
10,364,317 5,885,912] 3,608,327 4,171,315 1,279,547 2,712,636 895,682 1,478,023	118,242,115 17,064,814				56 Year 56 Jun-2067

CF to Land Cash Flow to Operator <b>PV to Building Operator</b> Discount Rate	Total Leasing & Capital Costs Cash Flow Before Debt Service & Taxes	Tenant Improvements Leasing Commissions Capital Expenditures Base Building	Net Operating Income	_Ground Rent Total Operating Expenses	Total
26,535,682 27,336,373	_4,172,505		57,551,869 59,278,426		24,714,535
27,336,373	4,297,680		. 59,278,426	39,747,485	25,455,971
28,161,084	4,426,610	:	61,056,778	40,939,909	26,219,650
29,010,536	4,559,409		62,888,482	42,168,106	27,006,240
29,885,473	4,696,191	•	64,775,136	- 43,433,150	27,816,427
30,786,657	4,837,077	-	66,718,390	44,736,144	28,650,920
31,714,876	4,982,189		68,719,942	46,078,228	29,510,447
32,670,943	5,131,655		70,781,540	47,460,575	30,395,761

OPEX Utilities Cleaning Payroll R&M	Operating Expenses Real Estate Taxes	Effective Gross Revenue	Total Potential Gross Revenue General Vacancy Collection Loss	Sundry Income-Elevator Freig	Miscellaneous Income	Cleaning Service Income	Sprinkler Income Condenser Water Income	Revenue Water Income	Total Reimbursement	OPEX w/adjustments	Real Estate Taxes	Real Estate Taxes - FY	Expense Reimbursement Revenu	CPI & Other Adjustment Reven	Miscellaneous Rental Revenue	Base Rental Step Revenue	Scheduled Base Rental Revenu	Base Rent Abatements	Absorption & Turnover	Potential Gross Revenue Base Rental Revenue	For the Years Ending	
10,675,247 6,062,489 3,716,577 4,296,455	17,576,759	121,789,379						~							ε ε. 						Year 57 Jun-2068	57
10,995,504 6,2 <u>44</u> ,3 <u>6</u> 4 3,8 <u>2</u> 8,074 4,425,348	18,104,062	125,443,060											-		-				•		Year 58 Jun-2069	58
11,325,369 6,431,695 3,942,917 4,558,109	18,647,184	129,206,352															-				Year 59 Jun-2070	59
11,665,130 6,624,646 4,061,204 4,694,852	19,206,599	133,082,543																			Year 60 Jun-2071	60
12,015,084 6,823,385 4,183,040 4,835,697	19,782,797	137,075,019																			Year 61 Jun-2072	61
12,375,537 7,028,087 4,308,532 4,980,768	20,376,281	141,187,269											4								Year 62 Jun-2073	62
12,746,803 7,238,929 4,437,787 5,130,191	20,987,569	145,422,888															-		ء ۲.		Year 63 Jun-2074	63
13,129,207 7,456,097 4,570,921 5,284,097	21,617,196	149,785,574											- -						-		Year 64 Jun-2075	<u>64</u>

CF to Land Cash Flow to Operator <b>PV to Building Operator</b> Discount Rate	Total Leasing & Capital Costs Cash Flow Before Debt Service & Taxes	Leasing & Capital Costs Tenant Improvements Leasing Commissions Capital Expenditures Base Building	Net Operating Income	Total Operating Expenses	Ground Rent	Total	Insurance Management Fees	Professional Fees	Security Expense
33,655,691	5,285,604	· · ·	72,904,986	48,884,393	•	31,307,634	922,553 1,522,36 <u>4</u>	2,794,016	1,317,933
34,669,982	5,444,172	•	75,092,136	50,350,924	·	32,246,863	950,229 1,568,035	2,877,836	1,357,471
35,714,701	5,607,498		77,344,900	51,861,452		33,214,269	978,736 1,615,076	2,964,171	1,398,196
36,790,762	5,775,723		79,665,247	53,417,296	-	34,210,697	1,008,098 1,663,528	3,053,096	1,440,141
37,899,105	5,948,994		82,055,204	55,019,814	•	35,237,017	1,038,341 1,713,434	3,144,689	1,483,346
39,040,698	6,127,464		84,516,861	56,670,409		36,294,128	1,069,492 1,764,837	3,239,030	1,527,846
40,216,539	6,311,288		87,052,366	58,370,521		37,382,952	1,101,576 1,817,782	3,336,201	1,573,681
41,427,655	6,500,627		89,663,937	60,121,637		38,504,440	1,134,624 1,872,316	3,436,287	1,620,892

Utilities Cleaning Payroll R&M	Operating, Expenses Real Estate Taxes	Freig Total Potential Gross Revenue General Vacancy Collection Loss	Legal Fee Income Miscellaneous Income Sublease Profit Sharing Sundry Income-Elevator	Water Income Sprinkler Income Condenser Water Income Cleaning Service Income	Total Reimbursement Revenue	FY Real Estate Taxes OPEX OPEX w/adjustments	Reven Expense Reimbursement Revenu Real Estate Taxes -	Revenu Base Rental Step Revenue Miscellaneous Rental Revenue CPI & Other Adjustment	Base Rental Revenue Absorption & Turnover Vacanc Base Rent Abatements	For the Years Ending Potential Gross Revenue	
13,523,083 7,67 <u>9,780</u> 4,708,049 5,442,620	134,279,141 									Year 65 Jun-2076	65
13,928,776 .7,910,174 .4,849,290 .5,605,899	138,907,316 4. 22,933,684									Year 66 Jun-2077	66
14,346,639 8,147,479 4,994,769 5,774,076	103,074,741 23,621,694									Year 67 Jun-2078	67
14,777,038 8,391,903 5,144,612 5,947,298	108,384,983 24,330,345									Year 68 Jun-2079	68
15,220,349 8,643,660 5,298,950 6,125,717	25,060,255						-			Year 69 Jun-2080	69
15,676,960 8,902,970 5,457,919 6,309,488	25,812,063		g							Year 70 Jun-2081	70
16,147,268 9,170,059 5,621,656 6,498,773	26,586,425									Year 71 Jun-2082	71
16,631,686 9,445,161 5,790,306 6,693,736	27,384,018									Year 72 Jun-2083	72

CF to Land Cash Flow to Operator <b>PV to Building Operator</b> Discount Rate,	Total Leasing & Capital Costs Cash Flow Before Debt Service & Taxes	Leasing & Capital Costs Tenant Improvements Leasing Commissions Capital Expenditures Base Building	Net Operating Income	Total Operating Expenses	Ground Rent	Total	Security Expense Professional Fees Insurance Management Fees	> - 1
42,675,105 43,959,978	6,695,645		92,353,855	61,925,286	•	39,659,574	1,669,519 3,539,375 1,168,662 1,928,485	
43,959,978	6,896,515		95,124,471	63,783,045	ſ	40,849,361	1,719,604 3,645,557 1,203,722 1,986,340	
45,283,398	7,103,410		97,978,205	65,696,536		42,074,842	1,771,192 3,754,923 1,239,834 2,045,930	-
46,646,519	7,316,513		100,917,551	67,667,432		43,337,087	1,824,328 3,867,571 1,277,029 2,107,308	
48,050,535	7,536,008	,	103,945,078	69,697,455		44,637,200	1,879,058 3,983,598 1,315,340 2,170,527	
49,496,671	7,762,088		107,063,430	71,788,379		45,976,315	1,935,430 4,103,106 1,354,800 2,235,643	
50,986,191	7,994,951		110,275,333	73,942,030		47,355,605	1,993,493 4,226,199 1,395,444 2,302,712	
52,520,397	8,234,799		113,583,593	76,160,291		48,776,273	2,053,297 4,352,985 1,437,307 2,371,794	

OPEX Utilities Cleaning Payroll R&M	Operating Expenses Real Estate Taxes	Effective Gross Revenue	Total Potential Gross Revenue General Vacancy Collection Loss	Cleaning Service Income Legal Fee Income Miscellaneous Income Sublease Profit Sharing Sundry Income-Elevator Freig	Water Income Sprinkler Income Condenser Water Income	Total Reimbursement Revenue	Real Estate Taxes OPEX OPEX w/adjustments	Expense Reimbursement _Revenu _ Real Estate Taxes - FY	Revenue CPI & Other Adjustment Reven	Scheduled Base Rental Revenu Base Rental Step Revenue Miscellaneous Rental	Base Rental Revenue Absorption & Turnover Vacanc Base Rent Abatements	For the Years Ending	
17,130,637 9,728,516 5,964,015 6,894,548	28,205,538	195,436,201						;		j	•	Year 73 Jun-2084	73
17,644,556 10,020,371 6,142,936 7,101,385	29,051,704	201,299,287		,			:	1				Year 74 Jun-2085	74
18,173,893 10,320,982 6,327,224 7,314,426	29,923,255	207,338,265			:			·	,	:		Year 75 Jun-2086	75
18,719,110 10,630,612 6,517,040 7,533,859	30,820,953	213,558,413			÷							Year 76 Jun-2087	76
19,280,683 10,949,530 6,712,552 7,759,875	31,745,582	219,965,165										Year 77 Jun-2088	11
19,859,103 11,278,016 6,913,928 7,992,671	32,697,949	226,564,120			:		1		1			Year 78 Jun-2089	78
20,454,877 11,616,357 7,121,346 8,232,451	33,678,888	233,361,044					1					Year 79 Jun-2090	79
21,068,523 11,964,847 7,334,986 8,479,425	34,689,254	240,361,875			} -		•		·			Year 80 Jun-2091	**

CF to Land Cash Flow to Operator <b>PV to Building Operator</b> Discount Rate	Total Leasing & Capital Costs Cash Flow Before Debt Service & Taxes	Leasing & Capital Costs Tenant Improvements Leasing Commissions Capital Expenditures Base Building	Net Operating Income	<b>Total Operating Expenses</b>	Ground Rent	Total	Insurance Management Fees	Security Expense Professional Fees
54,100,629	8,481,843		116,991,101	78,445,099		50,239,561	1,480,427 2,442,948	2,114,896 4,483,575
55,728,268	8,736,299	: - -	120,500,834	80,798,452		51,746,748	1,524,839 2,516,236	2,178,343 4,618,082
57,404,736	8,998,388	; 	124,115,859	83,222,406		53,299,151	1,570,584 2,591,723	2,243,693 4,756,624
59,131,498	9,268,339	ſ	127,839,335	85,719,078		54,898,125	1,617,702 2,669,475	2,311,004 4.899.323
60,910,063	9,546,389		131,674,515	88,290,651		56,545,069	1,666,233 2,749,559	2,380,334
62,741,985	9,832,781		135,624,750	90,939,370		58,241,421	1,716,220 2,832,046	2,451,744
64,628,864	10,127,764		139,693,493	93,667,551		59,988,664	1,767,707 2,917,007	2,525,297 5 353 673
66,572,350	10,431,597	:	143,884,298	96,477,578		61,788,323	1,820,738 3,004,517	2,601,056

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	Year 81	Year 82	Ycar 83	Yenr 84	Year 85	Year 86	Year 87	Year 88	ž
For the Years Ending	Jun-2092	Year 82 Jun-2093	Year 83 Jun-2094	Year 84 Jun-2095	Year 85 Jun-2096	Year 86 Jun-2097	Year 87 Jun-2098	Year 88 Jun-2099	Year 88.75 Mar-2100
rodenijaji Oross Kevenue Base Rental Revenue Absorption & Turnover Vacanc									
Scheduled Base Rental Revenu									Į
Base Rental Step Revenue									
CPI & Other Adjustment Reven									
Expense Reimbursement Revenu									Î
Real Estate Taxes - FY									
OPEX									
OPEX_w/adjuştinents									
Total Reimbursement Revenue									
Water Income									
Condenser Water Income									
Cleaning Service Income									
Miscellaneous Income									
Sublease Profit Sharing Sundry Income-Elevator Freig									
Total Potential Gross Revenue									Ì
General Vacancy Collection Lose									
Effective Gross Revenue	247,572,732	254,999,914	262,649,911	270,529,408	278,645,291	287,004,649	295,614,789	304,483,232	313,617,729
Operating Expenses	25 270 270	000 100 20	37 00 29 20 12	100 210 02	10 212 252	11 10 101		13 042 300	
	766,671,05	000,100,000	,	100,040,60		41,420,704	/ 06 <sup>-</sup> 00 <sup>-</sup> 76		40,102,04
OPEX Utilities	21,700,578	22,351,596	23,022,144	23,712,808	24,424,192	25,156,918	25,911,626	26,688,974	27, 489, 644
Cleaning	12,323,793	12,693,507	13,074,312	Ĩ.	13,870,537	14,286,653	14,715 253	15,156,711	15 61 1,412
Payroll	7,555,036	7,781,687	8,015,138	8,255,592	8,503,260	8,758,357	9,021,108	9,291,741	9,570,494
R&M	8,733,808	8,995,822	9,265,696	9,543,667	9,829,977	10,124,877	10,428,623	10,741,482	11,063,726
Professional Fees	5.679.658	5.850.048	6.025.549	6.206.316	6.392.505	6.584.281	6.781.809	6.985.263	3,393,788
Insurance	1,875,360	1,931,621	1,989,569		2,110,734	È		2,306,456	2,375,650
Management Fees	3,094,653	3,187,492	3,283,117	3,381,611	3,483,059	- ji i	3,695,177	3,806,033	3
Total	63,641,973	65,551,232	67,517,769	69,543,302	71,629,601	73,778,490	75,991,844	78,271,600	80,619,748
Ground Rent									Ìİ
Total Operating Expenses	99,371,905	102,353,062	105,423,654	108,586,364	111,843,955	115,199,273	118,655,251	122,214,909	125,881,356
Net Operating Income	148,200,827	152,646,851				171,805,376	176,959,537	182,268,323	187,736,373
Leasing & Capital Costs							۲ I		. '
Tenant Improvements									ł
Çapital Expenditures									
base bunding							•		[
Total Leasing & Capital Costs	10,744,545 11,066,882	11,066,882	11,398,888	11,740,855	12,093,080	12,455,873	12,455,873 12,829,549	13,214,435	13,610,869
Cash Flow Before Debt Service							:		Í
			•						

Discount Rate

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Average Balance Interest Expense	Ending Balance	Future Draws	Credit Facility Draws & Interest	* Duff to make this assumption.	Total Basic Rent	* Refinance Loan	Credit Facility se	Subtotal	First	Existing Loans X	Basic Amount	PS Basic Rent	والمتعادين والمتعادين والمتعادين والمتعادين والمتعادين والمتعادين والمتعادين والمتعادين والمتعادين والمتعادين	Total	Overage Rent @ 50%	CF to Fee Owner Total Fixed Rent		CF of operator	Overage Rent @ 50%	Kemainder for Overage	noisniaxa	Income Subject to Ovg Rent	Ölher		Less: Total Capital Expenses	Add: Use of Cash from Loans	Add Rent if included in Opex above	Jotal Income Total Operating Expense	Overage Rent	Total Pixed Rent	Başıç Kent Primary additional		Inflator 3%			250 W57th Street	
6.50% 6,934,616	12,934,616	934,616 12,000,000			3,666,928		sec below457,010	3,181,917	2,210,555 971,363		mat 1/2015 28,000		CF Dist (1,723,380)	780.000	10 075 r/	4,418,928	Check Operator	(2,503,380)	1			(2,503,380)		(780,000)	(14.066,020)	12,342.640	3,792,596	24,698,288 (16,148,244)		4,418,928	see below3,666,928 752,000			Jul-11 Jun-12	1 Year 1		
16,967,308	21,000,000	8,065,384			4,328,110 +**** 4,593,876		1,118,193	3,181,917			28,000		Ĩ4	4.791.897	Ł	5.080.110	1	4,011,897	4.01	8,023,793 50.0%				Ì	(8,439,601)	17,243,394	11	29,932,150		11  .	4,328,110	Į		Jul-12 Jun-13	2 Year 2		i
21,000,000 1,383,958	21,000,000	21,000,000			H		1,383,958	3,181,917			28,000	15,664,071	15,664,071	(4,202,616)	7,442,036	5.345.876	1	7,442,036	7,442,036	14,884,071		14,884,071		(780,000)	(3,398,409)	19,062,480	3,792,596	31,879,945		- 5,345,876	4,593,876			Jul-13 Jun-14	3 Year 3		
1,383,958	21,000,000	21,000,000			4,593,876	2,282,938	691,979	1,590,959			28,000	17.618.808		4,202,87	8,419,404	5.345.876	11  1	8,419,404	8,419,404	16,838,808	H	16.838.808		11	(2,599,092)	20,217,900	3,792,596	(17.069.879)		5,345,876	4,593,876			Jul-14	4 Year 4		
					4,621,876	4,593,876					28,000	19,408,653	19,408,653		4 9,314,327	5.373.876		9,314,327	9,314,327	18,628,653		18,628,653		(780,000)	(2,766,467)	22,175,120	3,792,596	3 <u>3</u> <u>3</u> <u>3</u> <u>3</u> <u>3</u> <u>3</u> <u>3</u> <u>3</u> <u>3</u> <u>3</u>		5,373,876	4,621,876 4,621,876 752.000 752.000			Jul-15	5 Year 5		
					4,621,876 4,621,876	4,593,876					28,000	20,200,150	20,200,150	10 490 075	9,710,075	5 373 876	1	9,710,075	9,710,075	19,420,150		19,420,150		(780,000)	(3,046,813)	23,246,963	3,792.596	37,429,119		5,373,876	4,621,876	-		Jul-16	6 Vear 6		
					4,621,876	4,593,876					28,000	21,191,261	21,191,261		1 1	5 171 5	1	10,205,631	10.205.631	20,411,261		20,411,261		(780,000)	(3,183,703)	24,374,964	3,792,596	39,016,086		5.373,876	4,621,876 4,621,876			Ju]-17	7 Year 7		
					4,621,876	4,593,876	Sec Second Second				28,000	20,752,788	20,752,788	1	! [			9,986,394	1	19,972,788		19,972,788		1	(4,194,654)	24,947,442	3,792,596	37,429,119 39,016,086 40,055,608		5	4,621,876			Jul-18	V-27 X		

	Rent PSF Average Rent PSF	GROUND RENT FOR LF VALUATION	DUFF Argus Dump Total Income Total Operating Expense Basic Rent Total Capital Expenses Net Cash Flow	CI <sup>2</sup> to Operator Variance	Net Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent Overage Rent @ 50% Subtotal	<ul> <li><u>Duif Pro forma check</u></li> <li>Calc Above</li> <li>Dump from Pro Forma</li> <li>Variance</li> </ul>	Check	Argus Dump Total Income Total Operating Expense Ground Rents Total Capital Expenses Net Cash Flow
		•		, 1	<b>i</b>			
	\$ 60	780,000	24,698,288 16,117,370 3,792,596 14,066,020 (5,485,102) (5,485,102)	6,142,308	(5,515,976) .3,792,596 .(4,418,928) 	(5,515,976) (5,515,976) 	626,332	24,698,288 16,148,244 3,792,596 14,066,020 (5,515,976)
Page 1 of 12		4,791,897	29,932,150 16,443,936 3,792,596 8,439,601 5,048,613	4,011,897 4,300,110	5,011,197 3,792,596 (5,080,110) (4,011,897) (288,214)	5,011,197 5,011,197 —	5,299,411	29,932,150 16,481,352 3,792,596 8,439,601 5,011,197
12		8,222,036 	31,879,945 16,570,212 3,792,596 3,398,409 11,911,324	7,442,036 4,565,876	11,871,475 ZEROED OUT 3,792,596 (5,345,876) (7,442,036) 2,876,160	11,871,475 11,871,475	8,995,315	31,879,945 16,610,061 3,792,596 3,398,409 11,871,475
	· · · · · · · · · · · · · · · · · · ·	9,199,404 —	33,495,183 17,028,011 3,792,596 2,599,092 13,868,080	. 8,419,404 4,565,876	13,826,212 3,792,596 (5,345,876) (8,419,404) 3,853,528	13,826,212 13,826,212 —	9,972,684	33,495,183 17,069,879 3,792,596 2,599,092 13,826,212
		10,094,327	35,912,881 17,485,464 3,792,596 2,766,467 15,660,950	9,314,327 4,593,876	15,616,057 3,792,596 (5,373,876) (9,314,327) 4,720,451	15,616,057 15,616,057 	10,895,606	35,912,881 17,530,357 3,792,596 2,766,467 15,616,057
	• •	10,490,075	37,429,119 17,927,966 3,792,596 3,046,813 16,454,340	9,710,075 4,593,876	16,407,554 3,792,596 (5,373,876) (9,710,075) 5,116,199	16,407,554 	11,291,355	37,429,119 17,974,752 3,792,596 3,046,813 16,407,554
	20	10,985,631	39,016,086 18,384,948 3,792,596 3,183,703 17,447,435	10,205,631 4,593,876	17,398,665 3,792,596 (5,373,876) (10,205,631) 5,611,755	17,398,665 17,398,665 —	11,786,910	39,016,086 18,433,718 3,792,596 3,183,703 17,398,665
	· - 19	10,766,394	40,055,608 18,850,690 3,792,596 4,194,654 17,010,264	9,986,394 4.593,876	16,960,192 3,792,596 (5,373,876) (9,986,394) 5,392,518	16,960,192 16,960,192 —	11,567,674	40,055,608 18,900,762 3,792,596 4,194,654 16,960,192

Argus Dump Total Income Total Operations Economic	Average Balance Interest Expense	Beginning Balance Poture Draws Ending Balance	* Duff to make this assumption.	* Refinance Loan Total Busic Rent	Credit Facility	Second Subroyal	Existing Loans	Basic Amount	Less: Debt Service Total	F to Fee Owner Total Fixed Rent	CF of operator	Remainder for Overage Overage Rent% Overage Rent @ 50%	Income Subject to Ovg Rent Exclusion	Less: Total Capital Expenses Less: Total Fixed Rent Less: Interest Income	Total Income Total Operating Expense Total Operating Expense Net Operating Income Add: Use of Cash from Loans	Fixed Rents Basic Rent Primary additional Primary additional Overage Rent	nflator
	\$02.6				see below			mat 1/2015		Curry Operator						see below :	8
41,680,831 44,332,835				4,593,876 4,593,876 4,621,876 4,621,876				28.000	<u>(4,593,876)</u> (4,593,876) <u>10,602,390</u> (20,424,780 20,424,780	5,373,876	9,822,390	19,644,780 50.0% 9,822,390	19,644,780	(5,659,576) (780,000)	E 1 1 1 1	4,621,876 752,000 5,373,876	Jun-20
44,332,835				4,593,876	1			28.000	10,850,251 (4,593,876) 11,630,231 22,480,461 22,480,461	5,373,876	10,850,231	1 ( )	21,700.461	(5,740,866) (780,000)	44,332,835 (19,904,104) 3,792,596 28,221,327	2 4 5 1 6	Jun-20
	T			4,593,876				28.000	13,134,990 (4,593,876) 13,914,990 27,049,980 27,049,980	5,373,876	13,134,990	21,700,461 50,0% 50,0% 50,0% 10,850,231 13,134,990	26,269,980	(2,995,133) (780,000)	14, 322, 835 19, 904, 104) 	4,621,876 752,000 5,373,876	Jun-22
				4,593,876				28.000	13,908,748 (4,593,876) 14,688,748 28,597,495 28,597,495	5,373,876	13,908,748	27,817,495 50.0% 13,908,748	27.817,495	(2,748,311) (780,000)		4,621,876 752.000 5,373,876	Jun-22 Jun-23
				4,593,876			New York	- 1	8 [5,146,076 6 (4,593,876) 8 <u>15,926,076</u> 5 <u>31,072,151</u> 5 <u>31,072,151</u>	5,373,876	15,146.076	30,292,151 *** 50,0%	30,292,151	1 83	50,459,509 (21,437,682) <u>3,792,596</u> <u>32,814,423</u>	4,621,876 752,000 5,373,876	Jui-23 Jun-24
				4,593,876		t,		28 000	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	5,373,876	14,929.650	29,859,299 50,0% 14,929,650	29,859,299	(2,893,125) (780,000)	51,703,832 (21,964,004) <u>3,792,596</u> <u>33,532,424</u>	4,621,876 752,000 5,373,876	Jul-24 Jun-25
				4,593,876					,269,965 ,269,965	,373,876	16,244,983	32,489,965 50.0% 16,244,983	32,489,965	<u>ା ଚ</u> ଳା	50,459,509         51,703,832         53,750,424           (21,437,682)         (21,94,004)         (22,514,722)           3,792,596         3,792,596         3,792,596           32,814,423         33,532,424         35,028,298	4,621,876 4,621,876 752,000 752,000 5,373,876 5,373,876	Jul-25 Jun-26
				4,593,876					16,553,976 (4,593,876) 1 17,333,976 33,887,952 33,887,952	5,373,876	16.553.976	6 <u>33,107,952</u> 6 <u>750,0</u> % 16,553,976	33,107.952	(2,050,618) (780,000)	53,750,424 55,220,757 (22,514,722) (23,074,783) 3,792,596 3,792,596 35,028,298 35,938,570 35,028,298 35,938,570	4,621,876 <b>7</b> 752,000	Jul-26 Jun-27

GROUND RENT FOR LF VALUATION Variance Rent PSF Average Rent PSF	DUFF Argus Dump Total Income Total Operating Expense Basic Rent Total Capital Expenses Net Cash Flow	CF to Operator Variance	Net Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent Overage Rent @ 50% Subtotal	Duff Pro forma check Calc Above Dump from Pro Forma Vanance	Check Total Renis Variance	Ground Rents Total Capital Expenses Net Cash Flow
	· · ·		•			
	• •		• •		ł	i J
10,602,390  19	41,680,831 19,336,972 3,792,596 5,659,576 16,684,283	9,822,390 4,593,876	16,632,184 3,792,596 (5,373,876) <u>(9,822,390)</u> 5,228,514	16,632,184 16,632,184 —	11,403,670	3,792,596 5,659,576 16,632,184
11,630,231 — 21	44,332,835 19,848,688 3,792,596 5,740,866 18,743,281	10,850,231 4,593,876	18,687,865 	18,687,865 18,687,865	12,431,510	3,792,596 5,740,866 18,687,865
13,914,990 						
14,688,748 — 26						
15,926,076 — 28	: :		' <u>:</u>			
15,709,650 	· .					,
17,024,983						
17,333,976 — 		-		. ·		•

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Average Balance Interest Expense Argus Dunip Total Income Total Operating Expense	Credit Facility Draws & Interest Beginning Balance Future Draws Ending Balance	• Refinance Loan • Total Basic Rent • Duff to make this assumption.	First Second Subtotal Credit Facility Subtotal	Basic Amount	CF to Fee Owner Total Fixed Rent @ 50% Overage Rent @ 50% Total CF Dist FS Basic Rent Check	CF of operator Check (	Income Subject to Ovg Rent Exclusion Remainder for Overage Overage Rent & S0%	Add: Use of Cash from Loans Less: Total Capital Expenses Less: Total Fixed Rent Less: Interest Income Other	Overage Rent Total Income Total Operating Expense Add., Rent if included in Opex above	Fixed Rents Basic Rent Primary additional Total Fixed Rent	fnflator 3&
6.50%		4,593,876 4,59		28,000	5,373,876 (17,009,380 (4,593,876) (4,593,876) (4,593,876) (4,593,876) (34,798,759 (34,798,759)	17,009,380 16,31	<u>34.018.759</u> <u>32.630,196</u> <u>34.018.759</u> <u>32.630,196</u> <u>34.018.759</u> <u>32.630,196</u> <u>17.009,380</u> <u>16.315.098</u>	<u>30,912,843</u> (2,174,084) (3,969,263) (780,000) (780,000)	月11日	4,621,876 752,000 5,373,876	17 18 <u>Year 17 Year 18</u> Jul-27 Jul-28 Jun-28 Jun-29
		4,593,876 4,593,876 4,59			5,373,876 17,376,199 (4,593,876) 18,156,199 35,532,397 35,532,397	<u>16,315,098</u> <u>17,376,199</u> <u>17,4</u> 7	34,752,397 34,752,397 8 <u>34,752,397</u> 8 <u>17,376,199</u>	38,976,020 (3,443,623) (780,000)	60,042,828 ) (24,859,404) 3,792,596	4,621,876 4,621,876 7,66 752,000 752,000 7, 5,373,876 5,373,876 5,37	19 Year 19 Jul-29 Jun-30
		4,593,876 4,593,876 4,		ļ /		17.472.622 19.685.748 17.	34,945,243 39,371,496 35 34,945,243 39,371,496 35 50,0% 50,0% 39,371,496 35 17,472,622 19,683,748 17	40,009,132 41,837,455 41 (4,283,889) (1,683,959) (5 (780,000) (780,000) (5)		4,621,876 4,621,876 4 752,000 752,000 5,373,876 5,373,876 5	20 21 Year 20 Year 21 Y Jul-30 Jul-31 J Jun-32 Jun-32 J
		4,593,876 4,593,876		28,000 28,000	5,373,876 17,692,047 17,692,047 10,441,658 14,593,876 18,472,047 18,472,047 18,472,047 18,472,047 11,221,658 18,472,047 11,221,658 18,472,047 11,693,315 13,164,094 11,663,315 14,663,315 15,173,876 14,593,876 16,595 16,595,876	17.692.047 20.441.658	35.384.094 35.384.094 35.384.094 40.883.315 50.0% 50.0% 17.692.047 20.441.658	41.842,777 44,212,008 ) (5,678,663) (2,548,693) ) (780,000) (780,000)		4,621,876 752,000 5,373,876 5,373,876 5,373,876	22 23 Vear 22 Year 23 Jul-32 Jul-33 Jun-33 Jun-34
		4,593,876		28,000	5,373,876 5,373,876 20,441,658 20,421,728 (4,593,876) (4,593,876) 21,221,658 21,201,728 41,665,315 41,623,455 41,653,315 41,623,455	20,421,728	40,843,455 40,843,455 40,843,455 20,421,728	45.576.800 (3,953,345) (780,000) 2	70,003,482 (28,219,278) 3,792,596	4,621,876 752,000 5,373,876	24 Year 24 Jul-34 Jun-35

	DUPP Argus Dump Total Basic Total Net C		· ·	•	Check .
GROUND RENT FOR LF VALUATION Variance Rent PSF Average Rent PSF	3 Dump Total Income Total Operating Expense Basic Rent Total Capital Expenses Net Cash Flow	CF to Operator Variance	Net Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent Overage Rent @ 50% Subtoxal	Duff Pro forma check Calc Above Durap from Pro Forma Variance	Ground Rents Total Capital Expenses Net Cash Flow Total Rents Variance
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18,156,199 	·	:			,
18,252,622 					
20,465,748 18,472,047 36 33			·	i	
18,472,047 					
21,221,658 _ 21,201,728 		۲			
21,201,728 		-			

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Argus Dump Total Income Total Operati		Beginning Bait Future Draws	Duff to make this . Credit Facility Draws & Interest	Refinance Loan	Credit Facility	F Existing	Basic A	Basic Rept	CF of operator CF to Fee Owner	Remainder for O Overage R <u>e</u> nt <b>%</b> Overage	Income Su Exclusion	Less: Total Capital Exp Less: Total Fixed Rent Less: Interest Income	Add: Use of Cash fr	Basic R Primary	Inflator
Total Income Total Operating Expense	Average Balance	Beginning Balance Future <u>Draws</u> Ending Balance	Duff to make this assumption. Draws & Interest	ce Loau Toțal Basiç Rent	Subioral acility	ig Loans First Second	Amount	Overage Rent @ 50% Less: Debt Service Total 12		Remainder for Overage Overage Rent % Overage Rent @ 50%	Other Income Subject to Ovg Rent Exclusion	Total Capital Expenses Total Fixed Rent Interest Income	Total Income Total Operating Expense Add., Rent if included in Opex above Net Operating Income Add: Use of Cash from Loans	Basic Rent Primary additional Total Fixed Rent	
	6.5				sec helow .		mat 1/2015	CP Dig	Check Operator					see below	ана стана стана стана стана стана стана стана стана стана стана стана стана стана стана стана стана стана стана Пода стана стана стана стана стана стана стана стана стана стана стана стана стана стана стана стана стана стана
	.50%			4,593,876			28,000	22,2373,876 22,238,170 (4,593,876) 23,028,170 45,276,340 45,276,340		44, 496,340 50.0% 22,248,170	44,496,340	(2,379,912) (780,000)	72,823,837 (28,960,181) 3,792,596 47,656,252	4,621,876 752,000 5,373,876	25 Year 25 Jul-35 Jun-36
				4,593,876			28,000	5,373,876 22,960,562 (4,593,876) 23,740,562 46,701,123 46,701,123		45,921,123 50.0% 22,960,562	45,921,123	(2,367,665) (780,000)	74,991,200 (29,715,008) 3,792,596 49,068,788	4,621,876 752,000 5,373,876	26 <u>Vear 26</u> <u>Jul-36</u> <u>Jun-37</u>
				4,593,876			28,000	5,373,876 23,228,417 (4,593,876) 24,008,417 47,236,833 47,236,833	( <b>( )</b> ) )	46,456,833 50.0% 23,228,417	46,456,833	) ) (3,138,644) (780,000)	77,073,682 (30,490,801) 3,792,596 50,375,477	4,621,876 752,000 5,373,876	27 Year 27 Jul-37 Jun-38
				4,593,876			28,000	5,373,876 22,388,656 (4,593,876) 23,168,656 245,557,311 45,557,311	22.388.656	44,777,311 50.09 22.388.656	44,777,311	) ) (5,405,984) ) (780,000)	78,451,939 (31,281,240) 3,792,596 50,963,295	4,621,876 752,000 <u>5,373,876</u>	28 Year 28 Jul-38 Jun-39
				4,593,876			28,000	5,373,876 23,743,653 ) (4,593,876) 24,253,653 48,267,305 48,267,305	23,743,653	47,487,305 <u>50.0%</u> 23,743,653		(4,983,556) (780,000)	81, <i>5</i> 72,797 (32,114,532) (37,792,596 (53,250,861	4,621,876 752,000 5,373,876	29 Year 29 Jul-39 Jun-40
				4,593,876			28,000			48,442,137 50.0% 24,221.069	48,442,137	(5,255,783) (780,000)	83,645,295 (32,959,971) 3,792,596 54,477,920	4,621,876 4,621,876 752,000 752,000 5,373,876 5,373,876	30 Vear 30 Jul-40 Jun-41
				4,593,876			28,000	24,221,069 (4,593,876) (4,593,877) (4,593,	<u>27.099.036</u>	48,442,137 50.0% 24,221,069 27,099,036	54,198,072	(2,128,390)	83,645,295 87,160,174 (32,959,971) (33,846,308) ( 3,792,596 3,792,596 54,477,920 57,106,462	4,621,876 4,621,876 4,621,876 752,000 752,000 752,000 5,373,876 5,373,876 5,373,876	31 Year 31 Jun-41 Jun-42
				4,593,876			28,000	5,373,876 24,517,095 24,593,876) <b>J</b> 25,297,095 49,814,190 49,814,190	24.517.095	49,034,190 50.0 24,517,095	49,034,190	(3,255,783) (2,128,390) (7,104,614) (780,000) (780,000) (780,000) (780,000)	1       81,572,797       83,645,295       87,160,174       87,852,501         1       (32,114,532)       (32,959,971)       (33,846,308)       (34,726,293)         3,792,596       3,792,596       3,792,596       3,792,596       3,792,596         53,250,861       54,477,920       57,106,462       56,918,804	4,621,876 <b>]</b> 752,000 5,373,876 <b>]</b>	32 Year 32 Jui-42 Jun-43

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Average Rent PSF	GROUND RENT FOR LEVALUATION	Total Capital Expenses Net Cash Flow	Total Operating Expense Basic Rent	DUFF Argus Dump Total Income	CF to Operator Variance	Overage Rent @ 50% Subtotal	Use of Cash from Loans Rent if included in Opex above Total Fixed Rent	Net Cash Flow	Dump from Pro Forma Variance	<u>Duff Pro forma check</u> Calc Above	Total Rents Variance	Total Capital Expenses Net Cash Flow	Ground Rents
	VALUATION		1	•	3		bove				:	•	: 
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42 -	23,740,562	•	•		,				£				ſ
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,44 45	,27,879,036			•									•
ہ <u>ب</u> ھر ا	25,297,095												ł

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Avera Intere	Crēdit Fācility Draws & Interest Beginning Balance Future Draws Enc	<ul> <li>Duff to make t</li> </ul>	* Refinance Loan	Credit Facility	Existing Loans First	1	Hacin Rant	Less, Detyles Total	Overage Rent @ 50%	CF to Fee Owner	CF of operator	Overa	Remainder for Overage Overage Rent %	Income Subject to Ovg	Less: Interest Income Other	Less: Total Capital Expenses	Net Operating Inc	Total Operating Expense Add:, Rent if included in Opex above	Overage Rent Total Income	Toial	Fixed Rents C Primary additional	Inflator
Average Balance	ance Ending Balance	Duff to make this assumption.		d Subtotal	s			201A1	ent @ 50%			Overage Rent @ 50%		ct to Ovg Rent	10	Expenses ent	Net Operating Income	ng Expense ed in Opex above		Total Fixed Rent	onal	
6.50%				see below		mat 1/2015	CF Dist			Check Operator											see below.	3 %
84			4,593,876			28,000	55,777,181 55,777,181	(4,593,876) 28,278,591	5,373,876 27,498,591		27,498,591	27,498,591	8	54,997,181		(4,034,191) £ (780.000)	59,811,372	(35,667,785) 3,792,596	91,686,561	5,373,876	4,621,876	rear 33 Jul-43 Jun-44
			4,593,876			28,000	55,940,207 55,940,207	(4,593,876) 28,360,104	5,373,876 27,580,104		27,580,104	27,580,104	55,160,207 50.0%	55,160,207		(5,370,041) (780,000)	61,310,248	(36,620,675) 3,792,596	94,138,327	امر	4,621,876	Year 34 Jul-44 Jun-45
			4,593,876				61,765,888	(4,293,876) 31,272,944	5,373,876	1.1	30,492,944	30,492,944	60.985,888 50.0%	888,586,09		(2,522,751)		(37,618,487)	98,114,530	5,373,876	4,621,876	year 35 Jul-45 Jun-46
			4,593,876			28,000	61,235,722	(4,593,876) 31,007,861	5,373,876		30,227,861	30,227,861	60,455,722 50.0%	60,455,722		(4,358,436)	65,594,158	(38,626,171) 3,792,596	100,427,733	اما	4,621,876	Year 36 Jul-46 Jun-47
			4,593,876			28,000	63,560,024 63,560,024	(4,593,876) 32,170,012	5,373,876 31,390,012		31,390,012	31,390.012	2	62,780,024		(4,001,958)	67,561,983	(39,671,178)	103,440,565	<b> </b> _	4,621,876 4,621,876	Year 37 Jul-47 Jun-48
			4,593,876			28,000	65,466,825 65,466,825	(4,593,876) 33,123,413	5,373,876 32,343,413	- £ 'I	32,343,413	32,34	64,686,825 50.0%	64,686,825		(4,122,017)	69,588,842	(40,747,536) 3,792,596	106,543,782	5,373,876	11	Year 38 Jul-48 Jun-49
			4,593,876			28,000	67,430,830	(4,593,876) 34,105,415	5,373,876 33,325,415		33,325,415	33,32	66,650	66.650.830		(4,245,678)	71,676,507	) (39.671,178) (40.747,536) (41,856,184) (42,998,092) (3.792,596)	109,740,095	5,373,876	4,621,876 4,621,876	Year 39 Jul-49 Jun-50
			4,593,876			28,000	69,453,755 69,453,755			11	34,336,877	34,336.877	68,673,755 7 50.09	68.673,755		(4,373,048)	73.826,803	(42,998,092) 3,792,596	113,032,298	5,373,876	4,621,876	Year 40 Jul-50 Jun-51

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	DUFF Argus Dump Total Total Basic Total Net C Net C	]	· ·	;	Check	. 1
GROUND RENT FOR LF VALUATION Variance Rent PSF Average Rent PSF	is Dump Total Income Total Operating Expense Basic Rent Total Capital Expenses Net Cash Flow	CF to Operator	Net Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent Overage Rent @ 50% Subtotal	<u>Duif Pro forma check</u> Cale Above - Dump fron Pro Forma Variance	Total Rents Variance	Ground Rents Total Capital Expenses Net Cash Flow
JATION		•				
2	]	3				
28,278,591 					1	
28,360,104 	:					
31,272,944 						
31,007,861 				,		
32,170,012 33,123,413 		- - - -				
				·		
34,105,415 61						,
35,116,877 						

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Average Balance Interest Expense Argus Dump Total Income	Duff to make this assumption Credit Facility Draws & Interest Beginning Balance Future Draws Ending Balar	Credit Facility Refinance Loan	Overage Rent @ Service Total Basic Rent. Basic Amount Existing Loans First	CF of operator CF to Fee Owner	InflatorFixed Rent Fixed Rent Primary additional Primary additional Total Operating Expense Add: Rent if included in Oper a bove Add: Use of Cash from Loans Less: Total Capital Expenses Less: Interest Income Less: Interest Income Less: Interest Income Remainder for Overage Remainder for Overage Overage Rent %
Balance . Expense	is assumption. est ance Ending Balance	Subtotal 4 Total Basic Rent	50%		rent raditional raditional Total Fixed Rent pending Expense included in Oper above net Operating Income Cash from Loans apial Expenses ixed Rent Theome Theome Subject to Ovg Rent Subject to Ovg Rent Subject to Ovg Rent Overage Rent @ 50%
6.50%		see below	CF Dist FS Check mat 1/2015	Check Operator	38 see below
		4,593,876	1,5,7,5,6,4 (4,593,876) <u>36,158,684</u> 71,537,367 71,537,367 28,000 28,000	35,378,684	Year 41 Jul-51 Jun-52 4,621,876 752,000 (-5.373,876 (44,174,256) (44,174,256) 76,041,607 (4,504,239) (4,504,239) (4,504,239) (4,504,239) (4,504,239) (780,000) (780,00
		4,593,876	36,451,744 (4,593,876) 37,231,744 73,683,488 73,683,488 28,000	36,451,744	Vear 42 Jul-52 Jun-53 Jun-53 119,915,965 (45,383,706 3,792,596 (46,539,367 (46,539,367 (46,539,367 (46,539,367 (46,539,367 (46,539,367 (46,539,367) (46,537,37) (47,537,37) (47,537,37) (47,537,37) (47,537
		4,593,876	23,556,997 (4,593,876) 38,336,997 75,893,993 75,893,993 28,000	37,556,997	Year 43 Jul-53 Jun-54 123,513,444 (46,633,500 3,792,59 80,672,541 (4,778,543 (4,778,543 (4,778,543 (4,778,543 (4,778,543 (4,778,543) (75,113,993 (75,113,993) (75,113,913) (75
		4,593,876	-3,37,3,876 -38,695,306 - <u>(4,593,876)</u> - <u>39,475,406</u> -78,170,813 -78,170,813 -78,170,813 -78,170,813 -78,170,813 -78,170,813 -78,170,813 -78,170,813 -78,170,813 -78,170,815 -78,170,815 -78,170,816 -78,170,816 -78,170,816 -78,170,816 -78,170,816 -78,170,816 -78,170,816 -78,170,816 -78,170,816 -78,170,815 -78,170,815 -78,170,815 -78,170,815 -78,170,815 -78,170,813 -78,170,813 -78,170,813 -78,170,813 -78,170,813 -78,170,813 -78,170,813 -78,170,813 -78,170,813 -78,170,813 -78,170,813 -78,170,815 -78,170,813 -78,170,170,170,170,170,170,170,170,170,170	38,695,406	Vear 44 Jul-54 Jun-55 Jun-55 127,218,848 (47,918,727 3,792,596 83,092,717 (4,921,904) (4,921,904) (4,921,904) 77,390,813 77,390,813 77,390,813
		4,593,876	28,07,3676 29,867,969 <u>40,647,969</u> <u>3</u> ,80,515,937 80,515,937 28,000	39,867,969	Year 45 Jul-55 Jul-55 Jul-56 752,000 (49,242,511) (49,242,511) (49,242,511) (49,242,511) (5,069,561) (5,069,561) (780,000) (780,000) (780,000) (79,735,937 79,735,937 79,735,937 79,735,937
		4,593,876	41,075,708 (4,593,876 (4,593,876 (82,931,415 (82,931,415 (82,931,415 (82,931,415) (	41,075,708	Vear 45         Vear 46           Jul-55         Jul-56           Jun-56         Jun-57           Jun-51         Jun-57           Jun-52         Jun-57           Jun-51         Jun-57           Jun-52         Jun-57           Jun-51         Jun-57           Jun-52         Jun-57           Jun-53         Jun-57           Jun-54         Jun-57           Jun-55         Jun-57           Jun-55         Jun-57           Jun-51         Jun-57           Jun-52         Jun-57           Jun-57         Jun-57           Jun-57         Jun-57
		4,593,876	2,319,679 42,319,679 43,099,679 85,419,358 85,419,358 85,419,358 28,000	42,319,679	Vear 46         Venr 47         Vear 48           Jul-56         Jul-57         Jul-58         Jun-58           Jun-57         Jun-58         Jun-59           4,621,876         4,621,876         4,621,876           752,000         752,000         752,000           5,373,876         5,373,876         5,373,876           34,966,475         139,015,470         143,185,934           30,066,008         (52,210,410)         (53,456,945)           3,792,596         3,792,596         3,792,596           3,792,596         3,792,596         3,792,596           3,792,596         3,792,596         3,792,596           5,215,063         90,797,655         93,521,585           50,521,648)         (5,378,297)         (5,393,646)           (780,000)         (780,000)         (780,000)           (780,000)         (780,933,88         87,201,939           82,151,415         84,639,338         87,201,939           82,151,415         84,639,338         87,201,939           82,151,415         84,639,338         87,201,939           82,151,415         84,639,338         87,201,939           41,075,708         42,319,679         43,600,969
		4,593,876	43,500,969 (4,393,876) (4,593,876) 87,981,939 87,981,939 87,981,939 28,000	43,600.969	Vear 45         Vear 46         Vear 47         Vear 48           Jul-55         Jul-56         Jul-57         Jul-57         Jul-58           Jun-56         Jun-57         Jun-58         Jun-58         Jun-59           Jun-56         Jun-57         Jun-58         Jun-59           Jun-56         Jun-57         Jun-58         Jun-59           Jun-56         Jun-57         Jun-58         Jun-59           Jun-59         Jun-58         Jun-59         Jun-58           Jun-59         Jun-58         Jun-58         Jun-59           Jun-51         Jun-58         Jun-58         Jun-59           Jun-51         Jun-58         Jun-58         Jun-59           Jun-51         Jun-58         Jun-58         Jun-59           Jun-59         Jun-59         Jun-59         Jun-59           Jun-59         Jun-58         Jun-59         Jun-59           Jun-59         Jun-59         Jun-59         Jun-59           Jun-59         Jun-59         Jun-59         Jun-59           Jun-59         Jun-59         Jun-59         Jun-59           Jun-59         Jun-59         Jun-59         Jun-59           Jun-59

	DUFT Argus Dump Total Ir Total Q Basic R Total C Net Ca:	1	- <b>-</b>		Chieck
GROUND RENT FOR LF VALUATION Variance Reut PSF Average Rent PSF	us Dump Total Income Total Operating Expense Basic Rent Total Capital Expenses Net Cash Flow	CF to Operator Variance	Net Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent Overage Rent @ 30%. Subtotal	Duff Pro forma check Cale Above Dump from Pro Forma Variance	Ground Rents Total Capital Expenses Net Cash Flow Total Rents Variance
VALUATION	1.	;	, Ove	1	4 · · · · · · · · · · · · · · · · · · ·
! • !		t P I I			4
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<u>.</u> 36,158,684 64	• • •	)		:	
37,231,744 		ı			
38,336,997 			·		
39,475,406 					
40,647,969 		•		3 • •	
41,855,708 	•	•			
$\begin{array}{cccccc} 41,855,708 & 43,099,679 & 44,380,969 \\ \hline & & \\ \hline \hline & & \\ \hline & & \\ \hline & & \\ \hline & & \\ \hline & & \\ \hline & & \\ \hline \hline & & \\ \hline \hline & & \\ \hline \hline & & \\ \hline \hline & & \\ \hline \hline & & \\ \hline \hline & & \\ \hline \hline & & \\ \hline \hline & & \\ \hline \hline & & \\ \hline \hline & & \\ \hline \hline \\ \hline \hline & & \\ \hline \hline \\ \hline \hline & & \\ \hline \hline \hline \\ \hline \hline \\ \hline \hline \\ \hline \hline \\ \hline \hline \\ \hline \hline \hline \\ \hline \hline \hline \hline \\ \hline \hline \hline \hline \\ \hline \hline \hline \hline \hline \\ \hline$		·			•
_44,380,969 					

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Credit Facility <u>Draws &amp; Interest</u> Beginning Balance Fultyre <u>Draws</u> Ending Balance Avgrage Balance Interest Expense Argus Dump Total Income Total Operating Expense	Evisit First Second Subtotal Credit Pacifity Refinance Loan Total Basic Rent Duff to make this assumption.	CF of operator CF to Fee Owner Total Fixed Rent Overage Rent @ 50% Less: Debt Service Total Basic Rent Basic Amount Existing Long A	Overage Rent Total Income Total Operating Expense Add: Rent for Operating Income Add: Use of Capital Expenses Less: Total Capital Expenses Less: Total Capital Expenses Less: Interest Income Net Opter Differ Renainder for Overage Overage Rent @ 50%	Inflator Fixed Rent Basic Rent Primary additional Primary additional
6.50%	see below	Check Operator, CF Dist FS Check mat 1/2015		396. see below
	4,593,876	44.920.698 5,373,876 44.920,698 (4.593,876) 90,621,397 90,621,397 28,000	147,481,512 (54,946,875) 96,327,232 (5,705,836) (780,000) 89,841,397 89,841,397 89,841,397 44,920,698	49 Jul-59 Jun-60 4, 621, 876 5, 373, 876
	4,593,876	46,280,019 46,280,019 46,280,019 47,060,019 93,340,039 93,340,039 93,340,039	15],905,957 (56,481,504) <u>3,792,596</u> <u>99,217,049</u> (5,877,011) (7,80,000) <u>92,560,039</u> <u>92,560,039</u> <u>92,560,039</u> <u>92,560,039</u>	50 Vear 50 Jul-60 Jun-61 4,621,876 752,000 5,373,876
	4,593,876	47,680,120 5,373,876 47,680,120 (4,593,876) 96,140,240 96,140,240 96,140,240 28,000	156,463,136 (58,062,171) (6,053,321) (6,053,321) (780,000) 95,360,240 95,360,240 95,360,240 95,360,240	51 <u>Year 51</u> Jul-61 <u>Jun-62</u> 4,621,876 <u>752,000</u> <u>5,373,876</u>
	4,593,876	49,122,224 5,373,876 49,122,224 (4,593,876) 99,024,447 99,024,447 99,024,447 28,000	161,157,030 (59,660,258) <u>3,792,596</u> (6,224,921) (6,224,921) (780,000) 98,244,447 <u>98,244,447</u> <u>98,244,447</u> <u>98,244,447</u>	52 Jul-62 Jul-63 Jun-63 4,621,876 752,000 5,373,876
	4.593,876	<u>50,607,590</u> 5,373,876 50,607,590 (4,593,876) (101,995,180 (101,995,180 (101,995,180) (101,995,180 (101,995,180) (101,995,180)	165,991,741 (61,367,188) <u>3,792,596</u> 108,417,149 (6,421,968) (6,421,968) (6,421,968) (6,421,968) (6,421,968) (6,421,968) (101,215,180) 101,215,180 101,215,180 <u>101,215,180</u> <u>50,607,590</u>	53 Year 53 Jul-63 Jun-64 4.621,876 752,000 5,373,876
	4.593,876	<u>52,137,518</u> <u>53,373,876</u> <u>52,137,518</u> <u>(4,593,876)</u> <u>52,917,518</u> <u>105,055,036</u> <u>105,055,036</u> <u>28,000</u>	170,971,493 (63,094,426) (63,094,426) (6,614,627) (6,614,627) (6,614,627) (6,614,627) (6,614,627) (6,614,627) (6,614,627) (6,614,627) (6,614,627) (6,614,627) (6,614,627) (6,792,596) (7,792,596) (7,7	54 Year 54 Jul-64 Jun-65 4.621.876 752.000 5.373.876
	4,593,876	<u>53,713,343</u> <u>5,373,876</u> <u>53,713,343</u> <u>(4,593,876)</u> <u>108,206,687</u> <u>108,206,687</u> <u>108,206,687</u> <u>108,206,687</u>	) ) (64,873,481) ) (6,813,066) ) (6,813,066) ) (7,80,000) 1107,426,687 107,426,687 53,713,343	55 Jul-65 Jun-66 Jun-66 4,621,876 752,000 5,373,876
	4,593,876	<u>53,336,444</u> 5,373,876 35,336,444 <u>(4,593,876)</u> <u>111,432,888</u> 111,452,888 111,452,888 111,452,888	181,383,657 (66,705,907) 3,792,596 118,470,346 118,470,346 118,470,346 110,672,888 110,672,888 55,336,444	56 <u>Venr 56</u> <u>Jun-67</u> <u>Jun-67</u> <u>Jun-67</u> <u>752.000</u> <u>752.000</u>

	DUFF Argus Dump Total Total Basic Total Net C	n I	• • • • •		Check	
GROUND RENT FOR LF VALUATION Variance Rent PSF Average Rent PSF	gus Dump Total Income Total Operating Expense Basic Rent Total Capital Expenses Net Cash Flow	CF to Operator Variance	Net Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent Overage Rent @ 50%. Subtotal	<u>Duff Pro forma check</u> Cale Above Dump from Pro Forma Variance	Total Rents Variance	Ground Rents Total Capital Expenses Net Cash Flow
JATION	1 1 1	·		<b>!</b>		1
<b>1</b> ,	•			· ·		,
	•				·	
45,700,698	а <sup>в</sup> І	:			•	•
47,060,019 	·					
48,460,120 		•				
49,902,224 						•
51,387,590 52,917,518 		;				
52,917,518 	· ·					
54,493,343 						
56,116,444 		1				

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									Argus Dump Total Income Total Operating Expense
	1			4			6	6.50%	Average Balance
									Future Draws Future Draws Future Draws Ending Balance
									* Duff to make this assumption.
4,593,876	4,593,876	4,593,876	4,593,876	4,593,876	4,593,876	4,593,876	4,593,876		• Refinance Loan Total Basic Rent
								see helow	Second Subtotal Credit Facility
									Existing Loans
141,185,183	137,072.994	133,080,576	129,204,443	114	121,787,579	118,240,368	114,796,474	PS Check mat 1/2015	Basic Rent Basic Amount
5,373,876 70,202,592 (4,593,876) 70,982,592 141,185,183	5,373,876 68,146,497 (4,593,876 (4,593,876 (4,592,497	5,373,876 66,150,288 <u>2 (4,593,876)</u> 66,930,288 -133,080,576	5,373,876 5,373,876 64,212,222 66,150,288 (4,593,876) (4,593,876) 64,992,222 66,930,288 129,204,443 - 133,080,576	<u>5,373,876</u> 62,330,603 <u>- (4,593,876</u> ) <u>63,110,603</u> 125,441,207	5,373,876 60,503,790 7 (4,593,876) 61,283,790 121,787,579	5,373,876 58,730,184 (4,593,876) 59,510,184 118,240,368	5,373,876 57,008,237 (4,593,876) 57,788,237 114,796,474	CFDist	3Pio Fee Owner Total Fixed Rent Overage Rent @ 50% Less: Debt Service Total
<u>70,202,592</u>	68,146,497	<u>66,150,288</u>	64,212,222	62,330,603	<u>60, 503,790</u>	<u>58,730,184</u>	57,008,237	Check Operator	CF of operator
70,202.592	68,146,497	<u>66,150,288</u>	64,212,222	62,330,603	60,503,790	58,730,184	57.008,237		Overage Reat @ 50%
140,405,183 50,0%	136,292,994	132,300.576	128,424,443 7 50.0%	124,661,207	121,007.579	117,460,368	114,016,474 50.0%		Remainder for Overage Overage Rent %
140,405,183	136,292,994	132,300,576	128,424,443	124,661,207	121,007,579	117,460,368	114,016,474		
(8,889,506) (780,000) ]	(8,630,588) (780,000)	(8,379,212)	(8,135,157) (780,000)	(7,898,211) (780,000)	(7,668,166) 	(7,444,821) (780,000)	(7,227,982) (780,000)		Less: Total Capital Expenses Less: Total Fixed Rent Less: Interest Income
150.074.689	145,703,582	141,459,788	137,339,600		129,455,745	125,685,190	122,024,456		Add: Use of Cash from Loans
(76,726,367) (78,914,380) (81,168,033) (83,489,296) (76,726,367) (78,914,380) (81,168,033) (83,489,296) (74,707,606) (7	1223,079,019 (81,168,033)	216,581, <u>572</u> (78,914,380)	210,273,371	1711	198,202,819 204,148,904 (72,539,670) (74,602,082) (74,602,082) (74,602,082)	192,429,922 (70,537,328	186,825,167 (68,593,306)		Overage Rent Total Income Total Operating Expense
4,621,876 <b>1</b> 752,000 - <u>5,373,876</u>	4,621,876 752.000 5.373,876	4,621,876 4,621,876 752,000 752,000 5,373,876 5,373,876	4,621,876 752,000 5,373,876	4,621,876 752,000 5,373,876	4,621,876 752,000 5,373,876	4,621,876 752,000 5,373,876	4,621,876 752,000 5,373,876	see below	Fixed Rents Basic Rent Primary additional Primary additional Total Fixed Rent
64 Year 64 Jul-74 Jun-75	63 Year 63 Jul-73 Jun-74	62 Year 62 Jul-72 Jun-73	61 <u>Year 61</u> Jul-71 Jun-72	60 Year 60 Jul-70 Jun-71	59 Year 59 Jul-69 Jun-70	58 <u>Vear 58</u> Jul-68 Jun-69	57 <u>Vear 57</u> Jul-67 <u>Jun-68</u>	38	Inflator,

	DUFF Arg	ء د 1			t i t	• :	Check	- 
GROUND RENT FOR LF VALUATION Variance Rent PSF Average Rent PSF	DUFF Argus Dump Total Income Total Operating Expense Basic Rent Total Capital Expenses Net Cash Flow	CF to Operator,	Total Fixed Rent Overage Rent @ 50% Subtotal	Net Cash Flow Use of Cash from Loans	_ Dump from Pro Forma Variance	Duff Pro forma check	Total Rents Variance	Ground Rents Total Capital Expenses Net Cash Flow
LUATION					ì			
	5	•			•			• • •
		<u>'</u>			!			
57,788,237 103	:	•	I		·	;		
59,510,184 	•						•	
61,283,790 — J09					•			
63,110,603 — 113					ı			
64,992,222 	•							
66,930,288  119	, , , ,		·					· 1
68,926,497  123								
70,982,592  127					ı			

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Average Balance	Duff to make this assumption. Credit Facility Draws & Interest Beginning Balance Future Draws Ending Balance	First Second Subtoral Credit Pacility Refinance Loan Total Basic Rent	CF of operator CF to Fee Owner CF to Fee Owner Total Fixed Rent @ 50% CF Debt Service Total Total Basic Rent Basic Amount Extension Fixed Basic Amount Fixed	Overage Rent Total Income Total Operating Expense Add: Rent if included in Oper above Add: Use of Cash from Loans Less: Total Capital Expenses Less: Total Fixed Rent Less: Interest Income Other Income Subject to Over Rent Exclusion Overage Rent % Overage Rent @ 50%	Inflator Fixed Rents Basic Rent Primary additional Total Fixed Rent
6 509.		4,593,876	or 5,373,876 72,320,369 (4,593,876) 145,420,739 145,420,739 28,000	236,664,531 (85,880,197) 3,792,596 (9,116,191) (780,000) 144,640,739 144,640,739 144,640,739 144,640,739	65 Jul-75 Jun-76 Jun-76 4,621,876 752,000 5,373,876
		4,593,876	74,501,681 	243,764,467 (88,342,825) (3,792,596 (199,214,238 (9,430,877) (9,430,877) (9,430,877) (9,430,877) (149,003,361 (149,003,361 (149,003,361 (149,003,361) (140,0	66 <u>Vear 66</u> <u>Jul-76</u> <u>Jun-77</u> 4,621,876 <u>752,000</u> <u>5,373,876</u>
		4,593.876	76,748,431 5,373,876 76,748,431 (4,593,876) 154,276,862 154,276,862 154,276,862 28,000	(90,879,332) (90,879,332) (90,879,332) (97,13,803) (97,113,803) (97,113,803) (163,990,665 (153,496,862) (154,496,862) (154,496,8	67 Jul-77 Jun-78 4,621,876 752,000 5,373,876
		4,593,876	<u>79.062.584</u> <u>5.373,876</u> <u>79.062.584</u> <u>(4.593,876)</u> <u>158,905,168</u> <u>158,905,168</u> <u>28,000</u>		68 <u>Year 68</u> <u>Jul-78</u> <u>Jun-79</u> 4,621,876 <u>752,000</u> <u>752,373,876</u>
		4,593,876	81,446,161         83,901,246           5,373,876         5,373,876           81,446,161         83,901,246           81,446,161         83,901,246           (4,593,876)         (4,593,876)           163,672,323         168,582,493           163,672,323         168,582,493           163,672,323         168,582,493           28,000         28,000	266,368,015 (96,182,914) (173,977,697 (10,305,374) (10,305,375) (10,30	69 <u>Vear 69</u> <u>Jul-80</u> <u>Jun-80</u> <u>Jun-80</u> <u>5,373,876</u>
		4,593,876		274,359,056 (98,954,624) 179,197,028 (10,614,535) (10,780,000) (10,780	70 <u>Venr 70</u> Jul-80 <u>Jun-81</u> 4.621,876 <u>752.000</u> <u>752.000</u>
		4,593,876	86,429,984 5,373,876 86,429,984 (4,593,876) 87,209,984 173,639,967 173,639,967 173,639,967 28,000	182,589,827 (101,809,485) (101,809,485) (10,932,971) (10,932,972,971) (10,932,972,971) (10,932,971) (10,932,972,972) (10,932,972,972) (10,932,972,972) (10,932,97	71 Jul-81 Jun-82 4,621,876 752,000 5,373,876
		4,593,876	<u>89,034,883</u> 5,373,876 <u>89,034,583</u> (4,593,876) <u>3</u> (4,593,876) <u>5</u> (178,849,166 (178,849,166 (178,849,166 (178,849,166) (178,84	122,589,827         291,067,522           (101,809,485)         (104,749,992)           (103,792,596         3,792,596           114,572,938         190,1110,127           (10,932,971)         (11,260,960)           [172,859,967]         178,069,166           1172,859,967         178,069,166           1172,859,967         178,069,166           1172,859,967         178,069,166           1172,859,967         178,069,166           1172,859,967         178,069,166           1172,859,967         178,069,166           1172,859,967         178,059,166	72 Year 72 Jun-83 4,621,876 752,000 5,373,876

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	Average Rent PSF	GROUND RENT FOR LEVALUATION	Total Capital Expenses Net Cash Flow	2 <u>2</u> 2	IS Dump	CF to Operator	Overage Rent @ 50% Subtotal	Rent if included in Opex above Total Fixed Rent	Net Cash Flow Use of Cash from Loans	Dump from Pro Forma Variance	<u>Duff Pro forma check</u> Calc Above	Total Rents Variance	Total Capital Expenses Net Cash Flow	Ground Rents
	•	ALUATION	9 - - -	1 1 1		:	•	ve		•				-
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1	<b>-</b> 130 j			1 -		•				;	L		,	# 4 j
	134	75,281,681 77,53	•			·								
	861	77,528,431_ 79,842,584		•										
	1	84				·				·				:
	:													
	1	87,209,984 89			I									
		89,814,583	·											!

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Duff to make this assumption. Credit Façility Draws & Interest Beginning Balance Future Draws Ending Balance Average Balance Interest Expense	Second First Subtotal <u>Ecredit Facility</u> Refinance Loan Total Basic Rent	CF of operator CF to Fee Owner Total Fixed Rent Overage Rent @ 50% Overage Rent @ 50% Less: Debt Service Total Basic Rent Basic Amount	Overage Rent Total Income Total Operating Expense Total Operating Expense Add: Rent if included in Operating Income Less: Total Capital Expenses Less: Interest Income Less: Interest Income Income Subject to Ovg Rent Exclusion Remainder for Overage Overage Rent & Overage Rent @ 50%	Inflator Fixed Rents Basic Rent Primary additional Primary Total Fixed Rent
6.50%	see helow	Check Operator Check Operator PS Check mar 1/2015		39 <u>6</u> see below
8	4,593,876	<u>91,717,321</u> 5,373,876 91,717,321 <u>92,497,321</u> 184,214,641 184,214,641 184,214,641 184,214,641 28,000	299,799,548 (107.778,713) 3,792,813,430 (11,598,789) (11,598,789) (11,598,789) (11,598,789) (11,598,789) (11,598,789) (11,598,789) (11,598,789) (11,598,799,548) (11,598,799,548) (11,598,799,548) (11,598,799,548) (11,598,799,548) (11,598,799,548) (11,598,799,548) (11,598,799,548) (11,598,799,548) (11,598,799,548) (11,598,799,548) (11,598,799,548) (11,598,799,548) (11,598,799,548) (11,598,799,548) (11,598,799,548) (11,598,798,790) (11,598,798,548) (11,598,798,548) (11,598,798,548) (11,598,798,548) (11,598,798,548) (11,598,798,548) (11,598,798,548) (11,598,798,548) (11,598,798,548) (11,598,798,548) (11,598,798,548) (11,598,798,548) (11,598,798,798) (11,798,798,798) (11,797,798,798,798) (11,797,798,798,798) (11,797,798,798,798) (11,797,798,798,798,798) (11,797,798,798,798,798,798,798) (11,797,798,798,798,798,798,798,798,798) (11,797,798,798,798,798,798,798,798) (11,797,798,798,798,798,798,798,798,798,798	73 Vear 73 Jul-83 Jun-84 4,621,876 752,000 5,373,876
	4,593,876	<u>94,480,540</u> <u>94,480,540</u> <u>94,480,540</u> <u>95,260,540</u> <u>189,741,081</u> <u>189,741,081</u> <u>28,000</u>	308,793,534 (110,898,297) 3,792,396 201,687,833 (11,946,753) (11,946,753) (11,946,753) (188,961,081) 188,961,081 188,961,081 188,951,081	74 <u>Year 74</u> <u>Jul-84</u> <u>Jun-85</u> <u>4,621,876</u> <u>752,000</u> <u>5,373,876</u>
	4,593,876	97,326,657 5,373,876 97,326,657 98,106,657 195,433,313 195,433,313 195,433,313 195,433,313	318,057,340 ) (114,111,468) ( 207,738,468 ) (12,305,155) ) 2,305,155) (12,35	75 Jul-85 Jun-86 4,621,876 5,373,876
	4,593,876	<u>100,258,156</u> 5,373,876 100,258,156 <u>101,038,156</u> 201,296,312 201,296,312 201,296,312	327,599,060 117,421,034) 3,792,596 213,970,622 (12,674,310) (12,674,310) (12,674,310) (12,674,310) (12,674,310) (12,674,310) (12,674,310) (10,258,156)	76 <u>Venr 76</u> <u>Jul-86</u> <u>Jun-87</u> <u>4,621,876</u> <u>752,000</u> <u>5,373,876</u>
	4,593,876	103,277,601 103,277,601 103,277,601 104,057,601 207,335,202 207,335,202 28,000	337,427,032 (120,829,887) 220,389,741 (13,054,539) (13,054,539) (13,054,539) 206,555,202 206,555,202 206,555,202 103,277,601	77 Venr 77 Jul-87 Jun-88 
	4,593,876	<u>106,387,629</u> 5,373,876 <u>106,387,629</u> <u>107,167,629</u> 213,555,258 213,555,258 213,555,258	337,427,032         347,549,843         357,976,338           (120,829,887)         (124,341,006)         (127,957,458)           3,792,596         3,792,596         3,792,596           (13,054,539)         (13,446,175)         (13,849,561)           (13,054,539)         (13,446,175)         (13,849,561)           (13,054,539)         (13,446,175)         (13,849,561)           (13,054,529)         (13,775,258         219,181,916           206,555,202         212,775,258         219,181,916           206,555,202         212,775,258         219,181,916           206,555,202         212,775,258         219,181,916           206,555,202         212,775,258         219,181,916           206,555,202         212,775,258         219,181,916           206,555,202         212,775,258         219,181,916           206,555,202         212,775,258         219,181,916           206,555,202         212,775,258         219,181,916           208,555,202         212,775,258         219,181,916           209,555,203         100,387,629         109,590,958	78 Jul-88 Jun-89 4,621,876 752,000 5,373,876
	4,593,876	109,590,958 5,373,876 109,590,958 (4,593,876) 219,961,916 219,961,916 219,961,916 219,961,916	337,427,022         347,549,843         357,976,338         368,715,629           (120,829,887)         (124,341,006)         (127,957,458)         (131,682,404)           3,792,596         3,792,596         3,792,596         3,792,596           (220,389,741         227,001,433         233,811,476         240,825,821           (13,054,539)         (13,446,175)         (13,849,561)         (14,265,047)           (13,054,539)         (13,446,175)         (13,849,561)         (14,265,047)           (13,054,539)         (13,446,175)         (13,849,561)         (14,265,047)           (13,054,539)         (13,775,238         219,181,916         225,780,773           206,555,202         212,775,238         219,181,916         225,780,773           206,555,202         212,775,238         219,181,916         225,780,773           103,277,601         106,387,629         109,590,958         112,890,387	79 Jul-89 Jun-90 4,621,876 5,373,876
	4,593,876	112,890,387 5,373,876 112,890,387 (4,593,876) 226,560,773 226,560,773 226,560,773 226,560,773 226,560,773 226,560,773 226,560,773 226,000	368,715,629 (131,682,404) (131,682,404) (14,265,047)(14,265,047) (14,265,047)(14,265,047) (14,265,047)(14,	80 Jul-90 Jun-91 4,621,876 5, <u>373,876</u>

	•	DUFF Arg	: )		•		<b>1</b>	Check	
GROUND RENT FOR LF VALUATION Variance Rent PSF Average Rent PSF	Potat Operating expense Basic Rent Total Capital Expenses Net Cash Flow	DUFT Argus Dump Total Income	CF to Operator Variance	Total Fixed Kent Overage Rent @ 50% Subtotal	Net Cash Flow Use of Cash from Loans Rent if included in Opex above	Dump from Pro Forma Variance	Duff Pro forma check	Total Rents Variance	Ground Rents Total Capital Expenses Net Cash Flow
	•		:		bove	•	·	1	• • •
	•					•			:
92,497,321		:	د		1	•			' . !
92,497,321 🔔 95,260,540		·							
98,106,657					:				
101,038,156	: :							·	
104,057,601									
104,057,601 107,167,629	i								
110,370,958									
113,670,387						;			

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Average Balance Interest Expense Argus Dump Total Income	• Duff to make this assumption. Credit Facility Draws & Interest Beginning Balance Future Draws Ending Balance	Second Subtoral Credit Facility Refinance Loan Total Basic Rent	Cr to ree Owner Overage Rent @ 50% Less: Debt Service Total Basic Rent Basic Amount Basic Amount	CF of operator	Inflator       Total         Fixed Rent       Primary additional         Primary additional       Total Fixed Rent         Overage Rent       Total Operating Expense         Add:       Rent if included in Opex above         Add:       Use of Cash from Leans         Less:       Total Fixed Rent         Less:       Total Fixed Rent         Less:       Total Fixed Rent         Less:       Interest Income         Less:       Other         Exclusion       Remainder for Overage         Overage Rent %       Overage Rent @ \$0%	
e 6.50%	ption. Balance	see below	CP Dist PS Check mat 1/2015	Check Operator	nt se sr above sr above sr above sr above sr above so a	
		4,593,876	5,373,876 116,228,798 (4,593,876) 117,068,798 233,357,596 233,357,596 233,357,596	116,288,798	4,621,876 752,000 5,373,876 (135,519,097 (135,519,098) (14,662,999) (1	Vear 81 Jul-91 Jun-92
		4.593.876	5,373,876 119,789,162 (4,593,876) 120,569,162 240,358,324 240,358,324 220,358,324 28,000	119,789,162	4,621,876 752,000 5,373,876 (139,470,893) (139,470,893) (15,133,789) (	Vear 82 Jul-92 Jun-93
		4,593,876	5,373,876 123,394,337 (4,593,876) 124,174,537 247,569,074 247,569,074 247,569,074 247,569,074 247,569,074 28,000	123,394,537	4,521,876 5,373,876 402,905,523 (143,541,242 3,792,596 (15,587,803 (15,587,803 (15,587,803 (15,587,803 (15,587,803 (15,587,803 (15,587,803 (15,587,803 (15,587,803 (15,587,803) (15,587,803 (15,587,803) (15,587,803) (15,587,803) (15,587,803) (15,587,803) (15,587,803) (15,587,803) (15,587,803) (15,587,803) (15,587,803) (15,587,803) (15,587,803) (15,587,803) (15,587,803) (15,587,803) (15,587,803) (15,587,803) (15,587,803) (14,554,1242) (15,587,803) (15,587,803) (15,587,803) (15,587,803) (15,587,803) (15,587,803) (15,587,803) (14,554,1242) (15,587,803) (15,587,80	Year 83 Jul-93 Jun-94
		4,593,876	5,373,876 127,108,073 (4,593,876) 127,888,073 254,996,146 254,996,146 254,996,146 254,996,146	127,108.073	4,621,876 752,000 5,373,876 (147,733,702) 2,711,051,583 (16,055,437) (16,055,437) 2,7180,000) 2,7180,0000 2,7180,0000 2,7180,0000000000000000000000000000000000	Year 84 Jul-94 Jun-95
		4,593,876	5,373,876 130,933,015 (4,593,876) 131,713,015 262,646,030 262,646,030 28,000	130,933,015	8 . MA BA FA AN AN BAN DA AN AN AN	Year 85 Jul-95 Jun-96
		4,593,876	5,373,876 5,373,876 130,933,015 134,872,706 (4,593,876) (4,593,876) 131,713,015 135,652,706 262,646,030 270,525,411 262,646,030 270,525,411 262,646,030 270,525,411 262,646,030 270,525,411 28,000 28,000	134,872,706	4,621,876 5,373,876 (156,499,715 (156,499,715 (156,499,715 (17,033,213 (17,033,213 (17,033,213 (17,033,213 (17,033,213 (17,033,213 (17,033,213 (17,033,213 (17,033,213) (17,033,213 (17,033,213) (13,43,72,700) (134,872,700) (	Year 86 Jul-96 Jun-97
		4,593,876	5,373,876 138,930,587 (4,593,876) 139,710,587 278,641,174 278,641,174 278,641,174 28,000	138,930,587	4,621,876 7,52,000 (161,080,929) (161,080,929) (17,544,209) (17,544,209) (17,544,209) (17,861,174 277,861,174 277,861,174 277,861,174 217,874,174 217,874,174 217,974,174 217,974,174,174 217,974,174,174,174,174,	Year 87 Jul-97 Jun-98
		4,593,876	5,373,876 143,110,204 143,890,204 287,000,409 287,000,409 287,000,409 287,000,409	143,110,204		Vear 88 Jul-98 Jun-99

	DUFF Argu	: 	r F		Check
GROUND RENT FOR LF VALUATION Variance Rent PSF Average Rent PSF	is Dump Total Income Total Operating Expense Basic Rent Total Capital Expenses Net Cash Flow	CF to Operator	Net Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent Overage Rent @ 50% Subtotal	Duff Pro forma check Cale Above Dump from Pro Forma Vanance	Ground Rents Total Capital Expenses Net Cash Flow Total Rents Variance
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,117,068,798	:		, , ,		
120,569,162			•		
124,174,537 -	,				
127,888,073		-			•
131,713,015					
135,652,706	1 · :			• :	,
139,710,587	:				;
143,890,204					ı
	117,068,798 120,569,162 124,174,537 127,888,073 131,713,015 135,652,706 139,710,587	, 117,068,798 120,569,162 124,174,537 127,888,073 131,713,015 135,652,706 139,710,587	CF to Operator         Variance         FF Argus Dump         Total Income         Total Operating Expense         Basic Rem         Data Capital Expenses         Net Cash Flow         GROUND RENT FOR LF VALUATION         Variance         Rem IPSF         Average Rem IPSF	Net Cash Flow         Use of Cash from Lans         Ren if included in Opex above         Total Fixed Rent         Overage Rent @ 50%         Subtaal         FF Argus Dump         Total Income         Total Capital Expense         Basic Rent         Total Capital Expense         Basic Rent         Total Capital Expense         Struct Population         Total Capital Expense         Basic Rent         Total Capital Expense         Struct Population         Total Capital Expense         Struct Population         Total Capital Expense         Struct Population         Total Capital Expense         Rent PSF         Rent PSF         Rent PSF         Rent PSF         Average Rent PSF	Duff Pro forma chéck         Cule Above         Dump form Pro Forma         Variance         Nei Clash Flow         Variance         Variance         Cile Above         Nei Clash Flow         Variance         Variance         Cile Above         Nei Clash Flow         Variance         Variance         Cile Above         Subual         Orenge Rent @ 50%         Subual         CF to Operator         Variance         Total Fixed Rent @ 50%         Subual         CF to Operator         Variance         Total Come         Total Coperator         Variance         Total Operating Expense         Basic Rent         Point Expenses         Net Cash Flow         Variance         GROUND RENT FOR LIF VALUATION         Variance         Net Des F.         Net PSF         Average Rent PSF         Average Rent PSF

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						Argus Jump Total Income Total Operating Expense
			-		6.50%	Aÿęrag
						Duff to make this assumption. Credit Facility Draws & Interest Beginning Balance Future Draws Ending Balance
4,593,876	4,593,876	4,593,876	4,593,876	4,593,876	see below	Subtoral Crēdit Facility Refinance Loan Total Basic Rent
28,000	28,000	28,000	28,000	28,000	mat 1/2015	Basic Amount Existing Loans First
165,966,067 (4,593,876 166,746,067	156,416,548         161,120,744         165,966,067           (4,593,876)         (4,593,876)         (4,593,876)           157,196,548         161,900,744         166,746,067           313,613,096         313,613,096         161,900,744	156,416,548 (4,593,876) 157,196,548 313,613,096 313,613,096	പിലെപ്പ	147,415,211 (4,593,876) 148,195,211 295,610,421 295,610,421	CF Dist PS Check	Overage Rent @ 50% Less: Debt Service Total Basic Rent
165,966,067	<u>161, 120,744</u>	156,416,548	<u>151,849,367</u>	147,415,211 	Check Operator	CF of operator CF to Fee Owner Total Fixed Rent
331.9	322.241,489 322.241,489 	312.833.096 312.833.096 312.833.096 156.416.548	303,698,734 303,698,734 50.0%	294,830,421 294,830,421 294,830,421 147,415,211		Income Subject to Ovg <u>Rent</u> Exclusion * Remainder for Overage Overage Rent % 50%
541,471,331 1 (191,603,0961) 3,772,5061) 353,660,836 (20,948,703) (20,948,703)	525,700,322 (186,132,882) 3,792,596 343,360,035 (20,338,547) (20,338,547)	(180,822,000 333,359,258 (19,746,162 (19,746,162	(175,622,973 (175,652,804) 3,792,596 323,649,765 (19,171,031) (19,171,031) (19,171,031)	481,090,365 (170,652,788) 3,792,596 (18,612,651) (18,612,651) (780,000)		Iotal Income         Total Operating Expense         Add:       Rent if included in Opex above         Add:       Use of Cash from Loans         Add:       Total Capital Expenses         Less:       Total Fixed Rent         Less:       Interest Income         Use:       Other
4,621,876 752,000 5,373,876	4,621,876 752,000 5,373,876	4,621,876 752,000 5,373,876	4,621,876 752,000 5,373,876	4,621,876 752,000 5,373,876	see below	Primary additional Primary additional Total Fixed Rent
92 Vear 92.25 Jul-03 Sep-03	92 Year 92 Jul-02 Jun-03	91 Year 91 Jul-01 Jun-02	90 Year 90 Jul-00 Jun-01	89 Jul-99 Jun-00	3%	
4						

GROUND RENT FOR LF VALUATION Variance Rent PSF Average Rent PSF	DUFF, Argus Dump Total Income Total Operating Expense Basis Rent Total Capital Expenses Net Cash Flow	CF to Operator Variance	Overage Rent @ 50%	Total Fixed Rent	Net Cash Flow Use of Cash from Loans	Dump from Pro Forma Variance	Duff Pro forma check	Check Total Rents Variance	Ground Rents Total Capital Expenses Net Cash Flow
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148,195,211 	•			•	1			•	
152,629,367		1				ı			
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96,548		•				·			
152,629,367 157,196,548, 161,900,744	1					,			
41,686,517	1 :	,				  -  -  -	ı	١	

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Leasing & Capital Costs Tenant Improvements Leasing Commissions PB PIO Capital Improvements Base Building Costs Total Leasing & Capital C	Total Operating Expenses	Operating Expenses Professional Fees Cleaning Insurance Payroll/Labor Costs Basic Rent Utilities Repairs and Maintenance Security Real Estate Taxes Management Fee Licenses and Permits	Total Reimbursement Rev Electric & Fuel Recover Miscellaneous Total Potential Gross Rev General Vacancy Collection Loss	For the Years Ending Potential Gross, Revenue Base Rental Revenue Absorption & Turnover V Base Rent Abatements Scheduled Base Rental R CPI & Other Adjustment Expense Reimbursement R Real Estate Tax Escal
1,681,666 1,624,954 1,983,783 8,525,616 250,001 	<u> </u>	780,000 2,131,340 225,000 3,792,596 2,103,296 277,856 277,856 129,780	$\begin{array}{r} 0 \\ 1,033,937 \\ 2,946,026 \\ \underline{222,551} \\ 224,947,767 \\ 0 \\ (249,479) \\ \underline{24,698,288} \end{array}$	1 Vear 1 Jun-2012 \$ 24,772,655 (3,860,884) (998,006) 19,913,765 831,488 831,488
1,594,775 894,448 0 5,466,278 484,100 8,439,601	<u>16,481,352</u> <u>13,450,798</u>	681,000 2,153,000 2,153,000 3,792,596 2,166,394 999,100 2,88,853 4,678,549 133,6737 133,673	7,245 1,043,337 3,392,482 235,154 30,234,494 30,234,494 0 (302,344) 29,932,150	2 Year 2 Jun-2013 (1,245,637) (1,245,637) (1,004,351) 24,735,791 827,730
857,937 683,765 0 1,*496,000 360,707 3,398,409	<u>16,610,061</u> <u>15,269,884</u>	663,000 1,919,999 238,703 1,050,291 3,792,596 2,231,387 1,029,072 1,029,072 1,029,072 1,029,072 1,358,649 137,685	.1,102,140 3,635,662 2,44,546 32,656,189 (449,683) (326,561) 31,879,945	3 Year 3 Jun-2014 \$27,987,644 (546,395) (585,021) 26,856,228 817,613 817,613
971,205 695,216 0 408,164 <u>524,507</u> 2,599,092	17,069,879 16,425,304	682,890 1,977,600 2,25,863 1,081,800 3,792,596 2,298,328 1,059,946 5,105,776 3376,820 141,815	1,161,751 3,791,066 252,649 34,151,029 (314,335) (341,511) 33,495,183	4 Year 4 Jun-2015 (732,160) (713,359) 28,282,923 662,640
709,282 741,372 <u>0</u> 809,333 <u>506,480</u> 2.766,467	<u>17,530,357</u> . <u>18,382,524</u>	703,377 2,036,928 2,53,239 1,114,253 3,792,596 2,367,278 1,091,743	<u>196,157</u> 1,214,911 3,936,732 <u>260,756</u> 36,854,703 (573,275) (573,275) (368,547) <u>35,912,881</u>	s Year 5 Jun-2016 \$31,862,684 (548,831) (548,831) (515,198) (515,198) 643,649 643,649
$\begin{array}{c} 709,282 \\ 709,282 \\ 741,372 \\ 0 \\ 809,333 \\ 506,480 \\ 2,766,467 \\ 3,046,813 \end{array}$	<u>- 17,974,752</u> 19,454,367	724,477 2,098,035 2,60,837 1,147,682 3,792,596 1,124,496 1,124,496 1,124,496 1,124,496 1,124,496 1,124,496 1,124,497 421,077 150,452	$\begin{array}{r} \underline{329,757} \\ 1,326,150 \\ 4,045,513 \\ \underline{268,426} \\ 38,226,509 \\ (415,125) \\ (382,265) \\ \underline{37,429,119} \end{array}$	6 7 Year 6 Year 7 Jun-2017 Jun-2018 \$33,489,913 \$35,048,439 (754,299) (929,254) (677,130) (704,510 (677,130) (704,510 527,936 33,414,675 527,936 473,701
952,808 940,094 0 443,024 847,777 3,183,703	<u>18,433,718</u> 20,582,368	746,212 2,160,977 2,68,661 1,182,112 3,792,596 2,511,445 1,158,230 5,684,730 5,684,730 154,964	396,581 1,383,197 -4,154,969 -276,282 	7 Year 7 Jun-2018 \$35,048,439 (929,254) (704,510) 33,414,675 473,701 986,616
1,458,828 1,177,816 0 807,786 750,224 4,194,654	18,900,762 1 21,154,846	768,600 2,225,808 2,76,722 1,217,576 3,792,596 2,586,790 1,192,978 344,905 5,884,548 450,627 159,612	489,316 1,281,421 2,4,273,969 284,476 40,506,894 (46,217) (405,069) 40,055,608	8 Year 8 Jun-2019 (1,205,144) (1,149,385) (1,149,385) (1,149,582 190,582

	Discount Rate	PV to Operator	Cash Flow to Operator	Cash Flow Before Debt Ser & Taxes
	8.75%	\$ 150,000,000	(2,503,380)	(\$ 5,515,976) \$ 5,011,197 \$11,871,475 \$13,826,212
			4,011,897	\$ 5,011,197
			7,442,036	\$11,871,475
:		•	8,419,404	\$13,826,212
			9,314,327	\$15,616,057
			9,710,075	\$16,407,554
r 1		• • • • • • • • • • • • • • • • • • • •	9,314,327 9,710,075 10,205,631	\$15,616,057 \$16,407,554 \$17,398,665 \$16,960,192
			9,986,394	\$16,960,192

Leasing & Capital Costs Tenant Improvements Leasing Commissions PB PIO Capital Improvements Base Building Costs Total Leasing & Capital C	Total Operating Expenses	Kepairs and Maintenance Security Real Estate Taxes Management Fee Licenses and Permits	Operating Expenses Professional Fees Cleaning Insurance Payroll/Labor Costs Basic Rent Utilities Renoirs and Mointenance	Total Potential Gross Rev General Vacancy Collection Loss Effective Gross Revenue	Total Reimbursement Rev Electric & Fuel Recover Miscellaneous	CPI & Other Adjustment Expense Reimbursement R Real Estate Tax Escal Operating Expense Esc	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover V Base Rent Abatements
1,332,051 1,008,517 0 2,546,280 772,728 5,659,576	<u>19,389,071</u> 22,291,760	1,226,700 355,253 6,091,391 468,909 164,401	791,656 2,292,579 285,024 1,254,103 3,792,596 2,664,393	42,840,532 (731,297) (428,404) 41,680,831	1,379,461 4,429,681 293,465	30,737,173 750 773,833 605,628	9 Year 9 Jun-2020 \$38,298,046 (571,050) (989,821)
601,065 2,435,180 0 1,856,518 848,103 5,740,866	<u>19,904,104</u> 24,428,731	1,203,030 365,912 6,305,501 498,744 169,333	815,408 2,361,358 293,573 1,291,725 3,792,596 2,744,324	44,903,722 (121,849) (449,038) 44,332,835	1,451,369 4,546,865 302,010	38,003,478 0 745,557 705,812	10 Year 10 Jun-2021 (1,263,158) (933,243)
846,123 2,149,010 0 0 2,995,133	20,414,698 26,252,517	1,303,398 376,886 6,510,624 525,006 174,413	839,867 2,432,198 302,382 1,330,476 3,792,596 2,826,652 1,303,508	47,255,598 (115,827) (472,556) 46,667,215	1,536,818 4,690,977 311,198	40, / 16,600 0 720,715 816,103	11 Year 11 Jun-2022 (1,342,104) (1,342,104)
1,426,785 1,321,526 0 2,748,311	20,917,919 27,553,210	1,342,707 _388,196 6,705,943 _545,301 _179,646	865,066 2,505,166 311,453 1,370,391 3,792,596 2,911,454	49,286,794 (322,798) (492,867) 48,471,129	1,403,273 4,835,043 320,589	42,727,889 0 621,175 782,098	12 Year 12 Jun-2023 \$45,039,252 (1,1191,554) (1,119,809)
849,389 892,883 0 1,742,272	<u>21,437,682</u> 29,021,827	1,382,989 6,907,120 567,669 185,037	891,016 2,580,319 320,796 1,411,503 3,792,596 2,998,798	51,638,318 (662,424) (516,385) 50,459,509	1,469,332 4,991,812 330,400	44,846,774 0 649,467 819,865	13 Year 13 Jun-2024 \$46,507,092 (914,148) (746,170)
1,652,209 1,240,916 0 2,893,125	21,964,004 29,739,828	1,424,477 411,836 7,114,335 581,668 190,586		<u>52,843,749</u> (611,481) (528,436) <u>51,703,832</u>	1,438,376 5,141,063 340,304	43,924,006 0 639,454 798,922	14 Year 14 Jun-2025 \$48, 118, 950 (1, 190, 993) (1, 190, 993)
826,038 932,295 0 1,758,333	<u>22,514,722</u> 31,235,702	1,407,214 424,190 7,327,765 604,693 196,304	945,278 2,737,462 340,332 1,497,464 3,792,596 3,181,424 1,467,514	55,103,965 (802,500) (551,041) 53,750,424	1,569,117 5,288,740 350,406	47,895,702 0 700,888 868,229	15 Year 15 Jun-2026 \$49,487,618 (876,927) (714,989)
1,104,080 946,538 0 2,050,618	<u>23,074,783</u> 32,145,974	1,511,228 436,918 7,547,597 621,233 202,192	973,638 2,819,584 350,544 1,542,387 3,792,596 3,276,866	56,715,182 (927,273) (567,152) 55,220,757	1,720,650 5,456,004 361,058	49,177,470 0 772,566 948,084	16 Year 16 Jun-2027 \$50,796,872 (798,127) (821,275)

<ul> <li>Cash Flow to Operator</li> <li>PV to Operator</li> <li>Discount Rate</li> <li>Cash Flow.(Fee Simple)</li> <li>PV</li> </ul>
310,032,184 9,822,390 20,424,780
313,037,803 10,850,231 22,480,461
13,134,990 27,049,980
327,279,555 15,146,076 31,072,151
\$26,846,703 14,929,650 30, <u>639</u> ,299
\$29,477,369 16,244,983 33,269,965
524,804,899 527,279,555 526,846,703 529,477,369 530,095,356 13,908,748 15,146,076 14,929,650 16,244;983 16,553,976 28,597,495 31,072,151 30,639,299 33,269,965 33,887,952

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L <u>Capital Improvements</u> Base Building Costs Total Leasing & Capital C	Leasing & Capital Costs Tenant Improvements Leasing Commissions PB PIO	Net Operating Income	Total Operating Expenses	Licenses and Permits	Real Estate Taxes Management Fee	Security	Utilities	Basic Rent	Insurance Payroll/Labor Costs	Cleaning	Operating Expenses Professional Fees	Effective Gross Revenue	General Vacancy Collection Loss	Total Potential Gross Rev	Miscellaneous	Total Reimbursement Rev	Expense Reimbursement R Real Estate Tax Escal Operating Expense Esc	CPI & Other Adjustment	Base Rental Revenue Absorption & Turnover V Base Rent Abatements	For the Years Ending Potential Gross Revenue		
0 0 2,174,084	1,071,766 1,102,318 0	33,180,247	23,652,754	208,260	7,774,026	450,023	3,375,173	3,792,596	361,058	2,904,173	1 007 848	56,833,001	(420,842) (578,321)	57,832,164	371,523	1,813,469 5 507 377	823,033 990,436	50,049,795 0	\$52,237,384 (1,354,764) (832,825)	Year 17 Jun-2028	17	
0 0 3,969,263	2,213,797 1,755,466 0	33,586,863	24,240,566	214,507	8,007,248	463,524	3,476,427	3,792,596	1.636.320	2,991,298	1 032 933	57,827,429	(387,677) (588,033)	58,803,139	382,852	1,698,057	787,637 910,420		\$54,047,696 (1,418,987) (1,682,965)	Year 18 Jun-2029	18	
0 0 3,443,623	1,933,343 1,510,280 0	35,183,424	24,859,404	220,941	8,247,463 675 481	477,431	3,580,721	3,792,596	1.685,409	3,081,036	010 530 1	60,042,828	(601,169) (612,565).	61,256,562	394,416	1,651,760	780,694 871,066		\$55,865,453 (1,274,770) (1,334,845)	Year 19 Jun-2030	61	÷
4,283,889	889,536 3,394,353 0	36,216,536	25,489,862	227,570	8,494,887 694 198	491,752	3,688,143	3,792,596	394,538 1.735.970	3,173,468	1 1095 838	61,706,398	(222,790) (625,548)	62,554,736	405,902	1,766,929	803,166 963,763	54,269,7600	\$57,393,201 (1,705,004) (1,418,437)	Year 20 Jun-2031	20	
0 0 1,685,959	804,045 881,914 0	38,044,859	26,147,929	234,397	8,749,736 777 169	506,507	3,798,787	3,792,596	406,376	3,268,670	1 178 713	64,192,788	(478,856) (653,248)	_65,324,892_	418,389	1,958,547	844,231 1,114,316	56,633,7030	\$58,805,007 (1,526,691) (644,613)	Year 21 Jun-2032	21	
<u> </u>	2,048,092 3,630,591 0	38,050,181	26,804,367	241,429	9,012,226 779 614	521,700	3,912,750	3,792,596	418,567	3,366,733	167 575	64,854,548	(483,842) (659,984)	65,998,374	430,457	1,872,666	779,289	57,220,7610	\$60,777,402 (1,542,380) (2.014,261)	Year 22 Jun-2033	22	
0 0 2,548,693	1,278,690 1,270,003 0	40,419,412	27,507,393	248,672	9,282,592 764 176	1,858,620 537,353	4,030,131	3,792,596	431,123	3,467,734	1 107 457	67,926,805	(917,510) (695,397)	69,539,712	6,699,008 443,872	1,947,823	826,077 1,121,746	60,449,009 0	\$62,689,127 (1,204,826) (1,035,292)	Year 23 Jun-2034	23	
0 <u>1</u> 0 3,953,345	2,189,484 1,763,861	41,784,204	28,219,278	256,132	9,561,072 787 530	1,914,380 553,473	4,151,038	3,792,596	444,057	3,571,765	1 717 775	70,003,482	(604,788) (713,215)	71,321,485	457,112	1,957,427	846,819 1,110,608	_,62,011,603 ; 0	\$65,193,702 (1,582,327) (1,599,772)	Year 24 Jun-2035	24	•

	17,009,380	16,315,098	17,376,199	17,472,622	19,685,748	17,692,047	20,441,658
						1	
Cash Flow (Fee Simple) PV	34,798,759	33,410,196	35,532,397	35,532,397 35,725,243	40,151,496	36,164,094	41,663,315
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Leasing & Capital Costs Tenant Improvements Leasing Commissions PB PIO Capital Improvements Base Building Costs Total Leasing & Capital C	Total Operating Expenses	Real Estate Taxes Management Fee Licenses and Permits	Operating Expenses Professional Fees Cleaning Insurance Payroll/Labor Costs Basic Rent Utilities	Effective Gross Revenue	Total Potential Gross Rev General Vacancy Collection Loss	Total Reimbursement Rev Electric & Fuel Recover Miscellaneous	Expense Reimbursement R Rcal Estate Tax Escal Operating Expense Esc	CPI & Other Adjustment	Absorption & Turnover V Base Rent Abatements	For the Years Ending		
1,151,186 1,228,726 0 2,379,912	<u>28,960,181</u> 43,863,656	570,076 9,847,903 819,269 263,817	1,270,378 3,678,920 457,379 2,012,466 3,792,596 4,275,566 4,275,566	72,823,837	74,46 <u>1</u> ,361 (892,912) (744,612)	2,125,111 7,107,624 470,913	931,327 1,193,784	64,757,713 0	\$67,146,308 (1,382,400) (1,006,195)	Year 25 Jun-2036	25	
1,280,479 _1,087,186 _0 _0 _0 _0 _0 _0 _0	<u>29,715,008</u> 45,276,192	2,030,504 587,180 10,143,340 843,652 271,729	1,308,487 3,789,286 471,099 2,072,840 3,792,596 4,403,835 2,030,064	74,991,200	77,031,522 (1,270,006) (770,316)	2,321,335 7,332,410 485,233	1,028,099 1,293,236	_66,892,544 0	\$68,964,349 (1,073,134) (998,671)	Year 26 Jun-2037	26	
1,552,343 1,586,301 0 0 3,138,644	<u>30,490,801</u> 46,582,881	2,071,073 604,795 10,447,641 867,079 279,883	1,347,743 3,902,963 485,233 2,135,025 3,792,596 4,535,950 2,061,803	77,073,682	78,598,762 (739,093) (785,987)	2,510,818 7,535,153 499,505	1,123,157	68,053,286 0	\$70,907,028 (1,668,937) (1,184,805)	Year 27 Jun-2038	27	
3,025,569 2,380,415 0 0 5,405,984	31,281,240 47,170,699	2,134,031 622,938 10,761,069 882,585 288,278	1,388,174 4,020,053 499,791 2,199,076 3,792,596 4,672,029 2,154,651	78,451,939	79,768,988 (519,360) (797,689)	2,374,704 7,748,747 514,285	1,087,096	69,131,252 0	\$73,304,868 (1,931,661) (2,241,955)	Year 28 Jun-2039	28	
2,671,361 2,312,195 0 0 4,983,556	32,114,532 49,458,265	2,219,290 641,626 11,083,901 917,693 296,928	1,429,821 4,140,656 514,784 2,265,048 3,792,596 4,812,189 2,319,390	81,572,797	83,071,684 (668,170) (830,717)	2,276,067 7,992,951 529,907	1,065,559 1,210,508	72,272,759	\$75,854,966 (1,880,392) (1,701,815)	Year 29 Jun-2040	29	
1,019,218 4,236,565 0 0 5,255,783	32,959,971 50,685,324	2,203,000 660,875 11,416,419 941,011 305,834	1,472,713 4,264,874 530,227 2,333,000 3,792,596 4,956,554 2,256,554	83,645,295	_ 84,904,629 (410,286) (849,048)	2,407,639 8,230,684 545,768	1,096,915 1,310,724	73,720,538 0	\$77,940,581 (2,202,941) (2,017,102)	Year 30 Jun-2041	30	
1,052,900 1,075,490 0 2,128,390 2,128,390	33,846,308 53,313,866	2,334,440 680,700 11,758,911 980,551 <u>315,012</u>	1,516,896 4,392,821 546,134 2,402,989 3,792,596 5,105,252 2,354,465	87,160,174	89,707,499 (1,650,251) (897,074)	2,621,881 8,500,273 562,520	1,130,472 1,491,409	78,022,825 0	\$79,948,950 (1,073,168) (852,957)	Year 31 Jun-2042	31	
2,415,104 4,689,510 0 7,104,614	34,726,293 53,126,208	2,423,077 701,124 12,111,680 988,341 324,459	1,562,402 4,524,605 562,519 2,475,081 3,792,596 5,258,409	87,852,501	88,739,901 0 (887,400)	2,632,826 8,701,573 578,504	1,093,876 1,538,950	76,826,998 0	\$82,285,400 (2,966,560) (2,491,842)	Year 32 Jun-2043	32	

Cash Flow (Fee Simple)	Cash Flow to Operator PV to Operator Discount Pate	Cash Flow Before Debt Ser & Taxes
45,276,340	22,248,170	\$41,483,744
	22,960,562	\$41,483,744 \$42,908,527 \$43,444,237
46,701,123 47,236,833 45,557,311	23,228,417	\$43,444,237
45,557,311	22,388,656	\$41,764,715
48,267,305	23,743,653	\$44,474,709
49,222,137	43,653 24,221,069 27,099,036	\$45,429,541
54,978,072	27,099,036	\$44,474,709 \$45,429,541 \$51,185,476 \$46,021,594
67,305 49,222,137 54,978,072 49,814,190	24,517,095	\$46,021,594

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4,373,048	4 245,678	4, 122, 017 4, 245, 678 4, 373, 048	4,001,958	4,358,436	2,522,751	5;370,041	4,034,191	Total Leasing & Capital C
					0	0	0	Base Building Costs
				5 0	00			Capital Improvements
				2,119,673	<u>,151,016</u>	2,543,735	1,976,121	Leasing Commissions
				2,238,763	1,371,735	2,826,306	2,058,070	Tenant Improvements
/3,826,803	/1,0,0,0,1/	09,388,842	67,196,19	201,801,302	00,490,043	20,110,10	20,010,770	I rectorized a Control Costs
				C1 001 5/0		C7 517 / 67	766 010 73	
39,205,496	36,954,940 38,063,588	36,954,940	35,878,582	38,626,171	37,618,487	36,620,675	35,667,785	Total Operating Expenses
				365,183	354,547	344,219	334,195	Licenses and Permits
				1,129,812	1,103,790	1,059,056	1,031,473	Management Fee
المغادية فيستعمل		ł		021,497	13.234.760	12.849.278	12.475.029	Real Estate Taxes
				2,729,447	2,649,949	2,572,764	2,49/,831	Kepairs and Maintenance
				5,918,386	5,746,006	5,578,646	5,416,161	Utilities
				3,792,596	3,792,596	3,792,596	3,792,596	Basic Rent
				2,785,724	2,704,586	2,625,813	2,549,331	Payroll/Labor Costs
				633,120	614,679	596,775	579,393	Insurance
	-			5,092,484	4,944,158	4,800,155	4,660,345	Cleaning
				1,758,500	1.707.280	1,657,553	1,609,275	Professional Fees
								Operating Expenses
113,032,298	109,740,095	106,543,782	103,440,565	100,427,733	98,114,530	94,138,327	91,686,561	Effective Gross Revenue
				(1,031,401)	(1,007,381)	(956,854)	(937,679)	Collection Loss
			مر بینڈ کر میں میں میں میں م	1828 U89 LJ	0/1/60/1001	1200 005)	11 143 6861	General Vacancy
					100 720 176	102 202 202	200 727 200	Total Potential Gross Day
1				652,058	632,870	614,452	596,754	Miscellaneous
				9.850.791	9:552.051	9.274.772	9.016.717	Electric & Fuel Recover
				3,016,298	2,824,226	2,669,496	2,629,532	Total Reimbursement Rev
				1,676,850	1,585,720	1,516,124	1,514,988	Operating Expense Esc
				1,339,448	1,238,506	1,153,372	1,114,544	Real Estate Tax Escal
		5 TO 1 TO 1 TO 1 TO 1 TO 1 TO 1 TO 1 TO						Friender Reimhursement R
				0	0	0	0	CPI & Other Adjustment
					87,729,029	83,126,664	81.524.923	Scheduled Base Rental R
				(1,771,656)	(1,050,676)	(2,232,036)	(1,608,303)	Base Rent Abatements
						(2,350,886)	(1,720,981)	Absorption & Turnover V
		7		\$ 92.849.554	\$ 90,229,066	\$87,709,586	\$84,854,207	Base Rental Revenue
Jun-2051	Jun-2050	Jun-2049	Jun-2048	Jun-2047	Jun-2046	Jun-2045	Jun-2044	For the Years Ending Potential Gross Revenue
Year 40	Year 39	Year 38	3.0% Year 37	Year 36	Year 35	Year 34	Year 33	
40	39	38	37	36	35	34	33	
i (					ł			

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Cash Flow Before Debt Ser	r \$51,984,585 \$52,147,61	\$52,147,611 \$ 57,973,292 \$ 57,443,	43,126 63,560,024 65,466,825 67,430,830 69,453,755	65,466,825 67,430,83	0 69,453,755
Cash Flow to Operator	27,498,591 27,580,104	14 30,492,944 30,227,	27,861 31,390,012	32,343,413 33,325,415	5 34,336,877
PV.10 Operator States	PV to Operator in the second				
Cash Flow (Fee Simple)	<u>55,777,181 55,940,207 61,765,888 61,235</u>	77-57888 61,765,888 61,2	35,722 63,560,024	722.563:560.024 52.65:466:825 1.67:430:830	0/169,453,755
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5,539,646	5,378,297 5,539,646	5,221,648	<sup>1</sup> 5,069,561	4,921,904	4,639,367 4,778,548 4,921,904 5,069,561	4,639,367	4.504.239	Total Leasing & Capital C
				•				Capital Improvements Base Building Costs
								Leasing & Capital Costs Tenant Improvements 
93,521,585	90,797,655	88,153,063	85,585,498	83,092,717	80,672,541	78,322,855	76,041,607	Net Operating Income
49,664,349]	44,126,131 45,449,915 46,813,412 48,217,814 49,664,349	46,813,412	45,449,915	44,126,131	42,840,904	11	40,381,660	Total Operating Expenses
								Licenses and Permits
								Real Estate Taxes
	and a state of the second second second second second second second second second second second second second s							Kepairs and Maintenance Security
	and a second second second second second second second second second second second second second second second							Utilities
								Basic Rent
			and a surface of the					÷.
	4		- - -					Cleaning /
								Operating Expenses
143,185,934	139,015,470	134,966,475	131,035,413	127,218,848	123,513,444	119,915,965	116,423,267	Effective Gross Revenue
				ģ				Collection Loss
		7					;	General Vacancy
								Total Dotantial Groce Day
								Miscellaneous
								I otal Keimbursement Kev
								Total Dollar Lucrons D
		: - -	, , , , , , , , , , , , , , , , , , ,			ः • •	· · ·	Uperating Expense Esc
								Escal
								Expense Reimbursement R
								CPI & Other Adjustment
								Scheduled Base Rental R
								Base Rent Abatements
								Absorption & Turnover V
								Folcinal Gloss Revenue
Year 48 Jun-2059	Year 47 Jun-2058	Year 46 Jun-2057	Year 45 Jun-2056	Year 44 Jun-2055	Year 43 Jun-2054	Year 42 Jun-2053	Year 41 Jun-2052	For the Years Ending
48	47	46	45	\$	43	42	41	

Discount Rate Cash Flow (Fee Simple) PV	Cash Flow to Operator PV to Operator	Cash Flow Before Debt Ser
71,537,367	35,378,684	71,537,367
71,537,367 73,683,488	36,451,744	73,683,488
75,893,993	37,556,997	75,893,993
78,170,813	38,695,406	78,170,813
80,515,937	39,867,969	80,515,937
. 82,931,415	41,075,708	82,931,415
80,515,937 82,931,415 85,419,358	4	85,419,358
87 981,939	43,600,969	85,419,358 87,981,939

	49	50	SI		S	54	55	56 
For the Years Ending	Year 49 Jun-2060	Year 50 Jun-2061	Year 51 Jun-2062	Year 52 Jun-2063	Year 53 Jun-2064	Year S4 Jun-2065	Year 55 Jun-2066	Year 56 Jun-2067
Base Rental Revenue Absorption & Turnover V Base Rent Abatements								
CPI & Other Adjustment								
Expense Reimbursement R Real Estate Tax Escal								
Operating Expense Esc <sup>3</sup>	•		•		2			
Total Reimbursement Rev								
Electric & Fuel Recover								Ċ
Total Potential Gross Rev General Vacancy			· · ·					ŀ
Collection Loss								
Effective Gross Revenue	147,481,512	151,905,957	156,463,136	161,157,030	165,991,741	170,971,493	176,100,638	181,383,657
Professional Fees	-							
Insurance Payroll/Labor Costs Basic Rent		*						
Utilities Repairs and Maintenance								
Security Real Estate Taxes							2 2	
Licenses and Permits								
Total Operating Expenses	51,154,279	52,688,908	54,269,575 55,897,662	55,897,662	57,574,592	59,301,830 61,080,885 62,913,311	61,080,885	62,913,311
Net Operating Income	96,327,232	99,217,049	102,193,561	105,259,368	108,417,149	111,669,663	115,019,753	118,470,346
Leasing & Capital Costs Tenant Improvements Leasing Commissions								
Capital Improvements Base Building Costs								
Total Leasing & Capital C	5,705,836	<b>5,</b> 87 <u>7</u> ,011	5,705,836 5,877,011 6,053,321 6,234,921 6,421,968	6,234,921	6,421,968	6,614,627	6,614,627 6,813,066 7,017,458	7,017,458

Cash Flow to Operator       44,920,698       46,280,019       47,680,120       49,122,224       50,607,590       52,137,518       53,713,343       55,336,444         PV to Operator       Discount Rate       90,621,397       93,340,039       96,140,240       99,024,447       101,995,180       105,055,036       108,206,687       111,452,888         PV       PV       PV       90,621,397       93,340,039       96,140,240       99,024,447       101,995,180       105,055,036       108,206,687       111,452,888	Cash Flow Before Debt Ser 90,621,397 93,340,039 96,140,240 99,024,447 101,995,180 105,055,036 108,206,687 111,452,888
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Total Leasing & Capital C	Leasing & Capital Costs Tenant Improvements Leasing Commissions PB PIO Capital Improvements Base Building Costs	Net Operating Income	Total Operating Expenses	Management Fee Licenses and Permits	Security Deal Ernte Taxon	Utilities Renairs and Maintenance	Payroll/Labor Costs Basic Rent		Operating Expenses Professional Fees	Effective Gross Revenue	Collection Loss	Total Potential Gross Rev	Miscellaneous	Electric & Fuel Recover	Total Reimbursement Rev	Uperating Expense	Escal	Expense Reimbursement R	CPI & Other Adjustment	Scheduled Base Rental R	Absorption & Turnover V Base Rent Abatements	Potential Gross Revenue Base Rental Revenue	For the Years Ending	
7,227,982		122,024,456	64,800,710		1					186,825,167													Year 57 Jun-2068	57
7,227.982 7,444,821 7,668,166 7,898,211 8,135,15		125,685,190	66,744,732							192,429,922						, 1-		ی اور اور اور اور اور اور اور اور اور اور					Year 58 Jun-2069	58
7,668,166		129,455,745	68,747,074							198,202,819						-							Year 59 Jun-2070	59
7,898,211		133,339,418	68,747,074 70,809,486							204,148,904						•							Year 60 Jun-2071	60
		137,339,600	72,933,771	a a serie de la companya de la companya de la companya de la companya de la companya de la companya de la comp	د میں اور اور اور اور اور اور اور اور اور اور					210,273,371													Year 61 Jun-2072	61
8,379,212		141,459,788	75,121,784					+		216,581,572	e o				-							*	Year 62 Jun-2073	62
8,379,212 8,630,588 8,889,506		145,703,582	75,121,784 77,375,437 79,696,700							223,079,019												-	Year 63 Jun-2074	ដ
8,889,506		150,074,689	79,696,700					L ku		229,771,390													Year 64 Jun-2075	2

Discount Rate Cash Flow (Fee Simple)	Cash Flow to Operator PV to Operator	Cash Flow Before Debt Ser
114,796,474	57,008,237	114,796,474
118,240,368	58,730,184	118,240,368
121,787,579	60,503,790	121,787,579
125,441,207	62,330,603	125,441,207
129,204,443		129,204,443
133,080,576	66,150,288	133,080,576
137,072,994 141,185,183	68,146,497	137,072,994 141,185,183
141,185,183	70,202,592	141,185,183

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Total Leasing & Capital C	Tenant Improvements Leasing Commissions PB PIO Capital Improvements Base Building Costs	Lotar Operating Expenses Net Operating Income Leasing & Capital Costs	Management Fee Licenses and Permits	Utilities Repairs and Maintenance Security Real Estate Taxes	Insurance Payroll/Labor Costs Basic Rent	Operating Expenses Professional Fees Cleaning	Effective Gross Revenue	Total Potential Gross Rev General Vacancy Collection Loss	Total Reimbursement Rev Electric & Fuel Recover Miscelleneous	Escal Operating Expense Esc	Expense Reimbursement R Real Estate Tax	Base Rent Abatements	Base Rental Revenue Absorption & Turnover V	For the Years Ending	
9,156;191		82,087,601 154,576,930					236,664,531					-		Year 65 Jun-2076	65
9,430,877		<u>84,550,229</u> 159,214,238					243,764,467							Year 66 Jun-2077	66
9,713,803		87,086,736 163,990,665					251,077,401					i. i		Year 67 Jun-2078	67
10;005;217		89,699,3 <u>38</u> 168,910,385					258,609,723							Year 68 Jun-2079	88
10,305,374		92,390,318 173,977,697					266,368,015							Year 69 Jun-2080	69
10,614,535		<u>95;162,028</u> 179,197,028					274,359,056				4			Year 70 Jun-2081	70
9,713,803 10,005,217 10,305,374 10,614,535 10,932,971 11,260,960		95;162,028 98,016,889 100,957,396 1 179,197,028 184,572,938 190,110,127					282,589,827				a an an an an an an an an an an an an an			Year 71 Jun-2082	71
11,260,960 ]		190,957,396					291,067,522							Year 72 Jun-2083	72

145.420,739         149,783.361         154.276.862         158.905.168         161.672.323         165.582.493         173.639.967         173.840_166           72.320.369         74.501.681         76.748.431         79.062.584         81.446.161         83.901.246         86.429.3944         80.034.383           145.420,739         149.783.361         154.276.862         158.905.168         81.446.161         83.901.246         86.429.3944         80.034.383           145.420,739         149.783.361         154.276.862         158.905.168         81.446.161         83.901.246         86.429.3944         80.034.383	Cash Flow (Fee Simple) PV	PV to Operator. Discount Rate	Cash Flow to Operator	Cash Flow Before Debt Ser
149,783,361 154,276,862 158,905,168 163,672,223 168,582,493 173,699,967 178,899,1 74,501,681 76,748,431 79,062,584 81,446,161 83,901,246 86,429,984 89,034,5 149,783,361 134,276,862 158,905,168			72,320,369	145,420,739
154,276,862 158,905,168 163,672,323 168,582,493 173,639,967 178,849,1 76,748,431 79,062,584 81,446,161 83,901,246 86,429,984 89,034,5 154,276,862 158,905,166 158,905,166	149,783,361		74,501,681	149,783,361_
163,672,323 168,582,493 173,639,967 178,849,1 81,446,161 83,901,246 86,429,984 89,034,5 80,00			76,748,431	154,276,862
163,672,323 168,582,493 173,639,967 178,849,1 81,446,161 83,901,246 86,429,984 89,034,5 	158,905,168		79,062,584	158,905,168
173,639,967 178,849,1 86,429,984 89,034,5		ţ.	81,446,161	163,672,323
178,849,1	1		83,901,246	r ·
178,849,1	6		86,429,984	173,639,967
			89,034,583	178,849,166

Total Leasing & Capital C	Capital Improvements Base Building Costs	Leasing & Capital Losis Tenant Improvements Leasing Commissions PB PIO	Net Operating Income	Total Operating Expenses	Tranagement Fee	Security Deal Estate Taxes	Utilities Repairs and Maintenance	Payroll/Labor Costs Basic Rent	Insurance	Professional Fees	Operating Expenses	Effective Gross Revenue	Collection Loss	Total Potential Gross Rev	Miscelleneous	I Electric & Fuel Recover	Total Deimhursement Bay	Operating Expense	Real Estate Tax Escal	Expense Reimbursement R	CPI & Other Adjustment	Base Kent Abatements	Absorption & Turnover V	Potential Gross Revenue	For the Years Ending		
11,598,789	- - 		195,813,430	103,986,117								299,799,548													Year 73 Jun-2084	73	
11,598,789 11,946,753 12,305,155 12,674,310 13,054,539			201,687,833	103,986,117 107,105,701 110,318,872				-				308.793.534		1							ì				Year 74 Jun-2085	74	
12,305,155			207,738,468	110,318,872								318.057.340													Year 75 Jun-2086	75	
12,674,310			213,970,622	113,628,438 117,037,291								327.599.060													Year 76 Jun-2087	76	
13,054,539			220,389,741									337.427.032									بالمراقع الم				Year 77 Jun-2088	77	
13,446,175 13,849,561 14,265,047			227,001,433	120,548,410 124,164,862 127,889,808								347.549.843										والمحادي وليوجد المحادث الناري والالم			Year 78 Jun-2089	78	
13,849,561			233,811,476	124,164,862								357.976.338									i.				Year 79 Jun-2090	79	
14,265,047			240,825,821	127,889,808								368 715 629						: ]}:			- Contract				Year 80 Jun-2091	8 (	

• • •	Cash Flow Before Debt Ser & Taxes Cash Flow to Operator PV to Operator Discount Rate Cash Flow (Fee Simple) PV
·	184,214,641 91,717,321
	189,741,081 94,480,540
	195,433,313 97,326,657
	201,296,312 100,258,156
	207,335,202
	213,555,258 106,387,629
	207,335,202 213,555,258 219,961,916 226,560,773 103,277,601 106,387,629 109,590,958 112,890,387
	226,560,773 112,890,387

Capital Improvements Base Building Costs Total Leasing & Capital C	Leasing & Capital Costs Tenant Improvements Leasing Commissions PB PIO	Net Operating Income	Real Estate Taxes Management Fee Licenses and Permits	Utilities Repairs and Maintenance Security	Insurance Payroll/Labor Costs Basic Bent	Operating Expenses Professional Fees Cleaning	Effective Gross Revenue	Total Potential Gross Rev General Vacancy Collection Loss	Total Reimbursement Rev Electric & Fuel Recover Miscelleneous	Escal Operating Expense Esc	Expense Reimbursement R Real Estate Tax	⇒ Scheduled Base Rental R CPI & Other Adjustment	Absorption & Turnover V Base Rent Abatements	For the Years Ending Potential Gross Revenue	
14,692,999		131,726,502 248,050,595					379,777,097							Year 81 Jun-2092	8
15,133,789		255,492,113					391,170,410							Year 82 Jun-2093	82
15,587,803		, <u>139,748,</u> 646, 263,156,876					402,905,523							Ycar 83 Jun-2094	83
16,055,437		14 <u>3</u> ,941,106 271,051,583					414,992,688							Year 84 Jun-2095	84
16,537,100		148,259,339 279,183,130					427,442,469							Year 85 Jun-2096	85
17,033,213		<u>39 152,707,119 157,288,333</u> 30 287,558,624 296,185,383					440,265,743		المراجع كمحالية المراجع		and and the second second second second second second second second second second second second second second s	an in the second second second second second second second second second second second second second second se		Year 86 Jun-2097	86
00 17,033,213 17,544,209		3, 1 <u>57,288,333</u> 296,185,383					453,473,715			2 8 9	والمتعادية والعارجة والمتعاولين المتعارفين			Ycar 87 Jun-2098	87
18:070,535 ]		162,006,983 305,070,944					467,077,927							Ycar 88 Jun-2099	88

	110,200,720	119,789,102	123,394,337	127,108,073	130,933,013	 138,930,587 143,110,204	143,1
- <b> </b>							
Cash Flow (Fee Simple) PV							- 1 - E
						-	
				)			

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Cash Flow Before Debt Ser & Taxes	Total Leasing & Capital C	Capital Improvements Base Building Costs	Leasing Commissions	Leasing & Capital Costs	Net Operating Income	Total Operating Expenses	Licenses and Permits	Real Estate Taxes	Repairs and Maintenance	Utilities	Basic Rent	Insurance	Cleaning	Professional Fees	Onerating Exnenses	Effective Gross Revenue	Collection Loss	Total Potential Gross Rev	Miscelleneous	Fiel Recover	Total Reimbursement Rev	Operating Expense Esc	Expense Reimbursement R	CPI & Other Adjustment	Scheduled Base Rental R	Base Rent Abatements	Base Rental Revenue Absorption & Turnover V	Potential Gross Revenue	For the Years Ending	
												-										Esc /	2							
															∠ Xaaraataan Taraataa ahaan Taraataa														يرد از من البران وبالمحالية من محالية المحالية المحالية المحالية المحالية المحالية المحالية المحالية المحالية	
295,610,421	18,612,651,19,171,03				314,223,073	166,867,192					ŕ					481,090,265							<u> </u>						Year 89 Jun-2100	68
304,478,734	19,171,031				323,649,765	171,873,208										495,522,973													Year 90 Jun-2101	06
313,613,096	19,746,162				333,359,258	177,029,404					i i					510,388,662													Year 91 Jun-2102	16
323,021,489	20,338,547				343,360,035	182,340,286										525,700,322	والمراجع والمحادث والمحادث والمحادث	······································											Year 92 Jun-2103	92
332,712,133	1 19,746,162 20,338,547 20,948,703				353,660,836	166,867,192 171,873,208 177,029,404 182,340,286 187,810,495						-				541,471,331													Year 92.25 9/30/2103	92.25

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	<u>Cash Flow (Fee Simple)</u> PV	ry to Operator Discount Rate	Cash Flow to Operator	
	imple)		rator	
			-	
	j j		14	
			147,415,211	
			151,849,367	
·			156,416,548	
			161,120,744	
			41,491,517	

<ul> <li>in the above, future years are same as current and w/ anticipated borrowing. Duff to make any separate assumption.</li> <li>176,796,226 208,590,260 238,111,524 263,329,256 278</li> <li>108,017,194 108,026,194 106,598,327 109,690,458 112</li> <li>Argus Dump Total Income Total Income 176,796,226 176,796,226 208,390,260 238,111,524 263,329,256 278</li> <li>Ground Rens Expense 176,796,226 208,026,194 108,026,194 108,026,194 109,690,458 112</li> </ul>	Incer borrowing Loan Amount Actuded from Rent/DS Amount Applicable to Rent/DS Interest Rate (I-O) Payments Rent/Debt Service* Total debt service		Other Exclusion Remainder for Overage Overage Rent % CP of operator CP of operator	Rent/Debt Service       see below         Total Fixed Rent       Total facome         Total Income       Total facome         Add:       Rent if included in Oper above         Add:       Use of Cash from Loans         Less:       Total Capital Expenses [ADJUSTED!!]         Less:       Interest Income	
anticipated borrc 176,796,226 108,017,194 8,094,750 142,411,161 176,796,226 108,017,194 8,094,750	189,000,000 60,500,000 128,500,000 2.6875% 3,453,438 5,079,375 (1,625,938)		2 (71,556,129) (1,000,000) (71,556,129)		1 Year 1 Jul-11 Jun-12
rowing. Duff t 208,590,260 108,026,194 117,540,330 208,590,260 108,026,194 108,026,194	230,000,000 60,500,000 169,500,000 2,6875% 4,555,313 6,181,250 (1,625,938)	10_512_500 (4,555_313) (8,943,077) (8,943,077) (8,943,077)	(14,900,265) (1,000,000) (14,900,265) (14,900,265)	4,555,313 10,512,500 (108,076,139) 8,033,187 108,597,253 (117,540,330) (5,557,188)	2 Year 2 Jul-12 Jun-13
o make any se 238,111,524 106,598,327 63,647,114 238,111,524 106,598,327 106,598,327	this is paid by ESB 4,555,313 6,181,250 (1,625,938)	10,450,938 34,471,042 (4,555,313) 40,366,667 75,837,708 75,837,708 5,895,625	69,942,083 (1,000,000) - 68,942,083 - 68,942,083 - 50,09 - 34,471,042		3 Vear 3 Jul-13 Jun-14 5,895,625
parate assump 263,329,256 109,690,458 19,837,687 263,329,256 109,690,458 109,690,458	is paid by ESBA separately. Not part of rent. 4,555,313 6,181,250 6,181,250 (1,625,938) (1,625,938) (1,625,938)	10,450,938 67,438,556 (4,555,313) 141,772,736 141,772,736	135,877,111 (1,000,000) 134,877,111 534,877,111 134,877,111 67,438,556 68,438,556	<u>(10,450,938</u> (10,450,938 (109,690,458) (109,690,458) (19,837,687) (19,837,687) (5,885,6287)	4 Year 4 Jui-14 Jun-15 S, 895, 625
tion. 278,572,801 112,993,319 112,993,319 118,516,184 18,516,184 278,572,801 112,993,319 112,993,319	arr of rem. 4,555,313 6,181,250 (1,625,938)	10,450,938 74,069,649 (4,555,313) 155,034,923 11 (55,034,923 11 (55,034,923 13 (55,895,625	149,139,298 (1.000,000) 148,139,298 74,069,649 75,069,649	<u>4,555,313</u> <u>10,450,938</u> <u>278,572,801</u> (112,993,319) (7,971,625 173,551,107 (18,516,184) (5,895,625)	5 Year 5 Jul-15 Jun-16 5,895,625
ion. 278,572,801 290,901,541 301,280,328 112,993,319 116,316,737 119,751,007 7,971,625 7,971,625 7,971,625 18,516,184 13,747,009 9,572,565 278,572,801 290,901,541 301,280,328 112,993,319 116,316,737 119,751,007 7,971,625 7,971,625 7,971,625	4.555, <u>313</u> 6,181,250 (1,625,938)	10,450,938 80,956,898 7 (4,555,313) 86,852,523 168,809,420 168,809,420	162,913,795 (1.000.000) 161,913,795 50.0% 80,956,898 81,956,898	4,555,313 10,450,938 290,901,541 (116,316,757) 7,971,625 182,556,429 (13,747,009) (13,747,009) (13,785,625) (1,895,625) (1,895,625)	( [ [
301,280,328 119,751,007 9,572,565 301,280,328 119,751,007 7,971,625	4,555, <u>313</u> 6,181,250 (1,625,938)	10,450,938 10,450,938 86,516,378 87,632,668 (4,555,313) (4,555,313) 179,928,381 182,160,960 179,928,381 182,160,960 179,928,381 182,160,960	<b>1</b>   <b>1</b>   <b>3</b> <sup>4</sup> ] <u>1</u>   1   1   1   1   1   1   1   1   1	4.555,313         4.555,313         4.555,313         4.555,313           10,450,938         10,450,938         10,450,938         10,450,938         10,450,938           278,572,801         290,901,541         301,280,328         310,701,305           (112,933,319)         (116,316,737)         (119,751,007)         (123,291,665)           7,971,625         7,971,625         7,971,625         7,971,625           173,551,107         182,556,429         189,500,946         195,381,265           (18,516,184)         (13,747,009)         (9,572,565)         (13,220,305)           (5,895,625)         (5,895,625)         (5,895,625)         (5,895,625)	7 Year 7 Jul-17 Jun-18 5.895.625
310,701,305 133,291,665 13,220,305 13,220,305 13,220,305 310,701,305 7,971,625	4,555,313 6,181,250 (1,625,938)	10,450,938 87,632,668 (4,555,313) 93,528,293 182,160,960 182,160,960	176,265,335 (1.000,000) 175,265,335 87,632,668 88,632,668	4,555,313 310,701,305 (123,229,1685) 195,381,265 (13,220,305) (5,885,625)	8 Vear 8 Jul-18 Jun-19

GROUND RENT FOR LF VALUATION Variance Rent PSF Average Rent PSF	DUFF Argus Dump Total Income Total Operating Expense Ground Rent Rent in Lieu of Debt Service Total Capital Expenses Net Cash Flow	Overage Rent @ 50%,	Net Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent	Borrowed 7/2011 Fee position Ioan Repay outstanding Ioan Costs Prior reserve - advanced to ESBC Prior reserve - held by ESBA Additional borrowing 2011	Duff Pro forma check Calc Above Dump from Pro Forma Variance Available for improvements	Total Capital Expenses Net Cash Flow Check Total Rents Variance
6,018,750 \$ 2 87	176,796,226 108,017,194 6,018,750 2,076,000 142,411,161 (73,632,129) (73,632,129)	(75,009,567) (71,556,129) 3,453,438	(73,632,129) 8,094,750 (9,472,188)	155,000,000 (60,500,000) (71,500,000) (71,200,000) 59,800,000 8,900,000 10,800,000 79,500,000	(73,632,12 <u>9)</u> (73,632,12 <u>9)</u> ————————————————————————————————————	142,411,161 (73,632,129) 1,377,438
5,957,188 — 2	208,590,260 108,526,194 5,957,187 2,076,000 117,540,330 (16,976,264)	(19,455,577) (14,900,265) 4,555,313	(16,976,264) 	, t	(16,976,264) (16,976,264) —	117,540,330 (16,976,264) 2,479,313
40,366,667 	238,111,524 106,598,327 5,895,625 2,076,000 63,647,114 67,866,083	(34,471,042) 30,915,729 35,471,042 4,555,313	67,866,083 ZEROED OUT 7,971,625 (10,450,938)		67,866,083 67,866,083 	63,647,114 67,866,083 36,950,354
73,334,181	263,229,256 109,690,458 5,895,625 2,076,000 19,837,687 133,801,111	(67,438,556) 63,883,243 68,438,556 4,555,313	133,801,111 — 7,971,625 (10,450,938)		133,801,111 133,801,111 	19,837,687 133,801,111 69,917,868
79,965,274 	278,572,801 112,993,319 5,895,625 2,076,0000 18,516,184 147,063,298	(74,069,649) 70,514,337 75,069,649 4,555,313	147,063,298 		147,063,298 147,063,298	18,516,184 147,063,298 76,548,962
86,852,523 — 29	290,901,541 116,316,737 5,895,625 2,076,000 13,747,009 160,837,795	(80,956,898) 77,401,585 81,956,898 4,555,313	160,837,795 — 7,971,625 (10,450,938)		160,837,795 160,837,795	13,747,009 160,837,795 83,436,210
92,412,003 	301,280,328 119,751,007 5,895,625 2,076,000 9,572,565 171,956,756		171,956,756 	:	171,956,756 171,956,756	9,572,565 171,956,756 88,995,691
93,528,293 — 31	310,701,305 123,291,665 5,895,625 2,076,000 13,220,305 174,189,335	(87,632,668) 84,077,355 88,632,668 4,555,313	174,189,335 — 7,971,625 (10,450,938)		174,189,335 174,189,335 ——————————————	13,220,305 174,189,335 90,111,980

<ul> <li>in the above, future years are same as current and w/ anticipated borrowing. Duff to make any separate assump 222,376,305 332,199,563</li> <li><u>126,947,920</u> 130,732,767</li> <li><u>126,947,920</u> 130,732,767</li> <li><u>131,07,087</u></li> <li><u>Argus Dump</u></li> <li><u>Total Income</u> 322,376,505 337,267,888</li> <li><u>126,947,920</u> 130,732,767</li> <li><u>131,07,087</u></li> <li><u>132,376,505</u> 337,267,888</li> <li><u>130,732,767</u> 134,520,142 138,302,043</li> </ul>	Amount excluded from Rent/DS Amount excluded from Rent/DS Interest Rate (1-0) Payments Rent/Dett Service* Total debt service	Fixed Rents Basic Rent New Borrowing	Cr to rec Owner Total Fixed Rent Overage Rent % Less DebtService Total	CF of operator	Other Income Subject to Ovg. Rent Exclusion Remainder for Overage Overage Rent % Overage Rent @ 50%	Overage Rent Total Income Total Income Add: Ren if included in Opex above Add: Use of Cash from Loans Less: Total Fixed Rent Less: Total Fixed Rent Less: Junterst Income	Rent Rent Total Fixed Rent		Bertha
urrent and w/ anticipated bo 322,276,505 126,547,205 7,971,625 18,225,457 18,225,457 126,247,920	4,555,313 6,181,250 (1,625,938)	5189 <u>5</u> 825	10,450,938 89,139,564 (4,555,313) 95,035,189 CP to Dist. FS CP 188,174,753 Check 18,174,753	Check Operator	-179,279,128 (1.000,000) 178,279,128 50.05 	322,376,505 (126,947,920) 7,971,655 203,400,210 (18,225,457) (5,895,655)	5,895,625 	Year 9 Jul-19 Jun-20	9
1 borrowing. Duff 1 <u>505</u> 337,199,563 <u>625</u> 1397,199,563 <u>625</u> 7,971,625 <u>625</u> 13,107,087 <u>457</u> 13,107,087 <u>457</u> 13,107,087 <u>505</u> 337,267,888 <u>505</u> 337,267,888	13 4.555,313 50 6,181,250 38) (1.625,938)	<u>5,895,62</u> 5	38 i0,450,938 64 97,252,017 13) 7 (4,555,313) 89 103,147,642 53 201,399,659 53 201,399,659	<u>64</u> <u>98,252,017</u> 	<u></u>	337,267,888 (130,732,767) 7,971,625 214,506,746 (13,107,087) (5,895,625)	25 5,895,625 13 4,555,313 38 10,450,938	Year 10 Jul-20 Jun-21	10
" to make any sep 134,520,142	<u>4,555,313</u> 6,181,2 <u>50</u> (1,625,938)	5,895,625	10,450,9 <u>3</u> 8 103,018,263 (4,555,313) 108,913,888 212,932,150 212,932,150	104,018,263	207,036,525 (1.000,000) 206,036,525 50.0% 103,018,263		5,895,625 4,555,313 10,450,938	Year 11 Jul-21 Jun-22	Ξ
	4,555,313 6,181,250 (1,625,938)	5,895,625	10,450,938 106,668,928 (4,555,313) 112,564,553 220,233,481 220,233,481	107,668,928		361,810,871 (138,302,043) 7,971,625 231,480,453 (11,246,972) (5,895,625)	5,895,625 4,555,313 10,450,938	Year 12 Jul-22 Jun-23	12
ntion. 142,195,814	4,555,313 6,181,250 (1,625,938)	5,895,625	10,450,938 110,464,212 (4,555,313) 116,359,837 227,824,049 227,824,049	111,464,212	221,928,424 (1.000,000) 220,928,424 50,05 110,464,212	$\begin{array}{c} 374,664,788 \\ 390,765,824 \\ (142,195,814) \\ 7,971,625 \\ \hline 240,440,599 \\ (12,616,550) \\ (5,895,625) \\ (5,895,625) \\ \hline (7,342,573) \\ \hline (14,218,173) \\ \hline (14,218,173) \\ \hline (14,218,117) \\ \hline (5,895,625) \\ $	5,895,625 4,555,313 10,450,938	Year 13 Jul-23 Jun-24	13
146,215,626	4.555.313 6,181,250 (1,625,938)	5,895,625	10,450,938 119,141,812 (4,555,313) 125,037,437 245,179,250 245,179,250	120,141,812		390,765,824 (146,215,626) 7,971,625 (252,521,823 (7,342,573) (5,895,625) (5,895,625) (5,895,625) (5,895,625)	5,895,625 4,555,313 10,450,938	Year 14 Jul-24 Jun-25	14
otion. 142,195,814 146,215,626 150,343,138 154,602,625	4. <u>355,313</u> 6,181,250 (1,625,938)	5,895,625	10,450,938 119,823,479 (4,555,313) 125,719,104 246,542,582 246,542,582	120,823,479			5,895,625 4,555,313 10,450,938	Year 15 Jul-25 Jun-26	S
154,602,625	4.553.313 6.181,250 (1,625,938)	5,895,625 5,895,625 5,895,625 5,895,625	10,450,938 125,079,042 (4,555,313) 130,974,667 257,053,708 257,053,708	126,079,042	251,158,083 (1,000,000) 250,158,083 30.0%	$\frac{417,836,501}{(154,602,625)}$	5,895,625 4,555,313 10,450,938	Year 16 Jul-26 Jun-27	16

GROUND RENT FOR LF VALUATION Variance Rent PSF Average Rent PSF	DUFF Argus Dump Total Income Ground Rent Rent in Lieu of Debt Service Total Capital Expenses Net Cash Flow	CF to Operator Variance	Net Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent Overage Rent @ 50%	Additional borrowing 2011	Prior reserve - advanced to ESBC	Available for improvements Borrowed 7/2011 Fee position loan Repay outstanding loan Costs	Cale, Above Dump from Pro Forma Variance	Check Total Rents Variance <u>Dulf Pro forma check</u>	Ground Rents Total Capital Expenses Net Cash Flow
•				1	1	;	÷	•	ł
							1	)   	
•95,0 <u>3</u> 5,189 	322,376,505 126,947,920 	90,139,564 4,555,313	177,203,128 7,971,625 (10,450,938) (89,139,564) 85,584,252			, 1 ; 1	177,203,128 177,203,128	91,618,877	7,971, <u>625</u> 18,225,457 177,203,128
103,147,642 	337,199,563 130,732,767 5,895,625 2,076,000 13,107,087 193,359,709	98,252,017 4,555,313	193,428,034 		٠		193,428,034 193,428,034	99,731,330	7,971,625 13,107,087 193,428,034
108,913,888 . 	;	·				1			7,971,625
112,564,553 	1 1		:				·		7,971,625
116,359,837 	•		1	:			·		7,971,625
125,037,437 	÷		. !		   	•		<b>8</b> N	7,971,625
125,719,104 — 42	١	•	- 1 I 4			,	ı		7,971,625
130,974,667  44	1		· · ·		•				7,971,625

Net Cash Flow Check	Argus Dump Total Income Total Operating Expense Ground Rents Total Capital Expenses	Amount Applicable to Rent/DS Interest Rate (1-O) Rent/Debt Service 4,555,313 4,555,313 Total debt service 6,181,250 6,181,250 (1,625,938) (1,625,938) in the above, future years are same as current and w/ anticipated borrowine. Duff to	Fixed Rents Basic Rent New Borrowing Loan Amount/New Debt Amount excluded from Rent/DS	CF to Fee Owner Total Fixed Rent Overage Rent % Less: Debt Service Total Total CF to Dist FS CF Check	Fixed Rents Basic Rent Total Debt Service Total Income Total Income Add: Rent if included in Opex above Add: Use of Cash from Loans Less: Total Cigital Expenses (ADJUSTED!!) Less: Total Cigital Expenses (ADJUSTED!!) Less: Interest Income Other Other Other Remainder for Overage Overage Rent & Overage Rent & Overage Rent & Overage CF of operator	Bertha
	158,979,204 7.971,625	4,555,313 6,181,250 (1,625,938)	5,895,625	10,450,938 123,050,747 (4.555,313) 128,946,372 252,997,119 252,997,119	17 Vear 17 Jun-28 5,895,625 4,555,313 10,450,938 429,408,771 (158,979,204) 7,971,625 278,401,192 (25,404,073) (25,404,073) (25,895,625) 278,101,494 <u>(1,00,000)</u> 246,101,494 <u>(1,20,000)</u> 246,101,494 <u>(1,20,000)</u> 246,101,494 <u>(1,20,000)</u> 246,101,494	
	163,438,079 7,971,625	4.555.313 6.181.250 (1.625.938)	5,895,625	10,450,938 107,177,349 (4,555,313) 113,072,974 221,250,323 221,250,323	18 Year 18 Jul-28 Jun-29 5.895.625 4.555.313 10.450.938 (163,438,679) (163,438,679) (163,438,679) (163,438,679) (103,1171,349 107,1177,349 107,1177,349	
		4,555,313 6,181,250 (1,625,938)	5,895,625 <u>-</u>	10,450,938 137,635,300 (4,555,313) 143,530,925 282,166,226 282,166,226	19 Year 19 Jul-29 Jun-30 5.885.625 4.555.313 10,450,938 7.971.625 309,306,198 (27,139,972) (5.895.625) 276,270,601 (1.000,000) 138,635,300	(
1	172,992,725 7.971,625	4,555,313 4,555,315 4,555,315	5,895,625	10,450,938 154,629,896 (4,555,313) <u>160,525,521</u> 316,155,417 316,155,417	20 Venr 20 Jur-30 Jur-31 5.895,625 4.555,313 10,450,938 (172,992,725) 324,570,951 (172,92,725) 324,570,951 (1,292,725) 324,570,951 (1,292,792) (5,895,625) 310,259,792 (1,000,000) 309,259,792 155,629,896 155,629,896	
•	924,853 971,625	4,555,313 6,181,250 (1,625,938)	5,895,625	10,450,938 158,392,851 (4,555,313) 164,288,476 323,681,327 323,681,327	21 Vear 21 Jul-31 Jul-32 5.895.625 4.555.313 10,450.938 504.991.183 504.991.183 (177.924.853) 7.971.625 335.037.955 (11.356.628) (5.895.625) (5.895.625) 317.785.702 <u>1158.392.851</u> <u>158.392.851</u>	
: !	- - - - - - - - - - - - - - - - - - -	<u>4,555,313</u> 6,181,250 (1,625,938)	5,895,625	10,450,938 161,457,136 (4,555,513) 167,352,761 329,809,897 329,809,897	22 <u>Venr 22</u> <u>Jun-32</u> <u>Jun-32</u> <u>Jun-33</u> <u>5,895,625</u> <u>4,555,313</u> <u>10,450,938</u> <u>7,971,625</u> <u>344,480,627</u> (14,670,730) (5,895,625) <u>1,000,0000</u> <u>322,914,2772</u> <u>10,0004</u> <u>322,914,2772</u> <u>161,457,136</u> <u>162,457,136</u>	
	188,213,493 7,971,625		5,895,625	10,450,938 158,060,380 (4,555,313) 163,956,005 323,016,384 323,016,384	23 Year 23 Jul-33 Jun-34 5,895,625 4,555,313 10,450,938 (188,213,493) 7,971,629 351,417,617 (28,401,233) (5,895,625) (1,000,000) 1158,060,380 1159,060,380	
		4,555,313 6,181,250 (1,625,938)	5,895,625	10,450,938 167,052,635 (4,555,313) 172,948,260 341,000,895 341,000,895	24 Year 24 Jun-35 5,395,625 5,395,625 4,555,313 10,450,938 10,450,938 10,450,938 (193,615,359) 7,971,625 367,388,913 (26,388,018) (3,395,625) 16,305,270 168,052,635 168,052,635	(

- GR Var Ren Ave	DUFF Argus Dump Total Total Grour Rent i Total Net C	Var Var	Net Use Tot Sub	Additional borrowing 2011	Prior reserve - advanced to ESBC Prior reserve - held by ESBA	Available for improvements , Borrowed 7/2011 Fee position loan Repay outstanding loan Costs	Tot. Dul Cable Dur Var
GROUND RENT FOR LF VALUATION Variance Rent PSF Average Rent PSF	Dump Total Income Total Operating Expense Ground Rent Rent in Lieu of Debt Service Total Capital Expenses Net Cash Flow	CF to Operator Variance	Net Cash Flow Use of Cash from Loans Rent if included in Opex above Total Fixed Rent Overage Rent @ 50% Subtotal	ring 2011	ranced to ESBC d by ESBA	rovements   loan	Total Rents Variance Duff Pro formá check Cale Above Dunp from Pro Forma Variance
ION	• - -	ŧ	,			: ·	
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128,946,372	, , ;	·			•	1	
113,072,974 — 38						<u>د</u> ۱ ۱	
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160,525,521 54	-	•	•			, <b>,</b>	1 1
164,288,476 	:	,	:				, 
167,352,761 — 56	, ·						
163,956,005 					J		
172.948.260 							

r **Fixed Rents** CF to Fee Owner CF of operator 1 Rent, Overage Fixed Rents Basic Rent Argus Dump Bertha in the above, future years are same as current and w/ anticipated borrowing. Duff to make any separate assumption. i ; Į ļ Less: , Interest Income . Add: Add: Rent if included in Opex above • Less: Less: "Total Capital Expenses [ADJUSTED]] ł Overage Rent @ 50% \_\_\_\_ Total debt service \_ Basic Rent ١ į RenuDebt Service Total Income New Borrowing Loan Amount/New Debt Amount excluded from Rent/DS Total Capital Expenses Total Fixed Rent Overage Rent % Remainder for Overage **Total Fixed Rent** Use of Cash from Loans Net Cash Flow Ground Rents **Total Operating Expense** Less: Debt Service Overage Rent % Income Subject to Ovg Rent Other Total Income į Exclusion ı 4 Payments Amount Applicable to RenuDS Total Net Operating Income Interest Rate (I-O) **Total Fixed Rent** Rent/Debt Service\* . i 1 ł . , , 4 1 þ ķ ł • ą • Ì . ł . • • . . . . "Check Operator, CF to Dist. ÷ ł ļ J Check \_ į 1 ..... see below I į Ì I 1 ÷ . İ 1 . 2 ī ŧ 4 I ī 1 1 1 ł 1 ı à. 566,733,584 (199,154,734) 7,971,625 ł \_355,464,933 355,464,933 10,450,938 174,284,654 (4,555,313) 349,569,308 (1,000,000) \_ (20,085,542) (5,895,625) 375,550,475 199,154,734 5,895,625 4,555,313 10,450,938 6,181,250 (1,625,938) 180,180,279 175,284,654 174,284,654 Year 25 5,895,625 7,971,625 4,555,313 Jun-36 + / 1 Jul-35 ı ļ 2 i Ę I í 588,679,667 (204,880,335) 7,971,625 ŧ ļ 6,181,250 (1,625,938) . (13,887,464) 1370,987,868 204,880,335 \_ 210,776,378 7,971,625 7,971,625 \_ 5,895,625 371,987,868 (1,000,000) 391,770,957 377,883,493 186,493,934 185,493,934 377,883,493 , 191,389,559 185,493,934 10,450,938 (4,555,313) (5,895,625) 10,450,938 Year 26 4,555,313 Jun-37 Jul-36 5,895,625 4,555,313 26 1 609,799,137 \_\_(210,776,378) \_\_7,971,625 195,535,709 (4,555,313) 391,071,419 50.0% 392,071,419 (1,000,000) 397,967,044 201,431,334 406,994,384 397,967.044 196,535,709 195,535,709 (9,027,340) (5,895,625) 10,450,938 (1,625,938) 4,555,313 6,181,250 Year 27 Jul-37 10,450,938 5,895,625 Jun-38 5,895,625 4,555,313 23 I 628,787,567 (216,839,545) 7,971,625 216,839,545 7,971,625 10,450,938 200,285,506 (4,555,313) 401,571,013 (1,000,000) 4,555,313 6,181,250 (1,625,938) 201,285,506 200,285,506 400,571,013 419,919,647 5,895,625 4,555,313 10,450,938 407,466.638 407,466,638 206,181,131 (12,453,009) Year 28 Jul-38 (5,895,625) Jun-39 5,895,625 28 í 50.0% (223,094,650) 7,971,625 223,094,650 7,971,625 419,120,534 50.0% 420,120,534 (1,000,000) 10,450,938 209,560,267 6,181,250 (1,625,938) 210,560,267 (9,238,261) (5,895,625) 435,254,420 650,377,445 426,016,159 426,016,159 209,560,267 215,455,892 4,555,313 (4,555,313) Year 29 4,555,313 Jun-40 Jul-39 5,895,625 5,895,625 29 229,534,454 7,971,625 671,230,977 (229,534,454) 7,971,625 434,498,000 (1,000,000) 10,450,938 216,749,000 (4,555,313) 217,749,000 433,498,000 449,668,148 216,749,000 5,895,625 4,555,313 10,450,938 6,181,250 (1,625,938) 440,393,625 440,393,621 (9,274,523) (5,895,625) 222,644,625 Year 30 Jun-41 4,555,313 5,895,625 Jul-40 30 • • • • 50.09 688,335,362 (236,144,170) 7,971,625 236,144,170 7,971.625 428,065,286 (1,000,000) 10,450,938 213,532,643 (26,201,906) (5,895,625) 214,532,643 213,532,643 427,065,286 219,428,268 460, 162, 817 4,555,313 6,181,250 (1,625,938) 433,960,911 433,960,911 4,555,313 10,450,938 5,895,625 (4,555,313) Year 31 5,895,625 Jun-42 Jul-41 ۳ 50.0% 698,113,369 (242,940,673) 7,971,625 242,940,673 7,971,625 203,707,797 204,707,797 10,450,938 203,707,797 (4,555,313) 408,415,593 (1.000.000) (48,833,103) (5,895,625) 463,144,321 414,311,218 414,311,218 407,415,593 209,603,422 5,895,625 4,555,313 10,450,938 Year 32 Jul-42 4,555,313 6,181,250 Jun-43 (1,625,938) 5,895,625 33 0.03 :

GROUND RENT FOR LF VALUATION Variance Rent PSF Average Rent PSF	DUFF Argus Dump Total Income Ground Operating Expense Ground Rent Rent in Lieu of Debt Service Total Capital Expenses Net Cash Flow	Net Çash Flow Use of Cash from Loans Rent if included in Opex above Tutal Fixed Rent Overage Rent @ 50% Subtotal CF to Operator Variance	Prior reserve - advanced to ESBC Prior reserve -, held by ESBA,	Available for improvements _ Borrowed 7/2011 Fee position loan Repay outstanding loan Costs	Check Total Rents Variance <u>Dutí Pro forma check</u> Cale Above Dump from Pro Forma Variance
	, 1 \$				
180,180,279		1	•		:
191,389,559 		i i i		; ' ! ; •	
201,431,334 		i i			
206,181,131		l F	Ţ	: -	
215,455,892 		ł	•		ı
222,644,625 75			• •	· · ·	
219,428,268 	ı	I			c.
209,603,422 	·			1	•

Bertha Fixed Rens Basic Rent RentDebt Scrytoc Total Fixed Rent Total Income Add: Rent if included in Operation	33 Year 33 Jul-43 Jun-44 5.895,625 4.555,313 10,430,938 (249,846,439) 7.971,625		35 <u>Year 35</u> Jun 46 5,895,625 <u>5,895,625</u> 4,555,313 <u>10,450,938</u> (2,64,650,868) 7,971,625		37 Vear 37 Jun-47 Jun-48 5,895,625 5,895,625 4,555,313 10,450,938 826,583,036 826,583,036 826,583,036	37     38     39     40       37     Venr 38     Yenr 39     3%       Jul-47     Jul-48     Jul-49     Jul-49       Jun-48     Jun-49     Jun-50     Jun-51       5.895.625     5.895.625     5.895.625     5.895.625       4.555.313     4.555.313     4.555.313     4.555.313       0.450.938     10.450.938     10.450.938     10.450.938       10.285.084)     (288,431,903)     (296,845,711)     (305,511,934)
	7,971,625 453, <u>6</u> 01,389	7,971,625	7,971,625	7.971.625	S.	<u>7,971,625</u> 7,971,625 4,269, <u>5</u> 97 571,332,273
Less: Total Capital Expenses [ADJUSTED]] Less: Total Fixed Rent Less: Interest Income	(102,533,732) (5,895,625)	(58, <u>671,383)</u> (5, <u>895,625)</u>	(14,503,562) (5,895,625)	(16,879,905) (5,895,625)	(15,546,692) (5,895,625)	(22,996,632) (28,477,252) (5,895,625) (5,895,625) (5,895,625)
Income Subject to Ovg Rent Exclusion	<u>345,172,032</u> (1,000,000)	431,634,051 (1,000,000)	492,664,969 (1,000,000)	(1,000,000)	532,827,280	542,440,016 (1,000,000)
Remainder for Overage Overage Rent <b>%</b>	344,172,032 50.0%	430,634,051 50.0%	491,664,969	<u>510,792,562</u> 50.0%	531,827,280 50.0%	ابا ابر
Overage Rent @ 50%	172.086.016	215,317.026	245,832,484	255,396,281	265,913,640	270,720
Total Fixed Rent Overage Rent &	10,450,938	10,450,938	245,832,484	10,450,938 255,396.281	265,913,640	10,450,938
Lessi Debu Service Total	177,981,641	.(4,555,313) 221,212,651	(4,555,313) 251,728,109	(4,555,313) 261,291,906	<u>(4,555,313)</u> 271,809,265	<u>(4.555,313)</u> 276,615,633
CF to Dist. FS CF Fixed Rents Rest: Rent	351,067,6 <u>57</u> 351,067,657	437,529,676 437,529,676	498,560,594 498,560,594	517,688,187 517,688,187	538,722,905 538,722,905	
New Borrowing Loan Amount/New Detu				τ. 		. cso's cáo's
exclud						
from Rent/DS				9		
from Rent/DS Amount Applicable to Rent/DS Interest Rate (1-O) Payments	4,555,313	CIC 335 F			4,555,313	ιÌÍ
Service*	0,181,250 (1,625,938) Ind w/ anticipat	12,000	4,555,313		6,181,250	6,181,250 (1,625,938)
pplicable Service				6,181,250 (1,625,938) any separate as	s) (1,023,938) assumption.	

Average Rent PSF	GROUND RENT FOR LF	Total Capital Expenses Net Cash Flow	Total Operating Expense Ground Rent Rent in Lieu of Debt Service	DUFF Argus Dump Total Income	CF to Operator	Overage Rent @ 50% Subtotal	above Total Fixed Rent	Net Cash Flow Use of Cash from Loans Rent if included in Opex	Additional borrowing 2011	Prior reserve - advanced to ESBC Prior reserve - held by ESBA	Repay outstanding loan Costs	Available for improvements	, Dump from Pro Forma Variance		Check Total Rents Variance	Net Cash Flow
. ,		t			:		•					:		;		+
			1								ł	· ,	•			ł
6 I	177,981,641	4	1	•		•					6	-				-
74	221,212,651	• •		1 1	• •		1						•		•	ļ
8	251,728,109		į		:			·				• .	i	•		
, 881	261,291,906		• • •					·				•		·		
ا و	271,809,265		1			ı	1									
بع ا	276,615,633						•					ı				
ي	282,445,307		  -    			1										•
98 1	290,845,232	•	ļ	•								•		2		

CF to Dist.         299,497,155         308,408,635         317,587,460         3           FS CF         594,098,684         611,921,645         630,279,294         6           FS CF         594,098,684         611,921,645         630,279,294         6           Check         594,098,684         611,921,645         630,279,294         6	Rent @	Operand Capital Expenses       (30,211,516)       (31,117,862)       (32,051,398)       (33,012)         [ADU(STEE)]       (3,895,625)       (3,895,625)       (5,995,625)       (5,995,625)       (5,995,625)<	Overtige xem         Total Income         P30,776,719         958,700,021         987,461,021         1.017,084,852           Add:         Total Operating Expense         (314,438,143)         (223,632,139)         (333,101,954)         (342,855,864)           Add:         above         7,971,625         7,971,625         7,971,625         7,971,625         7,971,625           Add:         Ite of Cosh frome         624,310,201         643,039,507         662,330,692         682,200,613	Year 41         Year 42         Year 43         Year 44           Jul-51         Jul-51         Jul-52         Jul-53         Jul-54           Fixed Rens         Basic Rent         5,895,625         5,895,625         5,895,625         5,895,625         5,895,625         5,895,625         5,895,625         5,895,625         5,895,625         5,895,625         5,895,625         5,895,625         5,895,625         5,895,625         5,895,625         5,895,5313         4,555,3	Bertha 41 42 43 44
<u>330,883,839</u> <u>331,883,839</u> <u>330,883,839</u> <u>(4,555,313)</u> <u>(4,555,313)</u> <u>668,663,303</u> <u>668,663,303</u>		(34,003,328) (5,895,625) <u>662,767,678</u> (1,000,000) <u>661,767,678</u>	1,047,597,398 (332,902,391) 7,971,625 	Year 45 Jul-56 5,895,625 4,555,313 10,450,938	\$
<u>1,883,839</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>340,913,789</u> <u>355,313</u> <u>340,913,789</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>341,913,789</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u> <u>346,809,414</u>	2000 C		1,079,025,319 (363,250,314) 7,971,625 723,746,630	Yenr 46 Jul-56 Jun-57 5,895,623 4,555,313 10,450,938	\$
<u>351,244,637</u> <u>352,244,637</u> <u>351,244,637</u> <u>351,244,637</u> <u>351,244,637</u> <u>357,140,262</u> <u>709,384,899</u> 709,384,899	20.02	(36,074 (5,895 703,489 702,489	1 1 1 - 1 3	Year 47 Jun-57 5.895,623 4,555,313, 10,450,938	47
		(37,156 (5,895 (7,24,770 (1,000	1,111,396,079 (37 <u>3</u> ,908,675) 7,971,625 7,971,625 745,459,029 767,822,800	Venr 48 Jul-58 Jun-59 5,895,603 4,555,313 10,450,938	<del>4</del> 8

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Average Rent PSF	GROUND RENT FOR LF VALUATION	Total Capital Expenses Net Cash Flow	Ground Rent in Lieu of Debt	DUFF Argus Dump Total Income Total Operation France	- CF to Operator Variance	Overage Rent @ 50% Subtoral	Total Fixed Rent	Net Cash Flow Use of Cash from Loans Rent if included in Opex	Additional borrowing 2011	Prior reserve - advanced to ESBC	Repay outstanding loan Costs	ments	Cale Above Dump from Pro Forma Variance	Cincer. Total Rents Variance	Net Cash Flow
	ALUATION	<pre>/ i / i / i / i / i / i / i / i / i / i</pre>	4 g	ı	•	**	1   	1		•		ì   		<b>1</b>	- 1 1 1 1 1 1 1
5 I	299,497,155	# "	•					•		•			:	۰.	
ية ايق	308,408,635	•	•		,	•	1			•	( ; ; (	   .	: .		I I I
• 107	317,587,460	•	•			I	1	·			1				• • •
<u>18</u> 1	327,041,649			٢	:	•				1					1
<u>5</u> 1				•							' ,	·		÷	, ,
] 17		- ·		, <b>1</b> ,		4		1		۰ ا	∮ ┃				1
- 120		¥					)     	•						i	* * L
124	367,781,035	, .				-	1 , 1	1 •			1 1 - •	I	F		I

Bertha				1					í
		49	50	SI	52	53	x	55	56
		Year 49 Jul-59 Jun-60	Year 50 Jul-60 Jun-61	Year 51 Jul-61 Jun-62	Year 52 Jul-62 Jun-63	Year 53 Jul-63 Jun-64	Year 54 Jul-64 Jun-65	Vear 55 Jul-65	Vear 56 Jul-66
rixed Kenis 1. Basi Reni	Basic Rent RenyDebt Service	5,895,625 4,555,313	5,895,625	5,895,625 4,555,313	5.895,625	5,895,625	181	5,895,625	5,895,625
1	i Rent	10,450,938	10,450,938	10,450,938			10,450,938	10,450,938	10,450,938
Overage Neiti, Tota	Total Income	1,179,080,100		1.250,886,078	1.288,412,661	1,327,065,040	) 1,366,876,992	1,407,883,301	1.450.119.801
Add: Rent	Total Operating Expense		(407,840,920)	(419,836,999) 7,971.625	$\sim$	(444,919,600)	(444,919,600) (458,028,039) (471,529,731) (485,436,475) 7 971 675 7 971 675 7 971 675 7 971 675 7 971 675	(471,529,731)	(485,436,475)
Add Iler	Net Operating Income	790,857,484	814,583,209	83	864,191,326	890,117,066	916,820,578	944,325,195 72,654,951	972,654,951
ļ	Total Capital Expenses	2							-
	Total Fixed Rent	(38, <u>271,043)</u> (5,895,625)	(39,419,177) (5,895,625)	(40,601,752)	(41,819,804) (5,895,625)	(43,074,399) (5,895,625)	(44,366,630) (5,895,625)	(45,697,629)	(47,068,558) (5,895,625)
Less: Interes Other	Interest Income								
H : H Incoi	Income Subject to Ovg Rent *	746,690,814		792,523,328	816,475,897	<b>,</b>	866,558,322	Ð	919,690,768
Rem	Remainder for Overage	745,690,814	1768,268,407	1 791,523,328	815,475,897	840,147,042	865,558,322	891.731.941	918.690.768
Over	Overage Rent %	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	<u>50.0</u> %	50.0%
CF of operator		373,845,407	385,134,203	396,761,664	408,737,948	421,073,521	433,779,161	446,865,970	459,345,384
CF to Fee Owner	Check Operator	<b>i</b> î î							F
41	J. Qual, Friked, Rent Overage Rent %	10,450,938 372,845,407	10,450,938 384,134,203		407,737,948	420,073,521	10,450,938 10,450,938 10,450,938 20,073,521 432,779,161 445,865,970	10,450,938 445,865,970	459,345,384
	Total	378,741,032	390,029,828	401,657,289		425,969,146	438,674,786	451,761,595	465,241,009
	- CF lo Dist. FS CF	752,586,439	775,164,032 775,164,032	798,418,953 798,418,953	822,371,522 *** 822,371,522		872,453,947 872,453,947	1 1 1	
Fixed Rents Basic	Basic Rent	5,895,625	5,895,625	111	5,895,625		5 895 625	5.895.625	5 895 625
New	New Borrowing Loan Amount/New Debt					[] [			
	Amount excluded from Rent/DS								
	Amount Applicable to Rent/DS							÷.	
	Payments.	7					ľ		
	Renu/Debt Service*	4.555,313	11	4,555,313	4,555,313		4,555,313	4.555,313	4,555,313
Total	T <u>otal de</u> bi service		6, <u>1</u> 81, <u>2</u> 50 (1,625,938)	<u>6,181,250</u> (1,625,938)	6,181,250 (1,625,938)	6,181,250 (1,625,938)	6,181,250 (1,625,938)	6,181,250 (1,625,938)	6,181,250 (1,625,938)
in the above, futu	in the above, future years are same as current and w/ anticipated borrowing. Duff to make any separate assumption	w/ anticipated	borrowing. Du	ff to make any	, separate assu	mption.			
Argus Dump									
Total Grou	Total Operating Expense	396,194,241	407,840,920	419,836,999	432,192,960	444,919,600	444,919,600 488,028,039 471,529,731 485,436,475	471,529,731	485,436,475
Total	Total Capital Expenses								

Check Operator	DUFF Argus Dump	• • • •   • · !	Additional borrowing 2011 Net Ci Use of	Prior reserve - advanced to ESBC Prior reserve - held by ESBA	Calc at Calc at Dump 1 Variant Available for improvements Borrowed 7/2011 Fee position loan Repay outstanding loan Costs	Check
GROUND RENT FOR LF VALUATION Variance Rent PSF Average Rent PSF T	Total Income Total Operating Expense Ground Rent Rent in Lieu of Debt Service Total Capital Expenses Net Cash Flow	Rent jf included in Opex above Total Fixed Rent Overage Rent @_50% Subtotal CF to Operator Variance	ng 2011 Net Cash Flow <sub>x</sub> Use of Cash from Loans	nced to ESBC by ESBA	Duff Pro forma check Calc Above Dump from Pro Forma Variance Vements	Net Cash Flow Total Rents Variance
8 3 1 4				·		
378,741,032	•				4	I
390,029,828 — — — —	' ' 4	•	•			
401,657,289 		÷	ı		;	
413,633,573 —		÷			•	
425,969,146 — 143	, ·	• • •				
438,674.786 				•		
451,761,595 		•			· · ·	ł
465.241,009 	<b>.</b> .	. (				

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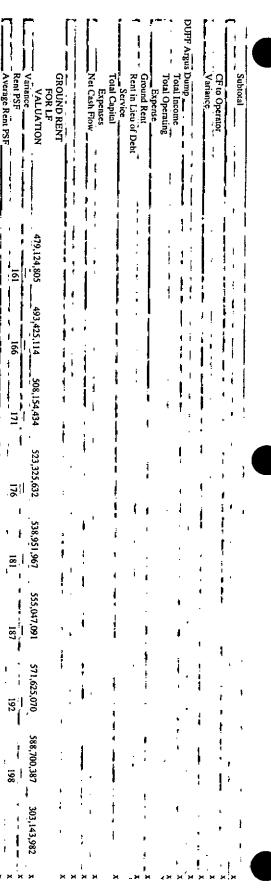
New Borrowing Loan Amount/! Debt	Basic Rent		Total CF to Dist.	Overage Rent % Less: Debt Service	Cirto Fee Owner Total Fixed Rent	CF.0f Operation Check Operator	S0%	Overage Overage Rent %	Income Subject to Dyg Rent Exclusion		Less: Total Capital Expenses (ADJUSTED!!] Less: Total Fixed Rent Less: Interest Income	Aud: Use of Cash From	Net Operating Income	· Opex above	Total Income Total Operating Expense Add. Rept (Finchaded in	Overage Rent	Total Fixed Rent	Basic R RenvDe	Fixed Rents	
	5,895,625	953,353,984	479,124,805 953,353,984	473,229,180 (4,555,313)	10,450,938	474,229,180	473,229,180	946,458,359 50.0%	947,458,359 (1,000,000)		(48,480,615) (5,895,625)	ų.	1,001,834,599	7,971,625	1,493,623,395 (499,760,420)		10,450,938	5,895,625 4,555,313	Year 57 Jul-67 Jun-68	57
	5,895.625	981,954,604	493,425,114 981,954,604	487,529,489 (4,555,313)	10,450,938	488,529,489	487,529,489	975,058,979 50.0%	976,058,979 (1,000,000)		(49,935,033) (5,89 <u>5,625)</u>		1,031,889,637		1 <u>493.627</u> ,395 — 1,538,432,096 <u>1,584,585</u> ,059 <u>1,632,122,611</u> 1,681,086,289 .(499,760,420)		10,450,938	5,895.625 4,555,313	Year 58 Jul-68 Jun-69	58
	5,895,625	1,011,413,242	<u> </u>	502,258,809 (4,555,313)	10,450,938	503,258,809	502,258,809	1,004,517,617	1,005,517,617 (1,000,000)		(51,433,084) (5,89 <u>5</u> ,62 <u>5</u> )	- -	1,062,846,327	7,971,625	<u>1,584,585,059</u> ( <u>529,710</u> ,358)		10,450,938	5,895,625 4,555,313	Year 59 Jul-69 Jun-70	<u>65</u>
	5,895,625	1,041,755,639	523,325,632	517,430,007 (4,555,313)	10,450,938	518,430,007	517,430,007	1,034,860,014	1,035,860,014		(52,976,077) (5,895,625)				1,632,122,611 (545,362,520)		10,450,938	5,895,625	Year 60 Jul-70 Jun-71	8
	5,895,625	1,073,008,308	<u>538,951,967</u> 1.073.008.308	533,056,342 (4,555,313)	10,450,938	<u>534,056,342</u>	<u>533,056,342</u>	1,066,112,683	1,067,112,683		(54,565,359) (5,895,625)				5 11		10,450,938	5,895,625 4,555,313	Year 61 Jul-71 Jun-72	61
	5,895,625	E 11	555,047,091	549,151,466 (4,555,313)	10,450,938	- 550,151,466	549,151,466	<u> </u>	1,099,302,933 (1,000,000)	-1	(56,202,320) (5,895,625)			.971,625	1,731,518,878 (578,089,625)		10,450,938	5,895,625 4,555,313	Year 62 Jul-72 Jun-73	62
	5,895,625	1,138,354,514	571.625,070	<u>565,729,445</u> (4,555,313)	10,450,938	566,729,445	<u>565,729,445</u>	1,131,458,889	1,132,458,889 (1,000,000)		(57,888,390) (5,895,625)		1,196,242,904	, 7,971,625	,518,878 1,783,464,444 1,836,968,378 1,892,077,429 ,089,625 (595,193,165) (612,809,811) (630,954,957)		10,450,938	5,895,625 4,555,313	Year 63 Jul-73 Jun-74	ន
	5,895,625	1,172,505,150	588,700,387	582,804,762 (4,555,313)	10,450,938	583,804,762	<u>582,804,762</u>	1,165,609,525	1,166,609,525 (1,000,000)		(59,625,041) (5,895,6 <u>25)</u>	     	1.2	7,971,625	1,836,968,378 (612,809,811)		10,450,938	5,895,625 4,555,313	Year 64 Jul-74 Jun-75	2
	5,895,625		606,287,965		10.450.938	- 601,392,340	600,392,340	1.5	1,201,784,679 (1,000,000)		(59,625,041) (61,413,793) (5,895,625) (5,895,625)		1,26	7.971.625	(630,954,957) x	Į	1	5,895,625 4,555,313	Year 64.5 Jul-75 Dec-75	64.5

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RenVDS Amount Applicabl Io RenVDS									
Interest Rate (I-O) Payments			L .						
Rent/Debt Service*	4,555,313	4,555,313	4.555,313	4,555,313	4,555,313	4,555,313	4,555,313	4,555,313	4.555,313
Total debt service	6,181,250 (1,625,938)	<u>6,181,250</u> (1,625,938)	<u>6,181,250</u> (1,625,938)	<u>6,181,250</u> (1,625,938)	<u>6,181,250</u> (1,625,938)	6,181, <u>250</u> (1,625,938)	<u>6,181,250</u> (1,625,938)	6,1 <u>81,250</u> (1,625,938)	6,181,250 (1,625,938)
* in the above, future years are same as current and w/ anticipated borrowing. Duff to make any separate assumption.	e as current and w	anticipated	borrowing. D	uff to make an	y separate ass	i F			
Argus Dump									
					- 1				
Expense Ground Rents	499,760,420 7,971,625	514,514,084 7,971,625	529,710,358 7,971,625	545,362,520 7,971,625	561,484,247 7,971,625	578,089,625 7,971,625	595,193,165 7,971,625	612,809,811 7,971,625	630,954,957 7,971,625
Expenses Net Cash Flow							1 1 1		
Total Rents Variance								· • • • • • • • • • • •	· · · · · ·
Duff Pro forma sheck			<b>i</b>	* * *		••••••••••••••••••••••••••••••••••••••			
Calc Above Dump from Pro									
Variance									
Available for improvements									
Borrowed 7/2011 Fee position loan									
Kepay outstanding loan		Ē							
Prior reserve - advanced to ESBC.									
nor reserve - held by ESBA									
					-		· · · · · · · · · · · · · · · · · · ·		
ddilional borrowing 2011									
dditional borrowing 2011									
ddilional borrowing 2011 Net Cash Flow									
dditional borrowing 2011 Net Cash Flow Use of Cash from Loans									
dditional borrowing 2011 Net Cash Flow Use of Cash from Loans Rent if included in Oper, above								- <b>-</b>	
dditional borrowing 2011 Net Cash Flow Use of Cash from Loans Rent if included in Open above Total Fixed Rent Overtare Rent @									

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\_Average Rent PSF\_\_\_\_

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Cancellation Fees	Percentage Rent	Total Reimbursement Revenue	Additional Broadcasting Revenue	Common Rent	Electric Submetering Escalation	Inclusion	Operating expenses	Expense Reimbursement Revenue Real Estate Taxes	Revenue	CPI & Other Adjustment Revenue	Revenue	Scheduled Base Rental Revenue	Absorption & Turnover Vacancy Base Rent Abatements (\$	Base Rental Revenue \$ Antenna Revenue \$	For the Years Ending Potential Gross Revenue	
815,000	202,126	23,403,552	3,679,939	249,879	3,271,290 104,781	2,837,904	200,659	6,783,023	0	6,276,077	0	79,070,957	(31,401,511) 16,723,802)	111,251,358	Year 1 Jun-2012	-
0	216,273	26,096,419	3,796,126	257,377	5,787,407 98,762	2,400,116	206,686	<u>6,685,147</u>	1 0	6,864,798	0	107,312,912	(15,716,317) (\$ 18,668,669)	\$ 125,166,614 ,\$ 16,531,284	Vear 2 Jun-2013	2
0	231,412	27,328,410	3,929,829	0	7,829,656	1,798,775	212,883	6,507,426	0	6,948,116	0	135,194,839	(5,261,662) (\$ 12,657,338)	\$ 135,980,917 \$ 17,132,922	Year 3 Jun-2014	نۍ ت
0	247,611	29,751,041	3,964,619	0	8,903,739 104,776	1,467,307	488,278	7.073.449	0	7,585,970	162903	157,480,395	(1,592,618) (\$_3,767,342)	\$ 145, <u>4</u> 27,973 \$ 17,412;382	Year 4 Jun-2015	4
0	264,946	31,217,824	3,994,589	0	9,658,641 69,916	913,893	950,409	7,455,124	0	7,793,166	382086	168,715,921	(2,270,591), (\$2,469,392)	\$ 155,763,670 \$ 17,692,234	Year 5 Jun-2016	s
0	283,490	32,155,789	4,177,774	0	10,294,207 32,869	383,994		7,690,530	0	7,120,459	433659	177,202,304	70,591) (3,109,281) 69,392) (8 2,079,813)	\$ 164,213,204 \$ 18,178,194	Year 6 Jun-2017	6
0	- 303,336	32.935.739	4,699,209	0	10,718,049	344,387,	3,288,245	8,104,359	0	5,319,390	428244	1.15	\$	\$ 170,696,882 \$ 18,936,395	Year 7 Jun-2018	7
0	. 324,568	33 298 808	6,010,871	0	11,378,029	97,814	4,516,795	8,141,206	0	2,692,578	426642	191,789,012	(2,709,960) (2,634,868) 1,950 <u>618) (\$2,763,190)</u>	\$ 177,912,581 \$ 19,274,489	Year 8 Jun-2019	00

Total Potential Gross Revenue General Vacancy	Income	Charges Miscellaneous	Interest	Extended Lighting	Event Income	Location	Trademark	Window Cleaning	Cantivate		Labor	Elevator Service	Exterminating	Reimb	Waler	Maintenance	Waxing/Floor	Rubbish Removal	Service	Cleaning Service	Carpet Care & Shampoo	Power Reimb	Broadcast Backup	Reimb	Towar Beconfia	RF System	Legal Fees	Broadcasters Electric Retro	Submetering -	L Submetering	Esc.	Operating Exp	Observatory	
178,652,155	208,334		0	6,249	150.000			43,400		10,028		696,18	1,710	198,000	120,643	248,383	1	208,787	261,061	945,679	302,308	.0		0	<u> 208, 118</u>		63,868	5,191,788		1,831,091	3,294,028	<u> </u>	-	
210,769,211	77,250	359,669	0	7,726	150.000	107,081		44,702		10,329	76,132	84,429	1,810	0	124,262	257,075		216,095	270,200	978,779	330,379	0		0	316,681	) : ;	65,785	5,347,538		1,886,023	3,478,125	00,204,202		
241,840,102 (1,235,923)	79,568	334,493	0	7,956		112,435		46.044		10,639	78,417	86,960	1,942	0	127,991	266,074		223,658	279.655	1,013,035	356,134	0		0	243,351	4	67,757	5,507,966 2,737,396		1,942,605	3,304,216	02,010,089		
268,746,129 (2,657,201)	81,955	311,078	0	8,196	155.000	118,055		47.424	- 760'CC	10,956	80,769	89,568	2,032	0	131,829	275,386		231,487	289,442	_ 1,048,491	374,688	0_0	i !	0	170,064		69,792	5,838,445 2,819,519		_2,000,882	3,139,008_			
283,818,436 (2,328,236)	84,412	289,303	0	8,440	165,000	123,959		48.848	720,46	11,288	83,191	92,257	2,092	0	135,784	285,024		239,588	299.573	1,085,189	387,801	0	•	0	<b></b> 175,178 _	F	71,882	6,188,750		2,060,909	2,982,057	_00,/8/,142		
295,695,254 (1,754,724)	86,945	269,051		·	175.000	130,156		50.313 22,00	501,00	11,625	85,688	95,026	2,156	0	139,860	295,000		247,972	310.059	_1,123,172_	401.373	<u> </u>	: : :	0			74.041	6,560,076 2,991,227		2,122,738	2,832,952	<u>.</u> 07,700,734		
306,771,820 (2,352,428)	89,555	250,217 _		8,954	185,000	136,666		51 820	30,138	- 11,974	. 88,259	97,874	2,221	0	<u> </u>	305,326		256,655	320.912	1,162,480	415,423			0	_ 129,076_	J	76.261	6,953,679 3,080,963	1	2,186,418	2,691,308	_ d/,/y3,3/d		
316,545,755 (2,619,613)	92,241	232,704	0	9,226	195.001	143,496		00,099 53 377		12,334	, 90,906	100,812	2,286	0	_ ,148,375	316,011			332.143	1,203,169	429.960	0		0	57,821		78.551	7,370,902	1	2.252.011	2,556,740	_ /1,88/,380 1	-	

Check	e	PV to Building	Cash Flow to Operator	% Taxes (	Before Debt	Total Leasing & Capital Costs	Li & Fung LC/BB/TI	Base Building Costs	Capital Expenditures	Commissions	Tenant Improvements	Leasing & Capital Costs	Net Operating Income	Total Opérating Expenses	Management Fee	Overage Rent	Ground Rent	Utilities	Pavroll	Repairs &		Professional Fees	Security	Cleaning	Operating Expenses	Effective Gross Revenue	
: 0	8.75%	\$1.081.000.000	(71,556,129)	(\$ 65,537,379)		142,411,161	18,360,716	3,120,001		14,791,286	24,541,561		76,873,782	99, <u>922,444</u>	660,921	0	8,094,750	15,618,120	9 800 001		8,478,408	9,315,000	6.099,999	7.569.999	22 420 004	176,796,226	<u>(426, c.co, l.)</u>
0.			(14,900,265)	(\$ 25,172,477)		117,540,330	9,952,896	2,574,999	77,357,223	12,670,967	14,984,245		92,367,853	99,993,007	766,302	0	8,033,187	16,086,663	9 910 151		8,732,760	6,984,000	6.056.000	7.797.101	150 293 25	208,590,260	<u>, (1, 5, 6 / 1 (2))</u>
0			35,471,042	\$ 37,748,699		63,647,114	5,442,181	3,044,785	40,085,890	6,074,472	8,999,786		101,395,813	98,626,702	848,279	34,471,042	7,971,625	16,569,265	10 018 001		8,994,744	6,303,000	6.237.680	8.031.012	202 212 22	238,111,524	10000000
. 0		: :	68,438,556	<u>\$ 70,716,211</u>		19,837,687	0	1,726,509	13,607,064	. 3,372,507	1,131,607		90,553,898	101,718,833	927,632	67,438,556	7,971,625	17,066,340	000,000;0	* (	9,264,585	6,169,000	6.424.811	8.271.944	72 277 26	263,329,256	( <u>4,19,201</u> 4)
0			75,069,649	\$ 77,347,306		18,516,184	0	2,453,608	9,145,450	3,370,422	3,546,704		95,863,490	105,021, <u>694</u>	985,374	74,069,649	7,971,625	17,578,333	- 6,695,999 - 6,695,999		9,542,522	6,297,999	6.617.555	8.520.101	20 155 515	278,572,801	126801264
0			81,956,898	\$ 84,234,554		13,747,009	0	1,947,581	5,278,480	3,426,205	3,094,743		97,981,563	108,345,112	1,019,341	80,956,898	7,971,625	18,105,682	6,896,880		9,828,800	6,486,941	6.816.081	8.775.706	179 894 05	290,901,541	(20,000,00)
0		           	87,516,378	\$ 89,794,034		9,572,565	0	2,268,699	2,722,131	2,830,042	1,751,693		99,366,599	111,779,382	1,058,719	86,516,378	7,971,625	18,648,852	7,103,786		10,123,663	6,681,549	7.020.564	9.038.975	10 202 102	301,280,328	1.204.22.42
0_		۽ . و ۽ . و	88,632,668	\$ 90,910,324		13,220,305	0	2,484,346	2,538,483	4,958,116	3,239,360		104,130,629	115,320,040	1,095,638	87,632,668	7,971,625	19,208,317	7,316,900		10,427,372	6,881,994	7 231 180	9 310 145	10 024 PCC CV	310,701,305	() [[] [] [] [] [] [] [] [] [] [] [] [] []

Exterminating	Water	Rubbish Removal	Porter/Matron Service	Carpet Care & Shampoo	Reimb	Broadcast Backup Power	Tower Reconfig Reimh	RE System Reimh				Operating Exp Esc.	Observatory Income	Lease Cancellation Fees	Total Keimbursement Revenue	Additional Broadcasting Revenue		Electric Submetering	Electric Inclusion	Operating expenses	Expense Reimbursement Revenue	Retail Sales Percent Revenue	CPI & Other Adjustment Revenue	Scheduled Base Rental Revenue Base Rental Step Revenue		Base Rental Revenue	For the Years Ending	
Reimb	aintenance	а	ervice	hampoo		ip Power	Reimh			Broadcasters	ering	SC.	ome	on Fees	ment Revenue	ng Revenue		ubmetering	clusion	e <u>, 1 axes</u> expenses	ant Revenue	cent Revenue	justment	Rental		enue S		
0 2,294	327,073	274,934	343,766	445,011	0		0 2001-200-	47 000	200 08	7,813,154	2,319,571	2,428,903	74,044,006	$\frac{-\frac{34}{2}}{0}$	35,960,737	6,209,658	- <u>, 16'cc</u>	11,861,724	87,077	5,973,403		0	2,429,114	197,568,007 294626	(3,409,939) (\$3,382,490) _(\$	184,790,475 \$ 19,569,961 \$	Year 9 Jun-2020	Q
2,265	338,520 157,411	284,557	355,801	460,585	0		U 270'67	35 830	100,000,0	8,281,944	2,389,159	2,307,458	76,265,327	<u>865'125</u>	37,725,306	6,223,941	0,10/	12,736,413	19,155	<u>9,437,011</u> 7,437,011		0	1,744,302	209,315,292 100740	(2,409,601) 3,737,150)	195,710,129_\$ 19,751,914_\$	Year 10 Jun-2021	10
2,265	350,367	294,516	368,253	476,708	0	, ,	0 +^^ī_7	26 601	7007050	8,778,861	2,460,832	2,192,086	78,553,284		39,393,737	6,410.659		13,122,286	646	<u>9,621,598</u>		0	1,488,815	217,720,493 <u>\$214</u>	(4,250,700) (\$	205,528,261 \$	Year 11 Jun-2022	=
0 2,265	362,631	304,823	381,141	493,391	0		Ŧ,	00,400	000_00 000^1 / C <sup>1</sup> C	9,305,592	2,534,660	2,082,480	288,909,885	425,444	39,583,100	6.602.979		13,490,856	664	9,551,966		0	1,459,103	224,643,020	(4,969,422) (\$4,005,783) (	212,663,419 \$ 20,954,806 \$	Year 12 Jun-2023	12
0 2,265	375,324	315,492	. <u> </u>	510,659	0	1		00,19	1587871	9,863,928	2,610,696	1,978,357	83;337,181	455,2240	40,994,196	6.801.068		13,956,410	684	10,227,867		0	1,503,079	233,148,524	(4,78 _4,53	220,88	Yenr 13 Jun-2024	13
0 2,265	388,459	326,534	408.289	528,532	0			- 160 UC	C61'687'5	10,455,764	2,689,020	1,879,440	85,837,297	487,090	43,432,697	7.005.100		14,537,799	235	<u>8,816,691</u> 11,524,497		0	1,548,375	245,725,293	2,040) (2,727,679) 4,788) ( <u>\$</u> 2,650,323) (	5 228,872,342 5 22,230,953	Year 14 Jun-2025	14
0 2, <u>2</u> 65	402,055	337.964	422.579	547,032	0		0 5+6 <sup>4</sup> 67	100,06	<u>278,206,5</u>	11,083,109	2,769,688	1,785,467	88,412,415	<u> </u>	46,212,391	 7.215.253		14,942,603	0	<u>9,447,860</u> 13.011.647		0	1,595,028	251,377,508	(3,471,864) (\$3,871,226)_(\$	\$ 235,822,716 \$ 245,910,502 \$ 22,897,882 \$ 23,584,818	Year 15 Jun-2026	15
0 2,265	416,126	349-790	437.367	566,177	0	¢	110,041		4,019,958	11,748,097	2,852,782	1,696,195	91,064,788	557,669	<u>.</u>	0 7.431.711	, .	15,414,402		9,893,735		0	1,643,083	260,226,426	(4,077,501) (\$5,191,39 <u>3</u> )	\$_245,910,502 \$_23,584,818	Year 16 Jun-2027	16

& Taxes	Total Leasing & Capital Costs	Li & Fung LC/BB/TI	Capital Expenditures	Tenant Improvements	Leasing & Capital Costs	Net Operating Income	Total Operating Expenses	Management Fee	Overage Rent	Utilities	į	Repairs & Maintenance	Professional Fees	Security	Cleaning	Operating Expenses Real Estate Taxes	Effective Gross Revenue	Total Potential Gross Revenue General Vacancy Collection Loss	Miscellaneous Income	Interest Late Payment Charges	Extended Lighting	Location Agreements	Trademark Licensing	Capuvate Window Cleaning	Lamp Sales	Keys	Elevator Service
<u>\$ 92,417,220</u>		0	1,896,735 3,584,959	5,152,975 7,590,788		110,642,677	118,976,295	1,135,795	89,139,564	19,784,568	11,962,127	7,536,407	10 740 102	7,448,116	9,589,450	43,691,185	322,376,505	$\begin{array}{r} \underline{327,739,109}\\ (2,032,301)\\ (3,330,303)\end{array}$	95,006	0 216.412	9,500		150,673	54,977	38,361	12,703	103,836
\$ 100,563,837	13,107,087	0	534,958 3,079,264	3,699,962		113,670,924	122,761,142	1,188,559	97,252,017	20,378,104	12,320,991	7,762,499	801'105'/	7,671,560	9,877,132	45,198 789	337,267,888	344,105,945 (3,349,587) (3,488,470)	97,859	201.265	9,784	32,619	158,208	256,628	39,513	13,084	106,951
\$ 106,681,346		0	0 0	5,508,479 6,456,426		118,646,251	_126,548,517	1,240,425	103,018,263	20,989,448	12,690,622	7,995,374	1,520,140	7,901,707	10,173,447	46,643,083	351,445,572	357,166,026 (2,099,177) (3,621,277)	100,793	0 187.176	10,081	665'EE	166,116	58,326	40,696	13,477	110,159
\$ 212,261,856			0 0	5,475,254 5,771,718	₹ 	223,508,828	130,330,418	1,287,104	106,668,928	21,619,130	13,071,339	8,235,236	/,/45,/46	8,138,757	10,478,652	48,018,356	361,810,871	367,381,701 (1,828,104) (3,742,726)	103,818	0 174.073	10,381	34,606	174,423	60,075	41,919	13,882	113,464
<u>\$ 219,852,424</u>	12,61	0	00	5,963,424 6,653,126		232,468,974	134,224,189	1,333,592	_ 110,464,212	22,267,705	13,463,482	8,482,293	,978,117	8,382,921	10,793,009	49,434,886	374,664,788	380,523,423 (1,977,616) (3,881,019)	106,933	0	10,693	35,644	183,144	98,079 61,879	43,177	14,296	116,868
\$ 237,207,625		0	00	2,965,185 4,377,388		244,550,198	138,244,001	1,390,712	/,9/1,623 119,141,812	22,935,735	13,867,383	8,736,760	8,217,462	8,634,407	11,116,800	50,893,915	390,765,824	398,889,374 (4,058,981) (4,064,570)	110,140	0 150.555	11,016	36,713	192,300	63,734	44,472	14,727	120,374
\$ 238,570,957	14,218,117	0	00	6,379,389 7,838,728	þ -	252,789,074	142,371,513	1,436,640	119,823,479/	23,623,809	14,283,406	8,998,865	8,463,985	8,893,440	11,450,304	52.396.712	403,132,212	410,801,951 (3,486,683) (4,183,056)	113,445	0 140.017	11,343		201,915	65,647	45,805	15,168	123,985
\$ 249,082,083			00	6,164,962 7,986,831	· · ·	263,233,876	146,631,000	1,492,100	125,079,042	24,332,522	14,711,908	9,268,829	8,717,905	9,160,244	11,793,814	53.944.594	417,836,501	425,310,852 (3,144,071) (4,330,279)	116,846	0 130.217	11,686	056'8E	212,013	130,344 67,615	47,181	15.624	127,705

Check Street Mark PX:to Building Operation Control of the State of the Stat Cash Flow to Operator 90,139,564 98,252,017 104,018,263 107,668,928 111,464,212 120,141,812 120,823,479 126,079,042

Lease Cancellation Fees	Reimbursement Revenue Percentage Rent	Additional Broadcasting Revenue Total	Electric Submetering Escalation	Operating expenses Electric Inclusion	Revenue Real Estate Taxes	Expense Reimbursement	Percent Revenue	Adjustment Revenue	Base Rental Step	Scheduled Base Rental Revenue	Base Rent Abatements	Absorption & Turnover Vacancy	Base Rental Revenue Antenna Revenue	For the Years Ending Potential Gross Revenue	
0	48,196,768	0 7,654,662	15,738,73	13,564,234	9,546,555		0	1,692,580	0	266,651,088	(\$ 8,548,615)	(6.535,438)	\$257,442,778 \$24,292,363	Year 17 Jun-2028	17
0	43,123,244	0 7,884,302	15,800,025 0	10,345,085	7;350,27)		0	1,743,560	0	272,901,842	\$	(12.657.318)	\$ 278,358,365 \$ 25,021,134	Year 18 Jun-2029	18
0	41,746,228 683,170	0 8,120,831	16,894,424 0	9,384,749	5,550,155		0	1,796,069	0	307,413,616	<b>3</b>		\$ 294,126,216 \$ 25,771,768	Year 19 Jun-2030	61
	43,610,913 730,991	0 8,364,456	17,713,427	10,772,068	4,910,804		0	1,850,157	0	324,065,174	(\$		\$ 304,642,999 \$ 26,544,921	Year 20 Jun-2031	20
0	46,907,055	8,615,390	18,175,165 0	12,418,792	5,791,845		0	1,905,863	0	330,838,194	(\$	) (4.619.468)	\$ 312,280,184 \$ 27,341,268	Year 21 Jun-2032	21
0	49,449,276 	- 0 - 8,873,852	18,657,188 0	13,529,243	6,425,750		0	1,963,243	0	337,426,916	1 1	(6.012.376)	\$ 320,706,277 \$ 28,161,506	Year 22 Jun-2033	22
0	50,309,194 895,495	0 9,140,067	19,027,017	13,530,257	6,589,508		0	2,022,345	0	341,625,667	(\$ 9,615,015)	) (9.218.600)	\$ 320,706,277	Year 23 Jun-2034	23
	52,229,211 958,178	0 9,414,269	19,776,588 0	14,068,615	6,886,521		0	2,083,218	0	358,988,030	(\$	(6.360.989)	\$ 341,348,614 \$ 29,876,542	Year 24 Jun-2035	24

562,462,479 (3,703,185)	538,287,316 (1,145,648)	528,517,735 (3,631,288)	514,850,780 (4,624,023)	500,413,850 (5,732,585)	477,691,783 (3,319,004)	440,507,110 (438,264)	435,430,190 (1,585,118)	Revenue General Vacancy
148,019	143,707	139,523	135,459	131,513	127,683	123,963	120,353	Income
72,867	78,350	84,250	90,589	97,408	104,741	112,623	121,102	Charges Miscellaneous
								Late Payment
		0 0.02 alt	0		0	<u> </u>		Interest
14,800 1	14.370	000,000	13.546	13 152	12.768	12.396	12.035	Extended Lighting
49,339	47,903	46,507	45,154	43,836	42,562	41,321	40,116	Agreements Event Income
								Location
313,238	298,322	284,114	270,588	257,702	245,428	233,744	222,612	Licensing
r čco'co	<u></u>	15/100	, póč <sup>r</sup> o,	/0, IVH	, coo'c7	(1,1)	07,040	Trademark
10,01			V0C 0L	- 101 36			202,02	
270 831	101 75C			101 100	173 757 10 2012 10		143 508	Cantivate
	58 034	10,020	10,111				48 506	
10 701	141,028	522 01	133,499	210,671	123,834	122,172	210,811	Labor
101,//3	100,/ CI	132,48/	148,044	143,/33	139,348	135,482	131,33/	Elevator Service
2,265	2,265	2,265	2,265	2,265	2,265	2,265	2, <u>26</u> 5	Exterminating
	0	0						Keimb
•	, ,	<b>&gt;</b>	>	>	>	<b>&gt;</b>	\$	Skyride Security
238,099 -	231;165	224,431	217,895	211,547	205,388	199,405	193, 597	Water
547,960	529,429	511,526	494,229	477,517	461,368	445,765	430,692	Maintenance
		ļ						Waxing/Floor
460,609	445,032	429,984	415,442	401,395	387,821	374,704	362,036	Rubbish Removal
575.931	556.455	537.637	519.456	501.889	484.919	468.520	452.676	Service
<u>, 1 / 1 / 1 / 1 / 1 / 1 / 1 / 1 / 1 / 1 </u>	0.2 <sup>7</sup> C 10 <sup>1</sup> 7	مير عيادرا ترحيد <u>م</u>	707,100,1	<u> </u>		1,01,101		Porter/Matron
0 0260777	201,027	1 0/7 560	1 881 707		1 756 500	1,602,182	1 630 705	
775 578	725 065	605 076	CUV CL3	610 707	127 721	2012 SUN	202 002	Carpet Care &
0	0	0	0		0	0	0	Power Reimb
								Broadcast Backup
0	0	0	0	0	0	0	0	Reimb
100,00		020100	<u>, , , , , , , , , , , , , , , , , , , </u>		in the second	1. (T. C. C. C. C. C. C. C. C. C. C. C. C. C.		Tower Reconfig
690 6£	37 93 1	368 36	35 753	34 712	13701	32 719	31 766	Reimh
126,049	122,377	118,812	115,353	111,993	108,732	105,564	102,490	Legal Fees
5,092,364	4,944,042	4,800,038	4,660,232	4,524,498	4,392,717	4,264,774	4,140,557	Electric Retro
18,724,680	17,664,792	16,664,899	15,721,604	14,831,700	13,992,170	13,200,161	12,452,981	Broadcasters
1	     		         					Submetering -
3,613,816	3;508,560	3,406,368	3,307,155	3,210,828	3,117,309	3,026,515	2,938,363	Submetering
1,125,289	1,184,515	1,246,859	1,312,484	1,381,560	1,454,275	1,530,816	1,611,383	Esc.
)								Operating Exp
115,358,148	111,998,204	108,736,118	105,569,048	102,494,220	99,508,954	96,610,633	93,796,732	Observatory Income

Collection Loss	(4,436,301)	(4,491,550)	(4,861,967)		(5,235,574)	(5,377,133)	(5,482,183)	(5,726,647)
Effective Gross Revenue	429,408,771	435,577,296	469,510,812	489,592,051	504,991,183	519,509,315	531,659,485	553,032,647
Operating Expenses								
Real Estate Taxes	55,538,912	57,181,059	58,872,472	60,614,628	62,409,047	64,257,298	66,160,998	68,121,807
Cleaning	12,147,627	12,512,057	12,887,419	13,274,040	13,672,263	14,082,430	14,504,903	14,940,048
ł	9,435,050	9,718,103	10,009,644	10,309,935	10,619,233	10,937,809	11,265,945	11,603,923
Professional Fees	8,979,444	9,248,824	9,526,292	9,812,078	10,106,441	10,409,636	10,721,923	11,043,580
Insurance	13,605,356	14,013,516	14,433,923	14,866,939	15,312,948	15,772,336	16,245,506	16,732,872
Maintenance	9.546.896	9.833.301	10.128.300	10.432.150	10.745.114	11.067.468	11.399.492	11.741.476
Payroll	15,153,265	15,607,863	16,076,100	16,558,382	17,055,133	17,566,789	18,093,792	18,636,604
Utilities	25,062,497	25,814;374	26,588,803	27,386,468	28,208,062	29,054,304	29,925,933	30,823,711
Ground Rent	7,971,625	7,971,625	7,971,625	7,971,625	7,971,625	7,971,625	7,971,625	7,971,625
Management Fee	1,538,532	1,537,357	1,681,661	1,766,480	1,824,987	1,880,618	1,923,376	1,999,713
Total Operating Expenses	151,007,579	155,466,454-	160,204,614	165,021,100	169,953,228	175,028,688	180,241,868	185,643,734
Net Operating Income	270,429,567	272,139,217	301,334,573	316,599,326	327,066,330	336,509,002	343,445,992	359,417,288
Leasing & Capital Costs								
i enant Improvements	10,663,746	25,828,868	11,280,284	3,315,770	4,797,012	7,185,098	13,519,731	11,548,511
Commissions	14,740,327	33;031;651	15,859,688	5,099,764	6,559,616	7,485,632	14,881,502	14,839,507
Capital Expenditures	0	0	0	0			0	0
Base Building		0	0	0	· ·	0	0	0
Li & Fung LC/BB/TI	0	0	0	0	0	0	0	0
Total Leasing & Capital					·			
-	25,404,073	58,860,519		8,415,534	11,356,628	14,670,730 ·	28,401,233	26,388,018
Cash Flow Before Debt Service	\$ 245,025,494	\$ 213,278,698	\$ 274,194,601	\$ 308,183,792	\$ 315,709,702	\$ 321,838,272	\$ 315,044,759	\$ 333,029,270
& Taxes								
Cash Flow to Operator	124,050,747	108,177,349	138,635,300	155,629,896	159,392,851	162,457,136	159,060,380	168,052,635
PV to Building				· · · · · · · · · · · · · · · · · · ·				-
Discount Rate								
		0	0	0	0	0	0	0

Cancellation Fees	Total Reimbursement Revenue Percentage Rent	Common Rent Additional Broadcasting	Electric Submetering	Operating expenses Electric	Expense Reimbursement Revenue Real Estate Taxes	Revenue	CPI & Other Adjustment Revenue	Revenue	Scheduled Base Rental Revenue	Abatements	Absorption & Turnover Vacancy	Base Rental Revenue Antenna Revenue	For the Years Ending	
	53,713,316		00	14,394,417	7,070,739	0	2,145,919	-0_	366,995,342	_(\$8,932,962)_		\$ 351,406,852 \$ 30,772,838	Year 25 	25
, 0	56,641,600	0 9,987,598	0 21,085,367 _0	15,572,237	7,785,901	0	2,210,497	0	382,436,847	_ (\$_5,316,273)	(4,778,013)	\$ 360,835,109 \$ 31,696,024	Year 26 Jun-2037	26
0	60,747,944 1,173,813	0 0 10,287,226_	21,754,888	17_660,51_5	8,768,297	0	2,277,017	0	394,872,486	_(\$_3,325,691)	(4,424,874)	\$ 369,976,147 \$ 32,646,904	Year 27 Jun-2038	27
0	64,641,579 1,255,978	0 1 <u>0</u> ,595,843	0 22,262,651 0	19,737,709	9,704,669	00	2,340,707	1	402,291,814	<u>8,932,962)</u> (\$ 5,316,273) (\$ 3,325,691), (\$ 4,503,832), (\$	(6,838,891)	\$ 380,008,226 \$ 33,626,311	Year 28 Jun-2039	28
0	68,984,771 1,343,896_	0 10,913,718	23,157,019	_ 21,883,681	10,624,267	1 1 1 0	2,406,086	0	417,559,538	(\$ 3,201,921)	(3,477,632)	\$ 389,603,990 \$ _34,635,101	Year 29 Jun-2040	29
0	73,833,904 1,437,970	0 <u>11,24</u> 1,1 <u>30</u>	0 0 0		11,728,907		2,478,268		426,847,287	(\$ 2,871,251)	(4,522,136)	\$ 398,566,520 \$_35,674,154	Year 30 Jun-2041	30
, 0	76,929,817	0 11,578,364	24,370,844	26,079,162	12,348,831	0	2,552,616	0.	432,120,050	2,871,251) (\$_6,853,108)	(7,219,176)	\$ 409,447,956 \$ 36,744,378	Year 31 Jun-2042	3
0	76,123,971 _1,646,330	0 11,925,715	24,793,165		12,034,417	- 0 -	2,629,195	,0 <b>_</b>	433,073,982	(\$_16,900,059)	(12,661,979)	- \$ 424,789,310 \$ 37,846,710	Year 32 Jun-2043	32

al Vacancy	Total Potential Gross 577,035,891		SUC	- Late Payment 67	Interest	Extended Lighting 15		ments	Licensing 328	Cleaning		Sales			Ce	ding	Skyride Security Reimb		Maintenance 567	emoval	Service 596			Power, Reimb	Broadcast Backup	Reimb	Tower Beconfin	در		5	ers 19	Electric 3.722.232	Uperating Exp Esc. 1,069,026	
		152,459 1		67.765	0	15,246	2	50,820	528,900							2.265	0				96 080 705		207 · · · · · · ·	0.		0	40,241	• .	: ; ;	5		• . •		
)	600,684,557 622	157,032	() () () ()	63 024	0	15,705	200,000	52,344	345,346	90,870	338,595	63.405	20.997	54.763	171 623	2,265	0	252,599	586,989	493,415	16 952	-	734 873 7	0		0	41,448	· · · ·	<b>I</b>	S	21,039,051 22	3,833,897 3,	1,015,575	22,202,401 120,
	622,710,423 6	161,746	2 2 2 2	58.610	0	16,175	200,000	53,916	362,611	93,597	372,457	65.308	21.625	159.405	176 773	2.265	0	260,177	607,533	510,685	638 544		313 004	: Ó		0	42,091		137,736		22,301,393	3,948,914	964,796	20,027,202
(4,426,240)	639,720,772	166,596	2.000 m	54 508	0	16,658	200,000	55,533	380,743	96,403	409,701	67.268	22.275	164.186	182.077	2,265	0	267,984	628,797	528,560	660 893		25C,CC8	0	•	0	42,912		141,869	5,731,500	23,639,478	4,067,383	916,555	29,000,014
(8,114,430)	665;251,526	171,596	22(52	50.692	0	17,161	200,000	57,198	- 19,779	99,297	450,671	69,285	22.944	169.113	187 539	2.265	0	276,023	650,805	547,058	684.025		385,478 7 477 844	0	•••••	0	42,291		146,125	5,903,443	25,057,848	4,189,403	870,728	133,/31,/10
(7,348,723)	685,540,083	176,742		47.144	0	17;675	200,000	58,914	419,769	102,275	495,738	71,364	23,630	174,184	193.165	2.265	0	284,303	673,583	566,208	707.967		2 564 567	0	; ; ;	0	40,000		150,509	6,080,546	26,561,315	4,315,085	<u>.</u>	
(4,858,670)	700,302,170	182,044		43.844	0	18,203	200,000	60,681	440,757	105,343	545,312	73,504	24 341	179,412	198.961	2.265	0	292,833	697,158	586,022	732 744		7 654 378	. 0		0	<u>0c0'8</u>			6,262,964	28,154,996	4,444,539	785,832	716 610 141
(1,790,688)	707,095,781	187,507		40.775	0	18,752	200,000	62,502	462, /94	108,503	599,844	75,709	25.071	184,792	204.929	2.265	0	301,617	721,558	606,535	758.391	الريار بالمنام والمسلية ويشجب	981,143 5 747 229	0		0	49,491		159,674	6,450,852	29,844,296	4.577.875	746,541	140,102,201

0		0	· · · · · · 0	, , , ,	0	0	00	Discount Rate
	4 • •	t 1 -	i '	1 				PV to Building
204,707,797	214,532,643	217,749,000	210,560,267	201,285,506	196,535,709	186,493,934	175,284,654	Cash Flow to Operator
\$ 406,339,593	\$ 425,989,286	\$ 432,422,000	\$ 418,044,534	\$ 399,495,013	\$ 389,995,419	\$ 369,911,868	\$ 347,493,308	Cash Flow Before Debt Service & Taxes
48,833,103 1	26,201,906	<b>9</b> ,27 <u>4</u> ,523	9,238,261	.12,453,009	9,027,340	13,887,464	<u> </u>	Total Leasing & Capital
, O	0	Ó	0	0	0	0	0	Li & Fung LC/BB/TI
0	- 0 -	0	0	- 0 -	0	00	0	Costs
• • •	0.	-0	0	0.	- 0	0		Expenditures
_27,951,540_	,14,788,124_	_ 5,318,558 _	5,984,276	7,107,342	5,255,145	7,253,818	11,598,549	i Leasing Commissions
20,881,563	11,413,782	3,955,965	_ 3,253,985	5,345,667	3,772,195_	6,633,646	8,486,993	Ienant
, , ,	1 : 		• • •	· · ·				Leasing & Capital Costs
455,172,696	452,191,192	441,696,523	427,282,795	411,948,022	399,022,759	383,799,332	367,578,850	Net Operating Income
234,969,048 <sup>‡</sup>	_ 228,172,545 _	_221,562,829	_ 215,123,025_	_208,867,920_	202,804,753	196,908,710	191,183,109	Total Operating Expenses
2,547,879	2,497,606	2,437,628	2,356,793	2,275,439	2,206,210	2,129,521	2,053,783	Management Fee
203,707,797	213,532,643	216,749,000	209,560,267	200,285,506	195,535,709	185,493,934	174,284, <u>654</u>	Overage Rent
7,971,625	7,971,625	7,971,625	33,733,129 7,971,625	34,092,300 7.971,625	7.971.625	7.971.625	<u>31,/48</u> ,423	Ground Rent
23,608,295	22,920,673	22,253,081	21,604,932	_20,975,664	20,364,721	- 19,771,574	19,195,704	Payroll
14,873,750 .	14,440,536	14,019,937		13,215,134	12,830,229	12,456,533	12,093,721	Maintenance
21,196,702	20,579,321	19,979,923	19,397,985	18,832,995	- 18,284,461	17,751,904	17,234,857	Insurance
13,989,679	13,582,213			12,429,648	12,067,619	11,716,136	11,374,889	Professional Fees
14,699,501	14,271,360	4		13,060,317	12,679,920	12,310,601	11,952,038	Security
_18,925,609	83,397,183 18,374,377	81,183,034 17,839,201	78,844,321 17,319,613_	70,271,200 16,815,157	/4,364,298 16.325.395	15.849.900	15.388.252	Real Estate Taxes
+	101 101 101							Operating Expenses
698,113,369	688,335,362	671,230,977	650,377,445	628,787,567	609,799,137	588,679,667	566,733,584	Effective Gross Revenue
_(7,191,724)	(7,108,139).	(6,960,383)	(6,759,651)	(6,506,965)	(6,336,648)	(6,117,335)_	(5,878,422)	Collection Loss
								'

	c	c		c	c	c	Fees
	0		>	5	5	5	Lease Cancellation
	2,470,699	2,309,063	2,158,004	2,016,826	1,884,884	1,761,576	Percentage Rent
	79,270,650	74,747,762	69,436,545	64,713,852	63,235,529	69,563,597	Total Reimbursement Revenue
	14,239,927	13,825,172	13,422,497	13,031,550	12,651,991	12,283,486	Additional Broadcasting Revenue
	0	0	0	0	0	0	Common Rent
	30,001,058	29,225,679	28,393,593	27,566,103	26,341,348	g 24,879,360	Electric Submetering
	0	0	0	0	. 0	0	Electric
	21,714,927	19,405,714	16,676,507	14,626,558	14,397,283	19,770,450	Operating expenses
	10,175,342	9,243,240	7,984,767	6,616,648	7,055,595	9,922,230	Real Estate Taxes
							Expense Reimbursement Revenue
		0	0	0	0	0	Percent Revenue
•	3,139,396	3,047,957	2,959,182	2,872,992	2,789,313	2,708,071	CPI & Other Adjustment Revenue
	. 0	0	0	0	0.	. 0	Base Kental Step Revenue
	544,753,896	533,855,979	519,706,326	501,672,112	479,080,752	428,272,598	Scheduled Base Rental Revenue
	(\$ 7,897,181)	(\$_5,707,334)	(\$ 6,450,390)	(\$.10,825,235)	(\$ 12,482,062)	(\$.32,338,209)	Abatements
· · · · · · · · · · · · · · ·	(8,106,499)	(6,142,461)	(5,384,707)	(5,887,952)	(12,352,331)	(22,692,844)	Absorption & Turnover Vacancy
	\$ 515,566,625 \$ 45,190,951	\$ 501,831,065 \$ 43,874,709	\$ 488,944,618 \$ 42,596,805	\$ 477,029,177 \$ 41,356,122	\$ 463,763,571 \$ 40,151,574	\$ 444,321,540 \$ 38,982,111	
Year 39 Year 40 Jun-2050 Jun-2051	Year 38 Jun-2049	Year 37 Jun-2048	Усаг 36 Jun-2047	Year 35 Jun-2046	Year 34 Jun-2045	Year 33 Jun-2044	For the Years Ending Potential Gross Revenue
39 40	38	37	36	35	34	33	

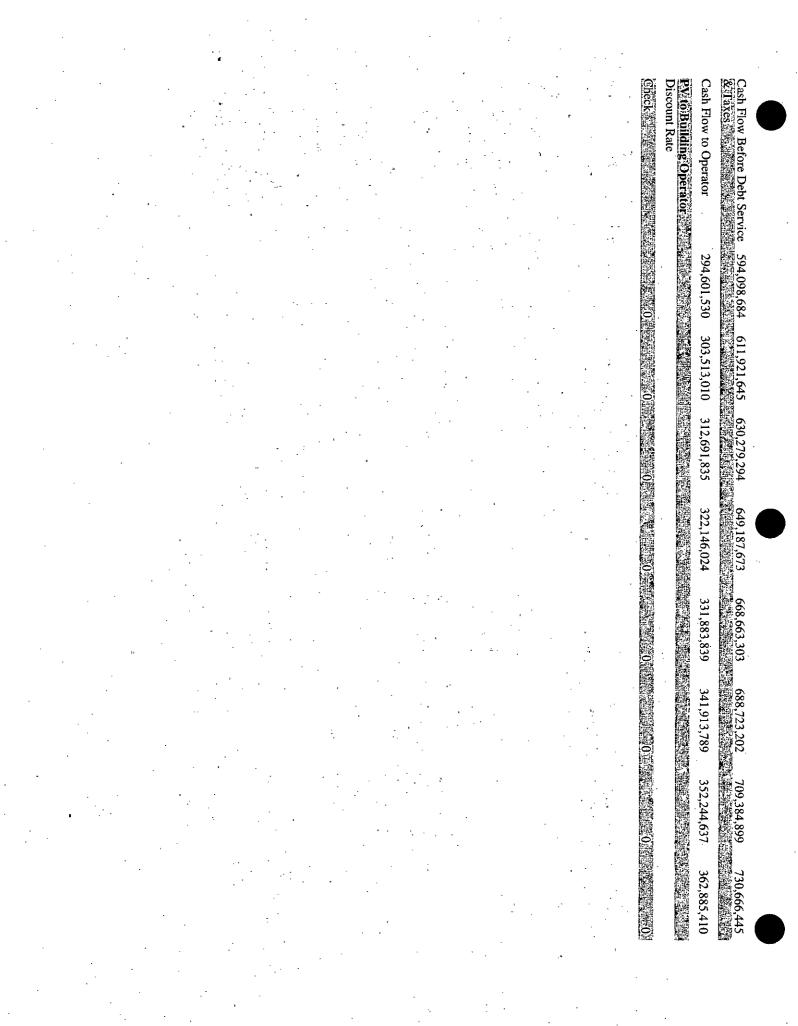
																	•										_								
Total Potential Gross Revenue General Vacancy	Miscellaneous Income	Late Payment Charges	Interest	Extended Lighting	Event Income	Agreements	Location	Trademark	Window Cleaning	Captivate	Lamp Sales	Keys	Labor	Elevator Service	Exterminating	Skyride Security Reimb	Water	Maintenance	Waxing/Floor	Rubbish Removal	Porter/Matron Service	Cleaning Service	Carpet Care &	Power Reimb	Broadcast Backup	Tower Reconfig Reimb	Reimb.	RF System	Legal Fees	Broadcasters	Submetering -	Electric	Operating Exp Esc.	Ubservatory Income	
702,642,587 0	193,130	37,920	0	19,312	200,000	64,378	483,930	105 00/	111,758	659,827	77,982	25,824	190,337	211,078	2,265	0	310,665	746,812		627,763	784,935	2,843,380	1 016 105	0		0	50,976		164 465	31,634,952	2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	4.715.210	709,212	150,516,218	
.754,305,793 (1,186,115)	198,925	35,267	0	19,894	200,000	66,309	210,230	210.220	115,112	725,810	80,321	26,596	196,047	217,408	2,265	0	319,985	772,952		649,735	812,408	2,942,902	1 041 660	0		0	\$2,505		169 400	33,533,052	1001000	4 856 667	673,753	155,031,706	
785,845,198 (8,098,166)	204,893	32,796	0	20,488	200,000	68,296	232,743		118.564	798,392	82,730	27,397	201,929	223,932	2,265	0	329,585	800,004		672 475	840,840	3,045,900	1 088 477	0		0	54,080	and the second second second second second second second second second second second second second second second	174 480	35,545,032		895 600 5	640,066	159,682,656	
<u>816,371;212</u> (9,090,120)	211,040	; 30,503	0	21,105	200,000	· · 70,347	166,706		122,122	878,231		28,216	207,987	230,650	2,265	0	339,473	828,005		696,012	870,272	3,152,509	1 176 574	· 0	년 1111년 1111년 1111년	0	55,703		179 716	37,677,735		5 152 439	608,061	164,473,137	
<u>843,913,903</u> (8,741,251)	217,370	.28,367	0	21,737	200,000	72,457	000,060		125,784	966,053	87,768	29,065	214,226	237,568	2,265	0	349,657	856,985		720,372	900,731	3,262,847	1 166 005	<u></u>	- - -	0	57,374		185 109	39,938,400	- M	5 307 011	577,658	169,407,330	
867,743,386 (7,123,585)	223,893	26;380	0	22,390	200,000	74,631	020,189	100	129,560	1,062,659	90,401	29,936	220,654	244,697	2,265	0	360,147	186,988		745,585	932,255	3,377,044	1 206 815	0		0	59,095		190,660	42,334,704	2010 (200 - C	5 466 220	548,775	174,489,550	
			والمركبي والمركبة والمركبة والمركبة				يعدي والمستحد المستحد																												
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0	0	0,	0	0	0	0	0	Discount Rate Check
								PV to Building Operator
285,949,607	277,549,682	271,720,008	266,913,640	256,396,281	246,832,484	216,317,026	173,086,016	Cash Flow to Operator
								& Taxes
576,794,839	559,994,990	\$ 540,364,016	\$ 530,751,280	\$ 509,716,562	\$ 490,588,969	\$ 429,558,051	\$ 343,096,032	Cash Flow Before Debt Service
29,331,569	28,477,252	22,996,632	15,546,692	16,879,905	14,503,562	<u>58,671,383</u>	102,533,732	Total Leasing & Capital Costs
		0	0	0	0	0	0	Li & Fung LC/BB/TI
		0	0	0	0	0	0.	Base Building Costs
· · ·		0	-t 0	0	0	0	0	Capital Expenditures
		13,638,443	9,153,499	8,490,770	8,841,191	31,876,092	56,167,987	Commissions
		9,358,189	6,393,193	8,389,135	5,662,371	26,795,291	46,365,745	Improvements
								Leasing & Capital Costs
606,126,409	588,472,241	563,360,648	546,297,972	526,596,467	505,092,531	488,229,434	445,629,764	Net Operating Income
297,540;309	288,874,086	280,460,278	272,313,459	264,397,738	256,679,243	249,227,108	241,874,814	Total Operating Expenses
• • •	- 	3,092,622	3,001,146	2,906,154	2,780,602	2,700,254	2,505,030	Management Fee
		270,720,008	265,913,640	255,396,281	245,832,484	215,317,026	172,086,016	Overage Rent
		7,971,625	7,971,625	7,971,625	7,971,625	7,971,625	7,971,625	Ground Rent
	1. A. A	46,623,629	45,265,659	43,947,241	42,667,223	41,424,491	40,217,951	Utilities
		28,189,536	27 368 483	26.571.343	25.797.419	25.046.039	24.316.543	Pavroll
	• .	17 760 036	17 242 754	16 740 539	16 252 948	15 779 563	15 319 964	Maintenance
	•	25,309,969	24,572,787	23,857,073	23,162,208	22,487,579	21,832,603	
		16,704,408	16,217,871	15,745;507	15,286,899	14,841,648	14,409,368	Professional Fees
		17,551,972	751	16,544,419	16,062,543	15,594,701	15,140,487	Security
- 0	- 1 - 1 - 1 - 1 - 1	22,598;166	21,939,968	21,300,938	20,680,525	20,078,177	19,493,376	Cleaning
		102.629.940	99.664.040	96.784.524	93.988.876	91.274.656	88,639,492	Real Estate Taxes
			The second second second second second second second second second second second second second second second se					Inerating Expenses
903,666,718	877,346,328	851,792,551	826,583,056	798,965,830	769,743,399	745,428,167	695,476,203	Effective Gross Revenue

Broadcasters Electric Retro Legal Fees Tower Reconfig Reimb Broadcast Backup Power Reimb Caupet Care & Shampoo Cleaning Service Porter/Matron Service	n Fees n Fees	Expense Reimbursement Revenue Real Estate Taxes Operating expenses Electric Inclusion Electric Submetering Escalation Common Rent Common Rent Revenue	Vacancy Base Rent Abatements Scheduled Base Rental Revenue Base Rental Step Revenue CPI & Other Adjustment Revenue Retail Sales Percent Revenue	For the Years Ending Potential Gross Revenue Base Rental Revenue Antenna Revenue Absorption & Turnover
				41 Year 41 Jun-2052
				42 Year 42 Jun-2053
				43 Year 43 Jun-2054
				44 44 Year 44 Jun-2055
				45 Vear 45 Jun-2056
				46 Year 46 Jun-2057
				47 Year 47 Jun-2058
				48 Vear 48 Jun-2059

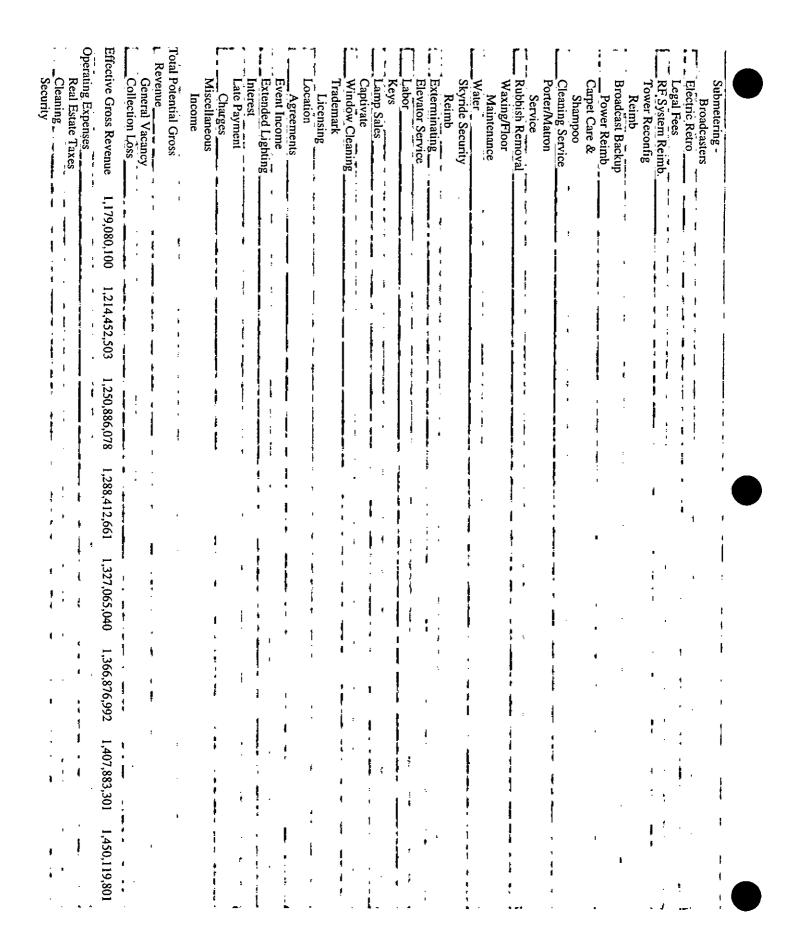
Li & Fung LC/BB/TI Total Leasing & Capital Costs 30,211,516 31,117,862 32,051,398 33,012,940 34,003,328	Capital Expenditures Base Building Costs	Leasing & Capital Costs	Net Operating Income	Total Operating Expenses	Overage Kent Management Fee	Ground Rent	Payroll	Insurance	Professional Fees	Cleaning	Real Estate Taxes	Operating Expenses	Effective Gross Revenue	Collection Loss	Total Potential Gross Revenue	Miscellaneous Income	Interest	Event Income Extended Lighting	Location Agreements	Window Cleaning	Lamp Sales	Keys	Elevator Service	Exterminating	Water	Maintenance	Rubbish Removal
BB/TI tal Costs 30,2	itures Oosts	sts ments			č				- S:		ß			Y	Revenue	ncome	haroec	ing	ments	44 - Su				y Kellilo			а́І.
211,516			624,310,201	166,518	, ,								930,776,719														
31,117,862			643,039,507	315,660,514								-	958,700,021														
32,051,398			662,330,692	306,466,518 315,660,514 325,130,329 334,884,239									987,461,021						-								
33,012,940			682,200,613	11									1,017,084,852							1. 							<b>8</b>
			702,666,631	344,930,766									1,047,597,398						2								2
35,023,428			723,746,630	355,278,689									1,079,025,319										y				
35,023,428 36,074,131 37,156,355			745,459,029	355,278,689 365,937,050 376,915,161									1,111,396,079					· · · · · · · · · · · · · · · · · · ·	-			2					
37, 156, 355			767,822,800	376,915,161					1				1,144,737,961						ч. Т								



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For the Years Ending Jun-2060	Year 50 Jun-2061	Year 51 Jun-2062	Year 52 Jun-2063	Year 53 Jun-2064	Year 54 Jun-2065	Year 55 Jun-2066	Year 56
venue							
Base Rental							
Antenna Revenue							•
Absorption &							
Turnover							
Vacancy					1		
Base Rent				4			:
Abatements							
Scheduled Base							
Rental Revenue			•				
Base Rental Step							1 1 - 1
Kevenue:							
CPI & Other							
Revenue							
Retail Sales Percent			-				· · · · · · · · · · · · · · · · · · ·
Revenue							
Expense							
Reimbursement							
Revenue		and the second se				· · · · · · · · · · · · · · · · · · ·	¥
Tavac	,		-	·	-	•	. <sup>,</sup>
Operating							
expenses							
Electric				f L			ر ۱ ۱ ۱ ۱ ۱ ۱ ۱ ۱ ۱ ۱ ۱ ۱ ۱ ۱ ۱ ۱ ۱ ۱ ۱
Inclusion							
Electric							
Succession		and allow the second provide the		* 			i i s
Common Rent			A CONTRACTOR OF THE OWNER OWNER				
Additional Broadcasting		1 1 1	•				i
Revenue	-						
Total							
Reimbursement							
Revenue							
Percentage Rent			· · · · · · · · · · · · · · · · · · ·				
Lease Cancellation							
Fees			· · · · · · · · · · · · · · · · · · ·			,	
Observatory Income							
Operating Exp Esc.							
			i Histin a				



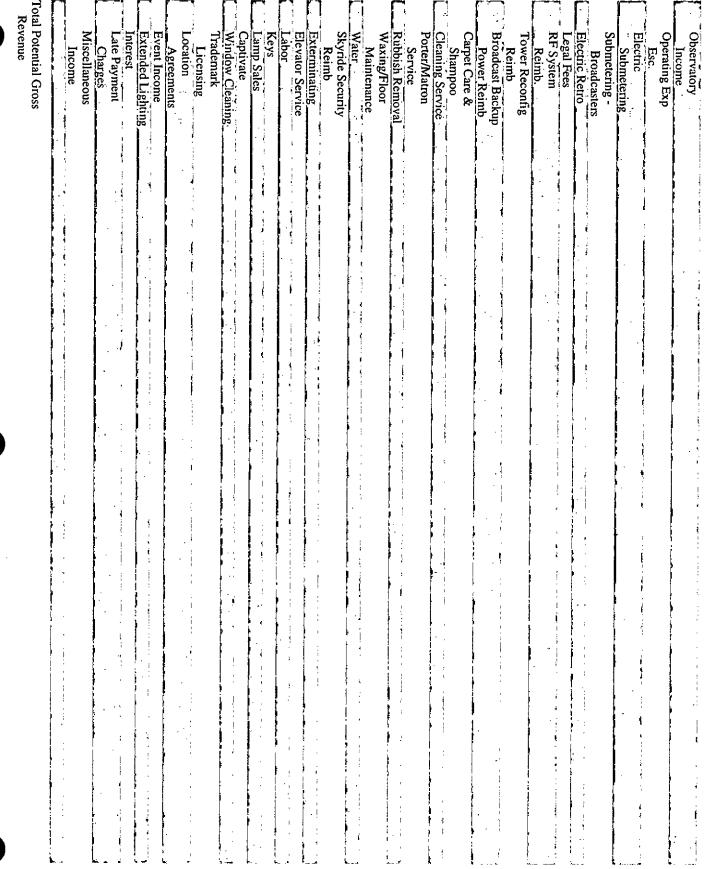


Cash Flow to Operator <b>PV to Building Operator</b> Discount Rate Check	CostsCosts Cash Flow Before Debt Service & Taxes	Leasing & Capital Costs Tenant Improvements Leasing Commissions Capital Expenditures Base Building Costs Li & Fung LC/BB/TI	Total Operating Expenses Net Operating Income	Professional Fees Insurance Repairs & Maintenance Payroll Utilities Ground Rent Overage Rent Management Fee
373,845,407 0	38,271,045 752,586,439		388,222,616 790,857,484	
385,134,203	39,419,177 775,164,032	]	399,869,295 814,583,209	
396,761,664	40,601,752 798,418,953		411,865,374 839,020,705	•
408,737,948	41,819,804 822,371,522	•	424,221,335 864,191,326	•
421,073,521 0	43,074,399 847,042,667		436,947,975 890,117,066	· · · · · ·
433,779,161 0	44,366,630 872,453,947		450,056,414 916,820,578	ı
446,865,970 0	45,697,629 898,627,566	:	463,558,106 944,325,195	
460,345,384 0	47,068,558 925,586,393	. <b>.</b>	477,464,850 972,654,951	•

	Year 57     Year 58     Year 59     Year 60       For the Years Ending     Jun-2068     Jun-2069     Jun-2070     Jun-2071       Potential Gross Revenue     Jun-2068     Jun-2069     Jun-2070     Jun-2071	Base Rental Revenue	Absorption & Turnover Vacancy	Base Rent	Scheduled Base	Rental	Base Rental Step Revenue	Adjustment	Retail Sales Percent	Expense Reimbursement Revenue	Keal Estate Taxes	Operating expenses	Electric Inclusion	Electric Submetering Escalation	Common Rent	Additional Broadcasting Revenue	Total	, Reimbursement Revenue	Percentage Rent
61	Vear 61 Jun-2072			· · · · · · · · · · · · · · · · · · ·		- f1											and the second second second second second second second second second second second second second second secon	•	
62	Year 62 Jun-2073							1 1 1 1 1					r T						
63	Year 63 Jun-2074										÷							· · ·	
2	Year 64 Jun-2075						ŀ	1					-						

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1,138,354,514 1,172,505,150	1,138,354,514	1,105,198,558	1,073,008,308	1,041,755,639	1,011,413,242	981,954,604	953,353,984	Cash Flow Before Debt Service & Taxes
59,625,041	57,888,390	56,202,320	54,565,359	52,976,077	51,433,084	49,935,033	48,480,615	Total Leasing & Capital Costs
					5		, ,	Li & Fung LC/BB/TI
		L 1		4				Capital Expenditures Base Building
		0						Leasing & Capital Costs Tenant Improvements Leasing
1,232,130,191	1,196,242,904	1,161,400,878 1,196,242,904 1,232,130,191	1,127,573,668	1,062,846,327 1,094,731,716 1,127,573,668	1,062,846,327	1,031,889,637	1,001,834,599 1,031,889,637	Net Operating-Income
604,838,186	570,118,000 587,221,540	570,118,000	<u>537,390,895553,512,622</u>	537,390,895	<sup>2</sup> <u>521,738,733</u>	506 542,459	491,788,795	Total Operating Expenses
								Overage Rent Management Fee •
÷.								Maintenance Payroll Utilities
								Professional Fees Insurance Repairs &
								Operating Expenses Real Estate Taxes Cleaning
1,836,968,378	1,783,464,444 1,836,968,378	1,731,518,878	1,681,086,289	1,632,122,611	1,584,585,059	1,538,432,096	1,493,623,395	Effective Gross Revenue
								Collection Loss
1								

Cash Flow to Operator 474,229,180 PV to Building Operator Discount Rate	0 488,529,489	503,258,809	518,430,007	534,056,342	550,151,466 566,729,445 583,804,762	566,729,445	583,804,762
			0		0		1

Table of Contents

	Entity	Appraised Property Value	Debt Ohligations	Cash for	Present Value of Supervisory Free	Unpaid Cash Overrides	Total Exchange Value	Per S10,000 Original investment (after volunitary override for Empire State Baliding Associates L,L,C, and 250 West S7th St. Associates L,L,C.)
Empire State Bul		and the second sec	Sector contactors of the sector of the secto				والمحتفظ والمحتي والمحتجز والمحت	and the second second second second second second second second second second second second second second secon
Empire State Building Associates L.L.C. (Les							64 3 AV 715 978	323,803
and and the second second second second second second second second second second second second second second s			(\$123,750,000)	\$7,000,00 <u>0</u> ,	<u>ر ( 3,1,7,42) نمب</u>	ادو البور زنگر د بست	\$1,183,612,349, \$1,270,862,549	\$ 347,599
	14 Mail 1988	\$1,458,000,000	(\$189,000,000)	\$ 7,000,000	(\$ 5,137,451)		2/0,802,2 / F	a second s
Empire State Building Company 1.1.C. (Operating L			(\$ 64.250.000)	5 2 000 000	(\$ 4,113,518)	a a a a a a a a a a a a a a a a a a a	\$1,162,136,482	N/A
أوالي والمرافقة المتركب المراجع والترابية المتحادث مستند فيستجود وبروي المستحد والمراجع	JV TEACH	\$1,223,500,000 <sup>(1)</sup> \$1:072,000,000 <sup>'</sup> .	(\$ 64,250,000)	\$ 7,000,000	(14,113,516)	ale <del>de la de</del> la de	31.074.886.482	NAL NAL
		21201220002000					- 41407-7000- <u>7</u> 06-4	
One Grand Central	Place			-				and her all the second s
60 East 42nd St. Associated L.L. C.R.L	(1850£),	\$ 359,500,000(1)	(\$ 45,155,119)		(\$ 1,275,348)		\$ 313,069,533	\$ 402,658
فالفائي والوارعات سنبيب معدي معيني بالبهيان والمراجع والمواجع والمحوات بهاديهم	10	3 139,300,000	(\$ 90,310,237)				\$ 300,414,415	
Lincoln Building Associates L.L.C. (Operating L		\$\$92,000,000 in	ي (10,510,510 (بي <del>ن</del>					
THEORE BUILDING ASSOCIATES TO CONCERNING ASSOCIATES TO CONCERNING ASSOCIATES TO CONCERNING ASSOCIATES		3 344 300,000()	YE 453 55 190	τ. p	2 (\$ 2 739 564)	15618.000	\$ 293,987,317	.NA
and the second second second second second second second second second second second second second second secon	nor a	\$ 312,000,000	αμήμα, τ, τ, τ, τ, τ, τ, τ, τ, τ, τ, τ, τ, τ,	s 0	(\$ 2.739.564)	(\$618.000)	\$ 308.642.436	N/A
250 West \$7	i de la	5 512,000,000				وداد ويشهوه يسبه		
250 West 57th St. Associates L.L.C. (L								
Contraction of the second second second second second second second second second second second second second s	N 10	5 126 000 0000	2 15 22 212 606	5	- (S _722.787).	S == O	\$ 163,064,607.	\$ 409,662
a an an an an an an an an an an an an an	DCF	\$ 197,000,000	(\$ 44,425,212)	\$ 0	(\$ 722,787)	\$ 0	\$ 151,852,001	\$ 381,630
Fast Building Associated L.L.C. (Operating L								and the second se
Arministry American Party Statistical States and the office of the second	νť	\$ 175,000,000(1)	(\$ 22,212,606)	\$ 0	(\$ 729,597)	(\$909,000)	\$ 151,148,797	N/A
ىرى ئېرى بارى بىرى بىرى بىرى بىرى بىرى بىرى بى	Ticr	\$ 164 000.000	0	۰. <u>۲</u>	(\$ 729.597)	(\$ 909,000)	\$ 162,361,403,	N/AT

(1) Represents, for the joint venture method, the allocation of the appraised value determined by the independent valuer 50% to the subject LLC and 50% to the operating lessee after deducting the present value of the subject lLC.

The supervisor did not believe that the sharing ratio shown in such preliminary draft valuation was appropriate, because:

- (a) It was inconsistent with the original intent of those who created the structure and drafted the agreements related thereto, to achieve the economic altributes of a 50/50 joint venture and practice (as described above).
- (b) It would have yielded a sharing ratio substantially dissimilar to that which was provided by other independent valuers in sales over the past decades of other two-tier properties supervised by the supervisor and was approved by investors in both the entities parallel to the subject LLCs and their operating lesses. The sharing ratios under the discounted cash flow analysis were 54.5% for Empire State Building Associates L.L.C. and 45.5% for Empire State Building Company L.L.C., 48.3% for 60 East 42nd St. Associates L.L.C. and 51.7% for Lincoln Building Associates L.L.C. and 48.6% for 250 West 57th St. Associates L.L.C. and 51.4% for Fisk Building Associates L.L.C. and 51.4% for Fisk Building Associates L.L.C. and 51.4% for Fisk Building Associates L.L.C. and 18.5% for empire State Building Associates L.L.C. and 19.4% for Fisk Building Associates L.L.C. Since 1989, from which time the supervisor has comprehensive records of sales transactions, the supervisor has proposed to investors, and investors have approved, three sales of two-tier office properties. In each case, the sale included both the lessor and lessee, and the allocation of the purchase price was based on a sharing ratio that was determined based on a report by an independent third party experienced in valuing real property and was approved by the investors as part of their consent to the sale. The supervisor believes that the preliminary draft value initially provided by the independent third party (which determined the value of the residual interest in the property after expiration of the lease on a discounted cash flow basis) was inconsistent with the allocations in these prior sales of two-tier properties.

In one of these transactions, 200 Fifth Avenue (known as the International Toy Center), the independent third party determined that 52% of the purchase price should be allocated to the fee owner of the property and 48% of the purchase price should be allocated to the operating lessee. The independent third party based its determination on the present value of contractual lease payments under the operating lease, including agreed upon extensions. The independent third party's report stated that it also gave weight to the motivation of the investors at the origination of the investment, as well as noting that the lessee's operating control adds some marginal value to its position. Based on the analysis in the report, the supervisor does not believe that the independent third party attributed any value to the lessor's residual interest in the property after expiration of the lease.

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The second transaction involved the sale of ground leasehold and operating subleasehold interests in a property known as 500-512 Seventh Avenue. An unaffiliated third party which owned the fee interest was the ground lessor and did not join in the sale. The sellers, both supervised by the supervisor, were the ground lessee and the operating sublessee, both subject to expiration of their leasehold interest on the same day. Thus, there was no residual interest. The independent third party determined that the ground lessee would be allocated 46.32% - 48.20% of the purchase price and the operating sublessee would be allocated 51.80% - 53.68% of the purchase price (with a greater percentage being allocated to the sublessee as the purchase price increased).

The third transaction involved a distressed property known as 498 Seventh Avenue, where the operating lessee was in default under the operating lease due to a failure to pay real estate taxes. In addition, the property had no significant cash flow, so any leasing costs would be borne directly and solely by the operating lessee. Due to these special circumstances, a substantial portion of the proceeds (60% to 80%, depending on the purchase price) were allocated to the fee owner.

- (c) The supervisor believes such preliminary draft allocation overvalued the residual and does not believe that an independent third party in an arms' length market transaction would pay what the independent valuer determined to be the residual value of the Empire State Building. The supervisor's belief is based on (i) its experience in the prior transactions referred to in (b) above, (ii) its experience in real estate markets, and its discussions with others in the real estate industry as to the valuation of a fee interest subject to a long-term operating lease and (iii) the purchase price paid by Empire State Building Associates L.L.C. to acquire the fee interest from an independent third party.
- (d) The supervisor believes, based on its experience with its two-tier properties as discussed above, that in the absence of the proposed consolidation it is likely the operating lease term will be extended at the Empire State Building as part of joint improvement and financing agreements between the lessor and the operating lessee. (As noted previously, such extensions had arisen in similar circumstances for other two-tier properties, including those owned by the other subject LLCs, One Grand Central Place and 250 West 57<sup>th</sup> Street.)
- (e) The supervisor believes that the properties, particularly in view of their age, will continue to require building improvement and reinvestment over time, which will continue to require additional financing and likely result in additional lease extensions to maintain the operating lessee's incentive to join in such improvements and financing. Such lease extensions would reduce any value attributed to the residual interest in the building by making the residual more remote in time. Even without such lease extensions, improvements made decades into the future will reduce the cash flows to the lessor by the extent to which the operating lessee's spending decreases cash available for distribution. Finally, in the absence of such lease extensions, the supervisor believes the operating lessee would not join in the improvements and financing needed to make the necessary building improvements to prevent obsolescence, thereby reducing such residual value.
- (f) The operating lease does not address allocation of sale proceeds between the lessor and the operating lessee if sold together (which the supervisor believes is the best way to maximize such proceeds). Any such allocation would have to be made by negotiated agreement, and the supervisor believes that that negotiation would not result in a sharing ratio like the one set forth the independent valuer's preliminary draft valuation.
- Accordingly, the supervisor concluded and represented to the independent valuer that the allocation of value between the lessor and the operating lessee should be determined by conforming to the economic format of a joint venture which shares excess profits 50/50, parallel to the existing operating lease format for sharing excess profits 50/50—including a corresponding allocation of the joint financing.
- The supervisor does not view such conclusion as contradicting any statement in the original offering documents or operating lease to the effect that the operating lease is not a joint venture. Any such statements were intended only to reinforce the desire to avoid the tax and liability characteristics of a joint venture where it was felt needed in the face of having created de facto in the operating lease the economic characteristics of a joint venture.

#### Third-Party Ground Leases

For the property subject to a third-party ground lease, the independent valuer estimated the value of the private entity that is the ground lessee by calculating the present value of the future cash flows through the contractual term including all potential extensions noting that the reversion of the building would flow to the third-party ground lessor.

## Interim Preliminary Work Papers Relating to Property Valuations Delivered by the Independent Valuer to the Supervisor on October 15, 2011

The following are interim preliminary work papers with respect to property valuations submitted by the independent valuer to the supervisor for its review and verification and were not intended to, and did not, reflect the final work product or advice or conclusions of the independent valuer.

The tables that follow also include a summary of projections that were utilized by the independent valuer in calculating the exchange values reflected in these preliminary work papers. The projections included in these interim preliminary work papers were not final and were being prepared solely for the purpose of determining the relative values among the subject LLCs, the private entities and the management companies and to establish exchange values to facilitate the consolidation and should not be relied upon for any other purpose, including without limitation, as an indicator of future performance of the company, the properties, the subject LLCs or the private entities. The final projections used in preparing the exchange values are included as Appendix C-1 to the prospectus/consent solicitation. The projections should not be relied upon in determining the market value or the estimated value of the company after giving effect to the consolidation and the IPO. The actual performance of the properties may be materially different from these projections because of changes in market conditions and many other factors.

Neither the subject LLCs nor the supervisor as a matter of course make public projections as to future performance, earnings or other results beyond the current fiscal year, and the supervisor is especially reluctant to disclose projections for extended periods due to the unpredictability of the underlying assumptions and estimates. The projections with respect to the properties were presented by the independent valuer based on the information provided by management of the supervisor and analysis performed by the independent valuer and reviewed and approved by management of the supervisor.

These projections were not prepared in accordance with published guidelines of the SEC or the guidelines established by the American Institute of Certified Public Accountants for preparation and presentation of financial projections. This information is not fact and should not be relied upon as being necessarily indicative of future results, and readers of this prospectus/consent solicitation are cautioned not to place undue reliance on the prospective financial information. Neither the company's independent registered public accounting firm nor any other independent accountants have examined, compiled or otherwise applied procedures to the projections presented herein or express an opinion or any other form of assurance on them. The summary of the projection is being included in this prospectus/consent solicitation solely because the projections were used by the independent valuer in calculating the illustrative exchange values using the discounted cash flow method to allocate residual value.

The projections were based on numerous assumptions that may prove to be wrong. Important factors that may affect actual results and cause the projections to not be achieved include, but are not limited to, risks and uncertainties relating to the company and other factors described under "Risk Factors" and "Forward-Looking Statements." The projections also reflect assumptions as to certain business decisions that are subject to change. As a result, actual results may differ materially from those contained in the projections. Accordingly, there can be no assurance that the projections will be realized.

Certain of the prospective financial information set forth herein may be considered non-U.S. GAAP financial measures. The independent valuer believed this information could be useful in valuing the properties. Non-U.S. GAAP financial measures should not be considered in isolation from, or as a substitute for, financial information presented in compliance with U.S. GAAP, and non-U.S. GAAP financial measures may not be comparable to similarly titled amounts used by other companies.

The inclusion of the summary of the projections in this prospectus/consent solicitation should not be regarded as an indication that any of the company, the subject LLCs or the supervisor or their respective affiliates, advisors or representatives considered the projections to be predictive of actual future events, and the projections should not be relied upon as such. None of the company, the subject LLCs or the supervisor or their respective affiliates, advisors, partners or representatives can give you any assurance that actual results will not differ from the projections, and none of them undertakes any obligation to update or otherwise revise or reconcile the projections to reflect circumstances existing after the date the projections are shown to be in error. None of the company, the supervisor and the subject LLCs intend to make publicly available any update or other revision to the projections. None of the company, the supervisor and the subject LLCs or their respective affiliates, advisors, officers, directors, partners or representatives has made or makes any representation to any participant or other person regarding the company's or the subject LLCs ultimate performance compared to the information contained in the projections or that forecasted results will be achieved. None of the subject LLCs, the private entities, the management companies or any of their affiliates has made any representation to the company concerning the projections.



Year 1	Jun-2012	\$ 9,999,569	\$_9,301,925	1 I
Year 2	Jun-2013	17,801,671	15,404,366	2
Year 3	Jun-2014	28,894,913	23,259,266	3]
Year 4	Jun-2015	34,600,076	25,908,555	4
Year 5	Jun-2016	39,467,441	27,491,387	5
Year 6	Jun-2017	39,488,140	25,586,795	6
Year 7	Jun-2018	42,376,184	25,542,453	
Year 8	Jun-2019	43,244,636	24,247,364	8
Year 9	Jun-2020	45,293,158	23,624,163	9]
Year 10	Jun-2021	46,113,726	22,374,100	10
Year 11	Jun-2022 NOI			57,135,561 11
Total Cash Flow		347,279,514	222,740,373	
Terminal Capitalization Rate @		891,314,746	432,460,503	
* • •	6.25%	,		
Selling Costs @			· · · · · · · · · · · ·	
	2.50%			
Total Property Present	ý		\$655,200.876	
Rounded to Thousands			\$655,000,000	
Per SgFt			487.54	
Leasehold Value			\$341,000,000	
Implied Land Value	در <sub>ما</sub> ین از منهند بیشنانی و مسافقات بر منهور ماریکها اسرور وسا -	- <u>19</u>	\$314,000,000	<u> </u>
Per Buildable		<u>مى يەت بىلى بىل بىل بىل بىل بىل المار المار المار المار المار المار المار المار المار المار المار المار المار ا</u>		

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			Project Lega	cy: D&P DRA	Project Legacy: D&P DRAFT Real Property Valuations (as of July 1, 2011)	erty Valuatio	ns (as of July	y <b>1,</b> 2011)			
Property	Ownership	Value	Fee Simple (All) Entity	Discount Rate	Terminal Capitalization Rate <sup>3</sup>	Value LA	Leased Fee (Land) Endty 1	) Discount Rate	Lea Value	Leasehold (Building) Entity D	g) Discount Rate
112-120 West 34th Street	· · · · · · · · · · · · · · · · · · ·		•				<b>I</b>				, <u>,</u>
122 West 34th Street							112 West 34th Street Associates		הנהיי אינייד		. s. c
OGCP	inua rany <u>oi</u> .	NA	NIA	N/A	6.75%	\$ 197,100,000	LLC 60 East 42nd St.	8.75%	NN	N/A Lincoln Building	NIA
250 W 57th Street	Intra Party GL	NIN	N/A	N/A	6,25%	\$ 334,500,000	Associates 1.LC 250 West	7,50%	\$_320,500,000_	Associates LLC Fisk	7,50%
501 7th Avenue	_Inim Party GL	NIA	NIA	N/A	<u>6.2</u> 5%	\$ 160,000,000	Associates LLC		7.75% \$ 150,000,000	Associates	7.75%
	•		• • •	. ,	•		.Building .		:	Avenue	
ESB	<u>Intra Party GL</u>	N/A	NIA	NIA	6.75%	\$\$81,500,000	LLC Empire State Building	8.75%	\$ 77,500,000	LLC Empire State Building	8.75%
1333 Broadway	Intra Party_GL_	N/A	N/A 1333 Broadway	NVA	6.00%	\$1,300,500,000	LTC <sub>1</sub>	725%	\$1,219,500,000		7.25%
350 Broadway	Fee Simple	\$189,000,000		8.75%	. 675%	NIA	NNA	N/A	N/A	N/A 1350 Broadway	NIA
1359 Broadway	3rd Party GL	A/N	N/A Marlboro Building	N/A	6.75%	N/A	N/A	NA	\$ 186,000,000	LLC	8.75%
400 Broadway	Fee Simple	\$192,000,000		8.75%	6.75%	NIA	N/A	N/A	N/A		NIA
400 Broadway	3rd Party GL	N/A	N/A	N/A	6.75%	NA	NIA	NA	5 331.000.000	1400 Broadway Associates LLC	8 75 %
500 Mamaroneck		\$ 44 000 000	500 Mamaroneck	0 7592	7 5 60.	NIA		NIA	NIA	N/A	י י צ
First Stamford Place	Fee Simple	\$ 97,110,000	First Stamford Place SPE LLC	8.75%	7.00%	NA	N/A	N/A	N/A	N/A	
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DUFF & PHELPS Project Legacy

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N/A	N/A	. NA	A'N	A/N	N/A:	NIA	NIA	BBSF LLC	simple \$ 14,600,000	Stamtord, CT Land F
NA	N/A	N/A	NA	N/A	N/A	6.25%	7.50%	Muin Street Retail LLC	Fee Simple 5, 5,000,000	
VIN 1	AIN	AM	Carl			10 Parts 1	A10.00	Westport	1	103-107 Main Street
			N/A			60508	7 50%	Investors - LLC	Fee Simple \$ 25,000,000	
•			-	-	:			Retail Co-		
								Westport		66-69 Main Street
NA	NIA	NA	N/A	N/A	N/A	6.00%	7.00%	Gotham LL.C	Fee Simple\$_33,000,000	t 1
UNT								5811		Gotham Retail
NIA	AIN		A/A	NIA	N/A	6.00%	7.00%	SPE LLC	ee Simple ' \$ .59,000,000	
		• 1	•		•			Retail		
	•			•	•			Manhattan		
								East West	1	East/West Manhattan.
	NIA	NIA	N/A	N/A	NA	6.00%	7.00%	Square Retail LP	Fee Simple \$ 51,000,000	-
								New York Union		IU Union square
N/A	A/N	NIA	NA	N/A	A/N	7.25%	9.25%	SPELLC	Fee Simple \$ 40,000,000	
,• 			• • •		,		· · ·	MerriuView		
AIN	A/N	A/N	M/N	V.M	, NN			Fairfield		Merrittview
1					NIA	7 00.9	8 50%	Place, Limited Partnershin	Fee Simple \$138.000.000	T
141								One Station		Metro Center
N/A	N/A	NIA	N/A	NIA	NA	7.25%	9.00%	LIBO BANK Street LLC	Fee Simple \$ 45,000,000	
NA	N/A	N/A	NA	A/N	NIA	7.00%	8.75%	First Stamford SPE LLC	Fee Simple \$ 80,440,000	
0,07								Merrifield		First Stamford Place
	N/A	N/A	N/A	N/A	NA	7.00%	8.75%	Stamford.	Ree Simple \$ 80,440,000	
i									· · · · · · · · · · · · · · · · · · ·	

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DRAFT-FOR DISCUSSION PURPOSES ONLY

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Notes: 100% parent company of Empire State Land Associates LLC. Includes Empire State Building Inc. Terminal Capitalization Rate used in 10-year hold valuation.

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# Project Legacy: D&P DRAFT Real Property Valuations (as of July 1, 2011)

Deserverte	<u> </u>	Fee Simple	<b>b</b> 00	Discount	Terminal
Property 110 111 Oct	Size (SF)	Value <sup>2</sup>	PSF	Rate	Capitalization
112 W 34th Street	784,026	\$ <u>4</u> 04,000,000	\$ 515	8.75%	6.75%
OGCP	1,343,475	655,000,000	488	7.50%	6.25%
250 W 57th Street	560,879	310,000,000	553	7.75%	6.25%
501 7th Avenue	503,545	159,000,000	316	8.75%	6.75%
ESB	2,974,880	2,520,000,000	847	7.25%	6.00%
1333 Broadway	374,368	189,000,000	505	8.75%	6.75%
1350 Broadway	430,138	215,000,000	500	8.75%	<b>6.75%</b>
1359 Broadway	497,603	192,000,000	386	8.75%	6.75%
1400 Broadway	954,615	363,000,000	380	8.75%	6.75%
500 Mamaroneck	289,518	44,000,000	152	9.25%	7.25%
First Stamford Place	792,427	258,000,000	326	8.75%	7.00%
10 Bank	225,343	45,000,000	200	9.00%	7.25%
Metro Center	289,192	138,000,000	477	8.50%	7.00%
Merrittview	264,371	40,000,000	151	9.25%	7.25%
10 Union Square	58,005	51,000,000	879	7,00%	6.00%
East/West Manhattan	68,764	59,000,000	858	7.00%	6.00%
Gotham Retail	56,250	33,000,000	587	7.00%	6.00%
66-69 Main Street	17,406	25,000,000	1,436	7.50%	6.25%
103-107 Main Street	4,330	5,000,000	1,155	7.50%	6.25%
Stamford, CT Land <sup>1</sup>	325,000	14,600,000	45	N/A	N/A

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## Notes:

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[1] Size in SF is gross buildable area.

[2] Assumed regardless of certain ground leases in place.

	OGCP Year	LXD	9/30/2083	2		F	6
	Period Ending	Jun-12	2 Jun-13	3 Jun-14	Jun-15	5 Jun-16	6 Jun-17
• - • -	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	24,000 1,053,800 1,077,800		1,053,800	24,000 1,053,800 1,077,800	1,053,800	24,000 1,053,800 1,077,800
	PV of Fixed Ground Rent Payments	\$14,000,000					
	<b>250 W 57th</b> Year Period Ending	LXD 1 Jun-12	9/30/2103 2 Jun-13	3 Jun-14	4 Jun-15	5 Jun-16	6 Jun-17
·	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments PV of Fixed Ground Rent Payments	28,000 752,000 780,000 \$10,000,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 _780,000
	-	<i>410,000,000</i>					
\$404,000,000	112 W 34th (Intra-Party) Year Period Ending	LXD 1 Jun-12	6/10/2077 2 Jun-13	3 Jun-14	4 Jun-15	5 Jun-16	6 Jun-17
	Basic rent Additional/Primary Rent	_ 756,026	756,026	756,026	<b>*</b> 861,026	861,026	861,026
1	Total Fixed Ground Rent Payments PV of Fixed Ground Rent Payments	756,026 <b>\$10,000,000</b>	_756,026	756,026	861,026	861,026	861,026
	Reversion Based on Terminal PV of Reversion Based on Inflation TOTAL PV to INTRA Ground Lease	\$ 100,000 \$10,100,000		 •	····	<del>_</del>	;
	112 W 34th (3rd Party) Year Period Ending	LXD 1 Jun-12	6/10/2077 2 Jun-13	3 Jun-14	4 Jun-15	5 Jun-16	6 Jun-17
	Rent	840,000	840,000	840,000	735,000	735,000	735,000
	PV of Fixed Ground Rent Payments Reversion Based on Terminal PV of Reversion Based on Inflation TOTAL PV to INTRA Ground Lease	\$ 9,000,000 \$10,900,000 \$19,900,000	<u>-</u>		- <u>-</u>	- <u></u> -	· • •
	501 7th Avenue Year Period Ending	LXD 1 Jun-12	3/31/2100 2 Jun-13	3 Jun-14	4 Jun-15	5 Jun-16	6 Jun-17
	Basic rent Additional/Primary Rent	360,000 	360,000	360,000 <sup>^</sup>	360,000	360,000 —	360,000
	Total Fixed Ground Rent Payments	360,000	360,000	360,000	. 360,000	360,000	360,000
	PV of Fixed Ground Rent Payments	\$ 4,000,000		·			
	ESB Year Period Ending	LXD 1 Jun-12	1/5/2076 2 Jun-13	3 Jun-14	4 Jun-15	5 Jun-16	6 Jun-17
	Basic rent Additional/Primary Rent	6,018,750 . —	5,957,188 —	5,895,625	5,895,625 —	5,895,625 —	5,895,625 
	Total Fixed Ground Rent Payments	6,018,750	5,957,188	5,895,625	5,895,625	5,895,625	5,895,625
	PV of Fixed Ground Rent Payments	\$81,000,000					

	OGCP Ycar Period Ending	7 Jun-18	8 Jun-19	9 Jun-20	10 Jun-21	11 Jun-22	12 Jun-23
	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800
	PV of Fixed Ground Rent Payments						
	250 W 57th Year Period Ending	7 Jun-18	8 Jun-19	9 Jun-20	10 Jun-21	11 Jun-22	12 Jun-23
· ·	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000
	PV of Fixed Ground Rent Payments						
\$404,000,000	112 W 34th (Intra-Party) Year Period Ending	7 Jun-18	8 Jun-19	9 Jun-20	10 Jun-21	 Jun-22	12 Jun-23
	Basic rent	861,026	861,026	861,026	861,026	861,026	861,026
	Additional/Primary Rent Total Fixed Ground Rent Payments PV of Fixed Ground Rent Payments	861,026	861,026	861,026	861,026	861,026	861,026
	Reversion Based on Terminal PV of Reversion Based on Inflation TOTAL PV to INTRA Ground Lease	· · · · · · · · · · · · · · · · · · ·		<u> </u>	·		` <u> </u>
	112 W 34th (3rd Party) Year Period Ending	7 Jun-18	8 Jun-19	9 Jun-20	10 Jun-21	11 Jun-22	12 Jun-23
· ·	Rent	735,000	735,000	735,000	735,000	735,000	735,000
	<b>PV of Fixed Ground Rent Payments</b> Reversion Based on Terminal PV of Reversion Based on Inflation <b>TOTAL PV to INTRA Ground Lease</b>	_		_	_	_	_
	501 7th Avenue Year Period Ending	7 Jun-18	8 Jun-19	9 Jun-20	10 Jun-21	11 Jun-22	12 Jun-23
	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	360,000  360,000	360,000  360,000	360,000  360,000	360,000	360,000  360,000	360,000  360,000
	PV of Fixed Ground Rent Payments	500,000	500,000	500,000	500,000	500,000	500,000
	ESB Year Period Ending	7 Jun-18	8 Jun-19	9 Jun-20	10 Jun-21	11 Jun-22	12 Jun-23
	Basic rent	5,895,625	5,895,625	5,895,625	5,895,625	5,895,625	5,895,625
	Additional/Primary Rent Total Fixed Ground Rent Payments	 5,895,625	5,895,625	 5,895,625	5,895,625	 5,895,625	5,895,625
	PV of Fixed Ground Rent Payments						

PV of Fixed Ground Rent Payments

	OGCP Year Period Ending	13 Jun-24	14 Jun-25	15 Jun-26	16 Jun-27	17 Jun-28	18 Jun-29
{	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800
	PV of Fixed Ground Rent Payments						
	250 W 57th Year Period Ending	13 Jun-24	14 Jun-25	15 Jun-26	16 Jun-27	17 Jun-28	18 Jun-29
· · · · · ·	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000
	PV of Fixed Ground Rent Payments						
\$404,000,000	112 W 34th (Intra-Party) Year Period Ending	13 Jun-24	14 Jun-25	15 Jun-26	16 Jun-27	17 Jun-28	18 Jun-29
	Basic rent Additional/Primary Rent	861,026	861,026	861,026	_ 861,026	861,026	861,026
•	Total Fixed Ground Rent Payments PV of Fixed Ground Rent Payments	861,026		861,026	861,026	861,026_	861,026
·	Reversion Based on Terminal PV of Reversion Based on Inflation TOTAL PV to INTRA Ground Lease			· · · · · ·		—, 	· ·
	112 W 34th (3rd Party) Year Period Ending	13 Jun-24	14 Jun-25	15 Jun-26	16 Jun-27	17 Jun-28	18 Jun-29
-	Rent	<u>    735,000</u>	735,000	735,000	735,000	735,000	735,000
	PV of Fixed Ground Rent Payments Reversion Based on Terminal PV of Reversion Based on Inflation TOTAL PV to INTRA Ground Lease	. –.	<u>-</u>			<del></del> .	· ·
	501 7th Avenue Year Period Ending	13 Jun-24	14 Jun-25	15 Jun-26	16 Jun-27	17 Jun-28	18 Jun-29
	Basic rent Additional/Primary Rent	_ 360,000 	360,000	360,000	360,000	360,000	360,000
•	Total Fixed Ground Rent Payments	360,000	360,000	360,000	_ 360,000	360,000	.360,000
	PV of Fixed Ground Rent Payments						
	ESB Year Period Ending	13 Jun-24	14 Jun-25	15 Jun-26	16 Jun-27	17 Jun-28	18 Jun-29
	Basic rent Additional/Primary Rent	5,895,625 —	5,895,625	5,895,625	5,895,625	5,895,625 —	5,895,625 <sup>'</sup>
· .	Total Fixed Ground Rent Payments	5,895,625	5,895,625	5,895,625	5,895,625	,5,895,625	5,895,625

	OGCP						
	Year	19	20 Jun-31	21 Jun-32	22 Jun-33	23 Jun-34	24 Jun-35
	Period Ending	Jun-30					
	Basic rent	24,000	24,000	24,000	24,000	24,000	24,000 <u>1,053,800</u>
	Additional/Primary Rent Total Fixed Ground Rent Payments	- 1,053,800	1,053,800 1,077,800	1,053,800	1,053,800	1,053,800 1,077,800	
· ••	PV of Fixed Ground Rent Payments	1,077,0000		,0000	.,	;•,•,•,•	, ,
	250 W 57th Year	19	20	21	22	23	24
	Period Ending	Jun-30	Jun-31	Jun-32	Jun-33	Jun-34	Jun-35
دست و -	Basic rent	28,000	28,000	28,000	28,000	28,000	28,000 <sup>•</sup>
· · ·	Additional/Primary Rent	752,000	752,000	752,000	752,000	752,000	752,000
	Total Fixed Ground Rent Payments	780,000	780,000	780,000	_ 780,000	780,000	780,000
	PV of Fixed Ground Rent Payments						
<b>\$</b> 404,000,000	112 W 34th (Intra-Party)						
	Year Period Ending	19 Jun-30	20 Jun-31	21 Jun-32	22 Jun-33	23 Jun-34	24 Jun-35
<b>.</b> .			_				_
-	Basic rent	861,026	<u> </u>	861,026	861,026	861,026	_861,026
	Additional/Primary Rent Total Fixed Ground Rent Payments	· 861 026	861 026	- 861 026	861 026	861,026	861.026
• · •	PV of Fixed Ground Rent Payments		_ 001,020	001,020	001,020	_ 001,020	<u></u> 001,020 _
	Reversion Based on Terminal	- · · · -	······		•		- <u> </u>
·	PV of Reversion Based on Inflation						
	TOTAL PV to INTRA Ground Lease	~				-	<b>_</b> .
	112 W 34th (3rd Party)						
	Ycar	19	20	21	22	23	24
	Period Ending	Jun-30	Jun-31	Jun-32	Jun-33	Jun-34	Jun-35
	Rent	_735,000_	735,000	735,000	735,000	735,000	735,000
	PV of Fixed Ground Rent Payments						_
-	Reversion Based on Terminal	- · •	·· · · · ·		<u>·</u>	·	
	PV of Reversion Based on Inflation		м	و مار د			
	TOTAL PV to INTRA Ground Lease	-	118 A. M.		· · ·	··· • •	•
	501 7th Avenue						
	Year Period Ending	19 Jun-30	20 Jun-31	21 Jun-32	22 Jun-33	23 Jun-34	24 Jun-35
<b>6</b>	Period Ending				_		
	Basic rent Additional/Primary Rent	360,000	360,000	360,000	360,000	360,000	_ 360,000
	Total Fixed Ground Rent Payments	360,000	360,000	360.000	360,000	360,000	360,000
	PV of Fixed Ground Rent Payments		500,000	500,000		500,000 -	
	-						
	ESB Year	19	20	21	22	23	24
	Period Ending	Jun-30	Jun-31	Jun-32	Jun-33	Jun-34	Jun-35
·	Basic rent	5,895,625	5,895,625	5,895,625	5,895,625	5,895,625	5,895,625
	Additional/Primary Rent		_			_	—
	Total Fixed Ground Rent Payments	5,895,625	5,895,625	5,895,625	5,895,625	5,895,625	5,895,625
	PV of Fixed Ground Rent Payments						

	OGCP						
	Year Period Ending	25 Jun-36	26 Jun-37	27 Jun-38	28 Jun-39	29 Jun-40	30 Jun-41
ı -	Basic rent	24,000	24,000	· · · ·	24,000]		24,000
·	Additional/Primary Rent	1,053,800	1,053,800	1,053,800	1,053,800	1,053,800	1,053,800
• •	Total Fixed Ground Rent Payments	1,077,800	1,077,800	1,077,800	1,077,800	1,077,800	_1,077,800
	PV of Fixed Ground Rent Payments						
	250 W 57th						
	Year Period Ending	25 Jun-36	26 Jun-37	27 Jun-38	28 Jun-39	29 Jun-40	30 Jun-41
1	Basic rent	28,000		- 28,000		28,000	28,000
•	Additional/Primary Rent	752,000	752,000	752,000	752,000	752,000	752,000
•	Total Fixed Ground Rent Payments	780,000	780,000	780,000	780,000	_ 780,000	780,000
	PV of Fixed Ground Rent Payments						
<b>\$</b> 404,000,000	112 W 34th (Intra-Party)						
	Year Period Ending	25 Jun-36	26 Jun-37	27 Jun-38	28 Jun-39	29 Jun-40	30 Jun-41
1	Basic rent	861.026	861.026	861,026	861.026	861,026	861,026
	Additional/Primary Rent	_			··· · · · · · · · · · · · · · · · · ·		
· -	Total Fixed Ground Rent Payments PV of Fixed Ground Rent Payments	861,026	861,026	861,026	861,026	861,026	861,026
-	Reversion Based on Terminal	· · · · · · · · · · · · · · · · · · ·			<u> </u>		<u> </u>
	PV of Reversion Based on Inflation		· •••- •	- · · · · · · · · · · · · · · · · · · ·			
· - ·	TOTAL PV to INTRA Ground Lease		·	~	140 million (1700 million		
	112 W 34th (3rd Party) Year	25	24	<b>2</b> 7	~~		20
	Period Ending	25 Jun-36	26 Jun-37	27 Jun-38	28 Jun-39	29 Jun-40	30 Jun-41
• . •	Rent	<b>735,000</b>	735,000	735,000``	735,000	735,000	735,000 '
	PV of Fixed Ground Rent Payments						
•	Reversion Based on Terminal	· · · · · · · · · · · · · · · · · · ·	.          .	· ·	 	· · ·	· · · ·
	PV of Reversion Based on Inflation TOTAL PV to INTRA Ground Lease			■ #1-0	- بېر، خون	<b>-</b> -	<del></del>
			-	un muna	· ··· <b>-</b>	يە يەرىپە يەر	
	501 7th Avenue Ycar	25	26	27	28	29	30
	Period Ending	Jun-36	Jun-37	Jun-38	Jun-39	Jun-40	Jun-41
	Basic rent	360,000	360,000	360,000	360,000	_ 360,000	360,000
	Additional/Primary Rent Total Fixed Ground Rent Payments	360,000	360,000	360,000		360,000	360,000
	PV of Fixed Ground Rent Payments						
	ESB						
	Year Period Ending	25 Jun-36	26 Jun-37	27 Inc-38	28 hun-30	29 Jun-40	30 Jup_4 J
	-	Jun-36	Jun-37	Jun-38	Jun-39	Jun-40	Jun-41
۰	Basic rent Additional/Primary Rent	5,895,625_ 	3,873,043 	_3,893,023 —	5,895,625	5,895,625 —	5,895,625
••	Total Fixed Ground Rent Payments	5,895,625	5,895,625	5,895,625	5,895,625	5,895,625	5,895,625
	PV of Fixed Ground Rent Payments						

-	OGCP	21	20	22	<u>.</u>	26	36
	Year Period Ending	31 Jun-42	32 Jun-43	33 Jun-44	34 Jun-45	35 Jun-46	30 Jun-47
1	Basic rent	24,000	24,000	24,000	24,000	24,000	24,000
	Additional/Primary Rent	1,053,800	1,053,800	1,053,800	1,053,800		1,053,800
• • • •	Total Fixed Ground Rent Payments	1,077,800_	_1,077,800_		1,077,800	1,077,800	1,077,800
	PV of Fixed Ground Rent Payments						
	250 W 57th				_		
	Year Period Ending	31 Jun-42	32 Jun-43	33 Jun-44	34 Jun-45	35 Jun-46	36 Jun-47
	Basic rent		28,000	28,000	28,000	28,000	28,000
•	Additional/Primary Rent	752,000	752,000	752,000	752,000	752,000	752,000
۰ <u>ــــ</u> ـ .	Total Fixed Ground Rent Payments	780,000	780,000	780,000	780,000 _	780,000	780,000
	PV of Fixed Ground Rent Payments						
\$404,000,000	112 W 34th (Intra-Party)						
	Year Period Ending	31 Jun-42	32 Jun-43	33 Jun-44	34 Jun-45	35 Jun-46	36 Jun-47
	Basic rent	861,026	861,026	861,026	861,026	861,026	861,026
	Additional/Primary Rent	_	_			_	—
·	Total Fixed Ground Rent Payments PV of Fixed Ground Rent Payments	861,026	861,026	861,026	861,026	861,026	861,026
•	Reversion Based on Terminal		- <b></b> - ·	- <u></u>	·	· · • • •	• • • <u>• •</u> ••
	PV of Reversion Based on Inflation				·		· ·
·- · ·	TOTAL PV to INTRA Ground Lease						<b>-</b> •
	112 W 34th (3rd Party)						
	Year Period Ending	31 Jun-42	32 Jun-43	33 Jun-44	34 Jun-45	35 Jun-46	36 Jun-47
•	Rent	735,000	735,000	735,000	735,000	735,000	735,000
• •	PV of Fixed Ground Rent Payments	• • •	<u>,</u>		-		-
<b>-</b> :	Reversion Based on Terminal	~	· · ·	··· <b>·</b>			····
-	PV of Reversion Based on Inflation		-	a. 11. 1	<b></b>	·	
•	TOTAL PV to INTRA Ground Lease	u1					-
	501 7th Avenue	31	32	33	34	35	36
	Year Period Ending	Jun-42	32 Jun-43	35 Jun-44	Jun-45	35 Jun-46	Jun-47
 	Basic rent	360,000	360,000	360,000	360,000	360,000	360,000
-	Additional/Primary Rent Total Fixed Ground Rent Payments	- 360,000	260.000	* 360,000_	- 260 000	360,000	- 360,000 ;
•	-	500,000	. 500,000	500,000 _	300,000	300,000	500,000 ,
	PV of Fixed Ground Rent Payments						
	ESB Year	31	32	33	34	35	36
	Period Ending	Jun-42	Jun-43	Jun-44	Jun-45	Jun-46	Jun-47
	Basic rent	5,895,625	5,895,625	5,895,625 -	5,895,625	5,895,625	5,895,625 '
	Additional/Primary Rent Total Fixed Ground Rent Payments	<sup></sup> 5 805 625	5 805 625	5,895,625	5 805 625	5 805 625	5 895 625
		J,07J,02J	3,023,023	3,073,023	5,075,025	5,055,025	5,055,025

	OGCP Year Period Ending	37 Jun-48	38 Jun-49	39 Jun-50	40 Jun-51	41 Jun-52	42 Jun-53
· · ·	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	24,000 1,053,800 1,077,800		24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800
	PV of Fixed Ground Rent Payments						
	250 W 57th Year Period Ending	37 Jun-48	38 Jun-49	39 Jun-50	40 Jun-51	41 Jun-52	42 Jun-53
• • •	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000
	PV of Fixed Ground Rent Payments						
\$404,000,000	112 W 34th (Intra-Party) Year Period Ending	37 Jun-48	38 Jun-49	39 Jun-50	40 Jun-51	4] Jun-52	42 Jun-53
	Basic rent	_ 861,026	861,026_	861,026	861,026	861,026	861,026
i _	Additional/Primary Rent Total Fixed Ground Rent Payments PV of Fixed Ground Rent Payments	861.026	861,026		861,026	861,026 <sup>`</sup>	861,026
· ·	Reversion Based on Terminal PV of Reversion Based on Inflation TOTAL PV to INTRA Ground Lease	• • • • • • • • • • • • • • • • • • •	· · · · · ·		· · · · · · · · · · · · · · · · · · ·	· · ·	• • ·
	112 W 34th (3rd Party) Year Period Ending	37 Jun-48	38 Jun-49	39 Jun-50	40 Jun-51	41 Jun-52	42 Jun-53
	Rent	735,000	735,000	735,000	735,000	735,000	735,000
•	PV of Fixed Ground Rent Payments Reversion Based on Terminal PV of Reversion Based on Inflation TOTAL PV to INTRA Ground Lease	· · · · · · · ·	<b>-</b>			- <del>-</del>	<del></del> .
	501 7th Avenue Year Period Ending	37 Jun-48	38 Jun-49	39 Jun-50	40 Jun-51	41 Jun-52	42 Jun-53
-	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	360,000 	360,000	<u> </u>	360,000 <u>360,000</u>	360,000	360,000
-	PV of Fixed Ground Rent Payments	500,000	_ 500,000	200,000		_ 000,000	
	ESB Year Period Ending	37 Jun-48	38 Jun-49	39 Jun-50	40 Jun-51	41 Jun-52	42 Jun-53
· _	Basic rent Additional/Primary Rent		5,895,625	5,895,625	5,895,625		5,895,625
	Total Fixed Ground Rent Payments	5,895,625	5,895,625	5,895,625	_3,893,625	5,895,625	5,895,625

	OGCP Year Period Ending	43 Jun-54	44 Jun-55	45 Jun-56	46 Jun-57	47 Jun-58	48 Jun-59
	Basic rent Additional/Primary Rent	24,000	24,000	24,000	24,000	24,000	24,000
	Total Fixed Ground Rent Payments PV of Fixed Ground Rent Payments	1,077,800_	1,077,800,	1,077,800	1,077,800	1,077,800	1,077,800
	250 W 57th Year	43	44	45	46	47	48
	Period Ending	Jun-54	Jun-55	Jun-56	Jun-57	Jun-58	Jun-59
	Basic rent	28,000	28,000		28,000	28,000	28,000
	Additional/Primary Rent	752,000	- 752,000	752,000	752,000	752,000	752,000
	Total Fixed Ground Rent Payments PV of Fixed Ground Rent Payments	/80,000	780,000	780,000	780,000	780,000	780,000
	-						
404,000,000	112 W 34th (Intra-Party) Year	43	44	45	46	47	48
	Period Ending	Jun-54	Jun-55	Jun-56	Jun-57	Jun-58	Jun-59
· · •	Basic rent	861,026	861,026	861,026	861,026	861,026	861,026
	Additional/Primary Rent						
	Total Fixed Ground Rent Payments	861,026	861,026	861,026	861,026	_861,026	861,026
	PV of Fixed Ground Rent Payments					<b>+</b>	<b>-</b> · -
	Reversion Based on Terminal PV of Reversion Based on Inflation	<u> </u>	~		• • • - •	· ·	·
	TOTAL PV to INTRA Ground Lease	· ····································	- <del>-</del>			·	• •
	112 W 34th (3rd Party)						
	Ycar	43	44	45	46	47	48
	Period Ending	Jun-54	Jun-55	Jun-56	Jun-57	Jun-58	Jun-59
-	Rent	735,000	735,000	735,000	735,000	735,000	735,000
	PV of Fixed Ground Rent Payments				·· -		
	Reversion Based on Terminal						
	PV of Reversion Based on Inflation TOTAL PV to INTRA Ground Lease	-				-	
	TOTAL PV to INTRA Ground Lease	<b>-</b>	· · _	· -			<b>.</b> .
	501 7th Avenue						
	Year Period Ending	43 Jun-54	44 Jun-55	45 Jun-56	46 Jun-57	47 Jun-58	48 Jun-59
	•	_	_				
	Basic rent Additional/Primary Rent	360,000	360,000	360,000	360,000	360,000	_360,000
	Total Fixed Ground Rent Payments	<b>.</b> 360,000	360,000	360.000	360,000	360,000	360,000
	PV of Fixed Ground Rent Payments	500,000	500,000			200,000	200,000
	ESB Year	43	44	45	46	47	- 48
	Period Ending	Jun-54	Jun-55	Jun-56	Jun-57	Jun-58	Jun-59
	Basic rent	5,895,625	5,895,625	5,895,625	5,895,625	5,895,625	5,895,625
• • • •			0,000,010	0,000,000	0,020,020	-,,	-,
	Additional/Primary Rent Total Fixed Ground Rent Payments	5,895,625	5,895,625	_	5,895,625	5,895,625	5,895,625

	OGCP Ycar Period Ending	49 Jun-60	50 Jun-61	51 Jun-62	52 Jun-63	53 Jun-64	54 Jun-65
	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	24,000 1,053,800 1,077,800	24,000 1,053,800 _1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 _1,077,800 ]
	PV of Fixed Ground Rent Payments		- / · -				
	250 W 57th Year Period Ending Basic rent	49 Jun-60	50 Jun-61 28,000	51 Jun-62 28,000	52 Jun-63	53 Jun-64	54 Jun-65 
	Additional/Primary Rent Total Fixed Ground Rent Payments	752,000 780,000	752,000	752,000	752,000	752,000	752,000 780,000 (
	PV of Fixed Ground Rent Payments		-				
\$404,000,000	112 W 34th (Intra-Party) Year Period Ending	49 Jun-60	50 Jun-61	51 Jun-62	52 Jun-63	53 Jun-64	54 Jun-65
· · · _	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments <b>PV of Fixed Ground Rent Payments</b>	861,026 861,026	861,026  	861,026 861,026	_	861,026 	861,026 861,026
• •	Reversion Based on Terminal PV of Reversion Based on Inflation TOTAL PV to INTRA Ground Lease	· · · · ·	,	· · · · · · · · · · · · · · · · · · ·	· · · · · · · ·		* 
	112 W 34th (3rd Party) Year Period Ending	49 Jun-60	50 Jun-61	51 Jun-62	52 Jun-63	53 Jun-64	54 Jun-65
· •	Rent	735,000	735,000	735,000	735,000	735,000	735,000
t	PV of Fixed Ground Rent Payments Reversion Based on Terminal PV of Reversion Based on Inflation TOTAL PV to INTRA Ground Lease	· ·		• 	· ·	·	
	501 7th Avenue Year Period Ending	49 Jun-60	50 Jun-61	51 Jun-62	52 Jun-63	53 Jun-64	54 Jun-65
	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	360,000	360,000 	<sup></sup> 360,000 	_ 360,000  _360,000	360,000  360,000	360,000 j  360,000
	PV of Fixed Ground Rent Payments	+	, , , , , ,		-		
	ESB Ycar Period Ending	49 Jun-60	50 Jun-61	51 Jun-62	52 Jun-63	53 Jun-64	54 Jun-65
	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	5,895,625 5,895,625	_	5,895,625  5,895,625_	5,895,625 	5,895,625 	5,895,625  5,895,625
	BV of Fived Cround Pout Pourmonte						

	OGCP Year Period Ending	55 Jun-66	56 Jun-67	57 Jun-68	58 Jun-69	59 Jun-70	60 Jun-71
	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800
	PV of Fixed Ground Rent Payments						
	250 W 57th Year Period Ending	55 Jun-66	56 Jun-67	57 Jun-68	58 Jun-69	59 Jun-70	60 Jun-71
2	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	_28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000
	PV of Fixed Ground Rent Payments						
\$404,000,000	112 W 34th (Intra-Party) Year Period Ending	55 Jun-66	56 Jun-67	57 Jun-68	58 Jun-69	59 Jun-70	60 Jun-71
	Basic rent	861,026	861,026	861,026	861,026	861,026	861,026
	Additional/Primary Rent Total Fixed Ground Rent Payments PV of Fixed Ground Rent Payments	861,026	861,026	861,026	861,026	861,026	861,026
	Reversion Based on Terminal PV of Reversion Based on Inflation TOTAL PV to INTRA Ground Lease		. <u> </u>		· —	_	<u> </u>
	112 W 34th (3rd Party) Year Period Ending	55 Jun-66	56 Jun-67	57 Jun-68	58 Jun-69	59 Jun-70	60 Jun-71
	Rent	735,000	735,000	735,000	735,000	735,000	735,000
	<b>PV of Fixed Ground Rent Payments</b> Reversion Based on Terminal PV of Reversion Based on Inflation <b>TOTAL PV to INTRA Ground Lease</b>				_		
	501 7th Avenue Year Period Ending	55 Jun-66	56 Jun-67	57 Jun-68	58 Jun-69	59 Jun-70	60 Jun-71
	Basic rent Additional/Primary Rent	360,000	360,000	360,000	360,000	360,000	360,000
	Total Fixed Ground Rent Payments PV of Fixed Ground Rent Payments	360,000	360,000	360,000	360,000	360,000	360,000
	ESB						
	Year Period Ending	55 Jun-66	56 Jun-67	57 Jun-68	58 Jun-69	5 <b>9</b> Jun-70	60 Jun-71
	Basic rent Additional/Primary Rent	5,895,625	5,895,625	5,895,625	5,895,625	5,895,625	5,895,625
	Total Fixed Ground Rent Payments PV of Fixed Ground Rent Payments	5,895,625	5,895,625	5,895,625	5,895,625	5,895,625	5,895,625

	OG CP Year	61	62	63	64	65	66
	Period Ending	Jun-72	Jun-73	Jun-74	Jun-75	Jun-76	Jun-77
• •	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000` 1,053,800 1,077,800	24,000 1,053,800 1,077,800
	PV of Fixed Ground Rent Payments						
	250 W 57th Year Period Ending	61 Jun-72	62 Jun-73	63 Jun-74	64 Jun-75	65 Jun-76	66 Jun-77
	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	_28,000_ 752,000 780,000_	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000
	PV of Fixed Ground Rent Payments						
\$404,000,000	112 W 34th (Intra-Party) Year Period Ending	61 Jun-72	62 Jun-73	63 Jun-74	64 Jun-75	65 Jun-76	66 Jun-77
i	Basic rent Additional/Primary Rent	861,026	861,026	861,026	861,026	861,026	861,026`
• •	Total Fixed Ground Rent Payments PV of Fixed Ground Rent Payments			861,026	861,026	861,026	861,026
	Reversion Based on Terminal PV of Reversion Based on Inflation		—	·	·	—	28,343,868
Are took	TOTAL PV to INTRA Ground Lease	· ·		· _ ••.		•	
	112 W 34th (3rd Party) Year Period Ending	61 Jun-72	62 Jun-73	63 Jun-74	64 Jun-75	65 Jun-76	66 Jun-77
	Rent	,735,000	735,000	735,000	735,000	735,000	735,000
- ,	PV of Fixed Ground Rent Payments Reversion Based on Terminal PV of Reversion Based on Inflation TOTAL PV to INTRA Ground Lease	· • • •	<del>.</del>		· · · · · ·	••••••••••••••••••••••••••••••••••••••	2,756,409,223 
	501 7th Avenue Year Period Ending	61 Jun-72	62 Jun-73	63 Jun-74	64 Jun-75	65 Jun-76	66 Jun-77
	Basic rent Additional/Primary Rent	360,000	360,000	360,000	360,000	360,000	360,000
• • •	Total Fixed Ground Rent Payments	360,000	, 360,000	360,000	360,000	360,000	360,000
	PV of Fixed Ground Rent Payments						
	ESB Ycar Period Ending	61 Jun-72	62 Jun-73	63 Jun-74	64 Jun-75	64.5 Dec-75	
• •	Basic rent Additional/Primary Rent	5,895,625	_	5,895,625	5,895,625	2,947,813	
	Total Fixed Ground Rent Payments PV of Fixed Ground Rent Payments	5,895,625	5,895,625	5,895,625	5,895,625	2,947,813	

	OGCP Year Period Ending	67 Jun-78	68 Jun-79	69 Jun-80	70 Jun-81	71 Jun-82	72 Jun-83
-	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800	24,000 1,053,800 1,077,800
	PV of Fixed Ground Rent Payments						
	250 W 57th Year Period Ending	67 Jun-78	68 Jun-79	69 Jun-80	70 Jun-81	71 Jun-82	72 Jun-83
	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000
	PV of Fixed Ground Rent Payments						
\$404,000,000	112 W 34th (Intra-Party) Year Period Ending	x					
• • •	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments <b>PV of Fixed Ground Rent Payments</b> Reversion Based on Terminal PV of Reversion Based on Inflation <b>TOTAL PV to INTRA Ground Lease</b>	x x x x x x x		 	• • • •		· . -
	112 W 34th (3rd Party) Year Period Ending						
	Rent <b>PV of Fixed Ground Rent Payments</b> Reversion Based on Terminal PV of Reversion Based on Inflation	X X X X X					
	TOTAL PV to INTRA Ground Lease	X X					
	501 7th Avenue Year Period Ending	67 Jun-78	68 Jun-79	69 Jun-80	70 Jun-81	71 Jun-82	72 Jun-83
	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	360,000  360,000	360,000 	360,000  360,000	360,000	360,000  360,000	360,000  360,000
	PV of Fixed Ground Rent Payments		,		,,,	+ + - <u>1</u> - 5 <b>-</b>	· - · <b>,</b> · -

ESB Year Pcriod Ending

Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments



	OGCP Year Period Ending		72.25 Sep-83					
r — 5 —	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments							'
	PV of Fixed Ground Rent Payments		209,450			·		···· •
	250 W 57th		73	74	75	76	77	78
	Year Period Ending		75 Jun-84	Jun-85	Jun-86	Jun-87	Jun-88	Jun-89
• • • · · · · · · · · · · · · · · · · ·	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments PV of Fixed Ground Rent Payments		28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000
	-							
\$404,000,000	112 W 34th (Intra-Party) Year							
•	Period Ending Basic rent				•		<u> </u>	
	Additional/Primary Rent Total Fixed Ground Rent Payments PV of Fixed Ground Rent Payments	······	••••••••••••••••••••••••••••••••••••••	• • • • • • • • • • •		• • • •	+ +	anan ummu y
• • • • • • • • •	Reversion Based on Terminal PV of Reversion Based on Inflation TOTAL PV to INTRA Ground Lease	· · · · · · · · · · · · · · · · · · ·	ه ی ی د د ام ر محمد است		······································			- <del>-</del>
	112 W 34th (3rd Party) Year Period Ending							
	Rent		 	·				
-	PV of Fixed Ground Rent Payments Reversion Based on Terminal PV of Reversion Based on Inflation TOTAL PV to INTRA Ground Lease			, 	••••••••••••••••••••••••••••••••••••••	<b>.</b> .		<b>.</b> 
	501 7th Avenue Year		73	74	75	76	77	78
	Period Ending Basic rent		Jun-84 360,000	Jun-85 360,000	Jun-86 360,000	Jun-87 360,000	Jun-88 360,000	Jun-89 360,000
•	Additional/Primary Rent Total Fixed Ground Rent Payments		—	_	360,000	 360,000	360,000	360,000
	PV of Fixed Ground Rent Payments							
	ESB Year Period Ending							
	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	 	 •	-				• •
	PV of Fixed Ground Rent Payments	• ·			-		-	

	OGCP Ycar Period Ending						
	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments		• -	 <del>.</del>	•		• =
	PV of Fixed Ground Rent Payments						
	250 W 57th Year Period Ending	79 Jun-90	80 Jun-91	81 Jun-92	82 Jun-93	83 Jun-94	84 Jun-95
•	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000
	PV of Fixed Ground Rent Payments						
\$404,000,000	112 W 34th (Intre-Party) Year Period Ending						
	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments <b>PV of Fixed Ground Rent Payments</b> Reversion Based on Terminal PV of Reversion Based on Inflation <b>TOTAL PV to INTRA Ground Lease</b>						
	112 W 34th (3rd Party) Year Period Ending						
	Rent				•		
	<b>PV of Fixed Ground Rent Payments</b> Reversion Based on Terminal PV of Reversion Based on Inflation <b>TOTAL PV to INTRA Ground Lease</b>						
	501 7th Avenue Year Period Ending	79 Jun-90	80 Jun-91	81 Jun-92	82 Jun-93	83 Jun-94	84 Jun-95
	Basic rent	360,000	360,000	360,000	360,000	360,000	360,000
	Additional/Primary Rent Total Fixed Ground Rent Payments	360,000	360,000	360,000	360,000	360,000	360,000
	PV of Fived Cround Rent Payments						

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## **PV of Fixed Ground Rent Payments**

ESB Year Period Ending

Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments

PV of Fixed Ground Rent Payments



	OG CP Year Period Ending						
	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments						
	PV of Fixed Ground Rent Payments						
	250 W 57th Year Period Ending	85 Jun-96	86 Jun-97	87 Jun-98	88 Jun-99	89 Jun-00	90 Jun-01
· · · · · · · · · · · · · · · · · · ·	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments		28,000 752,000 780,000	_28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000	28,000 752,000 780,000
	PV of Fixed Ground Rent Payments						
\$404,000,000	) 112 W 34th (Intra-Party) Year Period Ending						
- - - -	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments PV of Fixed Ground Rent Payments Reversion Based on Terminal PV of Reversion Based on Inflation TOTAL PV to INTRA Ground Lease	معادی میرانی میرانی میرانی میرانی میرانی میرانی میرانی میرانی میرانی میرانی میرانی میرانی میرانی میرانی میرانی میرانی میرانی میرانی میرانی	المعلم به المراجع العالمي الي الي المعلمية المعلم ال المعلم المعلمية الموال المالي الي الم				
	112 W 34th (3rd Party) Year Period Ending						
	Rent	مود برود د . 	•••••	· · · ·	. – . <u> </u>		
	PV of Fixed Ground Rent Payments Reversion Based on Terminal PV of Reversion Based on Inflation TOTAL PV to INTRA Ground Lease	• •	·	اند ب بعد معد بابید پیدیو	بر محمد محمد محمد محمد محمد محمد محمد محمد	т м	- <u>+</u> , 
	501 7th Avenue Year Period Ending	85 Jun-96	86 Jun-97	87 Jun-98	88 Jun-99	88.75 Mar-00	
-	Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	360,000 360,000	360,000 360,000	360,000  '360,000	360,000	270,000 	• -
	PV of Fixed Ground Rent Payments						
	ESB Year Period Ending Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments	- <u>-</u>			• • 		••••••••••••••••••••••••••••••••••••••
	PV of Fixed Ground Rent Payments						

OGCP Year Period Ending

Basic rent Additional/Primary Rent **Total Fixed Ground Rent Payments** 

## **PV of Fixed Ground Rent Payments**

250 W 57th Year Period Ending	9 Jun		92.25 Sep-03
Basic rent	. 28	,000 28,000	7,000
Additional/Primary Rent	752	,000 752,000	188,000
Total Fixed Ground Rent Payments	780	,000 780,000	195,000

## **PV of Fixed Ground Rent Payments**

\$404,000,000

Period Ending

Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments **PV of Fixed Ground Rent Payments** Reversion Based on Terminal PV of Reversion Based on Inflation **TOTAL PV to INTRA Ground Lease** 

112 W 34th (3rd Party) Year Period Ending

#### Rent

**PV of Fixed Ground Rent Payments** Reversion Based on Terminal PV of Reversion Based on Inflation **TOTAL PV to INTRA Ground Lease** 

501 7th Avenue Year Period Ending

Basic rent Additional/Primary Rent **Total Fixed Ground Rent Payments** 

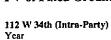
### **PV of Fixed Ground Rent Payments**

ESB Year Period Ending

Basic rent Additional/Primary Rent Total Fixed Ground Rent Payments







New Yan Lang         Nand	200,00 82,102 102 102 102 102 102 102 102 102 102	321,771,604	_ 1715205170	Total Colors		101 12 101	201,072,072			178,652,100	
Wert 1         Wert 2         Wert 2<	200,00 9,78 97,85		101 777 116	302 209 018	292 706,579	781 047 667	967 849 540	241 644 222	210 269 21		Total Potential Gross Revenue
Wert 1         Wert 2         Wert 2         Wert 3         Wert 3<	200,00 9,78 201,26	95,006	92,241	ļ	86,945	84,412	81,955	79,568	77,250	208,334	Miscellaneous Income
Wart 1         Yart 2         Yart 2         Yart 3         Yart 3         Yart 4         Yart 3         Yart 4         Yart 4<	200,00 9,78	216,412	232,704	250,21	269,051	289,303	311,078	334,493	\$9 <u>9</u> 665		Late Payment Charges
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	200,00	 mcik			0 8,698	8,440		<u>926</u>	1,726	6,249	hiered Lighting
Veri         Veri <th< td=""><td></td><td>200,000</td><td>195,001</td><td>185,000</td><td>175,000</td><td>165,000</td><td>155,000</td><td>150,000</td><td>150,000</td><td>150,000</td><td>Event Income</td></th<>		200,000	195,001	185,000	175,000	165,000	155,000	150,000	150,000	150,000	Event Income
$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	32,61	31,669	30,746	29,853	28,981	28,137	27,319	26,521	25,751_	25,000	Location Agreements
Next 1         Year 3         Year 3         Year 4         Year 5         Year 5         Year 6         Year 6         Year 7         Year 7<	158,20	150,673	143,496	136,666	130.156	123.959	118.055	112435	107.081	- 000,000	Trademark Licensing
Vert 1         Vert 2         Vert 3         Vert 3<	73,65	66,988 54 977	60,899 53 177	55,364	50,329	45,756	41,595	37,812	34,378	32,127	Captivate Window Cleaning
Ward 1         Ward 1<	39,51	38,361	37,246	36,158	35,108	34,082	33,092	32,127	31,190	30,283	Lamp Sales
Vert 1         Vert 2         Vert 3         Vert 3         Vert 4         Vert 3         Vert 5         Vert 5         Vert 6         Vert 5         Vert 6         Vert 7         Vert 7<	13,08	12,703	12,334	11,974	11,625	11,288	10,956	10,639	10,329	10,028	Keys
Ver1 Imme         Ver3 Immode         Ver4 Immode         96,44	93,633	90,906	88,259	889'58 070'05	83,191	80,769	78,417	84,429 76,132	73,915	Labor	
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	20 XUL	103 836	- 007'7	- 122,2	- 001/2	76017		7 5611	012'1	010.19	
Verification         Verification<	101	0	0	3 j. 0	0	0	0	0	0	000'861	Skyride Security Reimb
Verification         Verification<	1\$7,41	152,827	148,375	144,054	139,860	135,784	131,829	127,991	124,262	120,643	Water
Ver.1         Ver.21         Ver.3         Ver.4         Ver.4         Ver.5         Ver.6         Ver.6         Ver.7         Ver.701         Jun.200         Jun.200 <thjun.200< th=""> <thjun.200< th=""> <thjun< td=""><td>338,52</td><td>327,073</td><td>316,011</td><td>305,326</td><td>295,000</td><td>285,024</td><td>275,386</td><td>266,074</td><td>257,075</td><td>248,383</td><td>Waxing/Floor Maintenance</td></thjun<></thjun.200<></thjun.200<>	338,52	327,073	316,011	305,326	295,000	285,024	275,386	266,074	257,075	248,383	Waxing/Floor Maintenance
Venr1         Venr3         Venr3         Venr4         Venr4         Venr4         Venr5         Venr4         Venr5         Venr5         Venr4         Venr5         Venr4         Venr5         Venr5         Venr5         Venr5         Venr4         Venr5         Venr4         Venr5         Venr5 <th< td=""><td>284,5</td><td>274,934</td><td>265,635</td><td>256,655</td><td>247,972</td><td>239,588</td><td>231,487</td><td>223,658</td><td>216,095</td><td>208,787</td><td>Rubbish Removal</td></th<>	284,5	274,934	265,635	256,655	247,972	239,588	231,487	223,658	216,095	208,787	Rubbish Removal
Vent 1         Vent 2         Vent 3         Vent 3         Vent 4         Vent 5         Vent 5         Vent 6         Vent 7         Vent 8         Vent 7         Vent 8         Vent 8         Vent 9         Vent 9<	355.8(	343.766			650 011 711 - 77 - 1		289 440	229 070		190 196	Porter/Matron Service
Vent 1         Vent 2         Vent 3         Vent 4         Vent 5         Vent 5         Vent 6         Vent 7         Vent 8         Vent 7         Vent 8         Vent 8         Vent 9         Vent 9<	1 288 86	445,011	429,960	415,423	401,373	387,801	374,688	356.134	330,379	302,308	Carpet Care & Shampoo
Vrar 1         Vrar 2         Vrar 3         Vrar 4         Vrar 5         Vrar 5         Vrar 6         Vrar 6         Vrar 7         Jun 2017         Jun 2013         Jun 2014         Jun 2014         Jun 2014         Jun 2014         Jun 2014         Jun 2015         Jun 2017         Jun 2016         Jun 2016         Jun 2016         Jun 2017         Jun 2018         Jun 2019			0	0	0	0	0.		0	0	k Reimb
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $			c			a	;			، ;د	Broadcast Backup Power
Venr 1         Venr 2         Venr 3         Venr 4         Venr 5         Venr 5         Venr 6         Venr 6         Venr 7         Venr 8         Venr 9           nncer         \$         111,251,358         \$         152,166,514         \$         114,2015         Jun-2016         Jun-2016         Jun-2017         Jun-2018         Jun-2019	20L2,	() 	- 170 <sup>t</sup> 1.	0 		- 0,1'ć/i		0 	U 1 00/01 C	0 	Tower Reconfig Reimb
Venr 1         Venr 2         Venr 3         Venr 4         Venr 5         Venr 5         Venr 6         Venr 7         Venr 8         Venr 9         Inn-2017         Inn-2019         Inn-2010           more         \$         1.15.21.51.55         \$1.15.51.11         \$1.15.22.22         \$1.74.21.2.82         \$1.65.294.638         \$1.82.265.05         \$2.242.049.45         \$1.92.274.489         \$1.92.274.489         \$1.92.274.489         \$1.92.274.489         \$1.92.274.489         \$1.92.262.060.01         \$5.19.274.489         \$1.92.262.060.01         \$5.19.274.489         \$1.92.262.060.01         \$5.19.274.489         \$1.92.262.060.01         \$5.19.274.489         \$1.92.262.060.01         \$5.19.274.489         \$1.92.262.060.01         \$5.19.274.489         \$1.92.262.060.02         \$1.92.262.060.01         \$5.19.274.489         \$1.92.262.060.02         \$2.44.248.01         \$2.44.248.02	25.03	80,906	78,551	76.261	74.041	71,882	69,792	135 CM	216 201	63,868	Legal Fees
Venr 1         Venr 2         Venr 3         Venr 4         Venr 5         Venr 5         Venr 6         Venr 7         Venr 8         Venr 9           nuccer         5         111251358         5         155,166.614         5113,492.616         514,422,803         513,558.583         5166,924.838         5172,311.014         5178,292.553           nuccer         5         15,244,912         516,551,724         5,11,229.22         517,412,482         517,692.274         5,8178,194         518,966,295         5,19,274,489         5,19,274,489         5,19,274,489         5,19,276,489         5,19,274,489         5,19,274,489         5,19,274,489         5,19,276,489         5,19,266,283         5,16,229,276,39         5,219,26,283         5,	3,366,65	3,268,595	3,173,390	3,080,963	2,991,227	2,904,103	2,819,519	2,737,396	2,657,665	2,580,258	Electric Retro
Venr 1         Venr 2012         Venr 3         Venr 4         Venr 4         Venr 5         Venr 5         Venr 5         Jun-2013         Jun-2013         Jun-2014         Jun-2015         Jun-2016         Jun-2017         Jun-2018         Jun-2019	8,281,94	7,813,154	7,370,902	6,953,679	6,560,076	6,188,750	5,838,445	5,507,966	5,347,538	5,191,788	Submetering - Broadcasters
Verr 1         Verr 3         Verr 4         Verr 4         Verr 5         Verr 5         Ver 6         Ver 7         Ver 7         Ver 8         Ver 9           nue         5         111,251,38         5         125,166,614         \$5135,492,616         5         144,223,803         \$113,538,513         \$108,204,818         \$108,204,812	2,389,1	2,319,571	2.252.011	2,021,300	2,032,932	2,060,909	2.000.882	1.942.605	1.886.023	1.831.091	Operating Explose Electric Submetering
Ven I         Ven Z         Ven Z <th< td=""><td>76,265,32</td><td>74,044,006</td><td>71,887,385</td><td>69,793,576</td><td>67,760,754</td><td>65,787,142</td><td>63,871,010</td><td>62.010.689</td><td>60,204,553</td><td></td><td>Observatory Income</td></th<>	76,265,32	74,044,006	71,887,385	69,793,576	67,760,754	65,787,142	63,871,010	62.010.689	60,204,553		Observatory Income
Venr 1         Venr 2         Venr 3         Venr 4         Venr 5         Venr 5         Venr 6         Venr 7         Venr 8         Venr 9         Jun-2017         Jun-2013         Jun-2014         Jun-2015         Jun-2016         Jun-2017         Jun-2018         Jun-2019         Jun-2019         Jun-2020           mover         \$         111251.388         \$1125.166.614         \$1135.492.21         \$114.323.803         \$135.385.83         \$160.846.828         \$166.294.338         \$172.311.0.94         \$173.328.533           mover         \$         31.401.511         \$(\$         \$115.292.22         \$17.412.382         \$17.692.294         \$18.198.962.985         \$1.52.210.013         \$2.443.084         \$3.195.969.61         \$2.512.701         \$2.443.084         \$3.195.969.961           mover         \$         \$1.62.713.8021         \$(\$1.515.11)         \$(\$\$         \$1.55.410.01         \$2.290.343         \$1.928.4285         \$3.19.270.01         \$2.443.084         \$3.19.569.961         \$2.512.701         \$2.443.084         \$3.19.569.961         \$3.517.231.004         \$3.19.569.961         \$3.517.231.004         \$3.161.723         \$3.19.271         \$4.49.95.951         \$3.517.231.004         \$3.517.231.004         \$3.517.231.004         \$3.517.231.004         \$3.257.2701         \$3.243.044         \$3.517.231.0		0	0	0	0	0	0	0	0	815,000	Lease Cancellation Fees
Venr 1         Venr 2         Venr 3         Venr 4         Venr 4         Venr 5         Venr 5         Venr 6         Venr 7         Venr 8         Venr 9           nue         5         111251338         5172,3166,614         5135,492,616         5144,323,803         5135,385,853         5160,846,828         5166,294,838         5177,311,094         5178,328,535           nover         5         31,401,511         (515,716,617)         (512,116,617)         (512,511)         (515,716,217)         (512,212,22)         5174,412,382         5176,922,24         5,8166,294,838         5177,311,094         5178,328,53           nover         (513,401,511)         (515,716,617)         (512,511),6614         5135,492,626         5176,320,323         5176,320,323         5176,320,323         5178,328,353         5166,294,838         5177,311,094         5178,328,353           nume         (516,721,802)         (61,531,264)         (512,511)         (61,52,512)         (71,203,32)         (71,204,83)         518,309,383         191,600,502           nument         (516,709)         (61,729)         (62,913)         (62,903,12)         (72,913,12,912         194,898,93         156,551,820         (71,204,39)         519,590,920         (52,62,061)         (512,62,01)         (52,92,78         2,429,114<	371.59	347,289	324,568	303,336	283,490	264,946	247, <u>6</u> 11	231,412	216,273	202,126	Percentage Rent
Vent 1         Vent 2         Vent 3         Vent 4         Vent 5         Vent 6         Vent 6         Vent 7         Vent 8         Vent 7           nmc         5         111.251.358         5.125.166.614         5.135.492.616         5.144.333.803         5.135.585.83         5.166.294.338         5.172.311.004         5.182.382.553           mover         5         1.12.21.358         5.125.166.614         5.135.492.25         1.7412.382         5.165.294.533         5.166.294.338         5.172.311.004         5.182.382.553           mover         5         1.12.21.380         5.157.412.382         5.165.294.538         5.162.294.338         5.172.311.004         5.182.382.553           mover         (5         31.401.511)         (5         5.115.511)         (5         1.505.366)         (5         2.105.2701)         (5         2.443.084)         (5         3.166.294.338         5.172.311.004         5.182.382.553           mover         (5         31.401.511)         (5         5.165.214.511)         (5         5.165.214.52)         (5         2.167.201)         (5         2.443.084)         (5         3.166.030           member         (5         167.218.023         6.464.798         6.948.116         7.585.970         7.793.166         <	37,725,30	35,960,737	33,298,808	32,935,739	32,155,789	31,217,824	29,751,041	27,328,410	26,096,419	23,403,552	Total Reimbursement Revenue
Venr I         Venr 2         Venr 3         Venr 4         Venr 5         Venr 5         Venr 6         Venr 7         Venr 8         Venr 7           nue         \$ 111.251.358         \$ 125.166.614         \$ 135.492.616         \$ 114.321.803         \$ 153.558.583         \$ 166.294.588         \$ 166.294.588         \$ 166.294.588         \$ 172.511.014         \$ 178.528.553           mover         \$ 15.294.912         \$ 165.31.284         \$ 17.322.922         \$ 17.412.382         \$ 166.294.588         \$ 166.294.598         \$ 172.511.014         \$ 178.528.553           mover         \$ 15.294.912         \$ 1.65.31.284         \$ 17.322.922         \$ 17.412.382         \$ 166.294.588         \$ 166.294.598         \$ 172.511.014         \$ 178.528.553           rement         \$ 16.723.8023         \$ 165.571.6816         \$ 1.55.511         \$ 1.505.589         \$ 174.213.629         \$ 189.906.897         \$ 185.560.201         \$ 3.156.729         \$ 1.928.439         \$ 1.926.2061         \$ 3.161.729           mens         \$ 16.723.8023         \$ 16.5716.687         \$ 13.998.599         \$ 155.511.068         \$ 1.55.512         \$ 174.213.629         \$ 189.908.897         \$ 185.560.502           rement         \$ 107.312.917         \$ 134.998.599         \$ 155.513         \$ 17.593.668         \$ 11.206         \$ 2.492.114 <td>6,223,94</td> <td>6,209,658</td> <td>6,010,871</td> <td>4,699,209</td> <td>4,177,774</td> <td>3,994,589</td> <td>3,964,619</td> <td>3,929,829</td> <td>3,796,126</td> <td>3,679,939</td> <td>Additional Broadcasting Revenue</td>	6,223,94	6,209,658	6,010,871	4,699,209	4,177,774	3,994,589	3,964,619	3,929,829	3,796,126	3,679,939	Additional Broadcasting Revenue
Venr 1         Venr 2         Venr 3         Venr 4         Venr 5         Venr 6         Venr 7         Venr 8         Venr 9           nue         5         111.251.358         \$125.166.614         \$135.492.616         \$144.372.803         \$115.555.833         \$166.846.828         \$166.294.818         \$17.311.014         \$178.238.553           mover         \$15.944.912         \$16.511.017         \$17.412.382         \$17.692.234         \$18.18.194         \$18.956.395         \$19.274.489         \$19.256.601         \$3.195.558.33         \$166.846.828         \$166.294.818         \$17.2311.014         \$178.238.553           mover         \$15.944.912         \$16.531.284         \$17.412.382         \$17.692.234         \$18.18.194         \$18.956.395         \$19.274.489         \$19.260.601         \$3.19.260.601         \$3.19.260.601         \$3.19.260.601         \$3.19.260.601         \$3.19.260.601         \$3.19.260.601         \$3.19.260.601         \$3.19.260.601         \$3.19.260.601         \$3.19.260.601         \$3.19.260.601         \$3.19.260.601         \$3.19.260.601         \$3.19.260.601         \$3.19.260.601         \$3.19.260.601         \$3.29.66.61         \$3.19.803.98         \$4.245.083         \$4.245.083         \$4.245.083         \$4.245.083         \$4.262.083         \$4.245.083         \$4.262.061         \$3.19.60.502	1	0	0	0	0	0	0	0	257,377	249,879	Common Rent
Venr 1         Venr 2         Venr 3         Venr 4         Venr 5         Venr 5         Venr 6         Venr 7         Venr 8         Venr 9           nue         \$ 111,251,358         \$ 125,166,614         \$ 135,492,616         \$ 144,323,803         \$ 153,558,583         \$ 166,294,838         \$ 177,211,034         \$ 178,238,533           mover         (\$ 31,401,511)         (\$ 15,716,317)         (\$ 5,115,511)         (\$ 1,505,369)         \$ 1,502,322         \$ 17,412,382         \$ 166,294,838         \$ 177,211,034         \$ 19,599,961           mover         (\$ 31,401,511)         (\$ 15,716,317)         (\$ 5,115,511)         (\$ 1,505,369)         \$ 2,202,343)         (\$ 2,105,322)         (\$ 2,882,965)         (\$ 2,512,701)         (\$ 2,243,084)         (\$ 3,161,729)           nemin         (\$ 16,772,802)         (\$ 18,668,669)         (\$ 1,25,211,068)         (\$ 3,654,010)         (\$ 2,202,343)         (\$ 1,923,428)         (\$ 2,562,061)         (\$ 3,252,061)         (\$ 3,252,061)         (\$ 3,252,061)         (\$ 3,252,061)         (\$ 3,252,061)         (\$ 3,252,061)         (\$ 3,252,061)         (\$ 3,252,061)         (\$ 3,252,061)         (\$ 3,252,061)         (\$ 3,252,061)         (\$ 3,252,061)         (\$ 3,252,061)         (\$ 3,252,061)         (\$ 3,252,061)         (\$ 3,252,061)         (\$ 3,252,061)         (\$ 3,252,061)         (	12,700,41 6,10	35,917	34,873	33,856	32,869	69,916	a,202,729 104,776	101,725	98,762	104,781	Escalation
Year 1         Year 2         Year 3         Year 4         Year 5         Year 6         Year 7         Year 8         Year 9           nue         \$ 111,251,358         \$ 125,166,614         \$ 133,492,616         \$ 144,323,803         \$ 153,558,583         \$ 166,294,838         \$ 177,311,034         \$ 178,238,553           mover         (\$ 31,401,511)         (\$ 15,716,317)         (\$ 5,115,511)         (\$ 1,505,369)         (\$ 2,105,322)         \$ 1,692,294         \$ 1,829,639         \$ 19,274,489         \$ 19,569,961           mover         (\$ 31,401,511)         (\$ 15,716,317)         (\$ 5,115,511)         \$ 1,505,369         \$ 2,105,322)         (\$ 2,882,965)         \$ 2,512,701)         (\$ 2,443,084)         \$ 3,161,729           nenis         (\$ 16,772,802)         (\$ 16,686,669)         (\$ 2,12,511,0668)         \$ 3,654,010)         (\$ 2,290,343)         (\$ 1,808,632)         (\$ 2,443,084)         \$ 3,161,729           Remail         79,070,957         107,312,912         134,998,959         156,576,806         166,855,152         174,213,629         180,909,897         186,580,378         19,600,502           Revenue         6,276,077         6,864,798         6,948,116         7,585,970         7,793,166         7,120,459         5,319,390         2,692,578         2,429,114      <	ti'61	11018		344,387	383,994		1,46/,30/		2400116	2.83/.904	Electric Inclusion
Year 1         Year 2         Year 3         Year 4         Year 5         Year 6         Year 7         Year 8         Year 9           nue         \$ 111251 358         \$ 125,166.614         \$ 135,492.616         \$ 114,323,803         \$ 153,558.583         \$ 166,294.838         \$ 172,311,014         \$ 178,328,553           mover         (\$ 31,401,511)         \$ 15,5716,317)         (\$ 5,115,511)         \$ 1,505,369)         \$ 2,290,343)         \$ 180,864,828         \$ 166,294,838         \$ 172,311,014         \$ 178,328,553           mover         (\$ 31,401,511)         \$ 5,5716,317)         (\$ 5,115,511)         \$ 1,505,369)         \$ 2,290,343)         \$ 1,823,865)         \$ 2,432,084)         \$ 3,161,729)           ments         (\$ 16,723,802)         \$ 18,668,669)         \$ 1,55,516,686         162,2903         3 2,652,012         1,808,652)         \$ 2,562,061)         \$ 3,161,729           ments         (\$ 16,723,802)         107,312,912         134,998,959         156,576,806         166,855,152         174,213,629         180,909,897         185,580,378         191,600,502           Revenue         79,070,957         107,312,912         134,998,959         162,2903         32,086         7,120,459         5,319,390         2,692,578         2,429,114         294,626         294,626	7,437,0	5,973,403	4,516,795	3,288,245	2,022,297	950,409	488.278	212,883	206,686	200,659	Operating expenses
Venr 1         Venr 2         Venr 3         Venr 4         Venr 5         Venr 5         Venr 6         Venr 7         Venr 7         Venr 8         Venr 9           nue         \$ 111,251,358         \$ 125,166,614         \$ 133,492,616         \$ 144,323,803         \$ 153,5358,383         \$ 160,846,828         \$ 166,294,838         \$ 172,311,034         \$ 178,328,553           mover         \$ 15,944,912         \$ 16,551,284         \$ 17,132,2922         \$ 17,412,382         \$ 17,692,234         \$ 18,936,395         \$ 19,274,489         \$ 19,569,961           mover         \$ 16,723,802)         \$ 18,668,669)         \$ 12,511,068         \$ 15,354,010         \$ 2,290,343)         \$ 18,936,395         \$ 19,274,489         \$ 19,569,961           nenis         \$ 16,773,802)         \$ 18,668,669)         \$ 12,511,068         \$ 3,654,010         \$ 2,290,343)         \$ 1,928,428)         \$ 18,936,329         \$ 2,443,084         \$ 3,161,729           nenis         \$ 16,773,802)         \$ 18,668,669)         \$ 12,511,068         \$ 3,654,010         \$ 2,290,343)         \$ 1,928,428)         \$ 18,936,329         \$ 2,443,084         \$ 3,161,729           Revenue         79,070,957         107,312,912         134,998,959         156,576,806         166,855,152         174,213,629         180,909,987         186,	9,457,57	9,069,218	8,141,206	8,104,359	7,690,530	7,455,124	7,073,449	_6,507,426	6,685,147	_ 6,783,023	Expense Reimbursement Revenue Real Estate Taxes
Venr 1         Venr 2         Venr 3         Venr 4         Venr 5         Venr 5         Venr 6         Venr 7         Venr 7         Venr 8         Venr 9           nue         \$ 111,251,358         \$ 125,166,614         \$ 135,492,616         \$ 144,322,803         \$ 153,538,583         \$ 160,846,828         \$ 166,294,838         \$ 172,311,034         \$ 178,328,553           mover         \$ 15,944,912         \$ 16,531,284         \$ 171,132,9222         \$ 174,12,382         \$ 17,692,234         \$ 18,936,395         \$ 19,274,489         \$ 19,569,961           mover         \$ 15,744,912         \$ 16,531,284         \$ 17,132,9222         \$ 17,412,382         \$ 17,692,234         \$ 18,936,395         \$ 19,274,489         \$ 19,569,961           mover         \$ 15,744,912         \$ 16,531,284         \$ 17,2311,034         \$ 18,338,533         \$ 18,936,395         \$ 19,274,489         \$ 19,569,961           mover         \$ 15,773,802)         \$ 18,668,669)         \$ (5,2,511,068)         \$ 2,105,322)         \$ 2,882,965)         \$ 2,512,701)         \$ 2,443,084         \$ 19,569,961           mover         \$ 16,773,802)         \$ 18,668,669)         \$ (5,2,512,511)         \$ 1,505,356,001         \$ 2,290,343)         \$ 1,928,428)         \$ 2,512,701)         \$ 2,443,084         \$ 3,161,729			· ; ;		  - 	· ·					Kenall Sales Percent Revenue
Venr 1         Venr 2         Venr 3         Venr 4         Venr 5         Venr 5         Venr 6         Venr 7         Venr 8         Venr 9           nue         \$ 111,251,358         \$ 125,166,614         \$ 135,492,616         \$ 144,323,803         \$ 153,558,583         \$ 166,846,828         \$ 166,294,838         \$ 17,2311,034         \$ 178,328,553           nover         \$ 15,944,912         \$ 16,531,284         \$ 17,122,922         \$ 17,412,382         \$ 17,692,234         \$ 18,178,194         \$ 18,936,395         \$ 19,274,489         \$ 19,569,961           nents         (\$ 31,401,511)         \$ 15,716,317)         \$ 5,115,511)         \$ 1,503,569,063         \$ 2,105,322)         \$ 18,178,194         \$ 18,936,395         \$ 19,274,489         \$ 19,569,961           nents         \$ 15,773,802)         \$ 18,668,669)         \$ 5,115,511)         \$ 1,503,569,03         \$ 2,105,322)         \$ 1,828,428)         \$ 1,92,244,89         \$ 19,274,489         \$ 19,569,961           nents         \$ 16,773,802)         \$ 16,773,803         \$ 5,105,376,806         \$ 2,290,343)         \$ 1,928,428)         \$ 1,828,635)         \$ 2,562,061)         \$ 3,156,729)           Revenue         \$ 19,070,957         107,312,912         134,998,959         156,576,806         166,855,152         174,213,629         180,909,897<	1,744,30	2,429,114	2,692,578	5,319,390	7,120,459	7,793,166	7,585,970	6,948,116	6,864,798	6,276,077	Revenue
Venr 1         Venr 2         Venr 3         Venr 4         Venr 5         Venr 5         Venr 6         Venr 7         Venr 8         Venr 9           Jun-2012         Jun-2013         Jun-2014         Jun-2015         Jun-2016         Jun-2017         Jun-2018         Jun-2019         Jun-2020           mover         \$111251.358         \$125,166,614         \$135,492,616         \$144,323,803         \$153,588.38         \$166,294,838         \$172,311,034         \$178,328,523           mover         \$15,944,912         \$16,531,2844         \$17,132,2922         \$17,412,382         \$17,692,234         \$18,178,194         \$18,936,395         \$19,274,489         \$19,569,961           mens         \$15,723,802         \$15,113,511         \$1,515,511         \$1,503,529         \$1,692,234         \$18,178,194         \$18,936,329         \$19,274,489         \$19,569,961           mens         \$15,773,802         \$15,155,111         \$1,503,529         \$2,290,3431         \$1,928,428         \$16,294,838         \$172,311,034         \$178,328,529           mens         \$15,773,802         \$15,768,803         \$1,928,428         \$18,906,325         \$1,243,9084         \$3,161,729           mens         \$15,773,802         \$18,668,6693         \$134,998,8395         155,576,806			+		Tributer -						CPI & Other Adjustment
Venr 1         Venr 2         Venr 3         Venr 4         Venr 5         Venr 5         Venr 6         Venr 7         Venr 8         Venr 9           Jun-2012         Jun-2013         Jun-2014         Jun-2015         Jun-2016         Jun-2017         Jun-2018         Jun-2019         Jun-2020           nue         \$         111,251,358         \$         125,166,614         \$         135,492,616         \$         144,323,803         \$         153,588,583         \$         166,294,838         \$         172,311,034         \$         178,328,553         \$         166,294,838         \$         172,311,034         \$         178,328,553         \$         166,294,838         \$         172,311,034         \$         178,328,553         \$         166,294,838         \$         172,311,034         \$         178,328,553         \$         166,294,838         \$         192,714,489         \$         19,569,961         \$         1,956,922,34         \$         18,936,359         \$         19,274,489         \$         19,569,961         \$         1,956,961         \$         18,956,952         \$         1,92,774,489         \$         19,569,961         \$         1,95,959,961         \$         1,92,774,489         \$         19,569,961         \$	201,947,32	191,600,502	186,580,378	180,909,897	174,213,629	166,855,152	156,576,806	134,998,959	107,312,912	79,070,957	Scheduled Base Kental Revenue Base Rental Step Revenue
Year 1         Year 2         Year 3         Year 4         Year 5         Year 6         Year 7         Year 8         Year 9           Jun-2012         Jun-2013         Jun-2014         Jun-2015         Jun-2016         Jun-2017         Jun-2018         Jun-2019         Jun-2020           nuc         \$         111251.358         \$         125,166,614         \$         135,492,616         \$         144,323,803         \$         153,538,383         \$         166,294,838         \$         172,311,034         \$         178,328,553         \$         1           mover         \$         15,944,912         \$         16,531,284         \$         174,123,822         \$         17,692,234         \$         18,936,395         \$         19,569,961         \$         19,569,961         \$         18,936,395         \$         19,569,961         \$         19,569,961         \$         18,936,395         \$         19,569,961         \$         19,569,961         \$         18,936,395         \$         19,569,961         \$         18,936,395         \$         19,569,961         \$         18,956,195         \$         19,569,961         \$         18,936,195         \$         19,569,961         \$         18,936,195         \$         <	(\$2,234,20 (\$_3,465,13	3,161,729) <u>3,1</u> 36,283)	(\$ 2,443,084) _(\$ 2, <u>5</u> 62,061)_	2,512,701) 1,808,635)	2,882,965) 1,928,428)	2,105,322) _2,290,343) _	•	(\$ 5,115,511) _(\$ 12,511,068)_	(\$ 15,716,317) (\$_18,668,669)	31,401,511) <u>16,723,</u> 802)	
Year 1         Year 2         Year 3         Year 4         Year 5         Year 6         Year 7         Year 8         Year 9           Jun-2012         Jun-2013         Jun-2014         Jun-2015         Jun-2016         Jun-2017         Jun-2018         Jun-2019         Jun-2020           nue         \$         111.251.358         \$         125.166.614         \$         135.492.616         \$         144.323.803         \$         153.558.583         \$         166.294.838         \$         172.311.034         \$         178.338.553         \$         1	ik'ici'ki' e	<u>- 196'406'61 - 6</u>		ַַכָּעָר,סנָע,אַזַ		<u>+¢ź,żkā',i</u>	1	•	1		n & Turnover
Year 1 Year 2 Year 3 Year 4 Year 5 Year 6 Year 7 Year 8 Year 9 Jun-2012 Jun-2013 Jun-2014 Jun-2015 Jun-2016 Jun-2017 Jun-2018 Jun-2019 Jun-2020	\$ 187,894,75	\$ 178,328,553 \$ 10 560 061	S 172,311,034	166,294,838		153,558,583				. İ.	Sinue
Venr 7 Venr 7 Venr 6 Venr 6 Venr 7 Venr 8 Venr 9	Jun-2021	Jun-2020	Jun-2019	Jun-2018	Jun-2017	Jun-2016	Jun-2015	Jun-2014	Jun-2013	Jun-2012	For the Years Ending
	Year 10	Year 9	Year 8	Year 7	Year 6	Year 5	Year 4	Year 3	Уеаг 2	Year 1	

Fee Simple Value 10 YR Hold	Cash Flow Before Debt Service	Total Leasing & Capital Costs	Leasing & Capital Costs Tenant Improvements Leasing Commissions Capital Expenditures Base Building Costs Li & Fung LC/BB/TI	Net Operating Income	Total Operating Expenses	Effective Gross Revenue Operating Expenses Real Estate Taxes Cleaning Security Professional Fees Insurance Repairs & Maintenance Phyroll Utilities Management Fee
\$ 2,520,000,000	(\$ 65,536,369)	142,410,151	24,541,561 14,790,276 81,597,597 3,120,001 18,360,716	76,873,782	99,922,444	176,796,226 32,429,994 7,569,999 9,315,000 8,478,400 9,800,001 - 15,618,120 660,921
	(\$ 8,933,544)	117,530,797 <sup></sup>	14,984,245 12,661,434 77,357,223 2,574,999 9,952,896	108,597,253	99,993,007	208,590,260 33,865,031 7,797,101 6,056,000 6,984,000 8,732,760 9,910,151 16,086,663 766,302
	\$ 75,796,313	63,464,796	8,999,786 5,892,154 40,085,890 3,044,785 5,442,181	139,261,109	98,626,094	237,887,203 35,313,628 8,031,012 6,237,680 6,303,000 8,994,744 6,311,001 10,018,093 16,569,265 847,671
	\$ 141,013,537	19,647,576	1,131,607 3,182,396 13,607,064 1,726,509 0	160,661,113	101,716,066	262,377,179 36,775,884 8,271,944 6,169,000 9,264,288 6,500,000 10,318,637 17,066,340 924,865
	\$ 153,339,571	- 18,270,856	3,546,704 3,125,094 9,145,450 2,453,608 0	171,610,427	105,015,722	276,626,149 38,155,615 8,520,101 6,617,555 6,692,599 10,628,196 17,578,333 979,402
	\$ 165,978,230	13,497,622	3,094,743 3,176,818 5,278,480 1,947,581 0	179,475,852	108,337,037	287,812,889 39,468,641 8,775,706 6,816,081 6,486,941 9,828,6941 9,828,694 10,947,040 18,105,682 1,011,266
	\$ 176,052,909	_ 9,366,572 _	1,751,693 2,624,049 2,722,131 2,268,699 0	185,419,481	111,769,217	297,188,698 40,827,821 9,038,975 7,020,564 6,681,549 10,123,663 7,103,786 11,275,453 18,648,852 1,048,554
	\$ 177,348,691	12,859,408	3,239,360 4,597,219 2,538,483 2,484,346 0	190,208,099	115,306,887	305,514,986 - 42,234,777 - 9,310,145 7,231,180 6,273,1924 10,4273,924 10,4273,924 11,613,717 19,208,317 1,082,485
	\$ 179,773,140	17,672,938	5,152,975 7,038,269 1,896,735 3,584,959 0	197,446,078	118,960,861	316,406,939 43,691,185 9,589,450 7,448,116 7,088,455 10,740,192 7,536,407 11,962,127 19,784,568 1,120,361
	\$ 194,597,468	<b>_ 12,685,433</b> ,	3,699,962 5,371,249 534,958 3,079,264 0	207,282,901	122,741,600	330,024,501 45,198,789 9,877,132 7,671,560 7,301,108 11,062,400 7,762,499 12,320,991 20,378,104 1,169,017

stansy         5         200344,471         5         200344,00         5         21,884,400         5         22,200,503         22,200,503         22,200,703         22,200,703         22,218,203         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 <th>For the Years Ending Potential Gross Revenue</th> <th>Year 11 Jun-2022</th> <th>Year 12 Jun-2023</th> <th></th> <th>Year 14 Jun-2025</th> <th>Year 15 Jun-2026</th> <th>Year 16 Jun-2027</th> <th>Year 17 Jun-2028</th> <th>Year 18 Jun-2029</th> <th></th> <th></th>	For the Years Ending Potential Gross Revenue	Year 11 Jun-2022	Year 12 Jun-2023		Year 14 Jun-2025	Year 15 Jun-2026	Year 16 Jun-2027	Year 17 Jun-2028	Year 18 Jun-2029		
vienue         209,519,140         215,227,554         222,682,203         233,784,664         238,787,125           nue         -	Potential Gross Revenue Base Rental Revenue Antenna Revenue Absorption & Turnover Vacancy Base Rent Abatements	196,733,520 20,344,471 3,941,297) 3,617,554)	. NO	\$\$\$\$\$		222,697,969 22,897,882 3,219,159) 3,589,456)	\$ 231,801,922 \$ 23,584,818 (\$ 3,780,706) (\$ 4,813,521)	\$ 241 \$ 241 (\$ 6	\$ 241,636,277 \$ 24,292,363 (\$ 6,059,728) (\$ 7,926,370)	\$ 259,287,894 \$ 25,021,134 (\$ 11,736,018) (\$ 16,523,227)	
nue Revenue 9,744,519 8,621,598 8,621,598 8,621,598 9,551,966 13,490,885 13,222,86 13,490,885 13,227,867 13,222,86 13,490,885 13,291,867 13,222,86 13,290,885 13,291,867 13,291,867 13,291,867 13,291,867 13,291,867 14,537,799 13,252,284 13,291,867 14,537,799 14,537,799 14,537,799 14,537,799 14,537,799 14,537,799 14,537,799 14,537,799 14,537,799 14,537,799 14,537,867 14,537,799 14,537,799 14,537,867 14,537,799 14,537,799 14,537,867 14,537,799 14,537,799 14,537,867 14,537,799 14,537,799 14,537,867 14,537,799 14,537,799 14,537,799 14,537,799 14,537,740 14,537,799 14,537,740 14,543 14,545 14,555 14,5	Scheduled Base Rental Revenue Base Rental Step Revenue CPI & Other Adjustment Revenue	. 22	22	13	23	238,787,236 	246,792,513 — 1,643.083	• ••	251,942,542 	251,942,542 256,049,783 — — — — — 1,692,580 1,743,560	251,942,542 256,049,783 — — — — — 1,692,580 1,743,560
Revenue         9,744,519         8,477,532         8,505,088         8,816,691           ing         13,122,286         13,490,856         13,956,410         64         235           o         0         0         0         0         0         0         0           -         39,393,737         39,583,100         40,994,196         43,432,697         4,512,297         6,801,068         7,005,100           -         -         39,393,737         39,583,100         40,994,196         43,432,697         43,432,697         43,432,697         2,246,082         2,354,660         1,978,357         1,879,440         55,224         0         <	Retail Sales Percent Revenue	      	: 	1 - 	'	י	1		:	: 1	
$ \begin{array}{c} \mathbf{x}_{s} & 8, 621, 58 & 9, 551, 966 & 10, 227, 867 & 11, 524, 497 \\ \mathbf{nng} & 13, 122, 226 & 63 & 23, 906, 866 & 13, 996, 856 & 13, 996, 856 & 13, 996, 856 & 13, 996, 856 & 13, 996, 856 & 13, 996, 856 & 13, 996, 856 & 13, 996, 856 & 15, 956, 410 & 0 & 0 & 0 & 0 \\ 78, 553, 224 & 80, 999, 855 & 83, 377, 18 & 85, 857, 866 & 2, 560, 966 & 2, 560, 566 & 2, 560, 566 & 2, 560, 566 & 2, 560, 566 & 2, 560, 566 & 2, 568, 578, 851 & 3, 577, 566 & 1, 978, 557 & 1, 578, 551 & 357, 564 & 1578, 551 & 357, 564 & 1578, 551 & 357, 564 & 1578, 551 & 357, 564 & 1578, 551 & 357, 564 & 1578, 551 & 357, 564 & 1578, 551 & 357, 564 & 1578, 551 & 357, 564 & 1578, 551 & 357, 564 & 1578, 551 & 357, 564 & 1578, 551 & 357, 564 & 1578, 551 & 357, 554 & 157, 566 & 1578, 551 & 557, 564 & 558, 557, 564 & 558 & 558, 557 & 558, 556 & 558, 556 & 558, 556 & 558, 556 & 558, 556 & 558, 556 & 558, 558, 556 & 558, 556 & 558, 558, 556 & 558, 558, 556 & 558, 558, 558 & 558, $	Expense Reimbursement Revenue Real Estate Taxes	9,744,519	8,477,532	8,505,088	8,816,691	9,447,860	9,893,735		9,546,555		7,350,271
$ \begin{array}{c} \mbox{ing} & 13.122.286 & 13.90.856 & 13.956.410 & 14.537,799 \\ \mbox{enue} & 6.410.659 & 6.602.979 & 6.801.068 & 7.005.100 \\ \mbox{enue} & 39.393,737 & 39.583.100 & 40.994.196 & 43.432.697 \\ \mbox{a} & 39.7,610 & 425,440 & 455,224 & 487,090 \\ \mbox{a} & 2.192.086 & 2.082.480 & 1.978.357 & 1.879.440 \\ \mbox{a} & 2.460.812 & 2.534.660 & 2.610.696 & 2.689,020 \\ \mbox{a} & 2.460.821 & 2.534.660 & 2.610.696 & 2.689,020 \\ \mbox{a} & 8.778.861 & 9.305.592 & 9.863,928 & 10.455,764 \\ \mbox{a} & 3.467,652 & 3.571,660 & 2.610.696 & 2.689,020 \\ \mbox{a} & 8.778.861 & 9.305.592 & 9.863,928 & 10.455,764 \\ \mbox{a} & 3.467,652 & 3.571,660 & 2.610.696 & 2.689,020 \\ \mbox{a} & 2.460.821 & 2.544.60 & 2.610.696 & 2.689,020 \\ \mbox{a} & 2.4516 & 304.823 & 317.821 & 39.792 \\ \mbox{a} & 2.665 & 2.265$	Operating expenses Electric Inclusion	8,621,598 646	9,551,966	10,227,867	11,524,497	13,011,647	13,874,099 0		13,564,234 0	_	10,345,085
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Electric Submetering	13,122,286	13,490,856	13,956,410	14,537,799	14,942,603	15,414,402		15,738,737	15,738,737 15,800,025	15,800,025 16,894
enue         6,410,659         6,602,979         6,801,068         7,005,100           39,392,737         39,583,100         40,994,196         43,432,697         4           397,610         425,444         455,224         487,090         0         0         0           78,553,284         80,909,885         83,317,181         85,837,297         2,6082,460         2,610,695         2,689,902           2,192,086         2,082,480         1,978,357         1,8537,297         2,648,920         0         0         0           2,192,086         2,082,480         1,978,357         1,8537,297         2,648,920         0 <td< td=""><td>Common Rent</td><td></td><td></td><td>0.0</td><td>00</td><td></td><td></td><td></td><td>- - -</td><td>!</td><td>0</td></td<>	Common Rent			0.0	00				- - -	!	0
Revenue         39.393,737         39.583,100         40.994,196         43.432,697           ss         78,553,284         80,909,885         83,337,181         455,224         487,090           sters         8,78,853,284         80,909,885         83,337,181         85,837,297         2,610,652         2,610,652         2,610,652         2,610,652         2,610,652         3,571,660         2,610,652         2,883,928         10,455,764         10,792,440         29,071         6	Additional Broadcasting Revenue	6,410,659	6,602,979	6,801,068	7,005,100	7,215,253	7,431,711	-	1 7,654,662	_	7,654,662
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Total Reimbursement Revenue	39,393,737	39,583,100	40,994,196	43,432,697	46,212,391	48,257,030	30	30 48,196,768		48,196,768
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Percentage Rent	397,610	425,444	455,224	487,090	521,186_	. 557,669	669	669 596,707		596,707
	Observatory Income	,78,553,284 _		_83,337,181	85,837,297	88,412,415	91,064,788	788		93,796,732 . 9	93,796,732 96,610,633
	Operating Exp Esc. Electric Submetering	2,192,086	2,082,480	2,610,696	1,879,440	2,769,688	2,852,782	782	782 1,938,363	1	1,011,383 1,330,810 2,938,363 3,026,515
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Submetering - Broadcasters	- 8,778,861 3,467,652	9,305,592	9,863,928	10,455,764	11,083,109	4.019.958	58 99		12,452,981	12,452,981 13,200,161 4.140,557 4.264,774
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Legal Fees	85.834	88,408	090'16	93,792	96,607	99.503	4 <u>8</u> 8	-	102,490	102,490 105,564 31 766 32 719
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Tower Reconfig Reimb	0 	0	0 	0	0	,	00			
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Carpet Care & Shampoo	476,708	493,391	510,659	528,532	547,032	566,17	1		585,995	585,995 606,504
ance         294,516         304,823         315,492         326,534           ance         350,367         362,631         375,524         378,527         177,168           b         2,265         2,265         2,265         2,265         2,265         2,265           2,9,355         113,464         116,868         120,374         198,548         120,374           99,335         102,315         105,385         14,275         14,177         40,696         41,919         43,177         44,472           81,057         89,162         98,079         107,888         63,713         63,713         63,713         63,713         63,713         63,713         63,713         100,800         200,000         0         0         0         0         0         0         0         0         0         0         0 <td>Cleaning Service</td> <td><u>1,333,975</u></td> <td>1,380,662 381,141</td> <td>1,428,987 394,480</td> <td>1,479,001 408,289</td> <td>1,530,768 422,579</td> <td>1,584,343</td> <td>5 t</td> <td>13 1,639,795 57 452,676</td> <td>J.</td> <td>452,676</td>	Cleaning Service	<u>1,333,975</u>	1,380,662 381,141	1,428,987 394,480	1,479,001 408,289	1,530,768 422,579	1,584,343	5 t	13 1,639,795 57 452,676	J.	452,676
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Rubbish Removal	294,516	304,823	315,492	326,534	337,964	349,790	× 8		362,036	362,036 374,704
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Water	162,1 <u>3</u> 4 _	666 <sup>5</sup> 991	172,007	177,168	182,484	187,957	55	193,59	193,597	193,597 199,405
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Skyride Security Reimb	596.6	5) 0	2 36 5 0	2 265 0	0 2.265	2.2	50			0 0 0 2.265 2.265
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Elevator Service	110,159	113,464	116.868	120,374	123,985	127,705	202	:=	131,537 13	131,537 135,482 13
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Keys	13,477	13,882	14,296	108,248 14,727	15,168	15,624	624	624 16,092		16,092 16,574
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Lamp Sales	40,696	41,919	43,177	44,472	45,805	47,181	181	,	48,596	48,596 50,052 1 1/3 509 157 057 1
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Captivate Window Cleaning	81,057 58,326	60.075	61.879	63.734	65.647	67 061	67.615	,515 69,645	69,645	69,645 71,733
34,599         34,606         32,644         32,644         32,644         36,713           10,081         10,381         10,693         11,016         0         <	Trademark Licensing	166,116	174,423	183,144	192,300	201,915	212	212,013		222,612	222,612 233,744
10,081         10,381         10,693         11,016           0         0         174,073         161,890         150,555           100,793         103,818         106,933         110,140           348,964,673         358,036,235         370,057,802         386,948,685         3           (3,539,264)         (3,649,272)         (3,776,360)         (3,945,165)         3	Location Agreements		200.000	200,000	200.000	200.000	202	200,000	),000 200,000		200,000
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Extended Lighting	180'01	10,381	10,693	910'İ'İ		-	11,686		12,035	12,035 12,396
100,793         103,818         106,933         110,140           348,964,673         358,036,235         370,057,802         386,948,685         3           (2,095,586)         (1,831,303)         (1,961,806)         (3,893,350)         (3,893,50)         3           (3,539,264)         (3,649,272)         (3,776,360)         (3,945,165)         3	Interest Late Payment Charges	187.176	0 174.073	0 161.890	0 150.555	140,017	5	0 130,217	0 10,217 121,102		121,102
348,964,673 358,036,235 370,057,802 386,948,685 3 (2,095,586) (1,831,303) (1,961,806) (3,893,350) (3,539,264) (3,649,277) (3,776,360) (3,945,165)	Miscellaneous Income	100,793	103,818	106,933	110,140	113,445	Ξ;	116,846		120,353	120,353 123,963
(3,539,264) (3,649,272) (3,776,360) (3,945,165)	Total Potential Gross Revenue General Vacancy	348,964,673	358,036,235(1.831.303)	370,057,802	386,948,685 (3.893,350)	398,211,679 (3,354,095)	411,876,939 (3,028,945	11,876,939 (3,028,945)	6,939 420,721,644 (8,945) (1,550,283)		420,721,644423 ) (1,550,283)
	Collection Loss	(3,539,264)	(3,649,272)	(3,776,360)	(3,94 <u>5,16</u> 5)	(4,057,155)	(4,1)	(4,195,938)	C	) (4,289,214) (4	) (4,289,214) (4

•

Fee Simple Value 10 YR Hold	Cash Flow Before Debt Service & Taxes	Total Leasing & Capital Costs	Li & Fung LC/BB/TI	Capital Expenditures	Leasing & Capital Costs Tenant Improvements	Net Operating Income	Total Operating Expenses	Management Fee	Uulines	Payroll	Repairs & Maintenance	Insurance	Professional Fees	Security	Cleaning	Real Estate Taxes
	\$ 205,308,621	11,494,961	- 0	0,900,462	5,508,479	216,803,582	126,526,241	1,218,149	20,989,448	12,690,622	7.995,374	11,394,271	7,520,140	7,901,707	10,173,447	46 643,083
	<b>\$</b> 205,308,621 <b>\$</b> 211,424,483	10,826,839	0.0	0 cno'i ĉr'c	5,475,254	222,251,342	130,304,318	1,261,004	21,619,130	13,071,339	8,235,236	11,736,098	7,745,746	8,138,757	10,478,652	48,018,356
	\$ 217,992,281 \$ 233,876,061	12,132,275	 0 0	0 106,801,0	5,963,424	230,124,556	134,195,080	1,304,483	22,267 705	13,463,482	8,482,293	12,088,184	7,978,117	8,382,921	10,793,009	49,434,886
	\$ 233,876,061	7,023,948	0.0	4,036,783 0	2,965,185	240,900.009	138,210,162	1,356,873	22,935,735	13,867,383	8,736,760	12,450,827	8,217,462	8,634,407	11,116,800	50,893,915
	\$ 234,817,953	13,647,546	00	0 1 č1'207'/	6,379,389	248,465,499	142,334,930	1,400,057	23,623,809	14,283,406	8,998,865	12,824,352	8,463,985	8,893,440	11,450,304	52,396,712
	\$ 244,490,215	13,570,447	0 - 0	7,403,483 0	6,164,962	258,060,662	146,591,393	1,452,493	24,332,522	14,711,908	9,268,829	13,209,084	8,717,905	9,160,244	11,793,814	53,944,594
	\$ 239,588,167	24,331,159	0	13,007,413_0	10,663,746	263,919,326	150,962,821	1,493,774	25,062,497	15,153,265	9,546,896	13,605,356	8,979,444	9,435,050	12,147,627	55,538,912
	\$ 207,054,245	56,456,212	0	0 0	25,828,868	263,510,457	155,414,056	1,484,959	25,814,374	15,607,863	9,833,301	14,013,516	9,248,824	9.718.103	12,512,057	57,181,059
	\$ 263,541,799	25,985,576	0	14,703,292 0	11,280,284	289,527,375	160,137,664	1,614,711	26,588,803	16.076.100	10,128,300	14,433,923	9,526,292	10.009.644	12.887,419	58 872,472
	\$ 295,577,271	8,044,329	0	_ 4,728,339. 0	3,315,770	303,621,600	164,948,830	1,694,210	27,386,468	16.558.382	10,432,150	14.866.939	9.812.078	10.309.935	13,274,040	60.614,628

623,374,496	602,543,819	584,176,144	563,834,237	542,827,823	529,586,804	509,215,959	497,488,413	483,458,176	Effective Gross Revenue
( <i>1</i> ,223,199) (6,480,929)	(6,238,622)	(6,072,998) _	(3,439,026) (5,862,042)	(4,101,878) (5,633,696)	(3,433,653) (5,487,099)	(1,062,260) (5,254,6 <u>3</u> 9)_	(3,366,972) (5,1 <u>5</u> 2,0 <u>2</u> 9)	(4,287,463) (5,014,670)	Collection Loss
637,379,224	612,886,515	596,345,243	_575,155,305	552,563,398	538,507,556	515,532,858	506,007,413	492,760,309	Total Potential Gross Revenue
171,596	166,596	161,746	157,032	152,459	148,019	143,707	139,523	135,459	Miscellaneous Income
50,692	54,508	58,610	63,024	67,765	72,867	78,350	84,250	685'06	Late Payment Charges
1,161	. 16,658	16,175	15,705	15,246	14,800		<u> </u>	<u></u> <sup>13,546</sup>	Extended Lighting
200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	200,000	Event Income
57.198 57.198	380,743 55.533	302,011	343,346 52,344	328,900	313,238	298,322	284,114	270,588	I rademark Licensing
762 66	96,403	93,597	90,870	88,223	85,653	83,160	80,737	78,384	
450,671	409,701	372,457	338,595	307,815	279,831	254,393	231,265	210,241	Captivate
69 285	67,268	65,308	20,777 63,405	20,300 61,559	59,768	58,024	56,335	54,696	Lamn Sales
2169,113	164,186	159,405	154,763	150,254	145,877	141_628	137,503	133,499	
18	182,077	176,773	171,623	166,628	161,773	157,061	152,487	148,044	Elevator Service
2,265	2,265	2,265	2,265	2,265	2,265 _	2,265	2,265_	2,265	Exterminating
0 (70'0/7	0 		0 - 666"707	0 	0 -`čćn'ec7			0 	Skyride Security Reimb
650.805	628,797	607,533	686,985	567,140	547,960	529,429	511,526	494,229	Waxing/Floor Maintenance
\$47,058	528,560	510,685	493,415	476,732	460,609	445,032	429,984	415,442	Rubbish Removal
684,025	660,893	638,544	616,952	296,089	575,931	556,455	537,637		Porter/Matron Service
2 477 844	2,394,050	2 313 094	7 274 873	771,641	2 086 277	2 015 726	695,976 1 947 562	572,442 1 881 702	Capet Care & Shampoo
	0	0	0		. 0	0	0	0	Broadcast Backup Power Reimb
	0	0	0	0	0	0	0	0	Tower Reconfig Reimb
140,123 45,291	141,809 43,972	42.691	41,448	40.241	060 65 640'97 I	37.931	118,812 36,826	35,753	Legal rees RF System Reimb.
5,903,443	5,731,500	5,564,562	5,402,487	5,245,132	5,092,364	4,944,042	4,800,038	4,660,232	Electric Retro
25,057,848	23,639,478	22,301,393	21,039,051	19,848,161	18,724,680	17,664,792	16,664,899	15,721,604	Submetering - Broadcasters
870,728 4 189 403	4 067 383	3 048 014	C/C/CI/L	1,069,026	918 519 5 687 571 1	3 508 560	1,240,839	1,312,484	Operating Exp Esc.
_133,731,710	129,836,614	126,054,963	122,383,461		115,358,148_	11.998.204	108,736,118	105,569,048	Observatory Income
0 068's bo'r	1,200,978	1,1/3,813	0	0 *57,570,1	0 	0	0 	0 66f'78/	Lease Cancellation Frees
68,984,771	64,641,579	60,747,944	56,641,600	53,713,316	52,229,211	50,309,194	49,449,276	46,907,055	Total Reimbursement Revenue
812'10'0'13'13'	10,595,843	_ 10,287,226	865'286'6	9,696,697	9,414,269	9,140,067	8,873,852	065'5'9'8	Additional Broadcasting Revenue
				, , , ,			0		Common Bant
23,157,019	22,262,651	21,754,888	21,085,367	20,405,544	19,776,588	19,027,017	18,657,188	18,175,165	Electric Submetering
0 189'588'17.	19,737,709	0 CIC:000'/ I	0	14,394,417 0	[14,008,010 []	/ c2,0c5,c1	 0000	12,418,7920	Operating expenses
10,624,267	9,704,669	8,768,297	7,785,901	7,070,739	6,886,521	6,589,508	6,425,750	5_791,845	Expense Reimbursement Revenue
;	· · ·	;	! _ <b>I</b>	;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;		:   	1		Retail Sales Percent Revenue
2,406,086	2,340,707	2,277,017	2,210,497	2,145,919	2,083,218	2,022,345	1,963,243	1,905,863	Revenue
	: :1	: , 	: 1		:				CPI & Other Adjustment
389,687,236	375,457,557	368,507,306	356,907,595	342,522,849	335,033,107	318,871,209	314,916,594	308,747,723	Scheduled Base Rental Revenue
•	:	(\$ 3,083,625)	(\$ 4,929,309)	(\$ 8,282,748)	(\$ 5,448,426)			(\$ 3,860,717)	Base Rent Abatements
\$ 361,245,491 \$ 34,635,101 (\$ 3,224,600)	\$ 352,348,350 \$ 33,626,311 /\$ 6,341,097	1	\$ 334,571,109 \$ 31,696,024 (\$ 4430,729)	\$ 325,829,121 \$ 30,772,838 (\$ \$ 796,367)	\$ 316,502,975 \$ 29,876,542 (\$ 5,897,984)	\$ 307,327,610 \$ 29,006,352 (\$ 8,547,597)	\$ 297,363,201 \$ 28,161,506 (\$ 5,574,749)	\$ 289,550,400 \$ 27,341,268 (\$ 4,281,228)	Base Rental Revenue Antenna Revenue Absorbion & Turnover Vacancy
									Potential Gross Revenue
Vear 29 Jun-2040	Year 28 Jun-2039	Vear 27 Jun-2038	Year 26 Jun-2037	Year 25 Jun-2036	Year 24 Jun-2035	Year 23 Jun-2034	Year 22 Jun-2033	Year 21 Jun-2032	For the Years Ending
				1					

Fee Simple Value 10 YR Hold	OF 1 AVCS	Cash Flow Before Debt Service	Total Leasing & Capital Costs	Li & Fung LC/BB/TI	Capital experiments Base Building Costs	Leasing Commissions	Tenant Improvements	Leasing & Capital Costs	Net Operating Income	Total Operating Expenses	Munagement Fee	Uulities	Payroll	Repairs & Maintenance	Insurance	Professional Fees	Security	Cleaning	Real Estate Taxes
	ļ	\$ 302,699,789	10,879,165	0	0	6,082,153	4,797,012		313,578,954	169,879,222	1,750,981	28,208,062	17,055,133	10,745,114	15,312,948	10,106,441	10,619,233	13,672,263	62,409,047
		\$ 308,409,505	_ 14,125,866	0		6,940,768	7,185,098		322,535,371	174,953,042	1,804,972	29,054,304	17,566,789	11,067,468	15,772,336	10,409,636	10,937,809	14,082,430	64,257,298
		\$ 301,732,865	27,318,040	0	00	13,798,309	13,519,731		329,050,905	180,165,054	1,846,562	29,925,933	18,093,792	11,399,492	16,245,506	10,721,923	11,265,945	14,504,903	66,160,998
		\$ 318,715,350	25,307,876	0		13,759,365	11,548,511		344,023,226	185,563,578	1,919,557	30,823,711	18,636.604	11,741,476	16,732,872	11,043,580	11,603,923	14,940,048	68,121,807
		\$ 332,485,266	19,241,304	0	00	10,754,311	8,486,993		351,726,570	191,101,253	1,971,927	31,748,423	19,195,704	12,093,721	17,234,857	11,374,889	11,952,038	15,388,252	70,141,442
		\$ 353,650,732	13,359,476	0	00	6,725,830	6,633,646		367,010,208	196,824,029	2,044,840	32,700,875	19,771,574	12,456,533	17,751,904	11,716,136	12,310,601	15,849,900	72,221,666
		\$ 372,813,776	8,644,827	0	00	4,872,632	3,772,195		381,458,603	202,717,541	2,118,998	33,681,900	20,364,721	12,830,229	18,284,461	12,067,619	12,679,920	16,325,395	74,364,298
		\$ 381,829,386	11,935,682	0	00	6,590,015	5,345,667		393,765,068	208,778,751	2,186,270	34,692,360	20,975,664	13,215,134	18,832,995	12,429,648	13,060,317	16,815,157	76,571,206
		\$ 399,540,675	8,802,673	0	0 0	5,548,688	3,253,985		408,343,348	215,031,148	2,264,916	35,733,129	21,604,932	13,611,589	19,397,985	12,802,537	13,452,126	17,319,613	78,844,321
		\$ 413,221,910	8,887,397	0	• •	4,931,432	3,955,965		422,109,307	221,468,552	2,343,351	36,805,123	22,253,081	14,019,937	19,979,923	13,186,613	13,855,689	17,839,201	81,185,634

		2,747,229 758,391 606,535 301,617 204,929 184,792 184,792 255,719 255,719 184,792 259,844 108,509 40,775 187,509 40,775 187,507 678,237,954 (1,660,343)	948.545 2,654,328 732,744 697,158 292,853 0 2,265 198,961 2,265 198,961 2,265 198,961 2,265 198,961 2,265 198,961 2,265 2,265 198,963 198,963 2,265 2,575 2,	Captivate Window Cleaning Trademark Licensing Location Agreements Event Income Event Income Event Income Late Payment Charges Miscellaneous Income Total Potential Gross Revenue Collection Loss
$ \begin{array}{c} $ 442.307.160 & $ 443.355.239 & $ 465.303.768 & $ 478.039.535 \\ $ 41.366,122 & $ 42.396,805 & $ 43.874,709 & $ 43.910,951 \\ $ 3.938,385 & $ 643.927,633 & $ 5.43.910,203 & $ 5.83,513 \\ $ 5.41.30,512 & $ 5.43.927,633 & $ 5.43.910,203 & $ 5.83,513 \\ $ 5.61.60.648 & 7.994,767 & $ 9.243,240 & $ 10,175,342 \\ $ 14.626,558 & $ 16.676,507 & $ 19.405,714 & $ 21.714,927 \\ $ 14.626,558 & $ 16.676,507 & $ 19.405,714 & $ 21.714,927 \\ $ 14.626,558 & $ 16.676,507 & $ 19.405,714 & $ 21.714,927 \\ $ 2.016,826 & $ 2.138,004 & $ 2.309,063 & $ 29.256,610 \\ $ 2.016,826 & $ 5.124,497 & $ 13.825,172 & $ 79.270,650 \\ $ 2.016,826 & $ 5.124,497 & $ 13.825,172 & $ 79.270,650 \\ $ 2.016,826 & $ 5.124,497 & $ 13.825,172 & $ 79.270,650 \\ $ 5.022,368 & $ 5.124,499 & $ 5.466,270 \\ $ 5.022,368 & $ 5.124,499 & $ 5.307,011 & $ 5.466,270 \\ $ 5.022,368 & $ 5.124,499 & $ 5.307,011 & $ 5.466,270 \\ $ 5.022,368 & $ 5.125,509 & $ 5.307,011 & $ 5.466,270 \\ $ 5.022,368 & $ 5.125,509 & $ 5.307,011 & $ 5.466,270 \\ $ 5.126,499,21 & $ 7.260,492 & $ 7.478,304 & $ 42.334,704 \\ $ 8.0004 & $ 8.102,77 & $ 3.908,400 & $ 42.334,704 \\ $ 8.0004 & $ 8.102,77 & $ 3.908,400 & $ 1.206,815 \\ $ 5.021,929 & $ 3.39,473 & $ 3.907,011 & $ 5.466,270 \\ $ 5.223,932 & $ 2.265 & $ 2.266 & $ 2.275 & $ 3.977,014 \\ $ 8.0004 & $ 8.102,77 & $ 3.907,017 & $ 3.906,55 \\ $ 7.703,772 & $ 3.907,713 & $ 3.908,77 & $ 3.917,044 \\ $ 8.0004 & $ 8.17,00 & $ 2.266 & $ 2.266 & $ 2.266 & $ 2.266 & $ 2.266 & $ 2.266 & $ 2.266 & $ 2.266 & $ 2.273,557 & $ 3.91,264 & $ 2.996 & $ 2.266 & $ 2.293,556 & $ 2.266 & $ 2.206,550 & $ 1.206,815 & $ 2.996 & $ 2.996 & $ 2.293,557 & $ 3.91,264 & $ 2.996 & $ 2.$		2,747,229 758,391 606,535 721,558 301,617 204,929 204,929 204,929 184,792 204,929 204,929 204,929 204,929 204,929 204,929 204,929 205,001 75,709 462,794 464,795 464,7	948.545 732.744 586.022 697.158 292,833 292,833 292,833 292,833 293,152 293,152 198,961 198,961 194,12 21,314 193,412 21,314 40,757 60,681 200,000 18,203 44,31844 182,044 182,044	aptivate indow Cleaning ademark Licensing ademark Licensing rent Income (rended Lighting ternded Lighting terrst terrs
$ \begin{array}{c} $42,307,160 & $43,355,239 & $465,303,768 & $478,039,535 \\ $41,363,122 & $5,42,296,805 & $4,43,874,709 & $5,45,190,951 \\ $5,41,266,103 & $5,42,299,182 & $3,047,957 & $3,139,396 \\ \hline \\ $46,81,66,69 & $484,978,410 & $498,191,203 & $5,08,391,678 \\ \hline \\ $4,81,166,609 & $484,978,410 & $498,191,203 & $5,08,391,678 \\ \hline \\ $4,81,166,609 & $484,978,410 & $498,191,203 & $5,08,391,678 \\ \hline \\ $4,81,166,609 & $484,978,410 & $498,191,203 & $5,08,391,678 \\ \hline \\ $4,13,635 & $16,676,507 & $13,223,670 & $13,239,265 \\ \hline \\ $2,13,631,550 & $14,222,497 & $13,825,172 & $14,239,927 \\ \hline \\ $4,661,664 & $14,423,137 & $169,403 & $2,100,175,342 \\ \hline \\ $6,002,566 & $164,473,137 & $169,403 & $2,100,63 & $2,470,69 \\ \hline \\ $4,049,012 & $7,677,733 & $5,307,011 & $5,466,223 \\ \hline \\ $5,002,368 & $5,112,439 & $5,307,011 & $5,466,223 \\ \hline \\ $5,002,368 & $5,112,579 & $3,9473 & $5,307,011 & $5,466,223 \\ \hline \\ $5,002,368 & $5,112,579 & $3,9473 & $5,307,011 & $5,466,223 \\ \hline \\ $5,002,368 & $5,112,579 & $3,9473 & $5,307,011 & $5,466,223 \\ \hline \\ $5,002,368 & $5,122 & $9,005 & $57,374 & $5,466,223 & $0,013 \\ \hline \\ $5,002,368 & $5,122 & $2,266 & $2,2,266 & $2,2,065 & $2,126 &$	746.812 310,665 211,078 211,078 211,078 211,078 259,827 659,827 111,758 48,5,936 40,5,93640,5,936 40,	2,747,25 778,391 606,335 721,558 301,617 26,226 204,929 184,792 25,071 75,07 184,792 209,844 108,503 62,502 200,000 187,507 187,507	948.545 2,654.328 732.744 586.022 697.158 292.833 0 2,265 198.561 179.412 243.512 545.514 105.343 440.757 60.081 200,000 118.203 0 443.844 182.044	private indow.Cleaning admark Licensing ocation Agreements tended Lighting terest terest terest iscellaneous Income
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	746.812 310,665 211,078 211,078 211,078 211,078 559,827 659,827 1111,758 485,936 485,936 483,595 485,936 483,78 200,000 19,312 0 37,920	2,747,229 758,391 606,335 721,558 301,617 2,265 204,929 184,792 25,071 75,709 899,844 108,503 62,502 200,000 188,503 62,502 200,000 188,503 62,502 200,000 188,503 62,502 200,000 188,502 200,000 188,703 199,804 199,804 199,804 199,804 199,804 199,804 199,804 199,804 199,804 199,804 199,804 199,804 199,804 199,804 199,804 199,804 199,804 199,805 199,804 199,	948.545 2,654,328 586,022 697,158 292,833 0 2,265 198,561 179,412 179,412 194,12 345,312 545,312 545,313 400,757 400,081 200,000 18,203 200,000 18,203 200,000	private indow Cleaning ademark Licensing scation Agreements tended Lighting terest terest terest
$ \begin{array}{c} $ 442,307,160 & $ 443,355,239 & $ 465,303,768 & $ 478,039,535 \\ $ 41,365,122 & $ 42,296,805 & $ 43,874,709 & $ 45,190,951 \\ $ 3,043,788 & $ (6,59,80,871) & $ 5,455,303 & $ (5,7,516,441) \\ $ 4,68,166,609 & $ 484,978,410 & $ 498,191,203 & $ 508,391,678 \\ $ 2,872,992 & $ 2,993,182 & $ 3,147,957 & $ 3,139,396 \\ \hline 14,626,558 & $ 16,676,507 & $ 9,243,240 & $ 10,175,342 \\ $ 2,10,872 & $ 69,436,545 & $ 74,747,762 & $ 9,220,650 \\ \hline 13,031,592 & $ 69,436,545 & $ 74,747,762 & $ 9,220,650 \\ \hline 2,10,872 & $ 69,436,545 & $ 74,747,762 & $ 79,270,650 \\ \hline 2,10,872 & $ 69,436,545 & $ 74,747,762 & $ 79,270,650 \\ \hline 3,045,002 & $ 69,407,735 & $ 5,468,775 \\ \hline 5,060,666 & $ 5,152,409 & $ 5,761 & $ 5,468,775 \\ \hline 3,045,900 & $ 5,703 & $ 5,7374 & $ 5,468,775 \\ \hline 3,045,900 & $ 3,152,509 & $ 3,993,400 & $ 42,334,704 \\ \hline 3,045,900 & $ 5,703 & $ 5,7374 & $ 5,9085 \\ \hline 1,088,477 & $ 1,176,574 & $ 1,166,003 & $ 1,126,603 & $ 1,126,603 \\ \hline 1,088,477 & $ 1,176,574 & $ 1,166,003 & $ 1,206,815 \\ \hline 6,72,475 & $ 696,012 & $ 770,372 & $ 72,375 & $ 5,468,581 \\ \hline 8,00,004 & $ 872,220 & $ 2,265 $	746.812 310,665 211,078 211,078 211,078 211,078 559,827 659,827 111,758 485,936 485,937 485,936 485,936 485,936 485,936 485,937 485,936 485,956 485,956 485,956,956 485,956,956,956,956,956,956,956,956,956,95	2,747,225 7,747,229 606,335 721,558 721,558 301,617 26,792 184,792 25,071 75,709 62,502 62,502 62,502 200,000 18,752 0	2,654,258 732,744 586,022 697,158 292,833 0 2,265 198,561 179,412 245,512 545,514 545,514 105,343 440,757 60,0681 200,000 118,203 0	private indow Cleaning admark Licensing scation Agreements tended Lighting terest
$ \begin{array}{c} $ 442.307.160 & $ 443.355.239 & $ 465.303.768 & $ 478.039.535 \\ $ 41.356,122 & $ 42.396,805 & $ 43.577.09 & $ 45.190.951 \\ $ (5 4.593.88) & $ (5 4.592.763) & $ 5 45.190.951 \\ $ (5 4.592.363) & $ 5 45.190.951 & $ 7.516.441 \\ $ (5 4.592.363) & $ (5 5.921.911) & $ (5 7.251.641 \\ $ (5 4.592.363) & $ (5 5.921.911) & $ (5 7.251.641 \\ $ (5 5.922.367) & $ 3.047.957 & $ 3.139.396 \\ \hline $ 1.66.668 & $ 7.984.767 & $ 9.243.240 & $ 10.175.342 \\ $ 4.61.66.69 & $ 484.978.410 & $ 498.191.203 & $ 508.391.678 \\ $ 1.66.610 & $ 28.393.593 & $ 29.225.60 \\ \hline $ 0 & $ 64.066 & $ 618.601 & $ 2.198.001 & $ 29.225.60 \\ \hline $ 0.64.066 & $ 618.601 & $ 2.198.001 & $ 29.225.60 \\ \hline $ 0.64.066 & $ 608.061 & $ 2.309.063 & $ 2.470.699 \\ \hline $ 0.668.617 & $ 1.18.577 & $ 10.477.762 & $ 92.20.650 \\ \hline $ 1.96.82.656 & $ 164.473.177 & $ 10.607.711 & $ 14.239.927 \\ \hline $ 1.088.477 & $ 1.125.797 & $ 1169.407.130 & $ 577.688 & $ 548.775 \\ \hline $ 5.002.306 & $ 5.703 & $ 39.938.400 & $ 5.703 & $ 5.466.220 \\ \hline $ 3.645.900 & $ 5.703 & $ 39.938.400 & $ 5.703 & $ 5.466.220 \\ \hline $ 3.045.900 & $ 5.703 & $ 39.938.400 & $ 1.106.005 & $ 5.466.220 \\ \hline $ 3.045.900 & $ 5.703 & $ 39.938.400 & $ 5.703 & $ 5.466.220 \\ \hline $ 3.045.900 & $ 5.703 & $ 3.937.04 & $ 5.905 \\ \hline $ 2.23.932 & $ 2.266 & $ 2.206.53 & $ 2.266 & $ 2.206.54 \\ \hline $ 2.73.932 & $ 2.20.500 & $ 2.7568 & $ 2.20.654 \\ \hline $ 2.73.932 & $ 2.251 & $ 2.90.50 & $ 2.27.568 & $ 2.20.654 \\ \hline $ 7.82.991 & $ 1.166.005 & $ 1.20.625 & $ 90.401 \\ \hline $ 18.564 & $ 7.024 & $ 70.347 & $ 70.347 & $ 70.346 & $ 70.2457 & $ 70.650 \\ \hline $ 2.20.600 & $ 20.0$	746.812 310.665 211.078 211.078 211.078 211.078 259.827 659.827 659.827 111.758 485.936 483.5936 483.5936 483.5936 119.312	2,747,25 2,747,29 758,391 606,535 721,558 301,617 204,929 184,792 599,844 108,503 62,794 62,794 62,794 18,752	2,654,528 732,744 586,022 697,158 292,833 0 2,265 198,561 179,412 2,314 7,3,504 545,312 40,757 400,757 400,061 200,000	private indow Cleaning admark Licensing scation Agreements rent Income
$ \begin{array}{c} $ 442.307.160 & $ 453.355.229 & $ 465.303.768 & $ 478.099.535 \\ $ 41.356,122 & $ 42.596,805 & $ 43.874,709 & $ 45.190,951 \\ $ (5 4.593.88) & $ (5 4.592.763) & $ (5 5.695.363) & $ (5 7.516.441) \\ $ (5 4.593.88) & $ (5 7.592.191) & $ (5 7.521.911) & $ (5 7.516.441) \\ $ 468.166.648 & 7.984.767 & 9.243.240 & 10.175.342 \\ $ 468.166.648 & 7.984.767 & 9.243.240 & 10.175.342 \\ $ 661.648 & 7.984.767 & 9.243.240 & 10.175.342 \\ $ 64.713.852 & $ 69.436.545 & 74.747.762 & 79.270.650 \\ $ 64.713.852 & $ 69.436.545 & 74.747.762 & 79.270.650 \\ $ 640.066 & $ 5.152.439 & 5.307,011 & $ 576.58 \\ $ 5.002.368 & $ 5.152.439 & $ 5.307,011 & $ 546.220 \\ $ 1.049.021 & $ 7.760.492 & $ 7.478.300 & $ 7.374 \\ $ 7.049.021 & $ 7.760.492 & $ 7.478.300 & $ 7.374 \\ $ 7.049.021 & $ 7.760.492 & $ 7.478.300 & $ 7.374 \\ $ 7.049.021 & $ 7.760.722 & $ 7.0312 & $ 5.466.220 \\ $ 3.046.22 & $ 7.374 & $ 1.166.005 & $ 1.206.815 \\ $ 5.002.368 & $ 5.703 & $ 5.703 & $ 5.734 \\ $ 800.004 & $ 870.722 & $ 720.372 & $ 720.355 \\ $ 72.393 & $ 2.30.650 & $ 2.265 & $ 2.265 \\ $ 272.393 & $ 2.30.650 & $ 2.265 & $ 2.265 \\ $ 273.932 & $ 2.30.657 & $ 2.265 & $ 2.265 & $ 2.265 \\ $ 273.932 & $ 2.30.657 & $ 2.265 & $ 2.265 \\ $ 273.932 & $ 85.212 & $ 87.53 & $ 86.983 \\ $ 86.983 & $ 86.983 & $ 86.983 & $ 86.983 \\ $ 86.983 & $ 86.251 & $ 2.265 & $ 2.265 & $ 2.265 & $ 2.265 \\ $ 273.932 & $ 2.30.657 & $ 2.265 & $ 2.26$	746.812 310.660 211.078 211.078 211.078 211.078 25.824 45.937 659.827 659.857	24,747,245 606,535 301,617 301,617 204,929 204,929 204,929 204,929 184,792 259,844 599,844 61,8503 461,8503 461,8503 200,000	948.545 2,654.328 732.744 586.022 697.158 292,883 292,883 294,813 198.961 179.412 273.412 273.412 273.412 273.414 198.961 179.412 273.414 273.414 273.414 273.414 273.414 200.000	puivate indow Cleaning ademark Licensing seation Agreements rent Income
$ \begin{array}{c} $ 442.307.160 & $ 453.355.229 & $ 465.303.768 & $ 478.099.535 \\ $ 41.356.122 & $ 42.596.805 & $ 43.874,709 & $ 45.190.951 \\ $ (5 4.593.88) & $ (5 4.592.763) & $ (5 5.595.503) & $ (5 7.516.441) \\ $ (6 10.077.288) & $ (5 4.9.92.763) & $ (5 5.595.521,911) & $ (5 7.52.467) \\ $ 468.166.609 & $ 484.978.410 & $ 498.191.203 & $ 508.391.678 \\ $ 1.66.609 & $ 484.978.410 & $ 498.191.203 & $ 508.391.678 \\ $ 1.66.609 & $ 484.978.410 & $ 498.191.203 & $ 508.391.678 \\ $ 1.66.609 & $ 484.978.410 & $ 498.191.203 & $ 508.391.678 \\ $ 1.66.609 & $ 484.978.410 & $ 498.191.203 & $ 508.391.678 \\ $ 1.66.609 & $ 484.978.410 & $ 498.191.203 & $ 508.391.678 \\ $ 1.66.609 & $ 484.978.410 & $ 498.191.203 & $ 508.391.678 \\ $ 1.0175.342 & $ 1.0175.342 & $ 1.0175.342 \\ $ 1.0175.342 & $ 5.943.545 & $ 74.747.762 & $ 79.270.650 \\ $ 1.048.477 & $ 1.369.407.330 & $ 174.489.550 \\ $ 1.048.477 & $ 1.126.574 & $ 1.166.005 & $ 1.206.815 \\ $ 3.045.900 & $ 55.703 & $ 57.374 & $ 5.466.220 \\ $ 3.045.900 & $ 55.703 & $ 57.374 & $ 5.466.221 \\ $ 3.045.900 & $ 55.703 & $ 57.374 & $ 5.466.221 \\ $ 3.045.900 & $ 55.703 & $ 57.374 & $ 5.466.221 \\ $ 3.045.900 & $ 55.703 & $ 57.374 & $ 5.466.221 \\ $ 3.045.900 & $ 55.703 & $ 57.374 & $ 5.466.221 \\ $ 3.045.900 & $ 55.703 & $ 57.374 & $ 5.466.221 \\ $ 3.045.900 & $ 57.733 & $ 5.469.57 & $ 3.394.73 \\ $ 5.002.55 & $ 3.394.73 & $ 3.394.73 & $ 3.92.585 \\ $ 800.005 & $ 3.394.73 & $ 3.92.585 & $ 3.394.73 & $ 3.92.585 \\ $ 20.192.92 & $ 2.265$	746.812 310,665 2,265 211,078 190,337 25,824 ,25,824 ,77,982 659,827 111,758 485,936 485,936	2,747,229 2,747,229 758,391 606,535 721,558 721,558 72,265 204,929 184,792 184,792 184,792 184,792 184,792 184,792 184,792 462,794 462,794	948.545 2,654.328 586.022 697.158 292,883 0 2,2,865 188.961 179,412 24,341 73,504 543,312 543,312 543,312 543,312 60,681	puivate indow Cleaning ademark Licensing scation Agreements
$ \begin{array}{c} $ 42.307.160 & $ 453.355.229 & $ 465.303.768 & $ 478.099.535 \\ $ 41.356,122 & $ 42.596.805 & $ 43.874,709 & $ 45.190.951 \\ $ (5 4.593.88) & $ (5 4.598.536) & $ (5 7.516.441) \\ $ (5 10,037.288) & $ (5 3.598.677 & $ 9.2.43,240 \\ $ 14.66.6648 & 7.984.767 & $ 9.2.43,240 & $ 10,175.342 \\ $ 14.66.6548 & 7.984.767 & $ 9.2.43,240 & $ 10,175.342 \\ $ 14.66.518 & $ 16.676.507 & $ 9.2.43,240 & $ 10,175.342 \\ $ 13,031,550 & $ 13,422.497 & $ 13,825,172 & $ 14,239.927 \\ $ 64.713.852 & $ 69.436.545 & $ 74.747.762 & $ 79.270.650 \\ $ 2.016.826 & $ 164.473,137 & $ 169.407.330 & $ 14,239.927 \\ $ 640.066 & $ 5,152.449 & $ 2,309,063 & $ 2,470.699 \\ $ 5.002.368 & $ 5,152.439 & $ 39.938.400 & $ 2,307,011 \\ $ 5.461.026 & $ 5,152.439 & $ 5,307,011 \\ $ 5.462.026 & $ 164.473,137 & $ 169.407,330 & $ 17.4489.550 \\ $ 5.002.368 & $ 5,152.439 & $ 5,307,011 \\ $ 5.462.036 & $ 5,152.439 & $ 5,307,011 \\ $ 5.462.036 & $ 5,103 & $ 5,703 & $ 5,7374 & $ 5,307,011 \\ $ 5.462.000 & $ 55,703 & $ 57.374 & $ 5,307,011 \\ $ 5.462.201 & $ 55,703 & $ 57.374 & $ 5,307,011 \\ $ 5.462.201 & $ 57.314 & $ 5,307,11 & $ 5,466.220 & $ 0 & $ 0 & $ 0 \\ $ 1.088.477 & $ 1,126.574 & $ 1,166.003 & $ 1,206.815 \\ $ 3.045.900 & $ 57.733 & $ 39.943 & $ 39.928 & $ 33.9473 & $ 32.62,847 & $ 3,377,044 \\ $ 800.004 & $ 827.005 & $ 828.005 & $ 856.985 & $ 22.965 & $ 22.965 & $ 22.965 & $ 22.965 & $ 22.965 & $ 22.965 & $ 22.965 & $ 22.965 & $ 22.965 & $ 22.965 & $ 22.965 & $ 22.955 & $ 128.548 & $ 1002.559 & $ 33.9473 & $ 562.511 & $ 590.656 & $ 620,189 & $ 00.401 & $ 1002.559 & $ 00.401 & $ 0 & $	746.812 310.665 211.078 211.078 190.337 77,982 659.827 659.827 659.827 111,728	2,747,245 2,747,25 606,335 721,558 721,558 721,558 721,558 721,558 721,558 721,558 721,558 721,558 721,558 722,265 224,925 224,925 224,925 224,925 259,704 75,704 462,794	948.545 732.744 586.022 697.158 292.833 0 2,265 198.961 179.412 24.541 73.504 545.312 105.243 105.243 440.757	ptivale indow_Cleaning ademark Licensing
$ \begin{array}{c} $ 442.307.160 & $ 453.355.229 & $ 465.303.768 & $ 478.099.535 \\ $ 41,356,122 & $ 42,596,805 & $ 43,874,709 & $ 45,190,951 \\ $ (5 4,599.385) & $ (5 -,591.911) & $ (5 -,521.911) & $ (5 -,521.911) \\ $ (5 10,037,288) & $ (5 -,592.679) & $ (5 -,592.567) \\ $ 488.166,609 & $ 484.978.410 & $ 498.191.203 & $ 508.391.678 \\ $ 488.166,609 & $ 484.978.410 & $ 498.191.203 & $ 508.391.678 \\ $ 488.166,609 & $ 484.978.410 & $ 498.191.203 & $ 508.391.678 \\ $ 14,626.558 & $ 16,676.507 & $ 9,243,240 & $ 10,175.342 \\ $ 11,031.550 & $ 13,422,497 & $ 9,243,240 & $ 10,175.342 \\ $ 2,016.826 & $ 51,92.497 & $ 13,825.172 & $ 0 \\ $ 64,013 & $ 28,925 & $ 74,747,762 & $ 79,270.650 \\ $ 10,826 & $ 51,92.497 & $ 13,825.172 & $ 99,270.650 \\ $ 10,88.477 & $ 1,266,042 & $ 74,747,762 & $ 79,270.656 \\ $ 5,002.568 & $ 5,703 & $ 5,703 & $ 5,737 & $ 53,85 \\ $ 5,002.568 & $ 5,703 & $ 5,737 & $ 53,970 & $ 1,4289.550 \\ $ 1,049,021 & $ 7,260,492 & $ 7,478.300 & $ 7,7702.656 \\ $ 1,049,021 & $ 7,260,492 & $ 7,478.300 & $ 7,7702.656 \\ $ 1,049,021 & $ 7,260,492 & $ 7,478.300 & $ 7,7702.656 \\ $ 1,049,021 & $ 7,260,492 & $ 7,478.300 & $ 7,7702.656 \\ $ 1,049,021 & $ 7,260,492 & $ 7,733 & $ 5,737 & $ 5,85 \\ $ 3,045,900 & $ 5,703 & $ 5,703 & $ 5,737 & $ 5,85 \\ $ 3,045,900 & $ 5,703 & $ 5,737 & $ 5,268 & $ 3,377,044 \\ $ 3,045,900 & $ 5,703 & $ 5,737 & $ 5,268 & $ 2,346,297 \\ $ 3,045,900 & $ 5,703 & $ 3,327,247 & $ 3,327,244 \\ $ 320,855 & $ 3,39,473 & $ 3,327,247 & $ 3,327,244 \\ $ 320,855 & $ 2,265 & $ 2,273,972 & $ 7,258 & $ 2,265 & $ 2,$	746.812 310,665 211,078 211,078 211,078 190,337 190,337 199,337 659,827 659,827 111,758	2,747,25 778,391 606,335 721,558 721,558 301,617 204,929 184,792 25,071 75,709 599,844 599,844	2,654,328 732,744 586,022 697,158 292,833 0 2,2,65 198,961 179,412 243,312 545,312 105,343	aptivate
$ \begin{array}{c} $ 442.307.160 & $ 453.355.229 & $ 465.303.768 & $ 478.099.535 \\ $ 41.356,122 & $ 42.396.805 & $ 43.874,709 & $ 45.190.951 \\ $ (5 4.599.385) & $ (5 4.592.763) & $ (5 5.695.363) & $ (5 7.516.441) \\ $ (5 10,037.286) & $ (5 4.592.763) & $ (5 5.695.363) & $ (5 7.526.451) \\ $ (5 4.599.385) & $ (5 7.592.191) & $ (5 7.522.367) \\ $ 48.166.609 & $ 484.978.410 & $ 498.191.203 & $ 508.391.678 \\ $ 48.166.609 & $ 484.978.410 & $ 498.191.203 & $ 508.391.678 \\ $ 468.166.648 & $ 7.984.767 & $ 9.243.240 & $ 10,175.342 \\ $ 14.626.558 & $ 16.675.507 & $ 9.243.240 & $ 10,175.342 \\ $ 14.626.558 & $ 16.675.507 & $ 9.243.240 & $ 10,175.342 \\ $ 10,175.342 & $ 0.001.658 \\ $ 0.001.658 & $ 15.427.497 & $ 13.825.177 & $ 14.239.927 \\ $ 1.66.056 & $ 1.64.473.137 & $ 16.9407.130 & $ 0.001 \\ $ 1.99.682.656 & $ 16.4.473.137 & $ 16.9407.130 & $ 0.001 \\ $ 1.088.477 & $ 1.126.574 & $ 1.160.005 & $ 1.206.815 \\ $ 3.045.900 & $ 37.677 & $ 3.192.596 & $ 3.222.847 & $ 3.337.044 \\ $ 3.045.900 & $ 3.152.599 & $ 3.222.847 & $ 3.337.044 \\ $ 3.048.00 & $ 57.735 & $ 3.99.873 & $ 3.222.847 & $ 3.337.044 \\ $ 3.045.900 & $ 3.152.599 & $ 3.225.56 & $ 1.206.815 \\ $ 3.045.900 & $ 3.152.599 & $ 3.225.867 & $ 3.337.044 \\ $ 3.397.585 & $ 3.39.473 & $ 3.262.847 & $ 3.337.044 \\ $ 3.397.585 & $ 2.266 & $ 2.$	746.812 310.66 2,2,265 211.078 3218.078 77,982 659.827	2,747,25 758,391 606,535 301,617 20,2265 184,792 184,792 25,071 184,792 25,071 184,792 25,071 184,792 25,071	948.545 2,654.728 732.744 586,022 697,158 292,833 0 2,265 198,961 179,412 24,341 73,504 545,312	aptivate
$ \begin{array}{c} $ 442.307,160 \\ $ 442.307,160 \\ $ 542.396,805 \\ $ 41,356,122 \\ $ 542.396,805 \\ $ 543,874,709 \\ $ 5,459,385 \\ $ 5,42,596,8071 \\ $ 5,493,285 \\ $ 5,42,596,8071 \\ $ 5,493,285 \\ $ 5,42,596,8071 \\ $ 5,493,285 \\ $ 5,42,598,871 \\ $ 5,42,598 \\ $ 5,992 \\ $ 2,959,182 \\ $ 16,676,507 \\ $ 19,405,714 \\ $ 16,175,342 \\ $ 16,676,507 \\ $ 19,405,714 \\ $ 10,175,342 \\ $ 16,676,507 \\ $ 19,405,714 \\ $ 10,175,342 \\ $ 16,676,507 \\ $ 19,405,714 \\ $ 10,175,342 \\ $ 10,405,900 \\ $ 10,175,342 \\ $ 11,97,116 \\ $ 11,93,150 \\ $ 11,26,574 \\ $ 11,126,574 \\ $ 11,126,574 \\ $ 11,166,005 \\ $ 1,206,815 \\ $ 1,206,815 \\ $ 31,22,506 \\ $ 22,265 \\$	746,812 310,665 2,265 211,078 190,337 190,337 ,25,824 ,25,824	2,747,29 758,391 606,535 721,558 901,617 0 204,929 184,792 184,792 184,792	948.545 2,654.328 732.744 586.022 697.158 292.833 0 292.833 292.833 0 198.961 179.412 179.412 179.413	
$\begin{array}{c} $ 442.307,160 \\ $ 442.307,160 \\ $ 442.306,122 \\ $ 42,59,385 \\ $ 41,356,122 \\ $ 5,42,596,805 \\ $ 16,6609 \\ $ 484,92,763 \\ $ 16,597 \\ $ 12,872,992 \\ $ 2,872,992 \\ $ 2,872,992 \\ $ 2,872,992 \\ $ 2,872,992 \\ $ 2,872,992 \\ $ 2,872,992 \\ $ 2,872,992 \\ $ 2,872,992 \\ $ 2,872,992 \\ $ 2,872,992 \\ $ 2,872,992 \\ $ 2,872,992 \\ $ 2,872,992 \\ $ 2,872,992 \\ $ 2,872,992 \\ $ 2,958,10 \\ $ 13,422,497 \\ $ 13,825,172 \\ $ 13,825,172 \\ $ 13,422,497 \\ $ 13,825,172 \\ $ 14,235 \\ $ 14,825 \\ $ 14,825 \\ $ 14,825 \\ $ 14,825 \\ $ 14,825 $	746.812 310.665 2,265 211.078 190.337 25.824	2,747,245 606,335 721,558 721,558 721,558 721,558 721,558 721,558 721,929 184,792 184,792 204,929	948.545 2,654.328 732.744 586.022 697.158 292.833 0 2,265 198.566 199.412 24.341	amp saids
$\begin{array}{c} \$.423.507,160 & \$.433.355,239 & \$.465,303,768 & \$.478,039,535 \\ \$.41,356,122 & \$.42,396,805 & \$.43,874,709 & \$.43,190,951 \\ (\$.549,385) & (\$.492,763) & (\$.548,191,203 & \$08,391,678 \\ 14,656,669 & \$48,978,410 & 498,191,203 & \$08,391,678 \\ 14,626,558 & 16,676,597 & 9,243,240 & 10,175,342 \\ 14,626,558 & 16,676,597 & 9,243,240 & 10,175,342 \\ 14,626,558 & 16,676,597 & 9,243,240 & 10,175,342 \\ 14,626,558 & 16,676,597 & 9,243,240 & 10,175,342 \\ 14,626,558 & 16,676,597 & 9,243,240 & 10,175,342 \\ 14,626,558 & 16,676,597 & 9,243,240 & 10,175,342 \\ 14,626,558 & 16,676,597 & 9,272,569 & 30,001,058 \\ 2,19,682,656 & 164,473,137 & 169,407,330 & 174,489,550 \\ 1,502,368 & 5,152,439 & 5,307,011 & 5,466,220 \\ 35,4502 & 71,260,492 & 74,783,004 & 12,309,063 & 2,470,699 \\ 1,048,477 & 1,260,492 & 74,783,004 & 12,309,063 & 2,470,699 \\ 1,048,477 & 1,260,492 & 74,783,004 & 12,309,063 & 2,470,699 \\ 1,048,470 & 1,260,492 & 74,783,004 & 12,304,704 \\ 5,002,368 & 5,703 & 55,703 & 53,307,011 & 5,466,220 \\ 3,045,900 & 55,703 & 55,703 & 57,374 & 59,095 \\ 6,0004 & 870,272 & 772,727 & 7372,525 \\ 8,0004 & 870,272 & 720,731 & 3,262,847 & 3,377,044 \\ 8,0004 & 870,272 & 720,731 & 3,262,847 & 3,377,044 \\ 8,0004 & 870,272 & 720,731 & 3,262,847 & 3,377,044 \\ 8,0004 & 870,272 & 720,731 & 3,262,847 & 3,377,044 \\ 8,0004 & 870,272 & 720,731 & 3,262,847 & 3,377,044 \\ 8,0004 & 870,272 & 720,731 & 3,262,847 & 3,377,044 \\ 8,0004 & 870,272 & 720,731 & 3,262,847 & 3,377,044 \\ 8,0004 & 870,272 & 720,555 & 886,981 \\ 8,0004 & 8,002 & 2,265 & 826,985 & 886,981 \\ 6,223,922 & 2,206,50 & 2,266 & 2,26$	746.812 0 0 2,265 211.078 211.078	2,747,259 758,391 606,535 721,558 301,617 204,929 184,792	2,654,328 732,744 586,022 697,158 297,883 297,883 297,883 198,961 199,412	NCVS
\$ 442.307,160       \$ 443.355,239       \$ 465.303,768       \$ 478.039,535         \$ 41,356,122       \$ 42,596,805       \$ 43,874,709       \$ 45,190,951         \$ 5,459,385       \$ 42,596,805       \$ 43,874,709       \$ 45,190,951         \$ 468,166,609       484,978,410       498,191,203       \$ 508,391,678         \$ 468,166,648       7,994,767       9,243,240       10,175,342         \$ 14,626,558       16,676,507       19,405,714       21,714,927         \$ 47,566,100       28,393,933       29,225,679       30,001,08         \$ 2,016,826       14,422,497       13,825,172       14,239,927         \$ 4,713,852       69,436,545       74,747,762       79,270,659         \$ 4,0066       5,152,439       5,307,011       5,482,700         \$ 5,002,366       164,473,137       169,407,330       174,489,550         \$ 5,002,366       164,473,137       169,407,330       174,489,550         \$ 5,002,366       5,152,439       5,307,011       54,6270         \$ 5,002,365       1,126,574       10,004       7,702,656         \$ 1,048,007       3,152,509       3,262,847       3,377,044         \$ 5,003       0       0       1,206,605       1,206,605         \$ 40,800 <td>746.812 310.665 2,265 211.078</td> <td>2,747,229 .747,229 .006,339 .721,558 .721,558 .001,617 .204,929 .244,929</td> <td>948,545 2,654,328 732,744 586,022 697,158 292,833 0 2,265 198,396</td> <td></td>	746.812 310.665 2,265 211.078	2,747,229 .747,229 .006,339 .721,558 .721,558 .001,617 .204,929 .244,929	948,545 2,654,328 732,744 586,022 697,158 292,833 0 2,265 198,396	
$\begin{array}{c} \$442,307,160  \$453,352,239  \$465,303,768  \$478,039,535 \\ \$443,356,122  \$42,396,805  \$43,874,709  \$45,190,951 \\ (\$,5459,385)  (\$,4992,763)  (\$,5695,363)  (\$,7,516,441) \\ (\$,10037,288)  (\$,5980,871)  (\$,55,291,911)  (\$,7,322,367) \\ 468,166,609  484,978,410  498,191,203  508,391,678 \\ 14,626,548  7,984,767  9,243,240  10,175,342 \\ 14,626,548  16,676,507  19,405,714  21,714,927 \\ 14,626,548  16,676,507  19,405,714  21,714,927 \\ 14,626,548  16,676,507  19,405,714  21,714,927 \\ 14,626,548  16,676,507  19,405,714  21,714,927 \\ 14,626,548  16,64,73,137  19,825,172  14,239,927 \\ 64,713,852  69,436,545  74,747,762  79,270,650 \\ 1,304,502  2,158,004  2,309,063  2,470,699  0 \\ 19,682,656  164,473,137  169,407,330  174,489,550 \\ 1,049,021  7,705  3,99,88,004  2,307,011 \\ 5,002,368  5,152,439  5,307,011 \\ 546,220 \\ 3,045,900  55,703  57,374  5,466,220 \\ 3,045,900  55,703  57,374  5,466,220 \\ 3,045,900  55,703  57,374  5,466,220 \\ 3,045,900  51,22,59  3,262,847  3,377,044 \\ 840,840  870,272  900,731  932,255 \\ 860,004  870,272  900,731  932,255 \\ 860,985  339,473  39,98,605  3,206,867 \\ 3,2205  339,473  39,98,57  339,475  300,147 \\ 3,2265  339,473  339,473  349,557  330,415,58 \\ 320,056  339,473  339,473  349,557  330,147 \\ 32,483,985  330,475  330,475  330,475 \\ 32,265  339,473  339,475  330,475  330,147 \\ 32,265  339,473  339,475  339,475  330,147 \\ 32,265  339,473  339,475  330,172 \\ 32,265  339,475  330,172  339,57  330,475 \\ 32,265  339,475  330,475  330,147 \\ 32,265  339,475  330,475  330,147 \\ 32,265  339,475  330,475  330,147 \\ 32,265  330,457  330,457  330,457 \\ 32,265  330,147  330,455 \\ 300,147  330,455  300,147 \\ 30,265  330,457  330,457  330,457 \\ 300,147  330,455  300,147 \\ 300,147  300  300,147  300  300,147 \\ 300,147  300  300,147 \\ 300,147  300  300,147  300,147 \\ 300,147  300  300,147  300,147 \\ 300,147  300,147  300,147 \\ 300,147  300,147  300,147 \\ 300,147  300,147$	746.812 310.665 0 2,265	2,747,229 2,747,229 606,535 721,558 301,617 0 22,265	948.545 2,654.328 732.744 586,022 697.158 292,833 0 292,833 0 2,265	
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	746.812 310.665 0	2,747,229 758,391 606,335 721,558 721,558 721,558	2,654,328 732,744 586,022 697,158 292,833 0 0	Elevator Canica
\$ 442,307,160       \$ 453,352,239       \$ 465,303,768       \$ 478,039,535         \$ 41,356,122       \$ 42,396,805       \$ 43,874,709       \$ 45,190,951         \$ 5,459,385       \$ 42,992,763       \$ 5,695,303       \$ 7,516,441         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 14,626,538       16,656,507       9,243,240       10,175,342         \$ 14,626,538       16,656,507       9,243,240       10,175,342         \$ 13,031,550       13,422,497       19,405,714       21,714,927         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 13,031,550       13,422,497       19,405,714       21,714,927         \$ 6,4713,852       69,436,545       74,747,762       79,270,650         \$ 2,016,826       164,473,137       169,407,330       174,489,550         \$ 5,002,368       5,152,439       5,307,011       2,470,699         \$ 5,002,368       5,152,439       5,307,011       5,345,027         \$ 5,002,368       5,152,439       5,307,011       14,239,927         \$ 6,080,661       179,712       5,307,011       185,109       190,660         \$ 5,002,368       5,152,439       5,304       7,702,656       1206,815	746.812 310,665	981,745 2,747,229 606,535 721,558 721,558	948.545 2,654,328 732,744 586,022 697,158 697,158 292,839	Exterminating
\$ 442,307,160       \$ 453,335,239       \$ 465,303,768       \$ 478,039,535         \$ 443,356,122       \$ 42,596,805       \$ 43,874,709       \$ 45,190,951         \$ 5,459,385       \$ 42,92,763       \$ 5,695,363       \$ 7,516,441         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 6,767       13,825,172       14,239,927       30,001,058         \$ 7,13,852       69,436,545       74,747,762       79,270,650         \$ 13,62,566       164,473,137       13,825,172       79,270,650         \$ 1,90,9021       7,260,472       3,97,011       54,66,220         \$ 5,152,439       5,152,43	746,812	981,745 2,747,229 758,391 606,535 721,558 721,558	948,545 2,654,328 732,744 586,022 697,158 697,158	vride Security Reimb
$\begin{array}{c} \$.442,307,160 & \$.453,352,239 & \$.465,303,768 & \$.478,039,535 \\ \$.41,336,122 & \$.42,396,805 & \$.43,874,709 & \$.45,190,951 \\ (\$.5459,385) & (\$.4992,763) & \$.5695,363) & (\$.7,516,441) \\ (\$.10,037,288) & (\$.5,980,871) & (\$.5,5291,911) & (\$.7,322,367) \\ \hline.468,166,609 & \$484,978,410 & 498,191,203 & 508,391,678 \\ \hline.18,037,288) & (\$.5,980,871) & (\$.5,5291,911) & (\$.7,322,367) \\ \hline.6616,648 & 7,984,767 & 9,243,240 & 10,175,342 \\ \hline.14,626,558 & 16,676,507 & 9,243,240 & 10,175,342 \\ \hline.14,626,558 & 16,676,507 & 9,243,240 & 10,175,342 \\ \hline.14,626,558 & 16,676,507 & 9,243,540 & 10,175,342 \\ \hline.13,031,550 & 13,422,497 & 19,405,714 & 21,714,927 \\ \hline.13,031,550 & 13,422,497 & 13,825,172 & 14,239,927 \\ \hline.64,713,852 & 69,436,545 & 74,747,762 & 79,270,650 \\ \hline.199,682,656 & 164,473,137 & 169,407,330 & 174,489,550 \\ \hline.199,682,656 & 164,473,137 & 169,407,330 & 174,489,550 \\ \hline.1049,021 & 7,260,492 & 7,478,304 & 7,702,656 \\ \hline.174,480 & 55,703 & 57,758 & 546,220 \\ 33,645,900 & 55,703 & 57,374 & 59,095 \\ \hline.1088,477 & 1,126,574 & 1,166,005 & 1,206,815 \\ \hline.1088,477 & 1,126,574 & 1,166,005 & 1,206,815 \\ \hline.1088,477 & 1,126,574 & 1,166,005 & 1,206,815 \\ \hline.672,475 & 696,012 & 770,0371 & 745,385 \\ 696,012 & 720,073 & 846,077 & 3,377,044 \\ 840,840 & 870,272 & 790,073 & 745,385 \\ 860,004 & 870,272 & 790,072 & 745,385 \\ 860,004 & 870,272 & 750,072 & 745,385 \\ 860,004 & 870,272 & 750,072 & 745,385 \\ 860,004 & 870,272 & 750,072 & 745,385 \\ 866,085 & 866,085 & 866,085 & 866,085 \\ \end{array}$	746.812	981,745 2,747,229 606,535 721,558	948.545 2,654,328 732,744 586,022 697.158	Water
$\begin{array}{c} \$.442, 307, 160 \\ \$.443, 356, 122 \\ \$.41, 356, 122 \\ \$.43, 356, 122 \\ \$.43, 356, 122 \\ \$.43, 356, 122 \\ \$.443, 356, 122 \\ \$.443, 356, 122 \\ \$.443, 356, 122 \\ \$.443, 356, 122 \\ \$.443, 356, 122 \\ \$.443, 100, 37, 288 \\ 100, 37, 288 \\ 100, 37, 288 \\ 100, 37, 288 \\ 100, 37, 288 \\ 100, 37, 288 \\ 100, 37, 288 \\ 100, 37, 288 \\ 100, 37, 288 \\ 100, 37, 288 \\ 100, 37, 288 \\ 100, 37, 288 \\ 100, 37, 388 \\ 100, 37, 388 \\ 100, 37, 388 \\ 100, 57, 312 \\ 114, 626, 538 \\ 100, 38, 393, 593 \\ 114, 626, 538 \\ 100, 38, 393, 593 \\ 114, 626, 536 \\ 114, 473, 137 \\ 114, 427, 138 \\ 114, 473, 137 \\ 1164, 473, 137 \\ 1164, 473, 137 \\ 1164, 473, 137 \\ 1164, 473, 137 \\ 1164, 473, 137 \\ 1164, 473, 137 \\ 1164, 473, 137 \\ 1166, 407, 330 \\ 170, 489, 510 \\ 170, 480 \\ 190, 660 \\ 100, 400 \\ 1$		981,745 2,747,229 758,391 606,535	948,545 2,654,328 732,744 586,022	Waxing/Floor Maintenance
\$ 442,307,160       \$ 453,355,239       \$ 465,303,768       \$ 478,039,535         \$ 443,366,122       \$ 42,596,805       \$ 43,874,709       \$ 45,190,951         \$ 5,459,385)       \$ 42,596,805       \$ 43,874,709       \$ 45,190,951         \$ 6,616,648       7,984,767       \$ 9,243,240       10,175,342         \$ 6,616,648       7,984,767       \$ 9,243,240       10,175,342         \$ 6,616,648       7,984,767       \$ 9,243,240       10,175,342         \$ 6,616,648       7,984,767       \$ 9,243,240       10,175,342         \$ 6,616,648       7,984,767       \$ 9,243,240       10,175,342         \$ 6,616,648       7,984,767       \$ 9,243,240       10,175,342         \$ 6,616,648       7,984,767       \$ 9,243,240       10,175,342         \$ 6,616,648       7,984,767       \$ 9,243,240       10,175,342         \$ 14,626,558       16,676,907       \$ 9,243,240       10,175,342         \$ 13,031,550       28,393,593       29,225,679       3 0,001,058         \$ 2,016,826       64,713,825       74,747,762       79,270,650         \$ 14,239,927       13,825,172       79,270,650       0       0         \$ 159,682,656       164,473,1377       169,407,330       174,489,550       0 <td>627,763</td> <td>981,745 2,747,229 758,391</td> <td>948,545 2,654,328 732,744</td> <td>Rubbish Removal</td>	627,763	981,745 2,747,229 758,391	948,545 2,654,328 732,744	Rubbish Removal
\$ 442.307,160       \$ 453,355,239       \$ 465,303,768       \$ 478,039,535         \$ 442.307,160       \$ 42,356,805       \$ 43,874,709       \$ 45,190,951         \$ 5,459,385       (\$ 4,992,763)       (\$ 5,695,363)       (\$ 7,516,441)         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 6,616,658       16,798       0       0         \$ 14,626,558       16,676,507       19,405,714       21,714,927         \$ 13,031,550       13,422,497       13,825,172       14,239,927         \$ 64,713,852       69,436,545       74,747,762       79,270,650         \$ 2,016,826       5,152,439       5,307,011       5,307,011         \$ 5,002,368       5,152,439       5,307,011       54,66,220         \$ 3,045,900       1,26,574       1,166,005       1,20,681         \$ 1,028,477       1,126,574	784,935	981,745 2,747,229	948,545 2,654,328	Porter/Matron Service
\$ 442.307.160       \$ 453.355.239       \$ 465.303.768       \$ 478.039.535         \$ 41,336,122       \$ 42,396.805       \$ 43,874.709       \$ 45,190.951         \$ 5,459,385       \$ (\$ 4,992.763)       \$ 5,695.363)       \$ 7,516.441)         \$ 6,616,648       7,984,767       9,243,240       10,175.342         \$ 14,626,558       16,676,507       19,405.714       21,714.927         \$ 14,626,558       16,676,507       19,405.714       21,714.927         \$ 14,626,558       16,676,507       19,405.714       21,714.927         \$ 14,626,558       16,676,507       19,405.714       21,714.927         \$ 14,626,558       16,676,507       19,405.714       21,714.927         \$ 14,626,558       16,676,507       19,405.714       21,714.927         \$ 13,031,550       13,422,497       19,405.714       21,714.927         \$ 13,031,550       13,422,497       13,825,172       79,270,650         \$ 64,713,852       69,436.545       74,747,762       79,270,650         \$ 5,002,368       5,122,439       2,309,063       2,470,699         \$ 5,002,368       5,122,439       5,307,011       14,239,520         \$ 5,002,368       5,152,439       5,307,011       142,334,704         \$ 5	2,843,380	981,745	948,545	Cleaning Service
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	1,016,105			Carpet Care & Shampoo
$\begin{array}{c} $ $ 442,307,160 \\ $ $ 443,365,122 \\ $ $ $ 42,395,805 \\ $ $ $ $ 43,365,122 \\ $ $ $ $ $ $ $ 42,395,805 \\ $ $ $ $ $ $ $ $ $ $ $ $ $ $ $ $ $ $ $				Broadcast Backup Power Keimb
\$ 442,307,160       \$ 453,355,239       \$ 465,303,768       \$ 478,039,535         \$ 41,336,122       \$ 42,292,805       \$ 43,874,709       \$ 45,190,951         \$ 5,459,385       \$ (\$ 4,992,763)       \$ 5,695,363)       \$ 7,516,441)         \$ 6,616,669       484,978,410       498,191,203       508,391,678         \$ 7,872,992       2,959,182       3,047,957       3,139,396         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 14,626,508       16,676,507       19,405,714       21,714,927         \$ 14,626,508       16,676,507       19,405,714       21,714,927         \$ 14,626,508       16,676,507       19,405,714       21,714,927         \$ 14,626,509       0       0       0       0         \$ 27,566,103       28,393,593       29,225,679       30,001,058         \$ 20,050       13,422,497       13,825,172       14,239,927         \$ 13,031,550       13,422,497       13,825,172       79,270,650         \$ 2,016,826       2,158,004       2,309,063       2,470,699         \$ 2,016,826       164,473,137       169,407,330       174,489,550         \$ 159,682,656				
\$ 442,307,160       \$ 453,355,239       \$ 465,303,768       \$ 478,039,535         \$ 41,356,122       \$ 42,396,805       \$ 43,874,709       \$ 45,190,951         \$ 5,459,385       \$ 42,396,805       \$ 43,874,709       \$ 45,190,951         \$ 6,616,669       484,978,410       498,191,203       \$ 508,391,678         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 14,626,538       16,656,507       19,405,714       21,714,927         \$ 14,626,538       16,656,507       19,405,714       21,714,927         \$ 14,626,538       16,656,507       19,405,714       21,714,927         \$ 13,031,550       13,422,497       19,405,714       21,714,927         \$ 13,031,550       13,422,497       13,825,172       14,239,927         \$ 2,016,826       2,158,004       2,309,063       2,470,699         \$ 2,016,826       164,473,137       169,407,330       174,489,550         \$ 5,002,368       5,152,439       5,307,018       5,466,220         \$ 5,002,368       5,152,439       5,307,018       5,466,220         \$ 5,002,368       5,152,439       5,307,018       5,466,220         \$ 5,002,368       5,152,439       7,478,304       7,702,656         \$ 17,049,02	0/6/00	15. Kt	- ňcn'ot-	
$\begin{array}{c} $ $ 442,307,160 \\ $ $ 443,356,122 \\ $ $ $ 42,395,885 \\ $ $ $ $ 43,356,122 \\ $ $ $ $ $ 42,395,885 \\ $ $ $ $ $ $ $ $ $ $ $ $ $ $ $ $ $ $ $				
\$ 442.307.160       \$ 453.355.239       \$ 465.303.768       \$ 478.039.535         \$ 41,336,122       \$ 42,396,805       \$ 43,874,709       \$ 45,190.951         \$ 5,459,385       \$ (\$ 4,992.763)       \$ 5,695,363)       \$ 7,516,441)         \$ 5,459,385       \$ (\$ 5,980,871)       \$ 5,5291,911)       \$ 7,322,367)         \$ 468,166,609       484,978,410       498,191,203       \$ 508,391,678         \$ 468,166,609       484,978,410       498,191,203       \$ 508,391,678         \$ 4,626,508       \$ 7,984,767       \$ 9,243,240       \$ 10,175,342         \$ 6,616,648       \$ 7,984,767       \$ 9,243,240       \$ 10,175,342         \$ 14,626,538       \$ 16,676,507       \$ 9,243,240       \$ 10,175,342         \$ 14,626,538       \$ 16,676,507       \$ 9,243,240       \$ 10,175,342         \$ 14,626,538       \$ 16,676,507       \$ 9,243,240       \$ 10,175,342         \$ 14,626,538       \$ 16,676,507       \$ 9,243,240       \$ 0,01,058         \$ 27,566,103       \$ 28,393,593       \$ 29,225,679       \$ 30,001,058         \$ 213,091,050       \$ 19,422,497       \$ 19,405,1172       \$ 114,927         \$ 13,031,550       \$ 13,422,497       \$ 13,825,172       \$ 14,239,927         \$ 14,713,852       \$ 69,436,545 <t< td=""><td>164 465</td><td>729 051</td><td>960 551</td><td>Legal Rees</td></t<>	164 465	729 051	960 551	Legal Rees
\$ 442,307,160       \$ 453,352,239       \$ 465,303,768       \$ 478,039,535         \$ 41,356,122       \$ 42,396,805       \$ 43,874,709       \$ 45,190,951         \$ 5,459,385       \$ (\$ 4,992,763)       \$ 5,695,363)       \$ 7,516,441)         \$ 6,616,669       484,978,410       498,191,203       \$ 508,391,678         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 14,626,558       16,656,507       19,405,714       21,714,927         \$ 14,626,558       16,656,507       19,405,714       21,714,927         \$ 14,626,558       16,656,507       19,405,714       21,714,927         \$ 14,626,558       16,656,507       19,405,714       21,714,927         \$ 14,626,558       16,656,507       19,405,714       21,714,927         \$ 14,626,558       16,656,507       19,405,714       21,714,927         \$ 13,031,550       13,422,497       19,405,714       21,714,927         \$ 13,031,550       13,422,497       13,825,172       14,239,927         \$ 2,016,826       2,158,004       2,309,063       2,470,699         \$ 3,002,368       3,152,3137       169,407,330       174,489,550         \$ 5,002,368       3,152,439       5,307,011       5,466,220         <		6 4 50 8 57	6 262 964	Electric Retro
\$ 442,307,160       \$ 453,352,239       \$ 465,303,768       \$ 478,039,535         \$ 41,336,122       \$ 42,296,805       \$ 43,874,709       \$ 45,190,951         \$ 5,459,385)       \$ 42,296,805       \$ 43,874,709       \$ 45,190,951         \$ 5,459,385)       \$ 4,992,763       \$ 5,695,363       \$ 7,516,441         \$ 5,459,385)       \$ 49,978,410       498,191,203       \$ 508,391,678         \$ 468,166,609       484,978,410       498,191,203       \$ 508,391,678         \$ 468,166,648       7,984,767       \$ 9,243,240       10,175,342         \$ 6,616,648       7,984,767       \$ 9,243,240       10,175,342         \$ 14,626,558       16,676,507       19,405,714       21,714,927         \$ 14,626,558       16,676,507       19,405,714       21,714,927         \$ 14,626,558       16,676,507       19,405,714       21,714,927         \$ 14,626,558       16,676,507       19,405,714       21,714,927         \$ 14,626,558       16,676,507       0       0       0         \$ 14,626,558       16,676,507       19,405,714       21,714,927         \$ 14,626,558       16,676,507       0       0       0         \$ 13,031,550       13,422,497       13,825,172       14,239,927		29.844.296	28,154,996	Submetering - Broadcasters
\$ 442,307,160       \$ 453,355,239       \$ 465,303,768       \$ 478,039,535         \$ 442,307,160       \$ 42,396,805       \$ 43,874,709       \$ 45,190,951         \$ 5,459,385       (\$ 4992,763)       (\$ 5,695,363)       (\$ 7,516,441)         \$ 6,616,669       484,978,410       498,191,203       508,391,678         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 6,616,648       7,984,765       9,243,240       10,175,342         \$ 14,626,558       16,676,507       19,405,714       21,714,927         \$ 14,626,558       16,676,507       19,405,714       21,714,927         \$ 14,626,558       16,676,507       19,405,714       21,714,927         \$ 14,626,558       16,676,507       19,405,714       21,714,927         \$ 14,626,558       16,676,507       19,405,714       21,714,927         \$ 14,626,558       16,676,507       19,405,714       21,714,927         \$ 13,031,550       28,393,593       29,225,679       30,001,058         \$ 2,016,826       69,435,545       74,747,762       79,270,650         \$ 2,016,826       16,4,473,137       169,407,330       174,489,550         \$ 19,662,656       164,473,137       169,407,330       174,489,550		4,577,875	4,444,539	Electric Submetering
\$ 442.307.160       \$ 453.355.239       \$ 465.303.768       \$ 478.039.535         \$ 41,356,122       \$ 42,396.805       \$ 43,874.709       \$ 45,190.951         \$ 5,459,385       \$ 42,992.763       \$ 5,695.363       \$ 7,516.441         \$ 6,616,609       484.978.410       498.191,203       \$ 508.391.678         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 14,626,558       16,656,507       19,405.714       21.714,927         \$ 14,626,558       16,656,507       19,405.714       21.714,927         \$ 14,626,558       16,656,507       19,405.714       21.714,927         \$ 13,031,550       13,422,497       19,405.714       21.714,927         \$ 13,031,550       13,422,497       13,825,172       14,239,927         \$ 6,713,852       69,436,545       74,747,762       79,270,650         \$ 2016,826       164,473,137       169,407,330       174,489,550		746,541	785,832	Operating Exp Esc.
\$ 442,307,160       \$ 453,355,239       \$ 465,303,768       \$ 478,039,535         \$ 442,307,160       \$ 453,355,239       \$ 465,303,768       \$ 478,039,535         \$ 5,459,385       \$ 42,296,805       \$ 43,874,709       \$ 45,190,951         \$ 5,459,385       \$ 42,296,805       \$ 43,874,709       \$ 45,190,951         \$ 5,459,385       \$ 5,980,871)       \$ 5,5291,911)       \$ 7,516,441         \$ 5,459,385       \$ 5,980,871)       \$ 5,5291,911)       \$ 7,516,441         \$ 468,166,609       484,978,410       498,191,203       \$ 508,391,678         \$ 468,166,648       7,984,767       9,243,240       10,175,342         \$ 6,616,648       7,984,767       9,243,240       10,175,342         \$ 14,626,558       16,676,507       19,405,714       21,714,927         \$ 14,626,558       16,676,507       19,405,717       21,714,927         \$ 13,031,550       13,422,497       13,825,172       14,239,927         \$ 64,713,852       69,436,545       74,747,762       79,270,650         \$ 64,713,852       69,436,545       74,747,762       79,270,650         \$ 0       0       0       2,309,063       2,470,699	ŀ	146,132,251	141,875,972	Observatory Income
\$ 442,307,160       \$ 453,355,239       \$ 465,303,768       \$ 478,039,535         \$ 41,336,122       \$ 42,296,805       \$ 43,874,709       \$ 45,190,951         \$ 5,459,385)       \$ 42,296,805       \$ 43,874,709       \$ 45,190,951         \$ 5,459,385)       \$ 42,296,805       \$ 43,874,709       \$ 45,190,951         \$ 5,459,385)       \$ \$ 42,296,805       \$ 43,874,709       \$ 45,190,951         \$ \$ 6,666,609       \$ 484,978,410       \$ 498,191,203       \$ 508,391,678         \$ \$ 7,872,992       \$ 2,959,182       \$ 3,047,957       \$ 3,139,396         \$ \$ 7,984,767       \$ 9,243,240       \$ 10,175,342         \$ 6,616,648       \$ 7,984,765       \$ 9,243,240       \$ 10,175,342         \$ 46,26,558       \$ 16,676,507       \$ 9,243,240       \$ 10,175,342         \$ 14,626,558       \$ 16,676,507       \$ 9,243,240       \$ 10,175,342         \$ 14,626,558       \$ 16,676,507       \$ 9,243,240       \$ 10,175,342         \$ 14,626,558       \$ 16,676,507       \$ 9,243,240       \$ 0,01,058         \$ 14,626,558       \$ 16,676,507       \$ 9,405,714       \$ 21,714,927         \$ 14,626,558       \$ 16,676,507       \$ 9,405,172       \$ 14,239,927         \$ 13,031,550       \$ 9,436,545       \$ 4,747,762				Lease Cancellation rees
\$ 442,307,160 \$ 453,355,239 \$ 465,303,768 \$ 478,039,535 \$ 41,356,122 \$ 42,395,805 \$ 43,874,709 \$ 45,190,951 (\$ 5,459,385) (\$ 49,92,763) (\$ 5,695,363) (\$ 7,516,441) (\$ 10,037,288) [\$ 5,980,871) (\$ 5,291,911) [\$ 7,322,367] 468,166,609 484,978,410 498,191,203 508,391,678 1,2872,992 2,999,182 3,047,957 3,139,396 6,616,648 7,984,767 9,243,240 10,175,342 14,626,558 16,676,507 19,405,714 21,714,927 14,626,558 16,676,507 19,405,714 21,714,927 0 0 11,1031,550 13,422,497 13,825,172 14,239,927 64,713,852 69,436,545 74,747,762 79,270,650	ļ	L,040,330	1,238,621	rereelluge kent
\$ 442,307,160       \$ 453,355,239       \$ 465,303,768       \$ 478,039,535         \$ 442,307,160       \$ 42,596,805       \$ 43,874,709       \$ 45,190,951         \$ 5,459,385       \$ 4,992,763       \$ 5,695,363       \$ 7,516,441         \$ 5,10,037,288       \$ \$ 49,978,410       498,191,203       \$ 508,391,678         468,166,609       484,978,410       498,191,203       \$ 508,391,678         47       \$ 5,616,648       7,984,767       9,243,240       10,175,342         5,616,648       7,984,767       9,243,240       10,175,342         14,626,558       16,676,507       19,405,714       21,714,927         14,626,508       16,676,507       19,405,714       21,714,927         13,031,550       13,422,497       0       0       0         64,713,852       69,436,545       74,747,762       79,270,650				
\$ 442.307,160 \$ 453,355,239 \$ 465,303,768 \$ 478,039,535 \$ 41,356,122 \$ 42,596,805 \$ 43,874,709 \$ 45,190,951 (\$ 5,459,385) (\$ 4,992,763) (\$ 5,695,363) (\$ 7,516,441) (\$ 10,037,288) \$ (\$ 5,980,871) (\$ 5,291,911) \$ (\$ 7,322,367) 468,166,609 484,978,410 498,191,203 \$ 08,391,678 1 468,166,609 484,978,410 498,191,203 \$ 08,391,678 1 468,166,609 484,978,410 498,191,203 \$ 08,391,678 1 466,166,648 7,984,767 9,243,240 10,175,342 14,665,58 16,6507 19,405,714 21,714,927 14,665,58 16,65507 19,405,714 21,714,927 0 0 10,175,342 14,665,103 28,393,593 29,225,679 30,001,058 0 0 13,422,497 13,825,172 14,239,927	69,563,597 (	76,123,971	76,929,817	Total Reimbursement Revenue
\$ 442,307,160 \$ 453,352,239 \$ 465,303,768 \$ 478,039,535 \$ 41,336,122 \$ 42,296,805 \$ 43,874,709 \$ 45,190,951 (\$ 5,459,385) (\$ 4,992,763) (\$ 5,695,363) (\$ 7,516,441) (\$ 10,037,288) \$ (\$ 5,980,871) \$ (\$ 5,291,911) \$ (\$ 7,322,367) 468,166,609 484,978,410 498,191,203 \$08,391,678 1 468,166,609 484,978,410 498,191,203 \$08,391,678 1 468,166,609 484,978,410 498,191,203 \$08,391,678 1 468,166,609 484,978,410 498,191,203 \$08,391,678 1 468,166,609 184,978,410 498,191,203 \$08,391,678 1 468,166,648 7,984,767 9,243,240 10,175,342 14,626,558 16,675 19,405,714 21,714,927 14,626,558 16,675 0 19,405,714 21,714,927 14,626,558 16,648 7,984,767 9,243,240 10,175,342 14,626,558 16,648 7,984,767 9,243,240 10,175,342 0 27,366,103 28,393,593 29,223,679 30,000,1058 0 10,000,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0				· · · · · · · · · · · · · · · · · · ·
\$ 442,307,160 \$ 453,355,239 \$ 465,303,768 \$ 478,039,535 \$ 41,356,122 \$ 42,396,805 \$ 43,874,709 \$ 45,190,951 (\$ 5,459,385) (\$ 4992,763) (\$ 5,695,363) (\$ 7,516,441) (\$ 10,037,288) [\$ 5,980,871) (\$ 5,291,911) [\$ 7,322,367] 468,166,609 484,978,410 498,191,203 508,391,678 14,626,558 16,676 9,243,240 10,175,342 14,626,558 16,676,507 19,405,714 21,714,927 14,626,558 16,676,507 19,405,714 21,714,927 14,626,558 16,676,507 19,405,714 21,714,927 14,626,558 16,676,507 19,405,714 21,714,927 0 22,566,103 28,393,593 29,225,679 30,001,058 0 27,566,103 28,393,593 29,225,679 30,001,058	1	11.025.715	11.578.364	Additional Broadcasting Revenue
\$ 442.307.160 \$ 453.355.239 \$ 465.303.768 \$ 478.039.535 \$ 41,356,122 \$ 42,356,805 \$ 43,874.709 \$ 45,190.951 (\$ 5,459,385) (\$ 4,992.763) (\$ 5,695.363) (\$ 7,516.441) (\$ 10,037,288) \$ (\$ 5,980.871) \$ (\$ 5,291.911) \$ (\$ 7,322.367) 468.166.609 484.978.410 498.191,203 \$08.391.678 1 468.166.609 484.978.410 498.191,203 \$08.391.678 1 5,616.648 7,984.767 9,243,240 10,175.342 14.626.558 16.656.507 19.405.714 21.714.927 14.626.558 16.656.507 19.405.714 21.714.927 14.626.558 16.656.507 19.405.714 21.714.927 2.7,366.103 28.393.593 29.225.679 30.001.058			0	Common Rent
\$ 442.307,160 \$ 453,355,239 \$ 465,303,768 \$ 478,039,535 \$ 41,356,122 \$ 42,596,805 \$ 43,874,709 \$ 45,190,951 (\$ 5,459,385) (\$ 4,992,763) (\$ 5,695,363) (\$ 7,516,441) (\$ 10,037,288) \$ (\$ 5,980,871) \$ (\$ 5,291,911) \$ (\$ 7,322,367) 468,166,609 484,978,410 498,191,203 \$ 08,391,678 1 468,166,609 484,978,410 498,191,203 \$ 08,391,678 1 4,665,58 16,648 7,984,767 9,243,240 10,175,342 14,665,58 16,656,007 19,405,714 21,714,927 14,665,58 16,656,007 19,405,714 21,714,927 14,665,58 16,656,007 19,405,716 21,714,927 14,665,58 16,656,007 19,405,716 21,714,927 14,665,103 28,393,593 29,755,679 30,001,058				Escalation
\$ 442.307.160 \$ 453.355.239 \$ 465.303.768 \$ 478.039.535 \$ 41.336.122 \$ 42.396.803 \$ 43.874.709 \$ 45.190.951 (\$ 5.459.385) (\$ 4.992.763) (\$ 5.695.363) (\$ 7.516.441) (\$ 10.037.288) [\$ (\$ 5.980.871) (\$ 5.291.911) [\$ (\$ 7.322.367) 468.166.609 494.978.410 498.191.203 508.391.678 47 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		24,793,165	24,370,844	Electric Submetering
\$ 442.307.160 \$ 453.355.239 \$ 465.303.768 \$ 478.039.535 \$ 41,356,122 \$ 42,356.805 \$ 43,874.709 \$ 45,190.951 (\$ 5,459.385) (\$ 4,992.763) (\$ 5,695.363) (\$ 7,516.441) (\$ 10,037,288) \$ (\$ 5,980.871) \$ (\$ 5,291.911) \$ (\$ 7,322.367) 468.166.609 484.978.410 498.191.203 \$ 508.391.678 1 5 508.391.678 5 6,616.648 7,984.767 9,243,240 10,175.342 14,675.558 16,676.507 19,405.714 21.714.927			0	Electric Inclusion
\$ 442,307,160 \$ 453,355,239 \$ 465,303,768 \$ 478,039,535 \$ 41,336,122 \$ 42,596,805 \$ 43,874,709 \$ 45,190,951 (\$ 5,459,385) (\$ 4,992,763) (\$ 5,695,363) (\$ 7,516,441) (\$,10,037,288) [\$ 5,980,871) (\$ 5,291,911) [\$ 7,322,367) 468,166,609 484,978,410 498,191,203 \$08,391,678 14,8,166,609 484,978,410 498,191,203 \$08,391,678 2,872,992 2,959,182 3,047,957 3,139,396 5,616,648 7,984,767 9,243,240 10,175,342		24,741,480	26,079,162	Operating expenses
\$ 442,307,160 \$ 453,355,239 \$ 465,303,768 \$ 478,039,535 \$ 41,356,122 \$ 42,596,805 \$ 43,874,709 \$ 45,190,951 (\$ 5,459,385) (\$ 4,992,763) (\$ 5,695,363) (\$ 7,516,441) (\$,10,037,288) [\$ (\$ 5,980,871) (\$ 5,291,911) [\$ (\$ 7,322,367) 468,166,609 484,978,410 498,191,203 \$08,391,678 1 2,872,992 2,959,182 3,047,957 3,139,396	9,922,230	12,034,417	[2,348,831]	Real Estate Taxes
\$ 442,307,160; \$ 453,355,239; \$ 465,303,768; \$ 478,039,535 \$ 41,336,122; \$ 42,596,805; \$ 43,874,709; \$ 45,190,951 (\$ 5,459,385); (\$ 4,992,763); (\$ 5,695,363); (\$ 7,516,441); (\$ 10,037,288); (\$ 5,980,871); (\$ 5,291,911); (\$ 7,322,367) 468,166,609; 484,978,410; 498,191,203; \$ 08,391,678 1; 2,872,992; 2,959,182; 3,047,957; 3,139,396				Expense Reimbursement Revenue
\$ 442,307,160 \$ 453,355,239 \$ 465,303,768 \$ 478,039,535 \$ 41,356,122 \$ 42,396,805 \$ 43,874,709 \$ 45,190,951 (\$ 5,459,385) (\$ 4,992,763) (\$ 5,695,363) (\$ 7,516,441) (\$,10,037,288) \$ (\$ 5,980,871) \$ (\$ 5,291,911) \$ (\$ 7,322,367) 468,166,609 484,978,410 498,191,203 508,391,678 1 2,872,992 2,959,182 3,047,957 3,139,396				1
\$ 442,307,160 \$ 453,355,239 \$ 465,303,768 \$ 478,039,535 \$ 41,356,122 \$ 42,596,805 \$ 43,874,709 \$ 45,190,951 (\$ 5,459,385) (\$ 4,992,763) (\$ 5,695,363) (\$ 7,516,441) (\$ 10,037,288) (\$ 5,980,871) (\$ 5,291,911) (\$ 7,322,367) 468,166,609 484,978,410 498,191,203 508,391,678 468,166,609 484,978,410 498,191,203 508,391,678				Retail Sales Percent Revenue
\$ 442,307,160 \$ 453,355,239 \$ 465,303,768 \$ 478,039,535 \$ 41,356,122 \$ 42,296,805 \$ 43,874,709 \$ 45,190,951 (\$ 5,459,385) (\$ 4,992,763) (\$ 5,695,363) (\$ 7,516,441) (\$ 10,037,288) [\$ (\$ 2,980,871) \$ (\$ 5,291,911) \$ (\$ 7,322,367) 468,166,609 484,978,410 498,191,203 508,391,678	2 708 071	2 629 195	2 552.616	CPI & Other Adjustment Revenue
\$ 442,307,160 \$ 453,355,239 \$ 465,303,768 \$ 478,039,535 \$ 41,356,122 \$ 42,396,805 \$ 43,874,709 \$ 45,190,951 (\$ 5,459,385) [\$ 4,992,763] (\$ 5,695,363) [\$ 7,516,441) [\$ 10,037,288] [\$ 5,980,871] [\$ 5,291,911] [\$ 7,516,441] [\$ 10,037,288] [\$ 5,980,871] [\$ 5,291,911] [\$ 7,322,367]	ł			Base Rental Step Revenue
\$ 442.307,160 \$ 453,355,239 \$ 465,303,768 \$ 478,039,535 \$ 41,336,122 \$ 42,596,805 \$ 43,874,709 \$ 45,190,951 (\$ 5,459,385) (\$ 4,992,763) (\$ 5,695,363) (\$ 7,516,441) (\$ 10,037,288) \$ (\$ 5,980,871) \$ (\$ 5,291,911) \$ (\$ 7,322,367)	77 LUD YLD DOL	551 JUL FUF	403 341 414	Scheduled Base Rental Revenue
\$ 442.307,160 \$ 453,355,239 \$ 465,303,768 \$ 478,039,535 \$ 41,336,122 \$ 42,596,805 \$ 43,874,709 \$ 45,190,951 (\$ 5,459,385) (\$ 4,992,763) (\$ 5,695,363) (\$ 7,516,441)	(5_29,984,375) _ (5 ]	(\$ 15,669,937)	(3 6,354,284)	base Kent Abatementy
\$ 442,307,160 \$ 453,355,239 \$ 465,303,768 \$ 478,039,535 \$ 41,356,122 \$ 42,396,805 \$ 43,874,709 \$ 45,190,951	\$ 21,041,072	(\$ 11,740,344)	(\$ 0,093,709)	Ausorphon & Thurdover Argency
\$ 442,307,160 \$ 453,355,239 \$ 465,303,768 \$ 478,039,535	38,982,11	5 37,846,710	30,744,378	
	411,980,239	\$ 393,869,726 \$	\$ 379,645,029	Base Rental Revenue
				Potential Gross Revenue
Jun-2045 Jun-2046 Jun-2047 Jun-2048 Jun-2049 Jun-2050	Jun-2044 J	Jun-2043	7.402-unf	ror ute t ears enoting
Year 35 Year 36 Year 37 Year 38 Y		Year 32	Year 31	
3.0%				

Fee Simple Value 10 YR Hold	Cash Flow Before Debt Service	Total Leasing & Capital Costs	Leasing & Capital Costs Tenant Improvements Leasing Commissions Capital Expenditures Base Building Costs Li & Fung LC/BB/TI	Net Operating Income	Total Operating Expenses	Real Estate Taxes Cleaning Security Professional Fees Insurance Repairs & Maintenance Payvoll Uulilues Management Fee
	} 	1		А		•
	406,995,757	25,125,504	11,413,782 13,711,722 0 0 0	432,121,261	228,076,909	83,597,183 18,374,377 14,271,360 13,582,213 20,579,321 14,440,536 22,920,673 37,909,276 2,401,970
	\$ 388,093,011	46,798,562	20,881,563 25,916,999 0 0 0	434,891,573	234,871,993	86,081,077 18,925,609 14,699,501 13,989,679 21,196,702 14,873,750 23,608,295 39,046,556 2,450,824
	\$ 327,197,228	98,445,378	46,365,745 52,079,633 0 0	425,642,606	241,781,257	88,639,492 19,493,376 15,140,487 14,409,368 21,409,368 21,409,368 25,319,964 24,316,543 40,217,951 2,411,473
İ	\$ 408,414,530	56,351,183	26,795,291 29,555,892 0 0 0	464,765,713	249,119,500	91,274,656 20,078,177 15,594,701 14,841,648 22,487,579 15,779,563 25,046,059 25,046,059 41,424,491 21,592,646
	\$ 466,733,955	13,860,024	5,662,371 8,197,653 0 0	480,593.979	256,568,427	93,988,876 20,680,525 16,062,543 15,286,899 23,162,208 16,22948 25,797,419 42,667,223 2,669,786
	\$ 484,702,933	16,261,881	8,389,135 7,872,746 0 0	500,964,814	264,282,030	96,784,524 21,300,938 16,544,419 15,745,507 23,857,073 16,740,539 26,571,343 43,947,241 2,790,446
	\$ 504,835,628	14,880,431	6,393,193 8,487,238 0 0	519,716,059	272,195,128	99,664,040 21,939,968 17,040,751 16,217,871 24,572,787 17,2472,787 17,2472,787 27,368,285,659 2,882,815
	\$ 513,969,135	22,003,919	9,358,189 12,645,730 0 0	535,973,054	280,339,415	102,629,940 22,598,166 17,551,972 16,704,408 25,309,969 17,760,036 28,189,562 46,623,629 2,971,759
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									Effective Gross Revenue
									Collection Loss
									Total Potential Gross Revenue General Vacancy
									Miscellaneous Income
									Interest Late Payment Charges
									Extended Lighting
									Location Agreements
									Trademark Licensing
									Keys Lamp Sales
									Labor
									Elevator Service
									Skyride Security Reimb
									Water
									Waxing/Ploor Maintenance
									Porter/Matron Service
									Cleaning Service
									Camel Care & Shamoo
									Tower Reconfig Reimb
									RF System Reimb.
									Electric Retro
									Submetering - Broadcasters
									Electric Submetering
									Observatory Income
									Lease Cancellation Fees
									Percentage Rent
									Total Reimbursement Revenue
									Additional Broadcasting Revenue
									Common Rent
········									Escalation
									Electric Inclusion
									Operating expenses
									Expense Reimbursement Revenue
	and the second se								Kefail Sales Percent Revenue
		۱ ا							CPI & Other Adjustment Revenue
									Base Rental Step Revenue
									Schadulad Baca Danial Davisous
									Absorption & Turnover Vacancy Base Rent Abatentents
									Antenna Revenue
									Fotofitial Orloss Revenue Base Rental Revenue
	ì								Potential Croce Davana
Year 49 Year 50 Jun-2060 Jun-2061	Year 48 Y	Year 47 Jun-2058	Year 46 Jun-2057	Year 45 Jun-2056	Year 44 Jun-2055	Year 43 Jun-2054	Year 42 Jun-2053	Year 41 Jun-2052	For the Years Ending

Cash Flow Before Debt Service & Taxes	Total Leasing & Capital Costs	Base Building Costs	Leasing Commissions	Leasing & Capital Costs	Net Operating Income	Total Operating Expenses	Taylou Utilines Management Fee	Repairs & Maintenance	Professional Fees	Cleaning
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										Operating Expenses Real Estate Taxes
										Effective Gross Revenue
										Total Potential Gross Revenue General Vacancy Collection Loss
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										Location Agreements Event Income Extended Lighung
										Captivate Window Cleaning Trademark Licensing
										Labor Keys Lamp Sales
			Ē							Elevator Service
										Waxing/Floor Maintenance Water Styride Security Reimb
										Porter/Matron Service Rubbish Removal
										Broadcast Backup Power Reimb Carpet Care & Shampoo
										RF System Reimb Tower Reconfig Reimb
										Electric Retro
U										Electric Submetering Submetering - Broadcasters
										Observatory Income Operating Exp Esc.
										Percentage Rent
			1							Total Reimbursement Revenue
										Additional Brandcorring Real
										Electric Inclusion Electric Submetering
										Expense Reimbursement Revenue Real Estate Taxes Operating expenses
										Scheduled Base Rental Revenue Base Rental Step Revenue CPI & Other Adjustment Revenue Retail Sales Percent Revenue
	1!									Absorption & Turnover Vacancy Base Rent Abatements
										Potential Gross Revenue Base Rental Revenue
Year 60 Jun-2071	Year 59 Jun-2070	Year 58 Jun-2069	Year 57 Jun-2068	Year 56 Jun-2067	Year 55 Jun-2066	Year 54 Jun-2065	Year 53 Jun-2064	Year 52 Jun-2063	Year 51 Jun-2062	For the Years Ending

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Fee Simple Value 10 YR Hold	Cash Flow Before Debt Service & Taxes	Total Leasing & Capital Costs	с. Е. я.	Leasing Commissions	Leasing & Capital Costs	Net Operating Income	Total Operating Expenses	303	, 20 B	Professional Fees	0.0
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lue I		& Cap	uildin L	Con	ital C	Incorr	Exp	mei	S & M	ional	~ #
0 YR	ebt S	vital C	Base Building Costs	Leasing Commission	osts	ĸ	enses	u Fee	Repairs & Maintenance	Fees	·
Hold	rvice	osts	∃ <sup>s</sup> t	ions			Ð	ł	nance	•	ţ.
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				Operating Expenses Real Estate Taxes
				Effective Gross Revenue
				Total Porential Gross Revenue General Vacancy Collection Loss
				Interest Late Payment Charges Misceliancous Income
				Location Agreements Event Income A Fatended Lighting
				Window Cleaning Trademark Licensing
				Keys Lamp Sales
				Exterminating Elevator Service
				Water Skyride Security Reimb
				Rubbish Removal
				Cleaning Service
			و که در این می اورد این از این این این این این این این این این این	Broadcast Backup Power Reimb Carnet Care & Shannoo
				RF System Reimb. Tower Recording Reimb
				Electric Retro Legal Fees
				Electric Submetering Submetering - Broadcasters
				Observatory Income Operating Exp Esc.
				Percentage Rent Lease Cancellation Fees
				Total Reimbursement Revenue
				Common Rent Additional Broadcasting Revenue
			والمستخدمة والمستخدمة والمستخدمة والمستخدمة والمستخدمة والمستخدمة والمستخدمة والمستخدمة والمستخدمة والمستخدمة	Electric Submetering
				Operating expenses
				Expense Reimbursement Revenue
				Base Rental Step Revenue CPI & Other Adjustment Revenue Retail Sales Percent Revenue
				C-h-duled Baco Dental Devenue
				Antenna Revenue Absorption & Turnover Vacancy
				Potential Gross Revenue
Year 64 Jun-2075	Year 63 Jun-2074	Year 62 Jun-2073	Year 61 Jun-2072	For the Years Ending
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Cleaning																																
Security								,																								,
* Professional Fees	•																															
Insurance																																
Repairs & Maintenance		•	i				•																									
Payroll																														•	•	
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Management Fee																			i			1		۲								
Total Operating Expenses																																
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Leasing & Capital Costs			4 4 8 1 1 1 1			r	1 4	1					Į	•											•		ŧ.					
Tenant Improvements																												•	:			
Capital Expenditures	:		1 1	ļ				•				,	•		,			_	ŧ		٠	•	:					•				4
Base Building Costs			•				ł																									
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Total Leasing & Capital Costs			1	•			:			i								ì	•								1				:	,
Cash Fluw Before Debt Service																																
& Taxes	ļ	i.		1	ŀ	,		,	I.	ł	i	•	•		•	•	÷			•		•					÷					

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Tenant Improvements Leasing Commissions PB PIO Capital Improvements Base Building Costs Total Leasing & Capital C Cash Flow Before Debt Ser & Taxes	Professional Fees Cleaning Insurance Payroll/Labor Costs Utilities Repairs and Maintenance Security Real Estate Taxes Management Fee Licenses and Permits Total Operating Expenses Net Operating Income	Expense Reimbursement Real Estate Tax Escal Operating Expense Esc Total Reimbursement Rev Electric & Fuel Recover Miscellaneous Total Potential Gross Rev General Vacancy Collection Loss Effective Gross Revenue	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover V Base Rent Abatements Scheduled Base Rental R CPI & Other Adjustment
1,681,666 1,624,954 1,983,783 8,525,616 <u>250,001</u> <u>14,066,020</u> (\$ 1,723,380)	$780,000 \\ 2,131,340 \\ 225,000 \\ 990,000 \\ 2,103,296 \\ 970,000 \\ 2,80,440 \\ 2,80,440 \\ 2,77,856 \\ 12,355,648 \\ 12,355,648 \\ 12,342,640$	1,033,937 1,033,937 1,033,937 2,946,026 222,551 24,947,767 0 (249,479) 24,698,288	1 Year 1 Jun-2012 \$ 24,772,655 (3,860,884) (998,006) (998,006) (9913,765 831,488
1,594,775 894,448 0 5,466,278 484,100 8,439,601 \$ 8,803,793	681,000 2,153,000 2,153,000 2,166,394 999,100 2,166,394 999,100 2,166,394 999,100 2,166,394 999,100 2,166,394 999,100 2,150,394 12,688,756 17,243,394	1,036,092 $7,245$ $1,043,337$ $3,392,482$ $235,154$ $30,234,494$ $0$ $(302,344)$	2 Year 2 Jun-2013 \$26,985,779 (1,245,637) (1,004,351) 24,735,791 827,730
857,937 664,773 1,496,000 <u>3,379,417</u> <u>3,15,627,988</u>	663,000 1,919,999 238,703 1,050,291 2,231,387 1,029,072 2,97,519 4,891,160 358,022 137,685 12,816,838 19,007,405	1,102,140 $1,102,140$ $3,635,662$ $32,613,506$ $(463,127)$ $(326,136)$ $31,824,243$	3 Year 3 Jun-2014 \$27,914,584 (531,215) (569,824) 26,813,545 817,613
971,205 657,130 0 408,164 524,507 2,561,006 \$17,441,005	682,890 1,977,600 245,863 1,081,800 2,298,328 1,059,946 306,445 5,105,776 374,364 141,815 13,274,827 20,002,011	1,090,077 1,674 1,161,751 3,791,066 252,649 (347,632) (339,640) 33,276,838	4 Year 4 Jun-2015 \$29,464,258 (692,052) (676,202) 28,096,004 662,640
709,282 687,406 809,333 506,480 2,712,501 \$18,968,183	703,377 2,036,928 253,239 1,114,253 2,367,278 1,091,743 315,637 5,305,218 398,395 <u>113,732,135</u> <u>21,680,684</u>	1,018,754 196,157 1,214,911 3,936,732 260,756 36,374,169 (597,608) (363,742) 35,412,819	5 Year 5 Jun-2016 \$31,305,535 (508,885) (478,529) 30,318,121 643,649
744,140 674,966 971,895 <u>602,822</u> <u>2,993,823</u> <u>\$19,492,417</u>	724,477 2,098,035 260,837 1,147,682 2,438,296 1,124,496 325,107 5,491,697 412,421 150,452 14,173,500 22,486,240	996,393 329,757 1,326,150 4,045,513 268,426 37,480,549 (446,003) (374,806) 36,659,740	6 Year 6 Jun-2017 \$32,639,760 (699,394) (627,842) 31,312,524 527,936
952,808 871,670 443,024 847,777 3,115,279 \$20,116,385	746,212 2,160,977 268,661 1,182,112 2,511,445 1,158,230 334,860 5,684,730 425,923 154,964 14,628,114 14,628,114	986,616 <u>396,581</u> 1,383,197 4,154,969 <u>276,282</u> 38,566,676 (321,231) (385,667) <u>37,859,778</u>	7 Year 7 Jun-2018 \$33,793,373 (861,617) (653,229) 32,278,527 473,701
1,458,828 1,092,081 0 807,786 750,224 4,108,919 \$19,309,665	768,600 2,225,808 276,722 1,217,576 2,586,790 1,192,978 344,905 5,884,548 433,229 159,612 15,090,768 23,418,584	<u>38.</u> , <u>38.</u> , <u>4.</u> , <u>1.</u>	8 Year 8 335,137,546 (1,117,429) (1,065,725) 32,954,392 190,582

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Leasing & Capital Costs Tenant Improvements Leasing Commissions PB. PIO Capital Improvements Base Building Costs Total Leasing & Capital C Cash Flow Before Debt Ser & Taxes	Professional Fees Cleaning Insurance Payroll/Labor Cosis Utilities Repairs and Maintenance Security Real Estate Taxes Management Fee Licenses and Permits Total Operating Expenses Net Operating Income	Rev Electric & Fuel Recover Miscelianeous Iotal Polential Gross Rev General Vacancy Collection Loss Effective Gross Revenue Operating Expenses	Expense Reimbursement Real Estate Tax Escal Operating Expense Esc Total Reimbursement	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover V Base Rent Abatements Scheduled Base Rental R CPI & Other Adjustment
1, <u>332,051</u> 935,110 2,546,280 772,728 <u>5,586,169</u> <u>\$18,676,590</u>	$\begin{array}{r} 791,656\\ 2,292,579\\ 285,024\\ 1,254,103\\ 2,664,393\\ 2,664,393\\ 1,228,766\\ 355,253\\ 6,091,391\\ 448,183\\ 164,401\\ 15,575,749\\ 24,262,759\end{array}$	1,379,461 4,429,681 293,465 40,963,447 (715,305) (409,634) 39,838,508	773,833 605,628	9 Year 9 Jun-2020 \$36,307,348 (529,482) (917,776) 34,860,090 750
601,065 2,257,927 1,856,518 848,103 5,563,613 \$20,520,915	815,408 2,361,358 293,573 1,291,725 2,744,324 1,265,630 365,912 365,912 169,333 16,087,196 26,084,528	1,451,369 $4,546,865$ $302,010$ $42,745,468$ $(146,289)$ $(427,455)$ $42,171,724$	745,557 705,812	10 Year 10 Jun-2021 (1,171,212) (865,315) (865,315) 0
846,123 1,992,586 0 2,838,709 \$24,710,432	$\begin{array}{r} 839,867\\ 2,432,198\\ 302,382\\ 1,330,476\\ 2,826,652\\ 1,303,598\\ 376,886\\ 6,510,624\\ 496,607\\ 174,413\\ 16,593,703\\ 27,549,141\end{array}$	1,536,818 4,690,977 311,198 44,724,752 (134,660) (134,660) (134,248) 44,142,844	720,715 816,103	11 Year 11 Jun-2022 \$40,299,634 (1;244,415) (869,460) 38,185,759 0
1,426,785 1,225,337 0 2,652,122 \$25,745;768	$\begin{array}{r} 865,066\\ 2,505,166\\ 3,11,453\\ 1,370,391\\ 2,911,454\\ 1,342,707\\ 388,196\\ 6,705,943\\ 511,758\\ 179,646\\ 17,091,780\\ 28,397,890\\ \end{array}$	1,403,273 4,835,043 320,589 46,268,731 (316,375) (462,686) - 45,489,670	621,175 .782,098	12 Year 12 Jun-2023 \$41,852,956 (1,104,831) (1,038,299) (1,038,299) 0
849,389 827,889 0 1.677,278 \$28,025,685	$\begin{array}{r} 891,016\\ 2,580,319\\ 320,796\\ 1,411,503\\ 2,998,798\\ 1,382,989\\ 532,268\\ 185,037\\ 17,609,685\\ 29,702,963\\ \end{array}$	1,469,332 4,991,812 <u>330,400</u> <u>48,427,561</u> (630,638) (484,275) 47,312,648	649,4 <u>6</u> 7 . 819,865	13 Year 13 Jun-2024 \$43,175,497 (847,617) (691,863) 41,636,017 0
1,6 <u>52</u> ,209 1,150,591 0 0 <u>2,802,800</u> \$27,497,226	$917,748 \\ 2,657,728 \\ 330,420 \\ 1,453,849 \\ 3,088,761 \\ 1,424,477 \\ 411,836 \\ 7,114,335 \\ 544,891 \\ 190,586 \\ 18,134,631 \\ 30,300,026 \\ \end{array}$	1,438,376 5,141,063 340,304 49,512,199 (582,420) (495,122) 48,434,657	639,454 798,922	14 Year 14 Jun-2025 \$44,627,634 (930,872) (1,104,306) (42,592,456 0
826,038 864,434 0 1,690,472 \$29,967,488	$\begin{array}{r} 945,278\\ 2,737,462\\ 3,407,332\\ 1,497,464\\ 3,181,424\\ 1,467,214\\ 424,190\\ 7,327,765\\ 566,343\\ 196,304\\ 18,683,776\\ \overline{31,657,960}\end{array}$	1,569,117 <u>5,288,740</u> <u>350,406</u> <u>51,617,743</u> (759,828) <u>50,341,736</u>	700,888 868,229	15 Year 15 Jun-2026 \$45,885,525 (813,0 <u>98)</u> (662,947) 44,409,480
1,104,080 877,643 0 0 1,981,723 \$30,503,448	973,638 2,819,584 3,50,544 1,542,387 3,276,866 1,511,228 436,918 7,547,597 581,942 202,192 19,242,896 32,485,171	1,720,650 5,456,004 <u>361,058</u> 53,135,660 (876,236) (876,236) (531,357) 51,728,067	772,566 948,084	16 Year 16 Jun-2027 \$47,099,478 (740,035) (761,495) 0

Tenant Improvements Leasing Commissions PB PIO Capital Improvements Total Leasing & Capital C Cash Flow Before Debt Ser & Taxes	Repairs and Maintenance Security Real Estate Taxes Management Fee Licenses and Permits Total Operating Expenses Net Operating Income	Rev Rev Electric & Fuel Recover Miscellaneous Total Potential Gross Rev General Vacancy Collection Loss Effective Gross Revenue Operating Expenses Professional Fees Cleaning Insurance Payroll/Labor Costs Utilities	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Base Rent Abatements Scheduled Base Rental R CPI & Other Adjustment Expense Reimbursement R Real Estate Tax Escal Operating Expense Esc	
1,071,766 1,022,079 0 2,093,845 \$31,326,481		<u> </u>	17 Year 17 Jun-2028 348,435,144 V (1,256,153) (772,201) (772,201) 0 1 0 1 46,406,790 0 1 823,033 823,033	
$\begin{array}{r} 2,213,797\\ 1,627,685\\ 0\\ 0\\ 3,841,482\\ \$29,919,055\\ \end{array}$	1,603,262 463,524 	1,698,057 $5,776,486$ $382,852$ $(376,615)$ $(550,948)$ $54,167,332$ $1,032,933$ $2,991,298$ $3,476,427$	18 Year 18 Jun-2029 \$50,1113,666 (1,315,703) (1,560,463) 47,237,500 0 787,637 787,637	
1,933,343 1,400,346 0 3,333,689 \$31,873,862	$\begin{array}{r}1,651,360\\477,431\\632,604\\220,941\\21,023,931\\35,207,551\end{array}$	1,651,760 $5,954,548$ $394,416$ $57,380,163$ $(574,879)$ $(573,802)$ $56,231,482$ $1,063,919$ $3,081,036$ $3,081,036$ $3,081,036$ $3,085,409$	19 Year 19 Jun-2030 (1,181,995) (1,237,689) (1,237,694	
889,536 3,147,283 0 4,036,819 \$32,103,793	1,700,902491,7528,494,887650,180227,57021,653,24836,140,612	1,766,929 $-6,112,145$ $-405,902$ $-58,604,568$ $(224,663)$ $(586,045)$ $-57,793,860$ $-1,095,838$ $-1,095,838$ $-1,735,970$ $-3,688,143$	20 Year 20 Jun-2031 (1,315,193) (1,315,193	
804,04 <u>5</u> 817,723 0 <u>1,621,768</u> \$36,196,262	1,751,927 506,507 8,749,736 676,436 234,397 22,309,600 37,818,030	1,958,547 $6.314,253$ $418,389$ $61,202,638$ $(462,981)$ $(612,027)$ $60,127,630$ $1,128,713$ $3,268,670$ $406,376$ $1,788,051$ $3,798,787$	21 Year 21 Jun-2032 \$54,524,706 (1;415,566) (597,691) 52,511,449 0 1,114;316	
2,048,092 3,366,330 0 <u>5,414,422</u> <u>\$32,367,269</u>	1,804,486 521,700 9,012,226 683,407 241,429 22,965,564 37,781,691	$1,872,666 \\ \underline{6474,490} \\ \underline{430,457} \\ \underline{61,833,374} \\ \underline{(467,785)} \\ \underline{60,747,255} \\ \underline{1,162,575} \\ \underline{3,366,733} \\ \underline{418,567} \\ \underline{1,841,691} \\ \underline{3,912,750} \\ \end{array}$	22 Year 22 Jun-2033 (1,430,1138) (1,867,651) 53,055,761 0 779,289 1,093,377	
1,278,690 1,177,563 0 0 2,456,253 \$37,495,209	1,858,620 537,353 7,282,592 248,672 23,666,321 39,951,462	1,947,823 $6,699,008$ $443,872$ $65,139,759$ $(870,579)$ $(651,397)$ $63,617,783$ $1,197,452$ $3,467,734$ $4,030,131$	23 Year 23 Jun-2034 (1,117,128) (959,938) 56,049,056 0 1,121,746	
2,189,484 1,635,471 0 0 3,824,955 \$37,356,974	1,914,380 553,473 737,534 2561,072 737,534 24,376,677 41,181,929	1,957,427 <u>6,895,343</u> <u>457,112</u> <u>66,807,785</u> (581,101) <u>(668,078)</u> <u>65,558,606</u> <u>3,571,765</u> <u>3,571,765</u> <u>444,057</u> <u>1,953,851</u> <u>4,151,038</u>	24 Year 24 Jun-2035 (1,467,147) (1,483,326) 57,497,903 0 1,110,608	

Leasing & Capital Costs Tenant Improvements Leasing Commissions PB PIO Capital Improvements Capital Improvements Base, Building Costs Total Leasing & Capital C Cash Flow Before Debt Ser & Taxes	Security Real Estate Taxes Management Fee Licenses and Permits Total Operating Expenses Net Operating Income	Operating Expenses Professional Fees Cleaning Insurance Payrol/Labor Costs Utilities Repairs and Maintenance	Total Reimbursement Rev Electric & Fuel Recover Miscellaneous Total Potential Gross Rev General Vacancy Collection Loss	Expense Reimbursement R Real Estate Tax Escal Operating Expense Esc	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover V Base Rent Abatements Scheduled Base Rental R CPI & Other Adjustment
1,151,1861,139,293002,290,479\$40,795,120	570,076 9,847,903 767,264 25,115,580 43,085,599	1,270,378 3,678,920 2,012,466 4,275,566 1,971,811	2,125,111 7,107,624 470,913 69,747,761 (849,104) (849,104) 68 201 170	9 <u>3</u> 1, <u>3</u> 27 1,193,784	25 Year 25 Jun-2036 \$62,258,853 (1,281,783) (932,957) 60,044,113 0
$\begin{array}{r}1,280,479\\1,008,053\\0\\2,288,532\\$42,083,722\end{array}$	587,180 10,143,340 790,213 271,729 25,868,973 44,372,254	1,308,487 3,789,286 471,099 2,072,840 4,403,835 2,030,964	2,321,335 7,332,410 485,233 72,162,560 (1,199,707) (1,199,707) 70,941,977	1,028,099	26 Year 26 Jun-2037 \$63,944,580 (995,021) (925,977) 62,023,582 0
1,552,343 1,470,839 0 3,023,182 \$42,533,940	604,795 10,447,641 812,256 279,883 26,643,382 45,557,122	1,347,743 3,902,963 485,233 2,135,025 4,535,950 2,091,893	2,510,818 7,535,153 499,505 73,645,278 (708,321) (736,453) 77 200 504	1,123,157	27 Year 27 Jun-2038 \$65,745,829 (1,547,461) (1,098,566) (1,099,802 0
3,025,569 2,207,149 0 5,232,718 \$40,819,430	622,938 10,761,069 826,705 288,278 27,432,764 46,052,148	1,388,174 4,020,053 4,99,791 2,199,076 4,672,029 2,154,651	2,374,704 7,748,747 514,285 74,7 <u>37,068</u> (504,784) (747,372)	1,087,096	28 Year 28 Jun-2039 \$67,969,161 (1,791,059) (2,078,770) (2,078,770) 64,099,332
2,671,361 2,143,896 0 4,815,257 \$43,310,972	641,626 11,083,901 859,385 296,928 28,263,628 48,126,229	1,429,821 4,140,656 514,784 2,265,048 4,812,189 2,219,290		1,065,559	29 Year 29 Jun-2040 \$70,333,623 (1,743,523) (1,577,941) (1,577,941) 67,012,159 0
1,019,218 3,928,198 0 0 4,947,416 \$44,283,339	660,875 11,416,419 881,307 305,834 29,107,671 49,230,755	1,472,713 4,264,874 530,227 2,333,000 4,956,554 2,285,868	2,407,639 8,230,684 545,768 79,538,656 (404,844) (795,386) 78 338 436	1,096,915	30 Year 30 Jun-2041 \$72,267,441 (2,042,593) (1,870,283) 68,354,565 0
1,052,900 997,211 0 2,050,111 \$49, <u>590,796</u>	680,700 11,758,911 918,366 315,012 29,991,527 51,640,907	1,516,896 4,392,821 546,134 2,402,989 5,105,252 2,354,446	2,621,881 <u>8,500,273</u> <u>562,520</u> <u>84,028,364</u> (1,555,646) ( <u>840,284</u> ) <u>81,632,434</u>	1,130,472	31 Year 31 Jun-2042 \$74,129,620 (995,057) (790,873) 72,343,690 0
2;415,104 4,348,174 0 <u>6,763,278</u> <u>\$44,681,647</u>	701,124 12,111,680 926,058 324,459 <u>30,871,414</u> <u>51,444,925</u>	1,562,402 4,524,605 5,258,409 5,258,409 2,425,077	2,632,826 <u>8,701,573</u> <u>578,504</u> <u>83,147,818</u> <u>0</u> (831,479)	1,093,876	32 Year 32 Jun-2043 (2,750,627) (2,310,464) 71,234,915 0

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$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	00,07,040,000,000,000,000	- £.	1,122,004		147 <sup>1</sup> / 90 <sup>1</sup> C C	<u>, 11, 704</u>	<u>. 4JU,100,300</u>	& Taxes
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	40-67-5 	58 908 589		845-006-360	255 687 747	SSN 217 084	\$50-168-308	Cash Flow Refore Debt Ser
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	4 123	4 003 325	3 886 723	4 204 152	- <u> </u>	5 184 887	- <u> </u>	Total Leasing & Canital C
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $					0	0		Base Building Costs
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $				0	0	0	0	Capital Improvements ·
$\begin{array}{c c c c c c c c c c c c c c c c c c c $				0		0	0	PB PIO
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $				1.965.389		2.358.581	1.832.287	Leasing Commissions
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $				2.238.763	1.371.735	2.826.306	2.058.070	Leasing & Capital Costs Tenant Improvements
$ \begin{array}{c cccc} 33 & 34 & 35 & 36 & 37 & 38 \\ \hline 308 & Yenr 33 & Yenr 34 & Yenr 35 & Yenr 36 & 3008 \\ \hline 308 & Yenr 33 & Yenr 36 & 10080 & 100800 \\ \hline 308 & Yenr 37 & Yenr 36 & 10080 & 100800 \\ \hline 308 & Yenr 37 & Yenr 36 & 10080 & 100800 \\ \hline 308 & Yenr 37 & Yenr 36 & 10080 & 100800 \\ \hline 308 & Yenr 38 & Yenr 36 & 10080 & 100800 \\ \hline 308 & Yenr 36 & 10080 & 100800 & 100800 \\ \hline 308 & Yenr 37 & Yenr 36 & 10080 & 100800 & 100800 \\ \hline 308 & Yenr 36 & 10080 & 100800 & 100800 & 100800 \\ \hline 308 & Yenr 36 & 10080 & 100800 & 100800 & 100800 \\ \hline 308 & Yenr 36 & 100800 & 100800 & 100800 & 100800 \\ \hline 308 & Yenr 36 & 100800 & 100800 & 100800 & 100800 \\ \hline 308 & Yenr 36 & 100800 & 100800 & 100800 & 100800 \\ \hline 308 & Revenue & Rev & 2,629,532 & 2,66946 & 2,824,226 & 3,016,298 \\ \hline 508 & Revenue & 896,6744 & 614,422 & 632,810 & 632,810 \\ \hline 508 & Revenue & 896,6401 & 88,163,736 & 91,880,511 \\ \hline 108 & 8860000 & 886,6301 & 1008,6300 & 11,788,500 \\ \hline 308 & 8860000 & 886,6301 & 1008,6300 & 11,788,500 \\ \hline 308 & 8860000 & 886,6301 & 1008,511 & 1008,650 \\ \hline 508 & 10,6000 & 299,331 & 2,578,646 & 5,716,640 & 1,588,0511 \\ \hline 108 & 100 & 2,549,331 & 2,578,646 & 5,716,640 & 5,918,386 \\ \hline 508 & 10,6000 & 2,538,6401 & 88,163,736 & 91,881,993 & 94,062,477 & 96,884,351 & 99,790,882 & 1 \\ \hline 108 & 108 & 10,6000 & 2,124,158 & 5,026,417 & 96,884,351 & 99,790,882 & 1 \\ \hline 108 & 108 & 2,499,391 & 2,577,64 & 5,746,006 & 5,918,386 \\ \hline 508 & 108 & 2,380,0736 & 13,7202 & 766,136 & 789,120 \\ \hline 108 & 108 & 2,380,0736 & 33,755,775 & 34,761,955 & 35,804,824 & 36,878,969 \\ \hline 208 & 108 & 23,800 & 716,138,200 & 766,136 & 789,120 \\ \hline 108 & 108 & 31,800,736 & 32,760,865 & 33,755,775 & 34,761,955 & 35,804,824 & 36,878,969 \\ \hline 208 & 108 & 23,800 & 736 & 33,755,775 & 34,761,955 & 35,804,824 & 36,878,969 \\ \hline 208 & 108 & 23,800 & 736 & 33,755,775 & 34,761,955 & 35,804,824 & 36,878,969 \\ \hline 208 & 108 & 23,800 & 736 & 33,755,775 & 34,761,955 & 35,804,824 & 36,878,969 \\ \hline 208 & 108 & 23,800 & 736 & 33,755,775 & 34,761,955 & 35,804,824 & 36,878,969 \\ \hline 208 & 108 & 23,800 & 736 & 33,755,775$	64,799,2		61,079,527	59,300,512	58,126,218	55,402,871	54,058;665	Net Operating Income
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	37,985,3		35,804,824	34,761,965	33,755,775	32,760,865	31,809,736	Total Operating Expenses
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $				365,183	354,547	344,219	334,195	Licenses and Permits
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $				1,058,202	1,033,674	991,842	966,020	Management Fee
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $				13,631,799	13,234,760	12,849,278	12,475,029	Real Estate Taxes
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	ι •			789,120	766,136	743,820	722,156	Security
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $				2,729,447	2,649,949	2,572,764	2,497,831	Repairs and Maintenance
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $				5,918,386	5,746,006	5,578,646	5,416,161	Utilities
$\begin{array}{c c c c c c c c c c c c c c c c c c c $				2,785,724	2,704,586	2;625,813	2,549,331	Payroll/Labor Costs
$\begin{array}{c c c c c c c c c c c c c c c c c c c $				633,120	614,679	596,775	579,393	Insurance
$\begin{array}{c c c c c c c c c c c c c c c c c c c $				5,092,484	4,944,158	4,800,155	4,660,345	Cleaning
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$				1,758,500	1,707,280	1,657,553	1,609,275	Professional Fees
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$								Operating Expenses
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	02,784,60		96,884,351	94,062,477	91,881,993	88,163,736	85,868,401	Effective Gross Revenue
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$				(966,168)	(943,524)	(896,347)	(878,339)	Collection Loss
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$				(1,588,051)	(1,527,024)	(574,664)	(1,087,176)	General Vacancy
$\begin{array}{c c c c c c c c c c c c c c c c c c c $				96,616,696	94,352,541	89,634,747	87,833,916	Total Potential Gross Rev
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$				652,058	632,870	614,452	596,754	Miscellaneous
33     34     35     36     37     38     39       Year 33     Year 34     Year 35     Year 36     Year 36     30%     Year 37     Year 38     Year 39       Revenue     1m-2044     Jun-2045     Jun-2045     Jun-2046     Jun-2047     Jun-2048     Jun-2049       al Revenue     \$78,677,865     \$81,325,372     \$83,661,459     \$86,091,228     Jun-2048     Jun-2049     Jun-2049       Abatements     \$(1,595,713)     \$(2,179,772)     \$(1,343,868)     \$(1,350,980)     Jun-2048     Jun-2049     Jun-2049       Base, Rental R     \$(1,590,913)     \$(2,179,772)     \$(1,343,868)     \$(1,350,980)     \$(1,350,980)     Jun-2048       ter Adjustment     \$(1,491,239)     \$(2,069,573)     \$(974,197)     \$(1,642,699)     \$(1,642,699)       Base, Rental R     \$75,590,913     \$(71,076,027)     \$(1,343,394)     \$(3,097,549)     \$(1,350,97,549)       ter Adjustment     \$(1,191,234)     \$(1,153,372)     \$(1,238,506)     \$(1,339,448)       Tating, Expense Esc     \$(1,514,988)     \$(1,516,124)     \$(1,85,720)     \$(1,676,850)       rating, Expense Esc     \$(2,629,532)     \$(2,669,496)     \$(2,824,226)     \$(3,016,298)				9;850,791	9,552,051	9,274,772	9,016,717	Electric & Fuel Recover
33       34       35       36       37       38       39         Year 33       Year 34       Year 35       Year 36       30% <td< td=""><td></td><td></td><td></td><td>3,016,298</td><td>2,824,226</td><td>2,669,496</td><td>2,629,532</td><td><b>Total Reimbursement Rev</b></td></td<>				3,016,298	2,824,226	2,669,496	2,629,532	<b>Total Reimbursement Rev</b>
33       34       35       36       37       38       39         Year 33       Year 34       Year 35       Year 36       30% <td< td=""><td></td><td></td><td></td><td>1,676;850</td><td>1,585,720</td><td>1,516,124</td><td>1,514,988</td><td>Operating Expense Esc</td></td<>				1,676;850	1,585,720	1,516,124	1,514,988	Operating Expense Esc
33     34     35     36     37     38       Year 33     Year 34     Year 35     Year 36     30%     30%       Revenue     1un-2044     1un-2045     1un-2046     1un-2047     1un-2048       al Revenue     \$78,677,865     \$81,325,372     \$83,661,459     \$86,091,228       al Revenue     \$78,677,865     \$81,325,372     \$83,661,459     \$86,091,228       al Revenue     \$1,491,239     (2,179,772)     (1,343,868)     (1,350,980)       Abatements     (1,491,239)     (2,069,573)     (974,197)     (1,642,699)       Base. Rental R     75,590,913     77,076,027     81,343,394     83,097,549       ter Adjustment     0     0     0     0     0				1,339,448	1,238,506	1,153,372	1,114,544	Real Estate Tax Escal
33       34       35       36       37       38         33       34       35       36       37       38         Year 33       Year 34       Year 35       Year 36       30%       30%         Revenue       \$78,677,865       \$81,325,372       \$83,661,459       \$86,091,228       Jun-2048       Jun-2049         al Revenue       \$78,677,865       \$81,325,372       \$83,661,459       \$86,091,228       Jun-2048       Jun-2049         Abatements       (1,595,713)       (2,179,772)       (1,343,868)       (1,350,980)       Jun-2049         Base Rental R       75,590,913       77,076,027       81,343,394       83,097,549       0       0								Expense Reimbursement R
33       34       35       36       37       38         Year 33       Year 34       Year 35       Year 36       3.0%       30%         Revenue       1un-2044       Jun-2045       Jun-2046       Jun-2047       Jun-2048       Jun-2049         al Revenue       \$78,677,865       \$81,325,372       \$83,661,459       \$86,091,228       Jun-2048       Jun-2049         al Revenue       \$78,677,865       \$81,325,372       \$13,661,459       \$86,091,228       Jun-2048       Jun-2049         Abatements       (1,595,713)       (2,179,772)       (1,343,868)       (1,350,980)       43,097,549         Base, Rental R       75,590,913       77,076,027       \$1,343,394       83,097,549				0	0	0	0	CPI & Other Adjustment
33     34     35     36     37     38       Year 33     Year 34     Year 35     Year 36     3.0%       Year 31     Year 34     Year 35     Year 36     Year 37     Year 38       Alvernue     1un-2044     1un-2045     1un-2046     1un-2047     1un-2048       al Revenue     \$78,677,865     \$81,325,372     \$83,661,459     \$86,091,228       n & Turnover V     (1,595,713)     (2,179,772)     (1,343,868)     (1,350,980)       Abatements     (1,491,239)     (2,069,573)     (974,197)     (1,642,699)				83,097,549	81,343,394	77,076,027	75,590,913	Scheduled Base Rental R
33       34       35       36       37       38         Year 33       Year 34       Year 35       Year 36       30%       Year 37       Year 38         Revenue       1un-2044       1un-2045       1un-2046       1un-2047       1un-2048       1un-2049         al Revenue       \$78,677,865       \$81,325,372       \$83,661,459       \$86,091,228       1un-2048       1un-2049         al Revenue       \$1,595,713)       (2,179,772)       (1,343,868)       (1,350,980)       1un-2048				(1,642,699)	(974,197)	(2,069,573)	(1,491,239)	<b>Base Rent Abatements</b>
33     34     35     36     37     38       Year 33     Year 34     Year 35     Year 36     3.0%       Year 33     Year 34     Year 35     Year 36     Year 37     Year 38       Revenue     Jun-2044     Jun-2045     Jun-2046     Jun-2047     Jun-2048     Jun-2049       al Revenue     \$78,677,865     \$81,325,372     \$83,661,459     \$86,091,228		a and a support of the support of th		(1,350,980)	(1,343,868)	(2,179,772)	(1,595,713)	Absorption & Turnover V
33     34     35     36     37     38       Year 33     Year 34     Year 35     Year 36     3.0%       Year 33     Year 34     Year 35     Year 36     Year 37     Year 38       Jun-2044     Jun-2045     Jun-2046     Jun-2047     Jun-2048     Jun-2049       Revenue     Jun-2045     Jun-2046     Jun-2047     Jun-2048     Jun-2049				\$86,091,228	\$83,661,459	\$81,325,372	\$78,677,865	Base Rental Revenue
33     34     35     36     37     38       Year 33     Year 34     Year 35     Year 36     3.0%     30%       Jun-2044     Jun-2045     Jun-2046     Jun-2047     Jun-2048     Jun-2049								Potential Gross Revenue
34 35 36 37 38 3.0%	Year 39 Jun-2050	Year 38 Jun-2049	Year 37 Jun-2048	Year 36 Jun-2047	Year 35 Jun-2046	Year 34 Jun-2045	Year 33 Jun-2044	For the Years Ending
	39	38	37 3.0%	36	35	34	33	
					{			*

Leasing & Capital Costs Tenant Improvements Leasing Commissions PB PIO Capital Improvements Base Building Costs Total Leasing & Capital C Cash Flow Before Debt Ser & Taxes	Insurance Payroll/Labor Costs Utilities Repairs and Maintenance Security Real Estate Taxes Management Fee Licenses and Permits Total Operating Expenses Net Operating Income	Expense Reimbursement R Real Estate Tax Escal Operating Expense Esc Total Reimbursement Rev Electric & Fuel Recover Miscellaneous Total Potential Gross Rev General Vacancy Collection Loss Effective Gross Revenue Operating Expenses Professional Fees	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover V Base Rent Abatements Scheduled Base Rental R CPI & Other Adjustment
- 4,374,541 64,371,005	40,298,645 68,745,546	109,044,191	41 Year 41 Jun-2052
4,505,777 66,302,135	41,507,604 70,807,913	112,315,517	42 Year 42 Jun-2053
4,640,950	42,752,832 72,932,150	115,684,982	43 Year 43 Jun-2054
4,780,179 70,339,935	44,035,417 75,120,114	119,155,532	44 Year 44 Jun-2055
4,923,584 72,450,134	45,356,480 77,373,718	122,730,198	45 Year 45 Jun-2056
5,071,292 74,623,638	46,717,174 79,694,929	126,412,104	46 Year 46 Jun-2057
5,223,431 76,862,347	48,118,689 82,085,777	130,204,467	47 Year 47 Jun-2058
5,380,134 79,168,217	49,562,250 84,548,351	134,110,601	48 Year 48 Jun-2059

100,287,929		5	91,777,662	89,104,526	86,509,248	83,989,561	81,543,264	Cash Flow Before Debt Ser
		. <u>1</u> -	6,237,049	6,055,388	5,879,017	5,707,784	5,541,538	Capital Improvements Base Building Costs Total Leasing & Capital C
								Leasing Commissions PB PIO
62,783,976 107,103,321,2	60,955,316 103,983,807	59,1 <u>79</u> ,918 100,955,152	57,456,232 98,014,711	55,782,749 95,159,913	54,158,009 92,388,265	52,580,591 89,697,345	51,049,118 87,084,801	Licenses and Permits Total Operating Expenses Net Operating Income Leasing & Capital Costs
								Repairs and Maintenance Security Real Estate Taxes Management Fee
								Cléaning Insurance Payroll/Labor Costs Utilities
169,887,296	164,939,123	160,135,071	155,470,942	150,942,663	146,546,274	142,277,936	138,133,919	General Vacancy General Vacancy Collection Loss Effective Gross Revenue Operating Expenses Professional Fees
								Expense Reimbursement R Real Estate Tax Escal Operating Expense Esc.
								Base Rental Revenue Absorption & Turnover V Base Rent Abatements Scheduled Base Rental R CPI & Other Adjustment
Year S6 Jun-2067	Year 55 Jun-2066	Year 54 Jun-2065	Year 53 Jun-2064	Year 52 Jun-2063	Year 51 Jun-2062	Year 50 Jun-2061	Year 49 Jun-2060	For the Years Ending
56	SS	8	53	52	51	50	49	ſ

Tenant Improvements Leasing Commissions PB PIO Capital Improvements Dase Building Costs. Total Leasing & Capital C Cash Flow Before Debt Ser 103,296,567 106 & Taxes	s mance its 64,667,495 s 64,667,495 s 110,316,421 1	57 Year 57 Jun-2068 mue evenue Turnover V tements e Rental R djustment bursement R djustment sement Rev ate Tax g Expense g Expense sement Rev sement Rev sement Rev sement Rev sement Rev sement Rev sement Rev sement Rev
7,230,450	<u>66,607,520</u> 113,625,913	58 Year 58 Jun-2069
7,447,363 109,587,328	68,605,745 117,034,691	59 Year 59 Jun-2070 185 (640,436
7,670,784	70,663,918 120,545,731	60 Year 60 Jun-2071 191,209,649
7,900,907 116,261,196	72,783,835 124,162,103	61 Year 61 Jun-2072 196,945,938
8,137,935 119,749,032	74,967,350 1 <u>27,886,966</u>	62 Year 62 Jun-2013 202,854,317
8,382,073 123,341,503	77,216,371 131,723,575	63 Year 63 Jun-2074 208 939,946
8,633,535 127,041,748		64 Year 64 Jun-2075 215/208, 1144

ts nents nents <u>al</u> C t Ser	costs aintenance ree vermits enses	Electric & Fuel Recover Miscellaneous Iotal Poiential Gross Rev General Vacancy Collection Loss Effective Gross Revenue 221, Oberating Expenses	Scheduled Base Rental R CPI & Other Adjustment Expense Reimbursement R Real Estate Tax Escal Operating Expense Esc Total Reimbursement Rev	rV
8,892,541 30,853,000	81,918,848 39,745,541	221,664,389		65 Year 65 Jun-2076
9,159,317 134,778,590	84,376,413 143,937,907	228,314,320		66 Year 66 Jun-2077
9,434,097 138,821,948	86,907,705 148,256,045	235, 163, 750		67 Year 67 Jun-2078
9,717,120 142,986,606	89,514, <u>937</u> 152,703,726	242,218,662		68 Year 68 Jun-2079
10,008,633	<u>92,200,385</u> 157,284,838	249,485,222		69 Yeur 69 Jun-2080
	94,966,396 162,003,383	256,969,779		70 Year 70 Jun-2081
10,618,159 156,245,325	97,81 <u>5</u> ,388 166,863,484	264,678,872		71 Year 71 Jun-2082
10,936,704 160,932,685	100,749,850 171,869,389	2772, 619, 239		72 Year 72 Jun-2083

Total Leasing & Capital C 11,264,805 Cash Flow Before Debt Ser 165,760,666	Capital Improvements Base Building Costs	Leasing Commissions PB PIO	Tenant Improvements	Leasing & Canital Costs	ses1	Licenses and Permits	Management Fee	Real Estate Taxes	Repairs and Maintenance	Utilities	Payroll/Labor Costs	Insurance	Cleaning	Professional Fees	Operating Expenses	Effective Gross Revenue 280,797,816	Collection Loss	General Vacancy	Miscellaneous	Electric & Fuel Recover	Iotal Kelmoursement Kev	Total Dainhumant Day	Operating Expense	Escal	Real Estate Tax	Expense Reimbursement R	CPI & Other Adjustment	Scheduled Base Rental R	Base Kent Abatements	Absorption & Turnover V	le (	Revenue	Year 73 For the Years Padian Jun-2084	73
),666 1,805				0,4/0	,345				ŀ			144 H- 14				,816															•		23	
11,602,749 170,733,486				102,000,200	106,885,516								•			289,221,750						ŀ											Year 74	74
11,950,831 175,855,490				77C <sup>1000</sup> /01	110,092,081											297,898,403			-				•										Year 75	75
12,309,356 181,131,155				112,000,000	113,394,844					1		•				306,835,355			· ••••••••••••••••••••••••••••••••••••				-										Year 76	76
12,678,637				171'CH7'661	116,796,689					; • •						316,040,415			· · · · · · · · · · · · · · · · · · ·										化学 计算机性 计算法		* * *	ônortine	Year 77	77
13,058,996 192,162,042				<u>ocu,122,cu2</u>	120,300,590					· · · · · · · · · · · · · · · · · · ·						325,521,628																	Year 78 Jun-2089	78
13,450,766 197,926,903				211,377,070	123,909,607			an ann an an an an								335,287,277	na - Tan tan tu tu																Year 79	79
13,854,289				217,719,000	127,626,895											345,345,895							-	•					<b>i</b> .				Year 80	08

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i organing oc. capinary 14,209,910 14,096,013 13,136,930 13,392,124 16,000,916 10,342,740 1 Cash Flow Before Debt Ser 209,980,652 216,280,071 222,768,474 229,451,528 236,335,074 243,425,126 25 & Taxes	PB PIO	Tenant Improvements	230,978,087 237,907,429 245,044,652 252,395,992 259,967,871	131.455.702 135.399.373 139.461.355 143.645.195 147.954.551 152.393.188	Management Fee	ate Taxes		Utilities Repairs and Maintenance	Payrol/Labor Costs		e 355,706,272 366,377,460 377,368,784 388,689,847 400,350,543 412,361,059	General Vacancy	Miscellaneous Total Potential Gross Rev	Electric & Fuel Recover	Total Reimbursement Rev	Operating Expense	Real Estate Tax	ter a statut e a serie a serie a serie de la serie de la serie de la serie de la serie de la serie de la serie	Scheduled Base Rental R	Base Rent Abatements	Base Rental Revenue	<u>kevenue</u>	Year 86 Jun-2097	
10,342,740 243,4 <u>25,126</u>		· · · · · · · · · · · · · · · · · · ·		52 393 188						-	1							· ·					Year 86 Jun-2097	8
250,727,880				156 964 983			1 (1) 				424,731,891							-			1 		Year 87 Jun-2098	5
258,249,716			275,799,915	161.673.933						la sector de la companya de la companya de la companya de la companya de la companya de la companya de la compa	437,473,848							· · · · · · · · · · · · · · · · · · ·					Year 88 Jun-2099	5

Analysis Period	For Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 7.75%	Net Operating Income
Year I	Jun-2012	(\$ 1,723,380)	(\$ 1,599,425)	
Year 2	Jun-2013	8,803,793	7,582,899	2
Year 3	Jun-2014	15,627,988	12,492,554	3]
Year 4	Jun-2015	17,441,005	12,939,050	4
Year 5	Jun-2016	18,968,183	13,059,885	5]
Year 6	Jun-2017	19,492,417	12,455,525	6
Year 7	Jun-2018	20,116,385	11,929,685	
Year 8	Jun-2019	19,309,665	10,627,632	8
Year 9	Jun-2020	18,676,590	9,539,862	
Year 10	Jun-2021	20,520,915	9,728,008	10
Year 11	Jun-2022 NOI			28,549,998 11
Total Cash Flow		157,233,561	98,755,675	
Terminal Capitalization Rate @		445,379,969	211,133,862	
	6.25%			
Selling Costs @				
	2.50%			
Total Property Present			<u>\$ 309,889,537</u>	
Rounded to Thousands			<u>\$ 310,000,000</u>	
Per SqFt	·	12	\$552.70	
Percentage Value Distribu				
Leasehold Value			\$ 145,000,000	
Implied Land Value			\$ 165,000,000	
Per Buildable			\$ 294.18	

Leasing & Capital Costs Tenant Improvements Leasing Commissions	Security Expense Professional Fees Insurance Management Fees Total Total Operating Expenses Net Operating Income	OPEX OPEX Utilities Cleaning Payroll R&M	Water Income Sprinkler Income Condenser Water Income Cleaning Service Income Legal Fee Income Miscellaneous Income Sublease Profit Sharing Sundry Income-Elevator Freig Total Potential Gross Revenue General Vacancy Collection Loss Effective Gross Revenue	Expense Reimbursement Revenu Real Estate Taxes - FY Real Estate Taxes OPEX OPEX w/adjustments Total Reimbursement Revenue	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacanc Base Rent Abatements Scheduled Base Rental Revenu Base Rental Step Revenue Miscellaneous Rental Revenue CPI & Other Adjustment Reven
1,746,113 622,186	251,773 553,900 176,241 <u>217,527</u> <u>5,962,979</u> <u>8,912,121</u> <u>8,490,025</u>	2,949,142 2,039,357 1,158,154 710,000 856,027	6,092 6,092 118,800 28,907 1,284 2,402 39,636 66,173 17,577,926 0 (175,780) 17,402,146	680,120 385,320 57,663 480,173 1,603,276	1 Year 1 Jun-2012 \$17,182,894 (2,329,681) (2,329,681) (619,933) 14,233,280 0 1,160,843 311,141
1,429,100 632,699	259,328 549,770 181,528 <u>236,222</u> <u>6,096,984</u> <u>9,127,692</u> <u>9,770,084</u>	3,030,708 2,100,538 1,192,898 731,300 845,400	6,274 6,274 122,364 29,774 1,322 2,475 39,636 68,160 19,088,663 0 (190,887) 18,897,776	692,839 401,564 74,017 545,851 1,714,271	2 Year 2 3un-2013 \$17,417,179 (970,634) (970,6
65,750 66,074	267,105 566,264 186,974 254,356 6,290,940 9,463,309 10,885,261	3,172,369 2,163,553 1,228,685 753,239 870,764	6,463 6,463 30,668 1,363 2,548 39,636 70,202 21,125,653 (565,825) (211,258) 20,348,570	730,860 460,159 126,432 613,500 1,930,951	3 Year 3 \$17,720,218 (70,045) (365,639) 17,284,534 0 1,431,669 195,121
132,719 148,821	275,120 583,251 192,584 <u>263,020</u> <u>6,480,706</u> <u>9,796,079</u> <u>11,245,418</u>	3,315,373 2,228,461 1,265,547 775,836 896,887	6,657 6,657 129,815 31,586 1,403 2,626 39,636 72,310 21,738,613 (479,730) (217,386) 21,041,497	754,080 520,502 180,675 683,179 2,138,436	4 Year 4 \$18,022,214 (177,762) (104,870) 17,739,582 0 1,483,660 86,245
48,238 172,932	283,372 600,750 198,360 271,088 <u>6,675,301</u> <u>10,184,646</u> <u>11,502,425</u>	3,509,345 2,295,314 1,303,512 799,112 923,793	6,856 6,856 133,711 32,535 1,444 2,702 39,636 74,479 22,543,463 (630,959) (225,433) (225,433)	787,450 603,491 239,907 754,944 2,385,792	s Veur 5 Jun-2016 \$18,414,741 (46,748) (62,636) 18,305,357 0 1,544,676 9,419
5,150,798 2,457,807	291,874 618,772 204,312 <u>251,744</u> <u>6,848,083</u> <u>10,604,491</u> <u>9,535,049</u>	3,756,408 2,364,173 1,342,618 823,084 951,506	7,0637,063137,72133,5121,4892,7859,9092,7859,9092,7859,90920,342,9690(203,429)20,139,540	344,980 671,591 281,448 <u>396,584</u> 1,694,603	6 Year 6 \$21,329,468 (1,648,829) (2,867,624) 16,813,015 0 1,547,419 11,678
228,135 269,197	300,631 637,335 210,441 313,056 7,107,288 11,055,581 13,988,878	3,948,293 2,435,100 1,382,896 847,777 980,052	7,273 7,273 141,853 34,516 1,534 2,868 0 79,014 25,812,562 (509,977) (258,126) 25,044,459	192,205 770,244 414,625 282,872 1,659,946	7 Year 7 Jun-2018 \$22,576,700 (272,577) (174,987) 22,129,136 0 1,743,806 5,343
98,433 103,632	309,648 656,456 3216,755 <u>321,246</u> 7,319,305 11,403,868 14,295,830	4,084,563 2,508,151 1,424,384 873,212 1,009,453	7,492 7,492 146,110 35,552 1,579 2,954 0 2,954 (710,859) (266,773) 25,699,698	202,475 839,512 518,432 314,171 1,874,590	8 Year 8 Jun-2019 \$22,871,666 (92,228) (73,026) 22,706,412 0 1,813,766 0

Total CF	oc Taxes	Cash Flow Before Debt Service	Total Leasing & Capital Costs	Base Building	Capital Expenditures	
\$ 5,067,662		\$ 5,067,662	3,422,363	150,000	904,064	
\$ 5,067,662 \$ 4,711,223 \$ 8,386,983		2 \$_4,711,223	5,058,861	92,700	2,904,362	
\$ 8,386,983		\$ 8,386,983	2,498,278	63,654	2,302,800	
\$10,837,107		\$10,837,107 \$11,229,989	408,311	109,272	17,499	
7 \$11,229,989		\$11,229,989	272,436	33,766	17,500	
\$ 310,442		\$ 310,442	9,224,607	1,124,496	491,506	
\$12,844,814		\$ 310,442 \$12,844,814	1,144,064	155,227	491,505	
		\$14,019,973				

Leasing & Capital Costs Tenant Improvements	Net Operating Income	Total Operating Expenses	Total	Management Fees	Insurance	Professional Fees	Security Expense	R&M	Payroll	Cleaning	Utilities	OPEX	Real Estate Taxes	Operating Expenses	Effective Gross Revenue	Collection Loss	General Vacancy	Total Potential Gross Revenue	Sundry Income-Elevator Freig	Sublease Profit Sharing	Miscellaneous Income	Legal Fee Income	Cleaning Service Income	Condenser Water Income	Sprinkler Income	Water Income	Total Reimbursement Revenue	OPEX w/adjustments	OPEX	Real Estate Taxes	Real Estate Taxes - FY	Expense Reimbursement Revenu	CPI & Other Adjustment Reven	Miscellancous Rental Revenue	Base Rental Step Revenue	Scheduled Base Rental Revenu	Base Rent Abatements	Absorption & Turnover Vacanc	Base Rental Revenue	Potential Gross Revenue	For the Years Ending
2,327,147 1,195,873	<u>13,962,085</u>	11,755,087	7,529,466	321,465	223,257	· 676,149	918,939	1,039,738	899,407	1,467,115	2,583,396		4 225 621	<u> </u>	<u>, , , , , , , , , , , , , , , , , , , </u>	(259,769)	0	75 976 941	83,825	0	3,043	1,627	36,619	150,492	7,717	7,717	1,787,737	174,773	645,820	912,711	54,433		0	1,853,175	0	22,044,989	(1, 194, 001)	(858,560)	\$24,097,550		Year 9 Jun-2020
1,241,863 	14,8/3,141	12,133,458	7,761,820	337,582	229,955	696,432	328,508	1,070,928	926,388	1,511,128	2,660,899		4 371 638		77 006 500	(276.846)	(401 151)	77 684 596	86,341	0		1,675	37,716	3 155,007	7,949	7,949	1,562,564	37,735	794,581	705,742	24,506		0	1,962,555	0	23,859,707	(853,375)	(442,666)	\$25,155,748		year 10 Jun-2021
1,017,457 505,443	16,219,468	12,518,791	8,006,194	359,228	236,853	717,327	338,361	1,103,057	954,181	1,556,462	2,740,725		4 512 597		02 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	(294,920)	(458 670)	70 401 840	88,932	0	3,228	1,725	38,849	159,658	8,187	8,187	1,644,971	0	953,908	663,966	27,097		0	2,020,894	) 0	25.517.218	(420,637)	(439,264)	\$26,377,119		Year 11 Jun-2022
1,249,208 749,996	<u>400,800,01</u>	12,891;853	8,243,880	367,504	243,959	738,846	348,513	1,136,149	982,807	1,603,155	2,822,947		4 647 973		29 400 362	(300,275)	(336 854)	<u>- 10 077 491</u>	865'16		3,325	1,776	40,015	164,447	8,434	8,434	1,610,539	0	951,888	628,884	29,767		0	2,077,409	0	26.021.514	(885,873)	(591,723)	\$27,499,110	-	Year 12 Jun-2023
488,609 367,995	<u></u>	13,283,359	8,495,946	383;281	251,277	761,012	358,967	1,170,233	1,012,290	1.651.251	2,907,635		4 787 413	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	30 662 434	(317,289)	(749 197)	31 728 915	94,347	0	3,425	],832	41,214	169,380	8,685	8,685	1,750,131	0	1,051,233	667,497	31,401		0	2,168,439	0	27.482.777	(314,129)	(208,944)	\$28,005,850		Year 13 Jun-2024
104,203 429,953	<u>18,106,392</u>	13,684,466	8,753,430	397,385	258,816	783,841	369,737	1,205,341	1,042,658	1,700,788	2,994,864		4.931.036	000,000	31 700 858	(328,394)	1516 062)	37 839 467	97,177	0	3,528	1,884	42,451	174,461	8,947	8,947	2,074,340	0	1,268,969	792,159	13,212		0	2,215,402	0	28.212.330	(155,542)	(273,164)	\$28,641,036		14 Year 14 Jun-2025
161,128 535,407	18,6/4,554	14,095,319	9,016,353	409,624	266,580	807,358	380,830	1,241,500	1,073,940	1,751,811	3,084,710		5 078 966	010100	17 PAT CF	(339.233)	(814 159)	23022765	100,093		3,633	1,944	43,725	179,697	9,215	9,215	2,362,665	.0	1,462,138	<u>900,527</u>	0		0	2,281,246		28.931.832	(211,706)	(209,833)	\$29,353,371	-	F3 Year 15 Jun-2026
6,886,430 3,273,194	14,654,262	14,460,196	9,228,860	363,930	274,577	831,576	392,255	1,278,745	1,106,157	1,804,368	3,177,252	L	911 196		70 114 458	(294.085)	د میں میں جرح 🗖	20 408 543 T	103,095	0	3,743	2,000	45,035	185,087	9,491	9,491	1,739,475	0	1,073,424	666,051	0		0	2,189,068	0	25.122.058	(3,827,923)	(2.177.863)	\$31,127,844	•	10 Year 16 Jun-2027

Total CF \$ 9,927,805 \$12,845,049 \$14,696,568 \$14,509,305 \$16,52	& Taxes	Cash Flow Before Debt Service	Total Leasing & Capital Costs 4,034,280 2.028,092 1,522,900 1,999,204 856,604	Base Building	Capital Expenditures	
\$ 9,927,805		\$ 9,927,805	4,034,280	418,034		
\$12,845,049		\$12,845,049	2,028,092	0	93,225	
\$14,696,568		\$14,696,568	1,522,900	0	0	4 1
\$14,509,305		\$14,509,305	1,999,204	0	0	
_\$16, <u>522</u> ,471		\$16,522,471	856,604	0	0	
2,471 \$17,572,236 \$17,978,019 \$4,494,63		\$17,572,236	534,156	0	0	
\$17,978,019		<u></u> [01876 <sup>2</sup> 18 ]	696,535	0	0	
\$ 4,494,638		\$ 4,494,638	10,159,624	0	0	÷

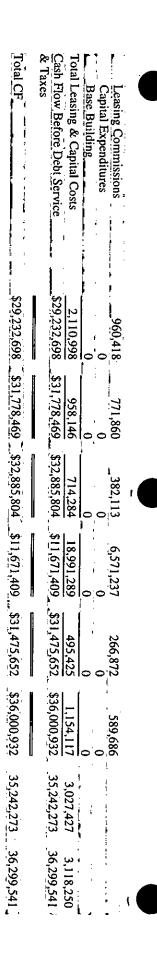
Tenant Improvements	Total Total Operating Expenses Net Operating Income	OPEX Utilities Cleaning Payroll R&M Security Expense Professional Fees Management Fees	Water Income         Sprinkler Income         Condenser Water Income         Cleaning Service Income         Legal Fee Income         Sublease Profit Sharing         Sundry Income-Elevator Freig         Total Potential Gross Revenue         General Vacancy         Collection Loss         Effective Gross Revenue         Operating Expenses         Real Estate Taxes	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacanc Base Rent Abatements Scheduled Base Rental Revenue Miscellaneous Rental Revenue CPI & Other Adjustment Revenu Real Estate Taxes - FY Real Estate Taxes OPEX OPEX Total Reimbursement Revenue
327,932 359,654	9,570,289 14,958,565 20,194,455	3,272,569 1,858,497 1,139,340 1,317,108 404,020 856,525 282,816 439,414	9,7769,776190,63946,3882,0603,8530106,18936,241,558(726,122)(362,416)35,153,0205,388,276	$\begin{array}{c} 17\\ Y_{ear} 17\\ Jun-2028\\ $32,553,598\\ (372,293)\\ (215,699)\\ \hline 31,965,606\\ 0\\ 2,399,824\\ 0\\ 2,399,824\\ 0\\ 0\\ 549,347\\ 958,100\\ 0\\ 1,507,447\end{array}$
148,297 173,172	9,855,537 15,405,461 20,652,920	3,370,748 1,914,252 1,173,522 1,356,621 416,144 882,221 291,299 450,730	$\begin{array}{r} 10,069\\ 10,069\\ 196,258\\ 47,779\\ 2,122\\ 3,971\\ 0\\ \hline \\ 37,389,689\\ (957,411)\\ (373,897)\\ 36,058,381\\ \hline \\ 5,549,924 \end{array}$	$\begin{array}{c} 18\\ Y_{car} 18\\ J_{un}-2029\\ \hline $33,017,230\\ (169,361)\\ (169,361)\\ (144,862)\\ 32,703,007\\ 0\\ 2,487,865\\ 0\\ 2,487,865\\ 0\\ 1,153,123\\ 1,153,123\\ 0\\ 1,819,076\end{array}$
2,344,676 1,164,880	10,133,058 15,849,479 19,839,475	3,471,868 1,971,680 1,208,728 1,397,318 428,627 908,688 300,038 446,111	$\begin{array}{r} 10,371\\ 10,371\\ 202,249\\ 49,212\\ 2,184\\ 4,089\\ 4,089\\ 6,142,434\\ (92,054)\\ (361,426)\\ 35,688,954\\ 5,716,421\end{array}$	19 Year 19 333,748,645 -(1,022,906) -(1,322,979) -(1,322,979) -(1,322,979) -(1,322,979) -(1,322,970) -(1,322,
2,475,260 1,386,881	10,434,439 16,322,355 20,228,296	3,576,025 2,030,831 1,244,989 1,439,240 441,484 935,948 309,039 456,883	$\begin{array}{r} 10,683\\10,683\\208,318\\50,688\\2,253\\4,212\\0\\116,035\\(412,222)\\(412,222)\\(373,36,235\\(412,222)\\36,550,651\\36,550,651\end{array}$	20 Vear 20 Jun-2031 \$34,770,330 (729,758) (1,442,468) 32,598,104 0 2,599,312 0 646,067 1,089,880 0 1,735,947
523,559 266,838	10,766,484 16,831,034 22,336,708	3,683,305 2,091,755 1,282,340 1,482,417 454,731 964,027 318,312 489,597	$11,004 \\11,004 \\214,566 \\52,210 \\2,318 \\4,339 \\0 \\119,515 \\40,333,200 \\(762,127) \\(403,331) \\39,167,742 \\6,064,550 \\$	$\begin{array}{c} 21\\ Y_{car}\ 21\\ Jun-2032\\ \hline \\ $35,969,518\\ (461,721)\\ (249,622)\\ \hline \\ 35,258,175\\ 0\\ 2,697,631\\ 0\\ 2,697,631\\ 0\\ 1,238,528\\ 0\\ 1,962,438\end{array}$
2,288,968 1,151,928	11,083,003 17,329,493 22,495,623	3,793,805 2,154,506 1,320,808 1,526,889 468,372 992,947 327,861 497,815	$11,332 \\11,332 \\221,003 \\53,774 \\2,389 \\4,467 \\40,753,291 \\(520,643) \\(407,532) \\39,825,116 \\6,246,490 \\$	22 Year 22 3un-2033 (723,666) (1,284,005) 35,583,838 0 2,758,649 0 2,758,649 0 1,244,086 0 1,244,086 0 1,983,406
905,850 746 <sub>2</sub> 601	11,420,269 17,854,151 23,547,832	3,907,620 2,219,144 1,360,433 1,572,695 482,424 1,022,735 337,694 517,524	$\begin{array}{c} 11,674\\ 11,674\\ 227,632\\ 55,390\\ 2,460\\ 4,603\\ 4,603\\ 4,603\\ 42,630,994\\ (802,701)\\ (426,310)\\ 41,401,983\\ \overline{6},433,882 \end{array}$	23 Year 23 Jun-2034 \$38,345,1126 (490,958) (638,227) 37,215,941 0 2,863,085 0 2,863,085 0 1,323,737 0 2,111,740
158,134 616,127	11,764,501 18,391,400 24,382,325	4,024,847 2,285,716 1,401,248 1,619,877 496,895 1,053,418 347,828 534,672	$12,023 \\12,023 \\234,464 \\57,050 \\2,534 \\4,740 \\0 \\130,598 \\44,282,094 \\(1,065,548) \\(442,821) \\42,773,725 \\6,626,899 \\0$	24 Year 24 Jun-2035 \$38,801,792 (271,046) (229,187) 38,301,559 0 2,975,742 0 2,975,742 0 940,723 1,610,638 0 2,551,361

Capital Expenditures Base Building Total Leasing & Capital Costs Cash Flow Before Debt Service & Taxes
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
0 0 0 0 <u>3,862,141</u> 790,397 <u>\$16,366,155</u> <u>\$21,546,311</u>

	Leasing Commissions	Leasing & Capital Costs	Net Operating Income	Total Operating Expenses	Total	Management Fees	Insurance	Professional Fees	Security Expense	Payroll R&M	Cleaning	Utilities	OPEX	Operating Expenses Real Estate Taxes	Effective Gross Revenue	Collection Loss	Total Polențial Gross Kevenue General Vacancy		Sublease Profit Sharing	Miscellaneous Income	Legal Fee Income	Cleaning Service Income	Sprinkler Income	Water Income	Total Reimbursement Revenue	OPEX w/adjustments	Real Estate Taxes	Expense Reimbursement Revenu Real Estate Taxes - FY	CPI & Other Adjustment Reven	Base Rental Step Revenue Miscellaneous Rental Revenue	Scheduled Base Rental Revenu	Base Rent Abatements	Base Rental Revenue Absorption & Turnover Vacanc	For the Years Ending Potential Groce Revenue	
	485,716	100 030	25,031,071	18,942,090	12,116,383	549,665	358.260	1.085.020	511.802	1,443,283	2,354,290	4,145,592	T T	6,825,707	43,973,161	(454,204)	45,420,462 (993,097)	134,517	0	4,884	2.611	241,495	12,383	12,383	2,982,130	1,888,872 0	1,093,258	· · 0	0	0 3.057.704	38,913,593	(229,765)	\$39,524,302	23 Year 25 Jun-2036	20
	4,599,571	0777770	20,334,916	19,441,410	12,410,934	497,205	369.011	1.117.572	527.158	1,486,583	2,424,916	4,269,961		7,030,476	39,776,326	(401,782)	40,178,108	138,331	0	5,028	2.687	248,740	12,756	12,756	2,570,095	0 0	953,940	0	-10.101	0 2.945.402	34,181,568	(4,338,647)	\$41,403,531 (7 883 316)	20 Year 26 Jun-2037	20
)	202,035	161 355	26,536,598	20,095,426	12,854,034	582,900	380.079	1.151.097	542.971	1,531,178	2,497,666	4,398,060		7,241,392	46,632,024	(483,564)	48,356,527	142,708	0	5,182	2.770	256,203	13,138	13,138	1,987,005	1,203,322 0	723,483	0	0	0 3.248 137	42,625,906	(963,238)	\$43,805,389	27 Year 27 Jun-2038	L C
	521,976	517 731	27,621,943	20,701,952	13,243,317	604,048	391,484	1.185.631	559.260	1,577,115	2,572,595	4,530,000		7,458,635	48,323,895	(498,123)	49,812,302	146,989	- 0_	5,335	2.853	263,890	13,533	13,533	2,390,147	0 180'81C'1	872,066	0	0 Tratarata	0 3.320.032	43,591,778	(351,898)	\$44,463,351	28 Year 28 Jun-2039	3
	1,507,823		26,710,994	21,300,988	13,618,596	600,150	403.225	1.221.199	576.039	1,624,429	2,649,772	4,665,901		7,682,392	48,011,982	(488,881)	48,888,023	151,400		5,496	2.937	271,804	13,938	13.938	2,566,448	0 86C'919'1	949,850	э <sup>,</sup>	0	0 3 375 889	42,420,037	(1,753,250)	\$45,286,152	29 Year 29 Jun-2040	3
	1,969,007	3 416 043	27,603,632	21,941,178	14,028,314	619,311	415 323	1.257.836	593.319	1,673,161	2,729,266	4,805,880		7,912,864	49,544,810	(502,956)	50,295,622	155,940	0	5,661	3 025	279,961	14,355	14,355	2,377,859	1,494,732 0	883,127	5	0	0 3 468 374	43,908,020	(1,481,225)	\$46,689,260	30 Year 30 Jun-2041	2
	326,403	<u> </u>	29,467,949	22,612,529	14,462,278	651,006	427,784	1.295.570	611.120	1,723,357	2,811,144	4,950,055		8,150,251	52,080,478	(539,856)	53,985,656	160,620	0	5,830	70,10 <del>4</del> 3 118	288,359	14,787	14.787	2,628,317	1,656,301	972,016	:	() ()	576 259 E 0	47,146,431	(645,025)	\$48,053,567	31 Year 31 Jun-2042	2
)	1,512,765	3 048 761	30,363,507	23,291,048	14,896,292	670,682	440 616	1 334 437	629,452	2 052 012	2,895,479	5,098,557		8,394,756	53,654,555	(548,244)	54,824,425	165,437	0	6,004	3 210	297,009	15,231	15.231	2,720,946	1,708,125	1,012,821	۵.	0	0 0 2 701 712	47,827,376	(1,585,451)	\$50,467,575	32 Year 32 Jun-2043	;

	Capital Expenditures Capital Expenditures Total Leasing & Capital Costs Cash Flow Before Debt Service & Taxes
	0 0 <u>685,646</u> <u>\$24,345,425</u> \$24,345,425
	0 13,823,341 \$_6,511,575 \$_6,511,575
· ·	0 363,390 \$26,173,208
	0 1,039,707 \$26,582,236
	0 0 <u>4,592,955</u> <u>\$22,118,039</u> <u>\$22,118,039</u>
	0 <u>5,385,049</u> <u>\$22,218,583</u> <u>\$22,218,583</u>
	0 991,4 <u>39</u> \$28,476,510
	0 4,561,526 \$25,801,981
·	

39,417,791	38,269,700	<u>37,155,049</u> <u>564,431</u>	<u>31,971,077</u> 228,553	<u>30,662,698</u> 12,420,052	<u>33,600,088</u> 332,171	<u>32,736,615</u> 186,286	31,343,696	Net Operating Income Leasing & Capital Costs Tenant Improvements
29 5	28 656 779	812,213 17,798,336 27 822 116	<u>736,636</u> <u>17,228,014</u> 26,959,839	710,407 16,721,457 26,169,829	<u>738,203</u> 16,282,909 25,456,087	718,159 15,810,111 24,716,110	<u> </u>	Total Total Operating Expenses
		751,599 1,593,388 526,119	729,707 1,546,981 510,796	708,456 1,501,920 495,917	687,818 	667,787 1,415,705 467,450	648,337 1,374,472 453,836	Security Expense Professional Fees Insurance
		6,087,944 3,457,353 2,119,512 2,450,208	5,910,623 3,356,651 2,057,776 2,378,844	5,738,470 3,258,887 1,997,843 2,309,557	5,571,330 3,163,968 1,939,652 2,242,286	5,409,060 3,071,812 1,883,159 2,176,979	5,251,512 2,982,342 1,828,309 2,113,571	Utilities Cleaning Payroll R&M
68,934,274	66,926,480	<u>64,977,165</u> 10,023,780	<u>58,930,916</u> 9,731,825	<u>56,832,527</u> 9,448,372	<u>59,056,175</u> 9,173,178	<u>57,452,725</u> 8,905,999	<u>55,334,356</u> 8,646,601	Effective Gross Revenue Operating Expenses Real Estate Taxes
		<u>197,543</u> <u>67,020,627</u> (1,373,255) (670,207)	<u>191,787</u> <u>61,148,162</u> (1,605,764) (611,482)	186,201 57,406,594 0 (574,067)	180,780 60,958,965 (1,293,200) (609,590)	<u>175,513</u> <u>59,487,743</u> (1,440,141) (594,877)	<u>56,791,551</u> (889,280) (567,915)	Sundry Income-Elevator Freig Total Potential Gross Revenue General Vacancy Collection Loss
		354,645 86,292 3,833 7,172 0	344,316 83,781 6,961 0	334,286 81,340 6,757 0	324,552 78,972 3,507 6,562 0	315,098 76,671 3,405 6,372 0	<u>305,919</u> 74,438 3,306 6,185 0	Cleaning Service Income Cleaning Service Income Legal Fee Income Miscellaneous Income Sublease Profit Sharing
		3,236,065 18,187 18,187	2,588,708 17,655 17,655	3,901,681 17,142 17,142	4,012,801 16,642 16,642	3,421,493 16,160 16,160	2,897,794 15,687 15,687	Total Reimbursement Revenue Water Income Sprinkler Income
		0 1,185,238 2,050,827 0	0 964 <u>517</u> 1,624,191 0	0 1,430,128 2,471,553 0	0 1,473,340 2,539,461 0	0 1,263,009 2,158,484 0	0 1,082,356 1,815,438 0	Expense Reimbursement Revenu Real Estate Taxes - FY <u>Real Estate Taxes</u> OPEX OPEX w/adjustments
		\$59,706,313 (657,076) (415,535) 58,633,702 0 4,465,001 0	\$58,847,095 (235,754) (5,087,479) 53,523,862 0 4,369,716 0 0	\$54,954,009 (3,910,088) (2,148,572) 48,895,349 3,963,083 0	\$53,036,913 (552,132) (264,831) 52,219,950 0 4,098,557 0	\$52,094,502 (355,145) (282,389) 51,456,968 0 3,999,903 0	\$51,445,435 (839,658) (1,137,124) 49,468,653 0 3,833,481 0	Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacanc Base Rent Abatements Scheduled Base Rental Revenu Base Rental Step Revenue Miscellaneous Rental Revenue CPI & Other Adjustment Reven
40 Year 40 Jun-2051	39 Year 39 Jun-2050	3.0% 38 Year 38 Jun-2049	37 Year 37 Jun-2048	36 Year 36 Jun-2047	35 Year 35 Jun-2046	34 Year 34 Jun-2045	33 Year 33 Jun-2044	For the Years Ending



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Pievenue insome inco	Base Rent Abatements Scheduled Base Rental Revenu			 :         			!		1
rrsenieri Revenue races - FY Traces - FY	Base Rental Step Revenue Miscellaneous Rental Revenue CPI & Other Adjustment Reven								1
djustnenis ment Revenue income	Expense Reimbursement Revenu Real Estate Taxes - FY Real Estate Taxes								· 1
e Income Come Naring Bevanue E Revenue	OPEX OPEX_w/adjustments Total Reimbursement Revenue								
e come haring Bevator Freig Bevenue s s s s s s s s s s s s s s s s s s s	Water Income					· · · · ·			
e bharing Bievator Freig Evenue verenue s s s s s s s s s s s s s s s s s s s	Condenser Water Income Cleaning Service Income						-		
Slevator Freig kevenue 71,002,303 73,132,372 75,326,343 77,586,133 79,913,717 82,311,129 84,780,462 ue 71,002,303 73,132,372 75,326,343 77,586,133 79,913,717 82,311,129 84,780,462 s s s s s s s s s s s s s s s s s s s	Legal ree Income Miscellaneous Income Sublease Profit Sharing						-	- -	
ue 71,002,303 73,132,372 75,326,343 77,586,133 79,913,717 82,311,129 84,780,462 s s s s s s s s s s s s s s s s s s s									
xpense al Fees nt Fees <u>30,401,977</u> <u>31,314,037</u> <u>32,253,458</u> <u>33,221,062</u> <u>34,217,693</u> <u>35,244,224</u> <u>36,301,551</u> <u>ses</u> <u>40,600,325</u> <u>41,818,335</u> <u>43,072,885</u> <u>44,365,072</u> <u>45,696,024</u> <u>47,066,904</u> <u>48,478,912</u>	Effective Gross Revenue Operating Expenses Real Estate Taxes	71,002,303	73,132,372	75,326,343	77,586,133	79,913,717	82,311,129	84,780,462	87,323,876
xpense al Fees nn Fees <u>30,401,977 31,314,037 32,253,458 33,221,062 34,217,693 35,244,224</u> 36,301,551 <u>ses 40,600,325 41,818,335 43,072,885 44,365,072 45,696,024 47,066,904 48,478,912</u>	OPEX Utilities Cleaning								
al Fees nr Fees <u>30,401,977</u> <u>31,314,037</u> <u>32,253,458</u> <u>33,221,062</u> <u>34,217,693</u> <u>35,244,224</u> <u>36,301,551</u> <u>ses</u> <u>40,600,325</u> <u>41,818,335</u> <u>43,072,885</u> <u>44,365,072</u> <u>45,696,024</u> <u>47,066,904</u> <u>48,478,912</u> ts	Payroll R&M Security Expense								
<u>ses 30,401,977 31,314,037 32,253,458 33,221,062 34,217,693 35,244,224 36,301,551 40,600,325 41,818,335 43,072,885 44,365,072 45,696,024 47,066,904 48,478,912 15 15 15 15 16 16 16 16 16 16 16 16 16 16 16 16 16 </u>	Insurance Management Fees							•	
	Total Total Operating Expenses Net Operating Income Leasing & Capital Costs	30,401,977 40,600,325	31,314,037 41,818,335	32,253,458 43,072,885	33,221,062 44,365,072	34,217,693 45,696,024	35,244,224 47,066,904	36,301,551 48,478,912	37,390,597 49,933,279

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Base Building Total Leasing & Capital Costs Cash Flow Before Debt Service & Taxes 3,211,798 3,308,152 3,407,396 3,509,618 3,614,907 3,723,354 3,835,054 3,950,106 37,388,528 38,510,183 39,665,489 40,855,453 42,081,117 43,343,551 44,643,857 45,982,173

Total CF ì 1 ł 37,388,528 38,510,183 39,665,489 40,855,453 42,081,117 43,343,551 44,643,857 45,983,173

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Total CF	Base Building         Base Building           Total Leasing & Capital Costs         4,068,609         4,190,668         4,316,388         4,445,879         4,579,256           Cash Flow, Before Debt Service         47,362,668         48,783,548         50,247,055         51,754,466         53,307,100           & Taxes         47,362,668         48,783,548         50,247,055         51,754,466         53,307,100	
47,362,668 48,783,548 50,247,055 51,754,466 53,307,10	4,068,609 47,362,668	
48,783,548	4,190,668 48,783,548	
50,247,055	4,316,388 50,247,055	
51,754,466	4,445,879 51,754,466	
	1. 1	
0 54,906,313	4,716,633 4,858,132 54,906,313 56,553,503	
56,553,503		
58,250,108	<u>5,003,876</u> 58,250,108	

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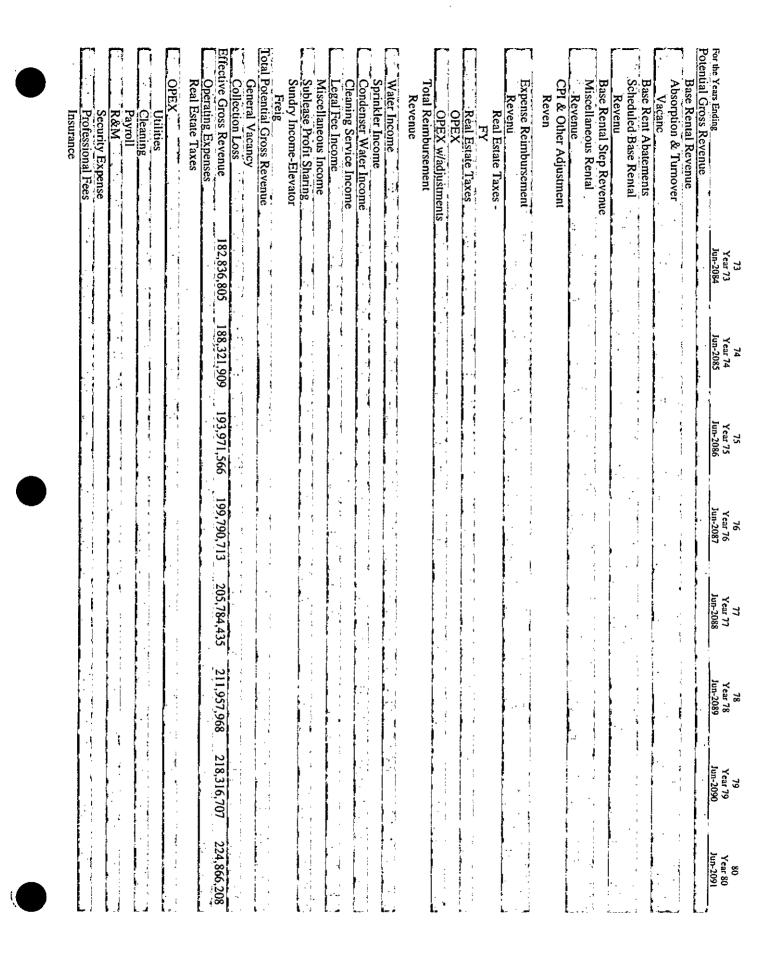
For the Years Ending Potential Groce Revenue	Year 57 Jun-2068	Year 38 Jun-2069	rear sy Jun-2070	r ear 60 Jun-2071	Tear 61 Jun-2072	1 car 62 Jun-2073	Year 63 Jun-2074	Year 64 Jun-2075
Absorption & Turnover		-	•	-			:	
Base Rent Abatements Scheduled Base Rental Revenu				-				
Base Rental Step Revenue Miscellaneous Rental		:	:	:				
CPI & Other Adjustment Reven	•	1	ŗ				:	÷
Expense Reimbursement Revenu							·	
Real Estate Taxes -	•					:		:
Real Estate Taxes OPEX	:	·	1	4		÷		•
OPEX w/adjustments Total Reimbursentent Revenue		•		•		· .		
Water Income Sprinkler Income	- - - - -	•		•	, , ]	·		•
Cleaning Service Income Legal Fee Income				:	•	:	:	•
Miscellaneous Income Sublease Profit Sharing Sundry Income-Elevator Freig	:		;		؛	•	• 1	
Total Potential Gross Revenue General Vacancy Collection Loss				:	1 1 1 1	     	•	
Effective Gross Revenue Operating Expenses Real Estate Taxes	113,937,852	117,355,988	120,876,667	124,502,967	128,238,056	132,085,198	136,047,754	140,129,187
OPEX Utilities	• • •					;	]	
Cleaning		 ;	1				·	
R&M Security Expense	· · · · · · · · · · · · · · · · · · ·		. :			;	;	
Insurance					•			

Total CF 59,997	Base Building Total Leasing & Capital Costs 5,153,992 Cash Flow Before Debt Service 59,997,611 & Taxes	Leasing Commissions Capital Expenditures	Leasing & Capital Costs	•	Total Operating Expenses 48,786,249	Management Fees	
611	992 611	, ↓ ↓	1	603	249 J	5	
61,797,539	5,308,612 61,797,539		;	67,106,151	50,249,836	1	
<u>63,651,465</u>	5,308,612 5,467,871 61,797,53963,651,465	•	1	69,119,336	50,249,83651,757,331	1	
59,997,61161,797,53963,651,46565,561,009	5,631,907 65,561,009	,		71,192,916	53,310,051	ŀ	
67,527,840	5,631,907 5,800,864 65,561,009 67,527,840		•	73,328,704	54,909,353		
69,553,675	5,974,890 69,553,675	•		75,528,565	56,556,633		
69,553,67571,640,285	6,154,1 <del>37</del> 71,640,285	:	ı	77,794,422	58,253,332		
73,789,494	6,338,761 73,789,494	-	•	80,128,254	60,000,932		

For the Years Ending	Year 65 Jun-2076	Year 66 Jun-2077	Year 67 Jun-2078	Year 68 Jun-2079	Y car by Jun-2080	Y ear 70 Jun-2081	Jun-2082	1 car / 2 Jun-2083
Base Rental Revenue Absorption & Turnover Vacanc								
Base Rent Abatements Scheduled Base Rental Revenu								
Base Rental Step Revenue Miscellaneous Rental								
CPI & Other Adjustment Reven								
Expense Reimbursement Revenu			······································			•		
Real Estate Taxes - FY								
Real Estate Taxes						·····		
Total Reimbursement Revenue								
Water Income Sprinkler Income			in a substantia de la companya de la companya de la companya de la companya de la companya de la companya de la					
Condenser Water Income Cleaning Service Income								
Legal Fee.Income								
Miscellaneous Income Sublease Profit Sharing								
Sundry Income-Elevator Freig								1
General Vacancy Collection Loss								
Effective Gross Revenue Operating Expenses	144,333,062	148,663,054	153,122,946	157,716,634	162,448,133	167,321,577	172,341,224	177,511,461
Real Estate Taxes								
Utilities								
Cleaning								
R&M								
Security Expense Professional Fees								

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Total CF	vice	Total Operating Expenses Net Operating Income Leasing & Capital Costs Tenant Improvements Leasing Commissions	Management Fees
- 76,003,178	6,528,923 76,003,178	61,800,960 82,532,102	
78,283,274	6,528,923 6,724,791 6,926,535 76,003,178 78,283,274 80,631,772	63,654,989 85,008,065	1
76,003,178 78,283,274 80,631,772 83,050,725 85,542,247 88,108,514 90,751,770 93,474,323	6,926,535 80,631,772	65,564,639 87,558,307	
83,050,725	7,134,331 83,050,725	67,531,578 90,185,056	
	7,348,361 85,542,247		1
<u>.</u> 88,108,514	7,568,812 88,108,514	71,644,251 95,677,326	
90,751,770_	7,795,876 90,751,770	71,644,251 73,793,579 76,007,386 95,677,326 98,547,646 101,504,075	i
93,474,323	8,029,752 93,474,323	- 76,007,386 - 101,504,075	:



Total CF	Capital Expenditures Base Building Total Leasing & Capital Costs 8,270,645 8,518,764 8,774,327 9,037,557 9,308,684 9,587,944 9,875,583 10,171,850 Cash Flow Before Debt Service 96,278,552 99,166,909 102,141,916 105,206,174 108,362,359 111,613,230 114,961,627 118,410,475 & Taxes	Tenant Improvements Leasing Commissions	Net Operating Income	Total Operating Expenses	Management Fees	
96, 278, 552,99, 166, 909,102, 141, 916, 105, 206, 174,108, 362, 359,111, 613, 230, 114, 961, 627, 118, 410, 475, 118, 109, 109, 109, 109, 109, 109, 109, 109	8,270,645 96,278,552	1	104,549,197 107,68	78,287,608	1	
99,166,909	8,518,764 99,166,909	· ·	5,673			
_102,141,916	8,774,327 102,141,916		110,916,243		:	
105,206,174	9,037,557 _105,206,174_	1 }	114,243,731	85,546,983		
_108,362,359	9,308,684 108,362,359_		117,671,043	88,113,392		
_111,613,230	9,587,944 111,613,230	ļ	121,201,174	90,756,794		
114,961,627	9,875,583 114,961,627_		124,837,209	93,479,498		
118,410,475	10,171,850 118,410,475		128,582,325	96,283,883		

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	81 Year 81	82 Year 82	83 Year 83	84 Year 84	85 Year 85	86 Year 86	87 Year 87	88 Year 88	88.75 Year 88.75
Potential Gross Revenue	7.407-110 F	CKA7-tinf	+£07-tinr	C407-thr	0407-1101	1 607-tinr	04/17-linf	6607-tinr	MIAT-2100
Base Rental Revenue									: (
Absorption & Turnover				•			•		• •
Base Rent Abatements							·····		
Scheduled Base Rental					•		· · ·	. (	
Revenu	•			-			2		
Base Rental Step Revenue						•			
Miscellaneous Rental		· · ·				•••••			-
CPI & Other Adjustment									
Reven									
Expense Reimbursement						ł	ан нуста стар А	-	
Revenu		- -			, ,		     	• •	
Real Estate Taxes -									
r I Réal Estate Taxes								· · · · · · · · · · · · · · · · · · ·	
OPEX									
OPEX	י אי אי אי					· · · · · ·		-	
w/adjustments									
Revenue									
Water Income		~ -							· · · · · · · · · · · · · · · · · · ·
Sprinkler Income									
Condenser Water Income							•		
Cleaning Service Income		1 1 1							
									- f
Sublease Profit Sharing						1			
Sundry Income-Elevator									
Freig		والمستخدمة ومستقربهما والم							
General Vacancy									: 1
nses	231,612,194	238,560,560	245,717,377	253,088,898	260,681,565	268,502,012	276,557,073	284,853,785	293,399,398
OPFY									· · · · · · · · · · · · · · · · · · ·
Utilities									۰ I
Lieaning									
R&M									
Security Expense									
Professional Fees									

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	Base Building Total Leasing & Capital Costs 10,477,006 10,791,316 11,115,055 11,448,507 11,791,962 12,145,721 12,510,093 12,885,395 Cash Flow Before Debt Service 121,962,790 125,621,673 129,390,324 133,272,033 137,270,194 141,388,300 145,629,949 149,998,848	Leasing Commissions	Leasing & Capital Costs		ient Fees	Insurance	
962,790	477,006 962,790			172,399 439,795	•	 	
125,621,673	10,791,316 125,621,673			102,147,571 136,412,989			
129,390,324	11,115,055 129,390,324	4 5 ,		105,211,998 140,505,379	•	   	
133,272,033	11,448,507 13 <u>3</u> ,272,033		•	108,368,358 144,720,540	•	!	
137,270,194	11,791,962 137,270,194	>	•	111,619,409 149,062,156	•	i Ì	
141,388,300	12,145,721 _141,388,300			<u>99,172,399</u> 102,147,571 105,211,998 108,368,358 111,619,409 114,967,991 118,417,031 121,969,542 132,439,795 136,412,989 140,505,379 144,720,540 149,062,156 153,534,021 158,140,042 162,884,243	,		
145,629,949	12,510,093 145,629,949		1	118,417,031 158,140,042			
149,998,848	12,885,395 _149,998,848		; 1	121,969,542 162,884,243	,		
مورباد المربع	13,271,957 115,874,110		•••••	125,628,628			

Analy	ysis Period		For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 8.75%	Net Operating Income	
:	Year 1 Year 2	<b>-</b> ∗ .	Jun-2012 Jun-2013	\$_5,067,662 4,711,223	\$ 4,659,919 3,983,595		$\frac{1}{2}$
	Year 3		Jun-2014	8,386,983	6,521,057		3
•	Year 4		Jun-2015	10,837,107	7,748,119	•	4
•	Year 5	- • •	Jun-2016	11,229,989	7,383,002	• •	5
•	Year 6	-	Jun-2017	310,442	187,674		6
•	Year 7	• ·	Jun-2018	12,844,814	7,140,407		7
	Year 8	-	Jun-2019	14,019,973	7,166,598	-	8
1	Year 9		Jun-2020	9,927,805	4,666,485		9
•	Year 10		Jun-2021	12,845,049	5,551,919		10
•	Year 11	•	Jun-2022 NOI	- i= - i	• •···••··	16,702,351	11
•	Total Cash Flow			90,181,047	55,008,775		
Terr	minal Capitalization Rate @	• •	6.75%	241,256,176	104,276,341		-
Sell	ing Costs @	•	2.50%	. ·		-	
	Total Property Present Value	· ·		-	\$159,285,116	•	
	Rounded to Thousands				\$159,000,000		
	Per SqFt		• • •	an an an an an an an an an an an an an a	315.76		
Perc	entage Value Distribution						
Imp	sehold Value lied Land Value Buildable			-· ·	\$ 74,000,000 \$ 85,000,000 \$ 168.80	-	

Total CF	Cash Flow Before Debt Service & Taxes	Total Leasing & Capital Costs	Capital Improvements	PB PIO	Leasing Commissions	Tenant Improvements	Leasing & Capital Costs	Net Operating Income	Total Operating Expenses	Management Fee	Cleaning	Professional Fees	Payroll	Utilities	Security	Repairs and Maintenance	Real Estate Taxes	Insurance	Operating Expenses	Effective Gross Revenue	Collection Loss	General Vacancy	Fotal Potential Gross Revenue	Other	Electric & Fuel Recovery	Total Reimbursement Revenue	Operating Expenses	Real Estate Taxes	Expense Reimbursement Revenue	<b>CPI &amp; Other Adjustment Revenue</b>	Scheduled Base Rental Revenue		Absorption & Turnover Vacancy	Base Rental Revenue	For the Years Ending		2/10/11 Final 2011-2020 Draft Based on 2011 Budget Draft#2 (Includes RET, CP1 & OPX Recover).	l
3,390,579	3,390,579	9,716,298	3,201,777	177,099	1,215,745	4,801,677		13,106,877	13,560,428	333,342	1.646,455	1,489,649	1,019,235	2,352,078	250,889	1.254.441	4 900 729	313.610		26,667,305	(269,367)	0	26,936,672	339,510	1,963,799	820,011	37,814	782,197		649,389	23,163,963	(1,446,480)	(2,584,107)	\$27,194,550	Jun-2012	Year 1	_	
11,667,603	11,667,603	4,680,676	1,355,119	0	1.013,951	1,961,406		16,348,279	13,718,968	375,840	1,695,849	1,074,000	l;049,811	2,422,641	258.415	1.292.076	5 227 317	323.019		30,067,247	(303,709).	0	30,370,956	354,814	2,153,193	1,064,415	36,122	1,028,293		749,457	26,049,077	(1, 110, 443)	(1,293,788)	\$28,453,308	Jun-2013	Year 2	2	
15,552,415	15,552,415	<u>.2.775.963</u>	440,462	0	668,072	1,582,557		18,328,378	13,916,233	403,057	1,746,723	703,000	1,081,306	2,495,318	266.167	1.330.836	5 5 5 7 1 1 6	332.710		32,244,611	(331,774)	(600,860)	33,177,245	367,989	2,282,345	1,369,960	37,205	1,332,755		1,018,328	28,138,623	(529,570)	(406,658)	\$29,074,851	Jun-2014	Year 3	<b>دى</b>	
16,594,925	16,594,925	2.995.488	269,975	0	697,278	1,405,380		19,590,413	14,511,168	426,271	1,799,125	724,091	1,113,744	2,570,180	274.152	1.370.763	5 890 152	342.690		34,101,581	(349,640)	(512,789)	34,964,010	379,273	2,357,039	1,572,246	64,294	1,507,952		1,182,105	29,473,347	(1,179,648)	(552,712)	\$31,205,707	Jun-2015	Year 4	4	
9,397,408	9,397,408	483,969	3,299,758	0	5,774,405	1,574,991		20,530,531	15,051,216	444,772	 	745,811	1,147,157	2,647,284	282.376	1.411.885	198 591 9	352.969		35,581,747	(359,411)_	0	35,941,158	388,289	2,367,494	1,716,169	137,501	1,578,668		1,279,507	- 30,189,699	(2,186,395)	(2,776,648)	\$35,152,742	Jun-2016	Year 5	5	
24,612,640	24,612,640	10.894.671	4,001,175	0	2,075,111	4,250,341		35,507,311	15,762,449	640,872	1,908,693	768,188	1,181,571	2,726,703	290.847	1.454.244	6 427 771	363 560		51,269,760	(527,255)	(928,522)	52,725,537	404,034	2,543,036	1,470,285	239,017	1,231,268		1,322,567	46,985,615	(2,378,483)	(673,448)	\$50,037,546	Jun-2017	Year 6	6	
28,369,863	28,369,863	8.098.630		1	2,227,646	3,881,573		36,468,493	16,354,112	660,282	1,965,952	791,232	1,217,019	2,808,505	299.574	1.497.868	FIC 0FT 6	374.467	•	52,822,605	(533,604)	(4,308)	53,360,517	414,209	2,569,665	1,401,955	333,677	1,068,278		644,363	48,330,325	(2,222,270)	(1,645,884)	\$52,198,479	Jun-2018	Year 7	Ţ	
38,084,031	38,084,031	1.090.472	38,500	0	324,559	493,737		39,174,503	16,984,809	701,992	2,024,932	814,969	1,253,530	2,892,759	308.561	1.542.805	7 059 560 1	385 701		56,159,312	(583,712)	(1,627,979)	58,371,003	430,291	2,739,995	1,656,798	500,757.4	1,156,041		344,088	53,199,831	(307,502)	(126,960)	\$53,634,293	<u>Jun-2019</u>	Year 8	ø	

Total CF	Tenant Improvements PB PIO Capital Improvements Base Building Costs Total Leasing & Capital Costs Cash Flow Before Debt Service & Taxes	Vullities Payroll Professional Fees Cleaning Management Fee Total Operating Expenses Net Operating Income	Repairs and Maintenance	Expense Reimburgement Revenue         Real Estate Taxes         Operating Expenses         Total Reimbursement Revenue         Electric & Fuel Recovery         Other         Total Potential Gross Revenue         General Vacancy         Collection Loss         Effective Gross Revenue	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacancy Base Rent Abatements Scheduled Base Rental Revenue CPI & Other Adjustment Revenue	2/10/11 Final 2011-2020 Draft Based on 2011 Budget Draft#2 (Includes RET', CPI & OPX Recover).
38,796,248	$828,600 \\ 429,843 \\ 0 \\ 71,207 \\ 126,677 \\ 1,456,327 \\ 38,796,248 \\ \end{array}$	2,979,543 1,291,135 839,420 2,085,681 17,612,366 40,252,575	397,271 7,389,097 1,589,090	1,425,075 716,034 2,141,109 2,816,143 442,964 59,953,661 (1,489,185) (199,535) 57,864,941	Year 9 Jun-2020 \$54,798,012 (318,995) (318,092) 54,160,925 392,520	Ś
40,600,494	180,711 232,865 0 71,206 287,051 771,833 40,600,494	3,068,928 1,329,868 864,600 2,148,251 745,385 18,258,457 41,372,327	409,189 7,728,121 1,636,764	1,677,175 914,504 2,591,679 2,907,593 456,526 61,867,633 (1,618,173) (618,676) 59,630,784	Year 10 Jun-2021 \$56,027,985 (245,212) (320,415) 55,462,358 449,477	10
39,218,711	2,112,642 1,079,311 0 0 3,191,953 39,218,711	3,160,996 1,369,765 890,540 2,212,696 18,859,545 42,410,664	421,466 8,015,165 1,685,865	1,740,613 1,105,718 2,846,331 2,962,428 468,951 62,997,418 (1,097,234) (629,975) 61,270,209	Year 11 Jun-2022 \$58,590,971 (817,204) (1,130,563) 56,643,204 76,504	Ξ
40,560,370	1,923,240 1,315,850 0 0 <u>3,239,090</u> 40, <u>56</u> 0,370	3,255,827 1,410,860 917,255 2,279,079 790,243 19,419,962 43,799,460	434,111 	1,719,089 1,196,704 2,915,793 3,044,865 482,767 64,855,009 (987,037) (648,550) (648,550)	Year 12 Jun-2023 \$60,598,162 (988,261) (1.198,317) 58,411,584 0	12
44,912,104	548,376 369,528 0 0 <u>917,904</u> 44,912,104	3,353,499 1,453,183 944,772 2,347,452 822,934 45,830,008	447,132 8,489,565 1,788,536	1,781,660 1,319,558 3,101,218 3,159,300 498,155 68,052,454 (1,537,143) (680,523) 65,834,788	Year 13 Jun-2024 \$62,247,540 (520,032) (433,727) 61,293,781 0	IJ
40,978,919	3,210,402 1,537,580 0 <u>4,747,982</u> 40,978,919	3,454,105 1,496,780 973,117 2,417,875 828,829 20,579,369 45,726,901	460,548 8,737,489 1,842,190	$\begin{array}{r} 1,721,741\\ 1,301,524\\ 3,023,265\\ 3,235,791\\ 512,382\\ 68,225,676\\ (1,237,148)\\ (682,258)\\ 66,306,270\end{array}$	Yeur 14 Jun-2025 \$64,082,049 \$ (834,663) (1.793,148) 61,454,238 0	14
43,936,439	1,948,909 1,101,363 0 0 <u>3,050,272</u> 43,936,439	3,557,729 1,541,683 1,002,310 2,490,410 852,190 21,188,481 46,986,711	474,362 8,992,851 1,897,455	1,795,8011,435,4813,231,2823,308,310526,79268,863,8310(688,639)(688,639)	Year 15 Jun-2026 \$65,553,216 (2,816,552) (239,217) 61,797,447 0	15
30,316,102	5,885,487 9,614,671 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3,664,462 1,587,933 1,032,380 2,565,123 845,011 21,784,634 45,816,260	488,595 9,255,874 1,954,380	1,165,078 1,127,463 2,292,541 3,370,803 541,153 68,562,727 (276,206) (685,627) (685,627) 67,600,894	Year 16 Jun-2027 \$69,220,822 (1,835,748) (5,026,844) 62,358,230 0	16

Total CF	Tenant Improvements Leasing Commissions PB PIO Capital Improvements Base Building Costs Total Leasing & Capital Costs Cash Flow Before Debt Service & Taxes	Insurance Real Estate Taxes Repairs and Maintenance Security Utilities Payroll Professional Fees Cleaning Management Fee Total Operating Expenses Net Operating Income Leasing & Capital Costs	Expense Reimbursement Revenue Real Estate Taxes Operating Expenses Total Reimbursement Revenue Electric & Fuel Recovery Other Total Potential Gross Revenue General Vacancy Collection Loss Effective Gross Revenue	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacancy Base Rent Abatements Scheduled Base Rental Revenue CPI & Other Adjustment Revenue	2/10/11 Final 2011-2020 Draft Based on 2011 Budget Draft#Z (Includes RET, CPI & OPX Recover).
41,251,363	5,199,151 3,037,598 0 8,236,749 41,251,363	503,252 9,526,789 2,013,012 402,601 3,774,395 1,635,571 1,063,351 2,642,077 2,642,077 2,642,077 2,460,404 49,488,112	1,024,262 973,378 1,997,640 3,467,342 557,208 72,731,070 (55,244) (727,310) 71,948,516	Year 17 Jun-2028 \$71,884,200 (2,192,462) (2,982,858) 66,708,880 0	17
52,037,877	764,777 529,771 0 1,294,548 52,037,877	$518,350 \\ 2,073,400 \\ 2,073,400 \\ 3,887,627 \\ 1,684,639 \\ 1,095,251 \\ 2,721,339 \\ 23,157,242 \\ 53,332,425 \\ \end{array}$	1,004,602941,7201,946,3223,676,351578,04379,277,043(1,994,605)(1,994,605)(1,994,605)	Year 18 Jun-2029 \$74,181,587 (395,57 <u>3</u> ) (709,687) (73,076,327 0	18
54,285,658	545,814 287,232 0 0 54,285,658	533,900 10,093,244 2,135,605 4,004,255 1,735,176 1,128,108 2,802,980 23,847,466 55,118,704	1,243,862 1,217,492 2,461,354 3,790,251 595,524 81,953,669 (2,167,961) (819,538) 78,966,170	Year 19 Jun-2030 \$75,718,281 (299,639) (312,102) (312,102) 0	61
55,098,554	742,580 498,536 0 1,241,116 55,098,554	549,916 10,389,281 2,199,672 4,39,933 4,124,383 1,161,951 2,887,068 1,011,127 24,550,564 56,339,670	1,449,012 1,449,222 2,898,234 3,906,561 613,493 83,888,311 (2,159,194) (838,883) (838,883) 80,890,234	Year 20 Jun-2031 \$77,314,061 - (368,511) - (475,527) 76,470,023 0	20
54,007,020	2,373,839 1,258,694 0 3,632,533 54,007,020	566,41510,694,1962,265,6614,248,1131,840,8491,196,8112,973,68225,275,29757,639,553	1,589,010 1,590,664 3,179,674 3,981,935 630,257 85,302,043 (1,534,173) (1,534,173) (853,020) 82,914,850	Year 21 Jun-2032 (1,056,586) (1,398,200) 77,510,177 0	21
55,249,408	2,545,891 1,759,782 0 0 4,305,673 55,249,408	583,407 11,008,264 2,333,632 4,375,557 1,896,076 1,232,715 3,062,891 1,069,803 26,029,071 59,555,081	1,675,114 1,661,545 3,336,659 4,092,246 648,806 87,734,805 (1,273,305) (1,273,305) (1,273,305) (1,273,305)	Yeur 22 Jun-2033 \$82,516,141 (1,400,762) (1,458,285) 79,657,094 0	22
59,624,684	1,389,070 891,151 0 0 2,280,221 59,624,684	$\begin{array}{r} 660,910\\11,331,746\\2,403,641\\480,728\\4,506,825\\1,952,957\\1,269,697\\3,154,778\\1,108,939\\26,810,221\\61,904,905\end{array}$	1,789,779 1,765,563 3,555,342 4,259,779 670,025 91,849,407 (2,215,787) (2,215,787) (2,215,787) (2,215,787)	Year 23 Jun-2034 (556,387) (999,462) 83,364,261 0	23
56,079,102	4,238,695 2,001,552 0 <u>6,240,247</u> 56,079,102	618,936 11,664,936 2,475,749 4,642,029 2,011,548 1,307,787 3,249,421 1,123,860 27,589,414 62,319,349	1,839,615 1,782,399 3,622,014 4,335,030 688,067 92,300,868 (1,469,097) (923,008) 89,908,763	Year 24 Jun-2035 \$87,210,787 _ (1,340,132) _ (2,214,898) _ 83,655,757 _ 0	24

Tenant Improvements Leasing Commissions PB PIO Capital Improvements Base Building Costs Total Leasing & Capital Costs Cash Flow Before Debt Service & Taxes Total CF	Cleaning Experies         Insurance         Repairs and Maintenance         Security         Utilities         Payroll         Professional Fees         Cleaning         Management Fee         Total Operating Income         Leasing & Capital Costs	Expense Reimbursement Revenue         Real Estate Taxes         Operating Expenses         Total Reimbursement Revenue         Electric & Fuel Recovery         Other         Total Potential Gross Revenue         General Vacancy         Collection Loss         Effective Gross Revenue	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacancy Base Rent Abatements Scheduled Base Rental Revenue CPI & Other Adjustment Revenue	2/10/11 Final 2011-2020 Draft Based on 2011 Budget Draft#2 (Includes RET, CPI & OPX Recover).
2,072,952 1,210,929 0 <u>3,283,881</u> 62,081,374 62,081,374	637,504 12,008,126 2,550,024 510,004 4,781,291 2,071,893 1,347,022 3,346,906 1,172,380 28,425,150 65,363,255	2,017,871 1,964,239 3,982,110 4,488,285 709,619 96,593,392 (1,837,054) (965,933) (965,933)	Yeur 25 Jun-2036 \$89,166,585 (1,093,555) (659,652) 87,413,378 0	25
8,425,588 13,107,528 0 21,533,116 37,872,921 37,872,921	656,629 12,361,604 2,626,523 525,304 4,924,728 2,134,048 1,387,430 3,447,311 1,107,210 29,170,787 59,406,037	$1,447,730 \\1,629,156 \\3,076,886 \\4,481,224 \\725,349 \\89,471,541 \\0 \\(894,717) \\88,576,824$	Year 26 Jun-2037 \$93,026,773 (5,211,222) (6,627,469) 81,188,082 0	26
6,865,067 3,937,877 0 10,802,944 56,226,192 56,226,192	$\begin{array}{r} 676,330\\12,725,694\\2,705,318\\5,41,064\\5,072,198,072\\1,429,056\\3,550,730\\1,214,278\\30,113,014\\67,029,136\end{array}$	1,345,444 1,436,408 2,781,852 4,659,547 748,831 98,315,203 (189,901) (983,152) 97,142,150	Year 27 Jun-2038 \$96,385,884 (2,844,902) (3,416,009) 90,124,973 0	27
1,124,592 894,777 0 2,019,369 68,241,863 68,241,863	696,618 13,100,701 2,786,480 557,294 5,224,644 2,264,013 1,471,925 3,657,253 1,266,078 <u>31,025,006</u> 70,261,232	1,253,240 1,250,749 2,503,989 4,933,905 776,573 104,754,896 (2,421,109) (1,047,549) 101,286,238	Yeur 28 Jun-2039 \$ 99,683,261 (743,853) (2,398,979) 96,540,429 0	28
835,460 468,462 0 1,303,922 72,595,765 72,595,765	$717,516 \\13,486,960 \\2,870,073 \\574,013 \\5,381,386 \\2,331,933 \\1,516,083 \\3,766,970 \\1,323,349 \\31,968,283 \\73,899,687 \\$	1,563,789 1,601,593 3,165,382 5,098,042 800,502 110,061,069 (3,092,488) (1,100,611) 105,867,970	Year 29 Jun-2040 \$101,699,788 (215,819) (486,826) 100,997,143 0	29
937,976 613,452 0 1,551,428 74,043,563 74,043,563	739,044 13,884,809 2,956,175 591,235 5,542,824 2,401,891 1,561,568 3,879,980 1,356,360 <u>32,913,886</u> 75,594,991	1,854,963 1,928,175 3,783,138 5,242,092 824,168 112,437,968 (2,804,713) (1,124,378) 108,508,877	Year 30 Jun-2041 \$103,764,515 (586,007) (589,938) 102,588,570 0	30
3.284,200 1,717,953 0 5,002,153 72,125,171 72,125,171	761,212 14,294,590 3,044,860 608,972 5,709,111 2,473,948 1,608,412 3,996,379 1,387,657 <u>33,885,141</u> 777,127,324	2,080,768 2,166,265 4,247,033 5,359,236 847,320 114,444,654 (2,287,741) (1,144,448) 1111,012,465	Year 31 Jun-2042 \$107,069,743 (1,181,029) (1,897,649) 103,991,065 0	31
2,251,276 1,593,557 0 3,844,833 76,610,636 76,610,636	784,050 14,716,666 3,136,205 627,240 5,880,384 2,548,166 1,656,665 4,116,268 1,442,039 <u>34,907,683</u> 80,455,469	2,223,163 2,295,368 4,518,531 5,511,459 872,406 118,504,193 (1,956,001) (1,185,040) 115,363,152	Yeur 32 Jun-2043 \$110,523,310 (1,648,582) (1,272,931) 107,601,797 0	32

Total CF	Tenant Improvements <u>PB PIO</u> <u>Capital Improvements</u> <u>Base Building Costs</u> <u>Total Leasing &amp; Capital Costs</u> <u>Capital Leasing &amp; Capital Costs</u> <u>Cash Flow Before Debt Service</u> <u>&amp; Taxes</u>	Real Estate Taxes Repairs and Maintenance Security Utilities Payrol Professional Fees Cleaning Management Fee Total Operating Expenses Net Operating Income Leasing & Capital Costs	CPI & Other Adjustment Revenue Expense Reimbursement Real Estate Taxes Operating Expenses Total Reimbursement Revenue Electric & Fuel Recovery Other Other Fuel Recovery Other Collection Loss Effective Gross Revenue	2/10/11 Final 2011-2020 Draft Based on 2011 Budget Draft#2 (Includes RET, CPI & OPX Recover). For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacancy Base Rent Abatements Scheduled Base Rental Revenue
77,664,211	2,923,234 1,933,221 0 <u>0</u> 4,856,455 77,664,211	$\begin{array}{r} 807,573\\ 15,151,403\\ 3,230,293\\ 6,056,796\\ 2,624,612\\ 1,706,366\\ 4,239,759\\ 1,480,804\\ 35,943,663\\ 82,520,666\\ \end{array}$	0 2,320,566 2,364,364 4,684,930 5,705,129 899,688 122,205,002 (2,518,621) (1,222,052) 118,464,329	33 Year 33 Jun-2044 \$ 114,079,697 \$ (1,183,019) (1,981,423) 110,915,255
76,165,545	5,080,580 2,469,610 0 7,550,190 76,165,545	831,799 15,599,185 3,327,202 66,238,499 2,703,350 1,757,557 1,577,557 1,508,933 36,998,915 83,715,735	0 2,429,346 2,440,699 4,870,045 5,821,622 924,535 123,783,673 (1,831,188) (1,237,835) 120,714,650	34 Year 34 Jun-2045 116,976,580 (1,940,539), (2,868,570) 112,167,471
86,376,941	1,043,304 572,242 0 0 1,615,546 86,376,941	$\begin{array}{r} 856,752\\ 16,060,398\\ 3,427,017\\ 6,85,404\\ 6,425,654\\ 2,784,451\\ 1,810,284\\ 4,497,959\\ 1,576,461\\ 38,124,380\\ 87,992,487\end{array}$	0 2.650,173 2.657,734 5.307,907 6.068,093 955,088 130,626,329 (1,306,263) (1,306,263) (1,306,263)	35 Year 35 Jun-2046 \$ 119,619,194 (737,722) (586,231) 118,295,241
51,538,864	10,497,934 17,390,376 0 27,888,310 51,538,864	$\begin{array}{r} 882,456\\ 16,535,448\\ 3,529,826\\ 705,963\\ 6,618,423\\ 6,618,423\\ 2,867,984\\ 1,864,592\\ 4,632,899\\ 1,481,832\\ 39,119,423\\ 79,427,174 \end{array}$	0 1,985,787 2,289,881 4,275,668 6,020,095 974,718 119,744,039 (1,197,442) 118,546,597	36 Year 36 Jun-2047 \$ 124,544,541 (7,115,784) (8,955,199) 
76,155,069	<u>5,654,920</u> 76,155,069	<u>40,293,006</u> 81,809,989	122,102,995	37 3.0% Year 37 Jun-2048
78,439,721	<u>5,824,568</u> 78,439,721	41,501,796 84,264,289	125,766,085	38 Year 38 Jun-2049
80,792,913	<u>5,999,305</u> 80,792,913	42.746,850 86,792.218	129,539,067	39 Year 39 Jun-2050
83,216,700	6,179,284 83,216,700	44,02 <u>9,255</u> 89,395,984	133,425,239	40 Year 40 Jun 2051

Total CF	Base Building Costs Total Leasing & Capital Costs Cash Flow Before Debt Service & Taxes	PB PIO Capital Improve <u>ments</u>	Tenant Improvements Leasing Commissions	Total Operating Expenses Net Operating Income Leasing & Capital Costs	Professional Fees Cleaning Management Fee	Utilities Payroll	Repairs and Maintenance	Insurance Real Estate Taxes	Effective Gross Revenue Operating Expenses	Collection Loss	Total Potential Gross Revenue	Electric & Fuel Recovery	Real Estate Taxes Operating Expenses Total Reimbursement Revenue	Expense Reimbursement Revenue	CPI & Other Adjustment Revenue	Base Rent Abatements Scheduled Base Rental Revenue	Absorption & Turnover	For the Years Ending	2/10/11 Final 2011-2020 Draft Based on 2011 Budget Draft#2 (Includes RET, CPI & OPX Recover).
85,713,201	6,364,662 85,713,201			45,350,133 92,077,864					137,427,996									Year 41 Jun-2052	41
88,284,597	6,555,602 88,284,597		· · ·	46,710,637 94,840,200				L	141,550,836									Year 42 Jun-2053	42
90,933,135	6,752,270 90,933,135		- -	48,111,956 97,685,406		· - - - - -	-	:	145,797,361			•			:			Year 43 Jun-2054	43
93,661,129	<u>6,954,838</u> 93,661,129			49,555,315 100,615,968		•			150,171,282	4 · ·		•		· • • • • •				Year 44 Jun-2055	<b>4</b>
96,470,963	<u>7</u> ,163,483 96,470,963	1 1 1	• • •	51,041,974 103,634,447		•			154,676,421									Year 45 Jun-2056	45
99,365,092	7,378,388 99,365,092			52,573,233 106,743,480		:			159,316,713									Year 46 Jun-2057	46
102,346,045	7,599,740 102,346,045	· · · · · · · · · · · · · · · · · · ·		54,150,430 109,945,785	· · ·	•			164,096,215		· · · ·			- - - 				Ycar 47 Jun-2058	47
105,416,426	7,827,732 105,416,426		. ' . '	55,774,943 113,244,158	, ,	:	•		169,019,101				: ; ; ;					Year 48 Jun-2059	48

Total CF	Tenant Improvements Leasing Commissions PB PIO Capital Improvements Base Building Costs Fotal Leusing & Capital Costs Cash Flow Before Debt Service & Taxes	Repairs and Maintenance Repairs and Maintenance Security Utilities Payroll Professional Fees Cleaning Management Fee Total Operating Expenses Net Operating Income Leasing & Capital Costs	Electric & Fuel Recovery Other Total Potential Gross Revenue General Vacancy Collection Loss Effective Gross Revenue Operating Expenses Insurance	CPI & Other Adjustment Revenue Revenue Revenue Real Estate Taxes Total Reimbursement Revenue	Base Rental Revenue Absorption & Turnover Vacancy Base Rent Abatements Scheduled Base Rental Revenue	2/10/11 Final 2011-2020 Draft Based on 2011 Budget Draft#2 (Includes RET, CPI & OPX Recover).
108,578,919	8,0 <u>62,564</u> 108,578,919	<u>57,448,192</u> 116,641,483	174,089,674			49 Year 49 Jun-2060
111,836,287	8,304,441 111,836,287	<u>59,171,637</u> 120,140,727	179,312.365			50 Year 50 Jun-2061
115,191,375	<u>8,553,574</u> 115,1 <u>91</u> ,37 <u>5</u>	60,944,786 123,744,949	184,691,735			51 Year 51 Jun-2062
118,647,116	8, <u>810,</u> 18 <u>1</u> 118,647,116	<u>62,775,190</u> 127,457,298	190,232,488			52 Year 52 Jun-2063
122,206,530	9,0 <u>74,487</u> 122,206,530	<u>64,658,446</u> 131,281.016	195,939,462			53 Year 53 Jun-2064
125,872,726	9,346,721 125,872,726	<u>66,598,199</u> 135,219,447	201,817,646			54 Year 54 Jun-2065
129,648,908	<u>9,627,123</u> 129,648,908	<u>68,596,145</u> 139,276,030	207,872,175			55 Year 55 Jun-2066
133,538,375	<u>9915,936</u> 133,538,375	70,65 <u>4,029</u> 143,454,311	214,108,341			56 Year 56 Jun-2067

Cash Flow Before Debt Service & Taxes	Total Leasing Commissions PB PIO Capital Improvements Base Building Costs Total Leasing & Capital Costs	Security         Utilities         Payroll         Professional Fees         Cleaning         Cleaning         Cleaning         Cleaning         Cleaning         Cleaning         Cleaning         Cleaning         Cleaning         Cleaning         Costs         Tenant Improvement	Operating Expenses Insurance Real Estate Taxes Repairs and Maintenance	Electric & Fuel Recovery Other Total Potential Gross Revenue General Vacancy Collection Loss	Expense Keimbursement Revenue Real Estate Taxes Operating Expenses Total Reimbursement Revenue	Base Rent Abatements Scheduled Base Rental Revenue CPI & Other Adjustme Revenue	Base Rental Revenue Absorption & Turnover Vacancy	2/10/11 Final 2011-2020 Draft Based on 2011 Budget Draft#2 (Includes RET, CPI & OPX Recover). For the Years Ending Potential Croce Devenue
	ments osts al Costs	e s s	ntenance	Recovery Revenue Y	e Taxes Expenses ment	patements ise Rental Adjustment	arnover	is RET, CPI
	10,213,415 137,544,526	72,773,6 <u>50</u> 147,757,941	1,22,022					57 Year 57 Jun-2068
	10,519,817 141,670,862	<u>74,956,860</u> 152,190,679	421,141,339					58 Year 58 Jun-2069
	10,835,411 145,920,988	<u>77,203,566</u> 156,756,399	202,108,662					59 Year 59 Jun-2070
	11,1 <u>60,474</u> 150,298,617	79,521,733 161,459,091	240,980,824					60 Year 60 Jun-2071
	<u>11,495,288</u> 154,807,576	81,907,384 166,302,864	248,210,248					61 Year 61 Jun-2072
150 151 000	<u>11,840,147</u> 159,451,803	84,364,606 171,291,950	0000,000					62 Year 62 Jun-2073
L25 250 121	12 <u>195</u> 351 164235357	86,895,544 176,430,708	cc7'07c'c07					63 Year 63 Jun-2074
169.162.418	12,561,212 169,162,418	<u>89,502,411</u> 181,723,630	2/1,220,040					64 Year 64 Jun-2075

1	ſ		
2/10/11 Final 2011-2020 Draft Based on 2011 Budget Draft#2 (Includes RET, CPI & OPX Recover).	ncludes RET, CPI & OPX Recover).	65	66
For the Years Ending		Year 65 Jun-2076	Year 66 x
Potential Gross Revenue			X
Base Rental Revenue			<b>x</b>
Absorption & Turnover Vacancy			×
Base Rent Abatements		:	X
Scheduled Base Rental Revenue			Х
CPI & Other Adjustment Revenue			<b>x</b>
Fynence Reimhurcement Revenue			¢
Real Estate Taxes		•••••••••••••••••••••••••••••••••••••••	•
Operating Expenses	· · · · · · · · · · · · · · · · · · ·		X
Total Reimbursement Revenue			X
Electric & Fuel Recovery			x
Other			X
Total Potential Gross Revenue			X
General Vacancy			×
Collection Loss			; , , ,
Effective Gross Revenue		279,362,821	287,743,706 x
Operating Expenses			X
Insurance			×
Real Estate Taxes			x
Repairs and Maintenance			×
Security			×
Utilities			×
Payroll			×
Professional Fees			×
Cleaning			X
Management Fee			X
Total Operating Expenses			_ 94,953,107 x

Effective Gross Revenue		279,362,821	287,743,706 x	
Operating Expenses			хх	
Insurance			X	1
Real Estate Taxes	•		×	
Repairs and Maintenance			×	
Security			×	
Utilities			x	
Payroll			×	
Professional Fees			X	1
Cleaning			x	
Management Fee			X	
Total Operating Expenses		92,187,483	_ 94,953,107 x	
Net Operating Income		187,175,338	192,790,599 x	4.16%
Leasing & Capital Costs			X	
Tenant Improvements			X	
Leasing Commissions			X	r
PB PIO			X	
Capital Improvements			×	
Base Building Costs			×	-
Total Leasing & Capital Costs		12,938,048	13,326,189 x	
Cash Flow Before Debt Service		174,237,291	179,464,409 x	1
& Taxes			×	
			2,842,092,416 x	
			יידייייייייייייייייייייייייייייייייייי	, }

Analysis Period	For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 8.75%	Net Operating Income	
Year 1	Jun-2012	\$ 3,390,579	\$ 3,117,774		1
Year 2	Jun-2013	11,667,603	9,865,591		2
Year 3	Jun-2014	15,552,415	12,092,331		3
Year 4	Jun-2015	16,594,925	11,864,740		4
Year 5	Jun-2016	9,397,408	6,178,197		5
Year 6	Jun-2017	24,612,640	14,879,304	-	6
Year 7	Jun-2018	28,369,863	15,770,751		_7 '
Year 8	Jun-2019	38,084,031	19,467,437		8
Year 9	Jun-2020	38,796,248	18,235,864	······································	9
Year 10	Jun-2021	40,600,494	17,548,446	·	10
Year 11	Jun-2022 NOI			44,013,377	11
Total Cash Flow		227,066,206	129,020,435		
Terminal Capitalization Rate @	• • • • • • • • • • • • • • • • •	635,748,784	274,784,911		
	6.75%				
Selling Costs @					•••
	2.50%				
Total Property Present Value			\$403,805.347		
Rounded to Thousands			\$404,000,000		
Per SqFt			515.29		
Leasehold Value Implied Land Value Per Buildable			\$195,000,000 \$209,000,000 \$266.57	· _ · · · · · · · · · · · · · · · · · ·	• • • •

Total CF	Cash Flow Before Debt Ser & Taxes	Total Leasing & Canital C	Capital Improvements	PB Work	Leasing Commissions	Tenant Improvements	Leasing & Capital Costs	Net Operating Income	Total Operating Expenses	Insurance	Bid Tax	Real Estate Taxes	Professional Fees/Admin	Management Fee	Repairs & Maintenance	Security	Utilities	Cleaning	Payroll	Operating Expenses	Effective Gross Revenue	Collection Loss	General Vacancy	Total Potential Gross Rev	Carryover Electric	Miscellaneous Income	Expense Reimbursement R	CPI & Other Adjustment	Porters' Wage Revenue	Scheduled Base Rental R	<b>Base Rent Abatements</b>	Absorption & Turnover V	Base Rental Revenue	Potential Gross Revenue	For the Years Ending		
\$ 9,999,569 \$17,801,671 \$28,894,913	\$ 9,999,569	10 674 016	0,090,104	3,618,709	2,551,851	5,658,252	,	29,674,485	29,118,734	470,216	192,353	11,245,488	1,571,866	587,932	2,512,298	1,025,000	5,508,248	4,030,425	1,974,908		58,793,219	(593,871)		59,387,090	1,672,149	936,992	6,393,598	2,230,701	48,734	48,104,916	(3,135,083)	(6,390,133)	\$57,630,132		Year 1 Jun-2012	6/30/2012 1	
\$17,801,671	\$17,801,671	000,020,1	3,827,894	3,194,709	2,632,529	4,221,476		35,068,779	29,318,952	484,322	192,353	11,454,662	1,260,000	643,877	2,369,000	1,055,750	5,673,495	4,151,338	2,034,155		64,387,731	(650,381)		65,038,112	1,520,149	965,102	6,458,197	2,291,881	55,571	53,747,212	(2,350,223)	(4,396,781)	\$60,494,216		Year 2 Jun-2013	6/30/2013 2	
\$28,894,913	\$28,894,913	- <u></u> 	3,247,339	1,848,759	2,238,673	2,184,532		39,549,599	30,093,337	498,852	192,353	11,665,652	1,297,800	696,429_	2,440,070	1,087,423	5,843,700	4,275,878	2,095,180		69,642,936	(703,464)		70,346,400	1,370,149	994,055	6,504,534	2,179,127	51,582	59,246,953	(1,464,571)	(2,795,508)	\$63,507,032		Year 3 Jun-2014	6/30/2014 3	
_\$34,600,076_\$39,46	\$34,600,076	6 037 400	1,001,931		1,712,171	2,427,679		41,537,566	30,859,866	513,818	192,353	11,878,470	1,336,734	723,974	2,513,272	1,120,045	6,019,011	4,404,154	2,158,035		72,397,432	(732,374)	(107,624)	73,237,430	1,216,149	1,023,876	6,730,428	1,924,936	: - - -	62,342,041	(1,287,453)	_ (2,154,123)	\$65,783,617		Year 4 Jun-2015	6/30/2015 4	
\$39,467,441	\$39,467,441	4 138 681	1,200,370		1,029,474	829,874		43,606,122	31,745,490	529,232	192,353	12,192,599	1,376,836	753,516	2,588,670	1,153,647	6,199,582	4,536,279	2,222,776		75,351,612	(776,175)	(1,489,689)	77,617,476	1,070,049	1,054,593	7,416,191	1,601,781		66,474,862_	(756,801)	(864,779)	\$68,096,442		Year 5 Jun-2016	6/30/2016 5	
7,441 539,488,140 \$42,376,184 \$43,244,636	\$39,488,140	- <u> </u>	- 1,197,472		2,487,327	. 1,802,465		45,775,303	32,757,319	545,109	192,353	12,614,408	1,418,141		2,666,330	1,188,256	6,385,569	4,672,367	2,289,460		78,532,622	(801,389)	(804,930)	80,138,941	920,149	1,086,231	8,053,832	1,628,810	]	68,449,919	(1,306,547)	(1,648,699)	\$71,405,165		Year 6 Jun-2017	6/30/2017 6	
\$42,376,184	\$42,376,184	- 200,000	1,3/0,/90		1,741,413	2,201,267	*	49,331,506	33,815,050	561,462	192,353	13,051,043	1,460,685	831,466	2,746,320	1,223,904	6,577,136	4,812,538	2,358,143		83,146,556	(847,772)	(782,832)	84,777,160	770,149	1,118,817	8,300,070	1,557,953	•	73,030,171	(1, 226, 051)	(1,814,931)	\$76,071,153		Year 7 Jun-2018	6/30/2018 7	
\$43,244,636	\$43,244,636	6 817 205	C11,0C8		1,858,651	2,398,914		50,061,841	34,877,164	578,306	192,353	13,503,026	1,504,506	849,390 !	2,828,710	1,260,621	6,774,450	4,956,914	2,428,888		84,939,005	(868,032)	(996,177)	86,803,214	620,149	1,152,382	8,707,675	1,152,157 <sup>-7</sup>	•	75,170,851	(1,327,047)	(1,657,649)	\$78,155,547		Year 8 Jun-2019	6/30/2019 8	

Capital Improvements Base Building Total Leasing & Capital C Cash Flow Before Debt Ser & Taxes Total CF	Bid Tax Insurance Total Operating Expenses Net Operating Income Leasing & Capital Costs Tenant Improvements Leasing Commissions	Operating Expenses Payroll Cleaning Utilities Security Repairs & Maintenance Management Fee Professional Fees/Admin Real Estate Taxes	For the Yeans Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover V Base Rent Abatements Scheduled Base Rental R Porters' Wage Revenue CPI & Other Adjustment Expense Reimbursement R Miscellaneous Income Carryover Electric Total Potential Gross Rev General Vacancy Collection Loss
265,197 1,456,786 5,600,332 \$45,293,158 \$45,293,158	192,353 595,656 <u>35,974,294</u> 50,893,490 1,874,236	2,501,754 5,105,622 6,977,684 1,298,439 2,913,571 868,678 1,549,641 13,970,896	6/30/2020 Year 9 Jun-2020 (1,887,306) (1,318,043) 76,928,330 76,928,330 9,036,742 1,186,953 470,149 88,580,309 (825,722) (885,803) (885,803)
145,846 1,774,492 6,428,745 <u>\$</u> 46,113,726 \$46,113,726	192,353 613,525 <u>37,114,774</u> <u>52,542,471</u> 2,422,847 2,085,560	2,576,807 5,258,790 7,187,014 1,337,393 3,000,978 896,572 1,596,130 14,455,212	6/30/2021 10 Year 10 Jun-2021 \$83,031,393 (1,833,899) (1,376,557) 79,820,937 79,820,937 9,364,790 1,222,562 320,149 91,539,962 (967,317) (915,400) 89,657,245
<u>10,884,437</u> \$43,641,900 \$43,641,900	192,353 631,931 <u>38,260,049</u> <u>54,526,337</u> 6,092,973 4,791,464	2,654,111 5,416,554 7,402,625 1,377,514 3,091,008 927,864 1,644,014 14,922,075	6/30/2022 11 Y car 11 Y car 11 11 11 11 12,895,264) (2,967,768) 82,942,073 82,942,073 82,942,073 9,049,040 1,259,239 170,149 93,727,063 -3,406 (937,271) 92,786,386
<u>8,916,171</u> <u>\$48,057,061</u> <u>\$48,057,061</u>	192,353 <u>650,889</u> <u>39,410,215</u> <u>56,973,232</u> 5,216,704 3,699,467	2,733,735 5,579,051 7,624,703 1,418,840 3,183,738 963,834 1,693,335 15,369,737	6/30/2023 12 Year 12 392,725,581 (3,068,806) (2,634,255) 87,022,520 87,022,520 87,022,520 97,357,017 97,357,017 (973,570) 96,383,447
<u>5,711,417</u> \$ 54,195,696 \$ 54,195,696	192,353 670,416 40,599,064 59,907,113 2,490,288 3,221,129	2,815,747 - 5,746,422 7,853,445 1,461,405 3,279,250 1,005,062 1,744,135 15,830,829	6/30/2024 13 Year 13 Jun-2024 \$ 95,778,280 (2,242,004) (1,706,106) 91,830,170 217,836 8,984,643 1,335,927 102,428,576 (898,113) (1,024,286) 100,506,177
<u>5,927,438</u> \$ 55,690,385 \$ 55,690,385	192,353 690,528 61,617,823 3,449,947 2,477,491	2,900,219 5,918,815 8,089,048 1,505,247 3,377,628 1,034,282 1,796,459 16,305,754	6/30/2025 14 Year 14 14 14 14 12,290,575 (1,628,131) 94,446,835 9,265,072 1,376,004 105,423,227 (940,839) (1,054,23) (1,054,23) (1,054,23)
4,866,803 \$ 58,440,188 \$ 58,440,188	192,353 711,244 <u>43,057,202</u> <u>63,306,991</u> 2,608,895 2,257,908	2,987,226 6,096,379 8,331,719 1,550,404 3,478,956 1,063,642 1,850,352 16,794,927	6/30/2026 15 Year 15 Year 15 101,141,263 (1,972,047) (1,737,668) 97,431,548 394,520 9,560,093 1,417,284 108,803,445 (1,351,218) (1,088,034) 106,364,193
4,710,815 \$ 61,042,522 \$ 61,042,522	192,353 732,581 44,348,618 65,753,337 2,638,971 2,071,844	3,076,842 6,279,271 8,581,671 1,596,917 3,583,325 1,101,020 1,905,863 17,298,775	6/30/2027 16 Year 16 Jun-2027 \$104,168,094 (2,267,031) (1,464,657) 100,436,406 242,676 10,260,006 1,459,803 112,398,891 (1,172,947) (1,123,989) 110,101,955

Total CF \$ 61,		Cash Flow Before Debt Ser \$ 61,		Base Building	2 1	ints	ts		Expenses	Insurance			/Admin		k Maintenance				Pavnil 3			Collection Loss (1	ev	İ	R	CPI & Other Adjustment	ĺ		  _		Potential Gross Revenue		. 9	6	
61,972,748		\$_61,972,7483	ţ		3,500,469	2,314,515		67,787,732	45,673,872	754,559	192,353	817,738	1,963,039	1.134.616	3,690,825	1.644.824	8.839.121	6,467,649	3 169 148	101,001	13 461 604	(1,242,488) (1,158,627)	15,862,719	1,503,597	,716,956	243,233	102 07 07 -	03.398.933	(1,841,205)	- 	ξ,	Year 17 Jun-2028	0202 IVC 10	2000	
2 43 797 996		\$ 63,787,886	6,111,426		2,717,905	3,393,521		69,899,312	47,039,046	777,195	192,353	18,352,270	2,021,930	1.169.384	3.801.550	1.694.169	9.104.295	6.661.678	3 764 777	110,200,000	-/	-(1,212,931)	119,347,767	1,548,705	11,115,605	285,431	- Andrato Solo and	106.398.026	(1,919,902)		5	Year 18 Jun-2029	18	00000	
)		\$_65,467,596	6,259,370		2,711,344	3,548,026		71,726,966	48,441,668	800,511	192,353	18,902,838	2,082,588	1.201.686	3.915.596	1.744.994	9.377.424	- 6 861 529	3 367 140	120,100,004	100 168 634	(1,428,993) (1,728,959)	122,825,886	1,595,166	11,572,400	328,896		109.329.424	(1,921,574)			Year 19 Jun-2030	0/30/2030 19		
		<u>\$</u> 67,431, <u>3</u> 57			3,059,063	3,306,997		73,797,417	49,888,268	824,527	192,353	19,469,923	2,145,066	1.236.857	4.033.064	1.797.344	9.658.746	7 067 375	3 463 013	123,003,002	- 100 589 589 501	(1,262,174)	126,209,959	1,643,021	11,985,606	210,395	Toriotoria -	112 370 937	(2,000,379)	3/10,2/2,1911	- ·	Year 20 Jun-2031	6/30/2031 20		
		\$,59,777,111_	14,605,82		 6,207,212	8,398,616		74,382,939	51,362,639	849,262	192,353	20,054,021	2.209.418	1.257.456	4.154.056	1.851.264	9 948 509	7 779 304	1 246 001	123,143,370		- (1 )70 157)	127,015,735	1,692,312	11,996,915	20.857		113 305 651	(3,813,723)	ا 22,201,121 (1,980 27)		Year 21 Jun-2032	6/30/2032 21		
	- - -	\$ 66,310,844			4,657,423	6,739,638		77,707,905	52,908,734	874,740	192,353	20,655,642	Ì		1	1.906.802	10 246 964	7 407 778	2 672 011	130,010,039	<u>-</u> [	ł	132,188,048	1,743,081_	11,761,720	63.152		118 60 005	(3,161,824)	\$123,012,963 (3 831 044)		Year 22 Jun-2033	6/30/2033 22		
		\$ 72,893,961		•	4,594,270	3,178,530		80,666,761	54,496,506	۰,	192,353	21,275,311	2.343.971	1.351 633	4 407 038	1 964 006	10 554 373	7 707,120	3 797 179	102,002,207	- 175 271 281	(1,020,513)	137,559,374	1,795,374_	11.842.205		,007,044	173 809 844	\$	\$129,669,162 201,600,621		Year 23 Jun-2034	6/30/2034 23		
		\$ 75,642,924		- 4	3,048,807	4,415,639		83,107,370	56,125,780	<u> </u>	192,353	21,913,570	2.414.290	, 255 205 I	4.530,249	2 022 022		7 054 107	C27 LUO E	001,002,001	120 222 150	-1,391,010	142,044,606	1,849,235	12.285.983	162.214		177 7A7 17A	-2.170.147	\$132,876,422 _2 959 101		Year 24 Jun-2035	6/30/2035 24	H	

PB Work	Leasing	Improvements	Leasing & Capital Costs	Net Operating Income	Total Operating Expenses	Insurance	Bid Tax	Real Estate Taxes	Fees/Admin	Professional	Maintenance	Becurity	Utilities	Cleaning	Payroll	Operating Expenses	Effective Gross Revenue	Collection Loss	General Vacancy	Total Potential Gross Rev	Carryover Electric		Missellanavia	Reimbursement	Expense	Adjustment	Revenue	Porters' Wage	Scheduled Base Rental.R	Abatements	Turnover V	Absorption &	Base Rental Revenue	Potential Gross Revenue	For the Years Ending
	3 781 540	4,356,871		84,941,324	ر ۱	955,852	192,353	22,570,977	2,486,719	,427,004	4,675,426	2,083,014	11,197,134	8,193,024	4,014,581		142,738,388	-1,455,098		v 145,509,809		1,904,712	1/2,041,2/1	-		213,986			130,749,840	-2,691,075	-3,143,269		\$136,584,184		6/30/2036 25 Year 25 Jun-2036
1. C. C. C. T. C.	2 746 531	3,701,847			59,534,484	984,528	192,353	23,248,107	2,561,321	1,4/9,484	4,815,689	2,140,122.5	11,533,048	8,438,815	4,135,019		147,948,228	-1,517,521	-2,286,350	151,752,099		1,961;853	c10,000,01	13 550 613		267,310	and the second se		135,964,323	-1,965,606	·· <u>-2,336,302</u> ·		\$140,266,231		6/30/2037 26 Year 26 Jun-2037
	162 365 7	2,857,349		91,278,944	61,316,839	1,014,064	192,353	23,945,550	2,638,160	<u> 966'676'1'</u>	4,960,160	905,017,7	11,879,040	8,691,979	4,259,069		152,595,783	-1,556,492	-1,496,925	155,649,200		2,020,709	14,209,343	CFC U2C F1		322,234	and the second second second second second second second second second second second second second second second		139;036,914	-2,326,393	-3,270,671	-	\$144,633,978		6/30/2038 27 Year 27 Jun-2038
	3 687 006	4,432,646		93,999,330	63,150,334	1,044,486	192,353	24,663,916	2,717,305	<u></u>	5,108,965	2,276;821	12,235,411	8,952,739	4,386,841		157,149,664	-1,601,550	-1,403,794	160,155,008		2,081,330	14,842,713	11 010 210		378,806			142,852,159	-2,538,585	-3,506,037		\$148,896,781		6/30/2039 28 Year 28 Jun-2039
	3 241 540	4,798,226		96,728,952	65,038,103	1,075,820	192,353	25,403,834	2,798,824	1,0//10/1	5,262,234	2,345,126	12,602,473	9,221;321	4,518,447		161,767,055	-1,650,390	-1,621,603	165,039,048		2,143,770	13,478,960			437,074			146,979,244	-2,221,483	-3:432.545		\$152.633.272		6/30/2040 29 Year 29 Jun-2040
UTU, UTU, UTU	4 116 SAS	4,802,231		98,837,588	66,975,405	1,108,095	192,353	26,165,949	2,882,789	<u></u>	5,420,101	2,415,480	12,980,547	9,497,961	4,654,000		165,812,993	-1,689,836	-1,480,760	168,983,589		2,208,083	10,122,039			321,184			150.331.663	-2,829,365	-3,699,740	+	\$156.860.768		6/30/2041 30 Усаг 30 Јил-2041
0,001,102	8 607 700	10,757,600		100;261,355	68,963,268	1,141,338	192,353	26,950,927	2,969,273	1,092,240	5,582,704	2,487,944	13,369,964	9,782,899	4,793,620		169,224,623	-1,709,488	-14,686	170,948,797		2,274,326	16,281,057			24,505			152.368.909	4,521,033	5,271,936		S162 161 878		6/30/2042 31 Year 31 Jun-2042
2,710,012 	3 416 815	8,723,978		105,150,526	71,045,341	1,175,578	192,353	27,759,455	3,058,351	KCK TOP I	5,750,185	2;562,582 -	13,771,063	10,076,386	4,937,429		176,195,867	-1,786,701	-687,567	178,670,135		2,342,555	15,990,739			79,493			160.257.348	-3,259,796	4,817,048		\$168 334 192		6/30/2043 32 Year 32 Jun-2043

	Total CF	k Taxes	Cash Flow Before Debt	Total Leasing & Capital C	Improvements Base Building	Canital	
	\$ 76,802,913.	3 /6,802,913	1	8 138 411			
<i>.</i>	\$ 81,965,366	\$ 81,965,366		6 448 378			
	\$ 83,883,274	\$ <u>83,883,274</u>	010,020,1	7 305 670			
	\$ 85,879	<u>\$ 85,879,588</u>		8 1 10 747			
	\$ 88,689,177	<u>\$ 85,879,588                                   </u>		8 030 775			
	\$ 89,918,809	608'816'68 \$	0,710,717				
	\$ 80,896,046	80,896,046	5,00,00	10 265 200	- - -		
	\$ 89,918,809 \$ 80,896,046 \$ 93,009,733			12 140 702			

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Leasing Commissions PB Work	Tenant Improvements	Leasing & Capital Costs	Net Operating Income	Total Operating Expenses	Insurance	Bid Tax	Real Estate Taxes	Fees/Admin	Professional	Maintenance		Unlines	Cleaning	Payroll	Operating Expenses	Effective Gross Revenue	Collection Loss	General Vacancy	Total Potential Gross Rev	Carryover Electric	Income		Reimbursement	Expense	Adjustment	Revenue	Rental R	Abatements	Base Rent	Turnover V	Revenue	Base Rental	For the Years Ending
8,603,550	4,584,868		107,006,807	73,157,758	1,210,845	192,353	28,592,239	3,150,101	1,801,646	5,922,690		14,184,194	10,378,678	5,085,552		180,164,565	-1,831,859	-1,189,497	183,185,921		2,412,832	12,808,237	17 000 000		144,913		164,819,939	- <u>-5,087,755</u>		_4,439,258	\$174,346,952		6/30/2044 33 Year 33 Jun-2044
4,422,440	5,487,018		111,711,066	75,361,752	1,247,170	192,353	29,450,006	3,244,604	1,870,728	6,100,371		14,609,720	10,690,038	5,238,118		187,072,818	-1,911,866	-2,201,929	191,186,613		2,485,217	16,403,049			212,297		172,084,050	3,130,352		3,642,958	\$178,857,360		6/30/2045 34 Year 34 Jun-2045
5,102,461	6,579,807		114,174,800	77,607,811	1,284,586	192,353	30,333,506	3,341,942	1,917,826	6,283,382	CO7,000,2	15,048,012	11,010,739	5,395,262		191,782,611	-1,950,827	-1,349,267	195.082.705		2.559.773	16,830,685			281,702	- - -	175,410,545	-3,644,645		_4,642,489	\$183,697,679		6/30/2046 35 Year 35 Jun-2046
4,205,934	5,473,984		118.839.367	79,942,735	1,323,123	192,353	31,243,511	3,442,201	1,987,821	6,471,884	,004,209 -	15,499,452	11,341,062	5,557,119		198,782,102	2,035,790	-2,761,061	203.578.953		2.636.567	17,899,471			353,189	F	182,689,726	-2,445,959			\$188,585,487		6/30/2047 36 Year 36 Jun-2047
5,689,489	3,403,495		- 122.597.469 -	82,337,137	1,362,817	192,353	_ 32,180,817_	3,545,467	2,049,346	6,666,040	· cci,018,2	15,964,436	_11,681,293	5,723,833		204,934,606	-2,097,668	-2,734,512	209.766.786		2.715.664	18,978,079			426,820		187,646,223	-3,276,951		-3,668,548	\$194,591,722		6/30/2048 37 Year 37 Jun-2048
4,164,388	5,626,047		126.788.267	84,806,602	1,403,701	192,353		3,651,831	2,115,949	6,866,021	. , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	16,443,369	12,031,732	5,895,548		211,594,869	2,156,983	-1,946,455	215 698 307		2 797 134	19,843,709			502,660	f f	192,554,804	-3,036,814		-4.664.427	\$200,256,045		6/30/2049 38 Year 38 Jun-2049
4,912,975	5,305,187		129.848.975	87,337,466	1,445,812	192,353	34,140,628	3,761,386	2,171,864	7,072,002	, cco, i ci, c	16,936,670	12,392,684	6,072,414		217,186,441		-2,583,279	221 989 616		2 881 048	. 20,643,222			580.776		197,884,570	-3,466,040		-4.202.484	\$205,553,094		6/30/2050 39 Year 39 Jun-2050
5,026,492	5,977,298		133.711.876	89.951.434	1,489,187	192,353	35,164,847	3,874,227	2,236,633	7,284,162	3,240,203_1	_ 17,444,770	12,764,465	6,254,587		223,663,310	2,278,274	-1.885.838	777 877 477		7 067 470	21,538,525			482.166		202,839,252	-3,433,433	For Stratto	-5.102.046	\$211,374,731		6/30/2051 40 Year 40 Jun-2051

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Capital					· · · · · · · · · · · · · · · · · · ·			و الدينيانية، بل حيرة مريمة مريمة المحمومة - 14
Improvements	• • • • • •					r.		
base building								
Total Leasing & Capital								
	13,188,418	9,909,458	11,682,268	9,679,918	9,092,984	9,790,435	10,218,162	11,003,790
Cash Flow Before Debt		•						
Ser 93,8	93,818,389	_101,801,608	102,492,532	109,159,449	113.504.485	116.997.832	116.997.832 119.630.813	122 708 086
& Taxes								
flotal CF	18 389	\$101 801 608	<u>\$ 93 818 389 \$101 801 608 \$107 402 532 \$100 150 440 \$113 504 485</u>		1.1	C116 007 027	\$110.620 012	
								<u>\$110,997,832 \$119,030,813 \$122,708,</u> 080
								<u>\$122,708</u> ,086
								<u>_\$122,/U</u> 8,U86
					1			<u></u>
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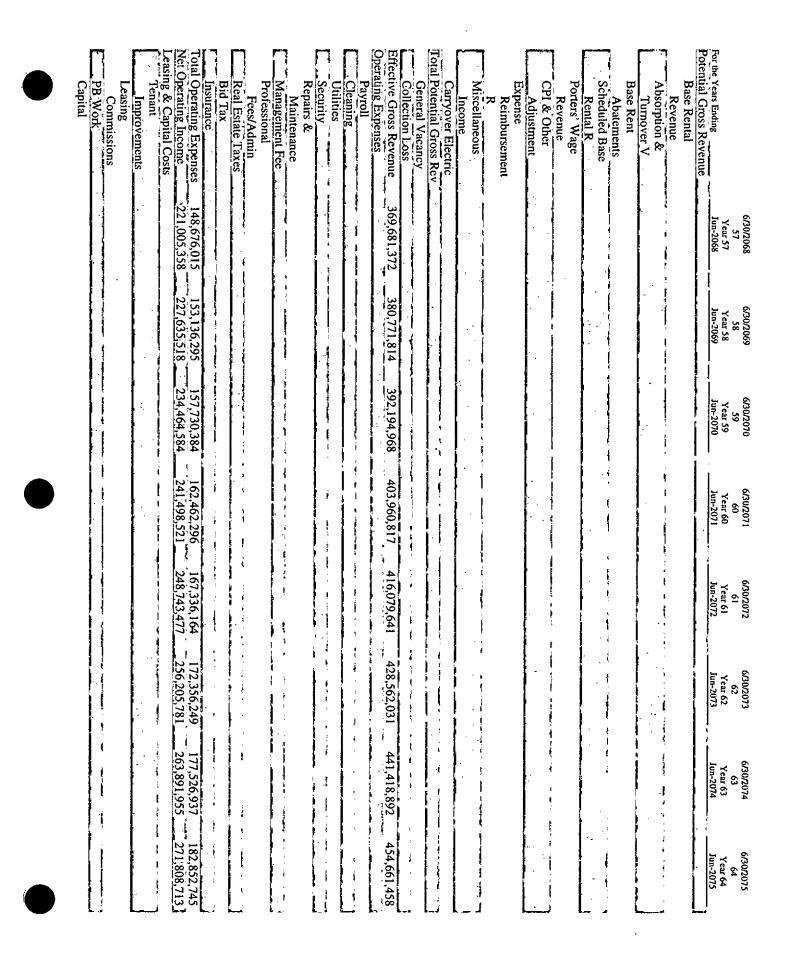
Base Review Annoret V.           Assence Second Base           Assence Assence Second Base           Protect Wag           Protect Wag           Protect Wag           Protect Wag           Protect Wag           Protect Wag           Protect Wag           Protect Wag           Protect Wag           Protect Wag           Protect Wag           Protect Wag           Revenue           CPI & Other           Related Base           Convert           Relation           Relation           Relation           Relation           Relation           Relation           Relation           Relation           Convertion           Provide Convertion           Convertion           Convertion           Proteconvertion           Provi	For the Years Ending Potential Gross Revenue	41 Year 41 Jun-2052	42 Year 42 Jun-2053	43 Year 43 Jun-2054	44 Year 44 Jun-2055	45 Year 45 Jun-2056	46 Year 46 Jun-2057	47 Year 47 Jun-2058	48 48 Year 48 Jun-2059
230,373,209 237,284,406 244,402,928 251,735,036 259,287,077 267,065,689 775,077,660 230,773,222 95,429,476 98,222,361 101,241,131 104,778,365 107,406,716 110,628,918 137,723,222 141,854,929 146,110,577 150,493,894 155,008,711 159,658,973 164,448,742	Base Rental Revenue								
230,373,209 237,234,406 244,402,938 251,735,026 259,287,077 267,065,689 275,077,660 230,373,209 237,234,406 244,402,938 251,735,026 259,287,077 267,065,689 275,077,660 197,723,222 141,854,929 146,110,577 150,493,894 155,098,711 198,658,973 164,448,742	Absorption & Turnover V			~	上市 電子 人名日本日本				
230,373,209 237,284,406 244,402,938 231,735,026 239,287,077 267,065,689 275,077,660 230,373,209 237,284,406 244,402,938 231,735,026 239,287,077 267,065,689 275,077,660 197,649,977 95,429,476 98,292,361 101,241,131 104,278,365 107,406,716 110,628,918 137,723,232 141,854,929 146,110,577 150,493,894 155,008,711 159,658,973 164,448,742	Base Rent								
230,373,209 237,284,406 244,402,938 231,735,026 239,287,077 267,065,689 275,077,660 230,373,209 137,284,406 244,402,938 231,735,026 239,287,077 267,065,689 275,077,660 197,743,232 141,854,929 146,110,577 159,493,894 1555,008,711 159,658,973 164,448,742	Abatements		<u>م بندی محمد محمد الم الم الم الم الم الم الم الم الم الم</u>						
230,373,209 237,284,406 244,402,998 231,735,026 259,287,077 267,065,689 275,077,660 230,373,209 237,284,406 244,402,998 231,735,026 259,287,077 267,065,689 275,077,660 192,649,977 95,429,476 98,292,361 101,241,131 104,278,365 107,406,716 110,228,918 197,723,232 141,854,929 146,110,277 150,493,894 155,008,711 159,658,973 164,448,742	Rental R			1 - -	•				
230,373,209 237,284,406 244,402,998 231,735,026 259,287,077 267,065,689 275,077,660 230,373,209 237,284,406 244,402,998 231,735,026 259,287,077 267,065,689 275,077,660 192,649,977 95,429,476 98,292,361 101,241,131 104,278,365 107,406,716 110,228,918 197,723,232 141,854,929 146,110,577 150,493,894 155,008,711 159,658,973 164,448,742	Porters' Wage								
230,373,209 237,284,406 244,402,938 251,735,026 259,287,077 267,065,669 275,077,660 92,649,977 95,429,476 98,292,361 101,241,131 104,278,365 107,406,716 110,628,918 137,723,232 141,854,929 146,110,577 150,493,894 155,008,711 159,658,973 164,448,742	CPI & Other					النفر من المحمد محمد المحمد المحمد	r		سيبيب فليقتب
230,373,209 237,284,406 244,402,938 251,735,026 259,287,077 267,065,689 275,077,660 92,649,977 95,429,476 98,292,361 101,241,131 104,278,365 107,406,716 110,628,918 137,723,232 141,854,929 146,110,577 150,493,894 155,008,711 159,658,973 164,448,742	Adjustment							, ,	
230,373,209 237,284,406 244,402,928 251,735,026 259,287,077 267,065,689 275,077,660 239,249,977 95,429,476 98,292,361 101,241,131 104,278,365 107,406,716 110,628,918 137,723,232 141,854,929 146,110,577 150,493,894 155,008,711 159,658,973 164,448,742	Expense Reimbursement								
230,573,209 237,284,406 244,402,938 251,735,026 259,287,077 267,065,689 275,077,660 226,99,977 95,429,476 98,292,361 101,241,131 104,278,365 107,406,716 110,628,918 137,723,232 141,854,929 146,110,577 150,493,894 155,008,711 159,658,973 164,448,742	Miscellaneous								•
230,373,209 237,284,406 244,402,938 251,735,026 259,287,077 267,065,689 275,077,660 22,649,977 95,429,476 98,292,361 101,241,131 104,278,365 107,406,716 110,628,918 137,723,232 141,854,929 146(110,577 150,493,894 155,008,711 159,658,973 164,448,742	Income								
230,373,209 237,284,406 244,402,938 251,735,026 259,287,077 267,065,669 275,077,660 92,649,977 95,429,476 98,292,361 101,241,131 104,278,365 107,406,716 110,628,918 137,723,222 141,854,929 146,110,577 150,493,894 155,008,711 159,658,973 164,448,742	Carryover Electric								
230,373,209 237,284,406 244,402,938 251,735,026 259,287,077 267,065,689 275,077,660 s 92,649,977 95,429,476 98,292,361 101,241,131 104,278,365 107,406,716 110,628,918 137,723,232 141,854,929 146,110,577 150,493,894 155,008,711 159,658,973 164,448,742	General Vacancy Collection Loss								
re -ee -ee -ee -ee -ee -ee -ee -ee -ee -	Effective Gross Revenue Operating Expenses	230,373,209	237,284,406	244,402,938	251,735,026	r 1			283,329,989
s ses 92,649,977 95,429,476 98,292,361 101,241,131 104,278,365 107,406,716 110,628,918 137,723,232 141,854,929 146,110,577 150,493,894 155,008,711 159,658,973 164,448,742 1 ts	Cleaning								
s ses 92,649,977 95,429,476 98,292,361 101,241,131 104,278,365 107,406,716 110,628,918 137,723,232 141,854,929 146,110,577 150,493,894 155,008,711 159,658,973 164,448,742 ts	Utilities								1
s ses 92,649,977 95,429,476 98,292,361 101,241,131 104,278,365 107,406,716 110,628,918 137,723,232 141,854,929 146,110,577 150,493,894 155,008,711 159,658,973 164,448,742 ts	Repairs & Maintenance								
s ses 92,649,977 95,429,476 98,292,361 101,241,131 104,278,365 107,406,716 110,628,918 137,723,232 141,854,929 146,110,577 150,493,894 155,008,711 159,658,973 164,448,742 1 ts	Management Fee								4
s ses 92,649,977 95,429,476 98,292,361 101,241,131 104,278,365 107,406,716 110,628,918 137,723,232 141,854,929 146,110,577 150,493,894 155,008,711 159,658,973 164,448,742 1 ts	Professional Fees/Admin								
ses 92,649,977 95,429,476 98,292,361 101,241,131 104,278,365 107,406,716 110,628,918 137,723,232 141,854,929 146,110,577 150,493,894 155,008,711 159,658,973 164,448,742 1 ts	Real Estate Taxes								
ses 92,649,977 95,429,476 98,292,361 101,241,131 104,278,365 107,406,716 110,628,918 1 137,723,232 141,854,929 146,110,577 150,493,894 155,008,711 159,658,973 164,448,742 1 ts s	Insurance ,								•
ts 137,723,232 141,854,929 146,110,577 150,493,894 155,008,711 159,658,973 164,448,742 s	Total Operating Expenses	92,649,977	95,429,476	98,292,361	101,241,131	104,278,365	107,406,716	110,628,918	113,947,785
	Net Operating Income Leasing & Capital Costs	137,723,232	141,854,929 .	146,110,577	150,493,894	155,008,711	159,658,973	164,448,742	169,382,204
Leasing Commissions	Tenant				         	         			
	Leasing								
	Commissions					سامينية وروير أسيبه عامست رسف			

	Total CF	Capi Ir Total Leas Cash Flow
		Capital Improv Base Built Leasing &
		Capital Capital Improvements Base Building Total Leasing & Capital C Cash Flow Before Debt Ser & Taxes
	\$12	
	<u>\$128,705,657</u>	9,017,575
	<u>5132_56</u>	
	6,827	
	<u>\$136,543;</u>	
	32 \$	445
	\$132,566,827 \$136,543,832 \$140,640,147	9,853,748
		10,1
	\$144,859,351	10,149,360
	<u>\$149</u> ,205,	10,453,841 149,205,132
	132	453,841
	<u>5153</u> ,681;2	10,767,456 153,681,2 <u>8</u> 6
	8 	1 <u>56</u>
	\$1 <u>49</u> ,205,132 <u>\$153,681,286</u> <u>\$158,291,724</u>	10,453,841 10,767,456 11,090,480 149,205,132 153,681,286 158,291,724
	4 ,	80

Leasing Commissions PB Work	Leasing & Capital Costs Tenant	Total Operating Expenses Net Operating Income	Bid Lax	Real Estate Taxes	Professional	Maintenance	Security	Cleaning	Operating Expenses Pavroll	Collection Loss	Carryover Electric Total Potential Gross Rev	Miscellaneous Income	Reimbursement	Adjustment	Revenue	Scheduled Base Rental R	Base Rent Abatements	Absorption & Turnover V	Base Rental Revenue	For the Years Ending Potential Cross Revenue
		117,366,219							271,027,007											6/30/2060 49 Year 49 Jun-2060
		120,887,205				a de la compañía de la compañía de la compañía de la compañía de la compañía de la compañía de la compañía de l	4.4 		200,204,700											6/30/2061 50 Year 50 Jun-2061
		124,513,822 185,088,508							202,002,329										and a second of the second second second second second second second second second second second second second	6/30/2062 51 Year 51 Jun-2062
		128,249,236 190,641,163							318,890,399		· · · · · · · · · · · · · · · · · · ·						· · ·			6/30/2063 52 Year 52 Jun-2063
		132,096,713			بيوارين والمراجع	an ann a' star gean thair	And the second second second second second second second second second second second second second second second		328,437,111											6/30/2064 53 Year 53 Jun-2064
		136,059,615							338,310,822											6/30/2065 54 Усаг 54 Јил-2065
		140,141,403				•			348,460,149								: : : : :			6/30/2066 55 Year 55 Jun-2066
		144,345,645 214,5 <u>6</u> 8,3 <u>0</u> 8	•						358,913,954											6/30/2067 56 Year 56 Jun-2067

Improvements Base Building Total Leasing & Capital & Taxes C Cash Flow Before Debt Total CF ; -; \$163,040,476 \$167,931,690 \$172,969,641 163,040,476 11,423,194 167,931,690 11,765,890 ş 172,969,641 12,118,867 ł 12,482,433 12,856,906 \$178,158,730 \$183,503,492 \$189,008,597 \$194,678,855 \$200,519,221 178,158,730 ł , 183,503,492 189,008,597 194,678,855 . . . . ; 13,242,613 1.1.2 . . . 13,639,891 1 ---l 200,519,221 14,049,088 Ļ

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	& Taxes	Cash Flow Before Debt Ser	Total Leasing & Capital C	Improvements Base Building
<u>\$206,534,797</u>		206,534,797	14,470,560	
<u>\$206,534,797</u> <u>\$212,730,841</u> <u>\$219,112,766</u>		212,730,841	14,904,677	
		219,112,766	15,351,818	
<u>\$232,456,149</u> <u>\$232,456,734</u>		225,686,149	15,812,372	
\$232,456,734		232,456,734	16,286,743	
\$239,430,436		239,430,436	16.775.346	:
<u>\$239,430,436</u> <u>\$246,613,349</u> <u>\$254,011,749</u>		239,430,436 246,613,349 254,011,749	16.775.346 17.278.606 17.796.964	
\$254;011,749		254 011 749	17 796 964	-

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Total Operating Expenses	Bid Tax Insurance	Real Estate Taxes	Fees/Admin	Professional	Management	Maintenance	Repairs &	Utilities	Cleaning	Payroll	Constraint Expanses	Effective Gross	Collection Loss	General Vacancy	Potential Gross Rev		Income	Miscellaneous	Reimbursement	Expense	Adjustment	Revenue	Porters' Wage	Rental R	Abatements	Base Rent	Absorption & Turnover V	Revenue	Revenue	For the Years Ending
188,338,327					,       		, ,				408,301,302													۰.						6/30/2076 65 Year 65 Jun-2076
193,988,477											482,350,341	100 250 241															8	1 1 1		6/30/2077 66 Year 66 Jun-2077
199,808,131											496,820,851																	• • • •		6/30/2078 67 Year 67 Jun-2078
205,802,375					· · · ·		×.				511,725,477							and the second second second second second second second second second second second second second second second			۰. ۱		<b>1.200</b>		1					6/30/2079 68 Year 68 Jun-2079
211,976,447											527,077,241					1 5 1 8 8					•	•	An in the American American		•.		L - L L			6/30/2080 69 Year 69 Jun-2080
218,335,740		-									542,889,559		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1								•				•				~	6/30/2081 70 Year 70 Jun-2081
224,885,812		•	2 						1		559,176,245							•						.:				j j		6/30/2082 71 Year 71 Jun-2082
231,632,387											_ 575,951,533		i i i								•	n a carta na c	and a second		* · · · · · ·		·.			6/30/2083 72 Year 72 Jun-2083
238,581,358		: • •			4 		ł				593,230,079										•								· · · · ·	9/30/2083 72.25 Year 72.25 Sep-2083

5,542,820,122 \$5,625,677,052	\$321,774,484	\$261,632,102 \$269,481,065 \$277,565,497 \$285,892,462 \$294,469,236 \$303,303,313 \$312,402,412 \$321,774,484 \$5,625,677,052	\$303,303,313	\$294,469,236	\$285,892,462	\$277,565,497	\$269,481,065	\$261,632,102	Total CF
									& Taxes
82,856,930	321,774,484	,313 312,402,412 321,774,484	303,303,313	294,469,236	269,481,065 277,565,497 285,892,462 294,469,236 303,303,	277,565,497	269,481,065	261,632,102	Debt Ser
23,221,001	22,544,662	21,888,021 22,544,662	21,250,506	20,631,559	20,030,640	19,447,223	18,880,799	18,330,873	Capital C Cash Flow Before
	· · · · · · · · · · · · · · · · · · ·								Improvements Base Building
		•							Capital
						:			PB Work
									Leasing
· · · · ·			1		•				Improvements
			:			:	•	:	Tenant
	:								Leasing & Capital Costs
354,648,721	344,319,146	334,290,433	324,553,819	315,100,795	305,923,102	297,012,720	288,361,864	279,962,975	Net Operating Income 279,962,975 288,361,864 297,012,720 305,923,102 315,100,795 324,553,819 334,290,433 344,319,146 354,648,721
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Analysis Period	For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 8.75%	Net Operating Income	
Year 1	Jun-2012	\$ 3,477,096	\$ 3,197,330		<u> </u>
Year 2	Jun-2013	10,251,300	8,668,030	···	2
Year 3	Jun-2014	14,126,795	10,983,882		3
Year 4	Jun-2015	14,458,352	10,337,172		4
Year 5	Jun-2016	16,524,047	10,863,508		5
Year 6	Jun-2017	15,164,486	9,167,525		6
Year 7	Jun-2018	16,333,667	9,079,853		7
Year 8	Jun-2019	17,159,700	8,771,534	· · · · · · · · · · · · · · · · · · ·	8
Year 9	Jun-2020	18,236,143	8,571,752		9
Year 10	Jun-2021	16,271,822	7,033,047		10
Year 11	Jun-2022 NOI			20,522,991	
Total Cash Flow		142,003,408	86,673,633		
Terminal Cap Rate @	······	296,443,208	128,129,416		
	6.75%				
Selling Costs @	2.50%		 		'
Total Property Present Value	· · · · · · · · · · · · · · · · · · ·		\$214,803,050	·····	
Rounded to Thousands			\$215,000,000		
Per SqFt			\$ 499.84	-, , <u>,</u>	

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BID Taxes	Professional Fees	Management Fee	Repairs & Maintenance	Security	Unities	Cleaning	Payroll & Fringes	Real Estate Taxes	Operating Expenses	Effective Gross Revenue	Collection Loss	General Vacancy	Total Potential Gross Revenue	Electric (Added Billings)	(Ominipoint)	License Fees	Other Services	Late Charges	FQM Cleaning	Captivate	Worldwide Connect	Revenue	Total Demburgement	On Exp Pool B	Op Exp Pool A	Expenses		Condenser	RF Taxes		Electric Inclusion	Kevenue	Expense Reimbursement	Revenue	CPI & Other Adjustment	Revenue	Scheduled Base Rental	Base Rent Abatements	Vacancy	Absorption & Turnover	Potential Gross Kevenue	For the Years Ending		
108,106	739,000	189,797	666'168	193,563	1,828,087	989,317	473,153	3,149,765		18,979,672	(191,713)		19,171,385	267,800	43,793		101,396	21,630	8,240	1,236	4,470	2,162,363	Ì		152 183	13.489	020,00		461 390	564.619	968,616			446,364		16,114,093		(1,006,968)	(3,827,028)	200,210,002		year I Jun-2012	:	
111,349	654,000	222,877	753,000	199,368	1,882,929	1,018,997	487,346	3,225,592		22,287,756	(225,130)		22,512,886	275,833	45,108	.         	104,436	22:279	8,487	1,273	4,604	2,444,537		3 401	202 191		100,00		459 042	581.553	1,14,,219			459,153		19,147,176		(916,751)	(1,255,007)	+	120 012 102	rear 2 Jun-2013	2	
114,689	527,000	241,383	775,000	205,349	1,939,417	1,049,567		3,302,100		24,138,358	(246,827)	(297,516)	24,682,701	284,110	46,461	States and the second second	107,571	22.946	8,742	1.311	4,741	2,619,352	<u></u>	2115	262 626		40,040		464 857	000 665	1,240,998			475,005		21,112,462		(254,240)	(456,664)	000,020,120	276 640 1 49	Y car 3 Jun-2014	ω	
118,131	542,810	253,798	798,250	211,512	1,997,602	1,081,053	517,024	3,379,291		25,379,748	(261,091)	(468,310)	26,109,149	292,632	47,854		110,797	23,636	9.005	1.352	4,885	2,660,394		5 246	966 615		1 50,17		432 101	616.972	1,265,692		- 1 	407,424		22,551,170		(360,586)	(324,707)		121 750 500	Year 4 Jun-2015	4	
121,675	559,094	265,349	822,197	217,855	i٣.	. —	532,537	3,481,151		26,534,963	(274,154)	(606,347)	27,415,464	301,412	49,289		114.121	24 345	9.275	1.391	5,031	2,807,056	+,+00	887 V	369 403		C10'01		470 781	614 534	1,320,737			339,854		23,763,690		(230,669)	(222,801)_	424,217,100	0.21 110 100	Year 5 Jun-2016	с,	
125,324	575,868	271,158	846,864	224,391	2,119,252		548,513	3,629,799		27,115,686	(275,496)	(158,431)	27,549,613	310,452	50,769		117.545	25.075	9.551	1.432	5,184	2,949,237		597.5	381 043		<u>- 17,173</u>		267 262	866 095	1,406,656			314,466		23,765,902		(605,960)	(688,718)	423,000,300	00 000 roo	Year 6 Jun-2017	6	
129,083	593,143	281,208	872,268	231,123	2,182,833	1,181,297	564,970	3,803,428		28,120,949	(286,572)	(249,604)	28,657,125	319,767	52,291		121.071	25.826	9.840	1.476	5,337	3,035,456	0,470	767 5	376 446		11,334	710,020	C18 8C9	250 655	1,459,331			280,932		24,805,129	-	(382,099)	(628,979)	10,201 م.22		Year 7 Jun-2018	L L	
132,957	610;936	287,244	898,438	238,057	2,248,317	1,216,736	581,916	3,982,167		28,724,324	(295,629)	(542,854)	29,562,807	329,362	53,860		124.704	26.604	10 135	1 521	5.497	3,205,251	,	1517	098,505		<u>8,45/</u>	10,20	120 202	552 475	1,516,994		ء 1 1	189,424		25,616,449		(353,880)	(354,671)	000,076,076		Year 8 Jun-2019	œ	Ļ

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Cash Flow Before Debt Service \$ 3,477,096 & Taxes	Total Leasing & Capital Costs	Base Building	Capital Improvements	Leasing Commissions	Leasing & Capital Costs	Net Operating Income	Total Operating Expenses	Insurance
	6,789,242	350,000	2,512,405	1,222,317	2,704,520	10,266,338	8,713,334	150,547
\$10,251,300	3,325,934	190,000	2,182,405	469,920	483,609	13,577,234	8,710,522	155,064
\$14,126,795	1,195,373	140,000	552,512	230,730	272,131	15,322,168	8,816,190	159,717
\$14,458,352	1,857,418	170,000	552,512	525,820	609,086	16,315,770	9,063,978	164,507
\$16,524,047	670,604	230,000	19,332 <b>_</b>	224,680	196,592	17,194,651	9,340,312	169,442
			1 :			17,453,100	9,662,586	174,528
\$16,333,667	1,768,168	460,000	161,015	571,411		18,101,835	10,019,114	179,761
\$17,159,700	1,182,700	250,000	19,333	418,678	494,689	18,342,400	10,381,924	185,156

BID Taxes	Professional Fees	Management Fee	Kepairs & Maintenance	Security	Utilities	Cleaning	Payroll & Fringes	Real Estate Taxes	Operating Expenses	Effective Gross Revenue	L Collection Loss	General Vacancy	Total Potential Gross Revenue	Electric (Added Billings)	(Omnipoint)	License Fees	Other Services	FUM Cleaning	Captivate	Worldwide Connect	Revenue	Total Reimbursement	Op Exp Pool B	Op Exp Pool A	Expenses	Operating	Condenser	RE Taxes		Gleania Meter	Electric Inclusion	Expense Reimbursement	Revenue	CPI & Other Adjustment		Scheduled Base Rental	Base Rent Abatements	Aosorption & Turnover	Base Rental Revenue	Potential Gross Revenue	For the Years Ending		
136,944	629,266	299,642	925,391	245,199	2,315,764	1,253,236	599,376	4,166,185		29,964,195	(308,412)	(568,694)	30,841,301	339,240	55,476		260112	10,438	1,564	5,664	3,507,400	Ę	5,723	456,348	• • • •		6 344	895,963	569,053	1,073,909	020 562 1	· · · · · · · · · · · · · · · · · · ·	167,710		26,597,965	<u></u>	(240.334)	(367 571)	\$27,205,870		Year 9 Jun-2020	9	
141,054	648,144	304,318	953,151	252,555	2,385,240	1,290,836	61-7,355	4,355,653		30,431,705	(308,749)	(134,451)	30,874,905	349,419	57,141	- 22,201	<u>577'07</u>	10,721	1,613	5,832	3,518,532			422,543			- 771 6	905,378	554,834	000,660,1	1 272 200		121,341		26,649,756			(816 285)	\$28,432,378		Year 10 Jun-2024	10	
145,286	667,587	316,381	981,747	260,132	2,456,795	1,329,559	635,877	4,518,523		<u>31,638,071</u>	(321,320)	(172,487)	32,131,878	359,902	58,855		000,67	11,0/4	1,061	6,008	3,483,699			397,382				862.391	565,584	746.9001	CVC 057 1	•	70,088		27,975,256	10.010	(612.730)	. (815 048)	\$29,403,934		Year 11 Jun-2022	11	
149,645	687,616	319,518	1,011,200	267,935	2,530,500	1,369,447	654,952	4,654,078		31,951,839	(322,744)		32,274,583	370,696	60,621	1,0,0,1 1,0,0,1	140.354	11,406		6,188	3,228,596	:		310,204				581.137	566,042	1,//,213	1 771 712		75,531		28,349,538		(1.270.743)	(1 079 808)	\$30,700,089		Year 12 Jun-2023	12	
	708,244	335,620		275,973	2,606,414	1,410,528	674,602	4,793,700		33,561,954	(343,617)	(455,988)	34,361,559	381,819	62,438	14,000		20 040	1,763	6,373	3,351,311			320,380				525,742	562,471	1,942,710_	1 0 47 710		39,147		30,331,555	( <u> </u>	(522.628)	(502 638)	\$31,446,821		Year 13 Jun-2024	13	
158,758	729,493	346,844	1,072,780	284,253	2,684,607	1,452,845	694,839	4,937,510		34,684,523	(350,349)		35,034,872	393,274	64,313	140,204	1/00 00/1	12,100	1,814	6,565	3,347,314			391,453				538.099	384,627	2,033,133	201 000				31,028,824	(an (frag)	(603,720)	(1 270 381)	\$32,902,925		Year 14 Jun-2025	]4	
163,521	751,376	391,532	1,104,965	292,778	2,765,147	1,496,432	715,685	5,085,637		39,153,191	(402,276)	(672,287)	40,227,754	405,071		Suctor	11/ 75	12,464	1,870	6,761	3,043,000	• •		444,775				516.701		2,001,024	100 001				36,506,261	<u>, -,,-, , , , , , , , , , , , , , , ,</u>	(1.015.754)	(551.078)	\$38,073,093		Year 15 Jun-2026	15	
168,424	773,917		1,138,114		2,848,101	1,541,323	737,156	5,238,205		40,756,647	(416,302)	(457,140)	41,630,089	417,224	68,230	U.E.U.T		12,838	1.925	_6,965	3,127,942			465,466				538.571	- - 	כטאיידי'י					37,803,296	, <u> </u>	(713.810)	· (816 250)	\$39,333,356		Year 16 Jun-2027	16	

& Taxes	<b>Cash Flow Before Debt Service</b>	Total Leasing & Capital Costs	Base Building	Capital Improvements	Leasing Commissions	Tenant Improvements	Leasing & Capital Costs	Net_Operating Income	Total Operating Expenses	Insurance
	\$18,236,143	966,341	70,000		351,857	544,484		19,202,484	10,761,711	190,708
	\$16,271,822	3,015,146	410,000		1,362,403	_1,242,743		19,286,968	11,144,737	196,431
	\$17,942,036	2,181,825	600,000		710,853	870,972		20,123,861	11,514,210	202,323
	\$16,219,774	3,878,780	520,000	, , , , , ,	1,334,665	2,024,115		20,098,554	11,853,285	208,394
	\$19,881,249	1,465,310			677,123	788,187		21,346,559	12,215,395	214,646
	\$20,152,607	1,948,901	•	•	1,408,738	540,163		22,101,508	12,583,015	221,086
	\$22,730,938	3,427,464			2,648,655	778,809		26,158,402	12,994,789	227,716
-	\$25,423,585	1,944,142			810,189	1,133,953		27,367,727	13,388,920	234,550

BID Taxes	Professional Fees	Management Fee	Repairs & Maintenance	Security	Utilities	Cleaning	Payroll & Fringes	Real Estate Taxes	Operating Expenses	Effective Gross Revenue	Collection Loss	General Vacancy	Total Potential Gross Revenue	Electric (Added Billings)	(Omnipoint)	License Fees	Other Services	Late Charges	FQM Cleaning	Captivate	Worldwide Connect	Revenue.	Total Reimbursement	Op Exp Pool B	Op Exp Pool A	Expenses	Operating	Condenser	RE Taxes	Income	Electric Inclusion	Revenue	Expense Reimbursement	Revenue	CPI & Other Adjustment	Scheduled Base Kental	Base Rent Abatements	Vacancy	Absorption & Turnover	Base Rental Revenue	For the Years Ending		Ĩ
173,480	797,136	422,901	1,172,256	310,611	2,933,543	1,587,564	759,271	5,395,352		42,290,134	(432,791)	(556,222)	43;279;147	429,741	70,274		162,709	34,709	13,223	1,984		3,252,301			484,595				572,901		2,194,805				20100,20	10 207 D2	(493,650)	(765,106)		\$40,565,788	Year 17 Jun-2028	17	
178,682	821,049	432,661	1,207,426	319,929	3,021,549	1,635,191	782,048	5,557,212		43,266,029	(442,161)	(507,936)	44,216,126	442,632	72,385		167,592	35,751	13,619	2,043	7,389	3,345,466	•		494,819				594,970		//0,022				40,127,247	. 10 100 0/0	(685,856)	(843,864)		\$41,658,969	Year 18 Jun-2029	18	
184,044	845,679	449,218	1,243,646	329,526	3,112,196	1,684,246	805,509	5,723,928		44,921,845	(464,124)	(1,026,530)	46,412,499	455,912	74,556		172,619	36,824	14,028	. 2,105	7,609	3,623,666			· 571,757				689,950		4C6'105'7					10.005 100	(208,820)	(377,159)	     	\$42,611,159	Year 19 Jun-2030	61	
189,564	871.051	454,864	1,280,957	339,410	3,205,561	1,734,772	829,675	5,895,647		45,486,459	(461,254)	(177,613)	46,125,326	469,588	76 792		177,796	37 929	. 14,448	2,168	7,838	3,668,596			584,516				703,251	•	2,380,829		· · · · · · · · · · · · · · · · · · ·			11 070 11	(1,068,413)	(1,243,450)	•	\$43,982,034	Year 20 Jun-2031	20	
195,252	897,181	471,142	1,319,386	349,596	3,301,729	1,786,817	854,565	6,072,515		47,114,072	(482,299)	(633,574)	48,229,945	483,677	79,096		183,132	39,066	14,883	2,232	8,074	3,777,072			590,685				713,093	-	2,473,294		· · · · · · · · · · · · · · · · · · ·		<u> </u>	בור הגא בג	(1,009,120)	(838,479)		\$45,490,312	Year 21 Jun-2032	21	
201,108	924,097	478,315	1,358,966	360,082	3,400,781	1,840,421	880,202	6,254,690		47,831,494	(483,146)		48;314,640	498,188	81,469		188,625	40,237	15,329	2,300	<u>.</u>	3,544,330	. 1		464,776				587,057		2,492,497		<b>N</b>		<u>" 040666886</u>	72 035 016	(1,830,547)	(1,532,108)		\$47,298,501	Year 22 Jun-2033	22	
207,144	951,821	502,661	1,399,738	370,883	3,502,803	1,895,634	906,609	6,442,333		50,266,074	(512,268)	(448,480)	51,226;822	513,132	83,914		194,282	41,446	15,790	2,368	8,566	3,607,787	•		435,640				568,969		2,003,178					76 750 527	(726,899)	(1,121,984)_		\$48,608,420	Year 23 Jun-2034	23	
213,357	980,376	516,580	1,441,727	382,011	3,607,889	1,952,504	933,805	6,635,602		51,657,976	. (525,861)	(402,233)	52,586,070 ]	528,528	86,431		200,113	42,688	16,262	2,439	8,822	3,829,771	····		492,033-				627,917		2,709,821				* öin't/ö'/ī+	710 140 41	(730,778)	(1,211,700)		\$49,813,494	Year 24 Jun-2035	24	

Cash Flow Before Debt Service	Base Building Total Leasing & Capital Costs	Capital Improvements	Leasing Commissions	Tenant Improvements	Leasing & Capital Costs	Net Operating Income	Total Operating Expenses	
\$27,128,600	1,367,836		683,566	684,270		28,496,436	13,793,698	241,584
\$27,093,992	1,967,457		921,282	1,046,175		29,061,449	14,204,580	248,833
\$29,774,483	513,073		245,147	267,926	ł	30,287,556	14,634,289	256,297
\$27,196,382	1		1,644,706	1,579,882	i	30,420,970	15,065,489	263,988
\$28,697,071			1,146,786	1,750,126		31,593,983	15,520,089	271,906
\$27,181,245 \$31,567,538	4,671,524		1,146,786 1,870,112 1,064,494	2,801,412	•		15,978,725	
	2,230,445		1,064,494	1,165,951	:	33,797,983	16,468,091	288,465
\$32,424,724	2,272,282		1,818,659	453,623	r 1	- 34,697,006	16,960,970	297,119

Operating Expenses Real Estate Taxes Payroll & Fringes Cleaning Utilities Security Repairs & Maintenance Management Fee Professional Fees BID Taxes	(Omnipoint) Electric (Added Billings) Total Potential Gross Revenue General Vacancy Collection Loss Effective Gross Revenue	Worldwide Connect Captivate FQM Cleaning Late Charges Other Services License Fees	Operating Expenses Op Exp Pool A Op Exp Pool B Total Reimbursement	Expense Reimbursement Revenue Electric Inclusion Electric Meter Income RE Taxes	Vacancy Base Rent Abatements Scheduled Base Rental Revenue CPI & Other Adjustment Revenue	For the Years Ending_ Potential Gross Revenue Base Rental Revenue Absorption & Turnover
$6,834,670 \\961,822 \\2,011,077 \\3716,124 \\393,471 \\1,484,980 \\523,745 \\523,745 \\1,009,787 \\219,756 \\$	89,023 544,381 53,040,486 (135,516) (530,404) 52,374,566	9,087 2,513 16,751 43,969 206,115	<u>576</u> ,454	2,801,140 653,675	<u>(1,594,914)</u> (1,594,914) 48,097,378	25 Year 25 Jun-2036 \$51,193,013
7,039,711990,6742,071,4113,827,609405,2771,529,530546,7511,040,079226,352	91,694 560,713 55,971,759 (736,951) (736,951) (559,717) 54,675,091	4,100,340 9,360 2,588 17,252 45,289 212,300	613,111	2, <u>8</u> 64,056 709,379	(971,343) (1,004,523) 50,846,017	26 Year 26 Jun-2037 \$52,821,883
$7,250,901 \\1,020,397 \\2,133,551 \\3,942,437 \\417,433 \\1,575,416 \\567,590 \\1,071,283 \\233,139$	94,444 577,537 57,943,366 (604,977) (579,434) 56,758,955	9,640 2,665 17,771 46,647 218,668	645,171	2,9 <u>3</u> 7,842 760,428	(1,168,375) (733,850) 52,632,553	27 Year 27 Jun 2038 \$54,534,778
7,468,428 1,051,008 2,197,560 4,060,709 429,958 1,622,677 583,107 1,103,421 1,103,421 240,135	97,280 594,861 59,454,211 (548,899) (594,543) 58,310,769	4,426,065 9,929 2,747 18,302 48,048 225,228	671,771	3,020,348	(1,272,914) (732,292) 53,959,731	28 Year 28 Jun-2039 \$55,964,937
7,692,481 1,082,537 2,263,486 4,182,531 442,855 1,671,360 599,947 1,136,522 247,340	100,196 612,707 61,767,706 (1,155,384) (617,677) 59,994,645	10,228 2,828 18,853 49,487 231,985	734,802	3,157,993 892,108	(719,224) (663,316) 55,956,519	29 Year 29 Jun-2040 \$57,339,059
7,923,255 1,115,015 2,331,391 4,308,008 456,142 1,721,498 613,958 1,170,620 254,759	103,201 631,089 62,166,385 (148,982) (621,663) 61,395,740	10,536 2,913 19,418 50,973 238,945	789,045	3,191,648	(1,769,081) (1,045,320) 56,172,788	30 Year 30 Jun-2041 \$58,987,189
$\begin{array}{c} 8,160,954\\ 1,148,464\\ 2,401,331\\ 4,437,247\\ 469,824\\ 1,773,145\\ 631,030\\ 1,205,737\\ 262,401\end{array}$	106,298 650,020 64,527,769 (779,512) (645,278) 63,102,979	10,849 2,999 20,001 52,500 246,113	\$ 006 078	3,317,878 973,145	(1,192,084) (1,416,582) 58,342,961	31 Year 31 Jun-2042 \$60,951,627
8,405,783 1,182,919 2,473,372 4,570,365 483,922 1,826,339 637,337 1,241,911 270,274	109,488 , 669,521 64,377,469 (643,776) 63,733,693	11,175 3,091 20,601 54,077 253,498	685,605	3,276,383	(2,965,809) (1,939,520) 58,437,900	32 Year 32 Jun-2043 \$63,343,229

& Taxes	<b>Cash Flow Before Debt Service</b>	Total Leasing & Capital Costs	Base Building	Capital Improvements	Leasing Commissions	Tenant Improvements	Leasing & Capital Costs	Net Operating Income	Total Operating Expenses	Insurance
	\$29,383,395	5,529,706			3,672,523	1,857,183		34,913,101	17,461,465	306,033
	\$33,992,217 \$36,171,505	2,690,267			l I	1,578,485		36,682,484	17,992,607	315,213
	\$36,171,505	2,050,632			1,037,160	1,013,472		38,222,137	18,536,818	324,671
	\$37,164,989	2,054,367			1,031,087	1,023,280		39,219,356	19,091,413	334,410
		2,013,586			819,076	1,194,510		40,331,143	19,663,502	344,443
	\$36,503,836	4,642,482 3,468,136 5,406,181			819,076 2,202,440 1,420,021 2,098,282	2,440,042	•	41,146,318	20,249,422	354,776
	\$38,779,291	3,468,136			1,420,021	2,048,115	1	42,247,427	20,249,422 20,855,552 21,468,603	365,419
	\$36,858,909	5,406,181			2,098,282	3,307,899	•	42,265,090	21,468,603	376,381

:		1				CEL 20C	200 202	
				1,397,782	1,357,068	1,317,543	1,279,167	Professional Fees
				733,981	704,415	692,709	664,445	Management Fee
		5 5 5 5 5 1 1 <b>1</b> 1	: : : :	2,055,561	1,995,688	1,937,562	1,881,128	Repairs & Maintenance
		1		544,657	528,792	513,393	498,436	Security
				5,143,985	4,994,161	4,848,699	4,707,475	Utilities
			and the subscription of th	2,783,802	2,702,721	2,624,001	2,547,574	Cleaning
	·····	an and an and a second		1,331,386	1,292,606	1,254,958	1,218,405	Payroll & Fringes
				9,460,781	9,185,224	1 ii	8,657,955	Real Estate Taxes
Ì								Operating Expenses
82,610,171	80,204,050	77,868,009	75,600,009	73,398,067	70,441,460	69,271,032	66,444,526	Effective Gross Revenue
		•						
				(752,943)	(714,707)	(708.395)	(674.385)	Collection Loss
				(1.143.408)	(314.45S)	(860 108)	07,400 010,607	otal Potential Gross Kevenue
				017 700 25		202 000 00	C7 170 510	
				200,002		<u> </u>	089,007	Electric (Added Billings)
				677°C71	040'KII	210,005		
				282,311	277,003	268,935	261,100	Other Services
				60,864	060,65	57,371	55,700	Late Charges
				23,186	22,512	21,855	21,218	FQM Cleaning
				3,478	3,376	3,279		Captivate
				12,577	12,213	11,857	11,512	Worldwide Connect
ст.				5,651,060	5,410,656	5,172,133	4,859,215	Total Reimbursement Revenue
								والوالى المهادية المعيرة المنتقعة أنتها ماأ هما العمر منتهمين
								Op Exp Pool B
				829,349	762,630	659,222	600.161	Operating Expenses
								Condenser
				050 745	873 447	844 544	780 858	DE Taves
				3,862,466	3,774,584	3,668,367	3,478,196	Electric Inclusion
							· · · · · · · · · · · · · · · · · · ·	Evidence Delanting and Delanting
					-			Revenue
	. •	; ; ; ;						CPI & Other Adjustment
				68,381,161	64,834,527	64,477,655	61.424.212	Scheduled Base Rental Revenue
				(1,202,202)	(1,091,992)	(1,112,007)	(2,112,023)	Base Kent Abatements
				(1,149,200)	(1 27 0 80 1)	(1,302,204)	(062'00/'1)	Absorption & Jurnover Vacancy
		••••	· · ·	\$70,820,472	\$68,612,770	\$66,894,746	\$65,293,071	ue ,
								Potential Gross Revenue
Year 40 Jun-2051	Year 39 Jun-2050	Year 38 Jun-2049	Year 37 Jun-2048	Year 36 Jun-2047	Year 35 Jun-2046	Year 34 Jun-2045	Year 33 Jun-2044	For the Years Ending
40	39	38	3.0%	36	35	34	33	
				Ţ	6			

v I4/w	Cash Flow Before Debt Service	Total Leasing & Capital Costs	Capital Improvements Base Building	Leasing Commissions	Leasing & Capital Costs Tenant Improvements		Net Operating Income	Total Operating Expenses	Insurance
	\$38,675,779	5,648,105		2,230,742	3,417,363		44,323,884	22,120,642	387,674
	\$42,896,984	3,581,453		2,635,085	946,368	•	46,478,437	22,792,595	399,303
	\$40,588,678	6,385,487		4,718,699	1,666,788		46,974,165	23,467,295	411,284
	\$45,857,923	3,360,391		1,377,030	1,983,361		49,218,314	24,179,753	423,621
	\$47,809,284	2,885,580					50,694,863	24,905,146	
	\$49,243,562	2,972,147					52,215,709	25,652,300	
	\$50,720,869	3,061,312	L				53,782,181	26,421,869	
701,338,125	\$ 52,242,495	3,153,151				,	55,395,646	27,214,525	:
>	× × ×	ж ж	× ×	: ×	××	×	. × ×	. × ×	×

Analysis Period	For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 8.75%	Net Operating Income	
Year 1	Jun-2012	(\$ 2,627,063)	(\$ 2,415,690)		1
Year 2	Jun-2013	15,929,937	13,469,626		2
Year 3	Jun-2014	14,566,605	11,325,843	• ·	3
Year 4	Jun-2015	26,921,615	19,247,931	•	4
Year 5	Jun-2016	26,957,391	17,722,767		5
Year 6	Jun-2017	29,434,267	17,794,166		6
Year 7	Jun-2018	24,882,178	13,831,954	-	7
Year 8	Jun-2019	30,355,648	15,516,915		8
Year 9	Jun-2020	31,213,287	14,671,554		9
Year 10	Jun-2021	30,531,427	13,196,369		10
Year 11	Jun-2022 NOI		• "• · · · · · · · ·	36,542,713	11
Total Cash Flow		228,165,292	134,361,434		
Terminal Cap Rate @		527,839,188	228,143,959		
	6.75%				
Selling Costs @	•			-	
	2.50%				
Total Property Present Value			<u>\$ 362,505,393</u>		
Rounded to Thousands			<u>\$ 363,000,000</u>		
Per SqFt			\$ 380.26		
Descentare Value Distribution					

Percentage Value Distribution

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Total Operating Expenses	Insurance	Professional Fees	Management Fee	. Repairs and Maintenance	Security	Utilities	Cleaning	Payroll	BID Tax	Keal Estate Taxes	Operating Expenses	Effective Gross Revenue	Collection Loss	General Vacancy	Total Potential Gross Revenue	Miscellaneous Income	Total Reimbursement Revenue		Professional Fees	Management Fee	Repairs and Maintenance	Security	Utilities	Cleaning	Payroll	BID Tax		RE BID Income - New Leases	RE BID Income	RE Tax Calendr Yrs no ICIP	RE Prop Tax Fiscal no ICIP	Oper Exp Escalations	Sprinkler & Water Income	Electric Income for MLAs	Electric Income	Expense Reimbursement Revenue	CPI & Other Adjustment Revenue	Scheduled Base Rental Revenue	Base Rent Abatements	Absorption & Turnover Vacancy	Base Rental Revenue	Potential Gross Revenue	For the Years Ending	
14,737,397	285,000	1,390;001	314,735	1;325,000	525,038	3,627,537	1,599,998	815,000	104,228	4,750,860		31,473,478	-317,913	2	31,791,391	381,294	5,605,446	7,848	38,273	8,666	36,483	14,458	99,884	44,055	22,441	2,869	148,307		91,204	90,099	295,341	1,568,598	125,341	250,924	2,760,655		712,999	25,091,652	-2,405,649	-3;971,512	\$ 31,468,813		Year 1 Jun-2012	-
15,094,341	293,550	1,150,000	376,605	1,572,000	540,790	3,736,363	1,670,578	839,449	109,708	4,805,298		37,660,614	-380,411		38,041,025	392,733	6,202,737	8,085	31,676	10,373	43,299	14,894	102,912	46,014	23,122	3,023	161,976		107,524	112,242	400,827	1,663,638	100,701	820,717	2,551,714		856,657	30,588,898_	-1,782,127	-1,588,916	\$33,959,941		Year 2 Jun-2013	4
15,423,724	302,356	971,000	399,069	1,620,000	557,013	3,848,455	1,909,319	864,635	115,476	4,836,401		39,906,870	-403,872	-76,544	40,387,286	404,515	6,244,642	2,082	6,688	2,749	11,159	3,837	26,509	13,152	5,955	. 795	73,271		117,896	134,608	446,259	1,771,955	83,626	1,289,549	2,254,552	•	966,578		-3,014,751	-1,170,181	\$36,956,483		Year 3 Jun-2014	ω.
15,812,806	311,427	1,000,129	449,025	,668,600	573,722	3,963,907	1,966,599	890,572	121,130	4,86/,695		44,902,469	-464,149	-1,048,293	46,414,911	416,651	6,424,034										56,474		127,805	153,815	471,284	1,882,828	71,118	1,721,292	1,939,418		1,081,665	38,492,561	-209,650	-354,798	\$39,057,009		Year 4 Jun-2015	4
16,173,907	320,772	1,030,134	465,034	1,718,658	590,936	4,082,824	2,025,599	917,290	124,195	4,898,465		46,503;501	477,413	-760,456_	47,741,370	429,148	6,584,121		:								74,215		130,635	166,167	484,573	1,975,507	65,994	2,054,658	1,632,372		1,053,863	39,674,238	-959,770	-692,561	\$41,326,569		Year 5 Jun-2016	S
16,628,552	330,393	1,061,039	484,446	1,770,217	608,663	4,205,309	2,086,366	944,808	127,920	5,009,391		48,444,625	494,617	-522,389	49,461,631	442,025	6,803,713						• •				142,787		133,338	183,116	467,906	2,119,427	60,638	2,230,187	1,466,314		935,240	41,280,653	-535,749	<u>-991,195</u>	\$42,807,597		Year 6 Jun-2017	6
17,167,065	340,305	1,092,868	494,040	1,823,326	626,923	4,331,470	2,148,957	973,152	131,760	5,204,264		49,403,934	-503,843	_476,487	50,384,264	455,285	6,812,079		•		•						251,695		135,544	149,010	430,427	2,087,052	41,623	2,552,784	1,163,944		637,341	42,479,559	-1,281,796	<u>-1,067,053</u>	\$44,828,408		Year 7 Jun-2018	7
17,724,820	350,514	1,125,656]	506,423	1,878,023	645,731	4,461,412	2,213,424	1,002,348	135,710	5,405,579		50,642,268	-522,131	-1,048,791	52,213,190	468,944	6,703,122				· · · · · · · · ·						407,891		137,537	116,231	299,843	1,997 754	13,004	3,012,409	718,453		64,243	44,976,881	-1,090,377	-533.613	\$46,600,871		Year 8 Jun-2019	8

Cash Flow Before Debt Service	Total Leasing & Capital Costs	Base Building	Capital Improvements	Leasing Commissions	Tenant Improvements	Leasing & Capital Costs	Net Operating Income	Ĩ
(\$_2,627,06	19,363,144 6,636,336 9,916,541	820,00	9,766,30	2,550,82	6,226,00		16,736,081	
3)_\$15,929,937	4 6,636,336	1 540,000	8 1,451,915	7 1,392,214	8 3,252,207		1 22,566,273	
\$14,566,605	9,916,541	1,200,000	1,275,288	2,510,549	4,930,704		24,483,146	1
26,921,61	2,168,04	300,00	1,221,87	36'165"	254,18	•	29,089,663	
5 _\$26,957,391 \$29,4	3,372,203	720,000	120,615	1,048,372	1,483,216	<b>.</b> .	30,329,594	
134,26	\$81,80	150,00	;41,63	571,52	318,64		\$16,07	
\$24,882,178	6 7,354,691	940,000	903,512	2,043,536	3,467,643		32,236,869	
\$30,355,648	2,561,800	1,110,000	484,390	472,468	494,942	<b>.</b> .	32,917,448	I

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Real Estate Taxes BID Tax Payroll Cleaning Utilities Security Repairs and Maintenance Management Fee Professional Fees Insurance Total Operating Expenses	Total Potential Gross Revenue General Vacancy Collection Loss Effective Gross Revenue	Payroll Cleaning Utilities Security Repairs and Maintenance Management Fee Professional Fees Insurance Total Reimbursement Revenue	Expense Reimbursement Revenue Electric Income Electric Income for MLAs Sprinkler & Water Income Oper Exp Escalations RE Prop Tax Fiscal no ICIP RE Tax Calendr Yrs no ICIP RE BID Income RE BID Income - New Leases Real Estate Taxes	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacancy Base Rent Abatements Scheduled Base Rental Revenue CPI & Other Adjustment Revenue
$\begin{array}{r} 5,613,562\\ 139,784\\ 1,032,417\\ 2,279,829\\ 4,595,256\\ 665,101\\ 1,934,364\\ 523,185\\ 523,185\\ 1,159,425\\ 361,029\\ 18,303,952\\ \end{array}$	483,012 54,001,560 -1,143,010 -540,015 52,318,535	6,780,462	577,061 3,292,418 13,392 1,844,927 219,464 130,028 141,399 561,773	9 Year 9 Jun-2020 \$47,927,790 -491,791 -762,349 46,673,650 64,436
$5,828,440\\143,975\\1,063,391\\2,348,222\\4,733,112\\685,056\\1,992,396\\535,791\\1,194,206\\18,896,449$	<u>497,503</u> <u>54,867,544</u> <u>-739,656</u> <u>-548,677</u> <u>53,579,211</u>	6,739,583	366,038 3,523,380 2,300 1,715,063 133,910 144,240 143,794 710,858	10 Year 10 Jun-2021 \$49,622,415 _934,401 _1,121,956 _47,566,058 _64,400
$6,026,699 \\ 1,48,296 \\ 1,095,290 \\ 2,418,670 \\ 2,418,670 \\ 4,875,108 \\ 705,607 \\ 2,052,168 \\ 551,799 \\ 1,230,035 \\ 551,799 \\ 1,230,035 \\ 19,486,688 \\ 19,486,688 \\ 19,486,688 \\ 19,486,688 \\ 19,486,688 \\ 19,486,688 \\ 10,000 \\ 10$	512,426 56,156,465 415,134 -561,564 55,179,767	6,891,155	298,272 3,679,779 1,715,345 104,691 147,260 786,929	11 Year 11 Jun-2022 \$51,299,014 -1,308,825 -1,300,802 48,689,387 63,497
6,207,498 152,745 1,128,152 2,491,228 5,021,359 726,775 2,113,735 565,116 1,266,935 394,507 20,068,047	57,334,513 -249,551 -573,346 56,511,616	6,914,663	299,080 3,785,724 1,659,773 109,910 173,954 151,520 734,702	12 Year 12 Jun-2023 \$53,621,714 -1,515,964 -2,247,282 49,858,468 33,581
$\begin{array}{r} 6,393,722\\ 157,326\\ 1,161,995\\ 2,565,968\\ 5,172,000\\ 748,579\\ 2,177,146\\ 5,81,611\\ 1,304,942\\ \underline{406,341}\\ 20,669,630\\ \end{array}$	543,635 58,748,607 -587,486 58,161,121	6,972,782	299,661 3,866,683 1,639,324 114,549 189,486 154,994 708,085	13 Year 13 Jun-2024 \$55,864,295 -1,937,070 -2,695,035 51,232,190
6,585,537 1,196,855 2,642,944 5,327,160 7771,050 618,711 1,344,092 418,533 21,309,373	559,943 63,946,895 -1,436,414 -639,469 61,871,012	7,300,647	308,651 4,108,227 1,676,269 124,288 205,481 163,858 713,873	14 Year 14 Jun-2025 \$57,402,509 _496,899 819,305 56,086,305
6,783,101 166,907 1,232,760 2,722,235 5,486,976 794,167 2,309,733 627,179 1,384,413 431,087 21,938,558	576,741 63,862,848 -506,348 -638,629 62,717,871	7,467,928	227,514 4,305,415 1,718,890 33,581 221,957 165,509 795,062	15 Year 15 Jun-2026 -1,453,133 -2,003,766 55,818,179
6,986,595 171,914 1,269,744 2,803,900 5,651,584 817,991 2,379,024 658,856 1,425,947 <u>444,021</u> <u>22,609,576</u>	<u>594,044</u> 68,065,288 -1,498,987 <u>-680,653</u> <u>65,885,648</u>	7,954,503	203,302 4,559,614 1,866,783 238,928 172,776 913,100	16 Year 16 Jun-2027 \$60,536,528 -559,765 -460,022 59,516,741



Cash Flow Before Debt Service	Total Leasing & Capital Costs	Base Building	Capital Improvements	Leasing Commissions	Tenant Improvements	Leasing & Capital Costs	Net Operating Income	
\$31,213,287	2,801,296	620,000	228,252	759,078	1,193,966		34,014,583	
\$30,531,427	2,801,296 4,151,335 4,439,670 4,737,660 8,083,048 1,035,766 5,249,613 1,728,543	830,000	211,217	1,246,464	1,863,654		34,682,762	
\$31,253,409	4,439,670			1,583,036	2,856,634		35,693,079 36,443,569 37,491,491 40,561,639 40,779,313 43,276,07	ĺ
\$31,705,909	4,737,660	;   .   .		1,583,036 1,887,331 2,81	2,850,329		36,443,569	
\$29,408,443	8,083,048			2,817,940	5,265,108		37,491,491	
\$39,525,873	1,035,766			657,99	377,77		40,561,639	
\$35,529,700	5,249,613			42,001,111	3,248,502		40,779,313	
\$41,547,529	1,728,543	- -		679,332	2 1,049,211		43,276,072	1

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Real Estate Taxes BID Tax Payroll Cleaning Utilities Security Repairs and Maintenance Management Fee Professional Fees Insurance Total Operating Expenses	Miscellaneous Income Total Potential Gross Revenue General Vacancy Collection Loss Effective Gross Revenue Operating Expenses	Security Repairs and Maintenance Management Fee Professional Fees Insurance Total Reimbursement Revenue	RE BID Income - New Leases Real Estate Taxes BID Tax Payroll Cleaning	Oper Exp Escalations RE Prop Tax Fiscal no ICIP RE Tax Calendr Yrs no ICIP RE BID Income	Expense Reimbursement Revenue Electric Income Electric Income for MLAs Sprinkler & Water Income	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacancy Base Rent Abatements Scheduled Base Rental Revenue CPI & Other Adjustment Revenue
7,196,194 177,073 1,307,835 2,888,017 5,821,131 842,532 670,096 670,096 1,468,724 457,341 23,279,335	611,865 67,968,763 -279,815 -679,688 67,009,260	8,123,646	950,111	1,939,897 256,404 174,443	209,400 4,593,391	17 Year 17 Jun-2028 \$62,356,736 -1,813,657 -1,309,827 59,233,252
7,412,078 182,386 - 1,347,072 2,974,659 5,995,766 867,807 2,523,907 2,525,724 2,525,725 2,525,725 2,525,725 2,525,725 2,525,725 2,525,725 2,525,725 2,525,725 2,525,725,725 2,525,725,725,725 2,525,725,725,725,725,725,725,725,725,72	630,220 68,541,460 -685,415 67,856,045	7,567,007	818,140	1,222,503 68,603 185,598	53,921 5,218,242	18 Year 18 Jun-2029 \$67,260,246 -2,296,879 -4,619,134 60,344,233
7,634,441 187,856 1,387,483 3,063,899 6,175,640 6,175,640 6,175,640 2,599,624 741,862 741,862 1,558,169 <u>485,194</u> <u>24,728,011</u>	649,128 76,262,504 -1,313,738 -762,624 74,186,142	7,860,239	868,673	1,093,144 198,564	5,699,858	19 Year 19 Jun-2030 \$69,947,054 -1,004,265 -1,189,652 67,753,137
7,863,474 193,490 1,429,106 3,155,815 6,360,909 920,657 2,677,613 759,054 1,604,915 499,749 25,464,782	668,601 77,815,194 -1,131,679 -778,152 75,905,363	8,318,580	995,784	1,260,769 203,926	5,858,101	20 Year 20 Jun-2031 \$71,317,207 -1,239,977 -1,249,217 68,828,013
8,099,378 199,297 1,471,981 3,250,488 6,551,735 948,277 2,757,941 776,053 1,653,062 514,740 26,222,952	<u>688,658</u> 79,465,785 -1,065,656 <u>-794,657</u> 77,605,472	8,679,407	1,068,650	1,373,792 209,948	6,027,017	21 Year 21 Jun-2032 \$72,926,826 -1,359,090 -1,470,016 70,097,720
8,342,360 205,275 1,516,140 3,348,005 6,748,286 976,726 2,840,680 782,137 1,702,655 <u>530,185</u> <u>26,992,449</u>	709,320 79,165,615 -160,325 -791,657 78,213,633	8,658,750	1,010,957	1,296,811 213,789	6,137,193	22 Year 22 Jun-2033 \$75,451,976 -2,283,137 -3,371,294 69,797,545
8,592,631 211,434 1,561,624 3,448,444 6,950,737 1,006,027 2,925,901 821,176 1,753,733 546,089 27,817,796	730,598 82,947,201 -829,473 82,117,728	8,805,530	1,003,340	1,285,822 219,465	6,296,903	23 Year 23 Jun-2034 \$78,450,217 -2,601,882 -2,437,262 -2,437,262
8,850,408 217,777 1,608,473 3,551,897 7,159,259 1,036,207 3,013,678 848,625 1,806,346 <u>562,474</u> <u>28,655,144</u>	752,518 87,464,198 -1,727,138 -874,641 84,862,419	9,077,404	971,322	1,242,364 	6,632,750	24 Year 24 Jun-2035 \$81,211,982 -924,523 -2,653,183 777,634,276



Net Operating Income Leasing & Capital Costs Tenant Improvements Leasing Commissions Capital Improvements Base Building Total Leasing & Capital Costs Cash Flow Before Debt Service & Taxes	
43,729,925 1,920,434 1,370,601 3,291,035 \$40,438,890	
<u>13,729,925</u> <u>43,889,964</u> <u>49,458,131</u> <u>1,920,434</u> <u>7,514,846</u> <u>1,742,107</u> <u>1,370,601</u> <u>3,987,404</u> <u>1,278,350</u> <u>3,291,035</u> <u>11,502,250</u> <u>3,020,457</u> <u>10,438,890</u> <u>\$32,387,714</u> <u>\$46,437,674</u>	
<u>50,440,581</u> 2,441,486 1,558,234 <u>3,999,720</u> <u>\$46,440,861</u>	
50,440,581         51,382,520         51,221,184         54,299,932         56,207,275           2,441,486         2,229,292         5,604,098         5,804,703         1,957,998           1,558,234         1,408,808         3,443,084         3,123,272         1,694,889           3,999,720         3,638,100         9,047,182         8,927,975         3,652,887           46,440,861         \$47,744,420         \$42,174,002         \$45,371,957         \$52,554,388	
<u>51,221,184</u> 5,604,098 3,443,084 <u>9,047,182</u> \$42,174,002	
<u>51,221,184</u> <u>54,299,932</u> <u>56,207,275</u> <u>5,604,098</u> <u>5,804,703</u> <u>1,957,998</u> <u>3,443,084</u> <u>3,123,272</u> <u>1,694,889</u> <u>9,047,182</u> <u>8,927,975</u> <u>3,652,887</u> <u>\$42,174,002</u> <u>\$45,371,957</u> <u>\$52,554,388</u>	
<u>56,207,275</u> 1,957,998 1,694,889 <u>3,652,887</u> <u>\$52,554,388</u>	{

871,084 910,832 923,100 907,353 998,885		and Maintenance 3,104,087 3,197,210 3,293,126 3,391,920 3,493,678	1,067,293 1,099,313 1,132,294 1,166,260 1,201,249	7,374,035 7,595,256 7,823,115 8,057,808 8,299,543	3,658,455 3,768,208 3,881,255 3,997,691 4,117,622	1.656.728 1.706.428 1.757.621 1.810.352 1.864.660 1	274 311 231 038 237 077 245 109 232 231 231 231 231 231 231 231 231 231	0 380 400 0 671 080 0 0 671 713 10 760 050	enue 87,108,267 91,083,197 92,310,045 90,735,354 99,888,482	<u>-940,636</u> <u>-943,918</u> <u>-916,518</u> <u>-1,024,972</u>	-1,583,889	ue 88,836,581 94,063,540 94,391,601 91,651,872 102,497,343	798.346 822.295 846.964 872.374	Total Reimbursement Revenue 9,458,192 10,051,318 10,461,209 10,089,320 10,550,470 11,216,649	Insurance	Management ree	Repairs and Maintenance	Security	Utilities	Cleaning		Ite Taxes 1,081,304 1,206,409 1,328,141 1,142,698 1,166,856 1	The BID Income - New 233,303 243,461 230,103 232,499 266,338 273,004			Spiniver & water neonie 1385.649 1551.222 1702 585 1.450.066 1.472.280 1.600.222	6,755,934 7,048,206 7,180,318 7,244,057 7,644,987	Expense Reimbursement Revenue		I Revenue78,603,2983213,87683,108,0973775,5881,074,499	-2 351 069 -596 469 - 1 977 675 - 6401 364 - 1 986 75	\$ 94,096,662 \$	Year 25         Year 26         Year 27         Year 28         Year 29         Year 30           For the Years Ending         Jun-2036         Jun-2037         Jun-2038         Jun-2039         Jun-2040         Jun-2041	25 26 27 28 29 30
2,094,049 2,156,871	998,885	3,493,678	249	43	Ì			150	99,888,482 102,095,167	27 27		105	374	10,550,470 11,216,649				**************************************		•		1,166,856 1,342,328	200,338 273,064	3 3 1		1 477 280 1 600 172	7,644,987 7,899,835	•	-	<u>91,074,499</u> <u>92,920,794</u>		94,096,662 \$		
691,769	1,045,657	3,706,443	1,274,405	8,804,985	4.368.387	1 978 220	1 2858 29C	1 222 732 01	104,565,659	-1,072,661	-1,627,793	107.266.113	975 400	11,682,879 1		· · · · · · · · · · · · · · · · · · ·		7 1 1 1 1			****	328 1,436,887	,064 282,616				8,117,152	-		94,657,735	-1.256601	\$ 98,061,901	Year 31 Jun-2042	31
2,288,225 712,524	1,049,506	3,817,636	1.312.637	9.069.132	4,499,437	2 037 564	275 270	1-211 A22	104,950,562	1,060,107		106.010.669	953 266	11,696,181		1	.'	· · ·		•		1,402,106	286,042		1,120,401	1 700 101	8,209,552	: ; ;	: 1	93,361,222		\$101,148,727 3 550 81 6	Year 32 Jun-2043	32

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Total Operating Expenses       29,511,797       30,410,762       31,308,036       32,203,833       33,234,257       34,223,386       35,244,170       36,273,965         Net Operating Income       57,596,470       60,672,435       61,002,009       58,531,521       66,654,225       67,871,781       69,321,489       68,676,597         Leasing & Capital Costs       4,310,087       452,085       3,177,589       10,659,814       2,183,762       2,363,338       3,395,430       7,451,599         Leasing Commissions       2,605,103       465,100       2,162,719       5,655,290       1,565,072       1,521,193       2,222,763       4,563,533         Base Building       6015100       6015100       6015100       6017105       6740700       107105       6740700       107105       6740700	12,01 \$_56,66	5,618,193 \$63,703,296	3,884,031 \$63,987,250	<u>3,/48,834</u> \$ 62,905,391	<u>10,313,104</u> \$42,216,417	3,340,306 \$55,661,701	\$59,755,250	\$50,681,280	Cash Flow Before Debt Service
<u>s</u> <u>29,511,797</u> <u>30,410,762</u> <u>31,308,036</u> <u>32,203,833</u> <u>33,234,257</u> <u>34,223,386</u> <u>35,244,170</u> <u>57,596,470</u> <u>60,672,435</u> <u>61,002,009</u> <u>58,531,521</u> <u>66,654,225</u> <u>67,871,781</u> <u>69,321,489</u>		3,395,430 2,222,763	2,363,338	2,183,762	10,659,814	3,177,589 2,162,719	452,085 465,100	4,310,087 2,605,103	Tenant Improvements Leasing Commissions Capital Improvements Base Building Total Leasing & Capital Costs
	68	<u>35,244,170</u> <u>69,321,489</u>	<u>34,223,386</u> <u>67,871,781</u>	<u>33,234,257</u> <u>66,654,225</u>	32,203,833 58,531,521	<u>31,308,036</u> 61,002,009	<u>30,410,762</u> <u>60,672,435</u>	29,511,797 57,596,470	Total Operating Expenses Net Operating Income Leasing & Capital Costs

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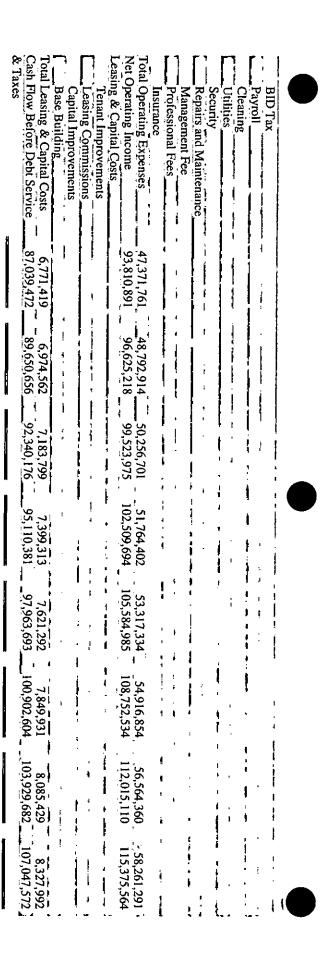
Miscellaneous Income Total Potential Gross Revenue General Vacancy Collection Loss Effective Gross Revenue Operating Expenses	Kepairs and Maintenance Professional Fees Insurance Total Reimbursement Revenue	Payroll Cleaning Utilities Security	New Leases Real Estate Taxes BID Tax	RE 1ax Calendr 11s no ICIP RE BID Income RE BID Income -	Income Oper Exp Escalations RE Prop Tax Fiscal no ICIP	Electric Income for MLAs Sprinkler & Water	Expense Reimbursement Revenue	Scheduled Base Kental Revenue CPI & Other Adjustment Revenue	Vacancy Base Rent Abatements	Forential Gross Revenue Base Rental Revenue	For the Years Ending	
<u>981,864</u> 112,594,665 -1,1004,840 -1,125,948 110,463,877	12,034,534		1,397,451	297,777	1,792,397	8,546,909		99,578,267	-2,446,392 -2,868,670	\$ 104,893,329	<b>Yea</b> r 33 Jun-2044	33
1,011,320 115,586,864 -1,340,1 <u>95 -1,155,868</u> 113,090,801	12,044,635		1,273,708	307,760	1,626,702	8,836,465		102,530,909.	-2,193,208 -4,746,005	\$109,470,122	Year 34 Jun-2045	34
1,041,659 120,292,105 -1,292,159 -1,202,921 -1,202,921 117,797,025	12,719,125		1,451,344	316,703	1,858,707	<u>.</u> 9,092,371	·	106,531,321	-2,388,251 -2,361,315	\$111,280,887	Year 35 Jun-2046	35
1,072,908 125,989,462 -2,944,171 -1,259,895 121,785,396	13,412,651	۰ ۲	Ĩ,573,234	330,392	2,022,780	9,486,245		111,503,903	-861,354 -1,756,927	\$ 114,122,184	Year 36 Jun-2047	36
125,438,958		•	ı				•				3.070 Year 37 Jun-2048	37
129,202,127		*									Year 38 Jun-2049	38
129,202,127 133,078,190			:								Year 39 Jun-2050	39
137,070,536		÷							ı		Year 40 Jun-2051	40

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10tal Leasing & Capital Costs 7,928,920 9,909,175 6,963,185 3,970,595 6,016,318 6,196,808 6,382,712 6,574,193 Cash Flow, Before <u>Debt Service \$,65,149,115 \$,64,681,085 \$,71,165,145 \$,76,951,504 77,333,444 79,653,447 82,043,050 84,504,342</u> & Taxes	Capital Improvements	Leasing Commissions 2,881,581 3	5,047,339	easing & Capital Costs	Vet Operating Income 73,078,035 74	Fotal Operating Expenses 37,385,842 38	Insurance 733,898		1,104,639	Repairs and Maintenance 3,932,165 4	1,352,017	9,341,209	Cleaning 4,634,422 4	Payroll 2,098,693 2	BID Tax 284,149	Real Estate Taxes 11,547,778 11	
<u>9,909,175</u> 54,681,085		3,875,375	6,033,800	r j	74,590,260	38,500,541	755,916	2,427,577	1,130,907	4,050,132	1,392,576	9,621,444	4,773,453	2,161,654	292,674	,894,208	
<u>6,963,185</u> \$_71,165,1 <u>45</u>		2,479,123	4,484,062	, , , ,	78,128,330	-39,668,695	778,593	2,500,406	1,177,970	4,171,633	1,434,353	9,910,088	4,916,656	2,226,503	301,455	12,251,038	1
<u>3,970,595</u> <u>\$_76,951;504</u>		÷1,862,438	2,108,157		80,922,099	40,863,297	801,950	2,575,417	1,217,854	4,296,783	1,477,385	10,207,391	5,064,157	2,293,296	310,498	12,618,566	1
6,016,318 77,333,444		1			83,349,762	42,089,196											
6,196,808 79,653,447					83,349,762 85,850,255 88,425,762 91,078,535	43,351,872											
6,382,712 82,043,050		6			88,425,762	44,652,428											
6,574,193 84,504,342					91,078,535	45,992,001											

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For the Years Ending	Year 41 Jun-2052	Year 42 Jun-2053	Year 43 Jun-2054	Year 44 Jun-2055	Year 45 Jun-2056	Year 46 Jun-2057	Year 47 Jun-2058	Year 48 Jun-2059
Base Rental Revenue								
Absorption & Turnover			•.	. :				· · · · · · · · · · · · · · · · · · ·
Base Rent Abatements						······································		
Revenue								
CPI & Other Adjustment Revenue								
Expense Reimbursement Revenue							· · ·	
Electric Income								
Electric Income for MI As		· · · ·				•		
Sprinkler & Water								
Oper Exp Escalations			9 8 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			•	,	
RE Prop Tax Fiscal								
RE Tax Calendr Yrs		· · · · · · · · · · · · · · · · · · ·	•	· · · · · · · · · · · · · · · · · · ·			•	
RE BID Income								
RE BID Income -	-	;'			• •			
Real Estate Taxes					· · · · · · · · · · · · · · · · · · ·			
BID Tax								
Payroll Cleaning				.		4	<b>4</b> <b>1</b> <b>1</b>	- - - -
Utilities		·····································					4	
Repairs and								
Management Fee						· · ·		•
Professional Fees					·			•
Total Reimbursement Revenue								
Miscellaneous Income								
Total Potential Gross Revenue General Vacancy					······································		- - - -	
Collection Loss Effective Gross Revenue	141,182,652	145.418.132	149.780.676	154.274.096	158.902.319	163.669.388	168 579 470	173.636.854
Operating Expenses					1			



Total Operating Expenses Net Operating Income	Management Fee	Security Repairs and Maintenance	Cleaning Utilities	BID Tax Payroll	Collection Loss Effective Gross Revenue <u>*</u> Operating Expenses Real Estate Taxes	Total Potential Gross Revenue General Vacancy	Total Reimbursement Revenue	Professional Fees	Repairs and Maintenance Management Fee	Utilities Security	Payroll Cleaning	Real Estate Taxes BID Tax	RE BID Income RE BID Income - New Leases "	RE Prop Tax Fiscal no ICIP	Sprinkler & Water Income Oner Eyra Becalations	Electric Income for MI As	CPI & Other Adjustment Revenue	Base Rent Abatements Scheduled Base Rental Revenue	Base Rental Revenue	For the Years Ending	
60,009,129 118,836,831					178,845,960															Year 49 Jun-2060	49
61,809,403 122,401,935					184,211,339							1								Year 50 Jun-2061	50
63,663,685 126,073,994				2	189,737,679					-										Year 51 Jun-2062	51
65,573,596 x 129,856,213 x	x	X	X	X	429,809 X	x x x	x X	X	×	×	x	X	X	X X	X	X X	X 	x x x		Year 52 Jun-2063	52



Analysis Period	For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 8.75%	Net Operating Income
Year 1	Jun-2012	(\$ 6,245,714)	(\$ 5,743,185)	1
Year 2	Jun-2013	11,989,139	10,137,467	2
Year 3	Jun-2014	15,160,295	11,787,450	3
Year 4	Jun-2015	15,626,636	11,172,450	4
Year 5	Jun-2016	16,105,319	10,588,221	5,
Year 6	Jun-2017	16,154,869	9,766,250	66
Year 7	Jun-2018	16,192,696	9,001,488	
Year 8	Jun-2019	13,231,583	6,763,596	
Year 9	Jun-2020	14,345,109	6,742,803	9 '
Year 10	Jun-2021	16,327,986	7,057,322	
Year 11	Jun-2022 NOI		··	17,910,279 11
Total Cash Flow		128,887,918	77,273,863	
Terminal Cap @	6.75%	258,704,030	111,817,696	
Selling Costs @	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	······	· · · · · · · · · · · · · · · · · · ·
	2.50%			
Total Property Present Value			\$ 189,091,559	
Rounded to Thousands			\$ 189,000,000	
Per SqFt	· ····································	· · · · · · · · · · · · · · · · · · ·	504.85	
Percentage Value Distribution				
Cash Flow Reversion	· · · · · · · · · · · · · · · · · · ·		40.9% 59.1%	······································



### 1333 Broadway

## Schedule Of Prospective Cash Flow

# In Inflated Dollars for the Fiscal Year Beginning 7/1/2011

Leasing & Capital Costs Tenant Improvements Leasing Commissions Capital Improvements Base Building Total Leasing & Capital Costs Cash Flow Before Debt Service & Taxes	Operating Expenses Payroll & Finges Cleaning Utilities Security Repairs & Maintenance Professional Fees Real Estate Taxes Insurance Management Fee Total Operating Expenses Net Operating Income	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Tunnover Vacancy Base Rent Abatements Scheduled Base Rental Revenue CPI & Other Adjustment Revenue Expense Reimbursement Revenue Expense Reimbursement Revenue Deerating Expense Escalation Electric Total Reimbursement Revenue Misc Income Misc Income General Vacancy Collection Loss Effective Gross Revenue	
968,735 3,608,565 8,263,117 <u>399,999</u> <u>13,240,416</u> ( <u>\$ 6,245,714</u> )	335,001 785,001 1,591,064 998,998 550,000 2,056,016 149,747 132,933 6,298,749 6,994,702	$\begin{array}{r} \begin{array}{r} J_{un=2012}\\ $ 20,432,854\\ (7,651,037)\\ (737,282)\\ 12,044,535\\ 26,363\\ 12,044,535\\ 26,363\\ 12,044,535\\ 165,789\\ 1,119,301\\ 1,290,106\\ 66,724\\ 13,427,728\\ (134,277)\\ 13,293,451\\ \end{array}$	Year
1,210 34,348 1,355,298 <u>10,001</u> <u>1,400,857</u> \$11,989,139	345,049 808,549 1,638,795 103,000 616,958 451,071 2,137,907 154,239 198,440 6,454,004 13,389,996	$\begin{array}{r} J_{\rm lun-2013}\\ \$20,623,345\\ (24,363)\\ (1,543,483)\\ 19,055,499\\ 44,684\\ 238,566\\ 1,216,891\\ 1,477,305\\ 68,726\\ 20,646,214\\ (595,753)\\ (206,461)\\ 19,844,000\\ \end{array}$	Vear 2
\$15,160,295	3353,402 832,808 1,687,960 106,091 635,468 450,083 2,222,731 158,868 218,281 6,667,692 15,160,295	<u>Jun-2014</u> \$21,008,104 21,008,104 69,894 313,618 1,235,167 1,235,167 1,235,167 1,235,167 1,235,167 1,235,167 1,235,167 1,235,167 1,235,167 22,737,489 (682,126) (682,126) (682,126) (682,127,376)	Venr 1
11,051 25,171 <u>36,222</u> \$15,626,636	366,063 857,791 1,738,599 109,272 654,530 463,583 2,310,605 163,632 225,524 6,889,599 15,662,858	<u>Jun-2015</u> \$21,639,196 (46,308) (17,756) 21,575,132 92,185 92,185 92,185 1,256,787 1,255,787 1,255,7	Vest d
1,477 37,453 9,999 48,929 \$16,105_319	377,046 883,524 1,790,757 112,551 674,169 477,492 2,401,631 168,541 168,541 7,118,438 16,154,248	Lun-2016 \$22,291,833 (17,606) 22,274,227 73,432 1,270,271 1,270,271 1,270,271 1,270,271 1,270,271 1,270,271 24,242,382 (727,272,686	Vest
11,950 27,219 87,501 50,000 176,670 \$16,154,869	388,357 910,031 1,844,480 914,391 694,391 694,391 491,817 2,538,482 173,598 237,259 7,394,344 16,331,539	\$22,608,530 (19,200) 22,557,698 (19,200) 22,557,698 94,937 111,329 547,306 1,293,877 1,952,512 77,352 24,682,499 (709,791) (246,825) 23,725,883	Vark
3,490 7,948 332,428 <u>343,866</u> \$16,192,696	400,008 937,331 1,899,814 119,404 715,224 506,571 2,721,706 178,806 242,580 7,721,444 16,536,562	$\begin{array}{r} \begin{array}{c} \begin{array}{c} \begin{array}{c} \begin{array}{c} \begin{array}{c} \begin{array}{c} \begin{array}{c} \begin{array}{c$	Veer 7
960,136 710,181 382,429 <u>339,999</u> <u>2,392,745</u> \$13,231,583	412,008 965,450 1,956,806 1,926,881 736,681 521,769 2,909,279 184,170 184,170 236,702 8,045,853 15,624,328	<u>Jun-2019</u> <b>\$23,318,641</b> (534,417) (688,651) (688,651) (688,651) (688,651) (22,095,573 139,831 139,831 139,831 139,831 23,575,738 928,846 1,798,987 (241,16,454 (241,164) (241,164)	V-22 8

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Cash Flow Before Debt Service & Taxes	Capital Improvements Base Building Total Leasing & Capital Costs	Tenant Improvements Leasing Commissions	Net Operating Income	Total Operating Expenses	Insurance	Professional Pees	Repairs & Maintenance	Utilities	Cleaning	Uperating Expenses Payroll & Finges	Effective Gross Revenue	Collection Loss	Total Potential Gross Revenue	Misc Income	Total Reimbursement Revenue	Uperating Expense Escalation	Expense Reimbursement Revenue Real Estate Tax 1	CPI & Other Adjustment Revenue	Scheduled Base Rental Revenue	Absorption & Turnover Vacancy	Base Rental Revenue	For the Years Ending Potential Gross Revenue	
\$14,345,109	109,545 100,000 2,203,920	909,350 485,025	16,549,029	8,397,669	189,696	537,420	758,782	2,015,512	994,415 _	424,368	24,946,698	(439,293) (256,425)	25,642,416	84,524	2,054,288	649,158 945 064	460,066	68,946	73 434 658	(340,186)	\$24,116,106	Jun-2020	Year 9
\$16,327,986	572,044 100,001 1,079,212	275,255	17,407,198	<u>261,651</u> 8,757,930	1,238,003	553,545	781,545	2,075,978	1,024,247	437,099	26,165,128	(732,582)	27,169,403	87,059	2,350,450		650,630		74 731 894	(85,051)	\$25,095,254	Jun-2021	<b>Уе</b> ат 10
\$17,935,164	45,407	13,853 31,554	17,980,571	9,073,233	201,249	570,150	804,991	2,138,257	1,054,974	450,212	27,053,804	-273,272	27,327,076	89,672	2,660,217	1 021 172	869,721		-90,000 74 577 187	-1,018,342	\$25,685,829	Jun-2022	Year 11
\$14,022,492	4,118,393	572,179 3,546,214	18,140,885	<u>274,824</u> 9,341,595	207,284	587,255	829,140	2,202,405	1,086,623	463,717	27,482,480	-759,612 -285,274	28,527,366	92,362	2,531,693	1 041 461	660,315		25 903 311	99,184	\$27,123,302	Jun-2023	Year 12
\$11,162,764	6,446,617	4,145,024 2,301,593	17,609,381	<u>272,203</u> 9,610,980	213,503	604,872	854,016	2,268,477	1,119,222	477.630	27,220,361	-274,952	27,495,313	95.132	2,150,492	571,267	505,240	čooti Lator	75 749 689	-1,582,486	\$29,401,492	Jun-2024	Year 13

Analysis Period	For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 8.75%	Net Operating Income
Year 1	Jun-2012	<u> </u>	\$ 8,694,355	i]
Year 2	Jun-2013	10,396,336	8,790,666	2
Yéar 3	Jun-2014	12,534,419	9,745,776	3]
Year 4	Jun-2015	9,248,249	6,612,146	4
Year 5	Jun-2016	11,424,310	7,510,756	5]
Year 6	Jun-2017	14,996,028	9,065,686	6_
Year 7	Jun-2018	14,730,142	8,188,457	
Year 8	Jun-2019	14,828,977	7,580,137	8
Year 9	Jun-2020	15,679,852	7,370,188	9]
Year 10	Jun-2021	12,455,316	5,383,467	10
Year 11	Jun-2022 NOI			18,069,913 11
Total Cash Flow		125,748,740	78,941,634	
Terminal Cap @		261,009,850	112,814,323	*
	6.75%			
Selling Costs @				
Management in the second second second second second second second second second second second second second se	2.50%			
Total Property Present Value	V ·····		\$191,755,957	<u> </u>
Rounded to Thousands			\$192,000,000	
Per SqFt			\$ 385.85	
Percentage Value Distribution				
Cash Flow			41.17%	
Reversion			58.83%	

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or Taxes	Cash Flow Before Debt Service	Base Building	Capital Improvements	Leasing Commissions	Leasing & Capital Costs Tenant Improvements	Net Operating Income	Total Operating Expenses	Insurance	Bid Taxes	Real Estate Taxes	Professional Fees	Management Fees	Repairs & Maintenance	Security	Utilities	Cleaning	Payroll & Fringes	Operating Expenses	Effective Gross Revenue	Collection Loss	General Vacancy	<b>Total Potential Gross Revenue</b>	Electric Additional	Miscellaneous Income	<sup>1</sup> Revenue	Expense Reimbursement	Revenue	CPI & Other Adjustment	Revenue	Scheduled Base Rental	Base Rent Abatements	Vacancy	Absorption & Turnover	Base Rental Revenue	Potential Gross Revenue	
	<u>2,449,270</u> \$_9,45 <u>5,111</u>	210,001	1,999,182	169,327	70,760	11,904,381	8,378,171	174,161	_65,283	2,402,421	579,999	253,533	959,999	195,000	2,537,775	795,000	415,000		20,282,552	(204,875)		20,487,427	137,501	200,600	2,594,644		136,255		17,418,427		(201,571)	(1,078,747)		\$ 18,698,745	2102-110	Year 1
	<u>2,551,869</u> \$10,396,336	130,000	1,737,310	602,052	82,507	12,948,205	8,372,488	179,386		2,504,052	419,000	266,507	871,000	200,850	2,613,910	818,850	427,451		21,320,693	(217,238)	(185,954)	21,723,885	112,500	200,600	3,150,411		140,441		18,119,933		(340,917)	(480, 167)		\$ 18,941,017	CLOTAIDE	Year 2
	<u>\$12,534,419</u>	180,000	113,280	174,004	63,902	13,065,605	8,652,581	184,767	78,111	2,606,637	431,569	271,478	897,131	206,876	2,692,324	843,416	440,272		21,718,186	(224, 234)	(480,995)	22,423,415	87,500	200,600	3,254,119		103,847		18,777,349		(226,981)	(197,637)		\$19,201,967	+107-IIDC	Year 3
	3,634,651 \$ 9,248,249	60,000	553,028	1,057,837	1,963,786	12,882,900	8,935,662	190,311	85,497	2,710,185	444,518	272,732	924,043	213,082	2,773,095	868,717	453,482		21,818,562	(220, 390)		22,038,952	62,501	200,600	3,170,720		49,278	- - - - - - -	18,555,853		(786,543)	(718,404)		\$20,060,800	JUD-2010	Year 4
	<u>2,468,750</u> \$11,424,310	720,000	495,650	480,281	772,819	13,893,060	9,243,508	196,020	290,033	2,820,996	457,853	289,207	951,766	219,475	2,856,289	894,781	467,088		23,136,568	(237,111)	(337,491)	23,711,170	37,499	200,600	2,795,588		33,103		20,644,380		(1,075,736)	(385,406)		\$22.105.522	0107-7010	Year 5
	<u>308,046</u> \$14,996,028	80,000	142,126	60,566	25,354	15,304,074	9,635,712	201,900	90,033	3,009,370	471,588	311,748	980,318	226,057	2,941,977	921,623	481,098		24,939,786	(258,634)	(664,793)	25,863,213	12,500	200,600	3,027,856		28,662		22,593,595		(42,678)	(114,540)		\$22,750.813	/102-100	Year 6
	<u>633,199</u> \$14,730,142	120,000	154,916	253,053	105,230	15,363,341	10,090,919	207,958	90,033	3,271,408	485,736	318,179	1,009,728	232,840	3,030,236	949,271	495,530		25,454,260	(262, 618)	(544,983)	26,261,861		200,600	,3,346,268		35,637		22,679,356		(178,321)	(250,384)		\$23,108,061	0107-tinf	Year 7
	<u>514,828,977</u>	270,000	32,568	248,385		15,486,987	10,558,527	214,197	90,033	3,539,288	500,307	325,569	1,040,019	239,825	3,121,142	977,749	510,398		26,045,514	(268,665)	(552,368)	26,866,547		200,600	3,662,778				23,003,169		(341,646)	(261,473)		\$23.606.288	3411F2019	Year 8

## MARLBORO BUILDING ASSOC. LLC 1359 BROADWAY NEW YORK, NY 10018

Schedule Of Prospective Cash Flow In Inflated Dollars for the Fiscal Year Beginning 7/1/2011

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\$17,007,155 }	\$18,775,992	\$10,045,784	\$12,455,316	\$15,679,852	Cash Flow Before Debt Service
2,078,673	625,210	5,676,924	3,651,013	324,371	Total Leasing & Capital Costs
			190,000	90,000	Base Building
			20,376	20,376	Capital Improvements
1,069,037	517,454	2,042,133	1,250,521	155,600	Leasing Commissions
1,009,636	107,756	3,634,791	2,190,116	58,395	Tenant Improvements
					casing & Capital Costs
19,085,828	19,401,202	15,722,708	16,106,329	16,004,223	Net Operating Income
12,702,965	12,346,661	11,950,289	11,534,593	11,043,050	Total Operating Expenses
248,312	241,080		227,242	220,620	Insurance
90,033	. 90,033	90,033		90,033	Bid Taxes
4,560,143	4,427,324	4,298,371	4,093,247	3,813,176	Real Estate Taxes
579,994	563,101	546,699	530,777	515,318	Professional Fees
397,360	396,847	345,913	345,512	338,090	Management Fees
1,205,667	1,170,551	1,136,458	1,103,356	1,071,221	Repairs & Maintenance
278,023	269,926	262,063	254,431	247,021	Security
3,618,260	3,512,876	3,410,557	3,311,221-	3,214,777	Utilities
1,133,481	1,100,466	1,068,413	1,037,293	1,007,084	Cleaning
591,692	574,457	557,725	541,481	525,710	Payroll & Fringes
					perating Expenses
31,788,793	31,747,863	27,672,997	27,640,922	27,047,273	Effective Gross Revenue
-325,463	-325,812	-279,525	(279,202)	(280,130)	Collection Loss
432,024	-507,519			(685,612)	General Vacancy
32,546,280	32,581,194	27,952,522	27,920,124	28,013,015	otal Potential Gross Revenue
					Electric Additional
200,600	200,600		200,600	200,600	Miscellaneous Income
3,361,019	3 417 485	3,505,485	4,143,337	4,014,953	Expense Reimbursement Revenue
		l			CPI & Other Adjustment Revenue
28,984,6611	28,963,109	24,246,437	23,576,187	23,797,462	Scheduled Base Rental-Revenue
-830,145	-231,636	-2,905,558	(710,827)	(90,839)	Base Rent Abatements
-561,2011	484,450	-1,270,942	(939,398)	(159,565)	Absorption & Turnover Vacancy
\$30,376,007	\$29,679,195	\$28,422,937	\$25,226,412	\$24,047,866	Base Rental Revenue
					Potential Gross Revenue
Year 13 Jun-2024	Year 12 Jun-2023	Year 11 Jun-2022	Year 10 Jun-2021	Year 9 Jun-2020	For the Years Ending
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Analysis Period	For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 9.25%	Net Operating Income	
Year 1	Jun-2012	\$ 2,810,162_	\$ 2,572,231		1
Year 2	Jun-2013	2,357,476	1,975,170		2
Year 3	Jun-2014	3,933,082	3,016,259		3_
Year 4	Jun-2015	3,794,338	2,663,485		4
Year 5	Jun-2016	2,339,060	1,502,914		5
Year 6	Jun-2017	1,838,716	1,081,399		6
Year 7	Jun-2018	2,150,832	1,157,861		7
Year 8	Jun-2019	2,598,997	1,280,661		8
Year 9	Jun-2020 _	2,886,524	1,301,914		ં 9_
Year 10	Jun-2021	3,409,152	1,407,447		10
Year 11	Jun-2022 NOI			4,732,922	11
Total Cash Flow		28,118,339	17,959,339		
Terminal Cap @	······································	63,649,636	26,277,344		···-,
	7.25%	-			
Selling Costs @					
	2.50%				
Total Property Present Value	· · · · · · · · · · · · · · · · · · ·		\$44,236,684		
Rounded to Thousands			<u>\$44,000,000</u>		
Per SqFt			\$ 151.98	······································	· · · · · · ·
Percentage Value Distrib					
Cash Flow		· . · · · · · · · · · · · · · · · ·	40.60%		····
Reversion			59.40%		

	Implied Cap Rate	Fee Simple Value	Cash Flow Before Debt Se & INCOME TAX	Total Leasing & Capital	Capital Expenditures	Reserve	Leasing Commissions	Leasing & Capital Costs Tenant Improvements	Net Operating Income	<b>Total Operating Expenses</b>	Miscellaneous/ Other	Security	Professional Fees	Management Fee	Sanitation/ Trash	Repairs & Maintenance	Utilities	Cleaning	Payroll/ Labor Costs	Insurance	Real Estate Taxes	Onerating Exnenses	Effective Gross Revenue	Collection Loss		<b>Total Potential Gross Re</b>	Other Income	Expense Reimbursement	Scheduled Base Rental	Base Rent Abatements	Absorption & Turnover	Base Rental Revenue	Potential Gross Revenue	For the Years Ending	
	8,8%	\$44,000,000	\$ 2,810,162	1,071,877	621,303	62,825	98,849	288,900	3,882,039	4,341,601	220,000	145,000	210,000	267,269		390,000	870,000	410,000	740,000	55,000	1,004,332		8,223,640	(127,821)	(169,889)	8,521,350	340,000	992,079	7,189,271	(117,893)		\$ 7,913,094		۲ear I Jun-2012	
	9.0%		\$2,357,476	1,619,897	561,303	64,711	290,410	703,473	3,977,373	4,471,141	226,600	149,352	216,300	274,576	006405	401,700	896,100	422,300	762,200	56,651	1,034,462		8,448,514	(138,924)	(674,273)	9,261,711	350,200	1,163,716	7,747,795	(167,124)	(123,467)	\$8,038,386		Year 2 Jun-2013	In Inflated I
	9.5%		\$3,933,082	260,893	42,501	_ 66,651	47,738	104,003	4,193,975	4,608,536	233,399	153,830	222,789	286,081		413,751	922,983	434,968	785,064	58,348	1,065,496		8,802,511	(146,388)	(810,179)	9,759,078	360,707	1,313,020	8,085,351	(30,889)	_ (21,140)	\$8,137,380		Year 3 Jun-2014	Collars for the Fiscal Year Begin
	9.9 <b>%</b>		\$ 3,794,338	575,897	350,000	40,047	58,399	127,451	4,370,235	4,748,497	240,398	158,446	229,473	296,359	32,783	426,165	950,673	448,019	808,620	60,100	1,097,461		9,118,732	(151,306)	(817,031)	10,087,069	371,526	1,448,945	8,266,598	(35,165)	(44,119)	\$ 8,345,882		Year 4 Jun-2015	In Inflated Dollars for the Fiscal Year Beginning 7/1/2011
	9.7%		\$2,339,060	1,914,499	812,499		290,603	811,397	4,253,559	4,882,617	247,612	163,199	236,356	296,926	33,764	438,947	979,191	461,458	832,875	61,904	1,130,385		9,136,176	(148,524)	(616,959)	9,901,659	382,673	1,446,839	8,072,147	(133,057)	(245,553)	\$8,450,757		Year 5 Jun-2016	ing 7/1/2011
	ý 9.5 <i>%</i>		\$1,838,716	2,348,680	887,500	30,346	418,208	1,012,626	4,187,396	5,022,591	255,040	168,095	243,447	299,325	34,777	452,117	1,008,569	475,302	857,864	63,759	_1,164,296		9,209,987	(148,893)	(567,228)	9,926,108	394,153	1,471,525	8,060,430	(196,226)	(302,178)	\$8,558,834		Year 6 Jun-2017	
ŝ	9.4%		\$ 2,150,832	1,984,448	500,001	75,018	368,735	1,040,694	4,135,280	5,167,301	262,693	173,136	250,752	302,334	35,822	465,681	1,038,826	489,561	883,598	65,674	1,199,224		9,302,581	(151,268)	(630,745)	10,084,594	405,978	1,470,235	8,208,381	(170,052)	(247,480)	\$ 8,625,913		Year 7 Jun-2018	
	9,7%		\$ 2,598,997	1,690,204	254,666	45,073	370,824	1,019,641	4,289,201	5,323,325	270,573	178,332	258,273	312,408	36,897	479,651	1,069,991	504,249	910,107	67,643	_1,235,201_		9,612,526	(156,807)	(684,492)	10,453,825	418,157	1,509,743	8,525,925	(155,449)	(223,043)	\$ 8,904,417		Year 8 Jun-2019	

500 Mamaroneck Avenue Harrison, NY Schedule Of Prospective Cash Flow

Fee Simple Value Implied Cap Rate	Tenant Improvements Leasing Commissions Reserve Capital Expenditures Total Leasing & Capital Cash Flow Before Debt Se & INCOME TAX	Utilities Repairs & Maintenance Sanitation/Trash Management Fee Professional Fees Security Miscellaneous/Other Total Operating Expenses Net Operating Income	For the Years Ending Potential Gross Revenue Absorption & Turnover Base Rental Revenue Absorption & Turnover Base Rent Abatements Scheduled Base Rental Expense Reimbursement Other Income Total Potential Gross Re General Vacancy Collection Loss Effective Gross Revenue Operating Expenses Real Estate Taxes Insurance Payroll/ Labor Costs Cleaning Tuilities	
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		ا . س [م]		
10.0%	868,606 290,742 33,160 321,833 1,514,341 2,886,524	1,102,090 494,040 38,003 321,208 266,021 183,683 <u>5,482,448</u> <u>5,482,448</u> <u>4,400,865</u>	Year 9 Jun-2020 9,167,663 (207,924) (126,180) 8,833,559 1,505,808 430,700 (72,5,205) (72,5,205) (161,552) 9,883,313 1,272,258 69,672 937,410 519,375	
10.4%	524,151 236,836 81,974 309,333 1,152,294 \$ 3,409,152	1,135,152 508,861 39,143 331,802 274,003 189,191 <u>5,647,882</u> 4,561,446	Year 10 Jun-2021 \$ 9,392,454 (157,327) 9,137,272 1,602,855 1443,622 11,183,749 (806,664) (167,757) 10,209,328 1,310,425 71,763 965,533 534,958 1 135 152	
10.6%	729,991 276,335 84,433 154,667 1,245,426 \$ 3,424,034	1,169,208 524,128 40,317 340,789 282,222 194,868 <u>5,816,350</u> <u>4,669,460</u>	Year 11 Jun-2022 (206,650) (118,136) 9,337,576 1,646,297 456,932 11,440,805 (178,384) (171,611) 10,485,810 1,349,738 73,916 994,499 551,005	
	1,913,180 639,480 86,965 <u>2,639,625</u> \$ 1,973,474	1,204,283 539,853 41,527 344,414 290,688 200,713 <u>304,533</u> <u>5,984,244</u> <u>4,613,099</u>	Year 12 Jun-2023 \$ 9,939,907 -514,028 -278,101 9,147,778 1,633,813 470,639 11,252,230 -486,104 -168,783 1,390,232 76,132 1,024,332 1,024,332	
	815,124 366,872 89,576 <u>1,271,572</u> \$ 3,644,634	1,240,412 556,046 42,773 360,279 299,411 206,736 <u>6,169,302</u> 4,916,206	Year 13 Jun-2024 \$10,247,496 -217,378 -138,109 9,892,009 1,719,461 484,759 12,096,229 -829,278 -181,443 11,085,508 1,431,936 78,417 1,055,064 584,561	

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Analysis Period	For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 9.00%	Net Operating Income	
Year 1	Jun-2012	\$ 1,166,393	\$ 1,070,085		<b>[]</b>
Year 2	Jun-2013	2,043,437	1,719,920		2
Year 3	Jun-2014	3,141,220	2,425,598		<u>[3]</u>
Year 4	Jun-2015	3,961,915	2,806,720		4
Year 5	Jun-2016	3,505,279	2,278,191		5]
Year 6	Jun-2017	2,785,531	1,660,921		6
Year 7	Jun-2018	<u>,</u> 3,086,588	1,688,469		71
Year 8	Jun-2019	3,340,681	1,676,575		8
Year 9	Jun-2020	2,379,857	1,095,752		[9]
Year 10	Jun-2021	3,690,493	1,558,904	4,803,401	10
Year_11	Jun-2022 NOI			4,805,401	
Total Cash Flow		29,101,394	17,981,137		
Terminal Cap @		64,597,462	27,286,666		
• -	7.25%				
Selling Costs @					
	2.50%				
Total Property Present Value			<u>\$45,267,803</u>		<u> </u>
Rounded to Thousands			\$45,000,000		
Per SqFt	······································		\$ 199.70		
Percentage Value Distribu					
Cash Flow			39.72% 60.28%		

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White Plains, NY	10 Bank Street	Ten Bank
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Schedule Of Prospective Cash Flow In Inflated Dollars for the Fiscal Year Beginning 7/1/2011

	Cash Flow Before Debt Ser & INCOME TAX	Total Leasing & Capital C	Cap Ex	Reserves	Leasing Commissions	Tenant Improvements	Leasing & Capital Costs	Net Operating Income	Total Operating Expenses	Management Fee	Security	Professional Fees	Miscellaneous/ Other	Sanitation/Trash	Repairs & Maintenance	Utilities	Cleaning	Payroll/ Labor Costs	Insurance	Real Estate Taxes	Operating Expenses	Effective Gross Revenue	Collection Loss	General Vacancy	Total Potential Gross Rev	Other Income	Expense Reimbursement R	Scheduled Base Rental R	<b>Base Rent Abatements</b>	Absorption & Turnover V	Base Rental Revenue	For the Years Ending Potential Gross Revenue	
	\$1,166,393	1,921,345	846,249	26,579	292,219	756,298		3,087,738	4,301,430	240,148	130,000	205,000	165,000	4,000	265,000	860,000	356,000	585,000	50,000	1,441,282		7,389,168	(112,525)		7,501,693	625,000	645,296	6,231,397	(286,265)	(887,591)	\$7,405,253	Jun-2012	Year I
	\$2,043,437	1,685,762	846,249	19,555_	196,705	623,253		3,729,199	4,448,912	265,789	133,900	211,151	169,951	4,120	272,951	885,800	366,680	602,551	51,500	1,484,519		8,178,111	(124,734)	(12,752)	8,315,597	643,752	803,486	6,868,359	(418,723)	(200,142)	\$7,487,224	Jun-2013	Year 2
	\$3,141,220	829,056			257,705	523,015		3,970,276	4,586,712	278,102	137,917	217,484	175,047	4,245	281,138	912,373	377,679	620,627	53,044	1,529,056		8,556,988	(131,001)	(45,293)	8,733,282	663,062	874,205	7,196,015	(186.057)		\$7,559,547	Jun-2014	Year 3
	\$3,961,915	302,926	91,667	29,044	56,088	126,127		4,264,841	4,730,212	292,338	142,056	224,008	180,301	4,370	289,572	939,746	389,012	639,244	54,636	1,574,929		8,995,053	(139,798)	(185,068)	9,319,919	682,955	994,967	7,641,997	(19,510)	_(49,159)	\$7,710,666	Jun-2015	Year 4
	\$3,505,279	831,148	204,167	21,367	208,678	396,936		4,336,427	4,870,224	299,217	146,315	230,729	185,709	4,501	298,260	967,938	400,681	658,423	56,276	1,622,175		9,206,651	(141, 842)	(107,714)	9,456,207	703,442	1,058,742	7,694,023	(74,575)	(131,991)	\$7,900,589	Jun-2016	Year 5
	\$2,785,531	1,581,393	474,999	30,812	319,699	755,883		4,366,924	5,012,989	304,848	150,707	237,651	191,280	4,638	307,208	996,975	412,702	678,176	57,962	1,670,842		9,379,913	(142,877)	(2,344)	9,525,134	724,547	1,098,851	7,701,736	(127,981)	(241,830)	\$8,071,547	Jun-2017	Year 6
Crewler	\$3,086,588	1,405,107	633,334	22,669	218,283	530,821		4,491,695	5,163,165	313,782	155,226	244,780	197,019	4,776	316,424	1,026,886	425,083	698,519	59,703	1,720,967		9,654,860	(148,299)	(83,473)								Jun-2018	Year 7
contra may A R G U S"	\$ 3,340,681	1,330,812	770,832	56,037	154,678	349,265		4,671,493	5,319,571	324,709	159,884	252,124	202,929	4,920	325,916	1,057,691	437,835	719,476	61,493	1,772,594		9	(154,068)		10		1,285,421		(54,026)		\$ 8,405,197	Jun-2019	Year 8



& INCOME TAX	Cash Flow Before Debt Ser	Total Leasing & Capital C	Cap Ex	Reserves	Leasing Commissions	Tenant Improvements	Leasing & Canital Costs	Net Operating Income	Total Operating Expenses	Management Fee	Security	Professional Fees	Miscellaneous/ Other	Sanitation/Trash	Repairs & Maintenance	Utilities	Cleaning	Payroll/Labor Costs	Insurance	Real Estate Taxes	Operating Expenses	Effective Gross Revenue	Collection Loss	General Vacancy	Total Potential Gross Rev	Other Income	Expense Reimbursement R	Scheduled Base Rental R	Base Rent Abatements	Absorption & Turnover V	Base Rental Revenue	Potential Gross Revenue	For the Years Ending	
	\$ 2,379,857	2,134,504	500,000	57718	480.888	1,095,898		4,514,361	5,469,176	324,466	164,679	259,689	209,016	5,067	335,694	1,089,421	450,971	741,061	63,339	1,825,773		9,983,537	(152,033)		10,135,570	791,732	1;266,796	8,077,042	(188,705)	(362,432)	\$ 8,628,179		Year 9 Jun-2020	ij
	\$ 3,690,493	1,049,241		S9 448	324.129	665,664		4.739.734	5,636,273	337,219	169,621	267,478	215,289	5,220	345,765	1,122,106	464,498	763,293	65,239	1,880,545		10,376,007	(158,957)	(62,191)	10,597,155	815,483	1,308,816	8,472,856	(111,214)	(207,937)	\$ 8,792,007	1	Year 10 Jun-2021	
	\$ 4,179,325	658,842		61 234	204.733	392.875		4.838,167	5,803,890	345,867	174,709	275,502	221,746	5,375	356,137	1,155,768	478,435	786,191	67,196	1,936,964		10,642,057	(163,671)	(105,715)	10,911,443	839,948	1,354,146	8,717,349	(77,854)	(171,355)	\$ 8,966,558		Year 11 Jun-2022	
	\$ 3,687,728	1,227,128		63 071	383 393	780,664		4,914,856	5,975,708	353,944	179,952	283,767	228,398	, 5,537	366,822	1,190,441	492,788	809,776	69,212	1,995,071		10,890,564	-166,554	-46,471	11,103,589	865,146	1,409,027	8,829,416	-128,878	-237,045	\$ 9,195,339		Year 12 Jun-2023	
	\$ 2,059,115	2,598,065		64 961	730,141	1,802,963		4,657,180	6,141,373	350,953	185,349	_292,282	235,251	5,703	377,827	1,226,155	507,570	834,071	71,288	2,054,924		10,798,553	-164,446		10,962,999	891,099	1,217,990	8,853,910	-335,791	-556,392	\$ 9,746,093		Year 13 Jun-2024	(

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Analysis Period	For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 8.50%	Net Operating Income	
Year 1 Year 2 Year 3 Year 4 Year 5 Year 6 Year 7 Year 8 Year 9	Jun-2012 Jun-2013 Jun-2014 Jun-2015 Jun-2016 Jun-2017 Jun-2018 Jun-2019 Jun-2020	\$ 9,565,905 9,783,790 8,733,769 10,168,082 9,407,156 9,234,006 10,666,306 10,205,729 10,356,012	\$ 8,816,502 8,310,892 6,837,738 7,337,026 6,256,186 5,659,939 6,025,677 5,313,811 4,969,640	· · · · · · · · · · · · · · · · · · ·	1 2 3 4 5 6 7 8 9
Year 10 Year 11 Total Cash Flow	Jun-2021 Jun-2022 NOI	9,397,104 97,517,859	4,156,202 63,683,614	12,095,851	10 11
Terminal Cap @	7.00%	168,477,929	<u>7</u> 4,515,331	• • • •	
Total Property Present Value	2.50%		<u>\$138,198,945</u>		
Rounded to Thousands Per SqFt		ы. _ м	<u>\$138,000,000</u> \$ 477.19	•	
Percentage Value Distribution					
Cash Flow — — — — — — — — — — — — — — — — — — —	•		46.08% 53.92%	- <i>•</i>	•

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Reserves Capital Expenditures Total Leasing & Capital Costs Cash Flow Before Debt Service & INCOME TAX	Leasing & Capital Costs Leasing & Capital Costs Leasing Commissions	Security Miscellaneous/Other Total Operating Expenses	Payroll/ Labor Costs. Cleaning Utilities Repairs & Maintenance Sanitation/.Trash Management Fee Professional Fees	Revenu Miscellaneous Income Total Potential Gross Revenue General Vacancy Collection Loss Effective Gross Revenue Real Estate Taxes	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacanc Base Rent Abatements Scheduled Base Rental Révenu Expense Reimbursement	
50,001 273,114 \$ 9,565,905	100,581	155,000 400,000 5,857,767 9 839 019	775,000 535,000 510,000 510,000 510,000 510,145 5220,000	2,017,954 1,100,000 16,008,541 (151,670) (160,085) 15,696,786 1,652,622 70,000	Year 1 Jun-2012 \$12,899,087 (8,500) 12,890,587	
99,999 179,503 \$ 9,783,790	9,903,293 30,010 49,494	159,648 412,000 6,027,761	798,252 551,052 1,030,000 525,300 519,709 226,600	2,106,093 1,133,000 16,152,580 - (161,526) - 15,991,054 1,702,200 1,72,100	Year 2 Jun-2013 \$13,198,387 (273,166) (11,734) 12,913,487	Sc In Inflated Do
282,501 1,404,714 5 8,733,769	<u>10,138,463</u> <u>476,199</u> <u>646</u> ,014	164,440 424,360 6,204,437	$\begin{array}{r} \underline{822}, \underline{196}\\ \underline{567}, 580\\ \underline{1,060}, 900\\ \underline{541,059}\\ \underline{31,827}\\ \underline{531,145}\\ \underline{233,399}\end{array}$	2,070,860 1,166,989 16,508,001 (165,081) 16,342,920 1,753,267 74 264	Year 3 Jun-2014 \$13,660,127 (209,072) (180,903) 13,270,152	Metro Center One Station Place Stamford, CT 06902 Schedule Of Prospective Cash Flow In Inflated Dollars for the Fiscal Year Beginning 7/1/2011
<u>436,667</u> <u>548,705</u> <u>\$10,168,082</u>	41,608 70,430	169,372 437,091 6,399,781	846,864 584,609 584,609 557,292 557,292 556,288 240,398	2,242,582 1,202,001 17,393,959 (103,452) (173,939) 17,116,568 1,805,865 76,491	Year 4 Jun-2015 \$14,036,898 (71,199) (16,323) 13,949,376	enter n Place T 06902 ctive Cash Flow Il Year Beginning
<u>492,500</u> <u>1,299,361</u> <u>\$ 9,407,156</u>	<u>10,700,317</u> 322,104 484,757	174,456 450,204 6,580,626 10 706 517		2,268,529 1,238,060 17,461,760 (174,617) 17,287,143 1,860,039 78 785	Year 5 Jun-2016 \$14,361,653 (288,062) (118,420) 13,955,171	7/1/2011
580,833 1,510,704 \$ 9,234,006	401,582 528,289	179,687 463,709 6,768,536	898,438 620,211 1,159,273 591,230 34,777 569,180 255,040	2,317,646 1;275,201 17,690,148 (176,902) 17,513,246 1,915,842 81 149	Year 6 Jun-2017 \$14,600,184 (369,868) (133,015) 14,097,301	
23,680 518,333 583,741 \$10,666,306	15,523 26,205	185,077 477,622 6,977,747 11 250 047	925,391 638,819 1,194,052 608,967 35,822 592,404 262,693	2,407,691 1,313,458 18,411,913 (184,119) 18,227,794 1,973,317 83 583	Year 7 Jun-2018 \$ 14,941,551 (225,596) (25,191) 14,690,764	
33,152 372,501 1,252,356 \$10,205,729	<u>11,438,002</u> 353,051 493,652	190,632 491,949 7,182,727	<u>953,151</u> 657,982 1,229,874 627,237 36,897 605,825 270,573 ]	2,451,484 1,352,861 18,829,104 (188,292) 18,640,812 2,032,516 86,091	Year 8 Jun-2019 \$15,531,299 (371,656) (134,884) 15,024,759	

& INCUME TAX	Total Leasing & Capital Costs Cash Flow Before Debt Service	Capital Expenditures	Jefferies- 2012 TI allowance	Leasing Commissions	Leasing & Capital Costs Tenant Improvements	Lessing & Canital Costs	Net Operating Income	Total Operating Expenses	Miscellaneous/ Other	Security	Professional Fees	Management Fee	Sanitation/ Trash	Repairs & Maintenance	Utilities	Cleaning	Payroll/ Labor Costs	Insurance	Operating Expenses Real Estate Taxes	Effective Gross Revenue	Collection Loss	General Vacancy	Total Potential Gross Revenue	Miscellaneous Income	Expense Reimbursement Revenu	Scheduled Base Rental Revenu	Base Rent Abatements	Absorption & Turnover Vacane	Base Rental Revenue	Potential Gross Revenue	For the Years Bading
	1,268,633 \$10,356,012	356,267		517,258	395,108		11 624 645	7,392,256	506,709	196,348	278,688	618,049	38,003	646,052	1,266,770	677,722	981,747	88,674	2,093,494	19,016,901	(192,089)	•	19,208,990	1,393,447	2,362,601	15,452,942	(149,499)	(694,351)	\$16,296,792	2011 2020	Year 9
	2,450,503 \$ 9,397,104	23,680		1,259,081	928,142	11,011,001	11 847 607	7,609,798	521,908	202,239	287,051	632,366	39,143	665,435	1,304,774	698,052	1,011,200	91,334	2,156,296	19,457,405	(196,539)		19,653,944	1,435,250	2,133,555	16,085,139	(345,432)	(561,843)	\$16,992,414	2011-2022	Year 10
	<u>1,771,842</u> \$10,214,798	56,832 29,999	) ) )	949,355	735,656		11 986 640	7,830,822	537,567	208,308	295,660	644,067	40,317	685,396	1,343,917	718,996	1,041,534	94,075	2,220,985	19,817,462	(200,176)		20,017,638	1,478,307	1,803,375	16,735,956	(278,035)	(473,640)	\$17,487,631	101-101-1	Year 11
	<u>917,689</u> \$11,568,087_	56,832	- \. ).	496,759	364,098		12 485 776	8,070,441	553,693	214,556	304,533	668,077	41,527	705,960	1,384,235	740,566	1,072,781	968,96	2,287,617	20,556,217	-207,639	:	20,763,856	1,522,657	1,835,016	17,406,183	-139,013	-332,596	\$17,877,792	101-1020	Year 12
	2,437,309 \$ 9,377,829	56,832	· · · · · · · · · · · · · · · · · · ·	1,353,529	1,026,948		11 815 138	8,277,436	570,304	220,992	313,667	653,009	42,773	727,139	1,425,760	762,781	1,104,964	99,803	2,356,244	20,092,574	-202,956		20,295,530	1,568,338	1,626,462	17,100,730	-388,460	-1,014,968	\$18,504,158	100-2024	Year 13

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First Stamford Place Stamford, CT

Schedule Of Prospective Cash Flow In Inflated Dollars for the Fiscal Year Beginning 7/1/2011

For the Years Ending Gross Revenue Potential Rental Revenue Absorption &	Year 1 Jun-2012 \$ 30,513,340	Year 2 Jun-2013 \$30,780,761	Year 3 Jun-2014 \$31,450,160	Year 4 Jun-2015 \$ 31,976,401	Year 5 Jun-2016 \$32,481,608	Year 6 Jun-2017 \$33,414,411	
Absorption & <u>Turnover Vacancy</u> Base Rent	(1,244,902)	330,/80,/61 ( <u>852,513)</u>	331,430,160 ( <u>13,600)</u>		\$32,	481,608 (70,4 <u>8</u> 1)	
Scheduled Base Rental Revenue	28,217,981	 29,352,331	31,398,042	31,856,332	32	32,369,457	369,457 32,407,778
Expense Reimbursement	3 853 834	3 071 550	4 047 865	4 498 741		1 913 382	-
Revenue Miscellaneous	3,853,834	3,921,559	4,047,865	4,498,241	:	4,913,382	. <b>.</b>
Total Gross Revenue	32,976,640	<u>931,968</u> 34,205,858	<u> </u>	<u>988,723</u> 37,343,296	, j	1,018,389 38,301,228	1,018,389 1,048,941 38,301,228 38,663,112
General Vacancy Collection Loss	(453,733) (261.920)	( <u>512,882)</u> (273,296)	(1,306,509) (293,221)	(1,276,426)	- L. J	(1,326,881) (309,821)	
Effective Gross Revenue	32,260,987	33,419,680	34,806,108	35,765,624	· ·	36,664,526	36,664,526 37,624,011
Net Operating Income Leasing & Capital Costs	32,260,987	33,419,680	34,806,108	35,765,624		36,664,526	36,664,526 37,624,011
Tenant Improvements	2,862,609	2,329,754	201,517	194,416 114,848		170,147 122,252	170,147 1,415,795 122,252 798,067
Capital Costs & Reserves	890,635	947,941	544,811	166,667		399,999	
Total Leasing & Capital Costs	5,242,468	4,511,843	857,487	475,931		692,398	692,398 3,063;862
Cash Flow Betore Debt Service	\$ 27,018,519	\$28,907,837	\$33,948,621	\$ 35,289,693		\$35,972,128	\$35,972,128 \$34,560,149
Portfolio Expenses					Į.		
Real Estate Taxes	3,877,437	3,993,760	4,113,573	4,236,980		4,364,090	
Payroll/ Labor Costs	2,035,000	2,096,050	2,158,932	2,223,699		2,290,410	
Cleaning Utilities	1,215,000 2,820,000	1,251,450 2,904,600	1,288,994 2,991,738	1,327, <u>663</u> 3,081,490		1, <u>367,493</u> 3,173,935	1,367,493 1,408,518 3,173,935 3,269,153
Repairs & Maintenance	1,200,000	1,236,000	1,273,080	1,311,272		1,350,611	1,350,611 1,391,129
Sanitation/Trash Management Rea	45,000	46,350	47,74]	49,173		50,648	1
Professional Fees	460,000	473,800	488,014	502,654		517.734	

	Merrifield Fürst Stamford SPE LLC	First Stamford Place SPE LLC Fairfax First Stamford SPE LLC	Total <u>CF</u> PV of CFs Total PV of CFs	Security Miscellaneous/Other Cash Flow After Portfolio Expenses
			\$ 13,119,600 \$ 12,064,000 \$258,000,000	<u>500,000</u> <u>522,000</u> <u>\$ 13,119,600</u>
	31.18% 100.00%	37.64% 31.18%	<u>\$14,585,747</u> \$12,333,040	<u>515,000</u> <u>537,660</u> <u>\$14,585,747</u>
			3 <u>\$19,184,392</u> \$14,916,270	<u>530,450</u> 553,790 \$19,184,392
	\$ 80,440,000 \$257,990,000	\$ 97,110,000 \$ 80,440,000	\$ <u>20,0</u> 85,293 \$ 14,360,221	<u>530,450</u> <u>553,790</u> <u>519,184,392</u> <u>\$ 20,085,293</u>
	31.18%	37,64% 31,18%	\$20,3 <u>17,250</u> \$13,357,297	562,754 587,516 \$20,317,250
			6 \$18,440,191 \$11,147,817	579,637 597,026 605,141 623,295 \$18,440,191 \$19,618,997
C			\$19,618,997 \$14,206,550 \$10,906,162 \$ 7,261,971	597,026 623,295 \$19,618,997
Containers A A R C U S			\$14,206,550 \$ 7,261,971	614,937 641,994 \$14,206,550

[Total CF PV of CFs		Cash Flow After	Miscellaneous/Other	Security	Professional Fees	Management Fee	Sanitation/Trash	Repairs & Maintenance	Utilities	r ayının Lavut Coss	Daumall/Takar Costa	Real Estate Taxes	Portfolio Expenses	Cash Flow Before Debt Service	1 otal Leasing & Capital Costs	Capital Costs & Reserves	Leasing commissions	Tenant Improvements	Leasing & Capital Costs	Net Operating Income	Effective Gross Revenue	Collection Loss	General Vacancy	Total Gross Revenue	Miscellaneous Revenue	Expense Reimbursement Revenue	Scheduled Base Rental Revenue	Base Rent Abatements	Absorption & Turnover Vacancy	Potential Rental Revenue	Gross Revenue	For the Years Ending	
\$18,153,369 \$ 8,532,845		\$18,153,369	661,254	633;385	582,714	1,291,594	57.005	1,520,124	3 572 292	1 530 176	- 200 LLS L	4,911,821		\$35,723,513	4,017,842	437,199	1,249,034	2,331,609		39,741,355	39,741,355	(329,920)	_ (935,689)_	41,006,964	1,146,203	4,860,227	35,000,534	(507,916)	(574,823)	\$36,083,273		Year 9 Jun-2020	
10 \$353,531,120 \$152,804,095	333,657,745	\$ 19,873,375	681,092	652,387	600,196	1,341,161	58,715	1,565,728	3,679,460	006 585 L	040,677	5,059,176		\$ 37,981,442	ال	235,213	1,036,277	1,993,558		41,266,490	41,266,490	(344,215)	(979,754)	42,590,459	1,180,591	5,187,653	_ 36,222,215	(448,359)	(596,038)	\$ 37,266,612		<u>Ye</u> ar 10 Jun-2021	
Year 11 True NO1 \$23;580,204		\$20,206,772	701,524	671;958	618,202	1,372,226	60,476	1,612,700	3 789 844	1 632 858	070 127 0	5,210,951		\$38,848,910	3,3/3,432	148,380	1,102,141	2,119,911		42,222,342	42,222,342	(354,168)	(1,129,216)	43,705,726	1,216,008	5,484,356	37,005,362	(464,087)	(825,672)	\$38,295,121		Year II Jun-2022	
Year 12 True NOI \$23, 142, 860		\$15,199,765	722,570	692,117	636,748	1,374,939	62,291	1,661,081	3 903 540	2,010,710	510 518 C	5,367,280		\$34,362,716	7,943,095		2,/1,415	5,225,680		42,305,811	42,305,811	-347,229	-707,299	43.360.339	1,252,489	4,962,272	37,145,578	-1,146,790	2,104,700	\$40,397,068		Year 12 Jun-2023	
Year 13 True NOI \$25,141,681		19,585,248	744,247	712,880	655,850	1,460,008	64,159	1,710,913	4 020 646	-1 737 299 1 -	567 100 C	5,528,298		\$39,366,905	3,336,433		. 926'1¢6'1	3,604,507		44,923,338	44,923,338	-370,847	-630,763	45.924.948	1,290,060	4,921,822	39,713,066	-781,248	-1,326,183	\$41,820,497		Year 13 Jun-2024	Time: 2:12 pm

Software: ARGUS Ver. 15.0.0.54 File: FIRST STAMFORD PLACE CONSOLIDATED DUFF VALUATION FS 9\_8\_11v0 Property Type: Portfolio: Date: 9/13/11

First Stamford Place SPE LLC Fairfax/First Stamford SPE LLC Merrifield First Stamford SPE LLC Upated with ARGUS

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Analysis Period		For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 9.25%	Net Operating Income	
Year 1		Jun-2012	\$ 1,744,643	\$ 1,596,927	-	i
Year 2		Jun-2013	1,897,947	1,590,161		2
Year 3	-	Jun-2014	2,433,800	1,866,468		3
Year 4		Jun-2015	2,019,065	1,417,309		4
Year 5		Jun-2016	3,886,422	2,497,139		5
Year 6		Jun-2017	3,082,160	1,812,702		6
Year 7		Jun-2018	3,437,530	1,850,531		6 7 8
Year 8		Jun-2019	3,844,757	1,894,512		8
Year 9		Jun-2020	-890,849	-401,801		9
Year 10		Jun-2021	3,434,251	1,417,809		10
Year 11	· .	Jun-2022 NOI		. <u></u>	4,457,016	11
Total Cash Flow			24,889,726	15,541,757		
Terminal Cap @		7.25%	59,939,176	24,745,505		-
Selling Costs @	- ·	· • · ·	<b></b>			•
		2.50%				
Total Property Present Value				\$40,287,262		-
Rounded to Thousands				\$40,000,000		
Per SqFt	•			\$ 151.30	N.	
Percentage Value Distribu						
Cash Flow	-			38.58%		
Reversion				61.42%		

Schedule Of Prospective Cash Flow In Inflated Dollars for the Fiscal Year Beginning 7/1/2011

& INCUME LAX	Cash Flow Before Debt Ser	Capital Expenditures Total Leasing & Capital C	Reserves	Leasing Commissions	Tenant Improvements	I easing & Canital Costs	Total Operating Expenses	Miscellaneous/Other	Security	Professional Fees	Management Fee	Sanitation/ Trash	Repairs & Maintenance	Utilities	Cleaning	Payroll/ Labor Costs	Insurance	Electric	Real Estate Taxes	Operating Expenses	Effective Gross Revenue	Collection Loss	General Vacancy	Total Potential Gross Rev	Other Income	Expense Reimbursement R	Scheduled Base Rental R	Base Rent Abatements	Absorption & Turnover V	Base Rental Revenue	For the Years Ending Potential Gross Revenue	
	\$ 1,744,643	349,499	2,390	259,627	928,890	3,285,049	3,856,314	180,000	115,000	295,000	232,095	25,000	415,000	644,000	470,000	705,000	50,000		725,219	İ	7,141,363	(108,752)	;	7,250,115	270,000	935,431	6,044,684	(236,091)	(1,041,796)	\$ 7,322,571	Jun-2012	Year 1
	\$1,897,947	25,000	2,868	530,727	1,215,092	3,671,634	3,981,685	185,400	118,452	303,851	248,732	25,752	427,452	663,320	484,100	726,151	51,500		746,975		7,653,319	(121,170)	(303,566)	8,078,055	278,100	1,072,411	6,727,544	(481,140)	(236,906)	\$7,445,590	Jun-2013	Year 2
	\$2,433,800	924,999 1,571,258		176,637	469,622	4,005,058	4,108,625	190,963	122,003	312,964	263,695	26,522	440,272	683,219	498,623	747,935	53,044	:	769,385		8,113,683	(131, 025)	(490,297)	8,735,005	286,443	1,128,268	7,320,294	(158,398)	(82,864)	\$7,561,556	Jun-2014	Year 3
	\$2,019,065	2,112,072		_ 300,017	737,055	4,131,137	4,232,086	196,691	125,664	322,355	271,804	27,319	453,481	703,716	513,581	770,372	54,636		792,467		8,363,223	(133,374)	(395,014)	8,891,611	295,036	1,199,077	7,397,498	(107,918)	(195,659)	\$7,701,075	Jun-2015	Year 4
	\$3,886,422	366,668 366,668				4,253,090	4,358,984	202,592	129,433	332,025	279,892	28,138	467,088	724,827	528,989	793,484	56,276		816,240		8,612,074	(140,413)	(608,461)	9,360,948	303,888	1,283,064	7,773,996	(22,611)		\$7,796,607	Jun-2016	Year 5
	\$3,082,160	549,999	- - - -	208,737	465,061	4,305,957	4,487,240	208,668	133,318	341,987	285,780	28,980	481,098	746,572	544,859	817,287	57,962	•	840.729		8,793,197	(141,234)	(481,134)	9,415,565	313,004	1,359,236	7,743,325	(88,462)	(139,977)	\$7,971,764	Jun-2017	Year 6
	\$3,437,530	<u>554,168</u> 1,032,608		148,073	330,367	4,470,138	4,623,037	214,930	137,316	352,245	295,527	29,853	495,531	768.972	561,204	841,808	59.703	1	865.948		9,093,175	(146,916)	(554,220)	9.794.311	322,393	1,469,738	8.002.180	(55,502)	(88,140)	\$8,145,822	Jun-2018	Year 7
	\$ 3,844,757	<u>538,701</u> 741,153	;	61,546	140,906	4,585,910	4,761,107	221,377	141,435	362,812	303,779	30,746	510,398	792.038	578.041	867,060	61,493		891.928		9.347.017	(151,680)	(613,371)	10.112.068	332,066	1.570.076	8.209.926	(39.933)		\$ 8,296,825	Jun-2019	Year 8

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Calitat Experiments Total Leasing & Capital C Cash Flow Before Debt Ser & INCOME TAX	Leasing & Capital Costs Tenant Improvements Leasing Commissions Reserves	Miscellaneous/Other Total Operating Expenses Net Operating Income	Management Fee Professional Fees Security	Payroll/ Labor Costs Cleaning Utilities Repairs & Maintenance Sanitation/ Trash	Effective Gross Revenue Operating Expenses Real Estate Taxes Electric	Total Potential Gross Rev General Vacancy Collection Loss	Base Rent Abatements Scheduled Base Rental R Expense Reimbursement R Other Income	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover V
317,007 4,776,416 (\$ 890,849)	3,302,979	228,019 4,875,799 3,885,567	284,744 373,698 145,680	63,539 893,074 595,381 815,799 31 669	<u>8,761,366</u> 91,8,686	8,894,788 (133,422)	(504,459) 7,262,044 1,290,716 342,028	Year 9 Jun-2020 \$ 8,583,085 (816,582)
940,892 \$ 3,434,251	668,546 247,226 25,120	<u>234,859</u> <u>5,034,606</u> <u>4,375,143</u>	305,817 384,909 150,048	65,239 919,865 613,245 840,275 541,482 37,619	<u>9,409,749</u> 946,248	10,053,441 (492,889) (150,803)	(108,693) 8,570,065 1,131,088 352,288	Year 10 Jun-2021 \$ 8,850,505 (171,747)
<u>1,029,441</u> \$_3,441,024	702,374 271,802 55,265	241,905 - 5,184,430 4,470,465	313,784 396,455 154,550	67,196 947,461 631,640 865,482 557,725 33 599	<u>9,654,895</u> 97 <u>4</u> ,633	10,301,267 (491,854) (154,518)	(115,537) 8,761,806 1,176,603 362,858	Year 11 Jun-2022 \$ 9,067,428 (190,085)
<u>\$.2,249,480</u>	1,475,898 534,961 55,265	249,162 5,330,258 4,315,604	313,490 408,348 159,188	69,212 975,886 650,590 891,446 574,457 34,606	<u>9,645,862</u> 1,003,87 <u>3</u>	10,105,983 (308,532) (151,589)	(238,560) 8,627,211 1,105,029 373,743	Year 12 Jun-2023 \$ 9,238,344 (372,573)
<u>898,604</u> \$ 3,686,374	609,202 229,113 60,289	256,636 5,494,863 4,584,978	327,596 420,600 163,963	71,288 1,005,161 - 670,106 918,191 - 591,691 - 35 642	<u>10,079,841</u> 1,033,989	10,800,768 (558,915) (162,012)	(100,713) 9,195,187 1,220,624 384,957	Year 13 Jun-2024 \$ 9,448,985 (153,085)

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Analysis Period		For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 7.00%	Net Operating Income	
Year 1		Jun-2012	\$,2,732,789	\$ 2,554,008		11
Year 2		Jun-2013	2,664,133	2,326,957		2
Year 3		Jun-2014	2,981,683	2,433,942	·,	3]
Year 4		Jun-2015	3,080,875	2,350,385		4
Year 5		Jun-2016	3,167,740	2,258,555		5]
Year 6		Jun-2017	2,944,388	<u>1,961,970</u>		6_
Year 7	-4.	Jun-2018	3,305,485	2,058,490		_7]
Year 8		Jun-2019	3,443,225	2,003,988		8
Year 9		Jun-2020	3,302,461	1,796,320		<u> </u>
Year 10		Jun-2021	3,379,400	1,717,916		10
Year 11		Jun-2022 NOI			3,578,693	_11]
Total Cash Flow			31,002,179	21,462,530		
Terminal Cap Rate @			58,153,767	29,562,426	£	
		6.00%				
Selling Costs @			····			
entering to the state of the Company of the state of the		2.50%				
Total Property Present Value				\$51,024,956		
Rounded to Thousands				\$51,000,000		
Per SqFt		₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩₩		\$879.23		
Percentage Value Distribution						
Cash Flow				42.06%		]
Reversion				57.94%	· · · · · · · · · · · · · · · · · · ·	

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10 Union Square East New York, NY

Schedule Of Prospective Cash Flow In Inflated Dollars for the Fiscal Year Beginning 7/1/2011

Total Leasing & Capital Costs Cash Flow Before Debt Service	Tenant Improvements	Net Operating Income	Total Operating Expenses	Reserves	CAM	I Payroil/Labor Costs	Repairs and Maintenance	Management Fees	Professional Fees	Marketing/Advertising	Real Estate Taxes	Insurance	Operating Expenses	Effective Gross Revenue	General Vacancy	Total Potential Gross Revenue	Condenser Water	Total Reimbursement Revenue	Real Estate Taxes	Expense Reimbursement Revenue	Scheduled Base Rental Revenue	Base Rent Abatements	Absorption & Turnover Vacancy	Base Rental Revenue	For the Years Ending Potential Gross Revenue	
\$2,732,789		2,732,789	2,015,258	14,928	266,978	186 225	32,445	154,311	90,641	21,321	1,194,718	15,840		4,748,047	(146,846)	4,894,893	54,384	640,445	498,110	142,335	4,200,064			\$4,200,064	Year 1 Jun-2012	
214,160 \$2,664,133	9,425 204,735	2,878,293	1,878;132	15,377	274,989	686'8E	33,419	154,583	93,359	21,960	1,204,418	16,317		4,756,425	(86,967)	4,843,392	56,016	610,563	486,095	124,468	4,176,813	(72,167)	(60,139)	\$4,309,119	Year 2 Jun-2013	
\$2,981,683		2,981,683	1,898,166	15,839	283,236	40,157	34,420	158,595	96,161	22,620	1,204,870	16,804		4,879,849	(150,924)	5,030,773	57,696	524,921_	447,313	77,608	4,448,156	, , ,		\$4,448,156	Year 3 Jun-2014	
\$3,080,875		3,080,875	1,918,545	16,312	291.734	41,363	35,453	162,481	99,047	23,298	1,205,322	_ 17,309		4,999,420	(154,620)	5,154,040	59,427	538,857	447,739	91,118	4,555,756		•	\$4,555,756	Year 4 Jun-2015	In Inti
\$3,167,740		3,167,740	1,946,504	16,803	300,487	42,602	36,517	166,213	102,017	23,997	1,213,026	17,829		5,114,244	(158,173)	5,272,417	61,211	560,086	455,044	105,042	4,651,120	4		\$4.651.120	Year S Jun-2016	ated Dollars for
<u>199,565</u> \$2,944,388	4,793	3,143,953	1,989,479	17,307	209.501	43,882	37,612	166,836_	105,079	24,717	1,238,358	18,362		5,133,432	(101,934)	5,235,366	63,046	572,996	467,354	105,642	4,599,324	(70,312)	(56,832)	\$4.726.468	Year 6 Jun-2017	the Fiscal Year
\$3,305,485		3,305,485	2,050,478	17,827	318.785	45,197	38,742	174,069	108.229	25,458	1,274,599	18,914		5,355,963	(165,649)	5.521.612	64,936	610,638	496,485	114,153	4,846,038	1	e de reject	\$4.846.038	Year 7 Jun-2018	In Inflated Dollars for the Fiscal Year Beginning 7/1/2011
\$3,443,225		<u>, 3,443,225</u>	2,112,352	18,360	328.350	46,554	39,903	180,557	111.477	26.221	1,311,929	19,482		5,555,577	(171,823)	5.727,400	66,886	660,504	531,885	128,619 1	5,000,010			SS.000.010	Year 8 Jun-2019	2011

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& INCOME TAX	Total Leasing & Capital Costs Cash Flow Before Debt Service	Tenant Improvements Leasing Commissions	Leasing & Capital Costs.	Net Operating Income	Itotal Operating Expenses	Reserves	CAM	Miscellaneous	Payroll/Labor Costs	Repairs and Maintenance	Management Fees	Professional Fees	Marketing/Advertising	Real Estate Taxes	Insurance	Operating Expenses	Effective Gross Revenue	General Vacancy	Total-Potential Gross Revenue	Condenser Water	Total Reimbursement Revenue	Real Estate Taxes	CAM	Expense Reimbursement Revenue	Scheduled Base Rental Revenue	Base Rent Abatements	Absorption & Turnover, Vacancy	Base Rental Revenue	Potential Gross Revenue	For the Years Ending
	<u>185,518</u> \$3,302,461	9,981 175,537		3,487,979	2,172,818	18,912	338 199	30,404	47,951	41.101	183.975	114,823	27.010	1,350,377	20,066		5,660,797	(123,514)	5,784,311	68,892	678,190	555,289	122,901		5,037,229	(61,874)	,(51, <u>562)</u>	\$5,150,665	0-707 ethe	Year 9 Jun-2020
	<u>169,884</u> \$3,379,400	7,056		3,549,284	2,235,606	19,479	348.347	31.316	49.389	42.334	188 010	118.266	27.818	1,389,979	20,668		5,784,890	(131,085)	5,915,975	70,959	609,432	532,362			5,235,584	(57,395)		\$5,340,808	1707-1106	Year 10 Jun-2021
	\$3,685,314			3,685,314	2,302,924	20,064	358,796	32.255	50.870	43.604	194.618	121.814	28.655	1,430,959	21,289		5,988,238	(185,203)	6,173,441	73,089	652,875	566,714	86,161		5,447,477			\$5,447,477	77/7-1107	Year 11 Jun-2022
	<u>432,849</u> \$3,050,142	17,522 415,327		3,482,991	2,387,079	20,665	369.560	$\frac{33.223}{33.223}$	52.396	44.911	- 777 001	125.469	29.512	1,498,639	21,927		5,870,070		5,870,070	75,279	628,104	534,699	93,405		5,166,687	-140,115	-323,480	\$5,630,282	C707-1116	Year 12
	<u>446,932</u> \$3,120,843	96,214 350,718		3,567,775	2,457,556	21,286	380.646	34.220	53,969	46 258	105 873 1	129.229	1 665 05	1.543,142	22.584		6,025,331	186,349	6.211.680	77,540	187,112	94,890	92,222		5,947,028	-193,057		\$6,140,085	+207-tine	Year 13

Analysis Period	For the Year Ending	Annual Cash	P.V. of Cash Flow @ 7.00%	Net Operating Income	
Year 1	Jun-2012	\$ 3,425,987	\$ 3,201,857	~	<u> </u>
Year 2	Jun-2013	3,456,308	3,018,873		2
Year 3	Jun-2014	2,677,541	2,185,671		3]
Year 4	Jun-2015	3,023,063	2,306,280		4
Year 5	Jun-2016	3,056,575	2,179,296		5
Year 6	Jun-2017	3,090,349	2,059,230		6
Year 7	Jun-2018	3,044,883	1,896,200		7
Year 8	Jun-2019	3,697,307	2,151,866		8
Year 9	Jun-2020	3,760,201	2,045,300		<u>_</u> 9]
Year 10	Jun-2021	3,824,989	1,944,430	· · · · · · · · · · · · · · · · · · ·	10
Year 11	Jun-2022 NOI		······································	4.337,693	
Total Cash Flow		33,057,203	22,989,004		
Terminal Cap Rate @	7 <b>4</b> '	70,487,506	35,832,274		
	6.00%				
Selling Costs @				فمساعفا جاوزا الألاب ككملا	_
	2.50%				* Tagi di Santa
Total Property Present Value			<u>\$58,821,278</u>		
Rounded to Thousands			\$59,000,000		
Per SqFt		1	\$858.01		
Percentage Value Distribution					
Cash Flow Reversion			39.08% 60.92%		

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Leasing & Capital Costs Tenant Improvements Leasing <u>Commissions</u> Total Leasing & Capital Costs <u>Cash Flow Before Debt Service</u> & INCOME TAX	Ansurance Payroll/Labor Costs Management Fees Professional Fees Marketing/Advertising Utilities Repairs and Maintenance Common Airea Maintenance Real Estate Taxes Miscellaneous/Other Reserves Total Operating Expenses Net Operating Income	Expense Reimbursement Revenue CAM Real Estate Taxes Total Reimbursement Revenue General Vacancy Effective Gross Revenue	For the Yeans Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacancy Base Rent Abatements Scheduled Base Rental Revenue
\$3,425,987	$\begin{array}{r} 10,558\\31,113\\171,657\\-48,994\\6,400\\1,907\\1,907\\1,200,881\\7,868\\-7,868\\17,057\\-1,855,762\\-3,425,987\end{array}$	102,412 379,511 481,923 5,445,102 (163,353) 5,281,749	Year 1 Jun-2012 \$4,963,179 4,963,179
4,048 106,928 110,976 \$3,456,308	$\begin{array}{r} 10,874\\ 32,046\\ 178,528\\ 50,465\\ 6,592\\ 1,964\\ 1,031\\ 369,077\\ 1,249,644\\ 8,103\\ 17,569\\ 1,925,893\\ 3,567,284\\ \end{array}$	108,512 410,394 518,906 5,600,025 (106,848) 5,493,177	Year 2 Jun-2013 \$5,191,446 (63,044) (47,283) 5,081,119
22,046 299,771 321,817 \$2,677,541	11,20133,008161,42051,9786,7912,0231,060380,1491,293,3408,34818,0961,967,4142,999,358	31,195 187,461 218,656 4,966,772 4,966,772	Year 3 Jun-2014 \$5,057,415 _(176,742) _(132,557) _4,748,116
\$3,023,063	11,53733,996164,26753,5376,9932,0851,092391,5541,339,0188,59718,63718,63718,6373,023,063	5,639 <u>144,520</u> <u>150,159</u> 5,210,697 (156,321) <u>5,054,376</u>	In Infl: Year 4 Jun-2015 \$5,060,538 5,060,538
\$3,056,575	11,88335,018167,47155,1427,2032,1461,126403,3001,385,0238,85619,1982,096,3663,056,575	8,059 <u>177,057</u> <u>185,116</u> 5,312,310 (159,369) <u>5,152,941</u>	Schedule O In Inflated Dollars for 4 Year 5 <u>115 Jun-2016</u> ,538 \$5,127,194 ,538 <u>5,127,194</u>
\$3,090,349	$\begin{array}{r} 12,240\\ 36,070\\ 170,624\\ 56,797\\ 7,419\\ 2,210\\ 1,160\\ 415,401\\ 1,428,803\\ 9,120\\ 19,773\\ \underline{2,159,617}\\ 3,090,349\end{array}$	10,554 206,154 216,708 5,412,337 (162,371) 5,249,966	chedule Of Prospective Cash Flow       ollars for the Fiscal Year Beginnin       car 5     Year 6     Year       -2016     Jun-2017     Jun-20       27,194     \$5,195,629     \$5,839       27,194     5,195,629     \$5,608
<u>323,454</u> <u>323,454</u> <u>\$3,044,883</u>	$\begin{array}{r} 12,607\\ 37,151\\ 181,966\\ 58,502\\ 7,643\\ 2,277\\ 1,194\\ 427,860\\ 1,471,667\\ 9,396\\ 20,365\\ \underline{2,230,628}\\ \underline{3,368,337}\end{array}$	12,021 151,783 163,804 5,772,127 (173,162) 5,598,965	chedule Of Prospective Cash Flow         ollars for the Fiscal Year 8 Beginning 7/1/2011         Year 6         Year 6         101-2016       Jun-2017         101-2016       Jun-2018         27,194       \$5,195,629       \$5,839,194         27,194       \$1,195,629       \$5,608,323
\$3,697,307	12,98438,265195,08160,2557,8712,3451,229440,6981,515,8199,67520,9782,305,2003,697,307	19,793 150,622 6,188,151 (185,644) 6,002,507	2011 Year 8 Jun-2019 \$6,017,736

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East-West Manhattan Retail New York, NY

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	Total Leasing & Capital Costs Cash Flow Before Debt Service & INCOMP TAY	Tenant Improvements Leasing Commissions	Leasing & Capital Costs	Net Operating Income	Total Operating Expenses	Reserves	Miscellaneous/Other	Real Estate Taxes	Common Area Maintenance	Repairs and Maintenance	Utilities	Marketing/Advertising	Professional Fees	Management Fees	Payroll/Labor Costs	Insurance	Operating Expenses	Effective Gross Revenue	General Vacancy	Total Potential Gross Revenue	Total Reimbursement Revenue	Real Estate Taxes	CAM	Expense Reimbursement Revenue	Scheduled Base Rental Revenue	Base Rent Abatements	Absorption & Turnover Vacancy	Base Rental Revenue	Potential Gross Revenue	For the Years Ending	
1	\$3,76			3,76	2,37	2		1,56	45				6	19				6,13	(18	6,32	2(	17			6,11					Ye	
	\$3,760,201 \$3,824,		. 1	3,760,201 3,824	2;372,747 2,442			1	453,917 467		2,415 2		62,065 63	9,320 203	39,413 40	3,375 13		6,132,948 6,267		<u>م</u>	209,329 249,	178,084 206,	31,245 4		6,113,299 6,211			\$6,113,299 \$6,211		Year 9 Year Jun-2020 Jun-20	
	1,989 \$3,891,716			1,989 3,891,716	2,314 2,513,971	,255	265	130 1	,535 48	,305	488	,350	926	688 2	596	3,776 14,189		,303	,835)	,138 6,	9,416 290,693	372 235.	3,044 55,1		1,7226,313,107			1,722 \$6,313,10	-   	10 Year 11 1021 Jun-2022	
	\$ 2	132,828		716 3,811,632	2,6			,	49				-	2		189 14,615		6,424,893		6, 	, , ,		18724,795		6	-455,291	, ,	107 \$ 8.004.933	     	1 Year 12	
	<u>631,749</u> \$4,677,981	35,231		5,309,730	2,738,136 #	24,318	11,219	1,787,620	510.889	1,427	2,719]	9.125	69.852	261,555	44,360	15,052	· · ·	8,047,866		8,047,866	95.606	74,213	21,393		7,952,260	-263,776	-253:894.	\$8,469.930		Year 13 Jun-2024	

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Analysis Period	For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 7.00%	Net Operating Income	
Year J	Jun-2012	\$ 2,053,822	\$ 1,919,460		_1_
Year 2	Jun-2013	1,455,607	1,271,384		2
Year 3	Jun-2014	1,398,205	1,141,352	· · ·	3
Year 4	Jun-2015	2,026,386	1,545,920		4
Year 5	Jun-2016	2,082,329	1,484,672		5
Year 6	Jun-2017	2,140,611	1,426,379		6
Year 7	Jun-2018	2,201,027	1,370,689		7
Year 8	Jun-2019	2,263,271	1,317,244		8 9
Year 9	Jun-2020	2,327,364	1,265,932		
Year 10	Jun-2021	2,393,394	1,216,680		10 11
Year 11	Jun-2022 NOI			2,363,610	11
Total Cash Flow		20,342,016	13,959,712		
Terminal Cap Rate @	6.00%	38,408,657	19,525,014	- 2	-
Selling Costs @	<u> </u>		<u> </u>		•
Total Property Present Value	2.50%		-	۰ سر . م	_
Provide the Theorem to		-	<u><u> </u></u>		
Rounded to Thousands			\$33,000,000		
Per SqFt			\$ 586.67		
Percentage Value Distribution					
Cash Flow	• •		41.69%		•
Reversion			58.31%	·	

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		Implied Cap
		6.2%
		5.3%
		5.3%
		6.1%
		6.3%
		6.5%
		6.7%
		.7% 6.9%
	· · ·	

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Implied Cap	Leasing & Capital Costs         Tenant Improvements         Leasing Commissions         Total Leasing & Capital Costs         Cash Flow Before Debt Service         & INCOME TAX	Repairs and Maintenance Professional Fees Miscellaneous/Other Reserves Total Operating Expenses Net Operating Income	Operating Expenses <u>Common Area Maintenance</u> Insurance <u>Payroll/Labor Costs</u> Utilities <u>Markeung/Advertising</u> Management Fees Real Estate Taxes	Expense Reimbursement Revenue Real Estate Taxes CAM Total Reimbursement Revenue Condenser Water Iotal Potential Gross Revenue General Vacancy Effective Gross Revenue	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnoyer Vacancy Base Rent Abatements Scheduled Base Rental Revenue
	\$3				
7.1%	\$2,327,364	1,957 46,261 3,517 1,8,349 1,447,840 2,327,364	99,784 18,116 43,969 68,500 68,500 122,693 122,693	371,422 13,966 385,388 78,938 ,891,964 (116,760) (116,760)	Year 9 Jun-2020 \$3,427,638
7.3%	\$2,393,394	2,016 47,646 3,623 1,491,150 -2,393,394	102,778 18,658 45,289 70,557 7,929 126,248 1047,507	401,935 14,385 416,320 81,307 4,004,685 (120,141) 3,884,544	Year 10 Jun-2021 \$3,507,058
	<u></u>	2,076 2,076 3,730 19,465 1,535,752 2,461,402	105,861 19,218 46,647 72,671 72,671 72,671 8,167 129,908 1.078,932	433,359 14,817 448,176 83,747 4,120,777 (123,623) 3,997,154	Year 11 Jun-2022 \$3,588,854 -3,588,854
-	6,786 427,105 433,891 \$1,895,734	2,139 50,548 3,842 20,051 1,594,775 2,329,625	<u>109.035</u> 19,796 <u>48,048</u> 74,853 74,853 8,412 127,544 1.130,507	390,004 14,236 404,240 86,258 3,924,400 3,924,400	Year 12 Jun-2023 \$3,835,366 -250,915 -150,549 3,433,902
	10,355 488,721 499,076 \$1,800,726	121-	112,309 20,388 77,098 77,098 8,664 1.164,423	301,932 14,155 316,087 88,847 3,939,070	Year 13 Jun-2024 \$3,993,517 -287,113 -172,268 3,534,136

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Analysis Period	For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 7.50%	Net Operating Income	
Year 1 Year 2 Year 3 Year 4 Year 5 Year 6 Year 7 Year 8 Year 9 Year 10	Jun-2012 Jun-2013 Jun-2014 Jun-2015 Jun-2016 Jun-2017 Jun-2018 Jun-2019 Jun-2020 Jun-2020 Jun-2021	\$ 218,556 1,205,239 1,259,134 1,222,141 1,546,299 1,694,329 1,705,821 1,522,551 1,488,558 1,661,147	\$ 203,308 1,042,933 1,013,553 915,140 1,077,088 1,097,860 1,028,192 853,698 776,407 805,978	0 100 00f	1 2 3 4 5 6 7 8 9 10 11
Year 11 Total Cash Flow	Jun-2022 NOI	13,523,775	8,814,157	2,129,095	11
Terminal Cap Rate @	6.25%	33,213,877	16,115,171	-	
Selling Costs @	2.50%	••••	<u> </u>		
Total Property Present Value		· _	\$24,929,328		
Rounded to Thousands			<u>\$25,000,000</u>		
Per SqFt			1,436.29		
Percentage Value Distribution Cash Flow Reversion			35.36% 64.64%		

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Westport Retail Westport, CT

Schedule Of Prospective Cash Flow In Inflated Dollars for the Fiscal Year Beginning 7/1/2011

Tenant Improvements Leasing Commissions Total Leasing & Capital Costs Cash Flow Before Debt Service & INCOME TAX	Insurance Real Estate Taxes Payroll/Labor Costs Management Fees Professional Fees Repairs and Maintenance Utilities Miscellaneous/Other Reserves Total Operating Expenses Net Operating Income	Expense Reimbursement Revenue CAM less RET Real Estate Taxes Total Reimbursement Revenue Total Potential Gross Revenue General Vacancy Collection Loss Effective Gross Revenue	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacancy Base Rent Abatements Scheduled Base Rental Revenue
398,871 293,411 692,282 \$ 218,556	9,103 247,692 5,535 12,103 9,623 7,400 1,571 2,012 4,320 299,359 910,838	5,372 60,134 65,506 1,273,892 (44,587) (19,108) 1,210,197	Year 1 Jun-2012 \$1,522,511 (314,125) 1,208,386
\$1,205,239	$\begin{array}{r} 9,375\\ 255,123\\ 5,701\\ 15,163\\ 9,911\\ 7,620\\ 1,618\\ 2,072\\ 4,451\\ 311,034\\ 1,205,239\end{array}$	5,953 67,613 73,566 1,596,076 (55,862) (23,941) 1,516,273	Year 2 Jun-2013 \$1,522,510 1,522,510
\$1,259,134	9,658 262,776 5,872 15,797 10,209 7,851 1,666 2,135 4,583 <u>320,547</u> <u>1,259,134</u>	5,598 <u>65,135</u> <u>70,733</u> 1,603,738 (24,057) <u>1,579,681</u>	Year 3 Jun-2014 \$1,601,609 (68,604) 1,533,005
21,199 99,467 120,666 \$1,222,141	9,947 270,660 6,049 16,734 10,515 8,087 1,716 2,198 4,721 <u>330,627</u> <u>1,342,807</u>	9,259 60,861 70,120 1,698,918 (25,484) 1,673,434	Year 4 Jun-2015 \$1,876,120 (141,327) (105,995) 1,628,798
\$1,546,299	$10,245 \\ 278,780 \\ 6,229 \\ 18,884 \\ 10,831 \\ 8,328 \\ 1,768 \\ 2,265 \\ 4,863 \\ 1,546,299 \\$	14,067 89,222 103,289 1,987,886 (69,576) (29,818) 1,888,492	Year 5 Jun-2016 \$1,884,597 1,884,597
\$1,694,329	10,553 287,142 6,418 20,478 11,156 8,580 1,822 2,331 5,008 <u>353,488</u> <u>1,694,329</u>	14,902 97, <u>571</u> 112,473 2,155,595 (75,445) (32,333) 2,047,817	Year 6 Jun-2017 \$2,043,122 2,043,122
\$1,705,821	10,870 295,757 6,609 20,695 11,490 8,835 1,875 2,403 5,160 363,694 1,705,821	1 1 1 1	Year 6         Year 7           Jin-2017         Jun-2018           Jun-2017         Jun-2018           Jun-2019         Jun-2018           Jun-2019         Jun-2018           Jun-2019         Jun-2018           Jun-2019         Jun-2018           Jun-2019         Jun-2018           Jun-2019         Jun-2018           Jun-2019         Jun-2018           Jun-2019         Jun-2018           Jun-2019         Jun-2018           Jun-2019         Jun-2018           Jun-2019         Jun-2018           Jun-2019         Jun-2018           Jun-2019         Jun-2018           Jun-2019         Jun-2018
6,377 60,243 <u>66,620</u> \$1,522,551	11,196 304,631 6,807 19,622 11,834 9,102 1,933 2,474 5,314 372,913 1,589,171	24,367 142,928 167,295 2,003,657 (11,518) (30,055) 1,962,084	Year 8 Jun-2019 \$1,928,983 (60,735) (31,886) 1,836,362

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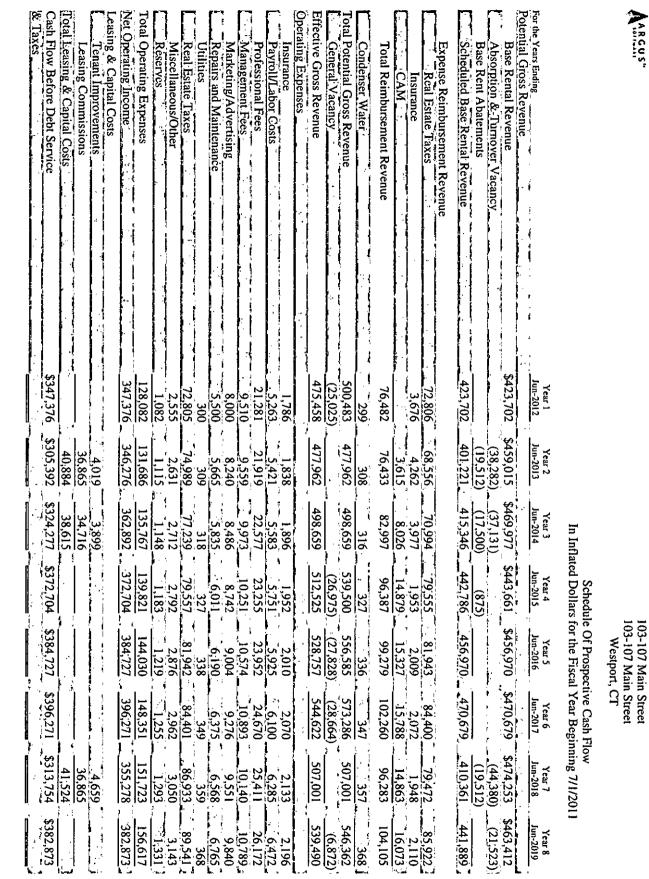
Leasing & Capital Costs Tenant Improvements Leasing Commissions Total Leasing & Capital Costs Cash Flow Before Debt Service & INCOME TAX	Operating Expenses Insurance Real Estate Taxes Payroll/Labor Costs Management Fees Professional Fees Professional Fees Repairs and Maintenance Utilities Miscellaneous/Other Reserves Total Operating Expenses Net Operating Income	Expense Reimbursement Revenue CAM less RET Real Estate Taxes Total Reimbursement Revenue Total Potential Gross Revenue General Vacancy Collection Loss Effective Gross Revenue	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacancy Base Rent Abatements Scheduled Base Rental Revenue
8,601 81,253 <u>89,854</u> \$1,488,558	11,531 313,768 7,011 19,620 12,191 9,373 1,991 2,548 5,472 383,505 1,578,412	25,858 152,345 178,203 1,991,794 (29,877) 1,961,917	Year 9 Jun-2020 \$1,938,516 (81,918) (43,007) 1,813,591
\$1,661,147	11,877 323,183 7,223 20,564 12,554 9,657 2,050 2,626 5,638 395,372 1,661,147	29,429 173,489 202,918 2,164,756 (75,766) (32,471) 2,056,519	Year 10 Jun-2021 \$1,961,838 1,961,838
24,843 234,677 \$1,625,137	12,233 332,877 7,438 22,938 12,934 9,944 2,111 2,703 2,703 5,807 408,985 1,884,657	59,291 301,358 360,649 2,328,571 (34,929) 2,293,642	Year 11 Jun-2022 \$2,328,731 (236,597) (124,212) 1,967,922
\$2,240,247	12,601 342,864 7,661 13,320 10,244 2,174 2,785 5,979 424,2711 2,240,247	67,946 345,322 413,268 2,804,756 -98,167 -42,071 2,664,518	Year 12 Jun-2023 \$2,391,488 2,391,488
7,393 69,838 77,231 \$2,185,149	12,979 353,149 7,893 26,990 13,720 10,550 2,241 2,262 436,551 <u>2,262,380</u>	68,001 345,593 413,594 2,769,459 -28,986 -41,542 2,698,931	Year 13 Jun-2024 \$2,463,239 -70,409 -36,965 2,355,865

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Analysis Period	For the Year Ending	Annual Cash Flow	P.V. of Cash Flow @ 7.50%	Net Operating Income
Year 1	Jun-2012	\$ 347,376	\$_323,140	1
Year 2	Jun-2013	305,392	264,266	2
Year 3	Jun-2014	324,277	261,030	3]
Year 4	Jun-2015	372,704	279,081	4
Year 5	Jun-2016	384,727	267,985	5]
Year 6	Jun-2017	396,271	256,768	6
Year 7	Jun-2018	313,754	189,117	
Year 8	Jun-2019	382,873	214,678	8
Year 9	Jun-2020	309,334	161,344	9]
Year 10	Jun-2021	376,146	182,504	
Year 11	Jun-2022 NOI			371,768 11]
Total Cash Flow		3,512,854	2,399,912	
Terminal Cap Rate @		5,799,576	2,813,919	
	6.25%			
Selling Costs @	, <u></u>	····	····	
	2.50%			
Total Property Present Value			\$5,213,831	
Rounded to Thousands			\$5,000,000	
Per SqFt			1,154.73	
Percentage Value Distribution				
Cash Flow			46.03%	10.1
Reversion			53.97%	

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Tenant Improvements Leasing Commissions Total Leasing & Capital Costs Cash Flow Before Debt Service & Taxes	Operating Expenses         Insurance         Payroll/Labor Costs         Professional Fees         Management Fees         Marketing/Advertising         Repairs and Maintenance         Utilities         Real Estate Taxes         Miscellaneous/Other         Reserves         Total Operating Expenses         Net Operating Income	Expense Reimbursement Revenue Real Estate Taxes Insurance CAM Total Reimbursement Revenue Condenser Water Total Potential Gross Revenue General Vacancy Effective Gross Revenue	For the Years Ending Potential Gross Revenue Base Rental Revenue Absorption & Turnover Vacancy Base Rent Abatements Scheduled Base Rental Revenue
4,655 34,716 39,371 \$309,334	$\begin{array}{r} 2.263\\ 6,667\\ 26,958\\ 10,181\\ 10,134\\ 6,968\\ 32,227\\ 3,236\\ 1,371\\ 160,385\\ 348,705\end{array}$	88,499 2,171 16,555 107,225 513,716 (4,626) 509,090	Year 9 Jun-2020 \$446,656 (22,168) (18,375) 406,113
	$\begin{array}{r} 2,329\\ 6,867\\ 27,768\\ 10,836\\ 10,439\\ 7,175\\ 392\\ 94,993\\ 3,334\\ 1,413\\ 165,546\\ \overline{376,146}\end{array}$	94,994 2,329 17,768 115,091 <u>390</u> <u>570,203</u> <u>541,692</u>	Year 10 Jun-2021 \$454,722 454,722
\$387,437	2,401 7,073 28,599 11,159 10,751 7,392 97,845 3,432 1,454 170,508 387,437	97,842 2,401 18,302 118,545 587,310 (29,365) 557,945	Year 11 Jun-2022 \$468,364 468,364
5,402 <u>36,865</u> <u>42,267</u> \$ <u>309,008</u>	2,472 7,285 29,459 10,519 11,074 7,613 3,538 1,499 174,653 351,275	92,131 2,260 17,227 111,618 <u>- 414</u> <u>- 525,928</u>	Year 12 Jun-2023 \$484,856 -51,448 -19,512 413,896
\$376,591	2,547 7,504 11,134 11,406 7,842 103,803 3,643 1,544 180,193 <u>376,591</u>	103,801 2,546 19,416 125,763 586,088 -29,304 556,784	Yeur 13 Jun-2024 459,898

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persons who have been principals of, or are related to principals of, the supervisor. The supervisor has played the central role in administering the subject LLCs and the agents' role has been primarily performing ministerial functions and consenting to matters proposed by the supervisor for which the participants have given any required consent. The agents have a duty to comply with the participating agreements and the organizational documents of the subject LLCs and owe a fiduciary duty to the participants in their participation groups.

The participants are divided into participating groups and the participants in each participating group have been granted participations in the membership interest of one of the agents. Under the participating agreements, the agent has the right to take all actions with respect to its membership interest, except for certain significant actions, such as sales, financings and amendment to the operating lease, that require the consent of the participants. For a more detailed list of such actions requiring consent of the participants, see "Comparison of Ownership of Participation Interests, Operating Partnership Units and Shares of Common Stock—Voting Rights." The agents distribute all amounts received by them to the participants in their participating group, pro rate in proportion to their participation interests.

The Malkin Holdings group and the Helmsley estate own, on an aggregate basis, the following interests in each of the subject LLCs, each of the operating lessees and the private entities (other than the operating lesses), as a group, based on exchange values and percentage of aggregate exchange value for the applicable entity:

Entity	Malkin Holdings group	Helmsley estate
	Eachange Value Percentage	Exchange Value Percentage
Empire State Building Associates L.L.C. As holders of participation interests <sup>(1)</sup> Override Interests <sup>(2)</sup>	\$ 74,481,907 6.29% \$ 108,143,382 9.14%	\$ <u>971,410</u> 0.08%
Total 60 East 42 <sup>™</sup> St. Associates L.L.C.	\$ 182,625,289 15.43%	s 971,410 0.08%
As holders of participation interests <sup>(3)</sup>	\$ 22.600,706 \$ 31,208,953 9.97%	\$ 1,207,974 0.39%
Total 250 West 57* St. Associates L.L.C.	\$ 53,809,659 17.19%	\$ 1,207.974 0.39%
As holders of participation interests Override Interests <sup>(2)</sup>	\$ 10.933,720 6.71% \$ 12,207,951 7.49%	\$ 452.957 0.28%
Total Empire State Building Company L.L.C.	S 23,141,671 14.19%	\$ 452,957 0.28%
As holders of participation interests <sup>(4)</sup> Override Interests <sup>(2)</sup>	\$ 24,724,899 2.13% \$ 52,889,643 4.55%	\$ 740,862.007 63.75%
Total Lincoln Building Associates L.L.C.	\$ 77,614,543 6.68%	\$ 740,862,007 63.75%
As holders of participation interests <sup>(3)</sup> Override Interests <sup>(2)</sup>	\$ 19,979,144 6.75% \$ 29,598,732 10.0%	\$ 79,916,576 27.00%
Total Fisk Building Associates L.L.C.	\$ 49.577,876 16.75%	\$ 79,916,576 27.00%
As holders of participation interests Override Interests <sup>(2)</sup>	\$ 18,354,490 12.14% \$ 31,851,768	\$ 47.611,871 31.50%
Total Other Private Entities	\$ 50,206,258 33.22%	<b>\$</b> 47,611.871 31.50%
As holders of participation interests <sup>(9)</sup> Override Interests <sup>(2)</sup>	\$ 239.052.294 26.65% \$ 38.451.943 4.29%	\$ 157,600,323 17.57%
Total Aggregate in subject LLCs and private entities	\$ 277,504,237 \$ 714,479,533	\$ 157,600.323 17.57% \$1,028,623,118 —

- Does not include participation interests in which the Malkin Holdings group controls the vote, but does not have an economic interest. A member of the Malkin Holdings group is the trustee of a trust that owns participation m interests. The member of the Malkin Holdings group does not require the consent of the participanticy artners to give its consent with respect to such participation interests. These participation interests represent 0.15% of the participation interests of Empire State Building Associates L.L.C. The economic interests in such participation interests are held by unaffiliated third parties and have an echange value of \$1,619,017.
- partoparton interests of Lappre state building Sectors E.C.C. the economic meters in exchange values are not of a sector of the percentage of distributions that will be received based on the exchange values, which were determined and partoes and anyon for the and Common Stock—Derivation of Exchange Values." In the case of Empire State Building Associates L.L.C. and 250 West 57<sup>th</sup> St. Associates L.C., the override interests included in the table represents a voluntary capital (2) override, which was volumently agreed to be certain participants. Does not include participation interests in which the Malkin Holdings group controls the vote, but does not have an economic interest. A member of the Malkin Holdings group is the trustee of a trust that owns participation
- (3)proto in the market of the Malkin Holdings group controls the vote, but does not have an economic interest. A member of the Malkin Holdings group either acts as agent for a participating group that
- (4) owns the economic interests in the participation interests or is the general partner of a partnership that owns participation interests. In either case, the member of the Malkin Holdings group does not require the consent of the participants/partners to give its consent with respect to such participation interests. These participation interests represent 23.75% of the participation interests of Empire State Building Company L.L.C. The economic interests in such participation interests are held by unaffiliated third parties and have an exchange value of \$180,266,284. Does not include participation interests in which the Malkin Holdings group controls the vote, but does not have an economic interest. A member of the Malkin Holdings group is the trust that owns participation
- (5)
- bees not increase the method of the Malkin Holdings group controls the vote, but uses not nave an economic interest. A member of the Malkin Holdings group is the tuste of a tust and votes more participation interests. The member of the Malkin Holdings group controls the vote, but uses not nave an economic interest. A member of the Malkin Holdings group is the tuste of a member of the malkin trotong group is the tuste of a member of the Malkin Holdings group is the tuste of a member of the subject LLCs and (6) private entities. In either case, the member of the Malkin Holdings group does not be equive the consent of the participants/partners to give its consent with respect to such participation interests. With respect to the other private entities, a member of the Malkin Holdings group serves as trustee for a trust that holds participation interests in one of the other private entities. These participation interests represent 1.1% of the participation interests in one of the other private entities. private entity. The economic interests in such participation interests are held by unaffiliated third parties and have an aggregate exchange value of \$1,586,319.

Property	Ground Lease Type
	Operating Lease with Private
The Empire State Building	Entity Operating Lease with Private
One Grand Central Place	Entity Operating Lease with Private
250 W 57th Street	Entity
1350 Broadway	Third-Party Operating Lease with Private
501 Seventh Avenue	Entity

Four of the properties owned by the subject LLCs and private entities listed above are subject to operating leases with a private entity. A subsidiary of Malkin Holdings LLC is supervisor to both the property owner or ground lessee with a third-party and the operating lessee.

One of the properties (which is owned by a private entity) listed above is subject to a "third-party" ground lease, which is a standard ground lease in which a third-party owns the land, and a subsidiary of the private entity is the lessee of the land and the owner of the building, until ground lease expiration when building ownership reverts back to the ground lessor. The private entity that is the ground lessee makes contractual ground rent payments to the third-party land owner for these properties.

As some of the properties owned by the subject LLCs and private entities are subject to operating leases, the independent valuer determined the value for the private entity that is the property owner or ground lessee with a third-party and the private entity that is the operating lessee. In order to determine the market value of the land and building, the independent valuer used the same discounted cash flow technique highlighted above to estimate the value of the unencumbered property. Secondly, the independent valuer deducted the present value of the fixed rent payments. Lastly, the independent valuer split the adjusted value evenly between the private entity that is the property owner or ground lessee with a third-party and the private entity that is the operating lessee.

The allocated exchange value was allocated 50% to the property owner and 50% to the operating lessee in a two tier entity instead of being allocated in accordance with discounted cash flow based on representations of the supervisor as to the original intent to treat the two tier entities as equivalent to a joint venture and the historical treatment of the two tier entities in this manner. The supervisor has represented that historically, agreements have been entered into to share capital expenditure and financing costs and the operating leases have been extended in connection therewith. As a result, the allocated exchange value has been allocated equally to the property owner and operating lessee, rather than in proportion to discounted cash flow, which would have resulted in a higher allocation to the property owner, which, in the case of Empire State Building Associates L.L.C. would have been significantly higher.

For the property subject to a third-party ground lease, the independent valuer estimated the value of the private entity that is the ground lessee by calculating the present value of the future cash flows through the contractual term including all potential extensions noting that the reversion of the building would flow to the third-party ground lessor.

In applying the discounted cash flow technique, the independent valuer estimated the operating results over a hypothetical 10-year holding period and assumed the properties owned by the subject LLCs and private entities would be sold at the end of the final year for a price calculated by capitalizing the following year's projected net operating income. The independent valuer averaged the 11<sup>th</sup>, 12 and 13<sup>th</sup> years to account for any inconsistencies in cash flow. The independent valuer then discounted the cash flows at a rate reflective of market conditions, bearing in mind the investment characteristics of the properties owned by the subject LLCs and private entities. Lastly, the

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ground lessee with a third-party and the private entity that is the operating lessee. In order to determine the market value of the land and building, the independent valuer used the same discounted cash flow technique highlighted above to estimate the value of the unencumbered property. Secondly, the independent valuer deducted the present value of the fixed rent payments. Lastly, as more fully described in the "Exchange Value and Allocation of Operating Partnership Units and Common Stock—Derivation of Exchange Values" section, the independent valuer split the adjusted value evenly between the private entity or subject LLC that is the property owner or ground lessee with a third-party and the private entity that is the operating lessee.

The allocated exchange value (determined after deducting the present value of the fixed lease payments) was allocated 50% to the property owner and 50% to the operating lessee in a two tier entity instead of being allocated in accordance with discounted cash flow based on representations of the supervisor as to the original intent to treat the two tier entities as equivalent to a joint venture and the historical treatment of the two tier entities in this manner. The supervisor has represented that historically, agreements have been entered into to share capital expenditure and financing costs, and the operating leases have been extended in connection therewith. As a result, such allocated exchange value has been allocated equally to the property owner and operating lessee, rather than in proportion to the value indicated by the discounted cash flow analysis, which would have resulted in a significantly higher allocation to Empire State Building Associates L.L.C.

## Supervisor's Reasons for Representation as to 50/50 Allocation

The supervisor made this representation to the independent valuer for the following reasons:

- When Lawrence A. Wien, and subsequently Lawrence A. Wien and Peter L. Malkin, structured the transactions involving the subject LLCs and the operating lessees, prepared the agreements establishing the structure, and marketed these investments, the intent of those who created the structure and drafted the agreements related thereto from the beginning was to achieve the economic attributes of a 50/50 joint venture. The primary objective of the unique format of the documents established by Mr. Wien, and then Mr. Wien and Mr. Peter Malkin, from the initiation of the investment groups by the supervisor was to establish a joint venture treatment which would offer the subject LLC investors favorable, flow-through tax treatment for U.S. federal income tax purposes while at the same time protecting the passive investors in the subject LLCs from general partner liability for building operations. The facts at the time dictated the transaction structure.
- When the subject LLCs were formed, the only entity structure which allowed flow-through tax treatment for U.S. federal income tax purposes was a general partnership which exposed investors to general partner liability. Limited partnerships with corporate characteristics subject to entity-level tax as corporations for U.S. federal income tax purposes, and limited liability companies had not yet been created. Lawrence A. Wien created the operating lease legal structure to produce the desirable result of flow-through tax treatment while protecting the investors against general partner liability for operations. His unique deal structure helped him raise money from the small investors who invested with him. This information is the understanding of persons still associated with the supervisor who were involved in the original structuring, and is reflected in the economic realities of the terms of the operating leases.
- When each property was acquired, a large group of passive investors invested in participations in member interests under partnership agreements through agents, who were members of, related to, or close business partners of the supervisor. Each partnership (holding either the fee title or ground leasehold of the property) became the lessor, which was supervised by the supervisor. Lawrence A. Wien, and later Lawrence A. Wien and Peter L. Malkin, formed in each case a small group of participants who created the entity known as the operating lessee. These individuals functioned as managing partners and were supervised by the supervisor. From the inception of each subject LLC and disclosed to every investor from inception, Lawrence A. Wien, then Lawrence A. Wien and Peter L. Malkin, then Peter L. Malkin and Anthony E. Malkin, have controlled the supervisor, had interests in the lessor, and had interests in and/ or controlled the operating lessee. Part of the presentation of the



round lessee with a third-party and the private entity that is the operating lessee. In order to determine the market value of the land and building, the independent valuer used the same discounted cash flow technique highlighted above to estimate the value of the unencumbered property. Secondly, the independent valuer deducted the present value of the fixed rent payments. Lastly, as more fully described in the "Exchange Value and Allocation of Operating Partnership Units and Common Stock—Derivation of Exchange Values" section, the independent valuer split the adjusted value evenly between the private entity or subject LLC that is the property owner or ground lessee with a third-party and the private entity that is the operating lessee.

The allocated exchange value (determined after deducting the present value of the fixed lease payments) was allocated 50% to the property owner and 50% to the operating lessee in a two tier entity instead of being allocated in accordance with discounted cash flow based on representations of the supervisor as to the original intent to treat the two tier entities as equivalent to a joint venture and the historical treatment of the two tier entities in this manner. The supervisor has represented that historically, agreements have been entered into to share capital expenditure and financing costs, and the operating leases have been extended in connection therewith. As a result, such allocated exchange value has been allocated equally to the property owner and operating lessee, rather than in proportion to the value indicated by the discounted cash flow analysis, which would have resulted in a significantly higher allocation to Empire State Building Associates L.L.C.

# Supervisor's Reasons for Representation as to 50/50 Allocation

The supervisor made this representation to the independent valuer for the following reasons:

- When Lawrence A. Wien, and subsequently Lawrence A. Wien and Peter L. Malkin, structured the transactions involving the subject LLCs and the operating lessees, prepared the agreements establishing the structure, and marketed these investments, the intent of those who created the structure and drafted the agreements related thereto from the beginning was to achieve the economic attributes of a 50/50 joint venture. The primary objective of the unique format of the documents established by Mr. Wien, and then Mr. Wien and Mr. Peter Malkin, from the initiation of the investment groups by the supervisor was to establish a joint venture treatment which would offer the subject LLC investors favorable, flow-through tax treatment for U.S. federal income tax purposes while at the same time protecting the passive investors in the subject LLCs from general partner liability for building operations. The facts at the time dictated the transaction structure.
- When the subject LLCs were formed, the only entity structure which allowed flow-through tax treatment for U.S. federal income tax purposes was a general partnership which exposed investors to general partner liability. Limited partnerships with corporate characteristics subject to entity-level tax as corporations for U.S. federal income tax purposes, and limited liability companies had not yet been created. Lawrence A. Wien created the operating lease legal structure to produce the desirable result of flow-through tax treatment while protecting the investors against general partner liability for operations. His unique deal structure helped him raise money from the small investors who invested with him. This information is the understanding of persons still associated with the supervisor who were involved in the original structuring, and is reflected in the economic realities of the terms of the operating leases.
- When each property was acquired, a large group of passive investors invested in participations in member interests under partnership agreements through agents, who
  were members of, related to, or close business partners of the supervisor. Each partnership (holding either the fee title or ground leasehold of the property) became the
  lessor, which was supervised by the supervisor. Lawrence A. Wien, and later Lawrence A. Wien and Peter L. Malkin, formed in each case a small group of participants
  who created the entity known as the operating lessee. These individuals functioned as managing partners and were supervised by the supervisor. From the inception of
  each subject LLC and disclosed to every investor from inception, Lawrence A. Wien, then Lawrence A. Wien and Peter L. Malkin, then Peter L. Malkin, and Anthony E.
  Malkin, have controlled the supervisor, had interests in the lessor, and had interests in and/ or controlled the operating lessee. Part of the presentation of the



subject LLCs by Mr. Wien and Mr. Peter L. Malkin when marketing the subject entity to investors was that both of the two entities were supervised by Mr. Wien and/or Mr. Peter L. Malkin and that Mr. Wien and Mr. Malkin were also investors in the operating lessee of each subject property.

- This two-tier operating lessee/lessor arrangement synthesized a conventional joint venture waterfall while protecting investors from taxes at the entity level and general partner liability. After a fixed annual priority distribution of income (equal to basic rent of \$6,018,750, \$28,000 and \$24,000 (in addition to amounts attributable to debt service), respectively, and in the case of 60 East 42nd St. Associates, L.L.C. and 250 West 57th St. Associates, L.L.C., \$1,053,800 and \$752,000, respectively, as primary additional rent, as provided in the operating lease for each of Empire State Building Associates, L.L.C., 60 East 42nd St. Associates, L.L.C., and 250 West 57th St. Associates, L.L.C., and 250 West 57th St. Associates, L.L.C., and 250 West 57th St. Associates, L.L.C., interfease of Empire State Building Associates, L.L.C., 60 East 42nd St. Associates, L.L.C., and 250 West 57th St. Associates, L.L.C., interfease of Empire State Building Associates, L.L.C., interfease of Empire State Building Associates, L.L.C., interfease of Empire State Building Associates, L.L.C., interfease of \$1,000,000 is allocated to the operating lessee (*i.e.*, the managing partners), and in the case of 60 East 42nd St. Associates, L.L.C. and 250 West 57th St. Associates, L.L.C., income in the amount of \$1,053,800 and \$752,000, respectively, is allocated to the covern as primary additional rent out of profits, and then, in cach case, the remaining income is shared 50/50 between the investors (*i.e.* managing partners) in the operating lessee and the cash investors in the lessor through "overage rent" equal to 50% of the remaining property profits.
- Consistent with this structure, for the third party ground lease and acquisition mortgage in effect at inception of the investment at the Empire State Building, the
  operating lease provided for reducing the operating lessee's basic rent to the lessor by 50% of any reduction in the lessor's required payments to third parties for such
  ground lease rent and such mortgage, all to maintain the 50/50 sharing in such two-tier arrangement.
- The residual interest in the property owned by each subject LLC as lessor (*i.e.*, the value after expiration of the operating lease) was not viewed as having any material
  additional value (in excess of the present value of the basic rent to be received under the operating lease), because the scheduled lease terms (with renewals) were fixed
  to continue for more than 100 years in the future. Even then, the parties' relative positions in the structure have fostered a practice of lease term extensions. Each
  subject LLC would be entitled to 100% of the remaining value only if the lease were terminated.
- Pursuant to the operating lease, the lessor has no say in property operations, improvements, leasing, repairs, maintenance, insurance, real estate tax protests, or any
  other decision regarding the operation of real estate. Only the operating lessee controls the operations of the property. Cooperation of the lessor and the operating
  lessee is required to mortgage the property efficiently, because both positions are generally required as collateral for any financing of size. Thus, the parties were from
  inception placed in structural positions of economic and management interdependence, and by design the supervisor represents both parties and can make this
  relationship function.
- The lessor can not sell the entire property without the cooperation of the operating lessee. While the lessor can sell its fee interest in the property without the operating lessee's consent, the lessor does not have any right to sell the property free of the operating lease. Because any sale by the lessor alone is subject to the operating lease, a buyer would be subject to the operating lessee's continuing to determine leasing, capital expenditure, property operation, and all issues which determine property performance and distributions to the lessor as noted above. Thus, the decision to sell the entire property and the sharing of any resulting sale proceeds requires joint action between the subject LLC and operating lessee.
- Under the supervisor, the lessors and the operating lessees subject to this structure have historically shared the costs of required building improvements. This was the
  original intention of Mr. Wien, and later Mr. Wien and Mr. Peter L. Malkin, because of the mutual benefit to the lessor and the operating lessee from any such
  improvement. These arrangements flow from the terms of the operating leases, under which (a) any expenditure after payment of the basic rent reduces the operating
  lessec's profit, and only that excess profit is split 50/50 with the lessor and (b) the operating lessee has full control over the property, and has the obligation to repair,
  maintain and replace the property, but is not required to make

capital improvements. The lease terms express and mandate an interdependence between the lessor and the operating lessec for the capital improvements which are necessary to maximize the long-term value of the property—an interdependence expressed by 50/50 cost-sharing, debt financing and improvement programs between the lessor and the operating lessec, typically including lease extension to induce the operating lessee to join in such long-term reinvestment in the property.

- In connection with such joint financing for capital and other improvements, the lessor and the operating lessee give effect to 50/50 sharing of the resulting debt service by (a) increasing the basic rent under the operating lease by an amount equal to such debt service and (b) allowing such increase in basic rent to be deducted in calculating profits for payment of 50% overage rent. Thus, the lessor receives additional basic rent to pay the debt service, but its overage rent receipts are reduced by an amount equal to 50% of such debt service—yielding an overall 50/50 sharing of the new debt service burden between the lessor and the operating lessee. If debt service thereafter is reduced, such basic rent is correspondingly reduced, to maintain such 50/50 sharing. In each case, the amendment to the operating lease recites that the proceeds of the financing will be used to pay for property improvements, including the capital improvements program. Accordingly, the lessor and the operating lessee are effectively sharing the costs of property improvements 50/50.
- Generally, the operating leases have been extended in connection with the joint programs for sharing of costs of improvements and related financing. Such extensions were made in similar circumstances for other two-tier properties, including those owned by One Grand Central Place and 250 West 57th Street. However, for the current phase of improvements at the Empire State Building, other factors recently in place, including the prospect of the proposed consolidation and planning for transfer tax efficiency, caused the parties to defer any action on lease extension. While the lessor at the Empire State Building has granted the supervisor unilateral authority to enter into mortgage financing for up to 50% of the value of all interests subordinated to the mortgage (which would include the operating lessee's interest with its consent), the operating lessee at the Empire State Building has consented to only a small amount of financing. If the operating lessee does not approve more financing, requirements for capital improvement and upgrade may result in material diminishment and/or suspension of overage rent. The supervisor will recommend that the operating lessee require an extension of its operating lease (as in other properties) if the proposed consolidation is not consummated before it is determined how additional improvement work is financed.
- The independent valuer initially provided a preliminary draft valuation that allocated the property value based upon the lease agreements between the lessor and the operating lessee using a discounted cash flow analysis. Such draft valuation allocated additional value to the lessor by attributing value to the residual interest (that is, the value of the property at the expiration of the operating lease), which the independent valuer determined on a discounted cash flow basis by (a) applying an assumed inflation rate to forecast such residual value and (b) then computing the net present value of that residual by applying a discount rate.
- The independent valuer's preliminary draft valuation also allocated all of the debt to the lessor. Pursuant to the operating lease terms as amended for each financing, the debt service is a shared expense between the lessor and the operating lessee, but the principal amount due on maturity is contractually only an obligation of the lessor. In contrast, the final method allocated all debt as shared financing costs which were allocated 50% to the lessor and 50% to the operating lessee, except for \$60,500,000 of debt of Empire State Building Associates L.L.C. relating to financing costs incurred by Empire State Building Associates L.L.C as it was relieved of the obligation to pay the ground rent.
- As compared with the final method used to allocate the appraised value between the lessor and the operating lessee, such preliminary draft valuation, which was
  prepared on a discounted cash flow basis and resulted in residual value allocated to the lessor, had the effect of allocating a greater amount of appraised value after
  such debt allocation (a) to the lessor at the Empire State Building and (b) to the operating lessee at the other four two-tier properties, as shown in the table below.



# Confidential Treatment Requested by Malkin Holdings

As discussed above, the independent valuer initially provided a preliminary draft valuation which used a discounted cash flow method to determine the value of the residual. For the reasons described above, preliminary exchange values shown in this prospectus/consent solicitation were determined by the independent valuer based on the representation of the supervisor described above treating the two-tier entities on a basis consistent with the economic attributes of a 50/50 joint venture.

Set forth below is a comparison of the allocation of value of each of the subject LLCs and their operating lessees using the joint venture methodology ("JV") and the discounted cash flow method for calculating the residual ("DCF").

Each of the valuations has been calculated based on the valuation inputs used to calculate the exchange values shown in this prospectus/consent solicitation.

The valuation based on the discounted cash flow method, as set forth below, was calculated by the independent valuer. The supervisor requested the independent valuer in September 2012 to calculate the exchange values using the discounted cash flow methodology on this basis solely for illustrative purposes to show participants the effect of the different methods. This illustrative valuation prepared by the independent valuer and summarized below was not prepared based on the same valuation inputs as the original valuation using the discounted cash flow methodology prepared by the independent valuer. The original discounted cash flow methodology had been prepared on the basis of valuation inputs that were not yet final.

The supervisor requested that the independent valuer prepare the illustrative valuation using the discounted cash flow methodology using the same valuation inputs that were used to prepare the exchange values shown in this prospectus/consent solicitation to show participants the effect of the application of the discounted cash flow method for valuing the residual interest in the properties owned by the subject LLCs. Calculation on this basis resulted in an increase in the difference between the exchange values of Empire State Building Associates L.L.C. and Empire State Building Company L.L.C. from the original calculation using the discounted cash flow method.

A copy of this illustrative valuation prepared by the independent valuer, which is attached as Exhibit 99.48 to the Registration Statement on Form S-4, of which this prospectus/consent solicitation is a part, may be obtained without charge by you or your representative (who has been so designated in writing) upon written request to MacKenzie Partners, Inc., the company's vote tabulator, at 105 Madison Avenue, NY, NY 10016 or by calling toll free at (888) 410-7850.

	Appraised Property Value	Debt Obligations	Cash for Improvements		Present Value of Supervisory Fees	Unpaid Cash <u>Overrides</u>	Totai Exchange Value	Per \$10,000 Original investment (after voluntary override for Empire State Building Associates L.L.C. and 250 West 57th St. Associates L.L.C.)	
Empire State Bullding			-			-			
Empire State Building Associates L.L.C. (Lessor) .	\$1,306,500,000(1)	(\$124,750,000)		7,000,000	(\$ 5,197,451)	S 0.	\$1,183,612,549		323,803
	\$1,458,000,000	(\$189,000,000)	č	7,000,000	(\$ 5,137,451)	\$ 0.	\$1,270,862,549	÷.	347,599
Empire State Building Company L.L.C. (Operating Lessee)	1,190,000,000	(are possible of		1,000,000	(* 2),2,7,2,1	• •	-	•	
	\$1,223,500,000(1)	(\$ 64,250,000)	\$	7,000,000	(\$ 4,113,518)	0 2	\$1,162,136,482	-	N/A
	\$1,072,000,000	S D	ŝ	7,000,000	(\$ 4,113,518)	ŝ ō	\$1,074,886,482		N/A
One Grand Central Place		•	•			• -			
60 East 42nd St. Associates L.L.C. (Lessor)		•		•					
VL	\$ 359,500,000 <sup>(1)</sup>	(\$ 45,155,119)	5	0	(\$ 1,275,348)	\$ 0	\$ 313,069,533	\$	402,658
DCF	\$ 392,000,000	(\$ 90,310,237)	Š \$ .	0	(\$ 1,275,348)	S Ó,	\$ 300,414,415	\$	386,387
Lincoln Building Associates L.L.C. (Operating Lessee)									
VL	\$ 344,500,000(1)	(\$ 45,155,119)	\$	0.	(\$ 2,739,564)	(\$618,000)	\$ 295,987,317		N/A
DCF	\$ 312,000,000	\$ <u>0</u>	\$	0	(\$ 2,739,564)	(\$618,000)	\$ 308,642,436		N/A
250 West 57(h St.									
250 West 57th St. Associates L.L.C. (Lessor)				• _		·			
VL.		(\$ 22,212,606)	- 5	0	(\$ 722,787)	\$ O	\$ 163,064,607	\$	409,662
DCF	\$ 197,000,000	(\$ 44,425,212)	S	<u>,</u> 0	(\$ 722, <u>7</u> 87)	\$ 0	\$ 151,852,001	<b>.</b>	381,630
Fisk Building Associates L.L.C. (Operating Lessee)	\$ 175,000,000(1)	(\$ 22,212,606)		•	/ mo.	(\$909,000)	E 161 168 202		N/A
DCF	\$ 164,000,000	(\$ 22,212,000) \$ 0	ş	0	(\$ 729,597) (\$ 729,597)	(\$909,000)	\$ 151,148,797 \$ 162,361,403		NA
DCr	3 104,000,000	<b>,</b> ,	3	Ŭ	(* /29,397)	(3303,000)	a 102,301,403		P'A

(1) Represents, for the joint venume method, the allocation of the appraised value determined by the independent valuer 50% to the subject LLC and 50% to the operating lessee after deducting the present value of the base rent from the appraised value and adding the present value of base rent to the appraised value of the subject LLC.

The supervisor did not believe that the sharing ratio shown in such preliminary draft valuation was appropriate, because:

- (a) It was inconsistent with the original intent of those who created the structure and drafted the agreements related thereto, to achieve the economic attributes of a 50/50 joint venture and practice (as described above).
- (b) It would have yielded a sharing ratio substantially dissimilar to that which was provided by other independent valuers in sales over the past decades of other two-tier properties supervised by the supervisor and was approved by investors in both the entities parallel to the subject LLCs and their operating lessees. The sharing ratios under the discounted cash flow analysis were 54.5% for Empire State Building Associates L.L.C. and 45.5% for Empire State Building Company L.L.C., 48.3% for 60 East 42nd St. Associates L.L.C. and 51.7% for Lincoln Building Associates L.L.C., and 48.6% for 250 West 57th St. Associates L.L.C. and 51.4% for Fisk Building Associates L.L.C. and 51.4% for Fisk Building Associates L.L.C. Since 1989, from which time the supervisor has comprehensive records of sales transactions, the supervisor has proposed to investors, and investors have approved, three sales of two-tier office properties. In each case, the sale included both the lessor and lessee, and the allocation of the purchase price was based on a sharing ratio that was determined based on a report by an independent third party experienced in valuing real property and was approved by the investors as part of their consent to the sale. The supervisor believes that the preliminary draft value initially provided by the independent third party (which determined the value of the residual interest in the property after expiration of the lease on a discounted cash flow basis) was inconsistent with the allocations in these prior sales of two-tier properties.

In one of these transactions, 200 Fifth Avenue (known as the International Toy Center), the independent third party determined that 52% of the purchase price should be allocated to the fee owner of the property and 48% of the purchase price should be allocated to the operating lessee. The independent third party based its determination on the present value of contractual lease payments under the operating lesse, including agreed upon extensions. The independent third party's report stated that it also gave weight to the motivation of the investors at the origination of the investment, as well as noting that the lessee's operating control adds some marginal value to its position. Based on the analysis in the report, the supervisor does not believe that the independent third party attributed any value to the lessor's residual interest in the property after expiration of the lesse.

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The second transaction involved the sale of ground leasehold and operating subleasehold interests in a property known as 500-512 Seventh Avenue. An unaffiliated third party which owned the fee interest was the ground lessor and did not join in the sale. The sellers, both supervised by the supervisor, were the ground lessee and the operating sublessee, both subject to expiration of their leasehold interest on the same day. Thus, there was no residual interest. The independent third party determined that the ground lessee would be allocated 46.32% - 48.20% of the purchase price and the operating sublessee would be allocated 51.80% - 53.68% of the purchase price (with a greater percentage being allocated to the sublessee as the purchase price increased).

The third transaction involved a distressed property known as 498 Seventh Avenue, where the operating lessee was in default under the operating lease due to a failure to pay real estate taxes. In addition, the property had no significant cash flow, so any leasing costs would be borne directly and solely by the operating lessee. Due to these special circumstances, a substantial portion of the proceeds (60% to 80%, depending on the purchase price) were allocated to the fee owner.

- (c) The supervisor believes such preliminary draft allocation overvalued the residual and does not believe that an independent third party in an arms' length market transaction would pay what the independent valuer determined to be the residual value of the Empire State Building. The supervisor's belief is based on (i) its experience in the prior transactions referred to in (b) above, (ii) its experience in real estate markets, and its discussions with others in the real estate industry as to the valuation of a fee interest subject to a long-term operating lease and (iii) the purchase price paid by Empire State Building Associates L.L.C. to acquire the fee interest from an independent third party.
- (d) The supervisor believes, based on its experience with its two-tier properties as discussed above, that in the absence of the proposed consolidation it is likely the operating lease term will be extended at the Empire State Building as part of joint improvement and financing agreements between the lessor and the operating lessee. (As noted previously, such extensions had arisen in similar circumstances for other two-tier properties, including those owned by the other subject LLCs, One Grand Central Place and 250 West 57<sup>th</sup> Street.)
- (e) The supervisor believes that the properties, particularly in view of their age, will continue to require building improvement and reinvestment over time, which will continue to require additional financing and likely result in additional lease extensions to maintain the operating lessee's incentive to join in such improvements and financing. Such lease extensions would reduce any value attributed to the residual interest in the building by making the residual more remote in time. Even without such lease extensions, improvements made decades into the future will reduce the cash flows to the lessor by the extent to which the operating lessee's spending decreases cash available for distribution. Finally, in the absence of such lease extensions, the supervisor believes the operating lessee would not join in the improvements and financing needed to make the necessary building improvements to prevent obsolescence, thereby reducing such residual value.
- (f) The operating lease does not address allocation of sale proceeds between the lessor and the operating lessec if sold together (which the supervisor believes is the best way to maximize such proceeds). Any such allocation would have to be made by negotiated agreement, and the supervisor believes that that negotiation would not result in a sharing ratio like the one set forth the independent valuer's preliminary draft valuation.
- Accordingly, the supervisor concluded and represented to the independent valuer that the allocation of value between the lessor and the operating lesse should be determined by conforming to the economic format of a joint venture which shares excess profits 50/50, parallel to the existing operating lease format for sharing excess profits 50/50—including a corresponding allocation of the joint financing.
- The supervisor does not view such conclusion as contradicting any statement in the original offering documents or operating lease to the effect that the operating lease is not a joint venture. Any such statements were intended only to reinforce the desire to avoid the tax and liability characteristics of a joint venture where it was felt needed in the face of having created de facto in the operating lease the conomic characteristics of a joint venture.

# Third-Party Ground Leases

For the property subject to a third-party ground lease, the independent valuer estimated the value of the private entity that is the ground lessee by calculating the present value of the future cash flows through the contractual term including all potential extensions noting that the reversion of the building would flow to the third-party ground lessor.

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it the Appraisal, dated as of a date proximate to the effective date of the S-4 Registration Statement, which will be attached in its entirety to the Form S-4 prospectus as Appendix B. Accordingly, the final form of the Appraisal will be included as part of the Form S-4 prospectus and we have added the Appraisal to the exhibit index, referring to the Appraisal being included as Appendix B. Because the Appraisal will be attached in its entirety to the Form S-4 prospectus that will be delivered to each participant, we respectfully submit that the disclosure required by Regulation S-K Item 911(a)(3) would be confusing to participants and should not be required.

# Ground Lease and Operating Lease Methodology, page 154

95. Please disclose the discount rate used by the independent valuer in appraising the value of the subject LLCs.

We supplementally advise the Staff that such discount rates are disclosed under "Discount Rate" on page B-6 of the Appraisal attached as Appendix B to the Form S-4 prospectus, and a statement of the range has been added to the section under "Reports, Opinions and Appraisals – Application of Discounted Cash Flow" on page 195 of the Form S-4 prospectus.

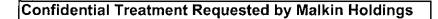
96. Refer to the first sentence of the fourth full paragraph in this section regarding the allocated exchange value. We note that you did not use discounted cash flow to determine the allocation of exchange value for the property owner and operating lessee. Please advise us whether a discounted cash flow analysis was performed.

The new disclosure describing the reasons for the representation made by the supervisor under "Reports, Opinions and Appraisals – Appraisal – Supervisor's Reasons for Representation as to 50/50 Allocation" on page 192 of the Form S-4 prospectus clarifies that a discounted cash flow analysis was performed.

97. Also in the fourth paragraph, please provide support for the supervisor's assertion that it was the "original intent" to treat the entities as equivalent to a joint venture. Please also explain in much greater detail the historical agreements that support this intent.

Disclosure has been added describing the reasons for the representation made by the supervisor under "Reports, Opinions and Appraisals – Appraisal – Supervisor's Reasons for Representation as to 50/50 Allocation" on page 192 of the Form S-4 prospectus.

98. We note your disclosure that historically agreements have been entered into between the property owner and operating lessee to share capital expenditures and financing costs. Please disclose the agreements and the terms which reflect this understanding, specifically those agreements between Empire State Building Associates and the operating lessee. Also discuss to what extent these expenditures and costs were shared. Please also discuss whether the independent valuer examined these agreements.



The bullet point under the heading "Reports, Opinions and Appraisals – Supervisor's Reasons for Representation as to 50/50 Allocation" on page 208 of the Form S-4 prospectus has been revised to clarify that the subject LLC, as lessor, has the right to sell its interests in the property without the operating lessee's consent, but that such sale would be subject to the operating lease. Additionally, similar language appearing under "Summary – Background of and Reasons for the Consolidation – The Subject LLCs, the Private Entities and the Management Companies" on page 27 of the Form S-4 prospectus and the disclosure under the heading "Background of and Reasons for the Consolidation – Background of the Subject LLCs" on page 138 of the Form S-4 prospectus has been revised.

54. We note your response to comment 104 regarding the \$60,500,000 debt obligation attributed only to ESBA. Please include a brief discussion of this under this subsection.

The disclosure under the heading "Reports, Opinions and Appraisals – Supervisor's Reasons for Representation as to 50/50 Allocation" on page 209 of the Form S-4 prospectus has been revised as requested.

- 55. We note your added disclosure on page 194 regarding the supervisor's reasons for belief that the sharing ratio in the preliminary draft valuation was inappropriate. Please provide appropriate balancing disclosure by making revisions to the following sections:
  - (a) Qualify that this statement represents the supervisor's belief.
  - (b) Clarify the transactions to which you are referring.
  - (c) Explain in greater detail why the supervisor believes the draft allocation overvalued the residual value.

Bullet points (b) and (c) under the heading "Reports, Opinions and Appraisals – Supervisor's Reasons for Representation as to 50/50 Allocation" on page 211 of the Form S-4 prospectus have been revised as requested. Bullet point (a) has been revised in accordance with the response to comment 49.

# Fairness Opinion, page 199

56. We note the statement in the second paragraph on page 199 to the effect that the fairness opinion with respect to the individual participation interests is a legal conclusion, rather than an economic conclusion. Please advise us as to the import of this paragraph. If the fairness opinion is a legal conclusion, please describe the qualifications of the independent valuer to make this determination. Furthermore, it does not appear appropriate to characterize this as a fairness opinion of a financial advisor if it is not speaking to fairness from a financial point of view.

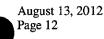
Please note that the disclosure under the heading "Reports, Opinions and Appraisals – Fairness Opinion" in the second paragraph on page 216 of the Form S-4 prospectus was not intended to reflect a legal conclusion, and the disclosure and draft opinion letter have been revised in response to the Staff's comment by deleting the phrase noted by the Staff.

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lease that had been payable by Empire State Building Associates L.L.C. to the fee owner. As disclosed in our response to comment 52 of your letter dated June 8, 2012, Empire State Building Company L.L.C. also benefited from this action, because its interest was also subject to the ground lease.

20. We note your revised disclosure on page 211 in response to comment 55 of our letter dated June 8, 2012. Please revise part (b) to quantify the "substantially dissimilar" sharing ratio that would have been yielded by the DCF analysis.

The disclosure under the heading "Reports, Opinions and Appraisals — Supervisor's Reasons for Representation as to 50/50 Allocation" on page 211 of the Form S-4 prospectus has been revised as requested.

# Fairness Opinion, page 216

21. We note your response to comment 57 of our letter dated June 8, 2012. Your disclosure still does not clearly state whether you determined the amount of consideration or Duff & Phelps recommended the amount of consideration. Please provide this disclosure as required by Item 911(a)(2)(v) of Regulation S-K.

The disclosure under the heading "Reports, Opinions and Appraisals — Fairness Opinion" on page 216 of the Form S-4 prospectus has been revised as requested.

22. We note your response to comment 58 of our letter dated June 8, 2012. Please revise your disclosure as requested to specify that if the roll-up transaction is completed with less than all of the subject LLCs participating, no report, opinion or appraisal concerning the fairness of the transaction will have been obtained. See Item 911(b)(1)(ii)(C) of Regulation S-K.

The disclosure under the heading "Reports, Opinions and Appraisals — Fairness Opinion" on page 216 of the Form S-4 prospectus has been revised as requested.

23. We note your response to comment 61 of our letter dated June 8, 2012. Please clarify your disclosure regarding the fairness opinion to specify whether it addresses the method of allocation or the amounts allocated, or both. Please also disclose the implications of this distinction. If Duff & Phelps assumed that the method of allocating amounts to a specific subject LLC were fair, please so state.

The description of the fairness opinion under "Reports, Opinions and Appraisals — Fairness Opinion" on page 221 of the Form S-4 prospectus has been revised to clarify the disclosure regarding what the fairness opinion addresses as to the allocation of consideration and its effects.

Confidential Treatment Requested by Malkin Holdings

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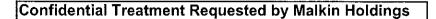
November 2, 2012 Page 10

- We supplementally advise the Staff the disclosure added under the heading "Voluntary Pro Rata Reimbursement Program for Expenses of Legal Proceedings with Former Property Manager and Leasing Agent" on page 224 of the Form S-4 prospectus in response to comment 17 of your comment letter, dated July 31 2012, included the aggregate amounts of excess cash available for distribution by the subject LLCs, and not the amounts payable to Peter L. Malkin and Malkin Holdings. As disclosed in such section on page 224 of the Form S-4 prospectus, amounts are payable to Peter L. Malkin and Malkin Holdings only out of the share of the excess cash distributions to participants that have consented to the voluntary reimbursement. To clarify, we have added a disclosure on page 224 of the Form S-4 prospectus as to the cash distributable per \$10,000 original investment.
- 21. Please revise the disclosure in bold at the bottom of page 204 to clarify, if applicable, that one's consent, withheld consent, or failure to consent to the voluntary pro rata reimbursement program will not result in the buyout of one's participation interests.

The disclosure under the heading "Voluntary Pro Rata Reimbursement Program for Expenses of Legal Proceedings with Former Property Manager and Leasing Agent" on page 225 of the Form S-4 prospectus has been revised as requested.

22. We note your response to comment 19 of our letter dated July 31, 2012. In your response you state that "the value of Empire State Building Associates L.L.C.'s interest was increased by the present value of lease payments under the ground lease that had been payable by Empire State Building Associates L.L.C. to the fee owner." Since the increase of this value appears to affect only the interests held by ESBA, please advise us how the acquired residual interest in the property held by ESBA is not viewed as having any material additional value as discussed in the fourth full bullet point on page 208. Please further advise how this is consistent with the 50/50 allocation.

We supplementally advise the Staff that the reference to "material additional value" in the second bullet point on page 230 of the Form S-4 prospectus was meant to refer to value in excess of the present value of the basic rent received under the operating lease, which present value previously was less due to the amount Empire State Building Associates L.L.C. was required to pay under the ground lease prior to the purchase of the fee title. The disclosure under the heading "Reports, Opinions and Appraisals – Supervisor's Reasons for Representation as to 50/50 Allocation" on page 230 of the Form S-4 prospectus has been revised to clarify the intended meaning of the reference to additional value. Please note that the allocation of these specific amounts is consistent with the 50/50 allocation. The reference to the 50/50 allocations refers to a 50/50 sharing after specific priority allocations, which is consistent with the way 50/50 joint ventures frequently work.





it the Appraisal, dated as of a date proximate to the effective date of the S-4 Registration Statement, which will be attached in its entirety to the Form S-4 prospectus as Appendix B. Accordingly, the final form of the Appraisal will be included as part of the Form S-4 prospectus and we have added the Appraisal to the exhibit index, referring to the Appraisal being included as Appendix B. Because the Appraisal will be attached in its entirety to the Form S-4 prospectus that will be delivered to each participant, we respectfully submit that the disclosure required by Regulation S-K Item 911(a)(3) would be confusing to participants and should not be required.

# Ground Lease and Operating Lease Methodology, page 154

95. Please disclose the discount rate used by the independent valuer in appraising the value of the subject LLCs.

We supplementally advise the Staff that such discount rates are disclosed under "Discount Rate" on page B-6 of the Appraisal attached as Appendix B to the Form S-4 prospectus, and a statement of the range has been added to the section under "Reports, Opinions and Appraisals – Application of Discounted Cash Flow" on page 195 of the Form S-4 prospectus.

96. Refer to the first sentence of the fourth full paragraph in this section regarding the allocated exchange value. We note that you did not use discounted cash flow to determine the allocation of exchange value for the property owner and operating lessee. Please advise us whether a discounted cash flow analysis was performed.

The new disclosure describing the reasons for the representation made by the supervisor under "Reports, Opinions and Appraisals – Appraisal – Supervisor's Reasons for Representation as to 50/50 Allocation" on page 192 of the Form S-4 prospectus clarifies that a discounted cash flow analysis was performed.

97. Also in the fourth paragraph, please provide support for the supervisor's assertion that it was the "original intent" to treat the entities as equivalent to a joint venture. Please also explain in much greater detail the historical agreements that support this intent.

Disclosure has been added describing the reasons for the representation made by the supervisor under "Reports, Opinions and Appraisals – Appraisal – Supervisor's Reasons for Representation as to 50/50 Allocation" on page 192 of the Form S-4 prospectus.

98. We note your disclosure that historically agreements have been entered into between the property owner and operating lessee to share capital expenditures and financing costs. Please disclose the agreements and the terms which reflect this understanding, specifically those agreements between Empire State Building Associates and the operating lessee. Also discuss to what extent these expenditures and costs were shared. Please also discuss whether the independent valuer examined these agreements.

Confidential Treatment Requested by Malkin Holdings

May 8, 2012 Page 40

The response to this item is included as part of the disclosure describing the reasons for the representation made by the supervisor under "Reports, Opinions and Appraisals – Appraisal – Supervisor's Reasons for Representation as to 50/50Allocation" on page 192 of the Form S-4 prospectus. We supplementally advise the Staff that the agreements in which the financing costs and capital expenditures were shared were amendments to the operating leases under which it was agreed that the basic rent would be increased by the amount of the debt service on the financing. These amendments were made available by the supervisor to the independent valuer. Additionally, the sharing of financing costs under these amendments was discussed by the supervisor with the independent valuer.

# **Compensation and Material Relationships, page 155**

99. We note your statement that the independent valuer previously performed a "financial reporting appraisal" in connection with the consolidation. Please tell us to what this refers. We may have further comment.

We supplementally advise the Staff that the "financial reporting appraisals" refers to the allocation of the appraised value, as determined in the appraisal by the independent appraiser, among the assets of the non-controlled entities to allow for the reporting of those non-controlled entities on the balance sheet in accordance with GAAP. These services were not "previously provided." They were separate services provided after the appraisal process, because the derivation of the information was based on the appraisals by the independent valuer.

100. Please disclose the amount of any compensation paid to the independent valuer with respect to transactions within the past two years. See Item 911(a)(2)(iv) of Regulation S-K.

We supplementally advise the Staff that no compensation other than the fees in connection with the consolidation as disclosed under "Reports, Opinions and Appraisals – General" on page 189 of the Form S-4 prospectus and the fees for the financial reporting appraisals as discussed in our response to comment 99 above, have been paid to the independent valuer within the past two years. The disclosure under this section on page 189 of the Form S-4 prospectus has been revised to state the amount paid for the financial reporting appraisals.

# Fairness Opinion page 158

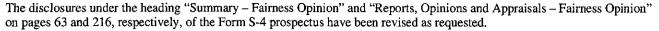
101. Please include disclosure pursuant to Items 911(a)(2)(vi), 911(a)(3), and 911(b), and 911(c)(2), or tell us how you have complied.

We supplementally advise the Staff that the disclosures under "Reports, Opinions and Appraisals – Fairness Opinion" on page 199 of the Form S-4 prospectus include the requirements of Item 911(a)(2)(vi). The supervisor supplementally advises the Staff that

# Confidential Treatment Requested by Malkin Holdings

# Reports, Opinions, and Appraisals, page 189

47. Please revise to discuss how the overrides were valued and why. Please also include related discussion in the summary. Please also explain how the valuation method and/or amount was determined to be fair. In addition, please disclose whether the fairness opinion covers the valuation of the override interests.



# **Operating Leases, page 191**

48. We note your response to comment 96 of our letter dated March 14, 2012. Please further revise your disclosure at the top of page 192 to disclose the allocated exchange value that was attributed to Empire State Building Associates using discounted cash flow analysis. We note the reasons that the supervisor recommended a different method of valuation, but please disclose the "significantly higher" valuation amount that would have resulted under the other analysis. Lastly, please disclose why the discounted cash flow analysis would have resulted in a significantly higher allocation to ESBA and not the other public entities.

We have revised the disclosure under the heading "Reports, Opinions and Appraisals – Supervisor's Reasons for Representation as to 50/50 Allocation" on page 210 of the Form S-4 prospectus to include a table showing the discounted cash flow analysis and a comparison to the calculation of the exchange value under the analysis used in the consent solicitation/prospectus. This shows how the discounted cash flow analysis resulted in a higher allocation to Empire State Building Associates L.L.C. ("ESBA") and a lower allocation to the other two-tier entities as a result of the impact of the debt deduction.

# Supervisor's Reasons for Representation as to a 50/50 Allocation, page 192

49. We note your response to comment 97 of our letter dated March 14, 2012 and reissue in part our prior comment. We note your disclosure in the fourth bulleted paragraph on page 192 that investors in Empire State Building Associates first receive a priority distribution before any income is shared 50/50 between investors in ESBA and investors in Empire State Building Company. In addition, we note your disclosure in the last bullet point on page 195 regarding the original offering documents or operating lease stating to the effect that the operating lease is not a joint venture along with the disclosure in section 2.05, of the sublease between ESBA and ESBC that provides: "The receipt by Sublessor of overage rent shall not be deemed to create any partnership or joint venture between Sublessor and Sublessee." In light of these disclosures, please clarify here and elsewhere that it is the supervisor's opinion that that the initial intent was to achieve the economic attributes of a 50/50 joint venture.



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Filed by Empire State Realty Trust Inc. and Empire State Realty OP, L.P. Pursuant to Rule 425 under the Securities Act of 1933

Subject Companies: Empire State Realty Trust Inc. Commission File No. for Registration Statement on Form S-4: 333-179486 Empire State Realty OP, L.P. Commission File No. for Registration Statement on Form S-4: 333-179486-01

The following was provided to persons calling participants in Empire State Building Associates L.L.C., 60 East 42<sup>nd</sup> Street Associates L.L.C. and 250 West 57<sup>th</sup> Street Associates L.L.C., respectively, on August 6, 2012, to be used as a script for such calls:

# LEGACY TEL OUTREACH - CALL SCRIPT

- I am calling from Malkin Holdings regarding the proposed consolidation of various office and retail properties into a publicly traded real estate investment trust, known as a REIT. The new entity will be called Empire State Realty Trust, Inc.
- We have sent you several letters about the consolidation and will be continuing to make outreach to our investors. We thought it might be helpful if we called you directly to answer any questions you may have about any of our letters, the proposed transaction, or anything else you might have on your mind.
- . Is now a good time to for you? If not, would you like to schedule a time for me or someone else from the organization to call you back?
- Thank you for taking the time to speak with us. First off, may I ask you if you have received our letters? If so, did you find them helpful? Is there anything about which you have a question which you would like addressed or explained in greater detail?
- First and foremost, Malkin Holdings believes that the consolidation gives investors greater potential for increased distributions and increased value from capital appreciation than they would have by remaining a participant in any of the subject LLCs. This belief is based on the anticipated growth in the revenues of the initial properties operated as a portfolio under the Malkin brand and potential additional investments by the REIT.
- I would like to confirm that you are aware that you will now have the option to defer tax that would be triggered by the proposed consolidation. We want to make sure you know that this tax deferral treatment is well established and is not contingent upon obtaining any IRS or SEC ruling. Do you have any question about the three different options?
- If questions:
  - ESBA investors will have the option to elect either taxable Class A Shares or tax-deferred operating partnership units known as OP Units. We plan to list the Class A Shares and OP Units on the NYSE or another national securities exchange.

- While these OP Units don't have voting rights, if you elect to receive OP Units, you may also choose to elect a portion in Class B Shares which provide voting rights equivalent to Class A Shares in the REIT with minimal tax effect. The Malkin family has elected to receive OP Units and Class B Shares, as well as a small portion of Class A Shares, in exchange for their interests in your entity. Investors will now be able to avail themselves of the same equity structure and tax treatment as the Malkin family and the private entities.
- Do you have more questions about this new structure? (If so, all answers to come directly from the July 2nd letter and S-4 or to be referred to another "expert" for another follow-up call).
- We understand that change can be disconcerting and that many of you may be content with your current investment as is. But there are many developments from which we think you will benefit in the proposed transaction, and I would like to share some of them with you now.
- We believe that an excellent opportunity for all investors is to pursue the consolidation and IPO for reasons laid out in the draft Form S-4 filed with the SEC and, in addition to greater potential for upside and capital appreciation, I will touch on the highlights here.
- This transaction is expected to result in regular quarterly dividends which must be at least of 90% of REIT taxable income. The source of distributions will be the consolidated results of a portfolio of properties, rather than being dependent on just one property.
- Next, this path will result in coordinated planning and decision-making and improved accountability from a board of directors consisting predominantly of independent directors that is responsible for overseeing the operations of the REIT.
- And perhaps most importantly, it will also provide liquidity that investors currently lack. Should you need to sell all or part of your ownership interest for any reason, we expect that there will be a public market to facilitate an efficient sale and that it will permit much higher value to be realized by a selling investor than has been achieved from sales of participation interests in the limited market that has been available historically.
- As you likely know, Malkin Holdings supervises buildings throughout the greater New York metropolitan area, in and out of Manhattan. The properties that will be acquired by the REIT have their own unique attributes and significant growth opportunities. Many of them are award-winning in their own right. The properties, as a whole, have an excellent and growing collection of top quality tenants, with similar credit to the new tenants who are leasing space at the Empire State Building. And all are located in locations near important transportation hubs and Manhattan or growing business communities in the New York metropolitan area such as White Plains and Stamford.
- While the Empire State Building is the most well-known, it is only one property, and all the properties are valuable. The other properties, as a whole, show potential for upside.
- [One thing that is very important for Empire State Building Associates is the fact is, the status quo cannot continue. Under Leona Helmsley's will, her executors must sell all interests in her estate which represent more than a 1% ownership interest in any corporation, partnership or other business entity. Her estate's interests include an interest in the operating lease of the Empire State Building which shares a veto with the Malkin family of all decisions by the

operating lessee of the Empire State Building. Thus, a sale by the estate to an unknown third party carries real risk to investors, because such party would have the power to significantly influence and control operations and, as a result, distributions to investors.

- [Institutional investors make up the vast majority of purchasers of REIT shares. Something for which REIT investors look is dedicated
  management. Therefore, it makes sense to include in the proposed REIT all of the Manhattan and New York City market properties
  supervised by Malkin Holdings. This way, REIT management cannot be accused of favoring a non-REIT property over a REIT owned
  property.] But under the structure being proposed now, all of these properties will be under consolidated so that a benefit to one
  property benefits all.
- Do you have any specific questions about why we are recommending this transaction? (If so, all answers to come directly from pages 27-30 of draft S-4).
- [We know that there is a lot of information contained in our filings and our letters. For that reason, we have launched a website which contains the publicly available materials on this transaction that we have filed thus far. It also contains information about the properties being consolidated. The website address is www.empirestaterealtytrust.com]
- [We will continually update our website so you should consider it a resource. Once the Form S-4 is declared effective by the SEC, we will add even more content to the website including videos and instructions on how to vote.]
- FOR ESBA ONLY:
  - We also want to take a moment to ask you if you have any question or comment about any outreach you may have received from individuals who are opposing this transaction. We have been following their comments and questions they have raised about our proposed transaction. Under securities laws, we were required to provide your address to these investors. We have received reports of statements made on these calls and have heard many of these calls ourselves. We believe that those individuals are creating an environment of confusion through incorrect statements about ESBA and our proposed transaction. We suggest that you rely on our letters and SEC filings (i.e., the Form S-4) for facts and conclusions about this transaction, rather than on these individuals' conclusions. From our direct experience, we believe one cannot rely on the accuracy of their conclusions.
  - We encourage you to rely on information that Malkin Holdings has publicly filed with SEC rather than on speculative and unsupported comments. We also welcome any comment or question from any investor at any time.
- We also want to talk to you a bit about the process and what you can expect in the coming months.
- As we have explained in several of our letters, you need not do anything immediately. No action whatsoever is required of you at this time. In order for us to solicit your vote, the SEC must declare our Form S-4 effective. We expect that is still a few months away.

- At that time, we will be mailing you the final document and consent solicitation and you will then have at least 60 days after such mailing to review the filing, ask additional questions if you have them, and speak to your personal advisors if desired before you need to vote.
- Now that I have touched on some of the current topics, I want to ask you if any specific questions about the consolidation proposal or if any of what you have read or heard is of concern to you?
- I will do my best to answer your questions, or I will arrange for someone to follow up with you if I cannot answer any question myself.

Filed by Empire State Realty Trust, Inc. and Empire State Realty OP, L.P. Pursuant to Rule 425 under the Securities Act of 1933

Subject Companies: Empire State Realty Trust, Inc. Commission File No. for Registration Statement on Form S-4: 333-179486

Empire State Realty OP, L.P. Commission File No. for Registration Statement on Form S-4: 333-179486-01

The following is a transcript of videos providing information concerning the consolidation which will be included on a website relating to the consolidation and are being sent to participants in each of Empire State Building Associates, L.L.C., 60 East 42nd St. Associates L.L.C. and 250 West 57th St. Associates L.L.C. as a DVD.



PROPOSAL REGARDING

# EMPIRE STATE

# Informational DVD

Peter L. Malkin and Anthony E. Malkin discuss the proposed consolidation and IPO

# Topics:

- Choices to be Made
- Explanation of Investment Structure
- Benefits of the Recommended Consolidation and IPO
- Why We Recommend the Consolidation and IPO Now
- · Benefits of Consolidation/IPO vs Downside of Status Quo

Choices to be Made (Ch. 1-3)

Ch. 1 - Introduction

Ch. 2 - Choices to be Made

Ch. 3 - Conclusion Including Summation of Key Points

Instructions: How to fill out the consent form. (Ch. 4)

Explanation of Investment Structure (Ch. 5-7)

Ch. 5 - Introduction

Ch. 6 - Explanation of Investment Structure

Ch. 7 - Conclusion Including Summation of Key Points

Benefits of the Recommended Consolidation and IPO (Ch. 8-10)

Ch. 8 - Introduction

Ch. 9 - Benefits of the Recommended Consolidation and IPO

Ch. 10 - Conclusion Including Summation of Key Points

Why We Recommend the Consolidation and IPO Now (Ch. 11-13)

Ch. 11 - Introduction

Ch. 12 - Why We Recommend the Consolidation and IPO Now

Ch. 13 - Conclusion Including Summation of Key Points

Benefits of Consolidation/ IPO vs Downside of Status Quo (Ch. 14-16)

Ch. 14 - Introduction

Ch. 15 - Benefits of Consolidation/ IPO vs Downside of Status Quo

Ch. 16 - Conclusion Including Summation of Key Points

W&H Properties Video (Ch. 17)

Malkin Properties Video (Ch. 18)

# MALKIN PROPOSAL REGARDING EMPIRE STATE HOLDINGS REALTY TRUST

There are material risks and conflicts of interest associated with the consolidation. You should carefully review the sections entitled "Risk Factors" and "Conflicts of Interest" in the prospectus/consent solicitation which is part of the Form S-4 which has been filed with [and declared effective by] the SEC. There can be no assurance that participants will realize the benefits described in the videos, including the potential increase in distributions and capital appreciation. In addition, in the prospectus/consent solicitation which is part of the Form S-4 includes a more detailed discussion of the tax consequences of the consolidation.

We also caution you that this letter contains forward-looking statements. These forward-looking statements, including the potential for more consistent distributions than the status quo, with greater potential for increased distributions as a holder of operating partnership units or common stock than as a participant in a subject LLC, and the potential for additional capital appreciation over time, are based on our beliefs and expectations as applicable, which may not be correct. Important factors that could cause such actual results to differ materially from the expectations reflected in these forward-looking statements include those set forth in the prospectus/consent solicitation which is part of the Form S-4.

While we believe that the terms of the consolidation are fair and in the best interests of participants, there can never be any guaranty that the consideration you will receive from the consolidation represents the fair market value of your interests.

This communication shall not constitute an offer to sell or the solicitation of an offer to sell or the solicitation of an offer to buy any securities, nor shall there be any sale of securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of such jurisdiction.

Each of the three public entities, Empire State Building Associates L.L.C., 60 East 42nd St. Associates L.L.C., and 250 West 57th St. Associates L.L.C. (the "Companies") and their agents and Malkin Holdings LLC (the "Supervisor"), Empire State Realty Trust, Inc. (the "REIT"), Empire State Realty OP, L.P., and each officer and director of the Companies, the Supervisor or of the REIT may be deemed to be a participant in the solicitation of consents in connection with the proposed consolidation. The names of such persons and a description of their interests in the Companies and the REIT are set forth, respectively, in each Company's Annual Report on Form 10-K for the year ended December 31, 2011 the REIT's Registration Statement on Form S-4 and prospectus/consent solicitation, which have been filed with the SEC.

Investors in the Companies are urged to review the Registration Statement on Form S-4, the prospectus/consent solicitation and other related documents now filed or to be filed with the SEC, because they contain important information. You can obtain them without charge on the SEC's website at www.sec.gov.. You can also obtain without charge a copy of the prospectus/consent solicitation and the supplements relating to the individual entities by contacting Ned H. Cohen at Malkin Holdings LLC.

## Transcript of Video Relating to Choices to be Made

Peter Malkin

Hello, I'm Peter Malkin.

#### **Anthony Malkin**

And I'm Tony Malkin.

# Peter Malkin

I began my work for you in 1958, when I joined my late father-in-law Lawrence A. Wien for what became a wonderful partnership spanning more than thirty years. I was here and was a partner with my father-in-law and Harry Helmsley when we acquired the Empire State Building in 1961. My son joined me in 1989, and in joining me has worked tirelessly for more than twenty-three years. I want you to know that I considered many options, including leaving things as they have been for the last several decades before deciding that this is the best course of action for the more than 5,000 investors we represent in the 23 different entities we are proposing to include in this consolidation and REIT formation.

#### **Anthony Malkin**

In this video, we'd like to speak to you about why we decided to propose a consolidation of 18 properties and one development site we supervise into one publicly-traded Real Estate Investment Trust, or REIT. For decades, we have served investors in protecting their investments, building value, and generating distributions. Each one of the investments involved in this solicitation is more than half a century old. We want you to know why we think that this is the best course of action for the next 50 years. We know that you may have questions, and we want to assure you that we are here, and want, to answer them for you.

## Peter Malkin

I want you to know that in the more than two years during which we have been working on this proposed consolidation and REIT formation, I have been reflecting on my career, and the innovative investments created by my father-in-law starting in 1934, and then by my father-in-law and me, and then by me and my son Tony. As I approach the end of my career, I want to make sure that our investors are given the best opportunity for enduring, profitable investment, liquidity, and choice. Had his life not been cut short by cancer, I am certain that Lawrence A. Wien would have had the shared the same enthusiasm and endorsement for our plans.

# Anthony Malkin

In our proposed consolidation into a REIT and IPO, you will have the ability to choose what securities you will receive in exchange for your current interests. We'd like to take a moment now to discuss the different types of securities you may choose.

Each of these securities has different features, so it is important that you understand the differences and make a choice that is right for you. All of these options offer you the prospect of regular quarterly dividends from the diversified portfolio of properties that are part of the consolidation, as well as opportunities for liquidity.

#### **Anthony Malkin**

Under the new structure, you will have the option to elect one or a combination of the following:

- · Operating Partnership Units, also referred to as OP Units;
- A combination of OP Units and Class B Shares; or
- · Class A Shares.

Importantly, OP Units, Class B Shares and Class A shares will have the same rights to dividend distributions.

# Peter Malkin

Let's discuss a little more of what each of these securities is and what the general tax implications would be.

# I'll begin with OP Units...

OP Units are 100% tax deferred, meaning that tax would be owed on any gain on your investment <u>only</u> at the time of a future capital transaction, such as when you decide to sell or the property owned by your entity is sold. OP Units will also be listed on the New York Stock Exchange. However, since OP Units do not have a vote in the REIT and they have a more limited market as a result, there is no guarantee that they would trade at the same price as Class A Shares.

If and when OP Unit holders decide to liquidate, however, they would not have to sell their units on the exchange. They would also have the option of exchanging their OP Units for cash at the then price of Class A shares, or, at the REIT's option, receive Class A Shares on a one-for-one basis. As detailed in the S-4, some of your OP Units are permitted to be sold in the first year, and all or any part of your holdings may be sold any time starting 12 months after the IPO.

#### **Anthony Malkin**

#### Another alternative is a combination of OP Units and Class B Shares...

Because OP Units do not have voting rights, we are offering the option to receive Class B Shares instead of 2% of the OP Units you would otherwise receive.

So for example, if you were eligible to receive 100 OP Units, you could instead choose 98 OP Units and 2 Class B Shares. Class B Shares are different in that each carries the same voting rights as 50 Class A Shares – and so you, by choosing 2 Class B Shares, would have the same voting rights as if you chose 100 Class A Shares.



Receipt of Class B Shares is taxable at the time of the IPO, so instead of deferring taxes on 100% of your investment, you would defer taxes on 98% of your investment.

If you decide you want to sell your Class B Shares, which will not be listed on a national securities exchange, they are automatically converted, on a one-for-one basis, to Class A Shares or their cash equivalent.

#### Peter Malkin

#### The final alternative is to receive Class A Shares...

These shares will have the same rights to dividend distributions as OP Units and Class B Shares and also carry voting rights in the REIT. However, receipt of Class A Shares is taxable at the time of the IPO.

As with OP units, those wanting to liquidate their investment would be eligible to sell half of their Class A Shares six months after the IPO and the balance 12 months after the IPO.

#### **Anthony Malkin**

So the bottom line is that this is a structure that gives you great flexibility. You have a range of options including to defer taxes, receive quarterly dividends and maintain voting rights. This structure provides the same choices that were made available to the Malkin family and to the investors in the private entities we supervise. As you may know, all of those private entities have approved the proposed consolidation.

#### **Peter Malkin**

Thanks, Tony. We hope you have found this discussion helpful. For your reference, the Malkin family elected the combination of Class B Shares and OP Units, in addition to a small number of Class A Shares.

#### Peter Malkin

So in summary, by putting these properties together, we believe all investors will benefit through ongoing dividends with the potential to increase through property performance, better financing, more efficient operation, and beneficial acquisitions. The potential for increased distributions from dividends and stock appreciation over time offers benefit for all investors. Our family, as you know, has interests in all of the properties we supervise, and we would not be proposing this if we did not think it would benefit all the entities in which we have invested.

So what's next?

# **Anthony Malkin**

We have already the necessary authorization from twenty out of twenty-three entities we plan to consolidate into the REIT – these are what we call the private entities.

We now have begun the process of soliciting consents from investors in the three public LLCs that own interests in the three properties: the Empire State Building, One Grand Central Place and 250 West  $57^{h}$  Street. The operating lessees of these three properties have already provided their consents.

Over these weeks, you will likely have contact with representatives of Malkin Holdings and our proxy solicitor, MacKenzie Partners. They can answer your questions and help you make sure you have all the information you need in order to cast an informed vote.

#### Peter Malkin

We hope you will view the other videos and documents on this site as well. We hope this has been helpful to you as your evaluate your options.

Should you have additional questions on what we have just discussed, please feel free to e-mail them through this website, or call the 800 number.

Thank you very much for listening, and as always, we do appreciate your support.

# Rolling credits:

We hope you found this video helpful. This is a summary of what we think are the highlights of the proposed consolidation and IPO:

- You may choose a 100% tax deferred option through the receipt of Operating Partnership units.
- ESRT REIT Class A common stock and/or Operating Partnership Units will be listed on the New York Stock Exchange.
- · We believe the ESRT REIT offers a greater potential for dividend increases than status quo.
- ESRT REIT will make quarterly distributions at a minimum of 90% of REIT taxable income annually.
- Should the proposed consolidation and IPO move forward, you will receive two special distributions:
  - a one-time distribution of cash reserves and reimbursement of consolidation and IPO expenses.
  - a one-time distribution of class action settlement proceeds.
- · ESRT REIT will allow you to diversify your assets one of the first principles of sound investing.
- ESRT REIT will offer you new growth opportunities, through potential acquisitions, with better access to capital markets.
- We believe the proposed consolidation and IPO are in the best interests of all investors.

We are available to speak with you and want to answer all of your questions. Please call toll-free, 1-888-410-7850, or contact us at inquiries@malkinholdings.com.

We are hosting conference calls to help inform you about the facts with regards to the proposed consolidation and IPO. You can register online at www.empirestaterealtytrust.com or you can call toll-free 1-888-410-7850.

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Thank you for your attention to this important decision.

# Transcript of Video Relating to Instructions: How to fill out the consent form

- Scene 1
  - Read: "Instructions: How to fill out the consent form."
- Scene 2
  - Part 1
- Read: "The consent form provides boxes for you to enter your vote separately with regard to"
- Part 2
- Read:
  - "The proposed consolidation, the vote shown is in favor of the proposed consolidation."
  - "The proposed third party portfolio sale, the vote shown is in favor of the proposed third party portfolio sale, and."
  - "The request for voluntary pro rata reimbursement for litigation and arbitration costs, the vote shown is in favor of the proposed voluntary reimbursement."
  - "Simply indicate your vote in the applicable box."

# Scene 3

- Part 1
- Read:
  - "The form also provides spaces for you to elect the form of consideration you wish to receive in the consolidation."
- Part 2
- Read:
  - "This form has been filled out to indicate a participant who wishes to have a vote and be subject to the least in taxes. The participant has elected 100% Operating Partnership Units with Class B shares, so that such participant will receive 98% Operating Partnership Units, 2% Class B shares, and no Class A shares."

#### Scene 4

- Read:
- "Investors wanting what is expected to be a 100% tax deferred treatment should elect 100% Operating Partnership Units."
- "Investors wanting a 100% taxable treatment should elect 100% Class A common stock."
- "Note: Operating Partnership Units do not have voting rights while Class A common stock has voting rights."

- Scene 5
  - Part 1
    - Read: "After you have completed the foregoing voting and election, please submit the consent form as soon as possible."
  - Part 2
    - Read: "You can submit your form by mail or fax."
- Scene 6
  - Part 1
    - Read: "If you sign and submit your form without indicating your vote on either the consolidation proposal or third party
      portfolio proposal, your participation interest will be counted as a vote "FOR" such proposal."
  - Part 2
    - Read: "If you sign and submit your form without indicating your vote on the voluntary reimbursement proposal, your participation interest will be counted as "DOES NOT CONSENT TO" such proposal."
  - Part 3
    - Read: "If you do not submit your consent form, or you indicate on your consent form that you "Abstain" from any proposal, it will have the effect of voting "Against" such proposal.
- Scene 7
  - Part 1
    - Read: "Should you have any question, please contact us by phone, on our website, or by e-mail."
  - Part 2
    - Read: "Thank you for your support."

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#### Transcript of Video Relating to Explanation of Investment Structure

Peter Malkin Hello, I'm Peter Malkin.

Anthony Malkin And I'm Tony Malkin.

#### Peter Malkin

I began my work for you in 1958, when I joined my late father-in-law Lawrence A. Wien for what became a wonderful partnership spanning more than thirty years. I was here and was a partner with my father-in-law and Harry Helmsley when we acquired the Empire State Building in 1961. My son joined me in 1989, and in joining me has worked tirelessly for more than twenty-three years. I want you to know that I considered many options, including leaving things as they have been for the last several decades before deciding that this is the best course of action for the more than 5,000 investors we represent in the 23 different entities we are proposing to include in this consolidation and REIT formation.

#### Anthony Malkin

In this video, we'd like to speak to you about why we decided to propose a consolidation of 18 properties and one development site we supervise into one publicly-traded Real Estate Investment Trust, or REIT. For decades, we have served investors in protecting their investments, building value, and generating distributions. Each one of the investments involved in this solicitation is more than half a century old. We want you to know why we think that this is the best course of action for the next 50 years. We know that you may have questions, and we want to assure you that we are here, and want, to answer them for you.

#### Peter Malkin

I want you to know that in the more than two years during which we have been working on this proposed consolidation and REIT formation, I have been reflecting on my career, and the innovative investments created by my father-in-law starting in 1934, and then by my father-in-law and me, and then by me and my son Tony. As I approach the end of my career, I want to make sure that our investors are given the best opportunity for enduring, profitable investment, liquidity, and choice. Had his life not been cut short by cancer, I am certain that Lawrence A. Wien would have had the shared the same enthusiasm and endorsement for our plans.

#### Anthony Malkin

The purpose of this video is to provide you some background about what we call the two-tiered properties that were created by my grandfather and my father, and which formed the ownership structure of the Empire State Building, One Grand Central Place, formerly known as The Lincoln Building, and 250 West 57<sup>th</sup> Street, formerly known as The Fisk Building. We think understanding the history of these unique investment structures is critical to your ability to evaluate the proposal before you.

#### Peter Malkin

In the 1930's through the 1960's, tax and corporate laws were very different than they are today. My father-in-law, Lawrence Wien, was a pioneer in the development of a structure for real estate investments that was revolutionary at the time and, in doing so, established the firm that continues today as Malkin Holdings.

There used to be limited options to invest in real estate. You could have invested in a limited partnership or a corporation — but at that time your income would be taxed twice, once when the corporation or limited partnership received it, and then again when the individuals received dividends. This "double taxation" would significantly reduce the benefits to investors.

The alternative was to invest in a general partnership — but then every partner, no matter how small, would face potential unlimited personal liability if the partnership were sued for any reason, including contract disputes, construction accidents, a building visitor slipping and falling, or a landlord/ tenant dispute.

# Anthony Malkin

To address these issues, my grandfather developed an innovative two-tiered structure, which gave investors the chance to buy into an entity called the Lessor... that is your investment group. Your investment group purchased property and then simultaneously leased it to an Operating Lessee – which controls all operations of the property and is subject to potential liability for lawsuits.

The benefit of this structure is that it allows you to receive income distributions and upside based on performance from the Operating Lessee – but with your income taxed only once. You have no responsibility to manage the properties and you are protected from liability.

Malkin Holdings has supervised the operations of the buildings, making decisions on leasing, management, capital expenditures, and even, when it was necessary, successfully suing to remove the former managing/leasing agent Helmsley-Spear and reinvesting to turn the properties around. This is the same role we have fulfilled since your investment was made.

# Peter Malkin

So as you can see, your investment was linked to its Operating Lessee from the moment you, or your predecessor invested, and that linkage was the key to the original investment structure. This is the structure my father-in-law Lawrence A. Wien, Harry Helmsley, and I used to acquire the Empire State Building in 1961, and which Mr. Wien and Mr. Helmsley used to acquire the Lincoln Building (now One Grand Central Place) and the Fisk Building (now 250 West 57<sup>th</sup> Street).

The supervisor... Malkin Holdings... has been the same entity for nearly 80 years and your investment, we believe, has performed well over time. However, this structure has since become cumbersome, inefficient and outdated, and the realities of running a competitive real estate business today are more expensive and complicated. We think it's time for a constructive streamlining that offers every investor voting rights in electing the governing board and options for liquidity as well as tax deferral.

# **Anthony Malkin**

We believe that, in addition to unlocking the full value of your investment, the proposed consolidation and IPO as a REIT will allow all investors to benefit from centralized decision-making by an experienced management team, and clear and transparent corporate governance with a board comprised of six outside directors and only me as the sole inside director.

In a REIT format, your quarterly dividends will be based on the performance of a portfolio of many properties, rather than just one property, and those distributions are required to be at least 90% of annual REIT taxable income to maintain qualification as a REIT. Dividends will generally not be affected by any fluctuation in the stock price. Furthermore, we believe our management and operational structure will be streamlined and more efficient, with one corporate entity working on behalf of all investors.

#### **Anthony Malkin**

Importantly, once we are a REIT, you will have the ability to sell part or all of your interest as and when you wish at a true market price for your liquid shares, traded on the New York Stock Exchange, following an initial lock up period. Or you can make the same choice as our family... we presently plan to hold our interests for the future.

### Peter Malkin

So in summary, by putting these properties together, we believe all investors will benefit through ongoing dividends with the potential to increase through property performance, better financing, more efficient operation, and beneficial acquisitions. The potential for increased distributions from dividends and stock appreciation over time offers benefit for all investors. Our family, as you know, has interests in all of the properties we supervise, and we would not be proposing this if we did not think it would benefit all the entities in which we have invested.

So what's next?

# **Anthony Malkin**

We have already the necessary authorization from twenty out of twenty-three entities we plan to consolidate into the REIT – these are what we call the private entities.

We now have begun the process of soliciting consents from investors in the three public LLCs that own interests in the three properties: the Empire State Building, One Grand Central Place and 250 West 57<sup>th</sup> Street. The operating lessees of these three properties have already provided their consents.

Over these weeks, you will likely have contact with representatives of Malkin Holdings and our proxy solicitor, MacKenzie Partners. They can answer your questions and help you make sure you have all the information you need in order to cast an informed vote.

#### Peter Malkin

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Transcript of Video Relating to Benefits of the Recommended Consolidation and IPO

Peter Malkin Hello, I'm Peter Malkin.

Anthony Malkin And I'm Tony Malkin.

# Peter Malkin

I began my work for you in 1958, when I joined my late father-in-law Lawrence A. Wien for what became a wonderful partnership spanning more than thirty years. I was here and was a partner with my father-in-law and Harry Helmsley when we acquired the Empire State Building in 1961. My son joined me in 1989, and in joining me has worked tirelessly for more than twenty-three years. I want you to know that I considered many options, including leaving things as they have been for the last several decades before deciding that this is the best course of action for the more than 5,000 investors we represent in the 23 different entities we are proposing to include in this consolidation and REIT formation.

#### **Anthony Malkin**

In this video, we'd like to speak to you about why we decided to propose a consolidation of 18 properties and one development site we supervise into one publicly-traded Real Estate Investment Trust, or REIT. For decades, we have served investors in protecting their investments, building value, and generating distributions. Each one of the investments involved in this solicitation is more than half a century old. We want you to know why we think that this is the best course of action for the next 50 years. We know that you may have questions, and we want to assure you that we are here, and want, to answer them for you.

#### Peter Malkin

I want you to know that in the more than two years during which we have been working on this proposed consolidation and REIT formation, I have been reflecting on my career, and the innovative investments created by my father-in-law starting in 1934, and then by my father-in-law and me, and then by me and my son Tony. As I approach the end of my career, I want to make sure that our investors are given the best opportunity for enduring, profitable investment, liquidity, and choice. Had his life not been cut short by cancer, I am certain that Lawrence A. Wien would have had the shared the same enthusiasm and endorsement for our plans.

# Anthony Malkin

Malkin Holdings supervises many office buildings and retail properties in Manhattan, Fairfield County, CT and Westchester County, NY. Each property has its own unique attributes and qualities and is home to a wide variety of tenants. All are fully renovated, have renovations largely complete, or in the case of the Empire State Building, are in the middle of renovation programs. All are well located either at or with easy access to important transportation hubs and/ or key highways.

There is detailed information on all of these buildings in the Form S-4, which is on this website, and in videos which are on this website, and we would encourage you to have a look.

So how does combining these properties benefit investors? Well, the first, major benefit is diversification. Diversifying your assets is one of the first principles of sound investing and is certainly the case with real estate investing too. Different buildings have different needs at different times, and go through different leasing cycles and different capital expenditure cycles. By combining the performances of all the properties under one roof, investors have less exposure to any one asset.

#### **Anthony Malkin**

The second big opportunity is growth. A consolidation would enable us to pursue attractive growth opportunities through acquisitions and upgrading existing properties. As a group of properties with a strong balance sheet, we expect to be able to borrow from many different lenders at lower interest rates. By having more options for financing, and more structures through which to borrow, we should save on interest costs, free up more cash that can be used for dividend distributions, and conduct financings with greater efficiency—allowing us to focus more on delivering property level results.

#### Peter Malkin

A third big benefit is efficiency. Generating financial reports and tax filings, entering into financings and refinancings, and handling the same processes in operation and leasing for all of the properties is complex. By consolidating the properties, we eliminate many "non-monetary" costs required to conduct our daily business. We will be able to focus more on property and company performance—fewer steps, more focus, and the opportunity for greater efficiency.

# **Anthony Malkin**

There are numerous other benefits too, such as attracting interest from institutional investors that supports our stock price. When we began considering a consolidation and IPO it became clear that it was important to potential investors that we include all of the properties in the Manhattan and New York City market area that we supervise under one corporate structure. In fact, excluding any property which we supervise in these market areas and which fits the REIT's profile and strategic plan could lead to potential conflicts of interest or management distractions which could damage the value of the company in investors' eyes.

Obviously, we cannot predict what that stock price will be... it will depend on many factors including the economic and market environment at the time of the IPO.

As an investor in the REIT, you can expect to receive regular quarterly dividends based on the performance of a portfolio of many properties, rather than just one property, and those distributions are required to be at least 90% of annual REIT taxable income to maintain REIT qualification. We anticipate that these dividends will be much more consistent than the dividends you have received to date in your standalone entity. This is also attractive to investors.

And in addition to quarterly dividends, we expect there are excellent prospects for growth through performance. Our family are major owners of the properties to be consolidated, and we are not selling, instead we are looking to share in the upside in which we believe.

So in summary, by putting these properties together, we believe all investors will benefit through ongoing dividends with the potential to increase through property performance, better financing, more efficient operation, and beneficial acquisitions. The potential for increased distributions from dividends and stock appreciation over time offers benefit for all investors. Our family, as you know, has interests in all of the properties we supervise, and we would not be proposing this if we did not think it would benefit all the entities in which we have invested.

So what's next?

#### **Anthony Malkin**

We have already the necessary authorization from twenty out of twenty-three entities we plan to consolidate into the REIT – these are what we call the private entities.

We now have begun the process of soliciting consents from investors in the three public LLCs that own interests in the three properties: the Empire State Building, One Grand Central Place and 250 West 57<sup>th</sup> Street. The operating lessees of these three properties have already provided their consents.

Over these weeks, you will likely have contact with representatives of Malkin Holdings and our proxy solicitor, MacKenzie Partners. They can answer your questions and help you make sure you have all the information you need in order to cast an informed vote.

#### Peter Malkin

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# Transcript of Video Relating to Why We Recommend the Consolidation and IPO Now

Peter Malkin Hello, I'm Peter Malkin.

Anthony Malkin And I'm Tony Malkin.

# Peter Malkin

I began my work for you in 1958, when I joined my late father-in-law Lawrence A. Wien for what became a wonderful partnership spanning more than thirty years. I was here and was a partner with my father-in-law and Harry Helmsley when we acquired the Empire State Building in 1961. My son joined me in 1989, and in joining me has worked tirelessly for more than twenty-three years. I want you to know that I considered many options, including leaving things as they have been for the last several decades before deciding that this is the best course of action for the more than 5,000 investors we represent in the 23 different entities we are proposing to include in this consolidation and REIT formation.

#### **Anthony Malkin**

In this video, we'd like to speak to you about why we decided to propose a consolidation of 18 properties and one development site we supervise into one publicly-traded Real Estate Investment Trust, or REIT. For decades, we have served investors in protecting their investments, building value, and generating distributions. Each one of the investments involved in this solicitation is more than half a century old. We want you to know why we think that this is the best course of action for the next 50 years. We know that you may have questions, and we want to assure you that we are here, and want, to answer them for you.

#### Peter Malkin

I want you to know that in the more than two years during which we have been working on this proposed consolidation and REIT formation, I have been reflecting on my career, and the innovative investments created by my father-in-law starting in 1934, and then by my father-in-law and me, and then by me and my son Tony. As I approach the end of my career, I want to make sure that our investors are given the best opportunity for enduring, profitable investment, liquidity, and choice. Had his life not been cut short by cancer, I am certain that Lawrence A. Wien would have had the shared the same enthusiasm and endorsement for our plans.

#### **Anthony Malkin**

My dad and I would like to discuss why we believe it is in everyone's interests to combine 18 office and retail properties plus one development site into a diversified real estate portfolio — and to convert that portfolio into a Real Estate Investment Trust, or a REIT, through an Initial Public Offering, or IPO.

Taken together, these developments combined to make the proposed consolidation of properties and IPO the next logical step for investors.

As many of you are aware, for decades, my father-in-law, Lawrence A. Wien, worked together with Harry Helmsley. After Harry Helmsley's death in 1997, however, Helmsley-Spear, Inc. was sold to its senior officers. It was about that time I commenced proceedings to remove Helmsley-Spear as managing agent because the performance at the properties was suffering.

Through very lengthy and costly legal proceedings, we successfully removed Helmsley-Spear and began turning around these pre-war properties into trophy properties. We successfully completed significant upgrades, made considerable capital improvements, hired new staff and executives at Malkin Holdings, and added new managing agents. This brings us back to our proposed consolidation and IPO as a REIT.

With a consolidation and IPO, we can give investors many valuable benefits and allow the Helmsley estate to exit without raising risk to remaining investors. We will maintain our management team which has done such a fine job transforming the supervised properties. We also will be able to realize for investors significant benefits in becoming a publicly traded REIT.

#### Anthony Malkin

#### The first benefit is improved decision-making and efficiency.

Our proposal will result in coordinated planning and decision-making by experienced officers and employees, overseen by a board comprised of six independent directors and me. The board will be accountable to shareholders, who will be able to vote on the board members, as with any other publicly-traded company.

Importantly, there will be no opportunity for damaging deadlocks like there have been in the past under the current structure. And Malkin Holdings will no longer have to supervise competing interests of various ownership groups. All ownership groups will be part of one company with one set of objectives.

# Second, the REIT will allow you to enjoy diversification and regular quarterly dividends.

Right now, many of you have all your eggs in one basket, figuratively speaking. Spreading your investment across a portfolio of quality properties diversifies your risk, which is a basic principle of sound investing.

REITs are also required to distribute at least 90% of their annual REIT taxable income to shareholders to maintain REIT status. The expected regular quarterly dividends to investors in the REIT will be based on the performance of a variety of properties rather than just one. We believe that you have a greater potential for increased distributions as a unitholder or stockholder and increased value from capital appreciation than as a participant in any individual LLC from improved performance and a better capital structure made possible by the combined balance sheet of all the properties.

Third, a REIT has better access to capital markets for property needs and growth.

Borrowing money is a complicated, costly and time consuming process, especially when done on a property-by-property basis. Combining the properties gives us the possibility of borrowing more cheaply and efficiently. In addition, as a public REIT we expect to have better access to debt and equity capital to acquire new properties that offer growth opportunities.

#### Fourth, the REIT will reduce the complication and cost of operating your investments.

Certain tax laws have changed in a way that makes the very complicated original structures under which we operate our properties unnecessary. These changes give us the opportunity to increase the efficiency and lower the costs associated with our ownership structure.

#### **Anthony Malkin**

# Another benefit is the potential for liquidity at a time of your choosing.

Many of you may wish to keep your interest and continue receiving dividends. But others may wish to liquidate all or part of their investment after all these years. Your investment is worth many times what you or one of your predecessors paid for it. But currently there is no efficient, public market for you to sell your interest.

While there have been some sales over the years, we believe that they have been concluded at substantial discounts. By going public, there will be a true market price available and you will be able to see the price of your shares or units at any time you like and sell all or a part of your interest at any time you choose, following an initial lock up period.

# And finally, the IPO allows a sale of the Helmsley estate's interests without disruption to other investors.

The Helmsley estate owns a veto in the operating lessee of the Empire State Building and large portions in the operating lessees of One Grand Central Place and 250 West 57<sup>th</sup> Street. If the estate does not liquidate its interest through an IPO, we expect it to sell its interests to an unknown third party.

We must all face the reality that Leona Helmsley's will requires her estate to liquidate its investments, including properties supervised by Malkin Holdings. You may see a copy of Mrs. Helmsley's will on our website by clicking the link in the copy of the August 6, 2012 letter to participants.

And so it is important to understand that the Helmsley estate sale requirement will end the status quo no matter how investors vote. If the consolidation and REIT transaction go forward as proposed, there will be no disruption. Otherwise, there is no way to predict how an unknown third party will act on matters that affect the availability of cash for distributions.

So in summary, by putting these properties together, we believe all investors will benefit through ongoing dividends with the potential to increase through property performance, better financing, more efficient operation, and beneficial acquisitions. The potential for increased distributions from dividends and stock appreciation over time offers benefit for all investors. Our family, as you know, has interests in all of the properties we supervise, and we would not be proposing this if we did not think it would benefit all the entities in which we have invested.

So what's next?

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- We believe the proposed consolidation and IPO are in the best interests of all investors.

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We are hosting conference calls to help inform you about the facts with regards to the proposed consolidation and IPO. You can register online at <u>www.empirestaterealtytrust.com</u> or you can call toll-free 1-888-410-7850.

You can find more information at www.empirestaterealtytrust.com.

Thank you for your attention to this important decision.

# Transcript of Video Relating to Benefits of Consolidation/IPO vs Downside of Status Quo

Peter Malkin Hello, I'm Peter Malkin.

Anthony Malkin And I'm Tony Malkin.

#### Peter Malkin

I began my work for you in 1958, when I joined my late father-in-law Lawrence A. Wien for what became a wonderful partnership spanning more than thirty years. I was here and was a partner with my father-in-law and Harry Helmsley when we acquired the Empire State Building in 1961. My son joined me in 1989, and in joining me has worked tirelessly for more than twenty-three years. I want you to know that I considered many options, including leaving things as they have been for the last several decades before deciding that this is the best course of action for the more than 5,000 investors we represent in the 23 different entities we are proposing to include in this consolidation and REIT formation.

#### **Anthony Malkin**

In this video, we'd like to speak to you about why we decided to propose a consolidation of 18 properties and one development site we supervise into one publicly-traded Real Estate Investment Trust, or REIT. For decades, we have served investors in protecting their investments, building value, and generating distributions. Each one of the investments involved in this solicitation is more than half a century old. We want you to know why we think that this is the best course of action for the next 50 years. We know that you may have questions, and we want to assure you that we are here, and want, to answer them for you.

# Peter Malkin

I want you to know that in the more than two years during which we have been working on this proposed consolidation and REIT formation, I have

been reflecting on my career, and the innovative investments created by my father-in-law starting in 1934, and then by my father-in-law and me, and then by me and my son Tony. As I approach the end of my career, I want to make sure that our investors are given the best opportunity for enduring, profitable investment, liquidity, and choice. Had his life not been cut short by cancer, I am certain that Lawrence A. Wien would have had the same enthusiasm and endorsement for our plans.

#### **Anthony Malkin**

And now you have a simple, but very important choice: Should I vote for or against the proposed transaction? You are now in a position to make your decision and to vote on the proposed transaction. We think it is important for you to compare what will happen if the transaction moves forward, as well as the consequences to investors like you if it does not.

If the transaction proceeds, you will be able to choose what securities you will receive in exchange for your current interests. Your choices include:

100% tax deferred Operating Partnership-or "OP"-Units that do not have voting rights;

A 98% tax-deferred combination of Class B Common Stock and OP Units that would have the same voting rights as if you had selected only Class A Common Stock; or

Fully taxable Class A Common Stock with full voting rights.

Each one of these options will provide you with ownership in prime, improved or improving office and retail real estate in Manhattan and the New York City market. And importantly, no matter which security you choose, you can expect to receive regular, quarterly dividends with the potential for increased dividends and the potential for capital appreciation.

Class A shares and OP Units will be traded on the New York Stock Exchange, and the Class B shares and 100% tax deferred OP Units can be exchanged for cash (equal to the market value) or, at the REIT's option, Class A shares at a time of your choosing after the initial lock-up period, giving you great investment and tax planning flexibility. If it helps your decision in any way, please know that the Malkin family has chosen to receive a combination of Class B Common Stock, OP Units, and Class A Common Stock.

#### Peter Malkin

Now let's talk for a moment about dividends.

We believe that if the transaction moves forward, dividends will be paid quarterly, based on the performance of many properties, rather than just one. Unlike the current structure, where distributions beyond a minimum are discretionary and are based on the need to establish reserves, to qualify as a REIT, dividends are at least 90% of the REIT's annual taxable income, and REIT taxable income will be determined by the performance of the portfolio of properties and unaffected by the company's stock price. While the price of Class A shares or OP Units or shares may go down or up, that will not change the requirement to pay dividends of at least 90% of REIT taxable income.

Combining properties also creates the potential for more stable dividends through greater performance stability of many properties, rather than just one, better access to capital markets, streamlined financial reporting, and a simplified management structure that increases efficiency and allows for better planning. The REIT expects to maintain modest leverage, which should allow the REIT to pursue acquisitions that could increase its cash flow – potentially allowing for further growth and enhanced dividend distribution.

And finally, at present, we have to maintain cash reserves for each individual ownership entity to protect against unknowns and to cover expenses from time to time. As a REIT, we will no longer have to hold cash reserves in each individual entity, allowing for a one-time distribution of cash reserves at or just after the consolidation and IPO and no need to establish entity level reserves at your LLC at any time.

#### Anthony Malkin

Another benefit of the transaction is modern corporate governance. Investors would own shares in a publicly traded company with a centralized, experienced management team governed by a board comprised of six independent directors and me. You have received already the summary biographies of the six proposed independent directors in our September 6, 2012 letter. Each has successful experience either in real estate, public companies, or both.

As a public company with its securities listed on the NYSE, your board will be accountable to you, and those of you with voting securities would elect the board members and vote on other company matters each year. In addition, you will have greater transparency into our operations through regular, quarterly earnings reports and mandated SEC disclosures of material events. You would also enjoy all the protections afforded all public shareholders through SEC, NYSE, and Dodd-Frank rules and regulations.

A modern corporate governance structure will allow decisions to be made more efficiently, on behalf of all investors, with less wasteful duplication. It will also help ESRT attract top talent and provide for management succession planning for what will happen after I am no longer CEO. It will also eliminate the risk of damaging deadlocks in decision-making inherent in the current ownership structure. And finally, it will allow us to have one auditing firm, Ernst & Young, to prepare one audited statement for all the activities of the REIT.

# Peter Malkin

Another benefit is simplified tax filing. Instead of a K-1 for each investment you have with Malkin Holdings, which is often received too late to make an April 15th filing, Class A or B Common Stock shareholders will receive one form 1099 and OP Units holders will receive one form K-1. ESRT has committed to make efforts to deliver all of these forms by March 31st so you will not have to file your returns on extension.

## **Anthony Malkin**

Now let's talk for a moment about what will happen if the transaction does not proceed.

If the status quo remains, you will continue to own an illiquid interest in an entity which owns a partial interest in a single property. This means you cannot obtain a true and efficient market price for your interest, and you will significantly limit your ability to monetize all or part of your interest at a price and time of your choosing. While it's true that some have been able to sell their interests in the past, it has been a much more time consuming and complex process and only accomplished at tremendous discounts to comparable interests in publicly traded REITS.

You will also continue to be subject to an ownership structure that is universally recognized as archaic, and which limits your rights and the value of your investment. Present ownership structures rely upon Malkin Holdings to keep everything together, and there is no plan for succession of management after my and my father's involvement.

The current decision-making and financial reporting structures are inefficient, more costly, limit your partnership's access to capital markets, require large entity level cash reserves, and therefore can limit the money available for distribution to investors. The current ownership structure also presents the risk of damaging deadlocks in decision-making. Instead of owning a piece of a new company with one set of objectives, you run the risk of competing agendas and decision-making. Malkin Holdings as supervisor manages around these dangers as effectively as we can, but they are always present, always a threat to your returns, and have contributed to poor performance in the past.

Your investment presently relies on third party service providers and outside accountants. Those professionals are part of a group of outside service providers and accountants who are coordinated by Malkin Holdings as supervisor. This is not efficient, is costly, and causes delays in financial and tax reporting. Filing for all these entities has become more complicated, we are not able to get them all prepared and distributed for investors to be able to file by April 15th each year.

## Peter Malkin

In addition, your cash distributions will remain inconsistent and volatile, subject to the performance of a single property and the decisions made by an operating lessee over which you have no control. Currently, your investment relies on the operating lessee's payment of overage rents for extra distributions. Without centralized ownership and management, the operating lessees at these three properties make all decisions that determine whether or not overage rent is paid.

For example, if the operating lessees choose to use cash flow to fund future capital improvements, tenant installation costs, commissions, and other expenses rather than to use financing, your distributions from overage rent may decrease or cease until overage rent resumes. Also, because you currently rely only on the performance of one property – any major expenditure unique to your property, or major tenant failure, will impact you directly and not be smoothed out by the performance of other properties.

Many of you have personally experienced inconsistent property performance, together with a lack of efficient access to the capital markets, which has interrupted, and can interrupt, distributions. REITs however distribute at least 90% of annual REIT taxable income.

And finally, without the combination, there will be no access to growth through acquisitions. A combined balance sheet creates the opportunity to acquire additional property, experience additional revenue and capital appreciation, and still maintain the conservative levels of leverage for which we are well known. Over time, new acquisitions offer you additional dividends and capital appreciation potential.

And finally, all investors will continue to have the time-consuming and complicated burden associated with filing taxes under the current structure. Malkin Holdings will continue to prepare a K-1 for each investment entity. This process is time-consuming, and with increasingly complex tax rules and regulations, is not practical to complete in time for investors to file by April 15 of each year.

And so in summary, we strongly believe that the proposed transaction is in the best interests of all investors. It provides:

Tax deferral until such time as you choose to sell or there is another capital transaction;

Enhanced stability through diversity;

Opportunity for liquidity at a true market price and at a time of your choosing;

More consistent dividends than the status quo, which has the potential to grow over time;

Better access to capital markets;

Opportunity for additional capital appreciation over time;

Modern corporate governance with an independent board;

Better prospects for management transition;

Greater transparency and financial reporting; and

Less costly and involved tax filings.

Importantly, the Malkin family will not be selling any shares in the proposed transaction.

### Anthony Malkin

We have already the necessary authorization from twenty out of twenty-three entities we plan to consolidate into the REIT – these are what we call the private entities.

We now have begun the process of soliciting consents from investors in the three public LLCs that own interests in the three properties: the Empire State Building, One Grand Central Place and 250 West 57th Street. The operating lessees of these three properties have already provided their consents.

Over these weeks, you will likely have contact with representatives of Malkin Holdings and our proxy solicitor, MacKenzie Partners. They can answer your questions and help you make sure you have all the information you need in order to cast an informed vote.

### Peter Malkin

We hope you will view the other videos and documents on this site as well. We hope this has been helpful to you as your evaluate your options.

Should you have additional questions on what we have just discussed, please feel free to e-mail them through this website, or call the 800 number.

Thank you very much for listening, and as always, we do appreciate your support.

## Rolling credits:

We hope you found this video helpful. This is a summary of what we think are the highlights of the proposed consolidation and IPO:

- You may choose a 100% tax deferred option through the receipt of Operating Partnership units.
- ESRT REIT Class A common stock and/or Operating Partnership Units will be listed on the New York Stock Exchange.
- · We believe the ESRT REIT offers a greater potential for dividend increases than status quo.
- ESRT REIT will make quarterly distributions at a minimum of 90% of REIT taxable income annually.
- Should the proposed consolidation and IPO move forward, you will receive two special distributions:
  - a one-time distribution of cash reserves and reimbursement of consolidation and IPO expenses.
  - a one-time distribution of class action settlement proceeds.
- ESRT REIT will allow you to diversify your assets one of the first principles of sound investing.
- · ESRT REIT will offer you new growth opportunities, through potential acquisitions, with better access to capital markets.
- We believe the proposed consolidation and IPO are in the best interests of all investors.

We are available to speak with you and want to answer all of your questions. Please call toll-free, 1-888-410-7850, or contact us at inquiries@malkinholdings.com.

We are hosting conference calls to help inform you about the facts with regards to the proposed consolidation and IPO. You can register online at <u>www.empirestaterealtytrust.com</u> or you can call toll-free 1-888-410-7850.

You can find more information at www.empirestaterealtytrust.com.

Thank you for your attention to this important decision.

# **W&H Properties Video Transcript**

- · ESRT logo: Manhattan's Premier Pre-War Trophy Portfolio
- Empire State Building \ One Grand Central Place \ 250 West 57th Street
- 112 West 34th Street \ 501 Seventh Avenue \ 1333 Broadway
- 1350 Broadway \ 1359 Broadway \ 1400 Broadway
- · Every building is located at or near a major Midtown transportation hub [Midtown Manhattan Map]:
  - 250 West 57th Street
  - One Grand Central Place
  - 1400 Broadway
  - 501 Seventh Avenue
  - 1359 Broadway
  - 1350 Broadway
  - 1333 Broadway
  - Empire State Building
  - 112 West 34th Street
- In a vibrant 24/7 environment
- · Long-term financially strong ownership committed to sustainability
- We have completed nearly \$800 million of a \$1.25 billion portfolio capital investment program
- · Responsive, 24-hour tenant-focused on-site management
- · Offering the widest range of spaces on the market
- Full floors
- Pre-builts
- Tenant build-outs
- Sustainable
- Experienced, disciplined, forward-looking
- We deliver on our promises
- Thank you for giving us the opportunity to compete for your business.
- ESRT logo.

# **Malkin Properties Video Transcript**

- · [ESRT Logo]: Presenting Malkin Properties' Premier Commercial Property Portfolio
- [Greater NY Metro-area Map:]
  - 103-107 Main Street
  - 66-69 Main Street
  - MerrittView
  - Metro Center
  - Metro Tower
  - First Stamford Place
  - Ten Bank Street
  - 500 Mamaroneck Avenue
  - [Midtown Manhattan Map:]
    - The Gotham
    - 1010 Third Avenue
  - 250 West 57th Street
  - 77 West 55th Street
  - One Grand Central Place
  - 501 Seventh Avenue
  - 1400 Broadway
  - 1359 Broadway
  - 1350 Broadway
  - 1333 Broadway
  - 112 West 34th Street
  - Empire State Building
  - 10 Union Square
- · Four generations of prudent, successful real estate investment & asset management
- · Pre-War Trophy Manhattan Office Buildings
- Best-In-Class Suburban Office Properties
- Premier Retail Properties in 24/7 Locations
- · Every building is located at or near a major transportation hub
- Long-term ownership with financial strength
- · Committed to sustainable business practices and energy efficient innovation
- We have completed over \$800 million of a \$1.5 billion portfolio capital investment program
- Experienced, disciplined, forward-looking
- · Proactive, hands-on ownership and business management
- Tenant satisfaction is our number one priority
- Exceptional service & amenities
- Offering the widest range of spaces on the market
- Thousands of tenants call Malkin buildings home
- Thank you for giving us the opportunity to compete for your business.
- Performance for Today. Perspective for Tomorrow.
- [ESRT logo]



Filed by Empire State Realty Trust, Inc. and Empire State Realty OP, L.P. Pursuant to Rule 425 under the Securities Act of 1933

Subject Companies: Empire State Realty Trust, Inc. Commission File No. for Registration Statement on Form S-4: 333-179486

Empire State Realty OP, L.P. Commission File No. for Registration Statement on Form S-4: 333-179486-01

The following is the transcript of a conference call attended by participants in 60 East 42nd St. Associates L.L.C.

**Operator:** On behalf of Malkin Holdings, hello and welcome to this conference call to discuss the proposed consolidation that will close simultaneously with an IPO. All participants have registered specifically for this call and have been checked in for this call. Each call participant has been asked to submit questions he or she wishes to pose. Due to the large number of attendees and to ensure audio quality, this is a listen-only call in which all participants' lines are muted.

Before we get started, let me remind you that today's call will contain forward-looking statements within the meaning of the Federal Securities Laws. These statements represent predictions and expectations as to future events which Malkin Holdings believes are reasonable and are based on reasonable assumptions. However, numerous risks and uncertainties could cause actual results to differ materially from those expressed or implied in the forward-looking statements. Information about some of these risks and uncertainties can be found in the Company's SEC filings, including the Prospectus Consent Solicitation Statement, which you have received. The Company assumes no obligation to revise or update any forward-looking statements.

Each of the three public entities, Empire State Building Associates LLC, 60 East 42<sup>nd</sup> Street Associates LLC, and 250 West 57<sup>th</sup> Street Associates LLC, the companies and their agents, and Malkin Holdings LLC, the supervisor, Empire State Realty Trust, Inc., the REIT, Empire State Realty OP, L.P., and each officer and director of the companies, the supervisor, or of the REIT, may be deemed to be a participant in the solicitation of consent in connection with the proposed consolidation. The names of such persons and a description of their interest in the companies and the REIT are set forth respectively in each Company's Annual Report on Form 10-K for the year ended December 31<sup>st</sup>, 2011, the REIT's Registration Statement on Form S-4 and

Prospectus Consent Solicitation Statement which have been filed with the SEC. Investors are urged to review the Registration Statement on Form S-4, the Prospectus Consent Solicitation Statement, which you have received, and other related documents now filed, or to be filed, with the SEC, because they contain important information. You can obtain them, without charge, on the SEC's website at www.sec.gov. You can also obtain, without charge, a copy of the Prospectus Consent Solicitation and the supplements relating to the individual entities by contacting Ned H. Cohen at Malkin Holdings LLC.

A transcript of comments by the Malkins and questions and answers from this call will be available on our website, <u>www.empirestaterealtytrust.com</u> when available, will also be filed with the SEC and will be available at <u>www.sec.gov</u>.

With that, I will turn the call over to the Malkins.

Tony Malkin: Thank you, Operator. I am Tony Malkin and my father and I would like to welcome you all and thank you for participating. We're going to start with some remarks and then move to question and answer. We will be on the phone between one and one-and-a-half hours. We're very happy to speak with you. We hope that you have, or will, review some key materials we have sent to you and which are also on our website. The videos and some other of the information on our website, including instructions on how to fill out your Consent Form, are also on the DVD we sent with the Proxy Consent Solicitation Statement and other solicitation materials.

We are committed to answering every question you may have to help you understand why we are making this important recommendation. We will answer the most commonly asked questions in the time we have available on today's call. If you have submitted questions not answered on this call, we will reach out to you individually in a separate call. If you have new questions, you can make a toll-free call to our proxy solicitor at 1 (888) 410-7850, or reach us through our website at <u>www.empirestaterealtytrust.com</u>. Again, the toll-free number is 1 (888) 410-7850 and the website address is <u>www.empirestaterealtytrust.com</u>, and I'll spell that out for you. It's all one word www.empire, that's E-M-P-I-R-E, state S-T-A-T-E, realty R-E-A-L-T-Y, trust T-R-U-S-T, dot com. We will also repeat the phone number and the website at the end of the call.

Now, let's get started. Dad?

Peter Malkin: Thanks, Tony, and thank you all for joining us today. As many of you know, I began my work for you in 1958, when I joined my late father-in-law, Lawrence A. Wien, for what became a wonderful partnership spanning more than 30 years. I was a partner with my father-in-law and Harry Helmsley when we acquired the Empire State Building in 1961. My son Tony joined me in 1989.

Before we get into the detail on the proposed transaction, I want you to know that we considered many other options, including leaving things as they have been, before deciding that the consolidation of properties into one publicly traded Real Estate Investment Trust, or REIT, is a unique opportunity in the life of these investments and the best course of action for the almost 5,000 investors we represent. The purpose of today's call is to explain to you why we believe this transaction will benefit you. Now that our S-4 is effective with the SEC, we are in a position to answer any question you have.

This proposal did not come about overnight. In fact, we have been working on it for nearly three years. All during this time I have been reflecting upon my career and the innovative investments created by my father-in-law starting in 1934. As I approach the end of my career, I want to make sure that our investors are given the best opportunity for enduring profitable investment, liquidity and choice. Although he is no longer with us, I am sure that my father-in-law, Lawrence A. Wien, would have had the same enthusiasm and endorsement for our plans.

Tony and I are going to walk you through the details, but in a nutshell, we believe that the transaction we are recommending is a big improvement for every investor. We believe our proposed transaction, which offers you a 100% tax-deferred option, gives you tremendous benefits, including the following:

Every investor will have the opportunity for liquidity after an initial lock-up period, when and if he or she decides it is appropriate, and when he or she choose liquidity they will be able to do so by selling shares or units on the New York Stock Exchange.

Second, all investors in the REIT are expected to receive ongoing distributions which we believe offer greater potential to increase more over time than if the status quo remained.

Third, we believe this greater potential for increased distributions results from the cumulative performance of many excellent properties, instead of just relying on one property, better financing, more efficient operation and potentially beneficial acquisitions.

Fourth, the proposed REIT will operate under Corporate Governance Guidelines, providing investors with increased transparency, accountability, and a simplified and more timely tax filing.

Finally, again, you have the option to exchange your current interest for an interest in the operating partnership of the REIT in a manner that is expected to be 100% tax-deferred.

My family, as you know, has interests in this building, just like you, and I would not be proposing this if I did not think it would benefit all investors.

Now, Tony will describe some of the benefits of the proposed transaction in more detail.

Tony Malkin: Thanks. Let me begin by addressing why we believe it is in your interest to vote for the proposed transaction. Obviously, the ability we were able to create for each of you to participate in what is expected to be a 100% tax-deferred transaction is the starting point. After that, the first key benefit is the opportunity for you to continue to own valuable and important real estate with a more stable and what we believe is greater potential for increasing distributions than your existing investment.

Combining properties creates the potential for more stable distributions through the greater performance stability of many properties, rather than just one. Spreading your investment across a portfolio of quality properties diversifies your risk, which is a basic principle of sound investing. Unlike the current structure, where distributions beyond a minimum are discretionary and based on the need to establish reserves, REIT dividends must be at least 90% of the REIT's annual taxable income. We expect they would be paid every quarter. We also believe that you have greater potential for increased distributions as a unitholder or stockholder and increased value from capital appreciation than as a participant in your subject LLC. The REIT will have better access to capital markets, streamlined financial reporting and a simplified management structure that increases efficiency. The REIT also expects to maintain modest leverage, which should allow the REIT to pursue acquisitions that could increase its cash flow, potentially allowing for further growth and enhanced distributions.

Another factor is our current need to maintain cash reserves for each individual ownership entity to protect against unknowns and to cover expenses from time to time. As a REIT, we will no longer have to hold cash reserves in each individual entity. In fact, there will be a one-time distribution of whatever available cash reserves there are, at or just after, the consolidation and IPO. And there is no need to establish property level reserves by the REIT any longer. If the transaction proceeds, in addition to the one-time distribution of cash reserves, the REIT will reimburse all transaction expenses out of IPO proceeds, thereby increasing the funds available for such one-time distributions at the time of the IPO. Finally, each investor will receive their portion of the \$55 million Class Action Settlement Fund, subject to court approval, but this one-time distribution and the receipt of such will occur only if the proposed transaction moves forward. If our proposed consolidation and IPO are not approved, these three one-time distributions will not occur.

In the Prospectus Consent Solicitation Statement, which is in the form in the final S-4, we have estimated what dividends would be for the REIT during the 12-month period ending September 30, 2013. The presentation of this 12-month estimate in the Prospectus Consent Solicitation Statement is the market convention for REIT IPOs and is consistent with SEC guidelines. Importantly, for most investors, including those investors in the Empire State Building, the estimated distributions in the S-4 are projected to be higher than under the status quo historical average distributions, and over the longer term we believe that all investors will have the greater potential for increasing distributions than they currently have, for all the reasons I just mentioned. Remember, REIT taxable income will be determined by the performance of the Portfolio of Properties and is unaffected by the Company's stock price. While the price of shares may go up and down, that will not change the requirement to pay dividends of at least 90% of REIT taxable income on an annual basis.

#### Dad?

Peter Malkin: Another significant benefit is the potential for liquidity at a time of your own choosing. Just to be clear, under the proposed consolidation and initial public offering there is never any requirement that you sell your shares for cash. Many of you may wish to keep your interest for you and your family and to continue receiving expected regular steady distributions, which we believe offer greater potential to increase more over time than if the status quo remained. That's fine. And because you have the option of choosing what is expected to be a tax-deferred security, you have the ability to avoid realizing a capital gain until the time of a future capital transaction, such as when you may decide to sell, and your family may avoid the capital gain tax completely if you hold onto your units for life and they are given a stepped-up basis in your estate.

I should note at the outset that the Malkin family intends to hold its shares and units, but others may wish to liquidate all or a part of their investment. I can't think of a case in which your investment is not worth many times what you or one of your predecessors paid for it, but currently there is no efficient public market for you to sell your interest in its present form. While there have been some sales over the years, we believe that they have been concluded at substantial discounts. By going public, there will be a true market price available and you will be able to see the price of your shares or units any time you like and to sell all or part of your interest any time you choose, following the initial lock-up period.

Another benefit of the transaction is Corporate Governance. Investors would own shares in a publicly traded company with a centralized experienced management team. The management team would report to a board comprised of six independent directors and my son Tony. A full set of biographies of the six proposed Independent Directors is in the Prospectus Consent Solicitation Statement. Importantly, each Board Member has successful experience in real estate, public companies, or both. As a public company, your Board has a fiduciary responsibility to all stock holders and will be accountable to you, and those of you with voted securities would elect the Board Members and vote on certain other corporate matters each year. This is in contrast to your current investment where you have no vote.

You should also enjoy greater legal protections. As a public company with securities listed on the New York Stock Exchange, you would have all the protections afforded all public stockholders through the SEC, the New York Stock Exchange, and the new Dodd-Frank Rules and Regulations.

Another benefit is simplified tax filing, instead of receiving a K-1 for each investment you have with Malkin Holdings, which is often received too late to make an April 15<sup>th</sup> filing. Class A or B common stock shareholders will receive one Form 1099, and OP unitholders will receive one Form K-1. The REIT has committed to make efforts to deliver all of these forms by March 31<sup>st</sup> of each year, so you will not have to file your returns on extension.

So, in summary, we believe there are many benefits to the proposed transaction. We believe all investors will benefit through ongoing distribution, with the greater potential to increase through property performance, better financing, more efficient operations, and beneficial acquisitions. The potential for increased distributions and stock price capital appreciation over time benefits all investors. You will enjoy modern Corporate Governance, an accountable Board of Directors, greater transparency and simplified tax filing. In our view, when you consider all these benefits, your decision to vote for the consolidation and IPO should be an easy one.

#### Dad?

**Peter Malkin:** We also think it's important for everyone to consider what will happen if the transaction does not move forward. Were that to occur, you will continue to own an illiquid interest in an entity that owns a partial interest in a single property. This means you are not likely to obtain a true and efficient market price for your interest and you will significantly limit your ability to monetize all or part of your interest at a price and time of your choosing. You will also continue to be subject to an ownership structure that is universally recognized as archaic, which limits your rights and the value of your investment and which is potentially subject to damaging deadlocks.

Also, because you currently rely only on the performance of one property, any major expenditure unique to your property, or major tenant failure, will impact you directly and not be mitigated by the performance of other properties. In addition, your cash distributions will remain inconsistent and volatile, subject to the performance of a single property and to the decisions made by the operating lessee, over which you have no control. Without the consolidation, there will not be the same access to growth through acquisitions and therefore you will forego the positive impact such acquisitions could have on distributions. Your entity will not be reimbursed for the transaction expenses incurred over the past several years and your entity will not make the one-time distribution to you of such reimbursement amount, plus its excess reserves. You will not receive any settlement payment. And finally, your tax filing will remain complex and subject to delays beyond April 15<sup>th</sup> each year.

Tony Malkin: Thanks, Dad. If the transaction proceeds, you will be able to choose what securities you will receive in exchange for your current interests. Your choices include a 100% tax-deferred operating partnership, or OP, units that do not have voting rights, a 98% tax-deferred combination of Class B common stock and OP units that would have the same voting rights as if you had selected only Class A common stock, or fully taxable Class A common stock with full voting rights. Each one of these options will provide you with ownership in prime, improved, or improving, office and retail real estate in Manhattan and the Greater New York Metropolitan Area, and importantly, no matter which security you choose, you can expect to receive regular quarterly distributions with the greater potential for increased distributions and capital appreciation than your current investment.

Let us discuss a little more what each of these securities is and what the general tax implications would be.

Peter Malkin: I'll begin with the OP units. OP units are expected to be 100% tax deferred, meaning that tax would be owed on any gain on your investment only at the time of a future capital transaction, such as when you decide to sell or the property owned by your entity is sold. OP units will also be listed on the New York Stock Exchange, but have no vote in the REIT. If and when OP unitholders decide to liquidate, however, they would not have to sell their units on the Exchange. Beginning after one year, they would also have the option of exchanging their OP units for cash at the then price of the Class A shares or, at the REIT's option, to receive Class A shares one for one. As detailed in the Prospectus Consent Solicitation Statement, some of your OP units are permitted to be sold immediately, and up to 50% can be sold after six months and all or any part of your holdings may be sold at any time starting 12 months after the initial public offering.

Another alternative is a combination of OP units and Class B shares. Because OP units do not have voting rights, we are offering the

option to receive Class B shares instead of 2% of the OP units you would otherwise receive. So, for example, if you were eligible to receive 100 OP units, you could instead choose 98 OP units and two Class B shares. Class B shares are different, in that each carries the same voting rights as 50 Class A shares. So, you, by choosing two Class B shares, would have the same voting rights as if you chose 100 Class A shares. However, receipt of Class B shares is taxable at the time of the IPO. So, instead of deferring taxes at 100% of your investment, you would defer taxes on 98% of your investment. If you decide you want to sell your Class B shares, which will not be listed on a National Securities Exchange, they are automatically converted on a one-for-one basis to Class A shares.

Tony Malkin: The final alternative is to receive Class A shares. These shares will have the same rights to distributions as OP units and Class B shares, and also carry voting rights in the REIT. However, receipt of Class A shares is taxable at the time of the IPO. As with OP units, those wanting to liquidate their investment would be eligible to sell half of their Class A shares six months after the IPO and the balance 12 months after the IPO.

So, the bottom line is that we have created a structure that gives you great flexibility. You have a range of options, including to defer taxes, receive quarterly distributions and maintain voting rights. This structure provides the same choices that were made available to the Malkin family and to the investors in the private entities we supervise. As you may know, we received all of the required consents from those private entities, who have approved the proposed consolidation. For your reference, the Malkin family elected a combination of Class B shares and OP units, in addition to a small number of Class A shares.

If I may, let me turn this back to my father for some closing remarks.

**Peter Malkin:** Thank you, Tony. We hope that you have found this discussion helpful. In summary, we want to make sure you understand the following key points about this transaction:

You have the option to receive OP units which are expected to be 100% tax deferred. You would have new liquidity options through a listing of Class A common shares and OP units on the New York Stock Exchange. We believe the REIT offers a greater potential for distribution increases than the status quo. Dividends will be paid quarterly and at a minimum of 90% of REIT taxable income annually. You can diversify your assets, one of the first principles of sound investing. You will have increased growth opportunities through potential acquisitions, with better access to capital markets. You will receive a one-time distribution of cash reserves and reimbursement of consolidation and IPO expenses. You have the opportunity to receive class action settlement proceeds. For all these reasons, among others, we believe the proposed transaction is in the best interest of all investors.

And now let's begin the question and answer session.

**Tony Malkin:** Thank you to everyone who submitted questions. We are going to answer the most commonly asked questions. If your question is not answered, it is likely specific to your particular situation or has not been asked by any other investor and we will reach out to you individually. If you have new questions, you can reach out via the website at <u>www.empirestaterealtytrust.com</u>. Once again, that's all one word, www.empirestaterealtytrust.com. Or via our toll-free phone number, which is 1 (888) 410-7850. Again, that is 1 (888) 410-7850.

With that, let's take our first question: Is the MacKenzie that is doing the tender offer the same as the MacKenzie who is your proxy solicitor?

The answer is no, there is absolutely no relation whatsoever and it is purely a coincidence that they have the same name. The MacKenzie that is doing the tender offer has made prior tender offers that we have opposed or recommended against. We have separately mailed a Schedule 14d-9 to participants, which you all should have received, which states our recommendation against the tender offer.

Next, we have a question: What happens to my interest if the transaction proceeds?

Our Prospectus Consent Solicitation Statement states in several places that if your subject LLC participates in the consolidation you will have the option to exchange your current interest for one of three types of securities, as we discussed on the call earlier and as can be found on page 74 of that Consent Solicitation Statement. Those securities are, one, operating partnership units, or OP units, which are expected to be 100% tax-deferred; a combination of Class B common stock and OP units, which are expected to be 98% tax-deferred; or Class A common stock, which is 100% taxable. We, of course, cannot advise you on which security you should choose. We suggest that you consult your Financial Advisor if you are not sure which security is best for you. If you have questions about how to make your election, however, you can call us any time and we would be happy to explain further your options.

Dad?

Peter Malkin: The next question is: Will I be required to pay taxes on the consideration received in this transaction?

Our Prospectus Consent Solicitation Statement highlights in several places, including on pages 20 to 22, that if you elect to receive OP units you will not pay any tax on the consideration you receive in our recommended consolidation. You will only realize a capital gain at the time of a future capital event, such as when you decide to sell your interest or if the property owned by your entity is sold at some point in the future. If you choose OP units, the entire transaction, as set forth in the Prospectus Consent Solicitation Statement, is expected to be 100% tax deferred for you.

Tony Malkin: The next question is: Who is Duff & Phelps and how can I feel comfortable that their work has given me fair value for my interests in the consolidation?

As stated in our Prospectus Consent Solicitation Statement, given our family's role in owning interests and in supervising all the entities in our consolidation, we wanted an independent third party to produce the exchange values and render a fairness opinion for all participants, and we chose Duff & Phelps to do this work. We chose Duff & Phelps because we wanted the work to be performed by an independent group. Duff & Phelps is an internationally recognized firm with an excellent reputation for valuation services across all industries, and it provides these for a broad variety of real estate firms.

The Prospectus Consent Solicitation Statement, on pages 235 through 254, describes in detail how Duff & Phelps did its work. They began by requesting and receiving historical and current information and market data, which we delivered to them from our records and from the thirdparty managing agents. They then appraised the value of each of the properties, the development site and the management companies to be included in the REIT. Then Duff & Phelps calculated the exchange value for each property. Each of the properties will receive its proportionate share of the consideration in the consolidation based on its proportionate share of the aggregate exchange value. This results in the value of each entity relative to the others, which is how the consideration in the consolidation is being allocated to you. The exchange value for each entity was then allocated to the participants and the override interests, in accordance with the organizational documents for each entity. In this way, all values were established in the same way, including our own values.

The valuation materials which Duff & Phelps provided to us are attached in the materials you received as Appendices A and B to the Prospectus Consent Solicitation Statement, and the financial projections used by Duff & Phelps in its exchange valuation process for all the properties are attached as Appendix C. I can also tell you that we believe the valuations are fair, that our interests have been valued in the same way, and that we will be voting in favor of the transaction.

Peter Malkin: The next question is: Is there a deadline to vote?

By law, the solicitation period must last at least 60 days after the beginning of the solicitation period, which would take us out to March 25, 2013. The longer it takes to approve the proposed consolidation and initial public offering, the greater will be the expenses borne by all investors, the longer it will take until the benefits that we believe will be realized from the consolidation, including steadier, more regular distributions, the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses, and the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses, and the longer it will take for you to receive your share of the class action settlement proceeds. Importantly, all these benefits will occur only if the vote is for the consolidation and initial public offering are completed. For these reasons, delay is costly and it is important that you make your choice and send in your vote as soon as you can, so that your vote is counted and the consolidation goes as quickly as possible to minimize ongoing expenses.

The next question: How did the Malkins get their override interests?

The Prospectus Consent Solicitation Statement sets forth the variety of overrides from different ownership groups to which the Malkin Group is entitled. Some of these overrides have been in place since the creation of each investment. Some were put in place at later dates. Every one of these overrides was either included in the organizational documents when investors agreed to make their investment or has been consented to, in writing, by the investors in the entities.

Tony Malkin: This question: Isn't Malkin Holdings going to continue to get management fees, commissions from leasing, and supervisory fees, once the consolidation is concluded and the REIT goes forward?

No, that's not true. Today, Malkin Holdings receives no management fees or commissions from any of the properties involved in this consent. All Malkin Holdings receives is its supervisory fees and its overrides, when payable. All Malkin Holdings fees and entitlements were valued as part of Duff & Phelps' work. When the consolidation and IPO move forward, Malkin Holdings will receive no more fees. All Malkin Holdings will get is its ownership in the REIT.

Peter Malkin: The next question: What is the Malkins' entitlement to these override interests?

The Prospectus Consent Solicitation Statement points out that the overrides are written contracts entered into by you, the family member from whom you inherited your interest or the party from whom you acquired your interest when the investment was made or at some point



thereafter. Every one of these agreements is available for inspection. The Malkins are entitled to distributions on the override interests out of the proceeds from a capital transaction. As the REIT will acquire each building in which you are a participant, the proposed consolidation is a capital transaction. The proposed consolidation represents a transfer to a new entity with substantial additional assets, substantial new investors, and a innew governance structure, in no way a continuation of the prior entities for the same investors.

Tony Malkin: This question: When do you expect the consolidation and IPO to be completed?

We plan to complete the consolidation as soon as possible, after receipt of the approval by the required vote of your subject LLC's participants, and the approval by the required vote of the other subject LLCs' participants for inclusion. At that time, we will measure the market and calendar for other public offerings and choose the best timing for the IPO. By its terms, the consolidation and IPO are required to be completed no later than December 31<sup>st</sup>, 2014, but we are certainly hoping to wrap it up long before that date.

Another question: When can I sell OP units or shares of Class A and Class B common stock of the REIT after the consolidation and IPO?

First of all, please keep in mind Class B common stock cannot be sold, it can only be exchanged for Class A common stock to be sold, and that can take place 12 months after the offering. As explained in the Prospectus Consent Solicitation Statement and in our videos, after the closing of the consolidation and the IPO every participant, except the Malkin family, will have the ability to sell up to 50% of both the OP units and Class A common stock received in the consolidation at any time after the 180<sup>th</sup> day following the IPO pricing date, and the balance of the OP units and Class A common stock 12 months after the IPO pricing date. In addition, each participant that receives OP units may, immediately following the consolidation and the IPO, sell up to 4% of the OP units issued to him or to her. And I would point out that the Malkin family has a longer lock-up.

The next question: When are OP units exchangeable for shares of Class A common stock?

Twelve months after the completion of the IPO each OP unit will be exchangeable for the then cash value of a share of Class A common stock or, at the REIT's election, one share of Class A common stock.

Peter Malkin: Another question: What about all these lawsuits against the Malkins over this deal? There are five of them. Doesn't that mean that the Malkins have done something wrong?

No. Virtually all large deals get challenged in court. These claims now have been settled with no admission of wrongdoing. In fact, after plaintiffs' counsel reviewed thousands of documents and interviewed many witnesses, the plaintiffs now intend to support the proposed transaction.

Tony Malkin: Here's a question: What is my interest worth?

As described in the Prospectus Consent Solicitation Statement, for each \$10,000 of original investment held by you, the exchange value is now \$402,660. The exchange value was determined based on appraisals by Duff & Phelps LLC, the independent valuer, to establish relative value among properties of participation interests, and it does not necessarily represent the fair market value of your participation interests. The consideration you receive will be based on the REIT's value in the IPO, which will not be known until the pricing of the IPO, after you vote on the consolidation proposal. We have described, on pages 6 through 8 of the Prospectus Consent Solicitation Statement, the differences between the exchange value and the enterprise value, which is the value based on the IPO price. The Prospectus Consent Solicitation Statement also includes a table, on page 7, showing the range of enterprise values per \$10,000 original investment unit based on an illustrative range of IPO prices.

Peter Malkin: Another question: What will happen to my distributions if the transaction does go forward?

We believe that there is greater potential for your distributions to go up more over time as part of this transaction than if you stayed with just the status quo. In the Prospectus Consent Solicitation Statement, we've provided an estimate of expected annual distributions to investors in each of the groups for which a vote is to be taken. On pages 183 through 189 of the Prospectus Consent Solicitation Statement, you will find a comparison of what our estimated distributions for the 12 months ending September 30, 2013 will be to the average annual distributions to investors in 60 East 42<sup>nd</sup> Street Associates for the five years ended December 31, 2011, showing that the estimated distribution for the 12-month period is greater than this average annual distribution. We also believe your distributions will be less subject to fluctuation and are expected to be paid four times per year, once in each quarter, as opposed to the historic practice of a small regular monthly distribution and an annual overage rent payment, which is inconsistent and only payable to the extent of available cash flow.

As stated in our Prospectus Consent Solicitation Statement, letters and videos, REITs are required to distribute at least 90% of REIT taxable income annually. The post IPO REIT will have no need to maintain property level reserves at each property. There will be many more and more

efficient ways to access the capital markets. There are many reasons why we believe participants have greater potential for increased distributions following the transaction than in the status quo. For your information, our family has no plan to sell any of our interests and we believe the potential benefits of the combined portfolio are greater than for any property standing alone.

Tony Malkin: Here's another question: Can't things just stay the way they are? Why can't we just have the status quo?

Things can't stay the way they are and the status quo cannot continue. Leona Helmsley's estate must sell its interest in your operating lessee. It is not an option. It is a requirement under the will of Leona Helmsley. The Helmsley estate owns a 30% interest in the operating lessee. Any purchaser of the Helmsley estate interests will be able to have significant influence over the decisions made by the operating lessee. The operating lessee's decisions control property operation and use of cash flow, thus determining the amount of cash available for distributions. If the consolidation is not completed, the Helmsley estate will have to find another way to liquidate its real estate holdings. In that case, the Helmsley estate could sell to a person or group which would then have the ability to exercise substantial influence over decisions, thereby creating the potential for decisions which impair distributions.

We believe that reality dictates that the best decisions and conditions change over time. The Tax Code which drove my grandfather to structure the purchase of One Grand Central Place has changed. Financing and operations are different today than in the past, technology, rules and business have become more complex, and the structures of yesterday do not allow us to address efficiently the challenges and opportunities of today. We do believe the status quo does not make sense any longer.

Peter Malkin: What will I be entitled to receive if I don't vote for the consolidation and the consolidation proposal is approved by my entity?

If you vote against the consolidation, you do not vote or you abstain, and your subject entity participates in the consolidation, your participation interest will be subject to a buy-out, pursuant to a buy-out amount that would be substantially lower than the exchange amount. The buy-out amount for an original \$10,000 participation is currently \$100, as compared to the exchange value of \$402,660 per \$10,000 original investment. A participant that voted against the consolidation or the Third-Party Portfolio proposal, or abstained, or that did not submit a Consent Form, may change his or her vote to a vote in favor of the applicable proposal within 10 days after receiving written notice that must be given by the supervisor that the required supermajority consent has been received by such participant's participating group. In such case, his or her participation interest will not be subject to the buy-out and will participate on the same basis as other participants who approved the consolidation or third-party portfolio transaction.

Tony Malkin: Let me briefly touch on where we go from here. We now have begun the process of soliciting consents from Investors in the three public LLCs that own interests in the three properties, the Empire State Building, One Grand Central Place, and 250 West 57<sup>th</sup> Street. The operating lessees of these three properties have already provided their consents. By law, the solicitation period must last at least 60 days after the beginning of the solicitation period. The end of that 60-day period is March 25<sup>th</sup>, 2013.

The longer it takes to approve the proposed consolidation and IPO, the greater will be the expenses borne by all investors. The longer it will take until the benefits that we believe will be realized from the consolidation, including steadier, more regular distributions, the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses, and the longer it will take for you to receive your share of the class action settlement proceeds. Importantly, all of these benefits will only occur if the vote for the consolidation and IPO are completed. For these reasons, delay is costly and it is important that you make your choice and send in your vote as soon as you can, so that your vote is counted and the consolidation goes as quickly as possible, to minimize ongoing expenses.

You may already have been contacted by representatives of Malkin Holdings and our proxy solicitor, MacKenzie Partners, Inc. They can answer your questions and help you make sure you have all the information you need in order to cast an informed vote. You can also contact Malkin Holdings directly through our website or by phone at 1 (888) 410-7850. Again, that toll-free number is 1 (888) 410-7850. A transcript of comments and questions and answers from this call will be available on our website, along with all of the other materials to which I referred earlier in the call. Remember, the website address is <u>www.empirestaterealtytrust.com</u>. That's all one word, <u>www.empirestaterealtytrust.com</u>.

Peter Malkin: Thank you very much for listening and, as always, we appreciate your support.

Operator: Thank you, Mr. Malkin. This concludes our call today. Thank you all for participating.

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Empire State Realty OP, L.P. Commission File No. for Registration Statement on Form S-4: 333-179486-01

The following is the transcript of a conference call attended by participants in 250 West 57th St. Associates L.L.C.

**Operator:** On behalf of Malkin Holdings, hello and welcome to this conference call to discuss the proposed consolidation that will close simultaneously with an IPO. All participants have registered specifically for this call and have been checked in for this call. Each call participant has been asked to submit questions he or she wishes to pose. Due to the large number of attendees and to ensure audio quality, this is a listen-only call in which all participants' lines are muted.

Before we get started, let me remind you that today's call will contain forward-looking statements within the meaning of the Federal Securities Laws. These statements represent predictions and expectations as to future events which Malkin Holdings believes are reasonable and are based on reasonable assumptions. However, numerous risks and uncertainties could cause actual results to differ materially from those expressed or implied in the forward-looking statements. Information about some of these risks and uncertainties can be found in the Company's SEC filings, including the Prospectus Consent Solicitation Statement, which you have received. The Company assumes no obligation to revise or update any forward-looking statements.

Each of the three public entities, Empire State Building Associates, LLC; 60 East 42<sup>nd</sup> Street Associates, LLC; and 250 West 57<sup>th</sup> Street Associates, LLC; the Companies and their agents and Malkin Holdings, LLC, the supervisor; Empire State Realty Trust, Inc., the REIT; Empire State Realty OP, L.P.; and each officer and director of the Companies, the supervisor, or of the REIT, may be deemed to be a participant in the solicitation of consent in connection with the proposed consolidation. The names of such persons and a description of their interest in the Companies and the REIT are set forth respectively in each Company's Annual Report on Form 10-K for the year ended December 31st, 2011; the REIT's registration statement on Form S-4; and Prospectus Consent Solicitation Statement which have been filed with the SEC.

Investors are urged to review the registration statement on Form S-4, the Prospectus Consent Solicitation Statement which, you have received, and other related documents now filed or to be filed with the SEC because they contain important information. You can obtain them without charge on the SEC's website at <u>www.sec.gov</u>. You can also obtain, without charge, a copy of the Prospectus Consent Solicitation and the supplements relating to the individual entities, by contacting Ned H. Cohen at Malkin Holdings, LLC.

A transcript of comments by the Malkins and questions and answers from this call will be available on our website, <u>www.empirestaterealtytrust.com</u> when available, will also be filed with the SEC, and will be available at <u>www.sec.gov</u>. With that, I will turn the call over to the Malkins.

Tony Malkin: Thank you, Operator. I am Tony Malkin and my father and I would like to welcome you all and thank you for participating.

We're going to start with some remarks and then move to question-and-answer. We will be on the phone between one and one-and-a-half hours. We are very happy to speak with you. We hope that you have or will review some key materials we have sent to you and which are also on our website. The videos and some other of the information on our website, including instructions on how to fill out your consent form, are also on the DVD we sent with the proxy consent solicitation statement and other solicitation materials. We are committed to answering every question you may have to help you understand why we are making this important recommendation.

Now let's get started. Dad?

Peter Malkin: Thanks, Tony, and thank you all for joining us today.

As many of you know, I began my work for you in 1958 when I joined my late father-in-law, Lawrence A. Wien, for what became a wonderful partnership spanning more than 30 years. I was a partner with my father-in-law and Harry Helmsley when we acquired the Empire State Building in 1961. My son, Tony, joined me in 1989.

Before we get into the detail on the proposed transaction, I want you to know that we considered many other options, including leaving things as they have been, before deciding that the consolidation of properties into one publicly-traded Real Estate Investment Trust, or REIT, is a unique opportunity in the life of these investments and the best course of action for the almost 5,000 investors we represent. The purpose of today's call is to explain to you why we believe this transaction will benefit you. Now that our S-4 is effective with the SEC, we are in a position to answer any question you have.

This proposal did not come about overnight. In fact, we have been working on it for nearly three years. All during this time, I have been reflecting upon my career and the innovative investments created by my father-in-law, starting in 1934. As I approach the end of my career, I want to make sure that our investors are given the best opportunity for enduring, profitable investment, liquidity, and choice. Although he is no longer with us, I am sure that my father-in-law, Lawrence A. Wien, would have had the same enthusiasm and endorsement for our plans.

Tony and I are going to walk you through the details, but in a nutshell, we believe that the transaction we are recommending is a big improvement for every investor. We believe our proposed transaction, which offers you a 100% tax-deferred option, gives you tremendous benefits, including the following. Every investor will have the opportunity for liquidity after an initial lock-up period, when and if he or she decides it is appropriate. And when he or she choose liquidity, they will be able to do so by selling shares or units on the New York Stock Exchange.

Second, all investors in the REIT are expected to receive ongoing distributions which we believe offer greater potential to increase more over time than if the status quo remained.

Third, we believe this greater potential for increased distributions results from the cumulative performance of many excellent properties instead of just relying on one property, better financing, more efficient operation, and potentially beneficial acquisitions.

Fourth, the proposed REIT will operate under corporate governance guidelines, providing investors with increased transparency, accountability and a simplified and more timely tax filing.

Finally, again you have the option to exchange your current interest for an interest in the operating partnership of the REIT in a manner that is expected to be 100% tax-deferred.

My family, as you know, has interests in this building, just like you. And I would not be proposing this if I did not think it would benefit all investors.

Now Tony will describe some of the benefits of the proposed transaction in more detail.

Tony Malkin: Thanks. Let me begin by addressing why we believe it is in your interest to vote for the proposed transaction.

Obviously, the ability we were able to create for each of you to participate in what is expected to be a 100% tax-deferred transaction is the starting point. After that, the first key benefit is the opportunity for you to continue to own valuable and important real estate with a more stable and what we believe is greater potential for increasing distributions than your existing investment.

Combining properties creates the potential for more stable distributions through the greater performance stability of many properties, rather than just one. Spreading your investment across a portfolio of quality properties diversifies your risk, which is a basic principle of sound investing. Unlike the current structure, where distributions beyond a minimum are discretionary and based on the need to establish reserves, REIT dividends must be at least 90% of the REIT's annual taxable income. We expect they would be paid every quarter. We also believe that you have greater potential for increased distributions as a unitholder or stockholder and increased value from capital appreciation, than as a participant in your subject LLC.

The REIT will have better access to capital markets, streamlined financial reporting and a simplified management structure that increases efficiency. The REIT also expects to maintain modest leverage, which should allow the REIT to pursue acquisitions that could increase its cash flow, potentially allowing for further growth and enhanced distributions.

Another factor is our current need to maintain cash reserves for each individual ownership entity to protect against unknowns and to cover expenses from time-to-time. As a REIT, we will no longer have to hold cash reserves in each individual entity. In fact, there will be a one-time distribution of whatever available cash reserves there are at or just after the consolidation and IPO. And there is no need to establish property level reserves by the REIT any longer. If the transaction proceeds, in addition to the one-time distribution of cash reserves, the REIT will reimburse all transaction expenses out of IPO proceeds, thereby increasing the funds available for such one-time distribution at the time of the IPO. Finally, each investor will receive their portion of the \$55 million class action settlement fund, subject to court approval but this one-time distribution, and the receipt of such, will occur only if the proposed transaction moves forward. If our proposed consolidation and IPO are not approved, these three one-time distributions will not occur. In the Prospectus Consent Solicitation Statement, which is the form in the final S-4, we have estimated what dividends would be for the REIT during the 12-month period ending September 30, 2013. The presentation of this 12-month estimate in the Prospectus Consent Solicitation Statement is the market convention for REIT IPOs and is consistent with SEC guidelines. Importantly, for most investors, including those investors in the Empire State Building, the estimated distributions in the S-4 are projected to be higher than under the status quo historical average distributions. And over the longer term, we believe that all investors will have the greater potential for increasing distributions than they currently have, for all the reasons I just mentioned. Remember, REIT taxable income will be determined by the performance of the portfolio of properties and is unaffected by the Company's stock price. While the price of shares may go up and down, that will not change the requirement to pay dividends of at least 90% of REIT taxable income on an annual basis. Dad?

**Peter Malkin:** Another significant benefit is the potential for liquidity at a time of your own choosing. Just to be clear, under the proposed consolidation and initial public offering, there is never any requirement that you sell your shares for cash. Many of you may wish to keep your interest for you and your family and to continue receiving expected regular steady distributions, which we believe offer greater potential to increase more over time than if the status quo remained. That's fine. And because you have the option of choosing what is expected to be a tax-deferred security, you have the ability to avoid realizing a capital gain until the time of a future capital transaction, such as when you may decide to sell. And your family may avoid the capital gain tax completely if you hold onto your units for life and they are given a stepped-up basis in your estate.

I should note at the outset that the Malkin family intends to hold its shares and units, but others may wish to liquidate all or a part of their investment. I can't think of a case in which your investment is not worth many times what you or one of your predecessors paid for it. But currently, there is no efficient public market for you to sell your interest in its present form.

While there have been some sales over the years, we believe that they have been concluded at substantial discounts. By going public, there will be a true market price available and you will be able to see the price of your shares or units any time you like and to sell all or part of your interest any time you choose, following the initial lock-up period.

Another benefit of the transaction is corporate governance. Investors would own shares in a publicly-traded company with a centralized, experienced management team. The management team would report to a Board comprised of six independent directors and my son, Tony. A full set of biographies of the six proposed independent directors is in the Prospectus Consent Solicitation Statement. Importantly, each Board member has, successful experience in real estate, public companies, or both.

As a public company, your Board has a fiduciary responsibility to all stockholders and will be accountable to you. And those of you with voting securities would elect the Board members and vote on certain other corporate matters each year. This is in contrast to your current investment where you have no vote.

You should also enjoy greater legal protections. As a public company with securities listed on the New York Stock Exchange, you would have all the protections afforded all public stockholders through the SEC, the New York Stock Exchange, and the new Dodd-Frank rules and regulations.

Tony Malkin: Another benefit is simplified tax filing instead of receiving a K-1 for each investment you have with Malkin Holdings, which is often received too late to make an April 15<sup>th</sup> filing. Class A or B common stock shareholders will receive one Form 1099, and OP unitholders will receive one form K-1. The REIT has committed to make efforts to deliver all of these forms by March 31<sup>st</sup> of each year so you will not have to file your returns on extension.

So in summary, we believe there are many benefits to the proposed transaction. We believe all investors will benefit through ongoing distributions with a greater potential to increase through property performance, better financing, more efficient operations and beneficial acquisitions. The potential for increased distributions and stock-priced capital appreciation over time, benefits all investors. You will enjoy modern corporate governance, an accountable Board of Directors, greater transparency and simplified tax filing. In our view, when you consider all these benefits, your decision to vote for the consolidation and IPO should be an easy one. Dad?

Peter Malkin: We also think it's important for everyone to consider what will happen if the transaction does not move forward. Were that to occur, you will continue to own an illiquid interest in an entity that owns a partial interest in a single property. This means you are not likely to obtain a true and efficient market price for your interest and you will significantly limit your ability to monetize all or part of your interest at a price and time of your choosing.



You will also continue to be subject to an ownership structure that is universally recognized as archaic, which limits your rights and the value of your investment and which is potentially subject to damaging deadlocks.

Also, because you currently rely only on the performance of one property, any major expenditure unique to your property or major tenant failure will impact you directly and not be mitigated by the performance of other properties.

In addition, your cash distributions will remain inconsistent and volatile, subject to the performance of a single property and to the decisions made by the operating lessee, over which you have no control.

Without the consolidation, there will not be the same access to growth through acquisitions and therefore, you will forego the positive impact such acquisitions could have on distributions. Your entity will not be reimbursed for the transaction expenses incurred over the past several years, and your entity will not make the one-time distribution to you of such reimbursement amount, plus its excess reserves. You will not receive any settlement payment. And finally, your tax filing will remain complex and subject to delays beyond April 15<sup>th</sup> each year.

Tony Malkin: Thanks, Dad. If the transaction proceeds, you will be able to choose what securities you will receive in exchange for your current interests. Your choices include 100% tax-deferred operating partnership, or OP, units that do not have voting rights; a 98% tax-deferred combination of Class B common stock and OP units that would have the same voting rights as if you had selected only Class A common stock; or fully taxable Class A common stock with full voting rights. Each one of these options will provide you with ownership in prime, improved, or improving office and retail real estate in Manhattan and the greater New York metropolitan area. And importantly, no matter which security you choose, you can expect to receive regular quarterly distributions with the greater potential for increased distributions and capital appreciation than your current investment.

Let us discuss a little more what each of these securities is and what the general tax implications would be.

Peter Malkin: I'll begin with the OP units. OP units are expected to be 100% tax deferred, meaning that tax would be owed on any gain on your investment only at the time of a future capital transaction, such as when you decide to sell, or the property owned by your entity is sold. OP units will also be listed on the New York Stock Exchange but have no vote in the REIT. If and when OP unitholders decide to liquidate, however, they would not have to sell their units on the Exchange. Beginning after one year, they would also have the option of exchanging their OP units for cash at the then price of Class A shares or at the REIT's option to receive Class A shares one-for-one.

As detailed in the Prospectus Consent Solicitation Statement, some of your OP units are permitted to be sold immediately, and up to 50% can be sold after six months. And all or any part of your holdings may be sold at any time starting 12 months after the initial public offering.

Another alternative is a combination of OP units and Class B shares. Because OP units do not have voting rights, we are offering the option to receive Class B shares instead of 2% of the OP units you would otherwise receive. So, for example, if you were eligible to receive 100 OP units, you could instead choose 98 OP units and two Class B shares. Class B shares are different in that each carries the same voting rights as 50 Class A shares. And so you, by choosing two Class B shares, would have the same voting rights as if you chose 100 Class A shares. However, receipt of Class B shares is taxable at the time of the IPO. So, instead of deferring taxes on 100% of your investment, you would defer taxes on 98% of your investment.

If you decide you want to sell your Class B shares, which will not be listed on a national securities exchange, they are automatically converted on a one-for-one basis to Class A shares.

Tony Malkin: The final alternative is to receive Class A shares. These shares will have the same rights to distributions as OP units and Class B shares and also carry voting rights in the REIT. However, receipt of Class A shares is taxable at the time of the IPO.

As with OP units, those wanting to liquidate their investment would be eligible to sell half of their Class A shares six months after the IPO and the balance 12 months after the IPO.

So the bottom line is that we have created a structure that gives you great flexibility. You have a range of options, including to defer taxes, receive quarterly distributions and maintain voting rights. This structure provides the same choices that were made available to the Malkin family and to the investors in the private entities we supervise. As you may know, we received all of the required consents from those private entities, who have approved the proposed consolidation.

For your reference, the Malkin family elected a combination of Class B shares and OP units, in addition to a small number of Class A shares.

If I may, let me turn this back to my father for some closing remarks.

Peter Malkin: Thank you, Tony. We hope that you have found this discussion helpful. In summary, we want to make sure you understand the following key points about this transaction.

You have the option to receive OP units which are expected to be 100% tax-deferred. You would have new liquidity options through a listing of Class A common shares and OP units on the New York Stock Exchange.

We believe the REIT offers a greater potential for distribution increases than the status quo. Dividends will be paid quarterly and at a minimum of 90% of REIT taxable income annually.

You can diversify your assets, one of the first principles of sound investing.

You will have increased growth opportunities through potential acquisitions with better access to capital markets.

You will receive a one-time distribution of cash reserves and reimbursement of consolidation and IPO expenses.

You have the opportunity to receive class action settlement proceeds.

For all these reasons, among others, we believe the proposed transaction is in the best interests of all investors. And now, let's begin the question-and-answer session.

Tony Malkin: Thank you to everyone who submitted questions. We are going to answer the most commonly-asked questions. If your question is not answered, it is likely specific to your particular situation or has not been asked by any other investor, and we will reach out to you individually. If you have new questions, you can reach out via the website at <u>www.empirestaterealtytrust.com</u>. Once again, that's all one word, <u>www.empirestaterealtytrust.com</u>, or via our toll-free phone number, which is 1-888-410-7850. Again, that is 1-888-410-7850. With that let's take our first question.

"Is the MacKenzie that is doing the tender offer the same as the MacKenzie who is your proxy solicitor?"

The answer is no, there is absolutely no relation whatsoever, and it is purely a coincidence that they have the same name. The MacKenzie that is doing the tender offer has made prior tender offers that we have opposed or recommended against. We have separately mailed a Schedule 14D-9 to participants, which you all should've received, which states our recommendation against the tender offer.

Next we have a question, "What happens to my interest if the transaction proceeds?"

Our Prospectus Consent Solicitation Statement states in several places that if your subject LLC participates in the consolidation, you will have the option to exchange your current interest for one of three types of securities. As we discussed on the call earlier and as can be found on Page 74 of that Consent Solicitation Statement, those securities are 1) operating partnership units, or OP units, which are expected to be 100% taxdeferred; a combination of Class B common stock and OP units, which are expected to be 98% tax-deferred; or Class A common stock, which is 100% taxable.

We, of course, cannot advise you on which security you should choose. We suggest that you consult your financial advisor, if you are not sure which security is best for you. If you have questions about how to make your election, however, you can call us anytime and we would be happy to explain further your options. Dad?

Peter Malkin: The next question is, "Will I be required to pay taxes on the consideration received in this transaction?"

Our Prospectus Consent Solicitation Statement highlights in several places, including on pages 20 to 22, that if you elect to receive OP units, you will not pay any tax on the consideration you receive in our recommended consolidation. You will only realize a capital gain at the time of a future capital event, such as when you decide to sell your interest or if the property owned by your entity is sold at some point in the future. If you choose OP units, the entire transaction as set forth in the Prospectus Consent Solicitation Statement is expected to be 100% tax-deferred for you.

Tony Malkin: The next question is, "Who is Duff & Phelps and how can I feel comfortable that their work has given me fair value for my interests in the consolidation?"

As stated in our Prospectus Consent Solicitation Statement, given our family's role in owning interests and in supervising all the entities in our consolidation, we wanted an independent third party to produce the exchange values and render a fairness opinion for all participants, and we chose Duff & Phelps to do this work. We chose Duff & Phelps because we wanted the work to be performed by an independent group. Duff & Phelps is an internationally-recognized firm with an excellent reputation for valuation services across all industries, and it provides these for a broad variety of real estate firms. The Prospectus Consent Solicitation Statement, on pages 235 through 254, describes in detail how Duff & Phelps did its work. They began by requesting and receiving historical and current information and market data which we delivered to them from our records and from the thirdparty managing agents. They then appraised the value of each of the properties, the development site and the management companies to be included in the REIT. Then Duff & Phelps calculated the exchange value for each property.

Each of the properties will receive its proportionate share of the consideration in the consolidation based on its proportionate share at the aggregate exchange value. This results in the value of each entity relative to the others, which is how the consideration in the consolidation is being allocated to you.

The exchange value for each entity was then allocated to the participants and the override interests in accordance with the organizational documents for each entity. In this way, all values were established in the same way, including our own values.

The valuation materials, which Duff & Phelps provided to us, are attached in the materials you received as Appendices A and B to the Prospectus Consent Solicitation Statement and the financial projections used by Duff & Phelps in its exchange valuation process for all the properties, are attached as Appendix C. I can also tell you that we believe the valuations are fair, that our interests have been valued in the same way and that we will be voting in favor of the transaction.

## Peter Malkin: The next question is, "Is there a deadline to vote?"

By law, the solicitation period must last at least 60 days after the beginning of the solicitation period, which would take us out to March 25, 2013. The longer it takes to approve the proposed consolidation and initial public offering, the greater will be the expenses borne by all investors; the longer it will take until the benefits that we believe will be realized from the consolidation, including steadier, more regular distributions, the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses; and the longer it will take for you to receive the one-time distribution steadies.

Importantly, all these benefits will occur only if the vote is for the consolidation and initial public offering and the consolidation and initial public offering are completed. For these reasons, delay is costly and it is important that you make your choice and send in your vote as soon as you can so that your vote is counted and the consolidation goes as quickly as possible to minimize ongoing expenses.

The next question, "How did the Malkins get their override interest?"

The Prospectus Consent Solicitation Statement sets forth the variety of overrides from different ownership groups to which the Malkin Group is entitled. Some of these overrides have been in place since the creation of each investment. Some were put in place at later dates. Every one of these overrides was either included in the organizational documents when investors agreed to make their investment or has been consented to, in writing, by the investors in the entities.

Tony Malkin: This question, "Isn't Malkin Holdings going to continue to get management fees, commissions from leasing, and supervisory fees once the consolidation is concluded and the REIT goes forward?"

No, that's not true. Today, Malkin Holdings receives no management fees or commissions from any of the properties involved in this consent. All Malkin Holdings receives is its supervisory fees and its overrides, when payable. All Malkin Holdings fees and entitlements were valued as part of Duff & Phelps' work. When the consolidation and IPO move forward, Malkin Holdings will receive no more fees. All Malkin Holdings will get is its ownership in the REIT.

Peter Malkin: The next question, "What is the Malkins' entitlement to these override interests?"

The Prospectus Consent Solicitation Statement points out that the overrides are written contracts entered into by you, the family member from whom you inherited your interest, or the party from whom you acquired your interest when the investment was made or at some point thereafter. Every one of these agreements is available for inspection.

The Malkins are entitled to distributions on the override interests out of the proceeds from a capital transaction. As the REIT will acquire each building in which you are a participant, the proposed consolidation is a capital transaction. The proposed consolidation represents a transfer to a new entity with substantial additional assets, substantial new investors and a new governance structure, in no way a continuation of the prior entities for the same investors.

Tony Malkin: This question, "When do you expect the consolidation and IPO to be completed?"

We plan to complete the consolidation as soon as possible after receipt of the approval by the required vote of your subject LLC's participants and the approval by the required vote of the other subject LLC's participants for inclusion. At that time, we will measure the market and calendar

for other public offerings and choose the best timing for the IPO. By its terms, the consolidation and IPO are required to be completed no later than December 31st, 2014, but we are certainly hoping to wrap it up long before that date.

Another question, "When can I sell OP units or shares of Class A and Class B common stock of the REIT after the consolidation and IPO?"

First of all, please keep in mind Class B common stock cannot be sold. It can only be exchanged for Class A common stock to be sold. And that can take place 12 months after the offering. As explained in the Prospectus Consent Solicitation Statement and in our videos, after the closing of the consolidation and the IPO, every participant, except the Malkin family, will have the ability to sell up to 50% of both the OP units and Class A common stock received in the consolidation at any time after the 180<sup>th</sup> day following the IPO pricing date and the balance of the OP units and Class A common stock, 12 months after the IPO pricing date. In addition, each participant that receives OP units may, immediately following the consolidation and the IPO, sell up to 4% of the OP units issued to him or to her. And I would point out that the Malkin family has a longer lock-up.

The next question, "When are OP units exchangeable for shares of Class A common stock?"

Twelve months after the completion of the IPO, each OP unit will be exchangeable for the then cash value of a share of Class A common stock or, at the REIT's election, one share of Class A common stock.

Peter Malkin: Another question, "What about all these lawsuits against the Malkins over this deal? There are five of them. Doesn't that mean that the Malkins have done something wrong?"

No. Virtually all large deals get challenged in court. These claims now have been settled with no admission of wrongdoing. In fact, after plaintiffs' counsel reviewed thousands of documents and interviewed many witnesses, the plaintiffs now intend to support the proposed transaction.

Tony Malkin: Here's another question. "What is my interest worth?"

As described in the Prospectus Consent Solicitation Statement, for each 10,000 of original investment held by you, the exchange value is now \$409,660, if you or your predecessor consented to the voluntary capital override or \$452,950 if there has been no such consent.

The exchange value was determined based on an appraisal by Duff & Phelps, LLC, the independent valuer, to establish relative value amongst properties and participation interests. And it does not necessarily represent the fair market value of your participation interest. The consideration you receive will be based on the REIT's value in the IPO, which will not be known until the pricing of the IPO after you vote on the consolidation proposal.

We have described in the Prospectus Consent Solicitation Statement on pages 6 through 8 of the Prospectus Consent Solicitation Statement, the differences between the exchange values and the enterprise value, which is based on the IPO price. The Prospectus Consent Solicitation Statement also includes a table on page 7, showing the range of enterprise values per \$10,000 original investment based on an illustrative range of IPO prices.

Peter Malkin: And the next question, "What will happen to my distributions if the transaction does go forward?"

We believe that there is greater potential for your distributions to go up more over time as part of this transaction than if you stayed just with the status quo. In the Prospectus Consent Solicitation Statement, we've provided an estimate of expected annual distributions to investors in each of the groups for which a vote is to be taken.

On pages 183 through 189 of the Prospectus Consent Solicitation Statement, you can find a comparison of what our estimated distributions for 12 months ending September 30, 2013, will be in comparison to the average annual distributions 250 West 57<sup>th</sup> Street investors received for the five years ended December 31, 2011. The estimated distribution is less than the average annual distribution per \$10,000 original investment for the five years ended December 31, 2011. However, the estimated distributions are more than such average for such period, if one eliminates the distributions attributable to borrowing and distributions attributable to an extraordinary lease cancellation payment that was a one-time event. We believe that borrowing for distributions cannot be continued.

We also believe your distributions will be less subject to fluctuation and are expected to be paid four times per year, once each quarter, as opposed to the historic practice of a small, regular monthly distribution and an annual overage rent payment, which is inconsistent and only payable to the extent of available cash flow.

As stated in our Prospectus Consent Solicitation Statement, letters and videos, REITs are required to distribute at least 90% of REIT taxable income annually. The post-IPO REIT will have no need to maintain property level reserves at each property. There will be many more and more efficient ways to access the capital markets.

There are many reasons why we believe participants have greater potential for increased distributions following the transaction than in the status quo. For your information, our family has no plan to sell any of our interests and we believe the potential benefits of the combined portfolio are greater than for any property standing alone.

Tony Malkin: Here's a question, "Does the estimated decrease in distributions mean my company has been undervalued relative to the other properties?"

No. We do not believe that is true. As we have said, all the buildings were valued independently by Duff & Phelps.

Here's another question. "Can't things just stay the way they are? Why can't we just have the status quo?"

Well, things can't stay the way they are and the status quo can't continue. Leona Helmsley's estate must sell its interests in your operating lessee. This is not an option. It is requirement under the will of Leona Helmsley. The Helmsley estate owns a 35% interest in the operating lessee. Any purchaser of the Helmsley estate interests will be able to have very material influence over decisions made by the operating lessee.

The operating lessee's decisions control property operations and use of cash flow, thus determining the amount of cash available for your distributions. If the consolidation is not completed, the Helmsley estate will have to find another way to liquidate its real estate holdings. In that case, the Helmsley estate could sell to a person or a group which would then have the ability to exercise substantial influence over decisions, thereby creating the potential for decisions which impair distributions.

We feel that reality dictates that the best decisions and conditions change over time. The tax code which drove my grandfather to structure the purpose of 250 West 57<sup>th</sup> Street has changed. Financing and operations are different today than in the past. Technology, rules and business have become more complex and the structures of yesterday do not allow us to address efficiently, the challenges and opportunities of today. We believe the status quo does not make sense any longer.

Peter Malkin: Another question, "What will I be entitled to receive if I don't vote for the consolidation and the consolidation proposal is approved by my entity?"

If you vote against the consolidation, you do not vote or you abstain and your subject entity participates in the consolidation, you will receive OP units, unless you elect to receive a combination of Class B shares and OP units or shares of Class A common stock.

Tony Malkin: Let me briefly touch on where we go from here. We now have begun the process of soliciting consents from investors in the three public LLCs that own interests in the three properties: the Empire State Building, One Grand Central Place and 250 West 57<sup>th</sup> Street. The operating lessees of these three properties have already provided their consents.

By law, the solicitation period must last at least 60 days after the beginning of the solicitation period. The end of that 60-day period is March 25th, 2013. The longer it takes to approve the proposed consolidation and IPO, the greater will be the expenses borne by all investors; the longer it will take until the benefits that we believe will be realized from the consolidation, including steadier, more regular distributions; the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses and the longer it will take for you to receive your share of the class action settlement proceeds. Importantly, all of these benefits will only occur if the vote for the consolidation and IPO are completed.

For these reasons, delay is costly and it is important that you make your choice and send in your vote as soon as you can so that your vote is counted and the consolidation goes as quickly as possible to minimize ongoing expenses.

You may already have been contacted by representatives of Malkin Holdings and our proxy solicitor, MacKenzie Partners, Inc. They can answer your questions and help you make sure you have all the information you need in order to cast an informed vote. You can also contact Malkin Holdings directly through our website or by phone at 1-888-410-7850. Again, that toll-free number is 1-888-410-7850. A transcript of comments and questions and answers from this call will be available on our website, along with all of the other materials to which I referred earlier on the call. Remember, the website address is <u>www.empirestaterealtytrust.com</u>. That's all one word, <u>www.empirestaterealtytrust.com</u>.

Peter Malkin: Thank you very much for listening and as always, we appreciate your support.

Operator: Thank you, Mr. Malkin. This concludes our call today. Thank you all for participating.

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Empire State Realty OP, L.P. Commission File No. for Registration Statement on Form S-4: 333-179486-01

The following is the transcript of a conference call attended by participants in Empire State Building Associates L.L.C.

**Operator:** On behalf of Malkin Holdings, hello and welcome to this conference call to discuss the proposed consolidation that will close simultaneously with an IPO. All participants have registered specifically for this call and have been checked in for this call. Each call participant has been asked to submit questions he or she wishes to pose. Due to the large number of attendees and to ensure audio quality, this is a listen-only call in which all participants lines are muted.

Before we get started, let me remind you that today's call will contain forward-looking statements within the meaning of the Federal Securities Laws. These statements represent predictions and expectations as to future events which Malkin Holdings believes are reasonable and are based on reasonable assumptions. However, numerous risks and uncertainties could cause actual results to differ materially from those expressed or implied in the forward-looking statements. Information about some of these risks and uncertainties can be found in the Company's SEC filings including the Prospectus Consent Solicitation Statement which you have received. The Company assumes no obligation to revise or update any forward-looking statements.

Each of the three public entities, Empire State Building Associates, LLC; 60 East 42<sup>nd</sup> Street Associates, LLC and 250 West 57<sup>th</sup> Street Associates, LLC, the Companies and their agents and Malkin Holdings LLC, the Supervisor; Empire State Realty Trust Inc. the REIT, Empire State Realty OP, L.P., and each officer and director of the Companies, the supervisor or of the REIT, may be deemed to be a participant in the Solicitation of Consent in connection with the proposed consolidation. The names of such persons and a description of their interest in the Companies and the REIT are set forth, respectively, in each Company's Annual Report on Form 10-K for the year ended December 31<sup>st</sup>, 2011, the REIT's Registration Statement on Form S-4 and Prospectus Consent Solicitation Statement, which have been filed with the SEC.

Investors are urged to review the Registration Statement on Form S-4, the Prospectus Consent Solicitation Statement, which you have received, and other related documents now filed or to be filed with the SEC because they contain important information. You can obtain them, without charge, on the SEC's website at www.sec.gov. You can also obtain, without charge, a copy of the Prospectus Consent Solicitation and the supplements relating to the individual entities by contacting Ned H. Cohen at Malkin Holdings LLC.

A transcript of comments by the Malkins and questions and answers from this call will be available on our website, www.empirestaterealtytrust.com, when available, will also be filed with the SEC and will be available at www.sec.gov.

With that, I will turn the call over to the Malkins.

Tony Malkin: Thank you, Operator. I am Tony Malkin and my father and I would like to welcome you all and thank you for participating. We are going to start with some remarks and then move to question and answer. We will be on the phone between one and a half and two hours.

We are very happy to speak with you. We hope that you have, or will, review some key materials we have sent to you, which are also on our website. The videos and some other of the information on our website, including instructions on how to fill out your Consent Form are also on the DVD we sent with the Proxy, Consent Solicitation Statement and other solicitation materials. We are committed to answering every question you may have to help you understand why we are making this important recommendation. We will answer the most commonly asked questions in the time we have available on today's call. If you have submitted questions not answered on this call, we will be reaching out to you individually in a separate call. If you have new questions, you can make a toll-free call to our proxy solicitor at 1-888-410-7850; that's 1-888-410-7850 or reach out to us through our website at www.empirestaterealtytrust.com. That's all one word without spaces: www.empirestaterealtytrust.com and I'll spell that for you. That's e-m-p-i-r-e-s-t-a-t-e-r-e-a-l-t-y-t-r-u-s-t dot com. Again, the toll-free number is 1-888-410-7850, and the website address is www.empirestaterealtytrust.com. We will also repeat this information again at the end of the call.

Now, let's get started. Dad?

Peter Malkin: Thanks, Tony, and thank you all for joining us today. As many of you know, I began my work for you in 1958 when I joined my late

father-in-law, Lawrence A. Wien, for what became a wonderful partnership spanning more than 30 years. I was a partner with my father-in-law and Harry Helmsley when we acquired the Empire State Building in 1961. My son Tony joined me in 1989.

Before we get into the detail on the proposed transaction, I want you to know that we considered many other options, including leaving things as they have been, before deciding that the consolidation of properties into one publicly traded real estate investment trust, or REIT, is a unique opportunity in the life of these investments and the best course of action for the almost 5,000 investors we represent. The purpose of today's call is to explain to you why we believe this transaction will benefit you. Now that our S-4 is effective with the SEC, we are in a position to answer any question you have.

This proposal did not come about over night. In fact, we have been working on it for nearly three years. All during this time I have been reflecting upon my career and the innovative investments created by my father-in-law starting in 1934. As I approach the end of my career, I want to make sure that our investors are given the best opportunity for enduring profitable investment, liquidity and choice. Although he is no longer with us, I am sure that my father-in-law, Lawrence A. Wien, would have had the same enthusiasm and endorsement for our plans.

Tony and I are going to walk you through the details, but in a nutshell, we believe that the transaction we are recommending is a big improvement for every investor. We believe our proposed transaction, which offers you a 100% tax-deferred option, gives you tremendous benefits, including the following: every investor will have the opportunity for liquidity after an initial lock-up period when, and if, he or she decides it is appropriate. And when he or she choose liquidity, they will be able to do so by selling shares or units on the New York Stock Exchange.

Second, all investors in the REIT are expected to receive ongoing distributions which we believe offer greater potential to increase more over time than if the status quo remained.

Third, we believe this greater potential for increased distributions results from the cumulative performance of many excellent properties instead of just relying on one property, better financing, more efficient operation and potentially beneficial acquisitions.

Fourth, the proposed REIT will operate under corporate governance guidelines providing investors with increased transparency, accountability and a simplified and more timely tax filing.

Finally, again, you have the option to exchange your current interest for an interest in the operating partnership of the REIT in a manner that is expected to be 100% tax-deferred.

My family, as you know, has interests in this building just like you, and I would not be proposing this if I did not think it would benefit all investors.

Now, Tony will describe some of the benefits of the proposed transaction in more detail.

Tony Malkin: Thanks. Let me begin by addressing why we believe it is in your interest to vote for the proposed transaction. Obviously, the ability we were able to create for each of you to participate in what is expected to be a 100% tax-deferred transaction is the starting point. After that, the first key benefit is the opportunity for you to continue to own valuable and important real estate with a more stable, and what we believe, is greater potential for increasing distributions than your existing investment.

Combining properties creates the potential for more stable distributions through the greater performance stability of many properties rather than just one. Spreading your investment across a portfolio of quality properties diversifies your risk, which is a basic principle of sound investing. Unlike the current structure, where distributions beyond a minimum are discretionary and based on the need to establish reserves, REIT dividends must be at least 90% of the REIT's annual taxable income. We expect they would be paid every quarter. We also believe that you have greater potential for increased distributions as a unitholder or stockholder and increased value from capital appreciation, than as a participant in your subject LLC. The REIT will have better access to capital markets, streamlined financial reporting and a simplified management structure that increases efficiency. The REIT also expects to maintain modest leverage which should allow the REIT to pursue acquisitions that could increase its cash flow, potentially allowing for further growth and enhanced distributions.

Another factor is our current need to maintain cash reserves for each individual ownership entity to protect against unknowns and to cover expenses from time-to-time. As a REIT, we will no longer have to hold cash reserves in each individual entity. In fact, there will be a one-time distribution of whatever available cash reserves there are, at or just after the consolidation and IPO, and there is no need to establish property level reserves by the REIT any longer.

If the transaction proceeds, in addition to the one-time distribution of cash reserves, the REIT will reimburse all transaction expenses out of IPO proceeds, thereby increasing the funds available for such one-time distribution at the time of the IPO.

Finally, each investor will receive their portion of the \$55 million class action settlement fund, subject to court approval, but this one-time distribution and the receipt of such, will occur only if the proposed transaction moves forward. If our proposed consolidation and IPO are not approved, these three one-time distributions will not occur.

In the Prospectus Consent Solicitation Statement, which is in the Form in the final S-4, we have estimated what dividends would be for the REIT during the 12-month period ending September 30, 2013. The presentation of this 12-month estimate in the Prospectus Consent Solicitation Statement is the market convention for REIT IPOs and is consistent with SEC guidelines. Importantly, for most investors, including those investors in the Empire State Building, the estimated distributions in the S-4 are projected to be higher than under the status quo historical average distributions, and over the longer term, we believe that all investors will have the greater potential for increasing distributions than they currently have for all the reasons I just mentioned. Remember, REIT taxable income will be determined by the performance of the portfolio of properties and is unaffected by the Company's stock price. While the price of shares may go up and down, that will not change the requirement to pay dividends of at least 90% of REIT taxable income on an annual basis. Dad?

Peter Malkin: Another significant benefit is the potential for liquidity at a time of your own choosing. Just to be clear, under the proposed consolidation and initial public offering, there is never any requirement that you sell your shares for cash. Many of you may wish to keep your interest for you and your family and to continue receiving expected regular, steady distributions which we believe offer greater potential to increase more over time than if the status quo remained. That's fine. And because you have the option of choosing what is expected to be a tax-deferred security, you have the ability to avoid realizing a capital gain until the time of a future capital transaction, such as when you may decide to sell. And your family may avoid the capital gain tax completely if you hold on to your units for life and they are given a stepped-up basis in your estate.

I should note at the outset, that the Malkin family intends to hold its shares and units but others may wish to liquidate all or a part of their investment. I can't think of a case in which your investment is not worth many times what you or one of your predecessors paid for it. But currently, there is no efficient public market for you to sell your interest in its present form. While there have been some sales over the years, we believe that they have been concluded at substantial discounts. By going public, there will be a true market price available and you will be able to see the price of your shares, or units, any time you like and to sell all or part of your interest any time you choose following the initial lock-up period.

Another benefit of the transaction is corporate governance. Investors would own shares in a publicly traded company with a centralized, experienced management team. The management team would report to a Board comprised of six independent directors and my son, Tony. A full set of biographies of the six proposed independent directors is in the Prospectus Consent Solicitation Statement. Importantly, each board member has successful experience in real estate, public companies, or both. As a public company, your Board has a fiduciary responsibility to all stockholders and will be accountable to you and those of you with voted securities would elect the board members and vote on certain other corporate matters each year. This is in contrast to your current investment where you have no vote.

You should also enjoy greater legal protections. As a public company with securities listed on the New York Stock Exchange, you would have all the protections afforded all public stockholders through the SEC, the New York Stock Exchange and the new Dodd-Frank rules and regulations.

Tony Malkin: Another benefit is simplified tax filing instead of receiving a K-1 for each investment you have with Malkin Holdings, which is often received too late to make an April 15<sup>th</sup> filing. Class A or B common stock shareholders will receive one Form 10-99 and OP unitholders will receive one Form K-1. The REIT has committed to make efforts to deliver all of these forms by March 31<sup>st</sup> of each year, so you will not have to file your returns on extension.

So, in summary, we believe there are many benefits to the proposed transaction. We believe all investors will benefit through ongoing distributions with the greater potential to increase through property performance, better financing, more efficient operations and beneficial acquisitions. The potential for increased distributions and stock price capital appreciation over time, benefits all investors. You will enjoy modern corporate governance, an accountable Board of Directors, greater transparency and simplified tax filing. In our view, when you consider all these benefits, your decision to vote for the consolidation and IPO should be an easy one. Dad?

Peter Malkin: We also think it's important for everyone to consider what will happen if the transaction does not move forward. Were that to occur, you will continue to own an illiquid interest in an entity that owns a partial interest in a single property. This means you are not likely to obtain a true and efficient market price for your interest and you will significantly limit your ability to monetize all or part of your interest at a price and time of your choosing.

You will also continue to be subject to an ownership structure that is universally recognized as archaic, which limits your rights and the value of your investment and which is potentially subject to damaging deadlocks.

Also, because you currently rely only on the performance of one property, any major expenditure unique to your property or major tenant failure will impact you directly and not be mitigated by the performance of other properties. In addition, your cash distributions will remain inconsistent and volatile, subject to the performance of a single property and to the decisions made by the operating lessee over which you have no control.

Without the consolidation, there will not be the same access to growth through acquisitions and, therefore, you will forego the positive impacts such acquisitions could have on distributions.

Your entity will not be reimbursed for the transaction expenses incurred over the past several years and your entity will not make the onetime distribution to you of such reimbursement amount plus its excess reserves. You will not receive any settlement payment. And finally, your tax filing will remain complex and subject to delays beyond April 15<sup>th</sup> each year.

Now, Tony will address some special considerations for Empire State Building investors.

Tony Malkin: Thanks, Dad. We all take pride in being involved with a special property such as the Empire State Building but there are significant risks, as well. One of these risks comes from the current ownership structure. The Helmsley estate holds a veto in your operating lessee, the Empire State Building Company. You may know that for decades, my grandfather, Lawrence A. Wien, worked with my dad and the Helmsley family. After Harry Helmsley's death in 1997, however, Helmsley-Spear Inc. was sold to its senior officers. About that time, we commenced proceedings to remove Helmsley-Spear as managing agent because the performance of the properties was suffering. Through a very lengthy and costly legal proceeding, we successfully removed Helmsley-Spear and began turning around these historic, pre-war properties. We successfully completed significant upgrades, made considerable capital investments, hired new staff and executives at Malkin Holdings and added new managing agents. But now, we must all face the reality that Leona Helmsley's will requires her estate to liquidate its investments, including properties supervised by Malkin Holdings. If the estate does not liquidate its interest through an IPO, we expect it to sell its interests to an unknown third party. Dad?

**Peter Malkin:** And so it is important to understand that the Helmsley estate sale requirement will end the status quo, no matter how investors vote. Anyone who purchases the Helmsley estate's interest will receive the same veto rights that the Helmsley estate currently has. There simply is no way to predict how an unknown third party will act on matters that affect the availability of cash

for distributions. On the other hand, if the proposed consolidation and REIT transaction go forward as proposed, the rights of the holder of the Helmsley estate's interests to interfere with decisions would no longer exist.

With a consolidation and IPO, we can give investors many valuable benefits and allow the Helmsley estate to exit without raising risks to remaining investors. We will maintain our management team, which has done such a fine job transforming the supervised properties. We also believe that we will be able to realize for investors, the significant benefits in becoming a publicly traded REIT, which we have been discussing on today's call.

We are aware that some individuals have suggested that the value of the Empire State Building is somehow being shortchanged, but the fact is, that the uniqueness of the property has been reflected in the value allocated by Duff & Phelps, an independent valuer. The Empire State Building is approximately 34% of the total square feet of the REIT, but it has been afforded more than 56% of the exchange value.

Remember, as is stated in the Prospectus Consent Solicitation Statement, distributions for Empire State Building investors are expected to be greater than historic distributions, not decreased, as some have suggested.

Investors should also consider other unique risks to the Empire State Building. Given the prominence of the asset, it is susceptible to acts of terrorism and other events beyond our control that can impact our financial performance at the building. Approximately 40% of the revenue of the operating lessee in 2011 was from the observatory, driven by tourists. Going forward, we face new competition for this source of revenue. The new One World Trade Center will have a new observatory which will bring new competition to the market for the tourists who visit. One World Trade Center has also announced that it will offer a full broadcast platform for television, radio and other broadcasters. Approximately 10.4% of the revenue of the operating lessee in 2011 was from the broadcast operations of the Empire State Building. That has been a major source of overage rent payment, New York LLC, which contributes to your additional distribution. With increased competition, the benefits from the broadcast operations may be less, which may adversely impact your potential for additional distributions.

Tony Malkin: Thanks, Dad. If the transaction proceeds, you will be able to choose what securities you will receive in exchange for your current interests. Your choices include: 100% tax-deferred operating partnership, or OP, units that do not have voting rights; a 98% tax-deferred combination of Class B common stock and OP units that would have the same voting rights as if you had selected only Class A common stock; or fully-taxable Class A common stock with full voting rights. Each one of these options will provide you with ownership in prime, improved or improving office and retail real estate in Manhattan and the

Greater New York Metropolitan area. And importantly, no matter which security you choose, you can expect to receive regular quarterly distributions with the greater potential for increased distributions and capital appreciation, than your current investment.

Let us discuss a little more what each of these securities is and what the general tax implications would be.

Peter Malkin: I'll begin with the OP units. OP units are expected to be 100% tax-deferred, meaning that tax would be owed on any gain on your investment only at the time of a future capital transaction, such as when you decide to sell or the property owned by your entity is sold. OP units will also be listed on the New York Stock Exchange but have no vote in the REIT. If and when OP unitholders decide to liquidate, however, they would not have to sell their units on the Exchange. Beginning after one year, they would also have the option of exchanging their OP units for cash at the then price of Class A shares, or at the REIT's option to receive Class A shares, one-for-one. As detailed in the Prospectus Consent Solicitation Statement, some of your OP units are permitted to be sold immediately and up to 50% can be sold after six months and all or any part of your holdings may be sold at any time starting 12 months after the initial public offering.

Another alternative is a combination of OP units and Class B shares. Because OP units do not have voting rights, we are offering the option to receive Class B shares instead of 2% of the OP units you would otherwise receive. So, for example, if you were eligible to receive 100 OP units, you could instead, choose 98 OP units and two Class B shares. Class B shares are different in that each carries the same voting rights as 50 Class A shares. And so you, by choosing two Class B shares, would have the same voting rights as if you chose 100 Class A shares. However, receipt of Class B shares is taxable at the time of the IPO, so instead of deferring taxes on 100% of your investment, you would defer taxes on 98% of your investment.

If you decide you want to sell your Class B shares, which will not be listed on a national securities exchange, they are automatically converted on a one-for-one basis to Class A shares.

Tony Malkin: The final alternative is to receive Class A shares. These shares will have the same rights to distributions as OP units and Class B shares and also carry voting rights in the REIT. However, receipt of Class A shares is taxable at the time of the IPO. As with OP units, those wanting to liquidate their investment would be eligible to sell half of their Class A shares six months after the IPO and the balance 12 months after the IPO.

So, the bottom line is that we have created a structure that gives you great flexibility. You have a range of options, including to defer

taxes, receive quarterly distributions and maintain voting rights. This structure provides the same choices that were made available to the Malkin family and to the investors in the private entities we supervise. As you may know, we received all of the required consents from those private entities who have approved the proposed consolidation.

For your reference, the Malkin family elected a combination of Class B shares and OP units, in addition to a small number of Class A shares.

If I may, let me turn this back to my father for some closing remarks.

Peter Malkin: Thank you, Tony. We hope that you have found this discussion helpful. In summary, we want to make sure you understand the following key points about this transaction.

You have the option to receive OP units which are expected to be 100% tax-deferred. You would have new liquidity options through a listing of Class A common shares and OP units on the New York Stock Exchange. We believe the REIT offers a greater potential for distribution increases than the status quo. Dividends will be paid quarterly and at a minimum of 90% of REIT taxable income annually. You can diversify your assets; one of the first principles of sound investing. You will have increased growth opportunities through potential acquisitions with better access to capital markets. You will receive a one-time distribution of cash reserves and reimbursement of consolidation and IPO expenses. You have the opportunity to receive class action settlement proceeds. For all these reasons, among others, we believe the proposed transaction is in the best interest of all investors.

And now, let's begin the question-and-answer session.

Tony Malkin: Thank you to everyone who's submitted questions. We are going to answer the most commonly asked questions. If your question is not answered, it is likely specific to your particular situation or has not been asked by any other investor and we will reach out to you individually. If you have new questions, you can reach out via the website at www.empirestaterealtytrust.com. Once again, that's all one word, www.empirestaterealtytrust.com or via our toll-free phone number which is 1-888-410-7850. Again, that is 1-888-410-7850.

With that, let's take our first question. "Is the MacKenzie that is doing the tender offer the same as the MacKenzie who is your proxy solicitor?"

The answer is no. There is absolutely no relation whatsoever and it is purely a coincidence that they have the same name. The MacKenzie that is doing the tender offer has made prior tender offers that we have opposed or recommended against. We have separately mailed, a Schedule 4D-9 to participants which you all should have received which states our recommendation against the tender offer.

Next, we have a question. "What happens to my interest if the transaction proceeds?"

Our Prospectus Consent Solicitation Statement states in several places that if your subject LLC participates in the consolidation, you will have the option to exchange your current interest for one of three types of securities. As we discussed on the call earlier and as can be found on page 74 of that Consent Solicitation Statement, those securities are: 1) operating partnership units, OP units, which are expected to be 100% tax-deferred; a combination of Class B common stock and OP units which are expected to be 98% tax-deferred; or, Class A common stock which is 100% taxable.

We, of course, cannot advise you on which security you should choose and we suggest that you consult your financial advisor if you are not sure which security is best for you.

If you have questions about how to make your election, however, you can call us anytime and we would be happy to explain further, your options. Dad?

Peter Malkin: The next question is, "Will I be required to pay taxes on the consideration received in this transaction?"

Our Prospectus Consent Solicitation Statement highlights, in several places, including on pages 20-22, that if you elect to receive OP units, you will not pay any tax on the consideration you receive in our recommended consolidation. You will only realize a capital gain at the time of a future capital event, such as when you decide to sell your interest or if the property owned by your entity is sold at some point in the future. If you choose OP units, the entire transaction as set forth in the Prospectus Consent Solicitation Statement, is expected to be 100% tax-deferred for you.

Tony Malkin: The next question is, "Who is Duff & Phelps and how can I feel comfortable that their work has given me fair value for my interests in the consolidation?"

As stated in our Prospectus Consent Solicitation Statement, given our family's role in owning interests and in supervising all the entities in our consolidation, we wanted an independent third party to produce the



exchange values and render a fairness opinion for all participants and we chose Duff & Phelps to do this work. We chose Duff & Phelps because we wanted the work to be performed by an independent group.

Duff & Phelps is an internationally recognized firm with an excellent reputation for valuation services across all industries and it provides these for a broad variety of real estate firms. The Prospectus Consent Solicitation Statement, on pages 235 through 254, describes in detail, how Duff & Phelps did its work. They began by requesting and receiving historical and current information and market data which we delivered to them from our records and from the third party managing agents. They then appraised the value of each of the properties, the development site and the management companies to be included in the REIT. Then Duff & Phelps calculated the exchange value for each property. Each of the properties will receive its proportionate share of the consideration in the consolidation, based on its proportionate share of the aggregate exchange value. This results in the value of each entity relative to the others, which is how the consideration in the consolidation is being allocated to you.

The exchange value for each entity was then allocated to the participants and the override interests in accordance with the organizational documents for each entity. In this way, all values were established in the same way, including our own values. The valuation materials, which Duff & Phelps provided to us, are attached in the materials you received as Appendices A and B to the Prospectus Consent Solicitation Statement and the financial projections used by Duff & Phelps in its exchange valuation process for all the properties are attached as Appendix C.

I can also tell you that we believe the valuations are fair, that our interests have been valued in the same way, and that we will be voting in favor of the transaction.

## Peter Malkin: The next question is, "Is there a deadline to vote?"

By law, the solicitation period must last at least 60 days after the beginning of the solicitation period, which would take us out to March 25, 2013. The longer it takes to approve the proposed consolidation and initial public offering, the greater will be the expenses borne by all investors. The longer it will take until the benefits that we believe will be realized from the consolidation, including steadier, more regular distributions, the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses, and the longer it will take for you to receive solution settlement proceeds.

Importantly, all these benefits will occur only if the vote is for the consolidation and initial public offering and the consolidation and

initial public offering are completed. For these reasons, delay is costly and it is important that you make your choice and send in your vote as soon as you can so that your vote is counted and the consolidation goes as quickly as possible to minimize ongoing expenses.

The next question: "How did the Malkins get their override interest?"

The Prospectus Consent Solicitation Statement sets forth the variety of overrides from different ownership groups to which the Malkin Group is entitled. Some of these overrides have been in place since the creation of each investment. Some were put in place at later dates. Every one of these overrides was either included in the organizational documents when investors agreed to make their investment or has been consented to in writing by the investors in the entities.

Tony Malkin: This question: "Isn't Malkin Holdings going to continue to get management fees, commissions from leasing and supervisory fees once the consolidation is concluded and the REIT goes forward?"

No, that's not true. Today, Malkin Holdings receives no management fees or commissions from any of the properties involved in this consent. All Malkin Holdings receives is its supervisory fees and its overrides when payable. All Malkin Holdings' fees and entitlements were valued as part of Duff & Phelps work. When the consolidation and IPO move forward, Malkin Holdings will receive no more fees. All Malkin Holdings will get is its ownership in the REIT.

Peter Malkin: The next question: "What is the Malkin's entitlement to these override interests?"

The Prospectus Consent Solicitation Statement points out that the overrides are written contracts entered into by you, the family member from whom you inherited your interest or the party from whom you acquired your interest when the investment was made or at some point, thereafter. Every one of these agreements is available for inspection.

The Malkins are entitled to distributions on the override interests out of the proceeds from a capital transaction. As the REIT will acquire each building in which you are a participant, the proposed consolidation is a capital transaction. The proposed consolidation represents a transfer to a new entity with substantial additional assets, substantial new investors and a new governance structure; in no way, a continuation of the prior entities for the same investors. Tony Malkin: This question; "When do you expect the consolidation and IPO to be completed?"

We plan to complete the consolidation as soon as possible after receipt of the approval by the required vote of your subject LLC's participants and the approval by the required vote of the other subject LLCs' participants for inclusion. At that time, we will measure the market and calendar for other public offerings and choose the best timing for the IPO. By its terms, the consolidation and IPO are required to be completed no later than December 31<sup>st</sup>, 2014 but we are certainly hoping to wrap it up long before that date.

Another question: "When can I sell OP units or shares of Class A and Class B common stock of the REIT after the consolidation and IPO?"

First of all, please keep in mind Class B common stock cannot be sold. It can only be exchanged for Class A common stock to be sold and that can take place 12 months after the offering. As explained in the Prospectus Consent Solicitation Statement and in our videos, after the closing of the consolidation and the IPO, every participant, except the Malkin family, will have the ability to sell up to 50% of both the OP units and Class A common stock received in the consolidation at any time after the 180<sup>th</sup> day following the IPO pricing date, and the balance of the OP units and Class A common stock 12 months after the IPO pricing date. In addition, each participant that receives OP units may, immediately following the consolidation and the IPO, sell up to 4% of the OP units issued to him or to her and I would point out that the Malkin family has a longer lock-up.

The next question: "When are OP units exchangeable for shares of Class A common stock?"

Twelve months after the completion of the IPO, each OP unit will be exchangeable for the then cash value of a share of Class A common stock or, at the REIT's election, one share of Class A common stock.

Peter Malkin: Another question: "What about all these lawsuits against the Malkins over this deal? There are five of them. Doesn't that mean that the Malkins have done something wrong?"

No. Virtually all large deals get challenged in court. These claims now have been settled with no admission of wrongdoing. In fact, after plaintiff's counsel reviewed thousands of documents and interviewed many witnesses, the plaintiff's now intend to support the proposed transaction.

Another question: "What is my interest worth?"

As described in the Prospectus Consent Solicitation Statement, for each \$10,000 of original investment held by you, the exchange value is now \$323,800 if you or your predecessor consented to the voluntary capital override or \$358,670 if there has been no such consent.

The exchange value was determined based on an appraisal by Duff & Phelps, the independent valuer, to establish relative value among properties and participation interests and it does not necessarily represent the fair market value of your participation interest. The consideration you receive will be based on the REIT's value in the IPO, which will not be known until the pricing of the IPO after you vote on the consolidation proposal.

We have described in the Prospectus Consent Solicitation Statement on pages 6 through 8, the differences between the exchange values and the enterprise value, which is the value based on the IPO price. The Prospectus Consent Solicitation Statement also includes a table on page 7, showing the range of enterprise values per \$10,000 original investments based on an illustrative range of IPO prices.

Tony Malkin: Here's a question: "What is this I hear about a 10% commission to Malkin?"

There is no commission being paid by any entity or any of the participants, to Malkin. In the case of Empire State Building Associates, Malkin has been entitled to a 6% override on cash flow since inception and consents entered into voluntarily by investors in 1991, 2001 and 2008, a total of approximately 94% of all Empire State Building Associates investors agreed that Malkin would receive an override on a capital event of 10% of their distributions above a stated level. Malkin has agreed that we will not receive any other compensation from any non-consenting investors in Empire State Building Associates. There is no commission to Malkin.

Peter Malkin: The next question: "Explain to me where the 50/50 allocation of value between Empire State Building Associates and Empire State Building Company comes from."

The Prospectus Consent Solicitation Statement is very helpful here on pages 156 through 158 and pages 238 through 243, which explain the history of my father-in-law's and my acquisition of the Empire State Building. We structured the transactions creating the two-tiered entity properties. Our intent was to create a structure that had the same economic attributes as a 50/50 joint venture while protecting our investors from double taxation and from unlimited personal liability.

Just as an aside, I encourage you, after this call, to go to the website and take a look at our letter of May 11, 2012 and our video on the twotier ownership structure, which is also on the DVD we sent to you. The letter and the video lay out the details and benefits of this structure which was really driven by the tax code at that time. The two entities have always functioned economically as a 50/50 partnership. For example, Empire State Building Associates and Empire State Building Company have historically shared the cost of building improvements on a 50/50 basis. Empire State Building Associates and Empire State Building Company have historically shared financing costs on a 50/50 basis. And after basic rent is paid to Empire State Building Associates and the first \$1 million of profit is retained by Empire State Building Company, all overage rent is divided on a 50/50 basis. Empire State Building Associates does not operate the Empire State Building, nor does it make decisions about capital expenditures, leasing, repairs, maintenance, use of property cash flow or any other decision regarding the operation of real estate. All of these matters are under the exclusive control of its operating lessee, Empire State Building Company also is required to mortgage the property efficiently because both positions are generally required as collateral for any financing of size.

In addition, Empire State Building Associates cannot sell the entire property without the cooperation of Empire State Building Company. If Empire State Building Associates sold its interest without Empire State Building Company joining in the sale, the property sold by Empire State Building Associates would continue to be subject to Empire State Building Company's operating lease. Accordingly, a buyer would be subject to Empire State Building Company's continuing to determine leasing, repairs, capital expenditures, property operation and use of cash flow from the property and all issues which determine property performance and lease payments to Empire State Building Associates.

When my father-in-law, Lawrence A. Wien, and subsequently, my father-in-law and I, structured the transactions, LLCs and operating lessees prepared the operating agreements established in the structure and marketing of these investments, the intent of those who created the structure and drafted the agreements from the beginning was to achieve the economic attributes of a 50/50 joint venture. The primary objective of the unique format of the documents we used was to establish a joint venture treatment which would share profits and offer the subject LLC investors favorable flow-through tax treatment for U.S. federal income tax purposes. They did not call it a joint venture to protect the passive investors from general partner liability for building operations. The facts at the time, dictated the transaction structure. This is the same structure my father-in-law used for many deals during the time the tax code was written that way and they all operated in the same way. Allocations similar to the 50/50 joint venture format have been confirmed by independent valuers, approved by the investors and used to allocate sale proceeds in prior sales of properties supervised by Malkin Holdings. This is all laid out in detail in the Prospectus Consent Solicitation Statement on pages 238 though 243.

By the way, contrary to what we believe has been incorrectly stated by certain parties, the Malkin family does not benefit from the 50/50 allocation. The Malkin Group's interest in Empire State Building Associates is significantly higher; over 15.4% in the Empire State Building Associates versus approximately 6.7% in Empire State Building Company, meaning that it would be in our economic interest for more value to be allocated to Empire State Building Associates. However, we do not believe that would be historically consistent or fair and we have committed to be bound by the allocation by the independent valuer, Duff & Phelps.

Tony Malkin: Another question: "What will happen to my distributions if the transaction goes forward?"

We believe that there is a greater potential for your distributions to go up more over time as a part of this transaction than if you stayed just with the status quo. In the Prospectus Consent Solicitation Statement, we provided an estimate of expected annual distributions to investors in each of the groups for which a vote is to be taken. On pages 183 through 189 of the Prospectus Consent Solicitation Statement, you can find a comparison of what our estimated distributions for 12 months ending September 30, 2013 will be in comparison to the average annual distribution Empire State Building Associates investors received for the five years ended December 31, 2011, showing that the estimated distribution for the 12month period is greater than this average annual distribution.

We also believe your distributions will be less subject to fluctuation and are expected to be paid four times each year, once each quarter, as opposed to the historic practice of a small, regular distribution and an annual overage rent payment, which is inconsistent and only payable to the extent of available cash flow.

As stated in our Prospectus Consent Solicitation Statement, letters and videos, REITs are required to distribute at least 90% of REIT taxable income annually. The post-IPO REIT will have no need to maintain property level reserves at each property. There will be many more and more efficient ways to access the capital markets.

There are many reasons why we believe participants have a greater potential for increased distributions following the transaction, than the status quo. For your information, our family has no plan to sell any of our interests and we believe the potential benefits of the combined portfolio are greater than for any property standing alone.

Here is another question: "I was told the Empire State Building is nearly completely turned around, needs very little additional investment and has upside with no risk. Is that true?"

No, that is not true. The Empire State Building consists of 2.7 million square feet of office space, which includes space leased to broadcasting tenants and the observatory and 169,215 feet of retail. While its management transitioned from Helmsley-Spear in August 2006 and the plans for its turnaround program were announced in October 2007, the program is not complete. While the lobby has been restored and the observatory largely upgraded and new leases concluded to new tenants for over 1.5 million square feet of office and retail space, costs remain for the completion of the comprehensive program for renovation and repositioning of the Empire State Building. As of September 30, 2012, we estimate additional capital costs at the Empire State Building to range between \$185 million and \$225 million through 2016. This does not include additional costs for tenant improvements, leasing commissions and other expenses on the spaces which have not been leased to new tenants.

The portfolio-wide renovation and repositioning program at all the other properties proposed to be consolidated, is expected to be substantially completed by the end of 2013, while the work and expense at the Empire State Building are anticipated to continue through 2016.

Additional Empire State Building Associates related risks disclosed in the Prospectus Consent Solicitation Statement, include risks of terrorist attack and competition to the Empire State Building's observatory and broadcasting operations from the new One World Trade Center observatory deck and broadcast antenna, as well as the existing broadcast operations at 4 Times Square. We are prepared for and are addressing the remaining costs for improvements and leasing, as well as the security and competitive threats, but it is not accurate to say the Empire State Building turnaround is near completion and the asset performance is assured with little additional expense and no risk.

If the consolidation does not go forward, it is possible that Empire State Building Company may not approve additional borrowings to fund these costs, in which case, Empire State Building Company may use cash flow resulting in immediate and sustained reductions or cessation of overage rent, or may either defer or not make such expenditures at all.

Peter Malkin: And the next question: "I was told that it would be easy and just as good for the Empire State Building or Empire State Building Associates to become a REIT on its own. Is that true?"

No, and nor do we believe that it is realistic or desirable. There is no professional expert investing in REITs who has told us

anything but the opposite. Any Empire State Building-only REIT would require the consent of Empire State Building Company, which is controlled by the Helmsley estate and the Malkin family, which have not consented to such a transaction.

We have been advised that a single asset REIT is not typical and most potential REIT investors, the great majority of which are institutional investors, would not react favorably to such a REIT. Such investors much prefer the diversification of risk from a consolidated portfolio of quality properties. One reason is that a stand-alone REIT would bear many of the same ongoing expenses of a REIT owning a portfolio of properties without the benefit of other properties to share them with. We believe these expenses and single-property risks would make it less attractive to investors and diminish value to Empire State Building Associates participants. There would be, by the way, more time and money required to pursue such a transaction and without Empire State Building Company cooperation, an Empire State Building Associates stand-alone REIT, would not fix the biggest problem in the status quo, an inefficient and archaic organizational structure, poor access to capital markets and unpredictable distributions which are determined as a result of decisions by an operating lessee, over which Empire State Building Associates has no control.

A further question: "I was told that the other properties are low quality. Won't those properties decrease the value of my investment?"

No. Our strategy for redevelopment of Empire State Building was based on our prior successful redevelopment of other office and retail properties proposed to be part of the consolidation and IPO. Those properties have been recognized with industry awards, are well located and have a roster of quality tenants. The Prospectus Consent Solicitation Statement includes property descriptions, awards won by these other properties and a listing of high quality tenants like Kohl's, eBay, JP Morgan Chase, Aetna Insurance, which are in these buildings. Our website and DVD also includes short video tours of the properties.

Tony Malkin: Next question: "Is it true that the Empire State Building has been undervalued relative to the other properties in the IPO?"

No, we do not believe that is true. As we have said, all the buildings were valued independently by Duff & Phelps but also as we mentioned, the Empire State Building is only 34% of the square footage of the total portfolio, but it would receive more than 56% of the total consideration in the consolidation. This recognizes the unique value of the building and, we believe, fully values the building relative to the other properties.

Here's another question: "Is it true that Empire State Building has more upside and I will lose that in the proposed consolidation and IPO?"

No, that's not true. Again, Duff & Phelps took into account the expected future performance of all of the properties in determining their exchange values. This includes Empire State Building's office, retail, broadcast and observatory operations. Empire State Building's potential, yielded the highest exchange value per square foot of any building in the portfolio.

Here's a question: "What will I be entitled to receive if I don't vote for the consolidation and the consolidation proposal is approved by Empire State Building Associates?"

If you vote against the consolidation, you do not vote or you abstain, and Empire State Building Associates participates in the consolidation, your participate interests will be subject to a buyout. The buyout amount for your interest would be substantially lower than the exchange value. The buyout amount, which is equal to the original cost, less capital repaid but not less than \$100 is currently \$100 for the interest held by a participant in Empire State Building Associates as compared to the exchange value of \$323,800 or \$358,670 if you are not subject to the voluntary capital override per \$10,000 original investment for Empire State Building Associates.

A participant in Empire State Building Associates who voted against the consolidation or the third party portfolio proposal, or abstained, as applicable, or that did not submit a consent form, may change his or her vote to a vote in favor of the applicable proposal within 10 days after receiving written notice that must be given by the supervisor that the required super-majority consent has been received by such participant's participating group. In such case, his or her participation interest will not be subject to the buyout and will participate on the same basis as the other participants who approved the consolidation or third party portfolio transaction.

Peter Malkin: Another question: "Could Empire State Building Associates purchase the Helmsley estate's interest?"

We do not believe that this is realistic. Empire State Building Associates receives a low basic rent and highly variable overage rent from Empire State Building Company to cover costs and to service and repay loans. Empire State Building Company is not required to operate in such a way as to maximize cash flow or overage rent payments to Empire State Building Associates. Based on our extensive experience in financings, including three financings relating to the Empire State Building since 2001, we do not believe that Empire State Building Associates would be able to borrow the necessary amounts to acquire the Helmsley estate's interest. In addition, Empire State Building Associates would need a new consent from Empire State Building Associates participants and from Empire State Building Company for any such financing.

One person, who was incorrectly described by the Edelman's, and those working with them as an accountant and an Empire State Building insider, who spoke in favor of this strategy, has since sent to all Empire State Building Associates investors, a letter saying that he personally had not done any work to determine whether this could be financed and achieved and did not mean to hold himself out as someone who could engineer and execute such a transaction. The Helmsley estate and the Malkin family, whose consents would be required for Empire State Building Company to proceed, have committed to a different path. We do not believe that this approach is either credible or feasible.

Tony Malkin: Here's another question: "Can't things just stay the way they are? Why can't we just have the status quo?"

Well, things can't stay the way they are, nor can we continue with the status quo. Leona Helmsley's estate must sell its interest in Empire State Building Associates operating lessee, Empire State Building Company. This is not an option. It is a requirement under the will of Leona Helmsley. The Helmsley estate's interest and the Malkin family's interest hold equal veto rights on decisions made by Empire State Building Company. Empire State Building Company decisions control property operations and use of cash flow, thus determining the amount of cash available for Empire State Building Associates' distributions. If the consolidation is not completed, the Helmsley estate will have to find another way to liquidate its real estate holdings. In that case, the Helmsley estate could sell to a person or group, which would then have such veto on decisions by Empire State Building Company, thereby creating the potential for stalemate and the resulting impairment of Empire State Building Associates' distributions.

We believe that reality dictates that the best decisions and conditions change over time. The tax code which drove my grandfather and father to structure the purchase of the Empire State Building has changed. Financing and operations are different today than in the past; more than 50 years ago. Technology, rules and business have become more complex and the structures of yesterday do not allow us to address efficiently, the challenges and opportunities of today. We believe the status quo does not make sense any longer.

Let me briefly touch on where we go from here. We now have begun the process of soliciting consents from investors in the three public LLCs that own interests in the three properties: the Empire State Building; One Grand Central Place and 250 West 57<sup>th</sup> Street. The operating lessees of these three properties have already provided their consents.

By law, the solicitation period must last at least 60 days after the beginning of the solicitation period. The end of that 60-day period is March 25<sup>th</sup>, 2013. The longer it takes to approve the proposed consolidation and IPO, the greater will be the expenses borne by all investors. The longer it will take until the benefits that we believe will be realized from the consolidation, including steadier, more regular distributions, the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses and, the longer it will take for you to receive your share of the class action settlement proceeds.

Importantly, all of these benefits will only occur if the vote for the consolidation and IPO are completed. For these reasons, delay is costly and it is important that you make your choice and send in your vote as soon as you can so that your vote is counted and the consolidation goes as quickly as possible to minimize ongoing expenses.

You may already have been contacted by representatives of Malkin Holdings and our proxy solicitor, MacKenzie Partners, Inc. They can answer your questions and help you make sure you have all the information you need in order to cast an informed vote. You can also contact Malkin Holdings directly through our website or by phone at 1-888-410-7850. Again, that toll-free number is 1-888-410-7850.

A transcript of comments and questions and answers from this call will be available on our website, along with all of the other materials to which I referred earlier in the call. Remember, the website address is www.empirestaterealtytrust.com.

That's all one word, www.empirestaterealtytrust.com.

Peter Malkin: Thank you very much for listening and as always, we appreciate your support.

Operator: Thank you, Mr. Malkin. This concludes our call today. Thank you all for participating.

Filed by Empire State Realty Trust, Inc. and Empire State Realty OP, L.P. Pursuant to Rule 425 under the Securities Act of 1933

Subject Companies: Empire State Realty Trust, Inc. Commission File No. for Registration Statement on Form S-4: 333-179486

Empire State Realty OP, L.P. Commission File No. for Registration Statement on Form S-4: 333-179486-01

The following are scripts to be used for telephone calls with participants in Empire State Building Associates L.L.C., 60 East 42<sup>nd</sup> St. Associates L.L.C. and 250 West 57<sup>th</sup> St. Associates L.L.C.

## **TELEPHONE OUTREACH – CALL SCRIPT**

- I am [name] at MacKenzie Partners and am calling as agent for Malkin Holdings regarding the proposed consolidation of various office
  and retail properties into a publicly traded real estate investment trust, known as a REIT. The new entity will be called Empire State
  Realty Trust, Inc.
- You should have now received the January 21 consent solicitation material relating to the Form S-4 which was declared effective by the Securities & Exchange Commission. Malkin Holdings is recommending and requesting your vote "FOR" all the proposals. We thought it might be helpful if we called you directly to answer any question you may have.
- Is now a good time to for you? If not, would you like to schedule a time for me or someone else from the organization to call you back?
- Thank you for taking the time to speak with us. I would appreciate your confirming your email address for our records.
- If helpful, I'd like to describe exactly what you have received in this mailing and what is asked of you.
- You have received:
  - a cover letter of about 20 pages which summarizes for you the overall transaction and its effect on you and the entity in which you are invested.
  - a final prospectus/consent solicitation of about 1,000 pages, which provides material information on the overall transaction in the format required for SEC clearance and includes the final valuations and fairness opinion of the independent valuer, Duff & Phelps.
  - a separate supplement of about 200 pages which provides information specific to your entity and property.
  - a three page colored consent form which requests consent on each proposal described in the prospectus.

- If you have multiple investments, you are receiving a cover letter, supplement, and a three-page consent form for each investment, and each consent form must be completed and signed for you to exercise your right to vote.
- a three page tax form in which you are asked to certify, as applicable, that you are a U.S. taxpayer and that you are exempt from back-up tax withholding.
- In addition in the same package, you have received supplementary materials to assist you in your decision and vote:
  - a DVD with videos in which Peter and Anthony Malkin discuss the transaction and videos showing the portfolio of properties
  - instructions and access code for our website www.empirestaterealtytrust.com
  - if you cannot locate or have misplaced your access code, you can call Malkin Holdings at 212-850-2705 to obtain a replacement.
  - your investment advisor can use your access code
- We hope you will visit the Malkin Holdings website for these proposals, as it gives you access to information and videos, an opportunity to submit questions and to register for conference calls, and instructions on how to fill out your consent form.
- You can use the website to register for conference calls with Peter and Anthony Malkin by clicking on "Register for a conference call" or call 1-888-410-7850.
- You can see from the prospectus/consent solicitation that you are actually being asked to consent to three proposals: a consolidation with an IPO, a third party portfolio transaction, and a voluntary reimbursement of certain expenses related to the successful past litigation which led to the turnaround of the Manhattan office portfolio.
- Malkin Holdings recommends and requests that you vote "FOR" the consolidation and the third-party portfolio sale proposal and that
  you join the more than 70% of all investors previously solicited in other entities supervised by Malkin Holdings who have elected to
  "AGREE" to the voluntary reimbursement.
- Importantly, the consent form offers you choices as to the form of consideration you will receive from the consolidation:
  - Operating Partnership units—100% tax-deferred, but not including REIT voting rights
  - Operating Partnership units with Class B REIT shares—98% tax-deferred, including REIT voting rights as if holding all Class A REIT shares
  - Class A REIT shares—100% taxable, including REIT voting rights
    - Malkin Holdings plans to list the Class A REIT Shares and Operating Partnership units on the New York Stock Exchange.

- These are the same choices as were offered to the private investors and the Malkin family. The Malkin family mostly elected such Operating Partnership units with accompanying Class B REIT Shares.
- If you have a question regarding your consent form, please do not hesitate to call. Filling out these forms correctly is very important for you to get what you want.
- Now that I have touched on some of the current topics, I want to ask you if you have any specific questions about the consolidation
  proposal or if any of what you have read or heard is of concern to you? I will do my best to answer your questions, or I will arrange for
  someone to follow up with you if I cannot answer any question myself.
- I would like to confirm that you are aware that you have the option to defer tax that would be triggered by the proposed consolidation. We want to make sure you know that this tax deferral treatment is well established and is not contingent upon obtaining any IRS or SEC ruling. Do you have any question about the three different elections for Operating Partnership units, Class B REIT Shares, or Class A REIT Shares?
- We understand that change can be disconcerting and that many of you may be content with your current investment as is. But Malkin Holdings believes you will receive many benefits from the proposed transaction, and I would like to share some of them with you now. (Answers to questions should track the S-4 or be referred to an MH source for a follow-up call).
- First, Malkin Holdings believes that the consolidation gives investors greater potential for increased distributions and increased value from capital appreciation than they would have by remaining a participant in your existing entities. This belief is based on the anticipated growth in the revenues of the initial properties operated as a branded portfolio and potential additional investments by the REIT.
- This transaction is expected to result in regular quarterly dividends which must be at least 90% of REIT taxable income on an annual basis. The source of distributions will be the consolidated results of a portfolio of properties, rather than being dependent on just one property.
- This path will result in coordinated planning and decision-making and improved accountability from a board of directors responsible for overseeing the operations of the REIT and consisting entirely of independent directors except Chairman and CEO Anthony Malkin.
- And perhaps most importantly, it will also provide the liquidity that investors currently lack. Should you need or want to sell all or part of your ownership interest for any reason at any time, Malkin Holdings expects that there will be a public market to facilitate an efficient sale. Historically, there has been only a limited market for sales of participation interests, which does not reflect the true value of the participation interests.

- If the consolidation and IPO go forward, you will receive at that time special distributions consisting of excess reserves from your entity and the reimbursement your entity will receive from the IPO proceeds to reimburse its expenses over the last almost 3 years for consolidation and IPO expenses, and you will also receive your share of the class action settlement proceeds. (You receive settlement proceeds—you do not pay any portion of the settlement.) If the consolidation and IPO do not occur, you will not receive any of these amounts. [See S-4 pages 231-232 for estimated amounts of these distributions.]
- As you likely know, Malkin Holdings supervises buildings throughout the greater New York metropolitan area, in and out of Manhattan. The properties that will be acquired by the REIT each have their own unique attributes and significant growth opportunities. Many of them are award-winning in their own right. The properties have an excellent and growing collection of top quality tenants, with equal or better credit to the new tenants who are leasing space at the Empire State Building. And all are located in locations near important transportation hubs and Manhattan or growing business communities in the New York metropolitan area such as White Plains and Stamford.
- While the Empire State Building is the most well-known, it is only one property, and all the properties are valuable. They all show potential for upside.
- [FOR ESBA ONLY: One thing that is very important for Empire State Building Associates is the fact that the status quo cannot continue. Under Leona Helmsley's will, her executors must sell all interests in her estate which represent more than a 1% ownership interest in any corporation, partnership or other business entity. Her estate's interests include an interest in the operating lease of the Empire State Building which shares a veto with the Malkin family of all decisions by the operating lessee of the Empire State Building. Thus, a sale by the estate to an unknown third party carries real risk to investors, because such party would have the power to significantly influence and control operations and, as a result, distributions to investors.]
- Malkin Holdings plans to continually update their website with relevant information, including videos and voting instructions, so that
  you can consider it a resource moving forward.
- FOR ESBA ONLY:
- We also want to take a moment to ask you if you have any question or comment about any outreach you may have received from individuals who are opposing this transaction. Malkin Holdings has been following the comments and questions they have raised about our proposed transaction. Under securities laws,

Malkin Holdings was required to provide your address to these investors. Malkin Holdings has received reports of statements made on these calls and has heard many of these calls themselves. Malkin Holdings believes that those individuals are disseminating false and misleading information about ESBA and the proposed transaction. Malkin Holdings suggests that you rely on its materials which have been filed with the SEC (i.e., the prospectus/consent solicitation which was included in the Form S-4 and materials we have sent you) for facts and conclusions about this transaction, rather than on these individuals' conclusions. From Malkin Holdings' direct experience, they believe one cannot rely on the accuracy of these individuals' conclusions.

- [IF YOU RECEIVE A QUESTION REGARDING THE EDELMANS:]
  - Malkin Holdings believes this consolidation and IPO offers numerous compelling benefits to all investors, including an
    option for a 100% tax-deferral, new-found liquidity from publicly traded securities on the New York Stock Exchange,
    steady dividends, diversification and growth prospects. Now that investors have complete information before them,
    Malkin Holdings is confident that investors will appreciate the benefits to them and vote for the consolidation and IPO.
  - Malkin Holdings thinks the organized opposition to this led by the Edelman cousins and those working with them is
    using lies and deception to influence votes. Malkin Holdings thinks anyone who votes on their message will be exposed
    to economic harm and will have a claim against the Edelmans. The Malkins are working hard to correct the Edelmans'
    deceptive and misleading statements.
- Now that we have mailed you the final document and consent solicitation, we welcome your questions so that you can be informed and return your consent form promptly.
- Malkin Holding strongly recommends that you vote "FOR" the proposals.
- · I hope this information is helpful to you. We are here to answer your questions. Please feel free to contact us at any time.
- And please be sure to visit the website, watch the videos on the website or on the dvd which came in the package, and register for a conference call.

## **TELEPHONE INCOMING – CALL SCRIPT**

- [ANSWER THE PHONE] Hello, this is MacKenzie Partners, agent for Malkin Holdings regarding Empire State Realty Trust. My name
  is \_\_\_\_. May I help you?"
- [AS PART OF YOUR INITIAL EXCHANGE WITH THE INVESTOR]
  - Thank you for taking the time to call and speak with us.
  - To protect every investor's confidential information, I need to verify your identity with a question. [PER PROTOCOL ASK FOR SS#, INVESTOR ID, OR ADDRESS & INVESTMENTS]
    - [FOR INVESTOR UNABLE TO VERIFY IDENTITY:]
    - "We apologize, but we are unable to find you on our investor list, & therefore we are not authorized to discuss the investment with you at this time. It is possible that your investment is held under a different entity name or perhaps there is a mistake. Please call Malkin Holdings (Melanie Boruch 212-850-2742) to pursue this further. Thank you for your patience."
  - I would appreciate your confirming your email address for our records.
  - We welcome your calls at any time, and I want to assure you are also aware that we have also created a website www.empirestaterealtytrust.com to give you access to information and videos, an opportunity to submit questions and to register for conference calls with Peter and Anthony Malkin, and instructions on how to fill out your consent form.
    - You received a website access code in your S-4 package, and you can visit the website at any time.
    - If you cannot locate or have misplaced your access code, you may call Malkin Holdings at 212-850-2705 to
      obtain a replacement.
  - You may register for conference calls with Peter and Anthony Malkin by visiting the website and clicking on "Register for a conference call"—or by calling our toll-free number here 1-888-410-7850.
    - Your investment advisor can use your access code.

[PLEASE ASSURE INVESTORS ARE AWARE OF THE INFORMATION RESOURCES AVAILABLE TO THEM AS NOTED ABOVE— THEREAFTER, PROCEED TO ADDRESS THE INVESTOR'S SPECIFIC QUESTIONS. FOR REFERENCE, INCLUDED BELOW FROM OUTREACH CALL NOTES ARE KEY POINTS WHICH SHOULD LIKELY ARISE IN ADDRESSING QUESTIONS.]

- If helpful, I'd like to describe exactly what you have received in this mailing and what is asked of you.
  - · You have received:
    - a cover letter of about 20 pages which summarizes for you the overall transaction and its effect on you and the entity in which you are invested.

- a final prospectus/consent solicitation of about 1,000 pages, which provides material information on the overall transaction in the format required for SEC clearance and includes the final valuations and fairness opinion of the independent valuer, Duff & Phelps.
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- a three page tax form in which you are asked to certify, as applicable, that you are a U.S. taxpayer and that you are exempt from back-up tax withholding.
- In addition in the same package, you have received supplementary materials to assist you in your decision and vote:
  - a DVD with videos in which Peter and Anthony Malkin discuss the transaction and videos showing the portfolio properties
  - instructions and access code for our website www.empirestaterealtytrust.com
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- Malkin Holdings recommends and requests that you vote "FOR" the consolidation and the third-party portfolio sale proposal and that you join the more than 70% of all investors previously solicited who have elected to "AGREE" to the voluntary reimbursement.
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  - Class A REIT shares—100% taxable, including REIT voting rights

- Malkin Holdings plans to list the Class A REIT Shares and Operating Partnership units on the New York Stock Exchange.
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- And perhaps most importantly, it will also provide the liquidity that investors currently lack. Should you need or want to sell all or part
  of your ownership interest for any reason, Malkin Holdings expects that there will be a public market to facilitate an efficient sale.
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- We also want to take a moment to ask you if you have any question or comment about any outreach you may have received from individuals who are opposing this transaction. Malkin Holdings has been following the comments and questions they have raised about our proposed transaction. Under securities laws, Malkin Holdings was required to provide your address to these investors. Malkin Holdings has received reports of statements made on these calls and has heard many of these calls themselves.

Malkin Holdings believes that those individuals are disseminating false and misleading information about ESBA and the proposed transaction. Malkin Holdings suggests that you rely on its materials which have been filed with the SEC (i.e., the prospectus/consent solicitation which was included in the Form S-4 and materials we have sent you) for facts and conclusions about this transaction, rather than on these individuals' conclusions. From Malkin Holdings' direct experience, they believe one cannot rely on the accuracy of these individuals' conclusions.

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- Malkin Holding strongly recommends that you vote "FOR" the proposals.
- I hope this information is helpful to you. We are here to answer your questions. Please feel free to contact us at any time.
- And please be sure to visit the website, watch the videos on the website or on the dvd which came in the package, and register for a conference call.

# LEGEND

We urge participants to review the Registration Statement on Form S-4, the proxy/consent solicitation statement and other related documents now filed or to be filed with the SEC, because they contain important information. Participants can obtain them without charge on the Securities and Exchange Commission's website at <u>www.sec.gov</u>. Participants can also obtain without charge a copy of the prospectus/ consent solicitation and the supplements relating to the individual entities by contacting Ned H. Cohen at 212-687-8700 at Malkin Holdings LLC.

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Filed by Empire State Realty Trust, Inc. and Empire State Realty OP, L.P. Pursuant to Rule 425 under the Securities Act of 1933

Subject Companies: Empire State Realty Trust, Inc. Commission File No. for Registration Statement on Form S-4: 333-179486

Empire State Realty OP, L.P. Commission File No. for Registration Statement on Form S-4: 333-179486-01

The following is a transcription of an interview with Anthony E. Malkin that was broadcast on Bloomberg Television.

# From Bloomberg.com "The Property Players"

On "Property Players," Malkin Holdings President Tony Malkin discusses how to profit by owning a piece of the Empire State Building. He speaks on Bloomberg Television's "In The Loop." (Source: Bloomberg) Interviewer: Betty Liu

Mrs. Liu:	Well, after more than 40 years of controlling the Empire State Building the Malkin Family is at the forefront of a battle to give investors the chance to profit from owning a piece of this iconic skyscraper here in Manhattan. Tony Malkin is a 4 <sup>th</sup> generation owner and operator trying to form a real estate investment trust that would take the Empire State Building and several other properties public this year. The plan is this year. The hitch though is that investment structure, as complicated perhaps as the steel bones of the art deco masterpiece, there are more than 2,700 parties invested in the deed of this building together known as the Empire State Building Associates, and in order for this IPO to proceed about 80% would have to approve this transaction. Well, speaking publicly the first time on all of this is Tony Malkin. He is the president of Malkin Holdings as well as the CEO of the Empire State Realty Trust, the REIT that is being formed. Tony, great to have you here.
Mr. Malkin:	Nice to be here.
Mrs. Liu:	Thank you for choosing us to speak out on this for the first time. Now, first of all, you said the letter is out right? to the investors?
Mr. Malkin:	That's right.
Mrs. Liu:	To get their vote. They need to vote as earlythey are going to vote as early as March, right?that those votes will come in?

Mr. Malkin:	The shortest period of time allowed by the FCC is 60 days. So the soonest it could be done is March 25th.
Mrs. Liu:	Ok, what is the sense that you are getting so far on approval?
Mr. Malkin:	Well, I don't think that we really are in a position to speculate. We certainly hope that investors, now that they are getting the full facts - the correct facts, see the merit in this proposal and will vote in favor of it.
Mrs. Liu:	And you are planning to raise what? about a billion dollars in this IPO?
Mr. Malkin:	We are looking at an offering of approximately a billion dollars, most of which will not be raised by the company. Most of which will represent selling shareholders. Only a little bit will be raised by the company to pay expenses.
Mrs. Liu:	Ok. Alright so, now let's get into the meat of the matter which is that there is a small group of investors, right? in particular there are two cousins named Steve and Richard Edelman in California who say that who oppose this deal and they have been talking to shareholders they have been talking to investors, they have been holding conference calls. You have been on some of those calls yourself, and they say that this deal is unfair and you know that the REIT is going to invite speculators into these buildings, into these properties. They say that the Malkin family is just profiting from this. What's your response to this?
Mr. Malkin:	Well, look, this is a wonderful opportunity for investors, improved opportunity for liquidity, we think much greater opportunity for distributions, capital appreciation over time, better access to capital markets, modern corporate governance, 6 out of 7 directors will be external. All of this provided in a fully liquid stock on the New York Stock Exchange with an option for 100% tax deferral for any investor who chooses to go forward. We think the Edelmans are working really with spreading lies and deception. And we think that anybody who follows their information and bases their vote on what they say would face serious material financial harm. Our job is to get the correct information out to investors and let them make an intelligent decision.
Mrs. Liu:	Well, we tried to contact the Edelmans before your segment and then they have not responded as of up to this time they haven't made any comment
Mr. Malkin:	We've offered to meet with them and they've refused.
Mrs. Liu:	Oh really? They've refused repeatedly?
Mr. Malkin:	Yes.

Mrs. Liu:	What is it that you from what you know from them, what is it that they are aiming for? Do they want things to just stay the same. They just don't want this to happen?
Mr. Malkin:	Well, you know, it's very interesting. The status quo is an archaic structure which is rife with the opportunity for the kind of mess with disputes and everything with deadlocks which we have experienced in the past which they are trying to put forward today. The Edelman Trust, they don't actually own interest. They are beneficiaries of a trust. They don't even have a vote. According to the statements they have made, represent less than 3/10 of 1% of the ownership of Empire State Building Associates, a very small minority of the total package. We don't know
Mrs. Liu:	How do you know that that's about how much they represent?
Mr. Malkin:	Well, they've made statements saying that their grandfather purchased a \$100,000 interest, and that would represent based on what we do know. We can't disclose anything from our own records. Obviously we know exactly what they own.
Mrs. Liu:	Right.
Mr. Malkin:	But the reality is it's hard for us to determine what they are after, except of course, except the opportunity they probably see to profit disproportionate to their interest. Lots of people have tried to do this over time. Donald Trump tried to break the lease. We've had disputes with Mrs. Helmsley over the years, which of course we resolved and are working very well with the Helmsley estate right now.
Mrs. Liu:	Right, you two work together in supervising the Empire State Building?
Mr. Malkin:	Malkin Holdings supervises it exclusively, but the Helmsley Estate and the Malkin Family control Empire State Building Company which is the operating lease and which makes all decisions, which determines in fact the performance based on its decision.
Mrs. Liu:	Right, the returns for the investors.
Mr. Malkin:	The investors make a very small regular monthly distribution and then depending upon the results of Empire State Building Company and the decision that it makes, they get at present a one time extra distribution or not each year. The last 5 years there have been 2 years with no distribution. But the fact is that with a publicly traded REIT, 90% of REIT taxable income must be distributed, and that would be distributed on a regular basis with a much better opportunity for distribution.
Mrs. Liu:	But Tony, you know, if the Edelmans, though, control or, you know, a very small portion of this and they don't have a very big voice, you know, in your view then

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why... why directly battle with them? Why not just sort of ignore them and leave them alone? What is...? Our job is to protect the thousands of investors, to make sure that they have the best information to make the best decision Mr. Malkin: in their own interests. If they make a decision following the Edelman advice, we believe that they will face serious financial... potentially serious financial harm. And our job is... we're fiduciaries on behalf of these investors. We're there to protect them and make sure they get the right advice. Mrs. Liu: What is then the biggest question that you have received so far from investors? Mr. Malkin: Well, you know from investors the biggest questions are largely based on the Edelmans' lies. Is this a taxable event? No, you have a 100% tax deferred option. Are my distributions going to go down? No, we think that distributions are going to go up much more than if the status quo continues. Won't I get hurt if the share price goes down? The answer is no, you are going to maintain an ownership interest in real estate no matter what. You will have the choice whether or not you wish to sell. Distributions have nothing to do with the stock price. They have to do with the performance of the asset. Mrs. Liu: And haven't they asked you also ... why, you know, why not have a REIT just based on the Empire State Building, why do you have to put in other assets in here? Mr. Malkin: Well, the institutional world likes to see a diverse pool of assets. There is really no successful history for a single asset REIT. Having the diversity is important, plus what we know is that the institutional investment world does not want to see split interests by the operating party. That is why we are not excluding properties that we control from this REIT. We are including everything in the New York City, Manhattan and greater New York area in office and retail from which we work. That is going to satisfy institutions. That is what they are interested in investing in. Mrs. Liu: But how do you plan on resolving this with the Edelmans then? Mr. Malkin: You know, we are going to have a vote. You know, like with anything else, elections are binary. We have until 2014 actually to get the vote. We hope we get it done sooner than that to cut expenses and reduce costs along the way. We intend to get our message out to that we are out of our quiet period. We've been declared effective by the FCC, reviewed all our documents and said we're ok to go out and solicit a vote. We've got a website for our investors. We're conducting conference calls for our investors. We have regular mailings to them. And our job is to correct what we believe are the lies and deceptions being put out by the Edelmans.

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## LEGEND

We urge participants to review the Registration Statement on Form S-4, the proxy/consent solicitation statement and other related documents filed or to be filed with the SEC, because they contain important information. Participants can obtain them without charge on the Securities and Exchange Commission's website at www.sec.gov. Participants can also obtain without charge a copy of the prospectus/consent solicitation and the supplements relating to the individual entities by contacting Ned H. Cohen at 212-687-8700 at Malkin Holdings LLC.

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The following is the transcript of a conference call attended by participants in Empire State Building Associates L.L.C.

**Operator:** On behalf of Malkin Holdings, hello and welcome to this conference call to discuss the proposed consolidation that will close simultaneously with an IPO. All participants have registered specifically for this call and have been checked in for this call. Each call participant has been asked to submit questions he or she wishes to pose.

Before we get started, let me remind you that today's call will contain forward-looking statements within the meaning of the Federal Securities Laws. These statements represent predictions and expectations as to future events which Malkin Holdings believes are reasonable and are based on reasonable assumptions. However, numerous risks and uncertainties could cause actual results to differ materially from those expressed or implied in the forward-looking statements. Information about some of these risks and uncertainties can be found in the Company's SEC filings including the Prospectus Consent Solicitation Statement which you have received. The Company assumes no obligation to revise or update any forward-looking statements.

Each of the three public entities, Empire State Building Associates, LLC; 60 East 42<sup>nd</sup> Street Associates, LLC and 250 West 57<sup>th</sup> Street Associates, LLC, the Companies and their agents and Malkin Holdings LLC, the Supervisor; Empire State Realty Trust Inc. the REIT, Empire State Realty OP, L.P., and each officer and director of the Companies, the supervisor or of the REIT, may be deemed to be a participant in the Solicitation of Consent in connection with the proposed consolidation. The names of such persons and a description of their interest in the Companies and the REIT are set forth, respectively, in each Company's Annual Report on Form 10-K for the year ended December 31<sup>st</sup>, 2011, the REIT's Registration Statement on Form S-4 and Prospectus Consent Solicitation Statement, which have been filed with the SEC.

Investors are urged to review the Registration Statement on Form S-4, the Prospectus Consent Solicitation Statement, which you have received, and other related documents now filed or to be filed with the SEC because they contain important information. You can obtain them, without charge, on the SEC's website at www.sec.gov. You can also obtain, without charge, a copy of the Prospectus Consent Solicitation and the supplements relating to the individual entities by contacting Ned H. Cohen at Malkin Holdings LLC.

Because of scheduling limitations and to give maximum flexibility in accommodating such a large number of calls, this call has been prerecorded. A transcript of comments by the Malkins and questions and answers from this call will be available on our website, www.empirestaterealtytrust.com, and also be filed with the SEC and available on its website at www.sec.gov.

With that, I will turn the call over to the Malkins.

Tony Malkin: Thank you, Operator. I am Tony Malkin and my father and I would like to welcome you all and thank you for participating. We are going to start with some remarks and then move to question and answer. We will be on the phone between one and a half and two hours.

We are very happy to speak with you. We hope that you have, or will, review some key materials we have sent to you, which are also on our website. The videos and some other of the information on our website, including instructions on how to fill out your Consent Form are also on the DVD we sent with the Proxy, Consent Solicitation Statement and other solicitation materials. We are committed to answering every question you may have to help you understand why we are making this important recommendation. We will answer the most commonly asked questions in the time we have available on today's call. If you have submitted questions not answered on this call, we will be reaching out to you individually in a separate call. If you have new questions, you can make a toll-free call to our proxy solicitor at 1-888-410-7850; that's 1-888-410-7850 or reach out to us through our website at www.empirestaterealtytrust.com. That's all one word without spaces: www.empirestaterealtytrust.com and I'll spell that for you. That's e-m-p-i-r-e-s-t-a-t-e-r-e-a-i-t-y-t-r-u-s-t dot com. Again, the toll-free number is 1-888-410-7850, and the website address is www.empirestaterealtytrust.com. We will also repeat this information again at the end of the call.

Now, let's get started. Dad?

Peter Malkin: Thanks, Tony, and thank you all for joining us today. As many of you know, I began my work for you in 1958 when I joined my late

father-in-law, Lawrence A. Wien, for what became a wonderful partnership spanning more than 30 years. I was a partner with my father-in-law and Harry Helmsley when we acquired the Empire State Building in 1961. My son Tony joined me in 1989.

Before we get into the detail on the proposed transaction, I want you to know that we considered many other options, including leaving things as they have been, before deciding that the consolidation of properties into one publicly traded real estate investment trust, or REIT, is a unique opportunity in the life of these investments and the best course of action for the almost 5,000 investors we represent. The purpose of today's call is to explain to you why we believe this transaction will benefit you. Now that our S-4 is effective with the SEC, we are in a position to answer any question you have.

This proposal did not come about over night. In fact, we have been working on it for nearly three years. All during this time I have been reflecting upon my career and the innovative investments created by my father-in-law starting in 1934. As I approach the end of my career, I want to make sure that our investors are given the best opportunity for enduring profitable investment, liquidity and choice. Although he is no longer with us, I am sure that my father-in-law, Lawrence A. Wien, would have had the same enthusiasm and endorsement for our plans.

Tony and I are going to walk you through the details, but in a nutshell, we believe that the transaction we are recommending is a big improvement for every investor. We believe our proposed transaction, which offers you a 100% tax-deferred option, gives you tremendous benefits, including the following: every investor will have the opportunity for liquidity after an initial lock-up period when, and if, he or she decides it is appropriate. And when he or she choose liquidity, they will be able to do so by selling shares or units on the New York Stock Exchange.

Second, all investors in the REIT are expected to receive ongoing distributions which we believe offer greater potential to increase more over time than if the status quo remained.

Third, we believe this greater potential for increased distributions results from the cumulative performance of many excellent properties instead of just relying on one property, better financing, more efficient operation and potentially beneficial acquisitions.

Fourth, the proposed REIT will operate under corporate governance guidelines providing investors with increased transparency, accountability and a simplified and more timely tax filing.

Finally, again, you have the option to exchange your current interest for an interest in the operating partnership of the REIT in a manner that is expected to be 100% tax-deferred.

My family, as you know, has interests in this building just like you, and I would not be proposing this if I did not think it would benefit all investors.

Now, Tony will describe some of the benefits of the proposed transaction in more detail.

Tony Malkin: Thanks. Let me begin by addressing why we believe it is in your interest to vote for the proposed transaction. Obviously, the ability we were able to create for each of you to participate in what is expected to be a 100% tax-deferred transaction is the starting point. After that, the first key benefit is the opportunity for you to continue to own valuable and important real estate with a more stable, and what we believe, is greater potential for increasing distributions than your existing investment.

Combining properties creates the potential for more stable distributions through the greater performance stability of many properties rather than just one. Spreading your investment across a portfolio of quality properties diversifies your risk, which is a basic principle of sound investing. Unlike the current structure, where distributions beyond a minimum are discretionary and based on the need to establish reserves, REIT dividends must be at least 90% of the REIT's annual taxable income. We expect they would be paid every quarter. We also believe that you have greater potential for increased distributions as a unitholder or stockholder and increased value from capital appreciation, than as a participant in your subject LLC. The REIT will have better access to capital markets, streamlined financial reporting and a simplified management structure that increases efficiency. The REIT also expects to maintain modest leverage which should allow the REIT to pursue acquisitions that could increase its cash flow, potentially allowing for further growth and enhanced distributions.

Another factor is our current need to maintain cash reserves for each individual ownership entity to protect against unknowns and to cover expenses from time-to-time. As a REIT, we will no longer have to hold cash reserves in each individual entity. In fact, there will be a one-time distribution of whatever available cash reserves there are, at or just after the consolidation and IPO, and there is no need to establish property level reserves by the REIT any longer.

If the transaction proceeds, in addition to the one-time distribution of cash reserves, the REIT will reimburse all transaction expenses out of IPO proceeds, thereby increasing the funds available for such one-time distribution at the time of the IPO.

Finally, each investor will receive their portion of the \$55 million class action settlement fund, subject to court approval, but this one-time distribution and the receipt of such, will occur only if the proposed transaction moves forward. If our proposed consolidation and IPO are not approved, these three one-time distributions will not occur.

In the Prospectus Consent Solicitation Statement, which is in the Form in the final S-4, we have estimated what dividends would be for the REIT during the 12-month period ending September 30, 2013. The presentation of this 12-month estimate in the Prospectus Consent Solicitation Statement is the market convention for REIT IPOs and is consistent with SEC guidelines. Importantly, for most investors, including those investors in the Empire State Building, the estimated distributions in the S-4 are projected to be higher than under the status quo historical average distributions, and over the longer term, we believe that all investors will have the greater potential for increasing distributions than they currently have for all the reasons I just mentioned. Remember, REIT taxable income will be determined by the performance of the portfolio of properties and is unaffected by the Company's stock price. While the price of shares may go up and down, that will not change the requirement to pay dividends of at least 90% of REIT taxable income on an annual basis. Dad?

Peter Malkin: Another significant benefit is the potential for liquidity at a time of your own choosing. Just to be clear, under the proposed consolidation and initial public offering, there is never any requirement that you sell your shares for cash. Many of you may wish to keep your interest for you and your family and to continue receiving expected regular, steady distributions which we believe offer greater potential to increase more over time than if the status quo remained. That's fine. And because you have the option of choosing what is expected to be a tax-deferred security, you have the ability to avoid realizing a capital gain until the time of a future capital transaction, such as when you may decide to sell. And your family may avoid the capital gain tax completely if you hold on to your units for life and they are given a stepped-up basis in your estate.

I should note at the outset, that the Malkin family intends to hold its shares and units but others may wish to liquidate all or a part of their investment. I can't think of a case in which your investment is not worth many times what you or one of your predecessors paid for it. But currently, there is no efficient public market for you to sell your interest in its present form. While there have been some sales over the years, we believe that they have been concluded at substantial discounts. By going public, there will be a true market price available and you will be able to see the price of your shares, or units, any time you like and to sell all or part of your interest any time you choose following the initial lock-up period.

Another benefit of the transaction is corporate governance. Investors would own shares in a publicly traded company with a centralized, experienced management team. The management team would report to a Board comprised of six independent directors and my son, Tony. A full set of biographies of the six proposed independent directors is in the Prospectus Consent Solicitation Statement. Importantly, each board member has successful experience in real estate, public companies, or both. As a public company, your Board has a fiduciary responsibility to all stockholders and will be accountable to you and those of you with voted securities would elect the board members and vote on certain other corporate matters each year. This is in contrast to your current investment where you have no vote.

You should also enjoy greater legal protections. As a public company with securities listed on the New York Stock Exchange, you would have all the protections afforded all public stockholders through the SEC, the New York Stock Exchange and the new Dodd-Frank rules and regulations.

Tony Malkin: Another benefit is simplified tax filing instead of receiving a K-1 for each investment you have with Malkin Holdings, which is often received too late to make an April 15<sup>th</sup> filing. Class A or B common stock shareholders will receive one Form 10-99 and OP unitholders will receive one Form K-1. The REIT has committed to make efforts to deliver all of these forms by March 31<sup>st</sup> of each year, so you will not have to file your returns on extension.

So, in summary, we believe there are many benefits to the proposed transaction. We believe all investors will benefit through ongoing distributions with the greater potential to increase through property performance, better financing, more efficient operations and beneficial acquisitions. The potential for increased distributions and stock price capital appreciation over time, benefits all investors. You will enjoy modern corporate governance, an accountable Board of Directors, greater transparency and simplified tax filing. In our view, when you consider all these benefits, your decision to vote for the consolidation and IPO should be an easy one. Dad?

Peter Malkin: We also think it's important for everyone to consider what will happen if the transaction does not move forward. Were that to occur, you will continue to own an illiquid interest in an entity that owns a partial interest in a single property. This means you are not likely to obtain a true and efficient market price for your interest and you will significantly limit your ability to monetize all or part of your interest at a price and time of your choosing.

You will also continue to be subject to an ownership structure that is universally recognized as archaic, which limits your rights and the value of your investment and which is potentially subject to damaging deadlocks.

Also, because you currently rely only on the performance of one property, any major expenditure unique to your property or major tenant failure will impact you directly and not be mitigated by the performance of other properties. In addition, your cash distributions will remain inconsistent and volatile, subject to the performance of a single property and to the decisions made by the operating lessee over which you have no control.

Without the consolidation, there will not be the same access to growth through acquisitions and, therefore, you will forego the positive impacts such acquisitions could have on distributions.

Your entity will not be reimbursed for the transaction expenses incurred over the past several years and your entity will not make the onetime distribution to you of such reimbursement amount plus its excess reserves. You will not receive any settlement payment. And finally, your tax filing will remain complex and subject to delays beyond April 15<sup>th</sup> each year.

Now, Tony will address some special considerations for Empire State Building investors.

Tony Malkin: Thanks, Dad. We all take pride in being involved with a special property such as the Empire State Building but there are significant risks, as well. One of these risks comes from the current ownership structure. The Helmsley estate holds a veto in your operating lessee, the Empire State Building Company. You may know that for decades, my grandfather, Lawrence A. Wien, worked with my dad and the Helmsley family. After Harry Helmsley's death in 1997, however, Helmsley-Spear Inc. was sold to its senior officers. About that time, we commenced proceedings to remove Helmsley-Spear as managing agent because the performance of the properties was suffering. Through a very lengthy and costly legal proceeding, we successfully removed Helmsley-Spear and began turning around these historic, pre-war properties. We successfully completed significant upgrades, made considerable capital investments, hired new staff and executives at Malkin Holdings and added new managing agents. But now, we must all face the reality that Leona Helmsley's will requires her estate to liquidate its investments, including properties supervised by Malkin Holdings. If the estate does not liquidate its interest through an IPO, we expect it to sell its interests to an unknown third party. Dad?

**Peter Malkin:** And so it is important to understand that the Helmsley estate sale requirement will end the status quo, no matter how investors vote. Anyone who purchases the Helmsley estate's interest will receive the same veto rights that the Helmsley estate currently has. There simply is no way to predict how an unknown third party will act on matters that affect the availability of cash

for distributions. On the other hand, if the proposed consolidation and REIT transaction go forward as proposed, the rights of the holder of the Helmsley estate's interests to interfere with decisions would no longer exist.

With a consolidation and IPO, we can give investors many valuable benefits and allow the Helmsley estate to exit without raising risks to remaining investors. We will maintain our management team, which has done such a fine job transforming the supervised properties. We also believe that we will be able to realize for investors, the significant benefits in becoming a publicly traded REIT, which we have been discussing on today's call.

We are aware that some individuals have suggested that the value of the Empire State Building is somehow being shortchanged, but the fact is, that the uniqueness of the property has been reflected in the value allocated by Duff & Phelps, an independent valuer. The Empire State Building is approximately 34% of the total square feet of the REIT, but it has been afforded more than 56% of the exchange value.

Remember, as is stated in the Prospectus Consent Solicitation Statement, distributions for Empire State Building investors are expected to be greater than historic distributions, not decreased, as some have suggested.

Investors should also consider other unique risks to the Empire State Building. Given the prominence of the asset, it is susceptible to acts of terrorism and other events beyond our control that can impact our financial performance at the building. Approximately 40% of the revenue of the operating lessee in 2011 was from the observatory, driven by tourists. Going forward, we face new competition for this source of revenue. The new One World Trade Center will have a new observatory which will bring new competition to the market for the tourists who visit. One World Trade Center has also announced that it will offer a full broadcast platform for television, radio and other broadcasters. Approximately 10.4% of the revenue of the operating lessee in 2011 was from the broadcast operations of the Empire State Building. That has been a major source of overage rent payment, New York LLC, which contributes to your additional distribution. With increased competition, the benefits from the broadcast operations may be less, which may adversely impact your potential for additional distributions.

Tony Malkin: Thanks, Dad. If the transaction proceeds, you will be able to choose what securities you will receive in exchange for your current interests. Your choices include: 100% tax-deferred operating partnership, or OP, units that do not have voting rights; a 98% tax-deferred combination of Class B common stock and OP units that would have the same voting rights as if you had selected only Class A common stock; or fully-taxable Class A common stock with full voting rights. Each one of these options will provide you with ownership in prime, improved or improving office and retail real estate in Manhattan and the

Greater New York Metropolitan area. And importantly, no matter which security you choose, you can expect to receive regular quarterly distributions with the greater potential for increased distributions and capital appreciation, than your current investment.

Let us discuss a little more what each of these securities is and what the general tax implications would be.

Peter Malkin: I'll begin with the OP units. OP units are expected to be 100% tax-deferred, meaning that tax would be owed on any gain on your investment only at the time of a future capital transaction, such as when you decide to sell or the property owned by your entity is sold. OP units will also be listed on the New York Stock Exchange but have no vote in the REIT. If and when OP unitholders decide to liquidate, however, they would not have to sell their units on the Exchange. Beginning after one year, they would also have the option of exchanging their OP units for cash at the then price of Class A shares, or at the REIT's option to receive Class A shares, one-for-one. As detailed in the Prospectus Consent Solicitation Statement, some of your OP units are permitted to be sold immediately and up to 50% can be sold after six months and all or any part of your holdings may be sold at any time starting 12 months after the initial public offering.

Another alternative is a combination of OP units and Class B shares. Because OP units do not have voting rights, we are offering the option to receive Class B shares instead of 2% of the OP units you would otherwise receive. So, for example, if you were eligible to receive 100 OP units, you could instead, choose 98 OP units and two Class B shares. Class B shares are different in that each carries the same voting rights as 50 Class A shares. And so you, by choosing two Class B shares, would have the same voting rights as if you chose 100 Class A shares. However, receipt of Class B shares is taxable at the time of the IPO, so instead of deferring taxes on 100% of your investment, you would defer taxes on 98% of your investment.

If you decide you want to sell your Class B shares, which will not be listed on a national securities exchange, they are automatically converted on a one-for-one basis to Class A shares.

Tony Malkin: The final alternative is to receive Class A shares. These shares will have the same rights to distributions as OP units and Class B shares and also carry voting rights in the REIT. However, receipt of Class A shares is taxable at the time of the IPO. As with OP units, those wanting to liquidate their investment would be eligible to sell half of their Class A shares six months after the IPO and the balance 12 months after the IPO.

So, the bottom line is that we have created a structure that gives you great flexibility. You have a range of options, including to defer

taxes, receive quarterly distributions and maintain voting rights. This structure provides the same choices that were made available to the Malkin family and to the investors in the private entities we supervise. As you may know, we received all of the required consents from those private entities who have approved the proposed consolidation.

For your reference, the Malkin family elected a combination of Class B shares and OP units, in addition to a small number of Class A shares.

If I may, let me turn this back to my father for some closing remarks.

**Peter Malkin:** Thank you, Tony. We hope that you have found this discussion helpful. In summary, we want to make sure you understand the following key points about this transaction.

You have the option to receive OP units which are expected to be 100% tax-deferred. You would have new liquidity options through a listing of Class A common shares and OP units on the New York Stock Exchange. We believe the REIT offers a greater potential for distribution increases than the status quo. Dividends will be paid quarterly and at a minimum of 90% of REIT taxable income annually. You can diversify your assets; one of the first principles of sound investing. You will have increased growth opportunities through potential acquisitions with better access to capital markets. You will receive a one-time distribution of cash reserves and reimbursement of consolidation and IPO expenses. You have the opportunity to receive class action settlement proceeds. For all these reasons, among others, we believe the proposed transaction is in the best interest of all investors.

And now, let's begin the question-and-answer session.

Tony Malkin: Thank you to everyone who's submitted questions. We are going to answer the most commonly asked questions. If your question is not answered, it is likely specific to your particular situation or has not been asked by any other investor and we will reach out to you individually. If you have new questions, you can reach out via the website at www.empirestaterealtytrust.com. Once again, that's all one word, www.empirestaterealtytrust.com or via our toll-free phone number which is 1-888-410-7850. Again, that is 1-888-410-7850.

With that, let's take our first question. "Is the MacKenzie that is doing the tender offer the same as the MacKenzie who is your proxy solicitor?"

The answer is no. There is absolutely no relation whatsoever and it is purely a coincidence that they have the same name. The MacKenzie that is doing the tender offer has made prior tender offers that we have opposed or recommended against. We have separately mailed, a Schedule 14D-9 to participants which you all should have received which states our recommendation against the tender offer.

Next, we have a question. "What happens to my interest if the transaction proceeds?"

Our Prospectus Consent Solicitation Statement states in several places that if your subject LLC participates in the consolidation, you will have the option to exchange your current interest for one of three types of securities. As we discussed on the call earlier and as can be found on page 74 of that Consent Solicitation Statement, those securities are: 1) operating partnership units, OP units, which are expected to be 100% tax-deferred; a combination of Class B common stock and OP units which are expected to be 98% tax-deferred; or, Class A common stock which is 100% taxable.

We, of course, cannot advise you on which security you should choose and we suggest that you consult your financial advisor if you are not sure which security is best for you.

If you have questions about how to make your election, however, you can call us anytime and we would be happy to explain further, your options. Dad?

Peter Malkin: The next question is, "Will I be required to pay taxes on the consideration received in this transaction?"

Our Prospectus Consent Solicitation Statement highlights, in several places, including on pages 20-22, that if you elect to receive OP units, you will not pay any tax on the consideration you receive in our recommended consolidation. You will only realize a capital gain at the time of a future capital event, such as when you decide to sell your interest or if the property owned by your entity is sold at some point in the future. If you choose OP units, the entire transaction as set forth in the Prospectus Consent Solicitation Statement, is expected to be 100% tax-deferred for you.

Tony Malkin: The next question is, "Who is Duff & Phelps and how can I feel comfortable that their work has given me fair value for my interests in the consolidation?"

As stated in our Prospectus Consent Solicitation Statement, given our family's role in owning interests and in supervising all the entities in our consolidation, we wanted an independent third party to produce the

exchange values and render a fairness opinion for all participants and we chose Duff & Phelps to do this work. We chose Duff & Phelps because we wanted the work to be performed by an independent group.

Duff & Phelps is an internationally recognized firm with an excellent reputation for valuation services across all industries and it provides these for a broad variety of real estate firms. The Prospectus Consent Solicitation Statement, on pages 235 through 254, describes in detail, how Duff & Phelps did its work. They began by requesting and receiving historical and current information and market data which we delivered to them from our records and from the third party managing agents. They then appraised the value of each of the properties, the development site and the management companies to be included in the REIT. Then Duff & Phelps calculated the exchange value for each property. Each of the properties will receive its proportionate share of the consideration in the consolidation, based on its proportionate share of the aggregate exchange value. This results in the value of each entity relative to the others, which is how the consideration in the consolidation is being allocated to you.

The exchange value for each entity was then allocated to the participants and the override interests in accordance with the organizational documents for each entity. In this way, all values were established in the same way, including our own values. The valuation materials, which Duff & Phelps provided to us, are attached in the materials you received as Appendices A and B to the Prospectus Consent Solicitation Statement and the financial projections used by Duff & Phelps in its exchange valuation process for all the properties are attached as Appendix C.

I can also tell you that we believe the valuations are fair, that our interests have been valued in the same way, and that we will be voting in favor of the transaction.

#### Peter Malkin: The next question is, "Is there a deadline to vote?"

By law, the solicitation period must last at least 60 days after the beginning of the solicitation period, which would take us out to March 25, 2013. The longer it takes to approve the proposed consolidation and initial public offering, the greater will be the expenses borne by all investors. The longer it will take until the benefits that we believe will be realized from the consolidation, including steadier, more regular distributions, the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses, and the longer it will take for you to receive solution settlement proceeds.

Importantly, all these benefits will occur only if the vote is for the consolidation and initial public offering and the consolidation and

initial public offering are completed. For these reasons, delay is costly and it is important that you make your choice and send in your vote as soon as you can so that your vote is counted and the consolidation goes as quickly as possible to minimize ongoing expenses.

The next question: "How did the Malkins get their override interest?"

The Prospectus Consent Solicitation Statement sets forth the variety of overrides from different ownership groups to which the Malkin Group is entitled. Some of these overrides have been in place since the creation of each investment. Some were put in place at later dates. Every one of these overrides was either included in the organizational documents when investors agreed to make their investment or has been consented to in writing by the investors in the entities.

Tony Malkin: This question: "Isn't Malkin Holdings going to continue to get management fees, commissions from leasing and supervisory fees once the consolidation is concluded and the REIT goes forward?"

No, that's not true. Today, Malkin Holdings receives no management fees or commissions from any of the properties involved in this consent. All Malkin Holdings receives is its supervisory fees and its overrides when payable. All Malkin Holdings' fees and entitlements were valued as part of Duff & Phelps work. When the consolidation and IPO move forward, Malkin Holdings will receive no more fees. All Malkin Holdings will get is its ownership in the REIT.

Peter Malkin: The next question: "What is the Malkin's entitlement to these override interests?"

The Prospectus Consent Solicitation Statement points out that the overrides are written contracts entered into by you, the family member from whom you inherited your interest or the party from whom you acquired your interest when the investment was made or at some point, thereafter. Every one of these agreements is available for inspection.

The Malkins are entitled to distributions on the override interests out of the proceeds from a capital transaction. As the REIT will acquire each building in which you are a participant, the proposed consolidation is a capital transaction. The proposed consolidation represents a transfer to a new entity with substantial additional assets, substantial new investors and a new governance structure; in no way, a continuation of the prior entities for the same investors. Tony Malkin: This question; "When do you expect the consolidation and IPO to be completed?"

We plan to complete the consolidation as soon as possible after receipt of the approval by the required vote of your subject LLC's participants and the approval by the required vote of the other subject LLCs' participants for inclusion. At that time, we will measure the market and calendar for other public offerings and choose the best timing for the IPO. By its terms, the consolidation and IPO are required to be completed no later than December 31<sup>st</sup>, 2014 but we are certainly hoping to wrap it up long before that date.

Another question: "When can I sell OP units or shares of Class A and Class B common stock of the REIT after the consolidation and IPO?"

First of all, please keep in mind Class B common stock cannot be sold. It can only be exchanged for Class A common stock to be sold and that can take place 12 months after the offering. As explained in the Prospectus Consent Solicitation Statement and in our videos, after the closing of the consolidation and the IPO, every participant, except the Malkin family, will have the ability to sell up to 50% of both the OP units and Class A common stock received in the consolidation at any time after the 180<sup>th</sup> day following the IPO pricing date, and the balance of the OP units and Class A common stock 12 months after the IPO pricing date. In addition, each participant that receives OP units may, immediately following the consolidation and the IPO, sell up to 4% of the OP units issued to him or to her and I would point out that the Malkin family has a longer lock-up.

The next question: "When are OP units exchangeable for shares of Class A common stock?"

Twelve months after the completion of the IPO, each OP unit will be exchangeable for the then cash value of a share of Class A common stock or, at the REIT's election, one share of Class A common stock.

Peter Malkin: Another question: "What about all these lawsuits against the Malkins over this deal? There are five of them. Doesn't that mean that the Malkins have done something wrong?"

No. Virtually all large deals get challenged in court. These claims now have been settled with no admission of wrongdoing. In fact, after plaintiff's counsel reviewed thousands of documents and interviewed many witnesses, the plaintiffs now intend to support the proposed transaction.

Another question: "What is my interest worth?"

As described in the Prospectus Consent Solicitation Statement, for each \$10,000 of original investment held by you, the exchange value is now \$323,800 if you or your predecessor consented to the voluntary capital override or \$358,670 if there has been no such consent.

The exchange value was determined based on an appraisal by Duff & Phelps, the independent valuer, to establish relative value among properties and participation interests and it does not necessarily represent the fair market value of your participation interest. The consideration you receive will be based on the REIT's value in the IPO, which will not be known until the pricing of the IPO after you vote on the consolidation proposal.

We have described in the Prospectus Consent Solicitation Statement on pages 6 through 8, the differences between the exchange values and the enterprise value, which is the value based on the IPO price. The Prospectus Consent Solicitation Statement also includes a table on page 7, showing the range of enterprise values per \$10,000 original investments based on an illustrative range of IPO prices.

Tony Malkin: Here's a question: "What is this I hear about a 10% commission to Malkin?"

There is no commission being paid by any entity or any of the participants, to Malkin. In the case of Empire State Building Associates, Malkin has been entitled to a 6% override on cash flow since inception and consents entered into voluntarily by investors in 1991, 2001 and 2008, a total of approximately 94% of all Empire State Building Associates investors agreed that Malkin would receive an override on a capital event of 10% of their distributions above a stated level. Malkin has agreed that we will not receive any other compensation from any non-consenting investors in Empire State Building Associates. There is no commission to Malkin.

Peter Malkin: The next question: "Explain to me where the 50/50 allocation of value between Empire State Building Associates and Empire State Building Company comes from."

The Prospectus Consent Solicitation Statement is very helpful here on pages 156 through 158 and pages 238 through 243, which explain the history of my father-in-law's and my acquisition of the Empire State Building. We structured the transactions creating the two-tiered entity properties. Our intent was to create a structure that had the same economic attributes as a 50/50 joint venture while protecting our investors from double taxation and from unlimited personal liability.

Just as an aside, I encourage you, after this call, to go to the website and take a look at our letter of May 11, 2012 and our video on the twotier ownership structure, which is also on the DVD we sent to you. The letter and the video lay out the details and benefits of this structure which was really driven by the tax code at that time. The two entities have always functioned economically as a 50/50 partnership. For example, Empire State Building Associates and Empire State Building Company have historically shared the cost of building improvements on a 50/50 basis. Empire State Building Associates and Empire State Building Company have historically shared financing costs on a 50/50 basis. And after basic rent is paid to Empire State Building Associates and the first \$1 million of profit is retained by Empire State Building Company, all overage rent is divided on a 50/50 basis. Empire State Building Associates does not operate the Empire State Building, nor does it make decisions about capital expenditures, leasing, repairs, maintenance, use of property cash flow or any other decision regarding the operation of real estate. All of these matters are under the exclusive control of its operating lessee, Empire State Building Company, also is required to mortgage the property efficiently because both positions are generally required as collateral for any financing of size.

In addition, Empire State Building Associates cannot sell the entire property without the cooperation of Empire State Building Company. If Empire State Building Associates sold its interest without Empire State Building Company joining in the sale, the property sold by Empire State Building Associates would continue to be subject to Empire State Building Company's operating lease. Accordingly, a buyer would be subject to Empire State Building Company's continuing to determine leasing, repairs, capital expenditures, property operation and use of cash flow from the property and all issues which determine property performance and lease payments to Empire State Building Associates.

When my father-in-law, Lawrence A. Wien, and subsequently, my father-in-law and I, structured the transactions, LLCs and operating lessees prepared the operating agreements established in the structure and marketing of these investments, the intent of those who created the structure and drafted the agreements from the beginning was to achieve the economic attributes of a 50/50 joint venture. The primary objective of the unique format of the documents we used was to establish a joint venture treatment which would share profits and offer the subject LLC investors favorable flow-through tax treatment for U.S. federal income tax purposes. They did not call it a joint venture to protect the passive investors from general partner liability for building operations. The facts at the time, dictated the transaction structure. This is the same structure my father-in-law used for many deals during the time the tax code was written that way and they all operated in the same way. Allocations similar to the 50/50 joint venture format have been confirmed by independent valuers, approved by the investors and used to allocate sale proceeds in prior sales of properties supervised by Malkin Holdings. This is all laid out in detail in the Prospectus Consent Solicitation Statement on pages 238 though 243.

By the way, contrary to what we believe has been incorrectly stated by certain parties, the Malkin family does not benefit from the 50/50 allocation. The Malkin Group's interest in Empire State Building Associates is significantly higher; over 15.4% in the Empire State Building Associates versus approximately 6.7% in Empire State Building Company, meaning that it would be in our economic interest for more value to be allocated to Empire State Building Associates. However, we do not believe that would be historically consistent or fair and we have committed to be bound by the allocation by the independent valuer, Duff & Phelps.

Tony Malkin: Here's another question. What is the distribution for March 2013 for Empire State Building Associates?

Well the amount of this distribution has not yet been determined. It will depend, amongst other things, upon a calculation of the 2012 income of the operating lessee and the determination of the reserves needed for 2013. After the distribution amount is determined, we will include it in a supplement to the S-4, which will be filed with the SEC, posted on our website and mailed to investors.

Tony Malkin: Another question: "What will happen to my distributions if the transaction goes forward?"

We believe that there is a greater potential for your distributions to go up more over time as a part of this transaction than if you stayed just with the status quo. In the Prospectus Consent Solicitation Statement, we provided an estimate of expected annual distributions to investors in each of the groups for which a vote is to be taken. On pages 183 through 189 of the Prospectus Consent Solicitation Statement, you can find a comparison of what our estimated distributions for 12 months ending September 30, 2013 will be in comparison to the average annual distribution Empire State Building Associates investors received for the five years ended December 31, 2011, showing that the estimated distribution for the 12month period is greater than this average annual distribution.

We also believe your distributions will be less subject to fluctuation and are expected to be paid four times each year, once each quarter, as opposed to the historic practice of a small, regular distribution and an annual overage rent payment, which is inconsistent and only payable to the extent of available cash flow.

As stated in our Prospectus Consent Solicitation Statement, letters and videos, REITs are required to distribute at least 90% of REIT taxable income annually. The post-IPO REIT will have no need to maintain property level reserves at each property. There will be many more and more efficient ways to access the capital markets.

There are many reasons why we believe participants have a greater potential for increased distributions following the transaction, than the status quo. For your information, our family has no plan to sell any of our interests and we believe the potential benefits of the combined portfolio are greater than for any property standing alone.

Here is another question: "I was told the Empire State Building is nearly completely turned around, needs very little additional investment and has upside with no risk. Is that true?"

No, that is not true. The Empire State Building consists of 2.7 million square feet of office space, which includes space leased to broadcasting tenants and the observatory and 169,215 feet of retail. While its management transitioned from Helmsley-Spear in August 2006 and the plans for its turnaround program were announced in October 2007, the program is not complete. While the lobby has been restored and the observatory largely upgraded and new leases concluded to new tenants for over 1.5 million square feet of office and retail space, costs remain for the completion of the comprehensive program for renovation and repositioning of the Empire State Building. As of September 30, 2012, we estimate additional capital costs at the Empire State Building to range between \$185 million and \$225 million through 2016. This does not include additional costs for tenant improvements, leasing commissions and other expenses on the spaces which have not been leased to new tenants.

The portfolio-wide renovation and repositioning program at all the other properties proposed to be consolidated, is expected to be substantially completed by the end of 2013, while the work and expense at the Empire State Building are anticipated to continue through 2016.

Additional Empire State Building Associates related risks disclosed in the Prospectus Consent Solicitation Statement, include risks of terrorist attack and competition to the Empire State Building's observatory and broadcasting operations from the new One World Trade Center observatory deck and broadcast antenna, as well as the existing broadcast operations at 4 Times Square. We are prepared for and are addressing the remaining costs for improvements and leasing, as well as the security and competitive threats, but it is not accurate to say the Empire State Building turnaround is near completion and the asset performance is assured with little additional expense and no risk.

If the consolidation does not go forward, it is possible that Empire State Building Company may not approve additional borrowings to fund these costs, in which case, Empire State Building Company may use cash flow resulting in immediate and sustained reductions or cessation of overage rent, or may either defer or not make such expenditures at all.

Peter Malkin: And the next question: "I was told that it would be easy and just as good for the Empire State Building or Empire State Building Associates to become a REIT on its own. Is that true?"

No, and nor do we believe that it is realistic or desirable. There is no professional expert investing in REITs who has told us

anything but the opposite. Any Empire State Building-only REIT would require the consent of Empire State Building Company, which is controlled by the Helmsley estate and the Malkin family, which have not consented to such a transaction.

We have been advised that a single asset REIT is not typical and most potential REIT investors, the great majority of which are institutional investors, would not react favorably to such a REIT. Such investors much prefer the diversification of risk from a consolidated portfolio of quality properties. One reason is that a stand-alone REIT would bear many of the same ongoing expenses of a REIT owning a portfolio of properties without the benefit of other properties to share them with. We believe these expenses and single-property risks would make it less attractive to investors and diminish value to Empire State Building Associates participants. There would be, by the way, more time and money required to pursue such a transaction and without Empire State Building Company cooperation, an Empire State Building Associates stand-alone REIT, would not fix the biggest problem in the status quo, an inefficient and archaic organizational structure, poor access to capital markets and unpredictable distributions which are determined as a result of decisions by an operating lessee, over which Empire State Building Associates has no control.

A further question: "I was told that the other properties are low quality. Won't those properties decrease the value of my investment?"

No. Our strategy for redevelopment of Empire State Building was based on our prior successful redevelopment of other office and retail properties proposed to be part of the consolidation and IPO. Those properties have been recognized with industry awards, are well located and have a roster of quality tenants. The Prospectus Consent Solicitation Statement includes property descriptions, awards won by these other properties and a listing of high quality tenants like Kohl's, eBay, JP Morgan Chase, Aetna Insurance, which are in these buildings. Our website and DVD also includes short video tours of the properties.

Tony Malkin: Next question: "Is it true that the Empire State Building has been undervalued relative to the other properties in the IPO?"

No, we do not believe that is true. As we have said, all the buildings were valued independently by Duff & Phelps but also as we mentioned, the Empire State Building is only 34% of the square footage of the total portfolio, but it would receive more than 56% of the total consideration in the consolidation. This recognizes the unique value of the building and, we believe, fully values the building relative to the other properties.

Here's another question: "Is it true that Empire State Building has more upside and I will lose that in the proposed consolidation and IPO?"

No, that's not true. Again, Duff & Phelps took into account the expected future performance of all of the properties in determining their exchange values. This includes Empire State Building's office, retail, broadcast and observatory operations. Empire State Building's potential, yielded the highest exchange value per square foot of any building in the portfolio.

Here's a question: "What will I be entitled to receive if I don't vote for the consolidation and the consolidation proposal is approved by Empire State Building Associates?"

If you vote against the consolidation, you do not vote or you abstain, and Empire State Building Associates participates in the consolidation, your participate interests will be subject to a buyout. The buyout amount for your interest would be substantially lower than the exchange value. The buyout amount, which is equal to the original cost, less capital repaid but not less than \$100 is currently \$100 for the interest held by a participant in Empire State Building Associates as compared to the exchange value of \$323,800 or \$358,670 if you are not subject to the voluntary capital override per \$10,000 original investment for Empire State Building Associates.

A participant in Empire State Building Associates who voted against the consolidation or the third party portfolio proposal, or abstained, as applicable, or that did not submit a consent form, may change his or her vote to a vote in favor of the applicable proposal within 10 days after receiving written notice that must be given by the supervisor that the required super-majority consent has been received by such participant's participating group. In such case, his or her participation interest will not be subject to the buyout and will participate on the same basis as the other participants who approved the consolidation or third party portfolio transaction.

Peter Malkin: Another question: "Could Empire State Building Associates purchase the Helmsley estate's interest?"

We do not believe that this is realistic. Empire State Building Associates receives a low basic rent and highly variable overage rent from Empire State Building Company to cover costs and to service and repay loans. Empire State Building Company is not required to operate in such a way as to maximize cash flow or overage rent payments to Empire State Building Associates. Based on our extensive experience in financings, including three financings relating to the Empire State Building since 2001, we do not believe that Empire State Building Associates would be able to borrow the necessary amounts to acquire the Helmsley estate's interest. In addition, Empire State Building Associates would need a new consent from Empire State Building Associates participants and from Empire State Building Company for any such financing.

One person, who was incorrectly described by the Edelman's, and those working with them as an accountant and an Empire State Building insider, who spoke in favor of this strategy, has since sent to all Empire State Building Associates investors, a letter saying that he personally had not done any work to determine whether this could be financed and achieved and did not mean to hold himself out as someone who could engineer and execute such a transaction. The Helmsley estate and the Malkin family, whose consents would be required for Empire State Building Company to proceed, have committed to a different path. We do not believe that this approach is either credible or feasible.

Tony Malkin: Here's another question: "Can't things just stay the way they are? Why can't we just have the status quo?"

Well, things can't stay the way they are, nor can we continue with the status quo. Leona Helmsley's estate must sell its interest in Empire State Building Associates operating lessee, Empire State Building Company. This is not an option. It is a requirement under the will of Leona Helmsley. The Helmsley estate's interest and the Malkin family's interest hold equal veto rights on decisions made by Empire State Building Company. Empire State Building Company decisions control property operations and use of cash flow, thus determining the amount of cash available for Empire State Building Associates' distributions. If the consolidation is not completed, the Helmsley estate will have to find another way to liquidate its real estate holdings. In that case, the Helmsley estate could sell to a person or group, which would then have such veto on decisions by Empire State Building Company, thereby creating the potential for stalemate and the resulting impairment of Empire State Building Associates' distributions.

We believe that reality dictates that the best decisions and conditions change over time. The tax code which drove my grandfather and father to structure the purchase of the Empire State Building has changed. Financing and operations are different today than in the past; more than 50 years ago. Technology, rules and business have become more complex and the structures of yesterday do not allow us to address efficiently, the challenges and opportunities of today. We believe the status quo does not make sense any longer.

Let me briefly touch on where we go from here. We now have begun the process of soliciting consents from investors in the three public LLCs that own interests in the three properties: the Empire State Building; One Grand Central Place and 250 West 57<sup>th</sup> Street. The operating lessees of these three properties have already provided their consents.

By law, the solicitation period must last at least 60 days after the beginning of the solicitation period. The end of that 60-day period is March 25<sup>th</sup>, 2013. The longer it takes to approve the proposed consolidation and IPO, the greater will be the expenses borne by all investors. The longer it will take until the benefits that we believe will be realized from the consolidation, including steadier, more regular distributions, the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses and, the longer it will take for you to receive your share of the class action settlement proceeds.

Importantly, all of these benefits will only occur if the vote for the consolidation and IPO are completed. For these reasons, delay is costly and it is important that you make your choice and send in your vote as soon as you can so that your vote is counted and the consolidation goes as quickly as possible to minimize ongoing expenses.

You may already have been contacted by representatives of Malkin Holdings and our proxy solicitor, MacKenzie Partners, Inc. They can answer your questions and help you make sure you have all the information you need in order to cast an informed vote. You can also contact Malkin Holdings directly through our website or by phone at 1-888-410-7850. Again, that toll-free number is 1-888-410-7850.

A transcript of comments and questions and answers from this call will be available on our website, along with all of the other materials to which I referred earlier in the call. Remember, the website address is www.empirestaterealtytrust.com.

That's all one word, www.empirestaterealtytrust.com.

Peter Malkin: Thank you very much for listening and as always, we appreciate your support.

Operator: Thank you, Mr. Malkin. This concludes our call today. Thank you all for participating.

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Subject Companies: Empire State Realty Trust, Inc. Commission File No. for Registration Statement on Form S-4: 333-179486

Empire State Realty OP, L.P. Commission File No. for Registration Statement on Form S-4: 333-179486-01

The following is the transcript of a conference call attended by participants in 250 West 57th St. Associates L.L.C.

**Operator:** On behalf of Malkin Holdings, hello and welcome to this conference call to discuss the proposed consolidation that will close simultaneously with an IPO. All participants have registered specifically for this call and have been checked in for this call. Each call participant has been asked to submit questions he or she wishes to pose.

Before we get started, let me remind you that today's call will contain forward-looking statements within the meaning of the Federal Securities Laws. These statements represent predictions and expectations as to future events which Malkin Holdings believes are reasonable and are based on reasonable assumptions. However, numerous risks and uncertainties could cause actual results to differ materially from those expressed or implied in the forward-looking statements. Information about some of these risks and uncertainties can be found in the Company's SEC filings, including the Prospectus Consent Solicitation Statement, which you have received. The Company assumes no obligation to revise or update any forward-looking statements.

Investors are urged to review the registration statement on Form S-4, the Prospectus Consent Solicitation Statement which, you have received, and other related documents now filed or to be filed with the SEC because they contain important information. You can obtain them without charge on the SEC's website at <u>www.sec.gov</u>. You can also obtain, without charge, a copy of the Prospectus Consent Solicitation and the supplements relating to the individual entities, by contacting Ned H. Cohen at Malkin Holdings, LLC.

Because of scheduling limitations and to give maximum flexibility in accommodating such a large number of calls, this call has been prerecorded.

A transcript of comments by the Malkins and questions and answers from this call will be available on our website, <u>www.empirestaterealtytrust.com</u> and also be filed with the SEC, and available on its website at <u>www.sec.gov</u>. With that, I will turn the call over to the Malkins.

Tony Malkin: Thank you, Operator. I am Tony Malkin and my father and I would like to welcome you all and thank you for participating.

We're going to start with some remarks and then move to question-and-answer. We will be on the phone between one and one-and-a-half hours. We are very happy to speak with you. We hope that you have or will review some key materials we have sent to you and which are also on our website. The videos and some other of the information on our website, including instructions on how to fill out your consent form, are also on the DVD we sent with the proxy consent solicitation statement and other solicitation materials. We are committed to answering every question you may have to help you understand why we are making this important recommendation.

We will answer the most commonly-asked questions in the time we have available on today's call. If you have submitted questions not answered on this call, we will reach out to you individually in a separate call. If you have new questions, you can make a toll-free call to our proxy solicitor at 1-888-410-7850 or reach us through our website at <u>www.empirestaterealtytrust.com</u>. Again, the toll-free number is 1-888-410-7850 and the website address is <u>www.empirestaterealtytrust.com</u>. And I'll spell that out for you. It's all one word, www.empire—that's e-m-p-i-r-e; state, s-ta-t-e; realty, r-e-a-l-t-y; trust, t-r-u-s-t; (dot) com. We will also repeat the phone number and the website at the end of the call.

Now let's get started. Dad?

Peter Malkin: Thanks, Tony, and thank you all for joining us today.

As many of you know, I began my work for you in 1958 when I joined my late father-in-law, Lawrence A. Wien, for what became a wonderful partnership spanning more than 30 years. I was a partner with my father-in-law and Harry Helmsley when we acquired the Empire State Building in 1961. My son, Tony, joined me in 1989.

Before we get into the detail on the proposed transaction, I want you to know that we considered many other options, including leaving things as they have been, before deciding that the consolidation of properties into one publicly-traded Real Estate Investment Trust, or REIT, is a unique opportunity in the life of these investments and the best course of action for the almost 5,000 investors we represent. The purpose of today's call is to explain to you why we believe this transaction will benefit you. Now that our S-4 is effective with the SEC, we are in a position to answer any question you have.

This proposal did not come about overnight. In fact, we have been working on it for nearly three years. All during this time, I have been reflecting upon my career and the innovative investments created by my father-in-law, starting in 1934. As I approach the end of my career, I want to make sure that our investors are given the best opportunity for enduring, profitable investment, liquidity, and choice. Although he is no longer with us, I am sure that my father-in-law, Lawrence A. Wien, would have had the same enthusiasm and endorsement for our plans.

Tony and I are going to walk you through the details, but in a nutshell, we believe that the transaction we are recommending is a big improvement for every investor. We believe our proposed transaction, which offers you a 100% tax-deferred option, gives you tremendous benefits, including the following. Every investor will have the opportunity for liquidity after an initial lock-up period, when and if he or she decides it is appropriate. And when he or she choose liquidity, they will be able to do so by selling shares or units on the New York Stock Exchange.

Second, all investors in the REIT are expected to receive ongoing distributions which we believe offer greater potential to increase more over time than if the status quo remained.

Third, we believe this greater potential for increased distributions results from the cumulative performance of many excellent properties instead of just relying on one property, better financing, more efficient operation, and potentially beneficial acquisitions.

Fourth, the proposed REIT will operate under corporate governance guidelines, providing investors with increased transparency, accountability and a simplified and more timely tax filing.

Finally, again you have the option to exchange your current interest for an interest in the operating partnership of the REIT in a manner that is expected to be 100% tax-deferred.

My family, as you know, has interests in this building, just like you. And I would not be proposing this if I did not think it would benefit all investors.

Now Tony will describe some of the benefits of the proposed transaction in more detail.

Tony Malkin: Thanks. Let me begin by addressing why we believe it is in your interest to vote for the proposed transaction.

Obviously, the ability we were able to create for each of you to participate in what is expected to be a 100% tax-deferred transaction is the starting point. After that, the first key benefit is the opportunity for you to continue to own valuable and important real estate with a more stable and what we believe is greater potential for increasing distributions than your existing investment.

Combining properties creates the potential for more stable distributions through the greater performance stability of many properties, rather than just one. Spreading your investment across a portfolio of quality properties diversifies your risk, which is a basic principle of sound investing. Unlike the current structure, where distributions beyond a minimum are discretionary and based on the need to establish reserves, REIT dividends must be at least 90% of the REIT's annual taxable income. We expect they would be paid every quarter. We also believe that you have greater potential for increased distributions as a unitholder or stockholder and increased value from capital appreciation, than as a participant in your subject LLC.

The REIT will have better access to capital markets, streamlined financial reporting and a simplified management structure that increases efficiency. The REIT also expects to maintain modest leverage, which should allow the REIT to pursue acquisitions that could increase its cash flow, potentially allowing for further growth and enhanced distributions.

Another factor is our current need to maintain cash reserves for each individual ownership entity to protect against unknowns and to cover expenses from time-to-time. As a REIT, we will no longer have to hold cash reserves in each individual entity. In fact, there will be a one-time distribution of whatever available cash reserves there are at or just after the consolidation and IPO. And there is no need to establish property level reserves by the REIT any longer. If the transaction proceeds, in addition to the one-time distribution of cash reserves, the REIT will reimburse all transaction expenses out of IPO proceeds, thereby increasing the funds available for such one-time distribution at the time of the IPO.

Finally, each investor will receive their portion of the \$55 million class action settlement fund, subject to court approval but this one-time distribution, and the receipt of such, will occur only if the proposed transaction moves forward. If our proposed consolidation and IPO are not approved, these three one-time distributions will not occur. In the Prospectus Consent Solicitation Statement, which is the form in the final S-4, we have estimated what dividends would be for the REIT during the 12-month period ending September 30, 2013. The presentation of this 12-month estimate in the Prospectus Consent Solicitation Statement is the market convention for REIT IPOs and is consistent with SEC guidelines. Importantly, for most investors, including those investors in the Empire State Building, the estimated distributions in the S-4 are projected to be higher than under the status quo historical average distributions. And over the longer term, we believe that all investors will have the greater potential for increasing distributions than they currently have, for all the reasons I just mentioned. Remember, REIT taxable income will be determined by the performance of the portfolio of properties and is unaffected by the Company's stock price. While the price of shares may go up and down, that will not change the requirement to pay dividends of at least 90% of REIT taxable income on an annual basis. Dad?

Peter Malkin: Another significant benefit is the potential for liquidity at a time of your own choosing. Just to be clear, under the proposed consolidation and initial public offering, there is never any requirement that you sell your shares for cash. Many of you may wish to keep your interest for you and your family and to continue receiving expected regular steady distributions, which we believe offer greater potential to increase more over time than if the status quo remained. That's fine. And because you have the option of choosing what is expected to be a tax-deferred security, you have the ability to avoid realizing a capital gain until the time of a future capital transaction, such as when you may decide to sell. And your family may avoid the capital gain tax completely if you hold onto your units for life and they are given a stepped-up basis in your estate.

I should note at the outset that the Malkin family intends to hold its shares and units, but others may wish to liquidate all or a part of their investment. I can't think of a case in which your investment is not worth many times what you or one of your predecessors paid for it. But currently, there is no efficient public market for you to sell your interest in its present form.

While there have been some sales over the years, we believe that they have been concluded at substantial discounts. By going public, there will be a true market price available and you will be able to see the price of your shares or units any time you like and to sell all or part of your interest any time you choose, following the initial lock-up period.

Another benefit of the transaction is corporate governance. Investors would own shares in a publicly-traded company with a centralized, experienced management team. The management team would report to a Board comprised of six independent directors and my son, Tony. A full set of biographies of the six proposed independent directors is in the Prospectus Consent Solicitation Statement. Importantly, each Board member has successful experience in real estate, public companies, or both.

As a public company, your Board has a fiduciary responsibility to all stockholders and will be accountable to you. And those of you with voting securities would elect the Board members and vote on certain other corporate matters each year. This is in contrast to your current investment where you have no vote.

You should also enjoy greater legal protections. As a public company with securities listed on the New York Stock Exchange, you would have all the protections afforded all public stockholders through the SEC, the New York Stock Exchange, and the new Dodd-Frank rules and regulations.

Tony Malkin: Another benefit is simplified tax filing instead of receiving a K-1 for each investment you have with Malkin Holdings, which is often received too late to make an April 15<sup>th</sup> filing. Class A or B common stock shareholders will receive one Form 1099, and OP unitholders will receive one form K-1. The REIT has committed to make efforts to deliver all of these forms by March 31<sup>st</sup> of each year so you will not have to file your returns on extension.

So in summary, we believe there are many benefits to the proposed transaction. We believe all investors will benefit through ongoing distributions with a greater potential to increase through property performance, better financing, more efficient operations and beneficial acquisitions. The potential for increased distributions and stock-priced capital appreciation over time, benefits all investors. You will enjoy modern corporate governance, an accountable Board of Directors, greater transparency and simplified tax filing. In our view, when you consider all these benefits, your decision to vote for the consolidation and IPO should be an easy one. Dad?

Peter Malkin: We also think it's important for everyone to consider what will happen if the transaction does not move forward. Were that to occur, you will continue to own an illiquid interest in an entity that owns a partial interest in a single property. This means you are not likely to obtain a true and efficient market price for your interest and you will significantly limit your ability to monetize all or part of your interest at a price and time of your choosing.

You will also continue to be subject to an ownership structure that is universally recognized as archaic, which limits your rights and the value of your investment and which is potentially subject to damaging deadlocks.

Also, because you currently rely only on the performance of one property, any major expenditure unique to your property or major tenant failure will impact you directly and not be mitigated by the performance of other properties.

In addition, your cash distributions will remain inconsistent and volatile, subject to the performance of a single property and to the decisions made by the operating lessee, over which you have no control.

Without the consolidation, there will not be the same access to growth through acquisitions and therefore, you will forego the positive impact such acquisitions could have on distributions. Your entity will not be reimbursed for the transaction expenses incurred over the past several years, and your entity will not make the one-time distribution to you of such reimbursement amount, plus its excess reserves. You will not receive any settlement payment. And finally, your tax filing will remain complex and subject to delays beyond April 15<sup>th</sup> each year.

Tony Malkin: Thanks, Dad. If the transaction proceeds, you will be able to choose what securities you will receive in exchange for your current interests. Your choices include 100% tax-deferred operating partnership, or OP, units that do not have voting rights; a 98% tax-deferred combination of Class B common stock and OP units that would have the same voting rights as if you had selected only Class A common stock; or fully taxable Class A common stock with full voting rights. Each one of these options will provide you with ownership in prime, improved, or improving office and retail real estate in Manhattan and the greater New York metropolitan area. And importantly, no matter which security you choose, you can expect to receive regular quarterly distributions with the greater potential for increased distributions and capital appreciation than your current investment.

Let us discuss a little more what each of these securities is and what the general tax implications would be.

Peter Malkin: I'll begin with the OP units. OP units are expected to be 100% tax deferred, meaning that tax would be owed on any gain on your investment only at the time of a future capital transaction, such as when you decide to sell, or the property owned by your entity is sold. OP units will also be listed on the New York Stock Exchange but have no vote in the REIT. If and when OP unitholders decide to liquidate, however, they would not have to sell their units on the Exchange. Beginning after one year, they would also have the option of exchanging their OP units for cash at the then price of Class A shares or at the REIT's option to receive Class A shares one-for-one.

As detailed in the Prospectus Consent Solicitation Statement, some of your OP units are permitted to be sold immediately, and up to 50% can be sold after six months. And all or any part of your holdings may be sold at any time starting 12 months after the initial public offering.

Another alternative is a combination of OP units and Class B shares. Because OP units do not have voting rights, we are offering the option to receive Class B shares instead of 2% of the OP units you would otherwise receive. So, for example, if you were eligible to receive 100 OP units, you could instead choose 98 OP units and two Class B shares. Class B shares are different in that each carries the same voting rights as 50 Class A shares. And so you, by choosing two Class B shares, would have the same voting rights as if you chose 100 Class A shares. However, receipt of Class B shares is taxable at the time of the IPO. So, instead of deferring taxes on 100% of your investment, you would defer taxes on 98% of your investment.

If you decide you want to sell your Class B shares, which will not be listed on a national securities exchange, they are automatically converted on a one-for-one basis to Class A shares.

Tony Malkin: The final alternative is to receive Class A shares. These shares will have the same rights to distributions as OP units and Class B shares and also carry voting rights in the REIT. However, receipt of Class A shares is taxable at the time of the IPO.

As with OP units, those wanting to liquidate their investment would be eligible to sell half of their Class A shares six months after the IPO and the balance 12 months after the IPO.

So the bottom line is that we have created a structure that gives you great flexibility. You have a range of options, including to defer taxes, receive quarterly distributions and maintain voting rights. This structure provides the same choices that were made available to the Malkin family and to the investors in the private entities we supervise. As you may know, we received all of the required consents from those private entities, who have approved the proposed consolidation.

For your reference, the Malkin family elected a combination of Class B shares and OP units, in addition to a small number of Class A shares.

If I may, let me turn this back to my father for some closing remarks.

Peter Malkin: Thank you, Tony. We hope that you have found this discussion helpful. In summary, we want to make sure you understand the following key points about this transaction.

You have the option to receive OP units which are expected to be 100% tax-deferred. You would have new liquidity options through a listing of Class A common shares and OP units on the New York Stock Exchange.

We believe the REIT offers a greater potential for distribution increases than the status quo. Dividends will be paid quarterly and at a minimum of 90% of REIT taxable income annually.

You can diversify your assets, one of the first principles of sound investing.

You will have increased growth opportunities through potential acquisitions with better access to capital markets.

You will receive a one-time distribution of cash reserves and reimbursement of consolidation and IPO expenses.

You have the opportunity to receive class action settlement proceeds.

For all these reasons, among others, we believe the proposed transaction is in the best interests of all investors. And now, let's begin the question-and-answer session.

Tony Malkin: Thank you to everyone who submitted questions. We are going to answer the most commonly-asked questions. If your question is not answered, it is likely specific to your particular situation or has not been asked by any other investor, and we will reach out to you individually. If you have new questions, you can reach out via the website at <u>www.empirestaterealtytrust.com</u>. Once again, that's all one word, <u>www.empirestaterealtytrust.com</u>, or via our toll-free phone number, which is 1-888-410-7850. Again, that is 1-888-410-7850. With that let's take our first question.

"Is the MacKenzie that is doing the tender offer the same as the MacKenzie who is your proxy solicitor?"

The answer is no, there is absolutely no relation whatsoever, and it is purely a coincidence that they have the same name. The MacKenzie that is doing the tender offer has made prior tender offers that we have opposed or recommended against. We have separately mailed a Schedule 14D-9 to participants, which you all should've received, which states our recommendation against the tender offer.

Next we have a question, "What happens to my interest if the transaction proceeds?"

Our Prospectus Consent Solicitation Statement states in several places that if your subject LLC participates in the consolidation, you will have the option to exchange your current interest for one of three types of securities. As we discussed on the call earlier and as can be found on Page 74 of that Consent Solicitation Statement, those securities are 1) operating partnership units, or OP units, which are expected to be 100% taxdeferred; a combination of Class B common stock and OP units, which are expected to be 98% tax-deferred; or Class A common stock, which is 100% taxable.

We, of course, cannot advise you on which security you should choose. We suggest that you consult your financial advisor, if you are not sure which security is best for you. If you have questions about how to make your election, however, you can call us anytime and we would be happy to explain further your options. Dad?

Peter Malkin: The next question is, "Will I be required to pay taxes on the consideration received in this transaction?"

Our Prospectus Consent Solicitation Statement highlights in several places, including on pages 20 to 22, that if you elect to receive OP units, you will not pay any tax on the consideration you receive in our recommended consolidation. You will only realize a capital gain at the time of a future capital event, such as when you decide to sell your interest or if the property owned by your entity is sold at some point in the future. If you choose OP units, the entire transaction as set forth in the Prospectus Consent Solicitation Statement is expected to be 100% tax-deferred for you.

Tony Malkin: The next question is, "Who is Duff & Phelps and how can I feel comfortable that their work has given me fair value for my interests in the consolidation?"

As stated in our Prospectus Consent Solicitation Statement, given our family's role in owning interests and in supervising all the entities in our consolidation, we wanted an independent third party to produce the exchange values and render a fairness opinion for all participants, and we chose Duff & Phelps to do this work. We chose Duff & Phelps because we wanted the work to be performed by an independent group. Duff & Phelps is an internationally-recognized firm with an excellent reputation for valuation services across all industries, and it provides these for a broad variety of real estate firms.

The Prospectus Consent Solicitation Statement, on pages 235 through 254, describes in detail how Duff & Phelps did its work. They began by requesting and receiving historical and current information and market data which we delivered to them from our records and from the thirdparty managing agents. They then appraised the value of each of the properties, the development site and the management companies to be included in the REIT. Then Duff & Phelps calculated the exchange value for each property.

Each of the properties will receive its proportionate share of the consideration in the consolidation based on its proportionate share at the aggregate exchange value. This results in the value of each entity relative to the others, which is how the consideration in the consolidation is being allocated to you.

The exchange value for each entity was then allocated to the participants and the override interests in accordance with the organizational documents for each entity. In this way, all values were established in the same way, including our own values.

The valuation materials, which Duff & Phelps provided to us, are attached in the materials you received as Appendices A and B to the Prospectus Consent Solicitation Statement and the financial projections used by Duff & Phelps in its exchange valuation process for all the properties, are attached as Appendix C. I can also tell you that we believe the valuations are fair, that our interests have been valued in the same way and that we will be voting in favor of the transaction.

Peter Malkin: The next question is, "Is there a deadline to vote?"

By law, the solicitation period must last at least 60 days after the beginning of the solicitation period, which would take us out to March 25, 2013. The longer it takes to approve the proposed consolidation and initial public offering, the greater will be the expenses borne by all investors; the longer it will take until the benefits that we believe will be realized from the consolidation, including steadier, more regular distributions, the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses; and the longer it will take for you to receive stellar proceeds.

Importantly, all these benefits will occur only if the vote is for the consolidation and initial public offering and the consolidation and initial public offering are completed. For these reasons, delay is costly and it is important that you make your choice and send in your vote as soon as you can so that your vote is counted and the consolidation goes as quickly as possible to minimize ongoing expenses.

Tony Malkin: Here's another question: "Who pays for all the materials that have been sent out in connection with the proposed transaction?"

The more voluminous materials that have been distributed were necessary to meet SEC requirements. In addition, we have sent out a series of letters and other shorter materials that we felt were necessary to keep all investors apprised of certain developments relating to the proposed transaction. With agent authorization under the original agreements for your investment, the costs are initially being shared by your LLC, along with all the other public and private entities supervised by Malkin Holdings that would participate in the consolidation.

If the consolidation is approved and closes, the new REIT will reimburse each of the entities for its share of these costs and the amount reimbursed will be distributed to you and the other participants in cash at, or soon after, the IPO.

If the consolidation is not approved, each entity's expense is unreimbursed, and no such distribution will be available.

## Peter Malkin: The next question, "How did the Malkins get their override interest?"

The Prospectus Consent Solicitation Statement sets forth the variety of overrides from different ownership groups to which the Malkin Group is entitled. Some of these overrides have been in place since the creation of each investment. Some were put in place at later dates. Every one of these overrides was either included in the organizational documents when investors agreed to make their investment or has been consented to, in writing, by the investors in the entities.

Tony Malkin: This question, "Isn't Malkin Holdings going to continue to get management fees, commissions from leasing, and supervisory fees once the consolidation is concluded and the REIT goes forward?"

No, that's not true. Today, Malkin Holdings receives no management fees or commissions from any of the properties involved in this consent. All Malkin Holdings receives is its supervisory fees and its overrides, when payable. All Malkin Holdings fees and entitlements were valued as part of Duff & Phelps' work. When the consolidation and IPO move forward, Malkin Holdings will receive no more fees. All Malkin Holdings will get is its ownership in the REIT.

## Peter Malkin: The next question, "What is the Malkins' entitlement to these override interests?"

The Prospectus Consent Solicitation Statement points out that the overrides are written contracts entered into by you, the family member from whom you inherited your interest, or the party from whom you acquired your interest when the investment was made or at some point thereafter. Every one of these agreements is available for inspection.

The Malkins are entitled to distributions on the override interests out of the proceeds from a capital transaction. As the REIT will acquire each building in which you are a participant, the proposed consolidation is a capital transaction. The proposed consolidation represents a transfer to a new entity with substantial additional assets, substantial new investors and a new governance structure, in no way a continuation of the prior entities for the same investors.

Tony Malkin: This question, "When do you expect the consolidation and IPO to be completed?"

We plan to complete the consolidation as soon as possible after receipt of the approval by the required vote of your subject LLC's participants and the approval by the required vote of the other subject LLC's participants for inclusion. At that time, we will measure the market and calendar

for other public offerings and choose the best timing for the IPO. By its terms, the consolidation and IPO are required to be completed no later than December 31st, 2014, but we are certainly hoping to wrap it up long before that date.

Another question, "When can I sell OP units or shares of Class A and Class B common stock of the REIT after the consolidation and IPO?"

First of all, please keep in mind Class B common stock cannot be sold. It can only be exchanged for Class A common stock to be sold. And that can take place 12 months after the offering. As explained in the Prospectus Consent Solicitation Statement and in our videos, after the closing of the consolidation and the IPO, every participant, except the Malkin family, will have the ability to sell up to 50% of both the OP units and Class A common stock received in the consolidation at any time after the 180<sup>th</sup> day following the IPO pricing date and the balance of the OP units and Class A common stock, 12 months after the IPO pricing date. In addition, each participant that receives OP units may, immediately following the consolidation and the IPO, sell up to 4% of the OP units issued to him or to her. And I would point out that the Malkin family has a longer lock-up.

The next question, "When are OP units exchangeable for shares of Class A common stock?"

Twelve months after the completion of the IPO, each OP unit will be exchangeable for the then cash value of a share of Class A common stock or, at the REIT's election, one share of Class A common stock.

Peter Malkin: Another question, "What about all these lawsuits against the Malkins over this deal? There are five of them. Doesn't that mean that the Malkins have done something wrong?"

No. Virtually all large deals get challenged in court. These claims now have been settled with no admission of wrongdoing. In fact, after plaintiffs' counsel reviewed thousands of documents and interviewed many witnesses, the plaintiffs now intend to support the proposed transaction.

Tony Malkin: Here's another question. "What is my interest worth?"

As described in the Prospectus Consent Solicitation Statement, for each 10,000 of original investment held by you, the exchange value is now \$409,660, if you or your predecessor consented to the voluntary capital override or \$452,950 if there has been no such consent.

The exchange value was determined based on an appraisal by Duff & Phelps, LLC, the independent valuer, to establish relative value amongst properties and participation interests. And it does not necessarily represent the fair market value of your participation interest. The consideration you receive will be based on the REIT's value in the IPO, which will not be known until the pricing of the IPO after you vote on the consolidation proposal.

We have described in the Prospectus Consent Solicitation Statement on pages 6 through 8 of the Prospectus Consent Solicitation Statement, the differences between the exchange values and the enterprise value, which is based on the IPO price. The Prospectus Consent Solicitation Statement also includes a table on page 7, showing the range of enterprise values per \$10,000 original investment based on an illustrative range of IPO prices.

Peter Malkin: And the next question, "What will happen to my distributions if the transaction does go forward?"

We believe that there is greater potential for your distributions to go up more over time as part of this transaction than if you stayed just with the status quo. In the Prospectus Consent Solicitation Statement, we've provided an estimate of expected annual distributions to investors in each of the groups for which a vote is to be taken.

On pages 183 through 189 of the Prospectus Consent Solicitation Statement, you can find a comparison of what our estimated distributions for 12 months ending September 30, 2013, will be in comparison to the average annual distributions 250 West 57<sup>th</sup> Street investors received for the five years ended December 31, 2011. The estimated distribution is less than the average annual distribution per \$10,000 original investment for the five years ended December 31, 2011. However, the estimated distributions are more than such average for such period, if one eliminates the distributions attributable to borrowing and distributions attributable to an extraordinary lease cancellation payment that was a one-time event. We believe that borrowing for distributions cannot be continued.

We also believe your distributions will be less subject to fluctuation and are expected to be paid four times per year, once each quarter, as opposed to the historic practice of a small, regular monthly distribution and an annual overage rent payment, which is inconsistent and only payable to the extent of available cash flow.

As stated in our Prospectus Consent Solicitation Statement, letters and videos, REITs are required to distribute at least 90% of REIT taxable income annually. The post-IPO REIT will have no need to maintain property level reserves at each property. There will be many more and more efficient ways to access the capital markets.

There are many reasons why we believe participants have greater potential for increased distributions following the transaction than in the status quo. For your information, our family has no plan to sell any of our interests and we believe the potential benefits of the combined portfolio are greater than for any property standing alone.

Tony Malkin: Here's a question, "Does the estimated decrease in distributions mean my company has been undervalued relative to the other properties?"

No. We do not believe that is true. As we have said, all the buildings were valued independently by Duff & Phelps.

Here's another question. "Can't things just stay the way they are? Why can't we just have the status quo?"

Well, things can't stay the way they are and the status quo can't continue. Leona Helmsley's estate must sell its interests in your operating lessee. This is not an option. It is requirement under the will of Leona Helmsley. The Helmsley estate owns a 35% interest in the operating lessee. Any purchaser of the Helmsley estate interests will be able to have very material influence over decisions made by the operating lessee.

The operating lessee's decisions control property operations and use of cash flow, thus determining the amount of cash available for your distributions. If the consolidation is not completed, the Helmsley estate will have to find another way to liquidate its real estate holdings. In that case, the Helmsley estate could sell to a person or a group which would then have the ability to exercise substantial influence over decisions, thereby creating the potential for decisions which impair distributions.

We feel that reality dictates that the best decisions and conditions change over time. The tax code which drove my grandfather to structure the purpose of 250 West 57<sup>th</sup> Street has changed. Financing and operations are different today than in the past. Technology, rules and business have become more complex and the structures of yesterday do not allow us to address efficiently, the challenges and opportunities of today. We believe the status quo does not make sense any longer.

Peter Malkin: Another question, "What will I be entitled to receive if I don't vote for the consolidation and the consolidation proposal is approved by my entity?"

If you vote against the consolidation, you do not vote or you abstain and your subject entity participates in the consolidation, you will receive OP units, unless you elect to receive a combination of Class B shares and OP units or shares of Class A common stock.

Tony Malkin: Let me briefly touch on where we go from here. We now have begun the process of soliciting consents from investors in the three public LLCs that own interests in the three properties: the Empire State Building, One Grand Central Place and 250 West 57<sup>th</sup> Street. The operating lessees of these three properties have already provided their consents.

By law, the solicitation period must last at least 60 days after the beginning of the solicitation period. The end of that 60-day period is March 25th, 2013. The longer it takes to approve the proposed consolidation and IPO, the greater will be the expenses borne by all investors; the longer it will take until the benefits that we believe will be realized from the consolidation, including steadier, more regular distributions; the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses and the longer it will take for you to receive your share of the class action settlement proceeds. Importantly, all of these benefits will only occur if the vote for the consolidation and IPO are completed.

For these reasons, delay is costly and it is important that you make your choice and send in your vote as soon as you can so that your vote is counted and the consolidation goes as quickly as possible to minimize ongoing expenses.

You may already have been contacted by representatives of Malkin Holdings and our proxy solicitor, MacKenzie Partners, Inc. They can answer your questions and help you make sure you have all the information you need in order to cast an informed vote. You can also contact Malkin Holdings directly through our website or by phone at 1-888-410-7850. Again, that toll-free number is 1-888-410-7850. A transcript of comments and questions and answers from this call will be available on our website, along with all of the other materials to which I referred earlier on the call. Remember, the website address is <u>www.empirestaterealtytrust.com</u>. That's all one word, <u>www.empirestaterealtytrust.com</u>.

Peter Malkin: Thank you very much for listening and as always, we appreciate your support.

Operator: Thank you, Mr. Malkin. This concludes our call today. Thank you all for participating.

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The following is the transcript of a conference call attended by participants in Empire State Building Associates L.L.C.

**Operator:** On behalf of Malkin Holdings, hello and welcome to this conference call to discuss the proposed consolidation that will close simultaneously with an IPO. All participants have registered specifically for this call and have been checked in for this call. Each call participant has been asked to submit questions he or she wishes to pose.

Before we get started, let me remind you that today's call will contain forward-looking statements within the meaning of the Federal Securities Laws. These statements represent predictions and expectations as to future events which Malkin Holdings believes are reasonable and are based on reasonable assumptions. However, numerous risks and uncertainties could cause actual results to differ materially from those expressed or implied in the forward-looking statements. Information about some of these risks and uncertainties can be found in the Company's SEC filings including the Prospectus Consent Solicitation Statement which you have received. The Company assumes no obligation to revise or update any forward-looking statements.

Investors are urged to review the Registration Statement on Form S-4, the Prospectus Consent Solicitation Statement, which you have received, and other related documents now filed or to be filed with the SEC because they contain important information. You can obtain them, without charge, on the SEC's website at www.sec.gov. You can also obtain, without charge, a copy of the Prospectus Consent Solicitation and the supplements relating to the individual entities by contacting Ned H. Cohen at Malkin Holdings LLC.

Because of scheduling limitations and to give maximum flexibility in accommodating such a large number of calls, this call has been prerecorded. A transcript of comments by the Malkins and questions and answers from this call will be available on our website, www.empirestaterealtytrust.com, and also be filed with the SEC and available on its website at www.sec.gov.

With that, I will turn the call over to the Malkins.

Tony Malkin: Thank you, Operator. I am Tony Malkin and my father and I would like to welcome you all and thank you for participating. We are going to start with some remarks and then move to question and answer. We will be on the phone between one and a half and two hours.

We are very happy to speak with you. We hope that you have, or will, review some key materials we have sent to you, which are also on our website. The videos and some other of the information on our website, including instructions on how to fill out your Consent Form are also on the DVD we sent with the Proxy, Consent Solicitation Statement and other solicitation materials. We are committed to answering every question you may have to help you understand why we are making this important recommendation. We will answer the most commonly asked questions in the time we have available on today's call. If you have submitted questions not answered on this call, we will be reaching out to you individually in a separate call. If you have new questions, you can make a toll-free call to our proxy solicitor at 1-888-410-7850; that's 1-888-410-7850 or reach out to us through our website at www.empirestaterealtytrust.com. That's all one word without spaces: www.empirestaterealtytrust.com and I'll spell that for you. That's e-m-p-i-r-e-s-t-a-t-e-r-e-a-l-t-y-t-r-u-s-t dot com. Again, the toll-free number is 1-888-410-7850, and the website address is www.empirestaterealtytrust.com. We will also repeat this information again at the end of the call.

Now, let's get started. Dad?

Peter Malkin: Thanks, Tony, and thank you all for joining us today. As many of you know, I began my work for you in 1958 when I joined my late

father-in-law, Lawrence A. Wien, for what became a wonderful partnership spanning more than 30 years. I was a partner with my father-in-law and Harry Helmsley when we acquired the Empire State Building in 1961. My son Tony joined me in 1989.

Before we get into the detail on the proposed transaction, I want you to know that we considered many other options, including leaving things as they have been, before deciding that the consolidation of properties into one publicly traded real estate investment trust, or REIT, is a unique opportunity in the life of these investments and the best course of action for the almost 5,000 investors we represent. The purpose of today's call is to explain to you why we believe this transaction will benefit you. Now that our S-4 is effective with the SEC, we are in a position to answer any question you have.

This proposal did not come about over night. In fact, we have been working on it for nearly three years. All during this time I have been reflecting upon my career and the innovative investments created by my father-in-law starting in 1934. As I approach the end of my career, I want to make sure that our investors are given the best opportunity for enduring profitable investment, liquidity and choice. Although he is no longer with us, I am sure that my father-in-law, Lawrence A. Wien, would have had the same enthusiasm and endorsement for our plans.

Tony and I are going to walk you through the details, but in a nutshell, we believe that the transaction we are recommending is a big improvement for every investor. We believe our proposed transaction, which offers you a 100% tax-deferred option, gives you tremendous benefits, including the following: every investor will have the opportunity for liquidity after an initial lock-up period when, and if, he or she decides it is appropriate. And when he or she choose liquidity, they will be able to do so by selling shares or units on the New York Stock Exchange.

Second, all investors in the REIT are expected to receive ongoing distributions which we believe offer greater potential to increase more over time than if the status quo remained.

Third, we believe this greater potential for increased distributions results from the cumulative performance of many excellent properties instead of just relying on one property, better financing, more efficient operation and potentially beneficial acquisitions.

Fourth, the proposed REIT will operate under corporate governance guidelines providing investors with increased transparency, accountability and a simplified and more timely tax filing.

Finally, again, you have the option to exchange your current interest for an interest in the operating partnership of the REIT in a manner that is expected to be 100% tax-deferred.

My family, as you know, has interests in this building just like you, and I would not be proposing this if I did not think it would benefit all investors.

Now, Tony will describe some of the benefits of the proposed transaction in more detail.

Tony Malkin: Thanks. Let me begin by addressing why we believe it is in your interest to vote for the proposed transaction. Obviously, the ability we were able to create for each of you to participate in what is expected to be a 100% tax-deferred transaction is the starting point. After that, the first key benefit is the opportunity for you to continue to own valuable and important real estate with a more stable, and what we believe, is greater potential for increasing distributions than your existing investment.

Combining properties creates the potential for more stable distributions through the greater performance stability of many properties rather than just one. Spreading your investment across a portfolio of quality properties diversifies your risk, which is a basic principle of sound investing. Unlike the current structure, where distributions beyond a minimum are discretionary and based on the need to establish reserves, REIT dividends must be at least 90% of the REIT's annual taxable income. We expect they would be paid every quarter. We also believe that you have greater potential for increased distributions as a unitholder or stockholder and increased value from capital appreciation, than as a participant in your subject LLC. The REIT will have better access to capital markets, streamlined financial reporting and a simplified management structure that increases efficiency. The REIT also expects to maintain modest leverage which should allow the REIT to pursue acquisitions that could increase its cash flow, potentially allowing for further growth and enhanced distributions.

Another factor is our current need to maintain cash reserves for each individual ownership entity to protect against unknowns and to cover expenses from time-to-time. As a REIT, we will no longer have to hold cash reserves in each individual entity. In fact, there will be a one-time distribution of whatever available cash reserves there are, at or just after the consolidation and IPO, and there is no need to establish property level reserves by the REIT any longer.

If the transaction proceeds, in addition to the one-time distribution of cash reserves, the REIT will reimburse all transaction expenses out of IPO proceeds, thereby increasing the funds available for such one-time distribution at the time of the IPO.

Finally, each investor will receive their portion of the \$55 million class action settlement fund, subject to court approval, but this one-time distribution and the receipt of such, will occur only if the proposed transaction moves forward. If our proposed consolidation and IPO are not approved, these three one-time distributions will not occur.

In the Prospectus Consent Solicitation Statement, which is in the Form in the final S-4, we have estimated what dividends would be for the REIT during the 12-month period ending September 30, 2013. The presentation of this 12-month estimate in the Prospectus Consent Solicitation Statement is the market convention for REIT IPOs and is consistent with SEC guidelines. Importantly, for most investors, including those investors in the Empire State Building, the estimated distributions in the S-4 are projected to be higher than under the status quo historical average distributions, and over the longer term, we believe that all investors will have the greater potential for increasing distributions than they currently have for all the reasons I just mentioned. Remember, REIT taxable income will be determined by the performance of the portfolio of properties and is unaffected by the Company's stock price. While the price of shares may go up and down, that will not change the requirement to pay dividends of at least 90% of REIT taxable income on an annual basis. Dad?

Peter Malkin: Another significant benefit is the potential for liquidity at a time of your own choosing. Just to be clear, under the proposed consolidation and initial public offering, there is never any requirement that you sell your shares for cash. Many of you may wish to keep your interest for you and your family and to continue receiving expected regular, steady distributions which we believe offer greater potential to increase more over time than if the status quo remained. That's fine. And because you have the option of choosing what is expected to be a tax-deferred security, you have the ability to avoid realizing a capital gain until the time of a future capital transaction, such as when you may decide to sell. And your family may avoid the capital gain tax completely if you hold on to your units for life and they are given a stepped-up basis in your estate.

I should note at the outset, that the Malkin family intends to hold its shares and units but others may wish to liquidate all or a part of their investment. I can't think of a case in which your investment is not worth many times what you or one of your predecessors paid for it. But currently, there is no efficient public market for you to sell your interest in its present form. While there have been some sales over the years, we believe that they have been concluded at substantial discounts. By going public, there will be a true market price available and you will be able to see the price of your shares, or units, any time you like and to sell all or part of your interest any time you choose following the initial lock-up period.

Another benefit of the transaction is corporate governance. Investors would own shares in a publicly traded company with a centralized, experienced management team. The management team would report to a Board comprised of six independent directors and my son, Tony. A full set of biographies of the six proposed independent directors is in the Prospectus Consent Solicitation Statement. Importantly, each board member has successful experience in real estate, public companies, or both. As a public company, your Board has a fiduciary responsibility to all stockholders and will be accountable to you and those of you with voted securities would elect the board members and vote on certain other corporate matters each year. This is in contrast to your current investment where you have no vote.

You should also enjoy greater legal protections. As a public company with securities listed on the New York Stock Exchange, you would have all the protections afforded all public stockholders through the SEC, the New York Stock Exchange and the new Dodd-Frank rules and regulations.

Tony Malkin: Another benefit is simplified tax filing instead of receiving a K-1 for each investment you have with Malkin Holdings, which is often received too late to make an April 15<sup>th</sup> filing. Class A or B common stock shareholders will receive one Form 10-99 and OP unitholders will receive one Form K-1. The REIT has committed to make efforts to deliver all of these forms by March 31<sup>st</sup> of each year, so you will not have to file your returns on extension.

So, in summary, we believe there are many benefits to the proposed transaction. We believe all investors will benefit through ongoing distributions with the greater potential to increase through property performance, better financing, more efficient operations and beneficial acquisitions. The potential for increased distributions and stock price capital appreciation over time, benefits all investors. You will enjoy modern corporate governance, an accountable Board of Directors, greater transparency and simplified tax filing. In our view, when you consider all these benefits, your decision to vote for the consolidation and IPO should be an easy one. Dad?

Peter Malkin: We also think it's important for everyone to consider what will happen if the transaction does not move forward. Were that to occur, you will continue to own an illiquid interest in an entity that owns a partial interest in a single property. This means you are not likely to obtain a true and efficient market price for your interest and you will significantly limit your ability to monetize all or part of your interest at a price and time of your choosing.

You will also continue to be subject to an ownership structure that is universally recognized as archaic, which limits your rights and the value of your investment and which is potentially subject to damaging deadlocks.

Also, because you currently rely only on the performance of one property, any major expenditure unique to your property or major tenant failure will impact you directly and not be mitigated by the performance of other properties. In addition, your cash distributions will remain inconsistent and volatile, subject to the performance of a single property and to the decisions made by the operating lessee over which you have no control.

Without the consolidation, there will not be the same access to growth through acquisitions and, therefore, you will forego the positive impacts such acquisitions could have on distributions.

Your entity will not be reimbursed for the transaction expenses incurred over the past several years and your entity will not make the onetime distribution to you of such reimbursement amount plus its excess reserves. You will not receive any settlement payment. And finally, your tax filing will remain complex and subject to delays beyond April 15<sup>th</sup> each year.

Now, Tony will address some special considerations for Empire State Building investors.

Tony Malkin: Thanks, Dad. We all take pride in being involved with a special property such as the Empire State Building but there are significant risks, as well. One of these risks comes from the current ownership structure. The Helmsley estate holds a veto in your operating lessee, the Empire State Building Company. You may know that for decades, my grandfather, Lawrence A. Wien, worked with my dad and the Helmsley family. After Harry Helmsley's death in 1997, however, Helmsley-Spear Inc. was sold to its senior officers. About that time, we commenced proceedings to remove Helmsley-Spear as managing agent because the performance of the properties was suffering. Through a very lengthy and costly legal proceeding, we successfully removed Helmsley-Spear and began turning around these historic, pre-war properties. We successfully completed significant upgrades, made considerable capital investments, hired new staff and executives at Malkin Holdings and added new managing agents. But now, we must all face the reality that Leona Helmsley's will requires her estate to liquidate its investments, including properties supervised by Malkin Holdings. If the estate does not liquidate its interest through an IPO, we expect it to sell its interests to an unknown third party. Dad?

**Peter Malkin:** And so it is important to understand that the Helmsley estate sale requirement will end the status quo, no matter how investors vote. Anyone who purchases the Helmsley estate's interest will receive the same veto rights that the Helmsley estate currently has. There simply is no way to predict how an unknown third party will act on matters that affect the availability of cash

for distributions. On the other hand, if the proposed consolidation and REIT transaction go forward as proposed, the rights of the holder of the Helmsley estate's interests to interfere with decisions would no longer exist.

With a consolidation and IPO, we can give investors many valuable benefits and allow the Helmsley estate to exit without raising risks to remaining investors. We will maintain our management team, which has done such a fine job transforming the supervised properties. We also believe that we will be able to realize for investors, the significant benefits in becoming a publicly traded REIT, which we have been discussing on today's call.

We are aware that some individuals have suggested that the value of the Empire State Building is somehow being shortchanged, but the fact is, that the uniqueness of the property has been reflected in the value allocated by Duff & Phelps, an independent valuer. The Empire State Building is approximately 34% of the total square feet of the REIT, but it has been afforded more than 56% of the exchange value.

Remember, as is stated in the Prospectus Consent Solicitation Statement, distributions for Empire State Building investors are expected to be greater than historic distributions, not decreased, as some have suggested.

Investors should also consider other unique risks to the Empire State Building. Given the prominence of the asset, it is susceptible to acts of terrorism and other events beyond our control that can impact our financial performance at the building. Approximately 40% of the revenue of the operating lessee in 2011 was from the observatory, driven by tourists. Going forward, we face new competition for this source of revenue. The new One World Trade Center will have a new observatory which will bring new competition to the market for the tourists who visit. One World Trade Center has also announced that it will offer a full broadcast platform for television, radio and other broadcasters. Approximately 10.4% of the revenue of the operating lessee in 2011 was from the broadcast operations of the Empire State Building. That has been a major source of overage rent payment, New York LLC, which contributes to your additional distribution. With increased competition, the benefits from the broadcast operations may be less, which may adversely impact your potential for additional distributions.

Tony Malkin: Thanks, Dad. If the transaction proceeds, you will be able to choose what securities you will receive in exchange for your current interests. Your choices include: 100% tax-deferred operating partnership, or OP, units that do not have voting rights; a 98% tax-deferred combination of Class B common stock and OP units that would have the same voting rights as if you had selected only Class A common stock; or fully-taxable Class A common stock with full voting rights. Each one of these options will provide you with ownership in prime, improved or improving office and retail real estate in Manhattan and the

Greater New York Metropolitan area. And importantly, no matter which security you choose, you can expect to receive regular quarterly distributions with the greater potential for increased distributions and capital appreciation, than your current investment.

Let us discuss a little more what each of these securities is and what the general tax implications would be.

Peter Malkin: I'll begin with the OP units. OP units are expected to be 100% tax-deferred, meaning that tax would be owed on any gain on your investment only at the time of a future capital transaction, such as when you decide to sell or the property owned by your entity is sold. OP units will also be listed on the New York Stock Exchange but have no vote in the REIT. If and when OP unitholders decide to liquidate, however, they would not have to sell their units on the Exchange. Beginning after one year, they would also have the option of exchanging their OP units for cash at the then price of Class A shares, or at the REIT's option to receive Class A shares, one-for-one. As detailed in the Prospectus Consent Solicitation Statement, some of your OP units are permitted to be sold immediately and up to 50% can be sold after six months and all or any part of your holdings may be sold at any time starting 12 months after the initial public offering.

Another alternative is a combination of OP units and Class B shares. Because OP units do not have voting rights, we are offering the option to receive Class B shares instead of 2% of the OP units you would otherwise receive. So, for example, if you were eligible to receive 100 OP units, you could instead, choose 98 OP units and two Class B shares. Class B shares are different in that each carries the same voting rights as 50 Class A shares. And so you, by choosing two Class B shares, would have the same voting rights as if you chose 100 Class A shares. However, receipt of Class B shares is taxable at the time of the IPO, so instead of deferring taxes on 100% of your investment, you would defer taxes on 98% of your investment.

If you decide you want to sell your Class B shares, which will not be listed on a national securities exchange, they are automatically converted on a one-for-one basis to Class A shares.

Tony Malkin: The final alternative is to receive Class A shares. These shares will have the same rights to distributions as OP units and Class B shares and also carry voting rights in the REIT. However, receipt of Class A shares is taxable at the time of the IPO. As with OP units, those wanting to liquidate their investment would be eligible to sell half of their Class A shares six months after the IPO and the balance 12 months after the IPO.

So, the bottom line is that we have created a structure that gives you great flexibility. You have a range of options, including to defer

taxes, receive quarterly distributions and maintain voting rights. This structure provides the same choices that were made available to the Malkin family and to the investors in the private entities we supervise. As you may know, we received all of the required consents from those private entities who have approved the proposed consolidation.

For your reference, the Malkin family elected a combination of Class B shares and OP units, in addition to a small number of Class A shares.

If I may, let me turn this back to my father for some closing remarks.

Peter Malkin: Thank you, Tony. We hope that you have found this discussion helpful. In summary, we want to make sure you understand the following key points about this transaction.

You have the option to receive OP units which are expected to be 100% tax-deferred. You would have new liquidity options through a listing of Class A common shares and OP units on the New York Stock Exchange. We believe the REIT offers a greater potential for distribution increases than the status quo. Dividends will be paid quarterly and at a minimum of 90% of REIT taxable income annually. You can diversify your assets; one of the first principles of sound investing. You will have increased growth opportunities through potential acquisitions with better access to capital markets. You will receive a one-time distribution of cash reserves and reimbursement of consolidation and IPO expenses. You have the opportunity to receive class action settlement proceeds. For all these reasons, among others, we believe the proposed transaction is in the best interest of all investors.

And now, let's begin the question-and-answer session.

Tony Malkin: Thank you to everyone who's submitted questions. We are going to answer the most commonly asked questions. If your question is not answered, it is likely specific to your particular situation or has not been asked by any other investor and we will reach out to you individually. If you have new questions, you can reach out via the website at www.empirestaterealtytrust.com. Once again, that's all one word, www.empirestaterealtytrust.com or via our toll-free phone number which is 1-888-410-7850. Again, that is 1-888-410-7850.

With that, let's take our first question. "Is the MacKenzie that is doing the tender offer the same as the MacKenzie who is your proxy solicitor?"

The answer is no. There is absolutely no relation whatsoever and it is purely a coincidence that they have the same name. The MacKenzie that is doing the tender offer has made prior tender offers that we have opposed or recommended against. We have separately mailed, a Schedule 14D-9 to participants which you all should have received which states our recommendation against the tender offer.

Next, we have a question. "What happens to my interest if the transaction proceeds?"

Our Prospectus Consent Solicitation Statement states in several places that if your subject LLC participates in the consolidation, you will have the option to exchange your current interest for one of three types of securities. As we discussed on the call earlier and as can be found on page 74 of that Consent Solicitation Statement, those securities are: 1) operating partnership units, OP units, which are expected to be 100% tax-deferred; a combination of Class B common stock and OP units which are expected to be 98% tax-deferred; or, Class A common stock which is 100% taxable.

We, of course, cannot advise you on which security you should choose and we suggest that you consult your financial advisor if you are not sure which security is best for you.

If you have questions about how to make your election, however, you can call us anytime and we would be happy to explain further, your options. Dad?

Peter Malkin: The next question is, "Will I be required to pay taxes on the consideration received in this transaction?"

Our Prospectus Consent Solicitation Statement highlights, in several places, including on pages 20-22, that if you elect to receive OP units, you will not pay any tax on the consideration you receive in our recommended consolidation. You will only realize a capital gain at the time of a future capital event, such as when you decide to sell your interest or if the property owned by your entity is sold at some point in the future. If you choose OP units, the entire transaction as set forth in the Prospectus Consent Solicitation Statement, is expected to be 100% tax-deferred for you.

Tony Malkin: The next question is, "Who is Duff & Phelps and how can I feel comfortable that their work has given me fair value for my interests in the consolidation?"

As stated in our Prospectus Consent Solicitation Statement, given our family's role in owning interests and in supervising all the entities in our consolidation, we wanted an independent third party to produce the

exchange values and render a fairness opinion for all participants and we chose Duff & Phelps to do this work. We chose Duff & Phelps because we wanted the work to be performed by an independent group.

Duff & Phelps is an internationally recognized firm with an excellent reputation for valuation services across all industries and it provides these for a broad variety of real estate firms. The Prospectus Consent Solicitation Statement, on pages 235 through 254, describes in detail, how Duff & Phelps did its work. They began by requesting and receiving historical and current information and market data which we delivered to them from our records and from the third party managing agents. They then appraised the value of each of the properties, the development site and the management companies to be included in the REIT. Then Duff & Phelps calculated the exchange value for each property. Each of the properties will receive its proportionate share of the consideration in the consolidation, based on its proportionate share of the aggregate exchange value. This results in the value of each entity relative to the others, which is how the consideration in the consolidation is being allocated to you.

The exchange value for each entity was then allocated to the participants and the override interests in accordance with the organizational documents for each entity. In this way, all values were established in the same way, including our own values. The valuation materials, which Duff & Phelps provided to us, are attached in the materials you received as Appendices A and B to the Prospectus Consent Solicitation Statement and the financial projections used by Duff & Phelps in its exchange valuation process for all the properties are attached as Appendix C.

I can also tell you that we believe the valuations are fair, that our interests have been valued in the same way, and that we will be voting in favor of the transaction.

## Peter Malkin: The next question is, "Is there a deadline to vote?"

By law, the solicitation period must last at least 60 days after the beginning of the solicitation period, which would take us out to March 25, 2013. The longer it takes to approve the proposed consolidation and initial public offering, the greater will be the expenses borne by all investors. The longer it will take until the benefits that we believe will be realized from the consolidation, including steadier, more regular distributions, the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses, and the longer it will take for you to receive the class action settlement proceeds.

Importantly, all these benefits will occur only if the vote is for the consolidation and initial public offering and the consolidation and

initial public offering are completed. For these reasons, delay is costly and it is important that you make your choice and send in your vote as soon as you can so that your vote is counted and the consolidation goes as quickly as possible to minimize ongoing expenses.

Tony Malkin: Here's another question: "Who pays for all the materials that have been sent out in connection with the proposed transaction?"

The more voluminous materials that have been distributed were necessary to meet SEC requirements. In addition, we have sent out a series of letters and other shorter materials that we felt were necessary to keep all investors apprised of certain developments relating to the proposed transaction. With agent authorization under the original agreements for your investment, the costs are initially being shared by your LLC, along with all the other public and private entities supervised by Malkin Holdings that would participate in the consolidation.

If the consolidation is approved and closes, the new REIT will reimburse each of the entities for its share of these costs and the amount reimbursed will be distributed to you and the other participants in cash at, or soon after, the IPO.

If the consolidation is not approved, each entity's expense is unreimbursed, and no such distribution will be available.

## Peter Malkin: The next question: "How did the Malkins get their override interest?"

The Prospectus Consent Solicitation Statement sets forth the variety of overrides from different ownership groups to which the Malkin Group is entitled. Some of these overrides have been in place since the creation of each investment. Some were put in place at later dates. Every one of these overrides was either included in the organizational documents when investors agreed to make their investment or has been consented to in writing by the investors in the entities.

Tony Malkin: This question: "Isn't Malkin Holdings going to continue to get management fees, commissions from leasing and supervisory fees once the consolidation is concluded and the REIT goes forward?"

No, that's not true. Today, Malkin Holdings receives no management fees or commissions from any of the properties involved in this consent. All Malkin Holdings receives is its supervisory fees and its overrides when payable. All Malkin Holdings' fees and entitlements were valued as part of Duff & Phelps work. When the consolidation and IPO move forward, Malkin Holdings will receive no more fees. All Malkin Holdings will get is its ownership in the REIT.

Peter Malkin: The next question: "What is the Malkin's entitlement to these override interests?"

The Prospectus Consent Solicitation Statement points out that the overrides are written contracts entered into by you, the family member from whom you inherited your interest or the party from whom you acquired your interest when the investment was made or at some point, thereafter. Every one of these agreements is available for inspection.

The Malkins are entitled to distributions on the override interests out of the proceeds from a capital transaction. As the REIT will acquire each building in which you are a participant, the proposed consolidation is a capital transaction. The proposed consolidation represents a transfer to a new entity with substantial additional assets, substantial new investors and a new governance structure; in no way, a continuation of the prior entities for the same investors. Tony Malkin: This question; "When do you expect the consolidation and IPO to be completed?"

We plan to complete the consolidation as soon as possible after receipt of the approval by the required vote of your subject LLC's (participants and the approval by the required vote of the other subject LLCs' participants for inclusion. At that time, we will measure the market and calendar for other public offerings and choose the best timing for the IPO. By its terms, the consolidation and IPO are required to be completed no later than December 31<sup>sl</sup>, 2014 but we are certainly hoping to wrap it up long before that date.

Another question: "When can I sell OP units or shares of Class A and Class B common stock of the REIT after the consolidation and IPO?"

First of all, please keep in mind Class B common stock cannot be sold. It can only be exchanged for Class A common stock to be sold and that can take place 12 months after the offering. As explained in the Prospectus Consent Solicitation Statement and in our videos, after the closing of the consolidation and the IPO, every participant, except the Malkin family, will have the ability to sell up to 50% of both the OP units and Class A common stock received in the consolidation at any time after the 180<sup>th</sup> day following the IPO pricing date, and the balance of the OP units and Class A common stock 12 months after the IPO pricing date. In addition, each participant that receives OP units may, immediately following the consolidation and the IPO, sell up to 4% of the OP units issued to him or to her and I would point out that the Malkin family has a longer lock-up.

The next question: "When are OP units exchangeable for shares of Class A common stock?"

Twelve months after the completion of the IPO, each OP unit will be exchangeable for the then cash value of a share of Class A common stock or, at the REIT's election, one share of Class A common stock.

Peter Malkin: Another question: "What about all these lawsuits against the Malkins over this deal? There are five of them. Doesn't that mean that the Malkins have done something wrong?"

No. Virtually all large deals get challenged in court. These claims now have been settled with no admission of wrongdoing. In fact, after plaintiff's counsel reviewed thousands of documents and interviewed many witnesses, the plaintiff's now intend to support the proposed transaction.

Another question: "What is my interest worth?"

As described in the Prospectus Consent Solicitation Statement, for each \$10,000 of original investment held by you, the exchange value is now \$323,800 if you or your predecessor consented to the voluntary capital override or \$358,670 if there has been no such consent.

The exchange value was determined based on an appraisal by Duff & Phelps, the independent valuer, to establish relative value among properties and participation interests and it does not necessarily represent the fair market value of your participation interest. The consideration you receive will be based on the REIT's value in the IPO, which will not be known until the pricing of the IPO after you vote on the consolidation proposal.

We have described in the Prospectus Consent Solicitation Statement on pages 6 through 8, the differences between the exchange values and the enterprise value, which is the value based on the IPO price. The Prospectus Consent Solicitation Statement also includes a table on page 7, showing the range of enterprise values per \$10,000 original investments based on an illustrative range of IPO prices.

Tony Malkin: Here's a question: "What is this I hear about a 10% commission to Malkin?"

There is no commission being paid by any entity or any of the participants, to Malkin. In the case of Empire State Building Associates, Malkin has been entitled to a 6% override on cash flow since inception and consents entered into voluntarily by investors in 1991, 2001 and 2008, a total of approximately 94% of all Empire State Building Associates investors agreed that Malkin would receive an override on a capital event of 10% of their distributions above a stated level. Malkin has agreed that we will not receive any other compensation from any non-consenting investors in Empire State Building Associates. There is no commission to Malkin.

Peter Malkin: The next question: "Explain to me where the 50/50 allocation of value between Empire State Building Associates and Empire State Building Company comes from."

The Prospectus Consent Solicitation Statement is very helpful here on pages 156 through 158 and pages 238 through 243, which explain the history of my father-in-law's and my acquisition of the Empire State Building. We structured the transactions creating the two-tiered entity properties. Our intent was to create a structure that had the same economic attributes as a 50/50 joint venture while protecting our investors from double taxation and from unlimited personal liability.

Just as an aside, I encourage you, after this call, to go to the website and take a look at our letter of May 11, 2012 and our video on the twotier ownership structure, which is also on the DVD we sent to you. The letter and the video lay out the details and benefits of this structure which was really driven by the tax code at that time. The two entities have always functioned economically as a 50/50 partnership. For example, Empire State Building Associates and Empire State Building Company have historically shared the cost of building improvements on a 50/50 basis. Empire State Building Associates and Empire, State Building Company have historically shared financing costs on a 50/50 basis. And after basic rent is paid to Empire State Building Associates and Empire, and the first \$1 million of profit is retained by Empire State Building, company, all overage rent is divided on a 50/50 basis. Empire State Building Associates does not operate the Empire State Building, nor does it make decisions about capital expenditures, leasing, repairs, maintenance, use of property cash flow or any other decision regarding the operation of real estate. All of these matters are under the exclusive control of its operating lessee, Empire State Building Company also is required to mortgage the property efficiently because both positions are generally required as collateral for any financing of size.

In addition, Empire State Building Associates cannot sell the entire property without the cooperation of Empire State Building Company. If Empire State Building Associates sold its interest without Empire State Building Company joining in the sale, the property sold by Empire State Building Associates would continue to be subject to Empire State Building Company's operating lease. Accordingly, a buyer would be subject to Empire State Building Company's continuing to determine leasing, repairs, capital expenditures, property operation and use of cash flow from the property and all issues which determine property performance and lease payments to Empire State Building Associates.

When my father-in-law, Lawrence A. Wien, and subsequently, my father-in-law and I, structured the transactions, LLCs and operating lessees prepared the operating agreements established in the structure and marketing of these investments, the intent of those who created the structure and drafted the agreements from the beginning was to achieve the economic attributes of a 50/50 joint venture. The primary objective of the unique format of the documents we used was to establish a joint venture treatment which would share profits and offer the subject LLC investors favorable flow-through tax treatment for U.S. federal income tax purposes. They did not call it a joint venture to protect the passive investors from general partner liability for building operations. The facts at the time, dictated the transaction structure. This is the same structure my father-in-law used for many deals during the time the tax code was written that way and they all operated in the same way. Allocations similar to the 50/50 joint venture format have been confirmed by independent valuers, approved by the investors and used to allocate sale proceeds in prior sales of properties supervised by Malkin Holdings. This is all laid out in detail in the Prospectus Consent Solicitation Statement on pages 238 though 243.

By the way, contrary to what we believe has been incorrectly stated by certain parties, the Malkin family does not benefit from the 50/50 allocation. The Malkin Group's interest in Empire State Building Associates is significantly higher; over 15.4% in the Empire State Building Associates versus approximately 6.7% in Empire State Building Company, meaning that it would be in our economic interest for more value to be allocated to Empire State Building Associates. However, we do not believe that would be historically consistent or fair and we have committed to be bound by the allocation by the independent valuer, Duff & Phelps.

Tony Malkin: Here's another question. What is the distribution for March 2013 for Empire State Building Associates?

Well the amount of this distribution has not yet been determined. It will depend, amongst other things, upon a calculation of the 2012 income of the operating lessee and the determination of the reserves needed for 2013. After the distribution amount is determined, we will include it in a supplement to the S-4, which will be filed with the SEC, posted on our website and mailed to investors.

Tony Malkin: Another question: "What will happen to my distributions if the transaction goes forward?"

We believe that there is a greater potential for your distributions to go up more over time as a part of this transaction than if you stayed just with the status quo. In the Prospectus Consent Solicitation Statement, we provided an estimate of expected annual distributions to investors in each of the groups for which a vote is to be taken. On pages 183 through 189 of the Prospectus Consent Solicitation Statement, you can find a comparison of what our estimated distributions for 12 months ending September 30, 2013 will be in comparison to the average annual distribution Empire State Building Associates investors received for the five years ended December 31, 2011, showing that the estimated distribution for the 12month period is greater than this average annual distribution.

We also believe your distributions will be less subject to fluctuation and are expected to be paid four times each year, once each quarter, as opposed to the historic practice of a small, regular distribution and an annual overage rent payment, which is inconsistent and only payable to the extent of available cash flow.

As stated in our Prospectus Consent Solicitation Statement, letters and videos, REITs are required to distribute at least 90% of REIT taxable income annually. The post-IPO REIT will have no need to maintain property level reserves at each property. There will be many more and more efficient ways to access the capital markets.

There are many reasons why we believe participants have a greater potential for increased distributions following the transaction, than the status quo. For your information, our family has no plan to sell any of our interests and we believe the potential benefits of the combined portfolio are greater than for any property standing alone.

Here is another question: "I was told the Empire State Building is nearly completely turned around, needs very little additional investment and has upside with no risk. Is that true?"

No, that is not true. The Empire State Building consists of 2.7 million square feet of office space, which includes space leased to broadcasting tenants and the observatory and 169,215 feet of retail. While its management transitioned from Helmsley-Spear in August 2006 and the plans for its turnaround program were announced in October 2007, the program is not complete. While the lobby has been restored and the observatory largely upgraded and new leases concluded to new tenants for over 1.5 million square feet of office and retail space, costs remain for the completion of the comprehensive program for renovation and repositioning of the Empire State Building. As of September 30, 2012, we estimate additional capital costs at the Empire State Building to range between \$185 million and \$225 million through 2016. This does not include additional costs for tenant improvements, leasing commissions and other expenses on the spaces which have not been leased to new tenants.

The portfolio-wide renovation and repositioning program at all the other properties proposed to be consolidated, is expected to be substantially completed by the end of 2013, while the work and expense at the Empire State Building are anticipated to continue through 2016.

Additional Empire State Building Associates related risks disclosed in the Prospectus Consent Solicitation Statement, include risks of terrorist attack and competition to the Empire State Building's observatory and broadcasting operations from the new One World Trade Center observatory deck and broadcast antenna, as well as the existing broadcast operations at 4 Times Square. We are prepared for and are addressing the remaining costs for improvements and leasing, as well as the security and competitive threats, but it is not accurate to say the Empire State Building turnaround is near completion and the asset performance is assured with little additional expense and no risk.

If the consolidation does not go forward, it is possible that Empire State Building Company may not approve additional borrowings to fund these costs, in which case, Empire State Building Company may use cash flow resulting in immediate and sustained reductions or cessation of overage rent, or may either defer or not make such expenditures at all.

Peter Malkin: And the next question: "I was told that it would be easy and just as good for the Empire State Building or Empire State Building Associates to become a REIT on its own. Is that true?"

No, and nor do we believe that it is realistic or desirable. There is no professional expert investing in REITs who has told us

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anything but the opposite. Any Empire State Building-only REIT would require the consent of Empire State Building Company, which is controlled by the Helmsley estate and the Malkin family, which have not consented to such a transaction.

We have been advised that a single asset REIT is not typical and most potential REIT investors, the great majority of which are institutional investors, would not react favorably to such a REIT. Such investors much prefer the diversification of risk from a consolidated portfolio of quality properties. One reason is that a stand-alone REIT would bear many of the same ongoing expenses of a REIT owning a portfolio of properties without the benefit of other properties to share them with. We believe these expenses and single-property risks would make it less attractive to investors and diminish value to Empire State Building Associates participants. There would be, by the way, more time and money required to pursue such a transaction and without Empire State Building Company cooperation, an Empire State Building Associates stand-alone REIT, would not fix the biggest problem in the status quo, an inefficient and archaic organizational structure, poor access to capital markets and unpredictable distributions which are determined as a result of decisions by an operating lessee, over which Empire State Building Associates has no control.

A further question: "I was told that the other properties are low quality. Won't those properties decrease the value of my investment?"

No. Our strategy for redevelopment of Empire State Building was based on our prior successful redevelopment of other office and retail properties proposed to be part of the consolidation and IPO. Those properties have been recognized with industry awards, are well located and have a roster of quality tenants. The Prospectus Consent Solicitation Statement includes property descriptions, awards won by these other properties and a listing of high quality tenants like Kohl's, eBay, JP Morgan Chase, Aetna Insurance, which are in these buildings. Our website and DVD also includes short video tours of the properties.

Tony Malkin: Next question: "Is it true that the Empire State Building has been undervalued relative to the other properties in the IPO?"

No, we do not believe that is true. As we have said, all the buildings were valued independently by Duff & Phelps but also as we mentioned, the Empire State Building is only 34% of the square footage of the total portfolio, but it would receive more than 56% of the total consideration in the consolidation. This recognizes the unique value of the building and, we believe, fully values the building relative to the other properties.

Here's another question: "Is it true that Empire State Building has more upside and I will lose that in the proposed consolidation and IPO?"

No, that's not true. Again, Duff & Phelps took into account the expected future performance of all of the properties in determining their exchange values. This includes Empire State Building's office, retail, broadcast and observatory operations. Empire State Building's potential, yielded the highest exchange value per square foot of any building in the portfolio.

Here's a question: "What will I be entitled to receive if I don't vote for the consolidation and the consolidation proposal is approved by Empire State Building Associates?"

If you vote against the consolidation, you do not vote or you abstain, and Empire State Building Associates participates in the consolidation, your participate interests will be subject to a buyout. The buyout amount for your interest would be substantially lower than the exchange value. The buyout amount, which is equal to the original cost, less capital repaid but not less than \$100 is currently \$100 for the interest held by a participant in Empire State Building Associates as compared to the exchange value of \$323,800 or \$358,670 if you are not subject to the voluntary capital override per \$10,000 original investment for Empire State Building Associates.

A participant in Empire State Building Associates who voted against the consolidation or the third party portfolio proposal, or abstained, as applicable, or that did not submit a consent form, may change his or her vote to a vote in favor of the applicable proposal within 10 days after receiving written notice that must be given by the supervisor that the required super-majority consent has been received by such participant's participating group. In such case, his or her participation interest will not be subject to the buyout and will participate on the same basis as the other participants who approved the consolidation or third party portfolio transaction.

Peter Malkin: Another question: "Could Empire State Building Associates purchase the Helmsley estate's interest?"

We do not believe that this is realistic. Empire State Building Associates receives a low basic rent and highly variable overage rent from Empire State Building Company to cover costs and to service and repay loans. Empire State Building Company is not required to operate in such a way as to maximize cash flow or overage rent payments to Empire State Building Associates. Based on our extensive experience in financings, including three financings relating to the Empire State Building since 2001, we do not believe that Empire State Building Associates would be able to borrow the necessary amounts to acquire the Helmsley estate's interest. In addition, Empire State Building Associates would need a new consent from Empire State Building Associates participants and from Empire State Building Company for any such financing.

One person, who was incorrectly described by the Edelman's, and those working with them as an accountant and an Empire State Building insider, who spoke in favor of this strategy, has since sent to all Empire State Building Associates investors, a letter saying that he personally had not done any work to determine whether this could be financed and achieved and did not mean to hold himself out as someone who could engineer and execute such a transaction. The Helmsley estate and the Malkin family, whose consents would be required for Empire State Building Company to proceed, have committed to a different path. We do not believe that this approach is either credible or feasible.

Tony Malkin: Here's another question: "Can't things just stay the way they are? Why can't we just have the status quo?"

Well, things can't stay the way they are, nor can we continue with the status quo. Leona Helmsley's estate must sell its interest in Empire State Building Associates operating lessee, Empire State Building Company. This is not an option. It is a requirement under the will of Leona Helmsley. The Helmsley estate's interest and the Malkin family's interest hold equal veto rights on decisions made by Empire State Building Company. Empire State Building Company decisions control property operations and use of cash flow, thus determining the amount of cash available for Empire State Building Associates' distributions. If the consolidation is not completed, the Helmsley estate will have to find another way to liquidate its real estate holdings. In that case, the Helmsley estate could sell to a person or group, which would then have such veto on decisions by Empire State Building Company, thereby creating the potential for stalemate and the resulting impairment of Empire State Building Associates' distributions.

We believe that reality dictates that the best decisions and conditions change over time. The tax code which drove my grandfather and father to structure the purchase of the Empire State Building has changed. Financing and operations are different today than in the past; more than 50 years ago. Technology, rules and business have become more complex and the structures of yesterday do not allow us to address efficiently, the challenges and opportunities of today. We believe the status quo does not make sense any longer.

Let me briefly touch on where we go from here. We now have begun the process of soliciting consents from investors in the three public LLCs that own interests in the three properties: the Empire State Building; One Grand Central Place and 250 West 57<sup>th</sup> Street. The operating lessees of these three properties have already provided their consents. By law, the solicitation period must last at least 60 days after the beginning of the solicitation period. The end of that 60-day period is March 25<sup>th</sup>, 2013. The longer it takes to approve the proposed consolidation and IPO, the greater will be the expenses borne by all investors. The longer it will take until the benefits that we believe will be realized from the consolidation, including steadier, more regular distributions, the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses and, the longer it will take for you to receive your share of the class action settlement proceeds.

Importantly, all of these benefits will only occur if the vote for the consolidation and IPO are completed. For these reasons, delay is costly and it is important that you make your choice and send in your vote as soon as you can so that your vote is counted and the consolidation goes as quickly as possible to minimize ongoing expenses.

You may already have been contacted by representatives of Malkin Holdings and our proxy solicitor, MacKenzie Partners, Inc. They can answer your questions and help you make sure you have all the information you need in order to cast an informed vote. You can also contact Malkin Holdings directly through our website or by phone at 1-888-410-7850. Again, that toll-free number is 1-888-410-7850.

A transcript of comments and questions and answers from this call will be available on our website, along with all of the other materials to which I referred earlier in the call. Remember, the website address is www.empirestaterealtytrust.com.

That's all one word, www.empirestaterealtytrust.com.

Peter Malkin: Thank you very much for listening and as always, we appreciate your support.

Operator: Thank you, Mr. Malkin. This concludes our call today. Thank you all for participating.

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Empire State Realty OP, L.P. Commission File No. for Registration Statement on Form S-4: 333-179486-01

The following is the transcript of a conference call attended by participants in 60 East 42nd St. Associates L.L.C.

**Operator:** On behalf of Malkin Holdings, hello and welcome to this conference call to discuss the proposed consolidation that will close simultaneously with an IPO. All participants have registered specifically for this call and have been checked in for this call. Each call participant has been asked to submit questions he or she wishes to pose.

Before we get started, let me remind you that today's call will contain forward-looking statements within the meaning of the Federal Securities Laws. These statements represent predictions and expectations as to future events which Malkin Holdings believes are reasonable and are based on reasonable assumptions. However, numerous risks and uncertainties could cause actual results to differ materially from those expressed or implied in the forward-looking statements. Information about some of these risks and uncertainties can be found in the Company's SEC filings, including the Prospectus Consent Solicitation Statement, which you have received. The Company assumes no obligation to revise or update any forward-looking statements.

Investors are urged to review the Registration Statement on Form S-4, the Prospectus Consent Solicitation Statement, which you have received, and other related documents now filed, or to be filed, with the SEC, because they contain important information. You can obtain them, without charge, on the SEC's website at www.sec.gov. You can also obtain, without charge, a copy of the Prospectus Consent Solicitation and the supplements relating to the individual entities by contacting Ned H. Cohen at Malkin Holdings LLC.

Because of scheduling limitations and to give maximum flexibility in accommodating such a large number of calls, this call has been prerecorded.

A transcript of comments by the Malkins and questions and answers from this call will be available on our website, <u>www.empirestaterealtytrust.com</u> and also be filed with the SEC and available on its web site at <u>www.sec.gov.</u>

With that, I will turn the call over to the Malkins.

Tony Malkin: Thank you, Operator. I am Tony Malkin and my father and I would like to welcome you all and thank you for participating. We're going to start with some remarks and then move to question and answer. We will be on the phone between one and one-and-a-half hours. We're very happy to speak with you. We hope that you have, or will, review some key materials we have sent to you and which are also on our website. The videos and some other of the information on our website, including instructions on how to fill out your Consent Form, are also on the DVD we sent with the Proxy Consent Solicitation Statement and other solicitation materials.

We are committed to answering every question you may have to help you understand why we are making this important recommendation. We will answer the most commonly asked questions in the time we have available on today's call. If you have submitted questions not answered on this call, we will reach out to you individually in a separate call. If you have new questions, you can make a toll-free call to our proxy solicitor at 1 (888) 410-7850, or reach us through our website at <u>www.empirestaterealtytrust.com</u>. Again, the toll-free number is 1 (888) 410-7850 and the website address is <u>www.empirestaterealtytrust.com</u>, and I'll spell that out for you. It's all one word www.empire, that's E-M-P-I-R-E, state S-T-A-T-E, realty R-E-A-L-T-Y, trust T-R-U-S-T, dot com. We will also repeat the phone number and the website at the end of the call.

Now, let's get started. Dad?

Peter Malkin: Thanks, Tony, and thank you all for joining us today. As many of you know, I began my work for you in 1958, when I joined my late father-in-law, Lawrence A. Wien, for what became a wonderful partnership spanning more than 30 years. I was a partner with my father-in-law and Harry Helmsley when we acquired the Empire State Building in 1961. My son Tony joined me in 1989.

Before we get into the detail on the proposed transaction, I want you to know that we considered many other options, including leaving things as they have been, before deciding that the consolidation of properties into one publicly traded Real Estate Investment Trust, or REIT, is a unique opportunity in the life of these investments and the best course of action for the almost 5,000 investors we represent. The purpose of today's call is to explain to you why we believe this transaction will benefit you. Now that our S-4 is effective with the SEC, we are in a position to answer any question you have.

This proposal did not come about overnight. In fact, we have been working on it for nearly three years. All during this time I have been reflecting upon my career and the innovative investments created by my father-in-law starting in 1934. As I approach the end of my career, I want to make sure that our investors are given the best opportunity for enduring profitable investment, liquidity and choice. Although he is no longer with us, I am sure that my father-in-law, Lawrence A. Wien, would have had the same enthusiasm and endorsement for our plans.

Tony and I are going to walk you through the details, but in a nutshell, we believe that the transaction we are recommending is a big improvement for every investor. We believe our proposed transaction, which offers you a 100% tax-deferred option, gives you tremendous benefits, including the following:

Every investor will have the opportunity for liquidity after an initial lock-up period, when and if he or she decides it is appropriate, and when he or she choose liquidity they will be able to do so by selling shares or units on the New York Stock Exchange.

Second, all investors in the REIT are expected to receive ongoing distributions which we believe offer greater potential to increase more over time than if the status quo remained.

Third, we believe this greater potential for increased distributions results from the cumulative performance of many excellent properties, instead of just relying on one property, better financing, more efficient operation and potentially beneficial acquisitions.

Fourth, the proposed REIT will operate under Corporate Governance Guidelines, providing investors with increased transparency, accountability, and a simplified and more timely tax filing.

Finally, again, you have the option to exchange your current interest for an interest in the operating partnership of the REIT in a manner that is expected to be 100% tax-deferred.

My family, as you know, has interests in this building, just like you, and I would not be proposing this if I did not think it would benefit all investors.

Now, Tony will describe some of the benefits of the proposed transaction in more detail.

Tony Malkin: Thanks. Let me begin by addressing why we believe it is in your interest to vote for the proposed transaction. Obviously, the ability we were able to create for each of you to participate in what is expected to be a 100% tax-deferred transaction is the starting point. After that, the first key benefit is the opportunity for you to continue to own valuable and important real estate with a more stable and what we believe is greater potential for increasing distributions than your existing investment.

Combining properties creates the potential for more stable distributions through the greater performance stability of many properties, rather than just one. Spreading your investment across a portfolio of quality properties diversifies your risk, which is a basic principle of sound investing. Unlike the current structure, where distributions beyond a minimum are discretionary and based on the need to establish reserves, REIT dividends must be at least 90% of the REIT's annual taxable income. We expect they would be paid every quarter. We also believe that you have greater potential for increased distributions as a unitholder or stockholder and increased value from capital appreciation than as a participant in your subject LLC. The REIT will have better access to capital markets, streamlined financial reporting and a simplified management structure that increases efficiency. The REIT also expects to maintain modest leverage, which should allow the REIT to pursue acquisitions that could increase its cash flow, potentially allowing for further growth and enhanced distributions.

Another factor is our current need to maintain cash reserves for each individual ownership entity to protect against unknowns and to cover expenses from time to time. As a REIT, we will no longer have to hold cash reserves in each individual entity. In fact, there will be a one-time distribution of whatever available cash reserves there are, at or just after, the consolidation and IPO. And there is no need to establish property level reserves by the REIT any longer. If the transaction proceeds, in addition to the one-time distribution of cash reserves, the REIT will reimburse all transaction expenses out of IPO proceeds, thereby increasing the funds available for such one-time distributions at the time of the IPO. Finally, each investor will receive their portion of the \$55 million Class Action Settlement Fund, subject to court approval, but this one-time distribution and the receipt of such will occur only if the proposed transaction moves forward. If our proposed consolidation and IPO are not approved, these three one-time distributions will not occur.

In the Prospectus Consent Solicitation Statement, which is in the form in the final S-4, we have estimated what dividends would be for the REIT during the 12-month period ending September 30, 2013. The presentation of this 12-month estimate in the Prospectus Consent Solicitation Statement is the market convention for REIT IPOs and is consistent with SEC guidelines. Importantly, for most investors, including those investors in the Empire State Building, the estimated distributions in the S-4 are projected to be higher than under the status quo historical average distributions, and over the longer term we believe that all investors will have the greater potential for increasing distributions than they currently have, for all the reasons I just mentioned. Remember, REIT taxable income will be determined by the performance of the Portfolio of Properties and is unaffected by the Company's stock price. While the price of shares may go up and down, that will not change the requirement to pay dividends of at least 90% of REIT taxable income on an annual basis.

## Dad?

Peter Malkin: Another significant benefit is the potential for liquidity at a time of your own choosing. Just to be clear, under the proposed consolidation and initial public offering there is never any requirement that you sell your shares for cash. Many of you may wish to keep your interest for you and your family and to continue receiving expected regular steady distributions, which we believe offer greater potential to increase more over time than if the status quo remained. That's fine. And because you have the option of choosing what is expected to be a tax-deferred security, you have the ability to avoid realizing a capital gain until the time of a future capital transaction, such as when you may decide to sell, and your family may avoid the capital gain tax completely if you hold onto your units for life and they are given a stepped-up basis in your estate.

I should note at the outset that the Malkin family intends to hold its shares and units, but others may wish to liquidate all or a part of their investment. I can't think of a case in which your investment is not worth many times what you or one of your predecessors paid for it, but currently there is no efficient public market for you to sell your interest in its present form. While there have been some sales over the years, we believe that they have been concluded at substantial discounts. By going public, there will be a true market price available and you will be able to see the price of your shares or units any time you like and to sell all or part of your interest any time you choose, following the initial lock-up period.

Another benefit of the transaction is Corporate Governance. Investors would own shares in a publicly traded company with a centralized experienced management team. The management team would report to a board comprised of six independent directors and my son Tony. A full set of biographies of the six proposed Independent Directors is in the Prospectus Consent Solicitation Statement. Importantly, each Board Member has successful experience in real estate, public companies, or both. As a public company, your Board has a fiduciary responsibility to all stock holders and will be accountable to you, and those of you with voted securities would elect the Board Members and vote on certain other corporate matters each year. This is in contrast to your current investment where you have no vote.

You should also enjoy greater legal protections. As a public company with securities listed on the New York Stock Exchange, you would have all the protections afforded all public stockholders through the SEC, the New York Stock Exchange, and the new Dodd-Frank Rules and Regulations.

Another benefit is simplified tax filing, instead of receiving a K-1 for each investment you have with Malkin Holdings, which is often received too late to make an April 15<sup>th</sup> filing. Class A or B common stock shareholders will receive one Form 1099, and OP unitholders will receive one Form K-1. The REIT has committed to make efforts to deliver all of these forms by March 31<sup>st</sup> of each year, so you will not have to file your returns on extension.

So, in summary, we believe there are many benefits to the proposed transaction. We believe all investors will benefit through ongoing distribution, with the greater potential to increase through property performance, better financing, more efficient operations, and beneficial acquisitions. The potential for increased distributions and stock price capital appreciation over time benefits all investors. You will enjoy modern Corporate Governance, an accountable Board of Directors, greater transparency and simplified tax filing. In our view, when you consider all these benefits, your decision to vote for the consolidation and IPO should be an easy one.

## Dad?

Peter Malkin: We also think it's important for everyone to consider what will happen if the transaction does not move forward. Were that to occur, you will continue to own an illiquid interest in an entity that owns a partial interest in a single property. This means you are not likely to obtain a true and efficient market price for your interest and you will significantly limit your ability to monetize all or part of your interest at a price and time of your choosing. You will also continue to be subject to an ownership structure that is universally recognized as archaic, which limits your rights and the value of your investment and which is potentially subject to damaging deadlocks.

Also, because you currently rely only on the performance of one property, any major expenditure unique to your property, or major tenant failure, will impact you directly and not be mitigated by the performance of other properties. In addition, your cash distributions will remain inconsistent and volatile, subject to the performance of a single property and to the decisions made by the operating lessee, over which you have no control. Without the consolidation, there will not be the same access to growth through acquisitions and therefore you will forego the positive impact such acquisitions could have on distributions. Your entity will not be reimbursed for the transaction expenses incurred over the past several years and your entity will not make the one-time distribution to you of such reimbursement amount, plus its excess reserves. You will not receive any settlement payment. And finally, your tax filing will remain complex and subject to delays beyond April 15th each year.

Tony Malkin: Thanks, Dad. If the transaction proceeds, you will be able to choose what securities you will receive in exchange for your current interests. Your choices include a 100% tax-deferred operating partnership, or OP, units that do not have voting rights, a 98% tax-deferred combination of Class B common stock and OP units that would have the same voting rights as if you had selected only Class A common stock, or fully taxable Class A common stock with full voting rights. Each one of these options will provide you with ownership in prime, improved, or improving, office and retail real estate in Manhattan and the Greater New York Metropolitan Area, and importantly, no matter which security you choose, you can expect to receive regular quarterly distributions with the greater potential for increased distributions and capital appreciation than your current investment.

Let us discuss a little more what each of these securities is and what the general tax implications would be.

Peter Malkin: I'll begin with the OP units. OP units are expected to be 100% tax deferred, meaning that tax would be owed on any gain on your investment only at the time of a future capital transaction, such as when you decide to sell or the property owned by your entity is sold. OP units will also be listed on the New York Stock Exchange, but have no vote in the REIT. If and when OP unitholders decide to liquidate, however, they would not have to sell their units on the Exchange. Beginning after one year, they would also have the option of exchanging their OP units for cash at the then price of the Class A shares or, at the REIT's option, to receive Class A shares one for one. As detailed in the Prospectus Consent Solicitation Statement, some of your OP units are permitted to be sold immediately, and up to 50% can be sold after six months and all or any part of your holdings may be sold at any time starting 12 months after the initial public offering.

Another alternative is a combination of OP units and Class B shares. Because OP units do not have voting rights, we are offering the

option to receive Class B shares instead of 2% of the OP units you would otherwise receive. So, for example, if you were eligible to receive 100 OP units, you could instead choose 98 OP units and two Class B shares. Class B shares are different, in that each carries the same voting rights as 50 Class A shares. So, you, by choosing two Class B shares, would have the same voting rights as if you chose 100 Class A shares. However, receipt of Class B shares is taxable at the time of the IPO. So, instead of deferring taxes at 100% of your investment, you would defer taxes on 98% of your investment. If you decide you want to sell your Class B shares, which will not be listed on a National Securities Exchange, they are automatically converted on a one-for-one basis to Class A shares.

Tony Malkin: The final alternative is to receive Class A shares. These shares will have the same rights to distributions as OP units and Class B shares, and also carry voting rights in the REIT. However, receipt of Class A shares is taxable at the time of the IPO. As with OP units, those wanting to liquidate their investment would be eligible to sell half of their Class A shares six months after the IPO and the balance 12 months after the IPO.

So, the bottom line is that we have created a structure that gives you great flexibility. You have a range of options, including to defer taxes, receive quarterly distributions and maintain voting rights. This structure provides the same choices that were made available to the Malkin family and to the investors in the private entities we supervise. As you may know, we received all of the required consents from those private entities, who have approved the proposed consolidation. For your reference, the Malkin family elected a combination of Class B shares and OP units, in addition to a small number of Class A shares.

If I may, let me turn this back to my father for some closing remarks.

Peter Malkin: Thank you, Tony. We hope that you have found this discussion helpful. In summary, we want to make sure you understand the following key points about this transaction:

You have the option to receive OP units which are expected to be 100% tax deferred. You would have new liquidity options through a listing of Class A common shares and OP units on the New York Stock Exchange. We believe the REIT offers a greater potential for distribution increases than the status quo. Dividends will be paid quarterly and at a minimum of 90% of REIT taxable income annually. You can diversify your assets, one of the first principles of sound investing. You will have increased growth opportunities through potential acquisitions, with better access to capital markets. You will receive a one-time distribution of cash reserves and reimbursement of consolidation and IPO expenses. You have the opportunity to receive class action settlement proceeds. For all these reasons, among others, we believe the proposed transaction is in the best interest of all investors.

And now let's begin the question and answer session.

Tony Malkin: Thank you to everyone who submitted questions. We are going to answer the most commonly asked questions. If your question is not answered, it is likely specific to your particular situation or has not been asked by any other investor and we will reach out to you individually. If you have new questions, you can reach out via the website at <u>www.empirestaterealtytrust.com</u>. Once again, that's all one word, www.empirestaterealtytrust.com. Or via our toll-free phone number, which is 1 (888) 410-7850. Again, that is 1 (888) 410-7850.

With that, let's take our first question: Is the MacKenzie that is doing the tender offer the same as the MacKenzie who is your proxy solicitor?

The answer is no, there is absolutely no relation whatsoever and it is purely a coincidence that they have the same name. The MacKenzie that is doing the tender offer has made prior tender offers that we have opposed or recommended against. We have separately mailed a Schedule 14d-9 to participants, which you all should have received, which states our recommendation against the tender offer.

Next, we have a question: What happens to my interest if the transaction proceeds?

Our Prospectus Consent Solicitation Statement states in several places that if your subject LLC participates in the consolidation you will have the option to exchange your current interest for one of three types of securities, as we discussed on the call earlier and as can be found on page 74 of that Consent Solicitation Statement. Those securities are, one, operating partnership units, or OP units, which are expected to be 100% tax-deferred; a combination of Class B common stock and OP units, which are expected to be 98% tax-deferred; or Class A common stock, which is 100% taxable. We, of course, cannot advise you on which security you should choose. We suggest that you consult your Financial Advisor if you are not sure which security is best for you. If you have questions about how to make your election, however, you can call us any time and we would be happy to explain further your options.

Dad?

Peter Malkin: The next question is: Will I be required to pay taxes on the consideration received in this transaction?

Our Prospectus Consent Solicitation Statement highlights in several places, including on pages 20 to 22, that if you elect to receive OP units you will not pay any tax on the consideration you receive in our recommended consolidation. You will only realize a capital gain at the time of a future capital event, such as when you decide to sell your interest or if the property owned by your entity is sold at some point in the future. If you choose OP units, the entire transaction, as set forth in the Prospectus Consent Solicitation Statement, is expected to be 100% tax deferred for you.

Tony Malkin: The next question is: Who is Duff & Phelps and how can I feel comfortable that their work has given me fair value for my interests in the consolidation?

As stated in our Prospectus Consent Solicitation Statement, given our family's role in owning interests and in supervising all the entities in our consolidation, we wanted an independent third party to produce the exchange values and render a fairness opinion for all participants, and we chose Duff & Phelps to do this work. We chose Duff & Phelps because we wanted the work to be performed by an independent group. Duff & Phelps is an internationally recognized firm with an excellent reputation for valuation services across all industries, and it provides these for a broad variety of real estate firms.

The Prospectus Consent Solicitation Statement, on pages 235 through 254, describes in detail how Duff & Phelps did its work. They began by requesting and receiving historical and current information and market data, which we delivered to them from our records and from the thirdparty managing agents. They then appraised the value of each of the properties, the development site and the management companies to be included in the REIT. Then Duff & Phelps calculated the exchange value for each property. Each of the properties will receive its proportionate share of the consideration in the consolidation based on its proportionate share of the aggregate exchange value. This results in the value of each entity relative to the others, which is how the consideration in the consolidation is being allocated to you. The exchange value for each entity was then allocated to the participants and the override interests, in accordance with the organizational documents for each entity. In this way, all values were established in the same way, including our own values.

The valuation materials which Duff & Phelps provided to us are attached in the materials you received as Appendices A and B to the Prospectus Consent Solicitation Statement, and the financial projections used by Duff & Phelps in its exchange valuation process for all the properties are attached as Appendix C. I can also tell you that we believe the valuations are fair, that our interests have been valued in the same way, and that we will be voting in favor of the transaction.

Peter Malkin: The next question is: Is there a deadline to vote?

By law, the solicitation period must last at least 60 days after the beginning of the solicitation period, which would take us out to March 25, 2013. The longer it takes to approve the proposed consolidation and initial public offering, the greater will be the expenses borne by all investors, the longer it will take until the benefits that we believe will be realized from the consolidation, including steadier, more regular distributions, the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses, and the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses, and the longer it will take for you to receive your share of the class action settlement proceeds. Importantly, all these benefits will occur only if the vote is for the consolidation and initial public offering are completed. For these reasons, delay is costly and it is important that you make your choice and send in your vote as soon as you can, so that your vote is counted and the consolidation goes as quickly as possible to minimize ongoing expenses.

Tony Malkin: Here's another question: "Who pays for all the materials that have been sent out in connection with the proposed transaction?"

The more voluminous materials that have been distributed were necessary to meet SEC requirements. In addition, we have sent out a series of letters and other shorter materials that we felt were necessary to keep all investors apprised of certain developments relating to the proposed transaction. With agent authorization under the original agreements for your investment, the costs are initially being shared by your LLC, along with all the other public and private entities supervised by Malkin Holdings that would participate in the consolidation.

If the consolidation is approved and closes, the new REIT will reimburse each of the entities for its share of these costs and the amount reimbursed will be distributed to you and the other participants in cash at, or soon after, the IPO.

If the consolidation is not approved, each entity's expense is unreimbursed, and no such distribution will be available.

Peter Malkin: The next question: How did the Malkins get their override interests?

The Prospectus Consent Solicitation Statement sets forth the variety of overrides from different ownership groups to which the Malkin Group is entitled. Some of these overrides have been in place since the creation of each investment. Some were put in place at later dates. Every one of these overrides was either included in the organizational documents when investors agreed to make their investment or has been consented to, in writing, by the investors in the entities.

Tony Malkin: This question: Isn't Malkin Holdings going to continue to get management fees, commissions from leasing, and supervisory fees, once the consolidation is concluded and the REIT goes forward?

No, that's not true. Today, Malkin Holdings receives no management fees or commissions from any of the properties involved in this consent. All Malkin Holdings receives is its supervisory fees and its overrides, when payable. All Malkin Holdings fees and entitlements were valued as part of Duff & Phelps' work. When the consolidation and IPO move forward, Malkin Holdings will receive no more fees. All Malkin Holdings will get is its ownership in the REIT.

Peter Malkin: The next question: What is the Malkins' entitlement to these override interests?

The Prospectus Consent Solicitation Statement points out that the overrides are written contracts entered into by you, the family member from whom you inherited your interest or the party from whom you acquired your interest when the investment was made or at some point

thereafter. Every one of these agreements is available for inspection. The Malkins are entitled to distributions on the override interests out of the proceeds from a capital transaction. As the REIT will acquire each building in which you are a participant, the proposed consolidation is a capital transaction. The proposed consolidation represents a transfer to a new entity with substantial additional assets, substantial new investors, and a new governance structure, in no way a continuation of the prior entities for the same investors.

Tony Malkin: This question: When do you expect the consolidation and IPO to be completed?

We plan to complete the consolidation as soon as possible, after receipt of the approval by the required vote of your subject LLC's participants, and the approval by the required vote of the other subject LLCs' participants for inclusion. At that time, we will measure the market and calendar for other public offerings and choose the best timing for the IPO. By its terms, the consolidation and IPO are required to be completed no later than December 31<sup>st</sup>, 2014, but we are certainly hoping to wrap it up long before that date.

Another question: When can I sell OP units or shares of Class A and Class B common stock of the REIT after the consolidation and IPO?

First of all, please keep in mind Class B common stock cannot be sold, it can only be exchanged for Class A common stock to be sold, and that can take place 12 months after the offering. As explained in the Prospectus Consent Solicitation Statement and in our videos, after the closing of the consolidation and the IPO every participant, except the Malkin family, will have the ability to sell up to 50% of both the OP units and Class A common stock received in the consolidation at any time after the 180<sup>th</sup> day following the IPO pricing date, and the balance of the OP units and Class A common stock 12 months after the IPO pricing date. In addition, each participant that receives OP units may, immediately following the consolidation and the IPO, sell up to 4% of the OP units issued to him or to her. And I would point out that the Malkin family has a longer lockup.

The next question: When are OP units exchangeable for shares of Class A common stock?

Twelve months after the completion of the IPO each OP unit will be exchangeable for the then cash value of a share of Class A common stock or, at the REIT's election, one share of Class A common stock.

Peter Malkin: Another question: What about all these lawsuits against the Malkins over this deal? There are five of them. Doesn't that mean that the Malkins have done something wrong?

No. Virtually all large deals get challenged in court. These claims now have been settled with no admission of wrongdoing. In fact, after plaintiffs' counsel reviewed thousands of documents and interviewed many witnesses, the plaintiffs now intend to support the proposed transaction.

Tony Malkin: Here's a question: What is my interest worth?

As described in the Prospectus Consent Solicitation Statement, for each \$10,000 of original investment held by you, the exchange value is now \$402,660. The exchange value was determined based on appraisals by Duff & Phelps LLC, the independent valuer, to establish relative value among properties of participation interests, and it does not necessarily represent the fair market value of your participation interests. The consideration you receive will be based on the REIT's value in the IPO, which will not be known until the pricing of the IPO, after you vote on the consolidation proposal. We have described, on pages 6 through 8 of the Prospectus Consent Solicitation Statement, the differences between the exchange value and the enterprise value, which is the value based on the IPO price. The Prospectus Consent Solicitation Statement also includes a table, on page 7, showing the range of enterprise values per \$10,000 original investment unit based on an illustrative range of IPO prices.

Peter Malkin: Another question: What will happen to my distributions if the transaction does go forward?

We believe that there is greater potential for your distributions to go up more over time as part of this transaction than if you stayed with just the status quo. In the Prospectus Consent Solicitation Statement, we've provided an estimate of expected annual distributions to investors in each of the groups for which a vote is to be taken. On pages 183 through 189 of the Prospectus Consent Solicitation Statement, you will find a comparison of what our estimated distributions for the 12 months ending September 30, 2013 will be to the average annual distributions to investors in 60 East 42<sup>nd</sup> Street Associates for the five years ended December 31, 2011, showing that the estimated distribution for the 12-month period is greater than this average annual distribution. We also believe your distributions will be less subject to fluctuation and are expected to be paid four times per year, once in each quarter, as opposed to the historic practice of a small regular monthly distribution and an annual overage rent payment, which is inconsistent and only payable to the extent of available cash flow.

As stated in our Prospectus Consent Solicitation Statement, letters and videos, REITs are required to distribute at least 90% of REIT taxable income annually. The post IPO REIT will have no need to maintain property level reserves at each property. There will be many more and more

efficient ways to access the capital markets. There are many reasons why we believe participants have greater potential for increased distributions following the transaction than in the status quo. For your information, our family has no plan to sell any of our interests and we believe the potential benefits of the combined portfolio are greater than for any property standing alone.

Tony Malkin: Here's another question: Can't things just stay the way they are? Why can't we just have the status quo?

Things can't stay the way they are and the status quo cannot continue. Leona Helmsley's estate must sell its interest in your operating lessee. It is not an option. It is a requirement under the will of Leona Helmsley. The Helmsley estate owns a 30% interest in the operating lessee. Any purchaser of the Helmsley estate interests will be able to have significant influence over the decisions made by the operating lessee. The operating lessee's decisions control property operation and use of cash flow, thus determining the amount of cash available for distributions. If the consolidation is not completed, the Helmsley estate will have to find another way to liquidate its real estate holdings. In that case, the Helmsley estate could sell to a person or group which would then have the ability to exercise substantial influence over decisions, thereby creating the potential for decisions which impair distributions.

We believe that reality dictates that the best decisions and conditions change over time. The Tax Code which drove my grandfather to structure the purchase of One Grand Central Place has changed. Financing and operations are different today than in the past, technology, rules and business have become more complex, and the structures of yesterday do not allow us to address efficiently the challenges and opportunities of today. We do believe the status quo does not make sense any longer.

Peter Malkin: What will I be entitled to receive if I don't vote for the consolidation and the consolidation proposal is approved by my entity?

If you vote against the consolidation, you do not vote or you abstain, and your subject entity participates in the consolidation, your participation interest will be subject to a buy-out, pursuant to a buy-out amount that would be substantially lower than the exchange amount. The buy-out amount for an original \$10,000 participation is currently \$100, as compared to the exchange value of \$402,660 per \$10,000 original investment. A participant that voted against the consolidation or the Third-Party Portfolio proposal, or abstained, or that did not submit a Consent Form, may change his or her vote to a vote in favor of the applicable proposal within 10 days after receiving written notice that must be given by the supervisor that the required supermajority consent has been received by such participant's participating group. In such case, his or her participation interest will not be subject to the buy-out and will participate on the same basis as other participants who approved the consolidation or third-party portfolio transaction.

Tony Malkin: Let me briefly touch on where we go from here. We now have begun the process of soliciting consents from Investors in the three public LLCs that own interests in the three properties, the Empire State Building, One Grand Central Place, and 250 West 57<sup>th</sup> Street. The operating lessees of these three properties have already provided their consents. By law, the solicitation period must last at least 60 days after the beginning of the solicitation period. The end of that 60-day period is March 25<sup>th</sup>, 2013.

The longer it takes to approve the proposed consolidation and IPO, the greater will be the expenses borne by all investors. The longer it will take until the benefits that we believe will be realized from the consolidation, including steadier, more regular distributions, the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses, and the longer it will take for you to receive your share of the class action settlement proceeds. Importantly, all of these benefits will only occur if the vote for the consolidation and IPO are completed. For these reasons, delay is costly and it is important that you make your choice and send in your vote as soon as you can, so that your vote is counted and the consolidation goes as quickly as possible, to minimize ongoing expenses.

You may already have been contacted by representatives of Malkin Holdings and our proxy solicitor, MacKenzie Partners, Inc. They can answer your questions and help you make sure you have all the information you need in order to cast an informed vote. You can also contact Malkin Holdings directly through our website or by phone at 1 (888) 410-7850. Again, that toll-free number is 1 (888) 410-7850. A transcript of comments and questions and answers from this call will be available on our website, along with all of the other materials to which I referred earlier in the call. Remember, the website address is <u>www.empirestaterealtytrust.com</u>. That's all one word, <u>www.empirestaterealtytrust.com</u>.

Peter Malkin: Thank you very much for listening and, as always, we appreciate your support.

Operator: Thank you, Mr. Malkin. This concludes our call today. Thank you all for participating.





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Empire State Realty OP, L.P. Commission File No. for Registration Statement on Form S-4: 333-179486-01

The following is the transcript of a conference call attended by participants in Empire State Building Associates L.L.C.

**Operator:** On behalf of Malkin Holdings, hello and welcome to this conference call to discuss the proposed consolidation that will close simultaneously with an IPO. All participants have registered specifically for this call and have been checked in for this call. Each call participant has been asked to submit questions he or she wishes to pose.

Before we get started, let me remind you that today's call will contain forward-looking statements within the meaning of the Federal Securities Laws. These statements represent predictions and expectations as to future events which Malkin Holdings believes are reasonable and are based on reasonable assumptions. However, numerous risks and uncertainties could cause actual results to differ materially from those expressed or implied in the forward-looking statements. Information about some of these risks and uncertainties can be found in the Company's SEC filings including the Prospectus Consent Solicitation Statement which you have received. The Company assumes no obligation to revise or update any forward-looking statements.

Investors are urged to review the Registration Statement on Form S-4, the Prospectus Consent Solicitation Statement, which you have received, and other related documents now filed or to be filed with the SEC because they contain important information. You can obtain them, without charge, on the SEC's website at www.sec.gov. You can also obtain, without charge, a copy of the Prospectus Consent Solicitation and the supplements relating to the individual entities by contacting Ned H. Cohen at Malkin Holdings LLC.

Because of scheduling limitations and to give maximum flexibility in accommodating such a large number of calls, this call has been prerecorded. A transcript of comments by the Malkins and questions and answers from this call will be available on our website, www.empirestaterealtytrust.com, and also be filed with the SEC and available on its website at www.sec.gov.

With that, I will turn the call over to the Malkins.

Tony Malkin: Thank you, Operator. I am Tony Malkin and my father and I would like to welcome you all and thank you for participating. We are going to start with some remarks and then move to question and answer. We will be on the phone between one and a half and two hours.

We are very happy to speak with you. We hope that you have, or will, review some key materials we have sent to you, which are also on our website. The videos and some other of the information on our website, including instructions on how to fill out your Consent Form are also on the DVD we sent with the Proxy, Consent Solicitation Statement and other solicitation materials. We are committed to answering every question you may have to help you understand why we are making this important recommendation. We will answer the most commonly asked questions in the time we have available on today's call. If you have submitted questions not answered on this call, we will be reaching out to you individually in a separate call. If you have new questions, you can make a toll-free call to our proxy solicitor at 1-888-410-7850; that's 1-888-410-7850 or reach out to us through our website at www.empirestaterealtytrust.com. That's all one word without spaces: www.empirestaterealtytrust.com and I'll spell that for you. That's e-m-p-i-r-e-a-l-t-y-t-r-u-s-t dot com. Again, the toll-free number is 1-888-410-7850, and the website address is www.empirestaterealtytrust.com. We will also repeat this information again at the end of the call.

Now, let's get started. Dad?

Peter Malkin: Thanks, Tony, and thank you all for joining us today. As many of you know, I began my work for you in 1958 when I joined my late

father-in-law, Lawrence A. Wien, for what became a wonderful partnership spanning more than 30 years. I was a partner with my father-in-law and Harry Helmsley when we acquired the Empire State Building in 1961. My son Tony joined me in 1989.

Before we get into the detail on the proposed transaction, I want you to know that we considered many other options, including leaving things as they have been, before deciding that the consolidation of properties into one publicly traded real estate investment trust, or REIT, is a unique opportunity in the life of these investments and the best course of action for the almost 5,000 investors we represent. The purpose of today's call is to explain to you why we believe this transaction will benefit you. Now that our S-4 is effective with the SEC, we are in a position to answer any question you have.

This proposal did not come about over night. In fact, we have been working on it for nearly three years. All during this time I have been reflecting upon my career and the innovative investments created by my father-in-law starting in 1934. As I approach the end of my career, I want to make sure that our investors are given the best opportunity for enduring profitable investment, liquidity and choice. Although he is no longer with us, I am sure that my father-in-law, Lawrence A. Wien, would have had the same enthusiasm and endorsement for our plans.

Tony and I are going to walk you through the details, but in a nutshell, we believe that the transaction we are recommending is a big improvement for every investor. We believe our proposed transaction, which offers you a 100% tax-deferred option, gives you tremendous benefits, including the following: every investor will have the opportunity for liquidity after an initial lock-up period when, and if, he or she decides it is appropriate. And when he or she choose liquidity, they will be able to do so by selling shares or units on the New York Stock Exchange.

Second, all investors in the REIT are expected to receive ongoing distributions which we believe offer greater potential to increase more over time than if the status quo remained.

Third, we believe this greater potential for increased distributions results from the cumulative performance of many excellent properties instead of just relying on one property, better financing, more efficient operation and potentially beneficial acquisitions.

Fourth, the proposed REIT will operate under corporate governance guidelines providing investors with increased transparency, accountability and a simplified and more timely tax filing.

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Finally, again, you have the option to exchange your current interest for an interest in the operating partnership of the REIT in a manner that is expected to be 100% tax-deferred.

My family, as you know, has interests in this building just like you, and I would not be proposing this if I did not think it would benefit all investors.

Now, Tony will describe some of the benefits of the proposed transaction in more detail.

Tony Malkin: Thanks. Let me begin by addressing why we believe it is in your interest to vote for the proposed transaction. Obviously, the ability we were able to create for each of you to participate in what is expected to be a 100% tax-deferred transaction is the starting point. After that, the first key benefit is the opportunity for you to continue to own valuable and important real estate with a more stable, and what we believe, is greater potential for increasing distributions than your existing investment.

Combining properties creates the potential for more stable distributions through the greater performance stability of many properties rather than just one. Spreading your investment across a portfolio of quality properties diversifies your risk, which is a basic principle of sound investing. Unlike the current structure, where distributions beyond a minimum are discretionary and based on the need to establish reserves, REIT dividends must be at least 90% of the REIT's annual taxable income. We expect they would be paid every quarter. We also believe that you have greater potential for increased distributions as a unitholder or stockholder and increased value from capital appreciation, than as a participant in your subject LLC. The REIT will have better access to capital markets, streamlined financial reporting and a simplified management structure that increases efficiency. The REIT also expects to maintain modest leverage which should allow the REIT to pursue acquisitions that could increase its cash flow, potentially allowing for further growth and enhanced distributions.

Another factor is our current need to maintain cash reserves for each individual ownership entity to protect against unknowns and to cover expenses from time-to-time. As a REIT, we will no longer have to hold cash reserves in each individual entity. In fact, there will be a one-time distribution of whatever available cash reserves there are, at or just after the consolidation and IPO, and there is no need to establish property level reserves by the REIT any longer.

If the transaction proceeds, in addition to the one-time distribution of cash reserves, the REIT will reimburse all transaction expenses out of IPO proceeds, thereby increasing the funds available for such one-time distribution at the time of the IPO.

Finally, each investor will receive their portion of the \$55 million class action settlement fund, subject to court approval, but this one-time distribution and the receipt of such, will occur only if the proposed transaction moves forward. If our proposed consolidation and IPO are not approved, these three one-time distributions will not occur.

In the Prospectus Consent Solicitation Statement, which is in the Form in the final S-4, we have estimated what dividends would be for the REIT during the 12-month period ending September 30, 2013. The presentation of this 12-month estimate in the Prospectus Consent Solicitation Statement is the market convention for REIT IPOs and is consistent with SEC guidelines. Importantly, for most investors, including those investors in the Empire State Building, the estimated distributions in the S-4 are projected to be higher than under the status quo historical average distributions, and over the longer term, we believe that all investors will have the greater potential for increasing distributions than they currently have for all the reasons I just mentioned. Remember, REIT taxable income will be determined by the performance of the portfolio of properties and is unaffected by the Company's stock price. While the price of shares may go up and down, that will not change the requirement to pay dividends of at least 90% of REIT taxable income on an annual basis. Dad?

Peter Malkin: Another significant benefit is the potential for liquidity at a time of your own choosing. Just to be clear, under the proposed consolidation and initial public offering, there is never any requirement that you sell your shares for cash. Many of you may wish to keep your interest for you and your family and to continue receiving expected regular, steady distributions which we believe offer greater potential to increase more over time than if the status quo remained. That's fine. And because you have the option of choosing what is expected to be a tax-deferred security, you have the ability to avoid realizing a capital gain until the time of a future capital transaction, such as when you may decide to sell. And your family may avoid the capital gain tax completely if you hold on to your units for life and they are given a stepped-up basis in your estate.

I should note at the outset, that the Malkin family intends to hold its shares and units but others may wish to liquidate all or a part of their investment. I can't think of a case in which your investment is not worth many times what you or one of your predecessors paid for it. But currently, there is no efficient public market for you to sell your interest in its present form. While there have been some sales over the years, we believe that they have been concluded at substantial discounts. By going public, there will be a true market price available and you will be able to see the price of your shares, or units, any time you like and to sell all or part of your interest any time you choose following the initial lock-up period.

Another benefit of the transaction is corporate governance. Investors would own shares in a publicly traded company with a centralized, experienced management team. The management team would report to a Board comprised of six independent directors and my son, Tony. A full set of biographies of the six proposed independent directors is in the Prospectus Consent Solicitation Statement. Importantly, each board member has, successful experience in real estate, public companies, or both. As a public company, your Board has a fiduciary responsibility to all stockholders and will be accountable to you and those of you with voted securities would elect the board members and vote on certain other corporate matters each year. This is in contrast to your current investment where you have no vote.

You should also enjoy greater legal protections. As a public company with securities listed on the New York Stock Exchange, you would have all the protections afforded all public stockholders through the SEC, the New York Stock Exchange and the new Dodd-Frank rules and regulations.

Tony Malkin: Another benefit is simplified tax filing instead of receiving a K-1 for each investment you have with Malkin Holdings, which is often received too late to make an April 15<sup>th</sup> filing. Class A or B common stock shareholders will receive one Form 10-99 and OP unitholders will receive one Form K-1. The REIT has committed to make efforts to deliver all of these forms by March 31<sup>st</sup> of each year, so you will not have to file your returns on extension.

So, in summary, we believe there are many benefits to the proposed transaction. We believe all investors will benefit through ongoing distributions with the greater potential to increase through property performance, better financing, more efficient operations and beneficial acquisitions. The potential for increased distributions and stock price capital appreciation over time, benefits all investors. You will enjoy modern corporate governance, an accountable Board of Directors, greater transparency and simplified tax filing. In our view, when you consider all these benefits, your decision to vote for the consolidation and IPO should be an easy one. Dad?

Peter Malkin: We also think it's important for everyone to consider what will happen if the transaction does not move forward. Were that to occur, you will continue to own an illiquid interest in an entity that owns a partial interest in a single property. This means you are not likely to obtain a true and efficient market price for your interest and you will significantly limit your ability to monetize all or part of your interest at a price and time of your choosing.

You will also continue to be subject to an ownership structure that is universally recognized as archaic, which limits your rights and the value of your investment and which is potentially subject to damaging deadlocks.





Also, because you currently rely only on the performance of one property, any major expenditure unique to your property or major tenant failure will impact you directly and not be mitigated by the performance of other properties. In addition, your cash distributions will remain inconsistent and volatile, subject to the performance of a single property and to the decisions made by the operating lessee over which you have no control.

Without the consolidation, there will not be the same access to growth through acquisitions and, therefore, you will forego the positive impacts such acquisitions could have on distributions.

Your entity will not be reimbursed for the transaction expenses incurred over the past several years and your entity will not make the onetime distribution to you of such reimbursement amount plus its excess reserves. You will not receive any settlement payment. And finally, your tax filing will remain complex and subject to delays beyond April 15<sup>th</sup> each year.

Now, Tony will address some special considerations for Empire State Building investors.

Tony Malkin: Thanks, Dad. We all take pride in being involved with a special property such as the Empire State Building but there are significant risks, as well. One of these risks comes from the current ownership structure. The Helmsley estate holds a veto in your operating lessee, the Empire State Building Company. You may know that for decades, my grandfather, Lawrence A. Wien, worked with my dad and the Helmsley family. After Harry Helmsley's death in 1997, however, Helmsley-Spear Inc. was sold to its senior officers. About that time, we commenced proceedings to remove Helmsley-Spear as managing agent because the performance of the properties was suffering. Through a very lengthy and costly legal proceeding, we successfully removed Helmsley-Spear and began turning around these historic, pre-war properties. We successfully completed significant upgrades, made considerable capital investments, hired new staff and executives at Malkin Holdings and added new managing agents. But now, we must all face the reality that Leona Helmsley's will requires her estate to liquidate its investments, including properties supervised by Malkin Holdings. If the estate does not liquidate its interest through an IPO, we expect it to sell its interests to an unknown third party. Dad?

**Peter Malkin:** And so it is important to understand that the Helmsley estate sale requirement will end the status quo, no matter how investors vote. Anyone who purchases the Helmsley estate's interest will receive the same veto rights that the Helmsley estate currently has. There simply is no way to predict how an unknown third party will act on matters that affect the availability of cash

for distributions. On the other hand, if the proposed consolidation and REIT transaction go forward as proposed, the rights of the holder of the Helmsley estate's interests to interfere with decisions would no longer exist.

With a consolidation and IPO, we can give investors many valuable benefits and allow the Helmsley estate to exit without raising risks to remaining investors. We will maintain our management team, which has done such a fine job transforming the supervised properties. We also believe that we will be able to realize for investors, the significant benefits in becoming a publicly traded REIT, which we have been discussing on today's call.

We are aware that some individuals have suggested that the value of the Empire State Building is somehow being shortchanged, but the fact is, that the uniqueness of the property has been reflected in the value allocated by Duff & Phelps, an independent valuer. The Empire State Building is approximately 34% of the total square feet of the REIT, but it has been afforded more than 56% of the exchange value.

Remember, as is stated in the Prospectus Consent Solicitation Statement, distributions for Empire State Building investors are expected to be greater than historic distributions, not decreased, as some have suggested.

Investors should also consider other unique risks to the Empire State Building. Given the prominence of the asset, it is susceptible to acts of terrorism and other events beyond our control that can impact our financial performance at the building. Approximately 40% of the revenue of the operating lessee in 2011 was from the observatory, driven by tourists. Going forward, we face new competition for this source of revenue. The new One World Trade Center will have a new observatory which will bring new competition to the market for the tourists who visit. One World Trade Center has also announced that it will offer a full broadcast platform for television, radio and other broadcasters. Approximately 10.4% of the revenue of the operating lessee in 2011 was from the broadcast operations of the Empire State Building. That has been a major source of overage rent payment, New York LLC, which contributes to your additional distribution. With increased competition, the benefits from the broadcast operations may be less, which may adversely impact your potential for additional distributions.

Tony Malkin: Thanks, Dad. If the transaction proceeds, you will be able to choose what securities you will receive in exchange for your current interests. Your choices include: 100% tax-deferred operating partnership, or OP, units that do not have voting rights; a 98% tax-deferred combination of Class B common stock and OP units that would have the same voting rights as if you had selected only Class A common stock; or fully-taxable Class A common stock with full voting rights. Each one of these options will provide you with ownership in prime, improved or improving office and retail real estate in Manhattan and the

Greater New York Metropolitan area. And importantly, no matter which security you choose, you can expect to receive regular quarterly distributions with the greater potential for increased distributions and capital appreciation, than your current investment.

Let us discuss a little more what each of these securities is and what the general tax implications would be.

Peter Malkin: I'll begin with the OP units. OP units are expected to be 100% tax-deferred, meaning that tax would be owed on any gain on your investment only at the time of a future capital transaction, such as when you decide to sell or the property owned by your entity is sold. OP units will also be listed on the New York Stock Exchange but have no vote in the REIT. If and when OP unitholders decide to liquidate, however, they would not have to sell their units on the Exchange. Beginning after one year, they would also have the option of exchanging their OP units for cash at the then price of Class A shares, or at the REIT's option to receive Class A shares, one-for-one. As detailed in the Prospectus Consent Solicitation Statement, some of your OP units are permitted to be sold immediately and up to 50% can be sold after six months and all or any part of your holdings may be sold at any time starting 12 months after the initial public offering.

Another alternative is a combination of OP units and Class B shares. Because OP units do not have voting rights, we are offering the option to receive Class B shares instead of 2% of the OP units you would otherwise receive. So, for example, if you were eligible to receive 100 OP units, you could instead, choose 98 OP units and two Class B shares. Class B shares are different in that each carries the same voting rights as 50 Class A shares. And so you, by choosing two Class B shares, would have the same voting rights as if you chose 100 Class A shares. However, receipt of Class B shares is taxable at the time of the IPO, so instead of deferring taxes on 100% of your investment, you would defer taxes on 98% of your investment.

If you decide you want to sell your Class B shares, which will not be listed on a national securities exchange, they are automatically converted on a one-for-one basis to Class A shares.

Tony Malkin: The final alternative is to receive Class A shares. These shares will have the same rights to distributions as OP units and Class B shares and also carry voting rights in the REIT. However, receipt of Class A shares is taxable at the time of the IPO. As with OP units, those wanting to liquidate their investment would be eligible to sell half of their Class A shares six months after the IPO and the balance 12 months after the IPO.

So, the bottom line is that we have created a structure that gives you great flexibility. You have a range of options, including to defer

taxes, receive quarterly distributions and maintain voting rights. This structure provides the same choices that were made available to the Malkin family and to the investors in the private entities we supervise. As you may know, we received all of the required consents from those private entities who have approved the proposed consolidation.

For your reference, the Malkin family elected a combination of Class B shares and OP units, in addition to a small number of Class A shares.

If I may, let me turn this back to my father for some closing remarks.

Peter Malkin: Thank you, Tony. We hope that you have found this discussion helpful. In summary, we want to make sure you understand the following key points about this transaction.

You have the option to receive OP units which are expected to be 100% tax-deferred. You would have new liquidity options through a listing of Class A common shares and OP units on the New York Stock Exchange. We believe the REIT offers a greater potential for distribution increases than the status quo. Dividends will be paid quarterly and at a minimum of 90% of REIT taxable income annually. You can diversify your assets; one of the first principles of sound investing. You will have increased growth opportunities through potential acquisitions with better access to capital markets. You will receive a one-time distribution of cash reserves and reimbursement of consolidation and IPO expenses. You have the opportunity to receive class action settlement proceeds. For all these reasons, among others, we believe the proposed transaction is in the best interest of all investors.

And now, let's begin the question-and-answer session.

Tony Malkin: Thank you to everyone who's submitted questions. We are going to answer the most commonly asked questions. If your question is not answered, it is likely specific to your particular situation or has not been asked by any other investor and we will reach out to you individually. If you have new questions, you can reach out via the website at www.empirestaterealtytrust.com. Once again, that's all one word, www.empirestaterealtytrust.com or via our toll-free phone number which is 1-888-410-7850. Again, that is 1-888-410-7850.

With that, let's take our first question. "Is the MacKenzie that is doing the tender offer the same as the MacKenzie who is your proxy solicitor?"

The answer is no. There is absolutely no relation whatsoever and it is purely a coincidence that they have the same name. The MacKenzie that is doing the tender offer has made prior tender offers that we have opposed or recommended against. We have separately mailed, a Schedule 14D-9 to participants which you all should have received which states our recommendation against the tender offer.

Next, we have a question. "What happens to my interest if the transaction proceeds?"

Our Prospectus Consent Solicitation Statement states in several places that if your subject LLC participates in the consolidation, you will have the option to exchange your current interest for one of three types of securities. As we discussed on the call earlier and as can be found on page 74 of that Consent Solicitation Statement, those securities are: 1) operating partnership units, OP units, which are expected to be 100% taxdeferred; a combination of Class B common stock and OP units which are expected to be 98% tax-deferred; or, Class A common stock which is 100% taxable.

We, of course, cannot advise you on which security you should choose and we suggest that you consult your financial advisor if you are not sure which security is best for you.

If you have questions about how to make your election, however, you can call us anytime and we would be happy to explain further, your options. Dad?

Peter Malkin: The next question is, "Will I be required to pay taxes on the consideration received in this transaction?"

Our Prospectus Consent Solicitation Statement highlights, in several places, including on pages 20-22, that if you elect to receive OP units, you will not pay any tax on the consideration you receive in our recommended consolidation. You will only realize a capital gain at the time of a future capital event, such as when you decide to sell your interest or if the property owned by your entity is sold at some point in the future. If you choose OP units, the entire transaction as set forth in the Prospectus Consent Solicitation Statement, is expected to be 100% tax-deferred for you.

Tony Malkin: The next question is, "Who is Duff & Phelps and how can I feel comfortable that their work has given me fair value for my interests in the consolidation?"

As stated in our Prospectus Consent Solicitation Statement, given our family's role in owning interests and in supervising all the entities in our consolidation, we wanted an independent third party to produce the





exchange values and render a fairness opinion for all participants and we chose Duff & Phelps to do this work. We chose Duff & Phelps because we wanted the work to be performed by an independent group.

Duff & Phelps is an internationally recognized firm with an excellent reputation for valuation services across all industries and it provides these for a broad variety of real estate firms. The Prospectus Consent Solicitation Statement, on pages 235 through 254, describes in detail, how Duff & Phelps did its work. They began by requesting and receiving historical and current information and market data which we delivered to them from our records and from the third party managing agents. They then appraised the value of each of the properties, the development site and the management companies to be included in the REIT. Then Duff & Phelps calculated the exchange value for each property. Each of the properties will receive its proportionate share of the consideration in the consolidation, based on its proportionate share of the aggregate exchange value. This results in the value of each entity relative to the others, which is how the consideration in the consolidation is being allocated to you.

The exchange value for each entity was then allocated to the participants and the override interests in accordance with the organizational documents for each entity. In this way, all values were established in the same way, including our own values. The valuation materials, which Duff & Phelps provided to us, are attached in the materials you received as Appendices A and B to the Prospectus Consent Solicitation Statement and the financial projections used by Duff & Phelps in its exchange valuation process for all the properties are attached as Appendix C.

I can also tell you that we believe the valuations are fair, that our interests have been valued in the same way, and that we will be voting in favor of the transaction.

## Peter Malkin: The next question is, "Is there a deadline to vote?"

By law, the solicitation period must last at least 60 days after the beginning of the solicitation period, which would take us out to March 25, 2013. The longer it takes to approve the proposed consolidation and initial public offering, the greater will be the expenses borne by all investors. The longer it will take until the benefits that we believe will be realized from the consolidation, including steadier, more regular distributions, the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses, and the longer it will take for you to receive sour share of the class action settlement proceeds.

Importantly, all these benefits will occur only if the vote is for the consolidation and initial public offering and the consolidation and

initial public offering are completed. For these reasons, delay is costly and it is important that you make your choice and send in your vote as soon as you can so that your vote is counted and the consolidation goes as quickly as possible to minimize ongoing expenses.

Tony Malkin: Here's another question: "Who pays for all the materials that have been sent out in connection with the proposed transaction?"

The more voluminous materials that have been distributed were necessary to meet SEC requirements. In addition, we have sent out a series of letters and other shorter materials that we felt were necessary to keep all investors apprised of certain developments relating to the proposed transaction. With agent authorization under the original agreements for your investment, the costs are initially being shared by your LLC, along with all the other public and private entities supervised by Malkin Holdings that would participate in the consolidation.

If the consolidation is approved and closes, the new REIT will reimburse each of the entities for its share of these costs and the amount reimbursed will be distributed to you and the other participants in cash at, or soon after, the IPO.

If the consolidation is not approved, each entity's expense is unreimbursed, and no such distribution will be available.

Peter Malkin: The next question: "How did the Malkins get their override interest?"

The Prospectus Consent Solicitation Statement sets forth the variety of overrides from different ownership groups to which the Malkin Group is entitled. Some of these overrides have been in place since the creation of each investment. Some were put in place at later dates. Every one of these overrides was either included in the organizational documents when investors agreed to make their investment or has been consented to in writing by the investors in the entities.

Tony Malkin: This question: "Isn't Malkin Holdings going to continue to get management fees, commissions from leasing and supervisory fees once the consolidation is concluded and the REIT goes forward?"

No, that's not true. Today, Malkin Holdings receives no management fees or commissions from any of the properties involved in this consent. All Malkin Holdings receives is its supervisory fees and its overrides when payable. All Malkin Holdings' fees and entitlements were valued as part of Duff & Phelps work. When the consolidation and IPO move forward, Malkin Holdings will receive no more fees. All Malkin Holdings will get is its ownership in the REIT.

Peter Malkin: The next question: "What is the Malkin's entitlement to these override interests?"

The Prospectus Consent Solicitation Statement points out that the overrides are written contracts entered into by you, the family member from whom you inherited your interest or the party from whom you acquired your interest when the investment was made or at some point, hereafter. Every one of these agreements is available for inspection.

The Malkins are entitled to distributions on the override interests out of the proceeds from a capital transaction. As the REIT will acquire each building in which you are a participant, the proposed consolidation is a capital transaction. The proposed consolidation represents a transfer to a new entity with substantial additional assets, substantial new investors and a new governance structure; in no way, a continuation of the prior entities for the same investors. Tony Malkin: This question; "When do you expect the consolidation and IPO to be completed?"

We plan to complete the consolidation as soon as possible after receipt of the approval by the required vote of your subject LLC's participants and the approval by the required vote of the other subject LLCs' participants for inclusion. At that time, we will measure the market and calendar for other public offerings and choose the best timing for the IPO. By its terms, the consolidation and IPO are required to be completed no later than December 31<sup>s</sup>, 2014 but we are certainly hoping to wrap it up long before that date.

Another question: "When can I sell OP units or shares of Class A and Class B common stock of the REIT after the consolidation and IPO?"

First of all, please keep in mind Class B common stock cannot be sold. It can only be exchanged for Class A common stock to be sold and that can take place 12 months after the offering. As explained in the Prospectus Consent Solicitation Statement and in our videos, after the closing of the consolidation and the IPO, every participant, except the Malkin family, will have the ability to sell up to 50% of both the OP units and Class A common stock received in the consolidation at any time after the 180<sup>th</sup> day following the IPO pricing date, and the balance of the OP units and Class A common stock 12 months after the IPO pricing date. In addition, each participant that receives OP units may, immediately following the consolidation and the IPO, sell up to 4% of the OP units issued to him or to her and I would point out that the Malkin family has a longer lock-up.

The next question: "When are OP units exchangeable for shares of Class A common stock?"

Twelve months after the completion of the IPO, each OP unit will be exchangeable for the then cash value of a share of Class A common stock or, at the REIT's election, one share of Class A common stock.

Peter Malkin: Another question: "What about all these lawsuits against the Malkins over this deal? There are five of them. Doesn't that mean that the Malkins have done something wrong?"

No. Virtually all large deals get challenged in court. These claims now have been settled with no admission of wrongdoing. In fact, after plaintiff's counsel reviewed thousands of documents and interviewed many witnesses, the plaintiffs now intend to support the proposed transaction.

Here is a new question: "How will the challenge to the Class Action Settlement affect this transaction?"

Our Consent Solicitation toward the consolidation and IPO continues without interruption. Importantly, this class action challenge is not a new lawsuit, but rather a motion filed by a handful of investors in Empire State Building Associates seeking to block the settlement reached by us and investors representing all entities proposed for the consolidation last September. Objections are common in these types of proceedings and we see no change in the timing for our ongoing vote and the completion of our proposed IPO within the timeframe of the consent as it is presently proposed. This is one set of plaintiff's attorneys suing another set of a plaintiff's attorneys. While the litigators are suing each other, we intend to focus on operating the properties and partnerships and getting the consent done for the good of all investors.

Here's another new question: "Can you please explain the third party proposal we are being asked to vote on? Is it the same as the tender offer?"

In our Consent Solicitation, we are asking for authority to enter into a third party portfolio transaction under which the entire portfolio which would have gone into the REIT would instead be acquired by an unrelated third party. In that case, the REIT wouldn't be formed. We believe it would be beneficial for you to consent to this proposal to provide us with the flexibility to accept a proposal from a third party if we determine that the price in the transaction includes an adequate premium above the value expected to be realized, over time, from the REIT formation. There are clear requirements written in our Consent Solicitation documents for any third party portfolio transaction. The price must be at least 115% of the aggregate exchange value of all the public and private entities included in the transactions.

No member of the Malkin family can be related to the third party buyer or receive any special benefit from such a sale. If a sale were to occur, the Malkins would have no further involvement with any of the properties; not as investors, executives or board members. The Malkins would be cashed out just like any other investor.

Of course, if we receive a bona fide offer, we will disclose the offer. Such third party portfolio sale is unrelated to the tender offer. We have sent all investors a copy of a Form 14D-9, which is filed with the SEC, with our reasons for recommending that you do not accept the tender offer from MacKenzie Capital. By the way, to clarify further, MacKenzie Capital has no connection to MacKenzie Partners, the proxy solicitor retained by Malkin Holdings to help address investor questions regarding our proposals. It is just a strange coincidence that they have the same name.

Another question: "What is my interest worth?"



As described in the Prospectus Consent Solicitation Statement, for each \$10,000 of original investment held by you, the exchange value is now \$323,800 if you or your predecessor consented to the voluntary capital override or \$358,670 if there has been no such consent.

The exchange value was determined based on an appraisal by Duff & Phelps, the independent valuer, to establish relative value among properties and participation interests and it does not necessarily represent the fair market value of your participation interest. The consideration you receive will be based on the REIT's value in the IPO, which will not be known until the pricing of the IPO after you vote on the consolidation proposal.

We have described in the Prospectus Consent Solicitation Statement on pages 6 through 8, the differences between the exchange values and the enterprise value, which is the value based on the IPO price. The Prospectus Consent Solicitation Statement also includes a table on page 7, showing the range of enterprise values per \$10,000 original investments based on an illustrative range of IPO prices.

Tony Malkin: Here's a question: "What is this I hear about a 10% commission to Malkin?"

There is no commission being paid by any entity or any of the participants, to Malkin. In the case of Empire State Building Associates, Malkin has been entitled to a 6% override on cash flow since inception and consents entered into voluntarily by investors in 1991, 2001 and 2008, a total of approximately 94% of all Empire State Building Associates investors agreed that Malkin would receive an override on a capital event of 10% of their distributions above a stated level. Malkin has agreed that we will not receive any other compensation from any non-consenting investors in Empire State Building Associates. There is no commission to Malkin.

Peter Malkin: The next question: "Explain to me where the 50/50 allocation of value between Empire State Building Associates and Empire State Building Company comes from."

The Prospectus Consent Solicitation Statement is very helpful here on pages 156 through 158 and pages 238 through 243, which explain the history of my father-in-law's and my acquisition of the Empire State Building. We structured the transactions creating the two-tiered entity properties. Our intent was to create a structure that had the same economic attributes as a 50/50 joint venture while protecting our investors from double taxation and from unlimited personal liability.

Just as an aside, I encourage you, after this call, to go to the website and take a look at our letter of May 11, 2012 and our video on the twotier ownership structure, which is also on the DVD we sent to you. The letter and the video lay out the details and benefits of this structure which was really driven by the tax code at that time. The two entities have always functioned economically as a 50/50 partnership. For example, Empire State Building Associates and Empire State Building Company have historically shared the cost of building improvements on a 50/50 basis. Empire State Building Associates and Empire State Building Company have historically shared financing costs on a 50/50 basis. And after basic rent is paid to Empire State Building Associates and Empire and the first \$1 million of profit is retained by Empire State Building Company, all overage rent is divided on a 50/50 basis. Empire State Building Associates does not operate the Empire State Building, nor does it make decisions about capital expenditures, leasing, repairs, maintenance, use of property cash flow or any other decision regarding the operation of real estate. All of these matters are under the exclusive control of its operating lessee, Empire State Building Company. Cooperation of Empire State Building Company also is required to mortgage the property efficiently because both positions are generally required as collateral for any financing of size.

In addition, Empire State Building Associates cannot sell the entire property without the cooperation of Empire State Building Company. If Empire State Building Associates sold its interest without Empire State Building Company joining in the sale, the property sold by Empire State Building Associates would continue to be subject to Empire State Building Company's operating lease. Accordingly, a buyer would be subject to Empire State Building Company's continuing to determine leasing, repairs, capital expenditures, property operation and use of cash flow from the property and all issues which determine property performance and lease payments to Empire State Building Associates.

When my father-in-law, Lawrence A. Wien, and subsequently, my father-in-law and I, structured the transactions, LLCs and operating lessees prepared the operating agreements established in the structure and marketing of these investments, the intent of those who created the structure and drafted the agreements from the beginning was to achieve the economic attributes of a 50/50 joint venture. The primary objective of the unique format of the documents we used was to establish a joint venture treatment which would share profits and offer the subject LLC investors favorable flow-through tax treatment for U.S. federal income tax purposes. They did not call it a joint venture to protect the passive investors from general partner liability for building operations. The facts at the time, dictated the transaction structure. This is the same structure my father-in-law used for many deals during the time the tax code was written that way and they all operated in the same way. Allocations similar to the 50/50 joint venture format have been confirmed by independent valuers, approved by the investors and used to allocate sale proceeds in prior sales of properties supervised by Malkin Holdings. This is all laid out in detail in the Prospectus Consent Solicitation Statement on pages 238 though 243.

By the way, contrary to what we believe has been incorrectly stated by certain parties, the Malkin family does not benefit from the 50/50 allocation. The Malkin Group's interest in Empire State Building Associates is significantly higher; over 15.4% in the Empire State Building Associates versus approximately 6.7% in Empire State Building Company, meaning that it would be in our economic interest for more value to be allocated to Empire State Building Associates. However, we do not believe that would be historically consistent or fair and we have committed to be bound by the allocation by the independent valuer, Duff & Phelps.

Tony Malkin: Here's another question. What is the distribution for March 2013 for Empire State Building Associates?

Well the amount of this distribution has not yet been determined. It will depend, amongst other things, upon a calculation of the 2012 income of the operating lessee and the determination of the reserves needed for 2013. After the distribution amount is determined, we will include it in a supplement to the S-4, which will be filed with the SEC, posted on our website and mailed to investors.

Tony Malkin: Another question: "What will happen to my distributions if the transaction goes forward?"

We believe that there is a greater potential for your distributions to go up more over time as a part of this transaction than if you stayed just with the status quo. In the Prospectus Consent Solicitation Statement, we provided an estimate of expected annual distributions to investors in each of the groups for which a vote is to be taken. On pages 183 through 189 of the Prospectus Consent Solicitation Statement, you can find a comparison of what our estimated distributions for 12 months ending September 30, 2013 will be in comparison to the average annual distribution Empire State Building Associates investors received for the five years ended December 31, 2011, showing that the estimated distribution for the 12-month period is greater than this average annual distribution.

We also believe your distributions will be less subject to fluctuation and are expected to be paid four times each year, once each quarter, as opposed to the historic practice of a small, regular distribution and an annual overage rent payment, which is inconsistent and only payable to the extent of available cash flow.

As stated in our Prospectus Consent Solicitation Statement, letters and videos, REITs are required to distribute at least 90% of REIT taxable income annually. The post-IPO REIT will have no need to maintain property level reserves at each property. There will be many more and more efficient ways to access the capital markets.

There are many reasons why we believe participants have a greater potential for increased distributions following the transaction, than the status quo. For your information, our family has no plan to sell any of our interests and we believe the potential benefits of the combined portfolio are greater than for any property standing alone.

Here is another question: "I was told the Empire State Building is nearly completely turned around, needs very little additional investment and has upside with no risk. Is that true?"

No, that is not true. The Empire State Building consists of 2.7 million square feet of office space, which includes space leased to broadcasting tenants and the observatory and 169,215 feet of retail. While its management transitioned from Helmsley-Spear in August 2006 and the plans for its turnaround program were announced in October 2007, the program is not complete. While the lobby has been restored and the observatory largely upgraded and new leases concluded to new tenants for over 1.5 million square feet of office and retail space, costs remain for the completion of the comprehensive program for renovation and repositioning of the Empire State Building. As of September 30, 2012, we estimate additional capital costs at the Empire State Building to range between \$185 million and \$225 million through 2016. This does not include additional costs for tenant improvements, leasing commissions and other expenses on the spaces which have not been leased to new tenants.

The portfolio-wide renovation and repositioning program at all the other properties proposed to be consolidated, is expected to be substantially completed by the end of 2013, while the work and expense at the Empire State Building are anticipated to continue through 2016.

Additional Empire State Building Associates related risks disclosed in the Prospectus Consent Solicitation Statement, include risks of terrorist attack and competition to the Empire State Building's observatory and broadcasting operations from the new One World Trade Center observatory deck and broadcast antenna, as well as the existing broadcast operations at 4 Times Square. We are prepared for and are addressing the remaining costs for improvements and leasing, as well as the security and competitive threats, bút it is not accurate to say the Empire State Building turnaround is near completion and the asset performance is assured with little additional expense and no risk.

If the consolidation does not go forward, it is possible that Empire State Building Company may not approve additional borrowings to fund these costs, in which case, Empire State Building Company may use cash flow resulting in immediate and sustained reductions or cessation of overage rent, or may either defer or not make such expenditures at all.

Peter Malkin: And the next question: "I was told that it would be easy and just as good for the Empire State Building or Empire State Building Associates to become a REIT on its own. Is that true?"

No, and nor do we believe that it is realistic or desirable. There is no professional expert investing in REITs who has told us

anything but the opposite. Any Empire State Building-only REIT would require the consent of Empire State Building Company, which is controlled by the Helmsley estate and the Malkin family, which have not consented to such a transaction.

We have been advised that a single asset REIT is not typical and most potential REIT investors, the great majority of which are institutional investors, would not react favorably to such a REIT. Such investors much prefer the diversification of risk from a consolidated portfolio of quality properties. One reason is that a stand-alone REIT would bear many of the same ongoing expenses of a REIT owning a portfolio of properties without the benefit of other properties to share them with. We believe these expenses and single-property risks would make it less attractive to investors and diminish value to Empire State Building Associates participants. There would be, by the way, more time and money required to pursue such a transaction and without Empire State Building Company cooperation, an Empire State Building Associates stand-alone REIT, would not fix the biggest problem in the status quo, an inefficient and archaic organizational structure, poor access to capital markets and unpredictable distributions which are determined as a result of decisions by an operating lessee, over which Empire State Building Associates has no control.

A further question: "I was told that the other properties are low quality. Won't those properties decrease the value of my investment?"

No. Our strategy for redevelopment of Empire State Building was based on our prior successful redevelopment of other office and retail properties proposed to be part of the consolidation and IPO. Those properties have been recognized with industry awards, are well located and have a roster of quality tenants. The Prospectus Consent Solicitation Statement includes property descriptions, awards won by these other properties and a listing of high quality tenants like Kohl's, eBay, JP Morgan Chase, Aetna Insurance, which are in these buildings. Our website and DVD also includes short video tours of the properties.

Tony Malkin: Next question: "Is it true that the Empire State Building has been undervalued relative to the other properties in the IPO?"

No, we do not believe that is true. As we have said, all the buildings were valued independently by Duff & Phelps but also as we mentioned, the Empire State Building is only 34% of the square footage of the total portfolio, but it would receive more than 56% of the total consideration in the consolidation. This recognizes the unique value of the building and, we believe, fully values the building relative to the other properties.

Here's another question: "Is it true that Empire State Building has more upside and I will lose that in the proposed consolidation and IPO?"

No, that's not true. Again, Duff & Phelps took into account the expected future performance of all of the properties in determining their exchange values. This includes Empire State Building's office, retail, broadcast and observatory operations. Empire State Building's potential, yielded the highest exchange value per square foot of any building in the portfolio.

Here's a question: "What will I be entitled to receive if I don't vote for the consolidation and the consolidation proposal is approved by Empire State Building Associates?"

If you vote against the consolidation, you do not vote or you abstain, and Empire State Building Associates participates in the consolidation, your participate interests will be subject to a buyout. The buyout amount for your interest would be substantially lower than the exchange value. The buyout amount, which is equal to the original cost, less capital repaid but not less than \$100 is currently \$100 for the interest held by a participant in Empire State Building Associates as compared to the exchange value of \$323,800 or \$358,670 if you are not subject to the voluntary capital override per \$10,000 original investment for Empire State Building Associates.

A participant in Empire State Building Associates who voted against the consolidation or the third party portfolio proposal, or abstained, as applicable, or that did not submit a consent form, may change his or her vote to a vote in favor of the applicable proposal within 10 days after receiving written notice that must be given by the supervisor that the required super-majority consent has been received by such participant's participating group. In such case, his or her participation interest will not be subject to the buyout and will participate on the same basis as the other participants who approved the consolidation or third party portfolio transaction.

Peter Malkin: Another question: "Could Empire State Building Associates purchase the Helmsley estate's interest?"

We do not believe that this is realistic. Empire State Building Associates receives a low basic rent and highly variable overage rent from Empire State Building Company to cover costs and to service and repay loans. Empire State Building Company is not required to operate in such a way as to maximize cash flow or overage rent payments to Empire State Building Associates. Based on our extensive experience in financings, including three financings relating to the Empire State Building since 2001, we do not believe that Empire State Building Associates would be able to borrow the necessary amounts to acquire the Helmsley estate's interest. In addition, Empire State Building Associates would need a new consent from Empire State Building Associates participants and from Empire State Building Company for any such financing.

One person, who was incorrectly described by the Edelman's, and those working with them as an accountant and an Empire State Building insider, who spoke in favor of this strategy, has since sent to all Empire State Building Associates investors, a letter saying that he personally had not done any work to determine whether this could be financed and achieved and did not mean to hold himself out as someone who could engineer and execute such a transaction. The Helmsley estate and the Malkin family, whose consents would be required for Empire State Building Company to proceed, have committed to a different path. We do not believe that this approach is either credible or feasible.

Tony Malkin: Here's another question: "Can't things just stay the way they are? Why can't we just have the status quo?"

Well, things can't stay the way they are, nor can we continue with the status quo. Leona Helmsley's estate must sell its interest in Empire State Building Associates operating lessee, Empire State Building Company. This is not an option. It is a requirement under the will of Leona Helmsley. The Helmsley estate's interest and the Malkin family's interest hold equal veto rights on decisions made by Empire State Building Company. Empire State Building Company decisions control property operations and use of cash flow, thus determining the amount of cash available for Empire State Building Associates' distributions. If the consolidation is not completed, the Helmsley estate will have to find another way to liquidate its real estate holdings. In that case, the Helmsley estate could sell to a person or group, which would then have such veto on decisions by Empire State Building Company, thereby creating the potential for stalemate and the resulting impairment of Empire State Building Associates' distributions.

We believe that reality dictates that the best decisions and conditions change over time. The tax code which drove my grandfather and father to structure the purchase of the Empire State Building has changed. Financing and operations are different today than in the past; more than 50 years ago. Technology, rules and business have become more complex and the structures of yesterday do not allow us to address efficiently, the challenges and opportunities of today. We believe the status quo does not make sense any longer.

Let me briefly touch on where we go from here. We now have begun the process of soliciting consents from investors in the three public LLCs that own interests in the three properties: the Empire State Building; One Grand Central Place and 250 West 57<sup>th</sup> Street. The operating lessees of these three properties have already provided their consents.

By law, the solicitation period must last at least 60 days after the beginning of the solicitation period. The end of that 60-day period is March 25<sup>th</sup>, 2013. The longer it takes to approve the proposed consolidation and IPO, the greater will be the expenses borne by all investors. The longer it will take until the benefits that we believe will be realized from the consolidation, including steadier, more regular distributions, the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses and, the longer it will take for you to receive your share of the class action settlement proceeds.

Importantly, all of these benefits will only occur if the vote for the consolidation and IPO are completed. For these reasons, delay is costly and it is important that you make your choice and send in your vote as soon as you can so that your vote is counted and the consolidation goes as quickly as possible to minimize ongoing expenses.

You may already have been contacted by representatives of Malkin Holdings and our proxy solicitor, MacKenzie Partners, Inc. They can answer your questions and help you make sure you have all the information you need in order to cast an informed vote. You can also contact Malkin Holdings directly through our website or by phone at 1-888-410-7850. Again, that toll-free number is 1-888-410-7850.

A transcript of comments and questions and answers from this call will be available on our website, along with all of the other materials to which I referred earlier in the call. Remember, the website address is www.empirestaterealtytrust.com.

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That's all one word, www.empirestaterealtytrust.com.

Peter Malkin: Thank you very much for listening and as always, we appreciate your support.

Operator: Thank you, Mr. Malkin. This concludes our call today. Thank you all for participating.

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Subject Companies: Empire State Realty Trust, Inc. Commission File No. for Registration Statement on Form S-4: 333-179486

Empire State Realty OP, L.P. Commission File No. for Registration Statement on Form S-4: 333-179486-01

The following is the transcript of a conference call attended by participants in 60 East 42nd St. Associates L.L.C.

**Operator:** On behalf of Malkin Holdings, hello and welcome to this conference call to discuss the proposed consolidation that will close simultaneously with an IPO. All participants have registered specifically for this call and have been checked in for this call. Each call participant has been asked to submit questions he or she wishes to pose.

Before we get started, let me remind you that today's call will contain forward-looking statements within the meaning of the Federal Securities Laws. These statements represent predictions and expectations as to future events which Malkin Holdings believes are reasonable and are based on reasonable assumptions. However, numerous risks and uncertainties could cause actual results to differ materially from those expressed or implied in the forward-looking statements. Information about some of these risks and uncertainties can be found in the Company's SEC filings, including the Prospectus Consent Solicitation Statement, which you have received. The Company assumes no obligation to revise or update any forward-looking statements.

Investors are urged to review the Registration Statement on Form S-4, the Prospectus Consent Solicitation Statement, which you have received, and other related documents now filed, or to be filed, with the SEC, because they contain important information. You can obtain them, without charge, on the SEC's website at www.sec.gov. You can also obtain, without charge, a copy of the Prospectus Consent Solicitation and the supplements relating to the individual entities by contacting Ned H. Cohen at Malkin Holdings LLC.

Because of scheduling limitations and to give maximum flexibility in accommodating such a large number of calls, this call has been prerecorded.

A transcript of comments by the Malkins and questions and answers from this call will be available on our website, <u>www.empirestaterealtytrust.com</u> and also be filed with the SEC and available on its web site at <u>www.sec.gov.</u>

With that, I will turn the call over to the Malkins.

Tony Malkin: Thank you, Operator. I am Tony Malkin and my father and I would like to welcome you all and thank you for participating. We're going to start with some remarks and then move to question and answer. We will be on the phone between one and one-and-a-half hours. We're very happy to speak with you. We hope that you have, or will, review some key materials we have sent to you and which are also on our website. The videos and some other of the information on our website, including instructions on how to fill out your Consent Form, are also on the DVD we sent with the Proxy Consent Solicitation Statement and other solicitation materials.

We are committed to answering every question you may have to help you understand why we are making this important recommendation. We will answer the most commonly asked questions in the time we have available on today's call. If you have submitted questions not answered on this call, we will reach out to you individually in a separate call. If you have new questions, you can make a toll-free call to our proxy solicitor at 1 (888) 410-7850, or reach us through our website at <u>www.empirestaterealtytrust.com</u>. Again, the toll-free number is 1 (888) 410-7850 and the website address is <u>www.empirestaterealtytrust.com</u>, and I'll spell that out for you. It's all one word www.empire, that's E-M-P-I-R-E, state S-T-A-T-E, realty R-E-A-L-T-Y, trust T-R-U-S-T, dot com. We will also repeat the phone number and the website at the end of the call.

Now, let's get started. Dad?

Peter Malkin: Thanks, Tony, and thank you all for joining us today. As many of you know, I began my work for you in 1958, when I joined my late father-in-law, Lawrence A. Wien, for what became a wonderful partnership spanning more than 30 years. I was a partner with my father-in-law and Harry Helmsley when we acquired the Empire State Building in 1961. My son Tony joined me in 1989.

Before we get into the detail on the proposed transaction, I want you to know that we considered many other options, including leaving things as they have been, before deciding that the consolidation of properties into one publicly traded Real Estate Investment Trust, or REIT, is a unique opportunity in the life of these investments and the best course of action for the almost 5,000 investors we represent. The purpose of today's call is to explain to you why we believe this transaction will benefit you. Now that our S-4 is effective with the SEC, we are in a position to answer any question you have.

This proposal did not come about overnight. In fact, we have been working on it for nearly three years. All during this time I have been reflecting upon my career and the innovative investments created by my father-in-law starting in 1934. As I approach the end of my career, I want to make sure that our investors are given the best opportunity for enduring profitable investment, liquidity and choice. Although he is no longer with us, I am sure that my father-in-law, Lawrence A. Wien, would have had the same enthusiasm and endorsement for our plans.

Tony and I are going to walk you through the details, but in a nutshell, we believe that the transaction we are recommending is a big improvement for every investor. We believe our proposed transaction, which offers you a 100% tax-deferred option, gives you tremendous benefits, including the following:

Every investor will have the opportunity for liquidity after an initial lock-up period, when and if he or she decides it is appropriate, and when he or she choose liquidity they will be able to do so by selling shares or units on the New York Stock Exchange.

Second, all investors in the REIT are expected to receive ongoing distributions which we believe offer greater potential to increase more over time than if the status quo remained.

Third, we believe this greater potential for increased distributions results from the cumulative performance of many excellent properties, instead of just relying on one property, better financing, more efficient operation and potentially beneficial acquisitions.

Fourth, the proposed REIT will operate under Corporate Governance Guidelines, providing investors with increased transparency, accountability, and a simplified and more timely tax filing.

Finally, again, you have the option to exchange your current interest for an interest in the operating partnership of the REIT in a manner that is expected to be 100% tax-deferred.

My family, as you know, has interests in this building, just like you, and I would not be proposing this if I did not think it would benefit all investors.

Now, Tony will describe some of the benefits of the proposed transaction in more detail.

Tony Malkin: Thanks. Let me begin by addressing why we believe it is in your interest to vote for the proposed transaction. Obviously, the ability we were able to create for each of you to participate in what is expected to be a 100% tax-deferred transaction is the starting point. After that, the first key benefit is the opportunity for you to continue to own valuable and important real estate with a more stable and what we believe is greater potential for increasing distributions than your existing investment.

Combining properties creates the potential for more stable distributions through the greater performance stability of many properties, rather than just one. Spreading your investment across a portfolio of quality properties diversifies your risk, which is a basic principle of sound investing. Unlike the current structure, where distributions beyond a minimum are discretionary and based on the need to establish reserves, REIT dividends must be at least 90% of the REIT's annual taxable income. We expect they would be paid every quarter. We also believe that you have greater potential for increased distributions as a unitholder or stockholder and increased value from capital appreciation than as a participant in your subject LLC. The REIT will have better access to capital markets, streamlined financial reporting and a simplified management structure that increases efficiency. The REIT also expects to maintain modest leverage, which should allow the REIT to pursue acquisitions that could increase its cash flow, potentially allowing for further growth and enhanced distributions.

Another factor is our current need to maintain cash reserves for each individual ownership entity to protect against unknowns and to cover expenses from time to time. As a REIT, we will no longer have to hold cash reserves in each individual entity. In fact, there will be a one-time distribution of whatever available cash reserves there are, at or just after, the consolidation and IPO. And there is no need to establish property level reserves by the REIT any longer. If the transaction proceeds, in addition to the one-time distribution of cash reserves, the REIT will reimburse all transaction expenses out of IPO proceeds, thereby increasing the funds available for such one-time distributions at the time of the IPO. Finally, each investor will receive their portion of the \$55 million Class Action Settlement Fund, subject to court approval, but this one-time distribution and the receipt of such will occur only if the proposed transaction moves forward. If our proposed consolidation and IPO are not approved, these three one-time distributions will not occur.

In the Prospectus Consent Solicitation Statement, which is in the form in the final S-4, we have estimated what dividends would be for the REIT during the 12-month period ending September 30, 2013. The presentation of this 12-month estimate in the Prospectus Consent Solicitation Statement is the market convention for REIT IPOs and is consistent with SEC guidelines. Importantly, for most investors, including those investors in the Empire State Building, the estimated distributions in the S-4 are projected to be higher than under the status quo historical average distributions, and over the longer term we believe that all investors will have the greater potential for increasing distributions than they currently have, for all the reasons I just mentioned. Remember, REIT taxable income will be determined by the performance of the Portfolio of Properties and is unaffected by the Company's stock price. While the price of shares may go up and down, that will not change the requirement to pay dividends of at least 90% of REIT taxable income on an annual basis.

## Dad?

Peter Malkin: Another significant benefit is the potential for liquidity at a time of your own choosing. Just to be clear, under the proposed consolidation and initial public offering there is never any requirement that you sell your shares for cash. Many of you may wish to keep your interest for you and your family and to continue receiving expected regular steady distributions, which we believe offer greater potential to increase more over time than if the status quo remained. That's fine. And because you have the option of choosing what is expected to be a tax-deferred security, you have the ability to avoid realizing a capital gain until the time of a future capital transaction, such as when you may decide to sell, and your family may avoid the capital gain tax completely if you hold onto your units for life and they are given a stepped-up basis in your estate.

I should note at the outset that the Malkin family intends to hold its shares and units, but others may wish to liquidate all or a part of their investment. I can't think of a case in which your investment is not worth many times what you or one of your predecessors paid for it, but currently there is no efficient public market for you to sell your interest in its present form. While there have been some sales over the years, we believe that they have been concluded at substantial discounts. By going public, there will be a true market price available and you will be able to see the price of your shares or units any time you like and to sell all or part of your interest any time you choose, following the initial lock-up period.

Another benefit of the transaction is Corporate Governance. Investors would own shares in a publicly traded company with a centralized experienced management team. The management team would report to a board comprised of six independent directors and my son Tony. A full set of biographies of the six proposed Independent Directors is in the Prospectus Consent Solicitation Statement. Importantly, each Board Member thas successful experience in real estate, public companies, or both. As a public company, your Board has a fiduciary responsibility to all stock holders and will be accountable to you, and those of you with voted securities would elect the Board Members and vote on certain other corporate matters each year. This is in contrast to your current investment where you have no vote.

You should also enjoy greater legal protections. As a public company with securities listed on the New York Stock Exchange, you would have all the protections afforded all public stockholders through the SEC, the New York Stock Exchange, and the new Dodd-Frank Rules and Regulations.

Another benefit is simplified tax filing, instead of receiving a K-1 for each investment you have with Malkin Holdings, which is often received too late to make an April 15<sup>th</sup> filing. Class A or B common stock shareholders will receive one Form 1099, and OP unitholders will receive one Form K-1. The REIT has committed to make efforts to deliver all of these forms by March 31<sup>st</sup> of each year, so you will not have to file your returns on extension.

So, in summary, we believe there are many benefits to the proposed transaction. We believe all investors will benefit through ongoing distribution, with the greater potential to increase through property performance, better financing, more efficient operations, and beneficial acquisitions. The potential for increased distributions and stock price capital appreciation over time benefits all investors. You will enjoy modern Corporate Governance, an accountable Board of Directors, greater transparency and simplified tax filing. In our view, when you consider all these benefits, your decision to vote for the consolidation and IPO should be an easy one.

#### Dad?

Peter Malkin: We also think it's important for everyone to consider what will happen if the transaction does not move forward. Were that to occur, you will continue to own an illiquid interest in an entity that owns a partial interest in a single property. This means you are not likely to obtain a true and efficient market price for your interest and you will significantly limit your ability to monetize all or part of your interest at a price and time of your choosing. You will also continue to be subject to an ownership structure that is universally recognized as archaic, which limits your rights and the value of your investment and which is potentially subject to damaging deadlocks.

Also, because you currently rely only on the performance of one property, any major expenditure unique to your property, or major tenant failure, will impact you directly and not be mitigated by the performance of other properties. In addition, your cash distributions will remain inconsistent and volatile, subject to the performance of a single property and to the decisions made by the operating lessee, over which you have no control. Without the consolidation, there will not be the same access to growth through acquisitions and therefore you will forego the positive impact such acquisitions could have on distributions. Your entity will not be reimbursed for the transaction expenses incurred over the past several years and your entity will not make the one-time distribution to you of such reimbursement amount, plus its excess reserves. You will not receive any settlement payment. And finally, your tax filing will remain complex and subject to delays beyond April 15<sup>th</sup> each year.

Tony Malkin: Thanks, Dad. If the transaction proceeds, you will be able to choose what securities you will receive in exchange for your current interests. Your choices include a 100% tax-deferred operating partnership, or OP, units that do not have voting rights, a 98% tax-deferred combination of Class B common stock and OP units that would have the same voting rights as if you had selected only Class A common stock, or fully taxable Class A common stock with full voting rights. Each one of these options will provide you with ownership in prime, improved, or improving, office and retail real estate in Manhattan and the Greater New York Metropolitan Area, and importantly, no matter which security you choose, you can expect to receive regular quarterly distributions with the greater potential for increased distributions and capital appreciation than your current investment.

Let us discuss a little more what each of these securities is and what the general tax implications would be.

Peter Malkin: I'll begin with the OP units. OP units are expected to be 100% tax deferred, meaning that tax would be owed on any gain on your investment only at the time of a future capital transaction, such as when you decide to sell or the property owned by your entity is sold. OP units will also be listed on the New York Stock Exchange, but have no vote in the REIT. If and when OP unitholders decide to liquidate, however, they would not have to sell their units on the Exchange. Beginning after one year, they would also have the option of exchanging their OP units for cash at the then price of the Class A shares or, at the REIT's option, to receive Class A shares one for one. As detailed in the Prospectus Consent Solicitation Statement, some of your OP units are permitted to be sold immediately, and up to 50% can be sold after six months and all or any part of your holdings may be sold at any time starting 12 months after the initial public offering.

Another alternative is a combination of OP units and Class B shares. Because OP units do not have voting rights, we are offering the

option to receive Class B shares instead of 2% of the OP units you would otherwise receive. So, for example, if you were eligible to receive 100 OP units, you could instead choose 98 OP units and two Class B shares. Class B shares are different, in that each carries the same voting rights as 50 Class A shares. So, you, by choosing two Class B shares, would have the same voting rights as if you chose 100 Class A shares. However, receipt of Class B shares is taxable at the time of the IPO. So, instead of deferring taxes at 100% of your investment, you would defer taxes on 98% of your investment. If you decide you want to sell your Class B shares, which will not be listed on a National Securities Exchange, they are automatically converted on a one-for-one basis to Class A shares.

Tony Malkin: The final alternative is to receive Class A shares. These shares will have the same rights to distributions as OP units and Class B shares, and also carry voting rights in the REIT. However, receipt of Class A shares is taxable at the time of the IPO. As with OP units, those wanting to liquidate their investment would be eligible to sell half of their Class A shares six months after the IPO and the balance 12 months after the IPO.

So, the bottom line is that we have created a structure that gives you great flexibility. You have a range of options, including to defer taxes, receive quarterly distributions and maintain voting rights. This structure provides the same choices that were made available to the Malkin family and to the investors in the private entities we supervise. As you may know, we received all of the required consents from those private entities, who have approved the proposed consolidation. For your reference, the Malkin family elected a combination of Class B shares and OP units, in addition to a small number of Class A shares.

If I may, let me turn this back to my father for some closing remarks.

Peter Malkin: Thank you, Tony. We hope that you have found this discussion helpful. In summary, we want to make sure you understand the following key points about this transaction:

You have the option to receive OP units which are expected to be 100% tax deferred. You would have new liquidity options through a listing of Class A common shares and OP units on the New York Stock Exchange. We believe the REIT offers a greater potential for distribution increases than the status quo. Dividends will be paid quarterly and at a minimum of 90% of REIT taxable income annually. You can diversify your assets, one of the first principles of sound investing. You will have increased growth opportunities through potential acquisitions, with better access to capital markets. You will receive a one-time distribution of cash reserves and reimbursement of consolidation and IPO expenses. You have the opportunity to receive class action settlement proceeds. For all these reasons, among others, we believe the proposed transaction is in the best interest of all investors. And now let's begin the question and answer session.

**Tony Malkin:** Thank you to everyone who submitted questions. We are going to answer the most commonly asked questions. If your question is not answered, it is likely specific to your particular situation or has not been asked by any other investor and we will reach out to you individually. If you have new questions, you can reach out via the website at <u>www.empirestaterealtytrust.com</u>. Once again, that's all one word, <u>www.empirestaterealtytrust.com</u>. Or via our toll-free phone number, which is 1 (888) 410-7850. Again, that is 1 (888) 410-7850.

With that, let's take our first question: Is the MacKenzie that is doing the tender offer the same as the MacKenzie who is your proxy solicitor?

The answer is no, there is absolutely no relation whatsoever and it is purely a coincidence that they have the same name. The MacKenzie that is doing the tender offer has made prior tender offers that we have opposed or recommended against. We have separately mailed a Schedule 14d-9 to participants, which you all should have received, which states our recommendation against the tender offer.

Next, we have a question: What happens to my interest if the transaction proceeds?

Our Prospectus Consent Solicitation Statement states in several places that if your subject LLC participates in the consolidation you will have the option to exchange your current interest for one of three types of securities, as we discussed on the call earlier and as can be found on page 74 of that Consent Solicitation Statement. Those securities are, one, operating partnership units, or OP units, which are expected to be 100% tax-deferred; a combination of Class B common stock and OP units, which are expected to be 98% tax-deferred; or Class A common stock, which is 100% taxable. We, of course, cannot advise you on which security you should choose. We suggest that you consult your Financial Advisor if you are not sure which security is best for you. If you have questions about how to make your election, however, you can call us any time and we would be happy to explain further your options.

Dad?

Peter Malkin: The next question is: Will I be required to pay taxes on the consideration received in this transaction?

Our Prospectus Consent Solicitation Statement highlights in several places, including on pages 20 to 22, that if you elect to receive OP units you will not pay any tax on the consideration you receive in our recommended consolidation. You will only realize a capital gain at the time of a future capital event, such as when you decide to sell your interest or if the property owned by your entity is sold at some point in the future. If you choose OP units, the entire transaction, as set forth in the Prospectus Consent Solicitation Statement, is expected to be 100% tax deferred for you.

Tony Malkin: The next question is: Who is Duff & Phelps and how can I feel comfortable that their work has given me fair value for my interests in the consolidation?

As stated in our Prospectus Consent Solicitation Statement, given our family's role in owning interests and in supervising all the entities in our consolidation, we wanted an independent third party to produce the exchange values and render a fairness opinion for all participants, and we chose Duff & Phelps to do this work. We chose Duff & Phelps because we wanted the work to be performed by an independent group. Duff & Phelps is an internationally recognized firm with an excellent reputation for valuation services across all industries, and it provides these for a broad variety of real estate firms.

The Prospectus Consent Solicitation Statement, on pages 235 through 254, describes in detail how Duff & Phelps did its work. They began by requesting and receiving historical and current information and market data, which we delivered to them from our records and from the thirdparty managing agents. They then appraised the value of each of the properties, the development site and the management companies to be included in the REIT. Then Duff & Phelps calculated the exchange value for each property. Each of the properties will receive its proportionate share of the consideration in the consolidation based on its proportionate share of the aggregate exchange value. This results in the value of each entity relative to the others, which is how the consideration in the consolidation is being allocated to you. The exchange value for each entity was then allocated to the participants and the override interests, in accordance with the organizational documents for each entity. In this way, all values were established in the same way, including our own values.

The valuation materials which Duff & Phelps provided to us are attached in the materials you received as Appendices A and B to the Prospectus Consent Solicitation Statement, and the financial projections used by Duff & Phelps in its exchange valuation process for all the properties are attached as Appendix C. I can also tell you that we believe the valuations are fair, that our interests have been valued in the same way, and that we will be voting in favor of the transaction.

Peter Malkin: The next question is: Is there a deadline to vote?

By law, the solicitation period must last at least 60 days after the beginning of the solicitation period, which would take us out to March 25, 2013. The longer it takes to approve the proposed consolidation and initial public offering, the greater will be the expenses borne by all investors, the longer it will take until the benefits that we believe will be realized from the consolidation, including steadier, more regular distributions, the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses, and the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses, and the longer it will take for you to receive the consolidation and initial public offering are completed. For these reasons, delay is costly and it is important that you make your choice and send in your vote as soon as you can, so that your vote is counted and the consolidation goes as quickly as possible to minimize ongoing expenses.

Tony Malkin: Here's another question: "Who pays for all the materials that have been sent out in connection with the proposed transaction?"

The more voluminous materials that have been distributed were necessary to meet SEC requirements. In addition, we have sent out a series of letters and other shorter materials that we felt were necessary to keep all investors apprised of certain developments relating to the proposed transaction. With agent authorization under the original agreements for your investment, the costs are initially being shared by your LLC, along with all the other public and private entities supervised by Malkin Holdings that would participate in the consolidation.

If the consolidation is approved and closes, the new REIT will reimburse each of the entities for its share of these costs and the amount reimbursed will be distributed to you and the other participants in cash at, or soon after, the IPO.

If the consolidation is not approved, each entity's expense is unreimbursed, and no such distribution will be available.

Peter Malkin: The next question: How did the Malkins get their override interests?

The Prospectus Consent Solicitation Statement sets forth the variety of overrides from different ownership groups to which the Malkin Group is entitled. Some of these overrides have been in place since the creation of each investment. Some were put in place at later dates. Every one of these overrides was either included in the organizational documents when investors agreed to make their investment or has been consented to, in writing, by the investors in the entities.

Tony Malkin: This question: Isn't Malkin Holdings going to continue to get management fees, commissions from leasing, and supervisory fees, once the consolidation is concluded and the REIT goes forward?

No, that's not true. Today, Malkin Holdings receives no management fees or commissions from any of the properties involved in this consent. All Malkin Holdings receives is its supervisory fees and its overrides, when payable. All Malkin Holdings fees and entitlements were valued as part of Duff & Phelps' work. When the consolidation and IPO move forward, Malkin Holdings will receive no more fees. All Malkin Holdings will get is its ownership in the REIT.

Peter Malkin: The next question: What is the Malkins' entitlement to these override interests?

The Prospectus Consent Solicitation Statement points out that the overrides are written contracts entered into by you, the family member from whom you inherited your interest or the party from whom you acquired your interest when the investment was made or at some point thereafter. Every one of these agreements is available for inspection. The Malkins are entitled to distributions on the override interests out of the proceeds from a capital transaction. As the REIT will acquire each building in which you are a participant, the proposed consolidation is a capital transaction. The proposed consolidation represents a transfer to a new entity with substantial additional assets, substantial new investors, and a new governance structure, in no way a continuation of the prior entities for the same investors.

Tony Malkin: This question: When do you expect the consolidation and IPO to be completed?

We plan to complete the consolidation as soon as possible, after receipt of the approval by the required vote of your subject LLC's participants, and the approval by the required vote of the other subject LLCs' participants for inclusion. At that time, we will measure the market and calendar for other public offerings and choose the best timing for the IPO. By its terms, the consolidation and IPO are required to be completed no later than December 31st, 2014, but we are certainly hoping to wrap it up long before that date.

Another question: When can I sell OP units or shares of Class A and Class B common stock of the REIT after the consolidation and IPO?

First of all, please keep in mind Class B common stock cannot be sold, it can only be exchanged for Class A common stock to be sold, and that can take place 12 months after the offering. As explained in the Prospectus Consent Solicitation Statement and in our videos, after the closing of the consolidation and the IPO every participant, except the Malkin family, will have the ability to sell up to 50% of both the OP units and Class A common stock received in the consolidation at any time after the 180<sup>th</sup> day following the IPO pricing date, and the balance of the OP units and Class A common stock 12 months after the IPO pricing date. In addition, each participant that receives OP units may, immediately following the consolidation and the IPO, sell up to 4% of the OP units issued to him or to her. And I would point out that the Malkin family has a longer lockup.

The next question: When are OP units exchangeable for shares of Class A common stock?

Twelve months after the completion of the IPO each OP unit will be exchangeable for the then cash value of a share of Class A common stock or, at the REIT's election, one share of Class A common stock.

Peter Malkin: Another question: What about all these lawsuits against the Malkins over this deal? There are five of them. Doesn't that mean that the Malkins have done something wrong?

No. Virtually all large deals get challenged in court. These claims now have been settled with no admission of wrongdoing. In fact, after plaintiffs' counsel reviewed thousands of documents and interviewed many witnesses, the plaintiffs now intend to support the proposed ransaction.

Here is a new question: "How will the challenge to the Class Action Settlement affect this transaction?"

Our Consent Solicitation toward the consolidation and IPO continues without interruption. Importantly, this class action challenge is not a new lawsuit, but rather a motion filed by a handful of investors in Empire State Building Associates seeking to block the settlement reached by us and investors representing all entities proposed for the consolidation last September. Objections are common in these types of proceedings and we see no change in the timing for our ongoing vote and the completion of our proposed IPO within the timeframe of the consent as it is presently proposed. This is one set of plaintiff's attorneys suing another set of a plaintiff's attorneys. While the litigators are suing each other, we intend to focus on operating the properties and partnerships and getting the consent done for the good of all investors.

Here's another new question: "Can you please explain the third party proposal we are being asked to vote on? Is it the same as the tender offer?"

In our Consent Solicitation, we are asking for authority to enter into a third party portfolio transaction under which the entire portfolio which would have gone into the REIT would instead be acquired by an unrelated third party. In that case, the REIT wouldn't be formed. We believe it would be beneficial for you to consent to this proposal to provide us with the flexibility to accept a proposal from a third party if we determine that the price in the transaction includes an adequate premium above the value expected to be realized, over time, from the REIT formation. There are clear requirements written in our Consent Solicitation documents for any third party portfolio transaction. The price must be at least 115% of the aggregate exchange value of all the public and private entities included in the transactions.

No member of the Malkin family can be related to the third party buyer or receive any special benefit from such a sale. If a sale were to occur, the Malkins would have no further involvement with any of the properties; not as investors, executives or board members. The Malkins would be cashed out just like any other investor.

Of course, if we receive a bona fide offer, we will disclose the offer. Such third party portfolio sale is unrelated to the tender offer. We have sent all investors a copy of a Form 14D-9, which is filed with the SEC, with our reasons for recommending that you do not accept the tender offer from MacKenzie Capital. By the way, to clarify further, MacKenzie Capital has no connection to MacKenzie Partners, the proxy solicitor retained by Malkin Holdings to help address investor questions regarding our proposals. It is just a strange coincidence that they have the same name.

Tony Malkin: Here's a question: What is my interest worth?

As described in the Prospectus Consent Solicitation Statement, for each \$10,000 of original investment held by you, the exchange value is now \$402,660. The exchange value was determined based on appraisals by Duff & Phelps LLC, the independent valuer, to establish relative value among properties of participation interests, and it does not necessarily represent the fair market value of your participation interests. The consideration you receive will be based on the REIT's value in the IPO, which will not be known until the pricing of the IPO, after you vote on the consolidation proposal. We have described, on pages 6 through 8 of the Prospectus Consent Solicitation Statement, the differences between the exchange value and the enterprise value, which is the value based on the IPO price. The Prospectus Consent Solicitation Statement also includes a table, on page 7, showing the range of enterprise values per \$10,000 original investment unit based on an illustrative range of IPO prices.

Peter Malkin: Another question: What will happen to my distributions if the transaction does go forward?

We believe that there is greater potential for your distributions to go up more over time as part of this transaction than if you stayed with just the status quo. In the Prospectus Consent Solicitation Statement, we've provided an estimate of expected annual distributions to investors in each of the groups for which a vote is to be taken. On pages 183 through 189 of the Prospectus Consent Solicitation Statement, you will find a comparison of what our estimated distributions for the 12 months ending September 30, 2013 will be to the average annual distributions to investors in 60 East 42<sup>nd</sup> Street Associates for the five years ended December 31, 2011, showing that the estimated distribution for the 12-month period is greater than this average annual distribution. We also believe your distributions will be less subject to fluctuation and are expected to be paid four times per year, once in each quarter, as opposed to the historic practice of a small regular monthly distribution and an annual overage rent payment, which is inconsistent and only payable to the extent of available cash flow.

As stated in our Prospectus Consent Solicitation Statement, letters and videos, REITs are required to distribute at least 90% of REIT taxable income annually. The post IPO REIT will have no need to maintain property level reserves at each property. There will be many more and more

efficient ways to access the capital markets. There are many reasons why we believe participants have greater potential for increased distributions following the transaction than in the status quo. For your information, our family has no plan to sell any of our interests and we believe the potential benefits of the combined portfolio are greater than for any property standing alone.

Tony Malkin: Here's another question: Can't things just stay the way they are? Why can't we just have the status quo?

Things can't stay the way they are and the status quo cannot continue. Leona Helmsley's estate must sell its interest in your operating lessee. It is not an option. It is a requirement under the will of Leona Helmsley. The Helmsley estate owns a 30% interest in the operating lessee. Any purchaser of the Helmsley estate interests will be able to have significant influence over the decisions made by the operating lessee. The operating lessee's decisions control property operation and use of cash flow, thus determining the amount of cash available for distributions. If the consolidation is not completed, the Helmsley estate will have to find another way to liquidate its real estate holdings. In that case, the Helmsley estate could sell to a person or group which would then have the ability to exercise substantial influence over decisions, thereby creating the potential for decisions which impair distributions.

We believe that reality dictates that the best decisions and conditions change over time. The Tax Code which drove my grandfather to structure the purchase of One Grand Central Place has changed. Financing and operations are different today than in the past, technology, rules and business have become more complex, and the structures of yesterday do not allow us to address efficiently the challenges and opportunities of today. We do believe the status quo does not make sense any longer.

Peter Malkin: What will I be entitled to receive if I don't vote for the consolidation and the consolidation proposal is approved by my entity?

If you vote against the consolidation, you do not vote or you abstain, and your subject entity participates in the consolidation, your participation interest will be subject to a buy-out, pursuant to a buy-out amount that would be substantially lower than the exchange amount. The buy-out amount for an original \$10,000 participation is currently \$100, as compared to the exchange value of \$402,660 per \$10,000 original investment. A participant that voted against the consolidation or the Third-Party Portfolio proposal, or abstained, or that did not submit a Consent Form, may change his or her vote to a vote in favor of the applicable proposal within 10 days after receiving written notice that must be given by the supervisor that the required supermajority consent has been received by such participant's participating group. In such case, his or her participation interest will not be subject to the buy-out and will participate on the same basis as other participants who approved the consolidation or third-party portfolio transaction.

Tony Malkin: Let me briefly touch on where we go from here. We now have begun the process of soliciting consents from Investors in the three public LLCs that own interests in the three properties, the Empire State Building, One Grand Central Place, and 250 West 57<sup>th</sup> Street. The operating lessees of these three properties have already provided their consents. By law, the solicitation period must last at least 60 days after the beginning of the solicitation period. The end of that 60-day period is March 25<sup>th</sup>, 2013.

The longer it takes to approve the proposed consolidation and IPO, the greater will be the expenses borne by all investors. The longer it will take until the benefits that we believe will be realized from the consolidation, including steadier, more regular distributions, the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses, and the longer it will take for you to receive your share of the class action settlement proceeds. Importantly, all of these benefits will only occur if the vote for the consolidation and IPO are completed. For these reasons, delay is costly and it is important that you make your choice and send in your vote as soon as you can, so that your vote is counted and the consolidation goes as quickly as possible, to minimize ongoing expenses.

You may already have been contacted by representatives of Malkin Holdings and our proxy solicitor, MacKenzie Partners, Inc. They can answer your questions and help you make sure you have all the information you need in order to cast an informed vote. You can also contact Malkin Holdings directly through our website or by phone at 1 (888) 410-7850. Again, that toll-free number is 1 (888) 410-7850. A transcript of comments and questions and answers from this call will be available on our website, along with all of the other materials to which I referred earlier in the call. Remember, the website address is <u>www.empirestaterealtytrust.com</u>. That's all one word, <u>www.empirestaterealtytrust.com</u>.

Peter Malkin: Thank you very much for listening and, as always, we appreciate your support.

Operator: Thank you, Mr. Malkin. This concludes our call today. Thank you all for participating.

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Subject Companies: Empire State Realty Trust, Inc. Commission File No. for Registration Statement on Form S-4: 333-179486

Empire State Realty OP, L.P. Commission File No. for Registration Statement on Form S-4: 333-179486-01

The following is the transcript of a conference call attended by participants in 250 West 57th St. Associates L.L.C.

**Operator:** On behalf of Malkin Holdings, hello and welcome to this conference call to discuss the proposed consolidation that will close simultaneously with an IPO. All participants have registered specifically for this call and have been checked in for this call. Each call participant has been asked to submit questions he or she wishes to pose.

Before we get started, let me remind you that today's call will contain forward-looking statements within the meaning of the Federal Securities Laws. These statements represent predictions and expectations as to future events which Malkin Holdings believes are reasonable and are based on reasonable assumptions. However, numerous risks and uncertainties could cause actual results to differ materially from those expressed or implied in the forward-looking statements. Information about some of these risks and uncertainties can be found in the Company's SEC filings, including the Prospectus Consent Solicitation Statement, which you have received. The Company assumes no obligation to revise or update any forward-looking statements.

Investors are urged to review the registration statement on Form S-4, the Prospectus Consent Solicitation Statement which, you have received, and other related documents now filed or to be filed with the SEC because they contain important information. You can obtain them without charge on the SEC's website at <u>www.sec.gov</u>. You can also obtain, without charge, a copy of the Prospectus Consent Solicitation and the supplements relating to the individual entities, by contacting Ned H. Cohen at Malkin Holdings, LLC.

Because of scheduling limitations and to give maximum flexibility in accommodating such a large number of calls, this call has been prerecorded.

A transcript of comments by the Malkins and questions and answers from this call will be available on our website, <u>www.empirestaterealtytrust.com</u> and also be filed with the SEC, and available on its website at <u>www.sec.gov</u>. With that, I will turn the call over to the Malkins.

Tony Malkin: Thank you, Operator. I am Tony Malkin and my father and I would like to welcome you all and thank you for participating.

We're going to start with some remarks and then move to question-and-answer. We will be on the phone between one and one-and-a-half hours. We are very happy to speak with you. We hope that you have or will review some key materials we have sent to you and which are also on our website. The videos and some other of the information on our website, including instructions on how to fill out your consent form, are also on the DVD we sent with the proxy consent solicitation statement and other solicitation materials. We are committed to answering every question you may have to help you understand why we are making this important recommendation.

We will answer the most commonly-asked questions in the time we have available on today's call. If you have submitted questions not answered on this call, we will reach out to you individually in a separate call. If you have new questions, you can make a toll-free call to our proxy solicitor at 1-888-410-7850 or reach us through our website at <u>www.empirestaterealtytrust.com</u>. Again, the toll-free number is 1-888-410-7850 and the website address is <u>www.empirestaterealtytrust.com</u>. And I'll spell that out for you. It's all one word, www.empire—that's e-m-p-i-r-e; state, s-ta-t-e; realty, r-e-a-l-t-y; trust, t-r-u-s-t; (dot) com. We will also repeat the phone number and the website at the end of the call.

Now let's get started. Dad?

Peter Malkin: Thanks, Tony, and thank you all for joining us today.

As many of you know, I began my work for you in 1958 when I joined my late father-in-law, Lawrence A. Wien, for what became a wonderful partnership spanning more than 30 years. I was a partner with my father-in-law and Harry Helmsley when we acquired the Empire State Building in 1961. My son, Tony, joined me in 1989.

Before we get into the detail on the proposed transaction, I want you to know that we considered many other options, including leaving things as they have been, before deciding that the consolidation of properties into one publicly-traded Real Estate Investment Trust, or REIT, is a unique opportunity in the life of these investments and the best course of action for the almost 5,000 investors we represent. The purpose of today's call is to explain to you why we believe this transaction will benefit you. Now that our S-4 is effective with the SEC, we are in a position to answer any question you have.

This proposal did not come about overnight. In fact, we have been working on it for nearly three years. All during this time, I have been reflecting upon my career and the innovative investments created by my father-in-law, starting in 1934. As I approach the end of my career, I want to make sure that our investors are given the best opportunity for enduring, profitable investment, liquidity, and choice. Although he is no longer with us, I am sure that my father-in-law, Lawrence A. Wien, would have had the same enthusiasm and endorsement for our plans.

Tony and I are going to walk you through the details, but in a nutshell, we believe that the transaction we are recommending is a big improvement for every investor. We believe our proposed transaction, which offers you a 100% tax-deferred option, gives you tremendous benefits, including the following. Every investor will have the opportunity for liquidity after an initial lock-up period, when and if he or she decides it is appropriate. And when he or she choose liquidity, they will be able to do so by selling shares or units on the New York Stock Exchange.

Second, all investors in the REIT are expected to receive ongoing distributions which we believe offer greater potential to increase more over time than if the status quo remained.

Third, we believe this greater potential for increased distributions results from the cumulative performance of many excellent properties instead of just relying on one property, better financing, more efficient operation, and potentially beneficial acquisitions.

Fourth, the proposed REIT will operate under corporate governance guidelines, providing investors with increased transparency, accountability and a simplified and more timely tax filing.

Finally, again you have the option to exchange your current interest for an interest in the operating partnership of the REIT in a manner that is expected to be 100% tax-deferred.

My family, as you know, has interests in this building, just like you. And I would not be proposing this if I did not think it would benefit all investors.

Now Tony will describe some of the benefits of the proposed transaction in more detail.

Tony Malkin: Thanks. Let me begin by addressing why we believe it is in your interest to vote for the proposed transaction.

Obviously, the ability we were able to create for each of you to participate in what is expected to be a 100% tax-deferred transaction is the starting point. After that, the first key benefit is the opportunity for you to continue to own valuable and important real estate with a more stable and what we believe is greater potential for increasing distributions than your existing investment.

Combining properties creates the potential for more stable distributions through the greater performance stability of many properties, rather than just one. Spreading your investment across a portfolio of quality properties diversifies your risk, which is a basic principle of sound investing. Unlike the current structure, where distributions beyond a minimum are discretionary and based on the need to establish reserves, REIT dividends must be at least 90% of the REIT's annual taxable income. We expect they would be paid every quarter. We also believe that you have greater potential for increased distributions as a unitholder or stockholder and increased value from capital appreciation, than as a participant in your subject LLC.

The REIT will have better access to capital markets, streamlined financial reporting and a simplified management structure that increases efficiency. The REIT also expects to maintain modest leverage, which should allow the REIT to pursue acquisitions that could increase its cash flow, potentially allowing for further growth and enhanced distributions.

Another factor is our current need to maintain cash reserves for each individual ownership entity to protect against unknowns and to cover expenses from time-to-time. As a REIT, we will no longer have to hold cash reserves in each individual entity. In fact, there will be a one-time distribution of whatever available cash reserves there are at or just after the consolidation and IPO. And there is no need to establish property level reserves by the REIT any longer. If the transaction proceeds, in addition to the one-time distribution of cash reserves, the REIT will reimburse all transaction expenses out of IPO proceeds, thereby increasing the funds available for such one-time distribution at the time of the IPO. Finally, each investor will receive their portion of the \$55 million class action settlement fund, subject to court approval but this one-time distribution, and the receipt of such, will occur only if the proposed transaction moves forward. If our proposed consolidation and IPO are not approved, these three one-time distributions will not occur. In the Prospectus Consent Solicitation Statement, which is the form in the final S-4, we have estimated what dividends would be for the REIT during the 12-month period ending September 30, 2013. The presentation of this 12-month estimate in the Prospectus Consent Solicitation Statement is the market convention for REIT IPOs and is consistent with SEC guidelines. Importantly, for most investors, including those investors in the Empire State Building, the estimated distributions in the S-4 are projected to be higher than under the status quo historical average distributions. And over the longer term, we believe that all investors will have the greater potential for increasing distributions than they currently have, for all the reasons I just mentioned. Remember, REIT taxable income will be determined by the performance of the portfolio of properties and is unaffected by the Company's stock price. While the price of shares may go up and down, that will not change the requirement to pay dividends of at least 90% of REIT taxable income on an annual basis. Dad?

Peter Malkin: Another significant benefit is the potential for liquidity at a time of your own choosing. Just to be clear, under the proposed consolidation and initial public offering, there is never any requirement that you sell your shares for cash. Many of you may wish to keep your interest for you and your family and to continue receiving expected regular steady distributions, which we believe offer greater potential to increase more over time than if the status quo remained. That's fine. And because you have the option of choosing what is expected to be a tax-deferred security, you have the ability to avoid realizing a capital gain until the time of a future capital transaction, such as when you may decide to sell. And your family may avoid the capital gain tax completely if you hold onto your units for life and they are given a stepped-up basis in your estate.

I should note at the outset that the Malkin family intends to hold its shares and units, but others may wish to liquidate all or a part of their investment. I can't think of a case in which your investment is not worth many times what you or one of your predecessors paid for it. But currently, there is no efficient public market for you to sell your interest in its present form.

While there have been some sales over the years, we believe that they have been concluded at substantial discounts. By going public, there will be a true market price available and you will be able to see the price of your shares or units any time you like and to sell all or part of your interest any time you choose, following the initial lock-up period.

Another benefit of the transaction is corporate governance. Investors would own shares in a publicly-traded company with a centralized, experienced management team. The management team would report to a Board comprised of six independent directors and my son, Tony. A full set of biographies of the six proposed independent directors is in the Prospectus Consent Solicitation Statement. Importantly, each Board member has successful experience in real estate, public companies, or both.

As a public company, your Board has a fiduciary responsibility to all stockholders and will be accountable to you. And those of you with voting securities would elect the Board members and vote on certain other corporate matters each year. This is in contrast to your current investment where you have no vote.

You should also enjoy greater legal protections. As a public company with securities listed on the New York Stock Exchange, you would have all the protections afforded all public stockholders through the SEC, the New York Stock Exchange, and the new Dodd-Frank rules and regulations.

Tony Malkin: Another benefit is simplified tax filing instead of receiving a K-1 for each investment you have with Malkin Holdings, which is often received too late to make an April 15<sup>th</sup> filing. Class A or B common stock shareholders will receive one Form 1099, and OP unitholders will receive one form K-1. The REIT has committed to make efforts to deliver all of these forms by March 31<sup>st</sup> of each year so you will not have to file your returns on extension.

So in summary, we believe there are many benefits to the proposed transaction. We believe all investors will benefit through ongoing distributions with a greater potential to increase through property performance, better financing, more efficient operations and beneficial acquisitions. The potential for increased distributions and stock-priced capital appreciation over time, benefits all investors. You will enjoy modern corporate governance, an accountable Board of Directors, greater transparency and simplified tax filing. In our view, when you consider all these benefits, your decision to vote for the consolidation and IPO should be an easy one. Dad?

Peter Malkin: We also think it's important for everyone to consider what will happen if the transaction does not move forward. Were that to occur, you will continue to own an illiquid interest in an entity that owns a partial interest in a single property. This means you are not likely to obtain a true and efficient market price for your interest and you will significantly limit your ability to monetize all or part of your interest at a price and time of your choosing.

You will also continue to be subject to an ownership structure that is universally recognized as archaic, which limits your rights and the value of your investment and which is potentially subject to damaging deadlocks.

Also, because you currently rely only on the performance of one property, any major expenditure unique to your property or major tenant failure will impact you directly and not be mitigated by the performance of other properties.

In addition, your cash distributions will remain inconsistent and volatile, subject to the performance of a single property and to the decisions made by the operating lessee, over which you have no control.

Without the consolidation, there will not be the same access to growth through acquisitions and therefore, you will forego the positive impact such acquisitions could have on distributions. Your entity will not be reimbursed for the transaction expenses incurred over the past several years, and your entity will not make the one-time distribution to you of such reimbursement amount, plus its excess reserves. You will not receive any settlement payment. And finally, your tax filing will remain complex and subject to delays beyond April 15th each year.

Tony Malkin: Thanks, Dad. If the transaction proceeds, you will be able to choose what securities you will receive in exchange for your current interests. Your choices include 100% tax-deferred operating partnership, or OP, units that do not have voting rights; a 98% tax-deferred combination of Class B common stock and OP units that would have the same voting rights as if you had selected only Class A common stock; or fully taxable Class A common stock with full voting rights. Each one of these options will provide you with ownership in prime, improved, or improving office and retail real estate in Manhattan and the greater New York metropolitan area. And importantly, no matter which security you choose, you can expect to receive regular quarterly distributions with the greater potential for increased distributions and capital appreciation than your current investment.

Let us discuss a little more what each of these securities is and what the general tax implications would be.

Peter Malkin: I'll begin with the OP units. OP units are expected to be 100% tax deferred, meaning that tax would be owed on any gain on your investment only at the time of a future capital transaction, such as when you decide to sell, or the property owned by your entity is sold. OP units will also be listed on the New York Stock Exchange but have no vote in the REIT. If and when OP unitholders decide to liquidate, however, they would not have to sell their units on the Exchange. Beginning after one year, they would also have the option of exchanging their OP units for cash at the then price of Class A shares or at the REIT's option to receive Class A shares one-for-one.

As detailed in the Prospectus Consent Solicitation Statement, some of your OP units are permitted to be sold immediately, and up to 50% can be sold after six months. And all or any part of your holdings may be sold at any time starting 12 months after the initial public offering.

Another alternative is a combination of OP units and Class B shares. Because OP units do not have voting rights, we are offering the option to receive Class B shares instead of 2% of the OP units you would otherwise receive. So, for example, if you were eligible to receive 100 OP units, you could instead choose 98 OP units and two Class B shares. Class B shares are different in that each carries the same voting rights as 50 Class A shares. And so you, by choosing two Class B shares, would have the same voting rights as if you chose 100 Class A shares. However, receipt of Class B shares is taxable at the time of the IPO. So, instead of deferring taxes on 100% of your investment, you would defer taxes on 98% of your investment.

If you decide you want to sell your Class B shares, which will not be listed on a national securities exchange, they are automatically converted on a one-for-one basis to Class A shares.

Tony Malkin: The final alternative is to receive Class A shares. These shares will have the same rights to distributions as OP units and Class B shares and also carry voting rights in the REIT. However, receipt of Class A shares is taxable at the time of the IPO.

As with OP units, those wanting to liquidate their investment would be eligible to sell half of their Class A shares six months after the IPO and the balance 12 months after the IPO.

So the bottom line is that we have created a structure that gives you great flexibility. You have a range of options, including to defer taxes, receive quarterly distributions and maintain voting rights. This structure provides the same choices that were made available to the Malkin family and to the investors in the private entities we supervise. As you may know, we received all of the required consents from those private entities, who have approved the proposed consolidation.

For your reference, the Malkin family elected a combination of Class B shares and OP units, in addition to a small number of Class A shares.

If I may, let me turn this back to my father for some closing remarks.

Peter Malkin: Thank you, Tony. We hope that you have found this discussion helpful. In summary, we want to make sure you understand the following key points about this transaction.

You have the option to receive OP units which are expected to be 100% tax-deferred. You would have new liquidity options through a listing of Class A common shares and OP units on the New York Stock Exchange.

We believe the REIT offers a greater potential for distribution increases than the status quo. Dividends will be paid quarterly and at a minimum of 90% of REIT taxable income annually.

You can diversify your assets, one of the first principles of sound investing.

You will have increased growth opportunities through potential acquisitions with better access to capital markets.

You will receive a one-time distribution of cash reserves and reimbursement of consolidation and IPO expenses.

You have the opportunity to receive class action settlement proceeds.

For all these reasons, among others, we believe the proposed transaction is in the best interests of all investors. And now, let's begin the question-and-answer session.

Tony Malkin: Thank you to everyone who submitted questions. We are going to answer the most commonly-asked questions. If your question is not answered, it is likely specific to your particular situation or has not been asked by any other investor, and we will reach out to you individually. If you have new questions, you can reach out via the website at <u>www.empirestaterealtytrust.com</u>. Once again, that's all one word, <u>www.empirestaterealtytrust.com</u>, or via our toll-free phone number, which is 1-888-410-7850. Again, that is 1-888-410-7850. With that let's take our first question.

"Is the MacKenzie that is doing the tender offer the same as the MacKenzie who is your proxy solicitor?"

The answer is no, there is absolutely no relation whatsoever, and it is purely a coincidence that they have the same name. The MacKenzie that is doing the tender offer has made prior tender offers that we have opposed or recommended against. We have separately mailed a Schedule 14D-9 to participants, which you all should've received, which states our recommendation against the tender offer.

Next we have a question, "What happens to my interest if the transaction proceeds?"

Our Prospectus Consent Solicitation Statement states in several places that if your subject LLC participates in the consolidation, you will have the option to exchange your current interest for one of three types of securities. As we discussed on the call earlier and as can be found on Page 74 of that Consent Solicitation Statement, those securities are 1) operating partnership units, or OP units, which are expected to be 100% taxdeferred; a combination of Class B common stock and OP units, which are expected to be 98% tax-deferred; or Class A common stock, which is 100% taxable.

We, of course, cannot advise you on which security you should choose. We suggest that you consult your financial advisor, if you are not sure which security is best for you. If you have questions about how to make your election, however, you can call us anytime and we would be happy to explain further your options. Dad?

Peter Malkin: The next question is, "Will I be required to pay taxes on the consideration received in this transaction?"

Our Prospectus Consent Solicitation Statement highlights in several places, including on pages 20 to 22, that if you elect to receive OP units, you will not pay any tax on the consideration you receive in our recommended consolidation. You will only realize a capital gain at the time of a future capital event, such as when you decide to sell your interest or if the property owned by your entity is sold at some point in the future. If you choose OP units, the entire transaction as set forth in the Prospectus Consent Solicitation Statement is expected to be 100% tax-deferred for you.

Tony Malkin: The next question is, "Who is Duff & Phelps and how can I feel comfortable that their work has given me fair value for my interests in the consolidation?"

As stated in our Prospectus Consent Solicitation Statement, given our family's role in owning interests and in supervising all the entities in our consolidation, we wanted an independent third party to produce the exchange values and render a fairness opinion for all participants, and we chose Duff & Phelps to do this work. We chose Duff & Phelps because we wanted the work to be performed by an independent group. Duff & Phelps is an internationally-recognized firm with an excellent reputation for valuation services across all industries, and it provides these for a broad variety of real estate firms. The Prospectus Consent Solicitation Statement, on pages 235 through 254, describes in detail how Duff & Phelps did its work. They began by requesting and receiving historical and current information and market data which we delivered to them from our records and from the thirdparty managing agents. They then appraised the value of each of the properties, the development site and the management companies to be included in the REIT. Then Duff & Phelps calculated the exchange value for each property.

Each of the properties will receive its proportionate share of the consideration in the consolidation based on its proportionate share at the aggregate exchange value. This results in the value of each entity relative to the others, which is how the consideration in the consolidation is being allocated to you.

The exchange value for each entity was then allocated to the participants and the override interests in accordance with the organizational documents for each entity. In this way, all values were established in the same way, including our own values.

The valuation materials, which Duff & Phelps provided to us, are attached in the materials you received as Appendices A and B to the Prospectus Consent Solicitation Statement and the financial projections used by Duff & Phelps in its exchange valuation process for all the properties, are attached as Appendix C. I can also tell you that we believe the valuations are fair, that our interests have been valued in the same way and that we will be voting in favor of the transaction.

Peter Malkin: The next question is, "Is there a deadline to vote?"

By law, the solicitation period must last at least 60 days after the beginning of the solicitation period, which would take us out to March 25, 2013. The longer it takes to approve the proposed consolidation and initial public offering, the greater will be the expenses borne by all investors; the longer it will take until the benefits that we believe will be realized from the consolidation, including steadier, more regular distributions, the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses; and the longer it will take for you to receive the class action settlement proceeds.

Importantly, all these benefits will occur only if the vote is for the consolidation and initial public offering and the consolidation and initial public offering are completed. For these reasons, delay is costly and it is important that you make your choice and send in your vote as soon as you can so that your vote is counted and the consolidation goes as quickly as possible to minimize ongoing expenses.

Tony Malkin: Here's another question: "Who pays for all the materials that have been sent out in connection with the proposed transaction?"

The more voluminous materials that have been distributed were necessary to meet SEC requirements. In addition, we have sent out a series of letters and other shorter materials that we felt were necessary to keep all investors apprised of certain developments relating to the proposed transaction. With agent authorization under the original agreements for your investment, the costs are initially being shared by your LLC, along with all the other public and private entities supervised by Malkin Holdings that would participate in the consolidation.

If the consolidation is approved and closes, the new REIT will reimburse each of the entities for its share of these costs and the amount reimbursed will be distributed to you and the other participants in cash at, or soon after, the IPO.

If the consolidation is not approved, each entity's expense is unreimbursed, and no such distribution will be available.

Peter Malkin: The next question, "How did the Malkins get their override interest?"

The Prospectus Consent Solicitation Statement sets forth the variety of overrides from different ownership groups to which the Malkin Group is entitled. Some of these overrides have been in place since the creation of each investment. Some were put in place at later dates. Every one of these overrides was either included in the organizational documents when investors agreed to make their investment or has been consented to, in writing, by the investors in the entities.

Tony Malkin: This question, "Isn't Malkin Holdings going to continue to get management fees, commissions from leasing, and supervisory fees once the consolidation is concluded and the REIT goes forward?"

No, that's not true. Today, Malkin Holdings receives no management fees or commissions from any of the properties involved in this consent. All Malkin Holdings receives is its supervisory fees and its overrides, when payable. All Malkin Holdings fees and entitlements were valued as part of Duff & Phelps' work. When the consolidation and IPO move forward, Malkin Holdings will receive no more fees. All Malkin Holdings will get is its ownership in the REIT.

Peter Malkin: The next question, "What is the Malkins' entitlement to these override interests?"

The Prospectus Consent Solicitation Statement points out that the overrides are written contracts entered into by you, the family member from whom you inherited your interest, or the party from whom you acquired your interest when the investment was made or at some point thereafter. Every one of these agreements is available for inspection.

The Malkins are entitled to distributions on the override interests out of the proceeds from a capital transaction. As the REIT will acquire each building in which you are a participant, the proposed consolidation is a capital transaction. The proposed consolidation represents a transfer to a new entity with substantial additional assets, substantial new investors and a new governance structure, in no way a continuation of the prior entities for the same investors.

Tony Malkin: This question, "When do you expect the consolidation and IPO to be completed?"

We plan to complete the consolidation as soon as possible after receipt of the approval by the required vote of your subject LLC's participants and the approval by the required vote of the other subject LLC's participants for inclusion. At that time, we will measure the market and calendar

for other public offerings and choose the best timing for the IPO. By its terms, the consolidation and IPO are required to be completed no later than December 31st, 2014, but we are certainly hoping to wrap it up long before that date.

Another question, "When can I sell OP units or shares of Class A and Class B common stock of the REIT after the consolidation and IPO?"

First of all, please keep in mind Class B common stock cannot be sold. It can only be exchanged for Class A common stock to be sold. And that can take place 12 months after the offering. As explained in the Prospectus Consent Solicitation Statement and in our videos, after the closing of the consolidation and the IPO, every participant, except the Malkin family, will have the ability to sell up to 50% of both the OP units and Class A common stock received in the consolidation at any time after the 180<sup>th</sup> day following the IPO pricing date and the balance of the OP units and Class A common stock, 12 months after the IPO pricing date. In addition, each participant that receives OP units may, immediately following the consolidation and the IPO, sell up to 4% of the OP units issued to him or to her. And I would point out that the Malkin family has a longer lock-up.

The next question, "When are OP units exchangeable for shares of Class A common stock?"

Twelve months after the completion of the IPO, each OP unit will be exchangeable for the then cash value of a share of Class A common stock or, at the REIT's election, one share of Class A common stock.

Peter Malkin: Another question, "What about all these lawsuits against the Malkins over this deal? There are five of them. Doesn't that mean that the Malkins have done something wrong?"

No. Virtually all large deals get challenged in court. These claims now have been settled with no admission of wrongdoing. In fact, after plaintiffs' counsel reviewed thousands of documents and interviewed many witnesses, the plaintiffs now intend to support the proposed transaction.

Here is a new question: "How will the challenge to the Class Action Settlement affect this transaction?"

Our Consent Solicitation toward the consolidation and IPO continues without interruption. Importantly, this class action challenge is not a new lawsuit, but rather a motion filed by a handful of investors in Empire State Building Associates seeking to block the settlement reached by us and investors representing all entities proposed for the consolidation last September. Objections are common in these types of proceedings and we see no change in the timing for our ongoing vote and the completion of our proposed IPO within the timeframe of the consent as it is presently proposed. This is one set of plaintiff's attorneys suing another set of a plaintiff's attorneys. While the litigators are suing each other, we intend to focus on operating the properties and partnerships and getting the consent done for the good of all investors.

Here's another new question: "Can you please explain the third party proposal we are being asked to vote on? Is it the same as the tender offer?"

In our Consent Solicitation, we are asking for authority to enter into a third party portfolio transaction under which the entire portfolio which would have gone into the REIT would instead be acquired by an unrelated third party. In that case, the REIT wouldn't be formed. We believe it would be beneficial for you to consent to this proposal to provide us with the flexibility to accept a proposal from a third party if we determine that the price in the transaction includes an adequate premium above the value expected to be realized, over time, from the REIT formation. There are clear requirements written in our Consent Solicitation documents for any third party portfolio transaction. The price must be at least 115% of the aggregate exchange value of all the public and private entities included in the transactions.

No member of the Malkin family can be related to the third party buyer or receive any special benefit from such a sale. If a sale were to occur, the Malkins would have no further involvement with any of the properties; not as investors, executives or board members. The Malkins would be cashed out just like any other investor.

Of course, if we receive a bona fide offer, we will disclose the offer. Such third party portfolio sale is unrelated to the tender offer. We have sent all investors a copy of a Form 14D-9, which is filed with the SEC, with our reasons for recommending that you do not accept the tender offer from MacKenzie Capital. By the way, to clarify further, MacKenzie Capital has no connection to MacKenzie Partners, the proxy solicitor retained by Malkin Holdings to help address investor questions regarding our proposals. It is just a strange coincidence that they have the same name.

Tony Malkin: Here's another question. "What is my interest worth?"

As described in the Prospectus Consent Solicitation Statement, for each 10,000 of original investment held by you, the exchange value is now \$409,660, if you or your predecessor consented to the voluntary capital override or \$452,950 if there has been no such consent.

The exchange value was determined based on an appraisal by Duff & Phelps, LLC, the independent valuer, to establish relative value amongst properties and participation interests. And it does not necessarily represent the fair market value of your participation interest. The consideration you receive will be based on the REIT's value in the IPO, which will not be known until the pricing of the IPO after you vote on the consolidation proposal.

We have described in the Prospectus Consent Solicitation Statement on pages 6 through 8 of the Prospectus Consent Solicitation Statement, the differences between the exchange values and the enterprise value, which is based on the IPO price. The Prospectus Consent Solicitation Statement also includes a table on page 7, showing the range of enterprise values per \$10,000 original investment based on an illustrative range of IPO prices.

Peter Malkin: And the next question, "What will happen to my distributions if the transaction does go forward?"

We believe that there is greater potential for your distributions to go up more over time as part of this transaction than if you stayed just with the status quo. In the Prospectus Consent Solicitation Statement, we've provided an estimate of expected annual distributions to investors in each of the groups for which a vote is to be taken.

On pages 183 through 189 of the Prospectus Consent Solicitation Statement, you can find a comparison of what our estimated distributions for 12 months ending September 30, 2013, will be in comparison to the average annual distributions 250 West 57<sup>th</sup> Street investors received for the five years ended December 31, 2011. The estimated distribution is less than the average annual distribution per \$10,000 original investment for the five years ended December 31, 2011. However, the estimated distributions are more than such average for such period, if one eliminates the distributions attributable to borrowing and distributions attributable to an extraordinary lease cancellation payment that was a one-time event. We believe that borrowing for distributions cannot be continued.

We also believe your distributions will be less subject to fluctuation and are expected to be paid four times per year, once each quarter, as opposed to the historic practice of a small, regular monthly distribution and an annual overage rent payment, which is inconsistent and only payable to the extent of available cash flow.

As stated in our Prospectus Consent Solicitation Statement, letters and videos, REITs are required to distribute at least 90% of REIT taxable income annually. The post-IPO REIT will have no need to maintain property level reserves at each property. There will be many more and more efficient ways to access the capital markets.

There are many reasons why we believe participants have greater potential for increased distributions following the transaction than in the status quo. For your information, our family has no plan to sell any of our interests and we believe the potential benefits of the combined portfolio are greater than for any property standing alone.

Tony Malkin: Here's a question, "Does the estimated decrease in distributions mean my company has been undervalued relative to the other properties?"

No. We do not believe that is true. As we have said, all the buildings were valued independently by Duff & Phelps.

Here's another question. "Can't things just stay the way they are? Why can't we just have the status quo?"

Well, things can't stay the way they are and the status quo can't continue. Leona Helmsley's estate must sell its interests in your operating lessee. This is not an option. It is requirement under the will of Leona Helmsley. The Helmsley estate owns a 35% interest in the operating lessee. Any purchaser of the Helmsley estate interests will be able to have very material influence over decisions made by the operating lessee.

The operating lessee's decisions control property operations and use of cash flow, thus determining the amount of cash available for your distributions. If the consolidation is not completed, the Helmsley estate will have to find another way to liquidate its real estate holdings. In that case, the Helmsley estate could sell to a person or a group which would then have the ability to exercise substantial influence over decisions, thereby creating the potential for decisions which impair distributions.

We feel that reality dictates that the best decisions and conditions change over time. The tax code which drove my grandfather to structure the purpose of 250 West 57<sup>th</sup> Street has changed. Financing and operations are different today than in the past. Technology, rules and business have become more complex and the structures of yesterday do not allow us to address efficiently, the challenges and opportunities of today. We believe the status quo does not make sense any longer.

Peter Malkin: Another question, "What will I be entitled to receive if I don't vote for the consolidation and the consolidation proposal is approved by my entity?"

If you vote against the consolidation, you do not vote or you abstain and your subject entity participates in the consolidation, you will receive OP units, unless you elect to receive a combination of Class B shares and OP units or shares of Class A common stock.

Tony Malkin: Let me briefly touch on where we go from here. We now have begun the process of soliciting consents from investors in the three public LLCs that own interests in the three properties: the Empire State Building, One Grand Central Place and 250 West 57<sup>th</sup> Street. The operating lessees of these three properties have already provided their consents.

By law, the solicitation period must last at least 60 days after the beginning of the solicitation period. The end of that 60-day period is March 25th, 2013. The longer it takes to approve the proposed consolidation and IPO, the greater will be the expenses borne by all investors; the longer it will take until the benefits that we believe will be realized from the consolidation, including steadier, more regular distributions; the longer it will take for you to receive the one-time distribution of reserves and reimbursement of offering expenses and the longer it will take for you to receive your share of the class action settlement proceeds. Importantly, all of these benefits will only occur if the vote for the consolidation and IPO are completed.

For these reasons, delay is costly and it is important that you make your choice and send in your vote as soon as you can so that your vote is counted and the consolidation goes as quickly as possible to minimize ongoing expenses.

You may already have been contacted by representatives of Malkin Holdings and our proxy solicitor, MacKenzie Partners, Inc. They can answer your questions and help you make sure you have all the information you need in order to cast an informed vote. You can also contact Malkin Holdings directly through our website or by phone at 1-888-410-7850. Again, that toll-free number is 1-888-410-7850. A transcript of comments and questions and answers from this call will be available on our website, along with all of the other materials to which I referred earlier on the call. Remember, the website address is <u>www.empirestaterealtytrust.com</u>. That's all one word, <u>www.empirestaterealtytrust.com</u>.

Peter Malkin: Thank you very much for listening and as always, we appreciate your support.

Operator: Thank you, Mr. Malkin. This concludes our call today. Thank you all for participating.

Filed by Empire State Realty Trust, Inc. and Empire State Realty OP, L.P. Pursuant to Rule 425 under the Securities Act of 1933

Subject Companies: Empire State Realty Trust, Inc. Commission File No. for Registration Statement on Form S-4: 333-179486

Empire State Realty OP, L.P. Commission File No. for Registration Statement on Form S-4: 333-179486-01

The following is a supplementary script to be used for telephone calls to participants in Empire State Building Associates L.L.C., 60 East 42<sup>nd</sup> St. Associates L.L.C. and 250 West 57<sup>th</sup> St. Associates L.L.C.

# TELEPHONE OUTREACH - SUPPLEMENTAL CALL SCRIPT

- Did you receive the consent form and the special "How to Vote" guide which we mailed to you earlier this week? If not, would you like us to overnight one to you today?
- If you did receive it, have you filled out the consent form and mailed it back?
  - When do you plan to focus on this?
  - <sup>o</sup> Do you have any question about the consent form or the Malkin Holdings proposals that I can answer now for you?
  - Would you like to fill out the consent form now while I am on the phone and can answer any questions for you?
  - Do you have someone assisting you with your review? Would you like us to speak to them directly? Would you like us to send them directly the consent forms and our prior mailings?
  - Would you like to schedule an appointment for us to call to help you fill out the form at a time that is convenient for you.
     Are there any issues or concerns that you would like to discuss with Malkin Holdings directly?
    - If yes, what are they?

What would time would be convenient?

- Conclude the call by reading them a message:

"Malkin Holdings has always seen its investors as part of a family, and the mission of Malkin Holdings is to preserve and enhance the value of your investment. Malkin Holdings firmly believes the proposed transaction offers great benefits and is the best path forward. Please mail your consent back today to make your vote count"

# LEGEND

We urge participants to review the Registration Statement on Form S-4, the proxy/consent solicitation statement and other related documents now filed or to be filed with the SEC, because they contain important information. Participants can obtain them without charge on the Securities and Exchange Commission's website at <u>www.sec.gov</u>. Participants can also obtain without charge a copy of the prospectus/ consent solicitation and the supplements relating to the individual entities by contacting Ned H. Cohen at 212-687-8700 at Malkin Holdings LLC.

Filed by Empire State Realty Trust, Inc. and Empire State Realty OP, L.P. Pursuant to Rule 425 under the Securities Act of 1933

Subject Companies: Empire State Realty Trust, Inc. Commission File No. for Registration Statement on Form S-4: 333-179486

Empire State Realty OP, L.P. Commission File No. for Registration Statement on Form S-4: 333-179486-01

The following is an additional script for answering certain questions from investors that call Malkin Holdings LLC or its proxy solicitation agent:

## MALKIN HOLDINGS-LEGACY: supplementary script for telephone responses

# Answers to Common Questions and Concerns

March 7, 2013

There are certain questions which have been raised by a number of investors on phone calls with Malkin representatives. Here are simple answers to those most common questions and concerns.

#### If investor mentions potential tax issues:

You should not recognize any tax at the time of the consolidation if you choose the OP units. That's how the Malkin family has chosen to take most of their shares. Otherwise, we can't give tax advice but are happy to talk to your advisor or accountant.

#### In order to help the investor fill out their ballot:

Do you have the colored sheet? If you have it in front of you, I can help you fill out your ballot to reflect your choices.

#### If the investor is in the midst of or about to initiate a transfer:

Don't worry, you can vote now and still execute your planned transfer. If you have already commenced your transfer with our office, we are happy to speak to your transferee.

### f the investor mentions an accountant or advisor:

We're talking to many of our investors' financial advisors, and we'd be happy to speak with yours. Would you like that? If so, can you tell me their name, number, and e-mail, and we will be happy to call them and send them copies of all the necessary information to have an informed conversation.

#### If the investor is concerned about the urgency behind the balloting:

This process is expensive and time consuming, and there have been thousands of investors to contact. The soonest we can finish the vote is March 25<sup>th</sup>, and the sooner we get the balloting done, the sooner we can stop spending money on the process, and you can receive your special distribution checks on completion of the consolidation and IPO.

#### If the investor asks about an erosion of goodwill towards the Malkin family:

We don't see an erosion of goodwill. We've been talking to thousands of investors for months, and we're very encouraged by the tremendous support we have received in our conversations. Thousands in the privates and public entities have already voted in support of the program. We believe the dissident investors have made outrageously false statements in an attempt to generate negative public attention. We know that the more-than-fifty-year long relationship the Malkin family has with the investors is as strong as ever.

#### If the investor asks what is the motive of Steven and Richard Edelman:

We're confused by it, too. We have said repeatedly that much of what they're saying is simply not true. Our facts are in the consent solicitation as part of Form S-4, which we filed with the SEC, and which the SEC declared effective. The Edelmans have refused to meet with us, and we don't know what their motivations are, especially because they are passive beneficiaries of trusts and don't even have a vote.

#### If the investor expresses discomfort with the super-majority rule and buyout process:

The buyout process was put in place when these investments were first formed to prevent a small minority of investors from blocking the desires of the overwhelming majority on the few items on which investors vote, including capital transactions. This process protects investors, all of us, and has been part of decision-making in our investments for decades.

2

tnk 3/7/13

Filed by Empire State Realty Trust, Inc. and Empire State Realty OP, L.P. Pursuant to Rule 425 under the Securities Act of 1933

Subject Companies: Empire State Realty Trust, Inc. Commission File No. for Registration Statement on Form S-4: 333-179486

Empire State Realty OP, L.P. Commission File No. for Registration Statement on Form S-4: 333-179486-01

The following is an additional supplemental script for calls by Malkin Holdings LLC or its proxy solicitation agent to investors in Empire State Building Associates L.L.C., 60 East 42nd St. Associates L.L.C., and 250 West 57th St. Associates L.L.C.:

## Supplemental script

Malkin Holdings' March 14 letter provided the voting results already received on the consolidation proposal as of March 13, to correct recent negative predictions made publicly by a few investors. Less than 50 days after the start of the solicitation, about 2/3 of the participants had already voted, and more than 90% of such voters in each of ESBA, 60 East 42nd, and 250 West 57<sup>th</sup> had approved, results which Malkin Holdings believes show a very strong level of support from participants for the proposed transaction.

More details are in the letter. The voting results are subject to change, and the results shown in the letter should not be viewed as a prediction of the final outcome. We are taking the unusual step of providing this voting information during the consent solicitation to correct the negative predictions of certain investors.



(b)(4)

(b)(4)

## DEWEY PEGNO & KRAMARSKY LLP

777 THIRD AVENUE NEW YORK, NEW YORK 10017 (212) 943-9000 FACSIMILE: (212) 943-4328 WWW.0PKLAW.COM

TAMARA L. BOCK KARA SIEGEL CRI-RU JOU DAVID C. MARDEN ADAM M. SMITH DANIEL SHTERNFELD MAUREEN A. FITZGERALD ANGELA L. SARDIS

August 31, 2012

THOMAS E.L. DEWEY DAVID S. PEGHO STEPHEN M. KRAMARSKY KEARA A. DERGIN JENHTER L. SALZBERG ARIEL P. CANNON

## BY CERTIFIED MAIL

Mr. Richard Edelman 608 N. Rios Ave. Solana Beach, CA 92075

#### **Empire State Building Associates**

Dear Mr. Edelman:

We represent Malkin Holdings LLC and write concerning your August 28, 2012 email to the <u>empirestatebuildinginvestors@gmail.com</u> address list which lists as its subject "Malkin Holdings on 50/50 ownership split "legally distinct from a joint venture".

The following false and misleading statements, among others, were contained in your email.

1. Your email falsely states that "the sublessee [Empire State Building Company, L.L.C. ("ESBC")] has a contract to manage the building for us [Empire State Building Associates, L.L.C. ("ESBA")],"

In fact, ESBC has property rights and responsibilities far beyond a "contract to manage the building", including the right to occupy the building, control all operations, lease space and facilities, direct all repairs and maintenance, decide what portion of cash flow is reinvested and what portion is distributed and retain (a) the first \$1 million of building profits after payment of base rent and. (b) 50% of profits thereafter. Further, these rights remain in effect to 2076 under currently exercised operating lease extensions, and are binding on ESBA and any ESBA purchaser,

 Your email falsely states: "Six months after filing for an IPO for Empire State Realty Trust, Inc, Malkin Holdings now states, for the first time, there is no legal joint venture between Empire State Building LLC, [sic] the owner of the Empire State Building and their sublessee (operating lessee)".

That statement is incorrect. The owner of the Empire State Building (Empire State Building Associates, L.L.C. ("ESBA.")) and the operating lessee (Empire State

**Confidential Treatment Requested by Malkin Holdings** 

D 044548 Confidential Mr. Richard Edelman August 31, 2012 Page 2

Building Company, L.L.C. ("ESBC")) have never been a *legal* joint venture because such a structure would have exposed investors to possible double taxation and operating liabilities. As Malkin Holdings consistently has stated, however, the two entities always have been treated as an *economic* joint venture.

The distinction between the entities as an economic joint venture versus a legal joint venture is evident in the two quotations<sup>1</sup> from filings with the Securities and Exchange Commission ("SEC") that are cited in your email. Those quotations show that that the lessor and lessee relationship was intentionally designed to be an economic joint venture, not a legal joint venture, for the protection of investors.

 Your email falsely implies that ESBA and ESBC have not functioned economically as a 50/50 joint venture because, in 1961, ESBA paid \$33,000,000 and borrowed \$6,000,000 to purchase the master lease while ESBC made no contribution towards purchasing the master lease.

Your recitation of certain purchase terms is false and misleading, because it fails to reflect the contributions by principals of ESBC, including Lawrence A. Wien and Peter L. Malkin, that evidence ESBC's contribution to the acquisition of the master lease. Those contributions included: (i) originating the investment; (ii) negotiating the purchase; (iii) arranging the financing; (iv) conducting the public offering of equity interests; (v) advancing millions of dollars to purchase the building; and (vi) assuming the operating liabilities of the building. Furthermore, the rent paid by ESBC provided the funds to pay the charges on the \$6,000,000 mortgage.

These terms were described in the original offering documents and were accepted in the subscriptions signed by the original investors, including your grandparents. You have never been and are not now an investor in ESBA.

4. Your email falsely implies that ESBA and ESBC have not functioned economically as a 50/50 joint venture because, in 2002, ESBA spent \$60,000,000 to purchase fee title for the land and building, whereas ESBC neither spent nor lent money to acquire the fee title.

The facts are ESBA entered into the agreement to purchase this fee title in 2002 on its own, outside of its relationship with ESBC. There would have been no reason for ESBC to make any financial contribution towards a transaction to which it was not a party and therefore the transaction is entirely irrelevant to the relationship between ESBC and ESBA. The terms of ESBA's purchase, including its mortgage, were approved by all ESBA investors, including your grandparents. Further, the independent valuer, Duff & Phelps, treated this fee as belonging solely to ESBA in allocating value between ESBA and ESBC in connection with the proposed consolidation.

The two quotes are: (i) "The receipt by Sublessor of overage rent shall not be deemed to create any partnership or joint venture between Sublessor and Subleasee [sic]." (1961): (ii) "Empire is not a member of Sublessee and its relationship with the Sublessee is through the contractual obligations set forth in the lease." (2007).

D 044549 Confidential



## UNITED STATES SECURITIES AND EXCHANGE COMMISSION NEW YORK REGIONAL OFFICE 3 WORLD FINANCIAL CENTER Room 400 NEW YORK, NEW YORK 10281-1022

(b)(6),(b)(	7)(C)
(b)(6),(b)	@sec.gov

February 20, 2013

**By Electronic Mail** 

(b)(6),(b)(7)(C)	
(b)(6),(b)(7)(C)	@cliffordchance.com

# Re: In re Empire State Realty Trust, MNY-08894

Dear <sup>(b)(6),(b)(7)(C)</sup>

I write to confirm our conversation of February 13, 2013, in which we advised you that we are conducting an inquiry into the matter identified above and requested that your client, Malkin Holdings LLC ("Malkin"), together with any related entities and agents, voluntarily produce documents relevant to our inquiry.

As we discussed, the documents and electronically stored information ("documents") that we would like to see include the following:<sup>1</sup>

- 1. A copy of the documents previously provided to plaintiffs' counsel in connection with the New York State Supreme Court cases currently pending concerning the consent solicitations for the proposed consolidation of the Empire State Building Associates and other real estate entities into a REIT – the Empire State Realty Trust – and the subsequent IPO of the REIT (the "Proposed IPO").
- 2. Copies of all emails sent to or from the mailbox <u>inquiries@malkinholdings.com</u> in advance of investor calls about the Proposed IPO, and any logs or other records of inquiries received by telephone in advance of the calls.
- Copies of any scripts used by Malkin representatives and/or by MacKenzie Partners for communicating with investors in the entities that have been or are currently being solicited to agree to the Proposed IPO, as well as any less formal documents used to educate employees about how to handle inquiries from investors about the Proposed IPO.

<sup>&</sup>lt;sup>1</sup> We understand that there are additional documents your client would like to bring to our attention, including information concerning Richard (b)(6),(b)(Edelman). We are happy to receive any such additional information that your client wishes to provide.

(b)(6),(b)(7)(C)

February 20, 2013 Page 2

Based on my subsequent conversations with you and with <sup>(b)(6),(b)(7)(C)</sup> of Dewey Pegno & Kramarsky LLP, I understand that we can expect to receive the documents in an electronic format consistent with the SEC Data Delivery Standards, which have been provided to <sup>(b)(6),(b)(7)(C)</sup> under separate cover. If that is not feasible, please let us know so we can discuss a mutually agreeable alternative format.

You may provide the documents, or a sub-set of the documents, in hard-copy form as well if you would like. Please note in your cover letter that the documents are a duplicate copy (or subset, as applicable) of the electronic production, and include this letter with both productions.

As discussed, we understand that you expect to be able to produce the requested documents by February 22, 2013. If the timing of the production changes, please provide us with an updated estimated production date.

I have attached a copy of Form 1662, which provides important information concerning the Commission's routine uses of information provided to it.

This inquiry is non-public and should not be construed as an indication by the Commission or its staff that any violation of law has occurred, or as an adverse reflection upon any person, entity, or security.

We very much appreciate your client's agreement to provide documents on a voluntary basis and look forward to meeting with you soon to discuss our inquiry. If you have any questions or concerns, please do not hesitate to contact me at

(b)(6),(b)(7) (C)	@sec.gov or	(b)(6),(b)(7)(C)	at (b)(6),(b) (7)(C)	@sec.gov.	_

Sincerely,	
(b)(6),(b)(7)(C)	

**Division of Enforcement** 

Enclosure

cc: (b)(6),(b)(7)(C)

(b)(5)

(b)(6),(b)(7)(C)	
From: Sent: To: Subject:	(b)(6),(b)(7)(C) <u>Thursday, May</u> 10, 2012 5:16 PM (b)(6),(b)(7)(C) FW (b)(6),(b)(7)(C) Re: Empire State Realty Trust
From (b)(6),(b)(7)(C) Sent: Tuesday, May 08, 20 To: (b)(6),(b)(7)(C) Cc: Subject: RE: (b)(6),(b)(7)(c)	
(b)(5)	
From: (b)(6),(b)(7)(C) Sent: Monday, May 07, 20 To: (b)(6),(b)(7)(C) Cc: Subject: FW: (b)(6),(b)(7)	
b)(6), We could use your o	
From: (b)(6),(b)(7)(C) Sent: Monday, May 07, 20 To: (b)(6),(b)(7)(C) Subject: (b)(6),(b)(7)(C)	012 11:17 AM Re: Empire State Realty Trust
(b)(6),(b)(7) performed a review and supporting do	very thorough review of this TCR. Rather than rehashing his extensive work, attached is his cuments. (b)(5)
**************************************	**************************************

(b)(5)

Empire State Building owner faces claim by sublessee of 50% share of sale proceeds - Google D... Page 1 of 4

There are fifty years of records that *Empire State Building Associates L.L.C.* is the sole property owner of the Master Lease, the Building, and the Land.

In the proposed sale of the Empire State Building, by the property owner, to Empire Realty Trust, Inc., REIT, the "supervisor" asserts, for the first time, that 50% of the sale go to <u>Empire State Building Company L.L.C</u>., the sublessee.

12.

19 21 1 19712

The "supervisor" is using his position as supervisor, to both the property owner and sublessee, to divert \$1.2 billion to the sublessee. The supervisor's family would receive a \$290 million windfall. The largest beneficiary of this 50% appropriation of the Building would be Helmsley Trust, at \$800 million.

https://docs.google.com/viewer?a=v&pid=explorer&chrome=true&srcid=0B6P73bLn-R1LOGZiM Tk1YTAtNDI2MC00ZmI0LTImZjQtMDk0ZTc3Y2MzN2M4&hl=en\_US

#### February 2012

# S-4 for Empire Realty Trust, Inc. REIT,

page 144

#### ---cut---

The allocated exchange value was allocated 50% to the property owner and 50% to the operating lessee in a two tier entity instead of being allocated in accordance with discounted cash flow based on representations of the supervisor as to the original intent to treat the two tier entities as equivalent to a joint venture and the historical treatment of the two tier entities in this manner. The supervisor has represented that historically, agreements have been entered into to share capital expenditure and financing costs and the operating leases have been extended in connection therewith. As a result, the allocated exchange value has been allocated equally to the property owner and operating lessee, rather than in proportion to discounted cash flow, which would have resulted in a higher allocation to the property owner, which, in the case of Empire State Building Associates L.L.C. would have been significantly higher.

---cut---

## S-4 for Empire Realty Trust, Inc. REIT,

page 21

Entity <sup>0)</sup>	Appraised Property Value <sup>(5)</sup>	Appraised Entity Value	Total Exchange Value
Empire State Building Associates L.L.C.		\$1,300,500,000	\$1,209,442.285
Empire State Building Company L.L.C. (3)		\$1,219,500,000	\$1.189.775.581
Total		\$2,520,000,000	\$2,399,217,867

Empire State Building owner faces claim by sublessee of 50% share of sale proceeds - Google D... Page 2 of 4

https://docs.google.com/viewer?a=v&pid=explorer&chrome=true&srcid=0B6P73bLn-R1LOWRI NDI1NGItMDQ2YS00YzEwLWJhNWMtOTBiYiA5ODQ0YWJj&hl=en\_US のためり hereit 111 14 December 27, 1961

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Sublease between Empire State Building Associates As Sublessor and Empire State Building Company As Sublessee

page 4

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The receipt by Sublessor of overage rent shall not be deemed to create any partnership or joint venture between Sublessor and Subleasee.

----cut----

https://docs.google.com/viewer?a=v&pid=explorer&chrome=true&srcid=1pZLHYBFdRF6jlnZ12d naJSetcWPkYZgVBLQKlw9XA5kGm5f2yFi8aovDe8JF&hl=en\_US

Summer 2002

**Real Estate Investor** A publication of Wein and Malkin Securities Corp Vol IV Number 3

-cut---

.....says Peter Malkin. "Acquiring the land under the Empire State Building presented a one-of-a-kind opportunity," he continues. "We offered the opportunity to participate in the purchase to the operating sublessee, which declined.

----cut----

Empire State Building owner faces claim by sublessee of 50% share of sale proceeds - Google D... Page 3 of 4

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Summer 2002

T. MARIE

**Real Estate Investor** 

A publication of Wein and Malkin Securities Corp Vol IV Number 3

....We were able to place that opportunity in the hands of the investors in the master lease, thereby adding the value of full ownership to one of the groups Mr. Wien and I organized in 1961."

---cut---

# http://sec.gov/Archives/edgar/data/32776/000003277607000016/filename1.htm

August 17 2007

Ms. Cicely L. LaMothe Branch Chief Securities and Exchange Commission Washington, D.C. 20549 Re: Empire State Building Associates L.L.C. ("Empire")

### ---cut---

Empire is not a member of Sublessee and its relationship with the Sublessee is through the contractual obligations set forth in the lease.

----cut-----

Very truly yours, /s/ Mark Labell Mark Labell Senior Vice President, Finance Empire State Building owner faces claim by sublessee of 50% share of sale proceeds - Google D... Page 4 of 4

http://sec.gov/Archives/edgar/data/32776/000003277601500018/esbam14a.txt

September 14, 2001

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and out

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

SCHEDULE 14A

Empire State Building Associates (Name of Registrant as Specified In Its Charter) 12

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page 5

----cut----

D. The Operating Sublease

The Operating Sublessee is a New York general partnership now composed of Leona M. Helmsley (63.75%), three entities controlled by Peter L. Malkin (23.75%), Joan Konner (5%), Bluestein Family Partnership L.P. (5%), Bluestein Family Foundation Inc. (1.25%), and M. & T. Weiner Foundation (1.25%).

----cut-----

\$1.2 billion sublessee appropriation:

Malkin (Supervisor) 23.75% = \$290.000,000

Helmsley 63.75% = \$800,000,000

From: richard edelman [mailto:richardedelman@hotmail.com] Sent: Thursday, February 09, 2012 5:41 PM To:<sup>(b)(6),(b)(7)(C)</sup> Subject: RE: Empire State Building Associates

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3:35

From: (b)(6),(b) @SEC.GOV To: richardedelman@hotmail.com Subject: RE: Empire State Building Associates Date: Thu, 9 Feb 2012 20:41:28 +0000

#### (1) Why do you believe it understated rental revenues?

This is a Manhattan Office Building with over 2.8 million square feet of rental space that had no mortgage from 1994-2001,

and an interest only \$60 million mortgage from 2002-2008.

Using methodology developed by the NY Times commercial real estate writer and one of their financial correspondents,

we identified the revenue and expenses specific to the observatory and antenna for each year.

That gave us each year's net operating profit for the observatory and antenna.

We subtracted that net operating profit for the observatory and antenna from the SEC reported net operating profit

6

for the rental space, observatory and antenna.

We found large losses in many years. These losses came from the rental space.

The occupancy rate for the rental space was relatively high in many of those years.

So how is this possible? Understated rental space revenue, inflated expenses, or both.

mar il

The WSJ's reality check was when another Manhattan building owner told them the Empire State Building's ++ ++++ ----operating expenses were far higher per square foot than for his similar large office buildings. The A11. (1. )

BTW, I heard from the WSJ reporter yesterday. They found a real estate insider with decades long knowledge of the Empire State Building's finances. He has told them the financial reports are inaccurate and has agreed to be a source for their story. The reporter also wrote "...there is strong interest at the paper in this story and we are working carefully to make sure we get everything right."

I realize this won't influence your own analysis, but you asked before about when the story might come out, so I'll try and keep up updated as best as I can.

I previously asked you the following: On the table you provided showing the occupancy rates, (2) rental rates, etc, the website where you obtained the information got cut-off. Please provide the website address for each column.

You gave me this linkhttps://docs.google.com/spreadsheet/ccc?key=0ApVuEBWB\_biVdENic2Q2QIFyTUVHYU1tOUJaU3BzSUE& hl=en US#gid=0 14

12 However, unless I am not seeing something, these are the links for the other spreadsheet.

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1.4.

On the left side of that spreadsheet, lines 42-51, there are links for each column and year to the source material. Almost all are to the SEC filings

which is the source of the data. There were some years they didn't file full financials with the SEC, we've provided copies of financials sent to the investors

in Empire State Building Associates L.L.C. for those years

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You do this for a living	, so may have caught	it on your own, but there is	something missing in every	Empire State Building
Associates L.L.C. 10K.			<b>全</b> 、他家	<b>生 在副</b>
mit has never appeared	in any SEC filing for t	he company as far back as y	ou can gegonline.	
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They give you occupancy and rental rates. So it should be simple to do a rough calculation of rental space revenue, right?

Not with this building.

They don't tell you the size of the building. Never have.

We've dubbed it the hiding in plain sight gambit.

The first, and only time, the size has every appeared in an SEC document was the current the S-4 for Empire Realty Trust, Inc. REIT

which the managers just sent to the investors in Empire State Building Associates, L.L.C.

https://docs.google.com/viewer?a=v&pid=explorer&chrome=true&srcid=0B6P73bLn-R1LOGZiMTk1YTAtNDI2MC00ZmI0LTlmZjQtMDk0ZTc3Y2MzN2M4

When I saw the 2.8 million square foot rental space mention in that document a light went off and went back

through every 10K going back to 1994. Sure enough, nothing about the square footage of the building.

To double check, we contacted the Manhattan Assessment Office and sure enough the Notice of Property

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Values for the Empire State Building list it as 2.8 million square feet of rental space. Their records

go back as far as 2005.

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So it would have been impossible for anyone reading their SEC filed financial statements to have understood what is going on.

We checked on other SEC filing companies that own Manhattan Office Buildings, turns out they show the square footage of each building. Here's one of them SL Green: and http://sec.gov/Archives/edgar/data/1040971/000110465903005012/j8597+10k.htm

My prediction is when these guys finally get caught, one of their defenses will be the building was actually smaller. You heard it first here!

Richie

in the second

From: richard edelman [mailto:richardedelman@hotmail.com] Sent: Wednesday, February 08, 2012 7:10 PM To: (<sup>(b)(5)</sup> Subject: FW: Empire State Building Associates

We finally got a copy of the sublease today. An SEC FOIA request found nothing,

9

even though Empire State Building Associates has been referring to the exhibit

in their SEC financial filings for over 15 years.

374

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Now that we have it, it's pretty clear why it was MIA.

This is very timely, unlike the alleged under reporting of income for years,

especially 1995-2005, when Leona Helmsley controlled the sublessee.

The same management is in the process of filing an S-4 for a new REIT that will acquire the Empire State Building.

In our mind, the supervisor is now using his position to try and

take over \$1.2 billion from the beneficial owners, who, like

my Dad, are mostly widows and widowers in there 80's.

Take five minutes to read this, I think you'll see there

is a compelling set of facts to back the allegation.

https://docs.google.com/document/d/1uijN-qEEktroxLreWe3hlEnXsaIQiNVdpyRhUZiEing/edit?pli=1

From: (b)(5) @SEC.GOV To: richardedelman@hotmail.com Subject: RE: Empire State Building Associates Date: Fri, 3 Feb 2012 21:34:04 +0000

I will look at this- I will be in touch if I have any additional questions

Sent: Friday, Febr Fo: <sup>(b)(5)</sup> Subject: RE: Emp			s		1	4		
buject RE. Emp	ान पुत्र पुत्र	, , 10000iato	inger.	- 197	「「「」		語を教	
Answers below.	and and an an an an an an an an an an an an an		2	1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	a de la como		and the second	
rom: <sup>(b)(5)</sup> @SI	EC.GOV		No. of Concession, Name	ų.		i.	-	j.

Subject: RE: Empire State Building Associates Date: Fri, 3 Feb 2012 19:26:14 +0000

profits.html? r=1&ref=empirestatebuilding

Please send me a copy of the article dated 12/25.

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http://www.nytimes.com/2011/12/25/nyregion/empire-state-building-observa

A few questions:

51

The reporter's insight was that almost all the profit in 2010 for the whole building came from the observatory alone. Which is hugely

profitable. His article suggests it was due to a relatively low occupancy rate (68%), because of the building re-positioning from

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smaller tenants to larger ones.

That may have been true for 2010.

But when the same methodology he used was applied going back till 1994, even years with high occupancy (96%) indicated

the rental space lost money.

2:50

### (2) Supposedly, when are the WSJ and Reuters articles coming out?

I heard from the WSJ reporter a couple days ago. He said that morning he called Empire State Building Associates PR agency

to inquire of management why the rental space showed losses thirteen of the last sixteen years. My last contact with

the Reuters reporter was about a week and half ago.

If my experience with the NY Times reporter is any indication, I won't know before if/when they publish the story. I read dit: · il~ 4.40 the 1.682

Times story online for the first time the night of 12/24/11 like everyone else.

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From: Sent: To: Subject:	(b)(6),(b)(7)(C) Wednesday, February 13, 2013 12:48 PM (b)(6),(b)(7)(C) RE: Bullet points for Empire call	(b)(6),(b)(7)(C)
Thanks. (b)(5)		
From: ((b)(6),(b)(7)(C Sent: Wednesday, F To:((b)(6),(b)(7)(C)	c) ebruary 13, 2013 11:12 AM	

(b)(6),	1
(b)(7)(	

Here's what I was planning to cover:

# **Empire State Building Realty Trust**

**Pending Rollup Transaction** 

## S-4

**Position Papers** 

Work Product	- 2
(b)(6),(b)(7)(C)	٦
April, 2012	

#### Voting Procedure

The description of the voting procedure at page 210 *et seq.* of the S-4 is intimidating, coercive, confusing and misleading and the procedure itself is both unnecessary and exceedingly unfair to the investors. It should be changed.

#### **Contextual Facts**

The proposed consolidation and the alternative third-party transaction cannot proceed without the approval of the investors in registrant Empire State Building Associates L.L.C.

For the other two public entities, 60 East 42<sup>nd</sup> St. Associates L.L.C. and 250 West 5<sup>th</sup> Street Associates L.L.C., to be included in the project their respective investors must grant approval to each of the proposals.

The three registered entities require that within the stipulated solicitation period a designated percentage in interest of its investors signify their approval by affirmatively casting written consents marked "For" each of the two proposals.

In Empire State Building Associates the interests of the investors are divided among three participating groups, each such group having an agent who is a member of the supervisory entity, Malkin Holdings. For the two proposals to be approved 80% in interest in *each* participating group must vote "For" each proposal, and *all three* participating groups must approve.

In 60 East 42<sup>nd</sup> St. Associates the interests of the investors are divided among seven participating groups, each having a Malkin Holdings agent. There, 90% in interest in each participating group, and *all seven* participating groups must vote "For" each proposal.

In 250 West 57<sup>th</sup> Street Associates the investor interests are divided among ten participating groups and approval requires interests greater than 75% in eight of the ten groups to vote in favor.

#### Nature of the Objection - The Buyout Provision

The objection arises from the existence, description, and focus of attention on a provision in the cases of Empire State Building Associates and 60 East 42<sup>nd</sup> St. Associates that enables the agent to buyout the interests of investors who vote "Against" or "Abstain" or who do not return their consent, and to do so for a minimal amount that bears no relation to the actual value of the interest. Before the agent can exercise the buyout the investor will be given 10 days' written notice within which to re-cast a vote "For" the proposals; failure timely to respond will trigger the buyout.

The S-4 states at page 211 as follows:

-1-

"If holders of 80% of the participation interests in *any* of the three participating groups in Empire State Building Associates L.L.C. or holders of 90% of the participation interests in *any* of the seven participating groups in 60 East 42nd St. Associates L.L.C. **approve the consolidation**, the agent of any such participating group *will* purchase, pursuant to each subject LLC's organizational documents, on behalf of the subject LLC the participation interest of any participant in such participating group that voted 'AGAINST ' or 'ABSTAIN ' with respect to the consolidation *or that did not submit a consent form*, at a price that would be substantially lower than the exchange value.

"If holders of 80% of the participation interests in *any* of the three participating groups in Empire State Building Associates L.L.C. or holders of 90% of the participation interests in *any* of the seven participating groups in 60 East 42nd St. Associates L.L.C. **approve the third-party portfolio proposal**, the agent of any such participating group *will* purchase on behalf of the subject LLC the participation interest of any participant in such participating group that voted 'AGAINST ' or ' ABSTAIN ' with respect to the third-party portfolio proposal *or that did not submit a consent form*, at a price that would be substantially lower than the exchange value *regardless of whether there is a third-party portfolio offer and even if the consolidation is consummated and the participant voted in favor of the consolidation*." (emphasis added).

First, the inequity of these provisions is undeniable. The buyout threat serves only one purpose: to deter investors from freely exercising a choice to reject these proposals or from abstaining, whether deliberately, by emergent circumstances, by absence from ones mailing address, by some incapacity to act, or inadvertently. It confronts each investor with a game of Russian Roulette that no investor had invited. It is palpably wrong to sanction the possibility that an investment might be lost because an investor, in the exercise of choice, voted in the minority in his/her participating group, or failed, refused, or was unable to return a consent form, where (i) sufficient affirmative votes might not have been obtained in one or more of the other groups and the proposals thus failed to pass, (ii) the investor voted in favor of consolidation but against the third-party proposal, even though the consolidation and the IPO were consummated and the third-party proposal was thus rendered moot, or (iii) the dissenting investor is in 60 East 42<sup>nd</sup> St. Associates and the proposals were rejected and the entire project thus interred by the investors in Empire State Building Associates. The 10 days' notice requirement provides no weight to tip the balance on the scale of equity. An investor may not have returned a consent form and may not have responded to a 10 day notice for any number of reasons including an extended absence from the address to which these materials were mailed, an illness or incapacity during the period in question, a preoccupation with more pressing concerns, procrastination, a reliance on a consultant or another who belatedly digests and advises in regard to the solicitation, and the list goes on.

Second, the presentation in the S-4 is confusing and misleading. Moreover, it adds another layer of complexity to an otherwise impenetrable and complex solicitation. The proposals, to be approved, require that the requisite percentage be obtained in <u>all</u> three (not any one or two) of the agency groups in Empire and in <u>all</u> seven (not less than all seven) of the agency groups in 60 East 42<sup>nd</sup> Street, and in eight of the ten agency groups in 250 West 57<sup>th</sup> Street. Not only should investors be clearly informed that these proposals will fail and cannot be consummated without

-2-

such requirement being met, they should be emphatically so informed. But this information is obscured and buried under the overbearing, lengthy recitation of the intimidating and coercive buyout procedure.

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Third, the buyout rests on an arcane and antiquated legal fiction. One that is completely unnecessary in the instant situation. The basis for the buyout is found in two of the three governing agreements. It has an historical antecedent. At the time the registrants were created in the 1950s - '60s all major decisions in partnerships and joint-ventures had to be approved by the unanimous consent of the partners or joint-venturers. But as the case law evolved - to meet the objection that one or a very few obstructionists were blocking the effective functioning of such entities - a partnership or joint venture was permitted to provide at its inception in its governing agreement that such decisions be made by a super-majority in interest - and such agreements would be sustained. To satisfy statutory codification of the unanimous consent requirement, some such agreements were drawn to require unanimity and then in the next succeeding paragraph provide that if a stipulated super-majority voted in favor of a proposal the managing partner or agent could buy out the recalcitrant(s) so as to vote his/her interest(s), thus preserving the statutory unanimity prescription; unanimity thus could be circumvented if the initial governing agreement so provided, but in some agreements - Empire and 60 East being examples - the legal fiction of unanimity was observed with the inclusion of a super-majority vote that would trigger a buyout. There is no need to preserve this legal fiction in 2012, particularly where, as here, the provision is no longer necessary and where it has an in terrorem effect on investors who are neither familiar with its origin nor willing to risk even the slightest prospect that their interest may be forfeit if they vote "Against" or "Abstain" or if they fail to return their consent form when others, who are complete strangers to them, with whom they have no contact, and whose disposition on these matters is unknown to them, vote in favor.

Fourth, an added element of intimidation is the table at page 121. It shows that investments having an original purchase price of \$5,000 were recently acquired for amounts as low as \$100. They were the obvious victims of the buyout provision. The buyout threat is not an abstraction but a grim reality.

Fifth, even the Limited Liability Corporations law affords the dissident the right of appraisal and a buyout at true value. Under the NY LLC Law, Sec. 1002(c)-(f), if an LLC is consolidated with another entity the consolidation must be approved by such percentage as is required by the operating agreement; a member may dissent from the proposed consolidation in writing (e.g., a vote "Against" or "Abstain") and upon the effectiveness of the consolidation such dissenting member is entitled to receive in cash from the consolidation company the "fair value" of his/her interest. The timing and mechanics for determining and paying the "fair value" include resort to the judicial appraisal procedure provided in the NY BCL. Here, the dissident is denied any such right to a fair value appraisal (S-4 at page 54).

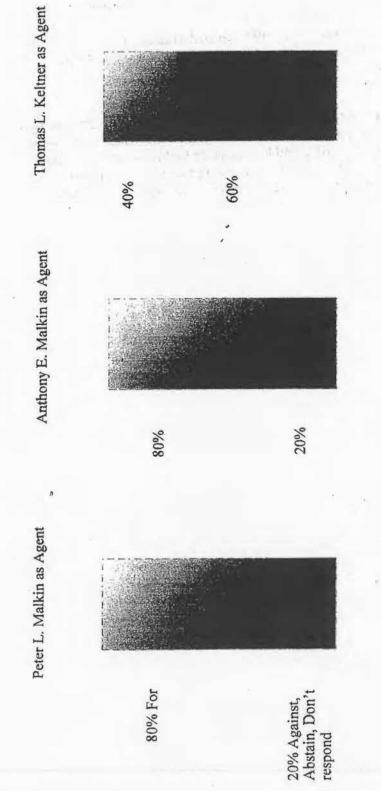
#### **Recommendations:**

ALL OPALINESS

- The buyout provision be eliminated entirely or be suspended and inoperative for the purpose of this solicitation, and no mention of it appear in the prospectus. This would be of incalculable benefit to the investors and would not visit any disadvantage on those soliciting consents. The only relevant consideration is the percentage needed in each case to approve each proposal. If the overall percentages approve e.g., 80% in each of the three agency groups in Empire each of the two proposal so approved will have passed. Those who voted against or abstained or did not vote at all will retain their interests and *then be deemed to have voted in favor* and will be treated as such. This would eliminate an archaic and inequitable procedure while achieving the aim of the solicitation, whatever the result may be.
- The consents should be received, secured and tabulated, and the result then certified, by an entirely independent firm that has been selected in some manner other than solely by the solicitor. No one, including the solicitor, should have access to the independent tabulator or be informed in any manner of the consents as they are being received until the established solicitation period has closed whereupon the results will be certified by the tabulator to all concerned.



Participating Groups



among the three participating groups. This may or may not be the case. No information in this regard is provided in the S-4. In this example, the proposals in the S-4 are rejected by Empire State Building Associates as they were not approved by 80% in interest in the Keltner group. Accordingly, the solicitation fails in its entirety. Nevertheless, all of This hypothetical example assumes that all of the interests in Empire State Building Associates LLC are equally divided the interests in the red zones in the Peter Malkin and the Anthony Malkin groups are subject to the Draconian buyout provision. This graphically illustrates the fundamental unfairness of approving the retention of that provision in the solicitation of investors.

#### Certain Consideration To Be Received By The Sponsor

#### A. Context

The Sponsor proposes to convert contingent compensation it now receives as well as fees for services yet to be performed (or no longer to be performed by it) into equity interests in the roll-up transaction. This creates statutory conflicts' and conflicts within the scope of the SEC's authority and its regulations<sup>3</sup>.

The Sponsor receives contingent compensation – referred to in the S-4 as "overrides" – in 13 of the 26 entities involved in the roll-up. In the case of the Registrant, the override is 6% of the overage rent (as more fully described below) that is distributed to its investors. The fees in question are dollar-defined supervisory fees paid to the Sponsor for a package of services the Sponsor is required to perform. In the case of the Registrant, the supervisory fee set forth in the governing agreements, \$100,000 per year, has been adjusted by the Sponsor (presenting a separate set of issues) as more fully discussed below.

Former Senator Christopher Dodd, chairman of the Subcommittee on Securities of the Committee on Banking, Housing and Urban Affairs of the 103rd Congress, delivered the following opening remarks in the first session of hearings to amend the SEC Act with respect to limited partnership roll-ups <sup>3</sup>:

"[S]mall investors in our States, have documented a long record of abuses in limited partnership rollups, that they've been ripped off and hurt and they've asked for our help. Investors have received misleading and confusing, to put it mildly, disclosure documents. \*\*\*General partners have structured deals to award themselves abusively high fees in the rolled-up entities and to pay high fees to affiliates. Investors who have voted against a roll-up have been forced to accept shares in a new corporation, often with substantial reductions in their voting rights, but the voting rights of managements have increased. And last, investors have been forced to accept shares in a new entity they didn't want, with a management fee structure that ensured that management would be paid first and investors last.

"No one has disputed that in far too many cases, the rights of investors have diminished as a result of a rollup and the rights of management, voting rights, equity interest, management fees, and the ability to engage in affiliate transactions have increased. This has happened in one deal after another across the country. In many of these transactions, the price of securities issued in the rollup have lost 20, 30, or 40 percent or more, in some cases, on the first day of trading. In some cases, the securities are now trading at a loss of up to 80 or 90 percent." (emphasis added)

Prominent among the abuses examined and decried by Congress were the conversions of contingent to non-contingent compensation. The result was the Limited Partnership Rollup Reform Act of 1993 and amendments to the SEC disclosure regulations.

Despite these reforms all of the pre-reform ills and abuses are exhibited, firmly embraced by the Sponsor of the Empire State Building Realty Trust, in the S-4 under consideration.

#### B. Discussion

By legerdemain the Sponsor appropriates to itself for its overrides and supervisory fees equity interests representing 8.6% of the aggregate value of the roll-up assets; an unconscionable self-aggrandizement which, in the S-4, is valued at \$344,469,726. (The override position of persons other than members of the Sponsor also has been converted, resulting in a combined 10.3% of the portfolio assets and having an exchange value of \$403,067,779.) In regard to the Registrant, the Sponsor's override conversion alone dilutes the interests of the investors in the registered entity by 9.7%.

#### **B-1.** The Statute

The Limited Partnership Rollup Reform Act of 1993 seeks to prescribe these abuses through regulation of the listing of securities on the national securities exchanges, and regulation of broker/dealer members of registered securities associations.

With regard to national security exchanges it provides that an exchange shall not be registered as such unless, as determined by the SEC, its rules prohibit the listing of any security issued in a limited partnership roll-up transaction that do not accord with procedures designed to protect the rights of limited partners, including "restrictions on the conversion of contingent interests or fees into non-contingent interests or fees and restrictions on the receipt of a non-contingent equity interest in exchange for fees for services which have not yet been provided. "<sup>s</sup>

Similarly an association of brokers and dealers shall not be registered as a national securities association unless its rules prevent members from participating in any limited partnership roll-up transaction that does not include these same restrictions.

#### **B-2.** The Overrides

Fundamental to the Sponsor's proposal is the transformation of its "overrides." This alone accounts for slightly more than half of the equity benefit the Sponsor intends to derive.'

The governing agreements in thirteen of the twenty-six roll-up entities provide for the payment of overrides to the supervisor/Sponsor. The original prospectus for the Registrant provides that the operating sublessee of the Empire State Building shall pay to the Registrant as additional rent 50% of the amount of the net operating profit of the building in any year in excess of \$1 million; that such additional rent "will be distributed pro-rata to the participants [i.e., the investors], and 6% [the override] will be paid to Wien, Lane & Klein [the original supervisor of the investment]."<sup>4</sup>

Such payments, similarly, are contingencies in all of the other entities. The operative governing agreements prescribe a fixed percentage (which percentages vary from property to property) of actual distributions to the investors over and above a stipulated return on their investment. The overrides are not nor were they ever grants of equity interests in the properties. They were designed as performance rewards to the supervisor for achievements that enhanced the returns to the investors in each separate entity in each year.

The proposed transformation of the overrides sets up a "material conflict of interest" between the investor and the Sponsor as defined by the SEC regulations. These asset-based benefits will, in addition to all other benefits and consideration exclusive to the Sponsor and members of the sponsoring group – e.g., management fees (terms undisclosed), fees for performing unspecified services, individual compensation packages (the details of which are undisclosed), singular tax benefits, indemnification for tax liabilities upon sale of certain of the roll-up properties designated "protected properties" – materially dilute the values of the investor interests; they carry a censure as "abusive" by federal legislation; their equity values relative to the aggregate portfolio have been determined by an undisclosed method; their provenance has been distorted in a cunning misrepresentation; and the requirements of disclosure and discussion as required by SEC regulations have been ignored."

#### More specifically:

First, the immediate dilution of the investors' interests has been mentioned above. Dilution, however, continues and is compounded by the fact that the newly created equity interests draw distributions in pari passu with the other investors' interests. Dilution has an even greater impact on the interests of the investors in the thirteen entities that have no override provision.

Second, the Sponsor's presentation of its entitlement to these interests as non-contingent equity interests

#### rests on a patent misrepresentation.

The first iteration of the Sponsor's consideration reads as follows:

"The Malkin Holdings group will receive 64,220,800 shares of Class A common stock, Class B common stock and operating partnership units, which they are entitled to receive and will be allocated to them in accordance with the subject LLCs' and private entities' organizational documents, and their interests in the management companies which will be allocated to them in accordance with the valuations of the management companies by the independent valuer, based on the hypothetical \$10 per share exchange value arbitrarily assigned by the supervisor for illustrative purposes. The shares of common stock and operating partnership units that the Malkin Holdings group will receive have an aggregate value of \$642,208,000, based on the hypothetical \$10 per share exchange value that the supervisor arbitrarily assigned for illustrative purposes;" (emphasis added)

There is no reference to overrides. Not until 154 pages later, a reprise of this earlier theme with a few added notes glissando -- probably they are meant to go virtually unnoticed -- and override interests make their only appearance in context:

"The supervisor and the Malkin Holdings group will receive shares of Class A common stock, Class B common stock and operating partnership units. If the consolidation is consummated, the Malkin Holdings group will receive 64,220,800 shares of Class A common stock, Class B common stock and operating partnership units in exchange for their interests in the subject LLCs and the private entities, *including their override interests*, and the management companies, *having an aggregate value of \$642,208,000*, *which they are entitled to receive*, and will be allocated to them *in accordance with* the subject LLCs' and private entities' *organizational documents*, and, with respect to their interests in the management companies by the independent valuer, based on the hypothetical \$10 per share exchange value that the supervisor arbitrarily assigned for illustrative purposes. This is in addition to any share of Class A common stock issuable in respect of the voluntary pro rata reimbursement program consented to by participants in the subject LLCs in connection with the subject LLCs prior to the consolidation."<sup>11</sup> (emphasis added)

The number of shares has not changed, the provenance in the organizational documents has not changed, only "their override interests" has slithered in to take its place with other asset-based interests that existed as such from inception. The Sponsor has misrepresented the override interests as having been equity interests at birth. The transformation of contingencies into equity interests has been artfully concealed.

Third, there is no discussion or disclosure of how a value was assigned to the overrides. It does not appear to have been done by the "independent valuer," Duff & Phelps. If values had been determined by Duff & Phelps the regulations require that the such assets be described." Neither the valuation information nor the draft fairness report mention "overrides" or "supervisory fees."

Fourth, very specific disclosures required by the regulations have not been made.

1. The nature of the transformation of the override interests and the conflict with the investor interests that thus result are not described at all, and certainly not in the following detail.

- There is no "comparison of such amounts [in material conflict with the investor interests] to the
  amounts to which the sponsor ... would be entitled without the roll-up transaction."
- There is no comparison of "such compensation to the compensation currently payable to the [Sponsor]."
- The S-4 does not "describe the effects of the change(s) in compensation arrangements." All as required by the Regulations.<sup>13</sup>

2. There is no "table demonstrating the changes in such compensation ... setting forth ...the actual amounts of compensation ... paid by the partnerships on a combined basis to the [Sponsor] ... for the partnerships' last three fiscal years and most recently ended interim periods."<sup>4</sup>

3. As previously mentioned there is no description at all as to "the method used to allocate interests [for overrides] in [the roll-up entity] ... and the reason such method(s) was used.,"as required by the Regulations.<sup>15</sup> Although the pervasive impression the S-4 creates is that all of the values reflected in the text and tables were derived by the so-called "independent valuer," Duff & Phelps, no statement supports that impression in regard to the overrides or the supervisory fees. The Regulations provide that the S-4 must "describe which assets are covered by the appraisals."<sup>16</sup> Yet a close examination of the "Draft Fairness Report" and the "valuation information" at Appendices A & B fails to find any mention of either form of consideration to the Sponsor. It thus appears that the Sponsor has been solely responsible for affixing values and selecting the methodology that has been employed. Having failed to describe the method used, the Sponsor also fails to "describe in reasonable detail ... the reasons such method(s) was used."

4. As previously noted the allocation of stock/OPUs to the Sponsor for overrides results in a dilution of the interests of all of the investors in the investor pool. And it has greater impact on those investors in the thirteen roll-up entities that do not have overrides. There is no discussion, disclosure or comparative description of the impact that affects them in particular. Accordingly, there has been a failure to comply with the requirements under the Regulations pertaining to the "Fairness of the Transaction" which require such individuation that the Sponsor address the fairness of the transaction "to investors in each of the partnerships and as a whole."" This requires "reasonable detail [of] the material factors upon which the belief ... is based and, to the extent practicable, the weight assigned to each such factor.""

#### **B-3.** The Supervisory Fees

The supervisory fees are fixed dollar amounts set forth in the governing documents to compensate the supervisor of the investments for providing a package of services on an annual basis.

These fees also have been converted by the Sponsor into equity consideration to be received by it in the roll-up, though services previously performed will no longer be performed by it, or have yet to be performed by it or anyone else.

Supervisory fees together with the valuations placed on its subsidiary service providers total \$15,921,278.12."

The supervisory fee for the Registrant was fixed at \$100,000 per year in the governing documents.20

It was increased, in accord with the original governing instruments by the amount of \$14,400 resulting from debt service savings for the repayment of the first mortgage in 1984, and \$45,017 in savings resulting from the decrease in ground rent and sublease rent in 1992 - a total of \$59,417.

Accordingly, as reported in SEC filings, until the most recent:

"Registrant pays Supervisor for supervisory services and disbursements. The basic supervisory fees are \$159,417 per annum (the "Basic Payment").

"The basic supervisory services provided to Registrant by Supervisor include, but are not limited to, maintaining all of its entity and Participant records, performing physical inspections of the Building, providing or coordinating certain counsel services to Registrant, reviewing insurance coverage, conducting annual supervisory review meetings, receipt of monthly rent from Sublessee, payment of monthly and additional distributions to the Participants, payment of all other disbursements, confirmation of the payment of real estate taxes, and active review of financial statements submitted to Registrant by Sublessee and financial statements audited by and tax information prepared by Registrant's independent registered public accounting firm, and distribution of related materials to the Participants. Supervisor also prepares quarterly, annual and other periodic filings with the SEC and applicable state authorities." "

However, in 2011, the Sponsor, which serves as fiduciary to the investors, unilaterally increased its fee almost five-fold without notification to or approval of the investors. This statement appears in the Registrant's filing in that year:<sup>n</sup>

#### "Note E Supervisory Services

Supervisory and other services are provided to Registrant by its supervisor, Malkin Holdings LLC ("Malkin Holdings" or "Supervisor") (formerly Wien & Malkin LLC), a related party. Beneficial interests in Registrant are held directly or indirectly by one or more persons at Malkin Holdings and/or their family members.

"Registrant pays Supervisor for supervisory services and disbursements. The basic fee (the "Basic Payment") had been payable at the rate of \$100,000 per annum, payable \$8,333 per month, since inception in 1961. The Basic Payment was increased, with the approval of the Agents, by an amount equal to the increase in the Consumer Price Index since such date, resulting in an increase in the Basic Payment to \$725,000 per annum effective July 1, 2010. The Basic Payment will be subject to further increase in accordance with any future increase in the Consumer Price Index. Based on such increase, the fee is \$751,306. The fee is payable (I) not less than \$8,333 per month and (ii) the balance out of available reserves from Additional Rent. If Additional Rent is insufficient to pay such balance, any deficiency shall be payable in the next year in which Additional Rent is sufficient. The Agents also approved payment by Registrant, effective July 1, 2010, of the expenses in connection with regular accounting services related to maintenance of Registrant's books and records. Such expenses were previously paid by Supervisor." (emphasis added)

Indeed, the basic supervisory fee was not increased with the "approval" of the Agents, it was increased "by" the Agents without any other approval. Appearing in the SEC file is an instrument executed solely by members of the Sponsor — the three Agents for and fiduciaries to the investors — dated June 1, 2010, pursuant to which this self-serving change was made.<sup>23</sup>

Investors were not notified of this change until eighteen months later when, in a letter to participants dated December 9, 2011, it was disclosed as follows:

"The basic supervisory fee payable to Malkin Holdings LLC had remained at the rate of \$100,000 a year since inception of this investment in 1961. Effective July 1, 2010, Associates' Agents approved the increase in such fee in an amount equal to the increase in the consumer price index since such date. The fee will increase with future increases in the consumer price index. This resulted in an increase of the basic fee to \$725,000 p.a. effective July 1, 2010, payable monthly at the rate of \$100,000 p.a. with the balance payable out of available reserves from receipt of additional rent from the Lessee. Any deficiency will be paid in the next year in which reserves are sufficient. The Agents also approved payment by Associates, effective July 1, 2010, of expenses in connection with regular accounting services relating to the maintenance of Associates' books and records - prior to the payment of the balance of the fee to Malkin Holdings. Such expenses were previously paid by Malkin Holdings."

It does not appear that this letter was filed with the SEC.

Letters bearing the same date were sent to investors in other entities in the roll-up portfolio – these include 60 E. 42nd St. Associates, 250 W. 57th St. Associates, Empire State Building Company, and may include others – advising that the basic supervisory fee payable by their partnership unilaterally had been increased by their Agent/fiduciaries effective as of July 1, 2010.

It should be noted that the participating agreements of the Registrant provide for the approval of the investors with respect to matters such as this. In broad language the participating agreements in each of the three participating groups prohibits a disposition of partnership assets without the consent of the

#### participants.34

What is manifest (and disturbing) is that during a period of declining revenues and increased capital costs resulting in the substantial reduction and then temporary elimination of overage rent payments to the Registrant upon which the Sponsor's 6% override was based, the Sponsor clandestinely increased its basic supervisory fee to compensate itself for the diminution and then temporary elimination of its overrides. This, all at the expense of the investors. Clearly, this unilateral increase in the basic supervisory fee collected from the Registrant, and fees collected from the other entities, was also designed to increase the valuation which it has affixed to its supervisory fees in the roll-up proposal.

While the above state of events warrant particular attention by the SEC, the disclosure issues described in relation to the overrides are also applicable to the supervisory fees.

## C. The Sponsor's Subsidiaries

The organizational documents do not recognize the existence of the Sponsor's subsidiaries, nor do they authorize any payments to such companies. Accordingly, any allocation of values to such enterprises is unwarranted. Additionally, those subsidiaries will continue to exist and function in the consolidation as service entities, and so long as they do they will charge fees for services. They are not and cannot be considered assets of the portfolio. Again, the inadequacies of disclosure described above apply equally to the treatment of the subsidiaries.

### **D.** Recommendations

1. We urge the SEC to exercise its authority to make a determination that this roll-up transaction contravenes the purpose and spirit of the Reform Act of 1993 and, accordingly, instruct the national securities exchanges that its REIT shares are not approved to be listed by its constituent members, and so instruct the registered national securities associations that their member brokers and dealers shall not participate in any activity relating to this roll-up. As this determination will have a severe negative impact on the marketability of REIT shares, it should be disclosed in the S-4 to inform investors who must consider how to vote on the solicitation.

2. In conjunction with compliance with the disclosure requirements enumerated above we respectfully submit that the forefront of the S-4 include a table in prominent typeface showing for each entity in the portfolio its exchange value followed by columns showing (a) the immediate dilution of this value effected by the conversion of contingent fees to non-contingent fees plus the conversion of fees for services yet to be performed to asset-based interests; (b) the tax impact on such exchange value for investors (other than members of the Sponsor and related family members who have been protected against such tax consequences); and (c) the combined effect of "(a)" and "(b)" on each entity's exchange value.

#### End Notes

#### 1.15 USC 78

2. 17 CFR 229.900 et seq

3. See http://archive.org/stream/limitedpartnersh00unit/limitedpartnersh00unit\_djvu.txt

4. S-4, p. 50

5. 78(f)(b)(9)(A)(iv)

6. 780-3(B)(12)(D)

7. 32,854,845 of the total 64,220,800 shares

8. See 1961 prospectus, p. 10

9. 17 CFR 229.904(ii)

S-4, p. 31

11. Ibid., p. 185

12. 17 CFR 229.911( c)(2)

13. 17 CFR 229.904(ii) and 905(b)(1)

14. Ibid., 905(b)(3)(I)

15. Ibid., 906(c)(1)

16. Ibid., 911(c)(2)

17. Ibid., 910

18. Ibid., 910(b); subsection (b)(2) requires a description of "material differences among the partnerships ... relating to the fairness of the transaction."

19. See S-4, p. 50

20. The original prospectus filed with the SEC in 1961 provided as follows: "Wien, Lane & Klein will supervise the operation of Associates' partnership agreements, and will act as general counsel. Such services will include the maintenance of all partnership records, preparation of all tax information for each participant, the making of monthly distributions to participants, supervision of preparation of partnership income tax returns, preparation and filing of reports with various governmental authorities, and the registration and transfers of Participations. It will receive payments of \$100,000 a year a portion of which will be used to defray all of Associates' regular expenses and accounting costs. The balance will represent compensation for such services."

21. See 10-Q Quarterly Period Ended 9/30/2009

22. See 10-Q Quarterly Period Ended 9/30/2011

23. See 10-K, Exhibit 10-F, filed 10/5/2010

24. Paragraph 4 in each of the three Participating Agreements dated January 1, 1962, provides "The Agent shall not agree to ... dispose of any partnership asset in any manner without the consent of all of the Participants." Paragraph 5 reads: "The Agreement may be modified or amended with the consent of all of the Participants." Paragraph 7 reduces the unanimous consent requirement in each of Paragraphs 4 and 5 to a super-majority of 80% by introducing the buyout of the dissenting minority.

## The Third Party Portfolio Transaction

The presentation of the third-party portfolio transaction is the very antitheses of disclosure of material facts required of a solicitation.

### **Overview**

Shapeless, ambiguous and illusory, totally devoid of substance, it negates the essence of what is required for an informed consent. Posited as a remote alternative it flits through the dense tangle of text like an afterthought, a prospect too remote to be consequential, too illusory to invite examination or arouse concern; and because the prospect should it materialize is so evanescent, it must immediately be seized by the agent unencumbered by the investors' rights of review and consent, lest it vanish. The demand imposed on the investors is that they surrender completely their every right, and that they consent to empower their agent with absolute and irrevocable discretion to take such action as the agent sees fit.

This proposal is of immense consequence. It requires no less level of disclosure and precision, no less attention and scrutiny, than the consolidation proposal.

It should not be linked as a subordinate companion of secondary importance in this solicitation but should be severed to be presented as a self-standing matter in a separate solicitation if, as and when an actual third-party transaction materializes. It must satisfy the same rigor of examination by the standard of full and accurate disclosure of material fact by which every consent solicitation is measured.

In the discussion that follows it will be manifest that

- disclosure in regard to this proposal is patently inadequate;
- such disclosure as has been made, textually and in the manner in which it is presented in the S-4, is inconsistent, misleading and deceptive; and
- the proposal is intrinsically one-sided and veritably destroys the rights and interests of the investors.

### Discussion

The presentation of this proposal is a carefully contrived deception. In its early discussion the impression created and then reiterated again and again is that it is an option no less desirable than the consolidation proposal, indeed perhaps even more advantageous to the investors. Tracing its discussion as the S-4 unfolds unmasks this deception and how completely self-serving it is of the interests of the agent at the expense of the investors.

The proposal first appears on the cover of the S-4 as follows:

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"Proposal to authorize the supervisor to sell or contribute the property interests in a third-party portfolio transaction. As a potential alternative to the consolidation, the supervisor requests that the participants consent to the sale or contribution of the subject LLCs' property interests as part of a sale or contribution of the properties owned by the subject LLCs and the private entities as a portfolio to a third party. The third-party portfolio transaction would be undertaken only if the supervisor determines that the offer price includes what the supervisor believes is an adequate premium above the value that is expected to be realized over time from the consolidation and certain other conditions are met. For the reasons the supervisor believes this proposal is fair and reasonable ... . " (bold-cap emphasis added)

Here the operative concept is that the agent/supervisor will approve only a transaction that bears a premium above the consolidation value. At first blush this appears most advantageous to the interests of the investors. There is no specificity as to the size or nature of the premium, but a premium by definition is an improvement upon the consolidation project. Closer examination exposes other questions, left unanswered. What is the value "expected to be realized over time from the consolidation"? Whose expectation and where is it set forth in the solicitation? And what is the time period and why is there a time period?

The immediate next reference reiterates and reinforces this formulation. It further appears to make explicit that the transaction will be at arms-length:

"As a potential alternative to the consolidation, the supervisor also requests that the participants consent to the sale or contribution of the subject LLCs' property interests as part of a sale or contribution of the properties owned by the subject LLCs and the private entities as a portfolio to an unaffiliated third party. While the supervisor believes the consolidation represents the best opportunity for participants to achieve liquidity and to maximize the value of their investment, the supervisor believes it also is in the best interest of all participants for the supervisor to have the flexibility and discretion, subject to certain conditions, to accept an offer for the portfolio of properties from *an unaffiliated third party* if the supervisor determines that the offer price includes what the supervisor believes is an adequate premium above the value that is expected to be realized over time from the consolidation."(emphasis added) [page unnumbered]

This iteration of the proposal appears for the third time at page 1 in the "Questions and Answers: What am I being asked to consent to" and the agent's intention to cast the nature of the proposal as benign is being imbedded:

"As a potential alternative to the consolidation, the sale or contribution of the subject LLCs' property interests as part of a sale or contribution of the properties owned by the subject LLCs and the private entities as a portfolio to a third party if the supervisor determines that the offer price includes what the supervisor believes is an adequate premium above the value that is expected to be realized over time from the consolidation and certain other conditions are met."

And then, for a fourth time in the early pages of this recondite, impenetrable document, the proposal is presented in this misleading form and the investors are asked to relinquish their rights and give carte blanch authority to the agent/supervisor:

Q: Why am I being asked to consent to a third-party portfolio proposal?

"A: As a potential alternative to the consolidation, you also are being asked to consent to the sale or contribution of the subject LLC's property interest as part of a sale or contribution of the properties owned by the subject LLCs and the private entities as a portfolio to a third party. Through solicitation of consents, for the first time the properties owned by the subject LLCs and the private entities can be joined as a single portfolio. While the supervisor believes the consolidation and IPO represent the best opportunity for participants in the subject LLCs and the private entities to achieve liquidity and to maximize the value of their respective investments, the supervisor also believes it is in the best interest of all participants for the supervisor to be able to approve offers from unaffiliated third parties for the portfolio as a whole.

"Market forces are dynamic, unpredictable, and subject to volatility. Should the public awareness of the proposed consolidation and IPO produce potential compelling offers from unaffiliated third parties to purchase the consolidated portfolio, it will be costly and time consuming to solicit consents to allow a sale or contribution of the portfolio to a third party, and there is considerable risk that any opportunity which might appear would be lost without the requested consent in place. Therefore, the supervisor believes that it is advisable to have the flexibility and discretion, subject to certain conditions, to accept an offer for the entire portfolio of properties from an unaffiliated third party, rather than pursue the consolidation and IPO, if the supervisor determines the offer price includes what the supervisor believes is an adequate premium above the value that is expected to be realized over time from the consolidation. The supervisor has agreed that it will not accept a third-party offer unless it is unanimously approved by a committee which will include representatives of the supervisor and a representative of the Helmsley estate. Any third-party interested in making a portfolio proposal will be instructed to make its offer for all cash. It is possible that participants or the supervisor and its affiliates may be offered an option to receive securities in lieu of all or a portion of the cash. The supervisor will be authorized to approve offers only if definitive agreements are entered into prior to December 31, 2015 or such earlier date as the supervisor may set with or without notice or public announcement."(emphasis added) [page 6]

Apart from the bogus argument that dynamic, volatile market forces make it imperative that the agent proceed with a third-party transaction without further consultation with or consent of the investors, three new concepts are introduced. Consummation of a transaction is "subject to certain conditions," there is reference to the Pricing Committee that can scuttle an IPO and approve a third-party sale, and the consideration for the sale may be in securities rather than cash. "Conditions" are not described. The Pricing Committee – composed of the Malkins and Helmsley interests but notably excluding any representation of the investors – described elsewhere in greater detail, was one of several side-deals with the Helmsley interests to secure their agreement to this one-sided REIT project. The terms of the arrangements with the Helmsley interests have not been disclosed despite the inquiries of several investors. The prospect of

receiving securities instead of cash as consideration for the sale is not elaborated until much later in the S-4 – and then with an exposition and unmasking of the agent's self-enrichment at the expense of the investors and a hint without elaboration of the negative tax consequences to the investors. But all that comes much later and will be discussed below.

As the S-4 progresses the third-party proposal is described for fifth time, and this time the portfolio is expanded. It is not just the properties that will be sold; it may include the Malkin management companies:

"The third-party portfolio transaction would be undertaken only if the supervisor determines that the offer price includes what the supervisor believes is an adequate premium above the value that is expected to be realized over time from the consolidation, subject to the committee approval described below, and would apply only to an offer from an unaffiliated third-party for the entire portfolio of properties owned by all of the subject LLCs and all of the private entities, subject to exclusions described under the section entitled 'Third-Party Portfolio Proposal'. A third-party portfolio transaction also could include the management companies." (emphasis added) [page 26]

The investors' benefit in the proposal begins to unravel further in the next reference. The solidity of the statements regarding the premium above the value of the consolidation seems less certain. The plethora of conflicts of the agent's interests with those of the investors that are the hallmark of this S-4 have also infected the third-party proposal:

"At the time you vote on the third-party portfolio proposal, there will be significant uncertainties as to the terms of any third-party portfolio transaction, which may not be received until after the consent solicitation has been completed, including the amount of consideration you would receive if a third-party portfolio transaction is consummated. These uncertainties affect your ability to evaluate the third-party portfolio proposal. The supervisor may approve a third-party portfolio transaction which you may view as less favorable than the consolidation

"The supervisor, the agents and their affiliates serve in their respective capacities with respect to each subject LLC and each private entity, and, as such, have conflicts of interest in connection with decisions concerning the terms of a third-party portfolio transaction." (emphasis added) [page 29]

At page 78 it becomes apparent that "only if" means "but maybe not;" all certainty with respect to this transaction begins to unravel and there are no assurances that any preceding representation can be relied upon:

"The supervisor does not know currently what structure a third-party portfolio transaction would take and may approve a third-party portfolio transaction which you may view as less favorable than the consolidation.

"At the time you vote on the proposals, you may not have information concerning (a) the purchase price or terms of an offer, (b) the extent that the offer provides an option to receive securities instead of cash, and, if so, information concerning the business, prospects or risks associated with an investment in the third party or the market for the securities of the third party, or (c) to the extent participants have been provided with such information, whether or not the

supervisor will accept an offer. Accordingly, participants will rely on the supervisor, which will determine whether to accept or reject the offer in its sole discretion and, if the supervisor approves a third-party portfolio transaction, subject to the unanimous approval of a committee which includes representatives of the supervisor and a representative of the Helmsley estate. While the supervisor intends to accept an offer for a third-party portfolio transaction only if the consideration represents what the supervisor believes is an adequate premium above the value expected to be realized over time from the consolidation, the supervisor has not established any specific criteria as to how much of a premium it would consider adequate. "In addition, if the third-party portfolio transaction, subject to unanimous approval by a committee which will include representatives of the supervisor and the Helmsley estate, even if the consideration does not represent what the supervisor believes is an adequate premium above the value expected to be realized over time from the consolidation. It is possible that the supervisor may approve a third-party portfolio transaction which you may view as less favorable than the consolidation.

## "The supervisor and the Malkin Holdings group may have a conflict of interest in determining whether to accept a third-party portfolio transaction offer and in establishing the terms of a third-party portfolio transaction.

"The supervisor and the Malkin Holdings group may receive different benefits in connection with the consolidation, as compared with a third-party portfolio transaction. Accordingly, the supervisor and the Malkin Holdings group may have a conflict of interest in determining whether to accept a third-party portfolio transaction offer and in making decisions as to the amount and form of the consideration to be received in the transaction, the terms of the agreements, and other matters." (emphasis added) [page 78]

For investors who have begun to lose confidence in their agents' representations and are considering rejecting the proposal or abstaining, the sobering threat of forfeiting their interests for \$100 via the buyout mechanism is driven forcefully on the next page:

## "Participants who do not approve the third-party portfolio proposal, including participants that do not timely submit their consent forms, after notice that the required percentage of participants have so approved may have their participation interests purchased at a lower price.

"If consent is received for the third party portfolio proposal from holders of 80% of the participation interests in any of the three participating groups in Empire State Building Associates L.L.C. or holders of 90% of the participation interests in any of the seven participating groups in 60 East 42nd St. Associates L.L.C., the agent of any such participating group has the right to purchase on behalf of the subject LLC the participation interest of any participant in such

participating group that failed to vote 'FOR ' the proposal, including participants that 'ABSTAIN' or did not properly or timely submit a consent form, unless within 10 days after the agent gives such participant notice of such consent, such participant does vote 'FOR ' the proposal. The buyout amount will be substantially lower than the consideration received in a third-party portfolio transaction. These buyout amounts are \$100 for the interest held by a participant in Empire State Building Associates L.L.C. and \$100 for the interest held by a participant in 60 East 42nd St. Associates L.L.C." (page 79)

As we describe in our commentary on "Voting Procedure" a participant who has voted "For" the consolidation proposal but "Against" or "Abstain" on this, the third-party proposal, is in jeopardy of losing his/her interest even if the overall solicitation is rejected by the investors. This unconscionable result has an excessively coercive effect, and that is particularly egregious in the instant situation where absolutely no parameters or limitations are set forth to govern the kind of third-party transaction that may eventuate.

The full magnitude of the deceptive, unprincipled and unscrupulous conception of this proposal does not become clear unless and until one reaches pages 147 and 187-8 of the S-4. It is then certain that the nature of the transaction serves primarily the interests of the agent; that the agent's self-interest is paramount and the investors stand to be "frozen out"; and, that the notion of an arms-length transaction is a fiction as the agent's interests actually lie on both sides of the deal and its primary objective will be to maximize its position in and future benefits from the acquiring entity.

The structure of this transaction can be pieced together from the following:

"In connection with a third party portfolio transaction, one or more of the supervisor and the Malkin Family may receive (a) securities for their interests (*i.e.*, stock or partnership interests of the acquiror) *even if other participants* receive cash or securities *with different rights*, (b) may retain interests in the subject LLCs and the private entities even if other participants receive cash or other securities, and (c) other interests through a management incentive program, such as shares or *overrides* in the acquiring entity. Also, the principals and employees of the supervisor could become officers, directors, and/or employees of the acquiring entity after a third-party portfolio transaction." (emphasis added) [page 147]

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"The supervisor and its affiliates may have a conflict of interest in deciding whether to approve a third-party portfolio proposal due to the benefits that the supervisor and the Malkin Holdings group could receive in that transaction. The supervisor or the Malkin Holdings group may receive an interest in the acquiror or its subsidiaries in connection with a third-party portfolio transaction. This interest could be of greater value or could provide greater benefits to the supervisor or the Malkin Holdings group than those they would receive in the consolidation. In addition, affiliates of the supervisor could receive other benefits from a third-party portfolio

transaction, such as employment agreements or benefits under compensation or incentive plans. On the other hand, the benefits to the supervisor and the Malkin Holdings group from the consolidation could exceed the benefits from a third-party portfolio transaction, particularly since senior executives of the supervisor will be senior executive officers and a director of the company, and the supervisor will receive other benefits from the consolidation described under "Conflicts of Interest—Substantial Benefits' to the Supervisor and its Affiliates." Accordingly, the supervisor may have a conflict of interests in determining whether to approve a third-party offer." (emphasis added) [pages 187-8]

Compounding the devastating impact on the interests of the investors are the tax consequences. There are two to be considered, neither of which are disclosed in the presentation.

First, it is recognized that the third-party transaction is more likely than not to have an immediate tax consequence for the investors (if not for the agent). If the consideration received by the investors is not cash but securities (and the nature of such, as described above, may be of a different character than the securities received by the agent) the investors may have substantial taxes to pay while receiving no cash with which to pay them.

The tax discussion regarding this proposal is as follows:

"Although the structure that will be used in a third-party portfolio transaction will depend on the circumstances of the transaction, the supervisor expects that it may not be possible to structure a third-party portfolio transaction as a tax-deferred transaction. To the extent that a third-party

portfolio transaction is treated as a sale by your subject LLC of its underlying property for cash consideration, your subject LLC would likely recognize gain or loss equal to the difference between the amount of cash received, plus any liabilities that are assumed in the sale, and your subject LLC's adjusted basis in the property. Any such gain or loss would be allocated between you and the other holders of participation interests in your subject LLC pursuant to the terms of your subject LLC's partnership agreement. In addition, you may recognize additional gain or loss when your subject LLC distributes the cash consideration in liquidation of your participation interest. Any gain or loss that you recognize in connection with the liquidating distribution would generally have the character described above under "-Character of Gain Recognized." However, notwithstanding the foregoing, a third-party portfolio transaction could have a different structure than described above, which could affect the U.S. federal income tax consequences of the transaction to you. Alternatively, to the extent that, in connection with a third-party portfolio transaction, you are treated as selling all or a portion of your participation interest, the U.S. federal income tax consequences to you will generally be described in '--- Receipt of Class A Common Stock and/or Cash' and '--- Character of Gain Recognized.' "(emphasis added) [page 3961

The second tax consequence to the investors is the impact of the tax protection agreement pursuant to which the Malkin/Morse families will be indemnified in the event of the sale of the "protected assets." Since the protected assets will be included in any third-party portfolio transaction there will be an immediate trigger of the indemnification obligation. The S-4 reports that the amount thereof would approximate a staggering \$82.6 million.

"The operating partnership estimates that if all of its assets subject to the tax protection agreement were sold in a taxable transaction immediately after the IPO, the amount of the operating partnership's indemnification obligations (including additional payments to compensate the

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indemnified partners for additional tax liabilities resulting from the indemnification payments) would be approximately \$82.6 million."(page 143)

There is no disclosure at all as to how this amount, which far exceeds the total annual net income of the consolidated company, will or can be paid.

In conclusion, we believe that the foregoing analysis of the S-4 text demonstrates that the agent/supervisor not only has failed in its obligations to make full and fair disclosure of the material facts, to present them in a manner that can reasonably be reviewed and understood by the average investor, and to demonstrate that the breadth of the authority and discretion it seeks is warranted in the instant circumstances, but that its own words and the callousness of its proposals evidence a lack of sensitivity to the basic obligations of a fiduciary of such magnitude that the entire S-4 should be evaluated in that light.

### Recommendations

- We urge that the third-party portfolio transaction and its related consent requirement be removed from this solicitation;
- that the agent/supervisor be required to submit for review and approval by the SEC a stand-alone solicitation as, if and when the terms of an acceptable transaction that is deemed superior to the consolidated enterprise, and objectively fair to the existing investors, materializes; and
- that a representative or a committee on behalf of the investors (other than the Malkin and Helmsley interests) be appointed to the Pricing Committee with the power to veto any transaction that is not reasonably and objectively fair to the other investors.

-9-

## **Third-Party Portfolio Transaction**

If this proposal is to appear in the S-4 (and we believe it should not) at very least it should be set forth in plain English in one place. Not as it presently appears in circumlocutions and confusion in different and much separated parts of the text. The following accurately sets forth what this proposal entails:

You are being asked to consent to the 3rd-Party Portfolio Transaction.

No prospective transaction is pending and no offer has been received to purchase the portfolio at this time.

The consent of the public LLC will grant complete discretion to Malkin Holdings to do the following:

- terminate the REIT/IPO project at any time, subject only to the approval of the Helmsley interests;
- entertain, and accept or negotiate, an offer made by a third-party to acquire the entire portfolio of properties in this consolidation; and
- conclude a transaction on such terms and with such third-party as it alone deems desirable.

No representation is made nor should any be implied as to

- the terms of a transaction Malkin Holdings may agree to;
- the consideration, in amount or form, participants will receive in such transaction, it being expressly noted that the consideration received by the Malkin and the Wien groups may differ (including in amount and form per allocable interest) from the consideration received by participants, and it being further noted that the tax consequence of such transaction which is likely to be immediate in the case of participants may not be the same for the Malkin and Wien groups.

The consideration received in any transaction may be entirely or partly in cash or entirely or partly in securities. The proportions of cash to securities may not be the same for participants as for members of the Malkin and Wien groups. The nature of any securities received by participants may differ from securities received by the Malkin and Wien groups and such securities may 'or may not be capable of being readily liquidated.

Members of Malkin Holdings may by the terms of the transaction be granted equity interests in the acquiring entity, and may become officers, directors and/or employees of such entity upon conclusion of the transaction.

Participants will not be asked for consent to approve a transaction deemed acceptable by Malkin Holdings.

The consent of the LLC to this proposal will be binding on all participants and will constitute a relinquishment of the right of participants to contest a decision made by Malkin Holdings to terminate the REIT/IPO project, to negotiate a transaction for the entire portfolio, and to conclude such transaction with any third-party and on such terms as it alone deems acceptable.

FW: empire state building- Enterprise Vault Archived Item

From	(b)(6),(b)(7)(C) (b)(6),(b)(7)(C)	Date	Tuesday, November 27, 2012 2:10:36 PM
То Сс	(b)(6),(b)(7)(C)		
	FW: empire state building		
Fyi			

From: (b)(6),(b)(7)(C)

Sent: Tuesday, November 27, 2012 2:08 PM To: (b)(6),(b)(7)(C) Subject: empire state building

### (b)(6),

Town (b)(6),() of the Empire State Building Associates, LLC. This summer, in response to a Malkin Holdings, LLC letter. (b)(6),(b)(7)(C) called them to ask about options, and what would happen if we voted no to the REIT. As (b)(6),(b) explained it, if I vote no to the REIT and 80% of my partners vote yes, then my investment value will become worthless (from the approximate present value of (b)(6),(b)(C). Why would the SEC allow such a thing? Is my vote forced to go one way in favor of the REIT even though I am against it? Please tell me this is not true.

Thank you

(b)(6),(b)(7)(C)

(b)(6),(b)(7)(C)

October 5, 2012

### (b)(6),(b)(7)(C)

100 F Street NE Washington, D.C. 20549-3010

Re: Empire State Realty Trust, Inc. CIK#: 0001541401 SIC: 6798 – Real Estate Investment Trusts State location: NY | State of Inc.: MD | Fiscal Year End: 1231 Assistant Director Office: 8

# Dear<sup>(b)(6),(b)(7)(C)</sup>

I am writing to you on behalf of (b)(6),(b)(7)(C) myself, in hopes that you will be able to help us. In (b)(6),(b)(7)(C) and left us (b)(6),(b) in Empire State Building Associates (ESBA). She was

and always proud to be connected to the Empire State Building; she wanted us to keep that heritage in the family. At the present time, the Empire State Building is owned by ESBA. We have recently received a series of letters from the Empire State Building Company (ESBC), which has been managing the building, and they are making us very concerned that we are at risk of losing this inheritance from (b)(6),(b)(7)(C) Our (b)(6), has spent considerable time with contracts and data and has written an explanation for us, which we are including with this letter; we are also including the letters we have written to Malkin (formerly Wien & Malkin), telling them to cease in their attempt to create a REIT as currently defined. We are both worried that they are trying to do something illegal or unethical: if so, we would like to prevent it.

Thank you very much for taking the time to review this material. Please help us keep the ESBC from taking away the value of our gift from our (b)(6),(b)(7)(C)

Sincerely yours,

(b)(6),(b)(7)(C)	
30	

(b)(6),(b)(7)(C)

September 13, 2012

Peter Malkin Empire State Building Associates L.L.C. One Grand Central Place 60 East 42<sup>nd</sup> Street New York City, NY 10165

As an investor in Empire State Building Associates L.L.C., I have reviewed your efforts to create a REIT incorporating the properties of Empire State Building Associates and they appear strongly in breach of your fiduciary responsibilities as management of the partnership. This letter is an instruction to cease and desist from these efforts to change in any way the structure of Empire State Building Associates. The Attorney General of New York, the Attorney General of Massachusetts, and the SEC will also be receiving copies of this letter.

I thank you in advance for your time and attention to this matter and await your written response.

Sincerely,

(b)(6),(b)(7)(C)

- 2) UNNECESSARILY COMPLEX STRUCTURE TO AVOID CAPITAL GAINS TAX AT THE IPO: In an earlier proposal by MALKIN, the owners of ESBA would be subject to a significant capital gains tax (approximately 15% of \$330,850 = \$49 thousand dollars per share of ESBA) at the IPO due to the manner in which the assets of ESBA are placed into the REIT. I say unnecessarily since the IRS (the tax man) currently has a well defined legal mechanism, the UPREIT as permitted by Section 721 of the Internal Revenue Code, that allows property to be exchanged for shares in a REIT in a manner that defers capital gains tax until one sells their new shares in the REIT. After there was sustained objection by the investors of ESBA to this initial proposal and the immediate capital gains event it would create, a new proposal was proffered by MALKIN, and again it was not via a straightforward UPREIT, but instead by a "never used before" and "unique" manner (words of Peter and Anthony Malkin) conceived by MALKIN that has all the risks of an untested tax scheme and which places unnecessary complications on the investors of ESBA.
- 3) LOSS OF ESSENTIALLY ALL VOTING RIGHTS AND CONTROL: Currently all the investors in ESBA must be consulted concerning any major or legal changes concerning ESBA and at least 80% must approve if the change is to proceed. With the consolation of ESBA into REIT this power will be significantly diluted due to the large number of new shares being issued. Furthermore, two classes of stock have been created specifically to remove any real voting power from the investors of ESBA as well as anybody who purchases shares at the IPO. This is achieved by REIT having two classes of stock: Class A shares having 1 vote and Class B shares having 50 votes. The investors of ESBA will have their voting rights effectively eliminated with: 1) MALKIN indicating in the S-4 that they will take Class B shares as opposed to Class A whenever they can, and 2) a barrier that has been created by MALKIN that makes the investors in ESBA unlikely to take Class B shares over Class A, this barrier being that, as currently specified in the S-4, for investors in ESBA to elect to take Class B shares automatically triggers a massively expensive and immediate capital gains tax event, whereas owning Class A shares defers any capital gains events until one chooses to sell their shares in REIT.
- 4) THIRD\_PARTY-PORTFOLIO PROPOSAL IS ECONOMICALLY DANGEROUS: The investors of ESBA are being asked to relinquish ALL THEIR VOTING RIGHTS with respect to MALKIN selling all assets of ESBA to any third party. Specifically, MALKIN is requesting the authority to sell the Empire State Building and land at any time between approval of this proposal and December 31, 2015, to any third-party at any price so long as MALKIN (or their representative) and a representative of the Helmsley Estate wish to do so. Furthermore, if this proposal is approved, the sale of the assets of ESBA can be made without any prior notice being given to the investors of ESBA or needing additional approval from the investors of ESBA.
- 5) **PERFORMANCE:** The Return-On-Investment of ESBA is far below that of other commercial buildings in the northeastern area of the United States (which during the last 10 years has enjoyed a pretax ROI over 10%). Considering the recent \$2.52 billion evaluation for the Empire State Building, the payments received from ESBC are a fraction of what they should be. When MALKIN gives performance metrics: for example, 30% or even 50% return-on-investment, they are comparing current returns to the 1961 investment. Remember that since 1961 the basic inflation rate has been over 770 percent; thus making comparisons back to the 1961 investment amount of \$10,000 per share makes no sense. Commercial rents in the New York City area have gone up considerably since 1961 and it would be reasonable to expect that the payments from

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MALKIN would have at least scaled-up with the average rent increases in New York City as well. This topic is addressed further later in this missive.

6) VOLUNTARY PRO RATA REIMBURSEMENT PROGRAM IS UNSPECIFIED AND UNBOUNDED: The request to be reimbursed for the prior advances of all costs, plus interest, incurred in connection with the legal proceedings required to remove and replace the former property manager and leasing agent does not specify the amount being asked nor specify an upper bound on what the amount may be --- even though these expenses were incurred sufficiently long ago to have been already negotiated with the Helmsley estate for MALKIN to receive \$5,021,048.

For those who are interested, I have made a simple accounting estimate, using historical data using the last 21 years of financial data provided by MALKIN, yields a starting "ballpark" for what ESBC should receive in the REIT. This was done by looking at how much money was made by ESBA, the original investors, and how much was made by ESBC, the management vehicle operated by MALKIN. While I strongly believe that the 50% being assumed by MALKIN is highly unreasonable, I do think that ESBC does have exchange value that will be realized by MALKIN (and the Helmsley) if-and-when the REIT goes through --- what is important to the owners of ESBA is to make the respective evaluations for ESBA and ESBC fair and defensible. This and other matters will be discussed further.

With introductions and warnings now given, I hope you find the following comments I made to (b) (b)(6),(b) useful.

## To<sup>(b)(6),(b)(7)(C)</sup>

Given what is happening with the investment that  $\binom{(b)(6),(b)(7)}{(C)}$  left you, in particular, the letters from Malkin advising you both on the upcoming IPO for EMPIRE STATE REALTY TRUST, INC. and the request that will soon arrive that seeks your approval, I thought it would be useful if I provided you with some background and a framework on how you might approach the matter. So, history first and food-for-framework second. But let me get your immediate attention as well as the longterm attention that this matter deserves. Consider the company you two own shares in:

### The EMPIRE STATE BUILDING ASSOCIATES (ESBA)

- (1) Of which the number of outstanding investment units (shares) is 3,900.
- (2) ESBA owns the Empire State Building, the land beneath it, its fee title, and master lease that together was recently valued at \$2.52 Billion in the SEC filling made Feb. 13, 2012 by MALKIN in their S-4 filing for REIT (the proposed IPO, see page 168 of the S-4)
- (3) So please note that \$2,520,000,000 divided by 3,300 = \$763,636 per share!

Comments on the Proposed Empire State Bullding Consolidation v2, 006631acde06e1690b1041edf7b9b5319c649103a2a1bdf3a67a5d470509c889

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From the lead article in:

Wien & Malkin' newsletter Real ESTATE INVESTOR, Summer 2002 VOL. IV NO 3. titled:

## Wien & Malkin Investors Acquire Empire State Building<sup>-</sup> Fee Title After Four Decades of Owning Master Lease

On April 17th, Empire State Building Associates L.L.C., an investment entity created by Lawrence A. Wien and his son-in-law, Peter L. Malkin, and now led by Mr. Malkin, closed on the acquisition of the fee title to the Empire State Building. The event marked another momentous milestone for what is quite arguably the most significant real estate syndication of all time.

In 1961, the company acquired a 114-year master lease of the property, subject to an operating sublease with another entity in which Mr. Malkin is a member, and paid a fixed annual rent to the land owners. This is how the 102-story landmark has operated for the past 40 years

The story goes on leading to a highly relevant and legally significant few words: --- the words of Peter Malkin (my bold).

"It is remarkable that, the \$57.5 million paid by the investment partnership this spring is only \$16.5 million more than the cost of developing the world-famous tower 71 years ago. Now, however, because the fee and master lease ownership are in the same hands, the combined value has quickly risen by a multiple of the price paid to purchase the fee title.

Acquiring the land under the Empire State Building presented a one-of-a-kind opportunity," he continues. "We offered the opportunity to participate in the purchase to the operating sublessee, which declined."

Please note, that the <u>sublessee is ESBC</u> and not ESBA! Thus, in MALKIN's words and deeds you two along with the other investors in ESBA are the owners. How Cool is That?

Before I get into the questions about the proposed creation of the EMPIRE STATE REALTY TRUST, INC., the REIT, it seems like a good place to read the announcement that appeared in the Security and Exchange Commission's "News Digest" of August 24, 1961 giving notice of the upcoming offering by Empire State Building Associates to raise \$39,000,000 by selling \$10K units and .... which starts the public's, *and ultimately your, involvement in this* (as shown on the following page).

SECURITIES AND EXCHANGE COMM'S .ON NEWS DIGEST Abrief summary of financial proposals filed with and actions by the S.E.C.



(In ordering full faxt of Releases from Publications Unit, cite numb

FOR RELEASE \_\_\_\_ August 24, 19

## EMPIRE STATE BLDG, ASSOCIATES FILES FOR OFFERING.

Empire State Building Associates, 60 East 42nd St., New York, today filed a registration statement (File 2-18741) seeking registration of \$39,000,000 Participations in General Partnership Interests in Associates, a partnership consisting of Lawrence A. Wien, Henry W. Klein and Peter L. Malkin. The Participations will be offered for public sale in \$10,000 units. Associates has contracted to purchase the Empire State Building in New York and the ground lease of the land underlying the building. The contract price is \$65,000,000, and a \$4,000,000 deposit has been made thereunder. The contract is scheduled for closing on December 27, 1961. Various other expenses and disbursements, including legal and realty brokerage fees and the expenses of this offering, will increase the acquisition cost to \$68,000,000. Associates proposes to obtain the \$68,000,000 as follows: \$29,000,000, by causing the building to be conveyed to The Prudential Life Insurance Company of America (Prudential already owns the land and is the lessor under the existing ground lease, having purchased the land in 1951 for \$17,000,000. Upon acquiring the building, Prudential will execute a Master Lease of the land and building to Associates)~ \$13,000,000 by a Leasehold Mortgage; and (\$26,000,000 through the sale to the public of that amount of participations being offered. However. the mortgage may be a smaller amount or there may be no mortgage at all. In the latter event, the maximum amount of \$39,000,000 of Participations will be sold hereunder. Each partner in Associates will sell Participations in his partnership interest equal to one-third of the amount required.

When the above transactions are closed, Associates will own the Master Lease on the property. Its contribution to the total cost of acquisition (including disbursements) will be \$39,000,000, which will be derived either from the proceeds of the sale of Participations and a Leasehold Mortgage, or from the sale of participations alone. The Master Lease will be a net lease of the entire premises which, with renewal privileges, will run for 114 years to 2075. It will provide for the payment by Associates of an annual rent.

Associates will not operate the property. Simultaneously with the purchase, it will execute a net sub lease of the entire premises to Empire State Building Company, with the same term and renewal privileges as the Master Lease. Empire State Building Company is a joint venture composed of Wien, Harry B. Helmsley, and two corporations owned by others. Associates proposes to obtain the Leasehold Mortgage from Real Estate Investing Associates, Inc., 56% of whose stock is owned by Wien and Helmsley.

Comments on the Proposed Empire State Building Consolidation v2, 006631acde06e1690b1041edf7b9b5319c649103a2a1bdf3a67a5d470509c889 09/21/12 Page 7 Of 14

Note that the highest percentage of the "take" that ESBC received during these last 21 years was 43.64%, usually much lower, and for some years ESBC even lost money. More relevant is the long term average split between ESBA and ESBC. From the records we see that the average percentage that ESBC retained was only 35.74%. Clearly a profit split of 64.26/35.74 percent between ESBA and ESBC is hardly the 50/50 split that "equal" partners would have. I need to mention two things: one, the analysis shown has been a generous evaluation, because for the two years that ESBC lost money, I did not carry this loss forward as I should have. The reason was that the 10-K reports filed with the SEC did not provide sufficient information about the inner workings of ESBC to do this. And two, the above analysis does in no way support the contention that ESBC should deserve even 35.74% of ESBA in a consolidation for a very simple reason --- ESBC is a wasting asset. When its sublease expires 2076 it will have no value, unlike ESBA which owns the physical building and the associated land; therefore, ESBA will have value into perpetuity. Simply put ESBA is an appreciating asset and ESBC is a wasting asset and therefore, they do not have equivalent value EVEN IF THEY WERE EQUALLY SPLITTING THE PROFITS. Furthermore, from now until 2076 ESBC must keep to the terms of the sublease, otherwise it may lose the sublease by default further increasing the value of ESBA. Clearly, the value of ESBC expressed as a percentage of ESBA is far less than 35% and any demand by ESBC for more is obviously unjustified. The Empire State Building is one of the greatest and most famous buildings in the world and ESBA should not give it away because of some specious argument.

(B) The taking of ESBA voting rights is unacceptable. Currently ESBA has significant voting power --- today ESBC cannot make any major changes without at at least getting 80% of the investors in ESBA agreeing-in-writing and by-and-large this has worked well for both parties over the decades. However, with the dual stock class structure being proposed for REIT (Class A having 1 vote and Class B having 50 votes) and with MALKIN having a large ownership of it, MALKIN will have overwhelming, if not absolute, voting control. To even consider going down this path, you would need many guarantees from MALKIN to make up for the loss of voting rights; however, these guarantees are missing. Instead, throughout the S-4 are numerous statements highlighting the severe conflict of interest present and the absence of any mechanism to ameliorate or remove it. To the contrary, there are far too many items that should give you real pause, if not flight. For example, we read in the S-4 that ESBA investors (you two) may elect to take a small portion of Class B shares (and get a tiny modicum of your voting rights back) however, they have built into REIT a powerful incentive for you not to do this. Why? Because of how the Class B stock is being offered: if you do take any Class B stock, then a capital gains tax event is triggered the day you do resulting in a large tax bill that will need to be paid by you that tax year. The attributes of this dual-stock structure appear to be contrived to take away from all but the insiders of the REIT their voting rights; the way the S-4 is written the investors of ESBA are outsiders with the insiders having the voting power and board-of-directors representation. It would be all-around-better for REIT to have just one class of stock --- 1 share having 1 vote --- and for the investors of ESBA to have a board seat --- what a notion: democratic and fair.

(C) The tax treatment was morally indefensible and now it is just dangerous., In the earlier proposal (see the original S-4 filing) the investors of ESBA *on the day of the IPO* would find themselves owing the IRS about \$50 thousand for each share of ESBA they owned. This was particularly troubling since this is unnecessary because the IRS already has a mechanism for property to be placed into a Real Estate Investment Trust without tax consequences. It is called an UPREIT and in the S-4 we learn that UPREITs will be used . One of the applicable rules is Section 721 of the

Comments on the Proposed Empire State Building Consolidation v2, 006631acde06e1690b1041edf7b9b5319c649103a2a1bdf3a67a5d470509c889 09/21/12 Page 10 Of 14

Internal Revenue Code and that I quote a portion that is below:

Section 721 — Nonrecognition of Gain or Loss on Contribution to a Partnership (a) General rule --

No gain or loss shall be recognized to a partnership or to any of its partners in the case of a contribution of property to the partnership in exchange for an interest in the partnership.

For those with more interest a good starting place is:

Section 721 Title 26 ...... Internal Revenue Code Sub Title A... Income Taxes Chapter 1..... Normal Taxes and Surtaxes Subchapter O: Gain or Loss on Disposition of Property Part III ....... Common Non-Taxable Exchanges

Additionally, lookup "UPREIT" or "tax treatment REIT formation" on the Internet or simply look at:

Real estate investment trust http://en.wikipedia.org/wiki/REIT#United States

and/or

UPREIT Transactions: Understanding the Benefits and Features http://corporate.findlaw.com/corporate-governance/upreit-transactions-understanding-thebenefits-and-features.html

(D) The THIRD-PARTY-PORTFOLIO proposal is economic suicide: I was particularly troubled by the request by MALKIN in the SEC S-4 submission that investors of ESBA are being asked to do something that nobody in business would ever do and I doubt that MALKIN has ever done anything like it! And this is to relinquish ALL THEIR VOTING RIGHTS with respect to selling all of the assets of ESBA to any third party. Specifically, very soon MALKIN will be asking you for the authority to:

- D1) sell the Empire State Building and land at any time between the approval of this proposal and December 31, 2015,
- D2) to any third-party at any price so long as MALKIN (or their representative) and a representative of the Helmsley Estate wish to do so, and
- D3) sell the assets of ESBA without any notice being given to the investors of ESBA or needing any additional approval from the investors of ESBA.

Comments on the Proposed Empire State Building Consolidation v2, 006631acde06e1690b1041edf7b9b5319c649103a2a1bdf3a67a5d470509c889 09/21/12 Page 11 Of 14

I apologize for this being so long and tedious. I cannot say that I have enjoyed going through all these report, filings, and financials; however, I do owe it to (b)(6),(b)(7)(C) to look out for (b)(6),(b)(7)(C) investment. By the way, consider signing up on the www.empirestatebuildinginvestors.com website to stay current on the three class-action law suits (consolidated into one on 6/27/2012) that have been filed against MALKIN and other related parties. I would prefer to end this missive on a happier note and I believe that I have found it. Below is a letter from (b)(6),(b)(7)(C) to your (b)(6),(b)(7)(C) dated March 29, 1962, which exemplifies the tone of the relationship that existed for many years.

## WIEN, LANE & KLEIN COUNSELLORS AT LAW

LAWPENCE A. WICH HENRY W. RLEIN ALVIN SILANE ALVIN SILANE ALVIN SILVERNAN FRED LINDER IVAN SKAPRO HAROLD L. STRUDDER ROBERT L. WEISSMANN RALFH W. FEISTEN PETER L. MALKIN WILLIAM F. CAVANAGH, JR. EDWARD D. HOLDVER MARTIM H. MOLOT ROBERT W. GELFMAN JOHN H. STEEL MORRIS JACOBSON

Lincoln Building 60 East 42\*\* Street, New Yore 17, N.Y.

MURRAY HILL 7-8700

March 29, 1962

(b)(6),(b)(7)(C)	
Dear Mrs.	(b)(6),(b)(7)(C)

Three months have now passed since Empire State Building Associates acquired the Empire State Building. My personal involvement in the operation of the Empire State Building during the last three months has convinced me that it is unquestionably the greatest building in the world, with a substantial potential for improved operation.

I hope to report development at the Empire State Building to the participants in Empire State Building Associates, from time to time. In the meantime, you may be interested in the enclosed reprint of an article which appeared in the March 18th American Weekly Sunday Supplement to the Hearst newspapers across the nation. Apparently, we are not alone in feeling that the Empire State Building is "The Champion".

Cordially your	гв,
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(b)(6),(b)(7)(C)

LAW:MR Enclosure

Let me know what you wish to do?

(b)(6),(b)(7)(C)

Comments on the Proposed Empire State Building Consolidation v2, 006631acde06e1690b1041edf7b9b5319c649103a2a1bdf3a67a5d470509c889 09/21/12 Page 14 Of 14

## DEWEY PEGNO & KRAMARSKY LLP

777 THIRD AVENUE NEW YORK, NEW YORK 10017 (212) 943-9000 FACSIMILE: (212) 943-4325 WWW.DPKLAW.COM

-TAMARA L. BOCK KARA SIEGEL CHI-RU JOU DAVID C. MARDEN ADAM M. SMITH DANIEL SHTERNFELD MAUREEN A. FITZGERALD ANGELA L. HARRIS

October 15, 2012

## VIA EMAIL, FEDERAL EXPRESS & CERTIFIED MAIL

(b)(6),(b)(7)(C)

THOMAS E.L. DEWEY DAVID S. PEGNO

KEARA A. BERGIN JENIFER L. SALZBERG

ARIEL P. CANNON

STEPHEN M. KRAMARSKY

Empire State Building Associates L.L.C.

Dear<sup>(b)(6),(b)(7)(C)</sup>

We represent Malkin Holdings LLC and it has come to our attention that you are participating in telephone calls being made on behalf of the Edelmans or others in connection with the above-referenced investment. We have received reports that inaccurate statements are being made on those telephone calls.

We recognize investors' rights to express their views, but not—through carelessness or worse—to make false statements as to any material fact.

We therefore call on you to preserve all documents (as defined in Exhibit A, attached) concerning your communications to, with, or on behalf of the Edelmans. It is critically important that you not destroy any documents that may relate to this matter. Any failure to comply with this obligation may result in serious sanctions against you. Even inadvertent destruction or loss of relevant documents can have very serious consequences.

If you have any questions or would like to verify an item of information you have been asked to convey in the course of your communications, we are available to assist you.



62 West 45th Street, New York, NY 10036 Tel (212) 997-7878 Fax (212) 997-8770

September 18, 2012

(b)(6),(b)(7)(C)

Division of Corporation Finance U. S. Securities and Exchange Commission 100 F Street, N.E. Washington, DC 20549

RE: Proposed Empire State Building REIT

Dear (b)(6),(b) (7)(C)

It was a pleasure speaking to you and your associate last week in regard to my questions in regard to exactly what is being offered to the participants in Empire State Building Associates, in regard to their acceptance of the exchange for the proposed REIT shares?

As discussed, it is most difficult to understand exactly what is being offered for the participation. However, it is most clear that if you don't agree you get \$100 per \$1,000 share of the 1962 participation.

Exactly what is the alternative being offered by Malkin in absolute dollar value, how else can we be forced to make a decision in this matter?

I have been unable to locate where in the SEC document this information is clearly available.

I would appreciate it if you could forward to me a portion of the document that you referred to that explains this matter.

Very truly yours, ANDOVEREDULT CEO Leonard A. Gero,

cc:

(b)(6),(b)(7)(C)

P.S. I believe this is a most reasonable question that the SEC should immediately address.

### Statutory And Regulatory Noncompliance Regarding Private Entities In The Roll-up

### A. Context

#### (1) The Nature of the Concern

This roll-up transaction comprises 12 office properties, six stand-alone retail properties and one undeveloped parcel. Most of the properties are located in New York City; a few are in Westchester County and Connecticut.

Many of the properties have multi-tier investment groups such as a fee ownership group and an operating lessee group. In all, there are 26 entities in the roll-up.

The majority of investors have an interest in only one or a few entities, rarely in more. Consequently they have knowledge of but one or a few properties and no knowledge whatever of the others proposed in this transaction.

In the two tier entities the investors in the fee group have limited financial and operational information regarding their own property; they neither receive full financial statements of operations nor are they afforded periodic meetings at which operational, financial and other considerations are reviewed – and this is true of investors in the Registrant. Conversely, the investors in the operating lessee are more fully informed as to such matters. But in both cases, their information about other properties is virtually nil.

Most every investor in this roll-up – and that includes the investors in the Registrant – who placed money in an investment of choice, in a property with which there was reasonable familiarity on the basis of an offering memorandum, or in the case of the registered partnerships a prospectus vetted and approved by the SEC, is about to be solicited (or already has been solicited - see discussion below) to merge such interest in a conglomerate of properties about which there is complete ignorance.

## This conundrum was discussed in a Stanford Law Review note:

"[W]hile a rollup 'diversifies' the assets in which each investor holds an interest, the new assets are usually similar to those formerly in the limited partnership's portfolio. The result may actually be a more concentrated and hence riskier portfolio. Limited partners in failing limited partnerships might benefit from the infusion of more promising assets through a rollup, but this 'benefit' is essentially a subsidy paid by the healthy partnerships. Conversely, the investors in the healthy limited partnerships watch the value of their investments diminish from consolidation with failing partnerships. Simply put, consolidation alone cannot dramatically improve poorly performing investments. Indeed, given the likelihood of significantly increased fees and the danger of poor management performance, diversification in the rollup context likely more often harms than helps investors." (emphasis added)<sup>1</sup>

Addressing this concern among others, Congress enacted the Limited Partnership Rollup Reform Act of 1993 to afford investors adequate information to make informed decisions to approve or oppose a roll-up transaction involving their constituent partnerships.

### (2) The Statutory/Regulatory Scheme

The Limited Partnership Rollup Reform Act of 1993 supplemented and amended the Securities Exchange Act of 1934. Relevant to this discussion are the provisions of 15 USC §78n which provide for the solicitation of investors' consent to a roll-up transaction, the nature of the disclosures to be provided, and the duration of the solicitation period.

It makes it "unlawful for any person to solicit any ... consent, or authorization concerning a limited partnership rollup transaction ... unless such transaction is conducted in accordance with rules prescribed by the [SEC];"<sup>2</sup> enumerates in detail and particularity information required to be disclosed, and invests authority in the SEC to fashion "such other provisions as [it] determines to be necessary or appropriate for the protection of investors in limited partnership rollup transactions"; and establishes that the solicitation period shall remain open for 60 calendar days (subject to applicable state law limiting such period).<sup>4</sup>

Germane to this Empire State Building Realty Trust proposal are the SEC's regulations encompassed by 17 CFR 229.902 - (Item 902) "Individual partnership supplements," and 229.910 - (Item 910) "Fairness of the transaction."

Item 902 requires that individual partnership supplements <sup>5</sup> must be filed with the SEC as part of the registration statement. Each supplement must be delivered with the prospectus (the "principle disclosure document") to the investors in each respective entity. <sup>6</sup>There must be a statement in the forepart of the supplement advising that supplements exist for each partnership in the roll-up; that the effects of the transaction may be different for investors in the various partnerships; and, that each investor promptly will receive upon request at no charge any supplement in any other entity.<sup>7</sup>

As discussed below, such requirements have been violated in their entirety.

Item 910 requires the Sponsor to state whether the roll-up transaction is fair or unfair to the investors, discussing the material factors for such belief in reasonable detail,<sup>8</sup> indicting the weight assigned to each factor,<sup>9</sup> and, most significantly, addressing "the fairness of the roll-up transaction to investors in each of the partnerships and as a whole."<sup>10</sup> (emphasis added) This conceptual bifurcation of the fairness discussion requires individualized treatment of each entity as well as a discussion of the overall fairness of the consolidation.

Again, the Sponsor has failed to comply with this requirement.

The Regulations are designed to enforce the SEC's fundamental mandate: to protect the interests of investors by insuring that there is full disclosure of material facts necessary for a reasonable investor to make an informed decision, and, in this case, to insure that each investor is given comprehensive and comparative information about the unrelated properties proposed to be merged in the transaction.<sup>11</sup>

#### (3) Summary of the Issues

As will be shown below:

- the Sponsor deliberately circumvented the SEC review and approval process in its pre-registration solicitation of investors in the "private LLCs;"
- reversed the proper order of events by mounting an elaborate and extremely costly (at the investors' expense) consent solicitation of each private entity in isolation of the others, prior to submission of the pending S-4;
  - used a grotesque parody of a prospectus individualized for each partnership, inadequate for a reasonable person to make an informed decision, together with a "draft S-4" that had neither been filed with nor vetted by the SEC, to solicit each investor in his/her entity. Such documents were impenetrable, deficient, misleading, crowded with falsehoods, fraught with confusion, studded with logical inconsistencies and above and beyond all that ... completely illusory – a literary shell game, vaporous and insubstantial with every statement subject to being significantly revised, or to vanish entirely, after the consents had been received;
- imposed a solicitation time-period so inadequate and scheduled at a time of year so inconsiderate as to warrant condemnation as "malevolent;"
- designed a patently false and coercive scheme to secure consents;
- denied investors the right to obtain the solicitation books for investments other than their own; and
- included the consents of certain investors granted special benefits in the roll-up benefits not
  countenanced in the underlying governing agreements and denied the body of other investors in order to
  secure the requisite percentages for approval, thus raising legal questions as to the validity of the vote.

Having done this the Sponsor now submits that "All required consents of the private entities ... have been obtained prior to the date of this prospectus/consent solicitation."<sup>12</sup>

This negates the statutory requirements and the regulatory scheme of the SEC. It short-circuits the investors' right to meaningful information and the SEC's authority to insure proper disclosure. It deprives the investors of the right to evaluate the comparative strengths and weaknesses of the proposed composition of the roll-up portfolio. It deprives

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all of the investors in the private entities the right fairly to consider the terms upon which the SEC will declare the S-4 effective.

To accept this Sponsor's procedure and the purported results would eviscerate the Regulations and encourage the employment of alternative routes that avoid oversight by the regulatory agency. It would allow the roll-up process to invite practices of deception unparalleled since the inception of the Exchange Act of 1934.

## The questions are:

(I) whether the consents obtained by the Sponsor in the private LLCs should be deemed invalid; and

(ii) whether the Sponsor now will be made to comply with Items 902 and 910 of the Regulations by filing supplements for the private entities to be reviewed and approved, and when declared effective, delivered together with the S-4 to all of the investors in the roll-up for their votes in their respective entities.

### **B.** The Facts

A Notice of Consent Solicitation to Participants dated November 28, 2011 enclosing an Offering Memorandum (sometimes referred to by the Sponsor as the private entity "wrapper") together with a Draft Prospectus/Consent Solicitation Statement (referred to by the Sponsor as the "draft-S-4"), and color-coded Consent Form(s) were dispatched via UPS to each investor in the non-registered LLPs. Each investor received a draft-S-4 and the individual supervised with consent form(s) for the continuous provided by the holder content of the continuous provided by the sponsor of the content of the individual wrapper(s) with consent form(s) for the particular entities in which he/she owned an interest.

The packages were received by investors on or about Friday December 2nd or Saturday December 3nd.

Each wrapper is between 300-400 pages in length. The draft-S-4 is the length of the S-4 filed with the SEC on February 13, 2012, now pending review and approval.

Submitted herewith as Exhibit A is the wrapper for 1333 Broadway Associates L.L.C., a single-tier entity. The 1333 wrapper is submitted for facility of reference and to serve as a case-in-point.

(A) The wrapper (and the draft-S-4) have the appearance, format and structure of a formal prospectus, the type investors would regard as having been vetted and declared effective by the SEC; however, it carries the disclaimer that "Neither the Securities and Exchange Commission nor any state securities commission has ... passed upon the accuracy or adequacy of this Offering Memorandum/Consent Solicitation Statement."<sup>13</sup>

(B) This prolix, dense, impenetrable document, cross-referenced to numerous charts and tables in the draft-S-4, presents an imposing, immutable appearance. But it is all appearance. It is in fact a will-o'-the-wisp; no more than a sand castle on the water's edge subject to alteration and erosion by successions of waves, and obliteration by the next tide. Several places in the text, and set forth on the consent form itself, are warning signals that everything may change after this solicitation has been concluded. And despite the significance of such changes an entity that has been bound by the requisite consents continues to be bound notwithstanding. For example:

"There is likely to be an extended period of time before the consolidation is completed and the terms of the consolidation as described in this Offering Memorandum/Consent Solicitation and the draft prospectus/consent solicitation for the public LLCs, including the exchange values, may be significantly different than described herein and in the prospectus/consent solicitation for the public LLCs. Your approval of the consolidation and the private entity's participation in the consolidation will not be affected by such differences, no matter how significant." (emphasis added)<sup>14</sup>

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Again, "[T]he draft prospectus /consent solicitation for the public LLCs may be *modified substantially* and the terms of the consolidation may *change significantly* prior to the consummation of the consolidation, including changes that *could have a significant effect on a participant's investment decision*. These changes ... could result in a significant reduction in the private entity's relative share of the aggregate exchange value, the value of the operating partnership units, shares of common stock or cash that you will receive or your relative share of the common stock, on a fully-diluted basis, of the company. Your consent and your private equity's [sic - "entity's" intended] participation in the consolidation will not be affected by such changes, no matter how significant."

A single sentence 23 lines of type long, provides an enumeration of contractual agreements on which the project depends, representations, tax considerations, all of which may change. This may include "the information presented in this offering memorandum/consent solicitation and the draft prospectus/consent solicitation for the public LLCs." The sentence concludes that such changes "which could be significant" and "may be deemed material" will not release the entity after it has consented.<sup>16</sup>

Comment: The wrapper's every representation, commitment and concept is subject to change, change by its own admission so significant as to negate the participant's investment decision. It shatters the illusion that it is a prospectus and exposes it as a fiction -a mockery of a disclosure document required by law. It tarnishes the efficacy of securities regulation intended to protect the interests of investors. Item 902 is designed to prevent the dissemination of just such documents: documents that purport to solicit informed consent but by their nature deny the recipient any ability to render a consent that by any stretch of imagination can be considered "informed." Item 902 requires that supplements be filed with the SEC with the registration statement and delivered to the investors in the roll-up entities simultaneously with the S-4. This Sponsor's wrappers fail in every respect to comply with those requirements.

(C) Residing within wrapper and draft-S-4, two imposing but vaporous towers, another illusion ... the third-party portfolio transaction. Formless, amorphous, devoid of material fact, the third-party transaction is an ever shape-shifting concept in both documents. In its earliest presentation it is an "alternative" proposal that "would be undertaken *only* if" the Sponsor determines that the offer price includes an adequate premium above" the consolidation value.<sup>17</sup> It would apply "only to an offer from an unaffiliated third party."<sup>18</sup> But this proposal and the representations become less definitive. By page 53 the Sponsor "may approve a third-party portfolio transaction even if it does not provide such a premium."<sup>19</sup> And, in the draft-S-4 three inconsistent, incomprehensible and irreconcilable statements appear on the same page in succession:

"[T]he [Sponsor] may approve a third-party portfolio transaction even if it does not provide such a premium. \*\*\* The third-party portfolio transaction would be undertaken only if the [Sponsor] determines that the offer price includes what the [Sponsor] believes is an adequate premium above ... \*\*\* The supervisor may consider third-party offers with no limit on amount of consideration or any other limitation."<sup>20</sup>

Finally, any pretense of an arms-length transaction with an unaffiliated third party evaporates. The wrapper advises that members of the Sponsor may receive securities in the purchaser, may retain interests in the portfolio properties while the other investors may not, and may become "officers, directors, and/or employees of the acquiring entity after a third-party portfolio transaction."<sup>21</sup> Thus, the Sponsor is sitting on both sides of the negotiating table in this transaction, fashioning a deal most suitable to its own self-interest to the detriment of the investors.

Comment: Success in presenting the third-party transaction depended on the concealment of its true nature. With the ponderous weight of the more imminent consolidation surrounding it, the third-party proposal had refuge in its shadow and in the elusive representations made in the initial presentation in the documents. Thus could it avert the attention of any but the most cursory examination. Calculated ambiguity obscured the Sponsor's self-dealing objective that did not begin to emerge until deep into the texts. This proposal, exacting complete surrender of every vestige of the investors' rights with no discernable representation as to how the investors would benefit, could not satisfy even the most minimal standards of disclosure imposed by the securities laws.

(D) Investors were denied access to solicitation wrappers for entities other than those in which they held an interest. On February 10, 2012 one of the investors in 1333 Broadway Associates (and in Empire State Building Associates, the Registrant), requested in writing, by email, copies of the solicitation documents dated November 28, 2011, for other entities in the roll-up. Sponsor's attorneys wrote on February 15<sup>th</sup> in response: "Since you are not an investor in the other private entities you reference, we respectfully decline your request for solicitation documents concerning those entities." A copy of counsel's letter is submitted herewith as Exhibit B.

Comment: The purpose of Item 902 is to enable investors to obtain pertinent information as to not only their own entity but the other entities in the transaction. The Regulation is crystal clear: "Upon receipt of a written request by an investor ... a copy of any supplement will be transmitted promptly, without charge, by the general partner or sponsor."<sup>22</sup> No elaboration is necessary. The Sponsor ignored and violated the Regulation.

(E) The consent solicitation period was limited to less than 30 days from the date investors received the solicitation package. It fell between Thanksgiving and New Year's Eve.<sup>23</sup> The Sponsor reserved the right in its discretion to extend the time subject to any limitations it desired to impose. Specifically, its description reads as follows:

"Your consent form must be received by MacKenzie Partners, Inc. by 5:00 p.m. Eastern time on December 31, 2011, unless the [Sponsor] extends the solicitation period for one or more proposals. The supervisor may extend on one or more occasions the solicitation period for one or more proposals for a particular private entity or for one or more of the private entities without extending for other proposals or private entities, whether or not it has received approval for the consolidation proposal or the third-party portfolio proposal."<sup>24</sup>

Investors were further advised that: "You can change your vote on the consolidation proposal, the third-party proposal, or both, at any time before the expiration of the solicitation period for the proposal, as may be extend by the [Sponsor]."<sup>25</sup>

An intense telephone campaign to influence the decision of every investor in the private entities was mounted by members of the Sponsor and its proxy solicitor. With the 2011 calendar rapidly drawing to an end the Sponsor mailed a notice dated on Tuesday December 27<sup>th</sup> that approvals to both proposals had been received from 14 of the 20 entities; and, that "After consultation with advisers, including the proxy solicitor MacKenzie Partners, we have determined we can accept the remaining outstanding consents up until January 10, 2012." (emphasis added) Accordingly, in the exercise of the prerogative it had retained for itself, the solicitation period was extended only to those who had not returned their consents. A copy of that letter is submitted herewith as Exhibit C.

As for the identity of those entities that had and those that had not approved the proposals, the Sponsor's proxy solicitor responded: "I did a double check: 12 have consented but the client hasn't told us which ones have not consented. The approvals in the voting are being kept confidential and are not being disclosed to the investorship and that would be in any of the subject properties."<sup>26</sup>

Following an increase in intensity in the telephone campaign the Sponsor announced in January 2012, that it had received the approval of the 20 private entities in the roll-up.

Comment: The Sponsor's timing of the solicitation was deliberate. Not only was it unduly short – less than 30 days from receipt of the package till termination of the solicitation (a precisely timed – 5:00 p.m. – final curtain) – it was focused precisely during the period when more people travel away from home, or are preparing their own homes for visits with relatives and friends, or are taking day trips or vacations with children who are out of school – and this would affect not just the investors but their financial advisors, accountants, attorneys and other consultants. For investors in a single private entity it meant reviewing two documents, the private entity wrapper and the draft-S-4, possibly 1,000 pages (more than half of each book is unpaginated, making it impossible to relocate passages once read) of dense prose, daunting tables of complex calculations, frequent cross-references from one document to another, and a complex structure of a Delaware operating partnership, a Maryland corporation (the consolidation company), lock-up periods, tax considerations, and the list goes on. For investors in more than one private entity was received ... the burden was increased. For every investor, this event was completely unexpected.<sup>27</sup>

The federal statute is perfectly clear:

" It shall be unlawful for any person to solicit any ... consent ... in furtherance of a limited partnership rollup transaction, unless such transaction is conducted in accordance with rules prescribed by the Commission .... Such rules shall— \* \* \* provide that any solicitation ... period with respect to an ... information statement in a limited partnership rollup transaction shall be for not less than the lesser of 60 calendar days or the maximum number of days permitted under applicable State law"<sup>28</sup>

There is nothing in New York law that abbreviates this time-period.

The Regulations of the SEC parrot the federal statute.29

It is instructive that the S-4 filed by the Sponsor states the following in respect of the submission of consents:

"You also may revoke your consent to the consolidation, the third-party portfolio proposal, or both, at any time in writing before the later of the date that consents from participants equal to the percentage required to approve the consolidation and the third-party portfolio proposal, as applicable, as set forth later in the attached Prospectus/Consent Solicitation Statement are received by your subject LLC and the 60 th day after the date of the attached Prospectus/Consent Solicitation Statement." <sup>30</sup>

In short, the solicitation period stays open for 60 days even if consents already have been received sufficient to approve the proposals; this, to give investors the opportunity to withdraw their consents up until the 60<sup>th</sup> day should they decide to change the way they have voted.

In the case of the private entities no accommodation was made for investors to have time sufficient to absorb the complexities of these unanticipated proposals. Precisely the opposite. The solicitation was scheduled to coincide with the single least efficacious time of year when any person could devote attention to matters so consequential, weighty and difficult to grasp.

In sum, the Sponsor flagrantly violated the statutory and regulatory mandate. The solicitation of the private entities must be declared a nullity if for no reason other than the inadequacy of the time for deliberation. But there are, yet, other reasons.

(F) Of critical importance to this analysis is the consent procedure and the voting requirement by which 1333 Broadway Associates would be bound to the consolidation and third-party proposals. The entity, formed as a general partnership in 1979, converted to a limited partnership in 2003. There are two participating groups in the entity; the agent/fiduciary for each group is a member of Malkin Holdings. The governing agreement provides that 70% in interest, of investors in the agent's participating group, would have to vote "For," in writing, to approve each proposal.<sup>31</sup>

On page 23 of the wrapper is a full page chart graphically illustrating the structure of the entity. At the top of the chart the "Malkin group, as participants" has 80.9035% in aggregate of the interests of the participants being solicited, and "other participants" hold the remaining 19.0965% in interest. Accordingly, the Sponsor as architect and proponent of the roll-up project will vote its interests in favor of the proposals <sup>32</sup> and has substantially more than the 70% necessary to bind the entity. Any investor opposed to the project would be engaging in an act of utter futility by voting "Against."

The last paragraph on page 9 of the wrapper and the carryover discussion at page 10 are confusing and apparently in conflict. First, the announcement that an investor who votes against the consolidation proposal or abstains will receive the consideration that would have been received if the vote had been in favor, although the consideration will be a cash payment if the investor has not submitted an accredited investor questionnaire. Then follows a statement that the investor's interest will be purchased unless his/her vote is changed and a vote "For" is received within 10 days after the giving of notice. Thus, apparently threatening a buyout. The only point that clearly can be discerned from these mind-bending statements is that it behooves the investor neither to vote against the proposals nor abstain.

Page 65 of the wrapper resolves the confusion. It reads: "If you vote "Against" the consolidation or you "Abstain" from voting, and the private entity approves the consolidation and consolidates with the company, your participation interests will be bought out by the agent for the benefit of the private entity at a price substantially lower than the current value." (emphasis added) This is the buyout threat that exists in many of the investments including the investment in the Registrant.

Comment: Seemingly, the purposes of the solicitation were to inform the investors that their interests were about to change fundamentally – subject only to the approval of the investors in the Empire State Building who were yet to be solicited; to describe what that change would look like; to secure their choice and allocation of stock and OPUs, provided they were accredited investors; to further advise them that they would suffer a buyout of their interests at substantially less than fair value if they opposed or abstained – as the Sponsor already had the requisite interests to bind the entity; and to inform them that the Sponsor would proceed with such buyout even if the Empire State Building investors ultimately rejected the project.

Thus it appeared that the deck was stacked against anyone who objected to the roll-up. Investors were impelled to return favorable consents without evaluating the contents of the solicitation documents as the expenditure of time in that endeavor would be without purpose. They had no choice. A buyout threat faced any who voted "Against" or abstained from voting.

However, events bearing on the preceding state of facts transpired near to the end of the solicitation period and changed this picture completely – but too late.

Prior to December 19, 2011, it was brought to the Sponsor's attention that the governing agreements in 1333 Broadway did not provide for the buyout of a non-consenting investor where 70% in interest approved a course of action that required such super-majority. (A copy of Paragraph 4, the relevant provision of the underlying agreements, is submitted herewith as Exhibit D.) The buyout threat at page 65 of the wrapper, having no support in the agreement, was an intimidating invention that was inapplicable to this entity. It turned out to be one of a trio of patent falsehoods in the wrapper.

By notice dated December 19<sup>th</sup>, and mailed on the 20<sup>th</sup>, investors were advised to disregard that provision. They were informed that they were not subject to a buyout. (A copy of the 12/19/2011 supplement to the wrapper is submitted herewith as Exhibit E.) The notice was received on December 22<sup>nd</sup>. Thee were 9 days left to the solicitation. But knowledge that there would be no buyout offered little comfort. The Sponsor with its 80.9035% interest still controlled the outcome. And there was no reason to recall a "For" vote that had earlier been submitted under duress.

In mid-afternoon on Thursday December 22<sup>nd</sup> an investor was called by Thomas Keltner and Mark Labell, the Sponsor's general counsel and senior vice-president finance, respectively - their purpose: to urge consent to the solicitation proposals. The investor informed them that although he had just received the notice removing the false statement at page 65 there were false and misleading statements, still, that infected the consent document. He advised that the chart at page 23 could not possibly be correct by his reckoning, and that the statements at pages 9-10 were intimidating, inconsistent, and in any event ... false. Messrs. Keltner and Labell acknowledged that in both respects the wrapper was not correct.

It was not until 6 days later, on Tuesday December 27, 2011 – now with only 4 days of the solicitation remaining – that the Sponsor mailed the letter referred to in (E) above (Exhibit C) extending the solicitation period, but only to "accept the remaining outstanding consents." Investors in 1333 Broadway received with that letter a supplement that (a) revised the page 23 chart, and (b) expunged the remaining, confusing false buyout threat. The revised chart discloses that the Malkin group interests are only 40.45% in the aggregate. Far short of the requisite 70%. Submitted herewith are copies of the mailing envelope, the supplement, and a calendar showing the solicitation time-line, Exhibits F, G and H, respectively.

Most of the investors would not have received the mailing before the solicitation lapsed on New Year's Eve.<sup>33</sup> And, as the extension to January 10<sup>th</sup> was expressly limited to those who had not submitted a consent form, investors were foreclosed from changing a previously submitted vote: votes that were coerced by the utterly false impression that a negative vote not only would have been ineffectual but could have produced severe consequences.

The voting process was corrupted by a triad of false statements. Statements that placed the investors under duress to subordinate their own judgement and surrender their interests to a fiduciary who had deceived them. Such coercive devices, apart from other infirmities in the solicitation, should impel the SEC to invalidate the result in this and the other private entities. The Supreme Court has held that a solicitation made pursuant 15 USC 78(n) that is materially misleading establishes as a matter of law that the defect might have been considered important by a reasonable recipient who was deciding how to vote.<sup>34</sup>

(G) Finally, there is an open legal question as to whether votes of the Malkin and Morse families can be counted toward the 70% super-majority. The Malkins, proponents and sponsors of the roll-up and 3<sup>rd</sup>-party portfolio transactions, have a multitude of conflicts of interest and have awarded themselves innumerable special benefits.

The Morse family, who have participating interests in 1333 Broadway and other entities in the portfolio, are related to the Malkins. No member of the Morse family is a member of the Sponsor, is an agent in any of the supervisory groups, holds any position, performs any function, or provides any service in regard to the entities. The operative governing agreements of the entities grant no rights, benefits or status to the Morses that are preferred, superior or different than those enjoyed by all other participants in the entities.

This notwithstanding, tax benefits exclusive to the Malkin and Morse families have been carved out in the solicitation documents. Specifically, the "tax protection agreement" that is described in the S-4 at pages 142-3. It designates four

properties as "protected assets" and provides that in the event any or all of those properties are sold or disposed of within a specified period of time the roll-up entity will indemnify the Malkin and Morse families for tax liabilities. Those liabilities will be grossed up so that the indemnified families will receive an amount sufficient to pay the taxes on their receipt of the indemnification funds. In other words, the company (i.e., the other investors) will pay whatever it takes to insure that the Malkins and the Morses pay no taxes at all. The estimate is that this would amount to approximately \$82.6 million if all four properties were disposed of in one year. And that is likely to be the unavoidable result in the 3<sup>rd</sup>-party portfolio transaction.

A relevant decision of the Ninth Circuit Court of Appeals, holds that a partner conflicted in a proposed transaction requiring approval of a majority under the partnership agreement should not have its interests counted toward the vote. <u>Perretta v. Prometheus Development Co.</u>, 520 F.3d 1039 (C.A. 9, Mar. 27, 2008). The court noted that "The fact that a majority vote is required to approve certain potentially conflicted actions of the general partner makes clear that the majority vote is intended to be the principal way for limited partners to protect themselves against adverse actions of the general partner." Drawing a parallel to the California corporate code, the court held that it would be "manifestly unreasonable" to permit an interested partner to count its votes toward ratification of a conflicted, self-interested transaction. "We therefore construe the Partnership Agreement," the court concluded, "as requiring a vote of the majority of the outstanding limited partner units owned by unaffiliated partners." It should be noted that New York's corporate statute includes provisions that shareholders or directors having a conflict of interest in transactions requiring shareholder or board approval, as the case may be, shall not have their votes counted.<sup>35</sup>

Clearly, the rationale of the Perretta court applies in this instance. Both the Malkin and the Morse families have a conflict of interest with their fellow investors; and the tax protection agreement presents a conflict of substantial magnitude. The interests of the Malkins and the Morses should not be counted in determining the votes of the private or the public LLCs.

#### **C.** Conclusions and Recommendations

The process by which the Sponsor solicited the consents of investors in the private entities to be united in this roll-up transaction were so tainted, for all of the above reasons, as to be beyond rehabilitation.

It is respectfully submitted that-

- the votes heretofore taken in the private entities be deemed invalid,
- the private entity wrappers be rejected as not in compliance with the most elemental requirements of full and truthful disclosure of material information not subject to change, all as required for a reasonable investor to make an informed decision,
- the Sponsor be required to file for review and approval by the SEC a supplemental prospectus in compliance with Items 902 and 910 of regulation 17 CFR 229 for each private entity,
- the approved supplements be distributed to investors for their consents as, if and when the S-4 is declared effective,
- the solicitation of the investors in the private entities be coterminous with the S-4 solicitation of investors in Empire State Building Associates L.L.C.,
- upon written request investors promptly shall be provided, at no cost, the supplements for entities other than their own; and
- the percentage interests of members of the Malkin family and the Morse family (unless in the case of the Morse family its' separate and special benefits now contemplated, are dropped) be removed from the tabulation of interests in the various entities to establish approval of the proposals for which consents are being solicited

### Endnotes

1. 47 Stan. L. Rev. 85, 94 Regulating Rollups: General Partner's Fiduciary Obligations in Light of the Limited Partnership Rollup Reform Act of 1993.

#### 2.78n-(h)(1)

3.78n-(h)(1)(K)

4. 78n-(h)(1)(J)(J) provides that "any solicitation or offering period with respect to any proxy solicitation, tender offer, or information statement in a limited partnership rollup transaction shall be for not less than the lesser of 60 calendar days or the maximum number of days permitted under applicable State law."

5. 17 CFR 229.902(a) "If two or more entities are proposed to be included in the roll-up transaction, provide the information specified in this Item (§ 229.902) in a separate supplement to the disclosure document for each entity."

6. 902(b) "The separate supplement required by paragraph (a) of this Item (§ 229.902) shall be filed as part of the registration statement, shall be delivered with the prospectus to investors in the partnership covered thereby"

7. 902(b)(1)( I), (ii) and (iii)

8. N.B. "Conclusory statements ... will not be considered sufficient disclosure ..... " 910(e)(4)

9.910(a) and (b)

10. 910(a)

11.And, see, TSC Industries Inc., et. al. v. Northway Inc., 426 U.S. 438, 96 S.Ct. 2126, 48 L.Ed.2d 757

12. S-4, page 3; and see Malkin Holdings letter to Participants in Empire State Building Associates L.L.C. dated April 4, 2012

13. 1333 wrapper, page iii

14. wrapper, page 1

15. Id., page 25

16. Id., pages 52-3

17. Id., front cover

18. Id., page 9

19. and, see also, draft-S-4, page 6

20. draft-S-4, page 138

21. wrapper, pages 53-4; draft-S-4, page 139]

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22. 229.902(b)(iii)

23. Not surprisingly, according to RITA, the Research and Innovative Technology Administration of the U.S. Department of Transportation:

The Thanksgiving and Christmas/New Year's holiday periods are among the busiest long-distance travel periods of the year. During the 6-day Thanksgiving travel period, the number of long-distance trips (to and from a -destination 50 miles or more away) increases by 54 percent, and during the Christmas/New Year's Holiday period the number rises by 23 percent, compared to the average number for the remainder of the year

24. wrapper, page ii

25. Id., page 24]

26. Telephone voicemail message left by Chris Carney of Mackenzie Partners at 5:08 p.m. on 1/5/2012 in response to an investor's inquiry. Note that the proxy solicitor had been advised by the Sponsor that 12 entities had approved (only slightly more than half), though its letter dated 12/27/2012 said that 14 had approved. And note that MacKenzie, which self-described itself as "the tabulator," apparently was not in possession of voting tallies but had to inquire of the Sponsor how many entities had consented, suggesting that the Sponsor was in complete control of the tabulation of the consents.

27. The Sponsor, despite inquiries from investors who had noticed in financial statements regular payments of fees to the Sponsor and to "outside service providers," in ever increasing amounts, averted such questions with a standard reply: "We are unable to tell you anything more than is reported in the financial statement." The Sponsor refused even to confirm reports that began to appear in the press that a REIT involving the Empire State Building and unidentified other properties was being contemplated for a public offering.

28. 15 USC 78n-(h)(1)(J)

29. 17 CFR 14(h)(1)(x)]

30. S-4, page 9

31. wrapper, pages 9, 64

32. Id., page 64

33.

In regard to the investors' receipt of this mailing:

The U.S.Postal Service displays its "Domestic Classes of Mail Estimated Delivery Times.

Priority Mail Service - Typically 2-3 days 1<sup>\*</sup> Class Mail - Estimated delivery time is 2-3days" (The postage on this envelope, \$1.08, would exclude Express Mail [guaranteed next day or 2<sup>od</sup> day delivery] which has a flat rate of \$18.30.)

Additionally, the zip code under the postage, 07606, indicates that the mailing was not from Mid-town New York, the location of the Sponsor's office, but from a location in South Hackensack, New Jersey, which would have caused further delay.

These estimated delivery times reflect normal service during the year and are not necessarily applicable during the period in question when the Postal Service was closed on Monday December 26, 2011 in observance of Christmas Day. See:

http://faq.usps.com/eCustomer/iq/usps/request.do?create=kb:USPSFAQ&view()=c%7B12adaeb0-57e2-11dc-51b6-0 0000000000%7D

## 34. Mills v. Electric Auto-Lite, 396 U.S. 375

"Where the misstatement or omission in a proxy statement has been shown to be "material" ... that determination itself indubitably embodies a conclusion that the defect was of such a character that it might have been considered important by a reasonable shareholder who was in the process of deciding how to vote. \*\*\* There is no need to supplement this requirement ... with a requirement of proof of whether the defect actually had a decisive effect on the voting. \*\*\* This objective test will avoid the impracticalities of determining how many votes were affected, and, by resolving doubts in favor of those the statute is designed to protect, will effectuate the congressional policy of ensuring that the shareholders are able to make an informed choice when they are consulted on corporate transactions." 396 U.S. 375, 385

35. see, NY BCL §§ 713(a)(1), 714(a)(1), 912(17)(c)(2)

### **Exhibit** A

### is the

### **Notice of Consent Solicitation**

dated November 28, 2011

### to Participants in

### 1333 Broadway Associates L.L.C.

(Separately submitted)

**Exhibit** A

### DEWEY PEGNO & KRAMARSKY LLP

777 THIRD AVENUE NEW YORK, NEW YORK 10017 (212) 943-9000 FACHHILC (212) 945-4325 WWW.DPRLAW.CON

TANARA L. BOCK KARA SHENEL CHI-RU JOU DAVID C. MARDER ADAM M. SHITH DANIEL SHTEMPELD

February 15, 2012

### VIA FEDERAL EXPRESS & FAX (212-787-3945)

Dear Mr.

I write in response to your February 10, 2012 emails to Malkin Holdings.

As an investor in 1333 Broadway Associates, you received copies of the solicitation documents for that entity, including the draft Form S-4 sent to participants in 1333 Broadway Associates. We would be pleased to provide you, at our expense, with duplicates copies of these documents—please let me know. Since you are not an investor in the other private entities you reference, we respectfully decline your request for solicitation documents concerning these entities.

With respect to the Form S-4 which has now been filed for Empire State Realty Trust, Inc., which relates to the solicitation of participants in Empire State Building Associates, we refer you to the publicly-filed materials, which can be accessed at www.ast.gov.

Sincerely,

Thomas E. L. Dewey

TD/ch

#### THOMAS E.L. DEWEY DAVID S. PEGNO STEPHEN H. DRANAMENY REARA A. BENGIN JENIFER L. BALEBERS ARIEL P. CANNON

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# )en 19/1.

#### December 27, 2011

HOLDINGS

Dear Investor:

As an update to our November 28 solicitation, we are pleased to advise you that investors have joined the descendants of Lawrence A. Wien and the Estate of Leona M. Helmsley in consents sufficient to authorize the consolidation and sale proposals in 14 entities governing the vast economic value of all the private entities in the proposed consolidation and IPO, and completed forms for smaller entities with many individual investors are arriving in volume.

We appreciate the efforts by investors to respond on a timely basis during this holiday season, and recognize that there have been many questions raised and answered during the consent solicitation process which have caused some respondents delay. After consultation with advisers, including the proxy solicitor MacKenzie Partners, we have determined we can accept the remaining outstanding consents up until <u>January 10, 2012</u>.

Because of time constraints on use of audited financial statements and the time required for our pending filings with the Securities and Exchange Commission, January 10, 2012 is now planned as the absolute last date we will be able to accept any vote, election, accredited investor form, and W-9 form.

For your vote and preference to be accepted, it is critical for us to receive your response by that date. While we are making proactive calls to non-responders, you can also call MacKenzie (888-410-7850) or Malkin Holdings (212-687-8700) with any question or request for assistance you require to complete your documents.

For each entity in which you are invested, a supplement is enclosed to set this new response date. (For certain entities, such supplement also contains additional information.)

Again, should you have a question or need assistance, please call MacKenzie (888-410-7850) or Malkin Holdings (212-687-8700) to answer your inquiries. Thank you for your prompt attention to this matter.

Best wishes for a healthy and happy New Year.

Sincerely,

MALKIN HOLDINGS LLC

Anthony E. Malkin President

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The L h falleri

Peter L. Malkin

Chairman

Maikin Holdings LLC One Grand Central Place 60 East 42nd Street New York, NY 10165 T (212) 687-8700 F (212) 986-7679 www.malkinboldings.com

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Please see the attached supplement to Offering Memorandum/ Consent Solicitation Statement for 1333 Broadway Associates L.L.C.

### 1333 BROADWAY ASSOCIATES L.L.C.

December 19, 2011 supplement to the Offering Memorandum/Consent Solicitation Statement of 1333 Broadway Associates L.L.C. dated November 28, 2011 (terms used herein as defined therein):

Please disregard the second paragraph on page 65 of such Statement. The participation interests are not subject to being bought out by the agent as described in such paragraph.



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FIRST CLASS

### 1333 BROADWAY ASSOCIATES L.L.C.

December 19, 2011 supplement to the Offering Memorandum/Consent Solicitation Statement of 1333 Broadway Associates L.L.C. dated November 28, 2011 (terms used herein as defined therein):

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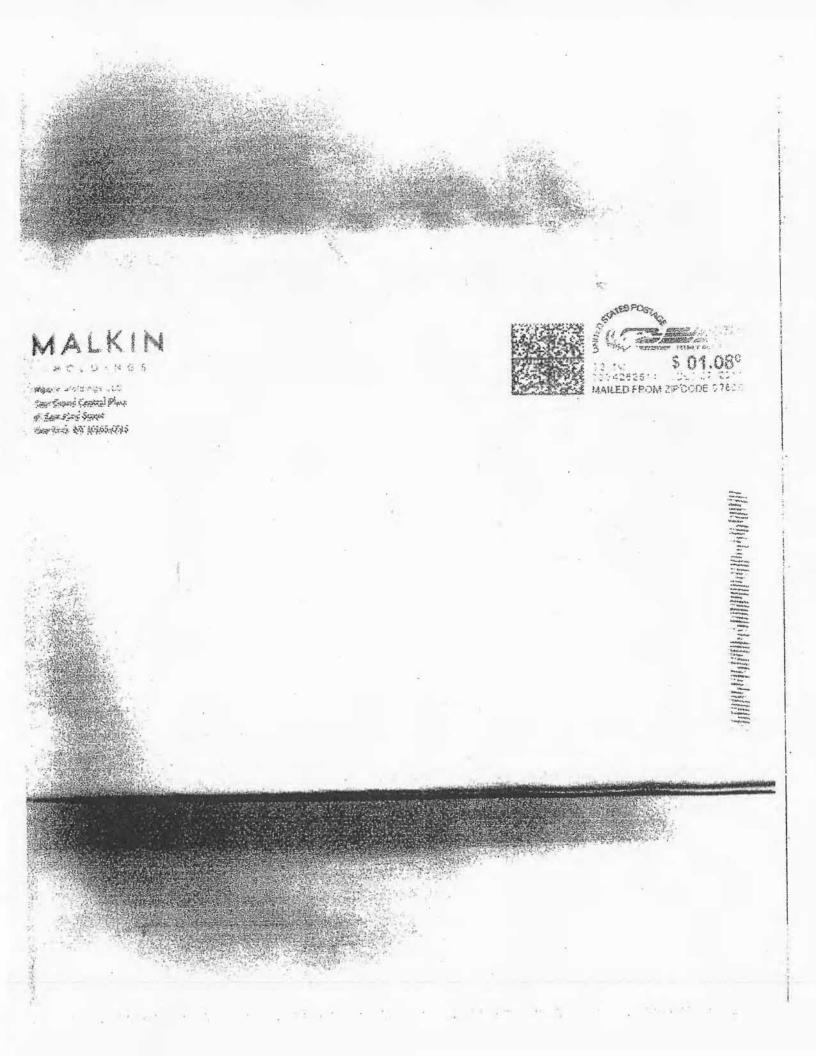
55.5 day forest. 

Please disregard the second paragraph on page 65 of such Statement. The participation interests are not subject to being bought out by the agent as described in such paragraph.



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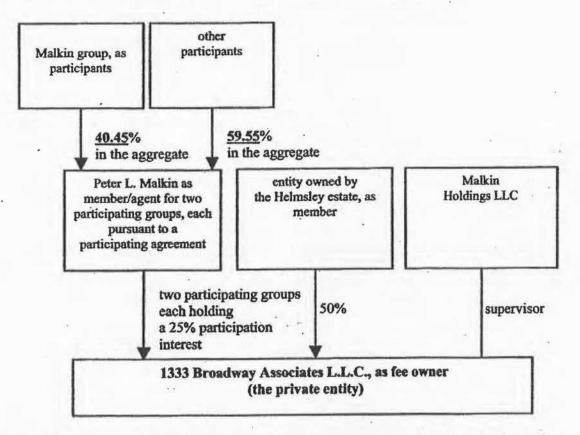


#### 1333 BROADWAY ASSOCIATES L.L.C.

December 27, 2011 Supplement to the Offering Memorandum/Consent Solicitation Statement dated November 28, 2011 (terms herein have the meanings defined therein):

1. The date by which consent and election forms must be received is extended until 5:00 p.m. Eastern time on January 10, 2012.

2. The following chart of your private entity is the same as previously included, except it now contains the corrected percentages shown in underscored bold text:



3. For this private entity, please disregard any reference to the agent's buyout of a participant who maintains a non-consenting vote after 10-day notice. Such buyout and notice provisions apply only to certain other entities requiring 100% approval and do not apply to this private entity which requires a lesser percentage approval.

Sunday	Monday	Tuesday	Wednesday.	Thursday	Friday	Saturday
27 November 201		29	30	1 December	2 Arrival of Solicitation delivered	Materials
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19 MH mailing <sup>1</sup>	ł	21 Hanukkah Degins	22 MH informed there are othe false voting representation	r	24 Christmas Eve
25 Christm Day	28	27 MH mails supplement <sup>3</sup>	28	29 at P. 65 to be di	fc	<sup>31</sup> ears Eve Deadline r consent

#### Malkin Holdings (MH) consent solicitation

those who vote "Against" or "Abstain" will be bought out at "a price substantially lower than the current value" is false/coercive.)

<sup>2</sup>Full page chart at P. 23 falsely represents that Malkin Group owns 80.9035% in interest: thus already has the 70% to bind the entity. PP. 9-10 falsely states those voting "Against" or "Abstain" will be bought out upon "completion of the solicitation period [i.e., 12/31/2011]".

<sup>3</sup>Says14 entities [out of 23] have consented. (Entities not identified. MacKenzie Partners refuses to provide such information.) Says, "we have determined that we can accept the **remaining outstanding consents**" and accredited investor forms, up until January 10, 2012. Finally acknowledges in writing the 2 deceptive/coercive representations regarding 1333 brought to MH's attention 6 days prior [Malkin only has 40.45% interest in the entity.] but leaves standing the 12/31/2011 deadline for those who previously voted "For" to change their votes. after receipt of false/coercive information in the book.

#### May 8, 2012

#### VIA EDGAR AND OVERNIGHT COURIER

Mr. Tom Kluck United States Securities and Exchange Commission Division of Corporation Finance 100 F Street, N.E. Washington, D.C. 20549-7010

Re: Empire State Realty Trust, Inc. Registration Statement on Form S-4 Filed February 13, 2012 File No. 333-179486 Registration Statement on Form S-11 Filed February 13, 2012 File No. 333-179485

#### Dear Mr. Kluck:

On behalf of Empire State Realty Trust, Inc., a Maryland corporation (the "Company"), we are transmitting for filing pursuant to the Securities Act of 1933, as amended (the "Securities Act"), Amendment No. 1 ("Form S-4 Amendment No. 1") to the Company's Registration Statement on Form S-4 (File No. 333-179486) (the "Form S-4 Registration Statement"), Amendment No. 1 ("Form S-11 Amendment No. 1") to the Company's Registration Statement No. 1") to the Company's Registration Statement No. 1") to the Company's Registration Statement No. 1 ("Form S-11 Amendment No. 1") to the Company's Registration Statement on Form S-11 (File No. 333-179485) (the "Form S-11 Registration Statement") and the Company's responses to the comments of the Staff of the Division of Corporation Finance (the "Staff") of the Securities and Exchange Commission (the "Commission") contained in your letter dated March 14, 2012.

For convenience of reference, each Staff comment contained in your March 14, 2012 comment letter is reprinted below in italics, numbered to correspond with the paragraph numbers assigned in your letter, and is followed by the corresponding response of the Company.

We have provided to you five courtesy copies of each of the Form S-4 Amendment No. 1 and the Form S-11 Amendment No. 1, filed by the Company on the date hereof, two copies of which have been marked to reflect changes made to the Form S-4 Registration Statement or Form S-11 Registration Statement, as applicable, filed with the Commission on February 13, 2012 (the "Marked Copies"). The changes reflected in the Form S-4 Amendment No. 1 and the Form S-11 Amendment No. 1 have been made in response to the Staff's comments and for the purpose of updating and revising certain information in the Form S-4 Registration Statement or the Form S-11 Registration Statement, as applicable. All page references in our responses are to the pages of the Marked Copies. Capitalized terms used and not otherwise defined in this response letter that are defined in the Form S-4 Registration Statement or the Form S-11 Registration Statement shall have the meanings set forth in the Form S-4 Registration Statement or the Form S-11 Registration Statement, as applicable. Please note that references to "we," "our" and "us" refer to the Company or the supervisor, as applicable.

#### May 8, 2012 Page 2

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#### General

1. The comments and page references below refer to the Form S-4 as filed on February 13, 2012. To the extent the comments are also applicable to disclosure in the Form S-11, please revise the Form S-11 accordingly. We may have further comments on the Form S-11.

We acknowledge the above comment.

 Please provide us with copies of any reports, opinions, or appraisals provided to management of the supervisor in connection with the proposed transaction. Such materials should include all presentations made by the independent valuer.

We are providing to the Staff supplementally pursuant to a confidentiality request the Project Legacy Fairness Analysis dated November 2011, which was submitted to the supervisor in connection with its consideration of the consolidation and was not intended for public disclosure, and which was the only report, opinion, or appraisal provided by Duff & Phelps, LLC to the management of the supervisor, other than the form of fairness opinion attached as Appendix A to the Form S-4 prospectus and the Appraisal attached as Appendix B to the Form S-4 prospectus.

#### 3. Please include updated financial statements in your next amendment.

Amendment No. 1 to each of the Form S-4 and Form S-11 includes updated financial statements.

4. With respect to the third-party portfolio proposal, please explain how you intend to comply with Section 14(a) of the Securities Exchange Act of 1934. We may have further comments.

We supplementally advise the Staff that we believe the proposal concerning the third-party portfolio proposal is in compliance with Section 14(a). Such proposal asks participants in the subject LLCs to authorize the supervisor to approve a disposition of the assets of each of the subject LLCs as part of a future, currently unidentified portfolio transaction by the subject LLCs and the private entities that would be part of the consolidation on terms to be approved by the supervisor. The proposal does not seek approval of a specific sales transaction which would require us to provide the disclosure in Items 14 and 15 of Schedule 14A. The supervisor has not received a specific sales proposal.

#### May 8, 2012 Page 3

We believe that the need to submit to investors this proposal for approval in advance of receiving a specific third-party offer to acquire the portfolio is unique to the current situation.

In the current situation, the Company and the subject LLCs are pursuing both a public solicitation seeking consent to the consolidation of multiple entities pursuant to the Form S-4 and an IPO. If the company were unable to solicit the consent to the authorization of the supervisor to approve a third party proposal at the same time as the solicitation of the consolidation, as discussed below, it could significantly impact the ability to consent to a third party proposal that could be beneficial to investors.

We believe that it is possible that the filing of the Form S-4 and Form S-11 might attract a third-party offer for the entire portfolio and that it is necessary to obtain authorization from participants in advance of a specific proposal in order for it to be considered as a possible alternative to the consolidation and the IPO. If a proposal authorizing the supervisor to approve a third party portfolio transaction cannot be submitted to participants in advance of a third-party offer to acquire the portfolio, we believe that the delay resulting from the need to file a proxy statement on Schedule 14A and commence solicitation of participants at such time would make it impractical to consider such a proposal as an alternative to the consolidation and the IPO and could therefore result in material economic loss to the participants. Solicitation of consents from multiple entities would involve considerable time and expense to prepare necessary documentation and undergo SEC review and complete the solicitation process. It would be difficult to consider a proposal for a third-party portfolio transaction without interfering with the IPO, unless the supervisor can submit the proposal to the participants in advance as currently proposed.

Thus, we believe that the practical consequences of not being able now to solicit investor consents for the third-party portfolio transaction would be that the supervisor might well decide not to pursue a third-party portfolio transaction if it received an offer to do so, since the participant approval of such a third-party portfolio transaction would take many months and the outcome of the solicitation would be uncertain given the super-majority 90% and 80% required vote.

We respectfully submit that the disclosure in the Form S-4 prospectus satisfies the requirements of Schedule 14A. We believe that Item 20 of Schedule 14A provides the applicable disclosure requirement for the third-party portfolio proposal. We believe that the disclosures contained in the Form S-4 prospectus satisfy the requirements of Item 20. The material terms of the authorization of the supervisor to approve a third-party portfolio transaction are set forth on page 184 of the Form S-4 prospectus under the heading "Third-Party Portfolio Proposal." The risks relating to the transaction, including

#### May 8, 2012 Page 4

the fact that participants do not have information concerning any transaction at the time they vote, and the conflicts of interest and benefits to the Malkin Holdings group in connection with a third-party portfolio transaction, are disclosed.

Items 14 and 15 of Schedule 14A provide the disclosure requirements for a sale of assets. Because the portfolio sale proposal is a proposal to grant authority to the supervisor, rather than to approve a specific sales proposal, we do not believe that these sections apply. However, we note that the disclosures in the Form S-4 provide the information required under Item 14 of Schedule 14A (i.e., the information concerning the acquired company), other than the information concerning the specific sales transaction which is not currently available. Both Rule 409 under the Securities Act and Rule 12b-21 under the Securities Exchange Act of 1934, as amended (the "Exchange Act") (which applies to reports filed under the Exchange Act, but should be equally applicable to proxy statements) specifically state that information required in a filing need be given only insofar as it is known or reasonably available to a registrant. Since there is not yet a specific proposal for a portfolio transaction and that information is disclosed in the Form S-4 prospectus, information as to the terms of the proposal can be omitted, consistent with these rules. The disclosures on page 95 of the Form S-4 prospectus under "Risk Factors -Risks Related to a Third-Party Portfolio Transaction" make it clear that investors will not know of the terms of a third-party portfolio transaction at the time they give their consent. If action is to be taken with respect to an acquisition or disposition of a property, Item 15 would require disclosure relating to such property and the material features of the transaction. The disclosures concerning the properties included in the Form S-4 address the description of the property. Because there is no specific sales transaction being approved, there are no specific terms for any transaction, and the remaining requirements of Item 15 are not applicable to the proposal.

5. We note that you may purchase shares from investors who make the cash election for 12 - 15% of the Class A common stock issuable to them, and that you may be selling shares to the public at the same time. Please provide an analysis as to how the transaction complies with Regulation M.

In response to the Staff's comment, the Company has revised the disclosure under the Q&A section and the sections "Summary – The Consolidation – Principal Components of the Consolidation," "Summary – The Consolidation – What You Will Receive if Your Subject LLC is Included in the Consolidation" and "Background of and Reasons for the Consolidation – The Supervisor's Reasons for Proposing the Consolidation" on pages 5, 40, 54 and 140, respectively, of the Form S-4 prospectus and under the sections "Prospectus Summary – The Company – Structure and Formation of Our Company," "Management's Discussion and Analysis of Financial Condition and Results of Operations – Overview – Formation Transactions" and "Structure and Formation of Our Company – Formation Transactions" on pages 12, 82 and 223 of the Form S-11 prospectus to clarify that the Company will not purchase the Class A common stock from the investors who make the cash election but rather will pay cash consideration to such investors in the consolidation equal to the value of the Class A common stock (less the underwriting discount per share paid by the Company in the IPO) such investor would otherwise receive.

#### May 8, 2012 Page 5

In further response to the Staff's comment, the Company supplementally advises the Staff that Rule 102 of Regulation M prohibits an issuer from bidding for or purchasing a covered security during the applicable restricted period. Under Rule 101 of Regulation M, a covered security means "any security that is the subject of a distribution, or any reference security." Since the Company will not be purchasing Class A common stock from the investors who make the cash election but rather will pay such investors cash in exchange for the participation interests such investors own in the subject LLCs, Regulation M is not applicable to the transaction.

6. Please confirm that you will distribute the prospectus to security holders no later than the lesser of 60 calendar days prior to the date on which action is to be taken or the maximum number of days permitted for giving notice under applicable state law. Please see Instruction I.2. to Form S-4.

We confirm that the prospectus/consent solicitation will be distributed to security holders no later than 60 days prior to the date on which action is to be taken. The Form S-4 provides for a solicitation period of not less than 60 days.

7. Please clearly disclose how you will determine the enterprise value of the company. We note the methodology set forth on Schedule 1.8 to the Contribution Agreement.

The disclosure has been revised on page viii of the Form S-4 prospectus to clarify how the enterprise value of the Company will be determined consistent with Schedule 1.8 of the Contribution Agreement.

 Please describe any arrangements to compensate persons for soliciting consents. See Item 18(a)(4) of Form S-4 and Item 4 of Schedule 14A. Ensure that such arrangements are in compliance with Rule 14a-15 of Regulation 14A.

The disclosure has been revised on page 255 of the Form S-4 prospectus under the heading "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal – Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions" to provide information as to the services provided by MacKenzie Partners, Inc. in connection with the solicitation of consents.

### 9. Please provide your analysis as to the applicability of Sections 6(b)(9) and 15A(b)(12) of the Exchange Act.

In response to the Staff's comment, Section 6(b)(9) provides that "An exchange shall not be registered as a national securities exchange unless the Commission determines that .... The rules of the exchange prohibit the listing of any security issued in a limited partnership rollup transaction (as such term is defined in paragraphs (4) and (5) of section 14(h) of the Exchange Act), unless such transaction was conducted in accordance with procedures designed to protect the rights of limited partners."

#### May 8, 2012 Page 6

Section 15A(b)(12) provides that "An association of brokers and dealers shall not be registered as a national securities association unless the Commission determines that ... The rules of the association to promote just and equitable principles of trade, as required by paragraph (6), include rules to prevent members of the association from participating in any limited partnership rollup transaction (as such term is defined in paragraphs (4) and (5) of section 14(h) of the Exchange Act) unless such transaction was conducted in accordance with procedures designed to protect the rights of limited partners."

With respect to the requirement in Section 6(b)(9) that the "rules of the exchange prohibit the listing of any security issued in a limited partnership rollup transaction," the New York Stock Exchange (the "NYSE") has adopted rules that prohibit the listing of a security issued in a limited partnership rollup transaction, unless such transaction was conducted in accordance with procedures designed to protect the rights of limited partners as described below. Rule 105 of the NYSE Listed Company Manual provides that "The Exchange will not list a security issued in a limited partnership rollup transaction, as that term is defined in paragraphs (4) and (5) of section 14(h) of the Securities Exchange Act of 1934, unless such transaction was conducted in accordance with procedures designed to protect the rights of limited partners. The Exchange will consider a rollup transaction to have been conducted in accordance with such procedures only if: (a) a broker-dealer registered with the Securities and Exchange Commission participates in the transaction; and (b) the Exchange receives a written opinion of outside counsel stating that such broker-dealer's participation in the rollup transaction was conducted in compliance with rules of a national securities association designed to protect the rights of limited partners, as specified in the Limited Partnership Rollup Reform Act of 1993."

The NYSE requirements, accordingly, is met if a limited partnership roll-up transaction complies with the FINRA rules. The "national securities association" referred to in both Section 15A(b)(12) and Rule 105 of the NYSE Listed Company Manual is FINRA. In accordance with Section 15A(b)(12), FINRA has established rules to prevent members of the association from participating in any limited partnership rollup transaction. In particular, FINRA Rule 2310(b)(6) provides that no FINRA member may participate in a limited partnership rollup transaction unless the transaction complies with requirements of such rule.

In accordance with Section 15A(b)(12), FINRA has established rules designed to protect the rights of limited partners in rollup transactions and, in particular, FINRA Rule 2310 is applicable to limited partnership rollup transactions (the "FINRA Rollup Rules").

The Company believes that, for the reasons stated below, the proposed consolidation of the subject LLCs is not subject to the provisions of the FINRA Rollup Rules. Each of the subject LLCs that will participate in the consolidation is a limited liability company. A "limited partnership rollup transaction," as defined in FINRA Rule 2310(a)(10), is "a transaction involving the combination or reorganization of one or more limited partnerships . . . ." FINRA Rule 2310(a)(10) defines a limited partnership as "an unincorporated association that is a direct participation program organized as a limited

#### May 8, 2012 Page 7

partnership whose partners are one or more general partners and one or more limited partners, which conforms to the provisions of the Revised Uniform Limited Partnership Act or the applicable statute that regulates the organization of such partnership." Thus, the FINRA Rollup Rules do not apply to limited liability companies or other entities other than limited partnerships.

Furthermore, the proposed consolidation of the subject LLCs does not involve the type of abuses that the limited partnership rollup rules were designed to address. The FINRA Rollup Rules were adopted to carry out the requirements of the Limited Partnership Rollup Reform Act of 1993. This statute was adopted following complaints and serious concerns raised in Congressional hearings relating to a substantial number of limited partnership rollup transactions involving two or more public entities. Investors in limited partnerships had been promised that they would realize a return on their investment within a finite period of time. Additionally, in many of these transactions, FINRA members were paid differential compensation, so that they received greater compensation if investors that they solicited voted to approve the limited partnership rollup transaction. Each of the subject LLCs, while holding an interest in a single property, was formed to hold its property interest for an indefinite period and has been in existence for 50-60 years.

The Company advises the Staff that the Company previously submitted a detailed letter to FINRA outlining the Company's analysis, including the analysis above, that the proposed consolidation of the subject LLCs is not a limited partnership rollup transaction within the meaning of FINRA Rule 2310 and is not subject to the FINRA Rollup Rules. FINRA concurred with this analysis. Accordingly, Sections 6(b)(9) and 15A(b)(12) of the Exchange Act are inapplicable to the proposed consolidation of the subject LLCs.

The FINRA definition of a limited partnership roll-up transaction follows the definition of a limited partnership roll-up transaction in Section 14(h) of the Exchange Act, which is limited to roll-up transactions that involve limited partnerships and does not apply to roll-up transactions involving other entities (See, for example Securities Act release No. 33-7113, which stated: "For purposes of disclosure provided to investors in connection with roll-up transactions, the S-K Definition, as amended today, differs from the legislative definition of "limited partnership rollup transaction" in two principal respects, as discussed in more detail below. First, the Exchange Act applies only to transactions involving limited partnership entities, while the Amended S-K Definition of a "roll-up transaction" will continue to cover transactions involving finite-life entities, however organized.")

### 10. Please provide your analysis as to the applicability of Rule 13e-3 of the Exchange Act to your transaction.

The Company believes that its proposed transaction is exempt from the application of Rule13e-3 by virtue of the exemption set forth in Rule 13e-3(g)(2), and, accordingly, is not subject to the filing and disclosure requirements of Rule 13e-3. Rule 13e-3(g)(2) exempts:

#### May 8, 2012

#### Page 8

"Any Rule 13e-3 transaction in which the security holders are offered or receive only an equity security provided, that:

(i) such equity security has substantially the same rights as the equity security which is the subject of the Rule 13e-3 transaction including, but not limited to, voting, dividends, redemption and liquidation rights except that this requirement shall be deemed to be satisfied if unaffiliated security holders are offered common stock (emphasis added);

(ii) such equity security is registered pursuant to Section 12 of the Act or reports are required to be filed by the issuer thereof pursuant to Section 15(d) of the Act; and

(iii) if the security which is the subject of the Rule 13e-3 transaction was either listed on a national securities exchange or authorized to be quoted in an inter-dealer quotation system of a registered national securities association, such equity security is either listed on a national securities exchange or authorized to be quoted in an inter-dealer quotation system of a registered national securities association."

The transaction meets these conditions.

The condition with respect to subparagraph (g)(2)(i) is deemed satisfied since shares of the Company's Class A common stock will be offered in the IPO and in the consolidation to unaffiliated security holders.

The condition with respect to subparagraph (g)(2)(i) will also be satisfied as the shares of the Company's Class A common stock are intended to be registered pursuant to Section 12 of the Exchange Act in connection with the IPO.

Finally, the condition with respect to subparagraph (g)(2)(iii) is not required to be satisfied since the securities of the subject LLCs are not listed on a national securities exchange or authorized to be quoted in an inter-dealer quotation system of a registered national securities association.

Therefore, it is the Company's belief that the transaction satisfies the requirements of Rule13e-3(g)(2), thereby exempting the transaction from the requirements of Rule 13e-3.

11. Please revise to describe the role of the operating lessees of each subject LLC, as well as their legal relationship with the subject LLCs. Please explain in your discussion how the role of the operating lessees differs from the role of the supervisor.

The disclosure under "Summary – Background of and Reasons for the Consolidation – The Subject LLCs, the Private Entities and the Management Companies," on page 22 of the Form S-4 prospectus and the disclosure under "Background of and Reasons for the Consolidation – Background of the Subject LLCs" on page 126 of the Form S-4 prospectus has been revised as requested.

May 8, 2012 -Page 9

12. Please revise to describe the legal relationship between the supervisor and the subject LLCs. If any contracts govern this relationship, please direct us to where they can be found in filings with the Commission, or provide your analysis as to why they are not required to be filed. Describe the fiduciary duties of the supervisor to each subject LLC. See Item 909(a) of Regulation S-K.

The disclosure under "Summary – Background of and Reasons for the Consolidation – The Subject LLCs, the Private Entities and the Management Companies" on page 22 of the Form S-4 prospectus and the disclosure under "Background of and Reasons for the Consolidation – Background of the Subject LLCs" on page 126 of the Form S-4 prospectus has been revised as requested. We supplementally advise the Staff that the limited liability company agreement of each of the subject LLCs was filed as an exhibit to the SEC filings of each of the subject LLCs. As addressed in response to comment 134, such exhibits are being re-filed, to the extent such exhibits did not comply with Item 10(d) of Regulation S-K. The fiduciary duties of the subject LLC and Agent for Participants" on page 434 of the Form S-4 prospectus, "Comparison of Ownership of Participation Interests and Shares of Common Stock – Fiduciary Duties" on page 238 of the Form S-4 prospectus and "Background of and Reasons for the Consolidation – Background of the Subject LLCs" on page 127 of the Form S-4 prospectus.

13. Please identify the beneficial owners of the operating lessees and all other private entities contributing to the consolidation. Please also disclose any affiliation between the Malkin Holdings group and the Helmsley estate.

The disclosure under "Summary – Background of and Reasons for the Consolidation – The Subject LLCs, the Private Entities and the Management Companies" on page 24 of the Form S-4 prospectus and the disclosure under "Background of and Reasons for the Consolidation – Background of the Subject LLCs" on page 128 of the Form S-4 prospectus has been revised to identify the interests of the Malkin Holdings group and the Helmsley estate in each of the operating lessees. We supplementally advise the Staff that the private entities are held by numerous holders and it would be impractical to list all of the holders and such information would not be material to an investor. The Malkin Holdings group does not own any interest in the Helmsley estate and the Helmsley estate does not own any interest in the Malkin Holdings group, nor does either control the other.

14. Please clarify the ownership structure of the subject LLCs, including stating whether the agents are the actual members of the subject LLCs and describing the legal structure of this agency arrangement. If there are intermediate entities between the subject LLCs and the persons from whom you seek consents, these should be depicted on your organizational charts.

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The disclosure under "Summary – Background of and Reasons for the Consolidation – The Subject LLCs, the Private Entities and the Management Companies" on page 23 of the Form S-4 prospectus reflects the requested disclosure, and the disclosure under "Background of and Reasons for the Consolidation – Background of the Subject LLCs" on page 127 of the Form S-4 prospectus has been revised to clarify the ownership structure of the subject LLCs, including that the agents are actual members of the subject LLCs and that they are principals of the supervisor. Please note there are no intermediate entities.

15. Please tell us how the buyout provisions are consistent with the organizational documents of the subject LLCs and the laws of the jurisdiction in which they were formed.

We supplementally advise the Staff that the buyout provisions were provided for as part of the inception of the subject LLC's in the original participation agreements under which the participation interests were issued. The buyout provisions were included because, under tax laws at the time of the structuring of the transactions, there was a view that the participants needed to act unanimously to permit the entities to obtain partnership status for flow-through tax treatment. The buyout provisions allow for the buyout of non-consenting holders in the case of a supermajority vote (from 80%-90% depending upon the subject LLC) in favor of a recommendation of the supervisor after a 10-day notice to permit a non-consenting holder to change its vote. Accordingly, the buyout provisions preserved the unanimity for tax purposes, but allowed for supermajority consent, rather than unanimous consent, to a recommendation of the supervisor, to avoid having a minority preventing a supermajority from taking action on any issue requiring a vote. Disclosure describing the background of the buyout has been included under the heading "Summary - Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal" on page 69 of the Form S-4 prospectus and under the heading "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal - Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions" on page 253 of the Form S-4 prospectus. Because the buyout provisions are a part of the contractual participation arrangement, there are no legal restrictions on the right to include such a buyout. Further, to the extent that the participating groups may be considered general partnerships under state law, the New York partnership law does not impose any limitations on the governance structures that may be agreed to by partners. It should be noted that there have rarely been any buyouts effected in the greater than 50 year lives of each of the subject LLCs. We note that there were no buyouts of any participants in the private entities that were solicited in connection with the consolidation, which had similar buyout provisions.

#### 16. Please clarify the statement appearing throughout the document that the Malkin Holdings group is "entitled" to receive consideration having an aggregate value of \$642 million.

The disclosure under "Summary – Background of and Reasons for the Consolidation – Risk Factors" on page 34 of the Form S-4 prospectus, "Summary – Conflicts of Interest and Benefits to the Supervisor and its Affiliates" on page 37 of the Form S-4 prospectus, "Conflicts of Interest – Substantial Benefits to the Supervisor and its Affiliates" on page 226 of the Form S-4 prospectus and "Related Party Transactions – Transactions Relating to the Consolidation" on page 427 of the Form S-4 prospectus has been revised to eliminate the word "entitled" and to clarify the explanation of the receipt of consideration by the Malkin Holdings group as requested.

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b)(5)

#### 17. Please describe all compensation to be received by members of the Malkin Holdings group postconsolidation.

We supplementally advise the Staff that the table under the heading "Comparison of Ownership of Participation Interests and Shares of Common Stock – Compensation and Fees" on page 248 of the Form S-4 prospectus describes the compensation payable to the members of the Malkin Holdings group and additional details of the compensation will be described under "Management – Executive Compensation" on page 419 of the Form S-4 prospectus in a subsequent amendment. A table showing the compensation to the supervisor and its affiliates on a pro forma basis is included in each of the supplements under the heading "Distributions and Compensation Paid to the Supervisor and its Affiliates – Compensation, Reimbursements and Distributions to the Supervisor and its Affiliates."

18. Please ensure that you have provided all disclosure required by Item 905 of Regulation S-K. For

#### example, it does not appear that you have included most of the disclosure required by Item 905(b).

The disclosure under the heading "Comparison of Ownership of Participation Interests and Shares of Common Stock – Length and Type of Investment" on page 234 of the Form S-4 prospectus has been revised to include the disclosure required under Item 905(d)(3).

We believe that the other disclosures required by Item 905 are included in the Form S-4 prospectus. The disclosures required under Item 905(a)(1) and (2) and Item 905(b)(1) and (2) are included under the section "Comparison of Ownership of Participation Interests and Shares of Common Stock – Compensation and Fees," beginning on page 248 of the Form S-4 prospectus. With respect to Item 905(b)(3), the table in each of the supplements under "Distributions and Compensation Paid to the Supervisor and its Affiliates – Compensation, Reimbursements and Distributions to the Supervisor and its Affiliates" on pages S1-35, S2-35 and S3-35, respectively, shows the actual amounts of compensation and distributions that would have been paid if the compensation and distribution structure to be in effect after the consolidation had been in effect during such period. With respect to Item 905(b)(4), we supplementally advise the Staff that the plans of the Company are as described under "The Company Business and Properties – Business and Growth Strategies" beginning on page 336 of the Form S-4 prospectus, and that there are no known plans that are likely to materially affect the compensation arrangements, except to the extent described in such

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section (e.g., plans for growth may increase distributions), such changes for which it is not possible to determine the effects, if any. With respect to Item 905(b)(5), we supplementally advise the Staff that the section "Conflicts of Interest - Substantial Benefits to the Supervisor and its Affiliates" beginning on page 226 of the Form S-4 prospectus includes disclosure relating to the conflicts of executives of the supervisor in respect of their employment and benefits arrangements with the Company, which arrangements the Company believes are customary for public companies. We do not believe any further disclosure is necessary with respect to Item 905(b)(5). The disclosure relating to the comparison of distribution policies required by Item 905(c) is provided under "Comparison of Ownership of Participation Interests and Shares of Common Stock - Expected Distributions and Payments" on page 246 of the Form S-4 prospectus, and the effects of changes in such policies are described in the "Risk Factors" section under the heading "There will be a fundamental change in the nature of your investment if the consolidation is consummated" on page 78 of the Form S-4 prospectus. The disclosures required by Item 905(d)(1) are provided under the headings "Comparison of Ownership of Participation Interests and Shares of Common Stock - Length and Type of Investment," "- Borrowing Policies," "- Other Investment Restrictions," "Policies with Respect to Certain Activities - Investment Policies," "-Dispositions" and "-Financing Policies" and "Business of the Subject LLCs - Investment Policies" on pages 234, 235, 236, 379, 380, 380 and 397, respectively of the Form S-4 prospectus. With respect to Item 905(d)(2), we supplementally advise the Staff that no additional disclosure is required as there are currently no plans with respect to a sale or purchase of any material assets or borrowings.

#### 19. Please add disclosure required by Item 906(c)(2) of Regulation S-K or tell us how you have complied.

The disclosure under "Summary – The Consolidation – Principal Components of the Consolidation" on page 40 of the Form S-4 prospectus has been revised to state that the supervisor and its affiliates did not pay any consideration for their override interests. The consideration that will be received by the Malkin Holdings group on account of its interests in the subject LLCs consists of consideration for its participation interests issued, which were issued for the same consideration as other participation interests or purchased in negotiated transactions from individual participants at prices equal to or in excess of the consideration at which such participation interests were originally issued, and consideration on account of distributions on its override interests.

### 20. Please add disclosure required by Item 902(b)(4)(iii) and (x), as well as 902(b)(5), or tell us how you have complied.

We supplementally advise the Staff that no disclosure is required with respect to Item 902(b)(4)(iii) because, as disclosed under "Exchange Value and Allocation of Common Stock – Derivation of Exchange Value" on page 207 of the Form S-4 prospectus, cash will be distributed to participants and is not included in calculating exchange value. With respect to Item 902(b)(4)(x), we supplementally advise the Staff that the table in each of the supplements under "Exchange Value and Allocation of Common Item Point (1990)).

Stock - Allocation of Exchange Value and Common Stock," on pages S1-24, S2-24 and S3-24, respectively, includes override

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interests held by the supervisor and the Malkin Holdings group, which are the only value relating to the Malkin Holdings group's interest in the subject LLCs (other than its interest as a participant which is being valued on the same basis as other participation interests), and that the table in each of the supplements under "Exchange Value and Allocation of Common Stock - Allocation of Common Stock on a Fully-Diluted Basis among the Participants and the Supervisor and the Malkin Holdings Group" on pages S1-25, S2-25 and S3-25, respectively, of the supplements, includes the participation interests and the override interests held by the Malkin Holdings group (which includes the supervisor) in each subject LLC (such interests being valued on the same basis as other participation interests). We supplementally advise the Staff that the table in each of the supplements under the heading "Distributions and Compensation Paid to the Supervisor and its Affiliates - Compensation, Reimbursements and Distributions to the Supervisor and its Affiliates" addresses the disclosure required under Item 902(b)(5) and will be finalized in a future amendment, and that there is no identifiable change in the compensation and distributions that would have been paid by the Company as a result of any proposed change in the business of the operations of the Company after the consolidation, other than the change in structure itself.

#### 21. For each of the three public LLCs, please include the disclosure required by Item 6 of Schedule 14A or advise.

We supplementally advise the Staff that the requested disclosure is included under "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal - Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions" on page 254 of the Form S-4 prospectus. We supplementally advise the Staff that the organizational documents of the subject LLCs do not provide for a record date referred to in Item 6(b) and that the disclosure under such section of the Form S-4 prospectus refers to which participants may vote. The participation interests held by the Malkin Holdings group were provided in the charts under "Summary - The Consolidation" beginning on page 45 of the Form S-4 prospectus and "The Consolidation - Principal Components of the Consolidation - Preand Post- Closing Structure," beginning on page 160 of the Form S-4 prospectus. An additional table has been added under both sections setting forth the ownership of participation interests by members of the Malkin Holdings group.

#### 22. Please include disclosure pursuant to Items 401 and 402 of Regulation S-K. Refer to Item 18(a)(7) of Form S-4.

We supplementally advise the Staff that the requested disclosure is included under the section entitled "Management" beginning on page 414 of the Form S-4 prospectus. Please note that information relating to director nominees and the compensation disclosure will be finalized and included in a future amendment.

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#### **Cover Page**

23. Please revise to provide pricing information pursuant to Item 501 of Regulation S-K. Please refer specifically to Instruction 2 to paragraph 501(b)(3).

We supplementally advise the Staff that we do not believe that there is pricing information to be provided under Item 501 on the cover, as Item 501(b)(3) states that it applies when securities are offered for cash. The number of shares of Class A common stock presented in the Form S-4 prospectus is based on the hypothetical \$10 per share exchange value arbitrarily assigned by the supervisor to illustrate the number of shares of Class A common stock that a participant would receive. The actual number of shares of common stock, on a fully-diluted basis, issued in the consolidation will equal the enterprise value (the determination of which is described in our response to comment 7 above) divided by the actual IPO price upon pricing of the IPO, and the actual value per share will equal the IPO price. The enterprise value and the IPO price will be determined by the market conditions and the performance of the portfolio at the time of the IPO.

#### 24. Please include disclosure pursuant to 501(b)(4) or advise.

The following disclosure has been added to the cover: "The company intends to apply to have its Class A common stock listed on the New York Stock Exchange under the symbol "ESB.""

#### Questions and Answers about the Consolidation, page 1

25. Please include a question and answer that explains why the company is entering into the IPO. Please include a detailed discussion of the use of proceeds that will be raised in the IPO and identify the persons that may receive payments from the use of proceeds.

The disclosure on page 2 of the Form S-4 prospectus under the heading "Questions and Answers about the Consolidation" has been revised to include a question and answer about the Company's reasons for entering into the IPO.

#### Q: What are the conditions for the consolidation to close?, page 4

26. Refer to subpart (iv). Please revise to disclose the "private entity which owns an interest in the Empire State Building."

The disclosure in this section on page 4 of the Form S-4 prospectus and throughout the Form S-4 prospectus has been revised to refer to Empire State Building Company L.L.C. ("ESBC") as the private entity which owns an interest in the Empire State Building.

#### Q: Can I change my vote on the consolidation ..., page 9

27. Your disclosure states that you can change your vote at any time before the later of the date the required consent percentage is received by your subject LLC and the 60<sup>th</sup> day after the date of this prospectus. We note, however, your disclosure on page 4, which states that participants will have ten days to change their vote after notice that the required consent has been received by the subject LLC. Please reconcile.

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The disclosure has been revised to include a statement that participants who have voted against the proposals during the solicitation period may change their vote after the expiration of the solicitation period during a period of 10 days after notice that the required vote has been received.

#### Summary, page 12

 Please revise to include a summary of the background of the roll-up transaction in the summary section. Refer to Item 903(b)(5) of Regulation S-K. Please also provide disclosure pursuant to Item 903(b)(1)(i) and (b)(7) of Regulation S-K or advise.

A summary of the background of the consolidation pursuant to Item 903(b)(5) has been added to pages 22 to 23 of the Form S-4 prospectus under the new section entitled "Summary – Background of and Reasons for the Consolidation." The disclosure required by Item 903(b)(1)(i) has been added to this section under "– Risk Factors – The Consolidation or a Third-Party Portfolio Transaction" on page 32 of the Form S-4 prospectus, and the disclosure required by Item 903(b)(7) is included in the charts under "Summary – The Consolidation" and "The Consolidation – Principal Components of the Consolidation – Pre- and Post-Consolidation Structure" beginning on pages 45 and 160, respectively, of the Form S-4 prospectus.

29. Please include a brief description of the role of the supervisor, including the duties owed to the participants in the LLCs, as well as those who hold interests in the operating lessees. Please also describe briefly the role of the agents and any duties owed to the participants. Lastly, please include a brief description of the participants and the interests they hold.

The disclosure under the new section entitled "Summary – Background of and Reasons for the Consolidation" on page 22 of the Form S-4 prospectus includes the requested disclosure, and the disclosure under "Background of and Reasons for the Consolidation – Background of the Subject LLCs" on page 126 of the Form S-4 prospectus has been revised as requested.

30. Alease include in the summary section a brief description of the override interests, as well as a brief

#### discussion of how they were valued as part of the consolidation transaction.

The disclosure under "Summary – The Consolidation – Principal Components of the Consolidation" beginning on page 40 of the Form S-4 prospectus has been revised to include a brief description of the override interests.

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#### Overview, page 13

31. We note in your discussion of your renovation and repositioning strategy in the last paragraph on page 1 that you have invested approximately \$296 million, from 2002 through September 30, 2011, in your Manhattan office properties, and that you intend to invest between \$175 million and \$215 million of additional capital through the end of 2013, in addition to another \$55 million to \$65 million to be invested in the Empire State Building through 2016. Please reconcile these disclosures to the disclosure in Footnote 6 to the 2010 financial statements of Empire State Building Company on page F-108, which states that it estimates that the total cost of all projects to upgrade and improve the Empire State Building will be \$626 million.

In response to the Staff's comment, the Company supplementally advises the Staff that the disclosure included in footnote 6 to the 2010 financial statements of ESBC regarding the \$626 million of total costs of all program-related projects refers to the original amounts that were approved in 2008 by the participants of Empire State Building Associates L.L.C. ("ESBA"). We do not believe that it is necessary to amend the previously filed Form 10-Ks of ESBA to reflect these changes, but these changes will be reflected in future filings of the Form 10-K of ESBA. The disclosure under the heading "Prospectus Summary-The Company-Overview" on page 1 of the Form S-11 prospectus (\$296 million from 2002 through September 30, 2011) represents the aggregate expenditures, made from the time we began to gain day-to-day management of our Manhattan office properties (2002 - 2006). We have updated the disclosure in the 2011 financial statements of ESBC to indicate that the revised estimate of total costs of all program-related projects as of December 31, 2011 are anticipated to be approximately \$550 million to \$590 million. Also, we have revised the disclosure on page 285 of the Form S-4 prospectus under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations of Empire State Realty Trust - Liquidity and Capital Resources" and on page 105 of the Form S-11 prospectus under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations-Liquidity and Capital Resources" to reflect our current estimate of capital needs through the end of 2013 for all of our Manhattan office properties (and beyond 2013 through completion for the Empire State Building).

#### Description of the Company and the Subject LLCs, page 13

32. We note the following disclosure on page 14: "From 2002 through 2006, the supervisor gradually gained day-to-day management of the company's Manhattan office properties." Please describe in greater detail the changes that occurred from 2002 to 2006 and describe what impact this had, if any, on the existing agreements between the LLCs, the operating lessees, and the supervisor. Please also reconcile this statement with your disclosure on page 4 of Empire State Building Associates LLC's Form 10-K for the fiscal year ended December 31, 2010, which states that the sub-lessee is now self-managing the property.

We supplementally advise the Staff that we do not believe that any change in the disclosure is required, because the changes from 2002-2006 involved the private entities that operated the properties terminating the former property manager/leasing agent as manager. As a result of these changes, the supervisor, in its capacity as the supervisor of the private entities assumed day-to-day operating control of the properties, subject to any required consents of members of the private entities, and appointed third-party property

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managers for the properties, other than for the Empire State Building, which manages the property without a third-party property manager, under the oversight of the supervisor. The statement that ESBC is a self-managing entity is not inconsistent. It means that the property is managed by ESBC under the oversight of the supervisor and not by a third-party property manager. This has been clarified on page 7 of

Empire State Building Associates L.L.C.'s Annual Report on Form 10-K for the fiscal year ended December 31, 2011 filed with the Commission on April 11, 2012.

#### The Subject LLCs, the Private Entities and the Management Companies, page 21

33. Refer to footnote (1) on page 23. We note that the appraisal value of these entities is approximately \$715 million. We also note disclosure in later charts, including the chart on pages 48-51, where you assign an exchange value to these entities. Please explain why these three private properties are excluded from these charts if they have an assigned exchange value.

We supplementally advise the Staff that the three private entities referred to in footnote (1) are excluded from these charts because the properties they own will be acquired only if the litigation relating to such option properties is resolved, and the option to purchase the properties is exercised. The exchange values were assigned in the event that the litigation is resolved and the option is exercised prior to the IPO and the disclosure in footnote (1) to the chart under "Summary – Allocation of Consideration in the Consolidation" and the comparable footnote to the charts under "Exchange Value and Allocation of Common Stock – Appraised Value of the Management Companies," " – Allocation of Common Stock and Operating Partnership Units among the Subject LLCs, the Private Entities and the Management Companies" " – Allocation of Common Stock and the Malkin Holdings Group" and " – Estimated Exchange Value of Common Stock", on pages 67, 212, 215, 219 and 224, respectively, of the Form S-4 prospectus has been revised to state that the exchange values shown are those the option properties would have had, calculated in accordance with the methodology used to derive the exchange values for the subject LLCs and the private entities. Accordingly, we believe that exclusion of the option properties from the table is appropriate.

#### Benefits of Participation in the Consolidation, page 24

34. Refer to the fourth bullet on page 25. Please expand to describe the current "conflicts of inherent interest" and provide a basis for the supervisor's belief that a consolidated structure would "eliminate" such conflicts.

The disclosure under the heading "Summary – Background of and Reasons for the Consolidation – Benefits of Participation in the Consolidation" on page 29 of the Form S-4 prospectus has been revised as requested.

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#### **Risk Factors**, page 26

35. Please revise to add disclosure required by Items 904(c) or tell us how you have complied. Please refer to the Instruction (i) and (ii) to Item 904 of Regulation S-K.

The disclosure on page 31 of the Form S-4 prospectus has been revised as requested to include the requirements of Item 904(c) and states that the supervisor believes the risks have substantially the same effect on participants in the subject LLCs.

Please note that certain differences between the subject LLCs, including with respect to debt to asset value ratios and age of properties, are addressed in each supplement under the heading "Overview – Differences among the subject LLCs" beginning on pages S1-4, S2-4, and S3-4, respectively, of the supplements. With respect to Instruction i to Item 904, we supplementally advise the Staff that cost savings are not identified as a potential benefit. With respect to Instruction ii to Item 904, the "Conflicts of Interest" section, under "Substantial Benefits to the Supervisor and its Affiliates" on page 226 of the Form S-4 prospectus identifies the benefits to the Malkin Holdings group from the consolidation transaction. This is addressed additionally in the Risk Factors section under the heading "There are conflicts of interest inherent in the structure of the consolidation, and the supervisor and the Malkin Holdings group will receive substantial benefits if it is consummated." on page 79 of the Form S-4 prospectus.

6. Please revise the sub-bullets under the third bullet on page 27 to more specifically describe the risk(s) arising from each fundamental change.

The disclosure under "Summary – Background of and Reasons for the Consolidation – Risk Factors – The Consolidation or a Third-Party Portfolio Transaction" on page 32 of the Form S-4 prospectus has been revised as requested.

37. We note your disclosure on page 27 that no independent representative was retained to negotiate on behalf of the participants and your related disclosure on page 66. Please describe the reasons for not retaining such a representative. Refer to Item 909(b)(1) of Regulation S-K. Please provide similar disclosure on pages 123 and 188.

The disclosure under "Summary – Background of and Reasons for the Consolidation – Risk Factors – The Consolidation or a Third-Party Portfolio Transaction" on page 33 of the Form S-4 prospectus and under "Recommendation and Fairness Determination –General" and "Conflicts of Interest – Lack of Independent Representation of Participants" on pages 150 and 230, respectively, of the Form S-4 prospectus has been revised as requested. We supplementally advise the Staff that the Form S-4 prospectus includes a risk factor under the heading "The terms of the consolidation may have been more favorable to you and the other participants if an independent representative had been retained on behalf of you and the other participants in structuring and negotiating the consolidation" discussing the lack of an independent representative and that the terms of the consolidation may have been different, and possibly more favorable to the participants had independent representatives been involved.

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38. With respect to bullet points three and four on page 28, please describe briefly the conflicts of interest that you reference at the end of each paragraph.

The disclosure under "Summary – Background of and Reasons for the Consolidation – Risk Factors – The Consolidation or a Third-Party Portfolio Transaction" on page 34 of the Form S-4 prospectus has been revised to include a brief description of the conflicts of interests inherent in the current structure of the subject LLCs, and a cross-reference to the "Conflicts of Interest and Benefits to the Supervisor and its Affiliates" discussion included in the Summary section. We do not believe it is necessary to repeat the description of these conflicts and benefits since they are already described in more detail elsewhere in the Summary section.

#### Conflicts of Interest and Benefits to the Supervisor and its Affiliates, page 31

### 39. Please disclose the reasons for and purposes of indemnifying the Malkin Family from liabilities arising under their "bad boy" guarantees and quantify these potential liabilities.

In response to the Staff's comment, we have revised the disclosures under "Summary - Conflicts of Interest and Benefits to the Supervisor and its Affiliates" and "Conflicts of Interest - Substantial Benefits to the Supervisor and its Affiliates" on pages 38 and 227 of the Form S-4 prospectus and under "Prospectus Summary - The Company - Benefits to Related Parties," "Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources" and "Certain Relationships and Related Transactions - Releases of Guarantees" and "- Benefits of this Offering and the Formation Transactions to Certain Parties" on pages 17-18, 104, 219 and 228 of the Form S-11 prospectus to address the reasons for and purposes of the indemnification. In response to the Staff's comment to quantify the potential liabilities under the guarantees, we respectfully advise the Staff that the potential liabilities under the guarantees are not possible to ascertain with certainty, and the disclosure of the amount of potential liabilities under the guarantees would be subject to a high degree of speculation and may be misleading to investors. By their nature and consistent with market practice, there are various permutations by which the guarantees may be triggered. Most of the guarantees provide that if certain specified "trigger" events were to occur under the guarantees, the guarantors would be obligated to pay to the applicable lender amounts equal to any loss, damage, costs, expense, liability, claim or other obligation incurred by such lender arising out of or in connection with such specified events. In addition, for some, but not all of the loans, the occurrence of certain of such events or certain other "trigger" events would result in full recourse to the guarantors under the loans. As the trigger events (and the consequences thereof for the guarantors) vary with respect to each of the guarantees for each mortgage loan, and as the potential liabilities under the guarantees are dependent on the nature of the event leading to such liabilities and the extent of the loss or damage suffered by the applicable lender, we do not believe

that it is possible to calculate potential liabilities and we therefore have not added the requested disclosure.

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40. Elsewhere in the prospectus, please disclose in greater detail how each of the listed actions impacted the supervisor's fairness determination.

We supplementally advise the Staff that while the supervisor has conflicts of interest, the supervisor does not believe that the listed actions impacted the fairness determination. The conflicts disclosure throughout the Form S-4 prospectus was included so that participants in the subject LLCs could consider the potential impact of these actions on the supervisor's recommendation. We have revised the disclosure under "Recommendation and Fairness Determination – General" on page 150 of the Form S-4 prospectus to clarify that the supervisor does not believe that these conflicts of interest affected its recommendation.

### 41. To the extent practicable, please quantify the value of the tax protection agreement referenced in the last bullet point on page 31. Please make this same change to the related disclosure on page 186.

In response to the Staff's comment, the Company has revised the disclosures under "Summary – Conflicts of Interest and Benefits to the Supervisor and its Affiliates" on page 38, "Summary – The Consolidation" on page 43, the risk factor on page 111 beginning "The company's tax protection agreement could limit its ability either to sell certain properties …" the risk factor on page 117 beginning "Tax consequences to holders of operating partnership units upon a sale or refinancing of the company's properties …" and "Conflicts of Interest – Substantial Benefits to the Supervisor and its Affiliates" on page 228 of the Form S-4 prospectus.

In further response to the Staff's comment, the Company respectfully directs the Staff to the disclosures on page 215 of the Form S-11 prospectus under the heading "Certain Relationships and Related Parties — Tax Protection Agreement," where the Company estimates that if all of its assets subject to the tax protection agreement were sold in a taxable transaction immediately after the IPO, the amount of the Company's operating partnership's indemnification obligations (including additional payments to compensate the indemnified partners for additional tax liabilities resulting from the indemnification payments) would be approximately \$84.7 million.

#### The Consolidation, page 33

42. Please revise to include a chart depicting ownership in the combined entity, assuming the consolidation is approved by all three LLCs. Please include ownership percentages attributable to each LLC, each LLC operating lessee, the private entities as a whole, and the management companies. Please also include disclosure, by footnote or otherwise, to indicate the percentage ownership of the supervisor and its affiliates, as well as the ownership percentage that would have been attributed to the Helmsley estate, had stock been granted in lieu of cash. Please also include three separate charts—one for each building associated with each of the three LLCs—that depicts the relative exchange value attributable to each LLC, override interests associated with the LLC, the operating lessee, override interests associated with the operating lessee, and the voluntary capital transaction override interest, if applicable.

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The charts have been included as requested under "Summary – The Consolidation – Principal Components of the Consolidation" and "The Consolidation – Principal Components of the Consolidation – Pre- and Post- Closing Structure" beginning on pages 48 and 163 of the Form S-4 prospectus.

43. Please include another chart depicting all the different types and amounts of interest that will be received by the Malkin Holdings group and the Helmsley estate in this transaction.

The charts under "Summary – The Consolidation– Principal Components of the Consolidation" and "The Consolidation – Principal Components of the Consolidation – Pre- and Post-Consolidation Structure" beginning on pages 52 and 167 of the Form S-4 prospectus (showing the organization of the Company after the transaction) have been revised to show the ownership after completion of the consolidation and prior to the IPO. We supplementally advise the Staff that the chart does not show the ownership after the

IPO because it will not be possible to estimate the ownership of the investors that will purchase shares in the IPO at the time the prospectus/consent solicitation is mailed in order to show such information.

44. In the second bullet on page 34, we note that accredited investors in the private entities and the management companies have the option to elect OPUs or Class B common stock. Please explain in more detail why stakeholders in the consolidation are eligible to receive different types of consideration. Also discuss whether the Wien group had the option to elect Class B common stock or OPUs.

We supplementally advise the Staff that accredited investors in the private entities and the Wien group could be offered the option to elect operating partnership units and Class B common stock because their interests are being issued pursuant to Regulation D. Please note that these investors were offered Class B common shares only to the extent they received operating partnership units, so that they could have voting rights that are equivalent to their economic interest in the Company (taking into account their ownership of operating partnership units as described on page 158 of the Form S-4 prospectus). The issuance of operating partnership units and Class B common stock pursuant to Regulation D would not require registration under state blue sky laws, which registration in the Company's judgment, based on prior experience of the Company's and supervisor's counsel, would have entailed additional complexity, time and costs and created a risk that the transaction could not be completed timely and on a basis which did not impose undue expense on the overall transaction.

45. In the second bullet on page 34, please explain what you mean by the following statement: "No accredited investor receiving shares of Class B common stock will hold shares of common stock with an aggregate voting power that exceeds such accredited investor's economic interest in the company." Clarify how this is

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possible when the Class B shares have 50x the voting power of Class A shares, and Class A and B shares are assumed to be equal in economic value. Please also clarify this point in the related disclosure on page 130.

In response to the Staff's comment, the Company has revised the disclosure under "Summary – The Consolidation" and "The Consolidation – Principal Components of the Consolidation" beginning on pages 41 and 158 of the Form S-4 prospectus and under "Class A and Class B Common Stock and Operating Partnership Units," "Risk Factors – Risks Related to Our Properties and Our Business – Holders of operating partnership units that acquire shares of our Class B common stock will have a significant vote in matters submitted to a vote of our stockholders," and "Description of Securities – Shares of Common Stock" on pages v, 47 and 242 of the Form S-11 prospectus.

46. Refer to the fourth and fifth bullets on page 34. We note that the company agreed to (1) grant cash option to the Helmsley estate and (2) allocate to the Helmsley estate all additional proceeds from the sale of Class A common stock issued by the company in an offering upsize or in connection with the underwriters' overallotment option. Please discuss how these decisions impacted the supervisor's fairness determination regarding the participation interests.

We supplementally advise the Staff that the supervisor does not believe that these decisions impacted the supervisor's fairness determination and does not believe that it is necessary to revise the disclosure. First, the Helmsley estate's election to receive cash does not affect the amount of cash available to participants in the subject LLCs. The Helmsley estate is entitled to receive cash only after cash is paid to participants in the public entities that make a cash election. The amount of the cash election for participants in the subject LLCs is limited because the supervisor believes the payment of a greater amount of cash to participants in the subject LLCs would affect the Company's ability to obtain the reduced New York City and New York State transfer tax rate applicable to REITs. The supervisor believes the transfer tax savings will benefit all shareholders of the Company. The Helmsley estate could be granted a cash option because such payment to a charitable organization is not expected to affect the Company's ability to obtain this reduced New York City and New York State transfer tax rate.

Second, the Company believes that allowing the Helmsley estate to obtain as much cash as possible through the cash election will benefit the Company and its stockholders, because the reduction of the Helmsley estate's overhang through receipt of cash pursuant to its cash election would be viewed

favorably by the market and would provide for a better trading market in the Company's Class A common stock following the IPO.

#### Empire State Building Associates L.L.C., page 37

47. Please include a description of the voluntary capital transaction override by footnote or otherwise in this chart and in the chart on page 39 for 250 West 57<sup>th</sup> St. Associates L.L.C. Please explain the right, when and how it was granted, and any differences between the rights with respect to each of the LLCs. To this end, we note that the chart for 60 East 42<sup>nd</sup> St. Associates, LLC does not include a reference to a capital transaction override. Please confirm that no program exists (voluntary or mandatory) for this entity.

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The disclosure under "Summary – The Consolidation – Principal Components of the Consolidation" and "The Consolidation – Principal Components of the Consolidation – Pre- and Post- Closing Structure" on pages 45, 47, 160 and 162 of the Form S-4 prospectus has been revised to describe the background of the voluntary capital transaction override for both ESBA and 250 West 57<sup>th</sup> St. Associates L.L.C.

#### **Organizational Chart on page 40**

48. Please revise to disclose each entity or group's percentage ownership in the new company and in the operating partnership. Also disclose the amount of limited partnership interests that the new company will receive. Please also clarify who are the "public shareholders" and the "other participants." In addition, please quantify the percentage of Class A versus Class B interests. Please make these same changes to the charts on pages 132-135.

The charts under "Summary – The Consolidation – Principal Components of the Consolidation" and "The Consolidation – Principal Components of the Consolidation – Pre- and Post- Closing Structure" on pages 48 and 163 of the Form S-4 prospectus have been revised as set forth in response to comment 42. The reference to "public shareholders" referred to purchasers in the IPO, but, as set forth in response to comment 42, that reference has been eliminated from the charts because it will not be possible to estimate the ownership of the investors purchasing shares in the IPO. The percentage of Class A versus Class B interests cannot yet be quantified, as the IPO price is not known. The footnote has been revised to address the exclusion of issuances in the IPO and the use of proceeds therefrom.

#### Why the Supervisor Believes the Consolidation is Fair to You..., page 42

49. We note that, although much of your disclosure contemplates consolidation of all the entities, this transaction may be completed with a combination of entities consisting of less than all entities. For example, we note that participation of Empire State Building Associates LLC is a condition for the consolidation to close, but participation of the other two subject LLCs are not required for closing. Please revise your disclosure regarding the sponsor's belief as to the fairness of the transaction to address each possible combination. Refer to Item 910(a) of Regulation S-K. Please also provide disclosure pursuant to Items 910(b) and (e), as well as Instruction 3(iii) to Item 910, or tell us how you have complied. Please make similar changes to your related disclosure beginning on page 123. Lastly, please expand your disclosure to add a discussion of the fact that there was no representative acting on behalf of the investors for purposes of negotiating the transaction, and discuss the supervisor's fairness determination, in light of this fact.

The disclosures under "Summary – The Consolidation – Why the Supervisor Believes the Consolidation is Fair to You" on page 56 and "Recommendation and Fairness Determination – General" on page 149 of the Form S-4 prospectus have been revised in response to your comment on not all entities participating in the consolidation. The disclosure now states that the supervisor believes that the consolidation is fair to participants, regardless of which particular combination of entities participate in the consolidation, among any such combination.

With respect to Item 910(b), we have revised the descriptions of the liquidation analysis under "Background of and Reasons for the Consolidation – Alternatives to the Consolidation – Comparison of Alternatives" on page 145 of the Form S-4 prospectus in response to comment 77 to provide additional detail. We believe that the descriptions in this section as to the analysis of the going concern values and the liquidation value is sufficient to comply with the requirements of Section 910(b).

We supplementally advise the Staff that with respect to your comment on Item 910(e), the first bullet under "Summary - The Consolidation - Why the Supervisor Believes the Consolidation is Fair to You" on page 55 of the Form S-4 prospectus states that the exchange values are based on the appraisal by the independent valuer. Accordingly, we do not believe that a change is needed. There is no known material uncertainty relating to the conclusions in such appraisal. We have also added disclosure under "Summary - Background of and Reasons for the Consolidation - Risk Factors - The Consolidation or a Third-Party Portfolio Transaction," "-Why the Supervisor Believes the Consolidation is Fair to You" "Risk Factors -Risk Factors Related to the Company and Risks Resulting from the Consolidation - The terms of the consolidation may have been more favorable to you and the other participants if an independent representative had been retained on behalf of you and the other participants in structuring and negotiating the consolidation," "Recommendation and Fairness Opinion - General," and "Conflicts of Interest - Lack of Independent Representation of Participants," on pages 33, 56, 82, 150 and 230 of the Form S-4 prospectus, relating to the fact that there was no independent representative negotiating the consolidation on behalf of the participants, the supervisor's belief that such participation of an independent representative was not necessary and that the transaction was fair notwithstanding the fact that there was no independent representative.

With respect to your comment on Instruction 3(iii) of Item 910, the disclosure on page 79 of the S-4 prospectus under "Risk Factors – Risk Factors Related to the Company and Risks Resulting from the Consolidation – There are conflicts of interest inherent in the structure of the consolidation, and the supervisor and the Malkin Holdings group will receive substantial benefits if it is consummated" has been expanded to address the compensation payable to the Malkin Holdings group after consummation of the consolidation, which is based on recommendations of a compensation consultant and which the supervisor believes is on a market terms.

#### Fairness Opinion, page 43

50. Please revise to disclose that the fairness opinion does not address the fairness of all possible combinations in the consolidation. Refer to Item 903(b)(4) of Regulation S-K. Please also add risk factor disclosure to this effect.

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The disclosure on page 152 of the Form S-4 prospectus has been revised to state that the fairness opinion does not address the fairness of all possible combinations of entities in the consolidation. The risk factor on page 81 of the Form S-4 prospectus beginning "There are limitations on the independent valuer's fairness opinion ..." has been expanded to disclose that the fairness opinion does not address the fairness of all possible combinations.

#### Alternatives to the Consolidation, page 44

51. We note that this discussion summarizes the two *principal* alternatives. Please revise to disclose any other alternatives that were considered.

The disclosure under "Summary – The Consolidation – Alternatives to the Consolidation" on page 58 of the Form S-4 prospectus has been expanded to include other alternatives that were considered, including the conversion of each subject LLC into a separate REIT, listing of the participation interests on a national securities exchange, and other means of producing liquidity for the participants in the subject LLCs.

#### Comparison of Distributions, page 45

52. Please provide us an analysis as to why you have a reasonable basis for the projected dividend as discussed on page 122.

In response to the Staff's comment, the Company supplementally advises the Staff that it reviewed the historic dividend yields (on a one-, three-, five- and ten-year period) of four public REITs whose shares are traded on the New York Stock Exchange: (i) Brookfield Office Properties Inc. (BPO); (ii) Boston Properties, Inc. (BXP); (iii) SL Green Realty Corp. (SLG); and (iv) Vornado Realty Trust (VNO) (collectively, the "Peer Group"). The Company selected these companies because they invest in similar types of properties in similar geographic areas to the Company; particularly, a significant portion of their portfolios include properties in the New York City metropolitan area. Based on publicly available information, the Peer Group has historically paid an average dividend yield per annum in the range of 2.0% to 4.0% of their market price (the current average dividend yield per annum is approximately 2.5%). The Company anticipates that it will pay a quarterly dividend on its IPO price within or close to the 2.0% to 4.0% range of dividend yields associated with the Peer Group. While the actual dividend yield of the Company's shares will be dependent upon a number of factors, the Company believes that its estimated range of dividend yields is reasonable based on its estimated levels of operating cash flows upon completion of the consolidation and the IPO and by comparison to the Peer Group which the Company expects the investor community will look to when evaluating the Company's financial performance, including its dividend coverage.

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#### Allocation of consideration in the Consolidation, page 47

53. Please advise as to why the remainder of the chart (3 columns related to "Per \$1,000 Original Investment" for the private entities) is not filled in.

We supplementally advise the Staff that information relating to value per \$1,000 original investment is provided to enable investors in the subject LLCs to determine the value of their interests based on the exchange value. While the supervisor believes that information as to the exchange value of each private entity is relevant to participants in the subject LLCs, the supervisor does not believe information as to value per \$1,000 original investment is relevant for the entities whose consents have already been solicited and that providing the breakout would not provide any material information to participants in the subject LLCs, particularly because the investments were made at different times and the original investment amounts are not in a comparable basis. Accordingly, as set forth in the introduction to the table, such information is only provided for the subject LLCs and their operating lessees.

#### Voting Procedures for the consolidation Proposal and the Third-Party Portfolio Proposal, page 52

54. Please revise the fifth and sixth paragraphs on page 52 to clarify that participants in only one entity will receive full consideration, to the extent they vote against the proposals and they are approved, and that participants in Empire State Building Associates LLC and 60 East 42<sup>nd</sup> St. LLC will receive only \$100.

The disclosure under "Summary – Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal" on pages 68 and 69 of the Form S-4 prospectus has been revised as requested to state that participants in only 250 West 57th St. Associates L.L.C. will receive full consideration and that participants in ESBA and 60 East 42nd St. Associates L.L.C. will receive only \$100 if they do not vote in favor of the consolidation unless they change their vote within 10 days after receiving written notice that the required vote has been received, in which case they would receive full consideration.

55. Refer to the third paragraph on page 53. We note that, to the extent participants vote against the third-party portfolio proposal, participants in Empire State Building Associates LLC and 60 East 42<sup>nd</sup> St. LLC will receive substantially lower than the exchange value, even if there is no third-party offer and even if the consolidation is consummated and the participant voted in favor of the consolidation. Please disclose this risk on the cover page of the prospectus and confirm that "substantially lower than exchange value" means \$100. Please also clarify this point in the related Q&A on page 4.

The disclosure under "Summary – Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal" on page 68 of the Form S-4 prospectus has been revised to state that participants in such case will receive substantially lower than the exchange value, *i.e.*, \$100, unless they vote in favor of the proposal within 10 days after receiving notice that the required consent has been received. This point has also been clarified in the Q&A section and a risk factor has been added to the cover.

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69. To the extent participants' interests are bought out for \$100 because they did not vote in favor of the consolidation and/or the third-party portfolio proposal, please explain what happens to the remainder of the consideration that the participant would have received had the participant voted in favor of either/both proposals.

We supplementally advise the Staff that as disclosed under "Summary – Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal" on page 68 of the Form S-4 prospectus, such participant's interests will be bought out by the applicable subject LLC, and accordingly, the remainder of the consideration would get reallocated among participants in such entity. We do not believe that any further disclosure is required to address this comment.

70. Please describe in greater detail the recently created membership interests, referenced in the fourth paragraph on page 53. Please disclose when the series was created and why. Also, we note from your disclosure in the paragraph below that the Wien group collectively owns participation interests in the subject LLCs in excess of the thresholds discussed in this paragraph, but they intend to approve the transaction. Please confirm that the Wien group is carved out from the voting limitation.

We supplementally advise the Staff that we do not believe that any additional detail concerning this class is required. This class has a similar effect as a poison pill for a corporation, and it was adopted to prevent a person from disrupting the consolidation by acquiring an interest that would allow them to block the participation of a subject LLC in the consolidation and therefore frustrate the vote of the participants. As a result, this class would not have any impact on either voting or distributions of participants unless a person acquires an interest that would trigger the class, in which case only such acquirer's vote or distribution would be adversely affected. Additional disclosure would be provided in such event. Members of the Wien group who would be considered to beneficially own participation interests for purposes of the new class have been carved out of the voting limitation.

#### Conditions to the Consolidation, page 54

56. In the sixth bullet, please revise to disclose the "other customary conditions" or provide a crossreference. Please make a similar revision to your related disclosure on page 136.

The disclosures under "Summary – Conditions to the Consolidation" and "The Consolidation – Conditions to the Consolidation" on pages 70 and 171, respectively, of the Form S-4 prospectus have been revised to include a cross-reference.

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#### **Risk Factors**, page 60

#### There are conflicts of interest inherent in the structure of the consolidation..., page 63

57. Please expand this disclosure to also discuss the supervisor's role in structuring and negotiating the consolidation and the conflicts this presents, since the supervisor will benefit from the transaction.

The disclosure under "Risk Factors – Risk Factors Related to the Company and Risks Resulting from the Consolidation – There are conflicts of interest inherent in the structure of the consolidation, and the supervisor and the Malkin Holdings group will receive substantial benefits if it is consummated" on page 79 of the Form S-4 prospectus has been revised as requested.

#### The method of calculation of the value of your participation interests..., page 65

58. To the extent practicable, please quantify this risk by providing any known changes to the relative values since July 1, 2011.

We supplementally advise the Staff that the exchange values will be updated to a date closer to the date of mailing of the prospectus/consent solicitation. To the extent that there are any known changes after the date of such updated exchange values, they will be disclosed in the Form S-4 prospectus.

#### There is the potential for litigation ..., page 67

#### 59. Please update this risk factor.

The risk factor on page 84 of the Form S-4 prospectus beginning "There is currently litigation pending, and the potential for additional litigation, associated with the consolidation . . ." has been updated to address the pending litigations.

#### Some of the company's financing agreements involve balloon payment obligations... page 92

60. Please quantify this risk by disclosing the amounts of any balloon payments, along with the relevant maturity dates.

In response to the Staff's comment, the Company has revised the risk factor beginning "Some of the company's financing arrangements involve balloon payment obligations ..." on page 110 of the Form S-4 prospectus and page 39 of the Form S-11 prospectus.

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#### **Background and Reasons for the Consolidation, page 108**

#### 61. Please provide disclosure pursuant to Items 907(b) and (c) of Regulation S-K.

We supplementally advise the Staff that the background of each subject LLC, including a discussion of the amount of capital raised from investors and its investment objectives, is included under "Background of and Reasons for the Consolidation – Background of the Subject LLCs" on page 129 of the Form S-4 prospectus and "Background of and Reasons for the Consolidation – Investment Objectives of the Subject LLCs" on page 130 of the Form S-4 prospectus. Neither the supervisor nor any affiliated person or any subject LLC has experienced since the beginning of 2011, and the supervisor does not believe that it or such affiliated persons or subject LLCs are likely to experience, any material adverse financial developments required to be disclosed under Item 907(c) of Regulation S-K. Accordingly, we do not believe that additional disclosure is required.

62. We note your disclosure on page 109 that discusses the removal of the property manager and leasing agent by the supervisor. Please describe the relationship and any affiliation between the former property manager/leasing agent, the operating lessee and the supervisor.

We supplementally advise the Staff that there was no relationship or affiliation between the former property manager/leasing agent, the operating lessee and the supervisor, and therefore no additional disclosure is required. The former property manager/leasing agent had been owned by Harry Helmsley, a predecessor of the Helmsley estate, but the predecessors to the Helmsley estate did not own an interest in the former property manager following the death of Harry Helmsley in 1997 and the sale by the estate of Harry Helmsley of its interest in the former property manager that same year. Neither the supervisor nor the operating lessees had a relationship with the former property manager/leasing agent, except for the prior ownership by Harry Helmsley and Leona Helmsley of such entity.

#### Investment Objectives of LLCs, page 109

63. We note your disclosure in the third sentence of this section. Please expand to provide the supervisor's basis for not believing that a transfer of the subject LLC's property interest in an individual sale would be in the best interest of the subject LLC. Please confirm whether the supervisor considered an individual sale of any of the LLCs as an alternative to consolidation.

The disclosure under "Background of and Reasons for the Consolidation – Investment Objectives of the Subject LLCs" on page 130 of the Form S-4 prospectus has been revised to describe the basis for supervisor's belief that an individual sale of a property likely would not be able to result in full value realization, as such property would be sold subject to an operating lease that would be in effect for decades. As disclosed under "Background of and Reasons for the Consolidation – Alternatives to the Consolidation" on page 141 of the Form S-4 prospectus, the supervisor did consider an individual sale of the LLCs.

64. Refer to the second sentence of the second paragraph, where you state that, in keeping with prior practice, the supervisor believes that to maximize the return on a sale, the operating lessee would be required to join in such sale. Please explain the relevance of "prior practice" in this context. For example, has relevant analysis been done on similar properties in the past? Also, please tell us whether the operating lease or any other relevant agreements contemplate terms of a sale or require the operating lessee to join the sale. We may have further comments.

Reference is made to the disclosure included in response to comment 63 with respect to the comment concerning the terms of the operating lease as it relates to the sale of the property. The disclosure under "Background of and Reasons for the Consolidation – Investment Objectives of the Subject LLCs" on page 130 of the Form S-4 prospectus has been revised as requested to include a discussion of the supervisor's prior practice.

65. In the second paragraph, third sentence, please explain your use of the word "[g]enerally." Please disclose any instances in which the proceeds to a subject LLC from a disposition may not be distributed according to the terms of the subject LLC's operating agreement.

The word "generally" has been deleted.

66. We note your disclosure in the second full paragraph on page 110. Please briefly describe the terms of the operating agreements for each of the subject LLCs related to distribution of net sale proceeds.

We supplementally advise the Staff that the operating agreements of the subject LLCs state that the subject LLCs will continue until all of their assets are disposed of, but do not specifically require that net proceeds from a sale be distributed. A summary of the waterfall for distributions is set forth in each of the supplements under "Exchange Value and Allocation of Common Stock – Allocation of Common Stock on a Fully-Diluted Basis among the Participants and the Supervisor and the Malkin Holdings Group" on pages S1-25, S2-25 and S3-25, respectively.

#### Chronology of the Consolidation, page 110

67. Please significantly enhance your description of the background of the transaction over the last two years, identifying each party, all individuals involved, and the substance and date of each discussion, including those involving the Helmsley estate and the private entities. See Item 907 of Regulation S-K.

The descriptions in the chronology under "Background of and Reasons for the Consolidation – Chronology of the Consolidation" beginning on page 131 of the Form S-4 prospectus have been revised in accordance with your comment.

68. We note the statement on page 113 that supervisor believes that individual sales would not maximize the value of the subject LLCs' interests in the properties. Please disclose the basis for this belief, and provide an analysis as to whether

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Empire State Building Associates L.L.C., if sold separately, would provide different benefits to Empire State Building Company L.L.C. and the Malkin Holdings group. Please also clarify the legal ability of Empire State Building Associates L.L.C. to sell its interest separate from the operating lease.

Reference is made to the disclosure added in response to comment 63. We supplementally advise the Staff that because the supervisor believes that a separate sale of ESBA's interest in the property (or any other subject LLC's interest in the applicable other properties) subject to the operating lease would substantially impact the proceeds to ESBA (or such other fee owner), a separate sale would reduce the Malkin Holdings group's benefits in a manner similar to the reduction in benefits to other participants in the subject LLC. The disclosure added in response to comment 63 also addresses the fact that while a subject LLC has the legal ability to sell its interest in the property separate from the operating lessee, such sale would be subject to the operating lease and the supervisor believes it would have a substantial negative impact on the consideration from such sale. We do not believe that a separate sale would affect the benefits to ESBC because it would retain its interest as operating lessee without any change.

69. Please discuss what involvement, if any, the member/agents for the participating groups had in the

#### discussions and negotiations of the consolidation and alternatives.

The disclosure under "Background of and Reasons for the Consolidation – Chronology of the Consolidation" on page 135 of the Form S-4 prospectus has been revised to state that the agents are also principals of the supervisor, and in their capacity as principals of the supervisor, were actively involved in the discussions and negotiations relating to the consolidation and approved the consolidation.

70. Throughout this discussion, there are numerous references to "alternatives" that were considered. Please revise to identify each strategic alternative that was considered at each point and disclose when each alternative stopped being considered and why.

Reference is made to the disclosure included in response to comment 51. The disclosure under "Background of and Reasons for the Consolidation – Chronology of the Consolidation" on page 135 of the Form S-4 prospectus has been revised to state that each of the alternatives to the consolidation were reviewed at meetings at which the alternatives were discussed and that none of such alternatives was considered to be preferable to the consolidation and the IPO. Accordingly, there is no separate time when specific alternatives were discussed.

## 71. Please disclose in this section and elsewhere as applicable, the names of the executive officers of the operating lessee and discuss their involvement, if any, in the negotiations and structuring of the consolidation.

The disclosure under "Background of and Reasons for the Consolidation – Chronology of the Consolidation" on page 135 of the Form S-4 prospectus has been revised to state that there are no executive officers of the operating lessee, and that Malkin Holdings, LLC acts as supervisor to such entities.

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72. Refer to the last two sentences in the third paragraph on page 110. Please disclose whether there was an interested purchaser and, if so, who initiated discussions. Similarly, in the first paragraph on page 111, please disclose who initiated the joint venture discussions, describe the status of the negotiations (i.e., how far along were they), and explain briefly why the transaction was never concluded.

The disclosures under "Background of and Reasons for the Consolidation – Chronology of the Consolidation" on page 131 of the Form S-4 prospectus has been revised to reflect the requested disclosure. We supplementally advise the Staff that we have not named the institutional partner referred to in connection with the reference to the joint venture discussions because we have confidentiality concerns and we do not believe that disclosure of the identity of the potential purchaser is material.

73. Refer to your disclosure in the second paragraph on page 112 regarding the investment banks selected to act as lead book runners. Please disclose when the banks were selected.

The disclosure under "Background of and Reasons for the Consolidation – Chronology of the Consolidation" on page 133 of the Form S-4 prospectus has been revised to disclose when the lead book runners were selected.

74. We note your disclosure in the second full paragraph on page 113 that "[t]he supervisor believes that the subject LLCs could sell their interests in the properties only in a separate sale that is not joined in by the operating lessee and that such sale . . . would not maximize the value of the subject LLCs' interest in the properties." Please explain the supervisor's basis for this statement.

The supervisor has reviewed such statement and believes that the disclosure was addressed in earlier sections (see, for example, "Summary – Background of and Reasons for the Consolidation – The Supervisor's Reasons for Proposing the Consolidation" on page 26 of the Form S-4 prospectus) and that it is unnecessary in this section; we have deleted the sentence.

75. Please disclose the agreements referenced in the first full paragraph on page 114 in which financing and sales requires the agreement of the corresponding operating lessee and consent of its participants.

The disclosure under "Background of and Reasons for the Consolidation – The Supervisor's Reasons for Proposing the Consolidation" on page 136 of the Form S-4 prospectus has been revised to reflect that the reference to agreements is not referring to particular agreements that are in place, but instead is the result of the nature of the relationship between the subject LLCs and the operating lessees. The disclosure under

such section on page 138 of the Form S-4 prospectus has been revised to additionally state that, as described under "Background of and Reasons for the Consolidation – The Supervisor's Reasons for Proposing the Consolidation," the supervisor believes that realization of full value from the sale of individual properties would be impractical unless both the subject LLC and the operating lessee join in the sale.

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76. We note your statement in the fourth bullet point in the first full paragraph on page 117 that "[t]he supervisor has never recommended a sale of the related operating lessee." Please provide more context to this statement for it does not appear that the supervisor would have this authority in relation to the operating lessee.

The supervisor also acts as supervisor to the operating lessee. While it cannot consent to a sale, as supervisor, it would have had the authority to solicit the required consents in connection with any sale of an operating lessee. The disclosure under "Background of and Reasons for the Consolidation – Alternatives to the Consolidation" on page 141 of the Form S-4 prospectus has been revised accordingly. Reference is also made to the disclosures added in response to comments 63, 64 and 68.

#### Comparison of Alternatives, page 119

77. We note your statement in the first paragraph that the supervisor believes the going concern and liquidation values may be in the same range as or lower than the exchange values. Although your subsequent disclosure addresses the same range analysis, please revise to explain why the supervisor believes the values may be lower than the exchange values.

We supplementally advise the Staff that our disclosure concerning the going concern analysis stated that the going concern analysis was in the same range as the exchange values, but did not say that the going concern analysis was lower than the exchange values. With respect to the liquidation value, the disclosure under "Background of and Reasons for the Consolidation – Alternatives to the Consolidation – Comparison of Alternatives" on page 144 of the Form S-4 prospectus states that it was in the same range as or lower than the exchange values. The disclosure under this section on page 145 of the Form S-4 prospectus has been revised to clarify that the liquidation value is estimated to be lower than the exchange values, because the methodology used in the appraisals is the same as the methodology that would be used to estimate the sales price in a liquidation analysis and that the liquidation value would be calculated by deducting costs of sale from the appraised value.

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#### Sales transactions for participation interests have been limited and sporadic, page 120

78. Please clarify the methodology used by the supervisor in determining the price to be offered to participants in prior purchases of their participation interests.

The disclosure under "Background of and Reasons for the Consolidation – Alternatives to the Consolidation – Comparison of Alternatives" on page 144 of the Form S-4 prospectus has been revised to describe the methodology used by the supervisor in determining the purchase price for participation interests in prior purchases.

#### **Distribution Comparison**, page 122

79. Please revise the chart appearing in this section so that it provides the information described in the accompanying text.

In response to the Staff's comment and further to a telephone conversation between our counsel and the Staff, we do not believe that the accompanying text should be included in the table. Instead, the introductory paragraph to this chart under "Background of and Reasons for the Consolidation – Comparison of Distributions by the Subject LLCs and the Company" on page 147 of the Form S-4 prospectus has been revised to refer to the information described in the accompanying text.

#### **Recommendation and Fairness Determination, page 123**

80. Please provide a clear statement as to whether the supervisor believes that the transaction is substantively and procedurally fair to unaffiliated security holders. Please ensure that you specifically and individually address procedural fairness, taking into account such terms as the buyout provision.

We believe that the disclosure under "Recommendation and Fairness Determination – General" on page 149 of the Form S-4 prospectus clearly states the supervisor's belief as to participants in the subject LLCs as required under Item 910 of Regulation S-K. In addition, in "Recommendation and Fairness Determination – General," on page 149 of the Form S-4 prospectus we state that the supervisor believes the consolidation is also procedurally fair. The disclosure under this section on page 150 of the Form S-4 prospectus has been revised to discuss the buyout provision and state that the supervisor does not believe such provision affects the procedural fairness because, among other things, such buyout was provided for in the original participation agreements, requires a supermajority vote to trigger the buyout and participants who have voted against the consolidation (or abstained), have the right to change their vote during a period of 10 days after receiving notice of the supermajority vote in order to avoid a buyout.

#### Material Factors Underlying Belief as to Fairness, page 124

#### Summary of Valuations, page 126

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81. Refer to footnote (2) in the chart. We note that exchange values shown in the table assume that all participants have consented to the voluntary capital transaction override program when the actual overrides based on actual consents received are \$111.19 million (for ESBA) and \$10.56 million (for 250 West 57<sup>th</sup>) less than the assumed amount. Please provide your basis for your assumption that all participants have consented.

The disclosure under "Recommendation and Fairness Determination – Summary of Valuations" on page 153 of the Form S-4 prospectus has been revised to show separately exchange values for participants that have consented to voluntary capital override and exchange values for participants that have not consented to the voluntary override and to show the actual voluntary capital override amounts in the table. In addition, the tables beginning on pages 63, 215 and 221 have been revised to show separately exchange values for participants that have consented to voluntary capital override and exchange values for participants that have not consented to voluntary capital override and exchange values for participants that have not consented to voluntary capital override and exchange values for participants that have not consented to the voluntary override.

#### The Consolidation, page 129

82. We note your disclosure at the top of page 129 in which you combine the consideration to be received by the participants in the private entities and the participants in the management companies. In each relevant subsection, please discuss separately the consideration to be received by the participants in the private entities and those in the management companies. Also in the subsection regarding the private entities, please name the participants in the private entities.

The disclosure under "The Consolidation – Principal Components of the Consolidation" on page 157 of the Form S-4 prospectus has been revised to discuss separately the consideration to be received by the participants in the private entities and those in the management entities. Please note that the participants in the private entities are too numerous to name individually, and disclosure has been added under "Summary – Background of and Reasons for the Consolidation" on page 24 and "Background of and Reasons for the Consolidation – Background of the Subject LLCs" on page 128 of the Form S-4 prospectus to describe information being provided as to the interests of the Malkin Holdings group and the Helmsley estate in the private entities. We do not believe that the ownership of any other participants is material.

83. Please explain your disclosure on page 130 that "Class B common stock provides the holders thereof voting rights that generally correspond to their economic interests in the company." (emphasis added).

Reference is made to the disclosure included in response to comment 45. In response to the Staff's comment, the Company has revised the disclosure under "Questions and Answers about the

Consolidation" on page 6 and "The Consolidation – Principal Components of the Consolidation" on page 158 of the Form S-4 prospectus, as well as under "Class A and Class B Common Stock and Operating Partnership Units" and "Description of Securities – Shares of Common Stock" on pages v and 242 of the Form S-11 prospectus.

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### Contribution Agreements, page 137

84. Please discuss the principal terms of the contribution agreements that Empire State Realty Trust has entered into with the private entities and certain entities affiliated with the Helmsley estate.

The disclosure under "The Consolidation – Contribution Agreements" beginning on page 172 of the Form S-4 prospectus has been revised to describe the principal terms of the contribution agreements entered into with the private entities and the entities affiliated with the Helmsley estate.

### **Option to Acquire Two Additional Properties, page 140**

85. We note your disclosure that the operating partnership has entered into option agreements with three private entities to acquire property interests and other assets. Please discuss whether the private entities are affiliated with any of the entities that are participating in the consolidation.

The disclosures under "Summary – Description of the Company and the Subject LLCs – Overview" on page 14, the risk factor beginning "The company's option properties are subject to various risks … " on page 104 and "The Consolidation – Option to Acquire Two Additional Properties" on page 177 of the Form S-4 prospectus have been revised to include a statement, consistent with the disclosures elsewhere in the Form S-4 prospectus, that such private entities are supervised by the supervisor, and also state that the Malkin Holdings group and the Helmsley estate own interests in such private entities. The disclosure has also been revised to state that the Malkin Holdings group would receive consideration having a value of \$69,512,182 on account of participation interests and overrides and that the Helmsley estate would receive consideration having a value of \$143,808,863 on account of participation interests in these three private entities, in each case, based on the exchange values they would have had in accordance with the appraisals of the independent valuer.

## Other Consolidation Transaction Agreements, page 141

86. We note your disclosure that the company has entered into a contribution agreement with the Wien Group in regards to its participation interests and override interests in the subject LLCs. In the charts on pages 37-39 and 132-134, please identify the Wien Group's override interests.

All of the override interests of the members of the Wien group in the subject LLCs are owned by the Malkin Holdings group (which is part of the Wien group) and are already shown in those charts. Notes have been added to the charts under "Summary – The Consolidation" and "The Consolidation – Principal Components of the Consolidation – Pre- and Post-Closing Structure" on pages 45-47 and 160-162, respectively, of the Form S-4 prospectus stating that the overrides are payable to the supervisor, which is part of the Wien group.

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#### **Consolidation Expenses, page 145**

87. Please disclose an estimate of each subject LLC's "proportionate share" of consolidation expenses. Also provide total actual expenses to date, as well as each subject LLC's proportionate share of actual expenses to date. Refer to Item 912 of Regulation S-K.

We supplementally advise the Staff that the proportionate share of each subject LLC's consolidation expenses is disclosed in the table under "Exchange Value and Allocation of Common Stock – Derivation of Consolidation Expenses" on page 220 of the Form S-4 prospectus. An estimate of total expenses and each subject LLC's proportionate share has also been added to such section.

#### Subsequent Modifications to Offering Terms, page 145

88. We note your statement in the first sentence that the company may make changes that may be deemed material to the information described in the prospectus/consent solicitation and the supplements. Please confirm to us your understanding that the registrant has a duty to update the prospectus to address any material misstatements or omissions during the pendency of the offering.

We confirm our understanding that we have a duty to update the prospectus/consent solicitation to address any material misstatements or omissions during the pendency of the offering.

## Initial Public Offering, page 146

89. We note your disclosure that part of the proceeds will be used to provide cash to accredited participants in the private entities that are charitable organizations. In the use of proceeds table in the Form S-11, please disclose the existing entities that will receive a large percentage of the use of proceeds.

In response to the Staff's comment, the Company has revised the disclosure on page 66 of the Form S-11 prospectus under the section "Use of Proceeds," to disclose the amount of cash that the Helmsley estate will receive in connection with the IPO.

In further response to the Staff's comment, the Company supplementally advises the Staff that, after the Helmsley estate, the next largest charitable organization which is an accredited investor is Brandeis University, which is expected to receive a maximum of approximately 1% of the gross proceeds from the IPO (depending on the amount of proceeds available for this purpose). The Company respectfully advises the Staff that it does not believe that the gross proceeds from the IPO which are expected to be received by any charitable organization other than the Helmsley estate constitute a large percentage of the use of proceeds.

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## Voluntary Pro Rata Reimbursement Program for Expenses of Legal Proceedings with Former Property Manager and Leasing Agent, page 149

90. We note that the supervisor is seeking reimbursement of costs associated with the legal proceedings required to remove and replace the former property manager and leasing agent. Please disclose whether the participants initially authorized the legal proceedings. Also, please confirm that there is no contractual duty to reimburse the supervisor and Peter L. Malkin.

The disclosure under "Voluntary Pro Rata Reimbursement Program for Expenses of Legal Proceedings with Former Property Manager and Leasing Agent" on page 186 of the Form S-4 prospectus has been revised to address your comment.

91. Please explain any consequences of voting against this proposal or, alternatively, confirm that there are none.

We supplementally confirm to the Staff that there are no consequences of voting against this proposal.

92. Please confirm, if accurate, that each participant who consents to this reimbursement program will be liable only to the extent of the participant's pro-rata share, regardless of whether or not other participants consent to this program.

We supplementally confirm to the Staff that each participant who consents to this reimbursement program will be liable only to the extent of the participant's pro-rata share, regardless of whether or not other participants consent to this program.

93. We note your disclosure on page 28 regarding the operating partnership units that may be granted in connection with this program. Please revise to explain under what circumstances the units would be granted.

Please note that no operating partnership units will be issued in connection with this program and the disclosures under "Summary – Background of and Reasons for the Consolidation – Risk Factors – The Consolidation or a Third-Party Portfolio Transaction" and the risk factor beginning "There are conflicts of interest inherent in the structure of the consolidation, and the supervisor and the Malkin Holdings group will receive substantial benefits if it is consummated" on pages 31 and 79, respectively, of the Form S-4 prospectus have been revised to remove references to operating partnership units.

## Reports, Opinions and Appraisals, page 152

94. Please file each appraisal as an exhibit to your Form S-4 and state how a copy can be obtained by investors. See Item 911(a)(3)-(4).

We supplementally advise the Staff that the only appraisal received by the subject LLCs is the appraisal which will be delivered prior to mailing the Form S-4 prospectus (the "Appraisal"), a form of which is already included in the Form S-4 as Appendix B to the prospectus/consent solicitation. The supervisor supplementally advises the Staff that the independent valuer will deliver to

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it the Appraisal, dated as of a date proximate to the effective date of the S-4 Registration Statement, which will be attached in its entirety to the Form S-4 prospectus as Appendix B. Accordingly, the final form of the Appraisal will be included as part of the Form S-4 prospectus and we have added the Appraisal to the exhibit index, referring to the Appraisal being included as Appendix B. Because the Appraisal will be attached in its entirety to the Form S-4 prospectus that will be delivered to each participant, we respectfully submit that the disclosure required by Regulation S-K Item 911(a)(3) would be confusing to participants and should not be required.

#### Ground Lease and Operating Lease Methodology, page 154

95. Please disclose the discount rate used by the independent valuer in appraising the value of the subject LLCs.

We supplementally advise the Staff that such discount rates are disclosed under "Discount Rate" on page B-6 of the Appraisal attached as Appendix B to the Form S-4 prospectus, and a statement of the range has been added to the section under "Reports, Opinions and Appraisals – Application of Discounted Cash Flow" on page 195 of the Form S-4 prospectus.

96. Refer to the first sentence of the fourth full paragraph in this section regarding the allocated exchange value. We note that you did not use discounted cash flow to determine the allocation of exchange value for the property owner and operating lessee. Please advise us whether a discounted cash flow analysis was performed.

The new disclosure describing the reasons for the representation made by the supervisor under "Reports, Opinions and Appraisals – Appraisal – Supervisor's Reasons for Representation as to 50/50 Allocation" on page 192 of the Form S-4 prospectus clarifies that a discounted cash flow analysis was performed.

97. Also in the fourth paragraph, please provide support for the supervisor's assertion that it was the "original intent" to treat the entities as equivalent to a joint venture. Please also explain in much greater detail the historical agreements that support this intent.

Disclosure has been added describing the reasons for the representation made by the supervisor under "Reports, Opinions and Appraisals – Appraisal – Supervisor's Reasons for Representation as to 50/50 Allocation" on page 192 of the Form S-4 prospectus.

98. We note your disclosure that historically agreements have been entered into between the property owner and operating lessee to share capital expenditures and financing costs. Please disclose the agreements and the terms which reflect this understanding, specifically those agreements between Empire State Building Associates and the operating lessee. Also discuss to what extent these expenditures and costs were shared. Please also discuss whether the independent valuer examined these agreements.

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The response to this item is included as part of the disclosure describing the reasons for the representation made by the supervisor under "Reports, Opinions and Appraisals – Appraisal – Supervisor's Reasons for Representation as to 50/50Allocation" on page 192 of the Form S-4 prospectus. We supplementally advise the Staff that the agreements in which the financing costs and capital expenditures were shared were amendments to the operating leases under which it was agreed that the basic rent would be increased by the amount of the debt service on the financing. These amendments were made available by the

supervisor to the independent valuer. Additionally, the sharing of financing costs under these amendments was discussed by the supervisor with the independent valuer.

## Compensation and Material Relationships, page 155

99. We note your statement that the independent valuer previously performed a "financial reporting appraisal" in connection with the consolidation. Please tell us to what this refers. We may have further comment.

We supplementally advise the Staff that the "financial reporting appraisals" refers to the allocation of the appraised value, as determined in the appraisal by the independent appraiser, among the assets of the non-controlled entities to allow for the reporting of those non-controlled entities on the balance sheet in accordance with GAAP. These services were not "previously provided." They were separate services provided after the appraisal process, because the derivation of the information was based on the appraisals by the independent valuer.

## 100.Please disclose the amount of any compensation paid to the independent valuer with respect to transactions within the past two years. See Item 911(a)(2)(iv) of Regulation S-K.

We supplementally advise the Staff that no compensation other than the fees in connection with the consolidation as disclosed under "Reports, Opinions and Appraisals – General" on page 189 of the Form S-4 prospectus and the fees for the financial reporting appraisals as discussed in our response to comment 99 above, have been paid to the independent valuer within the past two years. The disclosure under this section on page 189 of the Form S-4 prospectus has been revised to state the amount paid for the financial reporting appraisals.

#### Fairness Opinion page 158

## 101.Please include disclosure pursuant to Items 911(a)(2)(vi), 911(a)(3), and 911(b), and 911(c)(2), or tell us how you have complied.

We supplementally advise the Staff that the disclosures under "Reports, Opinions and Appraisals – Fairness Opinion" on page 199 of the Form S-4 prospectus include the requirements of Item 911(a)(2)(vi). The supervisor supplementally advises the Staff that

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the independent valuer is expected to deliver to it the fairness opinion, dated as of a date proximate to the effective date of the S-4 Registration Statement, which will be attached in its entirety to the Form S-4 prospectus as Appendix A. Accordingly, the final form of the fairness opinion will be included as part of the Form S-4 prospectus and we have added the fairness opinion to the exhibit index, referring to the fairness opinion being included as Appendix A. Because the fairness opinion will be attached in its entirety to the Form S-4 prospectus that will be delivered to each participant, we respectfully submit that the disclosure required by Regulation S-K Item 911(a)(3) would be confusing to participants and should not be required. The disclosure in this section has been revised to include the requirements of Items 911(b). With respect to Item 911(b)(2), the disclosure under "Reports, Opinions and Appraisals – Fairness Opinion" on page 199 of the Form S-4 prospectus has been revised to include a cross reference to the discussions under "Recommendation and Fairness Determination – Material Factors Underlying Belief as to Fairness" of the reasons why the supervisor does not believe that an opinion covering all possible combinations is not necessary. For Item 911(c)(2), the required disclosure can be found under "Reports, Opinions and Appraisals – Appraisal" and " – Properties Proposed for Inclusion in the Consolidation" on pages 190 and 197, respectively, of the Form S-4 prospectus.

102. We note your disclosure on pages 158 and 159 that the supervisor provided unaudited segment and pro forma financial information, as well as financial projections, for the subject LLCs and private entities. We note that this information has not been disclosed in the registration statement. Please disclose this information. We may have further comments.

The projections concerning the private entities, the subject LLCs and the management companies and pro forma financial information concerning the management companies were provided by the supervisor to the independent valuer from November to January, 2010. Please note that the disclosure has been revised under "Reports, Opinions and Appraisals – Fairness Opinion – Summary of Materials Covered and

Analysis Performed" on page 200 of the Form S-4 prospectus to indicate that there was no other pro forma financial information provided and unaudited segment information was not provided. The projections and pro forma financial information were provided to the independent valuer in connection with the preparation of its preliminary appraisal and fairness opinion. The projections used by the independent valuer in connection with its discounted cash flow analysis were (i) presented by the independent valuer based on information provided by management of the supervisor and analysis performed by the independent valuer and (ii) reviewed and approved by management of the supervisor. The subject LLCs and the private entities do not publish projections and believe that projections as to individual property performance would provide details as to their properties that could affect their competitive position. Further, the projections provided consisted of Argus computer models, which included confidential information concerning each individual lease with a lessee. The material assumptions as to the Appraisal are disclosed in the description of the Appraisal attached as Appendix B to the Form S-4 prospectus and we do not believe that the disclosure of the projections provided to the independent valuer is material to investors. Further, even if projections are required to be disclosed, the projections to be included in the Form S-4 prospectus would be the projections furnished in connection with the final valuation by the independent valuer and not the projections previously furnished.

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### Limitations and Qualifications of Fairness Opinion, page 163

103. We note your statement that the fairness opinion should not be relied on in certain circumstances. While it may be acceptable to include qualifying language concerning subjective analyses based on clearly defined assumptions, it is inappropriate to disclaim responsibility for statements made in the document. Please revise.

The supervisor respectfully submits that the language in question does not disclaim responsibility for statements made in the document. Rather, the sentence in question, which appears verbatim in the text of the opinion letter and is standard language for opinion letters from Duff & Phelps, indicates that if the assumptions set forth in the opinion are not correct, the opinion should not be relied upon. In this regard, the supervisor respectfully notes that the sentence in question differs from the disclaimer statements that were the subject of concern identified in the Staff's Current Issues and Rulemaking Projects Outline (November 14, 2000), which focused on disclaimers by or on behalf of financial advisors regarding the rights of shareholders to rely on a fairness opinion. The sentence in question here does not disclaim or purport to limit the rights of shareholders to rely on the fairness opinion, but instead points out to participants that the opinion should not be relied upon if the stated assumptions in the opinion or any of the facts on which the fairness opinion is based prove to be untrue in any material respect.

### **Derivation of Exchange Values, page 166**

104. In the table on page 170, we note that a debt obligation of \$60,500,000 has been subtracted from ESBA's total allocable value. Please explain how this unshared debt factored into the determination that financing costs were shared between the property owner and operating lessee.

We supplementally advise the Staff that all financing costs for improvements were considered shared financing costs because the operating leases were modified to provide for sharing of debt service. This debt obligation of \$60,500,000, however, relates to financing costs incurred by ESBA in connection with the acquisition of a fee interest, which benefited only ESBA as it was relieved of the obligation to pay the ground rent. We believe this is consistent with the disclosure concerning sharing of financing costs between the fee owner and operating lessee.

## Allocation of Common Stock and Operating Partnership Units..., page 174

105.Please revise the table to indicate that the exchange value of the override interests is being allocated to Malkin Holdings LLC.

Please note that not all of the override interests are held by Malkin Holdings, LLC. The table under "Exchange Value and Allocation of Common Stock – Allocation of Common Stock and Operating Partnership Units among the Participants and the Supervisor and the Malkin Holdings Group" beginning on page 215 of the Form S-4 prospectus has been revised to show the respective allocation of the exchange value of the override interests to Malkin Holdings, LLC and others.

#### Conflicts of Interest, page 185

106.Please provide more details about the "[c]ertain loans [that] will be repaid" in the third full paragraph on page 186. Please identify the private entity, the property not included in the consolidation, and explain the reason for allocating money to this property.

The disclosure has been revised to provide the additional detail.

107. In the third full paragraph on page 187, please expand your disclosure about the "decision to exercise the option." Please explain to what option you are referring, and describe the benefits from the exercise of the option that may not be shared by other holders.

We supplementally advise the Staff that the disclosure concerning the "exercise of the option" refers to the option to purchase the option properties, and such disclosure has been moved to the end of the next paragraph on page 229 of the Form S-4 prospectus, beginning with "*There may be conflicts regarding the option properties and other excluded properties and excluded businesses.*" In that context, we believe that it is clear what this option means and no revision is necessary.

## Substantial Benefits to the Supervisor and its Affiliates, page 186

108. Please clarify whether the bad boy guarantees the operating partnership intends to assume or to indemnify the current guarantors for, would preclude you from allowing an underperforming building to enter into foreclosure without financial penalty from the lender. To the extent this is the case, please disclose this within your discussion of liquidity and capital resources. Also, expand your disclosure to discuss the value of these guarantees, the probability of performance, and the potential financial statement impact.

Reference is made to the disclosure included in response to comment 39. In response to the Staff's comment, the Company supplementally advises the Staff that the Company does not believe that the guarantees that the operating partnership intends to assume or to indemnify the current guarantors for, would preclude the Company or the Company's operating partnership from allowing an underperforming building to enter into foreclosure without financial penalty from the lender. The Company has expanded the disclosure under "Management's Discussion and Analysis of Financial Condition and Results of Operations of Empire State Realty Trust – Liquidity and Capital Resources" on page 283 of the Form S-4 prospectus and under "Management's Discussion and Analysis of Financial Condition and Results of Operations – Liquidity and Capital Resources" on page 104 of the Form S-11 prospectus.

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#### **Revocability of Consent, page 212**

109. We note that revocations are only allowed until the later of the date on which you receive the requisite consents or the 60<sup>th</sup> day after the date of the consent solicitation statement. Please advise us as to when the consents will become effective under applicable law. Please also tell us your analysis as to how this revocation provision is consistent with Rule 14a-6(l), which contemplates that 60 days must elapse before the taking of the corporate action.

We supplementally advise the Staff that local law does not specifically address when the consents are effective and we believe that the provisions of the prospectus/consent solicitation as to revocability are consistent with local law. Because the proposal will be open for at least 60 days under any circumstance, such a revocation provision is consistent with Rule 14a-6(1).

## Consent Procedures for Voluntary Pro Rata Reimbursement Proposal, page 213

## 110.Please include a section describing tabulation and revocation procedures for this proposal.

A section describing the tabulation and revocation procedures has been included under "Consent Procedures for Voluntary Pro Rata Reimbursement Proposal" on page 256 of the Form S-4 prospectus.

## Management's Discussion and Analysis of Financial Condition and Results of Operations of Empire State Realty Trust, page 214

### 111.Please discuss whether occupancy or rents are driving changes in property revenues.

In response to the Staff's comment, the Company has revised the disclosure under "Management's Discussion and Analysis of Financial Condition and Results of Operations of Empire State Realty Trust – Factors That May Influence Future Results of Operations—Leasing" on page 262 of the Form S-4 prospectus and on page 83 of the Form S-11 prospectus.

#### Third-Party Management and Other Fees, page 235

112. We note that you recognized substantially higher fees from third-party management and other fees during the nine months ended September 30, 2011. Please tell us the reason for this significant increase in these fees. Additionally, please tell us if these fee increases were also imposed on entities which are part of the predecessor. To the extent that these fee increases would have impacted the appraised value of the management companies, please include additional disclosure within the section Exchange Value and Allocation of Common Stock, beginning on page 165.

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In response to the Staff's comment, the Company supplementally advises the Staff that the increase in supervisory fees and property management fees during the nine months ended September 30, 2011 was primarily a result of fee increases at certain of the properties that are not part of the predecessor that were applied retroactively to management and other fees for the nine months ended September 30, 2010, a portion of which were accounted for in the nine months ended September 30, 2011. The increase in these fees was based on changes in the consumer price index since the previous fee increase at each of the affected properties, many of which had not been subject to fee increases for a number of years. In response to the Staff's comment in the last sentence, the Company has revised the disclosure under "Exchange Value and Allocation of Common Stock – Appraised Value of the Management Companies" on page 208 of the Form S-4 prospectus.

## **Construction Expenses**, page 236

#### 113. Please describe the new construction projects that were commenced in 2010.

In response to the Staff's comment, the Company has revised the disclosure under "Management's Discussion and Analysis of Financial Condition and Results of Operations of Empire State Realty Trust – Results of Operations – Construction Revenue" on page 278 of the Form S-4 prospectus and under "Management's Discussion and Analysis of Financial Condition and Results of Operations – Results of Operations – Construction Revenue" on page 102 of the Form S-11 prospectus to describe the new construction projects that were commenced in 2010.

#### Liquidity and Capital Resources, page 241

114. We note your disclosure in the first paragraph on page 242 regarding the company's expectation that it will meet short-term liquidity requirements from cash flows from operations, IPO proceeds, and available borrowing capacity. We also note your disclosure on page 14 relating to expected expenditures of \$175—\$215 million through the end of 2013 for the renovation and repositioning program associated with the Empire State building. Please clarify whether you consider this capital expenditure to be part of "short-term liquidity requirements." If not, please specifically disclose how you intend to meet those capital needs.

In response to the Staff's comment, the Company has revised the disclosure under "Management's Discussion and Analysis of Financial Condition and Results of Operations of Empire State Realty Trust — Liquidity and Capital Resources" on page 283 of the Form S-4 prospectus and under "Management's Discussion and Analysis of Financial Condition and Results of Operations — Liquidity and Capital Resources" on pages 105-106 of the Form S-11 prospectus to clarify that the additional capital investments in the Company's Manhattan office properties pursuant to the Company's renovation and repositioning program which the

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Company expects to be between \$170.0 million and \$210.0 million through the end of 2013 are considered part of both the Company's short-term and long-term liquidity requirements. In addition, the Company has added additional disclosure to provide that the Company intends to fund the estimated \$60.0 million to \$70.0 million of capital that is needed beyond 2013 to complete the renovation program at the Empire State Building, through a combination of operating cash flow and borrowings.

## Empire State Building Secured Term Loan, page 247

## 115.Please confirm that \$159.0 million (the initial advance) is the only amount outstanding under this loan.

In response to the Staff's comment, the Company supplementally confirms to the Staff that, as of each of September 30, 2011 and December 31, 2011, the outstanding amount under the mortgage loan on the Empire State Building was \$159.0 million.

## The Company's Portfolio Summary, page 300

## 116.Please provide occupancy rates and average effective rent per square foot for each of the last five years. Please break out separately office and retail segments.

In response to the Staff's comment, with respect to the Empire State Building and One Grand Central Place, the Company has included occupancy rates and average effective rent per square foot for each of the last five years under "The Company Business and Properties – Description of the Company's Properties – The Empire State Building, New York, New York – Empire State Building Percent Leased and Base Rent" on page 356 and "One Grand Central Place, New York, New York – One Grand Central Place Percent Leased and Base Rent State Building Percent Leased and Base Rent" on page 359 of the Form S-4 prospectus, and under "Business and Properties – Description of Our Properties – The Empire State Building, New York – Empire State Building Percent Leased and Base Rent" and "Business and Properties – One Grand Central Place, New York, New York, New York, New York – Cone Grand Central Place, New York, New York – One Grand Central Place, New York, New York – Cone Grand Central Place, New York, New York – Empire State Building Percent Leased and Base Rent" and "Business and Properties – One Grand Central Place, New York, New York – New York – One Grand Central Place Percent Leased and Base Rent" and "Business and Properties – One Grand Central Place, New York, New York – One Grand Central Place Percent Leased and Base Rent" on pages 176 and 180 of the Form S-11 prospectus, respectively.

In addition, the Company respectfully notes that, since the remaining properties are not significant properties as defined by Item 14 of Form S-11, and the Company believes that information regarding occupancy rates and average effective rent per square foot for each of the last five years with respect to such properties is not essential to an investor's understanding of the securities being registered, such disclosure is not required pursuant to Item 15 of Form S-11.

In further response to the Staff's comment, the Company respectfully notes that separating the disclosure of office and retail segments with respect to the Empire State Building and One Grand Central Place is complicated to extract from the Company's record methodology, and would involve significant time and expense to compile the necessary data. Accordingly, since the Company believes that this information is not essential to an investor's understanding of the securities being registered, such disclosure should not be required.

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#### 117.Please disclose historical average market rent trends.

In response to the Staff's comment and further to a telephone conversation between the Company's counsel and the Staff, the Company believes no additional disclosure is required.

#### Lease Expirations, page 305

# 118. We note that over 6% of your leases are expiring at the end of 2012. Please include a discussion of the relationship between market rents and expiring rents. Also, please compare new rents on renewed leases to prior rent.

In response to the Staff's comment, the Company has revised the disclosure under "The Company Business and Properties – Lease Expirations" on page 347 of the Form S-4 prospectus and under "Business and Properties – Lease Expirations" on page 166 of the Form S-11 prospectus to include the requested disclosure.

With regard to the comparison of new rents on renewed leases to prior rent, the Company has revised the disclosure under "Management's Discussion and Analysis of Financial Condition and Results of Operations of Empire State Realty Trust" on page 347 of the Form S-4 prospectus and page 166 of the Form S-11 prospectus under the section "Business and Properties—Lease Expirations" to include a discussion of the impact of lease turnover on revenue changes.

#### Description of Option Properties, page 329

## 119.Please tell us how you have accounted for the options to purchase the option properties, and tell us whether any consideration was exchanged in the purchase of the option, and if so, how much.

In response to the Staff's comment, the Company supplementally advises the Staff that the option agreements were entered into on November 28, 2011 between Empire State Realty OP, L.P. (formerly known as Empire Realty Trust, L.P.) (a controlled subsidiary of Empire State Realty Trust, Inc.) and the property owning entities. No consideration was exchanged between the parties in the establishment of the option. In determining how to account for these options, the Company considered the guidance in ASC 815-10-15-13 which states that certain types of contracts did not have to be accounted for under ASC 815. This exclusion included non exchange-traded contracts with underlyings based upon the price or value of a nonfinancial asset or liability that is not readily convertible to cash or does not require delivery of an asset that is readily convertible to cash, such as real estate. Accordingly, the Company concluded that the option agreements were not derivative contracts that were to be accounted for in accordance with ASC 815.

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Since the options do not meet the definition of a derivative, the Company will record the option at its cost basis (zero) until such time the option is exercised or we obtain control of the property. At that time, the acquired properties will be recorded in accordance with ASC 805 with values assigned to all of the tangible and intangible assets and liabilities acquired.

### Legal Proceedings, page 334

120.Please update this section.

This section has been revised to reflect recent litigations.

## Business of the Subject LLCs, page 358

## **Related Party Transactions, page 384**

121.Rather than provide a cross-reference to the Conflicts of Interest section, please revise to include in this section all disclosure required by Item 404 of Regulation S-K.

The disclosure has been revised to include the disclosures required under Item 404.

## 1. Adjustments to the Pro Forma Condensed Consolidated Balance Sheet (in thousands except per share amounts):, page 451

#### Adjustment (C), page 451

122. We note that you have allocated value to certain intangible assets. We also note throughout the filing references to broadcasting licenses and an observatory license. Please advise us how these were considered in identifying intangible assets when allocating the purchase price of Empire State Building Company. Please tell us if Empire State Building Company is a party to these licenses and the material terms of the licenses.

In response to the Staff's comment, the Company supplementally advises the Staff that the broadcast tower is itself a component of the property which is leased by ESBC. Accordingly, ESBC as subtenant is the responsible party and beneficiary for the broadcast licenses and associated revenues. The broadcast licenses are structured similar to an operating lease in a real estate property. In essence, each contract allows the user the right to a designated space on our broadcast tower and related space in the property

where broadcast equipment is located for a specified rental rate and period of time. At the time the Company acquires ESBC, the broadcast licenses will individually be compared to the current market for similar arrangements. To the extent that each of these arrangements is either above-or below-market, the Company will record intangible assets and liabilities to effectively record these contracts at fair value. In the Company's initial Form S-4 filing, it did not include such contracts in its evaluation. For purposes of the pro forma financial statements, this amount was less than \$10.0 million which the Company believes to be immaterial.

## May 8, 2012 Page 49

Observatory license fees represent the rents that the Company receives from a tenant that entered into an operating lease for a retail location that primarily sells souvenirs to visitors to the observatory. On the pro forma financial statements, this lease was included, along with all of the other property leases, as part of our evaluation of the fair value of the existing in-place leases. Accordingly, this lease was considered in the Company's assessment of the above- and below-market leases recorded as a preliminary value on the pro forma financial statements.

123.We note that you allocated \$1,129,549 to goodwill. Please tell us what consideration you gave to allocating any of this value to a reacquired right intangible asset. It appears that the right to sublease certain buildings, including the Empire State Building, will be reacquired from the acquirees in this transaction; please explain and advise. For reference, see ASC 805-20-25-14.

In response to the Staff's comment, the Company supplementally advises the Staff that the Company considered the guidance in ASC 805, including ASC 805 20-25-14 as part of the evaluation of the appropriate allocation of its purchase price to acquire ESBC and 501 Seventh Avenue Associates L.L.C. ("501 Seventh"). As part of this evaluation, the Company concluded that the acquisition of ESBC and 501 Seventh constituted the acquisition of businesses, which included the termination of the existing sublease contracts between the Company and ESBC and 501 Seventh (the sublessees) to operate the respective buildings during the respective lease terms. The Company does not believe that either of the sublease contracts granted an intangible asset or any other right to ESBC or 501 Seventh, other than the typical right that a tenant has to use a leased asset under an operating lease. That is, these leases, like all leases, conveyed the right to use the underlying asset(s) and these leases allowed the lessees to convey that right to use to other parties via subleases. The Company views the termination of the arrangements to be a termination of operating leases as opposed to the acquisition of the right to use the underlying asset (or the right to convey the right to use). The Company would note that this view is consistent with the accounting for lease terminations over a broad section of leasing transactions accounted for in accordance with ASC 840. Accordingly, as the Company did not transfer any rights to intangible property to ESBC or 501 Seventh, the Company concluded that the termination of the subleases as part of the acquisition of ESBC and 501 Seventh did not result in a reacquisition of a previously granted right.

124.Please expand your disclosure in footnote (9) to explain how you determined the fair value of the Predecessor's existing ownership interest.

In response to the Staff's comment, the Company has revised the disclosure in footnote (9) on page F-17 of the Form S-4 prospectus and page F-13 of the Form S-11 prospectus as requested.

May 8, 2012 Page 50

125. We note that you intend to record a settlement gain on the termination of the operating lease with the Empire State Building Company. Please provide us with a detailed analysis regarding how you determined that the current market rate rent would be less than the pre-existing contractual rent under the operating lease. Please quantify the rates used in your calculation and the basis for each of the rates. Please address all of the relevant lease terms when discussing your determination of the pre-existing contractual rent rate.

In response to the Staff's comment, the Company supplementally advises the Staff that it determined the amount of the settlement gain on the termination of the operating lease with ESBC by estimating the current fair value of the aggregate annual difference between the existing contractual rent and an applicable market rent.

In order to determine an estimate for the current market rent, the Company obtained market information for office properties in Manhattan. In general, the initial year rent for similar arrangements is derived by applying a capitalization rate to the land value. After considering the range of recent transactions and other market indicators, the Company utilized a 4.5% capitalization rate. The land value was estimated by the sales comparison approach, based upon recent market transactions.

The Company made additional adjustments to the estimated market rent to account for the positive impact that the observatory operations have on the value of the lease position. This was estimated at a percentage rent of 5% of observatory net income. With the observatory being a somewhat unique operation, the Company determined that the most appropriate market percentage rent contribution comparison would be for other high customer driven rental operations such as casinos. For these types of operations, the percentage market rent ranges between 3% and 10% of net operating income in addition to base ground rent.

After determining the initial year market rent for this process, a market rent growth rate of 3.0% was applied to this amount throughout the ground lease period.

The contractual rent consisted of fixed annual base rent of \$6,018,750 reducing to \$5,895,625 commencing January 4, 2013 and overage rent, computed in accordance with the existing lease and our projections of the operations of the property over the remaining term of the lease.

Finally, the difference between the contractual rent and market rent over the remaining non-cancellable term of the lease (through 2076) was discounted using the Company's estimate of the market discount rate of 8.75%.

## Empire State Realty Trust Predecessor Combined Statements of Cash Flows, page F-40

126. Please tell us, and in your next amendment, disclose what Portfolio planning costs are, and how those costs arose. It appears, based on your disclosure on page F-52, that you believe these costs are offering costs. Please provide us with a more detailed discussion of these costs and how you determined that none of these costs are acquisition-related costs, rather than offering costs.

May 8, 2012 Page 51

In response to the Staff's comment, the Company has added the disclosure as requested.

We supplementally advise the Staff that the costs for work done by employees of the supervisor have been included as a component of marketing, general, and administrative expenses on the Predecessor's financial statements and as professional fees in the non-controlled entities' financial statements.

#### Empire State Building Company L.L.C. and Affiliates Consolidated Statements of Income, page F-118

127.Please tell us why accrued overage rent for the nine months ended September 30, 2011 is significantly higher than accrued overage rent for the prior year period. We note the revenues and operating expenses were relatively similar in both periods.

In response to the Staff's comment, the Company supplementally advises the Staff that, historically, costs of improvements have been funded by ESBA out of proceeds from mortgage loans and by ESBC out of cash flow from its operations.

Based on the updated \$159 million borrowing in 2011, the new credit availability, and the undrawn amount authorized by ESBC under the building improvements program, it is now intended that ESBC will requisition generally all capital improvement and tenanting costs from ESBA commencing for improvements incurred January 1, 2011 and thereafter.

ESBC reported accrued overage rent of \$20,821,275 and \$6,369,191 for the nine months ended September 30, 2011 and 2010, respectively. The significant increase in overage rent in 2011 is mainly attributable to capitalized improvements and tenanting costs funded in 2011 from proceeds of the \$159 million mortgage. During the first nine months of 2010, approximately \$36.9 million of improvements and tenanting costs were funded out of ESBC's cash flow and deducted in computing overage rent, resulting in a reduction in overage rent equal to 50% of such costs, or \$17.4 million.

## 60 East 42nd St Associates L.L.C. Statements of Cash Flows, page F-217

128.It appears that you have included changes in the amount of payables due to Lessee as Cash flows from investing activities in these statements as well as the Statements of Cash Flows on page F-260. Please tell us how you determined it was appropriate to include changes in payables as investing activities. If this balance represents an accrual for capital expenditures to be reimbursed to the Lessee, please tell us what cash impact that has.

#### May 8, 2012 Page 52

In response to the Staff's comment, the Company supplementally advises the Staff that under the building improvements program (the "Program"), 60 East 42nd St Associates L.L.C. (the "Lessor") and Lincoln Building Associates L.L.C. (the "Lessee") have agreed that the Lessor will finance the Program with proceeds from mortgages payable. Since the Program grants the ownership of the improvements to the Lessor, capital expenditures paid for by the Lessee are recorded as a payable in the Lessor's financial statements with a corresponding receivable in the Lessee's financial statements. In the Lessor's September 30, 2011 Form 10-Q, the non-cash changes to the payable were recorded within investing activities to offset non-cash changes to building improvements and equipment and tenant improvements. In the Lessor's Annual Report on Form 10-K for the year ended December 31, 2011, only the cash additions to building improvements and equipment and tenant improvements.

## Supplements

## 129.Please disclose the voting procedures for the voluntary pro rata reimbursement proposal.

The supplements have been revised to include a new section entitled "Consent Procedures for Voluntary Pro Rata Reimbursement Proposal" on pages S1-38, S2-38 and S3-38, respectively.

## Form of Consent

#### 130.Please mark the consent form "Preliminary." See Rule 14a-6(e)(1) of Regulation 14A.

The consent form has been marked "Preliminary."

131. Please advise how holders may agree to the lock-up, including any changes from the form attached to the prospectus, by signing the consent form.

We supplementally advise the Staff that the lockup is a part of the transaction that will apply to all participants if the consolidation is consummated. We believe that as a contractual matter, holders can agree to be bound by the lockup, including any permitted changes to the lockup.

## Part II

## Exhibits, page II-3

132. Please submit all exhibits as promptly as possible. We will review the exhibits prior to granting effectiveness of the registration statement and may have further comments after our review. If you are not in a position to file the legal and tax opinions with the next amendment, please provide draft copies for us to review.

May 8, 2012

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The Company supplementally advises the Staff that it will file all exhibits as promptly as practicable. The Company will provide drafts of the Exhibit 5.1 and Exhibit 8.1 opinions for the Staff's supplemental review as soon as they are available.

## 133. Please advise us why the Duff & Phelps consent is not filed under Item 601(b)(23).

The supervisor respectfully submits that, consistent with long-standing practice and other Form S-4 filings, the supervisor believes that filing such consent as an Exhibit 99 is customary and appropriate, and the supervisor is unaware of any policy or interpretative positions of the Staff to the contrary.

134. We note that several exhibits listed in the most recent Form 10-Ks of the subject LLCs are incorporated by reference from filings made several years ago. Please advise us how these filings comply with Item 10(d) of Regulation S-K or, in the alternative, for each subject LLC, please file the documents listed below as applicable. In addition, other material agreements not listed in the Form 10-Ks should be filed under Item 601 of Regulation S-K for each subject LLC, as applicable. Here are the relevant documents that should be filed accordingly:

- Sublease agreement;
- Original lease agreement;
- Participation agreement;
- Partnership agreement;
- Joint venture agreement; and
- Supervisor agreement, if applicable.

Please note that with the exception of the partnership agreement of 60 East 42<sup>nd</sup> St. Associates L.L.C., the above referenced documents were (i) filed as an exhibit to a registration statements of the subject LLCs and incorporated by reference; (ii) filed as an exhibit to a filing of the subject LLCs made less than five years ago and incorporated by reference; (iii) filed as an exhibit to a filing of the subject LLCs made less than five years ago, available on EDGAR and identified by SEC file number reference and incorporated by reference; or (iv) to the extent that such documents did not comply with Item 10(d) of Regulation S-K, filed as an exhibit to the subject LLCs' Annual Reports on Form 10-K, each filed on April 11, 2012. The partnership agreement of 60 East 42<sup>nd</sup> St. Associates L.L.C. will be filed as an amendment to its Form 10-K. There are no other material agreements that have not been filed.

May 8, 2012 Page 54

## 135.Please disclose in the prospectus the terms of the employment agreement with Mr. Anthony E. Malkin (Exhibit 10.13) and the management agreement (Exhibit 10.17).

We supplementally advise the Staff that the terms of the employment agreement and the management agreement will be disclosed in the Form S-4 prospectus once such agreements have been finalized.

### Undertakings, page II-5

136.Please include the undertakings required by Item 512(a) of Regulation S-K or advise us why such revision is not necessary.

The undertakings required by Item 512(a) have been included.

We thank you for your prompt attention to this letter responding to the comment letter and look forward to hearing from you at your earliest convenience. Please direct any questions concerning this response to Larry Medvinsky at (212) 878-8149 or Steven Fishman at (212) 969-3025.

Yours truly,

/s/ Larry Medvinsky Larry Medvinsky Clifford Chance US LLP

/s/ Steven A Fishman Steven A. Fishman, Proskauer Rose LLP

cc: Anthony E. Malkin Eric McPhee Jessica Barberich Angela McHale David L. Orlic

## July 3, 2012

## VIA EDGAR AND OVERNIGHT COURIER

Mr. Tom Kluck United States Securities and Exchange Commission Division of Corporation Finance 100 F Street, N.E. Washington, D.C. 20549-7010

Re: Empire State Realty Trust, Inc. Amendment No. 1 to Registration Statement on Form S-4 Filed May 8, 2012 File No. 333-179486 Amendment No. 1 to Registration Statement on Form S-11 Filed May 8, 2012 File No. 333-179485

### Dear Mr. Kluck:

On behalf of Empire State Realty Trust, Inc., a Maryland corporation (the "Company"), we are transmitting for filing pursuant to the Securities Act of 1933, as amended (the "Securities Act"), Amendment No. 2 ("Form S-4 Amendment No. 2") to the Company's Registration Statement on Form S-4 (File No. 333-179486) (the "Form S-4 Registration Statement"), Amendment No. 2 ("Form S-11 Amendment No. 2") to the Company's Registration Statement on Form S-11 (File No. 333-179486) (the "Form S-11 Registration Statement") and the Company's responses to the comments of the Staff of the Division of Corporation Finance (the "Staff") of the Securities and Exchange Commission (the "Commission") contained in your letter dated June 8, 2012.

For convenience of reference, each Staff comment contained in your June 8, 2012 comment letter is reprinted below in italics, numbered to correspond with the paragraph numbers assigned in your letter, and is followed by the corresponding response of the Company.

We have provided to you five courtesy copies of each of the Form S-4 Amendment No. 2 and the Form S-11 Amendment No. 2, filed by the Company on the date hereof, and five copies of the Form S-4 Amendment No. 2 which are marked to reflect changes made to the Form S-4 Registration Statement or Form S-11 Registration Statement, as applicable, filed with the Commission on May 8, 2012 (the "Marked Copies"). The changes reflected in the Form S-4 Amendment No. 2 and the Form S-11 Amendment No. 2 have been made in response to the Staff's comments and for the purpose of updating and revising certain information in the Form S-4 Registration Statement or the Form S-11 Registration Statement, as applicable. All page references in our responses are to the pages of the Marked Copies. Capitalized terms used and

not otherwise defined in this response letter that are defined in the Form S-4 Registration Statement or the Form S-11 Registration Statement shall have the meanings set forth in the Form S-4 Registration Statement or the Form S-11 Registration Statement, as applicable. Please note that references to "we," "our" and "us" refer to the Company or the supervisor, as applicable.

#### General

1. The comments and page references below refer to the Form S-4 as filed on May 8, 2012. To the extent the comments are also applicable to disclosure in the Form S-11, please revise the Form S-11 accordingly. We may have further comments on the Form S-11.

We acknowledge the above comment.

2. We note your response to comment 2 of our letter dated March 14, 2012. Each presentation, discussion, report, opinion or appraisal of or with an outside party, whether oral or written, is a separate report that requires a reasonably detailed description meeting the requirements of Item 911 of Regulation S-K. This requirement applies to both preliminary and final reports. Please revise your proxy statement to summarize any and all presentations, discussions, reports, opinions or appraisals made by any such outside party, including the Project Legacy Fairness Analysis, the preliminary draft thereof, and the appraisals relating to the private entities, and file any written materials as exhibits to the registration statement pursuant to Item 911. Please also include, as requested in prior comment 94, the statement required by Item 911(a)(3) of Regulation S-K.

We advise the Staff that we are filing as an exhibit to the Form S-4 Registration Statement the "Fairness Analysis" prepared by the independent valuer. The Fairness Analysis is a report prepared by the independent valuer which incorporates all of the independent valuer's analysis relating to the valuation of the subject LLCs, the private entities and the management companies that was provided to the supervisor. This report represents the final work product of the independent valuer and incorporates and subsumes the schedules and work papers previously provided by the independent valuer and sent to the supervisor for review on October 5, 2011 (the "October 2011 Schedules and Work Papers"). This final report is the only version of the valuation on which the supervisor relied in connection with the preliminary valuation of the private entities. For the reasons set forth below, we do not believe that the October 2011 Schedules and Work Papers, which were provided to the supervisor for the purpose of obtaining feedback and verifying the facts and inputs, is a report within the meaning of Item 911 of Regulation S-K. Furthermore, these schedules and work papers were neither relied on by the supervisor nor material to the transaction.

The October 2011 Schedules and Work Papers were submitted in periodic increments (as opposed to the complete report) to the supervisor in the form of spreadsheets for its review and were not presented as a work product to be considered or relied on by the supervisor in connection with its review of the proposed consolidation. Instead, they were presented by the independent valuer and treated by the supervisor as work papers to be reviewed for purposes of determining their accuracy. A primary purpose of these submissions was to allow the supervisor to fact-check

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and confirm the underlying assumptions relating to the portfolio and provide appropriate information and input to the independent valuer. The October 2011 Schedules and Work Papers were reviewed and factual changes were discussed, resulting in revisions to the spreadsheets presented by the independent valuer. Except with respect to the change from the discounted cash flow analysis discussed below, we believe that these changes were not material changes to the independent valuer's analysis.

The analysis by the independent valuer in the October 2011 Schedules and Work Papers used a discounted cash flow method of valuing the residual interest in the properties owned by the subject LLCs. As described under the heading "Reports, Opinions and Appraisals - Appraisal - Supervisor's Reasons for Representation as to 50/50 Allocation" on page 207 of the Form S-4 prospectus, this analysis was changed based on representations by the supervisor to the independent valuer. The last version of the independent valuer's analysis that used the discounted cash flow approach for valuing the residual was provided by the independent valuer to the supervisor in the October 2011 Schedules and Work Papers. The October 2011 Schedules and Work Papers was based upon preliminary information and changes were made subsequent to the date of such materials in the information included in the projections before the final preliminary valuation that is incorporated in the Fairness Analysis was delivered to the supervisor. For example, the October 2011 Schedules and Work Papers did not reflect cash on reserve for future capital improvements of the Empire State Building reflected in the Fairness Analysis, the effect of which was to decrease the difference between the values in the October 2011 Schedules and Work Papers and the values shown in the Form S-4 prospectus). Accordingly, we believe that filing the October 2011 Schedules and Work Papers would not provide a useful comparison to participants because it was only a working draft and was not prepared on the basis of the most updated information and inputs from the supervisor.

In June 2012, the supervisor requested the independent valuer provide an analysis for illustrative purposes of what the exchange value would have been if the valuation using the discounted cash flow methodology were prepared using the same updated projections that were used to prepare the Fairness Analysis to show participants the effect of the application of the discounted cash flow method for valuing the residual interest in the properties owned by the subject LLCs. A summary of the comparison is included under the heading "Reports, Opinions and Appraisals – Appraisal – Supervisor's Reasons for Representation as to 50/50 Allocation" on page 210 of the Form S-4 prospectus, and the report of the independent valuer as to this analysis will be filed as an exhibit to the Form S-4 Registration Statement. We respectfully submit that since this analysis is included in the S-4 as noted above and is being submitted, no purpose would be served by filing the October 2011 Schedules and Work Papers. We advise the Staff that the difference between the exchange values of Empire State Building Associates L.L.C. and Empire State Building Company calculated using this analysis as shown under "Reports, Opinions and Appraisals – Appraisal – Supervisor's Reasons for Representation as to 50/50 Allocation" on page 207 of the Form S-4 prospectus

is approximately \$98 million, which is greater than the difference between their preliminary exchange values included in the Form S-4 prospectus and their exchange values based on October 2011 Schedules and Work Papers.

We also advise the Staff that we have included in the Form S-4 prospectus under "Reports, Opinions and Appraisals," on page 222, the statement required by Item 911(a)(3) of Regulation S-K.

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We do not believe that the preliminary draft valuation, which was provided to the supervisor as spreadsheets for the purpose of obtaining feedback and verifying the facts and inputs, should be considered a report within the meaning of this rule. The spreadsheets were provided not as a means of reporting information but rather as a data collection tool, were not relied on by the supervisor or material to the transaction. For the foregoing reasons, we do not believe any of the draft valuations provided by the independent valuer are separate reports required to be filed as exhibits to the Form S-4 Registration Statement under Item 911 of Regulation S-K.

3. We note your response to comment 4 of our letter dated March 14, 2012. Please note that we are reviewing your response in regards to the third-party portfolio proposal complying with Section 14(a) of the Exchange Act, including any potential implications of the proposal under Rule 13e-3, and may have further comments.

We acknowledge the above comment and the advice of the Staff in the telephone call concerning this comment. We are reviewing the position expressed by the Staff and will contact the Staff to request a meeting to discuss the comment. Pending resolution of this comment, we have left the disclosure as to the third-party portfolio transaction unchanged.

4. We note your response to comment 7 of our letter dated March 14, 2012 and the disclosure you have included in the notice section of the disclosure document. Please prominently disclose, where you discuss the calculation of the exchange value, that the participants' ownership interests in the company will be calculated with reference to the company's enterprise value subsequent to the consolidation but prior to the IPO.

The disclosure under the heading "Questions and Answers about the Consolidation – How was the value of my participation interest determined?" on page 6 of the Form S-4 prospectus and the disclosures in footnote (5) to the chart under "Summary – Allocation of Consideration in the Consolidation," under the heading "Exchange Value and Allocation of Operating Partnership Units and Common Stock – Allocation of Common Stock and Operating Partnership Units" and footnote (5) to the chart under the heading "Exchange Value and Allocation of Operating Partnership Units" and Footnote (5) to the chart under the heading "Exchange Value and Allocation of Operating Partnership Units and Common Stock – Estimated Exchange Value of Common Stock" on pages 73, 229 and 244, respectively, of the Form S-4 prospectus, have been revised to clarify that the number of shares of Class A common stock, shares of Class B common stock and operating partnership units issued in the consolidation will be determined based on the Company's enterprise value (which is determined based on the IPO price) without giving effect to the shares issued in the IPO. We believe that such disclosure is a clearer way of describing that the enterprise value is based on the IPO price immediately subsequent to the consolidation but prior to the IPO.

5. We note your response to comment 8 of our letter dated March 14, 2012. Please clearly state who is making the solicitation, including all participants under

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Instruction 3 to Item 4 of Schedule 14A, the methods to be employed in soliciting consents, and the anticipated cost thereof. See Item 18(a)(4) of Form S-4 and Item 4 of Schedule 14A.

The disclosure under the heading "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal – Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions" on page 282 of the Form S-4 prospectus has been revised to include the requested disclosure.

6. We note your response to comment 10 of our letter dated March 14, 2012. Your analysis does not address the differing consideration being received by affiliates who may be deemed to be engaged in a Rule 13e-3 transaction. Refer to Question 9 of SEC Release No. 34-17719 (April 13, 1981) for guidance. Please provide this analysis, making sure to consider affiliations with the Helmsley estate, or file a Schedule 13E-3 with respect to each subject LLC.

Please note that the terms of the consolidation have now been modified so that participants will have the option to receive operating partnership units or Class A common stock, both of which will be listed on a national securities exchange, or, to a limited extent, Class B common stock (which will not be listed on a national securities exchange).

Under Rule 13e-3(g)(2), Rule 13e-3 does not apply to any Rule 13e-3 transaction in which the security holders are offered or receive only an equity security provided, that:

(i) such equity security has substantially the same rights as the equity security which is the subject of the Rule 13e-3 transaction including, but not limited to, voting, dividends, redemption and liquidation rights except that this requirement shall be deemed to be satisfied if unaffiliated security holders are offered common stock (emphasis added);

(ii) such equity security is registered pursuant to Section 12 of the Act or reports are required to be filed by the issuer thereof pursuant to Section 15(d) of the Act; and

(iii) if the security which is the subject of the Rule 13e-3 transaction was either listed on a national securities exchange or authorized to be quoted in an inter-dealer quotation system of a registered national securities association, such equity security is either listed on a national securities exchange or authorized to be quoted in an inter-dealer quotation system of a registered national securities association."

We believe that the conditions of Rule 13e-3(g)(2) are met in connection with the current transaction. Each participant still has the right to receive Class A common stock, and, additionally, if a participant elects to receive operating partnership units, the participant has the option to elect to receive Class B common stock in lieu of up to 2% of his or her operating partnership units, which would provide a participant with substantially the same economic and voting rights as if such participant received Class A common stock.

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This analysis is not affected by consideration received by affiliates who may be deemed to be engaged in a Rule 13e-3 transaction, as discussed in Question 9 of SEC Release No. 34-17719 (April 13, 1981). All participants in the subject LLCs, including the Helmsley estate, are receiving the same consideration for their participation interests in the subject LLCs. Accordingly, no affiliate is receiving different consideration for its interest in the subject LLCs. The cash that the Helmsley estate is receiving is in respect of its interests in the private entities, not the subject LLCs. Further, the Helmsley estate owns a very small interest in each of the subject LLCs (less than 1%) and is not an affiliate of any of the subject LLCs.

7. We note the response to comment 12 of our letter dated March 14, 2012. Please advise how the agents determined that the subject LLCs could be converted from partnerships to limited liability companies without the consent of the participants. We note in particular Section 4 of the participating agreements. Similarly, please address how the agents were able to adopt the first amendment to the LLC agreement.

We supplementally advise the Staff that the supervisor and the agents determined at the time of the conversion of each of the three subject LLCs to limited liability companies that no consent of the participants was necessary for the action. For each of 60 East 42nd Street Associates L.L.C. and 250 West 57th Street Associates L.L.C., there was no contractual requirement under the participating agreements for consent of participants to any action of the agents that was even potentially applicable, and, therefore, the agents had the authority to act without participant consent. With respect to Empire State Building Associates L.L.C., the participating agreements require consent of the participants for converting the partnership into a REIT, corporation or any other form of ownership. The supervisor and agents determined at the time that consent of the participants was not required under this provision because (i) Section 1007(a) of the New York Limited Liability Company Law provides that the post-conversion limited liability company is deemed to be the same entity as the pre-conversion partnership and (ii) unlike the specific examples in the participation agreement (i.e. conversion to a REIT or a corporation), the conversion was to a limited liability company, which was a form not available at the time of formation of the entities, and which does not affect the tax treatment or rights of the participants. The conversion to a limited liability company was disclosed to the participants at the time it was effected more than ten years ago. We do not believe that such conversion is material in any way to the consolidation.

Amendment No. 1 was adopted by the agents under their authority as members of the subject LLCs. The agents, as members of the limited liability company, have the authority to amend the limited liability

company agreement without the consent of the participants (and would have had the same authority if the LLC were a general partnership). The agents have the authority to take all actions as members, except to the extent of specified actions for which they are required to obtain the consent of the participants under the participating agreements. The participating agreements did not, and do not, other than as described above, require that the agents receive consent from the participants to amend the limited liability agreement.

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8. Please disclose whether or not the supervisor has discretion to not consummate either transaction (i.e., the consolidation or the third-party portfolio transaction) even after super-majority approval has been obtained for either or both transactions and dissenting participants may have been bought out.

The disclosure under the heading "Summary – Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal" on page 75 of the Form S-4 prospectus and under the heading "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal – Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions" on page 283 of the Form S-4 prospectus have been revised to disclose that the supervisor and the agents have the discretion to determine not to consummate either the consolidation or the third-party portfolio transaction even after supermajority approval has been obtained and dissenting participants have been bought out.

9. Please disclose whether there are any restrictions under state law with respect to counting votes of the Malkin family toward the super-majority, since they are interested parties.

We supplementally advise the Staff that there are no restrictions under either the New York Limited Liability Company Law or the New York Partnership Law with respect to counting votes of the Malkin Family, as interested parties, toward the supermajority. Accordingly, we do not believe any additional disclosure is required.

10. Please revise the Q & A and/or the summary to include a discussion of the combined effect on the net value of a participant's investment of the immediate dilution caused by the override interests and the individual tax implications.

We respectfully advise the Staff that we do not believe that the requested Q & A is necessary. As described in the response to comment 6, the Form S-4 prospectus has been revised to reflect a change to the consideration being offered, which is that participants in the subject LLCs will now have the option to receive operating partnership units in the Company's operating partnership in a tax-deferred transaction. Regardless of whether the payment of taxes would be considered to dilute a participant's net value, we believe that such disclosure is not necessary because all participants in the subject LLCs may receive consideration without paying taxes at the time the transaction is closed.

We do not believe that disclosure that the override interests dilute participants in the subject LLCs is necessary in the Q & A. The override interests represent contractual rights for the supervisor to receive a percentage of capital proceeds and apply to all distributions of capital proceeds, not just the consolidation. Distributions on account of the override interests also reduce annual distributions (in percentages of 6%, 10% and 10%, respectively, for Empire State Building Associates L.L.C., 60 East 42<sup>nd</sup> St. Associates,

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L.L.C. and 250 West 57<sup>th</sup> St. Associates L.L.C., as described in the footnotes to the charts under the headings "Summary – The Consolidation" on pages 51, 52 and 53 and "The Consolidation – Principal Components of the Consolidation – Pre- and Post-Consolidation Structure," on pages 177, 178 and 179 of the Form S-4 prospectus). Accordingly, the override interests do not "dilute" the participants' distributive interest in the Company since the override interests are taken into account in determining a participant's distribution interest. Furthermore, in the tables showing the consideration participants will receive in the consolidation (including the table under the heading "Summary – Allocation of Consideration in the Consolidation" on page 69 of the Form S-4 prospectus), the impact of the override interests is addressed.

11. We note your disclosure throughout the prospectus that participants in the subject LLCs may elect to receive cash in lieu of a portion of the Class A common stock. We also note that the price per share will equal the IPO price and be reduced by the underwriting discount per share paid in the IPO. Where appropriate, please disclose the range of the underwriting discount. As discussed with the Staff, there is no need to disclose the range of underwriting discounts, because, as part of the change in the consideration being offered to permit participants to receive operating partnership units described in response to comment 6, the cash election has been eliminated.

## 12. Please include updated financial statements in your next amendment.

Updated financial statements have been included in each of the Form S-4 Amendment No. 2 and the Form S-11 Amendment No. 2.

## Cover Page

13. We note your response to comment 55 of our letter dated March 14, 2012, as well as your added cover page disclosure. Please revise to include that an investor's interest may, in some cases, be subject to the buyout provision if the investor votes "no." Also provide a cross reference to the more detailed disclosure on this point. In addition, please prominently disclose to the effect that an investor will not lose his or her interest merely by voting "no."

The added cover page disclosure has been further revised as requested.

#### Questions and Answers about the Consolidation, page 1

14. Please revise to include a Q & A following the first Q & A (about what participants are being asked to approve) that provides simple, summary disclosure of the benefits to be received by the Malkins versus other investors with respect to securities, cash, taxes, and any other consideration.

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Because of the change in the consideration being offered to participants described in response to comment 10, participants in the subject LLCs will have the option to receive

the same forms of securities with the same tax treatment as the Malkin Family. As a result, we believe a Q & A showing the different forms of consideration is no longer needed.

15. Please revise to include a Q & A to discuss the process by which participants may change their vote. Please include disclosure about how and when notice will be given to each participant if and when the requisite supermajority consent has been obtained. Please also provide clear instructions as to how a participant may change his or her vote and disclose whether the participant will receive confirmation that a vote has been successfully changed. Please include an example that clearly illustrates the timeline for this entire process.

A Q & A has been included under the heading "Questions and Answers about the Consolidation – What is the process by which I may change my vote on the consolidation proposal or the third-party portfolio proposal?" on page 13 of the Form S-4 prospectus as requested.

#### Why is the company entering into the IPO? page 2

16. We note your response to comment 25 of our letter dated March 14, 2012, as well as your related revised disclosure beginning on page 2. To the extent practicable, please quantify the net proceeds to be used for the disclosed purposes, particularly with respect to part (v).

The disclosure under the heading "Questions and Answers about the Consolidation – Why is the company entering into the IPO?" on page 3 of the Form S-4 prospectus has been revised to include the estimated amounts for the purposes listed in (i) to (v), with blanks for information that cannot be determined at this time but will be included in a subsequent amendment. Please note that such information is based on assumptions as to the size of the IPO and will be included in a subsequent amendment be been assumed size of the IPO and net proceeds which will be included in the proforma financial statements.

#### What are the conditions for the consolidation to close? page 4

17. We note your disclosure that to consummate the consolidation, there must be the participation of Empire State Building Associates L.L.C. and Empire State Building Company L.L.C., the private entity which owns an interest in the Empire State Building. Please explain in greater detail their "participation." Also it is unclear of the interest owned in the Empire State Building by ESBC. Please revise. The disclosures under the heading "Questions and Answers about the Consolidation – What are the conditions for the consolidation to close?" on page 5 of the Form S-4 prospectus, as well as under the headings "Summary – Risk Factors – The Consolidation or a Third-

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Party Portfolio Transaction," "- The Consolidation - Principal Components of the Consolidation," the risk factor under the heading beginning "At the time participants vote on the consolidation proposal, there will be uncertainties as to the size, makeup and leverage of the company ...," "The Consolidation - Principal Components of the Consolidation," and "- Conditions to the Consolidation," on pages 38, 47, 92, 172, and 187, respectively, of the Form S-4 prospectus have been revised as requested, and we have clarified the reference to the interest of Empire State Building Company L.L.C. ("ESBC") in the Empire State Building to state that it is its interest as operating lessee.

What will I be entitled to receive if I vote "FOR" the consolidation and either proposal is approved by my subject LLC? page 4

18. Please revise to disclose the percentage of the total exchange value and the percentage of total shares allocated to each of the subject LLCs. Also include a cross reference to the Allocation of Consideration in the Consolidation section and related table on page 63.

The disclosure under the heading "Questions and Answers about the Consolidation – What will I be entitled to receive if I vote "FOR" the consolidation and the consolidation is approved by my subject LLC?" on page 5 of the Form S-4 prospectus has been revised as requested.

## What will I be entitled to receive if I don't vote "FOR" the third-party portfolio proposal..., page 7

19. Please revise the disclosure to better illustrate the potential outcomes, based on a participant's individual vote, versus the overall vote. For example, please clearly illustrate when the buyout provision is triggered if a person votes "yes" to one proposal (e.g., the consolidation) but "no" to the other (e.g., the third party portfolio proposal). Also, please begin this added disclosure with a statement to the effect that the buyout provisions are triggered only if a supermajority consent is received with respect to either or both transactions (whichever is accurate). Lastly, please disclose that 250 West 57<sup>th</sup> St. Associates is not subject to a buyout provisions.

The disclosure under the heading "Questions and Answers about the Consolidation – When will the buyout provisions be triggered?" on page 10 of the Form S-4 prospectus has been revised as requested.

20. Please revise the added disclosure in the carryover paragraph at the top of page 8 to clarify that a participant may be subject to a buyout only if the proposal(s) are approved by a supermajority consent. Disclose that, to the extent the required supermajority consent is not received by a subject LLC, participants cannot and will not be subject to a buyout.

In response to the Staff's comment, the following question has been added under the heading "Questions and Answers about the Consolidation" on page 10 of the Form S-4 prospectus: "When will the buyout proposals be triggered?"

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Can I change my vote on the consolidation proposal ...? page 10

21. We note your response to comment 21 of our letter dated March 14, 2012. Please include in this section the number of participation interests outstanding for each subject LLC and each participating group. Also, as requested, please provide a chart for each subject LLC showing complete information required by Item 403 of Regulation S-K, which would include information concerning security ownership of beneficial owners of more than five percent of the subject securities, as well as all holdings of management.

The disclosure under the heading "Questions and Answers about the Consolidation – Can I change my vote on the consolidation proposal or the third-party portfolio proposal after I mail my consent form?" on page 12 of the Form S-4 prospectus has been revised as requested. Additionally, the disclosure in the introductory paragraph to the ownership tables under the headings "The Consolidation – Principal Components of the Consolidation – Pre- and Post-Consolidation Structure," beginning on page 184 of the

Form S-4 prospectus, has been revised to make it clear that at March 31, 2012, no person owned of record or was known by the subject LLCs, as applicable, to own beneficially more than five percent of the participation interests in any of the subject LLCs.

## Are there any tax consequences as a result of the consolidation? page 10

#### 22. Please include a brief discussion of any applicable New York state and New York City taxes.

The disclosures under the heading "Questions and Answers about the Consolidation – Are there any tax consequences as a result of the consolidation?" on page 14 of the Form S-4 prospectus, as well as under the headings "Summary – U.S. Federal Income Tax Considerations of the Consolidation Proposal" on page 77 of the Form S-4 prospectus, "Risk Factors – Risks Related to the Tax Consequences of the Consolidation – A participant that receives common stock in the consolidation may recognize gain or loss for U.S. federal income tax purposes" on page 126 of the Form S-4 prospectus and "U.S. Federal Income Tax Consequences of the Consolidation – U.S. Federal Income Tax Consequences of the Consolidation – U.S. Federal Income Tax Consequences of the Consolidation on page 482 of the Form S-4 prospectus have been revised as requested.

## When do you expect the consolidation to be completed? page 11

23. We note your disclosure that consents must be received by a certain date in 2012 and that the consolidation is required to be completed by December 31, 2014. We also note that during this period, there could be a significant change in the amount of value between the exchange value at the time of the vote and the enterprise value at time of the IPO. Please discuss in an appropriate section of the prospectus, the effect that a significant change in value would have, if any, on the company pursuing the consolidation and the IPO if it has previously received the requisite consents.

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The disclosures under the heading "Questions and Answers about the Consolidation – When do you expect the consolidation to be completed?" and under the heading "Summary – Risk Factors – The Consolidation or a Third-Party Portfolio Transaction" on pages 16 and 38, respectively, of the Form S-4 prospectus have been revised as requested, and the disclosure in the "Risk Factors" section under the heading beginning "The method of calculation of the value of your participation interests in the subject LLC (and consequently, the consideration payable to you in the consolidation) will "lock in" the relative value of all of the subject LLCs, the private entities and the management companies ..." on page 89 of the Form S-4 prospectus has been expanded to discuss the effect that a significant change in value would have.

### Description of the Company and the Subject LLCs, page 14

24. We have reviewed your response to comment 31 of our letter dated March 14, 2012 and your revised disclosure, which indicates a range of total costs of all program-related projects of approximately \$537 million to \$587 million. We also note your disclosure in Note 6 to the Consolidated Financial Statements of Empire State Building Company L.L.C. on page F-87, which indicates that the total costs of all projects to maintain and enhance the Empire State Building will be approximately \$550 million to \$590 million. Please revise your disclosure to reconcile this discrepancy.

The disclosure has been revised under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations of Empire State Realty Trust – Overview" on page 288 of the Form S-4 prospectus and under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations – Liquidity and Capital Resources" on page 364 of the Form S-11 prospectus. In addition, appropriate modification to future filings of the Form 10-Q of Empire State Building Associates L.L.C. will be made to reflect these changes.

## 25. Please disclose who owns the fee interest in the Empire State Building, as well as the underlying land.

The disclosures under the heading "Summary – Description of the Company and the Subject LLCs – Overview" on page 19 of the Form S-4 prospectus and under the heading "The Company Business and Properties – Overview" on page 365 of the Form S-4 prospectus have been revised as requested to clarify that Empire State Building Associates L.L.C. owns the fee interest in the Empire State Building and the underlying land. Additionally, the disclosures under the heading "Questions and Answers about the Consolidation – What are the conditions for the consolidation to close?" on page 5 of the Form S-4 prospectus, as well as under the headings "Summary – Risk Factors – The Consolidation or a Third-Party Portfolio Transaction," "- The Consolidation - Principal Components of the Consolidation," "- Conditions to the Consolidation," the risk factor under the heading beginning "At the time participants vote on the consolidation proposal, there will be uncertainties as to the size, makeup and leverage of the company ...," "The Consolidation - Principal Components of the Consolidation," and "- Conditions to the Consolidation," "- Contribution Agreements" on pages 38, 47, 76, 92, 172, 187 and 189, respectively, of the Form S-4 prospectus have been revised as requested.

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## The Properties, page 20

26. We note your revised disclosure in response to comment 113 of our letter dated March 14, 2012, as well as your related added disclosure on page 430. Please revise this section to disclose any properties owned by the predecessor companies that are not being contributed or advise us why such disclosure is not necessary. In addition, please explain in this section and on page 430 the reasons for their exclusion.

The Company supplementally advises the Staff that the predecessor does not own any properties that are not being contributed in the consolidation, except for a development parcel that is zoned for residential use that is owned by a private entity wholly owned by the Malkin Family. As currently disclosed under the heading "The Consolidation – Principal Components of the Consolidation – Excluded Properties and Businesses" on page 174 of the Form S-4 prospectus, this development parcel is not being contributed because it is not consistent with the Company's portfolio geographic or property type composition, management or strategic direction.

## Background of and Reasons for the Consolidation, page 22

27. In the second paragraph, please quantify in percentage terms based on the original investment and disclose the recipient of the "small specified threshold." Also clarify whether this is the same as the "basic rent" referred to later in the paragraph. Please also revise accordingly the similar disclosure under Expected Distributions and Payments on page 246.

The disclosure under the heading "Summary – Background of and Reasons for the Consolidation – The Subject LLCs, the Private Entities and the Management Companies" on page 27 of the Form S-4 prospectus and the disclosure under the heading "Background of and Reasons for the Consolidation – Background of the Subject LLCs" on page 138 of the Form S-4 prospectus has been revised to specify the amount over which the subject LLC receives 50% of its operating lessee's net operating profit. We have also included the percentage that this amount represents of the original purchase price of the property. Please note that this is not the same as the "basic rent" referred to later in the paragraph, but an amount to be retained by the operating lessee before calculating net operating profit, in the case of Empire State Building Associates L.L.C., and to be paid by the operating lessee as additional rent in the case of the other subject LLCs. The disclosure under the heading "Comparison of Ownership of Participation Interests, Operating Partnership Units and Shares of Common Stock – Expected Distributions and Payments" on 274 of the Form S-4 prospectus has been revised as requested.

28. Please revise the second paragraph to disclose that the participants have the right to approve a sale. In light of this, please also revise the "absolute control" language in the last sentence of this paragraph.

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The disclosure under "Summary – Background of and Reasons for the Consolidation – The Subject LLCs, the Private Entities and the Management Companies" on page 27 of the Form S-4 prospectus and the disclosure under the heading "Background of and Reasons for the Consolidation – Background of the Subject LLCs" on page 138 of the Form S-4 prospectus has been revised as requested. Please note that in our revised disclosures we referred to the approval of the subject LLCs rather than the participants, because that is what this section is addressing. The need for the subject LLCs to obtain the participants' consent is addressed under the heading "Summary – Risk Factors – The Consolidation or a Third-Party Portfolio Transaction" on page 42 of the Form S-4 prospectus and under the heading "Comparison of Ownership of Participation Interests, Operating Partnership Units and Shares of Common Stock – Voting Rights" on page 271 of the Form S-4 prospectus.

29. We note the sentence in the third paragraph that "a subject LLC, as lessor, cannot decide whether to sell the entire property as any property sale not agreed to by the operating lessee necessarily will be subject to the operating lease." Please revise to clarify whether the operating lessee has a contractual right to approve the sale of the property owned by the subject LLCs.

The disclosure under the heading "Summary – Background of and Reasons for the Consolidation – The Subject LLCs, the Private Entities and the Management Companies" beginning on page 27 of the Form S-4 prospectus and the disclosure under the heading "Background of and Reasons for the Consolidation – Background of the Subject LLCs" on page 138 of the Form S-4 prospectus has been revised as requested.

30. We note that under the sublease agreement between Empire State Building Associates and Empire State Building Company, it appears that any transfer of ESBC's interest would require the consent of ESBA. If correct, please revise the disclosure to include this right. Also revise accordingly the disclosure on pages 192-195.

We supplementally advise the Staff that Empire State Building Associates L.L.C.'s consent is required for an assignment of the operating lease unless the assignment is to (i) a corporation authorized to do business in New York; (ii) a partnership which has been formed pursuant to the New York Partnership Law with a principal place of business located and maintained in the County of New York; or (iii) a trustee of a REIT. In view of the breadth of the exceptions, we do not believe any disclosure of the consent right is material.

31. In the carryover paragraph at the top of page 23, please revise to clarify which services are provided by the supervisor, as opposed to overseeing other entities that actually provide such services. Also, disclose the fee the supervisor receives in exchange for these services.

The disclosure under the heading "Summary – Background of and Reasons for the Consolidation – The Subject LLCs, the Private Entities and the Management Companies" on page 28 of

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the Form S-4 prospectus and the disclosure under the heading "Background of and Reasons for the Consolidation – Background of the Subject LLCs" on page 139 of the Form S-4 prospectus has been revised as requested.

32. In the penultimate paragraph on page 23, please revise to disclose the significant actions that require consent of the participants as required by the participating agreements.

The disclosure under the heading "Summary – Background of and Reasons for the Consolidation – The Subject LLCs, the Private Entities and the Management Companies" on pages 28-29 of the Form S-4 prospectus and the disclosure under the heading "Background of and Reasons for the Consolidation – Background of the Subject LLCs" on page 139 of the Form S-4 prospectus have been revised to include a reference to the next paragraph where the principal items on which a participant has consent rights is addressed, and such next paragraph has been revised to include a cross-reference to the section "Comparison of Ownership of Participation Interests, Operating Partnership Units and Shares of Common Stock – Voting Rights," of the Form S-4 prospectus which contains a detailed list of such significant actions.

## 33. We note your response to comment 33 of our letter dated March 14, 2012. Please revise to disclose the impact on the other exchange values if the option properties are included.

The disclosure in footnote (1) to the chart under the heading "Summary – Allocation of Consideration in the Consolidation" and the comparable footnote to the charts under the headings "Exchange Value and Allocation of Operating Partnership Units and Common Stock – Derivation of Exchange Value," " – Allocation of Common Stock and Operating Partnership Units among the Subject LLCs, the Private Entities and the Management Companies" " – Allocation of Common Stock and Operating Partnership Units among the Participants and the Supervisor and the Malkin Holdings Group" and " – Estimated Exchange Value of Common Stock," on pages 72, 229, 232, 237 and 243, respectively, of the Form S-4 prospectus have been revised to clarify that if the option properties are included in the consolidation, there would be no impact on the individual exchange values of all the other properties and to include a statement that if the option properties are included, the percentage of the aggregate exchange value of each subject LLC would be calculated based on the aggregate exchange value including the private entities that own the option properties.

34. We note your disclosure in footnote (1) of the chart on page 24 regarding the participation interests

in which Malkin Holdings group controls the vote but does not have an economic interest. In the footnote, please explain these interests in greater detail and advise us of the percentage this represents. Please make this same change to the disclosure on page 128.

We supplementally advise the Staff that such footnote should have been included for only those entities in which the Malkin Holdings group can vote with no economic interests and the charts under "Summary – Background of and Reasons for the Consolidation – The Subject LLCs, the Private Entities and the Management Companies," on page 29 of

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the Form S-4 prospectus and the disclosure under "Background of and Reasons for the Consolidation – Background of the Subject LLCs" on page 140 of the Form S-4 prospectus have been revised to include footnote (1) for only such entities. The disclosure in footnotes (1), (3), (4), (5) and (6) on pages 29-30 and 140 of the Form S-4 prospectus has been revised to clarify that in certain entities, a member of the Malkin Holdings group either holds an interest as agent for the benefit of participants and may vote such interest without the consent of the participants or holds a general partnership interest with the right to vote such interest without the consent of the partners or holds an interest as trustee of a trust.

## **Risk Factors**, page 31

35. We note your revised disclosure in response to comment 36 of our letter dated March 14, 2012. In the first bullet point on page 33, please revise to disclose the "certain executives" who will become officers of the REIT.

The disclosure under the heading "Summary – Risk Factors – The Consolidation or a Third-Party Portfolio Transaction" on page 39 of the Form S-4 prospectus has been revised as requested.

## The Consolidation or a Third-Party Portfolio Transaction, page 31

36. On page 33 you state that the supervisor has served the same role in the past for sales of other properties as its current role. Please clarify the transactions to which you are referring. If you are referring to other elements of the current consolidation, please revise your statement to reflect that. Similar language appears on the top of page 131 and in subparagraph (b) on page 194.

The disclosure under the heading "Summary – Risk Factors – The Consolidation or a Third-Party Portfolio Transaction" on page 40 of the Form S-4 prospectus has been revised as requested. Similar language appearing under the heading "Background of and Reasons for the Consolidation – Investment Objectives of the Subject LLCs" on page 143 of the Form S-4 prospectus and under the heading "Reports, Opinions and Appraisals – Appraisal – Supervisor's Reasons for Representation as to 50/50 Allocation" on page 211 of the Form S-4 prospectus has been revised accordingly.

#### Conflicts of Interest and Benefits to the Supervisor and its Affiliates, page 37

37. We note your response to comment 40 of our letter dated March 14, 2012. Please further clarify in your disclosure how the supervisor determined that the transaction was substantively fair, taking into account the potential impact on the company's financial position of the tax protection agreement, the option agreements and the indemnification of principals of the supervisor for fraud, misappropriation of funds, intentional breach, etc. See Instruction 3(iii) to Item 910.

#### 16

The disclosures under the heading "Summary – The Consolidation – Why the Supervisor Believes the Consolidation is Fair to You" and "Recommendation and Fairness Determination – General" on pages 62 and 165-166, respectively, of the Form S-4 prospectus have been revised as requested.

## The Consolidation, page 40

38. We note your added charts beginning on page 48, in response to comments 42 and 105 of our letter dated March 14, 2012. We note your disclosure in footnote (2) on pages 49 and 51 related to the amount of overrides paid to persons other than Malkin Holdings group. Please further clarify who receives the additional override interests and explain why they were granted. Please make similar

## changes to your chart that begins on page 215.

The disclosures in footnotes (1) and (2), respectively, to the charts under "Summary – The Consolidation" on pages 52 and 53 of the Form S-4 prospectus and under the heading "The Consolidation – Principal Components of the Consolidation – Pre- and Post- Consolidation Structure," on pages 178 and 179 of the Form S-4 prospectus have been revised as requested. Additionally, similar changes have been made to the table under the heading "Exchange Value and Allocation of Common Stock – Allocation of Common Stock and Operating Partnership Units among the Participants and the Supervisor and the Malkin Holdings Group" beginning on page 237 of the Form S-4 prospectus.

39. We note your response to comment 44 of our letter dated March 14, 2012, and we reissue our comment. We note that you were able to offer the OPUs and Class B shares to certain investors pursuant to Regulation D. However, please explain why these investors received different securities than participants would in this offering.

As discussed in the response to comment 6, the consideration being offered in the consolidation has been restructured to permit participants in the subject LLCs to receive the same forms of consideration as participants in the private entities.

### What You Will Receive if Your Subject LLC is Included in the Consolidation, page 53

40. We note your added disclosure on page 55. Please discuss the impact on the company if it does not receive the reduced New York City and New York State transfer rate due to the Helmsley estate status as a charitable organization. Please also include a tax opinion pursuant to Item 601(b)(8) of Regulation S-K or advise why such opinion is not required to be filed.

As a result of the issuance of operating partnership units, we do not believe that the Company will be able to qualify for the reduced New York City and New York State transfer rate. The effect of the increased transfer tax will be reflected in the disclosure under the heading "Use of Proceeds" on page 67 of the Form S-11 prospectus and in the pro forma financial statements.

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## Comparison of Distributions, page 60

41. We note your response to comment 52 of our letter dated March 14, 2012. The disclosure purports to compare the distributions budgeted to be paid by the public LLCs to the public LLC holders in 2012 (ranging from 1.5% to 6.4%) to the distributions to be paid by the REIT to REIT investors after the IPO (ranging from 2.0% to 4.0%). However, we are concerned that this comparison may be confusing for an LLC investor voting on the transaction as the post-IPO yields disclosed are not the yields that will be paid to the LLC investor based on their original investment, but are yields that will be earned by a post-IPO investor assuming their purchase price is the same as the market price at the time of the future distribution. If you wish to provide a comparison of distributions to LLC investors in the Form S-4, please revise to reflect the yield an LLC investor should expect to receive post-IPO based on their original investment. Please disclose the basis for any such distribution estimate. With respect to both the Form S-4 and Form S-11, if you wish to disclose that you intend to pay a 2-4% estimated dividend, please provide quantitative support for your belief that the REIT will have cash available for distribution for the year following the IPO sufficient to fund the distribution.

In response to the Staff's comment, the disclosure under the heading "Background of and Reasons for the Consolidation – Comparison of Distributions by the Subject LLCs and the Company" on page 160 of the Form S-4 prospectus has been revised to reflect the Company's estimated initial cash available for distribution to a hypothetical investor with a \$1,000 original investment for each of the subject LLCs, and the outline of the tabular format by which the Company's quantitative support for this estimated cash available for distribution will be disclosed. With respect to the data to be included in the table, such information is based on assumptions as to the size of the IPO and will be included in a subsequent amendment, based on the assumed size of the IPO and net proceeds, which will be included in the pro forma financial statements.

42. Your heading indicates that you will provide a comparison of current distributions to participants in the LLCs, versus projected distributions to shareholders of the new company. We note that the dividend yields in the charts on pages 60 and 147 represent budgeted distributions to participants in

the subject LLCs. We also note your disclosure in the prospectus supplements regarding historical dividends. Please revise this section to disclose the historical distributions to participants in the LLCs or provide a cross-reference to the relevant disclosure in the supplements.

The table under the heading "Background of and Reasons for the Consolidation – Comparison of Distributions by the Subject LLCs and the Company" on page 160 of the Form S-4 prospectus has been revised to disclose the historic five-year distributions, which was included under the heading "Fairness of the Consolidation – Comparison of Distributions" in the supplement for each subject LLC.

## 18

## 43. Please explain in greater detail how you arrived at the budgeted distribution amounts in the chart on page 60 and what these amounts represent.

We have deleted budgeted distributions from the tables under the heading "Summary – The Consolidation – Comparison of Distributions" on page 66 of the Form S-4 prospectus and under the heading "Background of and Reasons for the Consolidation – Comparison of Distributions by the Subject LLCs and the Company" on page 160 of the Form S-4 prospectus. Instead, we have included the five-year average distributions. We determined that the five-year average, together with the more detailed table showing historic five-year distributions under the heading "Background of and Reasons for the Consolidation – Comparison of Distributions for the Form S-4 prospectus, provides a better basis for comparison of distributions than the budgeted distribution.

## Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal, page 68

44. We note your added disclosure in response to comment 55 of our letter dated March 14, 2012. Please disclose your authority for buying out a participant who does not vote in favor of either the consolidation or third-party portfolio transaction proposal if either or neither transaction is consummated.

The disclosure has been revised under the heading "Summary – Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal" on page 75 of the Form S-4 prospectus and under the heading "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal – Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions" on page 283 of the Form S-4 prospectus to state that the buyouts are contractual provisions included in the original participating agreements and to address their applicability even if either or neither transaction is consummated. We supplementally advise the Staff that because the buyouts are contractual provisions included in the participating agreements of Empire State Building Associates L.L.C. and 60 East 42<sup>nd</sup> St. Associates L.L.C., and because there are no restrictions under the New York Partnership Law with respect to such a buyout, each participant in such subject LLCs is subject to the buyout provision.

## No Right to Independent Appraisal, page 70

45. Please clarify your disclosure as to why participants who do not consent to the transaction will not have appraisal rights under the New York Limited Liability Company Law. Section 1002(e) of that act appears to provide for a right of appraisal in circumstances such as the consolidation, and the agents appear to be holding their membership interests in the subject LLCs as fiduciaries on behalf of the participants. Disclose any relevant case law that supports the position you are taking. If state law is unclear on this issue, please so state. See Item 18(a)(3) of Form S-4 and Item 3 of Schedule 14A.

## 19

We supplementally advise the Staff that the appraisal right under Section 1002(e) of the New York Limited Liability Company Law is not applicable to the proposed transaction. While the proposed transaction is described as a consolidation in the Form S-4 prospectus, this is a general description of the transaction and not a statement as to its legal form. The transaction is, in fact, an asset transfer to the operating partnership and not a statutory consolidation. Under Section 1001 of the New York Limited Liability Company Law, a consolidation means a procedure in which two or more limited liability companies or other business entities consolidate into a single limited liability company or other business entity that shall be a new limited liability company or other business entity to be formed pursuant to the consolidation, and Sections 1002-1004 set forth the procedures and effects of statutory mergers and consolidations. These procedures include filing a certificate to combine the entities legally, none of which apply to the current transaction. The proposed transaction is not being effected under these sections and therefore the appraisal right and other provisions of Article X are not applicable.

Furthermore, the participants are not members who can assert an appraisal right. Under Section 1002, if it were applicable, the appraisal right would not apply if a member voted in favor of the consolidation. However, for the consolidation to be acted on, the agents as members must vote in favor of the consolidation, which automatically withdraws any notice of dissent under Section 1002. While the agents owe fiduciary duties to the participants, we do not believe that any fiduciary obligation would affect the actions of the agents with respect to appraisal rights. For the foregoing reasons, we do not believe that any additional disclosure is required.

## **Recommendation and Fairness Determination, page 149**

46. We note your added disclosure on page 149 where you state that, "[i]n considering fairness, the supervisor also took into account the proposed terms of the compensation payable to persons in the Malkin Holdings group by the company after the closing of the consolidation." We also note your response to comment 22, in which you indicate that the compensation has not yet been finalized. Please disclose generally the proposed terms of compensation that the supervisor took into account when making its fairness determination.

The disclosures under the headings "Summary – The Consolidation – Why the Supervisor Believes the Consolidation is Fair to You" and "Recommendation and Fairness Determination – General" on pages 62 and 166, respectively, of the Form S-4 prospectus have been revised to refer to compensation described under the heading "Management – Executive Compensation" on page 452 of the Form S-4 prospectus. We supplementally advise the Staff that the statement is based on the procedures currently being established to determine the compensation that are designed to provide market-rate compensation and will be revised as necessary to address the compensation established, which will be reflected in a subsequent amendment.

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## Reports, Opinions, and Appraisals, page 189

47. Please revise to discuss how the overrides were valued and why. Please also include related discussion in the summary. Please also explain how the valuation method and/or amount was determined to be fair. In addition, please disclose whether the fairness opinion covers the valuation of the override interests.

The disclosures under the heading "Summary – Fairness Opinion" and "Reports, Opinions and Appraisals – Fairness Opinion" on pages 63 and 216, respectively, of the Form S-4 prospectus have been revised as requested.

### **Operating Leases, page 191**

48. We note your response to comment 96 of our letter dated March 14, 2012. Please further revise your disclosure at the top of page 192 to disclose the allocated exchange value that was attributed to Empire State Building Associates using discounted cash flow analysis. We note the reasons that the supervisor recommended a different method of valuation, but please disclose the "significantly higher" valuation amount that would have resulted under the other analysis. Lastly, please disclose why the discounted cash flow analysis would have resulted in a significantly higher allocation to ESBA and not the other public entities.

We have revised the disclosure under the heading "Reports, Opinions and Appraisals – Supervisor's Reasons for Representation as to 50/50 Allocation" on page 210 of the Form S-4 prospectus to include a table showing the discounted cash flow analysis and a comparison to the calculation of the exchange value under the analysis used in the consent solicitation/prospectus. This shows how the discounted cash flow analysis resulted in a higher allocation to Empire State Building Associates L.L.C. ("ESBA") and a lower allocation to the other two-tier entities as a result of the impact of the debt deduction.

### Supervisor's Reasons for Representation as to a 50/50 Allocation, page 192

49. We note your response to comment 97 of our letter dated March 14, 2012 and reissue in part our

prior comment. We note your disclosure in the fourth bulleted paragraph on page 192 that investors in Empire State Building Associates first receive a priority distribution before any income is shared 50/50 between investors in ESBA and investors in Empire State Building Company. In addition, we note your disclosure in the last bullet point on page 195 regarding the original offering documents or operating lease stating to the effect that the operating lease is not a joint venture along with the disclosure in section 2.05, of the sublease between ESBA and ESBC that provides: "The receipt by Sublessor of overage rent shall not be deemed to create any partnership or joint venture between Sublessor and Sublessee." In light of these disclosures, please clarify here and elsewhere that it is the supervisor's opinion that that the initial intent was to achieve the economic attributes of a 50/50 joint venture.

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The disclosures under the heading "Reports, Opinions and Appraisals – Supervisor's Reasons for Representation as to 50/50 Allocation" on pages 207 and 211 of the Form S-4 prospectus have been revised to state that the original intent to achieve the economic attributes of a 50/50 joint venture was the intent of the persons who structured and drafted the agreements relating to the two-tier structure. The statement in the Form S-4 prospectus is based on the knowledge of the persons involved in drafting the original agreements and therefore, it is not necessary to state that it is the supervisor's opinion. We also believe that the disclosures noted in the Staff's comment are consistent with the statement as to original intent. A priority return to investors who have invested capital is commonly included in arrangements that are economically a 50/50 joint venture. Finally, it should be clear that the language used specifically was to avoid liability exposure for the investors in ESBA, not to prevent the economic equivalent to a joint venture. Statements designed to protect one of the entities from the liability associated with a legal joint venture.

## 50. In the fourth bulleted paragraph, please quantify the annual priority distributions to the passive investors.

The disclosure under the heading "Reports, Opinions and Appraisals – Supervisor's Reasons for Representation as to 50/50 Allocation" on page 208 of the Form S-4 prospectus has been revised as requested.

51. We note your added disclosure on page 192 relating to how the two-tier structure was intended to synthesize a joint venture. We also note that, in 2001 when ESBA purchased the fee interest, ESBC declined to participate. Thus, it is not clear to us how this is consistent with your disclosure about the original intent to achieve economic attributes of a 50/50 joint venture. Please revise or advise.

We supplementally advise the Staff that the structure of the ownership arrangements between Empire State Building Associates L.L.C. and Empire State Building Company L.L.C., and the ownership of the Empire State Building, both before and after the purchase of the fee interest by Empire State Building Associates L.L.C., is consistent with the original intent as to the economic attributes of a 50/50 joint venture. When we refer to a 50/50 joint venture, we are referring to a 50/50 sharing after certain fixed priority payments are satisfied – a typical arrangement in a joint venture distribution waterfall. Percentage sharing after such priority payments is also customary in joint venture arrangements. The value of these fixed priority payments is taken into account in determining the exchange values. Prior to the purchase of the fee interest, Empire State Building Associates L.L.C. received basic rent from the operating lessee, from which it paid the ground rent to the owner of the fee interest. By purchasing the fee interest, Empire State Building Associates L.L.C. was able to retain the full basic rent instead of paying a portion of the basic rent as ground rent to the fee owner.

Please note also that, although Empire State Building Associates L.L.C. purchased the fee interest without the participation of the operating lessee, it did offer the operating lessee the opportunity to participate in such purchase – an offer consistent with conduct which is typical (and sometimes required) among members of a joint venture and would generally not be typical in a landlord-tenant relationship.

<sup>52.</sup> Please revise the added disclosure in the bulleted paragraph at the top of page 193 regarding the residual interest to state that ESBA is entitled to 100% of the value of the reversionary interest upon termination of the lease. We also note your disclosure about the residual interest not having any

material additional value. However, the disclosure made in the proxy statement, dated September 14, 2001, when the supervisor solicited the consent of investors in the Empire State Building Associates to purchase the fee title position seems inconsistent with this disclosure. The proxy enumerated advantages to ESBA if it were to purchase fee title, one of which was that it would "substantially increase the value of [the participants'] investment." The proxy also stated that the "ownership of the fee title [would] convert Associates' wasting leasehold into a permanent asset." Please revise this disclosure accordingly or advise.

We have revised the bulleted paragraph under the heading "Reports, Opinions and Appraisals -Supervisor's Reasons for Representation as to 50/50 Allocation" on page 208 of the Form S-4 prospectus to state that each subject LLC (not only ESBA) is entitled to 100% of the value of the residual interest on termination of the operating lease. We supplementally advise the Staff that the disclosures in the proxy statement that are referred to in the comment are not inconsistent with our statements in the Form S-4 prospectus. In making the purchase, Empire State Building Associates L.L.C. received the benefit described in response to Comment 51 by eliminating the ground rent payments and increasing the portion of the basic rent that it retained. Empire State Building Associates L.L.C. also received other benefits. Prior to purchasing the fee interest, all that it owned was a lease position without either ownership of the fee interest or ability to operate the property. The fee owner, because it owned only a leased-fee position which entitled it to fixed rent for over 75 years, did not have an incentive to extend any investment or cooperation (in financing or improvements or other matters) because it would not participate in any resulting profits. By acquiring the fee interest, Empire State Building Associates L.L.C. consolidated its position to have the power to agree with the operating lessee to effect financing and improvements to improve property performance and profit to the direct benefit of Empire State Building Associates L.L.C. In addition, its purchase eliminated the ownership of a superior interest by a third-party who had been adversarial in litigation and thereby eliminated the risk of the termination of its estate by a hostile third party and/or the cost of defending and resolving disputes with such third party. While Empire State Building Company L.L.C. may have also benefited from certain of these actions, it does not affect the accuracy of the statements or their consistency with the disclosures in the Form S-4 prospectus.

53. Please revise the third bullet point on page 193 to clarify that there is no legal impediment to the subject LLCs separately selling their interest in the property without the consent of the operating lessees, if true. Similar language appears in the third paragraph on page 22 and the last full paragraph on page 126.

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The bullet point under the heading "Reports, Opinions and Appraisals – Supervisor's Reasons for Representation as to 50/50 Allocation" on page 208 of the Form S-4 prospectus has been revised to clarify that the subject LLC, as lessor, has the right to sell its interests in the property without the operating lessee's consent, but that such sale would be subject to the operating lease. Additionally, similar language appearing under "Summary – Background of and Reasons for the Consolidation – The Subject LLCs, the Private Entities and the Management Companies" on page 27 of the Form S-4 prospectus and the disclosure under the heading "Background of and Reasons for the Consolidation – Background of the Subject LLCs" on page 138 of the Form S-4 prospectus has been revised.

54. We note your response to comment 104 regarding the \$60,500,000 debt obligation attributed only to ESBA. Please include a brief discussion of this under this subsection.

The disclosure under the heading "Reports, Opinions and Appraisals – Supervisor's Reasons for Representation as to 50/50 Allocation" on page 209 of the Form S-4 prospectus has been revised as requested.

- 55. We note your added disclosure on page 194 regarding the supervisor's reasons for belief that the sharing ratio in the preliminary draft valuation was inappropriate. Please provide appropriate balancing disclosure by making revisions to the following sections:
  - (a) Qualify that this statement represents the supervisor's belief.
  - (b) Clarify the transactions to which you are referring.
  - (c) Explain in greater detail why the supervisor believes the draft allocation overvalued the residual value.

Bullet points (b) and (c) under the heading "Reports, Opinions and Appraisals – Supervisor's Reasons for Representation as to 50/50 Allocation" on page 211 of the Form S-4 prospectus have been revised as requested. Bullet point (a) has been revised in accordance with the response to comment 49.

## Fairness Opinion, page 199

56. We note the statement in the second paragraph on page 199 to the effect that the fairness opinion with respect to the individual participation interests is a legal conclusion, rather than an economic conclusion. Please advise us as to the import of this paragraph. If the fairness opinion is a legal conclusion, please describe the qualifications of the independent valuer to make this determination. Furthermore, it does not appear appropriate to characterize this as a fairness opinion of a financial advisor if it is not speaking to fairness from a financial point of view.

Please note that the disclosure under the heading "Reports, Opinions and Appraisals – Fairness Opinion" in the second paragraph on page 216 of the Form S-4 prospectus was not intended to reflect a legal conclusion, and the disclosure and draft opinion letter have been revised in response to the Staff's comment by deleting the phrase noted by the Staff.

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57. Please clearly disclose who determined the amount of consideration payable to the participants. See Item 911(a)(2)(v).

The disclosure under the heading "Reports, Opinions and Appraisals – Fairness Opinion" on page 216 of the Form S-4 prospectus has been revised as requested.

58. Please include the disclosure required by Item 911(b)(1)(ii)(C).

The disclosure under the heading "Reports, Opinions and Appraisals – Fairness Opinion" on page 216 of the Form S-4 prospectus has been revised to include such disclosure, which is already included under the heading "Recommendation and Fairness Determination – Material Factors Underlying Belief as to Fairness."

59. Please discuss whether the independent valuer took into account the effects of the IPO upon the consolidation in connection with its fairness opinion. These effects would include the use of proceeds from the IPO and any dilution to the participants' holdings of common stock in the company. Also revise accordingly the supervisor's recommendation and fairness determination beginning on page 149.

The disclosure under the heading "Reports, Opinions and Appraisals – Fairness Opinion" on page 216 of the Form S-4 prospectus has been revised as requested.

Our discussion of the reasons for the supervisor's recommendation and fairness determination under "Recommendation and Fairness Determination – General" on page 166 of the Form S-4 prospectus has been revised to address the supervisor's belief as to the benefits from the IPO. The supervisor does not believe that it is necessary to address the dilution from the IPO, because the IPO, while it will reduce the percentage interest of participants, will not dilute their interest because the Company will receive proceeds through the sale of Class A common stock at a market price.

## Summary of Materials Considered and Analysis Performed, page 200

60. We note your response to comment 102 of our letter dated March 14, 2012. Please revise your document to disclose all projections that are materially related to the transaction, whether with respect to the final or preliminary valuations.

The projections on which the preliminary valuations and draft fairness opinion described in the Form S-4 prospectus have been included in the Form S-4 prospectus as Appendix C.

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#### Exchange Value and Allocation, page 203

61. We note that you have deleted the following phrase from this section: "The independent valuer believes that basing such allocations on the value of net assets contributed is fair from a financial point of view." Please tell us why you have deleted this phrase. If the allocation is not based on the

#### value of net assets contributed, please disclose this explicitly.

We respectfully advise the Staff that the Company has been informed by the independent valuer that the phrase was deleted not because the allocations were not based on the net assets contributed, but rather because the sentence as drafted might be incorrectly interpreted to imply that a fairness opinion was being rendered with respect to the method of making the allocations rather than on the amounts that were allocated. We do not believe that the language that was deleted is necessary to describe the scope of the fairness opinion.

#### Substantial Benefits to the Supervisor and its Affiliates, page 226

62. We note your response to comment 18 of our letter dated March 14, 2012, as well as your disclosure beginning on page 226 relating to the conflicts of executives of the supervisor in respect of their employment and benefits arrangements with the Company. We also note your belief that no further disclosure is necessary with respect to Item 905(b)(5). Please confirm, if accurate, that no steps will be taken to resolve any material conflicts that may arise between the interests of the sponsor or general partner and the interests of investors in the successor as a result of the compensation and distribution arrangements described in this section. Refer to Item 905(b)(5).

The disclosure under the heading "Conflicts of Interest – Supervisor" on page 245 of the Form S-4 prospectus has been revised to address the steps being taken to resolve material conflicts.

### Comparison of Ownership of Participation Interests and Shares of Common Stock, page 234

63. Please tell us how you determined that the charter, bylaw or similar provisions that will become applicable as a result of the consolidation do not need to be set out as separate proposals in your consent solicitation statement and form of consent. Refer to the Fifth Supplement to the Division of Corporation Finance: Manual of Publicly Available Telephone Interpretations (published September 2004). Please also expand this section to provide more detail with respect to the actual terms of the securities, as set forth in the charter, bylaws and applicable state law. Your current comparison focuses on the nature of the investment and the distributions with respect thereto.

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In response to the Staff's comment, the Company advises the Staff that it does not believe that there are any charter provisions that are required to be set out separately under Rule 14a-4(3) of the type intended to require a separate vote under Rule 14a-4(a)(3) and The Division of Corporation Finance Manual of Publicly Available Telephone Interpretations (Fifth Supplement, September 2004) (the "Fifth Supplement").

Rule 14a-4(a)(3) requires that the form of proxy "identify clearly and impartially each separate matter *intended to be acted upon*, whether or not related to or conditioned on the approval of other matters." (emphasis added). The rights of stockholders of the Company after the consolidation are not "intended to be acted upon" by the participants since the participants' consent is only required to be obtained to the extent of the specified actions under the participating agreements (which is the transfer of each subject LLC's property to the operating partnership and does not include amendments to the underlying governing instruments of the subject LLC).

The Fifth Supplement states that "examples of affected charter and bylaw provisions that generally would be required to be set out as separate proposals in merger and acquisition transactions include corporate governance-related and control related provisions." Specifically, the Fifth Supplement gives as example of these type actions, "classified or staggered boards, limitations on the removal of directors, supermajority voting provisions, delaying the annual meeting for more than one year, elimination of ability to act by written consent, and/or changes in minimum quorum requirements." All of these are proposals designed to limit the ability of stockholders to participate in corporate governance matters. The charter of the Company does not include any of the provisions of the type given as examples in the Fifth Supplement. The charter is typical of a newly-organized real estate investment trust. The Company advises the Staff that, in many respects, the provisions related to corporate governance and control which the participants will be subject to after the consolidation are more beneficial to participants than the corresponding provisions that are currently applicable to them.

Under the operating agreement and participating agreements for the subject LLCs, the participants are not involved in management of the subject LLCs and do not have typical governance rights of shareholders,

such as the ability to elect directors. The participants are not members of the subject LLCs, but only hold participation interests in the membership interests held by agents. The only rights that participants have is to consent, by a supermajority vote, to certain major decisions relating to the property owned by the applicable subject LLC (*i.e.*, a transaction affecting substantially all of the subject LLC's assets), where the consent of participants is required. The entities participating in the consolidation have a number of different governance structures and the ability to own interests in an entity with a modern corporate governance structure is a central part of the transaction and cannot be viewed as a separate matter from the consolidation.

Further, the Commission noted in SEC Release 34-31326, which adopted the relevant language in Rule 14a-4(a)(3) that the intended purpose of the amendments to Rule 14a-4 was to allow stockholders to communicate to the board of directors their views on each of the matters put to a vote.

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As described under the heading "Comparison of Ownership of Participation Interests, Operating Partnership Units and Shares of Common Stock – Voting Rights" on page 270 of the Form S-4 prospectus, with some exceptions, the participants in the subject LLCs have voting rights only on the sale, mortgage or transfer of the interest in the property, modification of the existing lease on the property held by the subject LLCs or entry into a new lease affecting the same. In particular, the participating agreements do not require that the agents receive the consent of the participants to amend the governing instruments of the subject LLC. The changes which are being proposed expand the rights of participants to participate in corporate governance and could be adopted by the agents with respect to the subject LLC's current organizational documents without the participants' approval. Accordingly, the Company believes that the facts in this situation are within the intent of the Staff as expressed in the Fifth Supplement, and, as described in the Fifth Supplement, unbundling the provisions into different proposals is not required.

In further response to the Staff's comment, the Company advises the Staff that the disclosure under the heading "Comparison of Ownership of Participation Interests, Operating Partnership Units and Shares of Common Stock" beginning on page 252 of the Form S-4 prospectus has been expanded to provide more detail with respect to the actual terms of securities.

Accordingly, the Company believes that unbundling of the provisions in question into different proposals is not required in this situation.

### **Revocability of Consent, page 255**

64. We note your response to comment 109 of our letter dated March 14, 2012. Please disclose how and when the consents will become effective to take the corporate action under applicable state law.

The disclosure under the heading "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal – Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions" on page 285 of the Form S-4 prospectus has been revised as requested.

65. Please disclose your authority for declaring the consents irrevocable within the time frame described in the document. We note disclosure that the supervisor can hold consents until all necessary consents have been obtained. In your response, refer to Section 407(b) of the New York Limited Liability Company Law and the fiduciary duties of the agents to the holders of participation interests.

We respectfully advise the Staff that the Company does not believe that your reference to the disclosure that the supervisor holds consents until all necessary consents are received is correct. As disclosed under the heading "Voting Procedures for the Consolidation Proposal and the

Third-Party Portfolio Proposal – Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions," on page 285 of the Form S-4 prospectus; the consents may be revoked at any time until the required supermajority consent has been received or the 60<sup>th</sup> day after the date of the Form S-4 prospectus, if later. This date is not inconsistent with Section 407(b) of the New York Limited Liability Company Law, which requires that that no written consent shall be effective to take the action referred to therein unless, within 60 days of the first consent delivered, written consents

signed by a sufficient number of members to take the action are delivered. Section 407(b) applies only to the members of the subject LLCs. All of the agent/member consents will be provided within 60 days of the first consent from an agent/member. The members are the agents for the participants, not the participants. In other words, participants are not members of the LLCs. The consent of the participants is governed by the participating agreement, which could be deemed to be governed either by contract law or partnership law. In either case, there is no restriction on when a consent is effective under applicable law. While the agents owe fiduciary duties to the participants, we do not believe that any fiduciary obligation would affect treating the consents in this manner.

#### **Results of Operations, Page 277**

#### Year ended December 31, 2011 Compared to Year Ended December 31, 2010, page 277

## Other Income and Fees, page 270

66. You state that the decrease was partially offset by \$5,178 of income received as a voluntary reimbursement of legal expenses previously incurred by the company of which \$5,021 was from the Helmsley estate. Please tell us what consideration you gave to accounting for the reimbursement from the Helmsley estate as a capital contribution. Tell us how you considered the Helmsley estate's relationship with the predecessor, including its voting and economic interests in the combined entities. Also, clarify the accounting guidance that you considered and relied upon.

We respectively advise the Staff that to be included in the consolidation are seven properties that are supervised by Malkin Holdings that were once managed by Helmsley-Spear. The Helmsley family was the principal owner of Helmsley-Spear until 1997. After the divestiture, the service provided by Helmsley-Spear deteriorated and Malkin Holdings commenced an action to terminate Helmsley-Spear as managing agent of the properties with the intention of replacing it with a competent managing agent. During the period from 1998 through 2006, Malkin Holdings, which is also included in the Predecessor, incurred approximately \$14.7 million in legal fees and other costs (excluding accrued interest) related to arbitration to remove Helmsley-Spear. The legal fees were paid by Malkin Holdings (of which the Helmsley estate has no ownership interest), not by the property owning entities that were then managed by Helmsley-Spear. These costs were expensed by Malkin Holdings in the periods in which they were incurred, which were prior to the periods presented in this filing. During 2011, the Helmsley estate (unrelated to Helmsley-Spear after 1997) agreed

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to directly reimburse Malkin Holdings for its allocable share of costs it had previously paid of approximately \$5.0 million that represented the Helmsley estate's aggregate proportional amount of these costs (plus interest) allocated to the ownership interests of the Helmsley estate in the entities that were the subject of litigation involving the removal of Helmsley-Spear as managing agent. This reimbursement was not paid to the actual entities in which the Helmsley estate has an ownership interest. Accordingly, at the date paid, the payment does not represent capital contributions to the partnership for which the Helmsley estate has an interest.

We viewed this reimbursement as a gain contingency in accordance with ASC 450-30-25-1 that in effect, represented a reimbursement of expenses previously incurred by Malkin Holdings related to the previously settled litigation with Helmsley-Spear and, accordingly only recorded the gain upon final settlement and receipt of the funds from the Helmsley estate.

Supplementally, we note for the Staff that on a fully diluted basis, assuming the IPO is completed at the amounts as reflected in our pro forma financial statements, the Helmsley estate will not be the principal stockholder of the Company. Additionally, the Helmsley estate will have no (ii) affiliate who will be part of our executive management team, (ii) board representation or (iii) other special voting privileges. As a result, we do not view the Helmsley estate as being a principal stockholder that would warrant their agreement to reimburse us for the costs of the litigation that was entered into to allow us to remove Helmsley-Spear as our managing agent as a capital contribution.

## Cash Flows, page 290

Comparison of year Ended December 31, 2011 to Year Ended December 31, 2010, page 290

67. Please revise your discussion of changes in cash flows from operating activities to address the changes with impacted cash flows from operating activities. It appears the decrease is primarily due to working capital changes, and a reduction in net income, exclusive of accrued overage rent.

The disclosure has been revised under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations – Cash Flows" beginning on page 323 of the Form S-4 prospectus and under the heading "Management's Discussion and Analysis of Financial Condition and Result of Operations – Cash Flows" beginning on page 115 of the Form S-11 prospectus to further expand on the changes in operating cash relating to working capital changes. We respectfully advise the Staff that when comparing the year ended December 31, 2011 to the year ended December 31, 2010, there was not a significant change in net income, exclusive of overage rent and equity in net income of non-controlled entities.

## Unaudited Pro Forma Financial Information, page F-4

68. On page 278, you state that the 2011 projects include revenue of (i) \$16,196 from new construction of residential apartments and a residential parking garage at a development site adjacent to the company's entitled land in Stamford, Connecticut

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that will not be contributed to the company in the consolidation and (ii) \$22,463 from the construction of two middle schools in Connecticut. Please clarify if you made any adjustments to the pro forma financial statements for the projects that will not be contributed and clarify if there are any other projects or results included in the pro forma statements that will not be contributed.

We respectfully advise the Staff that the pro forma financial income statement has been prepared in accordance with Article 11 and reflects information adjusted "as if" the transaction had occurred at the beginning of the period presented. Accordingly, no adjustments were made to the pro forma financial statements for our construction revenues. Our reference to the assets that will not be contributed to the Company in the consolidation only refers to the assets which will be distributed to the owners prior to the consummation of the formation transactions. We will continue to perform construction services through our taxable REIT subsidiary after completion of the consolidation and IPO, including the remaining work, if any, for the completion of the projects discussed in your comment. We believe the pro forma financial statements reflect all those items with a continuing impact.

69. Please tell us how you have complied with all of the pro forma requirements in Item 914 (c) of Regulation S-K.

We respectfully advise the Staff that the pro forma requirements of 914(c) of Regulation S-K require the following:

(1) Balance Sheet as of the later of the end of the most recent fiscal year or the latest interim period;

We included a pro forma balance sheet as of March 31, 2012.

(2) Statement of Income (with separate line items to reflect income (loss) excluding and including the roll-up expenses and payments), earnings per share amounts, and ratio of earnings to fixed charges for the most recent fiscal year and the latest interim period;

We included a pro forma statement of income for the year ended December 31, 2011 and three months ended March 31, 2012, which included the pro forma basic and diluted earnings per share (not to be completed until later filings).

When we initially planned the IPO, we were cognizant that the successful completion of the IPO would require a series of steps in order for the individual property owning entities to be either merged into or acquired by the REIT. As the ultimate goal of this process was solely the completion of the IPO, we considered each of the steps, including the consolidation, a necessary and required component to complete the IPO. Accordingly, we have not categorized any of the costs of completing the IPO as specific consolidation expenses. Rather we have allocated the aggregate costs of completing the IPO to each of the participating entities. In this way the costs of the IPO are borne by the entities individually. For those entities that are part of the combined Predecessor, these

costs (see response to comment 77) have been deferred and will be treated as a reduction of the proceeds raised in the IPO. For the non-controlled entities these costs have been expensed currently on their statements of operations as costs that they incurred which were necessary for them to be acquired. For the non-controlled entities, the Predecessor has recorded through our equity in net income our proportionate share of these acquisition expenses. Upon completion of the IPO, the Company has agreed to reimburse each of the entities that are participating in the IPO the costs that they have been allocated. At that time, the Company will account for the reimbursed costs as an acquisition cost to the Company for acquiring the non-controlled entities. As a result, we have not separately included a line item for the costs of the consolidation as this item does not apply.

As required by Rule 914 (c) -2 of Regulation S-K, we have now included the ratio of earnings to fixed charges for the year ended December 31, 2011 and three months ended March 31, 2012.

(3) Statement of Cash Flows for the most recent fiscal year and interim period; and

We included a statement of cash flows for the year ended December 31, 2011 and three months ended March 31, 2012.

(4) Book value per share as of the later of the most recent fiscal year or the latest interim period.

As required by Rule 914 (c) -4 of Regulation S-K, we have now included the pro forma book value per share as of March 31, 2012 (amounts to be computed in later filings).

## 1. Adjustments to the Pro Forma Condensed Consolidated Balance Sheet (in thousands except per share amounts):, page F-14

#### Adjustment (C), page F-14

70. We have reviewed your response to comment 124 of our letter dated March 14, 2012, and we reissue the original comment. Please further clarify and expand your disclosure in footnote (9) to explain how you determined the fair value of the Predecessor's existing ownership interest. Also, cite the accounting guidance you relied upon.

The disclosure has been revised on page F-19 of the Form S-4 prospectus and on page F-14 of the Form S-11 prospectus to clarify that the Predecessor's existing ownership interest at fair value was determined based on the preliminary aggregate exchange values of the Predecessor's non-controlling interests as determined by the independent valuer.

We respectfully advise the Staff that we applied the provisions of ASC 805-10-25-10 whereby if the acquirer owns a non-controlling interest in the acquiree immediately before obtaining control, the acquirer must re-measure that investment at fair value as of the acquisition date and recognize the resulting gain or loss, if any, in earnings.

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71. We note your response to comment 122 of our letter dated March 14, 2012. Please clarify if you have now appropriately included the above-or-below market intangibles related to the broadcast license in the pro forma financial statements.

We respectfully advise the Staff that based on immateriality the pro forma financial statements continue to exclude the above-or-below market intangibles related to the broadcast licenses due to the estimated values being less than 1% of the total fair value allocation. In our final purchase price allocation we will record such intangibles at their final determined amounts. For purposes of the pro forma financial statements, we do not believe it is likely that the judgment of a reasonable person relying upon our financial statements would change or be influenced by the inclusion of adjustments for the additional intangible lease liabilities and related amortization and related property carrying amounts and related depreciation expense.

## 72. Please clarify how you consider fixed rate renewal periods, if any, when determining the appropriate amortization period for below-market lease intangibles.

We respectfully advise the Staff that we performed an analysis on a lease-by-lease basis to determine the likelihood that the tenant under each such lease would exercise its option for the fixed rate renewal periods. To the extent leases have renewal rates that are more than 10 percent below the fair market rent estimate during the renewal period, such leases would be considered by us to be below-market lease intangibles although we would also consider qualitative factors such as (i) the nature of the business of

the tenant and the extent to which this business was compatible with the property it occupied and (ii) the quality of the tenant (including the tenant's long term business prospects). The portion of the values of the leases associated with below-market renewal options that are likely to be exercised are amortized to rental income over the respective renewal periods. As of the date of our preliminary analysis, there were renewal options included in some of our tenant leases; however, the renewal options either required a market rent or if fixed rates the amount of any bargain renewal was below the ten percent threshold and not deemed economically compelling.

73. In your response to comment 125 of our letter dated March 14, 2012, you describe how you determined the applicable market rent for determination of the amount of settlement gain on the termination of the operating lease with ESBC. It is still unclear to us how you determined the appropriate market rate to use in your calculation. You state in footnote (11) on page F-16 that you used a current market rate for similar arrangements; in light of the unique terms of the lease with ESBC, please clarify how you determined that the market information for office properties in Manhattan that you utilized is comparable. Discuss the general terms of the

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leasing arrangements that you used and compare to the ESBC lease. For example, you discuss throughout the filing the significant control granted to the operating lessee through the ESBC lease as well as the extended term of the lease.

As noted in our response to comment 75, we respectfully advise the Staff that the settlement gain on termination of the operating lease with ESBC was determined by our independent valuer. The settlement gain was determined by comparing the estimated current market rent to the pre-existing contractual rent under the operating lease between one of the Predecessor entities and ESBC. The independent valuer estimated current market rent for the remaining term of the ground lease as follows:

- the estimated fair value of the land was determined based on the opinion of the independent valuer which performed a comparable sales analysis.
- a survey of three recent net leased property sales in Manhattan which were of a similar class to ESBC indicated market rental rates ranging from 3.71% to 4.60%.
- a broker opinion (i.e., a market participant) indicated that rental rates range from 4% 7% of land values for both office and multi-family properties that are long-term ground leased.
- based on market research, it has been determined that for travel and tourist business operations that
  rely heavily on the leased real estate such as hotels, casinos, ports, and theme parks (other high
  customer driven rental operations) ground rent involves a percentage of the operators' revenue and
  for hotels the rate ranges from 4% to 7%; therefore, an assumption was made that a market participant
  would require additional rent of 5% from ESBC's projected income attributable to the observatory
  operations.
- an estimated year one ground rent of 4.5%, plus the 5% of ESBC's projected year one income attributable to the observatory operations, yielded an aggregate market rate of 4.8%, which is slightly above the range of the capitalization comparables without percentage rent and at the low end of the range of the broker opinion.

As noted in our response to comment 75, we believe the terms of the ESBC lease are materially consistent with the terms of any typical Manhattan ground lease or other triple net leased property with a contingent rent feature. Rather what is unique is the fact that by acquiring the equity interest in the non-controlled entities and terminating the operating lease, we are entitled to 100% of the economic benefit of operating the observatory. We believe the high customer volume generated by the observatory, one of the most well-known New York City tourist attractions, warrants assigning a premium to the market rental rate, yielding an all-in rate of 4.8%. See our response to comment 75 for a discussion on why we believe the terms of the ESBC and 501 Seventh Avenue leasing arrangements are materially consistent with the terms of any typical Manhattan ground lease or other triple net leased property with a contingent rent feature.

<sup>74.</sup> Furthermore, you state in response to comment 125 of our letter dated March 14, 2012, that you made additional adjustments to the estimated market rent to account for the positive impact that the observatory operations have on the value of the lease position. Please expand on what is meant by

"high customer driven rental operations," and tell us how you determined that using market rate information of operations like casinos is appropriate for your arrangement. It appears there may be significant differences in these industries, for example, due to economic or regulatory factors, among others.

We respectively advise the Staff to please see our response to comment 73.

75. We note your response to comment 123 of our letter dated March 14, 2012. You state that you do not believe that either of the sublease contracts granted an intangible asset or any other right to ESBC or 501 Seventh, other than the typical right that a tenant has to use a leased asset under an operating lease. We note that this statement is inconsistent with your discussion of these operating leases throughout your filing. For example, you highlight the absolute control granted to the operating lessees which impacts the lessors' ability to operate, improve, finance, and sell the property. Thus, we continue to question whether this transaction represents a reacquisition of a previously granted right as detailed in ASC 805-20-25-14. Please provide us with a revised analysis.

We respectfully advise the Staff that we believe the terms of our subleases are materially consistent with the terms of any typical Manhattan ground lease or other triple net leased property with a contingent rent feature. The rights granted by us to the sublessees are not atypical of comparable rights granted to ground lessees in similar ground leases. In fact, we have been granted a similar amount of control pursuant to the leases in which we are the lessee. As an example, we note that the ground lease with 112-1400 Trade Properties, LLC (a third party lessor) provides the operating lessee, 112 West 34th Street Associates, LLC (the entity that owns 112-122 West 34th Street, one of our option properties), with the ability to make all decisions relating to the operations of the property.

References made by us in the Form S-4 and Form S-11 regarding "absolute control" were not meant to convey any legal or accounting concepts. Rather, these disclosures were intended to convey the fact that we, similar to other ground lessors, do not have rights relating to the operations of the properties, and that, due to the contractual provisions of the operating leases and each LLC's ability to take timely advantage of favorable opportunities, including financings and sales, is limited, unless the operating lessee also agrees to such action.

We further note that in view of the fact that the subject LLCs own the interests in the properties, but the operating lessees operate the properties, the supervisor believes that, unless the operating lessee joins with the corresponding subject LLC in a sale or financing of the property, such a sale or financing would not maximize the value of the such subject LLC's interests in the property. We respectfully refer the Staff to the section entitled "Summary—Benefits of Participation in the Consolidation" beginning on page 33 of the Form S-4 prospectus where this is further discussed.

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We note that the guidance in ASC 840 states that the classification of a lease is determined at lease inception and should not be changed as a result of a business combination and as such, the acquiree's classification of its leases is not reconsidered in a business combination unless the agreement is modified as part of the acquisition and is deemed a new lease under the guidance in ASC 840-10-35-4.

We supplementally advise the Staff that we do not believe ASC 805-20-25-14 applies to our situation. We believe the subleases should be accounted for in accordance with the recognition principles in ASC 805-20-25-11 through 25-13 and ASC 805-20-30-5 and are subject to the fair value model, thereby requiring an assessment be performed as to whether the underlying lease has an inherent value (e.g., in-place lease value) or provisions that are off-market, favorable or unfavorable, given market conditions that exist on the date of the acquisition and the terms and conditions of the existing lease.

Since we intend to settle the subleases at the time of the formation transaction, we believe ASC 805-10-55-30 illustrates the measurement and recognition concepts of accounting for preexisting executory contract relationships between parties to a business combination. Specifically, the gain or loss on settlement of these executory contracts must be determined based on the lesser of the amounts by which the leases are favorable to us at the time of acquisition or the stated settlement provision. There are no settlement provisions in our subleases. Accordingly, we engaged our independent valuer to provide an estimate of the amounts by which the subleases are either favorable or unfavorable to us at the time of acquisition. For the ESBC sublease, our independent valuer determined that the current market rent would be less than the pre-existing contractual rent under the operating lease between one of the Predecessor entities and ESBC. Accordingly, upon elimination of the leasehold position and the related liability for the above-market lease, we will be recording an estimated gain reflecting the aggregate fair value of this arrangement of approximately \$140 million upon our acquisition of the equity interests in ESBC. For the 501 Seventh Avenue sublease, our independent valuer determined that the current market rent would be in excess of the pre-existing contractual rent under the operating lease between one of the Predecessor entities and 501 Seventh Avenue. Accordingly, upon elimination of the leasehold position and the related asset for the below-market lease, we will be recording an estimated loss reflecting the aggregate fair value of this arrangement of approximately \$6.4 million upon our acquisition of the equity interests in the 501 Seventh Avenue. The net amount of approximately \$133.9 million has been reflected as an increase in pro forma stockholders' equity on the Pro Forma Balance Sheet as of December 31, 2011.

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# Empire State Realty Trust, Inc. Notes to Consolidated Balance Sheet, page F-26

# Note 3. Commitments and Contingencies, page F-27

# Litigation, page F-28

76. Please expand your disclosure to comply with the requirements of ASC 450-20-50 including disclosure of an estimate of the reasonably possible range of loss or a statement that such an estimate cannot be made.

The disclosure has been revised on pages F-70 and F-99 of the Form S-4 prospectus and on pages F-70 and F-86 of the Form S-11 prospectus to clarify that a loss accrual has not been provided for in the historical financial statements because we believe the actions are without merit and any potential for loss cannot be reasonably estimated at this time.

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Empire State Realty Trust Predecessor Combined Statements of Cash Flows, page F-39

77. We have reviewed your response to comment 126 of letter dated March 14, 2012 and your revised disclosures. Please provide us with a more detailed discussion of these costs, formerly referred to as portfolio planning costs, and tell us how you determined that none of these costs are acquisition-related costs, rather than offering costs. We note that these costs include accounting, legal, and professional fees; explain in more detail the type of services received in exchange for these fees.

We respectfully advise the Staff that we applied the guidance in SAB Topic 5A, which indicates that "Specific incremental costs directly attributable to a proposed or actual offering of securities may properly be deferred and charged against the gross proceeds of the offering" as a reduction of additional paid-in-capital. Such costs represent expenses that were incurred in order to effectuate the IPO (exclusive of management salaries or other general and administrative expenses which in accordance with Topic 5A may not be allocated as costs of the offering).

Because the costs incurred to complete the IPO, with all of the necessary steps including the consolidation, benefited all of the entities participating in the consolidation, we determined that the most reasonable method of having each entities' owners bear their fair share of such costs was to allocate these costs to the respective entities on a relative basis based upon each entity's preliminary equity values to the overall preliminary exchange value as determined by our independent valuer.

Acquisition-related costs, which differ from offering costs, are costs incurred to effectuate the business combination, which occurs as each non-controlling entity is being acquired as part of the consolidation. The costs allocated to the non-controlling entities have been expensed on their individual financial statements as costs of being acquired. Upon completion of this IPO, the Company has agreed to reimburse each of the entities that are participating in the IPO the costs that they have been allocated. At that time, the Company will account for the reimbursed costs as an acquisition cost to the Company for acquiring the non-controlled entities.

As we have disclosed under the heading "Exchange Value and Allocation of Operating Partnership Units and Common Stock – Derivation of Consolidation Expenses" on page 238 of the Form S-4 prospectus, as of March 31, 2012 we have incurred approximately \$41.2 million of such costs. Of this amount \$19.8 million has been deferred by the Predecessor as a cost of the offering. The remaining \$21.5 million has been expensed on the statement of operations on the financial statements of the non-controlled entities and the option properties, as costs that they have incurred which were necessary for them to be acquired. For the non-controlled entities, the Predecessor has recorded through our equity in net income the proportionate share of these acquisition expenses.

As discussed under the heading "Chronology of the Consolidation" beginning on page 143 of the Form S-4 prospectus, when we began to investigate the feasibility of such a consolidation and IPO, we retained selected firms as counsel, accountants, investment bankers and valuation firm. The types of services provided in exchange for these fees include the following:

- Accounting fees Additional accounting fees incurred to prepare and audit the U.S. GAAP financial statements of the Company.
- Legal fees assistance complying with all applicable federal and state securities laws and regulations, reviewing and revising existing contractual obligations, preparing the prospectus and registration statement, etc.
- Appraisals determination of the exchange values of the subject LLCs, private entities, and the
  management companies, and the allocation of such values among the participants and the holders of
  the override interests in accordance with each subject LLC's organizational documents.
- Solicitation, printing and mailing, pre-formation costs additional services which are customarily only
  performed in an IPO.

In the event that the IPO is aborted, the offering costs will be expensed.

#### Form of Consent

78. We note your response to comment 131 of our letter dated March, 14, 2012 and reissue the comment. Please explain how you determined that investors could be subject to lock-up provisions which they have not seen and you have not disclosed.

We believe that an investor can agree in advance to be bound by the lock-up agreement, as subsequently modified. However, in order to address your comment, the consent will be revised to provide that the investor is agreeing to the lock-up agreement in the form attached as Exhibit G to the contribution agreement, which is attached as Appendix B to the supplement for each subject LLC. Accordingly, the investors will be agreeing to a lock-up agreement in a form seen by them and disclosed.

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# Exhibits

79. We note your response to comment 134 of our letter dated March 14, 2012 and we reissue in part our prior comment. We note that throughout the registration statement, you reference the original transaction documents involving the subject LLCs and the operating lessees. Considering the significance of these documents on participants' understanding of their rights and fairness of the proposed transaction, please file these agreements as part of the registration statement. These agreements would appear to include the original lease agreement and participating agreement.

The original organizational documents, lease agreements and the participating agreements have been filed as exhibits to the Form S-4 Amendment No. 2. These documents have been incorporated by reference, to the extent that they are available on EDGAR and filed with Amendment No. 2, to the extent that they are not available on EDGAR.

80. We note your disclosure throughout the registration statement regarding the agreement between the Helmsley estate and the supervisor. Please file the agreement as an exhibit or tell us why you believe it is not material to investors.

The agreements between the Helmsley estate and the supervisor relating to the consolidation have been filed as exhibits to the Form S-4 Amendment No. 2.

81. Comment communicated orally on June 13, 2012 : Specifically address who the accounting acquirer

is (the predecessor, the REIT or another entity) and the accounting basis for such determination. If it is the predecessor, we note the predecessor is not a legal entity. Please specify which of the entities that comprise the predecessor is the accounting acquirer and the accounting basis for such determination.

In response to a comment of the Staff communicated orally on June 13, 2012, with respect to the Company's identification of the accounting acquirer and accounting basis for such determination, we supplementally advise the Staff that we have designated Malkin Holdings, which is included in the Predecessor group, as the accounting acquirer for the reasons set forth below. As disclosed in the Form S-4 and Form S-11 Registration Statements, it is through Malkin Holdings as supervisor of the Predecessor entities, that the Sponsors (Anthony E. Malkin and Peter L. Malkin) and/or their affiliates and family members, control the activities over the Controlled Entities. Accordingly, we have revised our disclosure in the Form S-4 and Form S-11 Registration Statements to clarify that one of the Predecessor entities has been identified as the accounting acquirer.

We acknowledge that the accounting guidance in ASC 805 requires the identification of the acquiring entity for all business combinations that are required to be accounted for using the acquisition method of accounting (i.e., fair value). We have concluded that the Formation Transactions, whereby the Controlled Entities will contribute their assets and liabilities to our

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operating partnership or our operating partnership's subsidiaries (collectively, referred to as the "Operating Partnership") in exchange for shares of our common stock, operating partnership units and/or cash, (i) represent transactions between entities under common control since the Sponsors control a majority interest in each of the Controlled Entities comprising our predecessor, and (ii) do not meet the requirements to be accounted for as a business combination. ASC 805 specifies that common control transactions are not accounted for at fair value – rather, they are generally accounted for at the carrying amount (i.e., historical cost) of the net assets or equity interests transferred. We have further concluded that the contribution of the assets of, or acquisition by merger of, the Non-Controlled Entities (including our Predecessor's non-controlling interest in these entities) will be accounted for as an acquisition under the acquisition method of accounting and recognized as the estimated fair value of acquired assets and assumed liabilities on the date of such contribution or acquisition since we will obtain control thereby triggering the application of the acquisition model in ASC 805.

Concurrently with the Formation Transactions, we intend to conduct an underwritten initial public offering of our Class A common stock using a typical real estate structure, *i.e.*, a Maryland corporation which will qualify for U.S. federal income tax purposes as a real estate investment trust, or "REIT". The REIT is a vehicle created and controlled by the Sponsors which will be used to issue equity to public stockholders and will be the continuing entity after the completion of the initial public offering (the "IPO" or "Offering") and Formation Transactions. The REIT, through its general partner interest, will control the Operating Partnership, which in turn will own a controlling interest in the contributed properties.

In a business combination effected by transferring cash or other assets or by incurring liabilities, the acquirer is usually the entity that transfers the cash or other assets or incurs the liabilities (ASC 805-10-55-11). In a business combination effected primarily through an exchange of equity interests, as is the case in our Formation Transactions, determination of the accounting acquirer should include a consideration of, among other things, which of the combining entities initiated the combination, as well as the relative size of the combining entities (ASC 805-10-55-14). Further, if a new entity is formed to issue equity interests to effect a business combination, one of the combining entities that existed before the business combination shall be identified as the acquirer (ASC 805-10-55-15). ASC 805 retains the concept from SFAS 141 that a Newco must be substantive in order to be deemed the accounting acquirer. Although, Empire State Realty Trust, Inc. is the legal acquirer as it does not have substantive precombination activities. Accordingly, we then evaluated which of the combining entities should be identified as the acquirer.

We believe ASC 805 applies to the IPO and Formation Transactions, which is a combination by the Sponsors of entities it controls, plus the acquisition of entities that the Sponsors have agreed to acquire concurrently with the consummation of the IPO. For accounting purposes, this, in substance, requires the

contribution of the Predecessor to the REIT to be accounted for at Predecessor basis and the acquisition of the Non-Controlled Entities to be accounted for at fair value as a result of applying purchase business combination accounting.

In performing our analysis to identify the accounting acquirer, we also considered the guidance in ASC Sections 805-10-55-10 through 805-10-55-15 as follows:

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# a. ASC Section 805-10-55-10

Paragraph 805-10-25-5 provides that the guidance in the General Subsections of Subtopic 810-10 related to determining the existence of a controlling financial interest shall be used to identify the acquirer in a business combination, except when a variable interest entity (VIE) is acquired. If a business combination has occurred but applying that guidance does not clearly indicate which of the combining entities is the acquirer, paragraph 805-10-25-5 requires the factors in paragraphs 805-10-55-11 through 55-15 to be considered in making that determination.

We do not believe the identification of the accounting acquirer is clear by applying the overriding change in control concept since, even though there will be a "loss in control," there has not been a change in control because no one individual or group controls the REIT subsequent to the IPO and Formation Transactions and it cannot be presumed that the public shareholders would act as a collaborative group. As such, since the accounting acquirer under ASC 805-10-55-10 is not determinative, we have analyzed the accounting acquirer pursuant to the guidance set forth under ASC 805-10-55-11 through 15.

#### b. ASC Section 805-10-55-11

# In a business combination effected primarily by transferring cash or other assets or by incurring liabilities, the acquirer usually is the entity that transfers the cash or other assets or incurs the liabilities.

As consideration for contribution of the Predecessor entities to, at the Sponsor's direction the REIT will issue shares of its Class A common stock and cause the Operating Partnership to issue operating partnership units, as well as assume debt currently encumbering the properties. The REIT will then issue shares of its Class A common stock for cash in the IPO. The cash will be used as set forth under the heading "Use of Proceeds" section on page 67 of the Form S-11 prospectus.

As previously mentioned, we do not believe that the REIT is substantive to be deemed the accounting acquirer as it does not have substantive pre-combination activities.

#### c. ASC Section 805-10-55-12

In a business combination effected primarily by exchanging equity interests, the acquirer usually is the entity that issues its equity interests. However, in some business combinations, commonly called reverse acquisitions, the issuing entity is the acquiree. Subtopic 805-40 provides guidance on accounting for reverse acquisitions. Other pertinent facts and circumstances also shall be considered in identifying the acquirer in a business combination effected by exchanging equity interests, including the following:

a. The relative voting rights in the combined entity after the business combination. The acquirer usually is the combining entity whose owners as a group retain or receive the largest portion of the voting rights in the combined entity. In determining which group of owners retains or receives the largest portion of the voting rights, an entity shall consider the existence of any unusual or special voting arrangements and options, warrants, or convertible securities.

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Holders of operating partnership units that acquire shares of our Class B common stock will have a significant vote in matters submitted to a vote of our stockholders. Each outstanding share of Class B common stock entitles the holder thereof to 50 votes on all matters on which Class A common stockholders are entitled to vote, including the election of directors. It is anticipated that the stockholder group of the Controlled Entities will own an approximate 73% economic interest and the most significant voting interest in the REIT after contribution of the Predecessor entities and acquisition of the Non-Controlled Entities, but before factoring in dilution as a result of the IPO.

The Malkin Family (as defined in the company's charter) will receive the largest portion of the voting rights in the combined entity which is indicative that one of the Predecessor entities is the accounting acquirer.

# b. The existence of a large minority voting interest in the combined entity if no other owner or organized group of owners has a significant voting interest. The acquirer usually is the combining entity whose single owner or organized group of owners holds the largest minority voting interest in the combined entity.

As noted above, the Sponsors and the Malkin Family will have the most significant voting interest, on a fullydiluted basis, in the REIT post-closing of the IPO. We believe the large minority interest held by the Malkin group is indicative that one of the Predecessor entities is the accounting acquirer. Further, the REIT's charter contains stock ownership limits prohibiting any person, except for possibly the Malkin Family, from directly or indirectly owning more than a specified percentage in value or number of shares, whichever is more restrictive, of the outstanding shares of the capital stock or more than specified percentage in value or number of shares, whichever is more restrictive, of the outstanding shares of the common stock. As a result, we do not anticipate there will be other large minority interests that come from other stockholder groups following the IPO.

# c. The composition of the governing body of the combined entity. The acquirer usually is the combining entity whose owners have the ability to elect or appoint or to remove a majority of the members of the governing body of the combined entity.

Currently, we have one director, Anthony E. Malkin. Upon completion of the IPO and the Formation Transactions, our board of directors will consist of seven members, including the six currently unidentified independent director nominees who will become directors upon completion of the IPO. Our Sponsors will select the initial six independent directors prior to the IPO. Accordingly, we believe our Sponsors involvement in the initial selection of our board of directors is indicative that one of the Predecessor entities is the accounting acquirer.

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# d. The composition of the senior management of the combined entity. The acquirer usually is the combining entity whose former management dominates the management of the combined entity.

Each of the Predecessor entities is supervised by Malkin Holdings, LLC and that management team will be the Company's management team upon completion of the Formations Transactions and the IPO. As substantially all of the management team is comprised of the existing management team of the Predecessor, this factor would support one of the Predecessor entities as the accounting acquirer.

# e. The terms of the exchange of equity interests. The acquirer usually is the combining entity that pays a premium over the precombination fair value of the equity interests of the other combining entity or entities.

None of the entities will be paying a premium over the pre-combination fair values of the equity interests of the other combining entities as the equity values are based upon preliminary exchange values as determined by the independent valuer.

#### d. ASC Section 805-10-55-13

# The acquirer usually is the combining entity whose relative size (measured in, for example, assets, revenues, or earnings) is significantly larger than that of the other combining entity or entities.

The Predecessor entities account for approximately 73% of the Total Exchange Value, and so we evaluated the Predecessor as a group. Rather than look to relative size or premium we determined it would be more meaningful to consider which entity within the Predecessor group exerts control over the Controlled Entities, which in this case is Malkin Holdings. We believe this analysis supports one of the Predecessor entities as the accounting acquirer.

# **Other Factors Considered:**

ASC Section 805-10-55-14 provides consideration of which of the combining entities initiated the combination. The above factors support our conclusion that one of the entities within the Predecessor group be deemed the accounting acquirer. In evaluating the entities within the Predecessor group, we considered that Anthony E. Malkin is the "promoter" in connection with the IPO and both Anthony E. Malkin and Peter L. Malkin are sponsoring the Formation Transactions and IPO. Messrs. Malkin are principals of Malkin Holdings which, in

turn, is the supervisor of the entities comprising the Predecessor. As the active manager over the Controlled Entities, we believe that Malkin Holdings would be considered the accounting acquirer.

We thank you for your prompt attention to this letter responding to the comment letter and look forward to hearing from you at your earliest convenience. Please direct any questions concerning this response to Larry Medvinsky at (212) 878-8149 or Steven Fishman at (212) 969-3025.

Yours truly,

/s/ Larry Medvinsky Larry Medvinsky Clifford Chance US LLP

/s/ Steven Fishman

Steven Fishman Proskauer Rose LLP

cc: Anthony E. Malkin Eric McPhee Jessica Barberich Angela McHale David L. Orlic

# August 13, 2012

# VIA EDGAR AND OVERNIGHT COURIER

Mr. Tom Kluck United States Securities and Exchange Commission Division of Corporation Finance 100 F Street, N.E. Washington, D.C. 20549-7010

Re: Empire State Realty Trust, Inc. Empire State Realty OP, L.P. Amendment No. 2 to Registration Statement on Form S-4 Filed July 3, 2012 File Nos. 333-179486; 333-179486-01

Dear Mr. Kluck:

On behalf of Empire State Realty Trust, Inc., a Maryland corporation (the "Company") and Empire State Realty OP, L.P. (the "Operating Partnership"), we are transmitting for filing pursuant to the Securities Act of 1933, as amended (the "Securities Act"), Amendment No. 3 ("Form S-4 Amendment No. 3") to the Registration Statement on Form S-4 (File Nos. 333-179486; 333-179486-01) of the Company and the Operating Partnership (the "Form S-4 Registration Statement") and the Company's responses to the comments of the Staff of the Division of Corporation Finance (the "Staff") of the Securities and Exchange Commission (the "Commission") contained in your letter dated July 31, 2012.

For convenience of reference, each Staff comment contained in your July 31, 2012 comment letter is reprinted below in italics, numbered to correspond with the paragraph numbers assigned in your letter, and is followed by the corresponding response of the Company and the Operating Partnership, as applicable.

We have provided to you five courtesy copies of the Form S-4 Amendment No. 3, filed by the Company and the Operating Partnership on the date hereof, and five copies of the Form S-4 Amendment No. 3 which are marked to reflect changes made to the Form S-4 Registration Statement filed with the Commission on July 3, 2012 (the "Marked Copies"). The changes reflected in the Form S-4 Amendment No. 3 have been made in response to the Staff's comments and for the purpose of updating and revising certain information in the Form S-4 Registration Statement. All page references in our responses are to the pages of the Marked Copies. Capitalized terms used and not otherwise defined in this response letter that are defined in the Form S-4 Registration Statement shall have the meanings set forth in the Form S-4 Registration Statement. Please note that references to "we," "our" and "us" refer to the Company, the Operating Partnership or the supervisor, as applicable.

August 13, 2012 Page 2

#### General

1. The comments and page references below refer to the Form S-4 as filed on July 3, 2012. To the extent the comments are also applicable to disclosure in the Form S-11, please revise the Form S-11 accordingly. We may have further comments on the Form S-11.

We acknowledge the above comment.

2. We note your response to comment 3 of our letter dated June 8, 2012. Please note that we are reviewing your response in regards to the third-party portfolio proposal and whether it complies with Section 14(a) of the Exchange Act. We may have further comments.

We acknowledge the above comment and the views expressed by the Staff in the August 9<sup>th</sup> telephone call concerning this comment, all of which is currently under review by the Company.

3. We note your response to comment 2 of our letter dated June 8, 2012. Item 911(a)(4) of Regulation S-K requires the filing of all reports received from an outside party which are materially related to the transaction, without exception for preliminary or draft reports, or for materials that were not ultimately relied on by the sponsor. Accordingly, please file as exhibits to your registration statement all of the schedules and work papers described in your response, including the June report, the preliminary draft valuation, the actual property appraisals for the subject LLCs, and all similar

appraisals and materials relating to the private entities. To the extent that these reports present findings or conclusions that are materially different from those appearing in Exhibit 99.47, please summarize those differences in your prospectus. Finally, please modify the legend on page 222 to include all filed reports, appraisals and opinions, not simply Exhibit 99.47.

We have filed the June illustrative report as Exhibit 99.48. We are providing to the Staff supplementally interim preliminary work papers relating to the property valuations prepared by the independent valuer and sent to the supervisor on September 16, 2011, October 4, 2011, October 15, 2011 and November 17, 2011. The September 16, 2011 preliminary work papers relating to property valuations were the first preliminary work papers relating to property valuations that the independent valuer furnished to the supervisor.

# August 13, 2012 Page 3

In addition to the interim preliminary work papers relating to property valuations describe above, we are providing to the Staff supplementally interim preliminary work papers relating to allocations prepared by the independent valuer and sent to the supervisor on October 5, 2011 and October 14, 2011. The interim preliminary work papers relating to allocations allocate the values included in the interim preliminary work papers relating to property valuations to each of the subject LLCs and the private entities and calculated preliminary exchange values.

The material differences reflected in these interim preliminary work papers are described below.

As we stated in our response to the Staff dated July 3, 2012, we believe that the interim preliminary work papers relating to property valuations and allocations do not represent separate reports that are required to be filed. Instead, each of these work papers was submitted for the purpose of being reviewed and corrected and it was contemplated that a final preliminary valuation would be delivered after completion of the review process. We believe that the inclusion in the Form S-4 Registration Statement of these interim preliminary work papers is confusing and potentially misleading and does not provide information material to participants; we continue to believe that not every communication between a financial advisor and a registrant should be deemed to be a "report" within the meaning of Item 911(a)(4) and required to be filed as an exhibit to a registration statement. We believe that the word "report," though not defined, should be interpreted to mean only those communications that are intended to convey advice or conclusions rather than communications intended to solicit information from a registrant or to confirm information. To the extent that, notwithstanding the foregoing, the Staff requires filing of these interim preliminary work papers relating to property valuations and allocations as exhibits to the Form S-4 Registration Statement, we will file the forms furnished supplementally and include the following disclosure:

"During the period from September 16, 2011 through the submission of the final preliminary valuation prior to commencement of the solicitation of consents from participants in the private entities in November 2011, the independent valuer provided to the supervisor for its review interim preliminary work papers with respect to property valuations and allocations of consideration. These interim preliminary work papers were submitted for review and verification and were not intended to and did not reflect the final work product or advice or conclusions of the independent valuer. The interim preliminary work papers relating to property valuations and allocations containing material changes are filed as exhibits to the Registration Statement on Form S-4.

The following are the material differences from the final valuation reflected in the interim preliminary work papers relating to property valuations and allocations: revisions to the property allocations to reflect corrections provided by the supervisor for the calculation of the overage rent payable under operating leases to conform to the various governing documents; adjustment in the management fees the independent valuer applied in respect to certain of the non-New York City properties to the actual management fees paid by the private entities that own such properties; changes in the property valuations and allocations to reflect the change in the valuation methodology from valuing the residual interest in a two-tier property on the basis of the discounted cash flow method to valuing it on the basis of the 50/50 joint venture method and, in connection therewith to change the allocation of debt from 100% to the subject LLCs to 50% to the subject LLCs and 50% to the operating lessees, except for \$60,500,000 of debt of Empire State

Building Associates L.L.C. incurred in connection with the acquisition of the fee interest, which was allocated 100% to Empire State Building Associates L.L.C; changes in the allocations to reflect changes in the property values; and changes in the discount rates and terminal capitalization rates."

We advise the Staff that, in addition to the interim preliminary work papers that we are furnishing supplementally, other preliminary work papers were furnished by the independent valuer to the supervisor. These work papers either contained immaterial changes from the prior preliminary work papers or were part of a single revision, with changes that were made in stages, which were fully incorporated in subsequent preliminary work papers that are provided supplementally. We do not believe that any of these submissions should be considered to represent separate preliminary work papers. For example:

- Prior to the preliminary work papers relating to property valuations provided on October 4, 2011, there were corrections provided by the supervisor in the calculation of the overage rent payable under operating leases, which were incorporated in part in an interim set of work papers and completed in the October 4, 2011 work papers. The interim work papers also made certain other changes, all of which were included in the October 4, 2011 work papers. We do not believe that these interim preliminary work papers should be required to be filed.
- An interim set of work papers (which did not include back-up details) of the valuation changes
  relating to the 50/50 joint venture analysis was provided by the independent valuer, which also
  included changes in the discount rates and terminal capitalization rates for certain of the
  properties. All of those changes, with backup, were included in the October 13, 2011 work papers
  relating to property valuations. We do not believe that these interim preliminary work papers
  should be required to be filed.

In addition, we advise the Staff that we have included a legend under "Reports, Opinions and Appraisals — Supervisor's Reasons for Representation as to 50/50 Allocation" on page 210 of the Form S-4 prospectus with respect to furnishing the June report and will include similar legends with respect to any of the interim work papers that we are required to file.

4. We note your response to comment 8 of our letter dated June 8, 2012. Given that the supervisor can implement the buyout regardless of whether a transaction is consummated, please provide your analysis under Rule 13e-3 with respect to a standalone buyout. Please also briefly describe the circumstances under which the supervisor may choose to abandon or postpone the transaction, and the authority for doing so, in both the case where the buyout is implemented and where it is not.

We supplementally advise the Staff that we do not believe the fact that the supervisor can implement the buyout whether or not a transaction is consummated alters the Rule 13e-3 analysis. Whether or not the buyout is effected is within the control of the participant who can consent to a transaction after notice that the required supermajority consent has been received. Therefore, the buyout under these circumstances does not affect the right of a participant to receive Class A common stock or compliance with the conditions of Rule 13e-3(g)(2).

# August 13, 2012 Page 5

By changing his or her consent after the buyout notice is received, each participant has the ability to receive a security meeting the conditions of Rule 13e-3(g)(2), if the transaction is consummated, and to retain his or her current participation interest, if the transaction is not consummated.

The participants, by voting for the proposed transaction, authorize the agents to proceed with the transaction. The agents under the operating agreement have the final decision as to whether to proceed with the transaction, and the agents, all of whom are principals of the supervisor, have the discretion, subject to their fiduciary duties, to determine whether to proceed. The supervisor, acting on behalf of the subject LLCs and the agents, similarly have discretion, subject to its fiduciary duties, as to whether to abandon or postpone the transaction. Because unanimity of the participants is required to provide the authority to proceed with the transaction, the buyout would need to be effected following receipt of consents from the supermajority to provide such authority. As a result, the buyout needs to be effected whether or not the subject LLCs ultimately proceed with the transaction and is not affected by whether or not the transaction closes.

Page 4

We supplementally advise the Staff that, while the buyouts of any non-consenting participants that do not change their vote after the buyout notice are necessary to obtain the unanimous consent required under the participating agreements, it is not the supervisor's or the agents' intention to effect any buyouts. In past transactions, the supervisor and the agents have sought to avoid the buyout through a series of calls and letters to participants to encourage participants to change their vote after the supermajority consent has been received. As a result of calls and letters from the supervisor and the agents in connection with the solicitation of consents from participants in the private entities, no buyouts were effected in the private entities which were subject to similar buyout provisions. The supervisor and the agents intend to proceed in the same manner in connection with buyouts of participants in the subject LLCs.

# Prospectus Cover Page

5. Please revise the cover page of the prospectus to disclose that holders of the operating partnership units will not have economic or voting interests in the REIT.

The disclosure on the cover page of the Form S-4 prospectus has been revised as requested.

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# Questions and Answers about the Consolidation, page 1

# What will I be entitled to receive if I don't vote "FOR" the consolidation and either proposal is approved by my subject LLC? page 5

# 6. Please clarify in the subheading the other proposal to which you are referring.

The subheading on page 5 of the Form S-4 prospectus has been revised to refer only to the consolidation proposal. Please note that the third party portfolio proposal is already separately addressed on page 9 of the Form S-4 prospectus under the heading "Questions and Answers about the Consolidation — What will I be entitled to receive if I don't vote "FOR" the third-party portfolio proposal and it is approved by my subject LLC?."

# When can I sell operating partnership units or shares of Class A common stock of the company after the consolidation and the IPO? page 6

7. Please clarify, as discussed on page 427, that the Class A shares that you refer to in the second sentence are only issuable in exchange for OPUs beginning twelve months after completion of the IPO at the company's election. We note your related disclosure on page 8.

The disclosure under the headings "Questions and Answers about the Consolidation — When can I sell operating partnership units or shares of Class A common stock of the company after the consolidation and the IPO?," "Summary — What You Will Receive if Your Subject LLC is Included in the Consolidation — Operating Partnership Units," "Risk Factors — Risk Factors Related to the Company and Risks Resulting from the Consolidation — The number of shares and operating partnership units available for future sale could adversely affect the market price of the operating partnership units and the company's Class A common stock," "Recommendation and Fairness Determination — Material Factors Underlying Belief as to Fairness," and "The Consolidation — Lock-Up Agreements" on pages 6, 60, 102, 169, and 191, respectively, of the Form S-4 prospectus has been revised as requested.

# What is the process by which I may change my vote on the consolidation proposal or the third-party portfolio proposal? page 13

8. We note your added disclosure on page 13 in response to comment 15 of our letter dated June 8, 2012. In the example you give on page 14, the buyout notice that supermajority consent has been received is mailed to participants who abstained or voted "against" on day 61, even though the required supermajority was actually received on day 47. Please confirm that the buyout notice will not be mailed out earlier than the end of the 60 day solicitation period. Also, please disclose whether a participant may call MacKenzie Partners, Inc. ("MacKenzie") during the

# solicitation period to check the status as to whether or not supermajority consent has been received and/or to confirm that MacKenzie has received a participant's changed vote.

We supplementally advise the Staff that, as disclosed under the heading "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal — Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions — Revocability of Consent" on page 285 of the Form S-4 prospectus, the buyout notice will be mailed out following the expiration of the solicitation period, as it may be extended. Accordingly, it cannot be mailed out prior to the end of the solicitation period, which is a minimum of 60 days.

The disclosures under the headings "Questions and Answers About the Consolidation — What is the process by which I may change my vote on the consolidation proposal or the third-party portfolio proposal?," "Summary — Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal," "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal — Distribution of Solicitation Materials," " — Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions," and "Consent Procedures for Voluntary Pro Rata . Reimbursement Proposal," on pages 14, 74, 281, 285, and 286 respectively, of the Form S-4 prospectus, have been revised to state that participants may call MacKenzie during the solicitation period to check whether or not the required supermajority consent has been received or confirm that MacKenzie has received a changed vote.

#### Are there tax consequences as a result of the consolidation? page 14

9. We note your disclosure in the paragraph on page 15 following subsection (iii) regarding when an investor may be treated as receiving shares of common stock and immediately transferring such shares to the supervisor as a reimbursement payment. Please revise to clarify when this treatment would apply. For example, does it apply to participants who vote "yes" to the voluntary pro rata reimbursement program and/or to participants who voted in favor of the voluntary capital overrides?

The disclosure under the headings "Questions and Answers About the Consolidation — Are there tax consequences as a result of the consolidation," "Summary — U.S. Federal Income Tax Considerations of the Consolidation Proposal" and "U.S. Federal income Tax Considerations — U.S. Federal Income Tax Consequences of the Consolidation — General" on pages 15, 78 and 475, respectively, of the Form S-4 Prospectus has been revised as requested. We supplementally advise the Staff that the treatment does not apply to participants that consented to the voluntary capital override.

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#### Summary, page 17

#### Background of and Reasons for the Consolidation, page 27

10. We note your response to comment 31 of our letter dated June 8, 2012, as well as your revised disclosure on page 28. We particularly note your additional disclosure about the compensation at an hourly rate for special supervisory services. Please quantify these fees to the extent material and explain what types of services are included in the special supervisory services. Lastly, please clarify whether these fees were included when calculating the exchange value of the management companies.

The disclosure under the headings "Summary — Background of and Reasons for the Consolidation — The Subject LLCs, the Private Entities and the Management Companies" and "Background of and Reasons for the Consolidation — Background of the Subject LLCs" on pages 28 and 139 of the Form S-4 prospectus has been revised as requested.

11. In footnote (6) on page 30, please disclose the percentage of participation interests for which the Malkin Holdings group controls the vote but does not have an economic interest.

Footnote (6) to the tables under the headings "Summary — Background of and Reasons for the Consolidation — The Subject LLCs, the Private Entities and the Management Companies" and "Background of and Reasons for the Consolidation — Background of the Subject LLCs" on pages 30 and 141, respectively, of the Form S-4 prospectus has been revised as requested.

# The Subject LLCs, the Private Entities and the Management Companies, page 27

12. Please revise your chart on page 29 to include the interests to be received by Malkin Holdings group pursuant to the voluntary capital overrides. Please also include related disclosure in the "Allocation of Consideration in the Consolidation" section beginning on page 68.

We supplementally advise the Staff that the charts under the headings "Summary — Background of and Reasons for the Consolidation — The Subject LLCs, the Private Entities and the Management Companies," "— Allocation of Consideration in the Consolidation," "Background of and Reasons for the Consolidation — Background of the Subject LLCs," "Exchange Value and Allocation of Operating Partnership Units and Common Stock — Estimated Exchange Value of Common Stock" on pages 29, 69, 140 and 239, respectively, of the Form S-4 prospectus already include the interests to

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be received by the Malkin Holdings group pursuant to the voluntary capital overrides. The footnotes to these charts have been revised to clarify that the overrides for Empire State Building Associates L.L.C. and 250 West 57<sup>th</sup> St. Associates L.L.C. are voluntary capital overrides which were voluntarily agreed to by certain participants.

# Selected Financial and Other Data, page 80

13. Please clearly label the historical combined columns presented in your Selected Financial and Other Data on page 81 as "Predecessor" financial information.

The Historical Combined columns appearing under the heading "Selected Financial and Other Data" on pages 81 and 82 of the Form S-4 prospectus have been revised as requested.

#### Background of and Reasons for the Consolidation, page 138

# Chronology of the Consolidation, page 143

14. We note your disclosure at the bottom of page 144 that in 2010 Anthony Malkin and Peter Malkin met with the executors of the Helmsley estate, as a significant investor, to discuss the merits of the consolidation. We note from your disclosure on page 29 that the Helmsley estate is a significant investor in the private entities such as Empire State Building Company. Please discuss whether representatives of the supervisor met with any other significant investors, including those in the private entities, to discuss the merits of the consolidation. For example, did representatives of the supervisor meet with other participants that have a significant economic interest in ESBC to discuss the consolidation? Please revise accordingly.

The disclosure under the heading "Background of and Reasons for the Consolidation — Chronology of the Consolidation" on page 147 of the Form S-4 prospectus has been revised as requested.

#### Comparison of Distributions by the Subject LLCs and the Company, page 160

#### Distributions by the Company, page 161

15. We note your response to comment 41 of our letter dated June 8, 2012, as well as your added tabular disclosure on pages 163-164. We may have further comments once the table is completed.

We acknowledge the above comment.

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16. We note your disclosure on page 8 that holders of operating partnership units will generally have the same rights to distributions as stockholders of the company. In this section, please discuss the similarities and differences between these rights.

In response to the Staff's comment we have revised the disclosure under the headings "Questions and Answers about the Consolidation — What are the rights of holders of operating partnership units, and when are operating partnership units exchangeable for shares of common stock?" and "— What is the operating partnership?" on page 8 of the Form S-4 prospectus and under the heading "Background of and Reasons for the Consolidation — Comparison of Distributions by the Subject LLCs and the Company —

Distributions by the Company" on page 163 of the Form S-4 prospectus to delete the word "generally" and clarify that holders of operating partnership units and stockholders of the Company will have the same rights to distributions.

# Voluntary Pro Rata Reimbursement Program for Expenses of Legal Proceedings with Former Property Manager and Leasing Agent, page 202

17. We note your disclosure on page 203 that if participants consent to the voluntary pro rata reimbursement program, the supervisor will be reimbursed out of the participants' share of the "excess cash." Please revise to explain the excess cash or advise.

The disclosure under the heading "Voluntary Pro Rata Reimbursement Program for Expenses of Legal Proceedings with Former Property Manager and Leasing Agent" on page 203 of the Form S-4 prospectus has been revised as requested.

# Reports, Opinions and Appraisals, page 205

# Supervisor's Reasons for Representation as to 50/50 Allocation, page 207

18. In the chart on page 210, please disclose that the figures in the chart were derived based on a different set of projections than those used by Duff & Phelps in its original discounted cash flow valuation, and why different projections were used, and complete the last column.

The disclosure under the heading "Reports, Opinions and Appraisals — Supervisor's Reasons for Representation as to 50/50 Allocation" on page 210 of the Form S-4 prospectus has been revised as requested. We supplementally advise the Staff that the reason for the noted differences is related to changes in the valuation inputs used by the independent valuer in its interim preliminary work papers and not changes to the projections, and this has been reflected in the revised disclosure.

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We supplementally advise the Staff that the per \$1,000 original investment amounts included in the last column of such page are only relevant to show a comparison of what participants in the three subject LLCs would receive in the consolidation. Accordingly, the column has been revised to add "N/A" for each of the operating lessees of the subject LLCs.

19. We note your response to comment 52 of our letter dated June 8, 2012, and we reissue the comment, in part. Please specifically address how your statement in the proxy that "ownership of the fee title [would] convert Associates' wasting leasehold into a permanent asset" is consistent with your disclosure that the residual interest has no material additional value.

We supplementally advise the Staff that the statement in the proxy that "ownership of the fee title [would] convert Associates' wasting leasehold into a permanent asset" is not inconsistent with the disclosure that the residual interest has no material additional value.

As stated in our response to comment 52 of your comment letter dated June 8, 2012, by acquiring the fee interest, Empire State Building Associates L.L.C. received a number of benefits. Prior to the purchase of the fee interest, Empire State Building Associates L.L.C. received basic rent from the operating lessee, from which it paid the ground rent to the owner of the fee interest. By purchasing the fee interest, Empire State Building Associates L.L.C. was able to retain the full basic rent instead of paying a portion of the basic rent as ground rent to the fee owner. Additionally, prior to purchasing the fee interest, all that it owned was a lease position without either ownership of the fee interest or the ability to operate the property. By acquiring the fee position and eliminating the third-party fee owner, Empire State Building Associates L.L.C. was able to consolidate the positions of fee owner and net lessor, giving it the power to agree with the operating lessee to effect financing and improvements to improve property performance and profit, to the direct benefit of Empire State Building Associates L.L.C. In addition, such purchase eliminated the ownership of a superior interest by a third party who had been adversarial in litigation, thereby eliminating the risk of termination of its estate by a hostile third party and/or the cost of defending and resolving disputes with such third party. These encumbrances made it difficult, if not impossible for Empire State Building Associates L.L.C. to sell its interest and realize its full value, even through a joint sale with Empire State Building Company L.L.C.

Thus, the purchase of the fee interest created value for Empire State Building Associates L.L.C. and enabled it to realize full value as part of a joint sale with Empire State Building Company L.L.C. and, in this way, eliminated a wasting leasehold asset. We believe that the value of the interests held by Empire State Building Associates L.L.C. is greater due to the purchase of the fee interest, even if the increase in value was shared with Empire State Building Company L.L.C. and such purchase did not increase the value of its residual interest. Additionally, the value of Empire State Building Associates L.L.C.'s interest was increased by the present value of lease payments under the ground

#### August 13, 2012 Page 12

lease that had been payable by Empire State Building Associates L.L.C. to the fee owner. As disclosed in our response to comment 52 of your letter dated June 8, 2012, Empire State Building Company L.L.C. also benefited from this action, because its interest was also subject to the ground lease.

20. We note your revised disclosure on page 211 in response to comment 55 of our letter dated June 8, 2012. Please revise part (b) to quantify the "substantially dissimilar" sharing ratio that would have been yielded by the DCF analysis.

The disclosure under the heading "Reports, Opinions and Appraisals - Supervisor's Reasons for Representation as to 50/50 Allocation" on page 211 of the Form S-4 prospectus has been revised as requested.

# Fairness Opinion, page 216

21. We note your response to comment 57 of our letter dated June 8, 2012. Your disclosure still does not clearly state whether you determined the amount of consideration or Duff & Phelps recommended the amount of consideration. Please provide this disclosure as required by Item 911(a)(2)(v) of **Regulation S-K.** 

The disclosure under the heading "Reports, Opinions and Appraisals - Fairness Opinion" on page 216 of the Form S-4 prospectus has been revised as requested.

22. We note your response to comment 58 of our letter dated June 8, 2012. Please revise your disclosure as requested to specify that if the roll-up transaction is completed with less than all of the subject LLCs participating, no report, opinion or appraisal concerning the fairness of the transaction will have been obtained. See Item 911(b)(1)(ii)(C) of Regulation S-K.

The disclosure under the heading "Reports, Opinions and Appraisals - Fairness Opinion" on page 216 of the Form S-4 prospectus has been revised as requested.

23. We note your response to comment 61 of our letter dated June 8, 2012. Please clarify your disclosure regarding the fairness opinion to specify whether it addresses the method of allocation or the amounts allocated, or both. Please also disclose the implications of this distinction. If Duff & Phelps assumed that the method of allocating amounts to a specific subject LLC were fair, please so state.

The description of the fairness opinion under "Reports, Opinions and Appraisals - Fairness Opinion" on page 221 of the Form S-4 prospectus has been revised to clarify the disclosure regarding what the fairness opinion addresses as to the allocation of consideration and its effects.

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# Exchange Value and Allocation of Operating Partnership Units and Common Stock, page 223

24. We note your response to comment 47 of our letter dated June 8, 2012, as well as your revised disclosure regarding the consideration allocable to the override holders based on the amount they were entitled under the constituent documents. In this section, please revise to explain in greater detail the valuation methodology used to assign value to the override interests.

The disclosure under the heading "Exchange Value and Allocation of Operating Partnership Units and Common Stock --- Allocation of Common Stock and Operating Partnership Units" on page 230 of the Form S-4 prospectus has been revised as requested to include a discussion similar to that included under the headings "Summary - Fairness Opinion" and "Reports, Opinions and Appraisals - Fairness

Opinion" on pages 63 and 216, respectively, of the Form S-4 prospectus, in response to comment 47 of your letter, dated June 8, 2012.

# Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal, page 281

# Revocability of Consent, page 285

25. We note your response to comment 65 of our letter dated June 8, 2012. Please describe the principle of contract or partnership law which operates to make a revocation by a participant ineffective prior to such time as the LLC consents of the agents become irrevocable. Please also disclose the extent of the agents' legal obligation to deliver LLC consents immediately following receipt of the requisite participation consents.

The participating agreements for each of the subject LLCs require consents from participants to be obtained in connection with certain actions by the agents, and there is no provision in the participating agreements providing that such consent, once received, is subject to revocation. Furthermore, the participating agreements for Empire State Building Associates L.L.C. and 60 East 42<sup>nd</sup> St. Associates L.L.C. provide that if the consents of participants owning at least a stated percentage is received, which in the case of Empire State Building Associates L.L.C. is 80% and in the case of 60 East 42<sup>nd</sup> St. Associates L.L.C. is 90%, the agent or his designee has the right to purchase the interest of any participant who has not duly given such consent. These provisions clearly contemplate that at the time when the consent of the stated percentage of participants is received, such consent has to be effective and irrevocable. There is no provision of the New York Partnership Law, and we are not aware of any other provisions of law, that would give a participant a right to revoke its consent under these circumstances.

This would be true whether or not the agent has taken the action to which the consent relates, and whether or not the agents deliver their consent as member. Neither the operating agreements for the subject LLCs nor the participating agreements address or limit when an agent can take an action that has been consented to by the participants.

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#### **Results of Operations, page 307**

#### Year Ended December 31, 2011 Compared To Year Ended December 31, 2010, page 310

# Other Income and Fees, page 311

26. We note your response to comment 66 of our letter dated June 8, 2012. Since the Helmsley estate reimbursed Malkin Holdings for the pro rata amounts allocated to the entities in which it is an investor, please further explain why these amounts were not considered to be paid on behalf of those entities. Please identify those entities and confirm if the Helmsley Estate is a principal stockholder in those entities; if so, clarify what consideration was given to recording the amounts as expenses of those entities with corresponding capital contributions from a principal stockholder when it was determined that the Helmsley Estate would reimburse the amounts.

We respectfully advise the Staff that the Helmsley Estate's ownership interest in the entities for which it voluntarily reimbursed Malkin Holdings and the amounts allocated to the entities in which it is an investor are as follows:

	Heimsley Estate %	Principal Stockholder <sup>1</sup>	der <sup>1</sup> Individual Entities	
Controlled Entities:	······································			
60 East 42nd St. Associates L.L.C.	0.43%	Not a principal stockholder	6,707	
Lincoln Building Associates L.L.C.	30.00%	Principal Stockholder	469,479	
250 West 57th St. Associates L.L.C.	0.28%	Not a principal stockholder	1,929	
Fisk Building Associates L.L.C.	35.00%	Principal Stockholder	243,071	
Marlboro Building Associates L.L.C.	1.11%	Not a principal stockholder	13,663	
Empire State Building Associates L.L.C.	0.09%	Not a principal stockholder	2,864	
	<b>Total Controlled Entities</b>		737,713	
Non-Controlled Entities:			2 9	
501 Seventh Avenue Associates L.L.C.	59.38%	Principal Stockholder	383,589	
Empire State Building Company L.L.C.	63.75%	Principal Stockholder	2,008,696	
1333 Broadway Associates L.L.C.	50.00%	Principal Stockholder	401,632	
1350 Broadway Associates L.L.C.	32.50%	Principal Stockholder	319,220	
	Total Non-			
	Controlled Entities		3,113,137	

Option Properties:			2
112 West 34th Street Associates L.L.C.	10.54%	Principal Stockholder	470,047
112 West 34th Street Company L.L.C.	50.00%	Principal Stockholder	99,113
1400 Broadway Associates L.L.C.	25.00%	Principal Stockholder	601,039
Tota	1,170,199		
Total revenue from Helmsley estate reflected in oth	er income and fees of the	Predecessor's 2011	
financial statements			5.021.049

FN 34 The FASB ASC Master Glossary defines principal owners as "owners of record or known beneficial owners of more than 10 percent of the voting interests of the enterprise."

We do not believe that the expenses relating to the legal costs should be treated as an expense on the books of the outside partnership entities and accordingly we believe that treating the Helmsley Estate's payment as a capital contribution would not be appropriate. In each of the abovementioned entities' financial statements, we disclosed that the expenses paid by Malkin Holdings and Mr. Peter Malkin are only recoverable to the extent that (a) a competent tribunal authorizes payment by the Company or (b) an investor voluntarily agrees that his or her proportionate share be paid. Because any related payment by investors to Malkin Holdings has been, or will be, made only by consenting investors, such expense and related liability has not been provided for in the historical financial statements. We also disclosed in the consent solicitations relating to the voluntary reimbursement, including the disclosure in this Form S-4, that, while Malkin Holdings believed that it could have effected reimbursement from the entities, it would not seek reimbursement from participants who did not voluntarily consent.

# August 13, 2012 Page 15

We continue to believe that at the time the legal costs were incurred, expense recognition was appropriate only on the financial statements of Malkin Holdings. Therefore, only upon receiving reimbursement as solicited from individual investors to Malkin Holdings and accordingly accounted for outside the partnership entities is revenue recognition appropriate. Furthermore, as Malkin Holdings elected not to effect reimbursement from participants who did not voluntarily consent (including the Helmsley Estate), we believe it would be inappropriate, misleading and confusing to non-consenting or non-solicited investors to reflect as an expense of the partnership entities the amounts that were voluntarily reimbursed by individual investors, including the Helmsley Estate or as a capital contribution by the Helmsley Estate to any partnership entity.

Additionally, we respectfully advise the Staff that of the amount of total other income and fees of \$5.0 million received from the Helmsley Estate during 2011, approximately \$1.65 million, or 0.69% and 3.38% of both historical revenues and net income, respectively, constitutes amounts relating to Controlled Entities and Non-Controlled Entities in which the Predecessor has an interest. We believe that such amounts are immaterial both quantitatively and qualitatively.

# The Company Business and Properties, page 363

# The Empire State Building, New York, New York, page 385

27. Please disclose any intellectual property related to the Empire State Building that is material to the business, and disclose the owner of the intellectual property rights. In this regard, we note your disclosure on page 387 that "ESBA licenses the trademarked Empire State Building name and image." However, we note that in the application for Trademark registration dated May 13, 1999, which was registered on December 12, 2000, the applicant/owner of record is listed as Empire State Building Company, LLC, Malkin Holdings, LLC. Please clarify.

The intellectual property is owned by Empire State Building Company L.L.C. The disclosures under the headings "The Company Business and Properties — Description of the Company's Properties — The Empire State Building, New York, New York" and "Business of the Subject LLCs — Description of Properties — The Empire State Building, New York, New York, New York" on pages 387 and 434, respectively, of the Form S-4 prospectus have been revised to state that Empire State Building Company L.L.C. (and not Empire State Building Associates L.L.C.) is the entity licensing the trademarked Empire State Building name and image. We supplementally advise the Staff that Empire State Building Company L.L.C. has not received material revenues from licensing the intellectual property and does not believe that any of the intellectual property is material to the Company's business.

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### Fiduciary Responsibility, page 466

28. Please clarify whether or not the supervisor has a fiduciary duty to the participants in the LLCs. Your disclosure states that the supervisor has a fiduciary duty to the subject LLCs, but it is not clear whether this duty flows to the participants.

The disclosures under the headings "Comparison of Ownership of Participation Interests, Operating Partnership Units and Shares of Common Stock — Fiduciary Duties" and "Fiduciary Responsibility — Supervisor of the Subject LLCs and Agent for Participants" on pages 259 and 466, respectively, of the Form S-4 prospectus have been revised as requested to address the fact that the supervisor's fiduciary duty to the subject LLCs flows to the participants.

29. In the penultimate paragraph in this section, please disclose the source of the fiduciary relationship between the agents and the participants (i.e., is it contractual in nature?).

We supplementally advise the Staff that under common law, an agent owes a fiduciary duty to the persons for whom the agent acts. See, for example, Restatement (Second) of Agency, Section 13 ("An agent is a fiduciary with respect to matters within the scope of his agency") and Feiger v. Iral Jewelry, Ltd., 52 A.D.2d 524, 382 N.Y.S.2d 221 (App Div, 1st Dept 1976) (referring to a "fiduciary obligation inherent in the principal-agent relationship"). Because this is a generally accepted principle of law, we do not believe that any further disclosure is needed.

# Unaudited Pro Forma Financial Information, page F-5

30. We note your response to comment 69 of our letter dated June 8, 2012. It is unclear to us why you do not believe that the requirement to present pro forma income (loss) including and excluding roll-up expenses and payments does not apply. We note that you presented the expenses incurred and expected to be incurred in connection with the roll-up transaction on page 238 pursuant to Item 912 of Regulation S-K. Please further explain why you believe that the disclosure requirement in Item 914 (c)(2) of Regulation S-K does not apply as it appears that you have already identified the amount of roll-up expenses. Otherwise, revise to comply with all of the requirements of Item 914 of Regulation S-K.

We respectfully advise the Staff that when we commenced the process of filing our registration statement for our IPO that we understood that there would be several steps that would be undertaken in order for the entities involved to complete the consolidation, registration and eventual IPO. We do not believe that any of the individual steps should be viewed as singular events, but rather as the necessary components, all of which are interrelated and necessary to effectuate the IPO. We reference the Staff to the disclosures throughout the Form S-4 of Empire State Realty Trust, Inc. and Empire State Realty OP, L.P. where we disclose that the consolidation is conditioned upon the closing of the IPO.

We consider incremental costs incurred by the Company to be those costs which would not have been incurred had we not elected to pursue the consolidation and the IPO. We believe that since the consolidation is conditioned upon the closing of the IPO — in other words, absent the IPO, the costs attributable to doing the IPO would not have been incurred by the Company — the incremental costs incurred, exclusive of management salaries or other general and administrative expenses, represent costs of the IPO which we believe are properly deferred in accordance with SAB Topic 5.

The costs incurred as disclosed on page 238 of the Form S-4 prospectus represent costs incurred to date by us to complete all of the steps that will be undertaken in order for the entities involved to complete the consolidation, registration and eventual IPO. The chart also included, in the column labeled Pre-Formation Costs, internal costs which were not considered to be incremental, and therefore, have been included in general and administrative expenses on each of the individual entities' financial statements.

We have reviewed all of the external costs involved with this process and have only deferred those costs which we believe are incremental. Costs which were not considered to be incremental have been included in general and administrative expenses on each of the individual entities' financial statements.

As a result, we do not believe that either the costs recognized as general and administrative expenses or those costs that have been deferred as a cost of the IPO should be treated as roll-up expenses under Item 914.

31. We note your response to comment 81 of our letter dated June 8, 2012. Please additionally address

the following:

 Expand your disclosures regarding your accounting treatment to specifically identify which Predecessor entity you have identified as the accounting acquirer;

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- You state that the Sponsors (defined as Anthony E. Malkin and Peter L. Malkin) control a majority interest in each of the Controlled Entities comprising your Predecessor. You also state that the Sponsors and/or their affiliates and family members control the activities of over the Controlled Entities. Please reconcile these statements and revise your disclosures throughout the filing to clearly identify the Control Group of the Controlled Entities. Clarify if the affiliates and family members of Anthony and Peter Malkin have been included in the Control Group, and provide us with the ownership structure of each of the Controlled Entities to support that the entities are under the common control of the Control Group. If you have deemed the Sponsors to control through any trusts; please discuss the significant terms of the trusts and the rights of the parties involved;
- Clarify how you determined that your Formation Transactions will be effected primarily through an exchange of equity interests; address the cash options in your response;
- You discuss the relative voting rights in the combined entity after the business combinations; please further discuss on an entity basis rather than solely on a "Controlled Entities" combined basis. Also, please address the voting rights of the Sponsors only versus the entire Malkin Family in the combined entity; and
- We note that you did not rely on the combining entity whose relative size is significantly larger than that of the other combining entities to determine the accounting acquirer from the Predecessor entities; please specifically discuss the relative size of Empire State Building Associates, LLC and your consideration of this entity as the accounting acquirer.

We have revised our disclosures to specifically identify Malkin Holdings, LLC as the accounting acquirer. We respectfully advise the Staff that we have determined that the Sponsors do not control the entities through any trusts.

In determining common control, Anthony E. Malkin and Peter L. Malkin are considered to be the Sponsors. For purposes of this analysis, we have considered the collective interests held by Messrs. Malkin as they are immediate family members as discussed in EITF 02-05<sup>1</sup> Definition of "Common Control" in Relation to FASB Statement No. 141 (not codified) and have a long history of voting their interests in concert.

For purposes of our control determination we believe ASC 810-10-15-8 is authoritative because either the Sponsors control more than 50% of the voting shares of the entity and the other equity holders only have protective rights or the power to control the controlled entities is conveyed through the Malkin Holdings supervisory agreement. The organizational documents do not include a right to remove the supervisor that can be exercised by a single limited partner or a vote of a simple majority. Rather, any rights to remove the supervisor are only exercisable by a supermajority and there is no explicit, reasonable mechanism to exercise those rights.

We respectfully advise the Staff that the Sponsors control the Controlled Entities because:

(1) They are the general partner/managing member for entities formed under a traditional limited partnership or limited liability corporation structure. As the general partner / managing member, they have control over (i) all significant business decisions and (ii) day-to -day operations of the properties. The terms of the partnership agreements in these structures provide the limited partners only with protective rights and do not afford them any substantive kick-out rights, as discussed in EITF 04-05—Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights— which is codified in ASC 810-20-25. Accordingly, the Sponsors exercise control over these entities through their rights as a general partner; or

(2) the formation of certain properties pre-dates the advent of the typical modern limited partnership or

limited liability structure. In these structures there is no managing general partner and no managing member. Further, under these structures the original individual partners (which now include the Sponsors as successors of the original deceased equity holders) individually sold participations in their partnership interest to family members and unrelated third parties. The sale of the participation interests did not transfer any rights or powers over the partnership or the partnership structures, the Sponsors exercise control over the partnerships through both:

EITF 02-5 was not codified because the Task Force did not reach a consensus on the issue of how to determine whether common control of separate entities exists. However, the remarks from the SEC Observer stated that SEC registrants should continue to follow the guidance in EITF 02-5 when determining whether common control of separate entities exists.

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- a. their power to act on behalf of the participants, as memorialized in the participation agreements (which provide the participants only with protective rights); and
- b. their control of Malkin Holdings, the supervisor of the group of Controlled Entities. The partnership agreement names Malkin Holdings as the Supervisor of the entities. By virtue of its appointment as Supervisor of these entities, Malkin Holdings exercises control over all significant business decisions, as well as the day-to-day operations of the entities. As Supervisor of the entities, the Supervisor exercises powers that are similar to a managing member in today's modern limited liability company agreement. Neither the direct partnership interests nor the holders of the participation agreements have any substantive kick out rights that could remove Malkin Holdings as the Supervisor. The Sponsors control Malkin Holdings. Pursuant to the Malkin Holdings operating agreement, management of Malkin Holdings is vested solely in the Sponsors, who have complete authority and power to manage Malkin Holding's business and assets and take any lawful action in connection with Malkin Holdings. The supervisor supervises all of the operations of the Controlled Entities and there is no mechanism to remove the supervisor. The Sponsors also are equity holders in all of the deals supervised by Malkin Holdings.

Following is an overview of the ownership structure of each of the Controlled Entities, which supports our conclusions that (1) the Sponsors, either directly through their general partnership interests or through Malkin Holdings, as Supervisor, control the Controlled Entities and (2) the Controlled Entities are under the common control of the Malkin Holdings group, as defined in the Form S-4 Registration Statement.

		' Interest				
	Notes	Sponsors	Thomas Keltner	Other Investors	Total	
Malkin Holdings, LLC *		94%	6%	0%	100%	
One Grand Central Place, New York, New York						
Fee ownership position of One Grand Central Place Master operating lease position of Grand Central Place,	(1)	100%	0%	0%	100%	
New York, New York	(1)	7.5%	0%	92.5%	100%	
250 West 57th Street, New York, New York			• 1 10 10 10 10 10			
Fee ownership position of 250 West 57th Street	(1)	100%	0%	0%	100%	
Master operating lease position of 250 West 57th Street	(1)	55%	0%	45%	100%	
1359 Broadway, New York, New York	(1)	44%	28%(1)	28%	100%	
First Stamford Place, Stamford, Connecticut						
Fee Ownership Position - 62.36 %	(1)	50%	50%(1)	0%	100%	
Operating Lessee position - 62.36 %	(1)	22.5%	0%	77.5%	100%	
Fee and operating lease position - 37. 64 %	(2)	1%	0%	99%	100%	
Metro Center, Stamford, Connecticut	(2)	1%	0%	99%	100%	
383 Main Avenue, Norwalk, Connecticut	(2)	1%	0%	99%	100%	
500 Mamaroneck Avenue, Harrison, New York	(2)	1%	0%	99%	100%	
10 Bank Street, White Plains, New York	(2)	2%	0%	98%	100%	
Fee ownership position of 350 Fifth Avenue (Empire			15751			
State Building), New York, New York	(1)	67%	33%(1)	0%	100%	
Fee ownership position of 501 Seventh Avenue, New						
York, New York	(1)	50%	50%(1)	0%	100%	
10 Union Square, New York, New York	(2)	1%	0%	99%	100%	
1010 Third Avenue, New York, New York	(2)	1%	0%	99%	100%	
77 West 55th Street, New York, New York	(2)	1%	0%	99%	100%	
1542 Third Avenue, New York, New York	(2)	2%	0%	98%	100%	

69-97 Main Street, Westport, Connecticut	(2)	1%	0%	99%	100%
103-107 Main Street, Westport, Connecticut	(2)	.01%	0%	99.99%	100%
Land Parcels, Stamford Connecticut	(3)	100%	0%	0%	100%

- (1) These entities are governed by partnership agreements which pre-date the advent of the typical modern limited partnership or limited liability company agreements. Equity holders are afforded protective rights only (e.g., approval of a sale or refinancing), whereas the ability to make day-to-day decisions solely resides with the Sponsors, through Malkin Holdings LLC, the supervisor of each of the partnerships and through their control over the participants. The percentage interest over which the Sponsors serve as agent or direct partner is reflected in the table above. The partnership agreements do not provide a mechanism for the removal of the supervisor. For certain of the entities, a Class B member, Thomas N. Keltner, Jr. of Malkin Holdings, serves as the agent of one or more participating groups, and the percentage interest over which he serves as agent is reflected in the table above.
- (2) The Sponsors' control is exercised through their general partner / managing member interest and the limited partners only have protective rights. As general partner, the Sponsors have power over all significant decisions and day to day activities of the partnership. The limited partners do not have any substantive kick out rights. The Sponsors' interest reflected on the chart above only
  - reflects their general partner / managing member interest; it should be noted that the Sponsors also hold both membership and general partner interests in these entities, which are included in the interest of Other Investors.
- (3) The Sponsors' control is exercised through their majority voting interest in the entity there as there is no managing member or general partner and Malkin Holdings does not serve as supervisor for this entity.
- (\*) Thomas N. Keltner, Jr. holds a Class B membership interest in Malkin Holdings and is a member of Malkin Holdings' Executive Committee. Although this interest entitles him to consult and assist in management matters, he does not have deciding vote on any matter regarding the business of Malkin Holdings. Thomas N. Keltner, Jr. has a duty to Malkin Holdings to tend solely to the business of Malkin Holdings and may not provide services to clients

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other than real estate and other business ventures in which Messrs. Malkin have an interest.

We determined that the Formation Transactions will be affected primarily through the exchange of equity interest because when the transaction is completed, each of the individual investors in the entities participating in the consolidation and the IPO will receive in the aggregate a combination of cash, Class A and Class B common stock, and/or operating partnership units. On a relative basis, the cash election accounts for approximately 25% of the aggregate consideration to be exchanged in the transaction. Accordingly, we continue to believe that the Formation Transactions will be effectuated primarily through the exchange of equity interests.

The voting rights of the Sponsors only and the entire Malkin Family in the combined entity are approximately 6% and 20% (assuming a \$1 billion IPO and that all participants in the subject LLCs that receive operating partnership units elect to receive Class B common stock), respectively. We refer you to our discussion above as it relates to control on an entity basis.

Although relative size of each of the Predecessor entities, including Empire State Building Associates, LLC was a consideration in identifying the accounting acquirer, it was not a determinative factor. We believe to merely default to designating the largest entity within the Predecessor group as the accounting acquirer is arbitrary. We believe relative size becomes more important when a determination must be made as to which of the combining entities will ultimately have the most influence in the combined enterprise. Further, because the Sponsors are initiating the Formation Transactions, we believe a more appropriate application of the business combination rules would be to designate the entity within the Predecessor group in which the Sponsors are the principals.

1. Adjustments to the Pro Forma Condensed Consolidated Balance Sheet (in thousands except per share amounts):

Adjustment (C), page F-16

32. We note your response to comment 70 of our letter dated June 8, 2012. You state that you determined the fair value based on the preliminary aggregate exchange values of the Predecessor's non-controlling interests as determined by the independent valuer. Please provide us with more details regarding how you determined the portion of the value to allocate to the acquirer's existing ownership interest. Furthermore, it appears that you based the existing non-controlling interest on ownership by all of the Predecessor entities, rather than just the entity that you identified as the accounting acquirer, Malkin Holdings; please clarify your basis for this and how it complies with ASC 805-10-25-10.

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We respectfully advise the Staff that we reviewed the legal and governing documents to determine how distributable proceeds would be allocated upon a capital transaction and allocated the fair values as determined by our independent valuer. We then multiplied the Predecessor's nominal ownership percentage for each of the Non-controlled entities by the respective entities' aggregate fair values.

Accordingly, we determined the portion of the value attributable to entities who hold the interests which are under the common control of the Sponsor (Predecessor Interest) in the Non-controlled Entities as follows:

Entity	Total Exchange Value (in thousands)	Predecessor Nominal % Ownership	Fair Value of Predecessor's Existing Ownership Interest (in thousands)	Predecessor's existing ownership interest in the non- controlled entities at book value (in thousands)	Gain upon obtaining control of the respective non- controlling entities (in thousands)
Empire State Building Company L.L.C.	1,189,775	23.75%	282,572	63,566	219,006
501 Seventh Avenue Associates L.L.C.	94 JUSE 170		5785 		
(1)	52,625	20.47%	14,967	5,991	8,976
1333 Broadway Associates L.L.C.	136,432	50.00%	68,216	1,728	66,488
1350 Broadway Associates L.L.C.	145,058	50.00%	72,529	4,713	67,816

 The fair value of the Predecessor's existing ownership interest in this entity includes approximately \$5,263 of overrides allocable to supervisor from the non-controlled portion of the non-controlled entities.

The aforementioned calculations were done for purposes of the pro forma financial statements. Upon closing, these acquisitions will be reflected at the fair value consideration in the company's financial statements. Since Malkin Holdings, the designated accounting acquirer, is a combined entity within the Predecessor, and the Predecessor and company are under common control, we believe it is appropriate to base the existing non-controlling interest on ownership by all of the Predecessor entities, rather than just one of the combining entity within the Predecessor.

We believe the same accounting would apply if the Predecessor entity were considered the accounting acquirer and that the reorganization of entities within the Predecessor group is considered a non-substantive transaction. For these reasons, since Malkin Holdings was considered the accounting acquirer, we view interests held by other entities within the predecessor group when considering the impact on application of the acquisition method to entities outside the control group.

While we acknowledge the Business Combination rules require the identification of the accounting acquirer, we believe the historical presentation of the Non-Controlled Entities as equity method investments pursuant to ASC 323 in the combined financial statements and the subsequent acquisition of the controlling interest in the Non-Controlled Entities pursuant to ASC 805 should not be viewed as exclusive of each other.

33. We note your response to comment 71 of our letter dated June 8, 2012. Since it appears that you have already determined the amount that should be allocated to these above-or-below market intangibles, please revise your allocation to properly include the related asset, liabilities, and income statement impacts.

We respectfully advise the Staff that by its nature pro forma financial information is not intended to be of the same precision as historical financial information since it is based on the best available information at the time it is prepared. Additionally, the Business Combination rules provide for a measurement period not to exceed one year from the acquisition date. However, we acknowledge the Staff's comment and will reflect the pro forma impact of the broadcast licenses when we update the pro forma financial information in a subsequent amendment to the Form S-4 Registration Statement and Form S-11 Registration Statement that will include June 30, 2012 property and financial information.

34. We note your response to comment 72 of our letter dated June 8, 2012. Please clarify your basis for only considering leases with renewal rates that are more than 10 percent below the fair market rent estimate during the renewal period to be below-market lease intangibles. Discuss your analysis of historical renewal rates that supports this methodology and quantify the amount of leases that were excluded from the below-market lease intangibles that were below the 10 percent threshold. Furthermore, expand your disclosure to specifically discuss your policy for determining below-market lease intangibles and the amortization period.

We respectfully advise the Staff that we believe leases which grant tenants with renewal options at 90% or less of fair market rent during the option renewal period could be considered a sufficient fair market differential to act as an economic compulsion to a

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tenant, we believe a lesser differential is not a significant amount of rental reduction from estimated market rates that would make a tenant "economically compelled" to renew a lease. Additionally, there are many non-economic factors that are considered when a tenant decides to renew a lease and the fact of a minimal (in our case less than 10%) rent reduction from market rates is, in our opinion, not a determinative decision point that would ensure renewal and to assume renewal at this level would not represent the way a market participant would view the renewal.

We respectfully advise the Staff that we do not have the historical data on renewals of leases with belowmarket renewal rate, but believe our policy is consistent with the views of our peers and other market participants.

For the purpose of our pro forma financial statements, we respectfully advise the Staff that for the four entities we are acquiring (i.e., the Non-controlled Entities), we have evaluated all of the in-place leases to be assumed and have determined that none of them have fixed rate renewal rates or variable renewal options that are substantially below expected market rates (i.e., at least 95% of the market rate at the time of renewal). In the event the Company acquires properties in the future that include leases with below-market renewal options (i.e., that are below 90% of the market rent at the time of renewal), the below-market lease amounts will be amortized over the remaining non-cancellable lease terms and bargain renewal periods. We have updated our accounting policy footnote on page 297 and F-54 of the Form S-4 prospectus to discuss our policy for determining below-market lease intangibles and the amortization period.

Acquired in-place lease costs (tenant improvements and leasing commissions) are amortized as amortization expense on a straight-line basis over the remaining life of the underlying leases. Acquired in-place lease assets and assumed above- and below-market leases are amortized on a straight-line basis as an adjustment to rental revenue over the remaining term of the underlying leases, including, for below-market leases, fixed option renewal periods, if any. To date, all such acquired lease intangibles were deemed to be immaterial and have been recorded as part of the cost of the acquired building. For below-market leases with fixed-option renewal periods, we have applied a minimum threshold of a 10% differential between the fixed rate for fixed rate renewals and estimated market rents when evaluating recording a below-market lease intangible.

35. We note your responses to comments 73 and 75 of our letter dated June 8, 2012. We continue to consider your analyses. Notwithstanding this, please additionally tell us how your identification of Malkin Holdings as the acquirer impacted your analysis regarding the settlement of a pre-existing executory contract relationship since Malkin Holdings is not a party to the leasing arrangement. Also, address how you considered the recognition of an intangible asset (other than goodwill) related

to acquiring the rights to operate the properties. Furthermore, since Malkin Holdings is the manager/supervisor to the acquired entities, please address how this relationship was considered in your purchase accounting. Cite all of the relevant guidance that you relied upon.

We respectfully advise the Staff that we do not believe our identification of Malkin Holdings as the accounting acquirer has an impact on our analysis regarding the settlement of the lease between ESBC and ESBA nor do we believe it impacts the application of purchase accounting by the Predecessor. While we acknowledge and agree that the Predecessor is not a legal entity, nonetheless it is the reporting entity and it is the reporting entity, or its successor, that must apply purchase accounting. Since the successor to the Predecessor (i.e., current reporting entity) will be the REIT (i.e., the new reporting entity), which we have determined is under common control, we believe this transaction is excluded from the business combination rules. We refer the Staff to ASC 805-50-30-7 in support of our view.

# 2. Adjustments to the Pro Forma Condensed Consolidated Statements of Income, page F-21

- 36. Please address the following related to the adjustments you intend to make to your pro forma condensed consolidated statements of income:
  - Tell us how you determined that the adjustment (HH) for additional general and administrative costs for the hiring of new executive officers and estimated additional costs relating to director and officer insurance, director fees, and additional payroll complies with Article 11 of Regulation S-X. Specifically address how you determined that these adjustments are factually supportable; and

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- Tell us your basis under Article 11 of Regulation S-X for including the adjustment (JJ) for estimated acquisition costs to be incurred in connection with your acquisition of the noncontrolled entities.
- The general criteria of Rule 11-02(b)(6) of Regulation S-X are that pro forma adjustments should give effect to events that are (i) directly attributable to the transaction, (ii) expected to have a continuing impact on the registrant, and (iii) factually supportable. We respectfully advise the Staff that although adjustment HH has not yet been populated, it is the expectation that this adjustment will include the effect of those amounts which are directly attributable to the transaction, expected to have a continuing impact on the Company and factually supportable. For example, prior to effectiveness of the Form S-4 Registration Statement, we will establish executive and director compensation arrangements in connection with the proposed transaction and such amounts would be considered factually supportable (and directly attributable to the transaction and expected to have a continuing impact on the Company). In addition, with respect to the estimated additional costs relating to director and officer insurance and additional payroll, such amounts will include reasonable estimates that are factually supportable based on oral agreements, quotations, engagements letters, proposals or other estimates received from third parties. Further, such amounts will only be included to the extent they are directly attributable to the transaction and expected to have a directly attributable to the transaction of the extent they are directly attributable to the transaction and expected to the extent they are directly attributable to the transaction and expected to the extent they are directly attributable to the transaction and expected to the extent they are directly attributable to the transaction and expected to the extent they are directly attributable to the transaction and expected to have a continuing impact on the Company.
- We respectfully advise the Staff that upon subsequent filings of the registration statements, in
  accordance with the Division of Corporate Finance Financial Reporting Manual 3250.1 (c) (iii)
  adjustment JJ will reflect the elimination of incremental acquisition costs expensed in connection with
  the acquisition of the non-controlled entities and no longer reflect estimated acquisitions costs to be
  incurred in connection with the acquisition of the non-controlled entities. We will clearly indicate that
  such charges were not considered in the pro forma condensed consolidated statement of income.

# Empire State Realty Trust Predecessor Combined Statements of Cash Flows, page F-49

37. We have reviewed your response to comment 77 of our letter dated June 8, 2012 and your revised disclosures. Please further tell us how you determined that costs related to the consolidation and formation transactions are specific incremental costs directly attributable to a proposed offering, and tell us what accounting literature you relied upon in making this determination. It is still not clear to us how you determined that, for the controlled entities, all costs incurred (as disclosed on page 238) to consummate the consolidation should be treated as offering costs. Please indicate to us which of

the costs you plan to account for as offering costs relate solely to the consolidation and formation transactions, rather than the actual proposed offering, or tell us why they cannot be separated.

We respectfully advise the Staff to please see our response to comment 30.

#### Note 2 — Summary of Significant Accounting Policies, page F-52

# Real Estate, page F-53

38. Please disclose the amounts of interest expense, salaries and any other soft costs that are capitalized each year. Also in your response, discuss the activities that these costs relate to, the percentage of total capitalized costs that these soft costs represent, and any significant year-to-year changes. See ASC 835-20-50-1 for reference.

We respectfully advise the Staff that we capitalized approximately \$156,000, \$883,000, \$977,000 and \$264,000 of interest expense, salaries and other soft costs for the three months ended March 31, 2012 and the years ended December 31, 2011, 2010 and 2009, respectively. Such amounts relate to the development of entitled land in Stamford CT that will support the development of an approximately 340,000 rentable square foot office building and garage. These capitalized soft costs represent 27%, 29%, and 66% of total development costs capitalized, for each of the years ended December 31, 2011, 2010 and 2009, respectively. The increase in soft costs as a percentage of total capitalized costs relating to this development parcel from 2010 to 2011 relates to a higher proportion of development activities performed during 2010 than in 2011.

Except for this development property, no other properties were under development during the three years ended December 31, 2011.

#### Note 9 — Commitments and Contingencies, page F-70

#### Litigation, page F-70

39. We note your response to comment 76 of our letter dated June 8, 2012 and your revised disclosures which state that you cannot reasonably assess the timing or outcome of this litigation or its effect, if any, on your financial statements. As previously requested, please revise your disclosures in all footnotes where this litigation is discussed to comply with ASC 450-20-50 to clearly state that an estimate cannot be made as noted in your response.

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The disclosure under the headings "Risk Factors — Risk Factors Related to the Company and Risks Resulting from the Consolidation — There is currently litigation pending, and the potential for additional litigation, associated with the consolidation. The Company may incur costs from these litigations," and "The Company Business and Properties — Legal Proceedings" on pages 92 and 411, respectively, of the Form S-4 prospectus, and the corresponding disclosures appearing in the financial statements, including on page F-71 of the Form S-4 prospectus, has been revised as requested.

#### Empire State Building Company LLC and Affiliates Consolidated Balance Sheets, page F-108

40. We note that historically, improvements made to the Empire State Building funded by the operating cash flows of Empire State Building Company LLC are owned by the ESBC and capitalized. We note this appears to contradict the terms of the sublease between ESBA and ESBC that provides: "it is agreed that title to all of the improvements shall be in Lessor." Please tell us how you determined that these capital improvements are property of ESBC rather than ESBA; also, cite the appropriate excerpts from the lease and sublease agreements that support your accounting treatment and the accounting guidance you relied upon to determine how to record these improvements.

We respectfully advise the Staff that improvements made to the Empire State Building which were paid by ESBC out of its operating cash flow are properly capitalized and amortized by ESBC, irrespective of the cited 1961 lease/sublease provision pertaining to title. We believe that provision was specific to identified improvements then being made to the property by the original lessor. This interpretation is confirmed by a subsequent modification to the lease. The sublease language quoted states "Under Section 9.02 it is agreed that title to all of the improvements shall be in Lessor." Section 9.02 of the Modification of the Master Lease states "Lessee having undertaken a program of capital improvements in or about the Building, title to all of which shall be in Lessor," making it clear that this section refers to that program of improvements that had been undertaken and not all improvements. A separate provision that refers to ownership of "changes and alterations" is ambiguous as to its application to items of capital expense; thus, ESBA and ESBC have made a specific mutual determination of ownership of each item of improvement in each year, which agreement is evidenced by their coordinated and consistent financial statement reporting and tax return filing. Such agreement has resulted in the treatment that improvements paid out of ESBC's operating cash flow are to be capitalized by ESBC, resolving any ambiguity in interpretation of the lease provisions. ESBC originated, planned and supervised the construction of such improvements, paid directly the cost of such improvements through the expiration of its lease in 2076 (including all exercised renewals), a period which is greater than the useful life of such improvements.

Under FASB ASC 840-10-35-6, funds expended by a lessee for improvements are amortized by the lessee over the shorter of their estimated useful lives or lease term. No reference to legal title is made in this guidance.

As filed in the proxy statement on Schedule 14A on June 6, 2008, the Supervisor solicited consent from the participants of ESBA to participate in a building improvement and financing program (the "Program") allowing for ESBA to fund improvements at the property through the use of mortgage debt incurred by ESBA as borrower. As outlined in the "Statement by the Agents in the Solicitation of Participant Consents" dated June 8, 2008, the Program provided that ESBA will own the improvements which were acquired through the use of debt financing provided under the Program.

The Program provided that such debt-financed improvements are to be capitalized by ESBA. It did not seek to revise the prior practice and agreement that improvements funded from ESBC's operating cash flow are to be capitalized by ESBC. The foregoing accounting policy has been applied consistently by ESBA and ESBC and disclosed in its financial statements and all filings. Since ESBA pays the cost of the improvements up to the maximum available Program loan proceeds, and the terms of the Program grant to ESBA the ownership of improvements and tenanting costs so funded by ESBA, we believe such amounts are appropriately capitalized and amortized under ASC 840.

### Appendix C - Certain Projections, page C-1

41. Please disclose all financial projections prepared by or on behalf of the sponsor that are materially related to the transaction, not just "certain projections." All financial projections that management has access to in connection with the transaction need to be disclosed to security holders, regardless of whether the projections were provided to your financial advisor. We note, for instance, in your response to prior comment 2, that the valuation for the Empire State Building was materially changed, in part because revised projections were provided to Duff & Phelps.

The disclosure under the heading "Appendix C- Projections" on page C-1 of the Form S-4 prospectus has been revised to delete the reference to "certain."

We supplementally advise the Staff that the only set of projections that management had access to in connection with the transaction was the financial projections filed as Appendix C to the Form S-4 prospectus. As disclosed under "Reports, Opinions and Appraisals — Fairness Opinion" on page 216 of the Form S-4 prospectus, these projections were jointly developed by the supervisor and the independent valuer. The independent valuer presented these projections based on information provided by the supervisor and the independent valuer's analysis. Since these projections were jointly developed, during the course of their preparation, the supervisor reviewed preliminary work papers to

# August 13, 2012 Page 24

confirm that they were consistent with data concerning the operations of the property. These preliminary work papers did not represent financial projections prepared by or on behalf of the sponsor or any other party. We supplementally advise the Staff that the projections being prepared in connection with the final valuations will be included as an appendix to the Form S-4 prospectus.

42. You describe financial projections of the supervisor and the other management companies for the period from the year ending December 31, 2011 to the year ending December 31, 2020, but do not

appear to disclose these. Please make these disclosures, or advise.

Appendix C has been revised as requested.

# Exhibit Index

43. We note that you have added exhibit 99.9 to the exhibit list, which incorporates by reference the sublease between ESBC and ESBA. Please also file as an exhibit the original lease agreement, as well as any modifications to the lease.

The original lease agreement and all modifications to the lease have been filed as exhibits to the Form S-4 Amendment No. 3 as requested.

44. Please submit all exhibits as promptly as possible. We will review the exhibits prior to granting effectiveness of the registration statement and may have further comments after our review. If you are not in a position to file the legal and tax opinions with the next amendment, please provide draft copies for us to review.

The Company supplementally advises the Staff that it will file all exhibits as promptly as practicable. The Company further advises the Staff that drafts of the legal and tax opinions to be filed as exhibits to the Form S-4 Registration Statement and the Company's Registration Statement on Form S-11 (File No. 333-179485) are attached as Appendix I to this letter, and the form of the consent of Duff & Phelps, LLC to be filed as an exhibit to the Form S-4 Registration Statement is attached as Appendix II to this letter.

We thank you for your prompt attention to this letter responding to the comment letter and look forward to hearing from you at your earliest convenience. Please direct any questions concerning this response to Larry Medvinsky at (212) 878-8149 or Steven Fishman at (212) 969-3025.

August 13, 2012 Page 25

Yours truly,

/s/ Larry Medvinsky Larry Medvinsky Clifford Chance US LLP

/s/ Steven Fishman Steven Fishman Proskauer Rose LLP

cc: Anthony E. Malkin Eric McPhee Jessica Barberich Angela McHale David L. Orlic

August 13, 2012 Page 26

# APPENDIX I

DRAFT

#### [LETTERHEAD OF CLIFFORD CHANCE US LLP]

[•], 2012

Empire State Realty Trust, Inc. One Grand Central Place 60 East 42<sup>nd</sup> Street

#### New York, New York 10165

Empire State Realty OP, L.P. One Grand Central Place 60 East 42<sup>nd</sup> Street New York, New York 10165

#### Ladies and Gentlemen:

We have acted as counsel to Empire State Realty Trust, Inc., a Maryland corporation (the "Company") and Empire State Realty OP, L.P., a Delaware limited partnership (the "Operating Partnership"), in connection with the preparation of a Registration Statement on Form S-4 (File No. 333- 179486) (together with any amendments thereto, the "Registration Statement"), filed by the Company and the Operating Partnership with the Securities and Exchange Commission (the "Commission") under the Securities Act of 1933, as amended (the "Securities Act"). The Registration Statement relates to the proposed issuance by the Company of shares of its Class A common stock, par value \$0.01 per share (the "Class A Common Stock") and shares of its Class A Common Stock, the "Common Stock" and together with the Class A Common Stock, the "Common Stock" and the proposed issuance by the Operating Partnership of its Series ES units of limited partnership interest, Series 60 units of limited partnership interest and Series 250 units of limited partnership interest (collectively, the "Operating Partnership Units"), in connection with the proposed consolidation (the "Consolidation") of Empire State Building Associates L.L.C., 60 East 42nd St. Associates L.L.C. and 250 West 57th St. Associates L.L.C. (together, the "subject LLCs") into the Company.

In rendering the opinion expressed below, we have examined and relied upon originals or copies, certified or otherwise identified to our satisfaction, of such corporate, trust and partnership records, documents, certificates and other instruments as in our judgment are necessary or appropriate. As to factual matters relevant to the opinion set forth below, we have, with your permission, relied upon certificates of officers of the Company and the Operating Partnership and public officials. We have also assumed that the Consolidation will be approved by the participants in the subject LLCs, as described in the Registration Statement.

Based on the foregoing, and such other examination of law as we have deemed necessary, we are of the opinion that (i) the Common Stock has been duly and validly authorized and, when issued pursuant to the terms of the contribution agreements for each subject LLC and in the manner contemplated by the prospectus/consent solicitation statement included in the Registration Statement, the Common Stock will be legally issued, fully paid and non-assessable and (ii) the Operating Partnership Units have been duly and validly authorized by the Operating Partnership and, when issued pursuant to the terms of the contribution agreements for each subject LLC and in the manner contemplated by the Operating Partnership and, when issued pursuant to the terms of the contribution agreements for each subject LLC and in the manner contemplated by the prospectus/consent solicitation statement included in the Registration Statement, and assuming that the holders of such Operating Partnership Units as limited partners in the Operating Partnership do not participate in the

# August 13, 2012 Page 27

control of the business of the Operating Partnership, the Operating Partnership Units will be legally issued limited partner interests in the Operating Partnership as to which the holders of such Operating Partnership Units, in their capacity as limited partners of the Operating Partnership, will have no liability in excess of their obligations to make contributions to the Operating Partnership, their obligations to make other payments provided for in the partnership agreement of the Operating Partnership and their share of the Operating Partnership's assets and undistributed profits (subject to the obligation of a limited partner of the Operating Partnership to repay any funds wrongfully distributed to it).

The opinion set forth in this letter relates only to the General Corporation Law of the State of Maryland and the Revised Uniform Limited Partnership Act of the State of Delaware, and we express no opinion as to the laws of another jurisdiction and we assume no responsibility for the applicability or effect of the law of any other jurisdiction.

We consent to the filing of this opinion as an exhibit to the Registration Statement and to the reference to us under the caption "Legal Matters" in the prospectus/consent solicitation statement, which is a part of the Registration Statement. In giving this consent, we do not concede that we are within the category of persons whose consent is required under Section 7 of the Securities Act or the rules and regulations of the Commission thereunder. Very truly yours,

-2-

August 13, 2012 Page 28

DRAFT

# [LETTERHEAD OF CLIFFORD CHANCE US LLP]

[ ], 2012

Empire State Realty Trust, Inc. One Grand Central Place 60 East 42nd Street New York, New York 10165

Re: REIT Qualification of Empire State Realty Trust, Inc.

Ladies and Gentlemen:

We have acted as counsel to Empire State Realty Trust, Inc., a Maryland corporation (the "Company"), in connection with the Company's registration statement on Form S-4 (Registration No. 333-179486) filed by the Company with the Securities and Exchange Commission (the "SEC") under the Securities Act of 1933, as amended (together with any amendments thereto, the "Registration Statement"). Except as otherwise indicated, capitalized terms used in this opinion letter have the meanings given to them in the Registration Statement.

The opinion set forth in this letter is based on relevant provisions of the Internal Revenue Code of 1986, as amended (the "Code"), Treasury Regulations promulgated thereunder, interpretations of the foregoing as expressed in court decisions, legislative history, and existing administrative rulings and practices of the Internal Revenue Service ("IRS") (including its practices and policies in issuing private letter rulings, which are not binding on the IRS except with respect to a taxpayer that receives such a ruling), all as of the date hereof. These provisions and interpretations of our opinion. Our opinion does not foreclose the possibility of a contrary determination by the IRS or a court of competent jurisdiction, or of a contrary determination by the IRS or the Treasury Department in regulations or rulings issued in the future. In this regard, an opinion of counsel with respect to an issue represents counsel's best professional judgment with respect to the outcome on the merits with respect to such issue, if such issue were to be litigated, but an opinion is not binding on the IRS or the courts and is not a guarantee that the IRS will not assert a contrary position with respect to such issue or that a court will not sustain such a position asserted by the IRS.

In rendering the opinion expressed herein, we have examined and, with your permission, relied on the following items:

- 1. the Articles of Amendment and Restatement of the Company;
- 2. the bylaws of the Company;
- a Certificate of Representations, (the "Certificate of Representations") dated as of the date hereof, provided to us by the Company and Empire State Realty OP, L.P., a Delaware limited partnership (the "Operating Partnership");
- 4. the Registration Statement;

August 13, 2012 Page 29

 the Company's registration statement filed by the Company with the SEC on Form S-11 (Registration No. 333-179485) as of the date hereof (the "S-11");

- 6. the Amended and Restated Agreement of Limited Partnership of the Operating Partnership;
- 7. the private letter ruling issued to the Company by the IRS on August 16, 2011; and
- 8. such other documents, records and instruments as we have deemed necessary in order to enable us to render the opinion referred to in this letter.

In our examination of the foregoing documents, we have assumed, with your consent, that (i) all documents reviewed by us are original documents, or true and accurate copies of original documents and have not been subsequently amended, (ii) the signatures of each original document are genuine, (iii) all representations and statements set forth in such documents are true and correct, (iv) all obligations imposed by any such documents on the parties thereto have been performed or satisfied in accordance with their terms, and (v) the Company and the Operating Partnership at all times will operate in accordance with the methods of operation described in their organizational documents, the Registration Statement, the S-11 and the Certificate of Representations. As of the date hereof, we are not aware of any facts inconsistent with the statements in the organizational documents, the S-11 or the Certificate of Representations.

For purposes of rendering the opinion stated below, we have assumed, with your consent, the accuracy of the representations contained in the Certificate of Representations provided to us by the Company and the Operating Partnership, and that each representation contained in such Certificate of Representations to the best of the Company's or the Operating Partnership's knowledge or belief is accurate and complete without regard to such qualification as to the best of such entity's knowledge or belief. These representations generally relate to the organization and method of operation of the Company and the Operating Partnership.

Based upon, subject to, and limited by the assumptions and qualifications set forth herein, we are of the opinion that:

- Commencing with its taxable year ending December 31, 2012, the Company will be organized in conformity with the requirements for qualification as a real estate investment trust (a "REIT") under the Code, and its proposed method of operation as described in the Registration Statement and the S-11 and as set forth in the Certificate of Representations will enable the Company to meet the requirements for qualification as a REIT under the Code; and
- 2. The statements in the Registration Statement under the caption "U.S. Federal Income Tax Considerations," to the extent they describe applicable U.S. federal income tax law, are correct in all material respects.

The opinion set forth above represents our conclusions based upon the documents, facts, representations and assumptions referred to above. Any material amendments to such documents, changes in any significant facts or inaccuracy of such representations or assumptions could affect the opinion referred to herein. Moreover, the Company's qualification as a REIT depends upon the ability of the Company to meet for each taxable year, through actual annual operating results, requirements under the Code regarding gross income, assets, distributions and diversity of stock ownership. We have not undertaken to review the Company's compliance with these requirements on a continuing basis. Accordingly, no assurance can be given that the actual results of the Company's operations for any single taxable year have satisfied or will satisfy the tests necessary to qualify as a REIT under the Code. Although we have made such inquiries and performed such investigations as we have deemed necessary to fulfill our professional responsibilities as counsel, we have not undertaken an independent investigation of all of the facts referred to in this letter or the Certificate of Representations.

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# August 13, 2012 Page 30

The opinion set forth in this letter is: (i) limited to those matters expressly covered and no opinion is expressed in respect of any other matter; (ii) as of the date hereof; and (iii) rendered by us at the request of the Company. We hereby consent to the filing of this opinion with the SEC as an exhibit to the Registration Statement and to the references therein to us. In giving such consent, we do not thereby admit that we are within the category of persons whose consent is required under Section 7 of the Securities Act of 1933, as amended, or the rules and regulations of the SEC promulgated thereunder. Very truly yours,

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August 13, 2012 Page 31

# [LETTERHEAD OF CLIFFORD CHANCE US LLP]

[•], 2012

Empire State Realty Trust, Inc. One Grand Central Place 60 East 42<sup>nd</sup> Street New York, New York 10165

Ladies and Gentlemen:

We have acted as counsel to Empire State Realty Trust, Inc., a Maryland corporation (the "Company"), in connection with the offer and sale by the Company of shares of its Class A common stock, par value \$0.01 per share (the "Common Stock"). The Common Stock is being sold pursuant to the Company's Registration Statement on Form S-11 (File No. 333-179485) (together with any amendments thereto, the "Registration Statement") filed by the Company with the Securities and Exchange Commission (the "Commission") under the Securities Act of 1933, as amended (the "Securities Act").

In rendering the opinion expressed below, we have examined and relied upon originals or copies, certified or otherwise identified to our satisfaction, of such corporate records, documents, certificates and other instruments as in our judgment are necessary or appropriate. As to factual matters relevant to the opinion set forth below, we have, with your permission, relied upon certificates of officers of the Company and public officials.

Based on the foregoing, and such other examination of law as we have deemed necessary, we are of the opinion that the Common Stock has been duly and validly authorized and, when issued and sold in the manner contemplated by the prospectus for the offering of shares of Common Stock included in the Registration Statement, the Common Stock will be legally issued, fully paid and non-assessable.

The opinion set forth in this letter relates only to the General Corporation Law of the State of Maryland, and we express no opinion as to the laws of another jurisdiction and we assume no responsibility for the applicability or effect of the law of any other jurisdiction.

We consent to the filing of this opinion as an exhibit to the Registration Statement and to the reference to us under the caption "Legal Matters" in the prospectus, which is a part of the Registration Statement. In giving this consent, we do not concede that we are within the category of persons whose consent is required under Section 7 of the Securities Act or the rules and regulations of the Commission thereunder.

Very truly yours,

August 13, 2012 Page 32

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# [LETTERHEAD OF CLIFFORD CHANCE US LLP]

[ ], 2012

Empire State Realty Trust, Inc. One Grand Central Place 60 East 42nd Street New York, New York 10165

Re: REIT Qualification of Empire State Realty Trust, Inc.

## Ladies and Gentlemen:

We have acted as counsel to Empire State Realty Trust, Inc., a Maryland corporation (the "Company"), in connection with the Company's registration statement on Form S-11 (Registration No. 333-179485) filed by the Company with the Securities and Exchange Commission (the "SEC") under the Securities Act of 1933, as amended (together with any amendments thereto, the "Registration Statement"). Except as otherwise indicated, capitalized terms used in this opinion letter have the meanings given to them in the Registration Statement.

The opinions set forth in this letter are based on relevant provisions of the Internal Revenue Code of 1986, as amended (the "Code"), Treasury Regulations promulgated thereunder, interpretations of the foregoing as expressed in court decisions, legislative history, and existing administrative rulings and practices of the Internal Revenue Service ("IRS") (including its practices and policies in issuing private letter rulings, which are not binding on the IRS except with respect to a taxpayer that receives such a ruling), all as of the date hereof. These provisions and interpretations of our opinions. Our opinions do not foreclose the possibility of a contrary determination by the IRS or a court of competent jurisdiction, or of a contrary determination by the IRS or the Treasury Department in regulations or rulings issued in the future. In this regard, an opinion of counsel with respect to an issue represents counsel's best professional judgment with respect to the outcome on the merits with respect to such issue, if such issue were to be litigated, but an opinion is not binding on the IRS or the courts and is not a guarantee that the IRS will not assert a contrary position with respect to such issue or that a court will not sustain such a position asserted by the IRS.

In rendering the opinions expressed herein, we have examined and, with your permission, relied on the following items:

- 1. the Articles of Amendment and Restatement of the Company;
- 2. the bylaws of the Company;
- 3. a Certificate of Representations, (the "Certificate of Representations") dated as of the date hereof, provided to us by the Company and Empire State Realty OP, L.P., a Delaware limited partnership (the "Operating Partnership");
- 4. the Registration Statement;

August 13, 2012 Page 33

- the Company's registration statement filed by the Company with the SEC on Form S-4 (Registration No. 333-179486) as of the date hereof (the "S-4");
- 6. the Amended and Restated Agreement of Limited Partnership of the Operating Partnership;
- 7. the private letter ruling issued to the Company by the IRS on August 16, 2011; and
- 8. such other documents, records and instruments as we have deemed necessary in order to enable us to render the opinion referred to in this letter.

In our examination of the foregoing documents, we have assumed, with your consent, that (i) all documents reviewed by us are original documents, or true and accurate copies of original documents and have not been subsequently amended, (ii) the signatures of each original document are genuine, (iii) all representations and statements set forth in such documents are true and correct, (iv) all obligations imposed by any such documents on the parties thereto have been performed or satisfied in accordance with their terms, and (v) the Company and the Operating Partnership at all times will operate in accordance with the methods of operation described in their organizational documents, the Registration Statement, the S-4 and the Certificate of Representations. As of the date hereof, we are not aware of any facts inconsistent with the statements in the organizational documents, the S-4 or the Certificate of Representations.

For purposes of rendering the opinions stated below, we have assumed, with your consent, the accuracy of the representations contained in the Certificate of Representations provided to us by the Company and the

Operating Partnership, and that each representation contained in such Certificate of Representations to the best of the Company's or the Operating Partnership's knowledge or belief is accurate and complete without regard to such qualification as to the best of such entity's knowledge or belief. These representations generally relate to the organization and method of operation of the Company and the Operating Partnership.

Based upon, subject to, and limited by the assumptions and qualifications set forth herein, we are of the opinion that:

- Commencing with its taxable year ending December 31, 2012, the Company will be organized in conformity with the requirements for qualification as a real estate investment trust (a "REIT") under the Code, and its proposed method of operation as described in the Registration Statement and the S-4 and as set forth in the Certificate of Representations will enable the Company to meet the requirements for qualification as a REIT under the Code; and,
- The statements in the Registration Statement under the caption "U.S. Federal Income Tax Considerations," to the extent they describe applicable U.S. federal income tax law, are correct in all material respects.

The opinions set forth above represent our conclusions based upon the documents, facts, representations and assumptions referred to above. Any material amendments to such documents, changes in any significant facts or inaccuracy of such representations or assumptions could affect the opinions referred to herein. Moreover, the Company's qualification as a REIT depends upon the ability of the Company to meet for each taxable year, through actual annual operating results, requirements under the Code regarding gross income, assets, distributions and diversity of stock ownership. We have not undertaken to review the Company's compliance with these requirements on a continuing basis. Accordingly, no assurance can be given that the actual results of the Company's operations for any single taxable year

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# August 13, 2012 Page 34

have satisfied or will satisfy the tests necessary to qualify as a REIT under the Code. Although we have made such inquiries and performed such investigations as we have deemed necessary to fulfill our professional responsibilities as counsel, we have not undertaken an independent investigation of all of the facts referred to in this letter or the Certificate of Representations.

The opinions set forth in this letter are: (i) limited to those matters expressly covered and no opinion is expressed in respect of any other matter; (ii) as of the date hereof; and (iii) rendered by us at the request of the Company. We hereby consent to the filing of this opinion with the SEC as an exhibit to the Registration Statement and to the references therein to us. In giving such consent, we do not thereby admit that we are within the category of persons whose consent is required under Section 7 of the Securities Act of 1933, as amended, or the rules and regulations of the SEC promulgated thereunder.

Very truly yours,

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August 13, 2012 Page 35

# APPENDIX II

DRAFT

#### **CONSENT OF DUFF & PHELPS, LLC**

Malkin Holdings LLC One Grand Central Place 60 East 42nd Street New York, NY 10165-3003

Ladies and Gentlemen:

We hereby consent to (i) the inclusion of our opinion letter, dated August \_\_\_, 2012, to Malkin Holdings LLC and to each of the partnerships referred to therein and our appraisal provided to Malkin Holdings LLC attached as Appendix A and Appendix B, respectively, to the prospectus/consent solicitation statement of Empire State Realty Trust, Inc., which forms a part of the Registration Statement of Empire State Realty Trust, Inc., which forms a part of the Registration Statement of Empire State Realty Trust, Inc. on Form S-4, and (ii) the description of and references to such opinion and appraisal and the references to our name in such prospectus/consent solicitation statement under the headings "SUMMARY—The Consolidation—Appraisal," "SUMMARY—The Consolidation—Fairness Opinion," "REPORTS, OPINIONS AND APPRAISALS—General," "REPORTS, OPINIONS AND APPRAISALS—Appraisal" (excluding the disclosure under the subheading "Supervisor's Reasons for Representation as to 50/50 Allocation"), and "REPORTS, OPINIONS AND APPRAISALS—Fairness Opinion" (excluding the third sentence of the second paragraph, the first sentence of the third paragraph, and the final paragraph).

By giving such consent, we do not admit that we come within the category of persons whose consent is required under Section 7 of the Securities Act of 1933, as amended (the "Securities Act"), or the rules and regulations of the Securities and Exchange Commission (the "Commission") promulgated thereunder, nor do we thereby admit that we are experts with respect to any part of the Registration Statement within the meaning of the term "expert" as used in, or that we come within the category of persons whose consent is required under, the Securities Act or the rules and regulations of the Commission promulgated thereunder.

DUFF & PHELPS, LLC Date: , 2012

# November 2, 2012

#### VIA EDGAR AND OVERNIGHT COURIER

Mr. Tom Kluck United States Securities and Exchange Commission Division of Corporation Finance 100 F Street, N.E. Washington, D.C. 20549-7010

Re: Empire State Realty Trust, Inc. Empire State Realty OP, L.P. Amendment No. 3 to Registration Statement on Form S-4 Filed August 13, 2012 Amendment No. 2 to Registration Statement on Form S-11 Filed July 3, 2012 File Nos. 333-179486; 333-179486-01

Dear Mr. Kluck:

On behalf of Empire State Realty Trust, Inc., a Maryland corporation (the "Company"), and Empire State Realty OP, L.P. (the "Operating Partnership"), we are transmitting for filing pursuant to the Securities Act of 1933, as amended (the "Securities Act"), Amendment No. 4 ("Form S-4 Amendment No. 4") to the Registration Statement on Form S-4 (File Nos. 333-179486; 333-179486-01) of the Company and the Operating Partnership (the "Form S-4 Registration Statement"), Amendment No. 3 ("Form S-11 Amendment No. 3") to the Company's Registration Statement"), Amendment No. 3 ("Form S-11 Amendment No. 3") to the Company's Registration Statement on Form S-11 (File No. 333-179485) (the "Form S-11 Registration Statement") and the Company's responses to the comments of the Staff of the Division of Corporation Finance (the "Staff") of the Securities and Exchange Commission (the "Commission") contained in your letters dated August 13, 2012 and August 31, 2012.

For convenience of reference, each Staff comment contained in your August 31, 2012 comment letter issued in connection with the Form S-4 Registration Statement and in your August 13, 2012 comment letter issued in connection with the Form S-11 Registration Statement is reprinted below in italics, numbered to correspond with the paragraph numbers assigned in your letters, and is followed by the corresponding response of the Company and the Operating Partnership, as applicable.

We have provided to you five courtesy copies of the Form S-4 Amendment No. 4 and Form S-11 Amendment No. 3, each filed by the Company and the Operating Partnership, as applicable, on the date hereof, five courtesy copies of the Form S-11 Amendment No. 3, filed by the Company on the date hereof, and five copies of the Form S-4 Amendment No. 4 and the Form S-11 Amendment No. 3 which are marked to reflect changes made to the Form S-4 Registration Statement or Form S-11 Registration Statement, as applicable, filed with the Commission on August 13, 2012 and July 3, 2012, respectively (the "Marked Copies"). The changes reflected in the Form S-4 Amendment No. 4 and the Form S-11

Amendment No. 3 have been made in response to the Staff's comments and for the purpose of updating and revising certain information in the Form S-4 Registration Statement and the Form S-11 Registration Statement. All page references in our responses are to the pages of the Marked Copies. Capitalized terms used and not otherwise defined in this response letter that are defined in the Form S-4 Registration Statement shall have the meanings set forth in the Form S-4 Registration Statement. Please note that references to "we," "our" and "us" refer to the Company, the Operating Partnership or the supervisor, as applicable.

# Responses to the Staff's August 31, 2012 comment letter issued in connection with the Form S-4 Registration Statement

#### General

1. We note your response to comment 3 of our letter dated July 31, 2012. As stated in that comment, Item 911(a)(4) of Regulation S-K requires the filing of all reports received from an outside party

November 2, 2012 Page 2

which are materially related to the transaction, without exception for preliminary or draft reports, or for materials that were not ultimately relied on by the sponsor. Accordingly, please file as exhibits to your registration statement all of the schedules and work papers you provided to us as supplemental information, as well as the actual property appraisals for the subject LLCs and all similar appraisals and materials relating to the private entities. To the extent that these reports present findings or conclusions that are materially different from those already appearing in your prospectus, please summarize those differences in your prospectus. Finally, please include the legend required by Item 911(a)(3) of Regulation S-K with respect to all filed reports, appraisals and opinions.

We advise the Staff that we have updated the description of the valuation and fairness analysis by the independent valuer to refer to the final valuation analysis as of June 30, 2012 and a description of the preliminary analysis now is included under the heading "Reports, Opinions and Appraisals – Prior Independent Valuer Work Papers and Analysis" on page 244 of the Form S-4 prospectus. Similarly, the preliminary exchange values have been included as part of Annex C-2 and a more detailed description entitled "Project Legacy Fairness Analysis dated September 2012" has been filed as Exhibit 99.58 to the Form S-4 Registration Statement.

We have filed as Exhibits 99.52, 99.53, 99.54, 99.55, 99.56 and 99.57 to the Form S-4 Registration Statement the reports provided supplementally to the Staff in connection with the filing of Amendment No. 3 to the Form S-4 Registration Statement on August 13, 2012. As noted in our response letter dated August 13, 2012, we do not believe that any of the other work papers contain any material differences from the work papers that are being filed or would be required to be separately filed. Please note that there is no separate appraisal or other report furnished in connection with the Form S-4 Registration Statement or the private solicitation. The documents furnished by the independent valuer in connection with both the solicitation of the private entities and the subject LLCs, in addition to the work papers, were the report included in the Form S-4 prospectus as Appendix B and Exhibit 99.47 (Project Legacy Fairness Analysis dated November 2011).

We have included the disclosure set forth in our response to comment 3 in our response letter dated August 13, 2012, which identifies the material differences reflected in the work papers under the heading "Reports, Opinions and Appraisals – Prior Independent Valuer Work Papers and Analysis" on pages 244 and 245 of the Form S-4 prospectus. We do not

November 2, 2012 Page 3

believe that, aside from these differences, there were any findings or conclusions in such reports that were materially different from the findings or conclusions that appear in the Form S-4 prospectus as revised.

In addition, the disclosure under the heading "Reports, Opinions and Appraisals – Prior Independent Valuer Work Papers and Analysis" on page 245 in the Form S-4 prospectus has been revised to include the required legend.

2. We note your response to comment 4 of our letter dated July 31, 2012 and reissue the comment. Given that the supervisor can implement the buyout even if neither transaction is consummated, please provide your analysis under Rule 13e-3 with respect to a stand-alone buyout. In other words, provide an analysis as to whether a stand-alone buyout has a reasonable likelihood or a purpose of producing any of the effects described in Rule 13e-3(a)(3)(ii). As requested, please also briefly disclose the circumstances under which the supervisor may choose to abandon or postpone the transaction.

We supplementally advise the Staff that the buyout of the participation interests held by participants in Empire State Building Associates L.L.C. and 60 East  $42^{md}$  Street Associates L.L.C. on a stand-alone basis (assuming that no consolidation transaction occurs) will not produce any of the effects described in Rule 13e-3(a)(3)(ii). The buyout will not result in any class of equity securities of the issuer which is subject to section 12(g) or section 15(d) of the Securities Exchange Act of 1934, as amended, becoming eligible for termination of registration under Rule 12g-4. Such an effect could occur only if, after the buyout, the participation interests were held of record by less than 300 persons or by less than 500 persons where the total assets of the issuer have been less than \$10 million at the end of the last three fiscal years. At June 30, 2012, the participation interests of Empire State Building Associates L.L.C. and 60 East  $42^{md}$  Street Associates L.L.C. were held by 2,839 and 850 persons, respectively. The buyout would only be up to 20% of the participation interests for Empire State Building Associates L.L.C. and 10% of the

participation interests in 60 East 42<sup>nd</sup> Street Associates L.L.C., and we have determined that the maximum number of holders of participation interests from which such purchase could be made would result in the participation interests in Empire State Building Associates L.L.C. and 60 East 42<sup>nd</sup> Street Associates L.L.C. being held by in excess of 1600 and 600 persons, respectively.

The disclosure under the headings "Summary – Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal," "Risk Factors – Risk Factors Related to the Company and Risks Resulting from the Consolidation – Participants who do not approve the consolidation, including participants that do not timely submit their consent forms, after notice that the required percentage of participants have so approved, may have their participation interests purchased at a lower price" and "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal – Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal – Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions" on pages 87, 103, and 309, respectively, of the Form S-4 prospectus has been revised to disclose the circumstances under which the supervisor may choose to abandon or postpone the transaction.

# November 2, 2012 Page 4

3. We note your letter to shareholders dated July 2, 2012, filed as soliciting material under Rule 14a-12 and the following disclosure:

# Helmsley Estate Sale of its Interests

If the consolidation and IPO do not proceed, it is important for you to understand that the executors of the Estate of Leona Helmsley will be <u>required</u> to sell the Helmsley interests in Associates' operating lessee. The Malkin Holdings group will retain its blocking interest in Associates' operating lease, thereby creating the potential for stalemate in the operating lessee. Thus, the status quo is <u>not</u> an option.

Where appropriate in the S-4, please clarify what you mean by the Malkin Holdings group's blocking interest. Please also clarify in the S-4 what you mean by the "potential for stalemate" and clarify why the "status quo is not an option."

The disclosure under the headings "Summary – Background of and Reasons for the Consolidation – The Supervisor's Reasons for Proposing the Consolidation" and "Background of and Reasons for the Consolidation – The Supervisor's Reasons for Proposing the Consolidation" on pages 37 and 162, respectively, of the Form S-4 prospectus has been revised as requested.

4. We note your letter to shareholders dated August 6, 2012, filed as soliciting material under Rule 14a-12, and the disclosure under the heading: "Why doesn't ESBA buy the Helmsley estate interest? Wouldn't it be easy for ESBA to get a loan and do this itself?" Please revise the S-4 where appropriate to explain why it is not feasible for ESBA to purchase the Helmsley interest. Please discuss in the S-4 the consideration of all the different alternatives mentioned in this letter, including an ESB-only REIT and borrowing money to purchase the Helmsley interest.

The disclosure under the heading "Background of and Reasons for the Consolidation – Alternatives to the Consolidation" on page 173 of the Form S-4 prospectus has been revised as requested.

5. Please provide us with a legal opinion that clearly supports your disclosure that the fiduciary duty owed by the supervisor to the members of the subject LLCs also flows to the participants.

In response to the Staff's comment, we are supplementally providing a legal opinion as Exhibit A to this response letter.

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Questions and Answers about the Consolidation, page 1

How was the value of my participation interest determined? page 6

6. When discussing that the fair market value of the consideration that a participant will receive will not be known until the pricing of the IPO, please clearly disclose that the pricing of the IPO will occur after the participants vote upon the approval of the consolidation. Also revise accordingly the first risk factor in the Risk Factor section on page 83. The disclosure under the headings "Questions and Answers about the Consolidation – How was the value of my participation interest determined?," "Summary – Risk Factors – The Consolidation or a Third-Party Portfolio Transaction," "Exchange Value and Allocation of Operating Partnership Units and Common Stock – Exchange Value Allocation of Operating Partnership Units and Common Stock," on pages 8, 44 and 246, respectively, of the Form S-4 prospectus has been revised as requested. The first risk factor in the Risk Factors section, on page 95 of the Form S-4 prospectus, has also been revised as requested.

# Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal, page 73

7. Please clarify the procedures for returning the consent form and changing a vote. Please tell us whether investors may submit a consent or change a vote by telephone, email or facsimile to MacKenzie. Also discuss whether confirmation of this may be delivered by telephone, email or facsimile instead of mail. Please revise the second paragraph on page 74 and the disclosure on pages 280-281, if appropriate. Lastly, please tell us whether you have the ability to extend the 10 day period for participants to change their votes after the supermajority consent, and if so, under what circumstances would such an extension be made.

The disclosure under the headings "Questions and Answers about the Consolidation – Why am I being asked to consent to a voluntary pro rata reimbursement program," " – Can I change my vote on the consolidation proposal or the third-party portfolio proposal after I submit my consent form," " – What is the process by which I may change my vote on the consolidation proposal or the third-party portfolio proposal," "Summary – Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal," "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal," "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal," "Voting Procedures for the Consolidation Proposal and the Third-Party Portfolio Proposal – Distribution of Solicitation Materials," " – Required Vote for the Consolidation Proposal and the Third-Party Portfolio Proposal and Other Conditions," and "Consent Procedures for Voluntary Pro Rata Reimbursement Proposal" on pages 15, 17, 17, 85, 307, 311 and 313, respectively, of the Form S-4 prospectus have been revised to clarify that participants may submit the consent form and change their vote by mail or facsimile, and that confirmations may be delivered by MacKenzie by facsimile or, if requested by a participant, mail.

We supplementally advise the Staff that the agent may extend the 10 day period, because although the participating agreements provide that the agent may purchase a participation interest if the participant has not consented within 10 days, they do not require that the purchase be made on expiration of this period. As we advised the Staff supplementally in our response letter dated August 13, 2012, while the buyouts of any non-consenting participants that do not change their vote after the buyout notice are necessary to obtain the unanimous consent required under the participating agreements, it is not the supervisor's or the agents' intention to effect any buyouts. In past transactions, the

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supervisor and the agents have sought to avoid the buyout through a series of calls and letters to participants to encourage participants to change their vote after the supermajority consent has been received. As a result of calls and letters from the supervisor and the agents in connection with the solicitation of consents from participants in the private entities, no buyouts were effected in the private entities which were subject to similar buyout provisions. The supervisor and the agents intend to proceed in the same manner in connection with buyouts of participants in the subject LLCs. The agents have also in the past extended the 10 day period where they could do so without interfering with obtaining the necessary consent and, to the extent practical, expect to do so in this case. Because such extension is discretionary and cannot be relied on by participants, we do not believe any further disclosure is necessary.

8. In the last full paragraph on page 74, please clarify, if accurate, that a participant's interests are subject to the buyout if their participating group approves the proposals, even if the other participating groups in the same LLC do not approve the proposals. Please make this same revision to the relevant Q&A sections on pages 5 and 9.

We supplementally advise the Staff that the agents have the authority under the participating agreements to buy out the interest of a participant that does not consent to a transaction if the participant's participating group approves the transaction, even if a sufficient number of other participating groups do not do so. The disclosure under the headings "Questions and Answers about the Consolidation – What will I be entitled to receive if I don't vote "FOR" the consolidation and the consolidation proposal is